Local Market Update – August 2025A Research Tool Provided by Central Virginia Regional MLS.

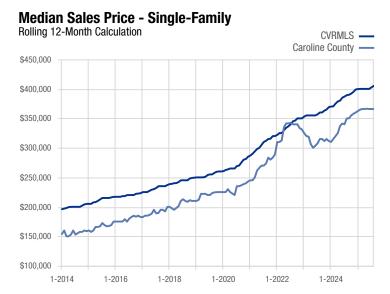


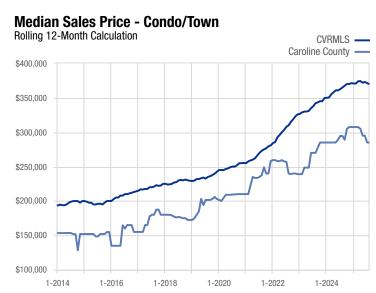
Caroline County

| Single Family | August | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2024 | 2025 | % Change | Thru 8-2024 | Thru 8-2025 | % Change | |
| New Listings | 23 | 16 | - 30.4% | 223 | 164 | - 26.5% | |
| Pending Sales | 19 | 9 | - 52.6% | 160 | 120 | - 25.0% | |
| Closed Sales | 31 | 13 | - 58.1% | 164 | 123 | - 25.0% | |
| Days on Market Until Sale | 33 | 35 | + 6.1% | 33 | 35 | + 6.1% | |
| Median Sales Price* | \$380,000 | \$375,000 | - 1.3% | \$358,200 | \$369,000 | + 3.0% | |
| Average Sales Price* | \$385,694 | \$385,765 | + 0.0% | \$363,147 | \$395,196 | + 8.8% | |
| Percent of Original List Price Received* | 98.3% | 100.1% | + 1.8% | 98.2% | 99.1% | + 0.9% | |
| Inventory of Homes for Sale | 53 | 34 | - 35.8% | | _ | _ | |
| Months Supply of Inventory | 3.0 | 2.3 | - 23.3% | | _ | _ | |

| Condo/Town | | August | | | Year to Date | |
|--|------|--------|----------|-------------|--------------|----------|
| Key Metrics | 2024 | 2025 | % Change | Thru 8-2024 | Thru 8-2025 | % Change |
| New Listings | 0 | 1 | | 3 | 5 | + 66.7% |
| Pending Sales | 0 | 1 | | 1 | 3 | + 200.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 2 | + 100.0% |
| Days on Market Until Sale | _ | _ | _ | 6 | 3 | - 50.0% |
| Median Sales Price* | _ | _ | | \$305,000 | \$265,000 | - 13.1% |
| Average Sales Price* | _ | _ | _ | \$305,000 | \$265,000 | - 13.1% |
| Percent of Original List Price Received* | _ | _ | | 103.4% | 101.1% | - 2.2% |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | | _ | _ |
| Months Supply of Inventory | 1.0 | 1.0 | 0.0% | | _ | _ |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.