

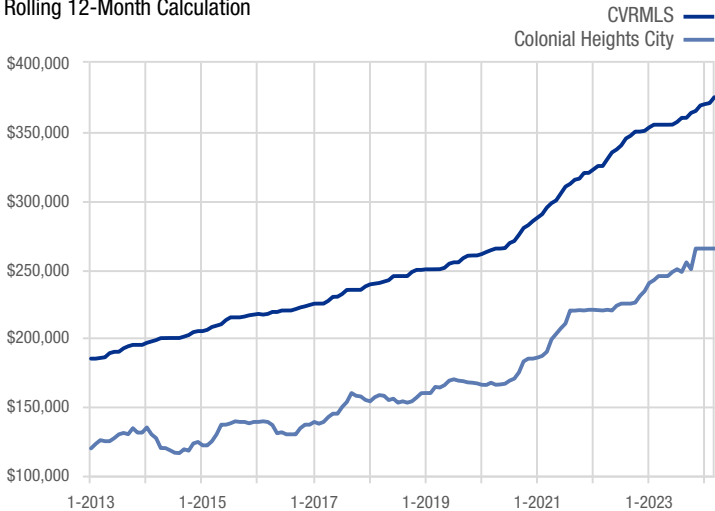
Colonial Heights City

| Single Family | March | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 3-2023 | Thru 3-2024 | % Change |
| New Listings | 17 | 20 | + 17.6% | 54 | 61 | + 13.0% |
| Pending Sales | 11 | 20 | + 81.8% | 53 | 68 | + 28.3% |
| Closed Sales | 16 | 22 | + 37.5% | 55 | 60 | + 9.1% |
| Days on Market Until Sale | 37 | 23 | - 37.8% | 35 | 30 | - 14.3% |
| Median Sales Price* | \$257,975 | \$249,900 | - 3.1% | \$259,950 | \$250,000 | - 3.8% |
| Average Sales Price* | \$259,459 | \$270,121 | + 4.1% | \$266,681 | \$271,016 | + 1.6% |
| Percent of Original List Price Received* | 96.8% | 100.1% | + 3.4% | 96.7% | 99.8% | + 3.2% |
| Inventory of Homes for Sale | 21 | 18 | - 14.3% | — | — | — |
| Months Supply of Inventory | 1.0 | 0.9 | - 10.0% | — | — | — |

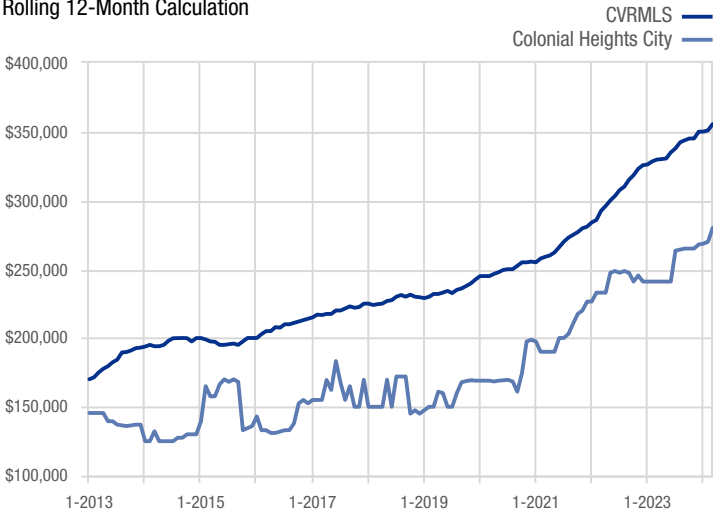
| Condo/Town | March | | | Year to Date | | |
|--|-----------|-----------|------------|--------------|-------------|----------|
| Key Metrics | 2023 | 2024 | % Change | Thru 3-2023 | Thru 3-2024 | % Change |
| New Listings | 0 | 0 | 0.0% | 3 | 1 | - 66.7% |
| Pending Sales | 0 | 0 | 0.0% | 4 | 1 | - 75.0% |
| Closed Sales | 3 | 1 | - 66.7% | 6 | 2 | - 66.7% |
| Days on Market Until Sale | 5 | 86 | + 1,620.0% | 8 | 50 | + 525.0% |
| Median Sales Price* | \$265,000 | \$295,000 | + 11.3% | \$245,975 | \$282,500 | + 14.8% |
| Average Sales Price* | \$250,167 | \$295,000 | + 17.9% | \$244,575 | \$282,500 | + 15.5% |
| Percent of Original List Price Received* | 102.3% | 100.0% | - 2.2% | 101.0% | 100.2% | - 0.8% |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 0.5 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.