

Lancaster County

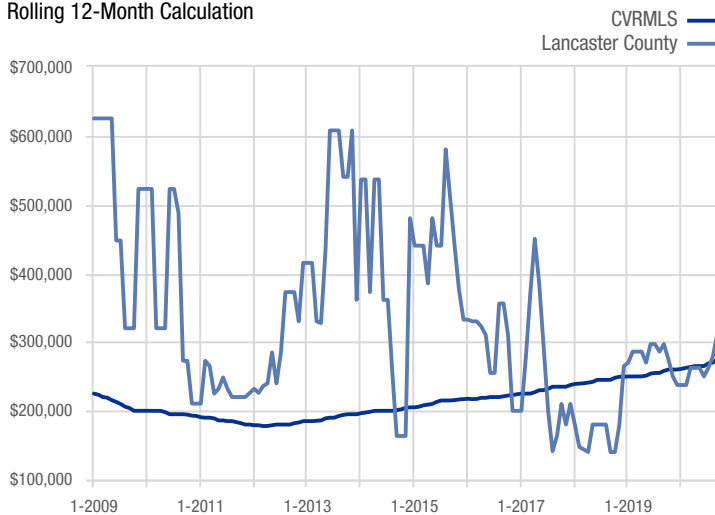
| Single Family | September | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 1 | 6 | + 500.0% | 34 | 34 | 0.0% |
| Pending Sales | 1 | 3 | + 200.0% | 6 | 25 | + 316.7% |
| Closed Sales | 0 | 3 | — | 7 | 21 | + 200.0% |
| Days on Market Until Sale | — | 16 | — | 151 | 111 | - 26.5% |
| Median Sales Price* | — | \$443,943 | — | \$225,000 | \$350,000 | + 55.6% |
| Average Sales Price* | — | \$395,481 | — | \$276,360 | \$414,997 | + 50.2% |
| Percent of Original List Price Received* | — | 99.3% | — | 84.2% | 90.7% | + 7.7% |
| Inventory of Homes for Sale | 22 | 13 | - 40.9% | — | — | — |
| Months Supply of Inventory | 12.0 | 4.9 | - 59.2% | — | — | — |

| Condo/Town | September | | | Year to Date | | |
|--|-----------|------|----------|--------------|-------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 2 | — | 2 | 5 | + 150.0% |
| Pending Sales | 1 | 1 | 0.0% | 1 | 2 | + 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 1 | — |
| Days on Market Until Sale | — | — | — | — | 10 | — |
| Median Sales Price* | — | — | — | — | \$200,000 | — |
| Average Sales Price* | — | — | — | — | \$200,000 | — |
| Percent of Original List Price Received* | — | — | — | — | 95.2% | — |
| Inventory of Homes for Sale | 0 | 3 | — | — | — | — |
| Months Supply of Inventory | — | 3.0 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

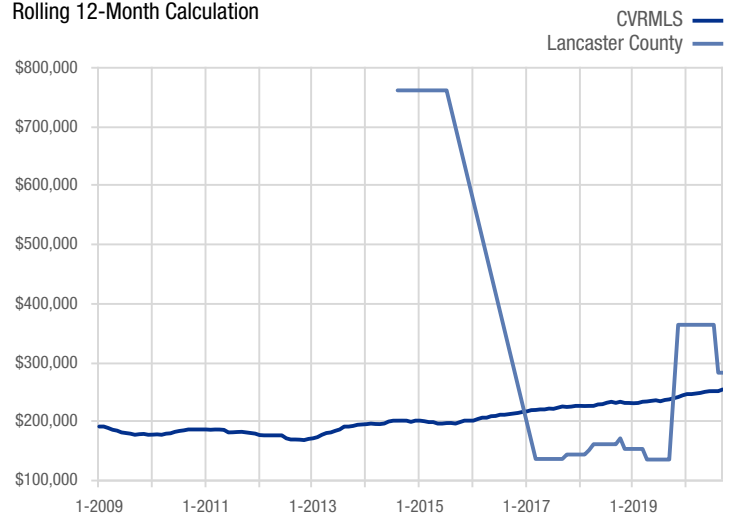
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.