

Local Market Update – April 2024

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

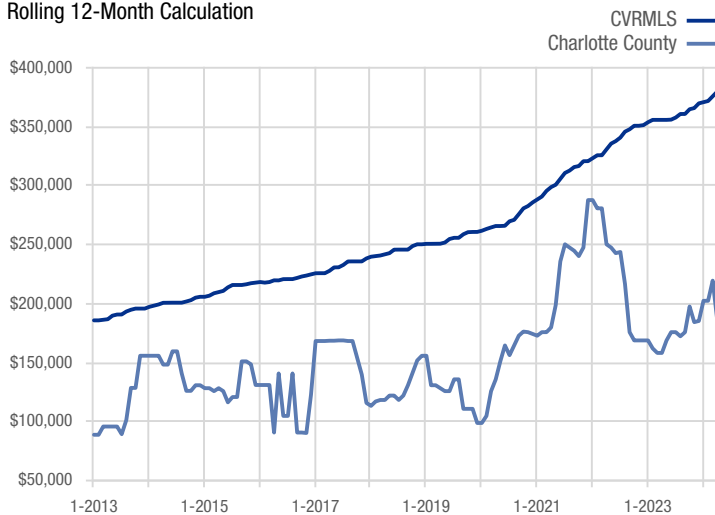
Single Family	April			Year to Date		
	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
Key Metrics						
New Listings	2	4	+ 100.0%	6	9	+ 50.0%
Pending Sales	1	3	+ 200.0%	3	4	+ 33.3%
Closed Sales	1	1	0.0%	2	4	+ 100.0%
Days on Market Until Sale	11	7	- 36.4%	47	68	+ 44.7%
Median Sales Price*	\$320,000	\$89,000	- 72.2%	\$238,700	\$179,500	- 24.8%
Average Sales Price*	\$320,000	\$89,000	- 72.2%	\$238,700	\$237,250	- 0.6%
Percent of Original List Price Received*	97.3%	100.0%	+ 2.8%	95.0%	91.7%	- 3.5%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	2.4	3.3	+ 37.5%	—	—	—

Condo/Town	April			Year to Date		
	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

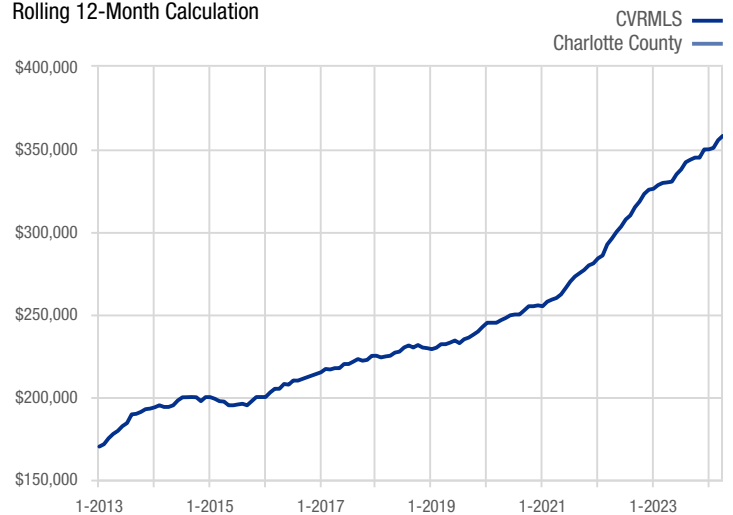
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.