

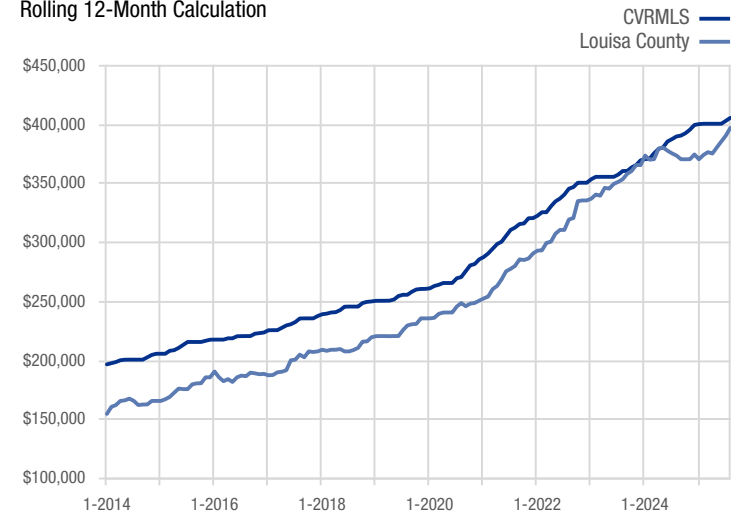
Louisa County

Single Family	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	38	36	- 5.3%	306	312	+ 2.0%
Pending Sales	25	29	+ 16.0%	243	212	- 12.8%
Closed Sales	35	35	0.0%	233	205	- 12.0%
Days on Market Until Sale	33	40	+ 21.2%	45	46	+ 2.2%
Median Sales Price*	\$369,700	\$404,900	+ 9.5%	\$370,000	\$395,000	+ 6.8%
Average Sales Price*	\$400,244	\$427,048	+ 6.7%	\$440,167	\$443,750	+ 0.8%
Percent of Original List Price Received*	99.7%	99.7%	0.0%	97.3%	98.4%	+ 1.1%
Inventory of Homes for Sale	69	83	+ 20.3%	—	—	—
Months Supply of Inventory	2.4	3.3	+ 37.5%	—	—	—

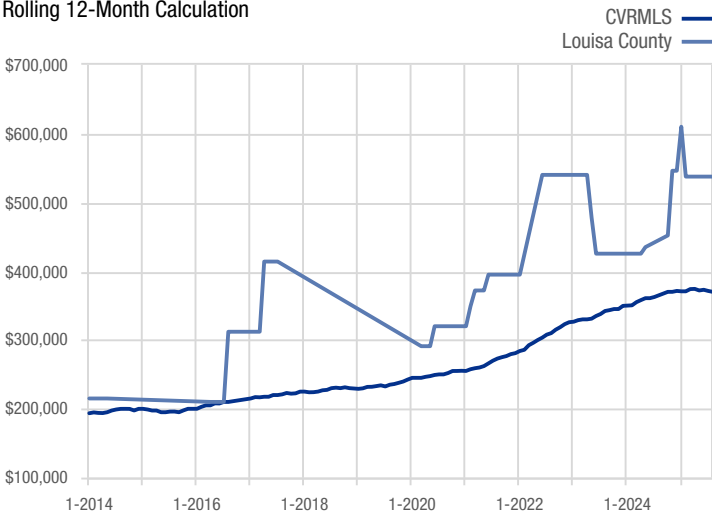
Condo/Town	August			Year to Date		
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	\$537,500	—
Average Sales Price*	—	—	—	—	\$537,500	—
Percent of Original List Price Received*	—	—	—	—	95.8%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.