

Local Market Update – March 2026

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

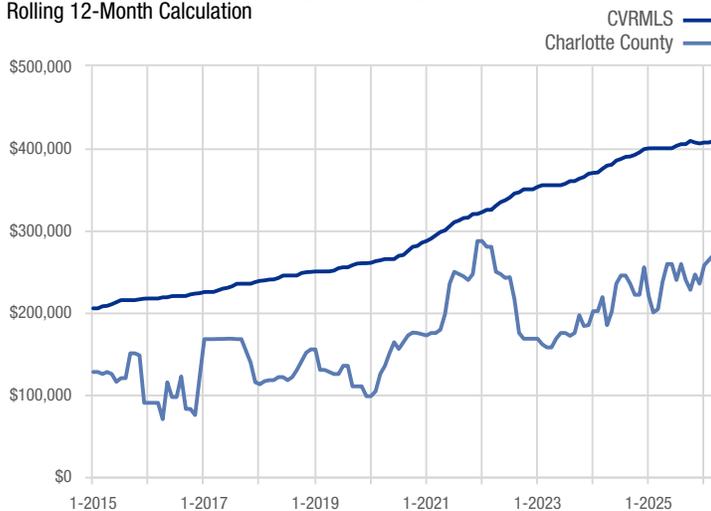
| Single Family | March | | | Year to Date | | |
|--|-----------|------------|----------|--------------|------------------|----------|
| | 2025 | 2026 | % Change | Thru 3-2025 | Thru 3-2026 | % Change |
| Key Metrics | | | | | | |
| New Listings | 3 | 3 | 0.0% | 11 | 8 | - 27.3% |
| Pending Sales | 2 | 2 | 0.0% | 5 | 5 | 0.0% |
| Closed Sales | 1 | 0 | - 100.0% | 4 | 2 | - 50.0% |
| Days on Market Until Sale | 23 | — | — | 27 | 161 | + 496.3% |
| Median Sales Price* | \$208,000 | — | — | \$204,000 | \$196,250 | - 3.8% |
| Average Sales Price* | \$208,000 | — | — | \$185,500 | \$196,250 | + 5.8% |
| Percent of Original List Price Received* | 92.4% | — | — | 93.9% | 93.9% | 0.0% |
| Inventory of Homes for Sale | 10 | 8 | - 20.0% | — | — | — |
| Months Supply of Inventory | 6.1 | 4.2 | - 31.1% | — | — | — |

| Condo/Town | March | | | Year to Date | | |
|--|-------|----------|----------|--------------|-------------|----------|
| | 2025 | 2026 | % Change | Thru 3-2025 | Thru 3-2026 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

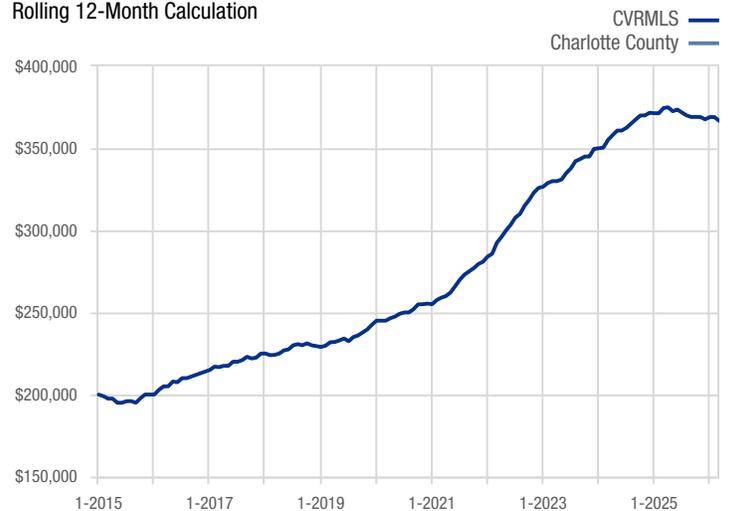
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.