

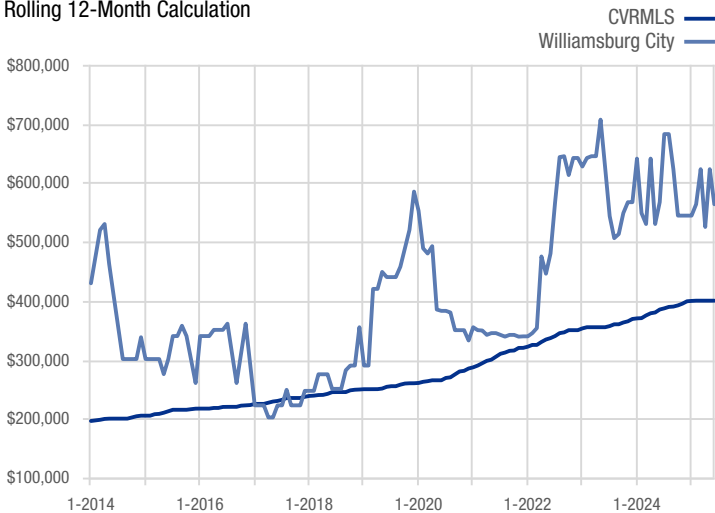
Williamsburg City

Single Family	June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	2	0	- 100.0%	15	10	- 33.3%
Pending Sales	2	3	+ 50.0%	12	11	- 8.3%
Closed Sales	3	2	- 33.3%	10	9	- 10.0%
Days on Market Until Sale	9	4	- 55.6%	13	15	+ 15.4%
Median Sales Price*	\$479,950	\$390,000	- 18.7%	\$597,475	\$765,000	+ 28.0%
Average Sales Price*	\$676,650	\$390,000	- 42.4%	\$678,495	\$678,389	- 0.0%
Percent of Original List Price Received*	99.9%	109.2%	+ 9.3%	97.8%	100.6%	+ 2.9%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.3	0.6	- 53.8%	—	—	—

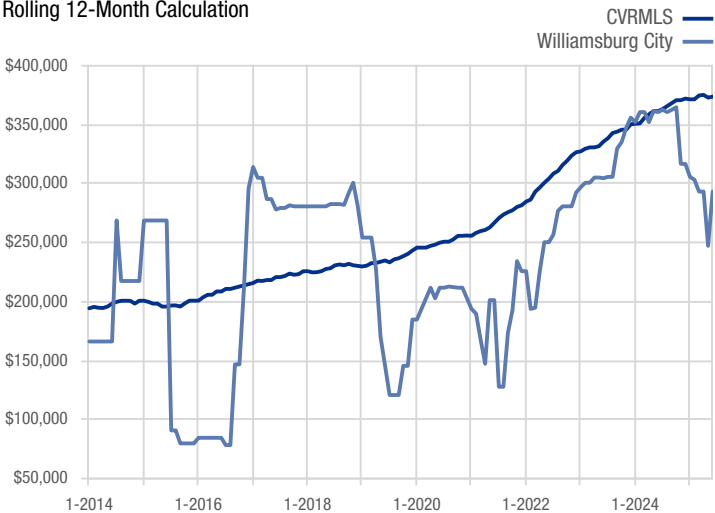
Condo/Town	June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	2	2	0.0%	8	10	+ 25.0%
Pending Sales	1	0	- 100.0%	7	5	- 28.6%
Closed Sales	1	1	0.0%	7	6	- 14.3%
Days on Market Until Sale	74	17	- 77.0%	35	20	- 42.9%
Median Sales Price*	\$208,000	\$414,000	+ 99.0%	\$369,000	\$204,000	- 44.7%
Average Sales Price*	\$208,000	\$414,000	+ 99.0%	\$348,006	\$332,000	- 4.6%
Percent of Original List Price Received*	96.7%	98.8%	+ 2.2%	99.0%	98.2%	- 0.8%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.5	2.8	+ 460.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Condo/Town
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.