Local Market Update – August 2025A Research Tool Provided by Central Virginia Regional MLS.

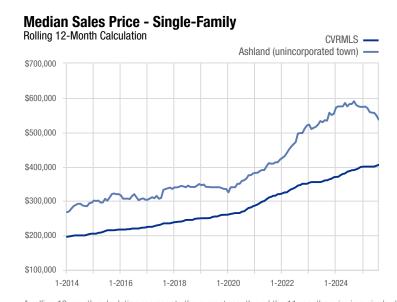


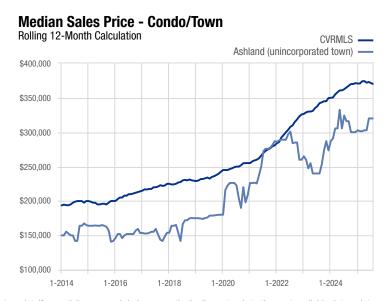
Ashland (unincorporated town)

Single Family	August			Year to Date			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	27	12	- 55.6%	199	146	- 26.6%	
Pending Sales	15	11	- 26.7%	145	108	- 25.5%	
Closed Sales	20	14	- 30.0%	140	118	- 15.7%	
Days on Market Until Sale	90	27	- 70.0%	49	35	- 28.6%	
Median Sales Price*	\$580,250	\$530,975	- 8.5%	\$586,950	\$540,513	- 7.9%	
Average Sales Price*	\$590,197	\$538,928	- 8.7%	\$611,536	\$562,306	- 8.1%	
Percent of Original List Price Received*	104.4%	96.0%	- 8.0%	102.6%	100.6%	- 1.9%	
Inventory of Homes for Sale	53	31	- 41.5%		_	_	
Months Supply of Inventory	3.3	2.2	- 33.3%		_	_	

Condo/Town	August			Year to Date			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	11	0	- 100.0%	65	53	- 18.5%	
Pending Sales	10	5	- 50.0%	31	30	- 3.2%	
Closed Sales	5	3	- 40.0%	23	28	+ 21.7%	
Days on Market Until Sale	24	52	+ 116.7%	16	60	+ 275.0%	
Median Sales Price*	\$300,000	\$320,000	+ 6.7%	\$290,000	\$322,500	+ 11.2%	
Average Sales Price*	\$297,590	\$310,000	+ 4.2%	\$299,961	\$338,165	+ 12.7%	
Percent of Original List Price Received*	100.1%	94.1%	- 6.0%	101.5%	98.1%	- 3.3%	
Inventory of Homes for Sale	22	20	- 9.1%		_	_	
Months Supply of Inventory	5.8	4.4	- 24.1%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.