

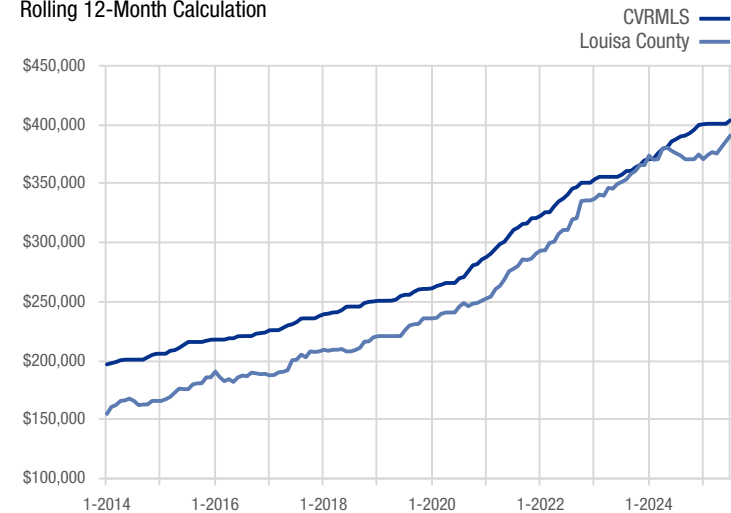
Louisa County

Single Family	July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	43	41	- 4.7%	268	276	+ 3.0%
Pending Sales	34	30	- 11.8%	218	185	- 15.1%
Closed Sales	34	19	- 44.1%	198	170	- 14.1%
Days on Market Until Sale	30	35	+ 16.7%	47	47	0.0%
Median Sales Price*	\$369,950	\$385,000	+ 4.1%	\$370,000	\$395,000	+ 6.8%
Average Sales Price*	\$409,121	\$391,085	- 4.4%	\$447,259	\$447,188	- 0.0%
Percent of Original List Price Received*	95.5%	97.4%	+ 2.0%	96.9%	98.2%	+ 1.3%
Inventory of Homes for Sale	78	77	- 1.3%	—	—	—
Months Supply of Inventory	2.7	3.1	+ 14.8%	—	—	—

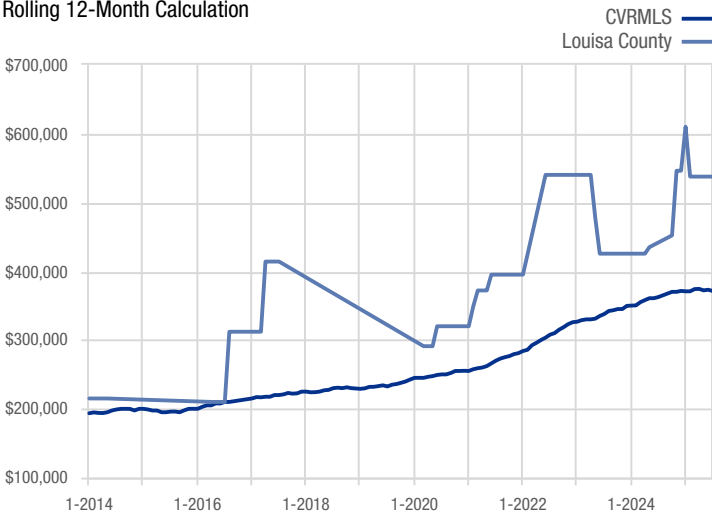
Condo/Town	July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	\$537,500	—
Average Sales Price*	—	—	—	—	\$537,500	—
Percent of Original List Price Received*	—	—	—	—	95.8%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.