

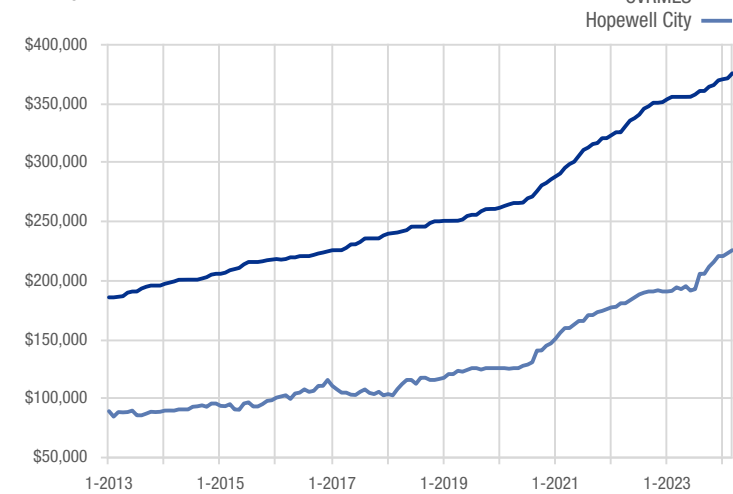
Hopewell City

Single Family	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	35	31	- 11.4%	111	95	- 14.4%
Pending Sales	37	38	+ 2.7%	101	84	- 16.8%
Closed Sales	37	21	- 43.2%	74	61	- 17.6%
Days on Market Until Sale	31	34	+ 9.7%	29	31	+ 6.9%
Median Sales Price*	\$214,950	\$235,000	+ 9.3%	\$214,975	\$235,000	+ 9.3%
Average Sales Price*	\$200,115	\$229,517	+ 14.7%	\$202,243	\$224,915	+ 11.2%
Percent of Original List Price Received*	98.2%	98.4%	+ 0.2%	96.9%	98.4%	+ 1.5%
Inventory of Homes for Sale	38	38	0.0%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

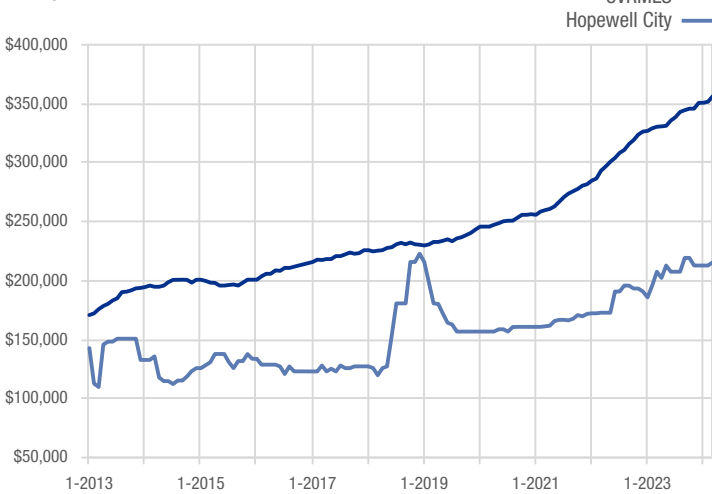
Condo/Town	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	3	0	- 100.0%	4	0	- 100.0%
Pending Sales	1	1	0.0%	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	11	—	—	11	—	—
Median Sales Price*	\$212,000	—	—	\$212,000	—	—
Average Sales Price*	\$212,000	—	—	\$212,000	—	—
Percent of Original List Price Received*	101.0%	—	—	101.0%	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.