## **Local Market Update – July 2025**A Research Tool Provided by Central Virginia Regional MLS.

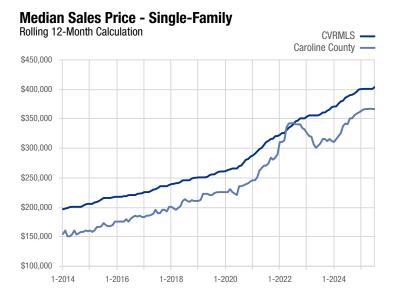


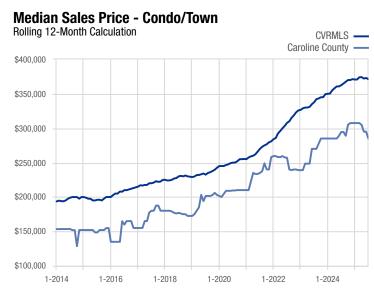
## **Caroline County**

| Single Family                            | July      |           |          | Year to Date |             |          |  |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 7-2024  | Thru 7-2025 | % Change |  |
| New Listings                             | 41        | 19        | - 53.7%  | 200          | 148         | - 26.0%  |  |
| Pending Sales                            | 27        | 14        | - 48.1%  | 141          | 112         | - 20.6%  |  |
| Closed Sales                             | 22        | 20        | - 9.1%   | 133          | 110         | - 17.3%  |  |
| Days on Market Until Sale                | 34        | 38        | + 11.8%  | 33           | 35          | + 6.1%   |  |
| Median Sales Price*                      | \$384,900 | \$367,925 | - 4.4%   | \$355,000    | \$365,450   | + 2.9%   |  |
| Average Sales Price*                     | \$361,255 | \$362,291 | + 0.3%   | \$357,891    | \$396,311   | + 10.7%  |  |
| Percent of Original List Price Received* | 98.7%     | 98.3%     | - 0.4%   | 98.2%        | 99.0%       | + 0.8%   |  |
| Inventory of Homes for Sale              | 57        | 32        | - 43.9%  |              | _           | _        |  |
| Months Supply of Inventory               | 3.1       | 2.0       | - 35.5%  |              | _           | _        |  |

| Condo/Town                               | July      |      |             | Year to Date |             |          |  |
|--|-----------|------|-------------|--------------|-------------|----------|--|
| Key Metrics                              | 2024      | 2025 | % Change    | Thru 7-2024  | Thru 7-2025 | % Change |  |
| New Listings                             | 0         | 1    | <del></del> | 3            | 4           | + 33.3%  |  |
| Pending Sales                            | 0         | 0    | 0.0%        | 1            | 2           | + 100.0% |  |
| Closed Sales                             | 1         | 0    | - 100.0%    | 1            | 2           | + 100.0% |  |
| Days on Market Until Sale                | 6         | _    |             | 6            | 3           | - 50.0%  |  |
| Median Sales Price*                      | \$305,000 |      |             | \$305,000    | \$265,000   | - 13.1%  |  |
| Average Sales Price*                     | \$305,000 | _    |             | \$305,000    | \$265,000   | - 13.1%  |  |
| Percent of Original List Price Received* | 103.4%    |      |             | 103.4%       | 101.1%      | - 2.2%   |  |
| Inventory of Homes for Sale              | 1         | 1    | 0.0%        |              | _           | _        |  |
| Months Supply of Inventory               | 0.8       | 1.0  | + 25.0%     |              | _           | _        |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.