



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	98	3.0	33
Appomattox County	0		2
Brunswick County	2	0.4	5
Buckingham County	24	1.3	19
Caroline County	97	2.0	48
Charles City County	19	1.5	13
Charlotte County	0	_	2
Chesterfield County	5,323	4.7	1,136
Colonial Heights City	245	3.9	63
Cumberland County	46	1.5	30
Dinwiddie County	250	2.9	87
Emporia City	8	1.3	6
Essex County	22	0.7	31
Fluvanna County	11	1.1	10
Gloucester County	7	1.2	6
Goochland County	448	4.0	111
Greensville County	6	0.8	8
Halifax County	1	1.0	1
Hampton City	5	1.7	3
Hanover County	1,368	4.2	326
Henrico County	4,378	5.2	842
Hopewell City	430	4.5	96
James City County	39	2.1	19
King and Queen County	24	1.5	16
King William County	96	1.8	53
Lancaster County	1	0.3	3
Louisa County	123	1.8	67
Lunenburg County	11	1.4	8
Mathews County	4	1.3	3
Mecklenburg County	5	0.5	10
Middlesex County	23	1.6	14
New Kent County	214	2.3	93
Newport News City	18	4.5	4
Northumberland County	4	0.3	12
Nottoway County	38	1.4	28
Petersburg City	513	2.9	176
Poquoson	0		1
Powhatan County	403	3.3	123
Prince Edward County	23	0.8	28
Prince George County	287	3.0	97
Richmond City	3,284	4.3	764
Richmond County	3,290	4.3	772





Showing Statistics

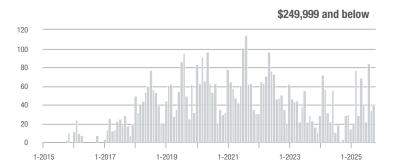
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	28	2.0	14
Surry County	35	5.8	6
Sussex County	27	1.3	21
Westmoreland County	13	1.0	13
Williamsburg City	2	0.7	3
York County	9	1.3	7
Ashland (unincorporated town)	150	2.8	53
Blackstone (unincorporated town)	17	1.4	12
Crewe (unincorporated town)	20	1.5	13
Farmville (unincorporated town)	13	0.9	15
South Boston (unincorporated town)	0	_	0
South Hill (unincorporated town)	2	2.0	1
Tappahannock (unincorporated town)	12	0.7	17
Waverly (unincorporated town)	17	1.9	9
West Point (unincorporated town)	18	3.0	6
MLS Area 10	1,280	4.2	305
MLS Area 20	354	4.8	73
MLS Area 22	1,576	6.1	257
MLS Area 30	564	4.4	129
MLS Area 32	481	4.9	98
MLS Area 34	1,197	5.3	226
MLS Area 36	687	3.8	182
MLS Area 40	503	3.6	139
MLS Area 42	621	5.1	122
MLS Area 44	681	4.7	144
MLS Area 50	406	4.2	96
MLS Area 52	1,410	4.8	294
MLS Area 54	1,502	4.1	364
MLS Area 60	680	4.2	161
MLS Area 62	1,712	4.7	365
MLS Area 64	699	6.2	113

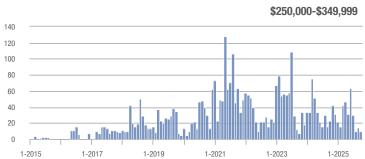


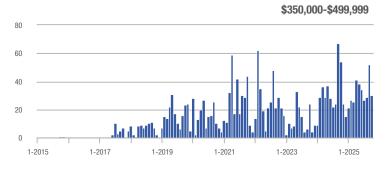


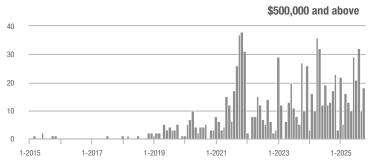
Amelia County

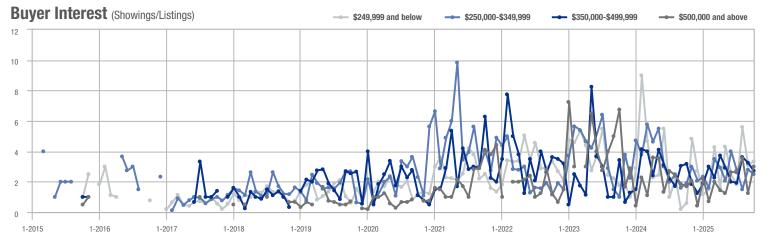
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	40	+ 1,233.3%	+ 17.6%	3.3	+ 455.6%	+ 7.8%	12	+ 140.0%	+ 9.1%	
\$250,000-\$349,999	10	- 56.5%	- 28.6%	2.5	+ 30.4%	- 10.7%	4	- 66.7%	- 20.0%	
\$350,000-\$499,999	30	- 44.4%	- 42.3%	2.7	- 14.1%	- 16.1%	11	- 35.3%	- 31.3%	
\$500,000 and above	18	+ 5.9%	+ 80.0%	3.0	+ 76.5%	+ 140.0%	6	- 40.0%	- 25.0%	
Total	98	+ 1.0%	- 10.9%	3.0	+ 34.7%	+ 8.0%	33	- 25.0%	- 17.5%	









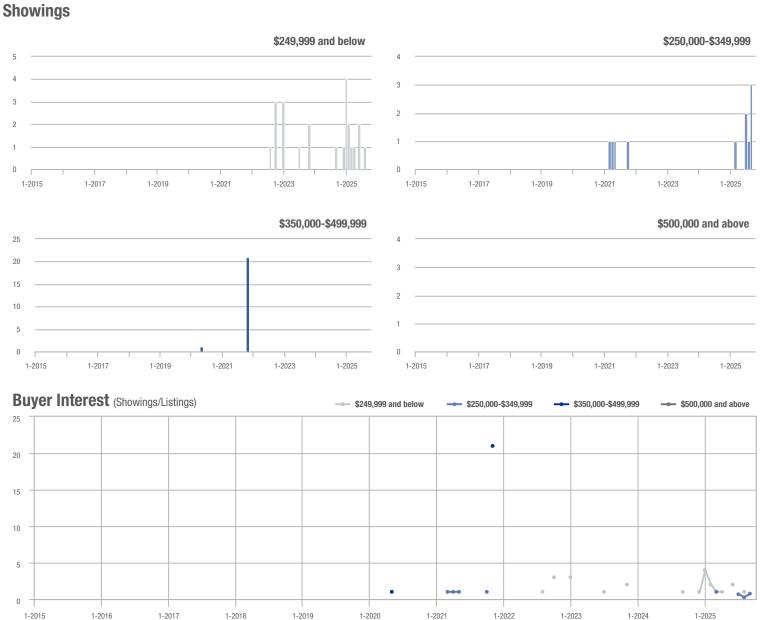






Appomattox County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_		
\$250,000-\$349,999	0	_	_		_	_	2	_	- 50.0%	
\$350,000-\$499,999	0	_	_		_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_		
Total	0						2	0.0%	- 60.0%	



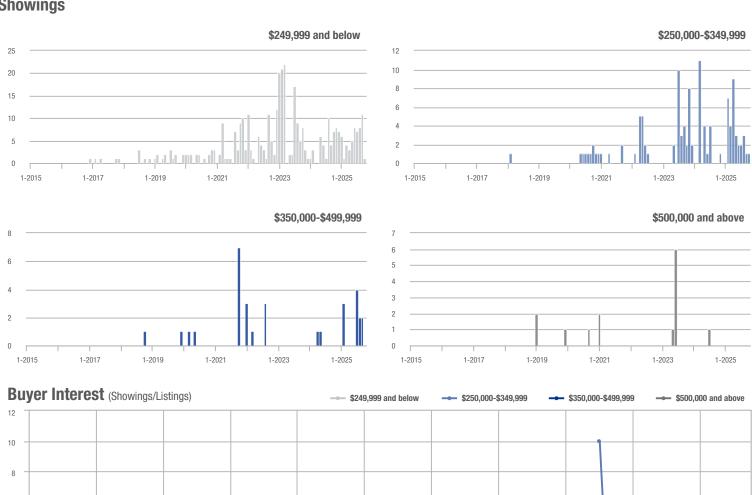




Brunswick County

Price Range	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 85.7%	- 90.9%	0.5	- 50.0%	- 68.2%	2	- 71.4%	- 71.4%	
\$250,000-\$349,999	1	_	0.0%	0.5	_	0.0%	2	+ 100.0%	0.0%	
\$350,000-\$499,999	0	_	_		_		1	_	- 50.0%	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	2	- 71 4%	- 85 7%	0.4	- 54 3%	- 68 6%	5	- 37 5%	- 54 5%	

Showings



1-2018

1-2017

1-2016

1-2015

1-2019

1-2020

1-2024

1-2023

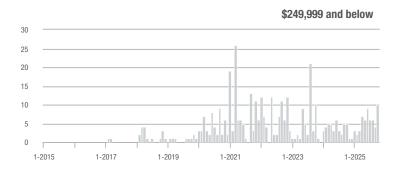
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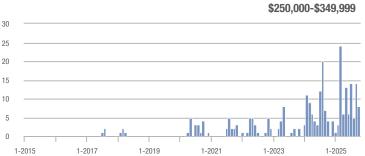


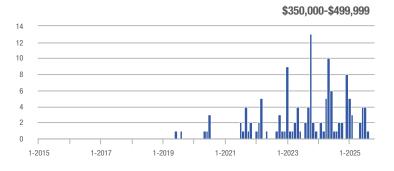


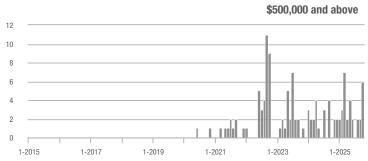
Buckingham County

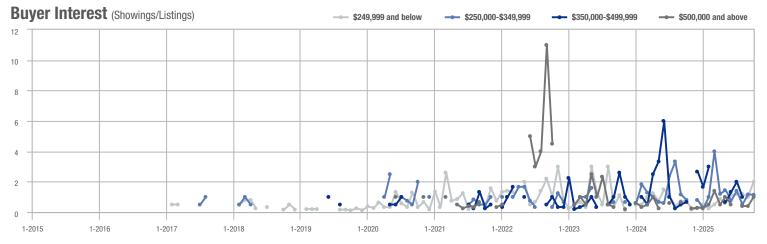
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	10	+ 100.0%	+ 150.0%	2.0	+ 180.0%	+ 100.0%	5	- 28.6%	+ 25.0%	
\$250,000-\$349,999	8	+ 100.0%	- 42.9%	1.1	+ 42.9%	- 2.0%	7	+ 40.0%	- 41.7%	
\$350,000-\$499,999	0	_	_	_	_		1	- 66.7%	- 50.0%	
\$500,000 and above	6	_	+ 200.0%	1.0	_	+ 150.0%	6	- 14.3%	+ 20.0%	
Total	24	+ 118.2%	+ 20.0%	1.3	+ 152.6%	+ 45.3%	19	- 13.6%	- 17.4%	









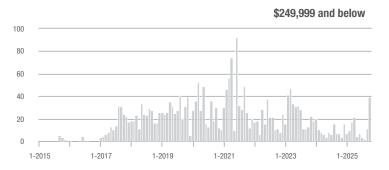


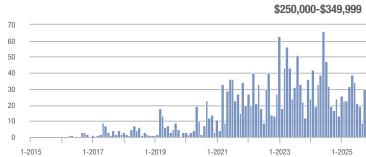


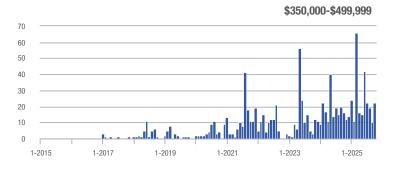


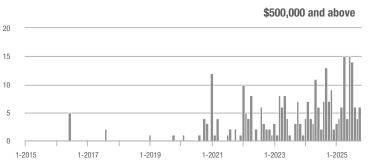
Caroline County

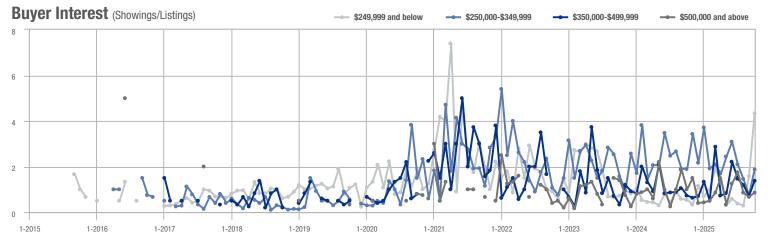
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	39	+ 457.1%	+ 254.5%	4.3	+ 704.8%	+ 175.8%	9	- 30.8%	+ 28.6%	
\$250,000-\$349,999	30	+ 76.5%	+ 233.3%	1.9	- 0.7%	+ 150.0%	16	+ 77.8%	+ 33.3%	
\$350,000-\$499,999	22	+ 37.5%	+ 120.0%	1.4	+ 89.1%	+ 92.5%	16	- 27.3%	+ 14.3%	
\$500,000 and above	6	- 14.3%	+ 50.0%	0.9	- 14.3%	+ 28.6%	7	0.0%	+ 16.7%	
Total	97	+ 106.4%	+ 185.3%	2.0	+ 119.3%	+ 131.8%	48	- 5.9%	+ 23.1%	









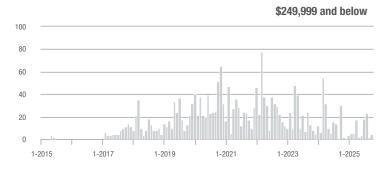


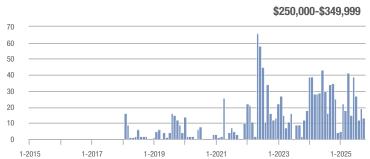


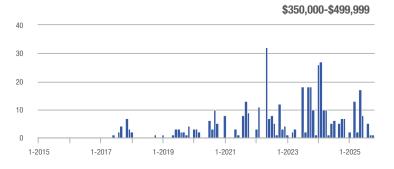


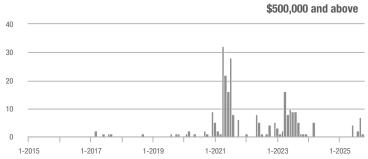
Charles City County

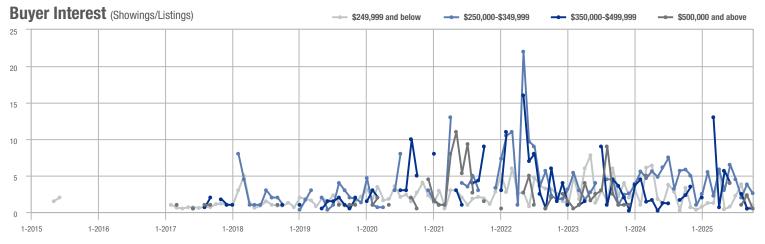
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	- 86.7%	+ 100.0%	1.0	- 70.0%	+ 150.0%	4	- 55.6%	- 20.0%	
\$250,000-\$349,999	13	- 62.9%	- 31.6%	2.6	- 55.4%	- 31.6%	5	- 16.7%	0.0%	
\$350,000-\$499,999	1	- 85.7%	0.0%	0.5	- 78.6%	0.0%	2	- 33.3%	0.0%	
\$500,000 and above	1	_	- 85.7%	0.5	_	- 78.6%	2	_	- 33.3%	
Total	19	- 73.6%	- 34.5%	1.5	- 63.5%	- 24.4%	13	- 27.8%	- 13.3%	









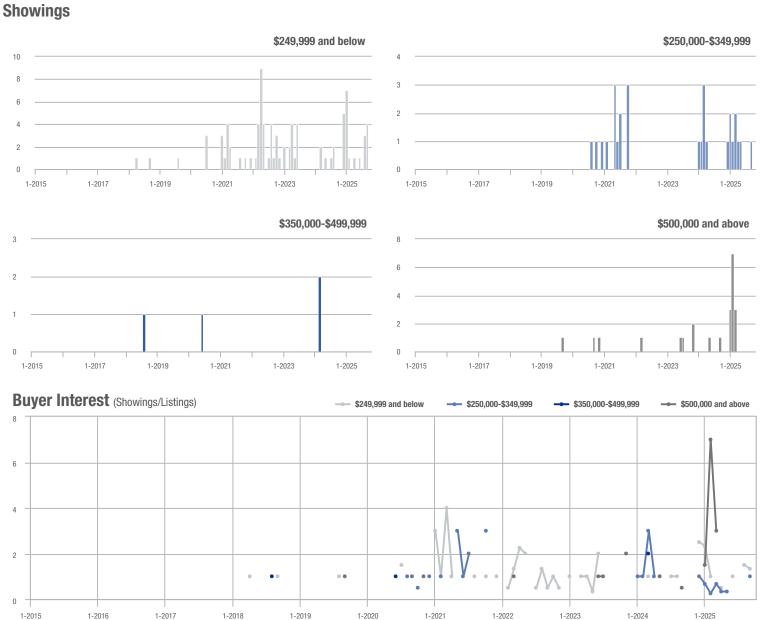






Charlotte County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		1	0.0%	- 66.7%	
\$250,000-\$349,999	0	_	_		_	_	1	_	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	0						2	- 33.3%	- 50.0%	

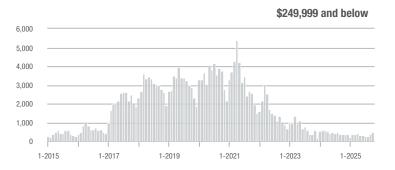


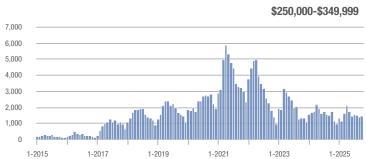


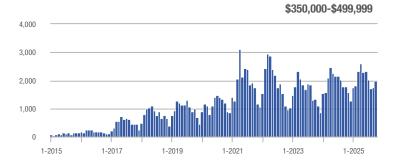


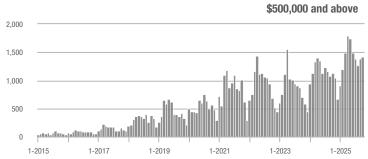
Chesterfield County

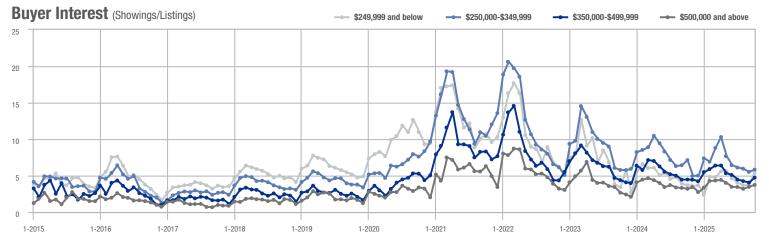
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Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	466	+ 35.9%	+ 35.5%	5.4	+ 46.9%	+ 46.5%	86	- 7.5%	- 7.5%	
\$250,000-\$349,999	1,452	- 16.9%	+ 7.4%	5.8	- 18.2%	+ 5.7%	249	+ 1.6%	+ 1.6%	
\$350,000-\$499,999	1,992	+ 12.8%	+ 14.6%	4.7	+ 5.6%	+ 16.8%	422	+ 6.8%	- 1.9%	
\$500,000 and above	1,413	+ 25.3%	+ 1.5%	3.7	+ 16.7%	+ 7.7%	379	+ 7.4%	- 5.7%	
Total	5.323	+ 6.8%	+ 10.3%	4.7	+ 2.1%	+ 13.6%	1,136	+ 4.6%	- 2.9%	









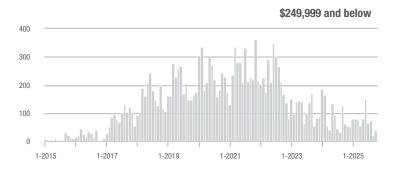


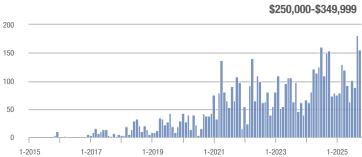


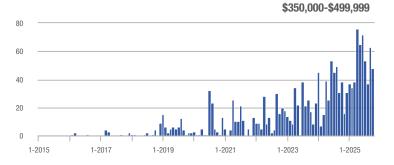


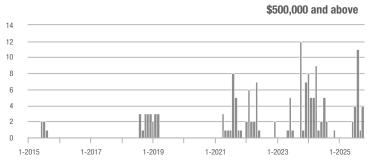
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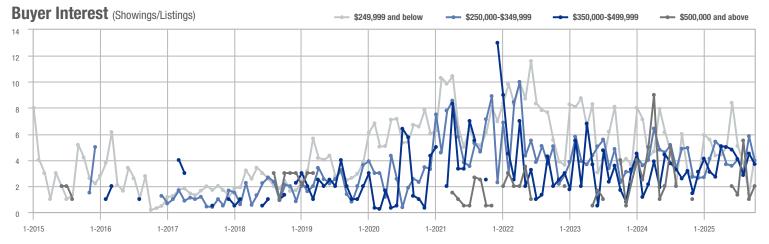
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	38	- 36.7%	+ 90.0%	4.2	+ 33.7%	+ 195.6%	9	- 52.6%	- 35.7%	
\$250,000-\$349,999	155	+ 1.3%	- 14.4%	4.0	- 19.5%	- 31.9%	39	+ 25.8%	+ 25.8%	
\$350,000-\$499,999	48	+ 26.3%	- 23.8%	3.7	+ 16.6%	- 17.9%	13	+ 8.3%	- 7.1%	
\$500,000 and above	4	_	+ 300.0%	2.0	_	+ 100.0%	2	+ 100.0%	+ 100.0%	
Total	245	- 2.4%	- 7.5%	3.9	- 2.4%	- 11.9%	63	0.0%	+ 5.0%	









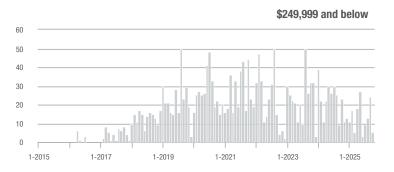


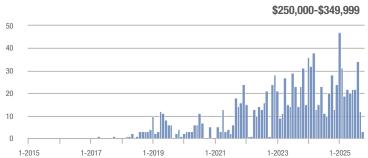


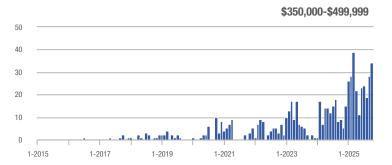


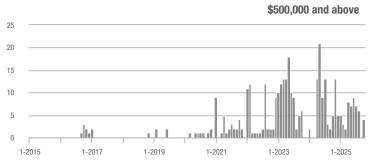
Cumberland County

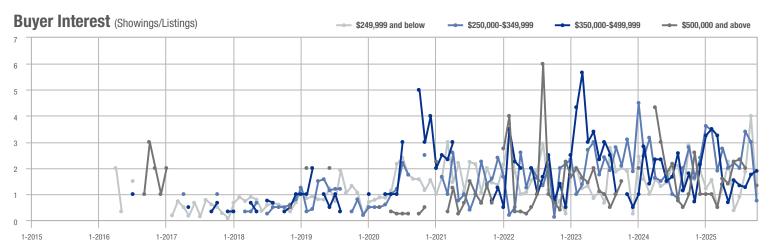
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	- 78.3%	- 79.2%	1.0	- 65.2%	- 75.0%	5	- 37.5%	- 16.7%	
\$250,000-\$349,999	3	- 89.3%	- 75.0%	0.8	- 73.2%	- 75.0%	4	- 60.0%	0.0%	
\$350,000-\$499,999	34	+ 277.8%	+ 21.4%	1.9	+ 4.9%	+ 7.9%	18	+ 260.0%	+ 12.5%	
\$500,000 and above	4	- 20.0%	_	1.3	+ 33.3%	_	3	- 40.0%	+ 50.0%	
Total	46	- 29.2%	- 28.1%	1.5	- 33.9%	- 32.9%	30	+ 7.1%	+ 7.1%	









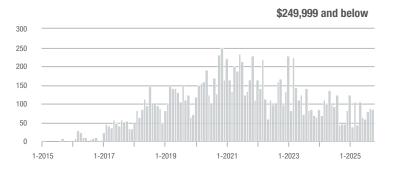


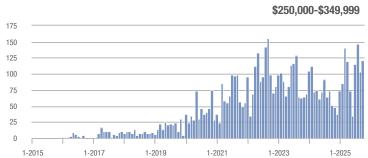


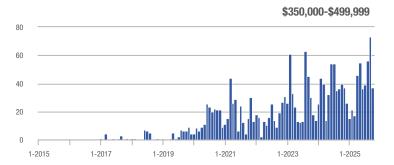


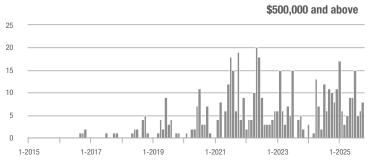
Dinwiddie County

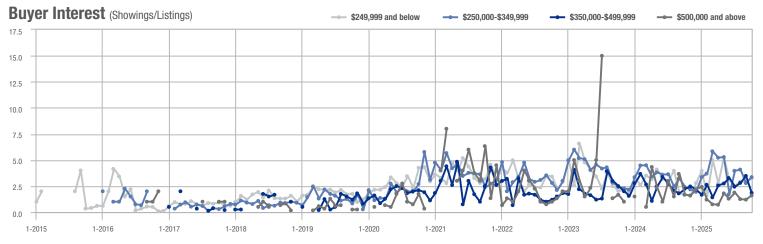
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Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	84	+ 82.6%	- 2.3%	3.2	+ 89.6%	+ 12.7%	26	- 3.7%	- 13.3%	
\$250,000-\$349,999	121	+ 137.3%	+ 17.5%	3.4	+ 38.4%	+ 20.7%	36	+ 71.4%	- 2.7%	
\$350,000-\$499,999	37	- 7.5%	- 49.3%	1.9	- 16.8%	- 46.8%	20	+ 11.1%	- 4.8%	
\$500,000 and above	8	- 20.0%	+ 33.3%	1.6	- 4.0%	+ 33.3%	5	- 16.7%	0.0%	
Total	250	+ 70.1%	- 6.7%	2.9	+ 40.7%	- 0.3%	87	+ 20.8%	- 6.5%	









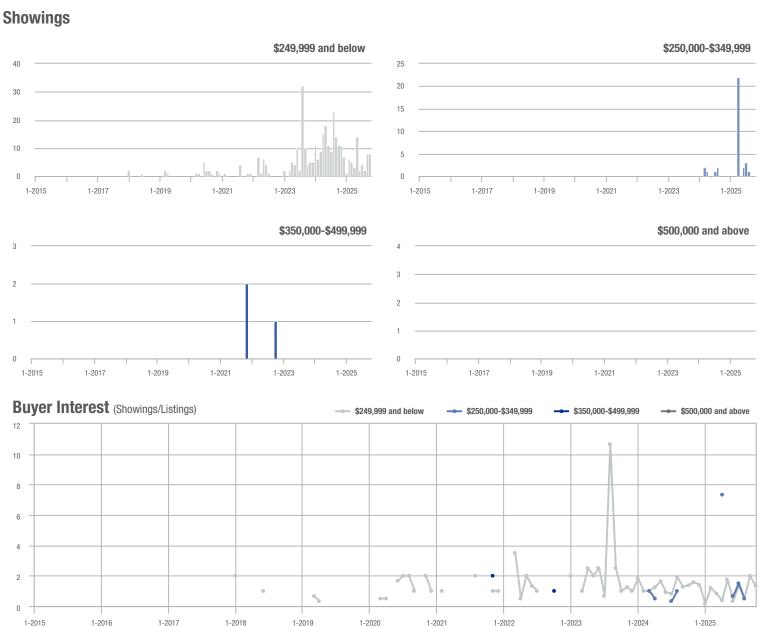






Emporia City

		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	8	- 27.3%	0.0%	1.3	- 3.0%	- 33.3%	6	- 25.0%	+ 50.0%		
\$250,000-\$349,999	0	_	_		_	_	0	_	_		
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_		
\$500,000 and above	0	_	_	_	_	_	0	_	_		
Total	8	- 27 3%	0.0%	1.3	+ 9 1%	- 33 3%	6	- 33.3%	+ 50.0%		

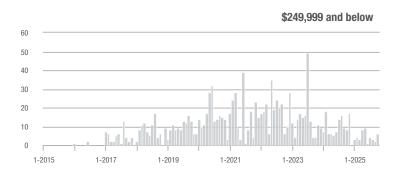


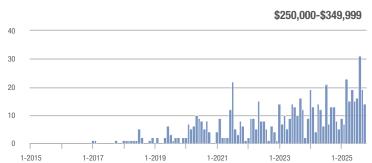


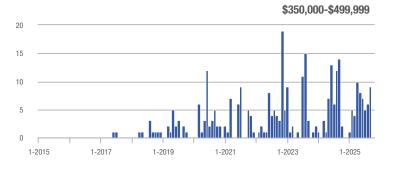


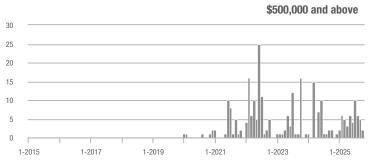
Essex County

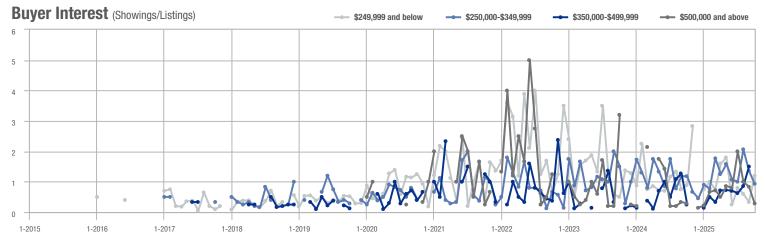
		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	- 25.0%	+ 200.0%	1.2	+ 35.0%	+ 260.0%	5	- 44.4%	- 16.7%	
\$250,000-\$349,999	14	+ 7.7%	- 26.3%	0.9	- 21.0%	- 31.2%	15	+ 36.4%	+ 7.1%	
\$350,000-\$499,999	0	_	_	_	_		4	- 50.0%	- 33.3%	
\$500,000 and above	2	0.0%	- 60.0%	0.3	0.0%	- 65.7%	7	0.0%	+ 16.7%	
Total	22	- 12.0%	- 37.1%	0.7	- 0.6%	- 35.1%	31	- 11.4%	- 3.1%	















Fluvanna County

1-2016

1-2015

1-2018

1-2017

1-2019

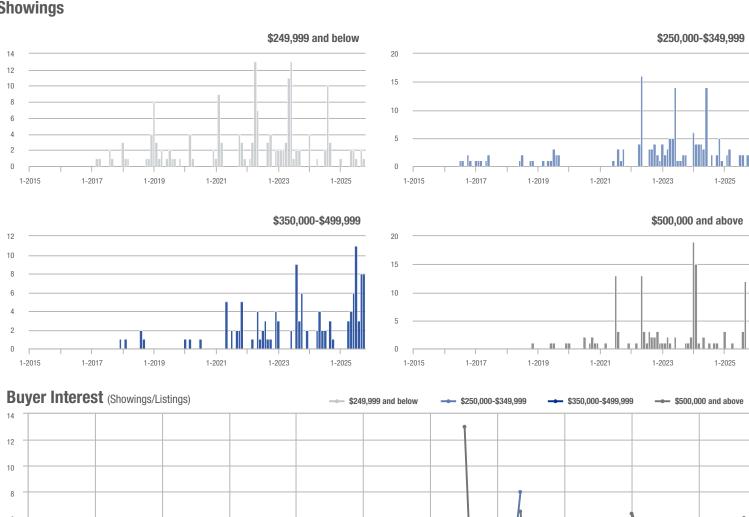
1-2020

1-2021

1-2022

		Total Showin	gs	(Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	- 50.0%	1.0	_	- 50.0%	1	0.0%	0.0%	
\$250,000-\$349,999	2	0.0%	_	1.0	+ 50.0%	_	2	- 33.3%	0.0%	
\$350,000-\$499,999	8	+ 700.0%	0.0%	1.1	+ 128.6%	0.0%	7	+ 250.0%	0.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	11	+ 175.0%	- 50.0%	11	+ 92 5%	- 40.0%	10	+ 42 9%	- 16.7%	

Showings



1-2024

1-2025

1-2023





Gloucester County

		Total Showin	gs	(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	_	0.5	_		2	0.0%	+ 100.0%	
\$250,000-\$349,999	2	_	- 75.0%	1.0	_	- 50.0%	2	+ 100.0%	- 50.0%	
\$350,000-\$499,999	0	_	_		_		0	_		
\$500,000 and above	4	_	+ 100.0%	2.0	_	0.0%	2	_	+ 100.0%	
Total	7	+ 600.0%	- 30.0%	1.2	+ 483.3%	- 30.0%	6	+ 20.0%	0.0%	

1-2016

1-2015

1-2017

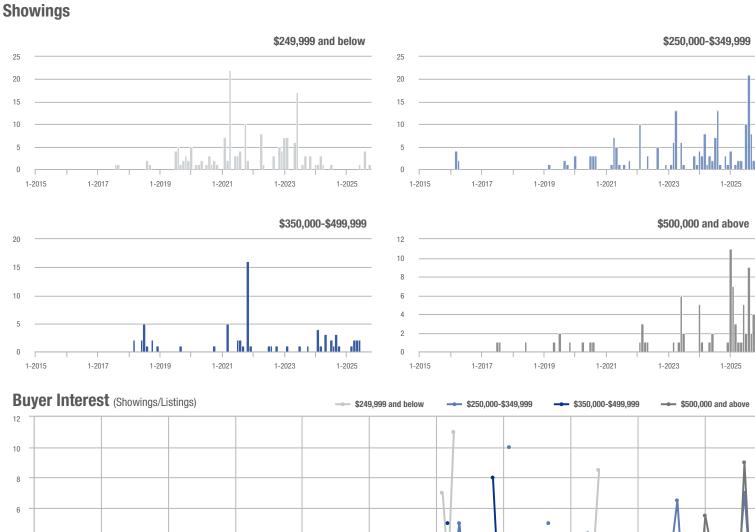
1-2018

1-2019

1-2020

1-2021

1-2022



1-2024

1-2025

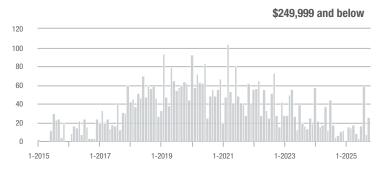
1-2023

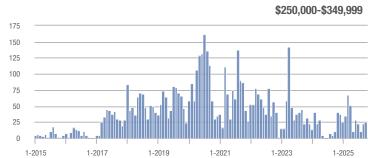


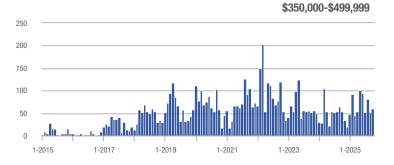


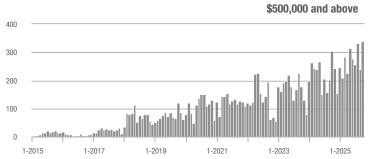
Goochland County

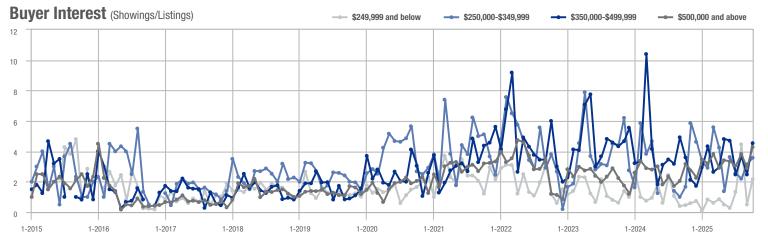
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	26	+ 333.3%	+ 271.4%	2.2	+ 369.4%	+ 333.3%	12	- 7.7%	- 14.3%	
\$250,000-\$349,999	25	+ 150.0%	+ 13.6%	3.6	+ 114.3%	+ 13.6%	7	+ 16.7%	0.0%	
\$350,000-\$499,999	59	+ 9.3%	+ 13.5%	4.5	+ 26.1%	+ 83.3%	13	- 13.3%	- 38.1%	
\$500,000 and above	338	+ 11.2%	+ 40.8%	4.3	+ 35.1%	+ 48.0%	79	- 17.7%	- 4.8%	
Total	448	+ 19.8%	+ 39.6%	4.0	+ 40.3%	+ 57.2%	111	- 14.6%	- 11.2%	









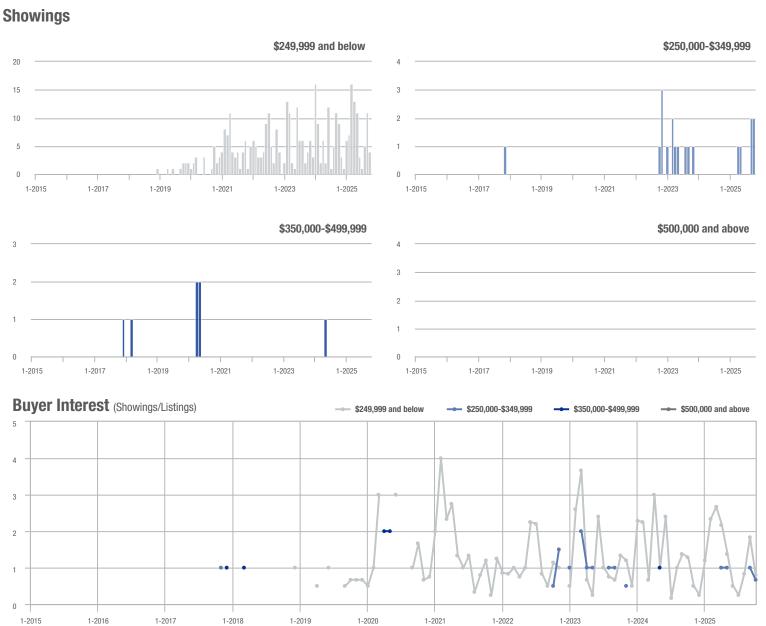






Greensville County

		Total Showin		(Buyer Into		Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	- 55.6%	- 63.6%	0.8	- 37.8%	- 56.4%	5	- 28.6%	- 16.7%
\$250,000-\$349,999	2	_	0.0%	0.7	_	- 33.3%	3	_	+ 50.0%
\$350,000-\$499,999	0	_	_		_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	6	- 33.3%	- 53.8%	0.8	- 41.7%	- 53.8%	8	+ 14.3%	0.0%

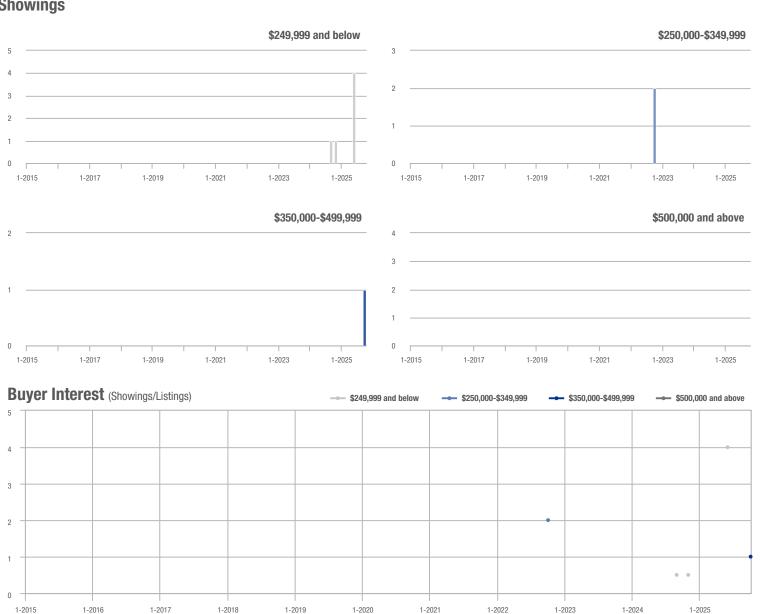






Halifax County

		Total Showin		(Buyer Into Showings/L		Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_
\$350,000-\$499,999	1	_	_	1.0	_	_	1	_	0.0%
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	1	_	_	1.0			1	- 50.0%	0.0%

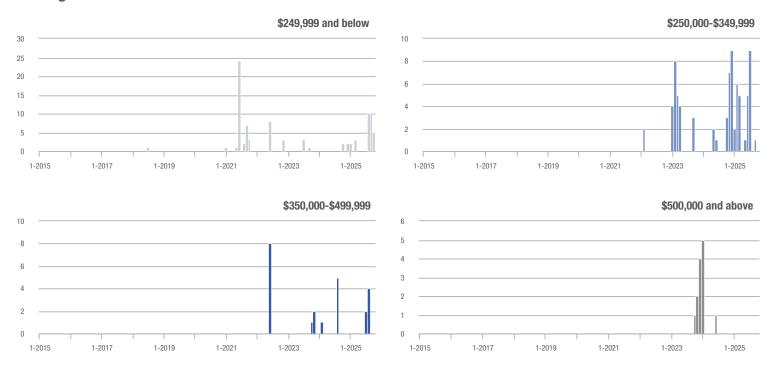


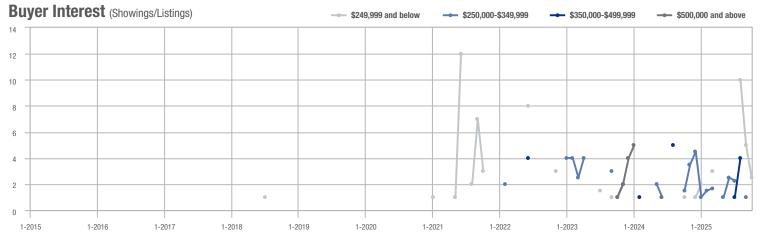




Hampton City

		Total Showin	gs	(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	+ 150.0%	- 50.0%	2.5	+ 150.0%	- 50.0%	2	0.0%	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	1	- 50.0%	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	5	0.0%	- 54 5%	17	+ 33 3%	- 54 5%	3	- 25.0%	0.0%	



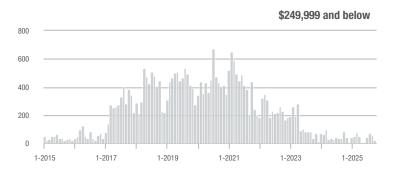


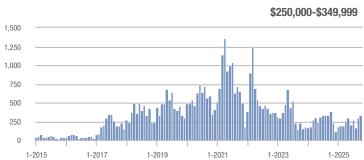


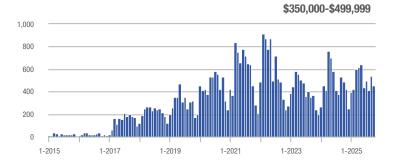


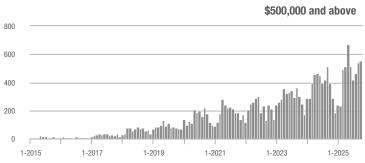
Hanover County

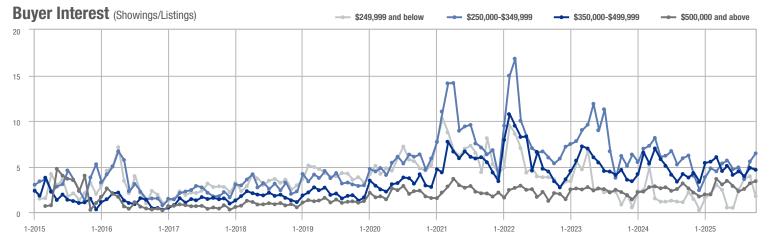
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	21	- 73.8%	- 61.8%	1.8	- 19.1%	- 55.5%	12	- 67.6%	- 14.3%	
\$250,000-\$349,999	335	- 13.0%	+ 11.7%	6.4	+ 3.7%	+ 16.0%	52	- 16.1%	- 3.7%	
\$350,000-\$499,999	455	- 7.0%	- 15.6%	4.6	+ 22.5%	- 4.4%	98	- 24.0%	- 11.7%	
\$500,000 and above	557	+ 39.9%	+ 2.6%	3.4	+ 30.6%	+ 7.6%	164	+ 7.2%	- 4.7%	
Total	1.368	+ 1.2%	- 4.8%	4.2	+ 18.3%	+ 2.5%	326	- 14.4%	- 7.1%	









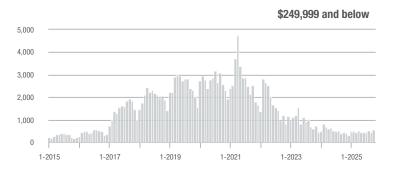


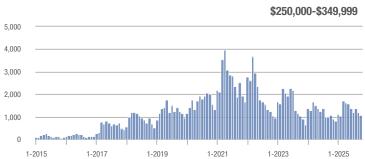


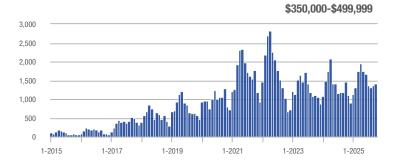


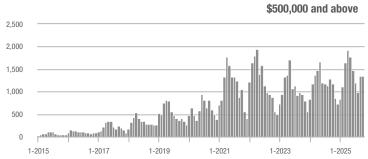
Henrico County

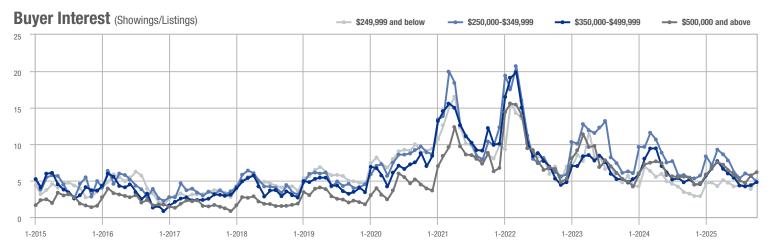
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	569	+ 27.6%	+ 35.2%	5.2	+ 61.2%	+ 33.9%	110	- 20.9%	+ 0.9%	
\$250,000-\$349,999	1,053	- 0.2%	- 12.6%	4.8	- 11.1%	- 14.6%	219	+ 12.3%	+ 2.3%	
\$350,000-\$499,999	1,413	- 3.3%	+ 4.9%	4.8	- 7.5%	+ 9.2%	295	+ 4.6%	- 3.9%	
\$500,000 and above	1,343	+ 13.3%	- 0.3%	6.2	+ 13.9%	+ 7.5%	218	- 0.5%	- 7.2%	
Total	4,378	+ 5.6%	+ 1.3%	5.2	+ 4.7%	+ 4.1%	842	+ 0.8%	- 2.7%	









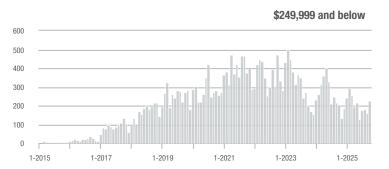


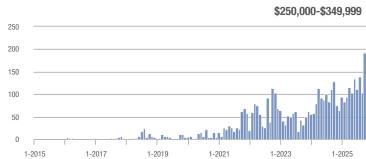


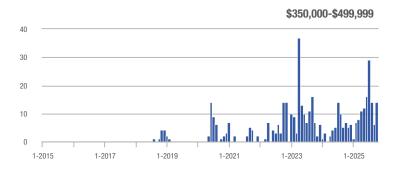


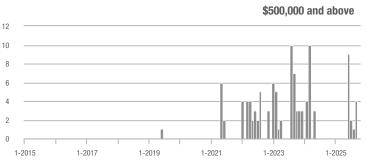
Hopewell City

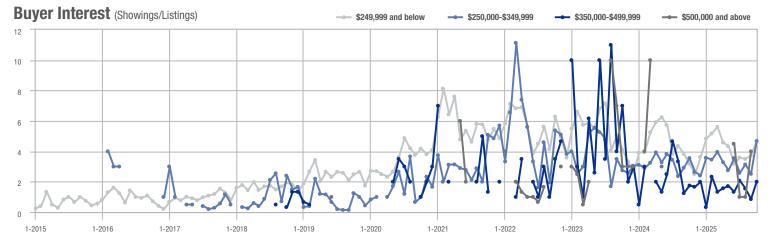
		Total Showin		(Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	224	+ 9.8%	+ 40.0%	4.7	+ 46.4%	+ 25.4%	48	- 25.0%	+ 11.6%	
\$250,000-\$349,999	192	+ 50.0%	+ 86.4%	4.7	+ 31.7%	+ 86.4%	41	+ 13.9%	0.0%	
\$350,000-\$499,999	14	+ 100.0%	+ 133.3%	2.0	+ 14.3%	+ 133.3%	7	+ 75.0%	0.0%	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	430	+ 26.8%	+ 57.5%	4.5	+ 37.4%	+ 50.9%	96	- 7.7%	+ 4.3%	















James City County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	_	+ 500.0%	3.0	_	+ 200.0%	2	+ 100.0%	+ 100.0%	
\$250,000-\$349,999	13	+ 116.7%	+ 30.0%	4.3	+ 188.9%	+ 30.0%	3	- 25.0%	0.0%	
\$350,000-\$499,999	15	+ 650.0%	- 11.8%	5.0	+ 400.0%	+ 17.6%	3	+ 50.0%	- 25.0%	
\$500,000 and above	5	- 28.6%	+ 66.7%	0.5	- 48.1%	+ 21.2%	11	+ 37.5%	+ 37.5%	
Total	39	+ 160.0%	+ 25.8%	2.1	+ 105.3%	+ 5.9%	19	+ 26.7%	+ 18.8%	

1-2016

1-2015

1-2018

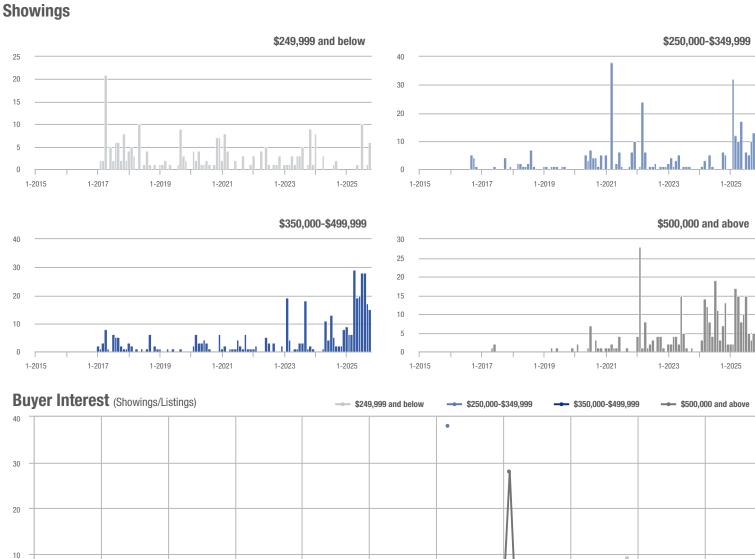
1-2017

1-2019

1-2020

1-2021

1-2022



1-2024

1-2023

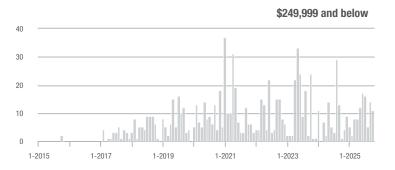
1-2025

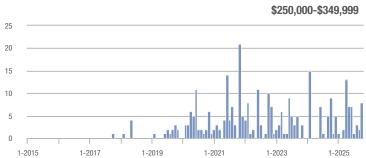


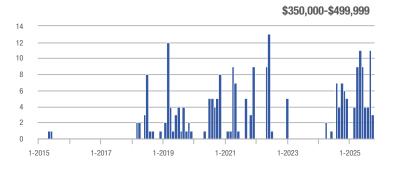


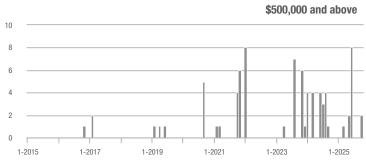
King and Queen County

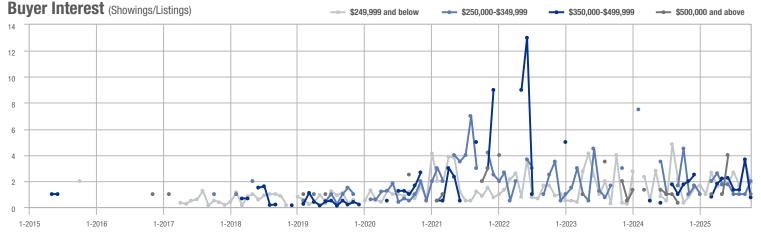
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	11	+ 1,000.0%	- 21.4%	1.8	+ 450.0%	- 47.6%	6	+ 100.0%	+ 50.0%	
\$250,000-\$349,999	8	- 11.1%	+ 300.0%	2.0	- 55.6%	+ 100.0%	4	+ 100.0%	+ 100.0%	
\$350,000-\$499,999	3	- 57.1%	- 72.7%	0.8	- 57.1%	- 79.5%	4	0.0%	+ 33.3%	
\$500,000 and above	2	_	_	1.0	_		2	+ 100.0%	+ 100.0%	
Total	24	+ 41.2%	- 11.1%	1.5	- 11.8%	- 44.4%	16	+ 60.0%	+ 60.0%	









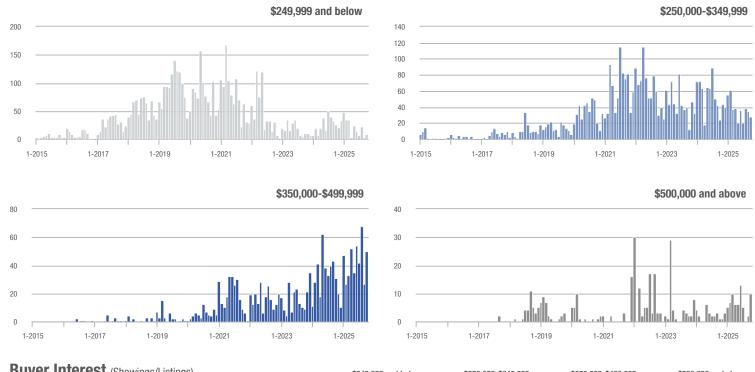


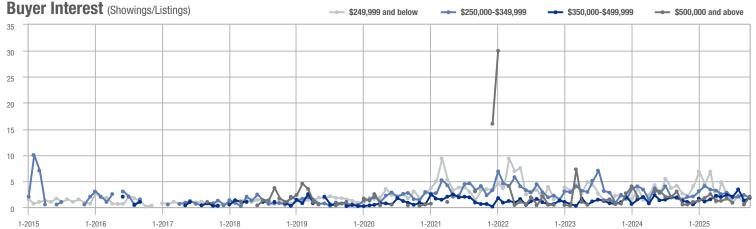




King William County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	- 65.4%	+ 125.0%	1.8	- 30.8%	+ 170.0%	5	- 50.0%	- 16.7%	
\$250,000-\$349,999	27	+ 12.5%	- 22.9%	1.8	+ 20.0%	- 22.9%	15	- 6.3%	0.0%	
\$350,000-\$499,999	50	+ 61.3%	+ 85.2%	1.8	+ 49.8%	+ 38.9%	28	+ 7.7%	+ 33.3%	
\$500,000 and above	10	+ 900.0%	+ 400.0%	2.0	+ 300.0%	+ 300.0%	5	+ 150.0%	+ 25.0%	
Total	96	+ 17.1%	+ 41.2%	1.8	+ 19.3%	+ 22.5%	53	- 1.9%	+ 15.2%	





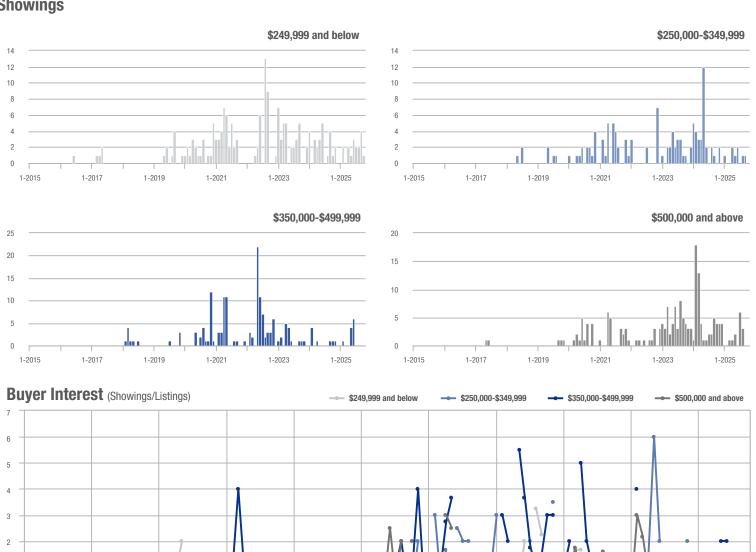




Lancaster County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	0.0%	- 75.0%	0.5	+ 50.0%	- 62.5%	2	- 33.3%	- 33.3%	
\$250,000-\$349,999	0	_	_	_	_		0	_	_	
\$350,000-\$499,999	0	_	_	_	_		0	_		
\$500,000 and above	0	_	_	_	_		1	- 85.7%	- 66.7%	
Total	1	- 83.3%	- 80.0%	0.3	- 33.3%	- 53.3%	3	- 75.0%	- 57.1%	

Showings



1-2018

1-2019

1-2020

1-2016

1-2015

1-2017

1-2024

1-2025

1-2023

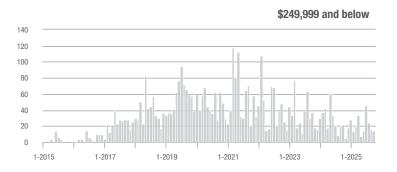
1-2022

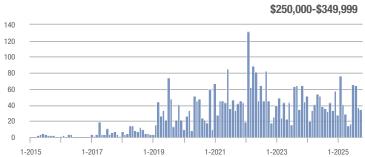


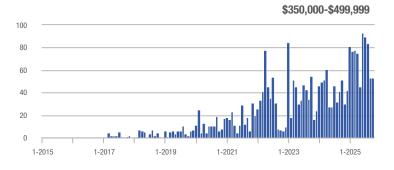


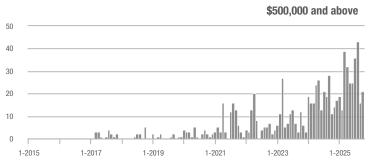
Louisa County

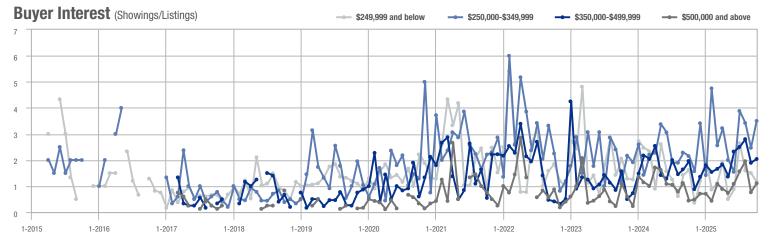
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	14	- 33.3%	- 6.7%	1.2	- 27.8%	- 22.2%	12	- 7.7%	+ 20.0%	
\$250,000-\$349,999	35	- 18.6%	- 5.4%	3.5	+ 62.8%	+ 41.9%	10	- 50.0%	- 33.3%	
\$350,000-\$499,999	53	+ 3.9%	0.0%	2.0	+ 3.9%	+ 7.7%	26	0.0%	- 7.1%	
\$500,000 and above	21	+ 90.9%	+ 31.3%	1.1	+ 151.2%	+ 45.1%	19	- 24.0%	- 9.5%	
Total	123	- 2.4%	+ 1.7%	1.8	+ 22.4%	+ 12.3%	67	- 20.2%	- 9.5%	















Lunenburg County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	10	0.0%	+ 42.9%	2.0	+ 40.0%	+ 42.9%	5	- 28.6%	0.0%	
\$250,000-\$349,999	0	_	_	_	_		2	+ 100.0%	- 33.3%	
\$350,000-\$499,999	0	_	_	_	_		0	_	_	
\$500,000 and above	1	_	- 66.7%	1.0	_	- 66.7%	1	0.0%	0.0%	
Total	11	+ 10.0%	0.0%	1.4	+ 23.8%	+ 12.5%	8	- 11.1%	- 11.1%	

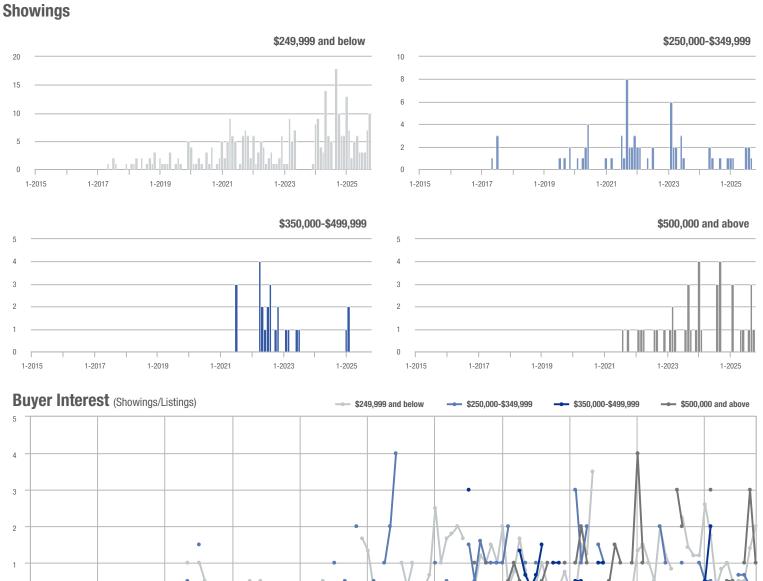
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2024

1-2025

1-2023

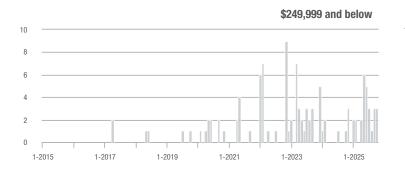
1-2022

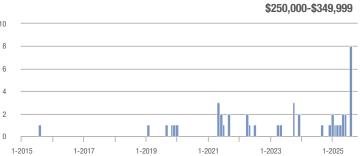


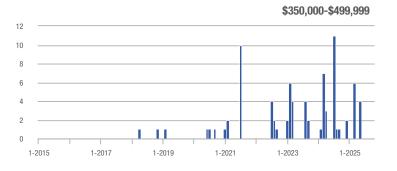


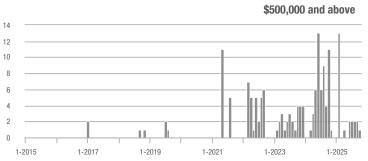
Mathews County

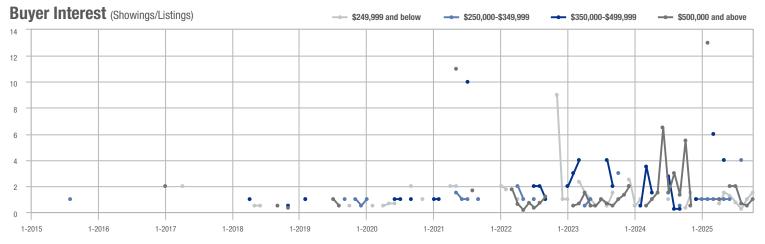
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	3	+ 200.0%	0.0%	1.5	+ 350.0%	+ 50.0%	2	- 33.3%	- 33.3%	
\$250,000-\$349,999	0	_	_	_	_		0	_	_	
\$350,000-\$499,999	0	_	_	_	_		0	_		
\$500,000 and above	1	- 90.9%	- 50.0%	1.0	- 81.8%	+ 100.0%	1	- 50.0%	- 75.0%	
Total	4	- 66.7%	- 20.0%	1.3	+ 11.1%	+ 140.0%	3	- 70.0%	- 66.7%	









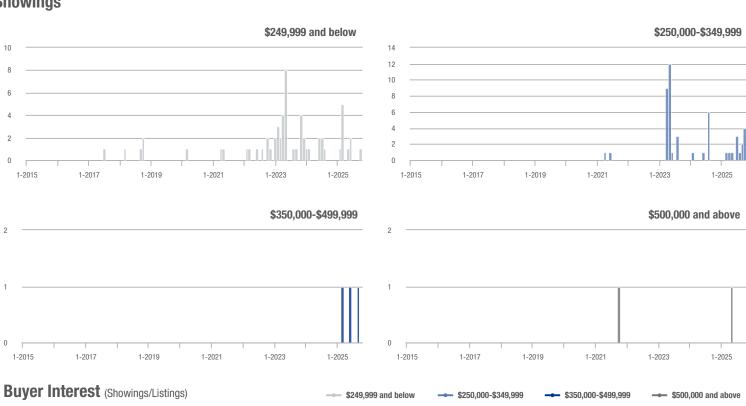


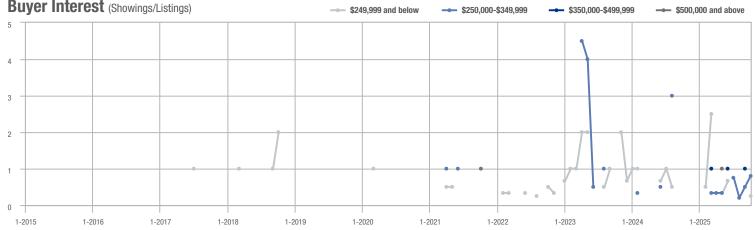




Mecklenburg County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	_	0.3	_		4	_	+ 33.3%	
\$250,000-\$349,999	4	_	+ 100.0%	0.8	_	+ 60.0%	5	+ 400.0%	+ 25.0%	
\$350,000-\$499,999	0	_	_	_	_	_	1	_	0.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	5		+ 66.7%	0.5		+ 33.3%	10	+ 900.0%	+ 25.0%	



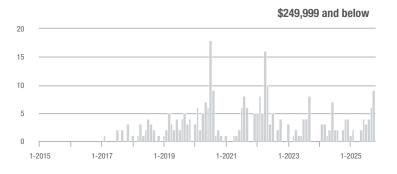


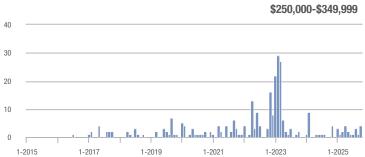


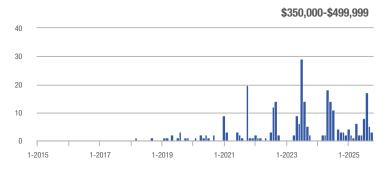


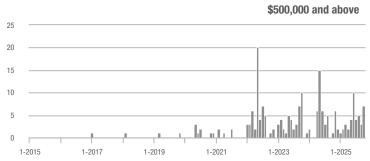
Middlesex County

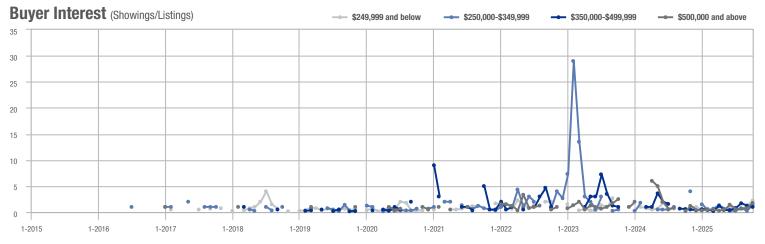
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	+ 350.0%	+ 50.0%	2.3	+ 350.0%	+ 87.5%	4	0.0%	- 20.0%	
\$250,000-\$349,999	4	_	+ 300.0%	1.3	_	+ 433.3%	3	+ 200.0%	- 25.0%	
\$350,000-\$499,999	3	0.0%	- 40.0%	1.0	+ 66.7%	- 20.0%	3	- 40.0%	- 25.0%	
\$500,000 and above	7	+ 600.0%	+ 133.3%	1.8	+ 775.0%	+ 133.3%	4	- 20.0%	0.0%	
Total	23	+ 283.3%	+ 53.3%	1.6	+ 310.7%	+ 86.2%	14	- 6.7%	- 17.6%	









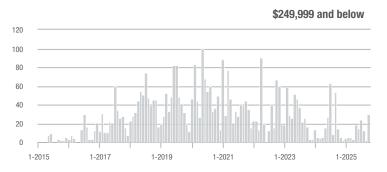


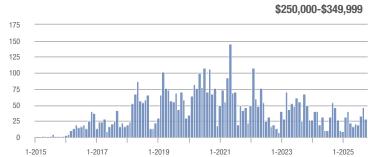


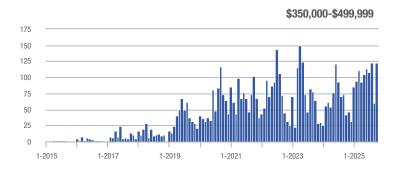


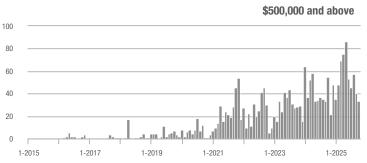
New Kent County

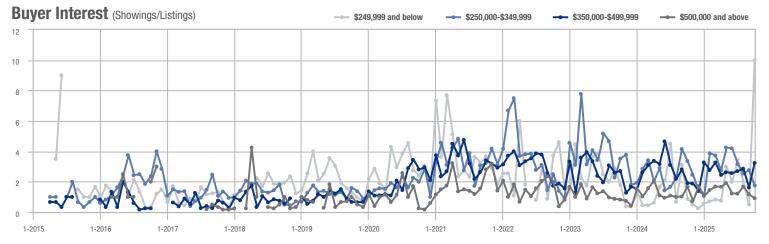
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	30	+ 114.3%	+ 1,400.0%	10.0	+ 1,042.9%	+ 1,900.0%	3	- 81.3%	- 25.0%	
\$250,000-\$349,999	28	- 40.4%	- 40.4%	1.8	- 47.9%	- 36.7%	16	+ 14.3%	- 5.9%	
\$350,000-\$499,999	123	+ 192.9%	+ 105.0%	3.2	+ 69.5%	+ 99.6%	38	+ 72.7%	+ 2.7%	
\$500,000 and above	33	- 40.0%	- 17.5%	0.9	- 45.0%	- 22.1%	36	+ 9.1%	+ 5.9%	
Total	214	+ 35.4%	+ 43.6%	2.3	+ 23.8%	+ 42.1%	93	+ 9.4%	+ 1.1%	









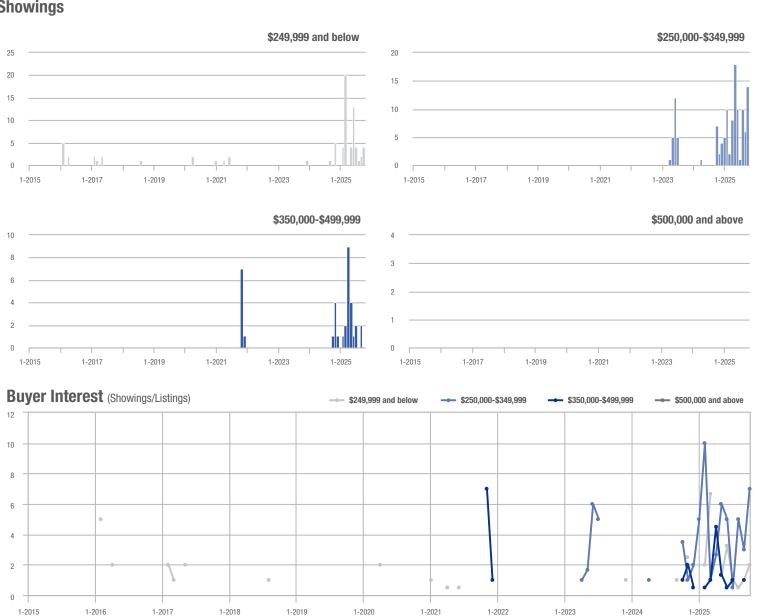






Newport News City

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	_	+ 100.0%	2.0	_	+ 100.0%	2	+ 100.0%	0.0%	
\$250,000-\$349,999	14	+ 100.0%	+ 133.3%	7.0	+ 100.0%	+ 133.3%	2	0.0%	0.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	18	+ 125.0%	+ 80.0%	4.5	+ 125.0%	+ 170.0%	4	0.0%	- 33 3%	







Northumberland County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_		_		4	- 20.0%	0.0%	
\$250,000-\$349,999	2	_	- 60.0%	0.5	_	- 60.0%	4	_	0.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	2	0.0%	0.0%	0.5	+ 75.0%	- 25.0%	4	- 42.9%	+ 33.3%	
Total	4	- 50.0%	- 63.6%	0.3	- 41.7%	- 60.6%	12	- 14.3%	- 7.7%	

1-2016

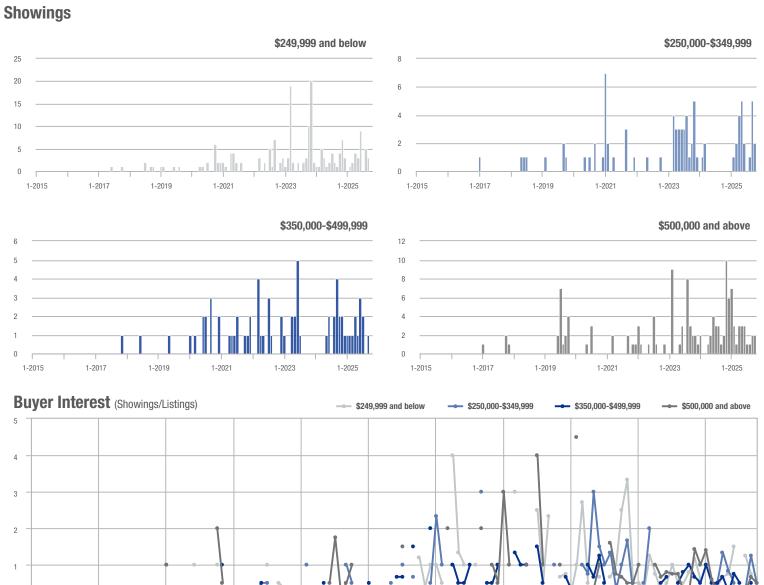
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

1-2025

1-2023

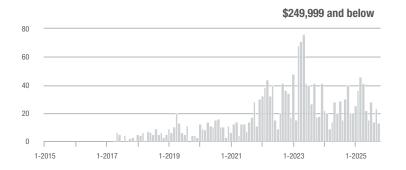
1-2022

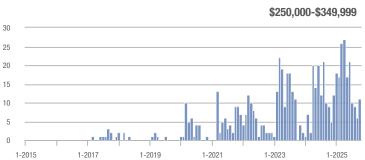


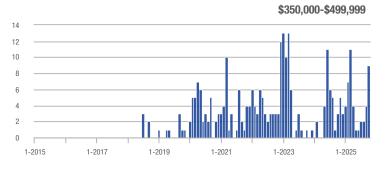


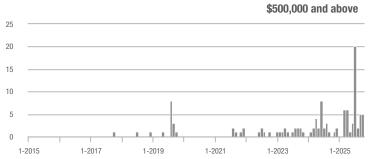
Nottoway County

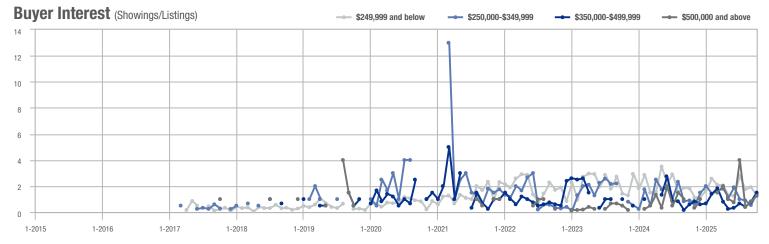
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	13	- 67.5%	- 43.5%	1.3	- 28.5%	- 32.2%	10	- 54.5%	- 16.7%	
\$250,000-\$349,999	11	+ 22.2%	+ 83.3%	1.4	+ 52.8%	+ 152.1%	8	- 20.0%	- 27.3%	
\$350,000-\$499,999	9	+ 200.0%	+ 125.0%	1.5	+ 150.0%	+ 87.5%	6	+ 20.0%	+ 20.0%	
\$500,000 and above	5	_	0.0%	1.3	_	+ 50.0%	4	+ 300.0%	- 33.3%	
Total	38	- 26.9%	0.0%	1.4	- 0.8%	+ 21.4%	28	- 26.3%	- 17.6%	









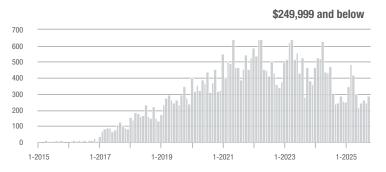


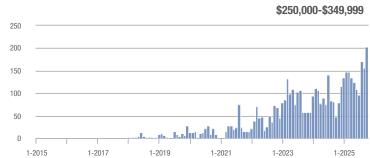


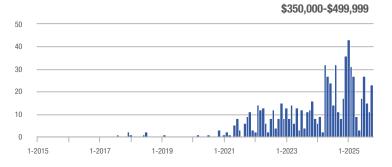


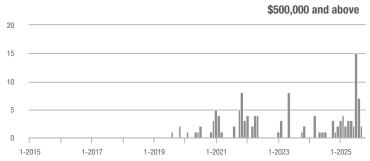
Petersburg City

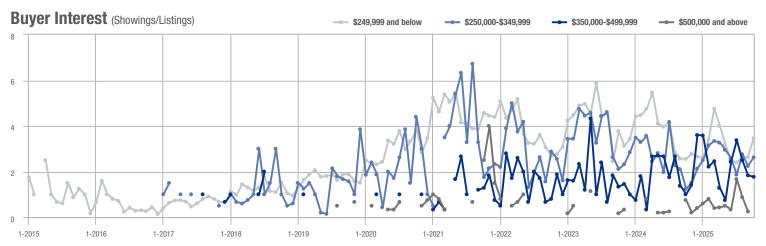
		Total Showin		(Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	288	+ 17.6%	+ 16.1%	3.5	+ 36.0%	+ 31.5%	83	- 13.5%	- 11.7%	
\$250,000-\$349,999	202	+ 329.8%	+ 28.7%	2.6	+ 112.1%	+ 17.0%	77	+ 102.6%	+ 10.0%	
\$350,000-\$499,999	23	+ 187.5%	+ 109.1%	1.8	+ 76.9%	- 3.5%	13	+ 62.5%	+ 116.7%	
\$500,000 and above	0	_	_	_	_	_	3	- 25.0%	- 62.5%	
Total	513	+ 69.3%	+ 22.7%	2.9	+ 40.4%	+ 24.1%	176	+ 20.5%	- 1.1%	















Analytic and Trend Data from Central Virginia Regional MLS

Poquoson

		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	1	_	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	0						1	_	- 50.0%	

Showings

1-2016

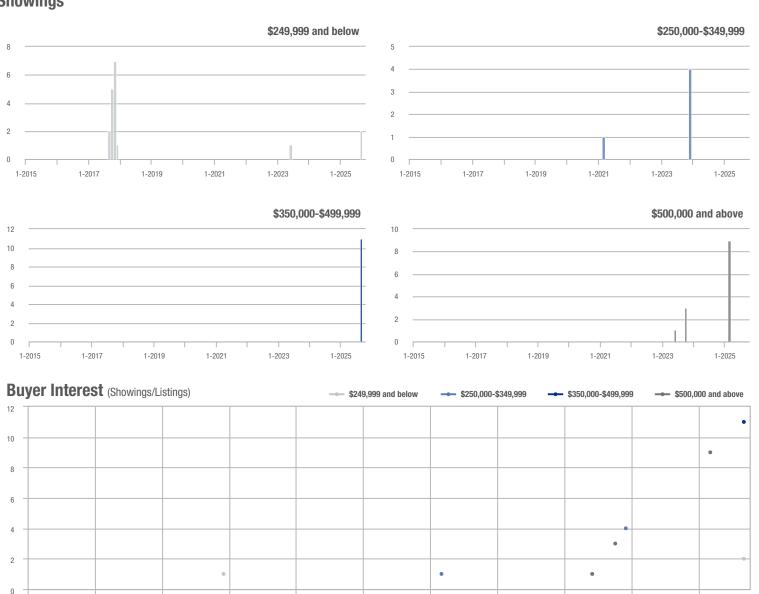
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

1-2025

1-2023

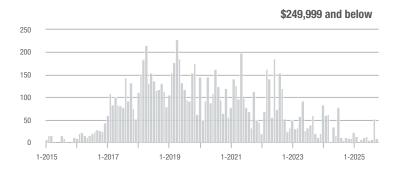


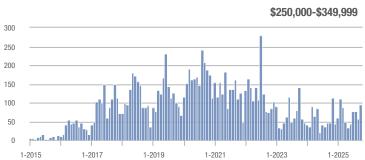


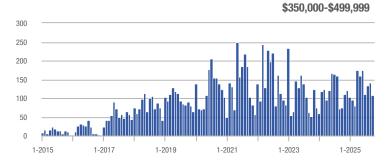
Analytic and Trend Data from Central Virginia Regional MLS

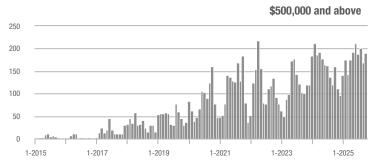
Powhatan County

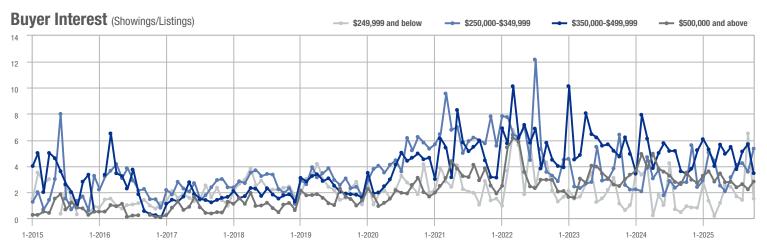
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	- 18.2%	- 82.7%	1.5	+ 63.6%	- 76.9%	6	- 50.0%	- 25.0%	
\$250,000-\$349,999	96	+ 104.3%	+ 68.4%	5.3	+ 92.9%	+ 49.7%	18	+ 5.9%	+ 12.5%	
\$350,000-\$499,999	107	+ 42.7%	- 24.6%	3.5	+ 1.2%	- 39.2%	31	+ 40.9%	+ 24.0%	
\$500,000 and above	191	+ 18.6%	+ 13.7%	2.8	- 19.7%	+ 27.1%	68	+ 47.8%	- 10.5%	
Total	403	+ 37.1%	- 3.8%	3.3	+ 8.1%	- 2.3%	123	+ 26.8%	- 1.6%	









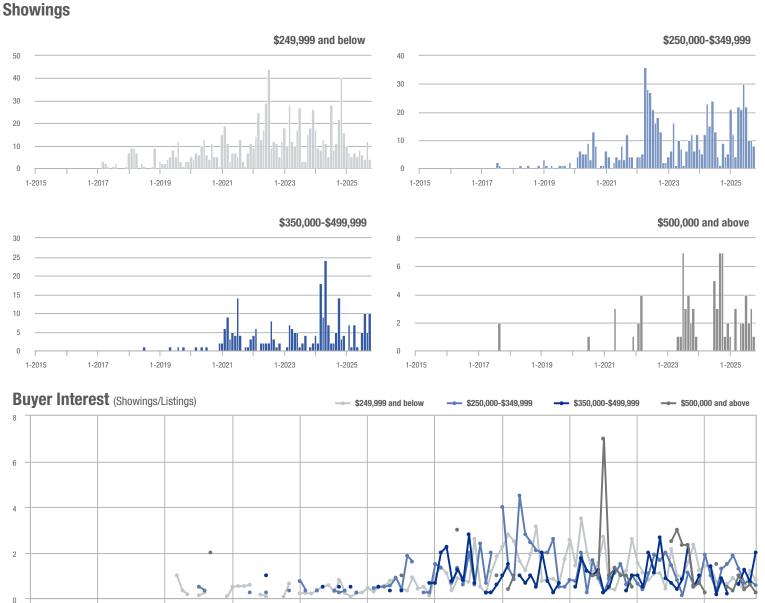






Prince Edward County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	- 81.8%	- 66.7%	0.8	- 49.1%	- 33.3%	5	- 64.3%	- 50.0%	
\$250,000-\$349,999	8	- 11.1%	- 20.0%	0.6	- 49.2%	- 25.7%	14	+ 75.0%	+ 7.7%	
\$350,000-\$499,999	10	- 28.6%	+ 100.0%	2.0	- 14.3%	+ 180.0%	5	- 16.7%	- 28.6%	
\$500,000 and above	1	- 85.7%	- 66.7%	0.3	- 89.3%	- 58.3%	4	+ 33.3%	- 20.0%	
Total	23	- 55.8%	- 23.3%	0.8	- 51.0%	- 4.2%	28	- 9.7%	- 20.0%	



1-2018

1-2016

1-2015

1-2017

1-2019

1-2020

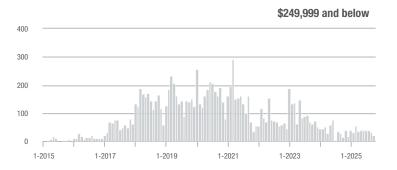
1-2024

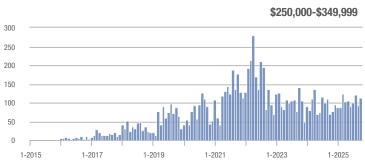


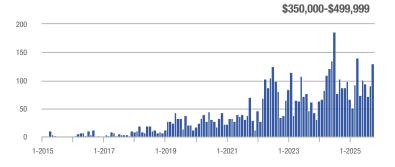


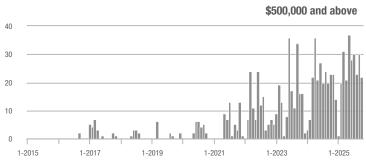
Prince George County

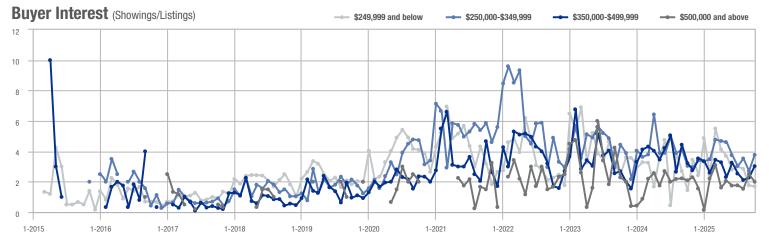
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	22	+ 69.2%	- 26.7%	1.7	+ 17.2%	- 4.1%	13	+ 44.4%	- 23.5%	
\$250,000-\$349,999	113	+ 61.4%	+ 22.8%	3.8	+ 23.8%	+ 39.2%	30	+ 30.4%	- 11.8%	
\$350,000-\$499,999	130	+ 49.4%	+ 42.9%	3.0	- 6.2%	+ 32.9%	43	+ 59.3%	+ 7.5%	
\$500,000 and above	22	- 4.3%	- 26.7%	2.0	- 4.3%	- 20.0%	11	0.0%	- 8.3%	
Total	287	+ 48.7%	+ 18.1%	3.0	+ 7.3%	+ 25.4%	97	+ 38.6%	- 5.8%	









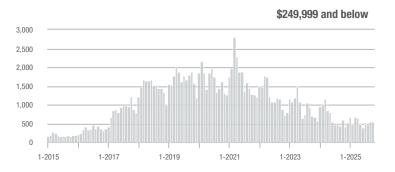


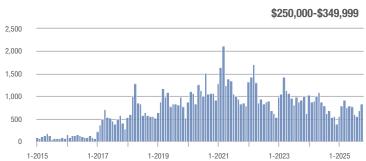


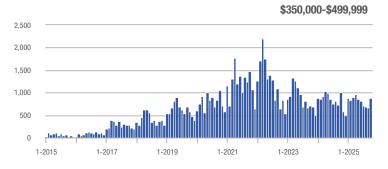


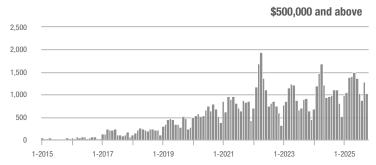
Richmond City

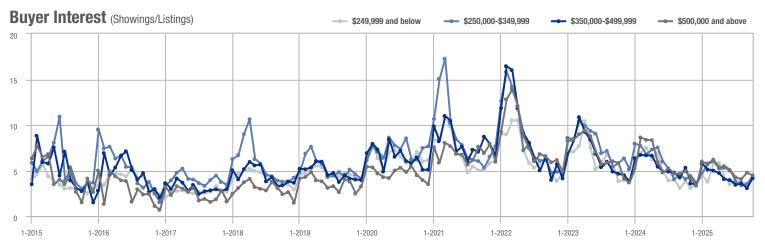
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	551	- 5.2%	+ 4.0%	4.1	+ 6.7%	+ 14.7%	136	- 11.1%	- 9.3%	
\$250,000-\$349,999	834	+ 56.5%	+ 23.4%	4.4	+ 8.5%	+ 25.3%	189	+ 44.3%	- 1.6%	
\$350,000-\$499,999	867	- 14.5%	+ 32.0%	4.2	- 21.5%	+ 36.4%	208	+ 8.9%	- 3.3%	
\$500,000 and above	1,032	- 7.4%	- 19.5%	4.5	- 9.4%	- 6.3%	231	+ 2.2%	- 14.1%	
Total	3,284	+ 1.3%	+ 4.4%	4.3	- 7.1%	+ 12.9%	764	+ 9.0%	- 7.5%	









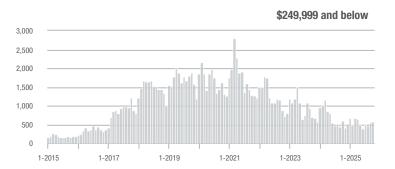


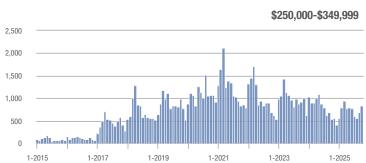


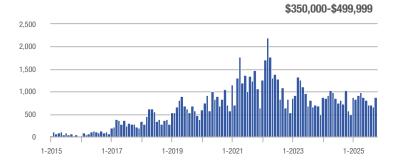


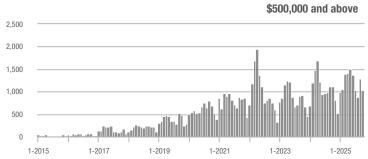
Richmond County

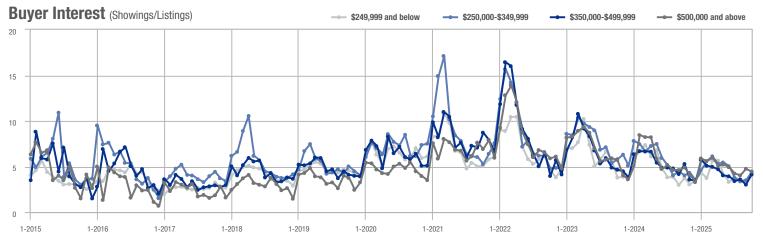
		Total Showin		(Buyer Into		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	552	- 5.8%	+ 3.2%	4.0	+ 6.4%	+ 14.3%	139	- 11.5%	- 9.7%	
\$250,000-\$349,999	836	+ 54.8%	+ 23.3%	4.4	+ 8.6%	+ 25.2%	191	+ 42.5%	- 1.5%	
\$350,000-\$499,999	870	- 14.5%	+ 32.4%	4.1	- 21.5%	+ 37.5%	210	+ 8.8%	- 3.7%	
\$500,000 and above	1,032	- 7.4%	- 19.5%	4.4	- 9.0%	- 6.3%	232	+ 1.8%	- 14.1%	
Total	3.290	+ 1.0%	+ 4.4%	4.3	- 6.9%	+ 13.0%	772	+ 8.4%	- 7.7%	









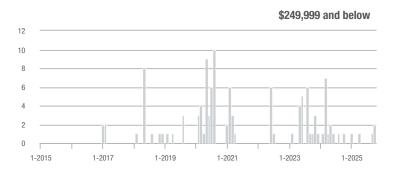


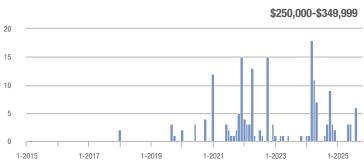


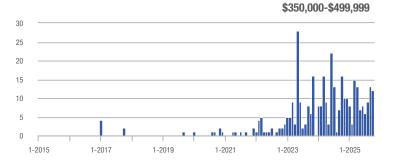


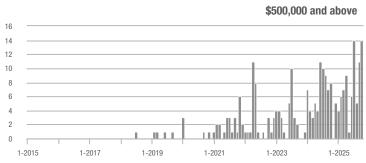
Spotsylvania County

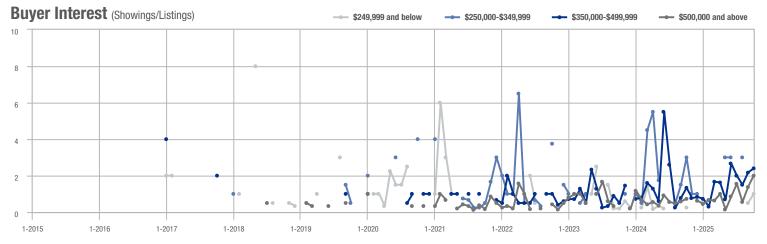
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	+ 100.0%	+ 100.0%	1.0	+ 300.0%	+ 100.0%	2	- 50.0%	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	12	- 25.0%	- 7.7%	2.4	+ 80.0%	+ 10.8%	5	- 58.3%	- 16.7%	
\$500,000 and above	14	+ 75.0%	+ 27.3%	2.0	+ 175.0%	+ 45.5%	7	- 36.4%	- 12.5%	
Total	28	- 17.6%	+ 12.0%	2.0	+ 76.5%	+ 28.0%	14	- 53.3%	- 12.5%	









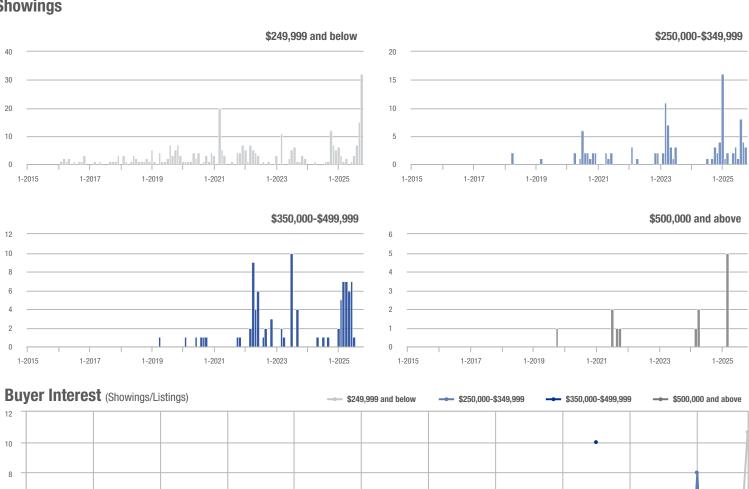


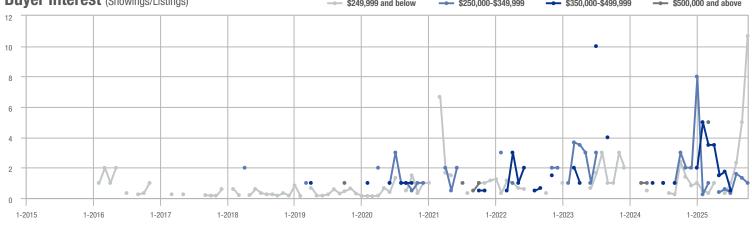




Surry County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	32	+ 166.7%	+ 113.3%	10.7	+ 344.4%	+ 113.3%	3	- 40.0%	0.0%	
\$250,000-\$349,999	3	0.0%	- 25.0%	1.0	- 66.7%	- 25.0%	3	+ 200.0%	0.0%	
\$350,000-\$499,999	0	_	_	_	_		0	_	_	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	35	+ 133.3%	+ 84.2%	5.8	+ 172.2%	+ 84.2%	6	- 14.3%	0.0%	









Sussex County

		Total Showin	gs	(Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	16	+ 23.1%	+ 100.0%	1.6	+ 35.4%	+ 140.0%	10	- 9.1%	- 16.7%	
\$250,000-\$349,999	9	_	+ 125.0%	1.1	_	+ 96.9%	8	+ 300.0%	+ 14.3%	
\$350,000-\$499,999	2	- 33.3%	0.0%	0.7	- 55.6%	0.0%	3	+ 50.0%	0.0%	
\$500,000 and above	0	_	_	_	_		0	_	_	

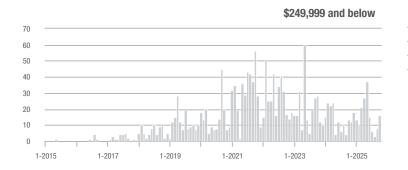
1.3

+ 20.5%

+ 92.9%

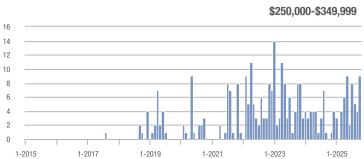
Showings

Total



+ 68.8%

27

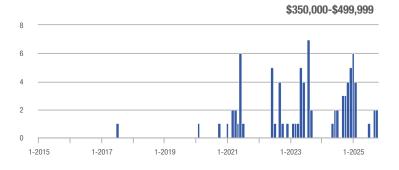


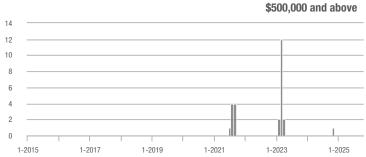
21

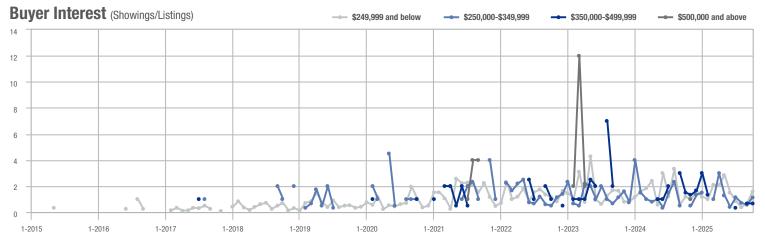
+ 40.0%

- 4.5%

+ 102.0%





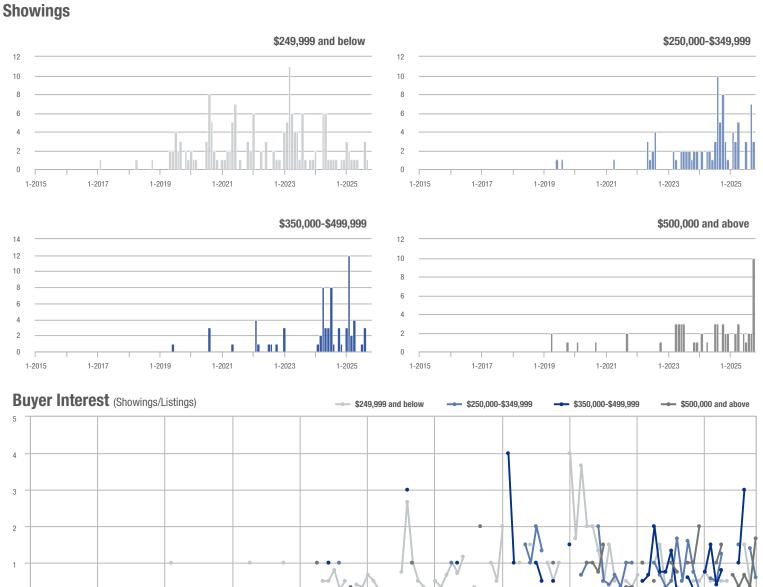






Westmoreland County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		2	- 33.3%	0.0%	
\$250,000-\$349,999	3	- 62.5%	- 57.1%	0.6	- 62.5%	- 57.1%	5	0.0%	0.0%	
\$350,000-\$499,999	0	_	_	_	_		0	_		
\$500,000 and above	10	+ 233.3%	+ 400.0%	1.7	+ 66.7%	+ 400.0%	6	+ 100.0%	0.0%	
Total	13	- 7.1%	+ 30.0%	1.0	+ 14.3%	+ 40.0%	13	- 18.8%	- 7.1%	



1-2018

1-2019

1-2020

1-2016

1-2015

1-2017

1-2024

1-2025

1-2023





Williamsburg City

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	- 50.0%	0.5	_	- 50.0%	2	_	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_		0	_	_	
\$500,000 and above	1	_	_	1.0	_	_	1	_	0.0%	
Total	2	_	0.0%	0.7	_	0.0%	3	_	0.0%	

Showings

1-2016

1-2015

1-2017

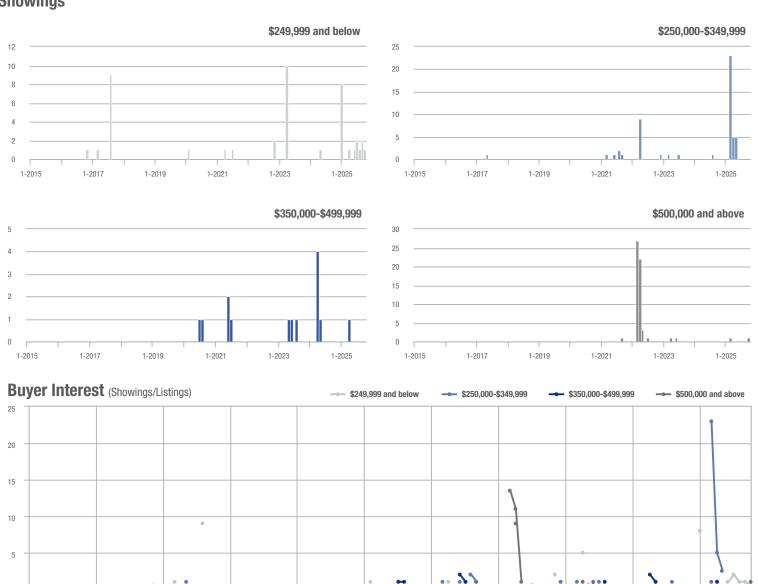
1-2018

1-2019

1-2020

1-2021

1-2022



1-2023

1-2024





York County

1-2016

1-2015

1-2017

1-2018

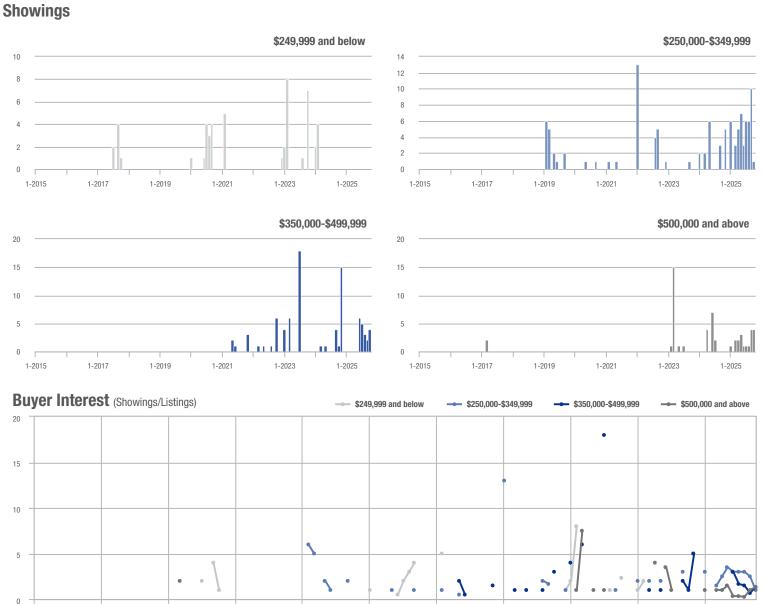
1-2019

1-2020

1-2021

1-2022

	Total Showings				Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_		_		0	_	_	
\$250,000-\$349,999	1	_	- 90.0%	1.0	_	- 60.0%	1	_	- 75.0%	
\$350,000-\$499,999	4	+ 300.0%	+ 100.0%	1.3	+ 33.3%	+ 100.0%	3	+ 200.0%	0.0%	
\$500,000 and above	4	_	0.0%	1.3	_	+ 33.3%	3	+ 200.0%	- 25.0%	
Total	9	+ 800.0%	- 43.8%	1.3	+ 157.1%	- 11.6%	7	+ 250.0%	- 36.4%	



1-2023

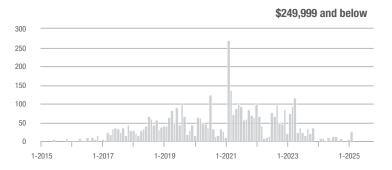
1-2024

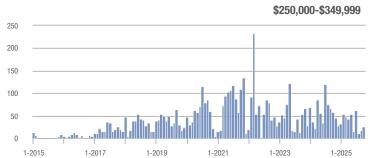


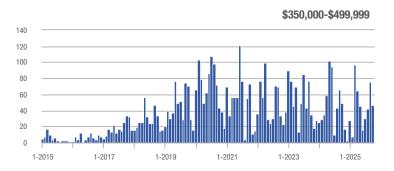


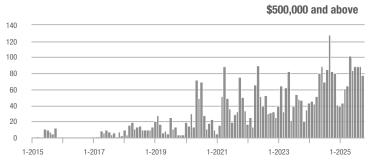
Ashland (unincorporated town)

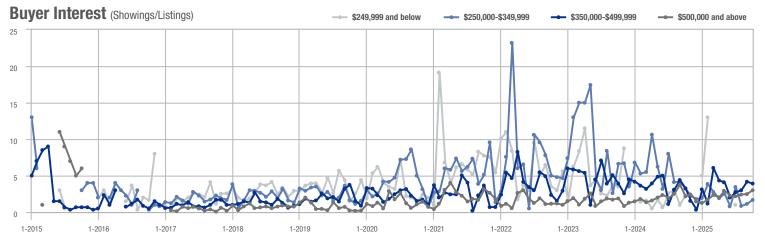
		Total Showin	gs	(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	25	- 56.9%	+ 38.9%	1.7	- 48.3%	+ 48.1%	15	- 16.7%	- 6.3%	
\$350,000-\$499,999	47	- 4.1%	- 37.3%	3.9	+ 19.9%	- 6.0%	12	- 20.0%	- 33.3%	
\$500,000 and above	78	- 4.9%	- 12.4%	3.0	+ 39.0%	+ 21.3%	26	- 31.6%	- 27.8%	
Total	150	- 23 5%	- 17 6%	2.8	+ 6.9%	+ 8.9%	53	- 28 4%	- 24 3%	









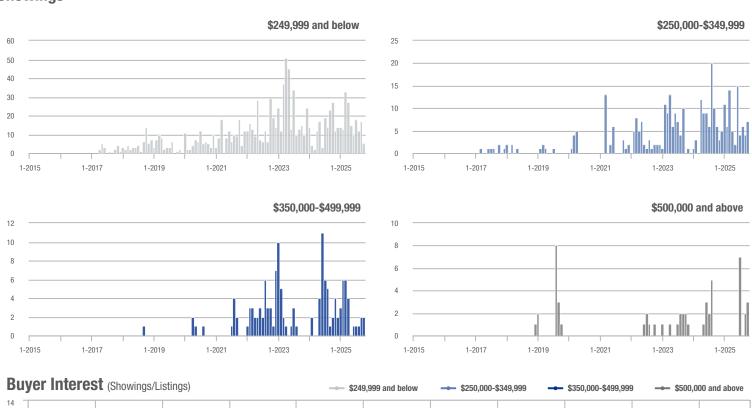


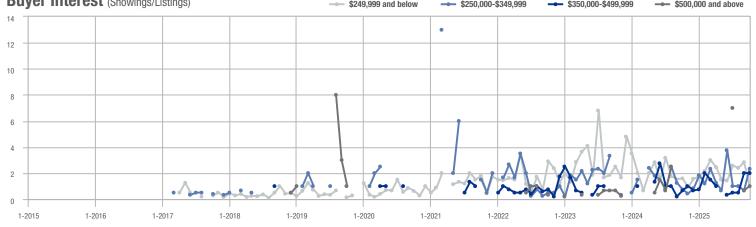




Blackstone (unincorporated town)

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	- 81.5%	- 70.6%	1.0	- 37.0%	- 64.7%	5	- 70.6%	- 16.7%	
\$250,000-\$349,999	7	+ 16.7%	+ 75.0%	2.3	+ 211.1%	+ 250.0%	3	- 62.5%	- 50.0%	
\$350,000-\$499,999	2	0.0%	0.0%	2.0	+ 200.0%	0.0%	1	- 66.7%	0.0%	
\$500,000 and above	3	_	+ 50.0%	1.0	_	+ 50.0%	3	_	0.0%	
Total	17	- 51.4%	- 32.0%	1.4	+ 13.3%	- 9.3%	12	- 57.1%	- 25.0%	



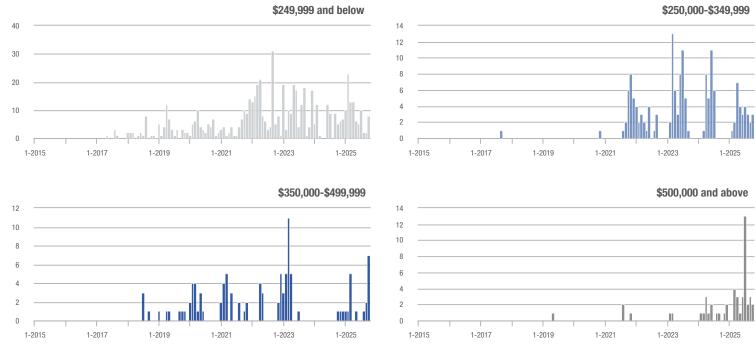


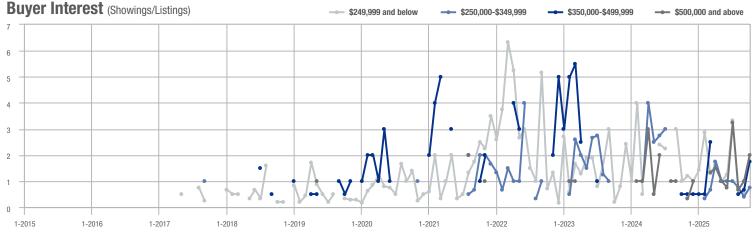




Crewe (unincorporated town)

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	8	+ 60.0%	+ 300.0%	2.0	+ 100.0%	+ 300.0%	4	- 20.0%	0.0%	
\$250,000-\$349,999	3	_	+ 50.0%	0.8	_	+ 87.5%	4	_	- 20.0%	
\$350,000-\$499,999	7	+ 600.0%	+ 250.0%	1.8	+ 250.0%	+ 162.5%	4	+ 100.0%	+ 33.3%	
\$500,000 and above	2	_	- 33.3%	2.0	_	+ 100.0%	1	0.0%	- 66.7%	
Total	20	+ 233.3%	+ 122.2%	1.5	+ 105.1%	+ 156.4%	13	+ 62.5%	- 13.3%	









Farmville (unincorporated town)

1-2018

1-2019

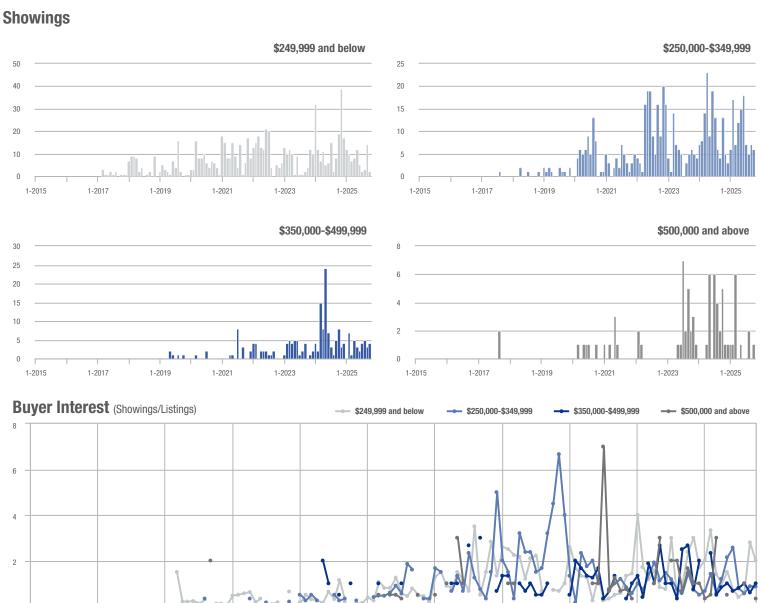
1-2020

1-2016

1-2015

1-2017

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	- 89.5%	- 85.7%	2.0	- 15.8%	- 28.6%	1	- 87.5%	- 80.0%	
\$250,000-\$349,999	6	- 53.8%	- 14.3%	0.9	- 40.7%	- 2.0%	7	- 22.2%	- 12.5%	
\$350,000-\$499,999	4	- 50.0%	+ 33.3%	1.0	- 62.5%	+ 66.7%	4	+ 33.3%	- 20.0%	
\$500,000 and above	1	- 80.0%	_	0.3	- 80.0%	_	3	0.0%	+ 50.0%	
Total	13	- 71.1%	- 45.8%	0.9	- 55.7%	- 27.8%	15	- 34.8%	- 25.0%	



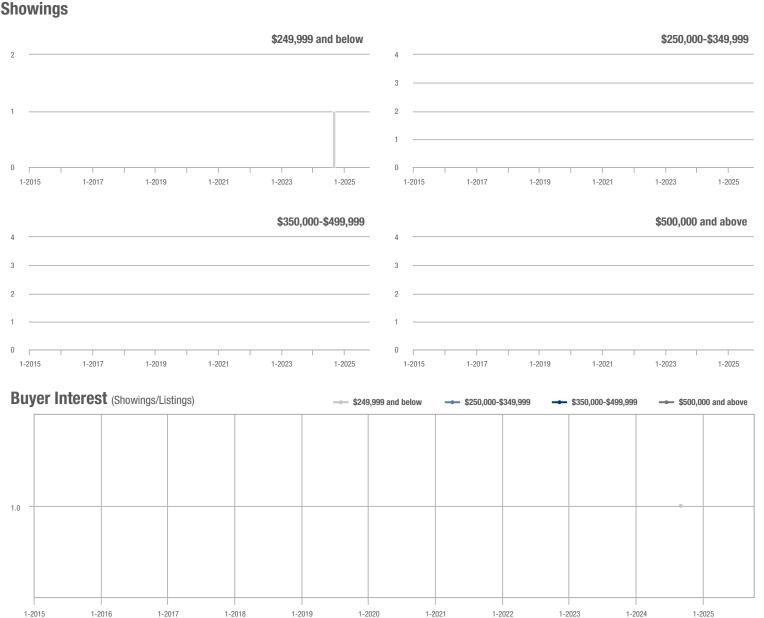
1-2023





South Boston (unincorporated town)

		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	0						0	_		

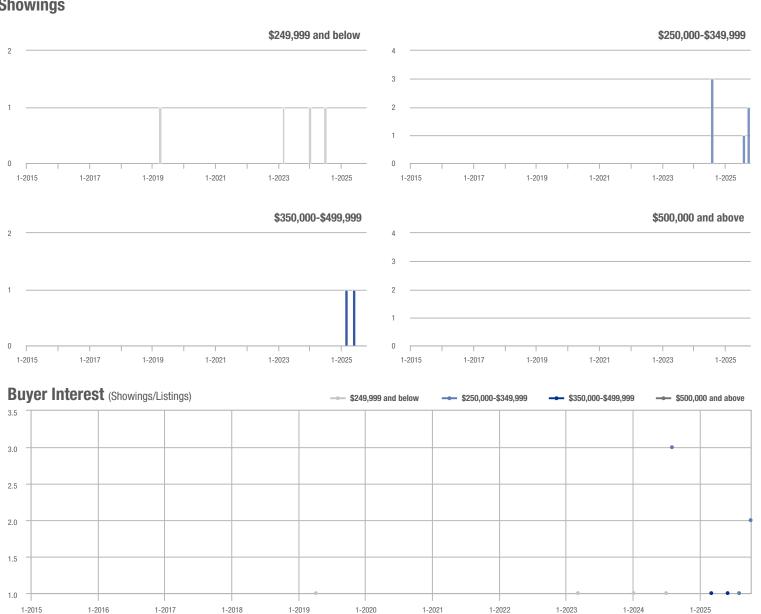






South Hill (unincorporated town)

		Total Showin		(Buyer Into		Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	2	_	_	2.0	_	_	1	0.0%	0.0%
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	2		_	2.0			1	0.0%	0.0%







Tappahannock (unincorporated town)

		Total Showin		(Buyer Into Showings/L		Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_		_	_	1	- 50.0%	0.0%
\$250,000-\$349,999	10	0.0%	+ 42.9%	1.3	- 25.0%	- 10.7%	8	+ 33.3%	+ 60.0%
\$350,000-\$499,999	0	_	_	_	_		3	- 25.0%	0.0%
\$500,000 and above	2	+ 100.0%	_	0.4	- 20.0%	_	5	+ 150.0%	+ 66.7%
Total	12	- 14.3%	+ 33.3%	0.7	- 29.4%	- 5.9%	17	+ 21.4%	+ 41.7%

1-2016

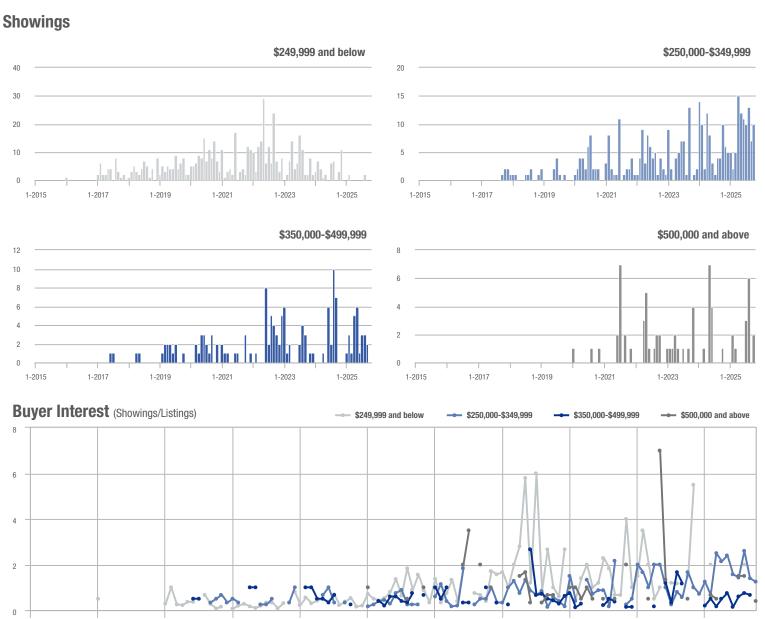
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

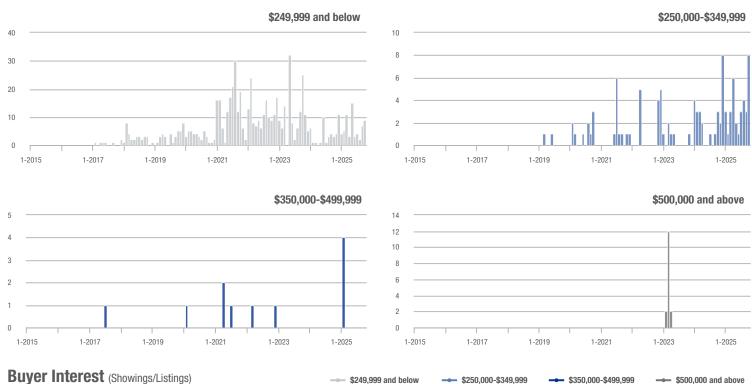
1-2025

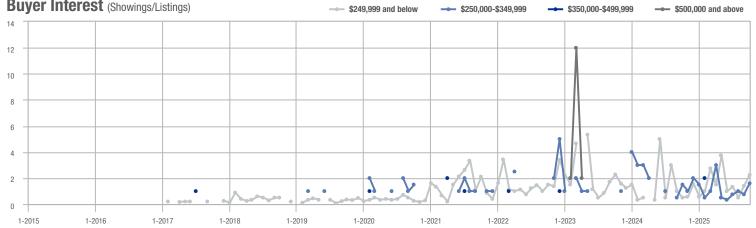




Waverly (unincorporated town)

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	+ 200.0%	+ 28.6%	2.3	+ 350.0%	+ 60.7%	4	- 33.3%	- 20.0%	
\$250,000-\$349,999	8	+ 166.7%	+ 166.7%	1.6	+ 6.7%	+ 113.3%	5	+ 150.0%	+ 25.0%	
\$350,000-\$499,999	0	_	_	_	_		0	_		
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	17	+ 183.3%	+ 70.0%	1.9	+ 151.9%	+ 70.0%	9	+ 12.5%	0.0%	



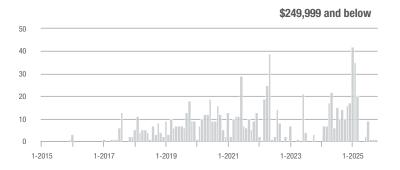


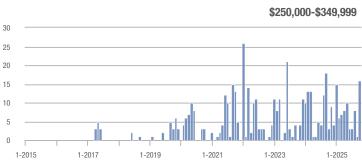


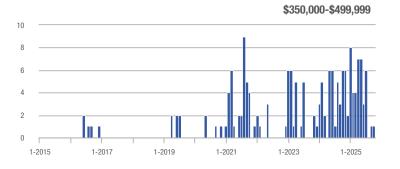


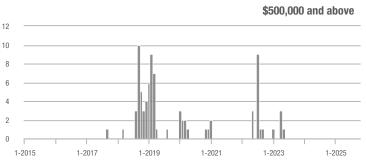
West Point (unincorporated town)

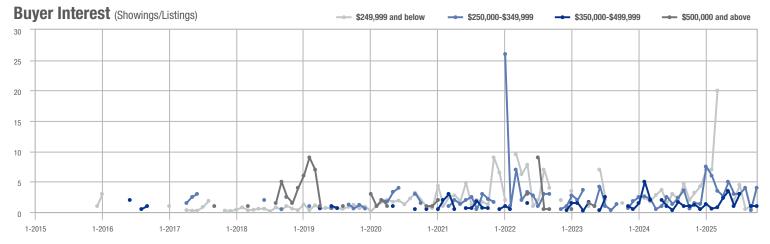
		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 90.0%	0.0%	1.0	- 50.0%	0.0%	1	- 80.0%	0.0%	
\$250,000-\$349,999	16	+ 433.3%	+ 1,500.0%	4.0	+ 566.7%	+ 1,100.0%	4	- 20.0%	+ 33.3%	
\$350,000-\$499,999	1	- 83.3%	0.0%	1.0	0.0%	0.0%	1	- 83.3%	0.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	18	- 5.3%	+ 500.0%	3.0	+ 152.6%	+ 400.0%	6	- 62.5%	+ 20.0%	







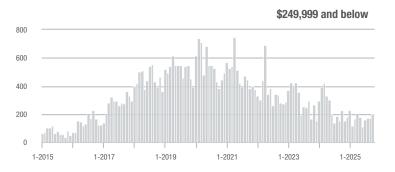


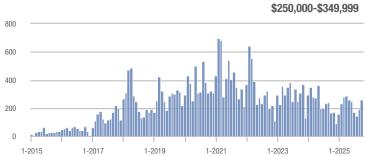


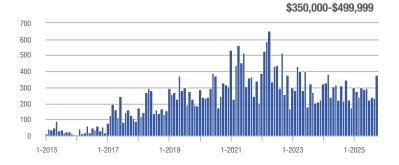


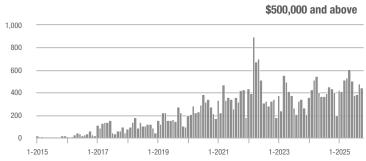


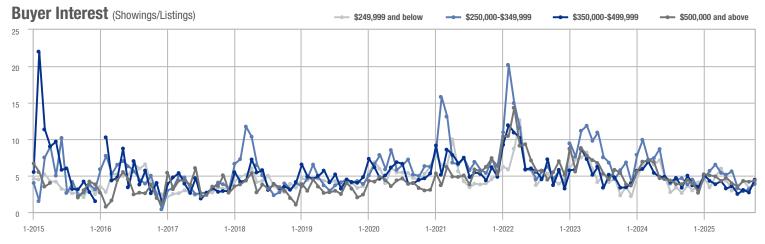
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	201	- 11.1%	+ 16.2%	4.0	+ 10.3%	+ 20.8%	50	- 19.4%	- 3.8%	
\$250,000-\$349,999	258	+ 54.5%	+ 34.4%	3.9	+ 1.5%	+ 22.3%	67	+ 52.3%	+ 9.8%	
\$350,000-\$499,999	378	+ 9.6%	+ 60.9%	4.4	- 11.1%	+ 64.6%	85	+ 23.2%	- 2.3%	
\$500,000 and above	443	+ 1.4%	- 7.5%	4.3	- 2.6%	+ 3.3%	103	+ 4.0%	- 10.4%	
Total	1,280	+ 8.9%	+ 18.6%	4.2	- 2.1%	+ 22.5%	305	+ 11.3%	- 3.2%	







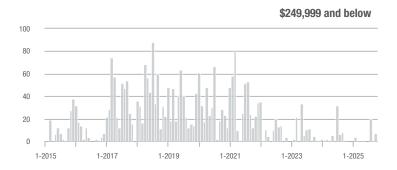


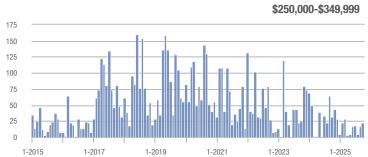


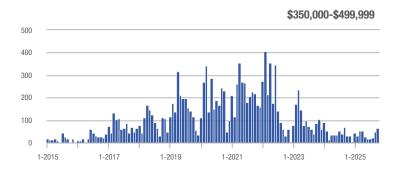


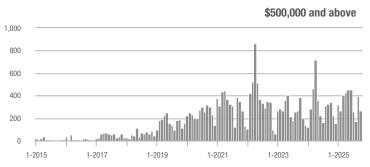


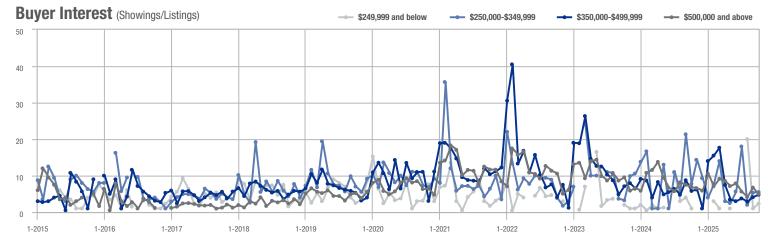
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	7	+ 600.0%	+ 600.0%	2.3	+ 133.3%	+ 133.3%	3	+ 200.0%	+ 200.0%	
\$250,000-\$349,999	22	- 29.0%	+ 37.5%	5.5	- 29.0%	+ 3.1%	4	0.0%	+ 33.3%	
\$350,000-\$499,999	62	+ 113.8%	+ 26.5%	4.8	- 17.8%	+ 16.8%	13	+ 160.0%	+ 8.3%	
\$500,000 and above	263	- 23.1%	- 33.8%	5.0	- 27.5%	- 26.3%	53	+ 6.0%	- 10.2%	
Total	354	- 12.2%	- 23.5%	4.8	- 27.8%	- 21.4%	73	+ 21.7%	- 2.7%	







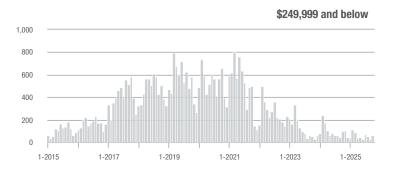


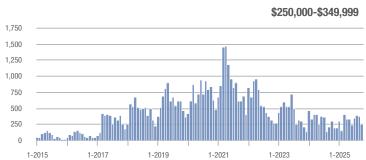


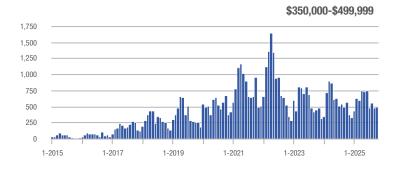


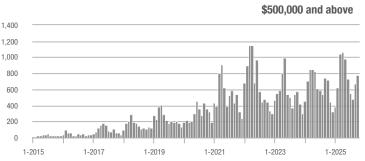


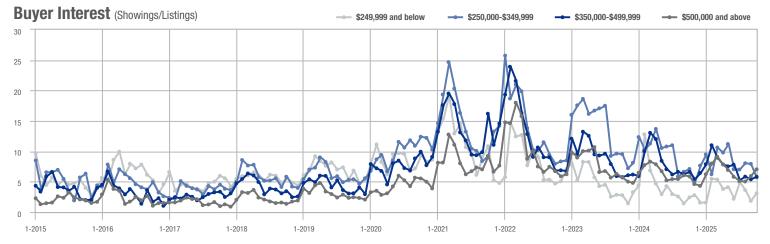
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	59	- 37.9%	+ 145.8%	3.1	+ 27.5%	+ 68.2%	19	- 51.3%	+ 46.2%	
\$250,000-\$349,999	247	- 17.1%	- 33.8%	5.7	- 19.0%	- 27.6%	43	+ 2.4%	- 8.5%	
\$350,000-\$499,999	488	- 15.1%	+ 1.7%	5.8	- 12.1%	+ 7.7%	84	- 3.4%	- 5.6%	
\$500,000 and above	782	+ 9.1%	+ 17.6%	7.0	+ 19.9%	+ 18.7%	111	- 9.0%	- 0.9%	
Total	1,576	- 6.5%	+ 2.2%	6.1	+ 5.5%	+ 3.8%	257	- 11.4%	- 1.5%	







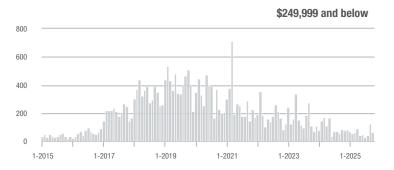


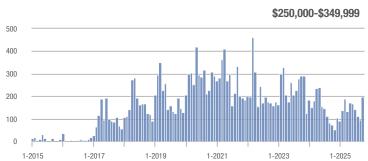


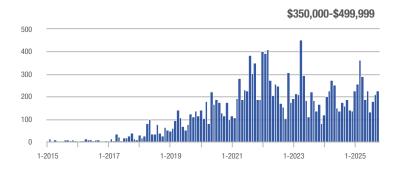


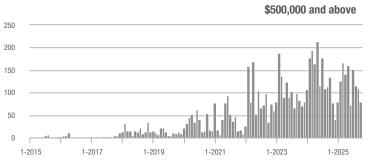


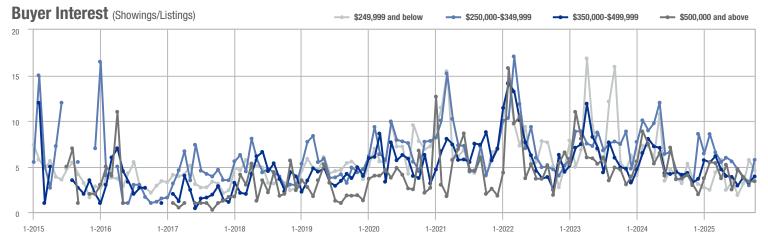
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	64	- 24.7%	- 49.2%	4.6	- 13.9%	- 20.2%	14	- 12.5%	- 36.4%	
\$250,000-\$349,999	195	+ 167.1%	+ 107.4%	5.7	+ 33.6%	+ 95.2%	34	+ 100.0%	+ 6.3%	
\$350,000-\$499,999	227	+ 20.1%	+ 9.1%	3.9	- 8.9%	+ 20.4%	58	+ 31.8%	- 9.4%	
\$500,000 and above	78	- 41.8%	- 29.1%	3.4	- 16.5%	+ 1.7%	23	- 30.3%	- 30.3%	
Total	564	+ 17.3%	+ 4.8%	4.4	- 0.0%	+ 22.7%	129	+ 17.3%	- 14.6%	







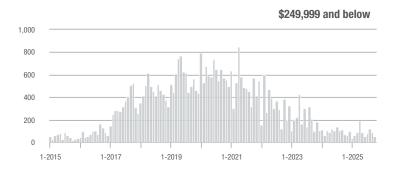


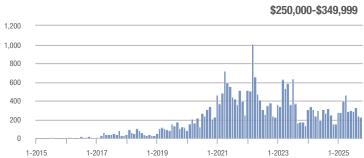


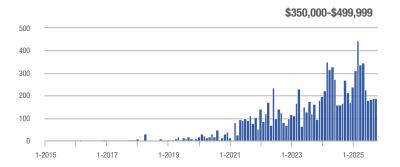


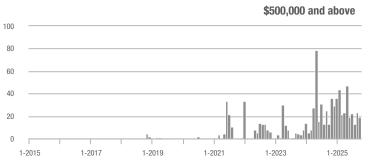


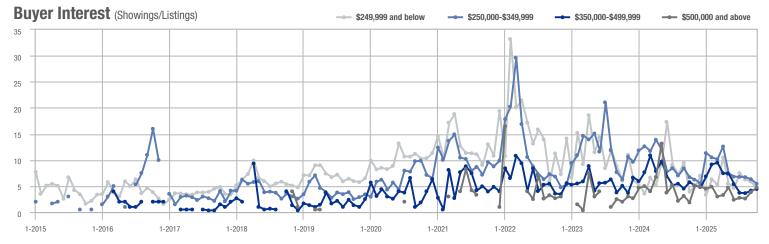
		Total Showin		(Buyer Into		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	52	- 22.4%	- 36.6%	4.7	+ 19.9%	- 19.3%	11	- 35.3%	- 21.4%	
\$250,000-\$349,999	224	- 9.7%	- 4.3%	5.5	- 18.5%	- 13.6%	41	+ 10.8%	+ 10.8%	
\$350,000-\$499,999	186	- 31.1%	- 2.1%	4.4	- 22.9%	+ 7.2%	42	- 10.6%	- 8.7%	
\$500,000 and above	19	+ 46.2%	- 17.4%	4.8	+ 155.8%	+ 23.9%	4	- 42.9%	- 33.3%	
Total	481	- 19.6%	- 9.1%	4.9	- 11.4%	- 4.4%	98	- 9.3%	- 4.9%	







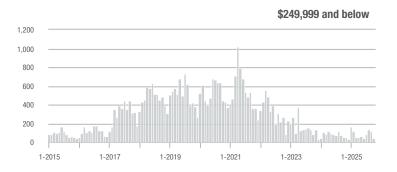


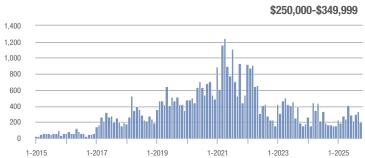


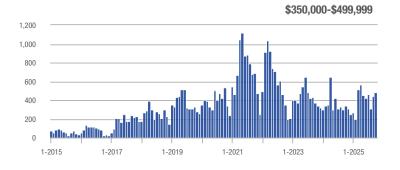


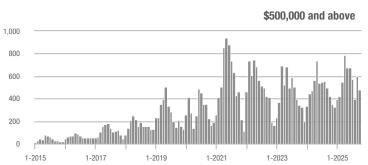


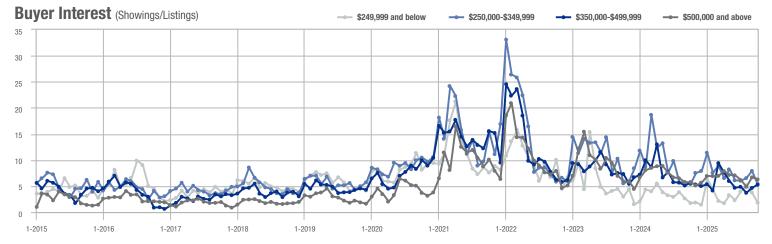
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	40	- 25.9%	- 64.6%	1.8	+ 4.4%	- 51.7%	22	- 29.0%	- 26.7%	
\$250,000-\$349,999	200	+ 19.8%	- 39.8%	5.4	+ 0.3%	- 31.6%	37	+ 19.4%	- 11.9%	
\$350,000-\$499,999	479	+ 41.7%	+ 8.6%	5.3	- 6.6%	+ 13.4%	91	+ 51.7%	- 4.2%	
\$500,000 and above	478	+ 15.2%	- 20.5%	6.3	+ 9.1%	- 5.8%	76	+ 5.6%	- 15.6%	
Total	1,197	+ 22.9%	- 19.5%	5.3	+ 5.5%	- 8.5%	226	+ 16.5%	- 12.1%	







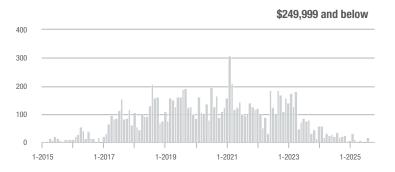


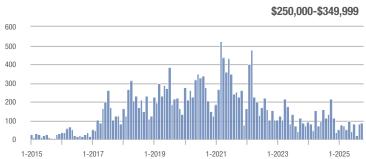


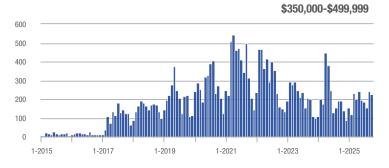


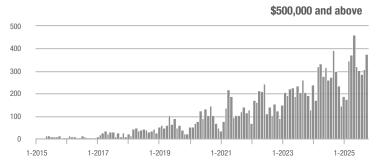


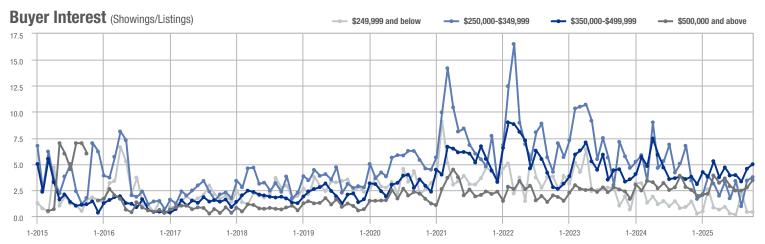
		Total Showin		(Buyer Into		Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	- 90.5%	0.0%	0.4	- 54.3%	0.0%	5	- 79.2%	0.0%
\$250,000-\$349,999	86	- 60.2%	+ 4.9%	3.7	- 44.6%	+ 9.4%	23	- 28.1%	- 4.2%
\$350,000-\$499,999	224	+ 16.7%	- 7.1%	5.0	+ 40.0%	+ 9.5%	45	- 16.7%	- 15.1%
\$500,000 and above	375	+ 25.4%	+ 22.1%	3.4	+ 23.1%	+ 25.5%	109	+ 1.9%	- 2.7%
Total	687	- 5.6%	+ 8.7%	3.8	+ 12.5%	+ 15.9%	182	- 16.1%	- 6.2%







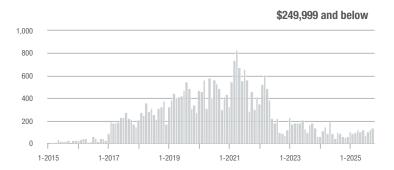


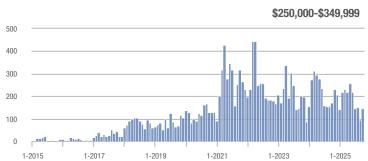


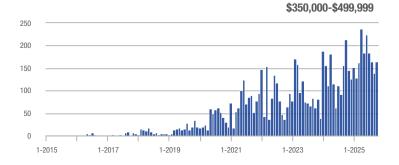


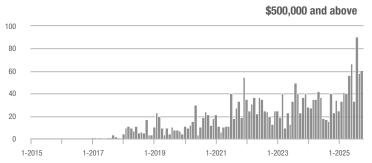


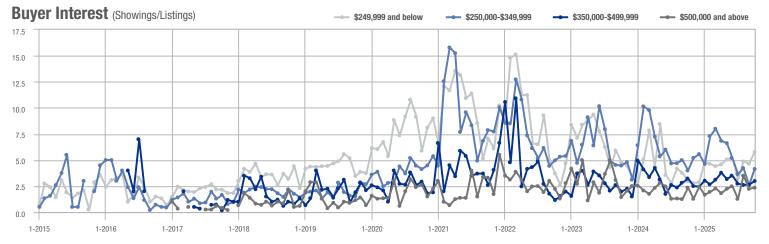
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	133	+ 114.5%	+ 14.7%	5.8	+ 95.9%	+ 24.6%	23	+ 9.5%	- 8.0%	
\$250,000-\$349,999	145	- 15.7%	+ 55.9%	4.1	+ 3.6%	+ 60.4%	35	- 18.6%	- 2.8%	
\$350,000-\$499,999	164	- 23.0%	+ 18.0%	3.0	- 7.6%	+ 13.7%	55	- 16.7%	+ 3.8%	
\$500,000 and above	61	+ 52.5%	+ 5.2%	2.3	- 0.3%	+ 5.2%	26	+ 52.9%	0.0%	
Total	503	+ 3.3%	+ 23.9%	3.6	+ 9.2%	+ 24.8%	139	- 5.4%	- 0.7%	











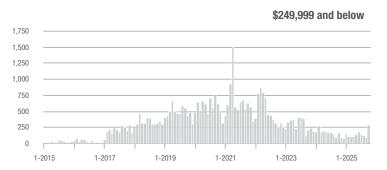


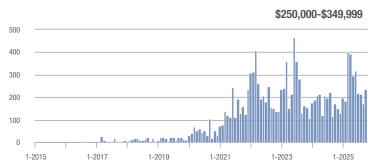


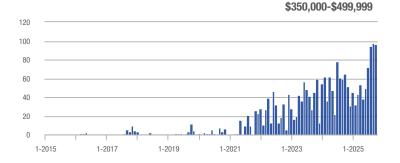
Analytic and Trend Data from Central Virginia Regional MLS

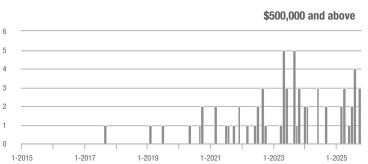
MLS Area 42

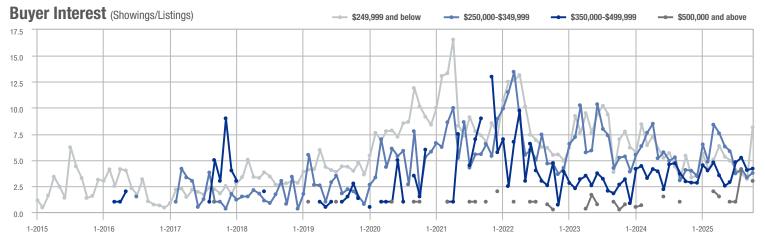
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	285	+ 69.6%	+ 231.4%	8.1	+ 50.3%	+ 155.6%	35	+ 12.9%	+ 29.6%	
\$250,000-\$349,999	237	+ 39.4%	+ 37.0%	3.8	- 7.1%	+ 13.1%	63	+ 50.0%	+ 21.2%	
\$350,000-\$499,999	96	+ 47.7%	- 1.0%	4.2	+ 41.3%	+ 3.3%	23	+ 4.5%	- 4.2%	
\$500,000 and above	3	_	_	3.0	_		1	0.0%	0.0%	
Total	621	+ 54.1%	+ 74.4%	5.1	+ 21.3%	+ 48.7%	122	+ 27.1%	+ 17.3%	















		Total Showin		(Buyer Into Showings/L		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	19	- 67.8%	- 64.2%	2.7	- 40.2%	- 53.9%	7	- 46.2%	- 22.2%	
\$250,000-\$349,999	249	+ 47.3%	+ 14.2%	8.6	+ 52.4%	+ 18.2%	29	- 3.3%	- 3.3%	
\$350,000-\$499,999	231	- 22.2%	- 22.5%	4.4	+ 10.1%	- 15.2%	53	- 29.3%	- 8.6%	
\$500,000 and above	182	+ 83.8%	- 22.9%	3.3	+ 53.8%	- 15.9%	55	+ 19.6%	- 8.3%	

4.7

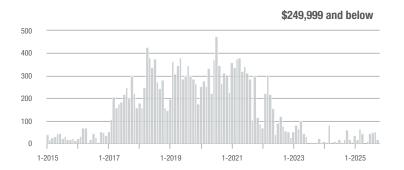
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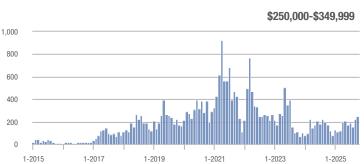
Showings

Total



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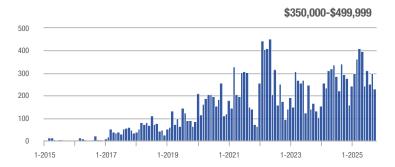
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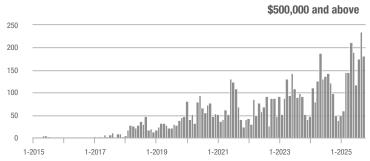


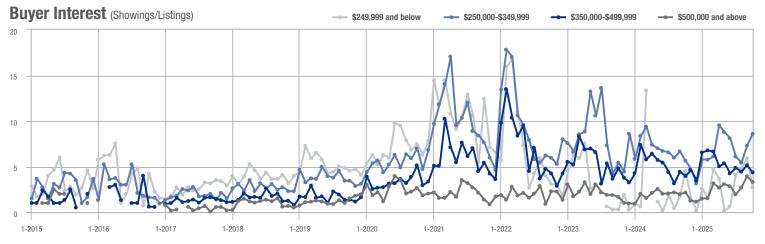
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- 8.3%



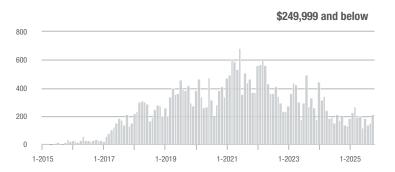


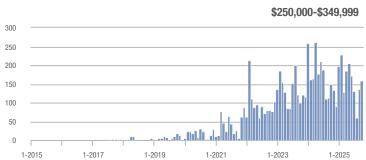


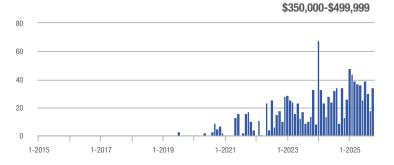


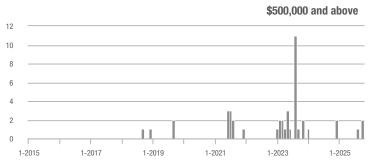


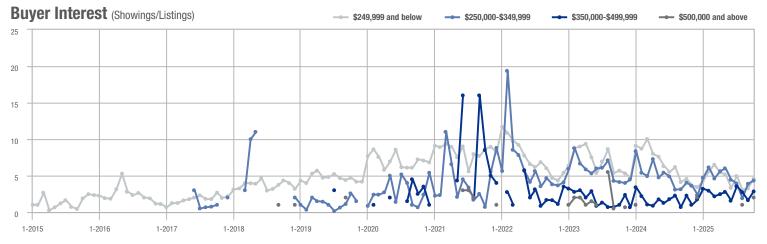
		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	210	+ 2.4%	+ 37.3%	4.6	+ 0.2%	+ 40.2%	46	+ 2.2%	- 2.1%	
\$250,000-\$349,999	160	+ 7.4%	+ 17.6%	4.3	+ 7.4%	+ 11.3%	37	0.0%	+ 5.7%	
\$350,000-\$499,999	34	0.0%	+ 88.9%	2.8	+ 25.0%	+ 73.1%	12	- 20.0%	+ 9.1%	
\$500,000 and above	2	_	_	2.0	_	_	1	0.0%	- 50.0%	
Total	406	+ 4.6%	+ 32.2%	4.2	+ 6.8%	+ 30.9%	96	- 2.0%	+ 1.1%	







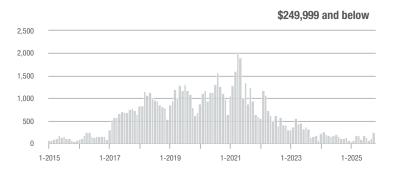


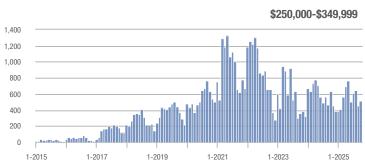


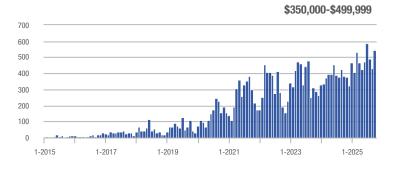


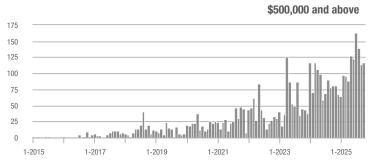


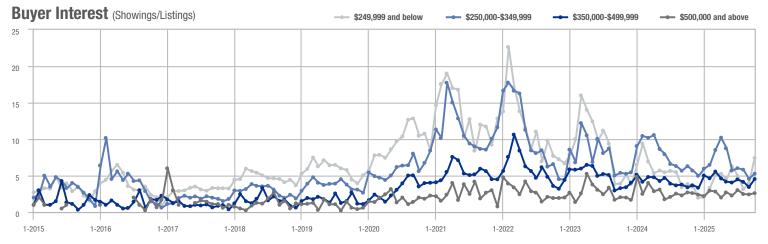
		Total Showin		(Buyer Into		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	238	+ 128.8%	+ 122.4%	7.4	+ 93.1%	+ 87.7%	32	+ 18.5%	+ 18.5%	
\$250,000-\$349,999	511	- 18.9%	+ 11.1%	5.3	- 16.4%	+ 15.7%	97	- 3.0%	- 4.0%	
\$350,000-\$499,999	544	+ 42.8%	+ 26.5%	4.5	+ 33.3%	+ 31.8%	120	+ 7.1%	- 4.0%	
\$500,000 and above	117	+ 44.4%	+ 2.6%	2.6	- 3.7%	+ 7.2%	45	+ 50.0%	- 4.3%	
Total	1,410	+ 17.9%	+ 26.9%	4.8	+ 7.9%	+ 29.5%	294	+ 9.3%	- 2.0%	







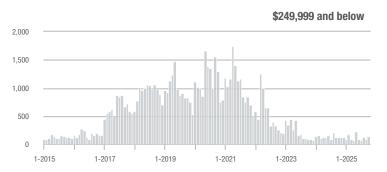


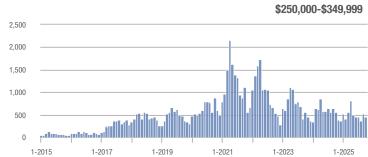


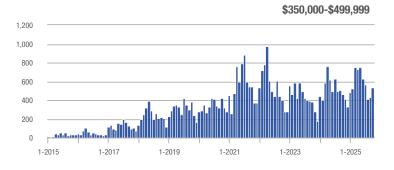


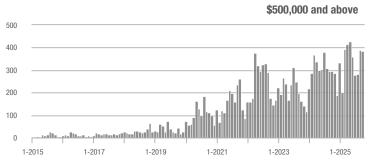


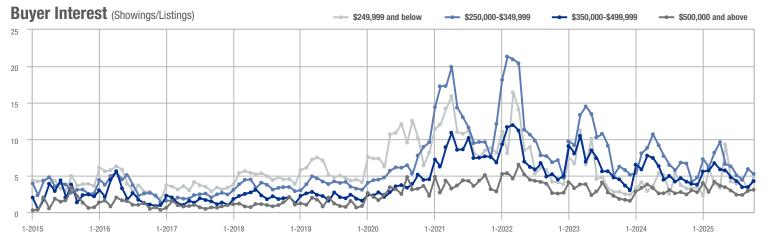
		Total Showin		(Buyer Into		Managed Listings			
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	131	+ 3.1%	+ 48.9%	4.9	+ 49.0%	+ 70.9%	27	- 30.8%	- 12.9%	
\$250,000-\$349,999	456	- 18.6%	- 10.2%	5.2	- 21.4%	- 11.3%	87	+ 3.6%	+ 1.2%	
\$350,000-\$499,999	532	+ 14.9%	+ 24.6%	4.3	+ 2.0%	+ 23.6%	125	+ 12.6%	+ 0.8%	
\$500,000 and above	383	+ 30.7%	- 1.8%	3.1	+ 26.5%	+ 4.5%	125	+ 3.3%	- 6.0%	
Total	1,502	+ 4.1%	+ 6.3%	4.1	+ 1.5%	+ 9.2%	364	+ 2.5%	- 2.7%	







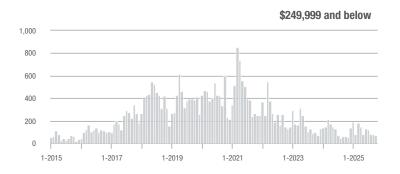


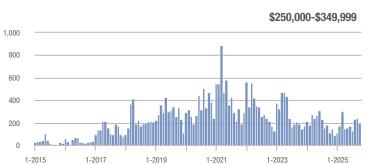


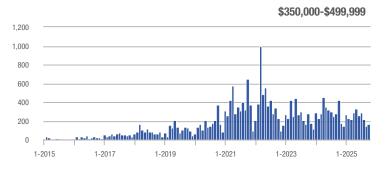


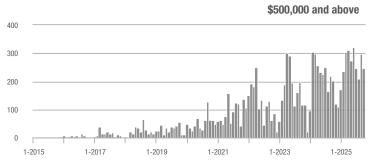


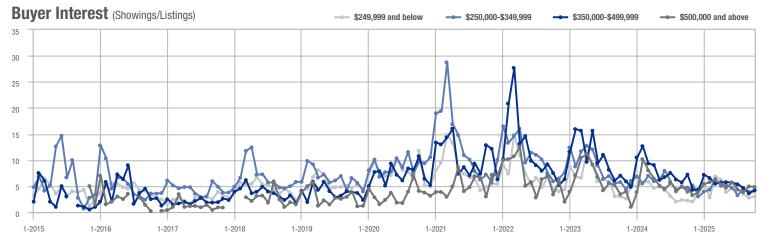
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	69	+ 7.8%	- 10.4%	3.0	+ 35.9%	+ 9.1%	23	- 20.7%	- 17.9%
\$250,000-\$349,999	199	+ 76.1%	- 16.4%	4.2	+ 8.7%	+ 8.5%	47	+ 62.1%	- 23.0%
\$350,000-\$499,999	166	- 60.2%	+ 12.9%	4.2	- 42.3%	+ 15.7%	40	- 31.0%	- 2.4%
\$500,000 and above	246	+ 21.8%	- 16.9%	4.8	+ 2.7%	- 2.2%	51	+ 18.6%	- 15.0%
Total	680	- 14.6%	- 10.3%	4.2	- 15.6%	+ 5.9%	161	+ 1.3%	- 15.3%







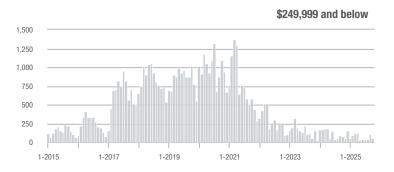


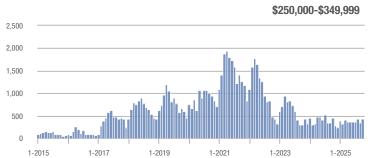


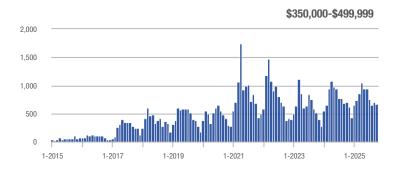


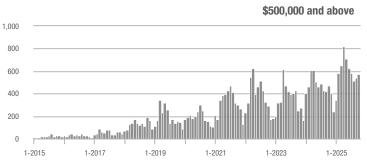


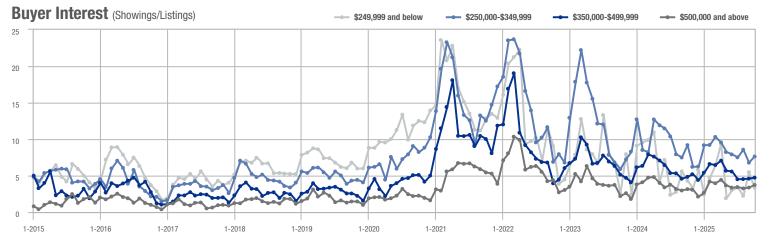
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	50	- 31.5%	- 51.9%	3.3	- 22.4%	- 39.1%	15	- 11.8%	- 21.1%
\$250,000-\$349,999	427	- 5.1%	+ 26.0%	7.6	- 17.0%	+ 12.5%	56	+ 14.3%	+ 12.0%
\$350,000-\$499,999	666	- 5.0%	- 4.6%	4.7	- 2.3%	+ 2.9%	141	- 2.8%	- 7.2%
\$500,000 and above	569	+ 21.3%	+ 6.4%	3.7	+ 18.2%	+ 10.5%	153	+ 2.7%	- 3.8%
Total	1.712	+ 1.1%	+ 2.1%	4.7	- 0.3%	+ 6.3%	365	+ 1.4%	- 3.9%















	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change	October 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	47	+ 20.5%	+ 4.4%	3.9	+ 0.4%	+ 39.3%	12	+ 20.0%	- 25.0%
\$250,000-\$349,999	58	- 45.8%	+ 28.9%	6.4	- 27.7%	+ 14.6%	9	- 25.0%	+ 12.5%
\$350,000-\$499,999	250	+ 13.1%	+ 36.6%	6.9	- 15.2%	+ 10.0%	36	+ 33.3%	+ 24.1%
\$500,000 and above	344	+ 20.7%	- 2.5%	6.1	+ 14.2%	+ 9.6%	56	+ 5.7%	- 11.1%
Total	699	+ 7.2%	+ 11.7%	6.2	- 3.2%	+ 14.6%	113	+ 10.8%	- 2.6%

