Local Market Update – October 2025A Research Tool Provided by Central Virginia Regional MLS.

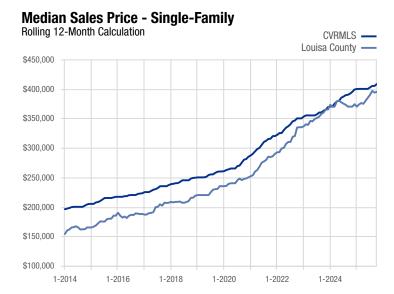


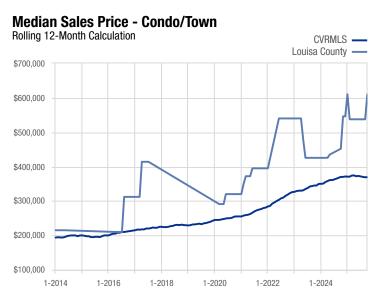
Louisa County

Single Family	October			Year to Date			
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change	
New Listings	40	37	- 7.5%	381	380	- 0.3%	
Pending Sales	20	24	+ 20.0%	288	256	- 11.1%	
Closed Sales	23	25	+ 8.7%	282	248	- 12.1%	
Days on Market Until Sale	30	45	+ 50.0%	42	45	+ 7.1%	
Median Sales Price*	\$361,000	\$394,990	+ 9.4%	\$369,900	\$391,200	+ 5.8%	
Average Sales Price*	\$466,309	\$456,422	- 2.1%	\$443,991	\$439,175	- 1.1%	
Percent of Original List Price Received*	98.9%	97.9%	- 1.0%	97.7%	98.2%	+ 0.5%	
Inventory of Homes for Sale	87	76	- 12.6%		_	_	
Months Supply of Inventory	3.2	3.1	- 3.1%			_	

Condo/Town		October			Year to Date	
Key Metrics	2024	2025	% Change	Thru 10-2024	Thru 10-2025	% Change
New Listings	1	0	- 100.0%	3	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	2	+ 100.0%
Days on Market Until Sale	96	_		96	68	- 29.2%
Median Sales Price*	\$452,000			\$452,000	\$537,500	+ 18.9%
Average Sales Price*	\$452,000	_		\$452,000	\$537,500	+ 18.9%
Percent of Original List Price Received*	93.4%			93.4%	95.8%	+ 2.6%
Inventory of Homes for Sale	1	0	- 100.0%		_	_
Months Supply of Inventory	1.0				_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.