

Louisa County

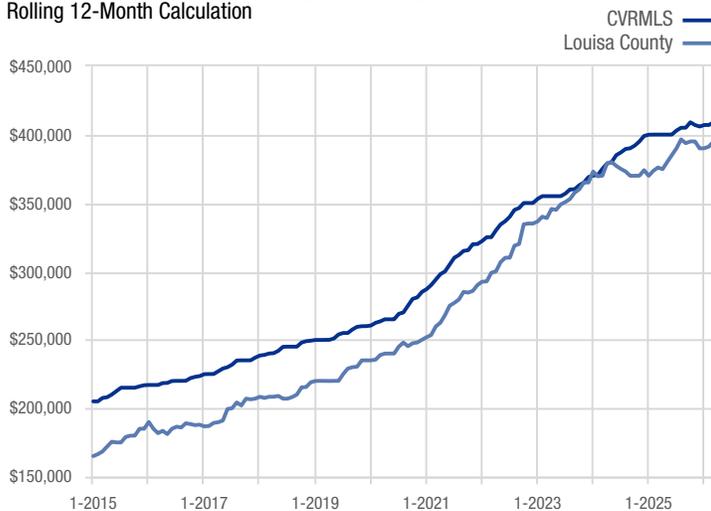
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	41	37	- 9.8%	125	90	- 28.0%
Pending Sales	34	28	- 17.6%	93	62	- 33.3%
Closed Sales	30	19	- 36.7%	81	45	- 44.4%
Days on Market Until Sale	57	40	- 29.8%	50	57	+ 14.0%
Median Sales Price*	\$384,995	\$447,125	+ 16.1%	\$365,000	\$400,000	+ 9.6%
Average Sales Price*	\$419,571	\$463,753	+ 10.5%	\$445,537	\$456,555	+ 2.5%
Percent of Original List Price Received*	97.1%	99.5%	+ 2.5%	97.3%	99.1%	+ 1.8%
Inventory of Homes for Sale	97	89	- 8.2%	—	—	—
Months Supply of Inventory	3.3	3.8	+ 15.2%	—	—	—

Condo/Town	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	0	0	0.0%	0	5	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	68	—	—
Median Sales Price*	—	—	—	\$537,500	—	—
Average Sales Price*	—	—	—	\$537,500	—	—
Percent of Original List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

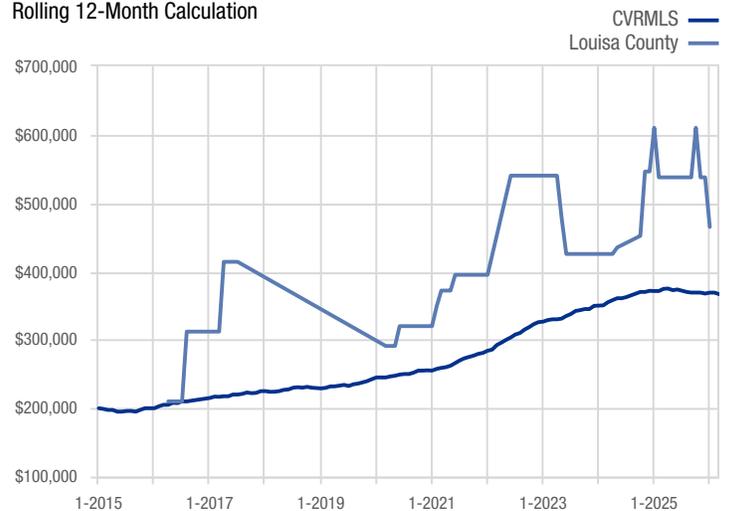
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.