

Regional

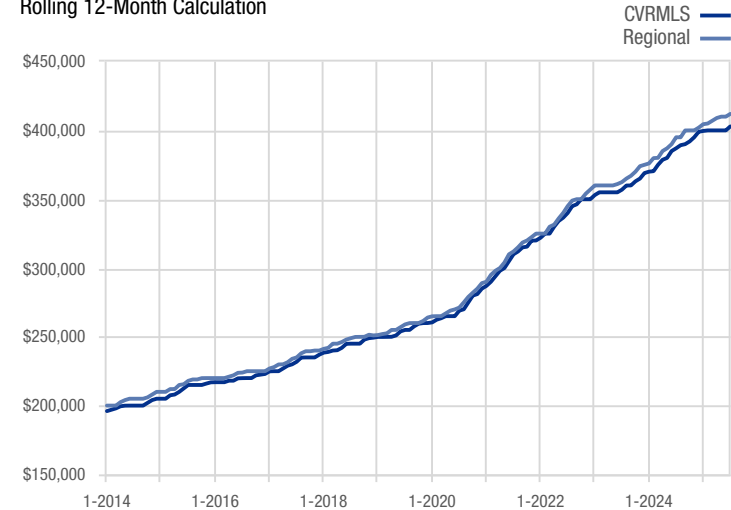
Amelia, Charles City, Chesterfield, Colonial Heights, Dinwiddie, Goochland, Hanover, Henrico, Hopewell, King & Queen, King William, New Kent, Petersburg, Powhatan, Prince George, and Richmond City.

Single Family	July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	1,527	1,582	+ 3.6%	10,235	10,936	+ 6.8%
Pending Sales	1,107	1,260	+ 13.8%	8,258	8,514	+ 3.1%
Closed Sales	1,254	1,291	+ 3.0%	7,794	7,855	+ 0.8%
Days on Market Until Sale	21	23	+ 9.5%	24	26	+ 8.3%
Median Sales Price*	\$416,500	\$435,000	+ 4.4%	\$400,000	\$418,467	+ 4.6%
Average Sales Price*	\$473,247	\$507,845	+ 7.3%	\$468,336	\$487,849	+ 4.2%
Percent of Original List Price Received*	101.3%	99.8%	- 1.5%	101.0%	100.2%	- 0.8%
Inventory of Homes for Sale	2,142	2,198	+ 2.6%	—	—	—
Months Supply of Inventory	2.0	1.9	- 5.0%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2024	2025	% Change	Thru 7-2024	Thru 7-2025	% Change
New Listings	309	374	+ 21.0%	2,080	2,465	+ 18.5%
Pending Sales	235	275	+ 17.0%	1,656	1,767	+ 6.7%
Closed Sales	245	286	+ 16.7%	1,560	1,633	+ 4.7%
Days on Market Until Sale	33	38	+ 15.2%	31	36	+ 16.1%
Median Sales Price*	\$389,500	\$365,000	- 6.3%	\$370,433	\$370,000	- 0.1%
Average Sales Price*	\$405,598	\$399,268	- 1.6%	\$390,039	\$397,676	+ 2.0%
Percent of Original List Price Received*	100.4%	98.8%	- 1.6%	100.4%	99.0%	- 1.4%
Inventory of Homes for Sale	496	672	+ 35.5%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation

