

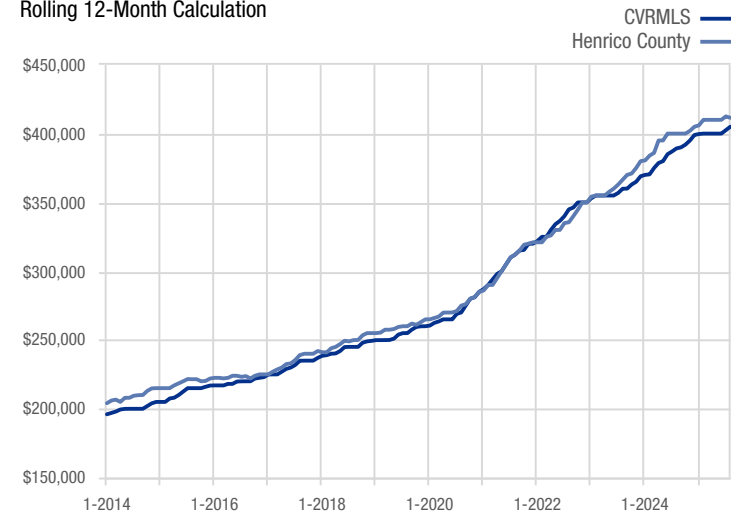
Henrico County

Single Family	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	247	247	0.0%	2,196	2,405	+ 9.5%
Pending Sales	205	233	+ 13.7%	1,872	1,978	+ 5.7%
Closed Sales	259	242	- 6.6%	1,809	1,885	+ 4.2%
Days on Market Until Sale	15	18	+ 20.0%	18	21	+ 16.7%
Median Sales Price*	\$400,000	\$392,625	- 1.8%	\$402,500	\$414,672	+ 3.0%
Average Sales Price*	\$496,330	\$461,303	- 7.1%	\$491,353	\$495,129	+ 0.8%
Percent of Original List Price Received*	101.0%	100.0%	- 1.0%	101.8%	101.1%	- 0.7%
Inventory of Homes for Sale	288	326	+ 13.2%	—	—	—
Months Supply of Inventory	1.3	1.4	+ 7.7%	—	—	—

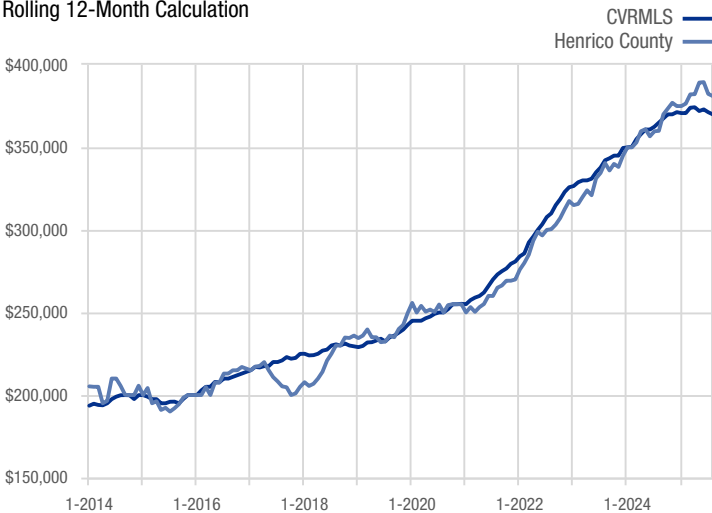
Condo/Town	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	123	156	+ 26.8%	928	1,211	+ 30.5%
Pending Sales	91	125	+ 37.4%	774	901	+ 16.4%
Closed Sales	92	122	+ 32.6%	729	857	+ 17.6%
Days on Market Until Sale	31	33	+ 6.5%	30	31	+ 3.3%
Median Sales Price*	\$338,745	\$359,862	+ 6.2%	\$366,000	\$379,335	+ 3.6%
Average Sales Price*	\$404,638	\$404,120	- 0.1%	\$407,499	\$416,639	+ 2.2%
Percent of Original List Price Received*	99.2%	97.9%	- 1.3%	100.4%	99.1%	- 1.3%
Inventory of Homes for Sale	176	239	+ 35.8%	—	—	—
Months Supply of Inventory	1.9	2.3	+ 21.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.