



# **Showing Statistics**

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	154	4.1	38
Appomattox County	2	0.5	4
Brunswick County	13	1.2	11
Buckingham County	14	0.8	17
Caroline County	46	1.2	37
Charles City County	42	3.0	14
Charlotte County	3	1.5	2
Chesterfield County	4,758	4.6	1,042
Colonial Heights City	209	3.7	57
Cumberland County	72	2.5	29
Dinwiddie County	287	3.8	75
Emporia City	3	0.5	6
Essex County	46	1.6	28
Fluvanna County	8	0.7	11
Gloucester County	34	6.8	5
Goochland County	481	4.1	116
Greensville County	5	1.0	5
Halifax County	0	_	0
Hampton City	14	7.0	2
Hanover County	1,103	3.4	328
Henrico County	4,181	5.1	816
Hopewell City	335	3.4	99
James City County	38	2.4	16
King and Queen County	12	1.3	9
King William County	128	3.0	43
Lancaster County	6	0.7	9
Louisa County	218	2.8	78
Lunenburg County	6	0.6	10
Mathews County	11	1.2	9
Mecklenburg County	1	0.2	5
Middlesex County	29	1.1	27
New Kent County	225	2.6	85
Newport News City	11	2.8	4
Northumberland County	7	0.5	14
Nottoway County	27	1.1	24
Petersburg City	459	2.9	159
Poquoson	0	_	0
Powhatan County	417	3.6	117
Prince Edward County	26	0.7	35
Prince George County	252	2.9	88
Richmond City	2,571	3.9	656
Richmond County	2,582	3.9	664





# **Showing Statistics**

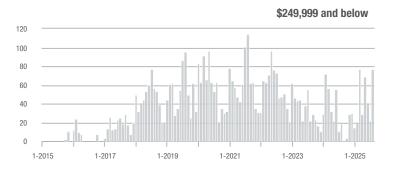
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	20	1.5	13
Surry County	15	1.7	9
Sussex County	8	0.5	15
Westmoreland County	8	1.1	7
Williamsburg City	1	1.0	1
York County	10	1.3	8
Ashland (unincorporated town)	141	2.4	60
Blackstone (unincorporated town)	19	1.4	14
Crewe (unincorporated town)	8	0.9	9
Farmville (unincorporated town)	15	0.8	18
South Boston (unincorporated town)	0	_	0
South Hill (unincorporated town)	1	1.0	1
Tappahannock (unincorporated town)	24	1.8	13
Waverly (unincorporated town)	6	0.9	7
West Point (unincorporated town)	9	1.8	5
MLS Area 10	940	3.8	245
MLS Area 20	217	4.4	49
MLS Area 22	1,463	6.1	239
MLS Area 30	453	4.0	114
MLS Area 32	644	5.3	121
MLS Area 34	1,133	5.1	222
MLS Area 36	475	2.7	175
MLS Area 40	506	3.7	136
MLS Area 42	435	4.4	98
MLS Area 44	628	4.1	153
MLS Area 50	224	2.7	82
MLS Area 52	1,349	4.7	286
MLS Area 54	1,161	3.8	304
MLS Area 60	737	4.4	166
MLS Area 62	1,641	4.7	350
MLS Area 64	607	6.0	102

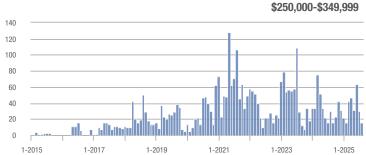


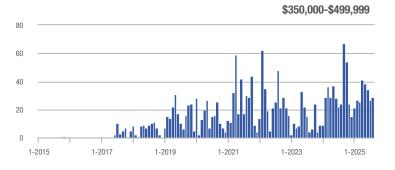


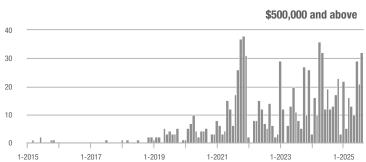
**Amelia County** 

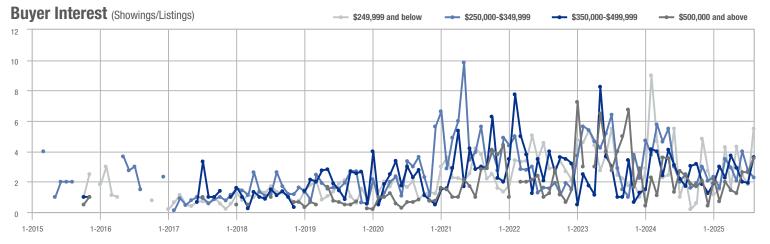
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	77	+ 327.8%	+ 250.0%	5.5	+ 144.4%	+ 200.0%	14	+ 75.0%	+ 16.7%	
\$250,000-\$349,999	16	- 46.7%	- 46.7%	2.3	- 8.6%	- 16.2%	7	- 41.7%	- 36.4%	
\$350,000-\$499,999	29	+ 20.8%	+ 7.4%	3.6	+ 111.5%	+ 88.0%	8	- 42.9%	- 42.9%	
\$500,000 and above	32	+ 166.7%	+ 52.4%	3.6	+ 48.1%	+ 35.4%	9	+ 80.0%	+ 12.5%	
Total	154	+ 83.3%	+ 54.0%	4.1	+ 88.2%	+ 82.4%	38	- 2.6%	- 15.6%	









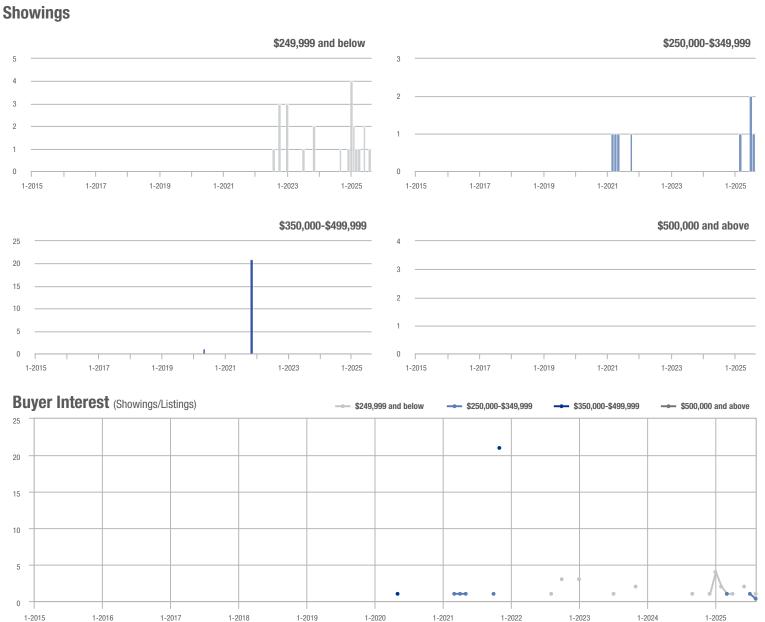






# **Appomattox County**

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	_	1.0	_	_	1	0.0%	_	
\$250,000-\$349,999	1	_	- 50.0%	0.3	_	- 66.7%	3	_	+ 50.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	2		0.0%	0.5		- 50.0%	4	+ 300.0%	+ 100.0%	







**Brunswick County** 

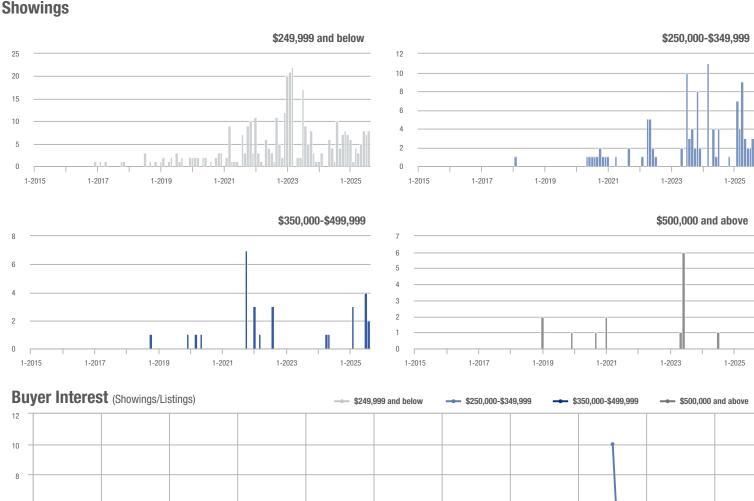
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	8	- 20.0%	+ 14.3%	1.0	- 30.0%	0.0%	8	+ 14.3%	+ 14.3%	
\$250,000-\$349,999	3	_	+ 50.0%	3.0	_	+ 50.0%	1	- 75.0%	0.0%	
\$350,000-\$499,999	2	_	- 50.0%	1.0	_	- 25.0%	2	_	- 33.3%	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	13	+ 30.0%	0.0%	1.2	+ 41.8%	0.0%	11	- 8.3%	0.0%	

1-2016

1-2015

1-2017

1-2018



1-2019

1-2020

1-2021

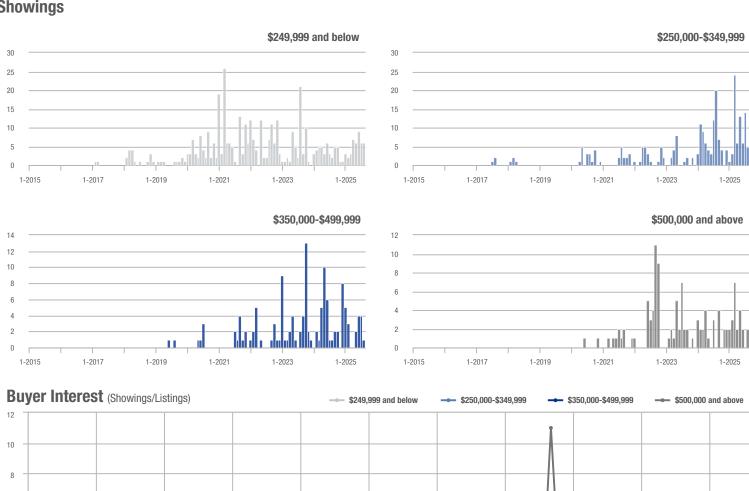
1-2024

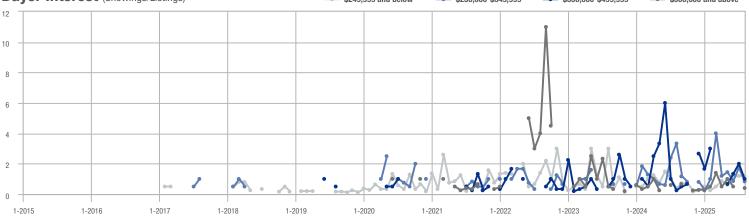




# **Buckingham County**

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	+ 200.0%	0.0%	1.2	+ 200.0%	0.0%	5	0.0%	0.0%	
\$250,000-\$349,999	5	- 75.0%	- 64.3%	0.8	- 75.0%	- 52.4%	6	0.0%	- 25.0%	
\$350,000-\$499,999	1	0.0%	- 75.0%	1.0	+ 300.0%	- 50.0%	1	- 75.0%	- 50.0%	
\$500,000 and above	2	_	_	0.4	_	_	5	0.0%	+ 25.0%	
Total	14	- 39.1%	- 41.7%	0.8	- 28.4%	- 34.8%	17	- 15.0%	- 10.5%	







CVRVMLS

\$250,000-\$349,999

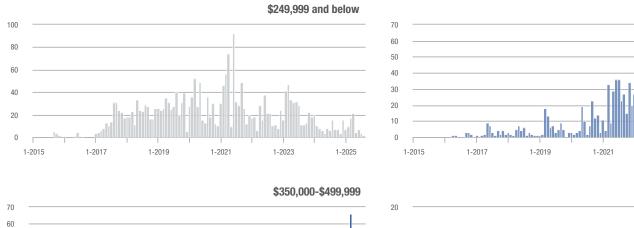
1-2025

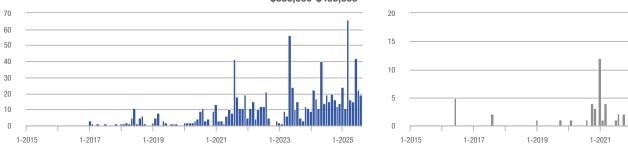
1-2023

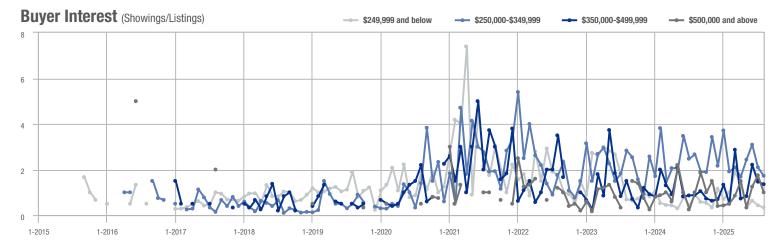
\$500,000 and above

**Caroline County** 

Price Range		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	- 86.7%	- 33.3%	0.3	- 62.2%	- 22.2%	6	- 64.7%	- 14.3%	
\$250,000-\$349,999	19	- 40.6%	- 9.5%	1.7	- 35.2%	- 17.7%	11	- 8.3%	+ 10.0%	
\$350,000-\$499,999	19	+ 26.7%	- 13.6%	1.4	+ 53.8%	- 7.5%	14	- 17.6%	- 6.7%	
\$500,000 and above	6	- 14.3%	- 57.1%	1.0	0.0%	- 42.9%	6	- 14.3%	- 25.0%	
Total	46	- 33.3%	- 23.3%	1.2	- 4.5%	- 17.1%	37	- 30.2%	- 7.5%	











\$250,000-\$349,999

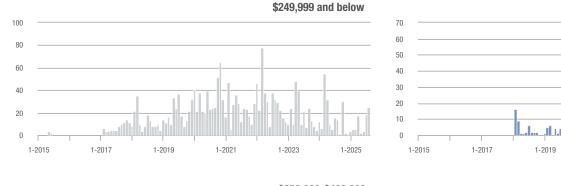
1-2025

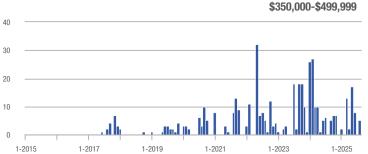
1-2023

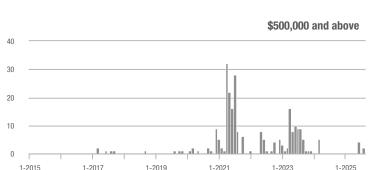
# **Charles City County**

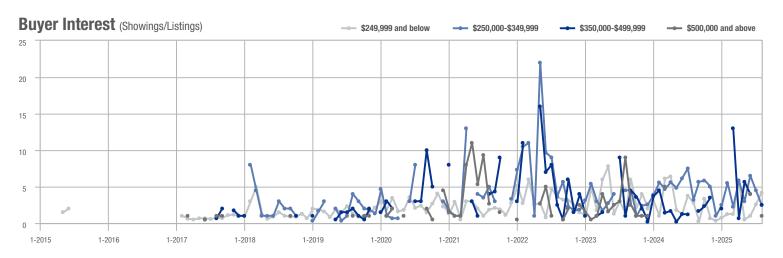
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	25	+ 78.6%	+ 38.9%	4.2	+ 48.8%	+ 62.0%	6	+ 20.0%	- 14.3%	
\$250,000-\$349,999	10	- 37.5%	- 63.0%	2.5	- 21.9%	- 44.4%	4	- 20.0%	- 33.3%	
\$350,000-\$499,999	5	_	_	2.5	_	_	2	0.0%	0.0%	
\$500,000 and above	2	_	_	1.0	_	_	2	_	_	
Total	42	+ 40.0%	- 6.7%	3.0	+ 20.0%	0.0%	14	+ 16.7%	- 6.7%	

### **Showings**







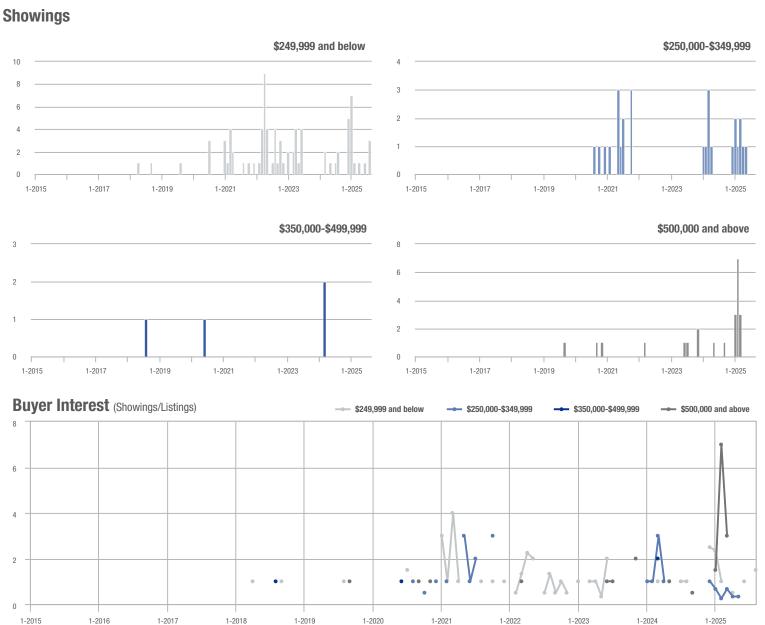






**Charlotte County** 

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	3	+ 50.0%	_	1.5	+ 50.0%	_	2	0.0%	+ 100.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	3	+ 50.0%	_	1.5	+ 200.0%		2	- 50.0%	0.0%	

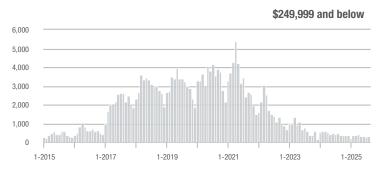


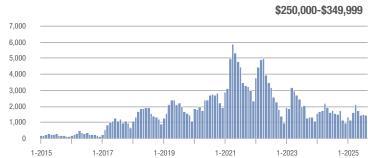


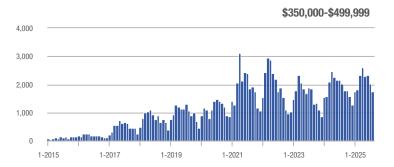


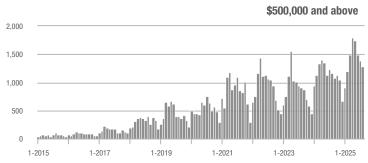
# **Chesterfield County**

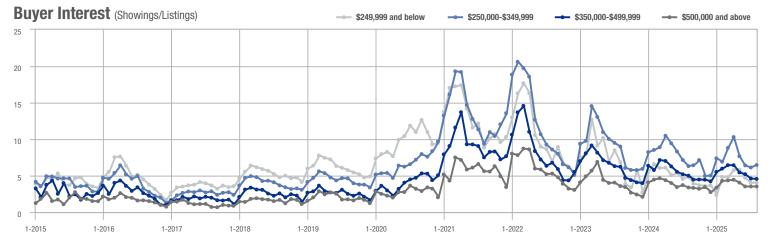
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	299	- 33.4%	+ 12.4%	4.0	- 16.3%	+ 0.3%	74	- 20.4%	+ 12.1%	
\$250,000-\$349,999	1,454	- 6.7%	- 4.6%	6.5	+ 2.4%	+ 5.6%	225	- 8.9%	- 9.6%	
\$350,000-\$499,999	1,729	- 14.2%	- 15.0%	4.6	- 9.0%	- 1.1%	380	- 5.7%	- 14.0%	
\$500,000 and above	1,276	+ 9.5%	- 8.1%	3.5	+ 4.1%	- 0.0%	363	+ 5.2%	- 8.1%	
Total	4.758	- 8.3%	- 8.7%	4.6	- 4.2%	+ 0.9%	1.042	- 4.2%	- 9.5%	









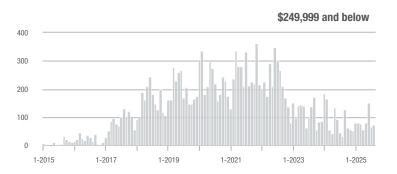


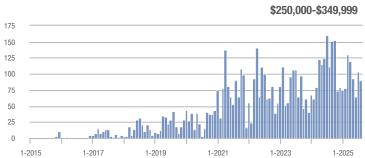


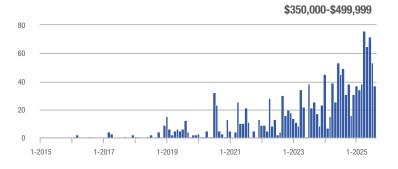


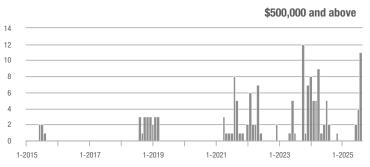
**Colonial Heights City** 

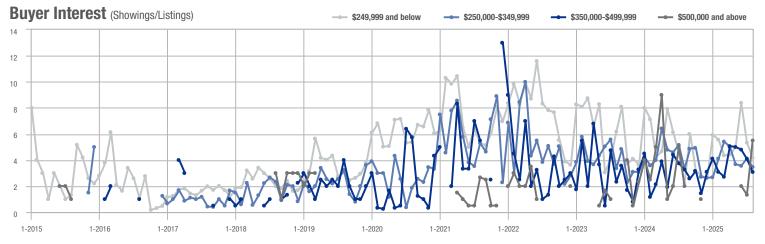
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	71	+ 129.0%	+ 10.9%	4.2	+ 88.6%	- 21.7%	17	+ 21.4%	+ 41.7%	
\$250,000-\$349,999	90	- 18.2%	- 12.6%	3.5	+ 3.8%	- 16.0%	26	- 21.2%	+ 4.0%	
\$350,000-\$499,999	37	- 24.5%	- 30.2%	3.1	- 5.6%	- 24.4%	12	- 20.0%	- 7.7%	
\$500,000 and above	11	+ 450.0%	+ 175.0%	5.5	+ 175.0%	+ 312.5%	2	+ 100.0%	- 33.3%	
Total	200	. 8 00%	- 6 7%	2.7	± 20 3%	_ 12 20/2	57	- 0.5%	. 7 50/2	









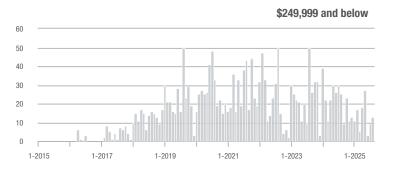


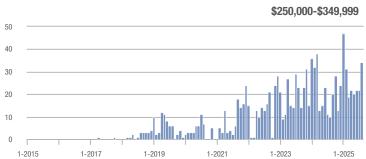


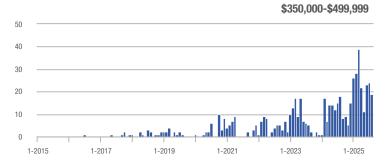


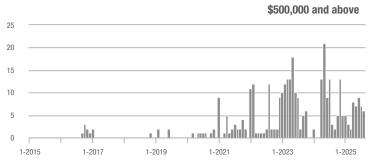
# **Cumberland County**

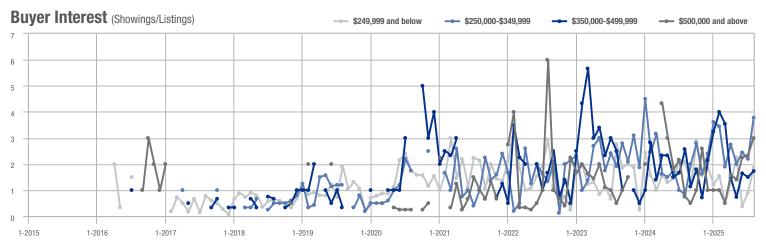
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	13	- 48.0%	+ 44.4%	1.9	- 10.9%	+ 106.3%	7	- 41.7%	- 30.0%	
\$250,000-\$349,999	34	+ 240.0%	+ 54.5%	3.8	+ 353.3%	+ 71.7%	9	- 25.0%	- 10.0%	
\$350,000-\$499,999	19	+ 5.6%	- 20.8%	1.7	- 32.8%	+ 15.2%	11	+ 57.1%	- 31.3%	
\$500,000 and above	6	+ 100.0%	- 14.3%	3.0	+ 300.0%	+ 28.6%	2	- 50.0%	- 33.3%	
Total	72	+ 28.6%	+ 16.1%	2.5	+ 55.2%	+ 56.2%	29	- 17.1%	- 25.6%	









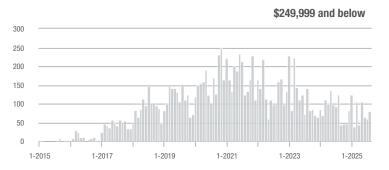


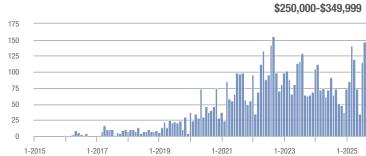


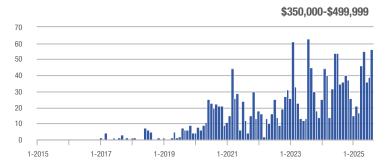


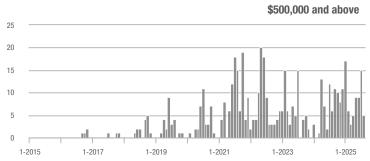
**Dinwiddie County** 

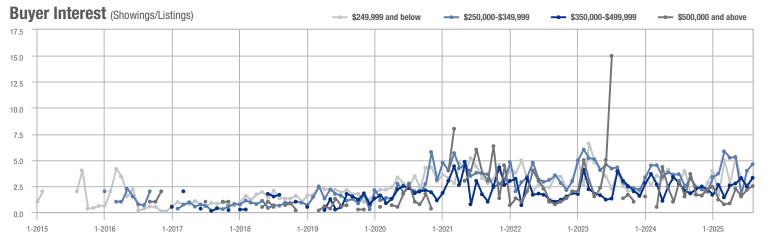
		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	79	- 35.8%	+ 36.2%	3.3	- 17.0%	+ 24.9%	24	- 22.6%	+ 9.1%	
\$250,000-\$349,999	147	+ 129.7%	+ 27.8%	4.6	+ 86.6%	+ 15.8%	32	+ 23.1%	+ 10.3%	
\$350,000-\$499,999	56	+ 60.0%	+ 43.6%	3.3	+ 60.0%	+ 35.1%	17	0.0%	+ 6.3%	
\$500,000 and above	5	- 16.7%	- 66.7%	2.5	+ 66.7%	+ 16.7%	2	- 50.0%	- 71.4%	
Total	287	+ 25.9%	+ 26.4%	3.8	+ 30.9%	+ 24.7%	75	- 3.8%	+ 1.4%	









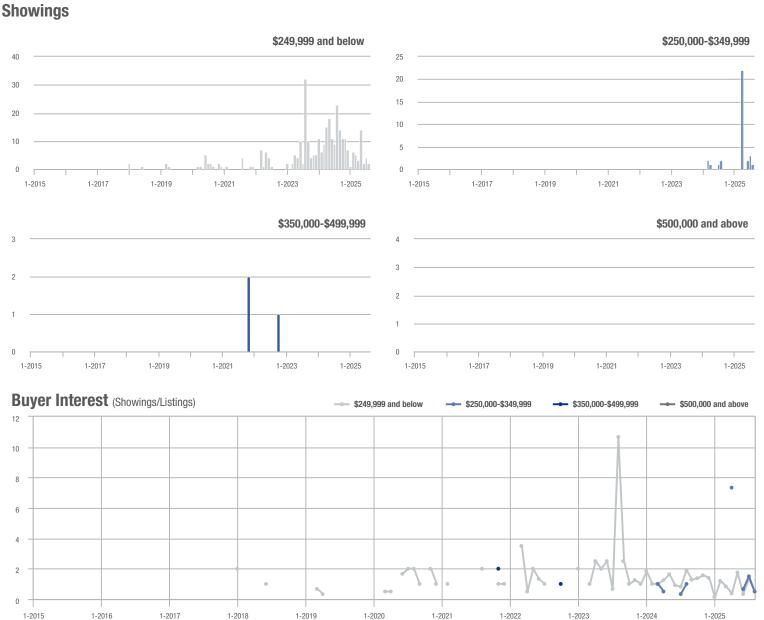






**Emporia City** 

		Total Showin		(	Buyer Into		Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	- 91.3%	- 50.0%	0.5	- 73.9%	- 62.5%	4	- 66.7%	+ 33.3%	
\$250,000-\$349,999	1	- 50.0%	- 66.7%	0.5	- 50.0%	- 66.7%	2	0.0%	0.0%	
\$350,000-\$499,999	0	_	_		_	_	0	_	_	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	3	- 88 0%	- 57 1%	0.5	- 72 0%	- 64 3%	6	- 57 1%	± 20 0%	

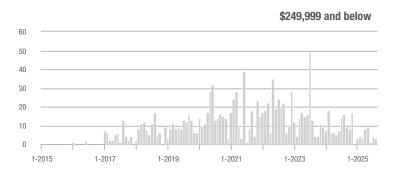


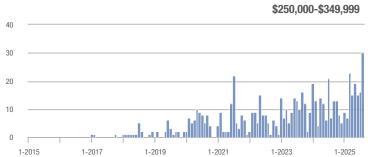


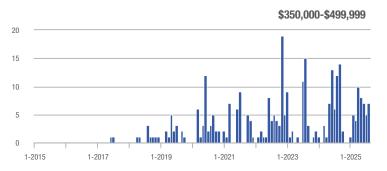


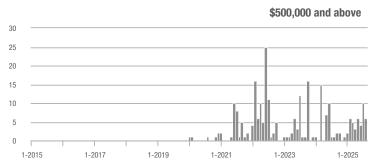
# **Essex County**

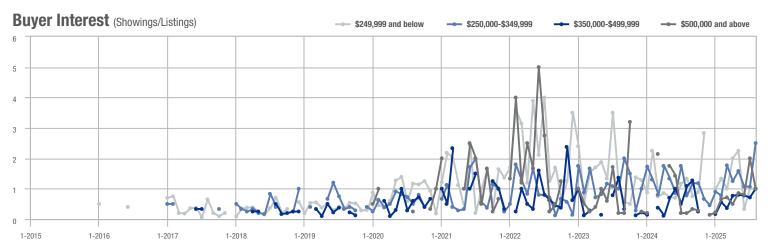
		Total Showin			Buyer Into		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 81.3%	- 25.0%	1.0	- 25.0%	0.0%	3	- 75.0%	- 25.0%
\$250,000-\$349,999	30	+ 328.6%	+ 87.5%	2.5	+ 221.4%	+ 134.4%	12	+ 33.3%	- 20.0%
\$350,000-\$499,999	7	- 41.7%	+ 40.0%	1.0	- 8.3%	+ 40.0%	7	- 36.4%	0.0%
\$500,000 and above	6	+ 500.0%	- 40.0%	1.0	+ 400.0%	- 50.0%	6	+ 20.0%	+ 20.0%
Total	46	+ 27.8%	+ 31.4%	1.6	+ 68.8%	+ 45.5%	28	- 24.3%	- 9.7%















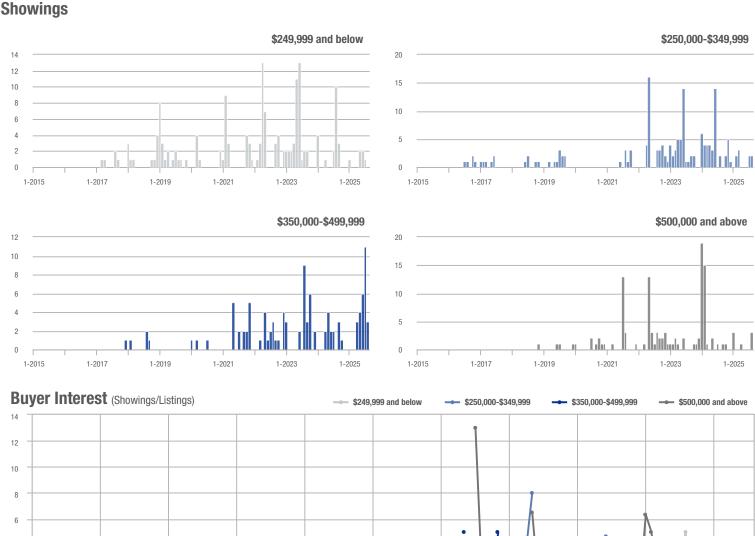
**Fluvanna County** 

1-2016

1-2017

1-2015

		Total Showin		(	Buyer Into Showings/L		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	1	- 50.0%	0.0%
\$250,000-\$349,999	2	0.0%	0.0%	1.0	0.0%	- 50.0%	2	0.0%	+ 100.0%
\$350,000-\$499,999	3	_	- 72.7%	0.8	_	- 65.9%	4	_	- 20.0%
\$500,000 and above	3	_	_	0.8	_	_	4	+ 33.3%	+ 33.3%
Total	8	- 33.3%	- 42.9%	0.7	- 57.6%	- 48.1%	11	+ 57.1%	+ 10.0%



1-2019

1-2020

1-2021

1-2022

1-2018

1-2024

1-2025

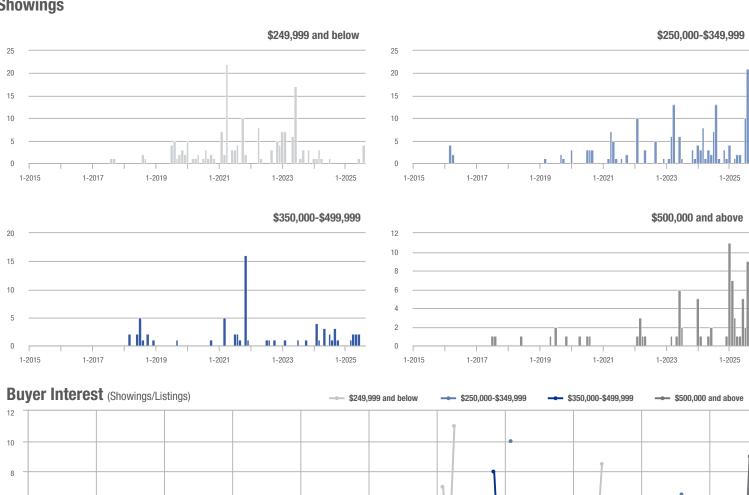




# **Gloucester County**

		Total Showin	gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	_	_	4.0	_		1	- 50.0%		
\$250,000-\$349,999	21	+ 61.5%	+ 110.0%	7.0	+ 7.7%	+ 180.0%	3	+ 50.0%	- 25.0%	
\$350,000-\$499,999	0	_	_	_	_		0	_		
\$500,000 and above	9	_	+ 350.0%	9.0	_	+ 800.0%	1	_	- 50.0%	
Total	34	+ 142.9%	+ 183.3%	6.8	+ 191.4%	+ 240.0%	5	- 16.7%	- 16.7%	

### **Showings**



1-2018

1-2019

1-2020

1-2021

1-2022

1-2016

1-2015

1-2017

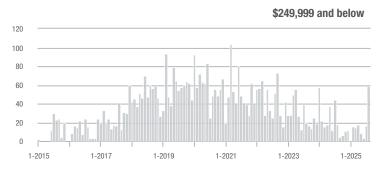
1-2024

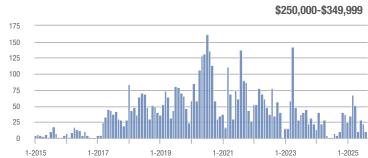


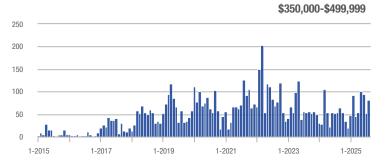
CVRVMLS

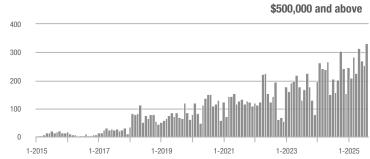
**Goochland County** 

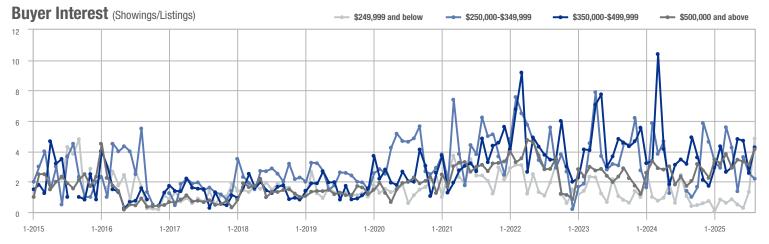
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	58	+ 241.2%	+ 262.5%	4.8	+ 354.9%	+ 262.5%	12	- 25.0%	0.0%	
\$250,000-\$349,999	11	+ 57.1%	- 52.2%	2.2	+ 57.1%	- 13.9%	5	0.0%	- 44.4%	
\$350,000-\$499,999	81	+ 50.0%	+ 55.8%	4.3	+ 34.2%	+ 64.0%	19	+ 11.8%	- 5.0%	
\$500,000 and above	331	+ 110.8%	+ 30.3%	4.1	+ 139.8%	+ 31.9%	80	- 12.1%	- 1.2%	
Total	481	+ 104.7%	+ 39.4%	4.1	+ 127.6%	+ 46.6%	116	- 10.1%	- 4.9%	















# **Greensville County**

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	0.0%	+ 400.0%	1.3	+ 25.0%	+ 275.0%	4	- 20.0%	+ 33.3%	
\$250,000-\$349,999	0	_	_	_	_	_	1	_	_	
\$350,000-\$499,999	0	_	_	_	_		0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	5	0.0%	+ 400.0%	1.0	0.0%	+ 200.0%	5	0.0%	+ 66.7%	

### **Showings**

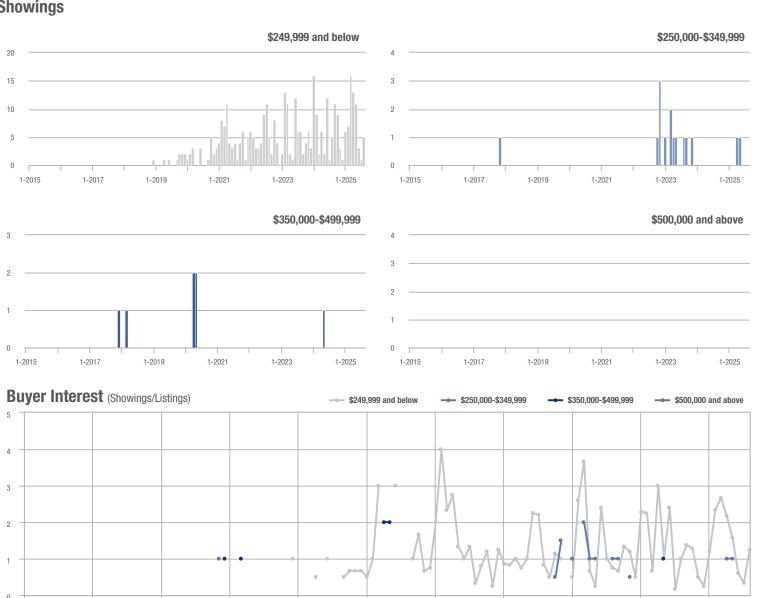
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

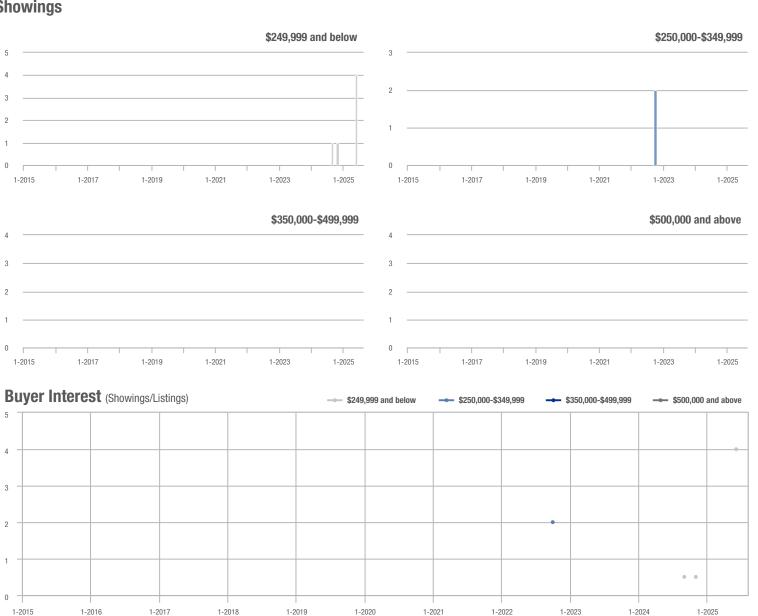
1-2024





**Halifax County** 

		Total Showin	gs		Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	0	_	_	_	_		0	_	_		
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_		
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_		
\$500,000 and above	0	_	_	_	_	_	0	_	_		
Total	0						0	_			

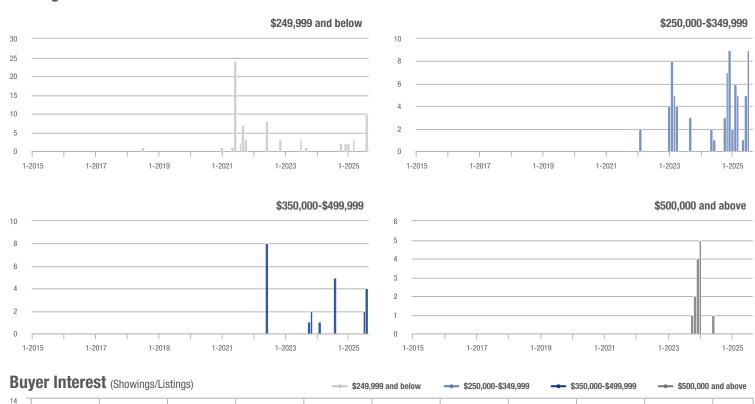


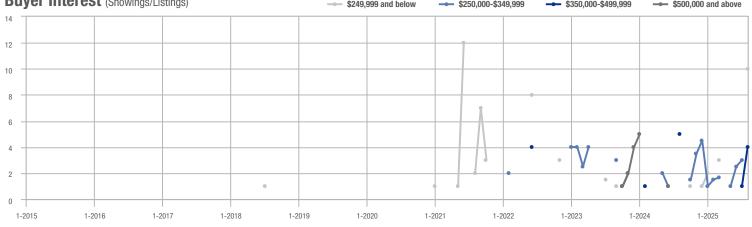




# **Hampton City**

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	10	_	_	10.0	_	_	1	_		
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	4	- 20.0%	+ 100.0%	4.0	- 20.0%	+ 300.0%	1	0.0%	- 50.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	14	+ 180.0%	+ 27.3%	7.0	+ 180.0%	+ 218.2%	2	0.0%	- 60.0%	



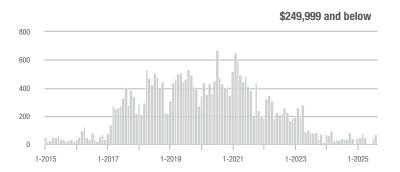


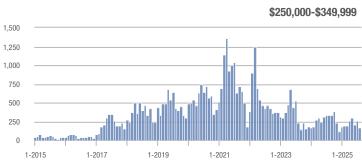


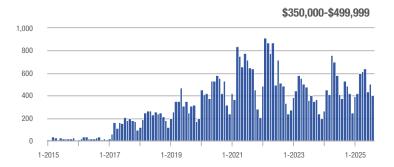


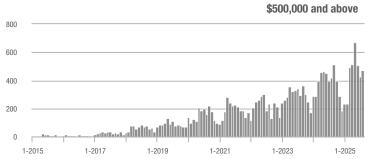
# **Hanover County**

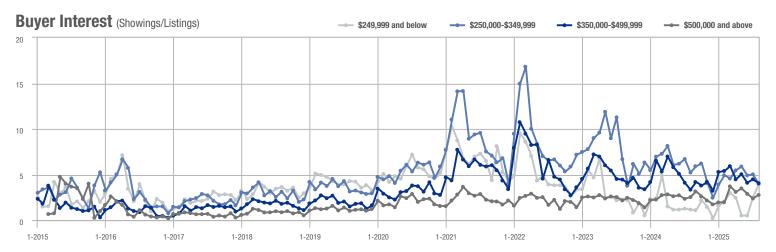
		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	66	+ 78.4%	+ 57.1%	3.9	+ 235.8%	+ 57.1%	17	- 46.9%	0.0%	
\$250,000-\$349,999	164	- 50.9%	- 37.2%	4.0	- 23.4%	- 20.3%	41	- 35.9%	- 21.2%	
\$350,000-\$499,999	401	+ 7.2%	- 20.0%	4.1	+ 21.3%	- 9.4%	99	- 11.6%	- 11.6%	
\$500,000 and above	472	+ 13.2%	+ 11.6%	2.8	+ 9.2%	+ 16.2%	171	+ 3.6%	- 3.9%	
Total	1.103	- 5.1%	- 10.1%	3.4	+ 7.9%	- 1.6%	328	- 12.1%	- 8.6%	









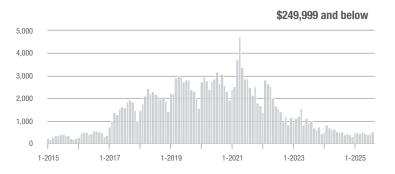




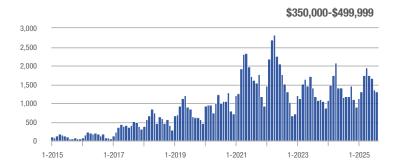


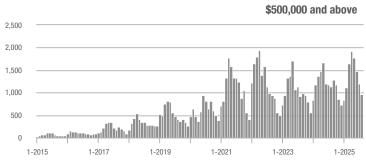
# **Henrico County**

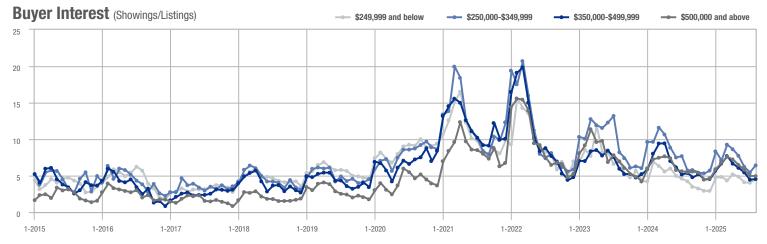
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	501	- 1.8%	+ 24.6%	4.5	+ 7.1%	+ 12.3%	111	- 8.3%	+ 11.0%	
\$250,000-\$349,999	1,390	+ 43.2%	+ 12.5%	6.4	+ 12.1%	+ 17.6%	217	+ 27.6%	- 4.4%	
\$350,000-\$499,999	1,318	+ 11.4%	- 3.4%	4.5	- 15.4%	+ 1.9%	291	+ 31.7%	- 5.2%	
\$500,000 and above	972	- 13.8%	- 18.3%	4.9	- 9.8%	- 0.8%	197	- 4.4%	- 17.6%	
Total	4.181	+ 10.3%	- 0.2%	5.1	- 3.0%	+ 6.7%	816	+ 13.6%	- 6.5%	









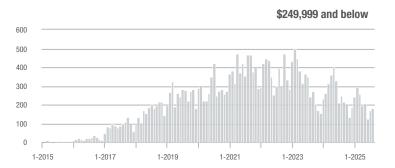


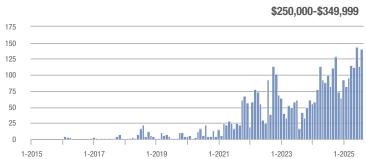


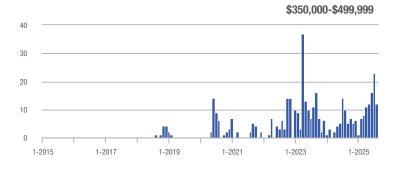


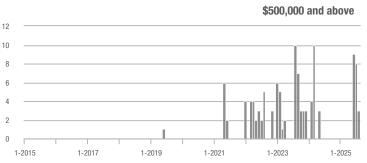
# **Hopewell City**

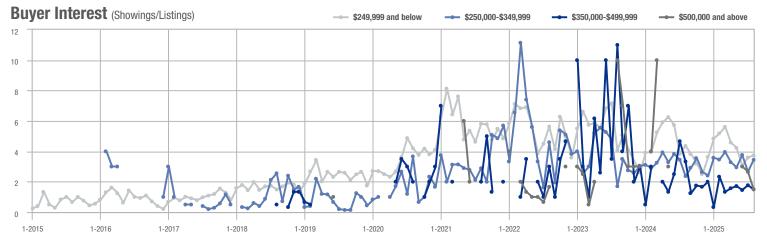
		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	179	- 26.6%	+ 5.9%	3.7	- 14.4%	+ 3.7%	48	- 14.3%	+ 2.1%	
\$250,000-\$349,999	141	+ 69.9%	+ 23.7%	3.4	+ 45.0%	+ 29.7%	41	+ 17.1%	- 4.7%	
\$350,000-\$499,999	12	+ 20.0%	- 47.8%	1.5	- 55.0%	- 15.2%	8	+ 166.7%	- 38.5%	
\$500,000 and above	3	_	- 62.5%	1.5	_	- 43.8%	2	_	- 33.3%	
Total	335	- 0.6%	+ 6.7%	3.4	- 5.6%	+ 14.2%	99	+ 5.3%	- 6.6%	















**James City County** 

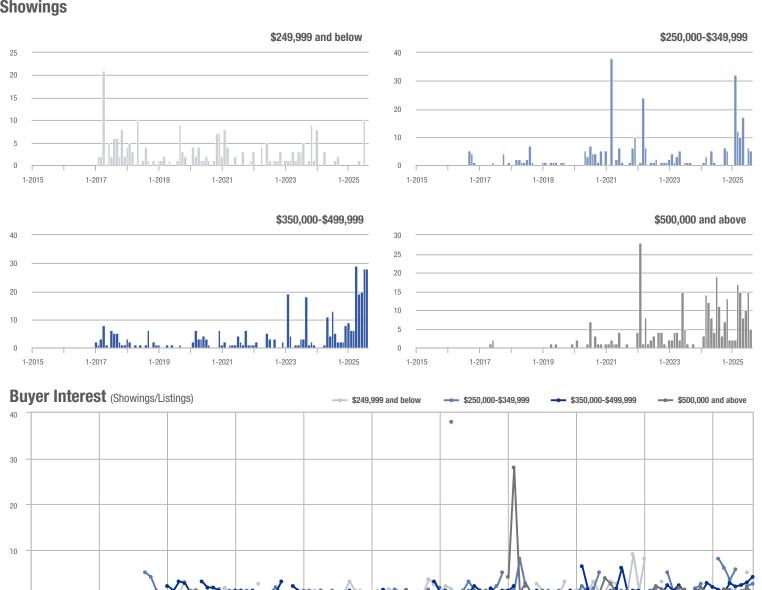
		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	5	_	- 16.7%	2.5	_	+ 25.0%	2	_	- 33.3%	
\$350,000-\$499,999	28	+ 460.0%	0.0%	4.0	+ 380.0%	+ 42.9%	7	+ 16.7%	- 30.0%	
\$500,000 and above	5	- 54.5%	- 66.7%	0.7	- 41.6%	- 52.4%	7	- 22.2%	- 30.0%	
Total	38	+ 123.5%	- 35.6%	2.4	+ 137.5%	+ 0.6%	16	- 5.9%	- 36.0%	

### **Showings**

1-2016

1-2017

1-2015



1-2019

1-2018

1-2020

1-2021

1-2022

1-2024

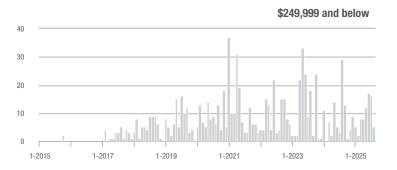
1-2025

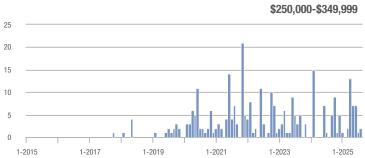


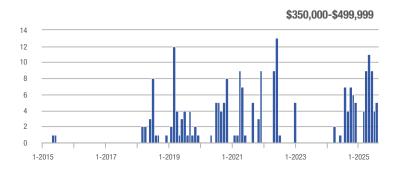


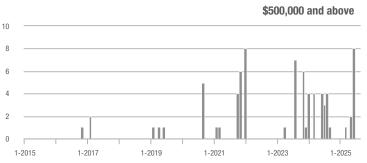
**King and Queen County** 

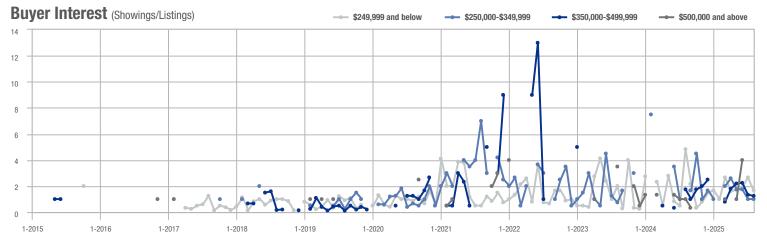
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	- 82.8%	- 68.8%	1.7	- 65.5%	- 37.5%	3	- 50.0%	- 50.0%	
\$250,000-\$349,999	2	_	+ 100.0%	1.0	_	0.0%	2	- 33.3%	+ 100.0%	
\$350,000-\$499,999	5	- 28.6%	+ 25.0%	1.3	- 28.6%	- 6.3%	4	0.0%	+ 33.3%	
\$500,000 and above	0	_	_	_	_	_	0	_		
Total	12	- 70.0%	- 42.9%	1.3	- 43.3%	- 36.5%	9	- 47.1%	- 10.0%	















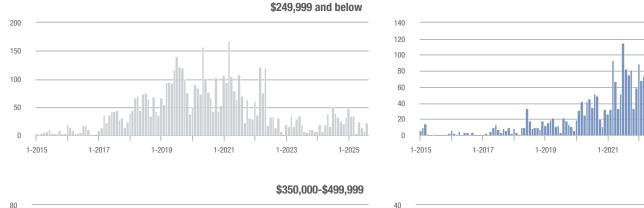
\$250,000-\$349,999

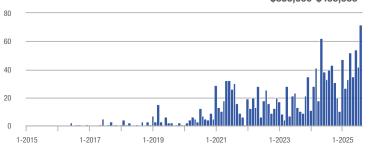
1-2025

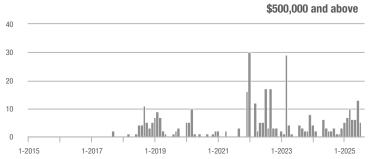
1-2023

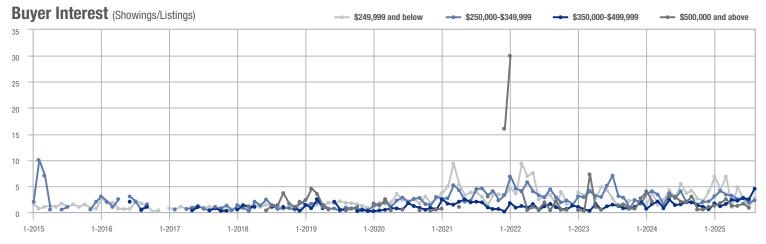
**King William County** 

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	22	- 45.0%	+ 266.7%	2.8	- 24.4%	+ 175.0%	8	- 27.3%	+ 33.3%		
\$250,000-\$349,999	34	- 32.0%	+ 70.0%	2.3	+ 22.4%	+ 24.7%	15	- 44.4%	+ 36.4%		
\$350,000-\$499,999	72	+ 80.0%	+ 71.4%	4.5	+ 125.0%	+ 82.1%	16	- 20.0%	- 5.9%		
\$500,000 and above	0	_	_	_	_	_	4	+ 300.0%	- 33.3%		
Total	128	- 3.0%	+ 75.3%	3.0	+ 33.1%	+ 63.1%	43	- 27.1%	+ 7.5%		









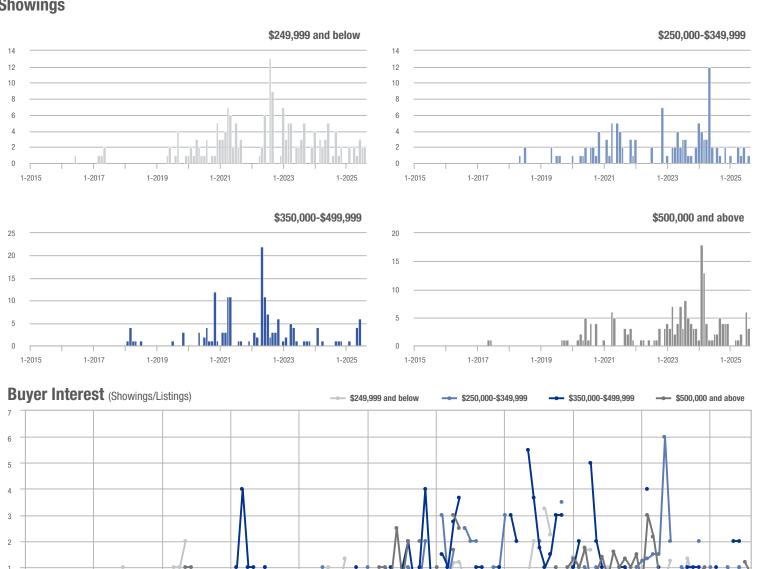




**Lancaster County** 

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	2	+ 100.0%	0.0%	0.7	+ 100.0%	0.0%	3	0.0%	0.0%		
\$250,000-\$349,999	1	- 50.0%	_	0.5	- 50.0%	_	2	0.0%	+ 100.0%		
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_		
\$500,000 and above	3	+ 50.0%	- 50.0%	0.8	+ 87.5%	- 37.5%	4	- 20.0%	- 20.0%		
Total	6	+ 20.0%	- 25.0%	0.7	+ 46 7%	- 16 7%	9	- 18 2%	- 10.0%		

### **Showings**



1-2018

1-2019

1-2020

1-2016

1-2015

1-2017

1-2024

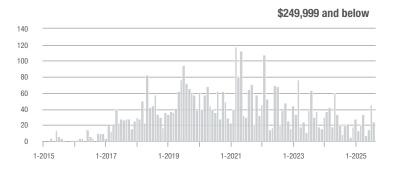
1-2023

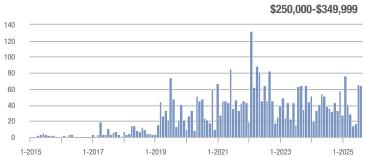


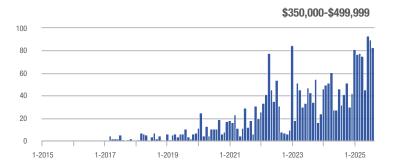


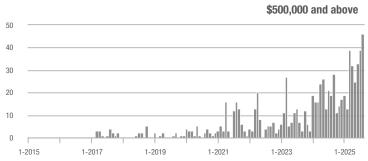
**Louisa County** 

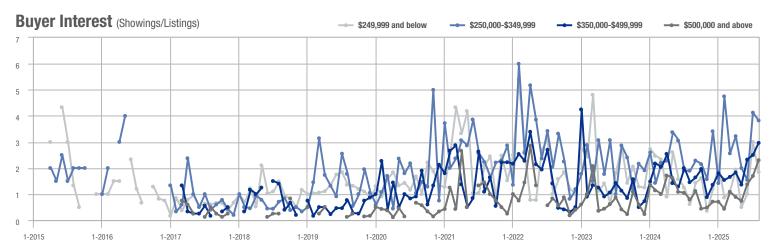
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	24	+ 200.0%	- 46.7%	1.8	+ 200.0%	- 38.5%	13	0.0%	- 13.3%		
\$250,000-\$349,999	65	+ 80.6%	- 1.5%	3.8	+ 101.8%	- 7.3%	17	- 10.5%	+ 6.3%		
\$350,000-\$499,999	83	+ 159.4%	- 7.8%	3.0	+ 103.8%	+ 18.6%	28	+ 27.3%	- 22.2%		
\$500,000 and above	46	+ 142.1%	+ 17.9%	2.3	+ 190.5%	+ 35.6%	20	- 16.7%	- 13.0%		
Total	218	+ 129 5%	- 9.2%	2.8	+ 129 5%	+ 4.8%	78	0.0%	- 13 3%		















# **Lunenburg County**

		Total Showin		(	Buyer Into Showings/L		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	_	0.0%	0.5	_	0.0%	6	- 25.0%	0.0%
\$250,000-\$349,999	2	_	0.0%	0.7	_	0.0%	3	_	0.0%
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	1	- 66.7%	_	1.0	- 66.7%	_	1	0.0%	- 66.7%
Total	6	+ 100.0%	+ 20.0%	0.6	+ 80.0%	+ 44.0%	10	+ 11.1%	- 16.7%

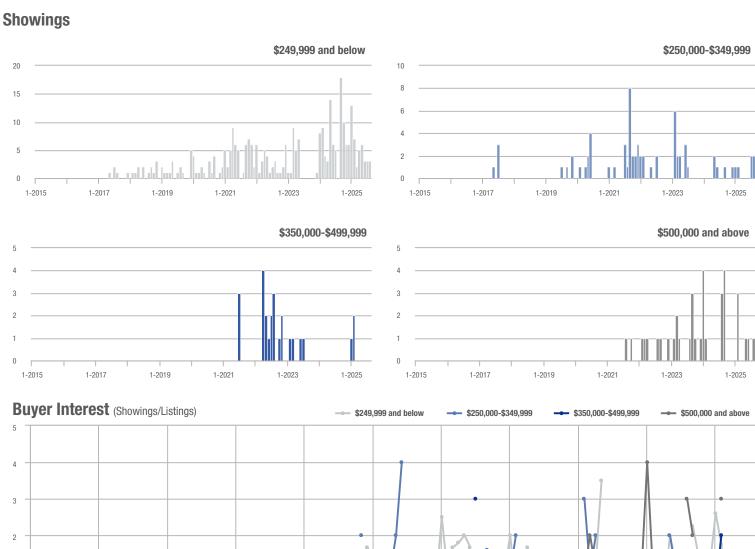
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2024

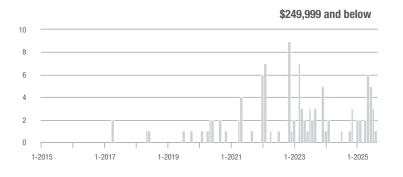
1-2023

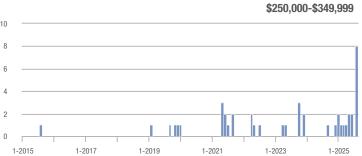


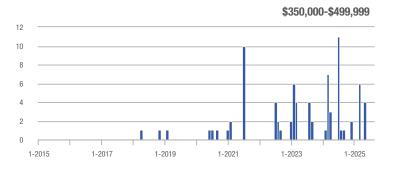


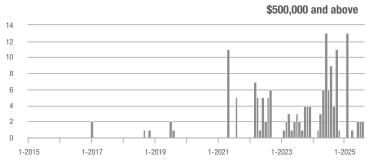
**Mathews County** 

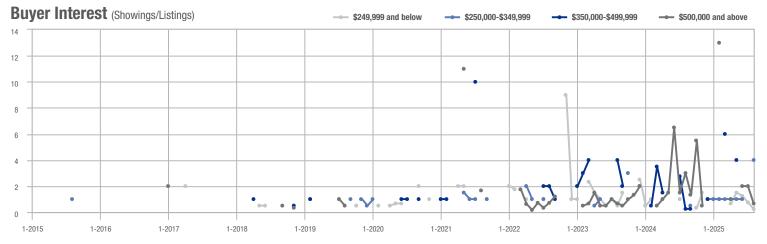
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	- 66.7%	0.3	_	- 66.7%	4	+ 300.0%	0.0%	
\$250,000-\$349,999	8	_	_	4.0	_		2	+ 100.0%	0.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	2	- 77.8%	0.0%	0.7	- 77.8%	- 66.7%	3	0.0%	+ 200.0%	
Total	11	+ 10.0%	+ 120.0%	1.2	+ 10.0%	+ 71.1%	9	0.0%	+ 28.6%	









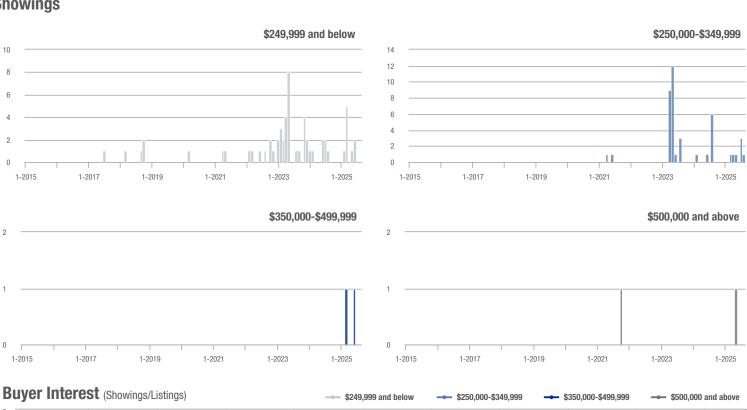


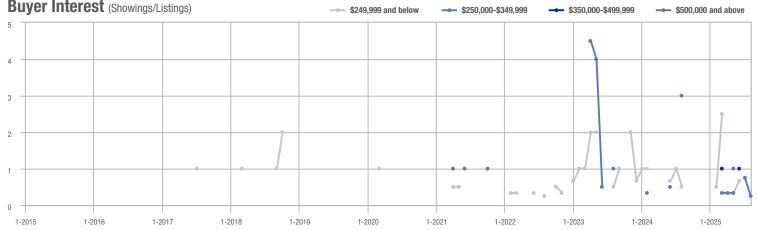




**Mecklenburg County** 

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	0	_	_	_	_	_	1	- 50.0%	- 66.7%		
\$250,000-\$349,999	1	- 83.3%	- 66.7%	0.3	- 91.7%	- 66.7%	4	+ 100.0%	0.0%		
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_		
\$500,000 and above	0	_	_	_	_	_	0	_	_		
Total	1	- 85 7%	- 66 7%	0.2	- 88 6%	- 53 3%	5	+ 25.0%	- 28 6%		



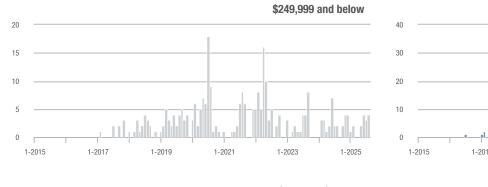


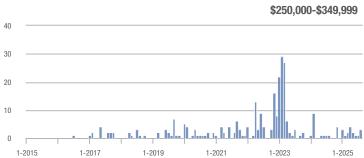


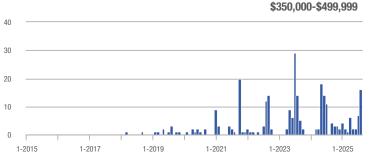


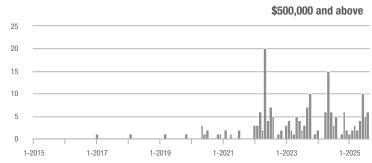
# **Middlesex County**

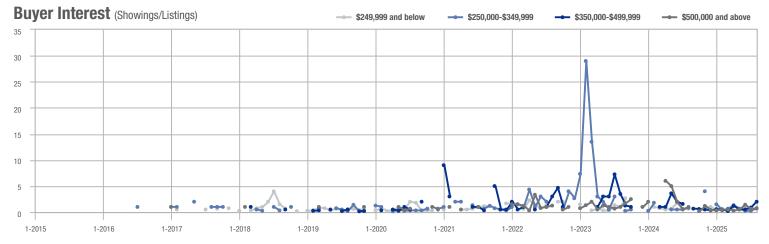
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	+ 100.0%	+ 33.3%	0.6	- 14.3%	+ 14.3%	7	+ 133.3%	+ 16.7%	
\$250,000-\$349,999	3	+ 200.0%	+ 200.0%	0.8	- 25.0%	+ 200.0%	4	+ 300.0%	0.0%	
\$350,000-\$499,999	16	_	+ 128.6%	2.0	_	+ 128.6%	8	+ 100.0%	0.0%	
\$500,000 and above	6	+ 20.0%	+ 20.0%	0.8	- 10.0%	+ 20.0%	8	+ 33.3%	0.0%	
Total	29	+ 262.5%	+ 81.3%	1.1	+ 88.0%	+ 74.5%	27	+ 92.9%	+ 3.8%	









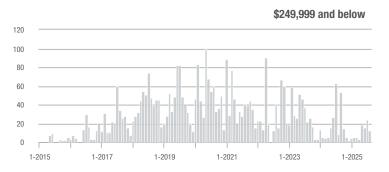


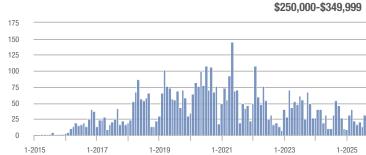


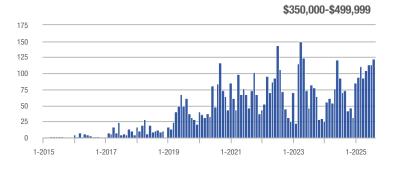


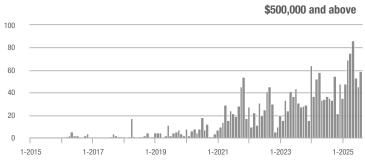
# **New Kent County**

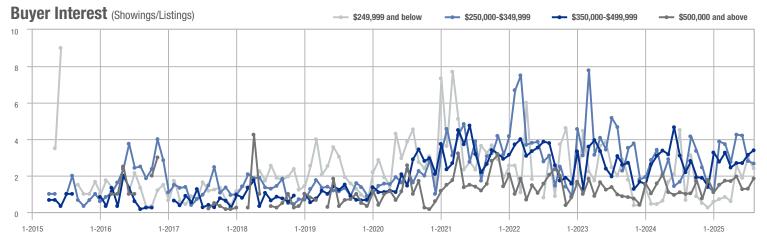
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	12	+ 50.0%	- 50.0%	2.4	+ 260.0%	- 20.0%	5	- 58.3%	- 37.5%	
\$250,000-\$349,999	32	0.0%	+ 128.6%	2.7	+ 16.7%	- 4.8%	12	- 14.3%	+ 140.0%	
\$350,000-\$499,999	122	+ 74.3%	+ 8.0%	3.4	+ 54.9%	+ 8.0%	36	+ 12.5%	0.0%	
\$500,000 and above	59	+ 68.6%	+ 31.1%	1.8	+ 84.4%	+ 43.4%	32	- 8.6%	- 8.6%	
Total	225	+ 55.2%	+ 14.8%	2.6	+ 69.8%	+ 13.4%	85	- 8.6%	+ 1.2%	









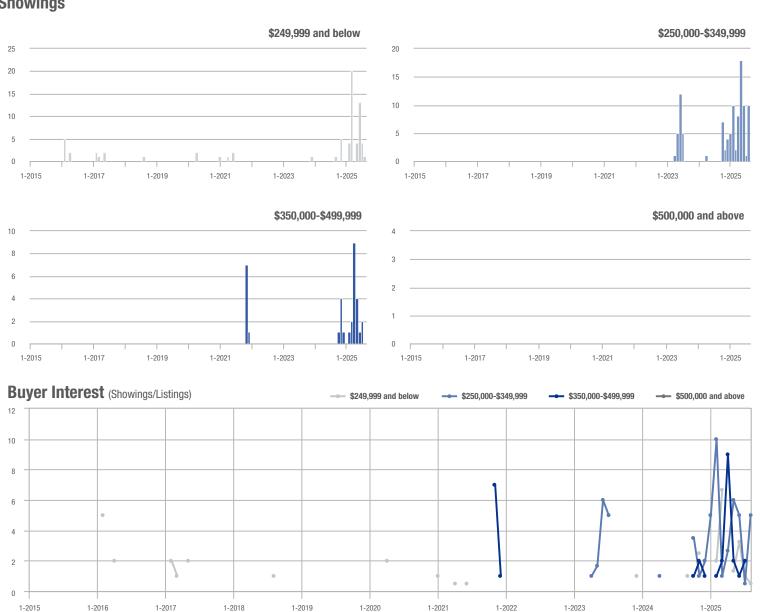






**Newport News City** 

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	- 75.0%	0.5	_	- 50.0%	2	_	- 50.0%	
\$250,000-\$349,999	10	_	+ 900.0%	5.0	_	+ 900.0%	2	_	0.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	11	_	+ 57.1%	2.8	_	+ 175.0%	4	_	- 42.9%	







# **Northumberland County**

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	+ 150.0%	_	1.3	+ 150.0%	_	4	0.0%	0.0%	
\$250,000-\$349,999	1	_	_	0.3	_	_	4	_	0.0%	
\$350,000-\$499,999	0	_	_		_		3	- 25.0%	- 25.0%	
\$500,000 and above	1	- 66.7%	0.0%	0.3	- 55.6%	+ 66.7%	3	- 25.0%	- 40.0%	
Total	7	0.0%	+ 133.3%	0.5	- 14.3%	+ 183.3%	14	+ 16.7%	- 17.6%	

1-2016

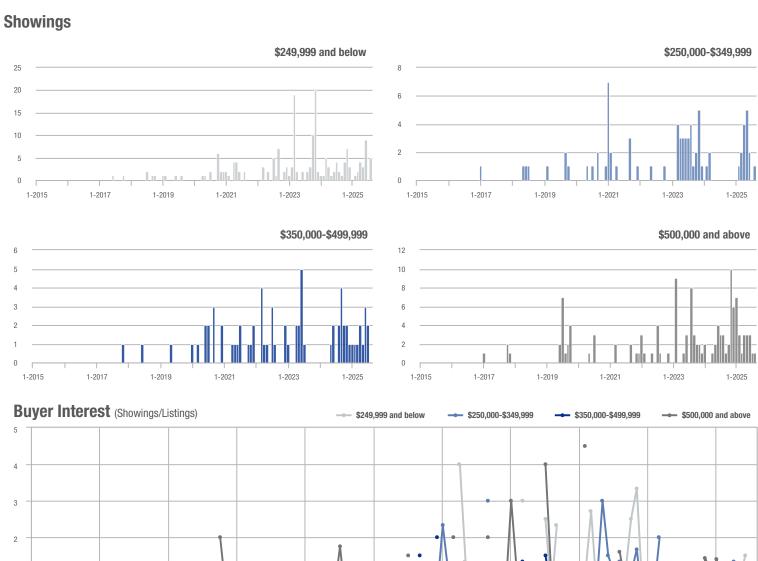
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

1-2023





- 11.1%

- 14.3%

**Nottoway County** 

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	14	- 6.7%	- 50.0%	2.3	+ 55.6%	- 16.7%	6	- 40.0%	- 40.0%	
\$250,000-\$349,999	9	- 57.1%	- 10.0%	1.0	- 57.1%	0.0%	9	0.0%	- 10.0%	
\$350,000-\$499,999	1	- 80.0%	- 50.0%	0.3	- 60.0%	- 66.7%	3	- 50.0%	+ 50.0%	
\$500,000 and above	3	0.0%	- 85.0%	0.5	- 66.7%	- 85.0%	6	+ 200.0%	0.0%	

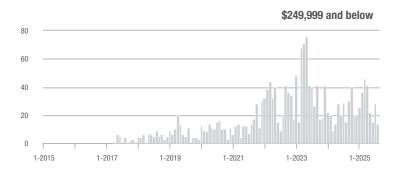
1.1

- 31.0%

- 47.5%

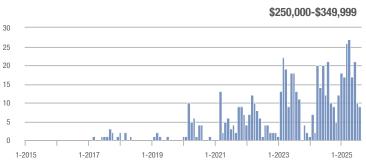
#### **Showings**

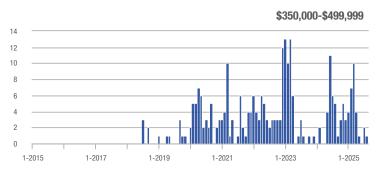
Total

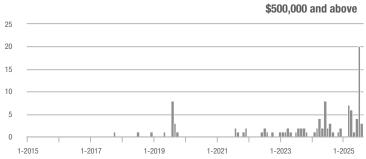


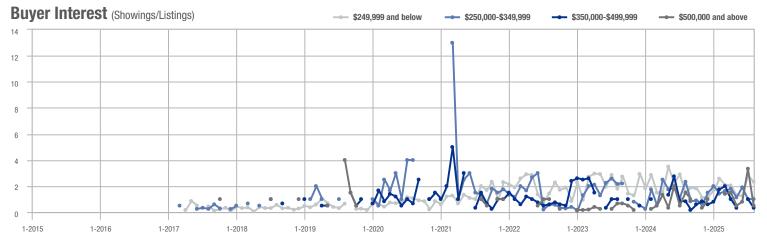
- 38.6%

- 55.0%













# **Petersburg City**

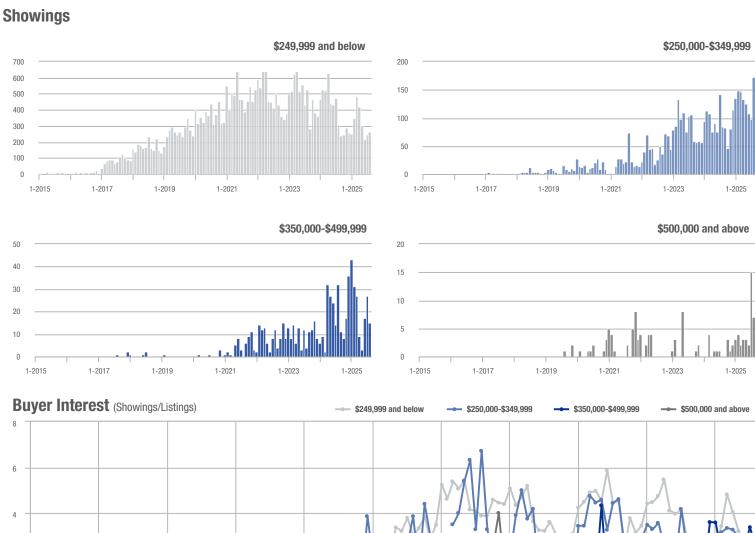
1-2016

1-2015

1-2017

1-2018

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	264	- 14.0%	+ 7.8%	3.0	+ 5.5%	+ 20.0%	88	- 18.5%	- 10.2%	
\$250,000-\$349,999	173	+ 106.0%	+ 78.4%	3.0	+ 31.4%	+ 56.8%	58	+ 56.8%	+ 13.7%	
\$350,000-\$499,999	15	- 53.1%	- 44.4%	2.5	- 6.3%	- 25.9%	6	- 50.0%	- 25.0%	
\$500,000 and above	7	_	- 53.3%	1.0	_	- 40.0%	7	+ 75.0%	- 22.2%	
Total	459	+ 8.5%	+ 19.5%	2.9	+ 9.9%	+ 24.8%	159	- 1.2%	- 4.2%	



1-2020

1-2019

1-2021

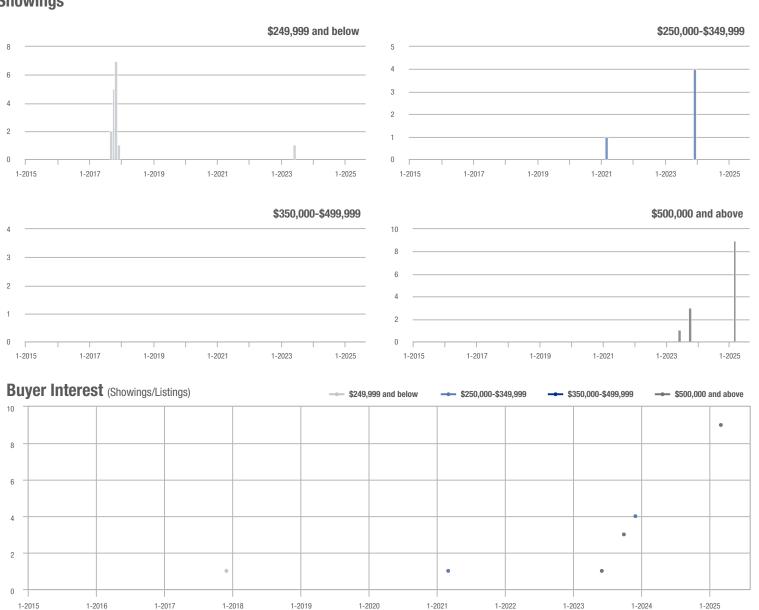
1-2022





**Poquoson** 

		Total Showin		(	Buyer Into (Showings/L		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_		0	_	_
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_
\$350,000-\$499,999	0	_	_	_	_		0	_	
\$500,000 and above	0	_	_	_	_	_	0	_	
Total	0	_			_		0	_	_

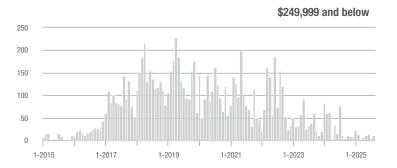


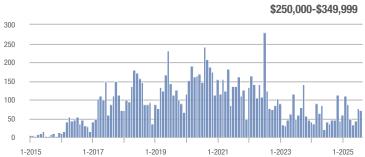


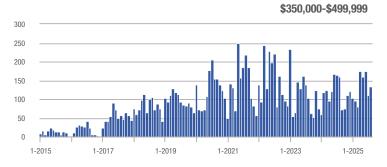


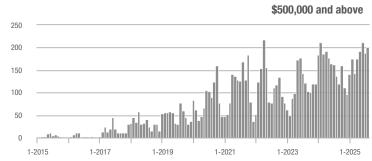
# **Powhatan County**

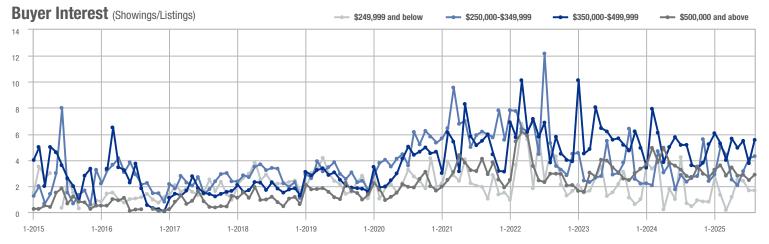
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	10	- 9.1%	+ 100.0%	1.7	+ 142.4%	0.0%	6	- 62.5%	+ 100.0%	
\$250,000-\$349,999	73	+ 108.6%	- 6.4%	4.3	+ 84.0%	+ 4.6%	17	+ 13.3%	- 10.5%	
\$350,000-\$499,999	133	- 16.9%	+ 22.0%	5.5	+ 7.4%	+ 47.4%	24	- 22.6%	- 17.2%	
\$500,000 and above	201	+ 47.8%	+ 7.5%	2.9	+ 3.5%	+ 16.7%	70	+ 42.9%	- 7.9%	
Total	417	+ 21.9%	+ 10.0%	3.6	+ 15.7%	+ 19.4%	117	+ 5.4%	- 7.9%	









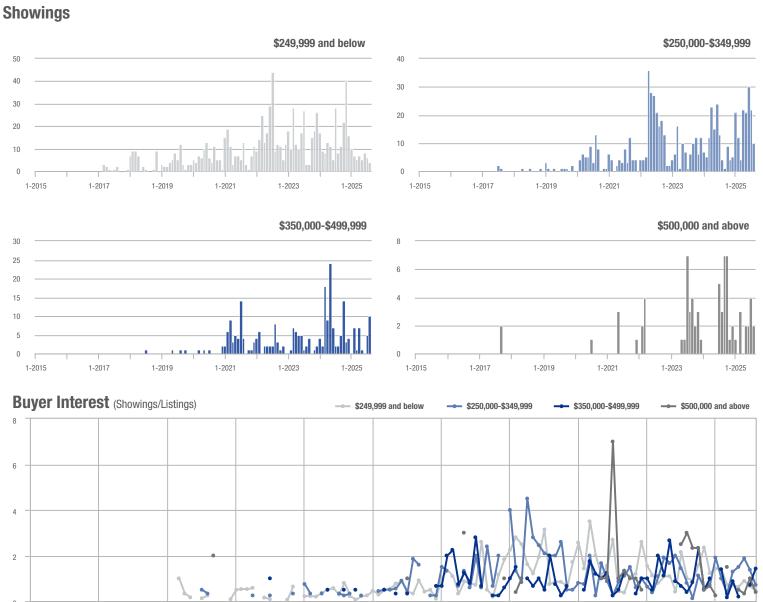






**Prince Edward County** 

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	- 50.0%	- 33.3%	0.4	- 55.6%	- 33.3%	9	+ 12.5%	0.0%	
\$250,000-\$349,999	10	+ 150.0%	- 54.5%	0.7	- 10.7%	- 48.1%	14	+ 180.0%	- 12.5%	
\$350,000-\$499,999	10	+ 400.0%	+ 100.0%	1.4	+ 257.1%	+ 100.0%	7	+ 40.0%	0.0%	
\$500,000 and above	2	- 33.3%	- 50.0%	0.4	- 86.7%	- 60.0%	5	+ 400.0%	+ 25.0%	
Total	26	+ 52.9%	- 29.7%	0.7	- 17.0%	- 27.7%	35	+ 84.2%	- 2.8%	



1-2018

1-2016

1-2015

1-2017

1-2019

1-2020

1-2024

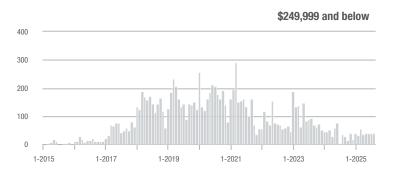
1-2023

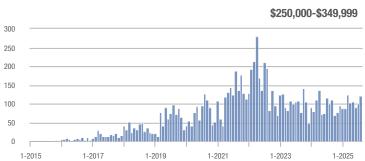


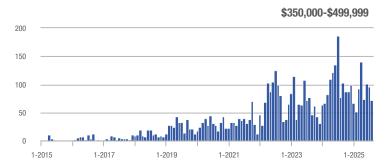


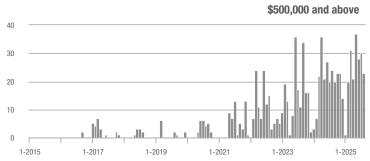
# **Prince George County**

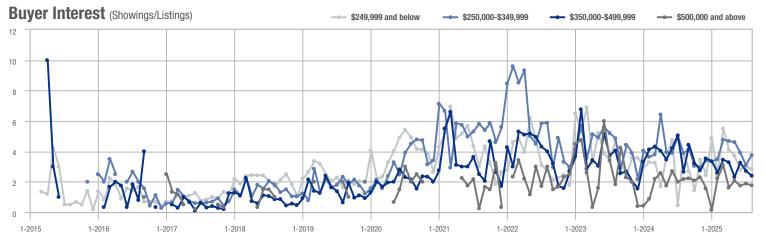
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	37	+ 5.7%	- 5.1%	2.8	- 26.8%	- 5.1%	13	+ 44.4%	0.0%	
\$250,000-\$349,999	120	+ 18.8%	+ 21.2%	3.8	- 3.5%	+ 21.2%	32	+ 23.1%	0.0%	
\$350,000-\$499,999	72	- 6.5%	- 24.2%	2.4	- 9.6%	- 11.6%	30	+ 3.4%	- 14.3%	
\$500,000 and above	23	- 4.2%	- 23.3%	1.8	- 18.9%	- 5.6%	13	+ 18.2%	- 18.8%	
Total	252	+ 6.3%	- 4.2%	2.9	- 9.4%	+ 4.5%	88	+ 17.3%	- 8.3%	









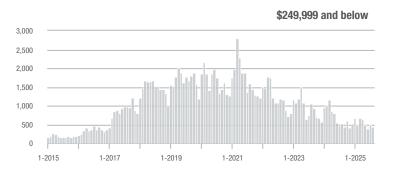


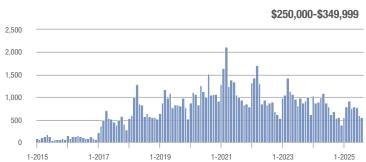


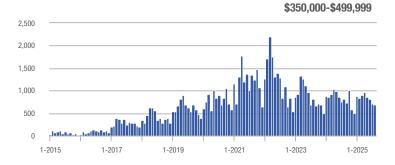


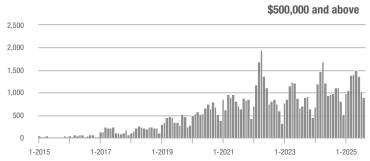
# **Richmond City**

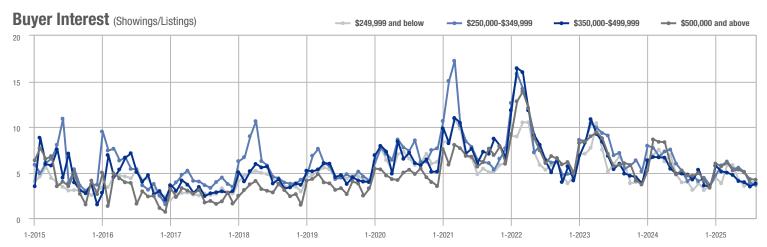
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	439	- 13.2%	- 9.3%	3.9	- 0.8%	- 2.0%	112	- 12.5%	- 7.4%	
\$250,000-\$349,999	546	- 12.6%	- 7.6%	3.6	- 10.3%	- 5.2%	150	- 2.6%	- 2.6%	
\$350,000-\$499,999	692	- 14.3%	- 1.1%	3.8	- 20.4%	+ 9.7%	182	+ 7.7%	- 9.9%	
\$500,000 and above	894	- 8.7%	- 13.4%	4.2	- 9.5%	- 1.5%	212	+ 1.0%	- 12.0%	
Total	2,571	- 11.9%	- 8.4%	3.9	- 11.2%	+ 0.2%	656	- 0.8%	- 8.6%	









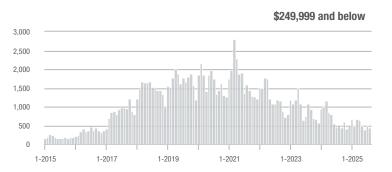


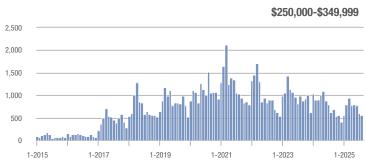


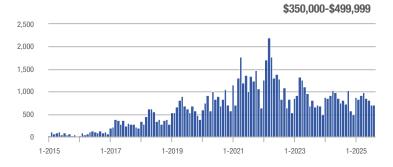


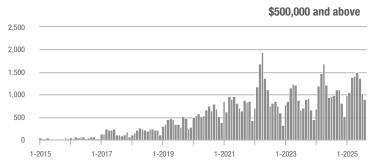
# **Richmond County**

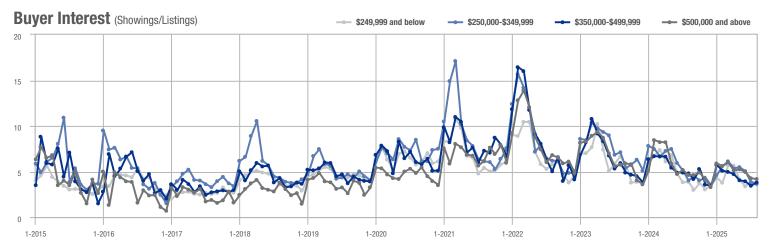
		Total Showin			Buyer Into		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	443	- 13.5%	- 9.0%	3.8	- 0.8%	- 1.2%	116	- 12.8%	- 7.9%
\$250,000-\$349,999	549	- 12.7%	- 7.1%	3.6	- 9.8%	- 5.3%	151	- 3.2%	- 1.9%
\$350,000-\$499,999	695	- 14.7%	- 0.9%	3.8	- 20.8%	+ 10.5%	183	+ 7.6%	- 10.3%
\$500,000 and above	895	- 8.6%	- 13.5%	4.2	- 9.4%	- 1.8%	214	+ 0.9%	- 11.9%
Total	2,582	- 12.0%	- 8.2%	3.9	- 11.1%	+ 0.5%	664	- 1.0%	- 8.7%















**Spotsylvania County** 

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	6	+ 500.0%	_	3.0	+ 500.0%	_	2	0.0%	_	
\$350,000-\$499,999	9	+ 800.0%	+ 50.0%	1.8	+ 620.0%	- 10.0%	5	+ 25.0%	+ 66.7%	
\$500,000 and above	5	- 44.4%	- 64.3%	0.8	+ 75.9%	- 64.3%	6	- 68.4%	0.0%	
Total	20	+ 66 7%	0.0%	1.5	+ 259 0%	- 30.8%	13	- 53.6%	+ 44 4%	

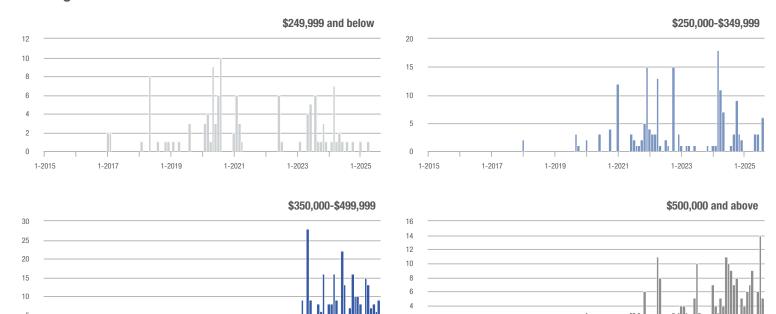
#### **Showings**

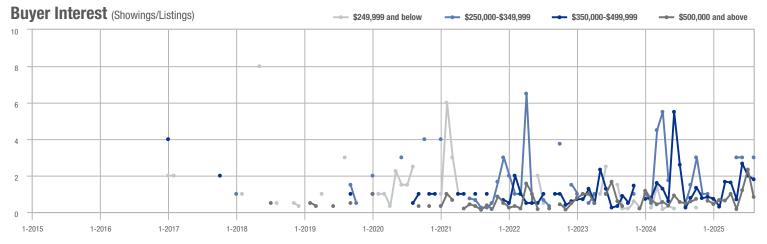
1-2017

1-2019

1-2021

1-2023





1-2015

1-2017

1-2021



1-2017

1-2016

1-2015

1-2018

1-2019

1-2020

1-2021

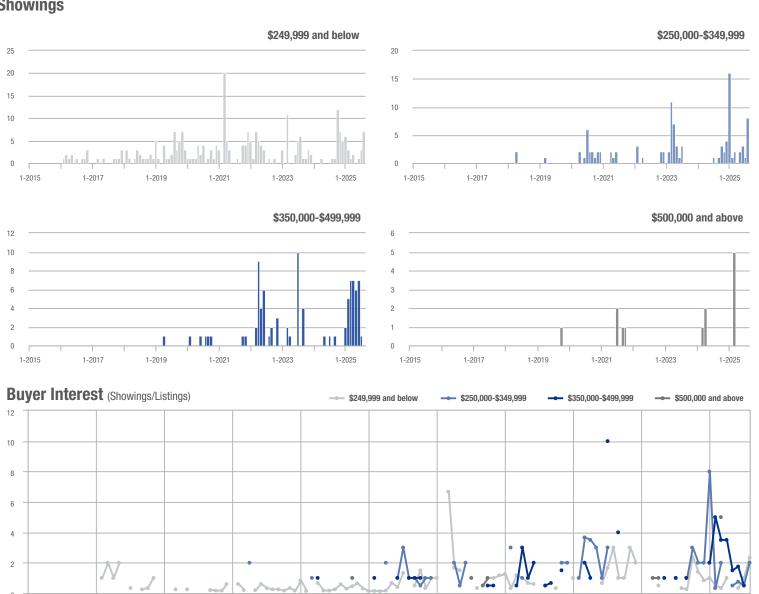
1-2022



**Surry County** 

		Total Showin		(	Buyer Into Showings/L		Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	7	+ 600.0%	+ 133.3%	2.3	+ 600.0%	+ 133.3%	3	0.0%	0.0%	
\$250,000-\$349,999	8	_	+ 700.0%	2.0	_	+ 300.0%	4	+ 300.0%	+ 100.0%	
\$350,000-\$499,999	0	_	_		_		2	+ 100.0%	0.0%	
\$500,000 and above	0	_	_		_	_	0	_	_	
Total	15	+ 1,400.0%	+ 200.0%	1.7	+ 733.3%	+ 133.3%	9	+ 80.0%	+ 28.6%	

#### **Showings**



1-2024

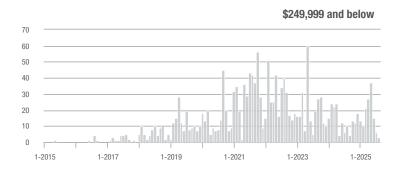
1-2025

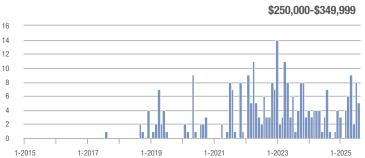


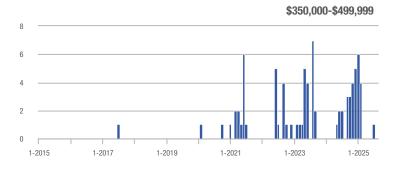


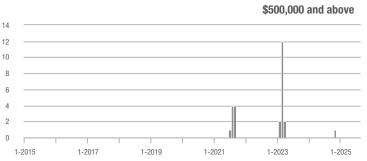
**Sussex County** 

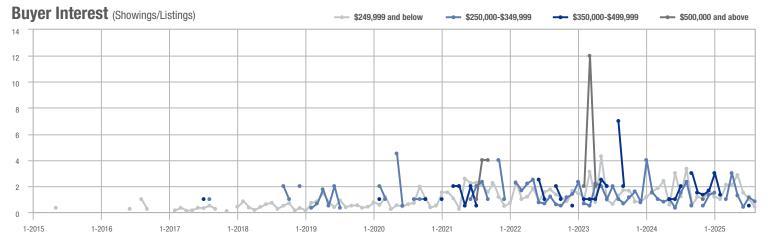
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change		
\$249,999 and below	3	- 70.0%	- 50.0%	0.4	- 87.1%	- 57.1%	7	+ 133.3%	+ 16.7%		
\$250,000-\$349,999	5	- 28.6%	- 37.5%	0.8	- 64.3%	- 27.1%	6	+ 100.0%	- 14.3%		
\$350,000-\$499,999	0	_	_	_	_	_	2	_	0.0%		
\$500,000 and above	0	_	_		_	_	0	_	_		
Total	8	- 52 9%	- 46 7%	0.5	- 81 2%	- 46 7%	15	+ 150.0%	0.0%		













CVRVMLS

# **Westmoreland County**

		Total Showin	gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	3	+ 200.0%	_	1.5	+ 350.0%		2	- 33.3%	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	3	+ 200.0%	+ 50.0%	1.5	+ 800.0%	+ 50.0%	2	- 66.7%	0.0%	
\$500,000 and above	2	- 33.3%	+ 100.0%	0.7	- 11.1%	+ 100.0%	3	- 25.0%	0.0%	
Total	8	- 46.7%	+ 60.0%	1.1	+ 44.8%	+ 82.9%	7	- 63.2%	- 12.5%	

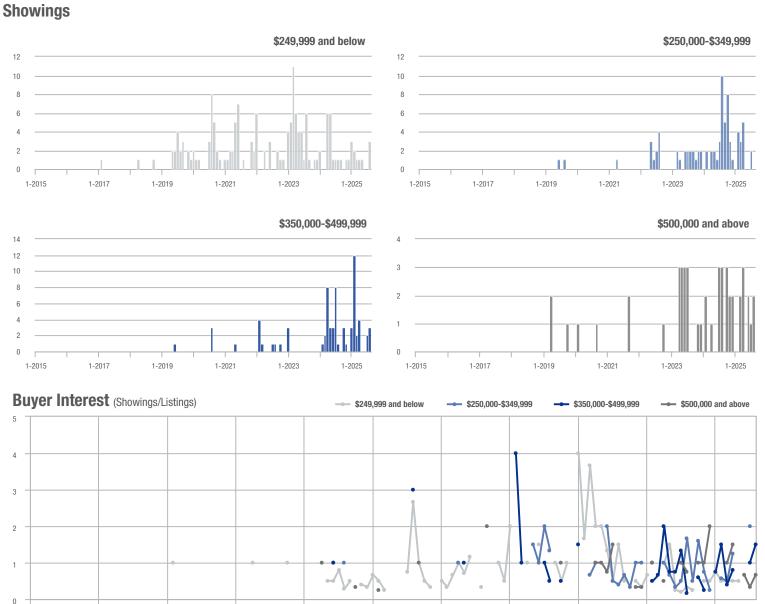
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2024

1-2023





# **Williamsburg City**

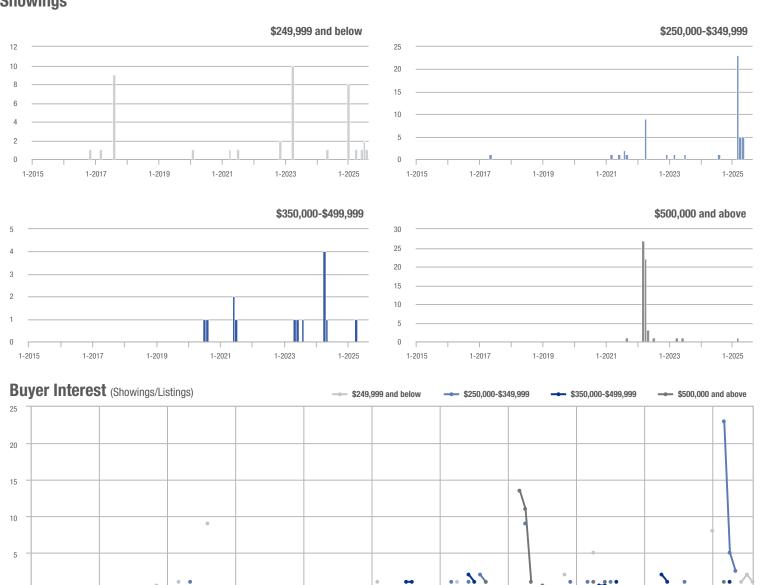
		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	- 50.0%	1.0	_	- 50.0%	1	_	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_		_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	1	0.0%	- 50.0%	1.0	0.0%	- 50.0%	1	0.0%	0.0%	

#### **Showings**

1-2016

1-2015

1-2017



1-2019

1-2020

1-2021

1-2022

1-2018

1-2023

1-2024





# **York County**

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	6	_	0.0%	3.0	_	0.0%	2	+ 100.0%	0.0%	
\$350,000-\$499,999	3	_	- 40.0%	1.5	_	- 10.0%	2	0.0%	- 33.3%	
\$500,000 and above	1	_	0.0%	0.3	_	- 25.0%	4	_	+ 33.3%	
Total	10	_	- 16.7%	1.3	_	- 16.7%	8	+ 166.7%	0.0%	

### **Showings**

1-2016

1-2015

1-2017

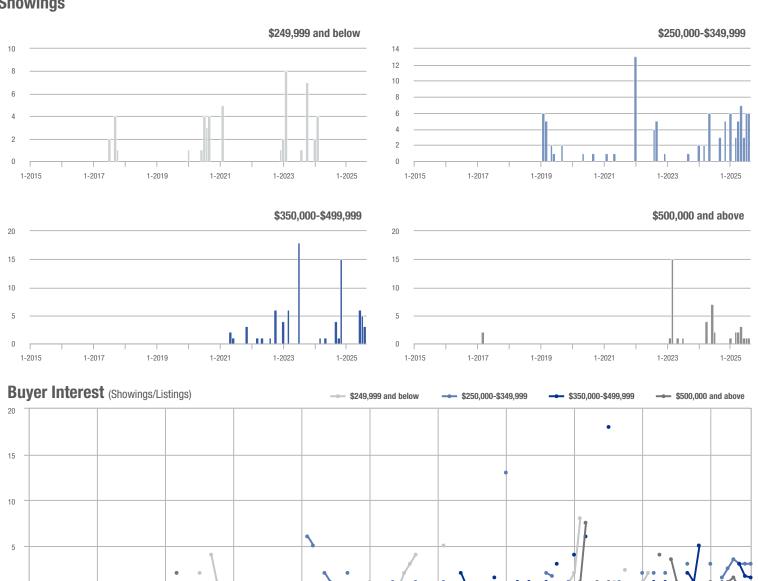
1-2018

1-2019

1-2020

1-2021

1-2022



1-2024

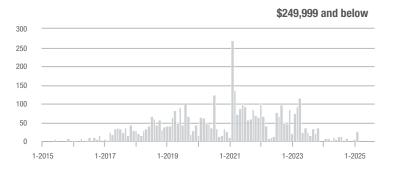
1-2025

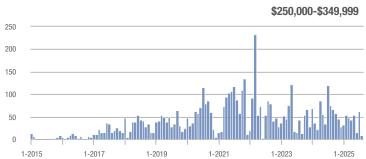


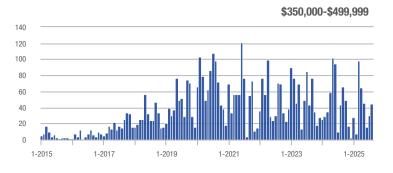


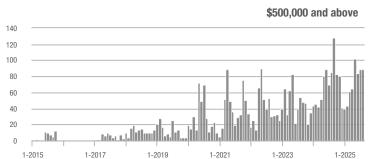
# **Ashland (unincorporated town)**

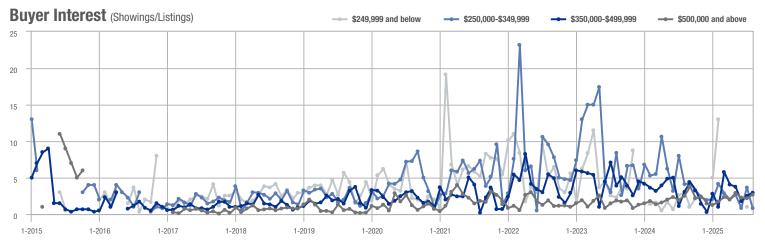
		Total Showin	gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		1	- 75.0%	0.0%	
\$250,000-\$349,999	9	- 87.8%	- 85.5%	0.8	- 80.1%	- 77.6%	11	- 38.9%	- 35.3%	
\$350,000-\$499,999	44	+ 2.3%	+ 46.7%	2.9	- 4.5%	+ 17.3%	15	+ 7.1%	+ 25.0%	
\$500,000 and above	88	+ 3.5%	- 1.1%	2.7	+ 6.7%	+ 22.8%	33	- 2.9%	- 19.5%	
Total	141	- 34.1%	- 22.5%	2.4	- 23.1%	- 8.3%	60	- 14.3%	- 15.5%	















# **Blackstone (unincorporated town)**

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	12	- 14.3%	- 33.3%	3.0	+ 71.4%	+ 16.7%	4	- 50.0%	- 42.9%	
\$250,000-\$349,999	6	- 70.0%	+ 50.0%	1.0	- 60.0%	0.0%	6	- 25.0%	+ 50.0%	
\$350,000-\$499,999	0	_	_		_		1	- 80.0%	0.0%	
\$500,000 and above	1	- 80.0%	- 85.7%	0.3	- 86.7%	- 90.5%	3	+ 50.0%	+ 50.0%	
Total	19	- 56.8%	- 36.7%	1.4	- 29.1%	- 36.7%	14	- 39.1%	0.0%	

1-2016

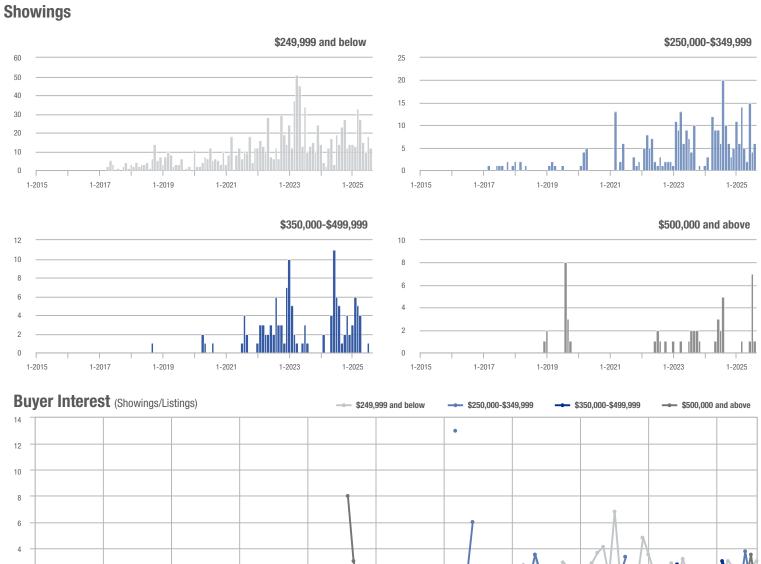
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

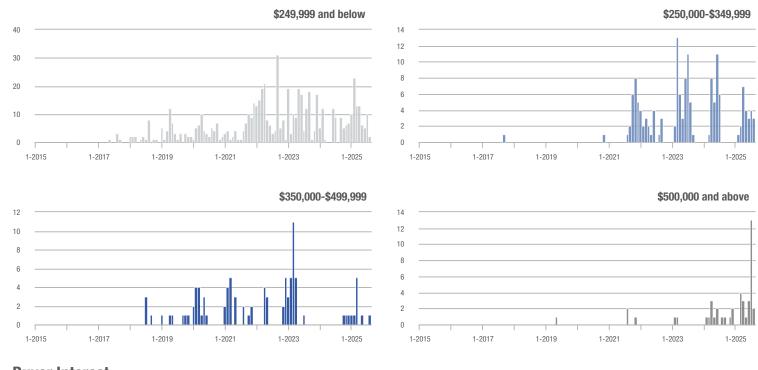
1-2023

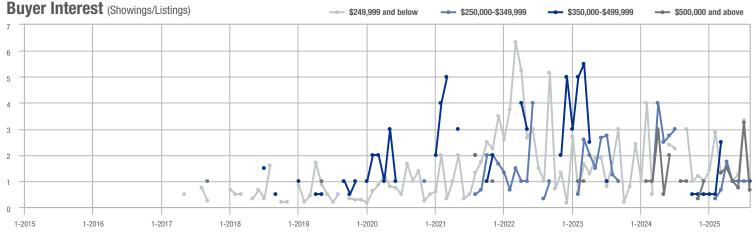




# **Crewe (unincorporated town)**

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	_	- 80.0%	1.0	_	- 70.0%	2	- 33.3%	- 33.3%	
\$250,000-\$349,999	3	_	- 25.0%	1.0	_	0.0%	3	_	- 25.0%	
\$350,000-\$499,999	1	_	_	1.0	_		1	0.0%		
\$500,000 and above	2	+ 100.0%	- 84.6%	0.7	- 33.3%	- 79.5%	3	+ 200.0%	- 25.0%	
Total	8	+ 700.0%	- 70.4%	0.9	+ 344.4%	- 63.8%	9	+ 80.0%	- 18.2%	







1-2017

1-2016

1-2015

1-2018

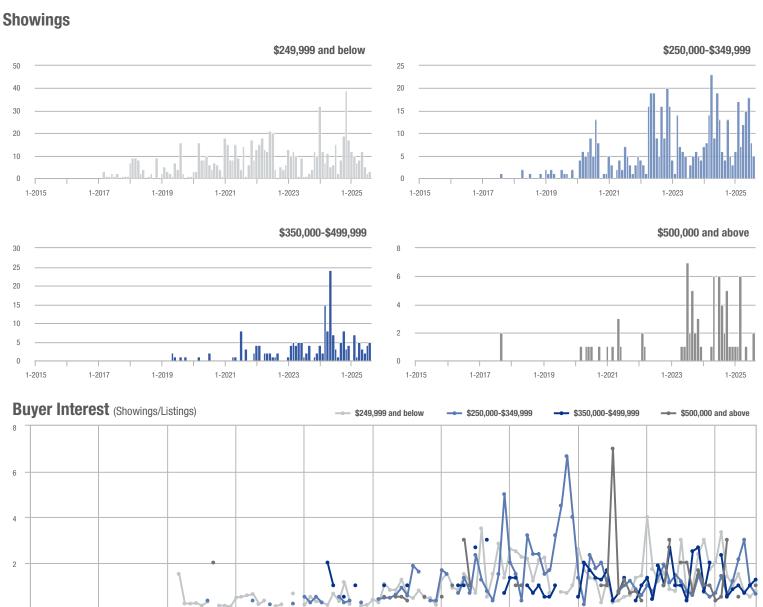
1-2019

1-2020



**Farmville (unincorporated town)** 

		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	3	+ 50.0%	+ 50.0%	0.8	+ 87.5%	+ 50.0%	4	- 20.0%	0.0%	
\$250,000-\$349,999	5	- 16.7%	- 37.5%	0.6	- 16.7%	- 37.5%	8	0.0%	0.0%	
\$350,000-\$499,999	5	+ 400.0%	+ 25.0%	1.3	+ 275.0%	+ 25.0%	4	+ 33.3%	0.0%	
\$500,000 and above	2	- 50.0%	_	1.0	- 50.0%	_	2	0.0%	0.0%	
Total	15	+ 15.4%	+ 7.1%	0.8	+ 15.4%	+ 7.1%	18	0.0%	0.0%	



1-2024

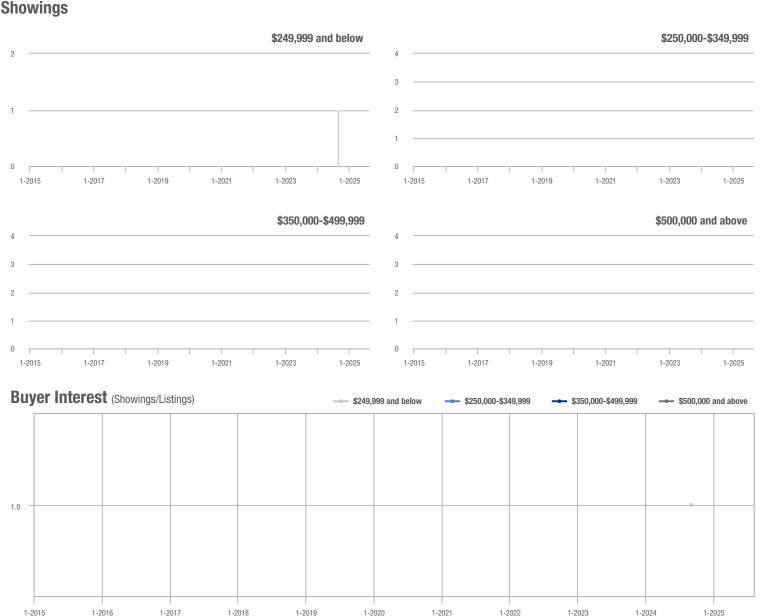
1-2023





**South Boston (unincorporated town)** 

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	0						0		

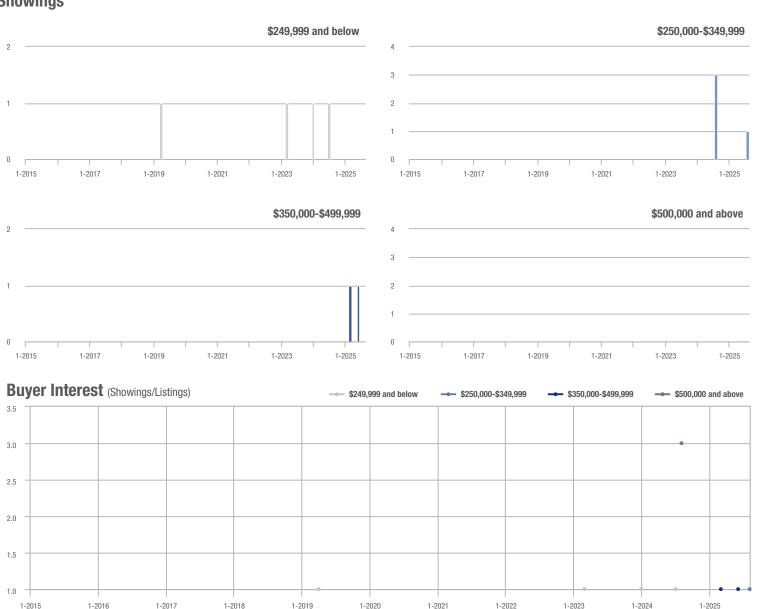






**South Hill (unincorporated town)** 

		Total Showin		(	Buyer Into		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	
\$250,000-\$349,999	1	- 66.7%	_	1.0	- 66.7%	_	1	0.0%	0.0%
\$350,000-\$499,999	0	_	_		_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	
Total	1	- 66.7%	_	1.0	- 33.3%		1	- 50.0%	0.0%







# **Tappahannock (unincorporated town)**

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	- 71.4%	_	2.0	+ 71.4%		1	- 83.3%	0.0%	
\$250,000-\$349,999	12	+ 200.0%	+ 20.0%	3.0	+ 275.0%	+ 110.0%	4	- 20.0%	- 42.9%	
\$350,000-\$499,999	4	- 60.0%	+ 33.3%	1.0	- 40.0%	+ 33.3%	4	- 33.3%	0.0%	
\$500,000 and above	6	_	+ 100.0%	1.5	_	0.0%	4	+ 300.0%	+ 100.0%	
Total	24	+ 14 3%	+ 50.0%	1.8	+ 58 2%	+ 61.5%	13	- 27 8%	- 7 1%	

1-2016

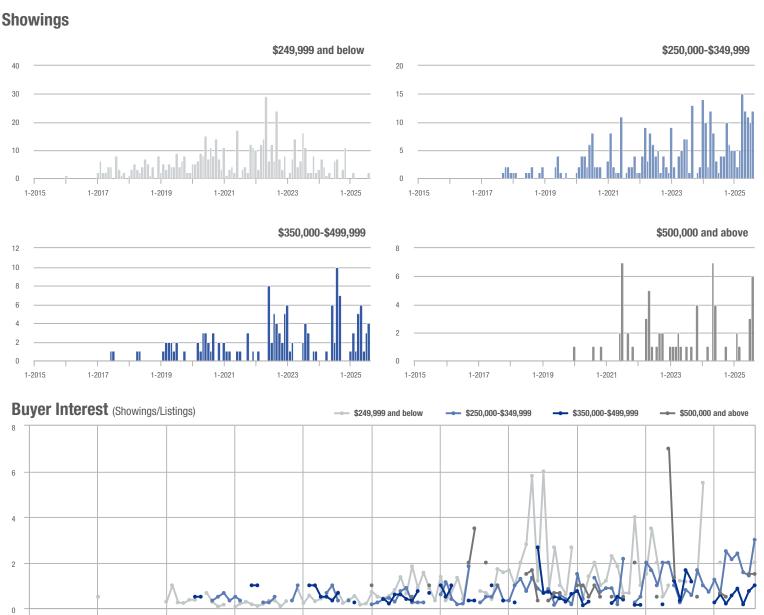
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024





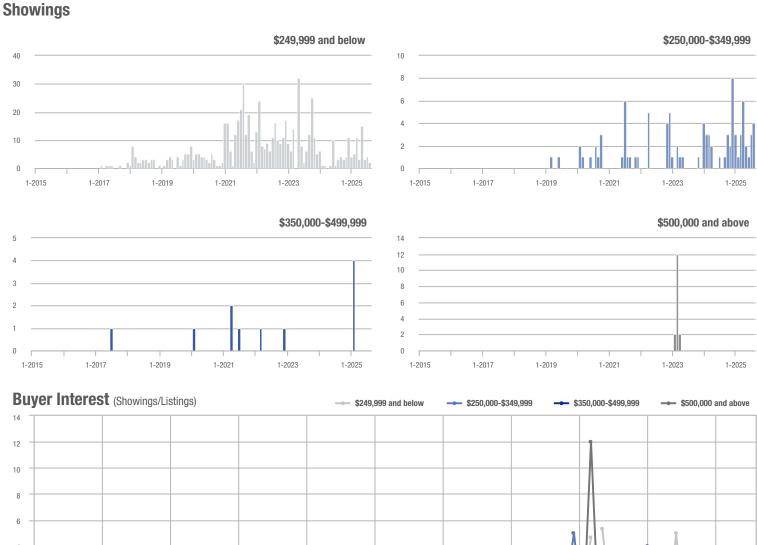
**Waverly (unincorporated town)** 

	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	- 33.3%	- 50.0%	0.7	- 77.8%	- 66.7%	3	+ 200.0%	+ 50.0%	
\$250,000-\$349,999	4	_	+ 33.3%	1.0	_	+ 33.3%	4	+ 100.0%	0.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	6	+ 100.0%	- 14.3%	0.9	- 14.3%	- 26.5%	7	+ 133.3%	+ 16.7%	

1-2016

1-2015

1-2017



1-2019

1-2020

1-2021

1-2022

1-2018

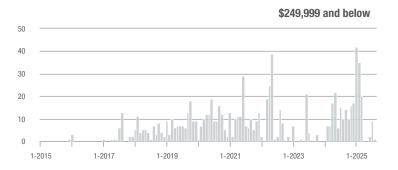
1-2024

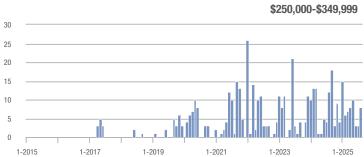


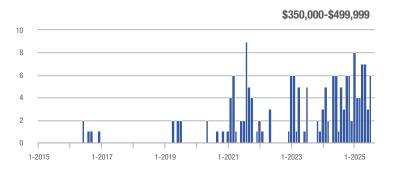


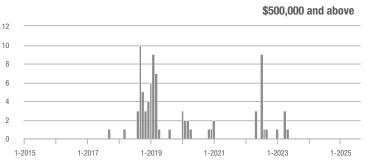
# **West Point (unincorporated town)**

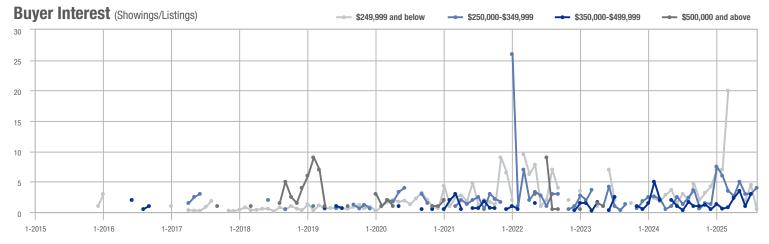
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 90.0%	- 88.9%	0.5	- 75.0%	- 88.9%	2	- 60.0%	0.0%	
\$250,000-\$349,999	8	- 33.3%	+ 166.7%	4.0	+ 66.7%	+ 33.3%	2	- 60.0%	+ 100.0%	
\$350,000-\$499,999	0	_	_	_	_		1	- 66.7%	- 50.0%	
\$500,000 and above	0	_	_		_		0	_		
Total	9	- 66.7%	- 50.0%	1.8	- 13.3%	- 50.0%	5	- 61.5%	0.0%	







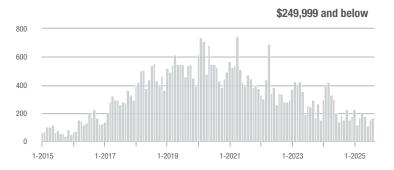


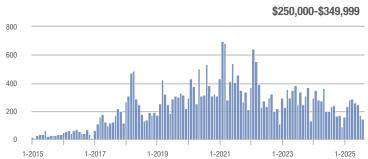


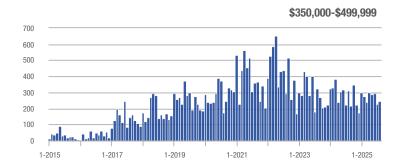


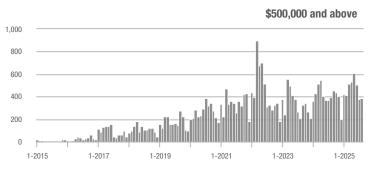


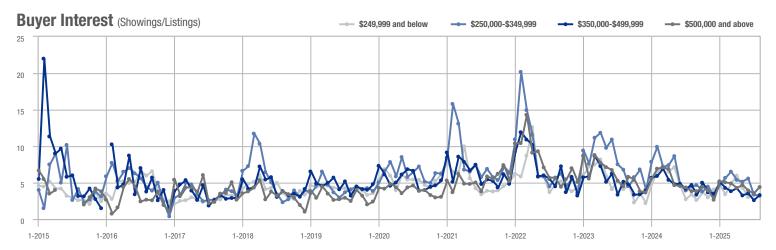
		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	162	- 11.0%	+ 7.3%	4.4	+ 29.9%	+ 21.8%	37	- 31.5%	- 11.9%	
\$250,000-\$349,999	144	- 37.9%	- 15.8%	3.2	- 28.3%	- 4.6%	45	- 13.5%	- 11.8%	
\$350,000-\$499,999	247	- 20.1%	+ 8.3%	3.3	- 29.7%	+ 27.1%	75	+ 13.6%	- 14.8%	
\$500,000 and above	387	- 2.0%	+ 2.4%	4.4	+ 14.7%	+ 25.6%	88	- 14.6%	- 18.5%	
Total	940	- 15.9%	+ 1.3%	3.8	- 5.6%	+ 19.5%	245	- 10.9%	- 15.2%	







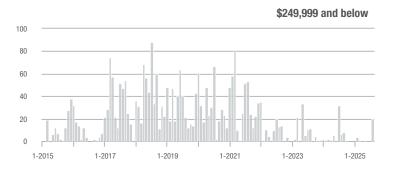


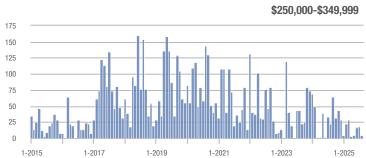


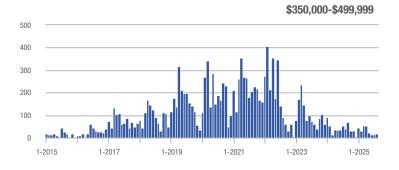


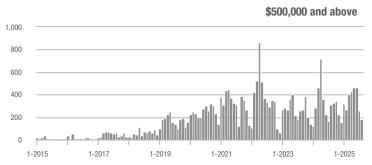


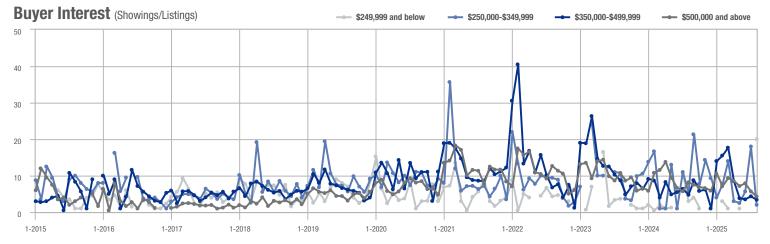
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	20	+ 233.3%	_	20.0	+ 566.7%	_	1	- 50.0%	_	
\$250,000-\$349,999	4	- 81.8%	- 77.8%	2.0	- 63.6%	- 88.9%	2	- 50.0%	+ 100.0%	
\$350,000-\$499,999	17	- 55.3%	+ 30.8%	3.4	- 28.4%	- 21.5%	5	- 37.5%	+ 66.7%	
\$500,000 and above	176	- 43.4%	- 31.3%	4.3	- 47.5%	- 24.5%	41	+ 7.9%	- 8.9%	
Total	217	- 42.4%	- 24.4%	4.4	- 38.9%	- 24.4%	49	- 5.8%	0.0%	







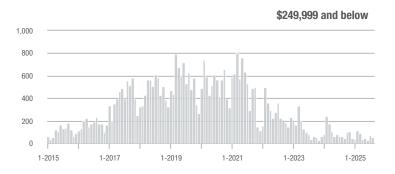


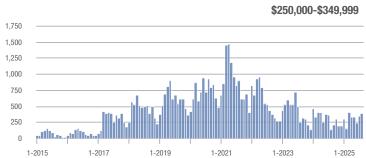


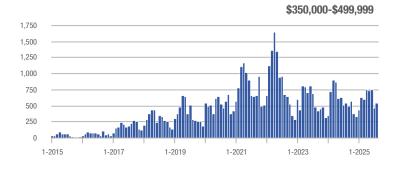


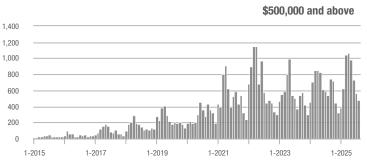


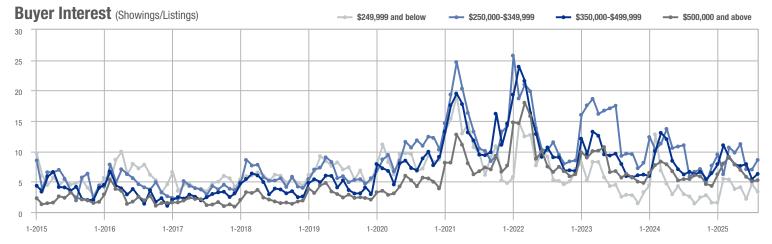
		Total Showin		(	Buyer Into Showings/L		Managed Listings			
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	54	- 12.9%	- 21.7%	3.4	+ 30.6%	- 26.6%	16	- 33.3%	+ 6.7%	
\$250,000-\$349,999	386	+ 188.1%	+ 12.5%	8.6	+ 47.2%	+ 22.5%	45	+ 95.7%	- 8.2%	
\$350,000-\$499,999	540	- 0.7%	+ 14.6%	6.3	- 5.4%	+ 16.0%	86	+ 4.9%	- 1.1%	
\$500,000 and above	483	- 10.2%	- 13.4%	5.3	- 3.4%	+ 3.5%	92	- 7.1%	- 16.4%	
Total	1,463	+ 14.5%	+ 1.5%	6.1	+ 9.2%	+ 10.9%	239	+ 4.8%	- 8.4%	







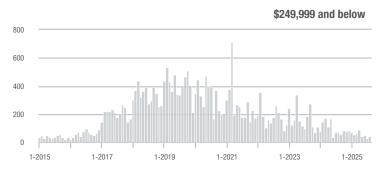


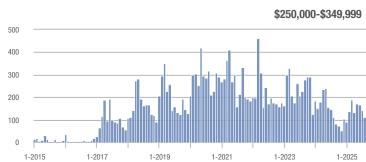


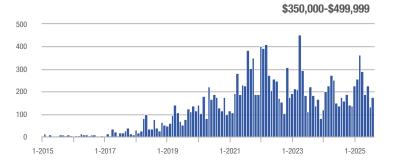


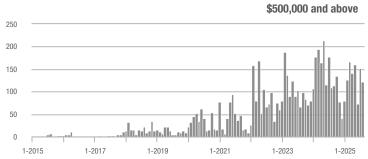


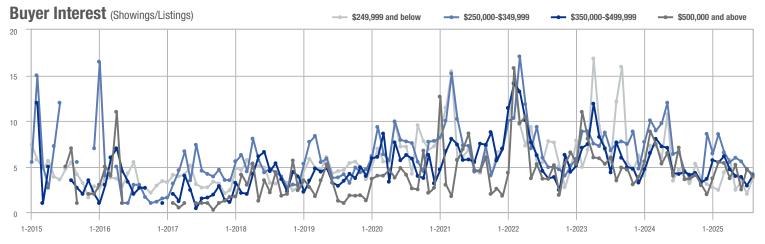
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	44	- 35.3%	+ 46.7%	3.7	- 2.9%	+ 83.3%	12	- 33.3%	- 20.0%	
\$250,000-\$349,999	113	+ 3.7%	- 18.7%	4.2	- 7.8%	- 9.7%	27	+ 12.5%	- 10.0%	
\$350,000-\$499,999	175	- 0.6%	+ 33.6%	4.0	- 9.6%	+ 36.6%	44	+ 10.0%	- 2.2%	
\$500,000 and above	121	+ 12.0%	- 20.4%	3.9	+ 8.4%	- 17.8%	31	+ 3.3%	- 3.1%	
Total	453	- 1.7%	+ 0.2%	4.0	- 3.5%	+ 7.3%	114	+ 1.8%	- 6.6%	







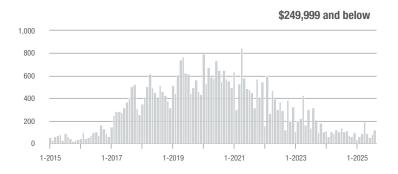


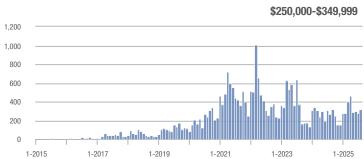


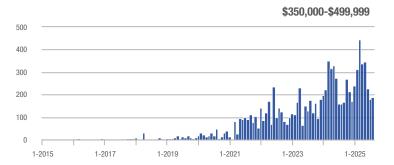


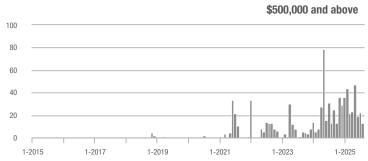


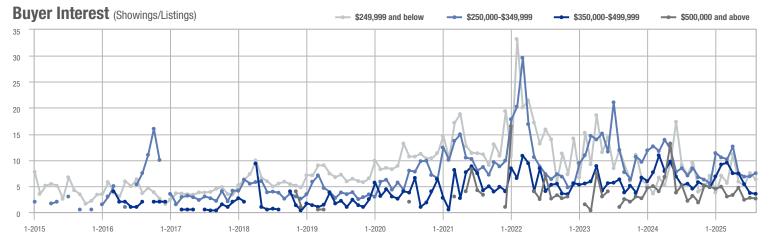
		Total Showin	gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	120	+ 18.8%	+ 60.0%	6.3	- 12.5%	- 15.8%	19	+ 35.7%	+ 90.0%	
\$250,000-\$349,999	321	+ 20.2%	+ 13.8%	7.5	+ 6.2%	+ 8.5%	43	+ 13.2%	+ 4.9%	
\$350,000-\$499,999	190	+ 20.3%	+ 5.6%	3.5	- 35.4%	- 4.2%	54	+ 86.2%	+ 10.2%	
\$500,000 and above	13	0.0%	- 40.9%	2.6	+ 20.0%	- 5.5%	5	- 16.7%	- 37.5%	
Total	644	+ 19.5%	+ 15.2%	5.3	- 14.1%	+ 2.8%	121	+ 39.1%	+ 12.0%	







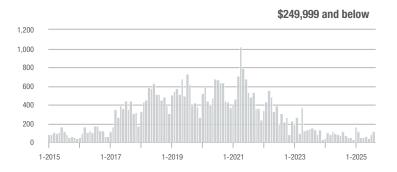


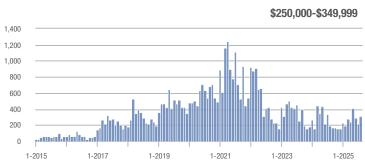


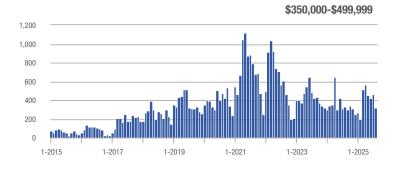


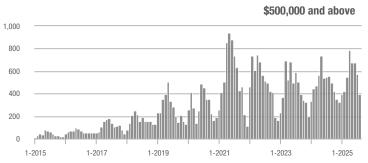


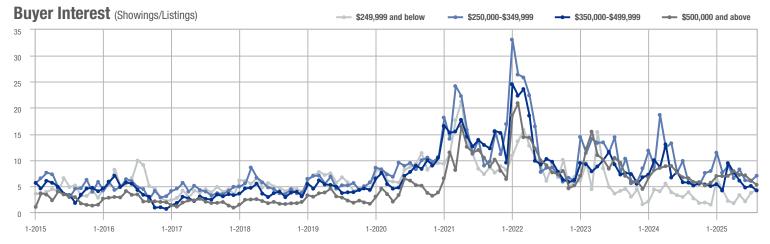
		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	116	+ 0.9%	+ 43.2%	4.3	+ 12.1%	+ 16.7%	27	- 10.0%	+ 22.7%
\$250,000-\$349,999	307	+ 58.2%	+ 38.9%	7.0	+ 22.3%	+ 16.8%	44	+ 29.4%	+ 18.9%
\$350,000-\$499,999	316	- 3.7%	- 30.9%	4.2	- 26.5%	- 17.2%	76	+ 31.0%	- 16.5%
\$500,000 and above	394	- 29.5%	- 31.5%	5.3	- 19.2%	- 13.2%	75	- 12.8%	- 21.1%
Total	1,133	- 5.3%	- 15.1%	5.1	- 11.2%	- 6.3%	222	+ 6.7%	- 9.4%







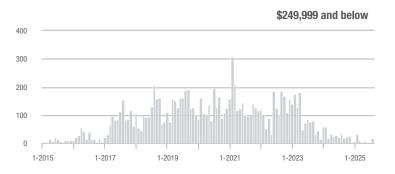


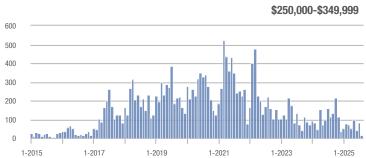


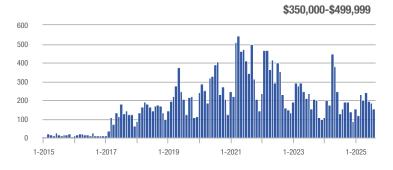


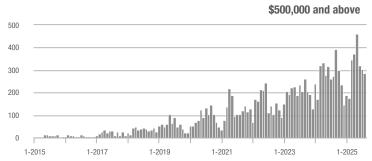


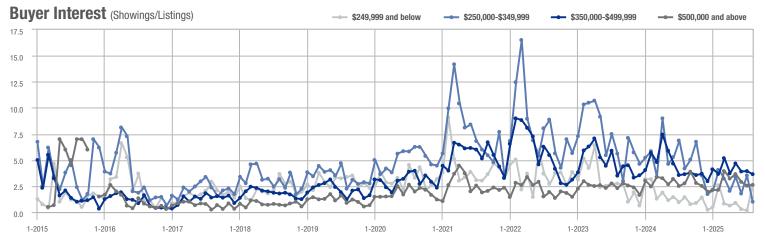
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	18	- 45.5%	+ 1,700.0%	2.6	+ 79.2%	+ 1,442.9%	7	- 69.6%	+ 16.7%	
\$250,000-\$349,999	16	- 85.8%	- 80.2%	1.0	- 76.1%	- 71.6%	16	- 40.7%	- 30.4%	
\$350,000-\$499,999	153	0.0%	- 17.3%	3.6	0.0%	- 7.5%	42	0.0%	- 10.6%	
\$500,000 and above	288	+ 5.1%	- 4.6%	2.6	- 5.4%	+ 3.2%	110	+ 11.1%	- 7.6%	
Total	475	- 17.1%	- 16.5%	2.7	- 9.5%	- 7.0%	175	- 8.4%	- 10.3%	







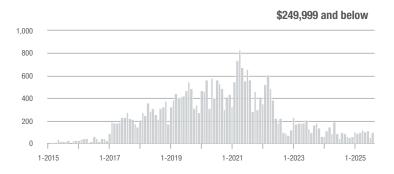


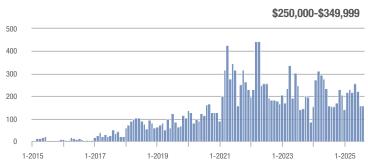


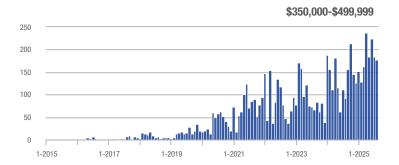


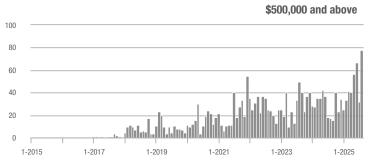


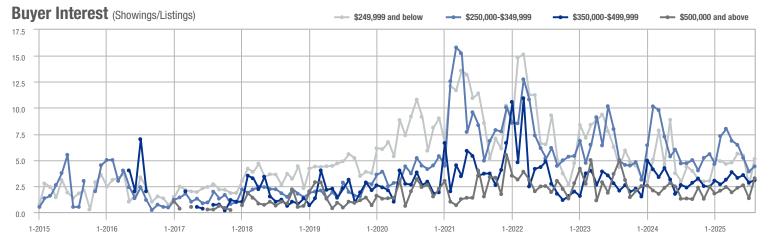
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	92	- 4.2%	+ 70.4%	5.1	+ 17.1%	+ 98.8%	18	- 18.2%	- 14.3%	
\$250,000-\$349,999	158	+ 1.9%	- 1.3%	4.4	- 6.6%	+ 12.5%	36	+ 9.1%	- 12.2%	
\$350,000-\$499,999	178	+ 93.5%	- 3.3%	3.1	+ 30.1%	+ 8.4%	58	+ 48.7%	- 10.8%	
\$500,000 and above	78	+ 358.8%	+ 143.8%	3.3	+ 148.5%	+ 143.8%	24	+ 84.6%	0.0%	
Total	506	+ 40.6%	+ 17.7%	3.7	+ 10.6%	+ 30.7%	136	+ 27.1%	- 9.9%	







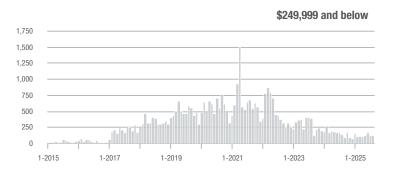


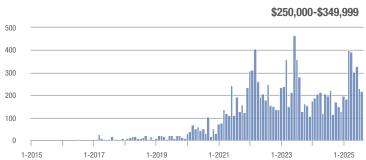


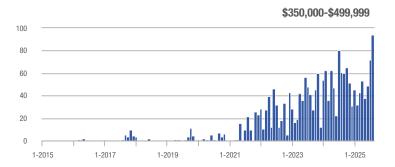


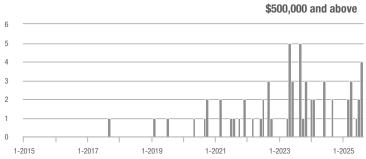


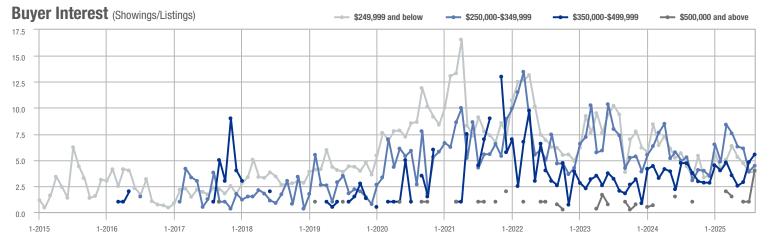
		Total Showin		(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	119	- 12.5%	- 3.3%	3.8	- 12.5%	- 0.1%	31	0.0%	- 3.1%	
\$250,000-\$349,999	218	- 1.4%	- 5.2%	4.4	- 15.4%	+ 14.1%	49	+ 16.7%	- 16.9%	
\$350,000-\$499,999	94	+ 54.1%	+ 30.6%	5.5	+ 17.8%	+ 15.2%	17	+ 30.8%	+ 13.3%	
\$500,000 and above	4	_	+ 100.0%	4.0	_	+ 300.0%	1	- 50.0%	- 50.0%	
Total	435	+ 4.1%	+ 1.9%	4.4	- 6.6%	+ 12.3%	98	+ 11.4%	- 9.3%	







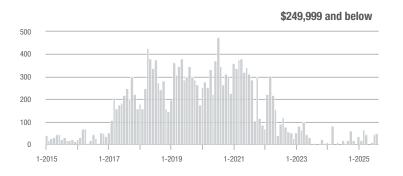


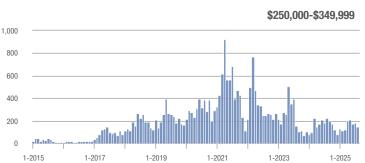


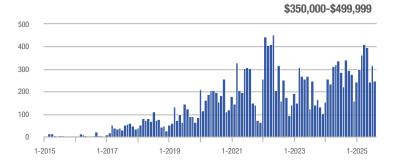


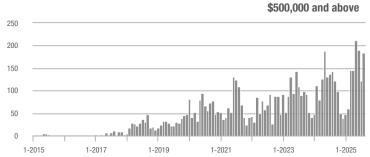


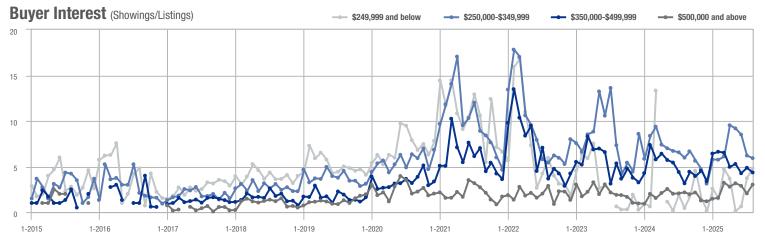
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	48	+ 1,100.0%	+ 17.1%	4.8	+ 980.0%	+ 28.8%	10	+ 11.1%	- 9.1%	
\$250,000-\$349,999	148	- 33.0%	- 17.8%	5.9	- 0.9%	- 4.6%	25	- 32.4%	- 13.8%	
\$350,000-\$499,999	248	+ 12.2%	- 21.5%	4.4	+ 37.8%	- 10.5%	57	- 18.6%	- 12.3%	
\$500,000 and above	184	+ 28.7%	+ 52.1%	3.0	+ 39.2%	+ 47.1%	61	- 7.6%	+ 3.4%	
Total	628	+ 6.6%	- 4.6%	4.1	+ 26.8%	+ 2.3%	153	- 15.9%	- 6.7%	







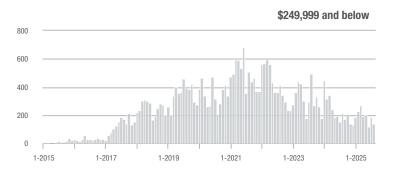


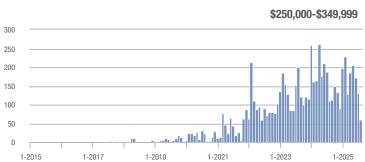


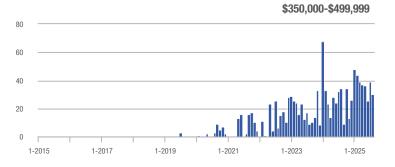


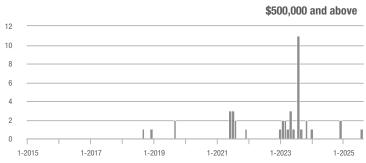


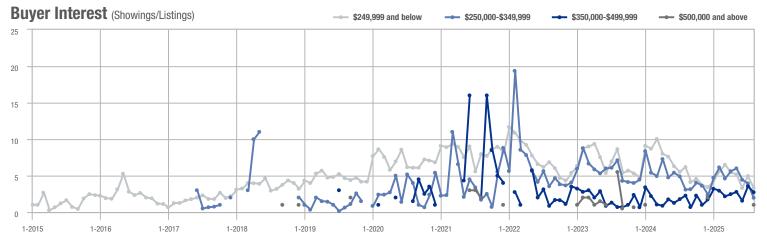
		Total Showin	gs	(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	134	- 36.2%	- 28.7%	3.4	- 45.8%	- 32.3%	40	+ 17.6%	+ 5.3%	
\$250,000-\$349,999	59	- 46.8%	- 54.6%	2.0	- 36.2%	- 50.1%	30	- 16.7%	- 9.1%	
\$350,000-\$499,999	30	- 11.8%	- 23.1%	2.7	+ 20.3%	- 23.1%	11	- 26.7%	0.0%	
\$500,000 and above	1	_	_	1.0	_	_	1	0.0%	_	
Total	224	- 36.9%	- 37.3%	2.7	- 33.8%	- 37.3%	82	- 4.7%	0.0%	







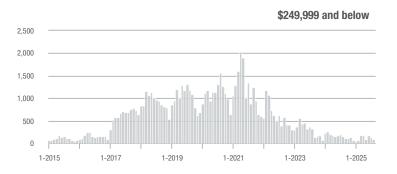


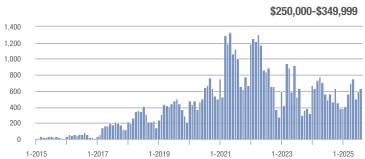


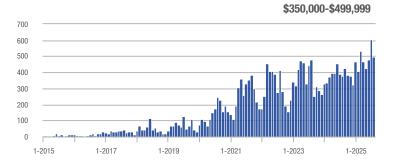


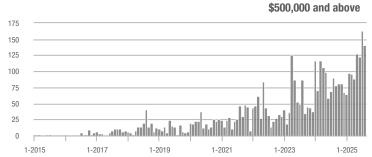


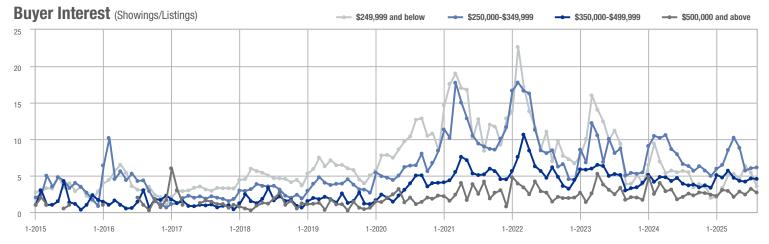
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	75	- 52.8%	- 37.0%	3.6	- 34.9%	- 34.0%	21	- 27.6%	- 4.5%	
\$250,000-\$349,999	637	+ 13.3%	+ 6.9%	6.1	- 3.0%	+ 1.7%	104	+ 16.9%	+ 5.1%	
\$350,000-\$499,999	497	+ 32.9%	- 17.9%	4.6	+ 24.4%	- 1.3%	109	+ 6.9%	- 16.8%	
\$500,000 and above	140	+ 57.3%	- 14.1%	2.7	+ 5.9%	- 15.8%	52	+ 48.6%	+ 2.0%	
Total	1,349	+ 13.9%	- 9.0%	4.7	+ 1.6%	- 3.6%	286	+ 12.2%	- 5.6%	







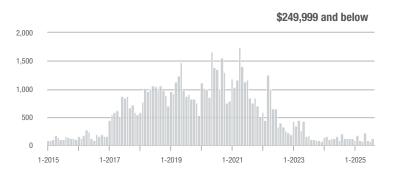


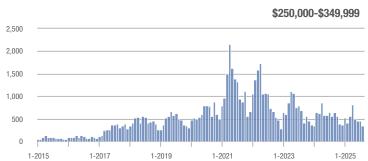


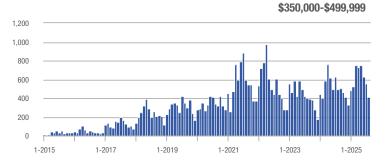


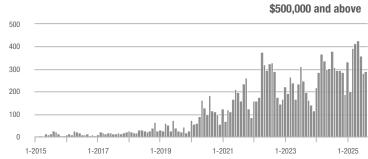


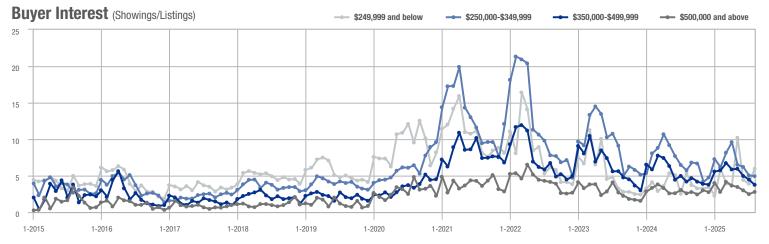
	Total Showings			(	Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	113	- 42.6%	+ 61.4%	5.9	+ 11.7%	+ 52.9%	19	- 48.6%	+ 5.6%	
\$250,000-\$349,999	345	- 38.1%	- 23.8%	4.9	- 14.2%	- 2.1%	70	- 27.8%	- 22.2%	
\$350,000-\$499,999	412	- 15.9%	- 26.2%	3.7	- 10.6%	- 16.1%	110	- 6.0%	- 12.0%	
\$500,000 and above	291	- 5.8%	+ 3.6%	2.8	+ 7.6%	+ 12.4%	105	- 12.5%	- 7.9%	
Total	1,161	- 25.2%	- 14.8%	3.8	- 8.8%	- 2.7%	304	- 18.1%	- 12.4%	







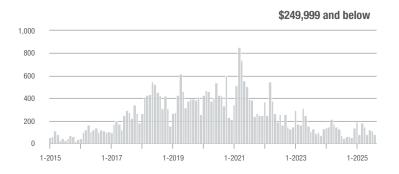


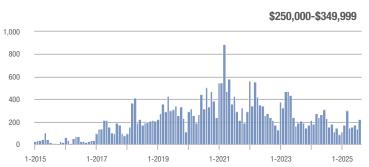


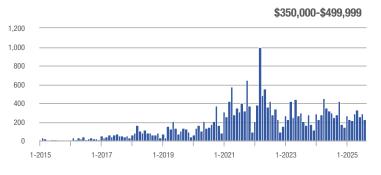


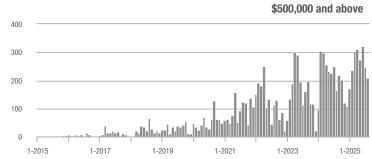


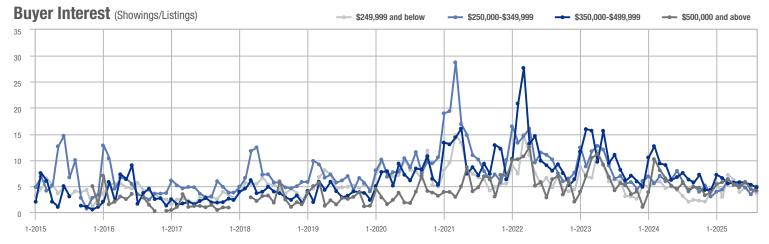
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	79	+ 97.5%	- 31.3%	3.6	+ 79.5%	- 18.8%	22	+ 10.0%	- 15.4%
\$250,000-\$349,999	226	+ 49.7%	+ 69.9%	4.9	+ 23.6%	+ 44.1%	46	+ 21.1%	+ 17.9%
\$350,000-\$499,999	223	- 10.8%	- 22.8%	4.7	- 24.1%	- 9.7%	47	+ 17.5%	- 14.5%
\$500,000 and above	209	+ 26.7%	- 15.0%	4.1	- 5.6%	- 6.7%	51	+ 34.2%	- 8.9%
Total	737	+ 21.6%	- 5.9%	4.4	- 0.4%	- 0.2%	166	+ 22.1%	- 5.7%







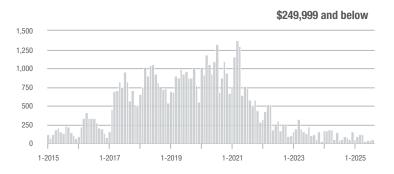


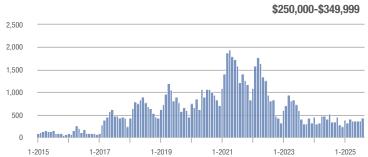


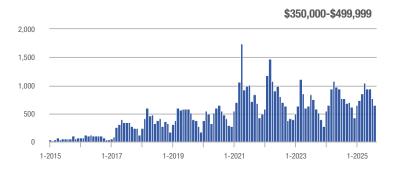


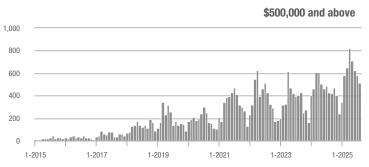


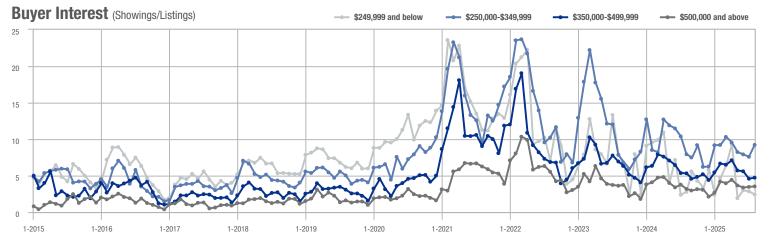
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	46	- 8.0%	+ 24.3%	2.4	- 12.8%	- 14.9%	19	+ 5.6%	+ 46.2%
\$250,000-\$349,999	424	+ 24.3%	+ 16.5%	9.2	+ 16.2%	+ 21.5%	46	+ 7.0%	- 4.2%
\$350,000-\$499,999	656	- 14.9%	- 13.8%	4.7	- 11.2%	+ 2.9%	139	- 4.1%	- 16.3%
\$500,000 and above	515	+ 21.2%	- 11.8%	3.5	+ 11.2%	+ 2.1%	146	+ 9.0%	- 13.6%
Total	1,641	+ 3.4%	- 6.0%	4.7	+ 0.4%	+ 6.3%	350	+ 2.9%	- 11.6%















Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change	August 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	65	+ 51.2%	+ 62.5%	4.3	- 9.3%	+ 40.8%	15	+ 66.7%	+ 15.4%
\$250,000-\$349,999	48	- 51.0%	- 56.8%	9.6	+ 76.3%	+ 3.8%	5	- 72.2%	- 58.3%
\$350,000-\$499,999	164	- 56.7%	+ 50.5%	7.5	- 23.3%	+ 36.8%	22	- 43.6%	+ 10.0%
\$500,000 and above	330	- 3.5%	- 8.6%	5.5	- 9.9%	- 7.1%	60	+ 7.1%	- 1.6%
Total	607	- 29.6%	- 2.3%	6.0	- 15.8%	+ 1.6%	102	- 16.4%	- 3.8%

