Local Market Update – June 2024A Research Tool Provided by Central Virginia Regional MLS.

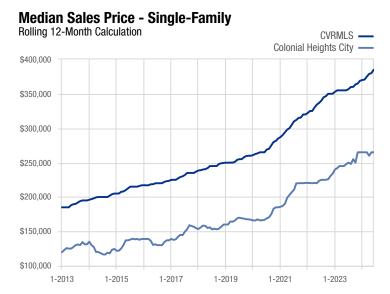


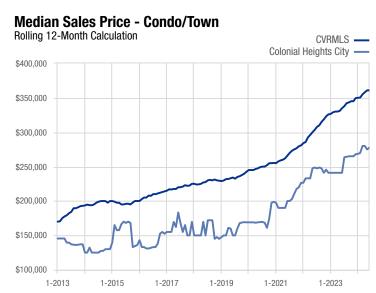
Colonial Heights City

Single Family	June			Year to Date			
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change	
New Listings	22	21	- 4.5%	123	134	+ 8.9%	
Pending Sales	21	23	+ 9.5%	118	126	+ 6.8%	
Closed Sales	18	21	+ 16.7%	106	115	+ 8.5%	
Days on Market Until Sale	20	13	- 35.0%	27	23	- 14.8%	
Median Sales Price*	\$272,250	\$290,000	+ 6.5%	\$257,975	\$257,000	- 0.4%	
Average Sales Price*	\$262,406	\$275,924	+ 5.2%	\$260,903	\$271,002	+ 3.9%	
Percent of Original List Price Received*	101.8%	99.7%	- 2.1%	98.4%	99.1%	+ 0.7%	
Inventory of Homes for Sale	19	21	+ 10.5%		_	_	
Months Supply of Inventory	0.9	1.1	+ 22.2%		_	_	

Condo/Town	June			Year to Date			
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change	
New Listings	1	1	0.0%	8	4	- 50.0%	
Pending Sales	0	1		8	5	- 37.5%	
Closed Sales	2	1	- 50.0%	9	4	- 55.6%	
Days on Market Until Sale	11	5	- 54.5%	8	29	+ 262.5%	
Median Sales Price*	\$306,700	\$359,950	+ 17.4%	\$265,000	\$282,500	+ 6.6%	
Average Sales Price*	\$306,700	\$359,950	+ 17.4%	\$272,317	\$298,238	+ 9.5%	
Percent of Original List Price Received*	99.7%	100.0%	+ 0.3%	100.8%	98.2%	- 2.6%	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory	0.5				_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.