## **Local Market Update – March 2024**A Research Tool Provided by Central Virginia Regional MLS.

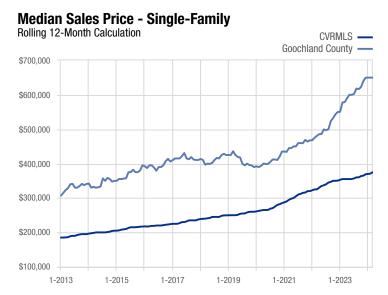


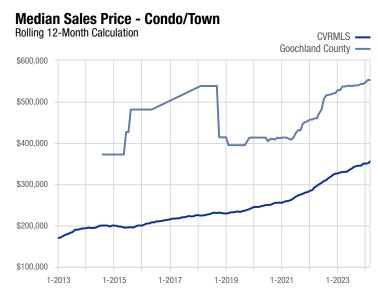
## **Goochland County**

Single Family	March			Year to Date			
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change	
New Listings	42	47	+ 11.9%	104	134	+ 28.8%	
Pending Sales	34	39	+ 14.7%	89	97	+ 9.0%	
Closed Sales	32	22	- 31.3%	90	64	- 28.9%	
Days on Market Until Sale	32	22	- 31.3%	30	28	- 6.7%	
Median Sales Price*	\$659,900	\$630,000	- 4.5%	\$599,600	\$630,000	+ 5.1%	
Average Sales Price*	\$660,248	\$803,101	+ 21.6%	\$647,033	\$751,052	+ 16.1%	
Percent of Original List Price Received*	103.6%	100.5%	- 3.0%	104.3%	99.4%	- 4.7%	
Inventory of Homes for Sale	91	83	- 8.8%		_	_	
Months Supply of Inventory	2.8	2.7	- 3.6%		_	_	

Condo/Town	March			Year to Date			
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change	
New Listings	6	0	- 100.0%	12	22	+ 83.3%	
Pending Sales	5	3	- 40.0%	11	18	+ 63.6%	
Closed Sales	7	1	- 85.7%	10	11	+ 10.0%	
Days on Market Until Sale	18	0	- 100.0%	17	32	+ 88.2%	
Median Sales Price*	\$579,360	\$593,505	+ 2.4%	\$561,263	\$580,140	+ 3.4%	
Average Sales Price*	\$565,864	\$593,505	+ 4.9%	\$553,982	\$578,245	+ 4.4%	
Percent of Original List Price Received*	106.8%	104.8%	- 1.9%	105.7%	106.6%	+ 0.9%	
Inventory of Homes for Sale	8	8	0.0%		_	_	
Months Supply of Inventory	2.5	1.8	- 28.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.