

# Local Market Update – March 2026

A Research Tool Provided by Central Virginia Regional MLS.



## Lancaster County

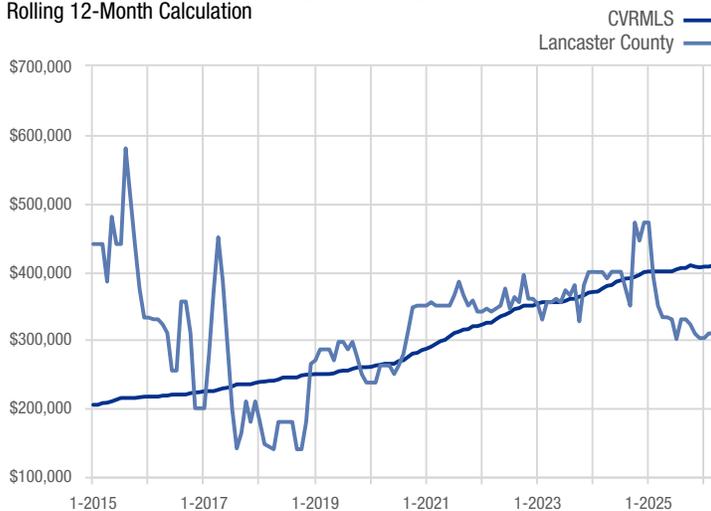
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	9	8	- 11.1%	28	24	- 14.3%
Pending Sales	6	5	- 16.7%	11	12	+ 9.1%
Closed Sales	3	6	+ 100.0%	10	9	- 10.0%
Days on Market Until Sale	44	63	+ 43.2%	98	51	- 48.0%
Median Sales Price*	\$299,990	<b>\$293,995</b>	- 2.0%	\$230,000	<b>\$308,990</b>	+ 34.3%
Average Sales Price*	\$277,327	<b>\$464,663</b>	+ 67.6%	\$271,098	<b>\$501,163</b>	+ 84.9%
Percent of Original List Price Received*	99.3%	<b>94.1%</b>	- 5.2%	86.5%	<b>95.1%</b>	+ 9.9%
Inventory of Homes for Sale	22	22	0.0%	—	—	—
Months Supply of Inventory	5.6	4.6	- 17.9%	—	—	—

Condo/Town	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

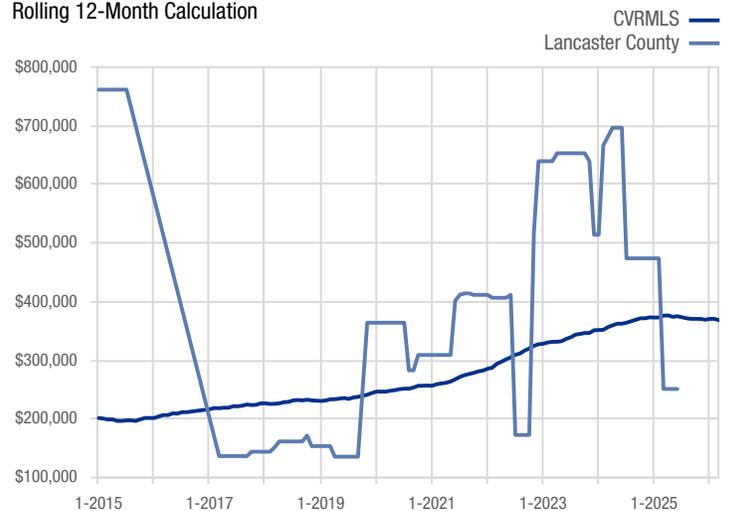
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.