## **Local Market Update – October 2025**A Research Tool Provided by Central Virginia Regional MLS.

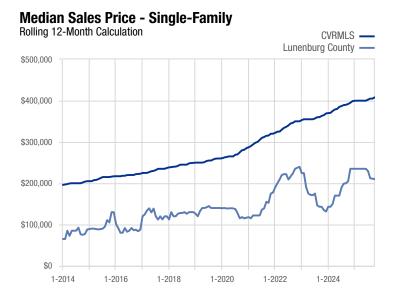


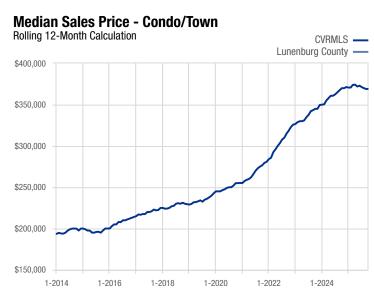
## **Lunenburg County**

| Single Family                            | October   |           |          | Year to Date |              |          |  |
|--|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 10-2024 | Thru 10-2025 | % Change |  |
| New Listings                             | 7         | 6         | - 14.3%  | 49           | 57           | + 16.3%  |  |
| Pending Sales                            | 4         | 7         | + 75.0%  | 30           | 39           | + 30.0%  |  |
| Closed Sales                             | 5         | 4         | - 20.0%  | 23           | 35           | + 52.2%  |  |
| Days on Market Until Sale                | 96        | 41        | - 57.3%  | 55           | 40           | - 27.3%  |  |
| Median Sales Price*                      | \$165,000 | \$178,500 | + 8.2%   | \$204,900    | \$185,000    | - 9.7%   |  |
| Average Sales Price*                     | \$260,000 | \$196,725 | - 24.3%  | \$265,853    | \$254,676    | - 4.2%   |  |
| Percent of Original List Price Received* | 89.4%     | 98.6%     | + 10.3%  | 95.0%        | 98.6%        | + 3.8%   |  |
| Inventory of Homes for Sale              | 14        | 16        | + 14.3%  |              | _            | _        |  |
| Months Supply of Inventory               | 5.0       | 4.2       | - 16.0%  |              |              | _        |  |

| Condo/Town                               | October |      |          | Year to Date |              |          |  |
|--|---------|------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2024    | 2025 | % Change | Thru 10-2024 | Thru 10-2025 | % Change |  |
| New Listings                             | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |  |
| Pending Sales                            | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |  |
| Closed Sales                             | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |  |
| Days on Market Until Sale                | _       | _    |          |              | _            | _        |  |
| Median Sales Price*                      | _       |      |          |              | _            | _        |  |
| Average Sales Price*                     | _       | _    |          |              | _            | _        |  |
| Percent of Original List Price Received* | _       |      |          |              | _            | _        |  |
| Inventory of Homes for Sale              | 0       | 0    | 0.0%     |              | _            | _        |  |
| Months Supply of Inventory               | _       |      |          |              | _            | _        |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.