

Local Market Update – March 2026

A Research Tool Provided by Central Virginia Regional MLS.



Mecklenburg County

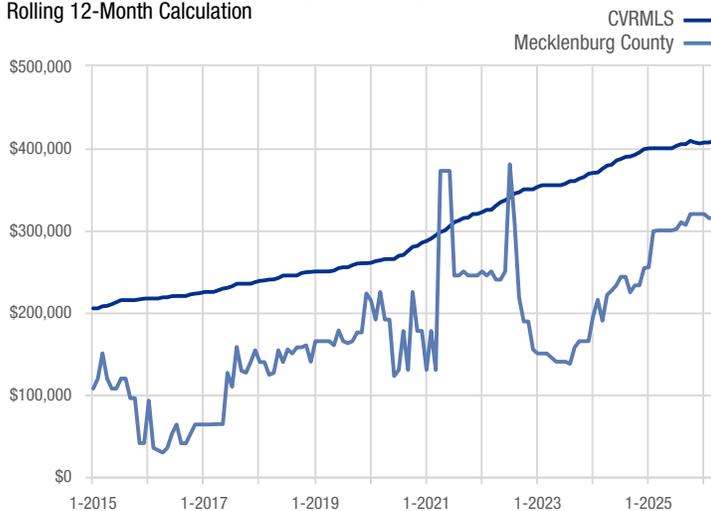
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	3	11	+ 266.7%	13	19	+ 46.2%
Pending Sales	7	4	- 42.9%	12	8	- 33.3%
Closed Sales	5	1	- 80.0%	9	5	- 44.4%
Days on Market Until Sale	103	245	+ 137.9%	85	80	- 5.9%
Median Sales Price*	\$309,900	\$299,900	- 3.2%	\$309,900	\$75,000	- 75.8%
Average Sales Price*	\$242,960	\$299,900	+ 23.4%	\$258,622	\$107,780	- 58.3%
Percent of Original List Price Received*	92.2%	85.7%	- 7.0%	93.3%	80.9%	- 13.3%
Inventory of Homes for Sale	9	23	+ 155.6%	—	—	—
Months Supply of Inventory	2.8	9.0	+ 221.4%	—	—	—

Condo/Town	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

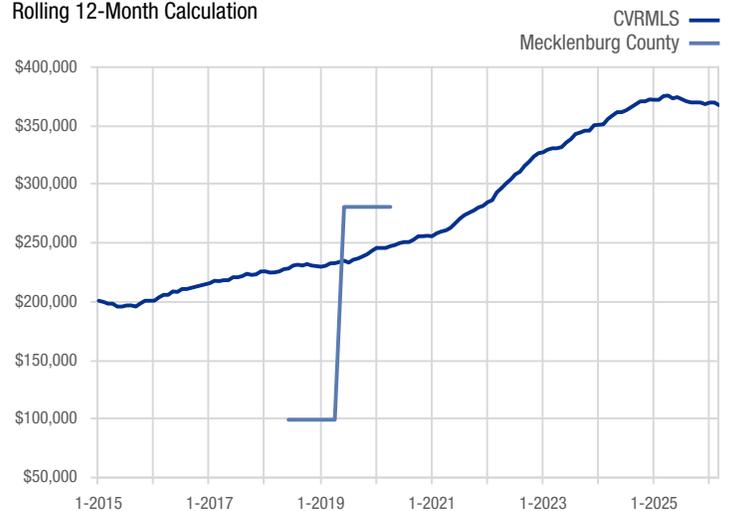
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.