

Louisa County

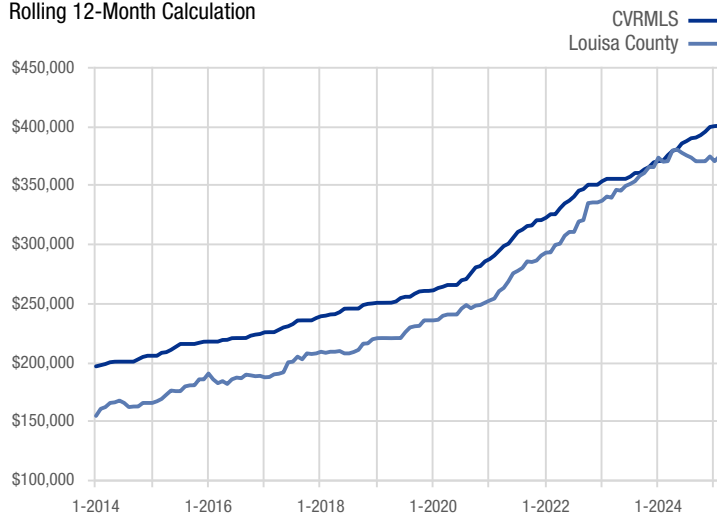
Single Family	February			Year to Date		
	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change
Key Metrics						
New Listings	45	39	- 13.3%	72	84	+ 16.7%
Pending Sales	26	33	+ 26.9%	67	62	- 7.5%
Closed Sales	23	20	- 13.0%	42	42	0.0%
Days on Market Until Sale	68	58	- 14.7%	64	44	- 31.3%
Median Sales Price*	\$355,000	\$402,500	+ 13.4%	\$362,840	\$362,475	- 0.1%
Average Sales Price*	\$406,724	\$476,634	+ 17.2%	\$410,179	\$467,504	+ 14.0%
Percent of Original List Price Received*	93.9%	98.2%	+ 4.6%	95.2%	97.6%	+ 2.5%
Inventory of Homes for Sale	65	91	+ 40.0%	—	—	—
Months Supply of Inventory	2.4	3.3	+ 37.5%	—	—	—

Condo/Town	February			Year to Date		
	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	123	—	—	68	—
Median Sales Price*	—	\$465,000	—	—	\$537,500	—
Average Sales Price*	—	\$465,000	—	—	\$537,500	—
Percent of Original List Price Received*	—	95.7%	—	—	95.8%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

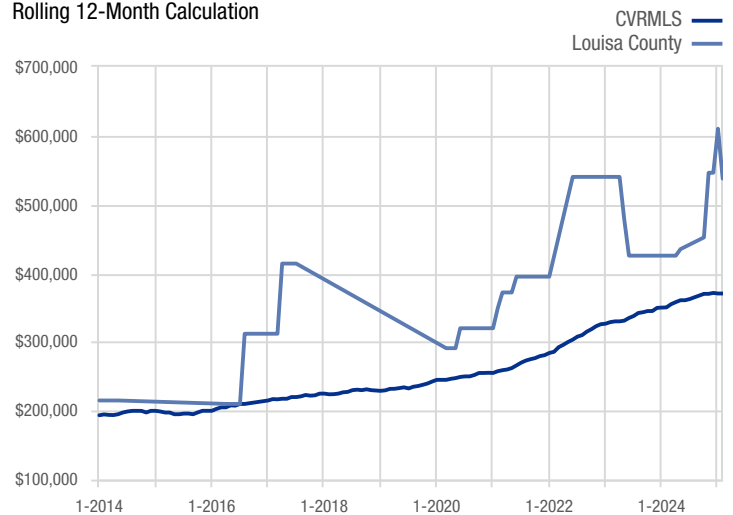
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.