

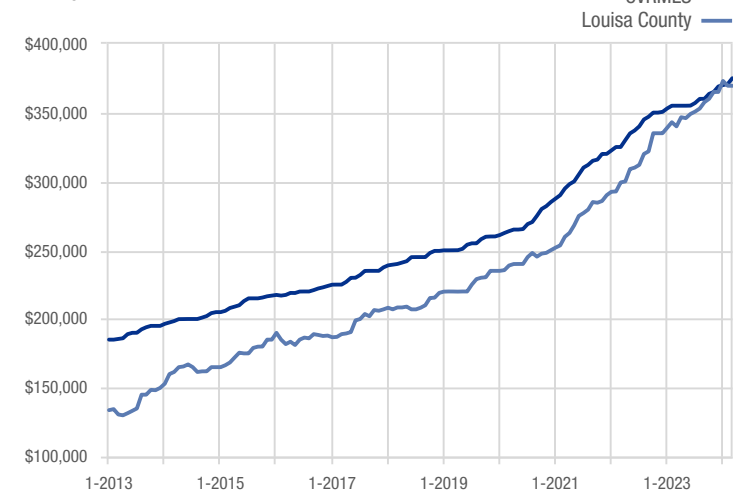
Louisa County

Single Family	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	47	40	- 14.9%	104	112	+ 7.7%
Pending Sales	28	27	- 3.6%	79	100	+ 26.6%
Closed Sales	27	30	+ 11.1%	59	74	+ 25.4%
Days on Market Until Sale	30	53	+ 76.7%	38	59	+ 55.3%
Median Sales Price*	\$334,000	\$358,800	+ 7.4%	\$338,000	\$360,680	+ 6.7%
Average Sales Price*	\$398,371	\$472,581	+ 18.6%	\$415,625	\$435,667	+ 4.8%
Percent of Original List Price Received*	99.5%	97.4%	- 2.1%	98.5%	96.1%	- 2.4%
Inventory of Homes for Sale	66	74	+ 12.1%	—	—	—
Months Supply of Inventory	2.7	2.6	- 3.7%	—	—	—

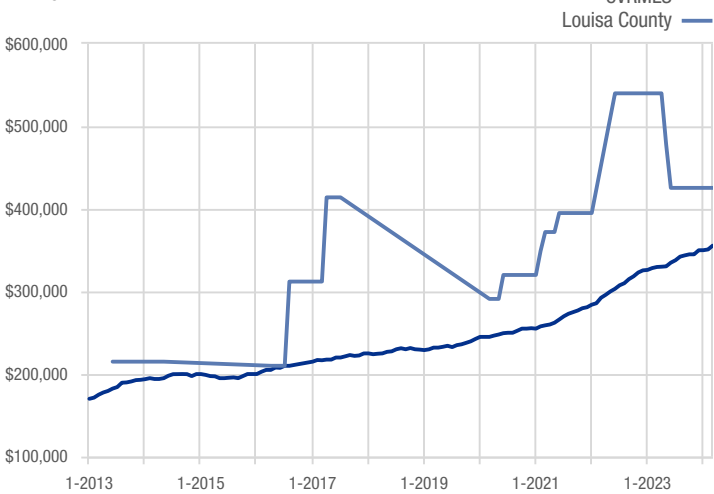
Condo/Town	March			Year to Date		
Key Metrics	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.5	- 50.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family  
Rolling 12-Month Calculation



Median Sales Price - Condo/Town  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.