



## Showings Report for December 2025

Analytic and Trend Data from Central Virginia Regional MLS



# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	75	2.8	27
Appomattox County	0	—	1
Brunswick County	5	1.0	5
Buckingham County	13	0.9	14
Caroline County	40	1.3	31
Charles City County	21	1.5	14
Charlotte County	2	0.5	4
Chesterfield County	3,249	4.0	818
Colonial Heights City	139	3.1	45
Cumberland County	81	2.5	33
Dinwiddie County	171	2.8	61
Emporia City	9	1.5	6
Essex County	33	1.1	31
Fluvanna County	6	0.7	9
Gloucester County	6	2.0	3
Goochland County	241	3.1	77
Greensville County	4	0.6	7
Halifax County	1	1.0	1
Hampton City	2	0.7	3
Hanover County	731	3.1	234
Henrico County	2,648	4.6	573
Hopewell City	254	2.9	87
James City County	11	1.0	11
King and Queen County	14	1.8	8
King William County	66	1.4	46
Lancaster County	6	1.0	6
Louisa County	78	1.4	56
Lunenburg County	3	0.6	5
Mathews County	3	1.5	2
Mecklenburg County	1	0.2	6
Middlesex County	14	1.1	13
New Kent County	163	2.1	78
Newport News City	4	1.3	3
Northumberland County	4	0.8	5
Nottoway County	25	1.0	25
Petersburg City	407	2.7	151
Poquoson	0	—	0
Powhatan County	322	3.5	93
Prince Edward County	31	1.4	22
Prince George County	223	3.0	74
Richmond City	1,968	3.6	548
Richmond County	1,981	3.5	560



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Analytic and Trend Data from Central Virginia Regional MLS



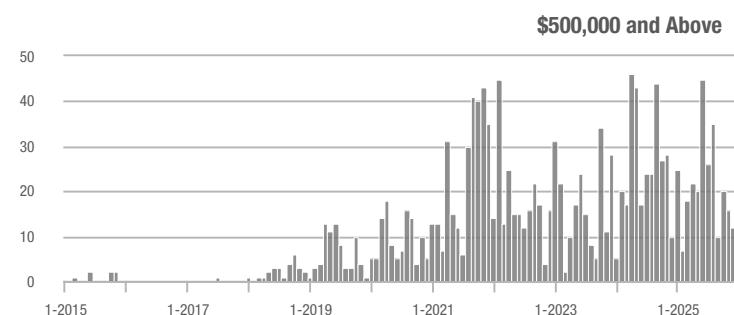
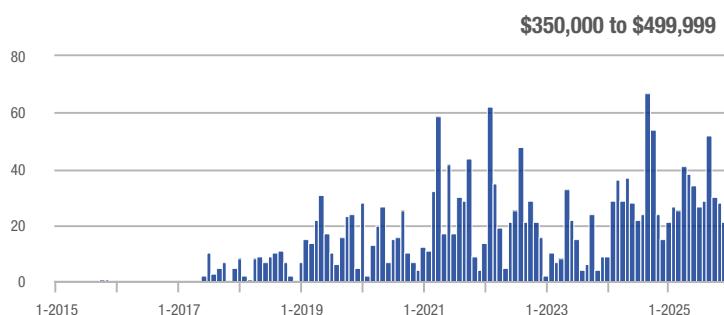
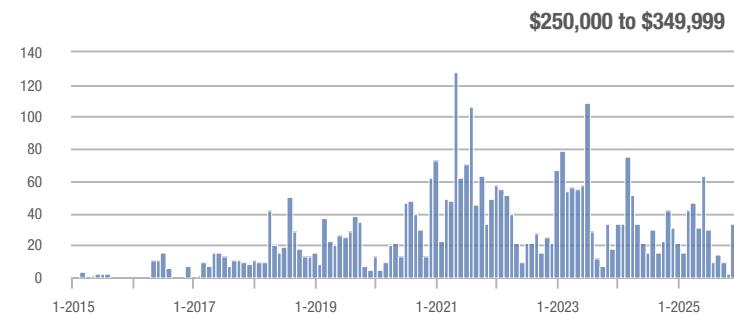
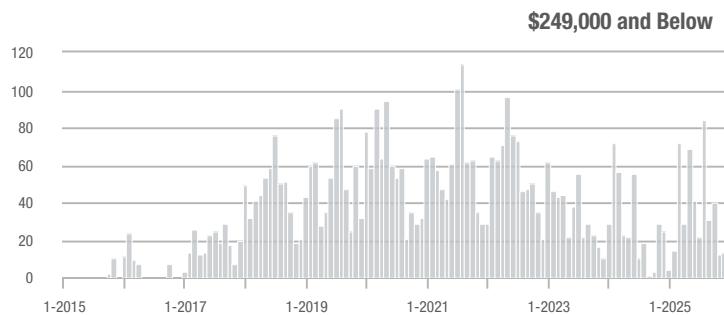
# Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	31	1.9	16
Surry County	4	1.0	4
Sussex County	19	1.6	12
Westmoreland County	9	1.1	8
Williamsburg City	0	—	2
York County	1	0.3	3
Ashland (unincorporated town)	84	2.0	41
Blackstone (unincorporated town)	23	1.8	13
Crewe (unincorporated town)	13	1.1	12
Farmville (unincorporated town)	18	1.0	18
South Boston (unincorporated town)	0	—	0
South Hill (unincorporated town)	0	—	1
Tappahannock (unincorporated town)	33	1.4	23
Waverly (unincorporated town)	16	2.3	7
West Point (unincorporated town)	3	0.8	4
MLS Area 10	758	3.2	234
MLS Area 20	154	4.4	35
MLS Area 22	784	5.3	147
MLS Area 30	332	3.5	94
MLS Area 32	446	5.5	81
MLS Area 34	657	4.0	163
MLS Area 36	342	2.6	133
MLS Area 40	360	3.7	97
MLS Area 42	401	4.7	85
MLS Area 44	389	3.9	101
MLS Area 50	340	4.0	86
MLS Area 52	790	3.6	221
MLS Area 54	1,026	3.9	262
MLS Area 60	384	3.9	99
MLS Area 62	1,196	4.3	280
MLS Area 64	237	4.3	55

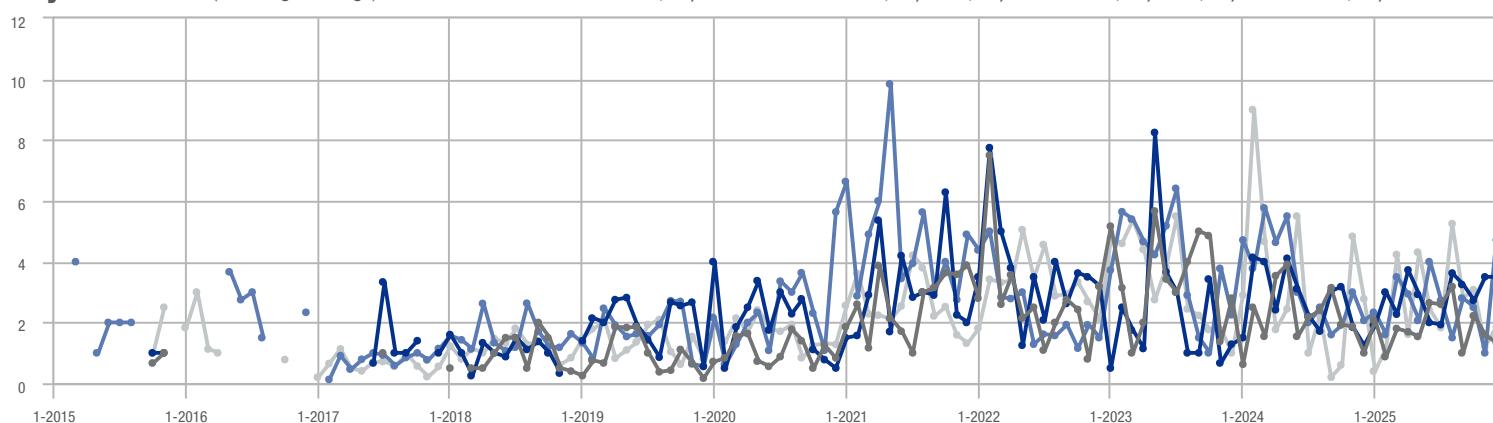
## Amelia County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	13	- 48.0%	+ 8.3%	1.9	- 33.1%	+ 54.8%	7	- 22.2%	- 30.0%
\$250,000 to \$349,999	33	+ 6.5%	+ 1,550.0%	4.7	+ 128.1%	+ 371.4%	7	- 53.3%	+ 250.0%
\$350,000 to \$499,999	21	+ 40.0%	- 25.0%	3.5	+ 180.0%	0.0%	6	- 50.0%	- 25.0%
\$500,000 and Above	12	+ 20.0%	- 25.0%	1.3	+ 33.3%	- 16.7%	9	- 10.0%	- 10.0%
Total	75	- 5.1%	+ 36.4%	2.8	+ 58.2%	+ 41.4%	27	- 40.0%	- 3.6%

### Showings



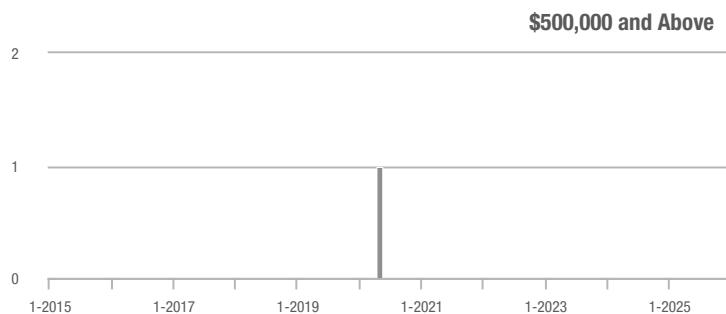
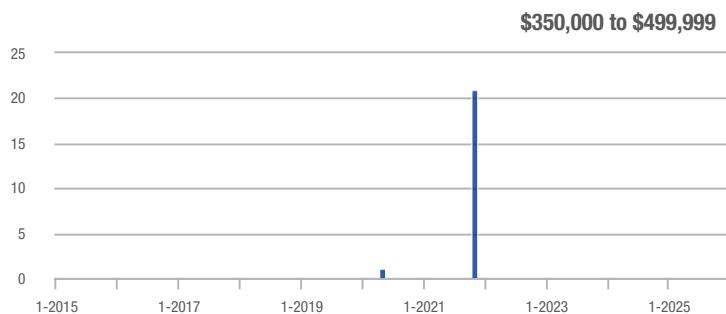
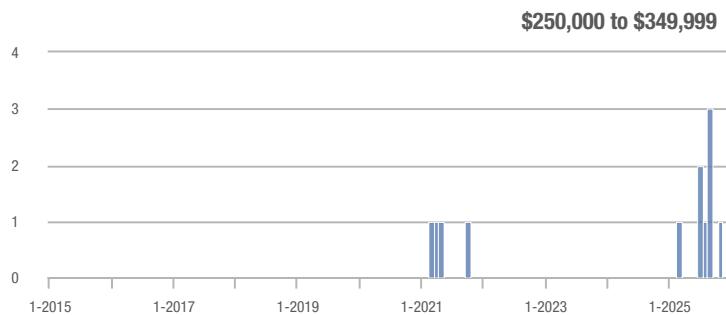
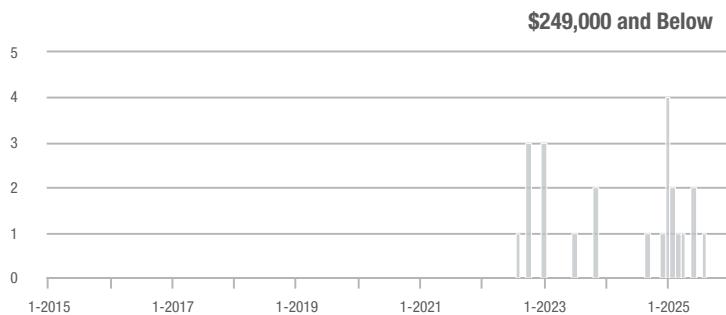
### Buyer Interest (Showings/Listings)



## Appomattox County

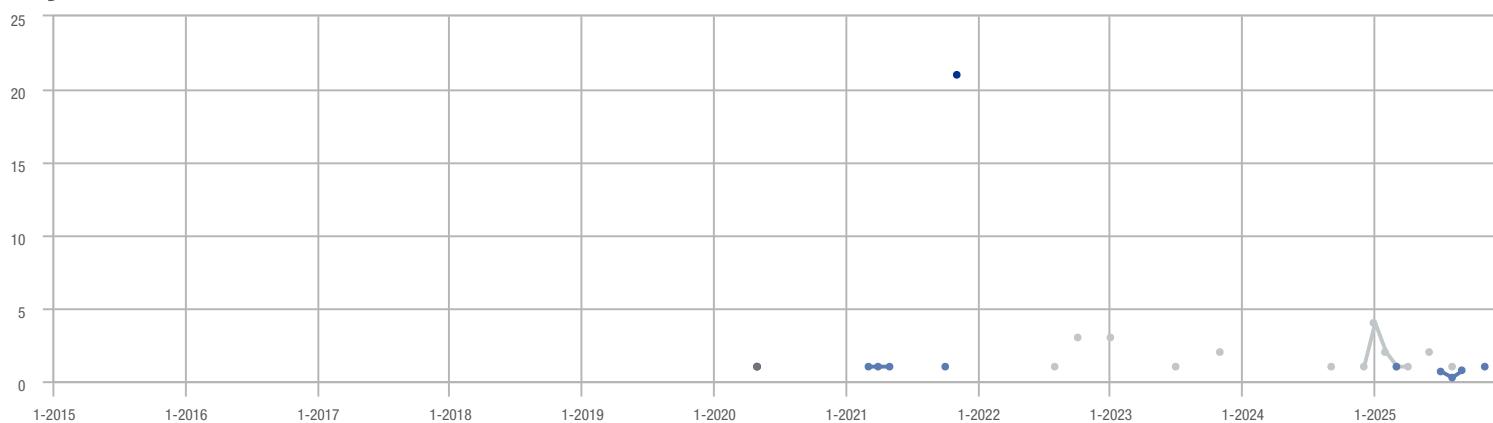
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	1	—	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	0.0%	0.0%

### Showings



### Buyer Interest (Showings/Listings)

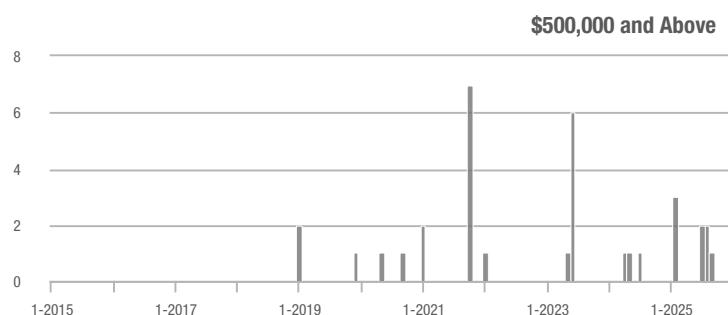
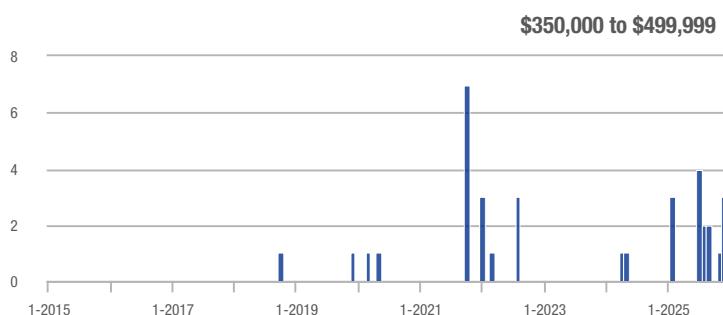
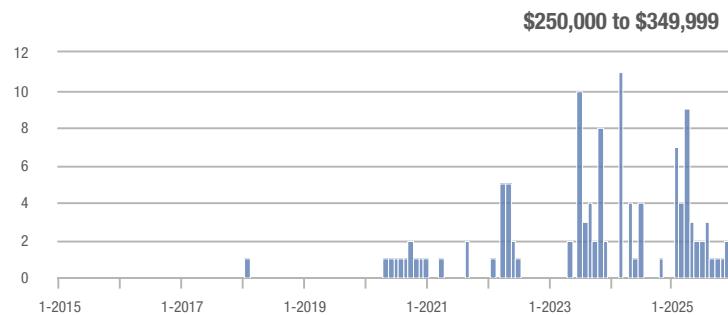
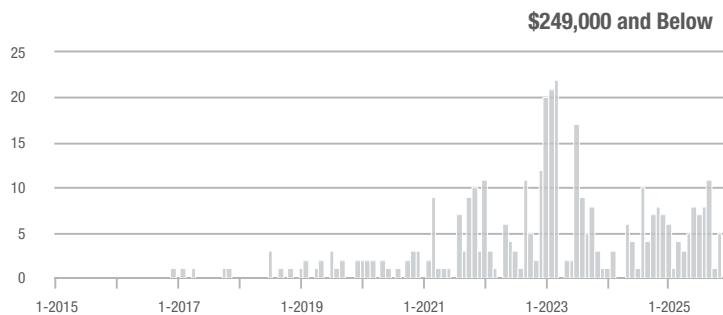
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# Brunswick County

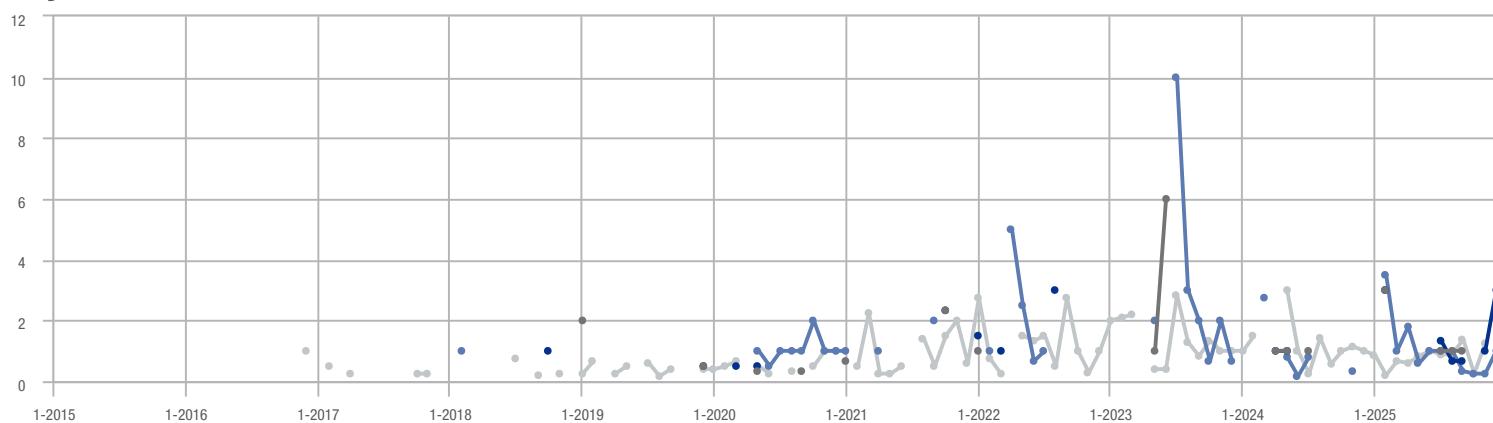
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	2	- 71.4%	- 50.0%
\$250,000 to \$349,999	2	—	+ 100.0%	1.0	—	+ 300.0%	2	- 33.3%	- 50.0%
\$350,000 to \$499,999	3	—	+ 200.0%	3.0	—	+ 200.0%	1	—	0.0%
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	5	- 28.6%	- 28.6%	1.0	+ 42.9%	+ 28.6%	5	- 50.0%	- 44.4%

## Showings



## Buyer Interest (Showings/Listings)

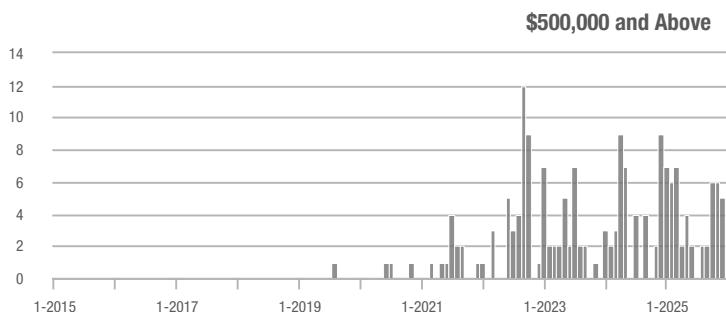
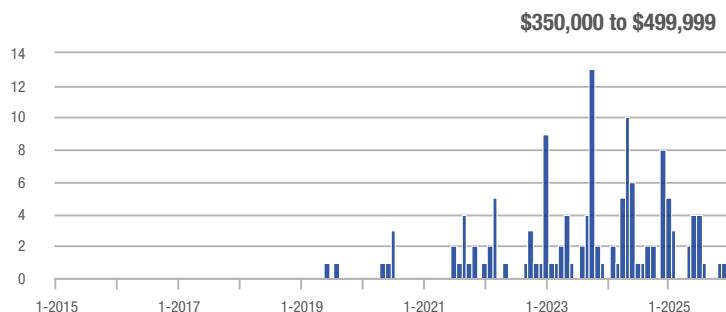
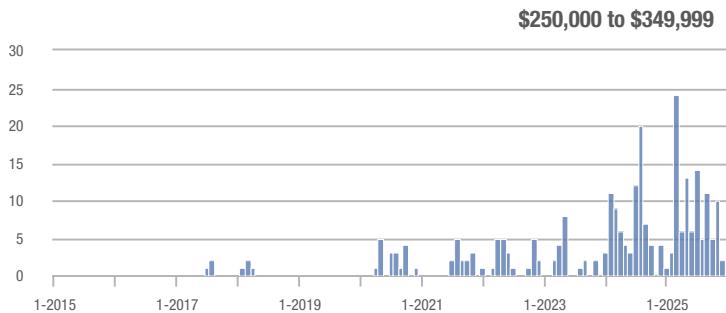
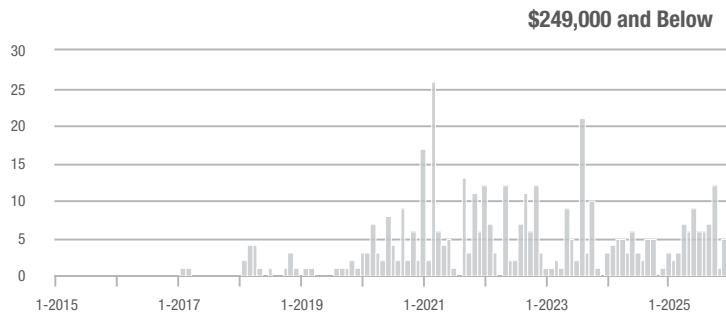
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Buckingham County

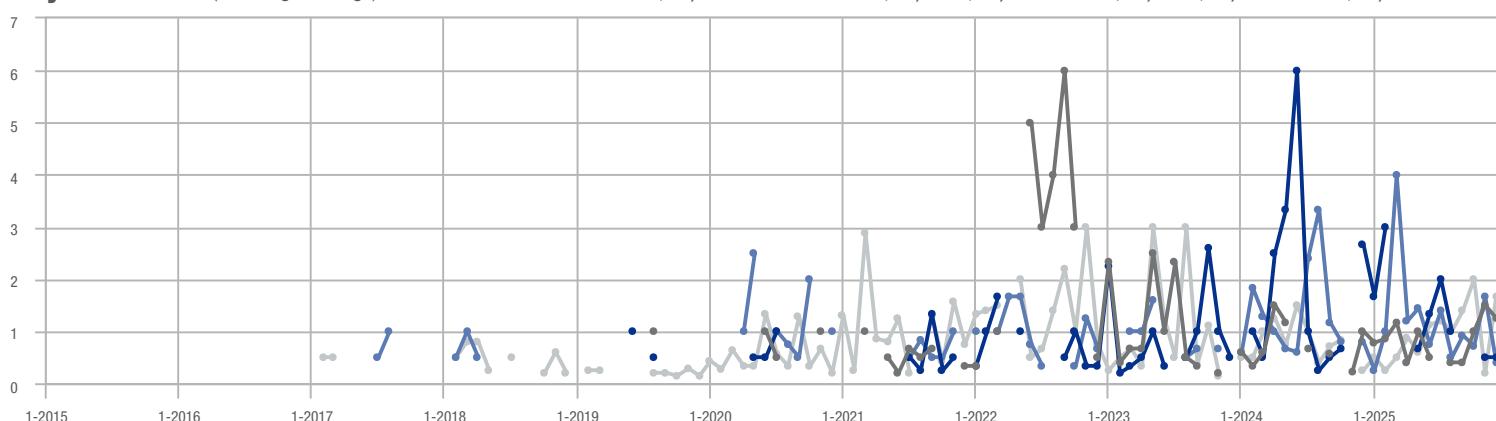
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	5	+ 400.0%	+ 400.0%	1.7	+ 566.7%	+ 733.3%	3	- 25.0%	- 40.0%
\$250,000 to \$349,999	2	- 50.0%	- 80.0%	0.4	- 50.0%	- 76.0%	5	0.0%	- 16.7%
\$350,000 to \$499,999	1	- 87.5%	0.0%	0.5	- 81.3%	0.0%	2	- 33.3%	0.0%
\$500,000 and Above	5	- 44.4%	- 16.7%	1.3	+ 25.0%	- 16.7%	4	- 55.6%	0.0%
Total	13	- 13.3%	- 31.6%	0.9	+ 17.6%	- 12.0%	14	- 26.3%	- 22.2%

### Showings



### Buyer Interest (Showings/Listings)

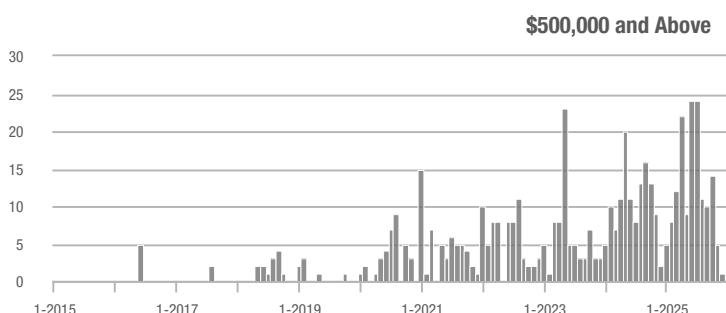
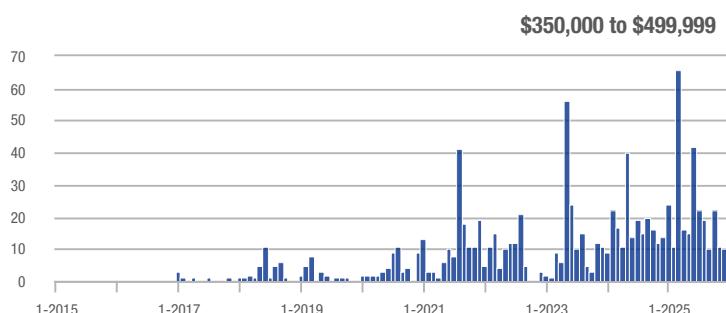
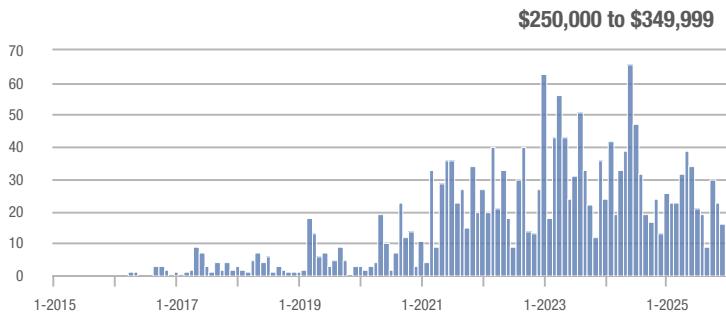
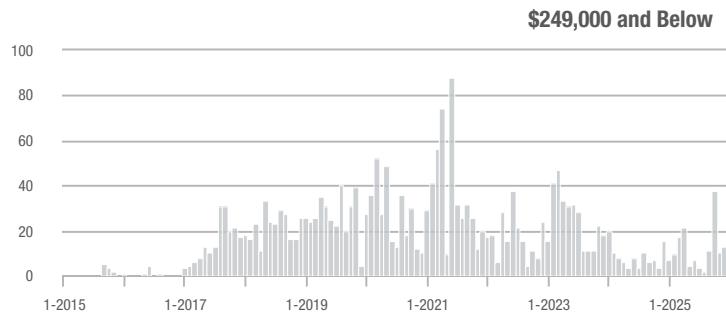
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



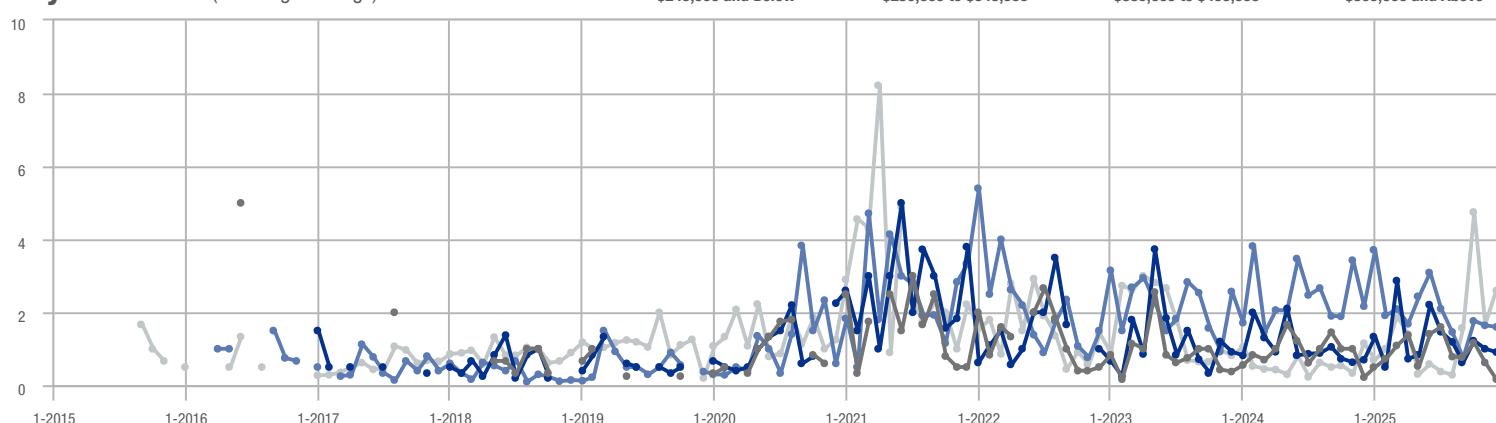
## Caroline County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	13	- 13.3%	+ 30.0%	2.6	+ 125.3%	+ 56.0%	5	- 61.5%	- 16.7%
\$250,000 to \$349,999	16	+ 23.1%	- 30.4%	1.6	- 26.2%	- 2.6%	10	+ 66.7%	- 28.6%
\$350,000 to \$499,999	10	- 28.6%	- 9.1%	0.9	+ 29.9%	- 9.1%	11	- 45.0%	0.0%
\$500,000 and Above	1	- 50.0%	- 80.0%	0.2	- 25.0%	- 73.3%	6	- 33.3%	- 25.0%
Total	40	- 9.1%	- 14.9%	1.3	+ 29.0%	+ 4.3%	31	- 29.5%	- 18.4%

### Showings



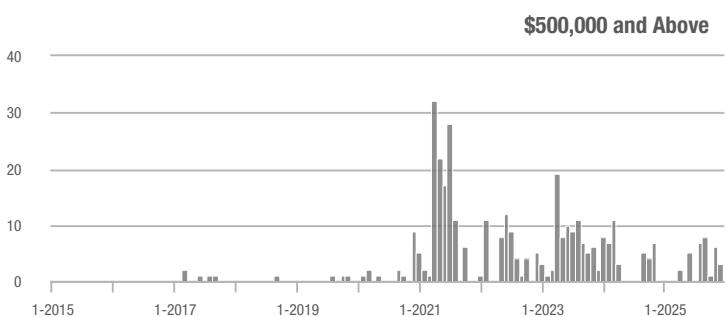
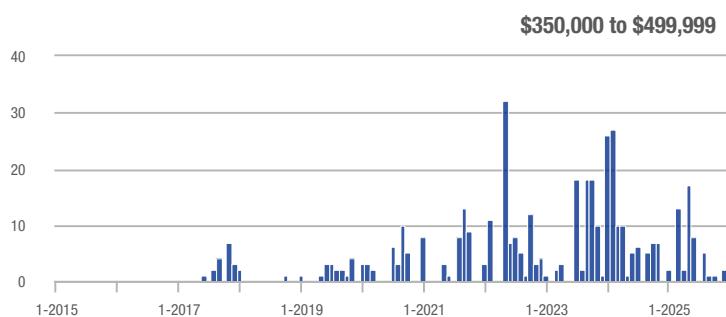
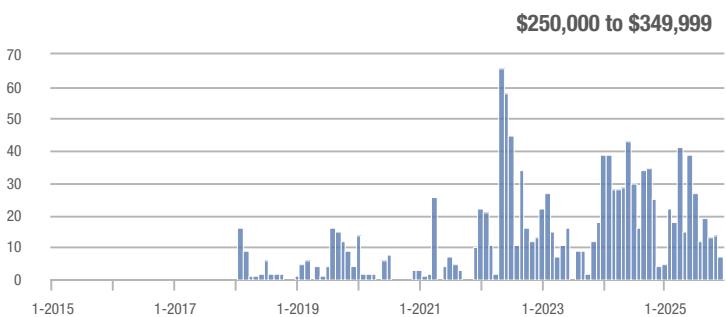
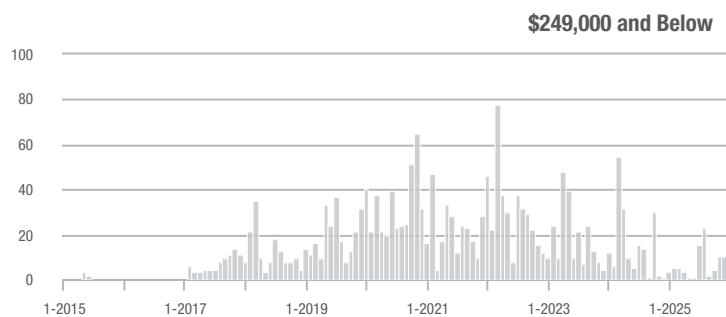
### Buyer Interest (Showings/Listings)



## Charles City County

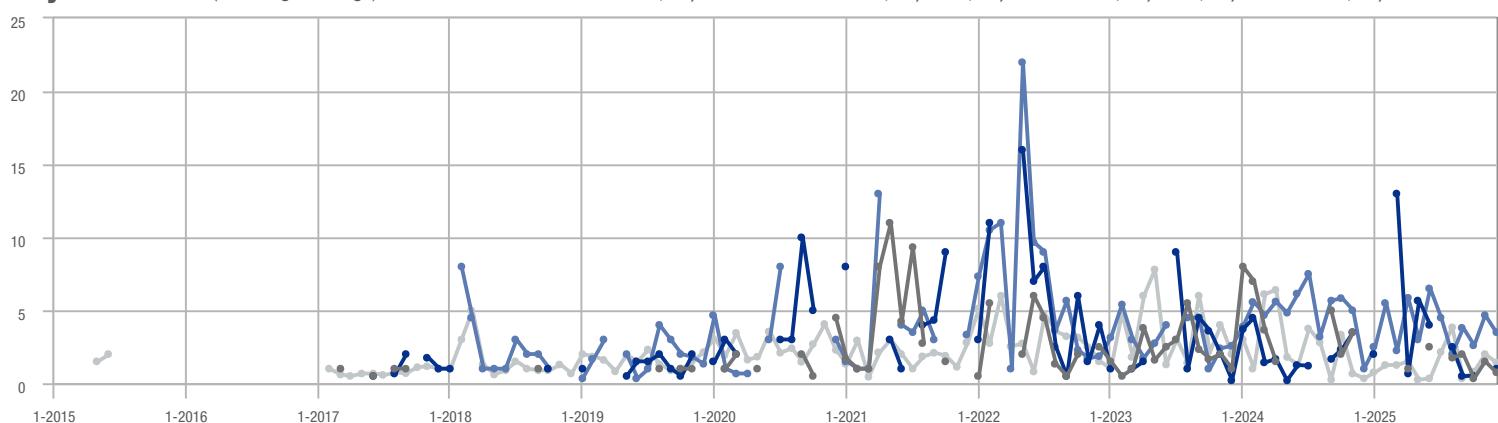
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	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	10	+ 900.0%	0.0%	1.4	+ 328.6%	- 28.6%	7	+ 133.3%	+ 40.0%
\$250,000 to \$349,999	7	+ 75.0%	- 50.0%	3.5	+ 250.0%	- 25.0%	2	- 50.0%	- 33.3%
\$350,000 to \$499,999	2	—	—	1.0	—	—	2	+ 100.0%	0.0%
\$500,000 and Above	3	—	- 50.0%	0.8	—	- 50.0%	4	—	0.0%
Total	21	+ 320.0%	- 30.0%	1.5	+ 140.0%	- 35.0%	14	+ 75.0%	+ 7.7%

### Showings



### Buyer Interest (Showings/Listings)

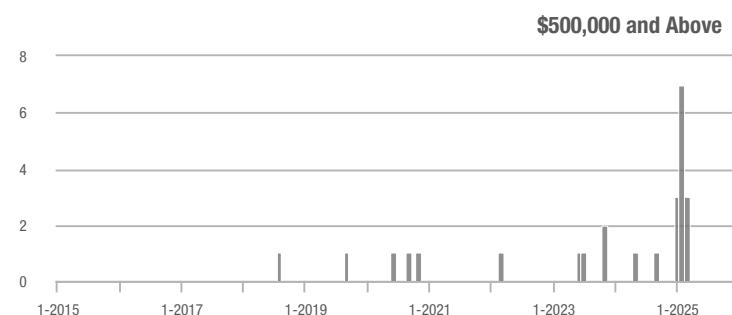
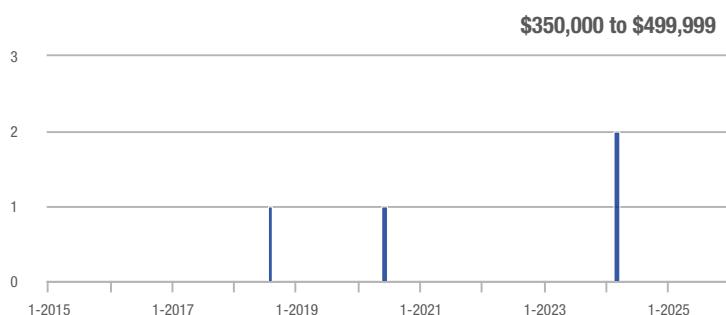
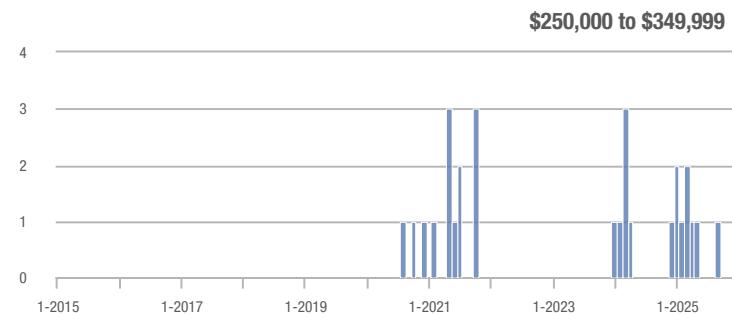
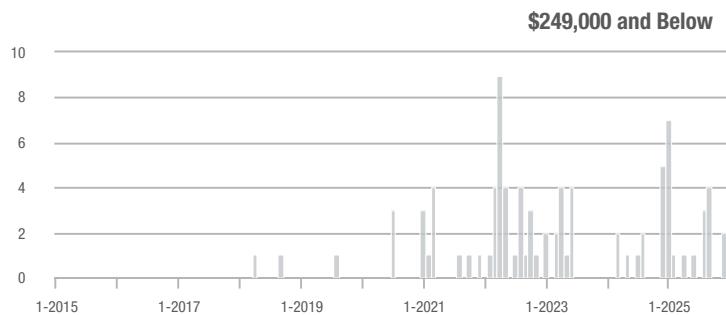
— \$249,000 and Below — \$250,000 to \$349,999 — \$350,000 to \$499,999 — \$500,000 and Above



## Charlotte County

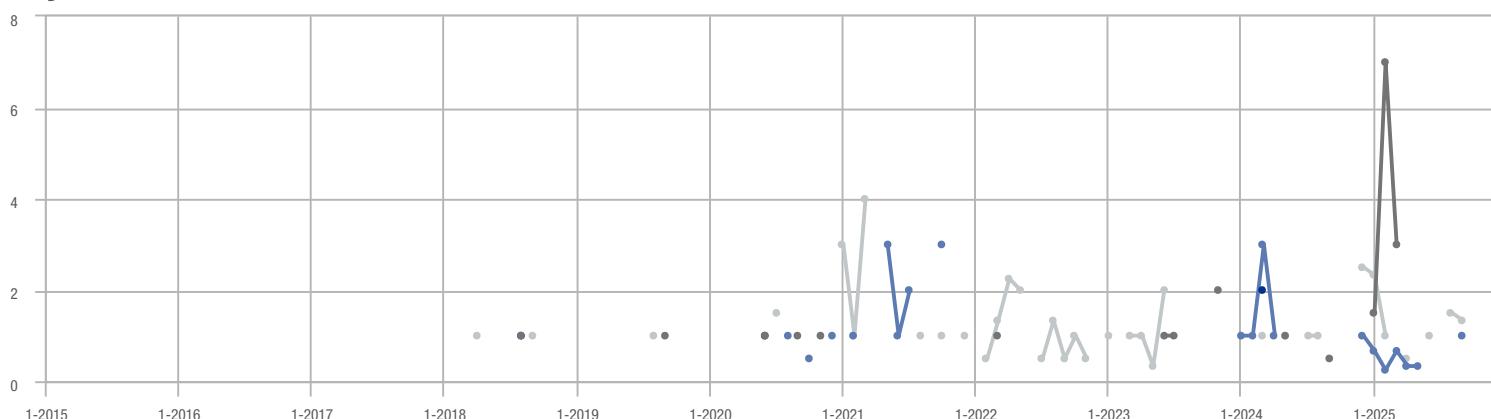
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	2	- 60.0%	—	0.7	- 73.3%	—	3	+ 50.0%	+ 50.0%
\$250,000 to \$349,999	0	—	—	—	—	—	1	0.0%	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	2	- 66.7%	—	0.5	- 66.7%	—	4	0.0%	+ 33.3%

### Showings



### Buyer Interest (Showings/Listings)

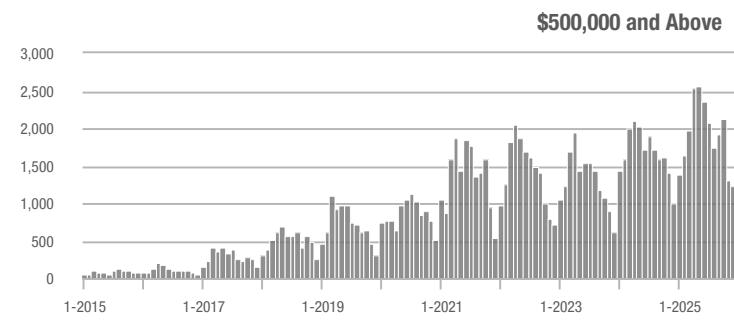
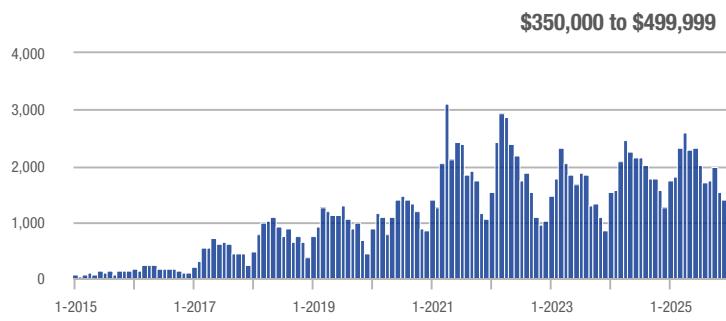
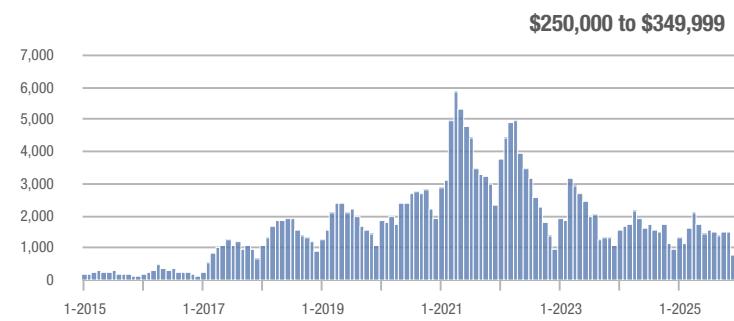
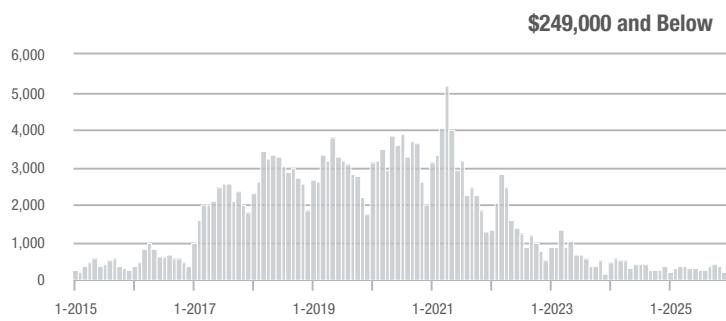
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



# Chesterfield County

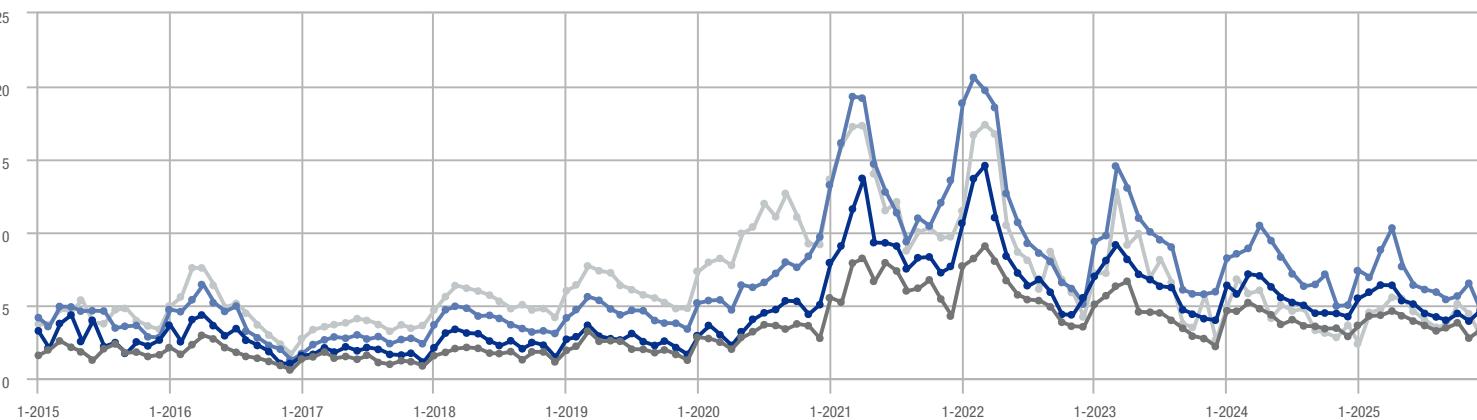
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	221	- 34.6%	- 41.2%	2.9	- 18.9%	- 33.4%	75	- 19.4%	- 11.8%
\$250,000 to \$349,999	787	- 19.0%	- 48.1%	4.7	- 5.4%	- 27.1%	166	- 14.4%	- 28.8%
\$350,000 to \$499,999	1,397	+ 9.9%	- 8.8%	4.6	+ 9.5%	+ 18.1%	302	+ 0.3%	- 22.8%
\$500,000 and Above	1,226	+ 24.0%	- 5.9%	3.3	+ 15.6%	+ 20.5%	370	+ 7.2%	- 21.9%
Total	3,249	- 0.4%	- 24.5%	4.0	+ 1.6%	- 2.6%	818	- 2.0%	- 22.5%

## Showings



## Buyer Interest (Showings/Listings)

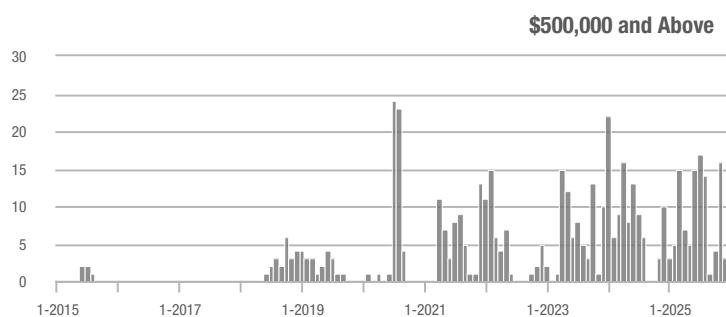
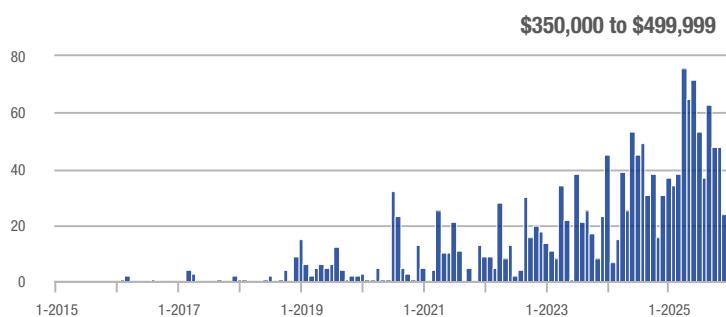
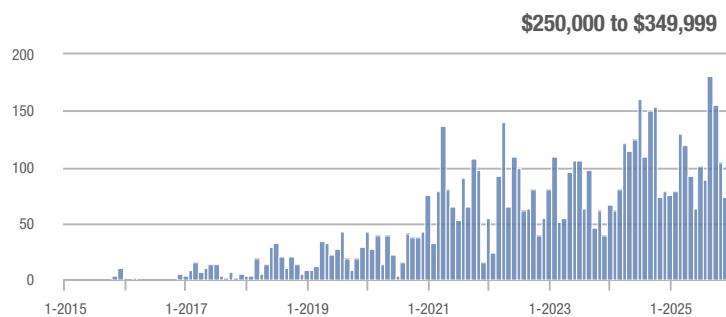
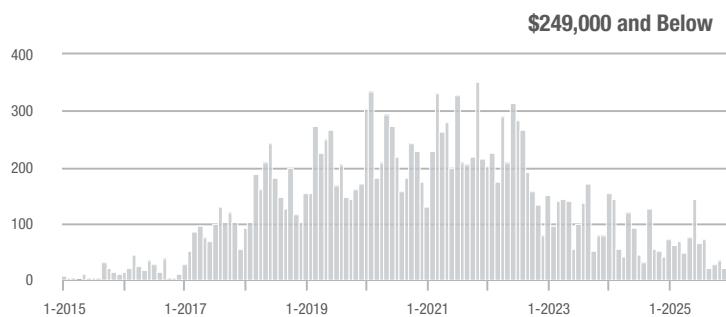
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Colonial Heights City

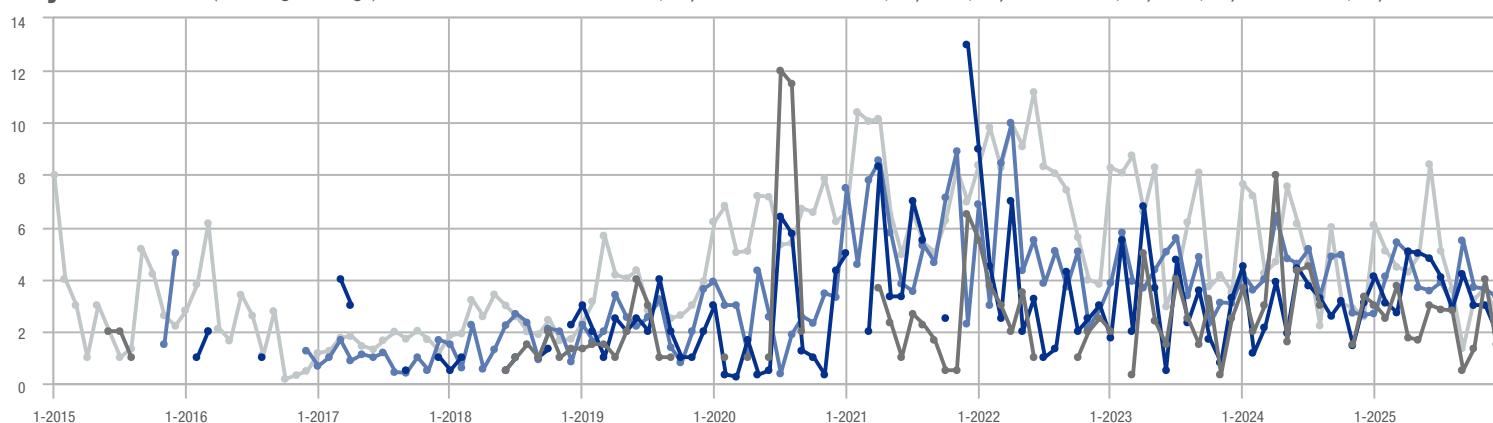
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	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	21	- 48.8%	- 36.4%	2.6	+ 2.4%	- 28.4%	8	- 50.0%	- 11.1%
\$250,000 to \$349,999	73	- 7.6%	- 30.5%	3.3	+ 26.0%	- 8.4%	22	- 26.7%	- 24.1%
\$350,000 to \$499,999	24	- 22.6%	- 50.0%	2.0	- 35.5%	- 33.3%	12	+ 20.0%	- 25.0%
\$500,000 and Above	3	- 70.0%	- 81.3%	1.5	- 55.0%	- 62.5%	2	- 33.3%	- 50.0%
Total	139	- 14.2%	- 36.8%	3.1	+ 14.4%	- 18.6%	45	- 25.0%	- 22.4%

### Showings



### Buyer Interest (Showings/Listings)

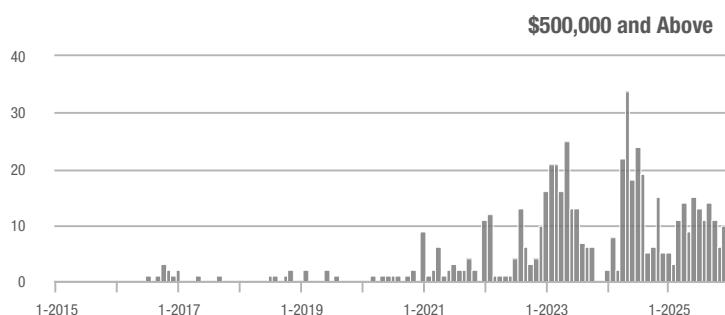
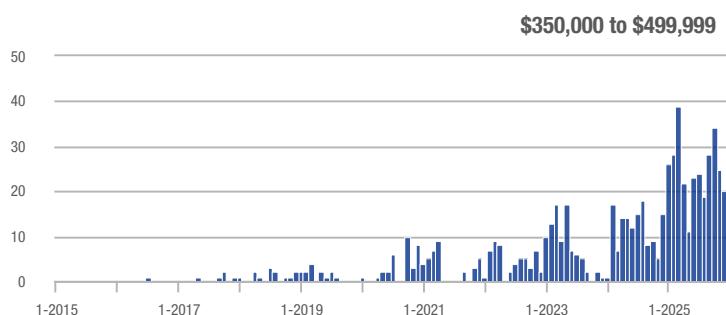
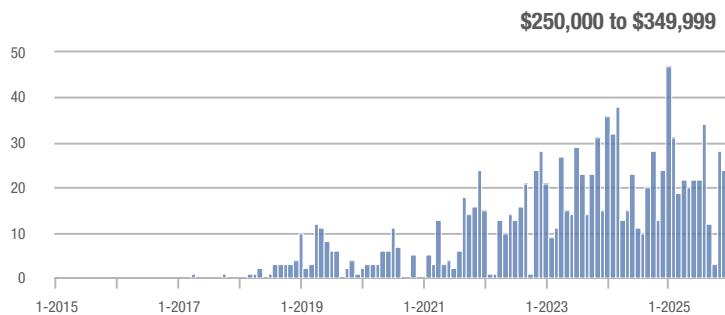
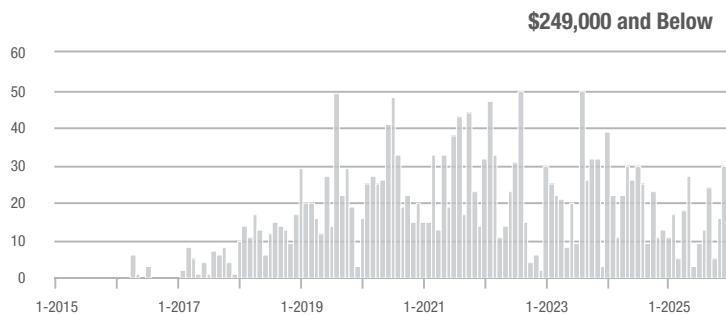
● \$249,000 and Below    ● \$250,000 to \$349,999    ● \$350,000 to \$499,999    ● \$500,000 and Above



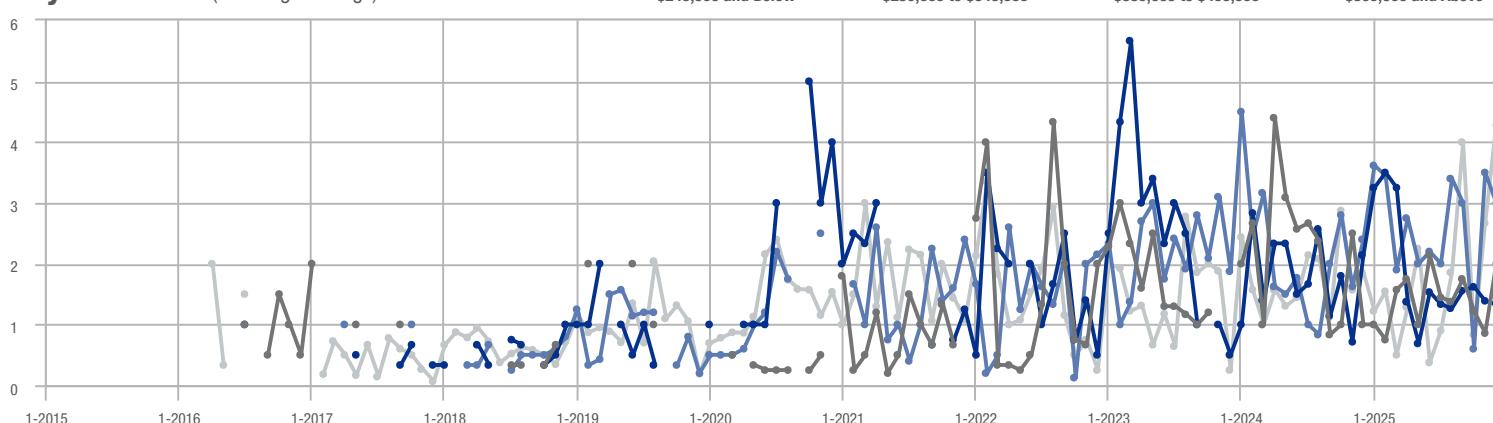
# Cumberland County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	30	+ 130.8%	+ 87.5%	4.3	+ 130.8%	+ 60.7%	7	0.0%	+ 16.7%
\$250,000 to \$349,999	24	0.0%	- 14.3%	3.0	+ 25.0%	- 14.3%	8	- 20.0%	0.0%
\$350,000 to \$499,999	20	+ 33.3%	- 20.0%	1.3	- 37.8%	- 4.0%	15	+ 114.3%	- 16.7%
\$500,000 and Above	10	+ 100.0%	+ 66.7%	2.0	+ 100.0%	+ 133.3%	5	0.0%	- 28.6%
Total	81	+ 42.1%	+ 9.5%	2.5	+ 24.9%	+ 22.7%	33	+ 13.8%	- 10.8%

## Showings



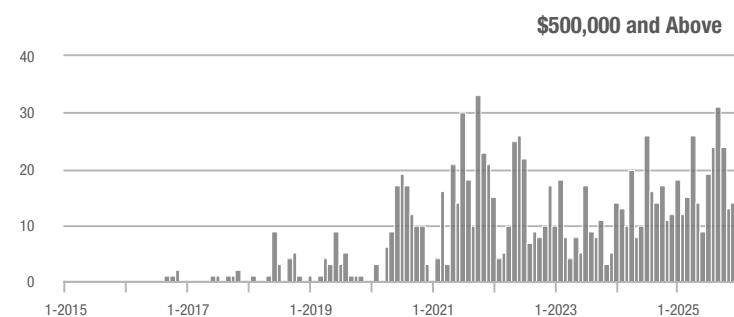
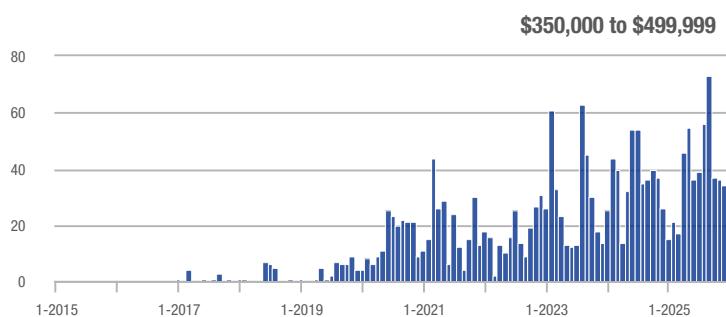
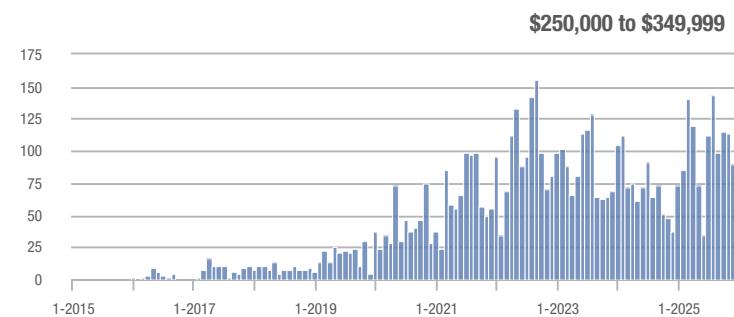
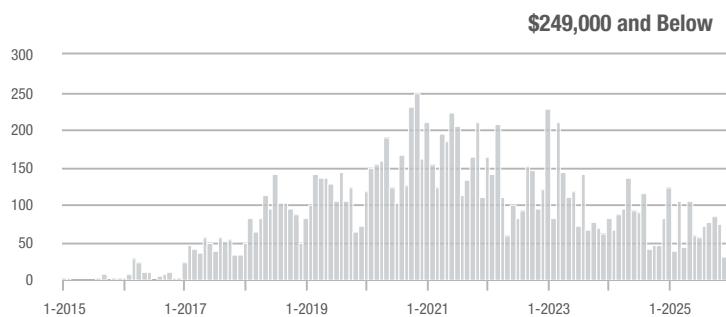
## Buyer Interest (Showings/Listings)



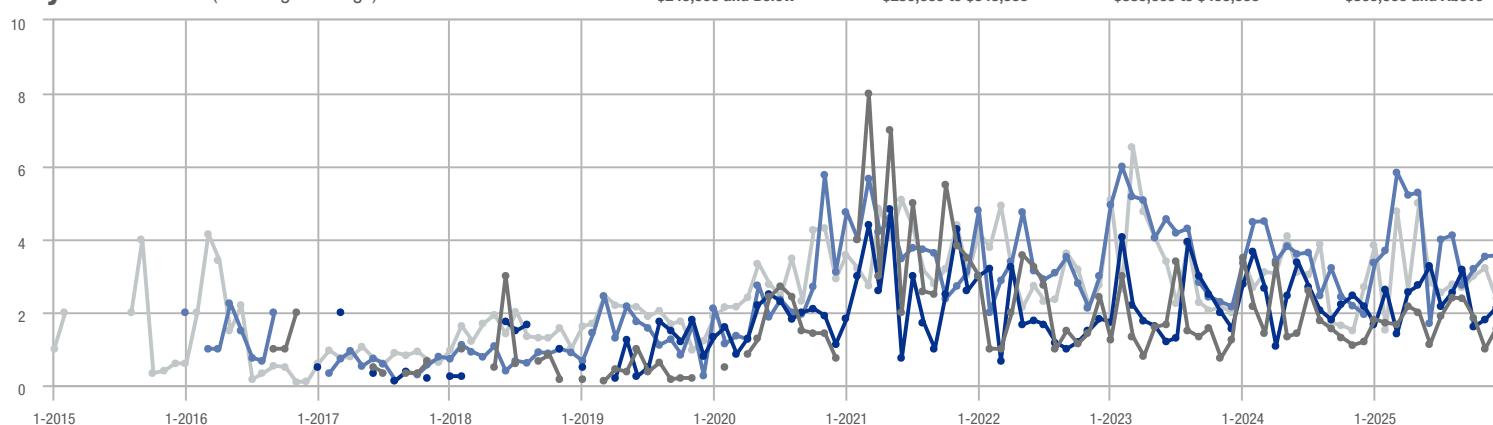
## Dinwiddie County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	31	- 61.7%	- 58.1%	2.4	- 11.7%	- 25.9%	13	- 56.7%	- 43.5%
\$250,000 to \$349,999	89	+ 140.5%	- 21.2%	3.6	+ 82.8%	+ 0.8%	25	+ 31.6%	- 21.9%
\$350,000 to \$499,999	34	+ 30.8%	- 5.6%	2.1	- 1.9%	+ 18.1%	16	+ 33.3%	- 20.0%
\$500,000 and Above	14	+ 16.7%	+ 7.7%	1.6	+ 29.6%	+ 55.6%	9	- 10.0%	- 30.8%
Total	171	+ 10.3%	- 26.0%	2.8	+ 19.4%	+ 0.7%	61	- 7.6%	- 26.5%

### Showings



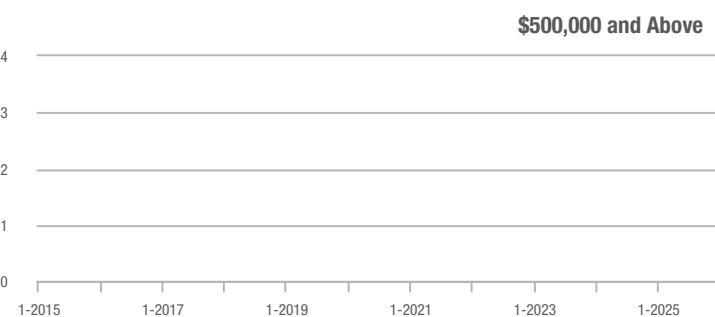
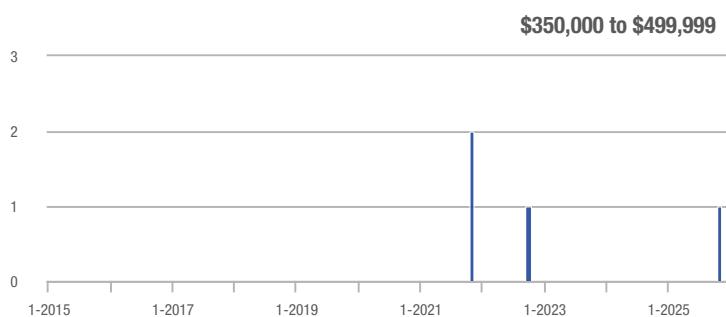
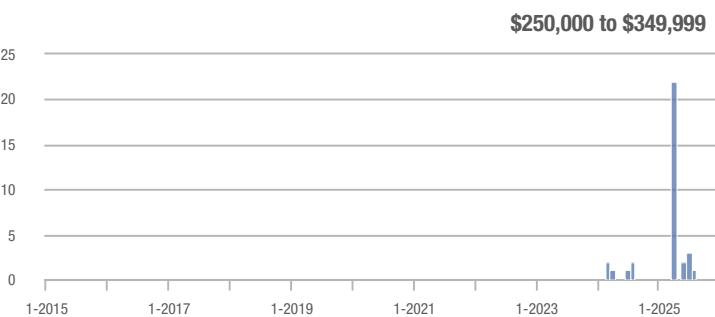
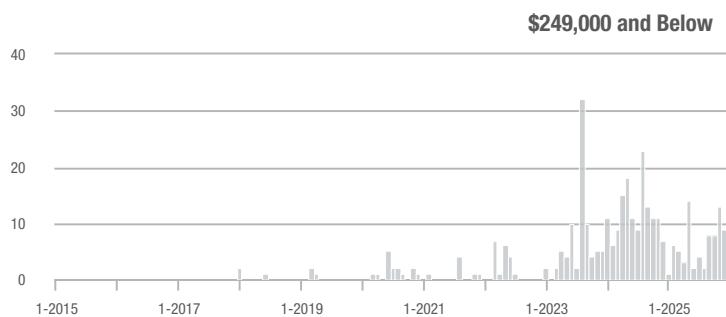
### Buyer Interest (Showings/Listings)



## Emporia City

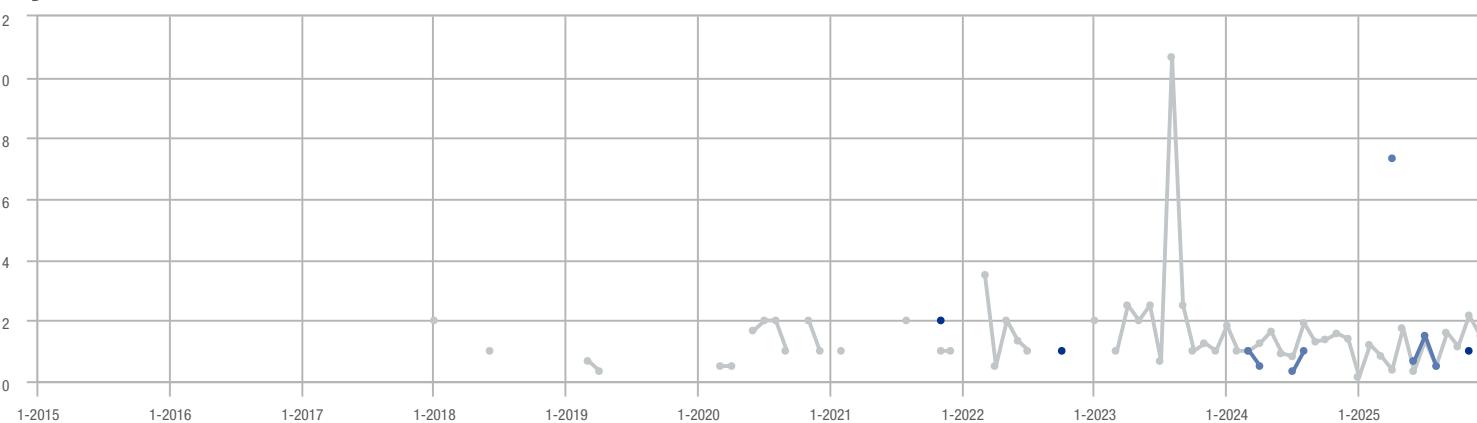
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	9	+ 28.6%	- 30.8%	1.5	+ 7.1%	- 30.8%	6	+ 20.0%	0.0%
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	9	+ 28.6%	- 35.7%	1.5	+ 28.6%	- 25.0%	6	0.0%	- 14.3%

### Showings



### Buyer Interest (Showings/Listings)

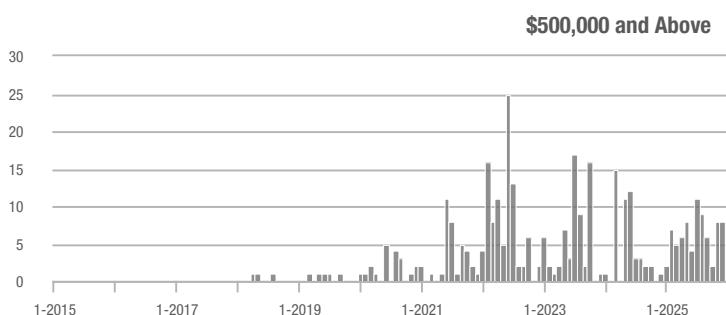
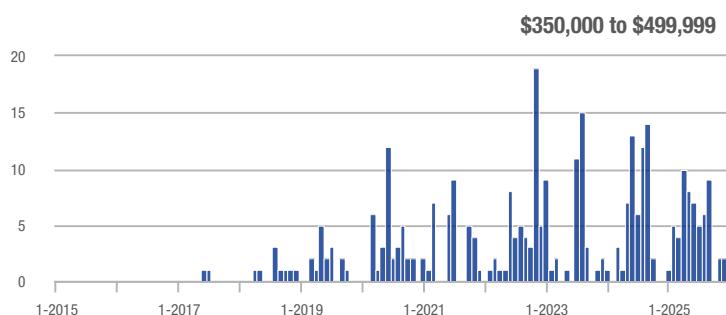
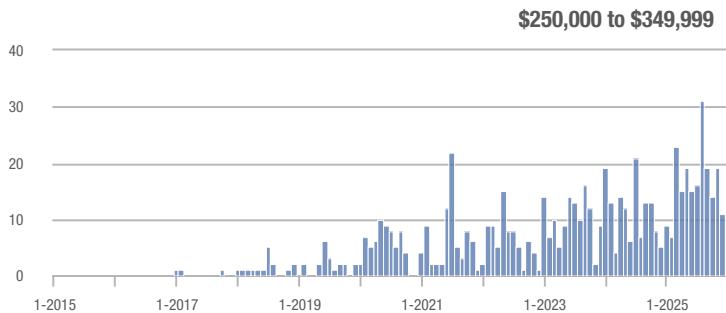
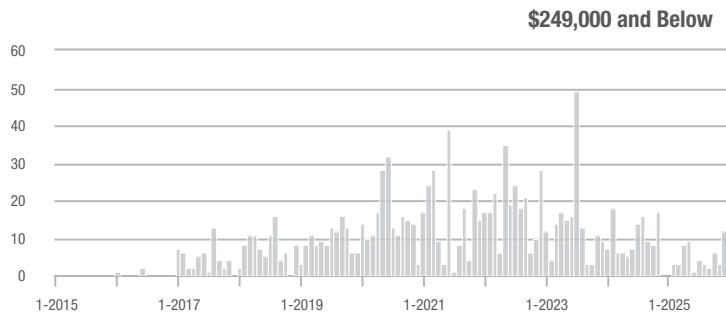
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



# Essex County

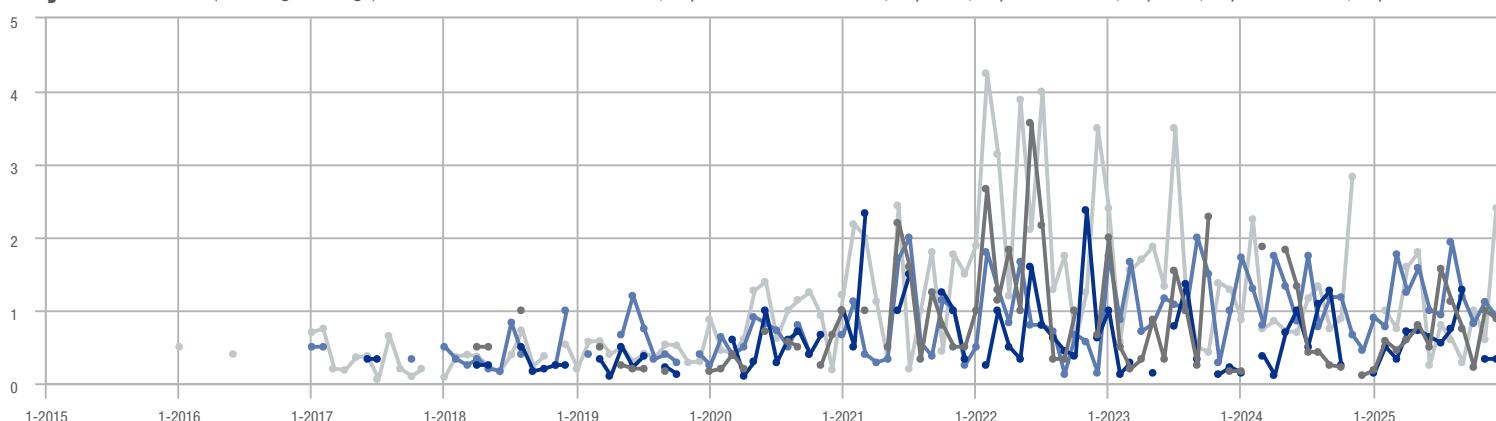
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	12	—	+ 300.0%	2.4	—	+ 300.0%	5	+ 150.0%	0.0%
\$250,000 to \$349,999	11	+ 120.0%	- 42.1%	0.9	+ 101.7%	- 18.0%	12	+ 9.1%	- 29.4%
\$350,000 to \$499,999	2	—	0.0%	0.3	—	0.0%	6	- 14.3%	0.0%
\$500,000 and Above	8	+ 700.0%	0.0%	0.9	+ 700.0%	- 11.1%	9	0.0%	+ 12.5%
Total	33	+ 450.0%	+ 3.1%	1.1	+ 379.0%	+ 16.4%	31	+ 14.8%	- 11.4%

## Showings



## Buyer Interest (Showings/Listings)

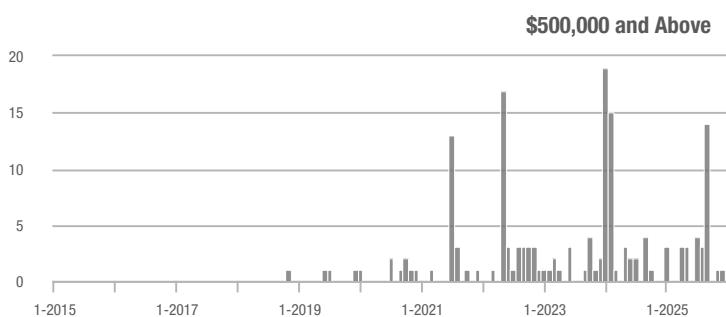
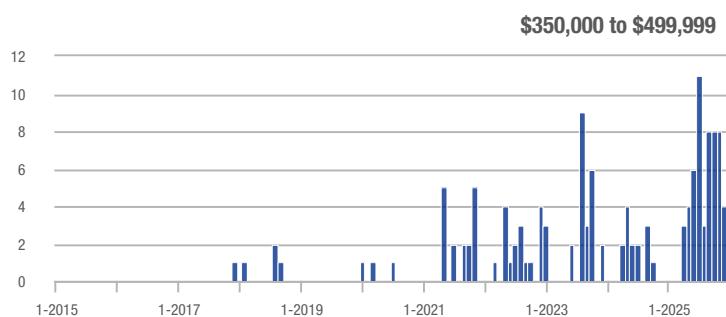
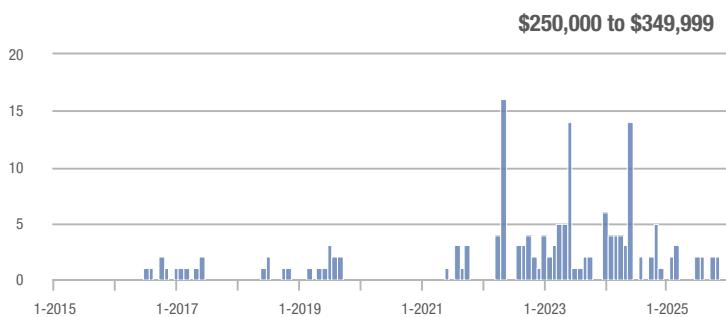
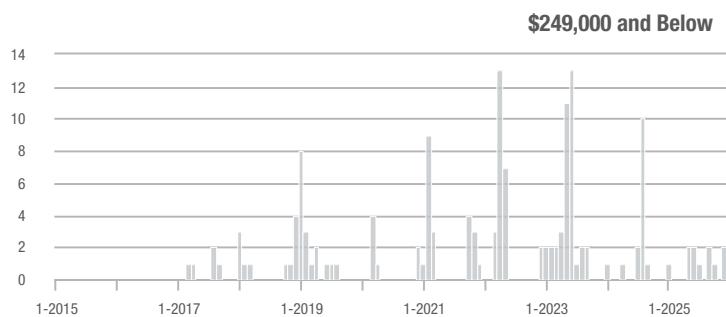
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Fluvanna County

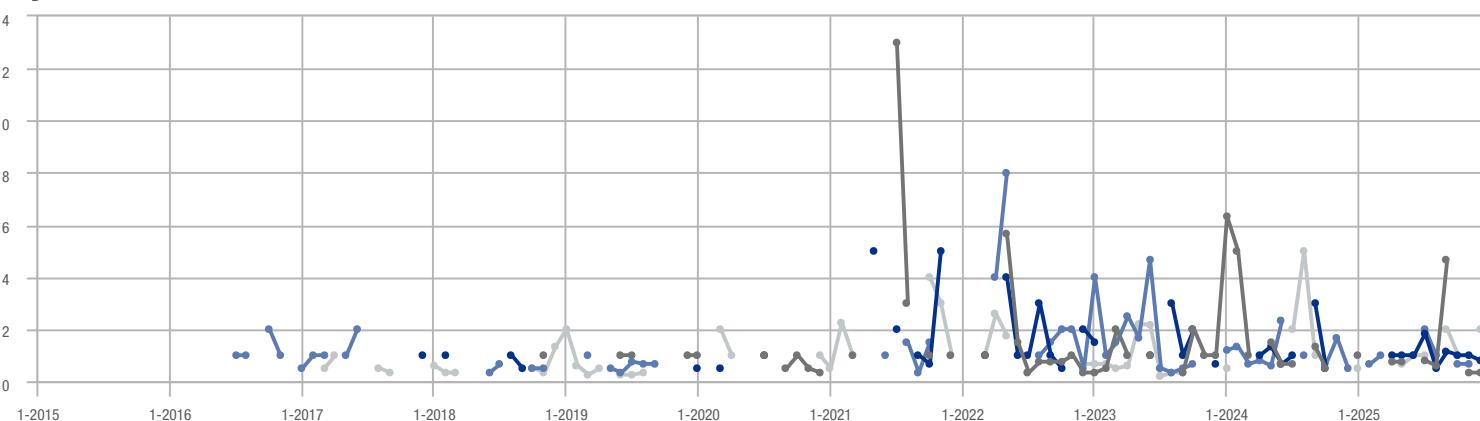
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	2	—	—	2.0	—	—	1	- 50.0%	—
\$250,000 to \$349,999	0	—	—	—	—	—	2	0.0%	- 33.3%
\$350,000 to \$499,999	4	—	- 50.0%	0.8	—	- 20.0%	5	—	- 37.5%
\$500,000 and Above	1	—	0.0%	0.3	—	0.0%	3	0.0%	0.0%
Total	6	+ 500.0%	- 40.0%	0.7	+ 366.7%	- 20.0%	9	+ 28.6%	- 25.0%

## Showings



## Buyer Interest (Showings/Listings)

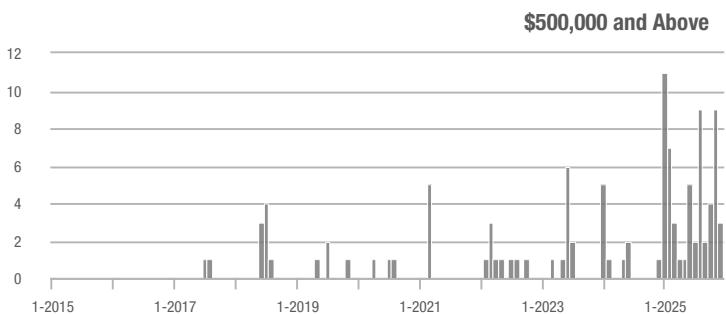
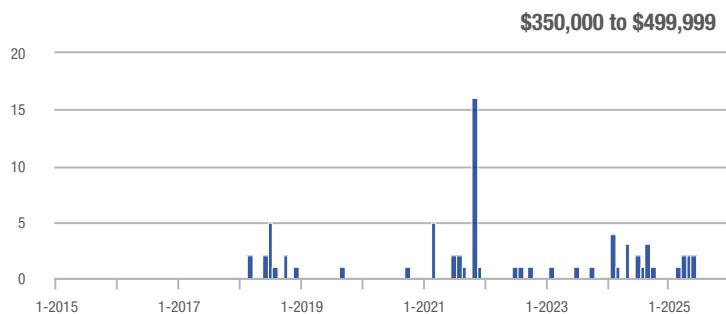
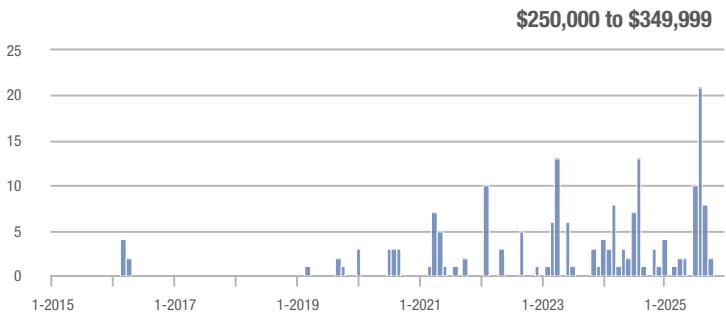
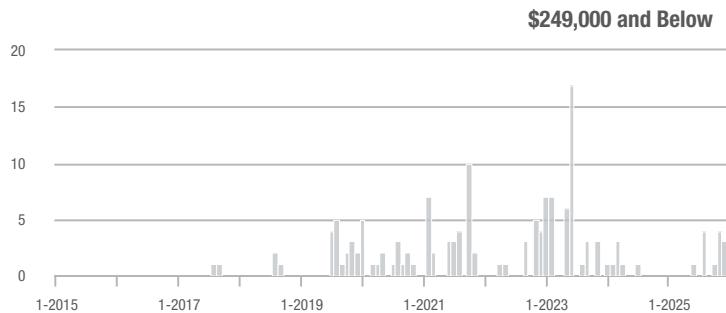
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Gloucester County

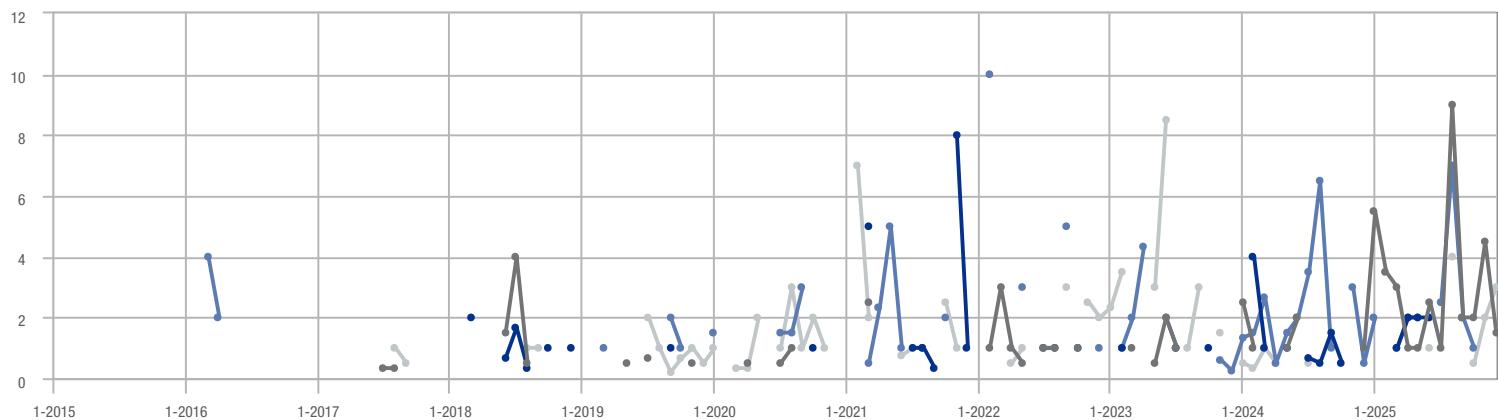
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	3	—	- 25.0%	3.0	—	+ 50.0%	1	- 50.0%	- 50.0%
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	3	+ 200.0%	- 66.7%	1.5	+ 50.0%	- 66.7%	2	+ 100.0%	0.0%
Total	6	+ 200.0%	- 53.8%	2.0	+ 400.0%	- 23.1%	3	- 40.0%	- 40.0%

## Showings



## Buyer Interest (Showings/Listings)

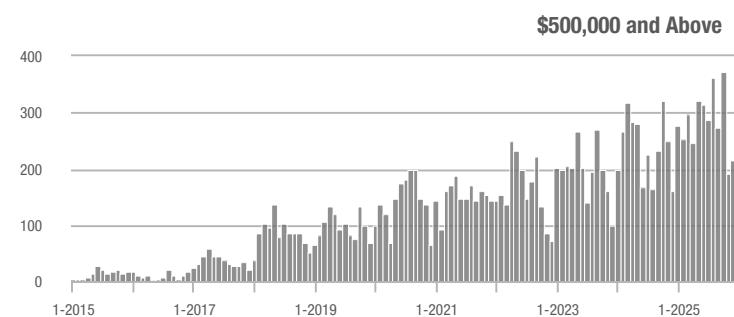
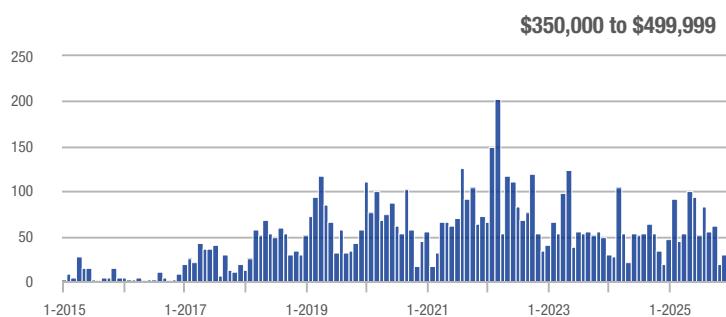
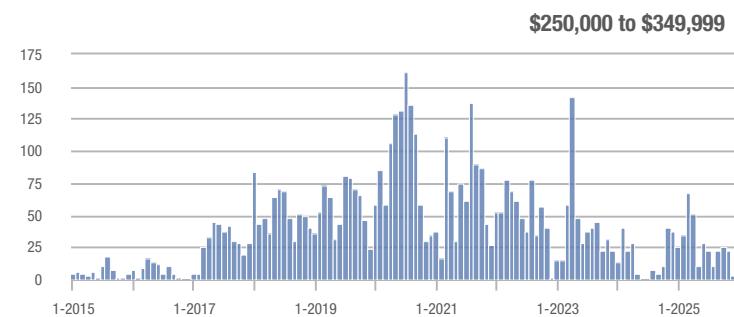
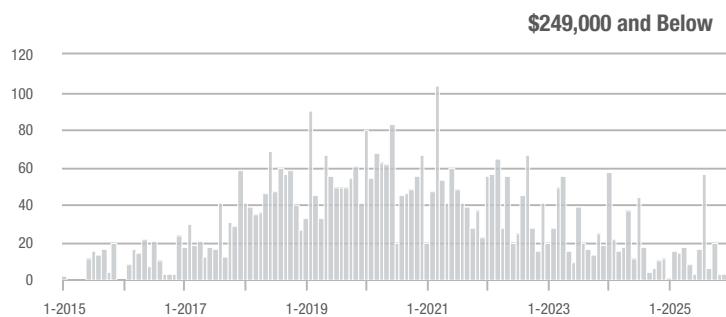
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Goochland County

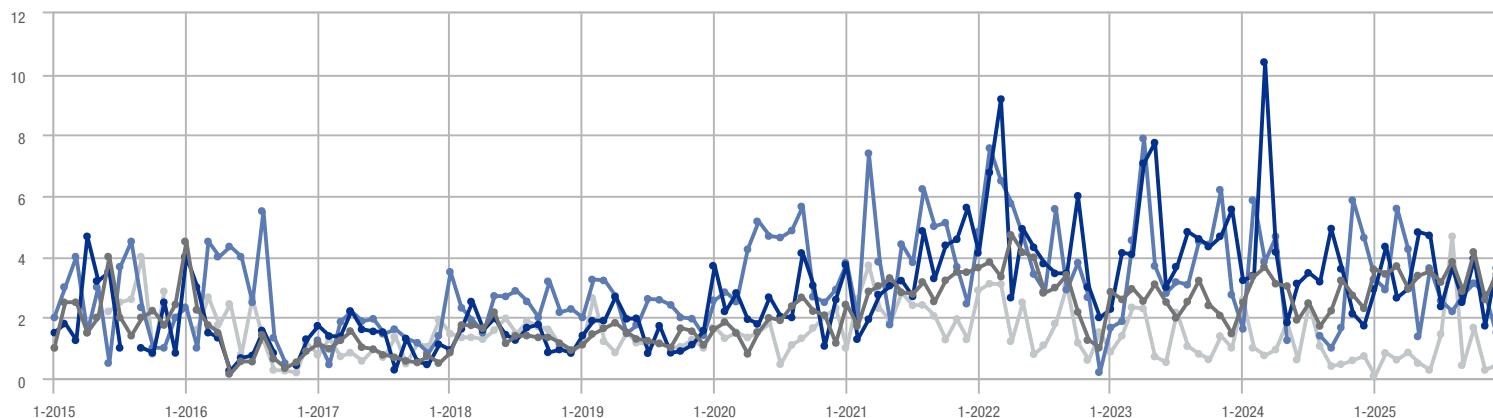
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	3	- 72.7%	0.0%	0.4	- 41.6%	+ 57.1%	7	- 53.3%	- 36.4%
\$250,000 to \$349,999	3	- 91.9%	- 86.4%	1.5	- 67.6%	- 45.5%	2	- 75.0%	- 75.0%
\$350,000 to \$499,999	29	+ 52.6%	+ 52.6%	3.6	+ 109.9%	+ 109.9%	8	- 27.3%	- 27.3%
\$500,000 and Above	216	+ 34.2%	+ 12.5%	3.4	+ 49.1%	+ 32.1%	63	- 10.0%	- 14.9%
Total	241	+ 9.5%	+ 4.8%	3.1	+ 45.1%	+ 36.1%	77	- 24.5%	- 23.0%

## Showings



## Buyer Interest (Showings/Listings)

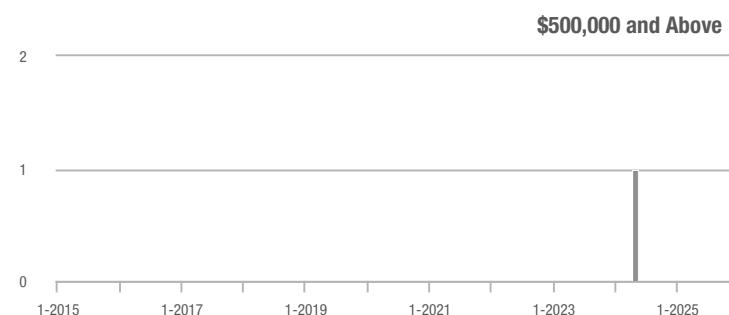
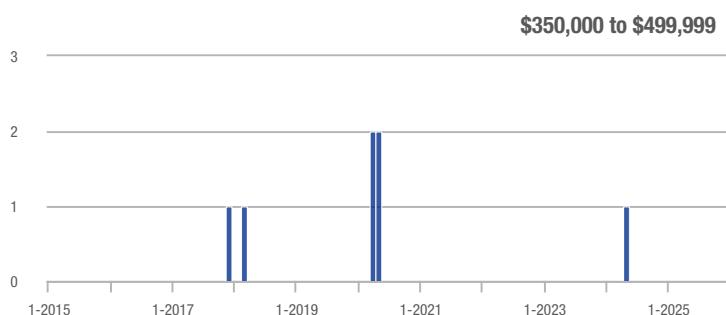
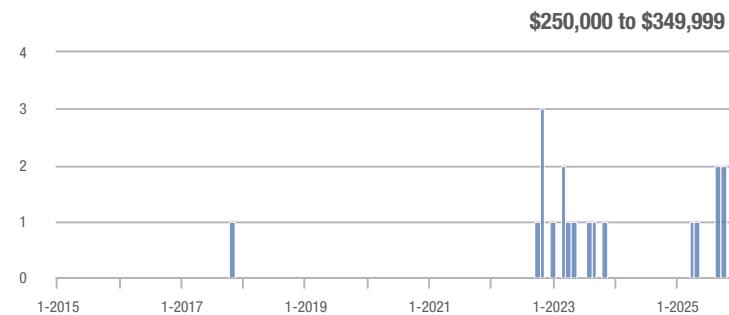
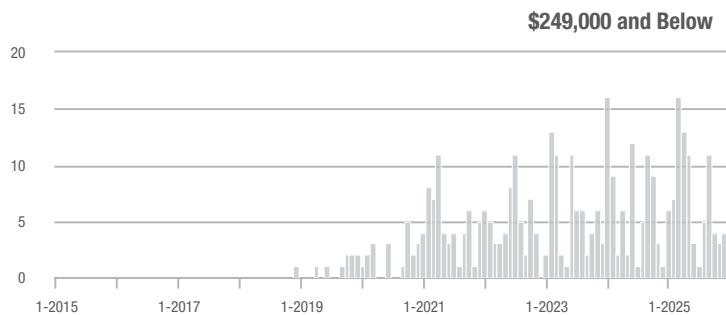
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Greensville County

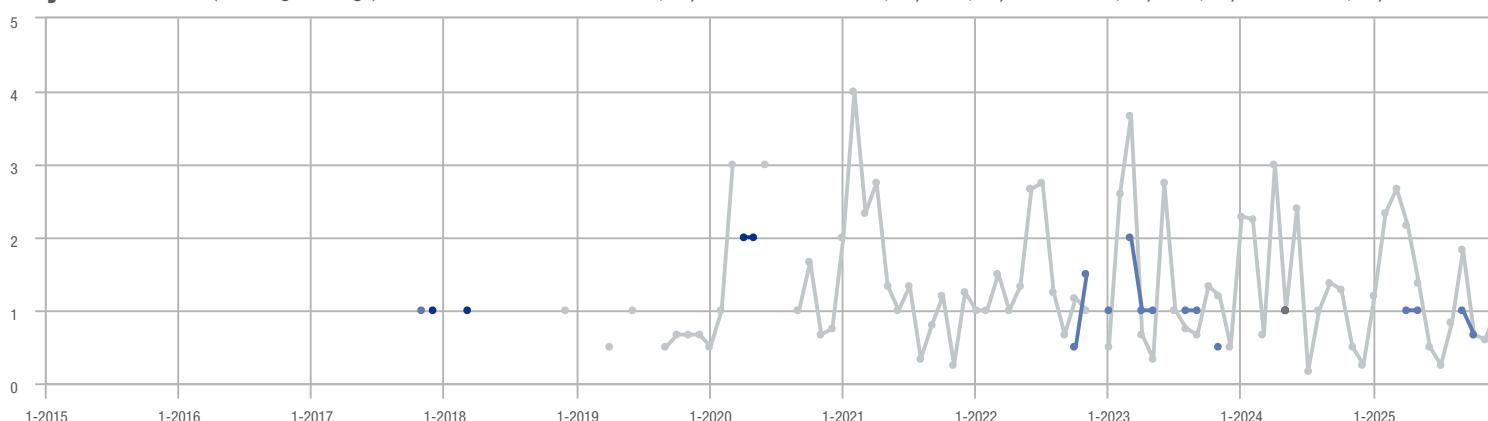
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	4	+ 300.0%	+ 33.3%	1.0	+ 300.0%	+ 66.7%	4	0.0%	- 20.0%
\$250,000 to \$349,999	0	—	—	—	—	—	2	—	- 33.3%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	4	+ 300.0%	+ 33.3%	0.6	+ 128.6%	+ 52.4%	7	+ 75.0%	- 12.5%

### Showings



### Buyer Interest (Showings/Listings)

● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



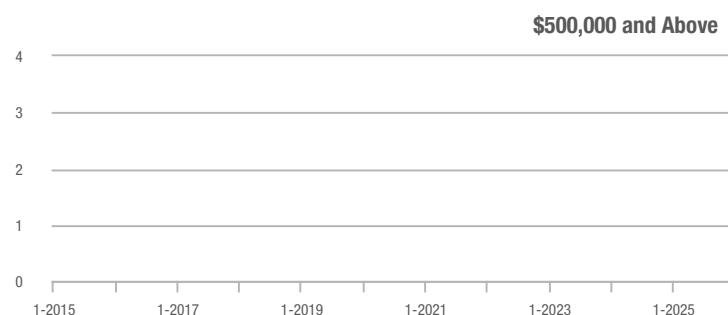
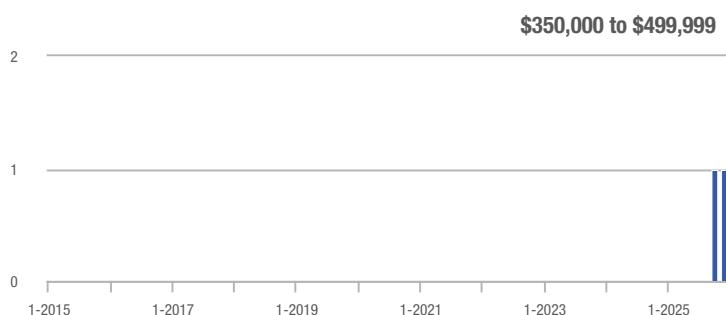
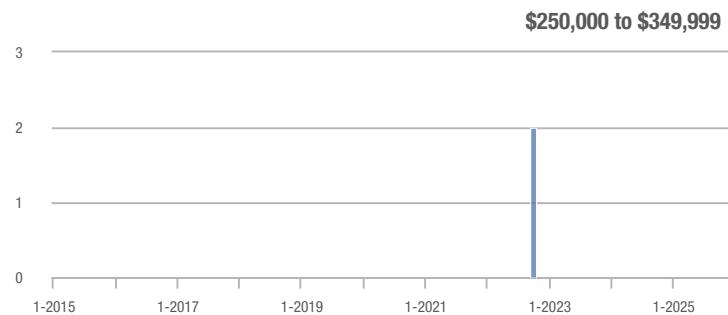
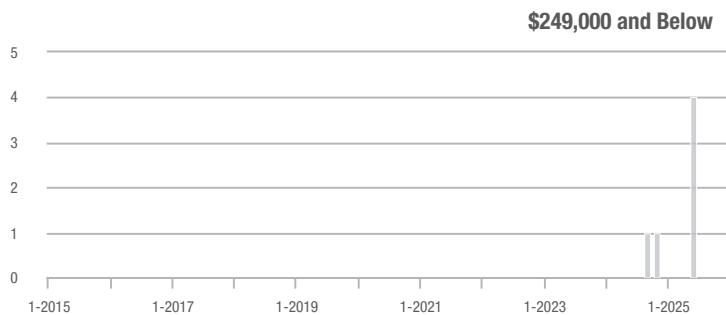
## Showings Report for December 2025

Analytic and Trend Data from Central Virginia Regional MLS

# Halifax County

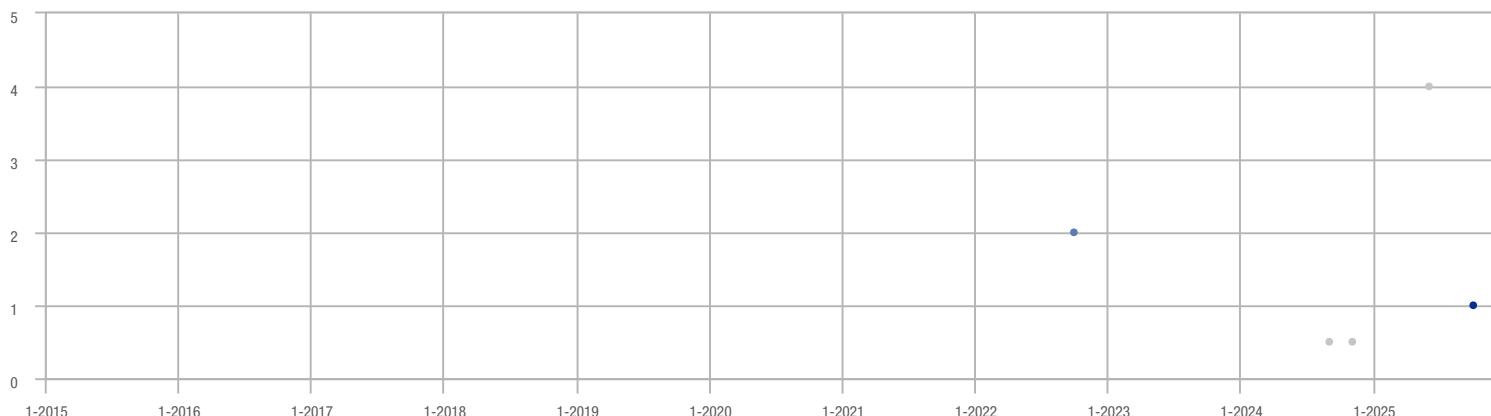
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	1	—	—	1.0	—	—	1	—	0.0%
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	1	—	—	1.0	—	—	1	- 50.0%	0.0%

## Showings



## Buyer Interest (Showings/Listings)

— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



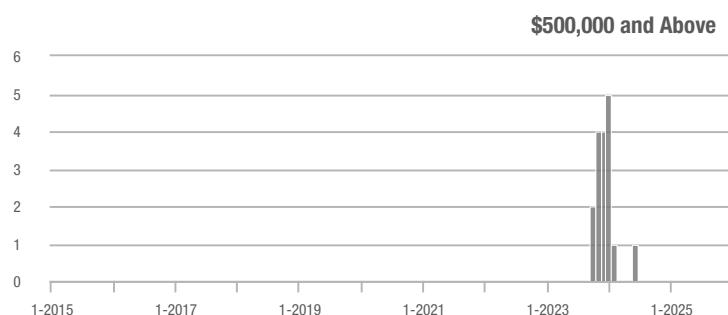
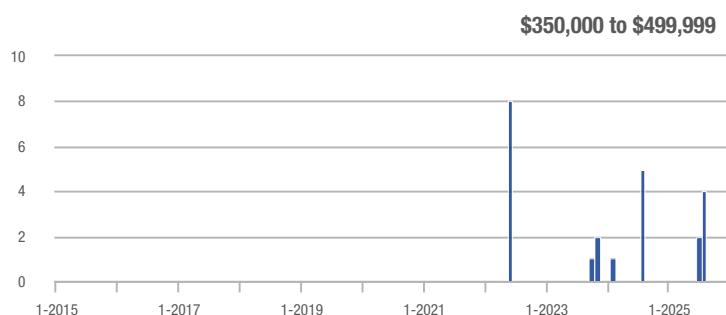
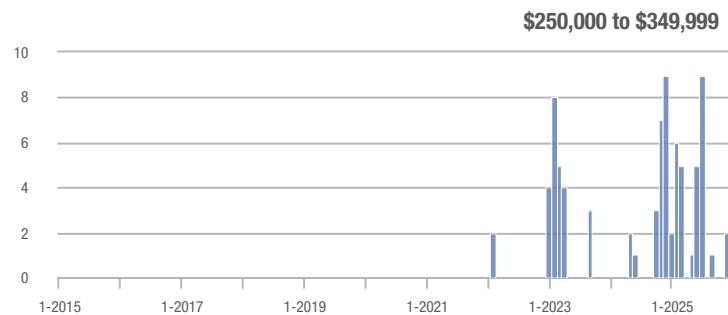
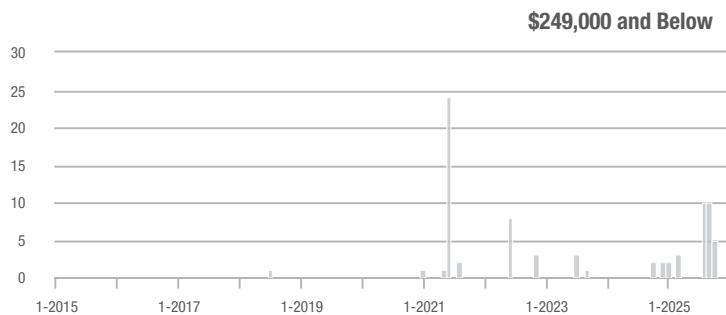
## Showings Report for December 2025

Analytic and Trend Data from Central Virginia Regional MLS

# Hampton City

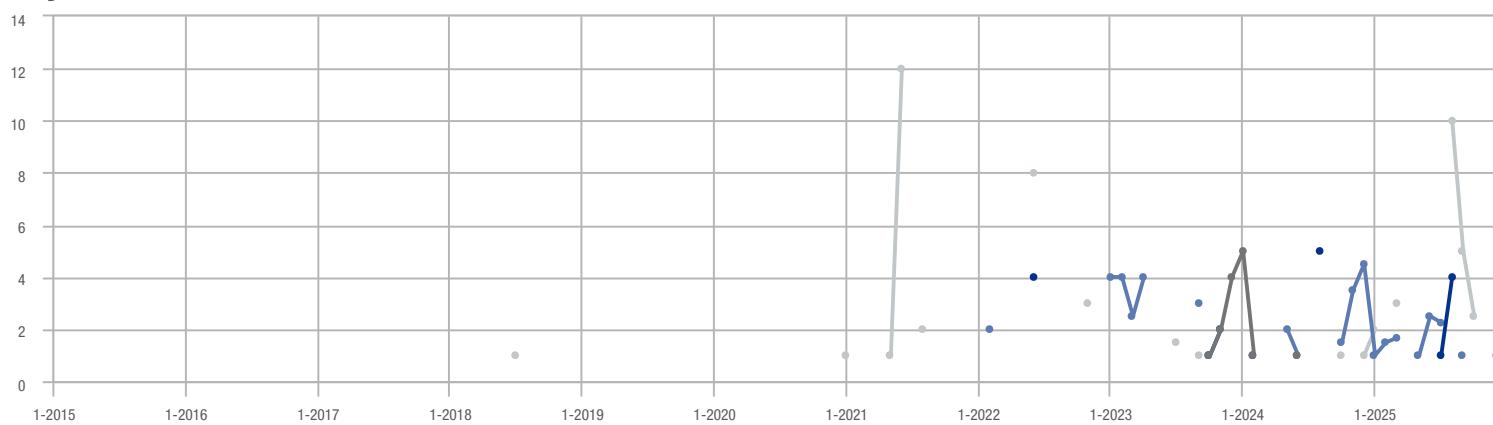
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	1	- 50.0%	0.0%
\$250,000 to \$349,999	2	- 77.8%	—	1.0	- 77.8%	—	2	0.0%	+ 100.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	2	- 81.8%	—	0.7	- 75.8%	—	3	- 25.0%	+ 50.0%

## Showings



## Buyer Interest (Showings/Listings)

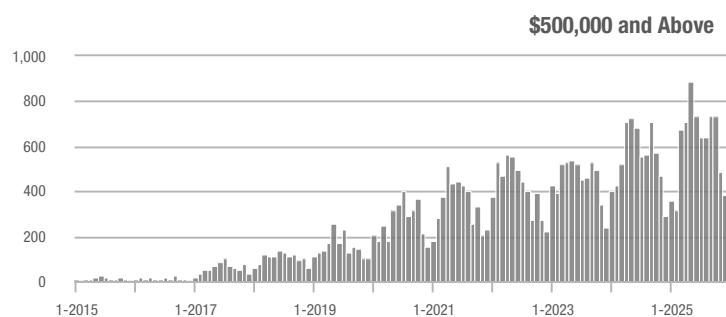
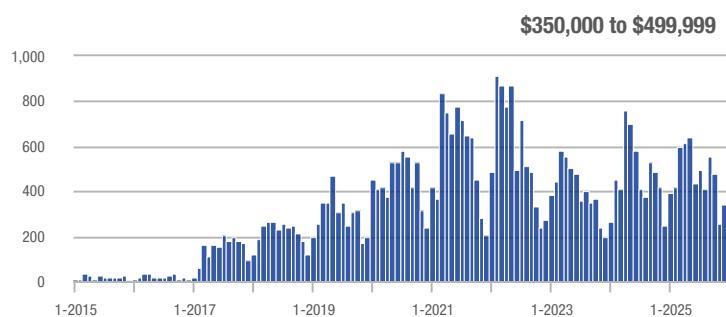
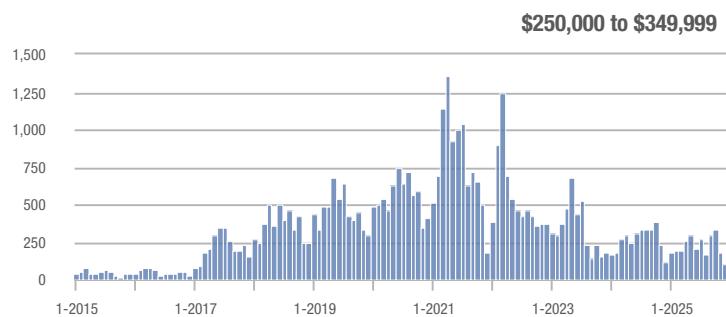
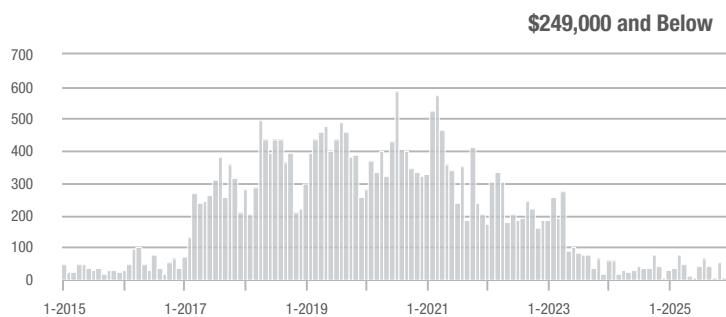
Legend: ● \$249,000 and Below ● \$250,000 to \$349,999 ● \$350,000 to \$499,999 ● \$500,000 and Above



# Hanover County

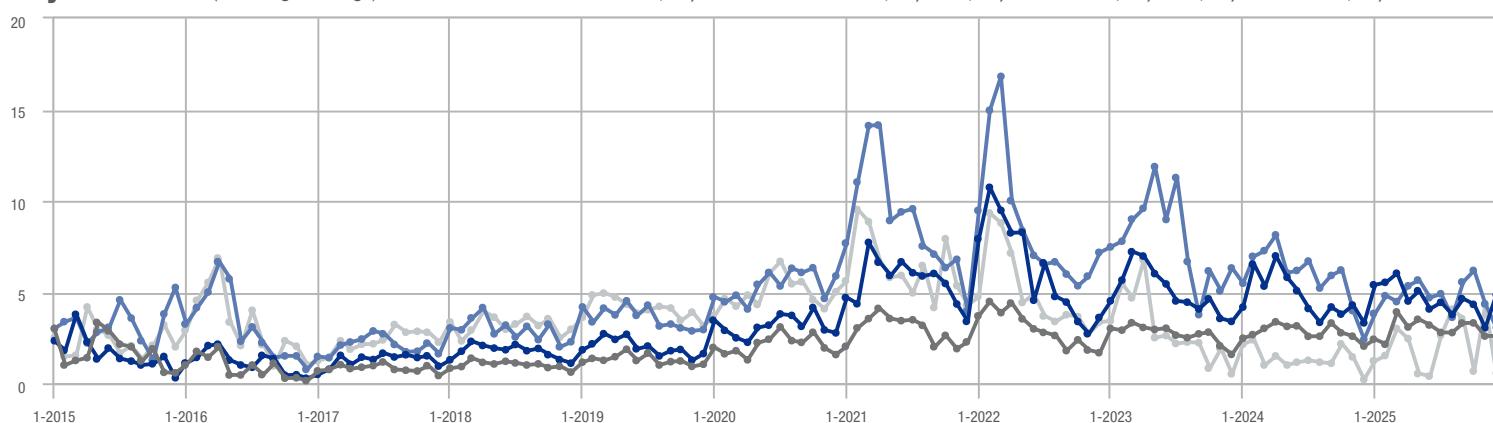
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	5	0.0%	- 91.1%	0.6	+ 166.7%	- 87.1%	9	- 62.5%	- 30.8%
\$250,000 to \$349,999	104	- 8.0%	- 43.2%	3.1	+ 27.2%	- 29.8%	34	- 27.7%	- 19.0%
\$350,000 to \$499,999	344	+ 40.4%	+ 33.3%	4.8	+ 46.3%	+ 59.6%	71	- 4.1%	- 16.5%
\$500,000 and Above	387	+ 34.8%	- 20.9%	2.6	+ 27.6%	+ 0.4%	149	+ 5.7%	- 21.2%
Total	731	+ 33.9%	- 16.2%	3.1	+ 44.8%	+ 5.7%	234	- 7.5%	- 20.7%

## Showings



## Buyer Interest (Showings/Listings)

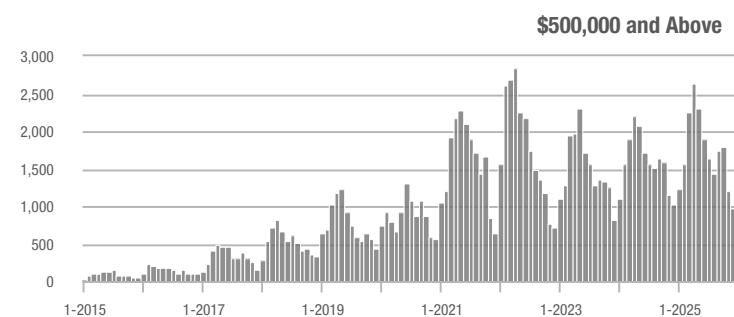
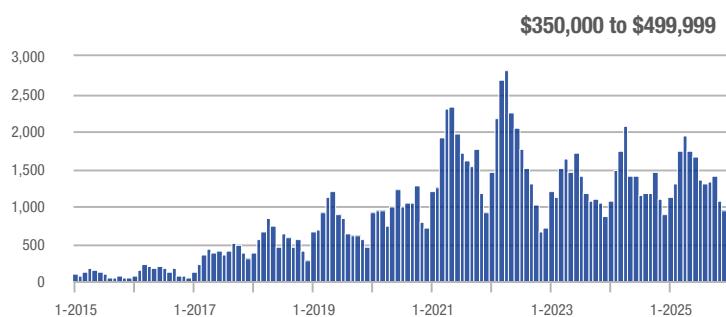
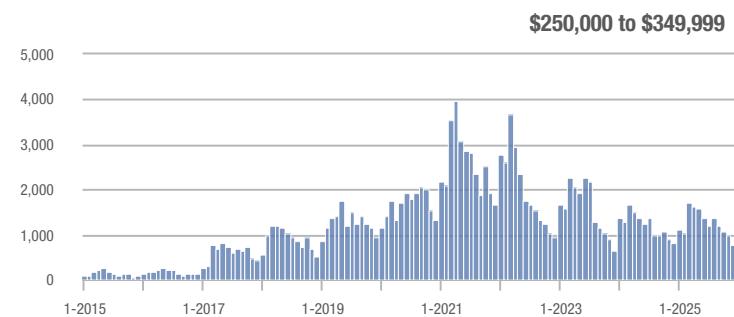
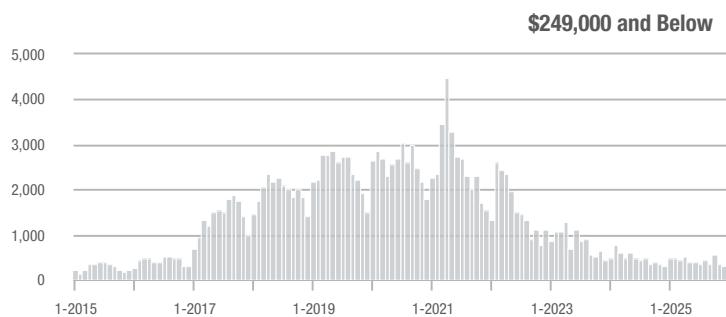
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Henrico County

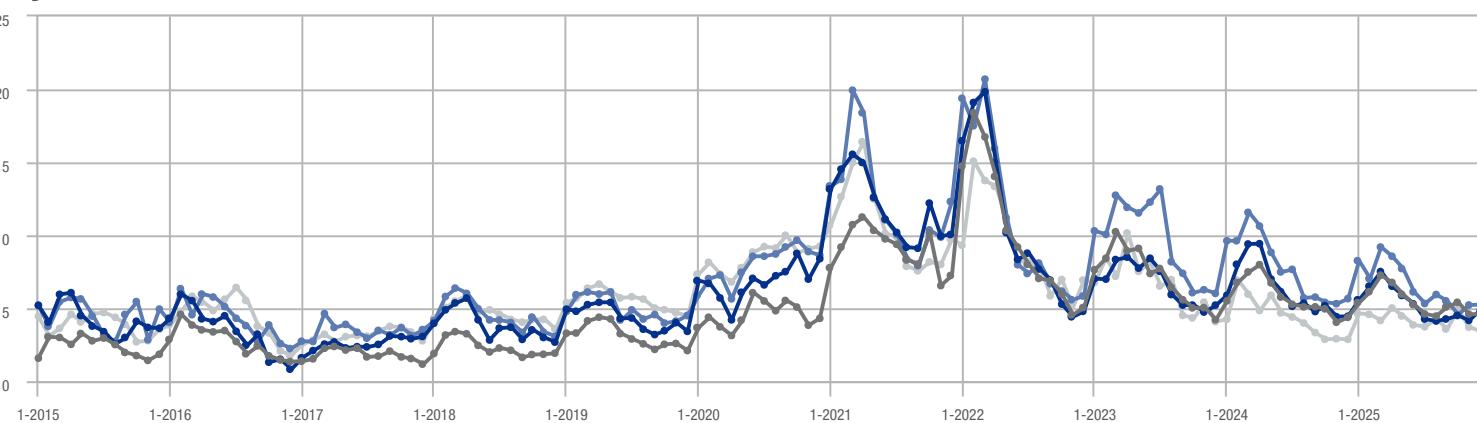
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	314	+ 10.6%	- 11.8%	3.5	+ 20.3%	- 7.0%	91	- 8.1%	- 5.2%
\$250,000 to \$349,999	761	- 8.5%	- 24.1%	5.2	- 7.3%	+ 0.5%	145	- 1.4%	- 24.5%
\$350,000 to \$499,999	954	+ 5.5%	- 11.0%	4.9	+ 9.3%	+ 16.7%	196	- 3.4%	- 23.7%
\$500,000 and Above	973	- 5.1%	- 18.6%	4.6	+ 4.8%	- 0.2%	212	- 9.4%	- 18.5%
Total	2,648	- 3.7%	- 20.0%	4.6	+ 2.0%	+ 1.2%	573	- 5.6%	- 21.0%

## Showings



## Buyer Interest (Showings/Listings)

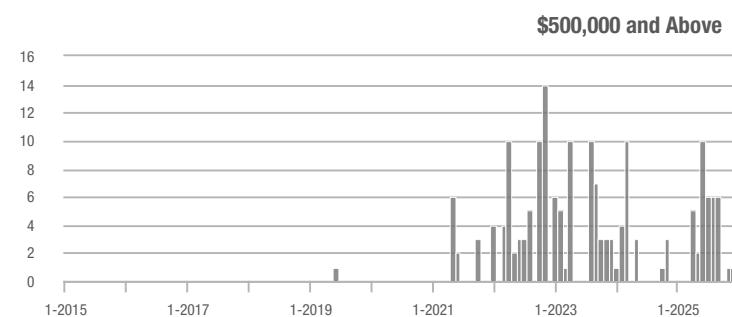
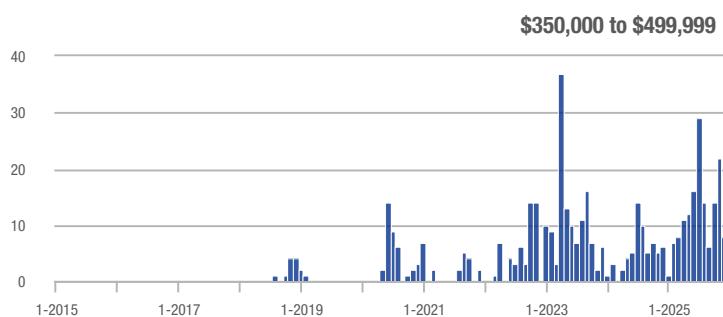
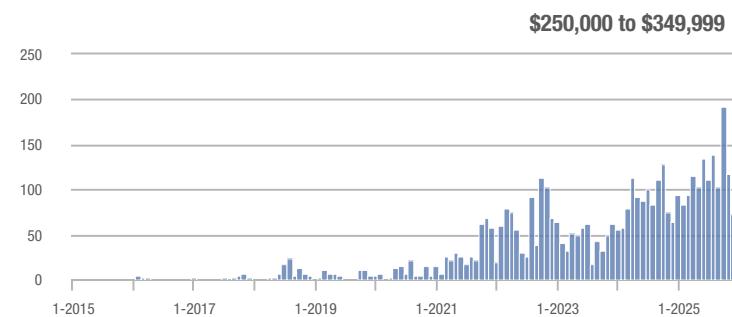
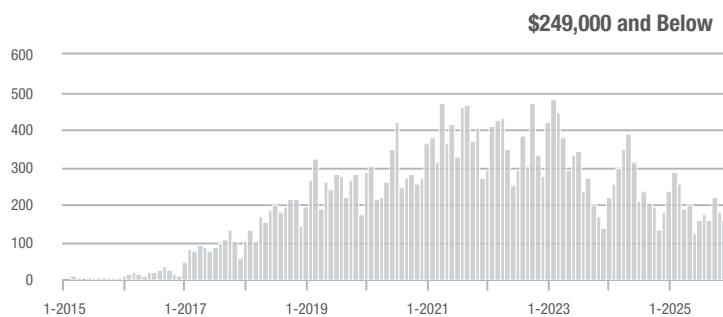
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Hopewell City

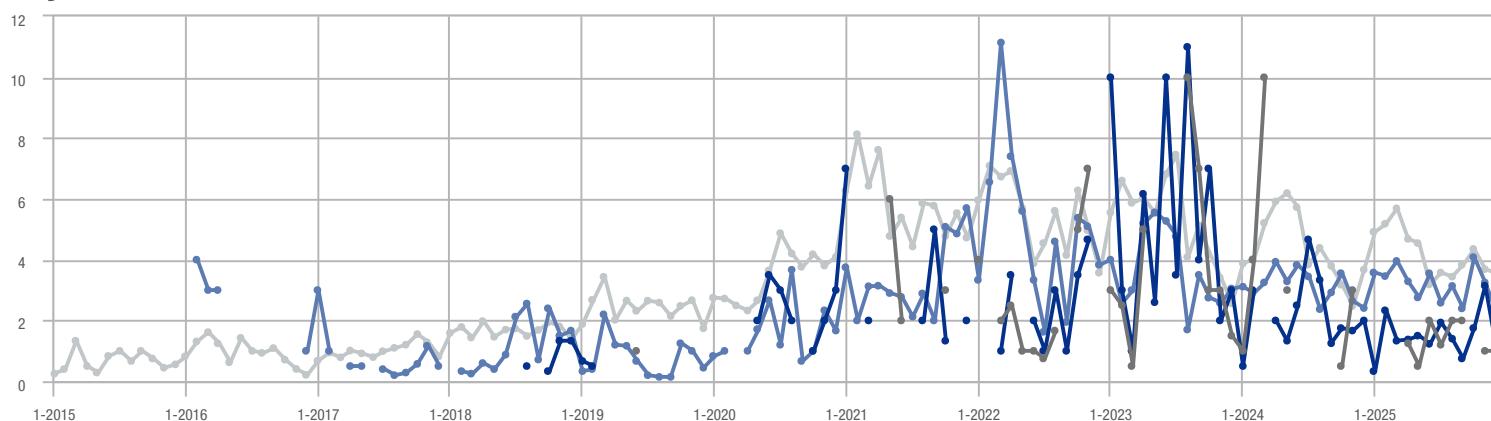
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	160	- 11.1%	- 9.6%	3.6	- 3.2%	- 3.6%	45	- 8.2%	- 6.3%
\$250,000 to \$349,999	73	+ 12.3%	- 37.6%	2.3	- 5.2%	- 29.8%	32	+ 18.5%	- 11.1%
\$350,000 to \$499,999	8	+ 33.3%	- 63.6%	1.1	- 42.9%	- 63.6%	7	+ 133.3%	0.0%
\$500,000 and Above	1	—	0.0%	1.0	—	0.0%	1	0.0%	0.0%
Total	254	- 0.8%	- 21.8%	2.9	- 7.6%	- 14.7%	87	+ 7.4%	- 8.4%

## Showings



## Buyer Interest (Showings/Listings)

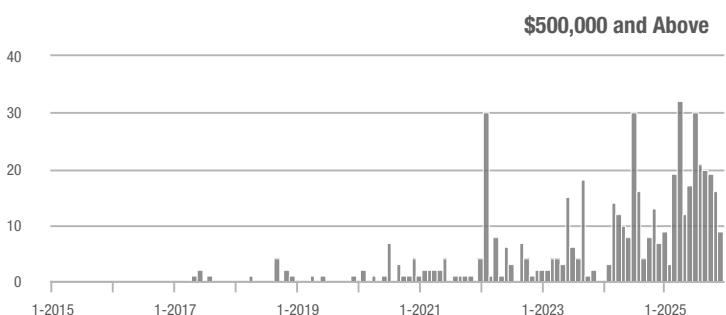
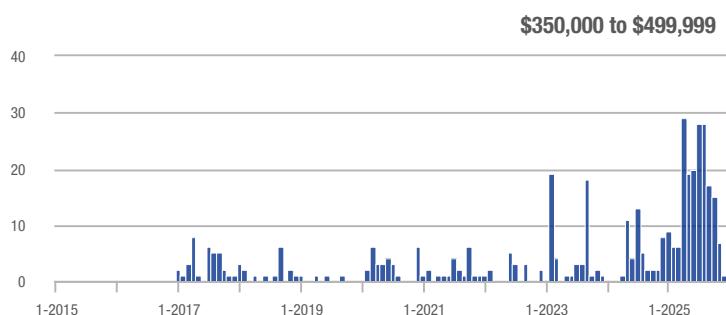
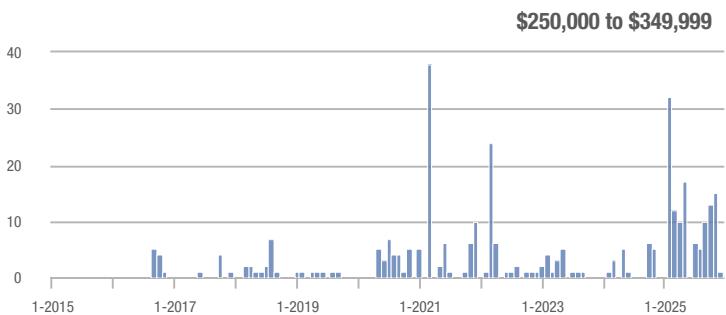
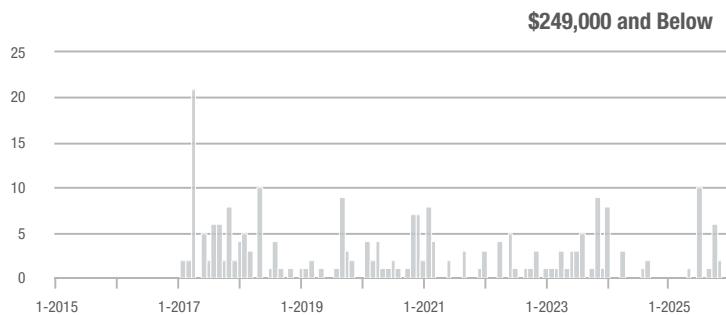
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# James City County

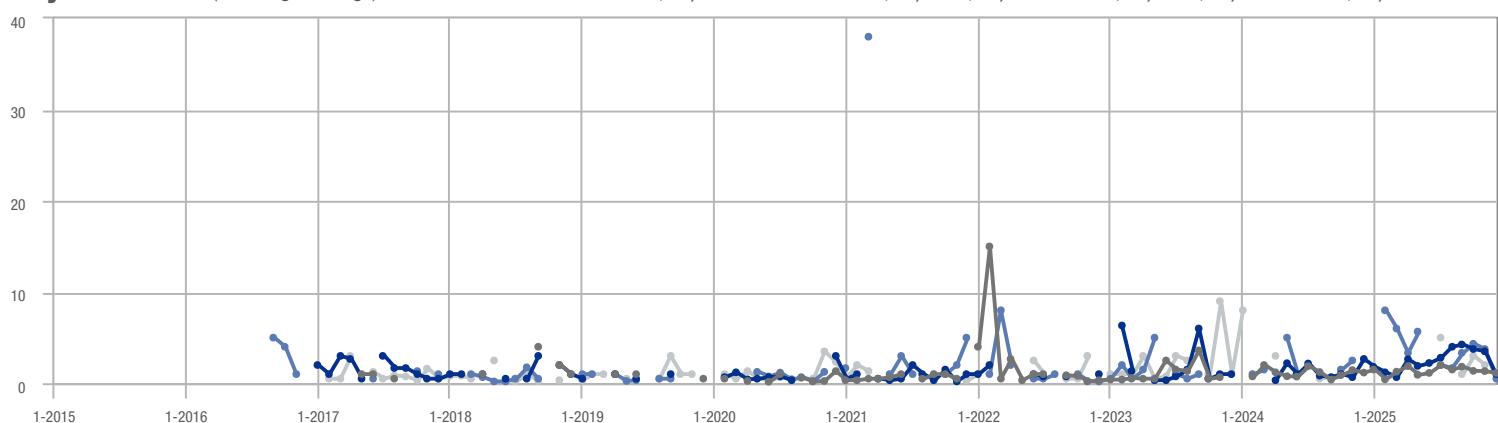
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	1	—	- 93.3%	0.5	—	- 86.7%	2	—	- 50.0%
\$350,000 to \$499,999	1	- 87.5%	- 85.7%	1.0	- 62.5%	- 71.4%	1	- 66.7%	- 50.0%
\$500,000 and Above	9	+ 28.6%	- 43.8%	1.1	- 3.6%	- 15.6%	8	+ 33.3%	- 33.3%
Total	11	+ 10.0%	- 66.7%	1.0	- 30.0%	- 45.5%	11	+ 57.1%	- 38.9%

## Showings



## Buyer Interest (Showings/Listings)

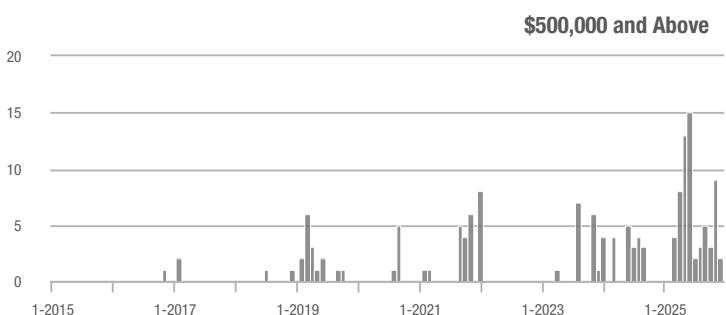
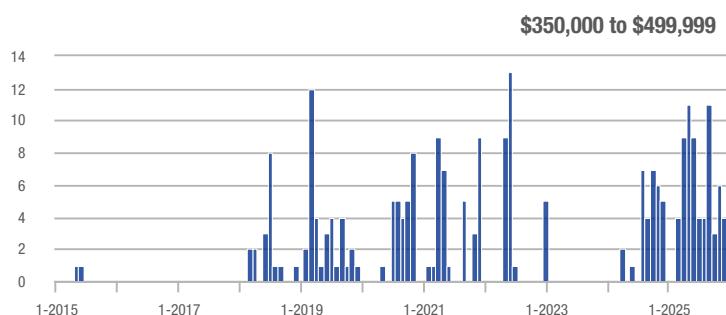
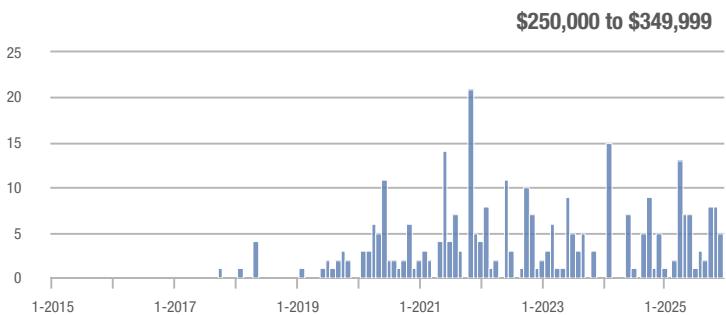
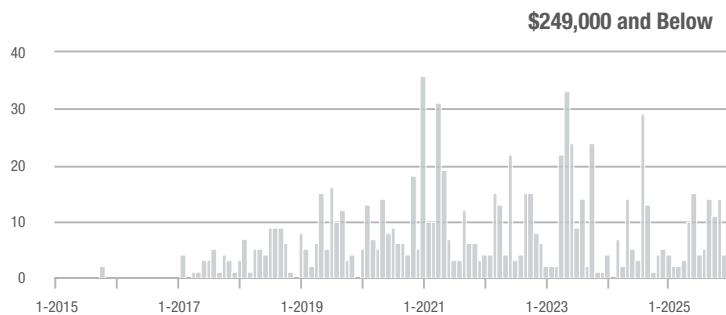
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# King and Queen County

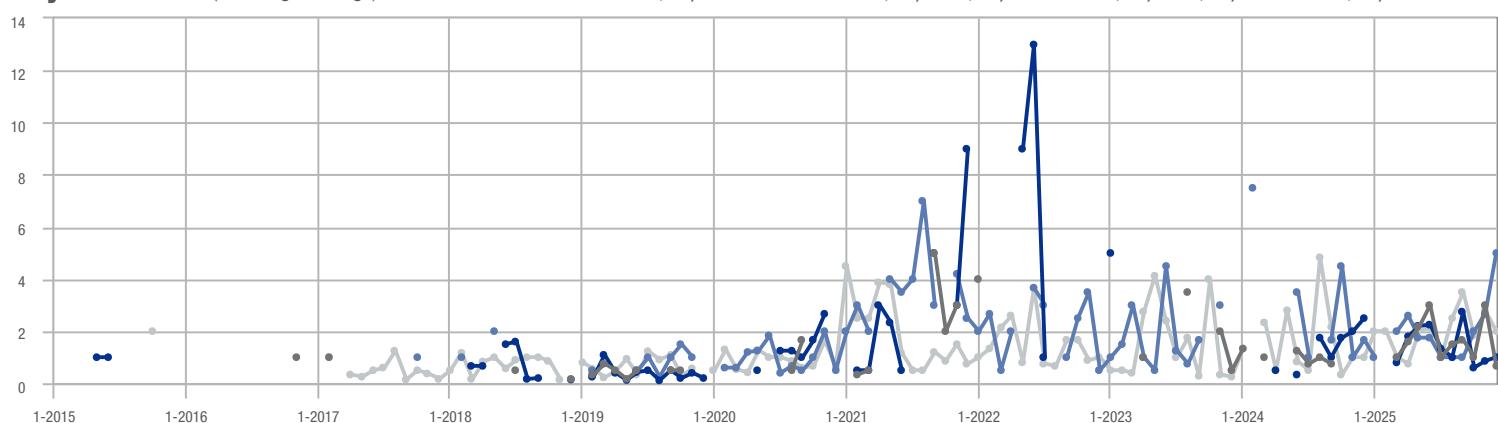
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	4	- 20.0%	- 71.4%	2.0	+ 100.0%	- 28.6%	2	- 60.0%	- 60.0%
\$250,000 to \$349,999	5	0.0%	- 37.5%	5.0	+ 200.0%	+ 87.5%	1	- 66.7%	- 66.7%
\$350,000 to \$499,999	4	- 20.0%	- 33.3%	1.0	- 60.0%	+ 16.7%	4	+ 100.0%	- 42.9%
\$500,000 and Above	2	—	- 77.8%	0.7	—	- 77.8%	3	+ 200.0%	0.0%
Total	14	- 26.3%	- 58.8%	1.8	+ 10.5%	- 17.6%	8	- 33.3%	- 50.0%

## Showings



## Buyer Interest (Showings/Listings)

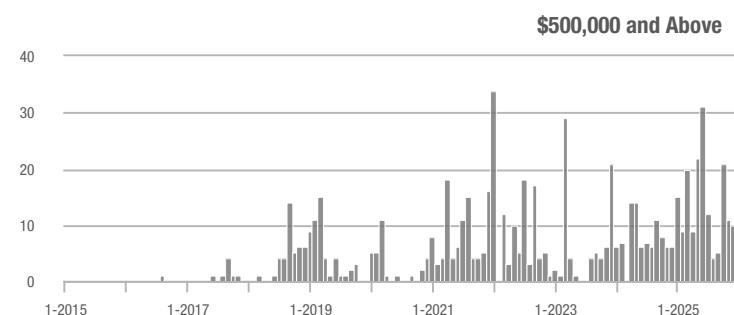
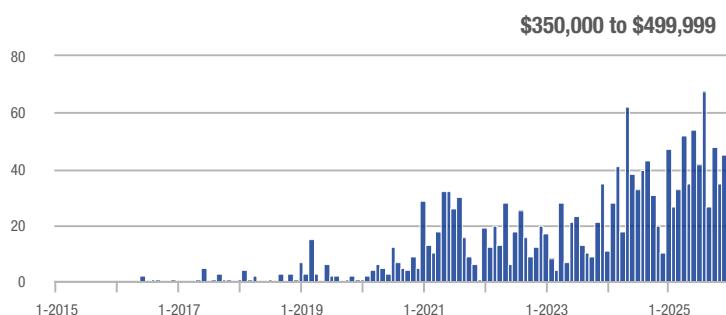
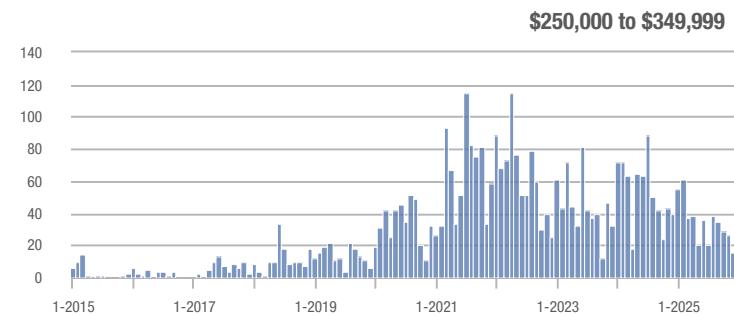
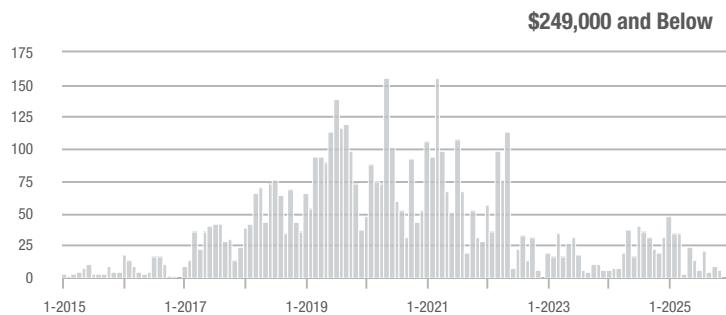
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## King William County

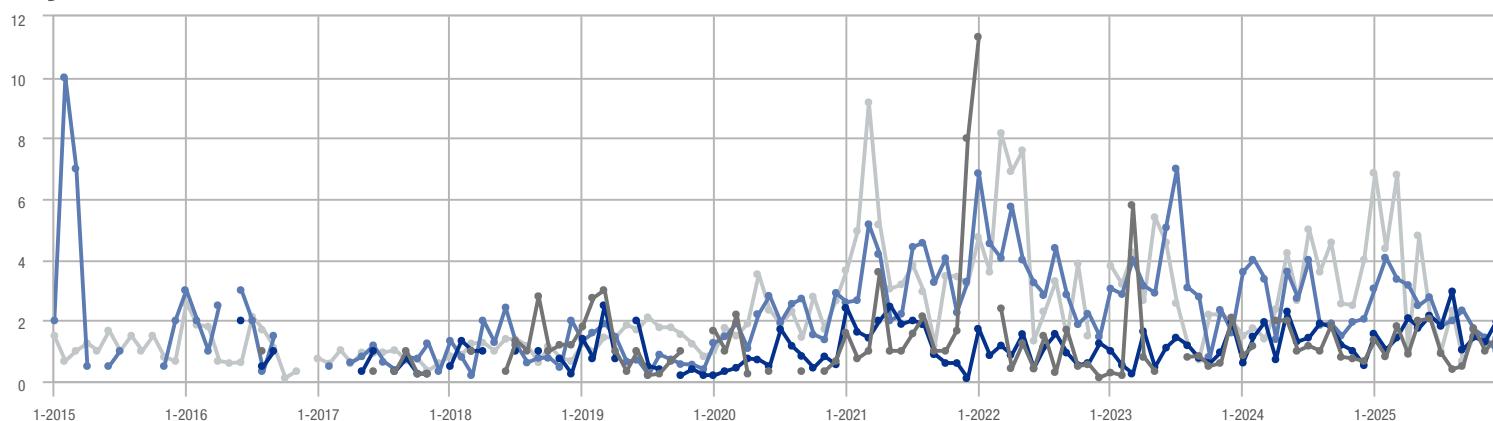
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	4	- 50.0%	- 20.0%
\$250,000 to \$349,999	16	- 59.0%	- 38.5%	1.0	- 51.3%	- 30.8%	16	- 15.8%	- 11.1%
\$350,000 to \$499,999	45	+ 350.0%	+ 28.6%	2.0	+ 271.7%	+ 50.9%	23	+ 21.1%	- 14.8%
\$500,000 and Above	10	+ 66.7%	- 9.1%	1.4	+ 114.3%	+ 42.9%	7	- 22.2%	- 36.4%
Total	66	- 21.4%	- 14.3%	1.4	- 16.3%	+ 2.5%	46	- 6.1%	- 16.4%

### Showings



### Buyer Interest (Showings/Listings)

— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above





## Showings Report for December 2025

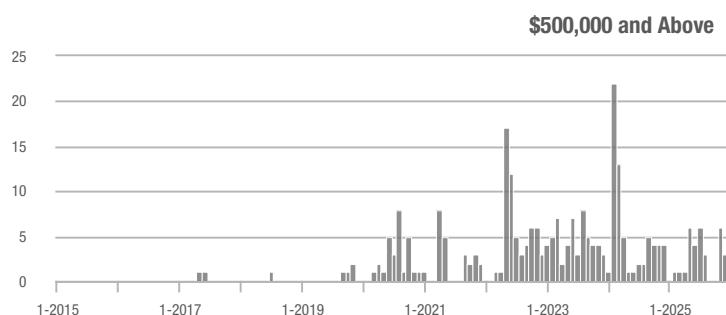
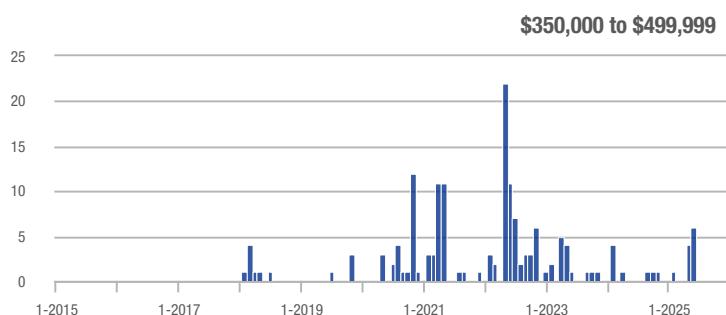
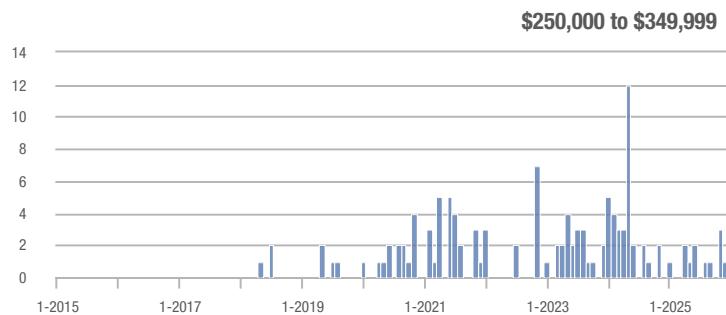
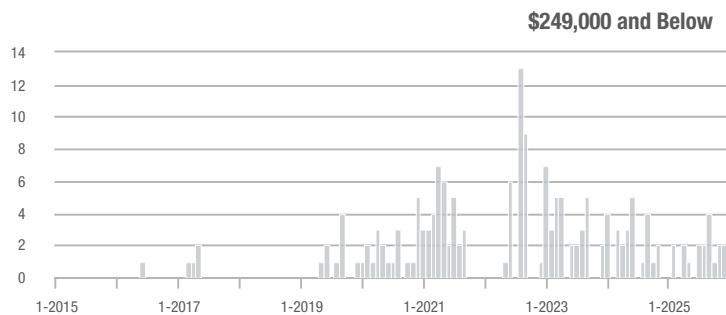
Analytic and Trend Data from Central Virginia Regional MLS



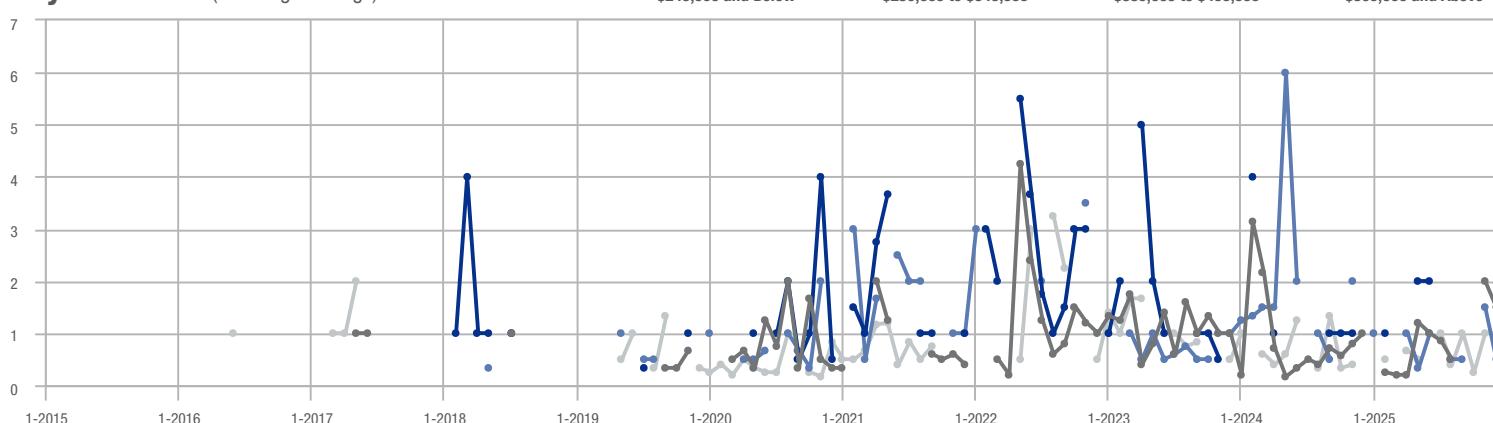
# Lancaster County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	2	—	0.0%	1.0	—	0.0%	2	- 60.0%	0.0%
\$250,000 to \$349,999	1	—	- 66.7%	0.5	—	- 66.7%	2	+ 100.0%	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	3	- 25.0%	- 50.0%	1.5	+ 50.0%	- 25.0%	2	- 50.0%	- 33.3%
Total	6	+ 50.0%	- 45.5%	1.0	+ 175.0%	- 36.4%	6	- 45.5%	- 14.3%

## Showings



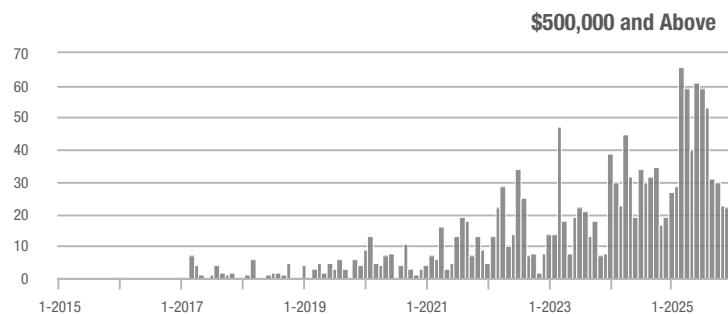
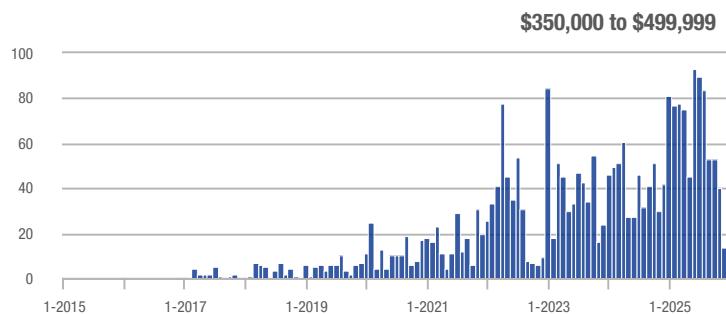
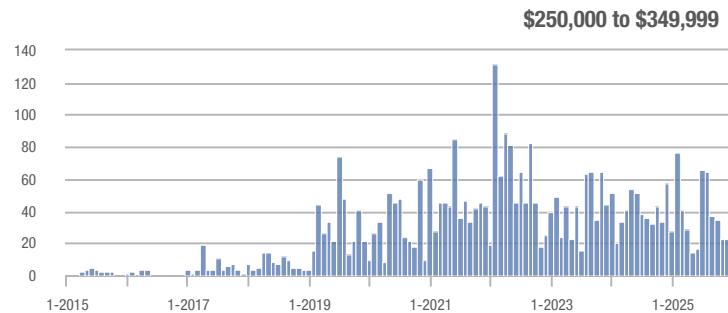
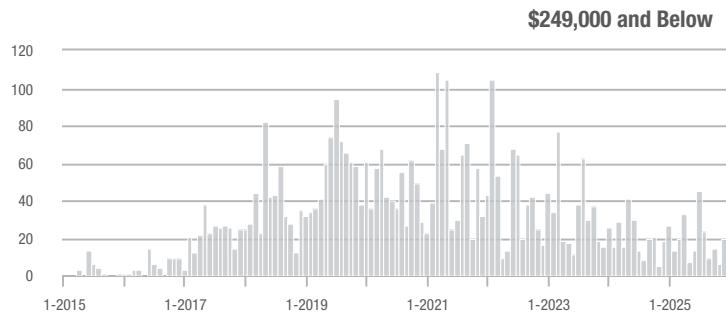
## Buyer Interest (Showings/Listings)



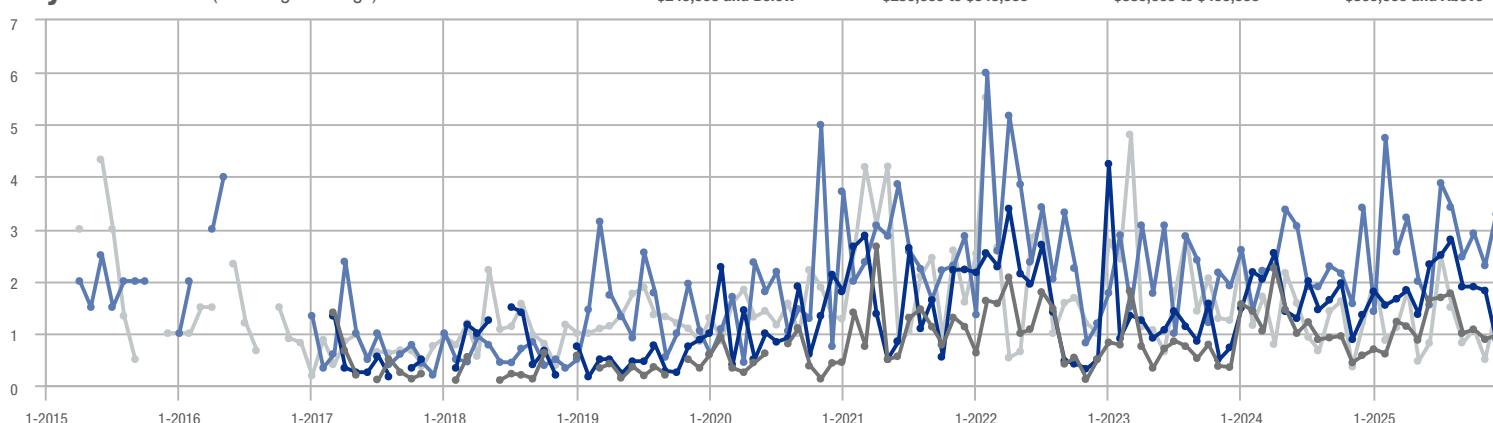
# Louisa County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	19	+ 5.6%	+ 216.7%	1.5	+ 21.8%	+ 192.3%	13	- 13.3%	+ 8.3%
\$250,000 to \$349,999	23	- 60.3%	0.0%	3.3	- 3.7%	+ 42.9%	7	- 58.8%	- 30.0%
\$350,000 to \$499,999	14	- 66.7%	- 65.0%	0.9	- 35.4%	- 51.9%	16	- 48.4%	- 27.3%
\$500,000 and Above	22	+ 15.8%	- 4.3%	1.0	+ 66.1%	+ 8.1%	23	- 30.3%	- 11.5%
Total	78	- 42.2%	- 8.2%	1.4	- 10.2%	+ 8.2%	56	- 35.6%	- 15.2%

## Showings



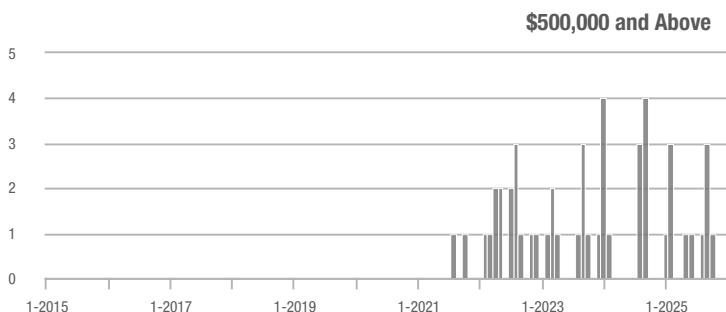
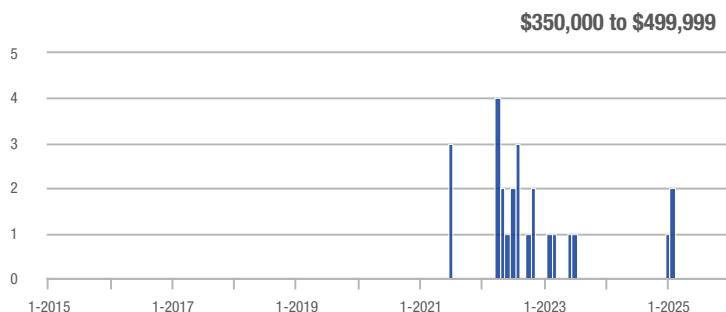
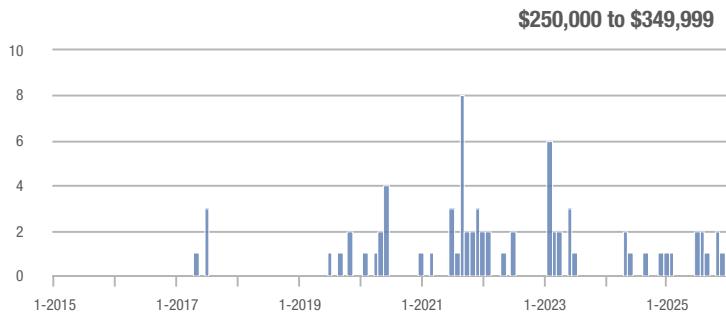
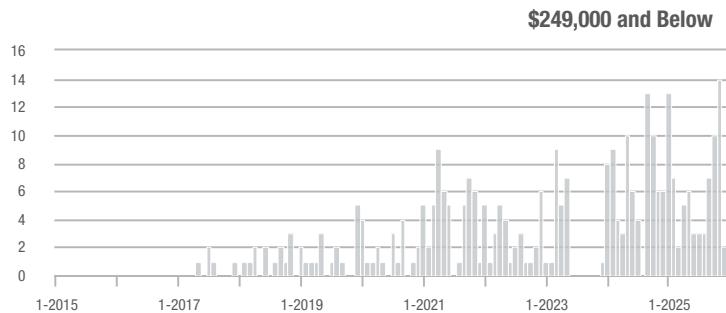
## Buyer Interest (Showings/Listings)



## Lunenburg County

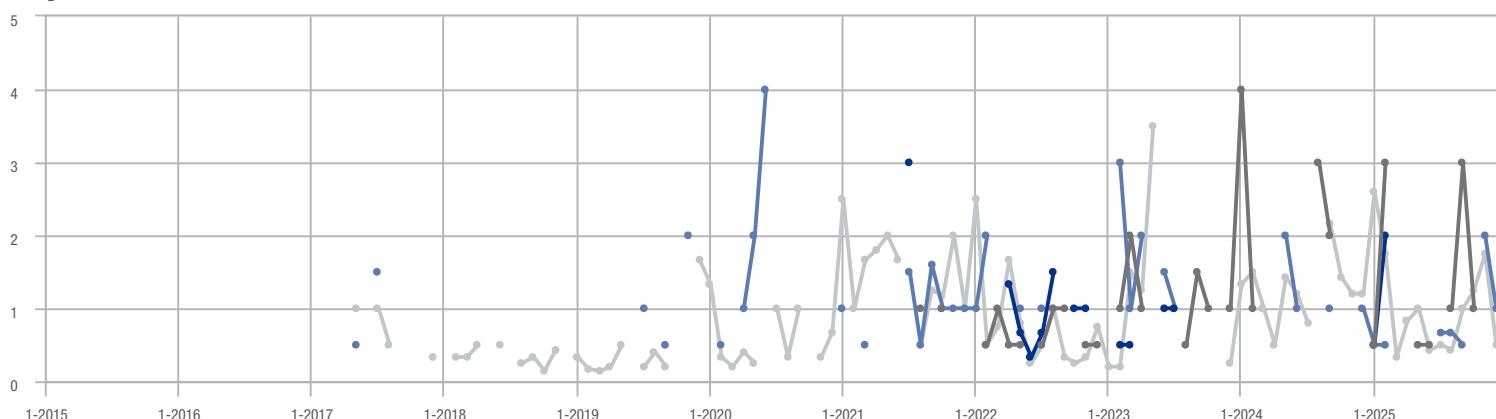
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	2	- 66.7%	- 85.7%	0.5	- 58.3%	- 71.4%	4	- 20.0%	- 50.0%
\$250,000 to \$349,999	1	0.0%	- 50.0%	1.0	0.0%	- 50.0%	1	0.0%	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	3	- 57.1%	- 81.3%	0.6	- 40.0%	- 66.3%	5	- 28.6%	- 44.4%

### Showings



### Buyer Interest (Showings/Listings)

● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



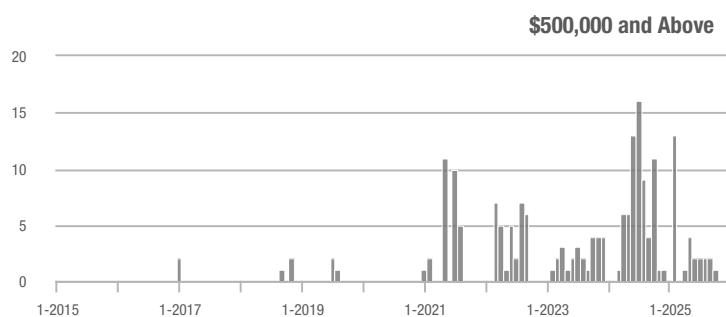
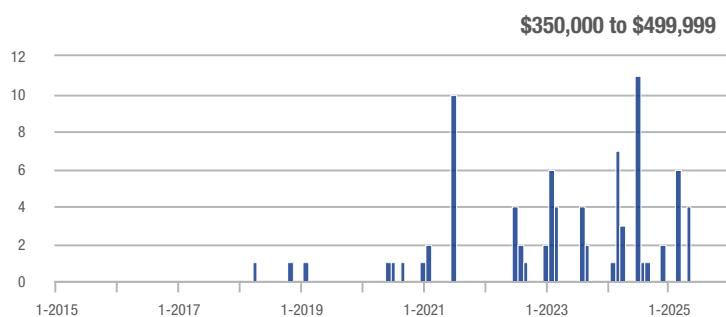
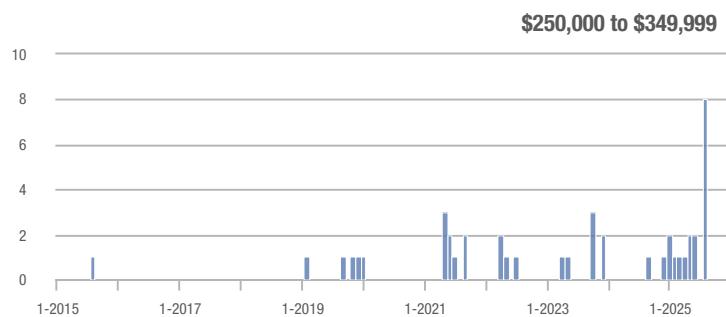
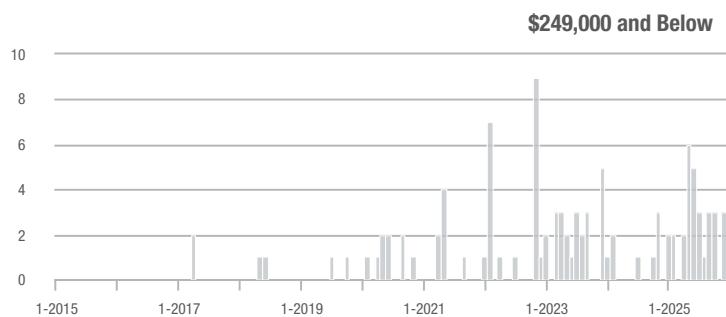
## Showings Report for December 2025

Analytic and Trend Data from Central Virginia Regional MLS

# Mathews County

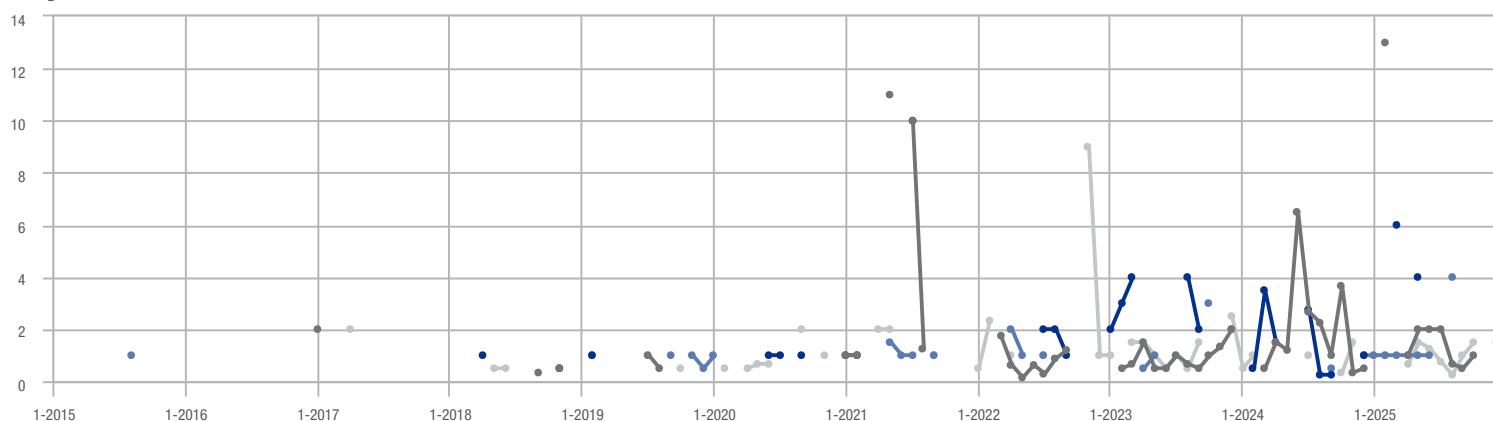
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	3	—	—	1.5	—	—	2	0.0%	0.0%
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	3	0.0%	—	1.5	+ 200.0%	—	2	- 66.7%	0.0%

## Showings



## Buyer Interest (Showings/Listings)

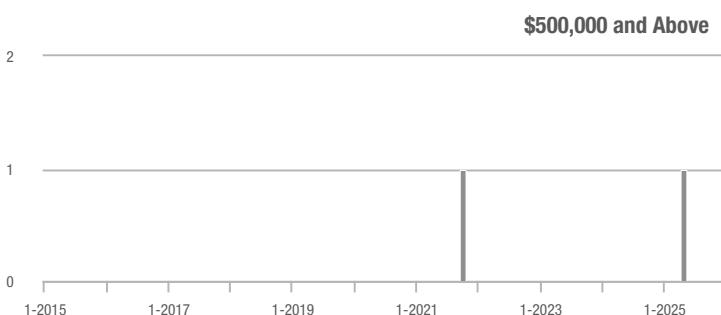
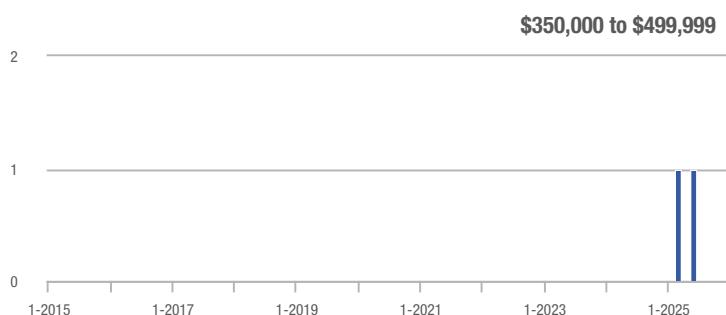
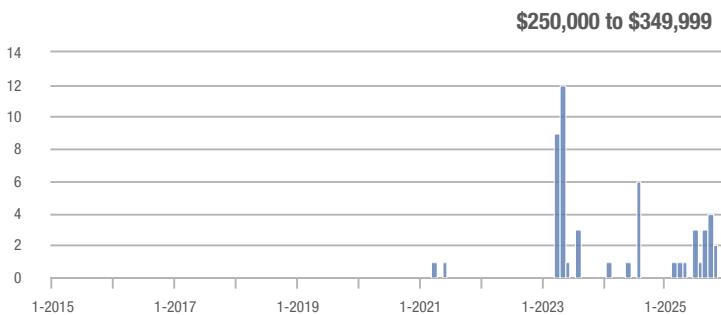
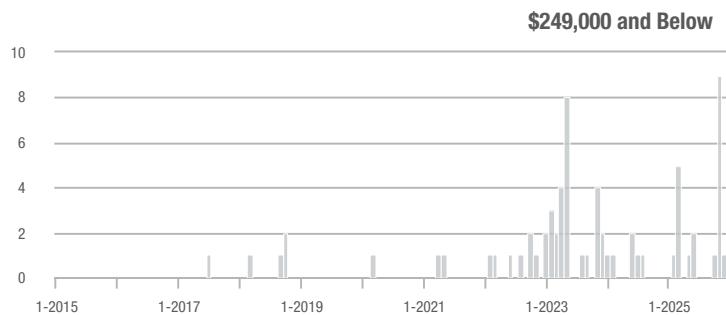
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



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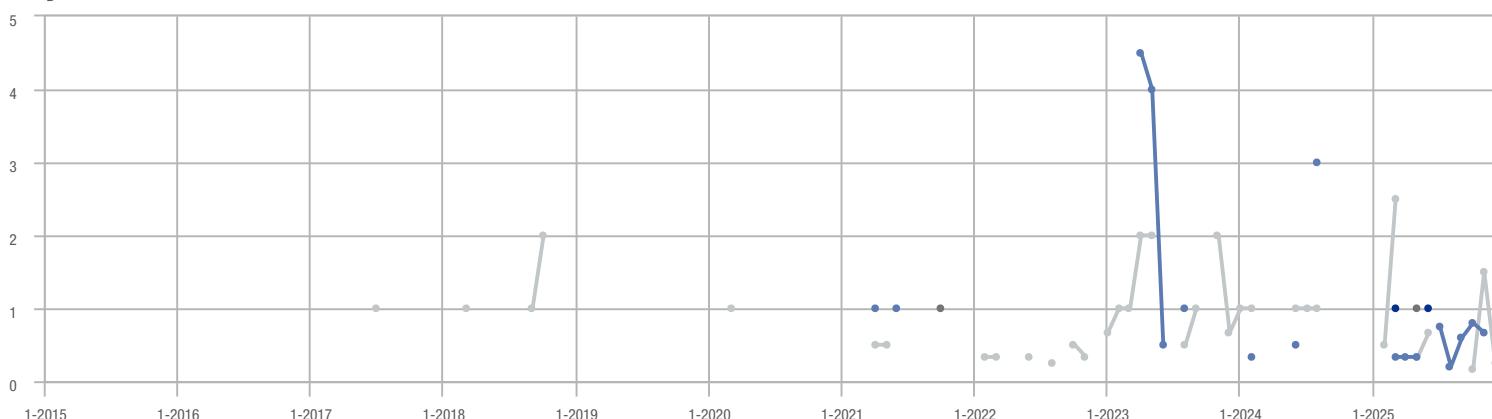
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	1	—	- 88.9%	0.3	—	- 83.3%	4	—	- 33.3%
\$250,000 to \$349,999	0	—	—	—	—	—	2	0.0%	- 33.3%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	1	—	- 90.9%	0.2	—	- 86.4%	6	+ 200.0%	- 33.3%

## Showings



## Buyer Interest (Showings/Listings)

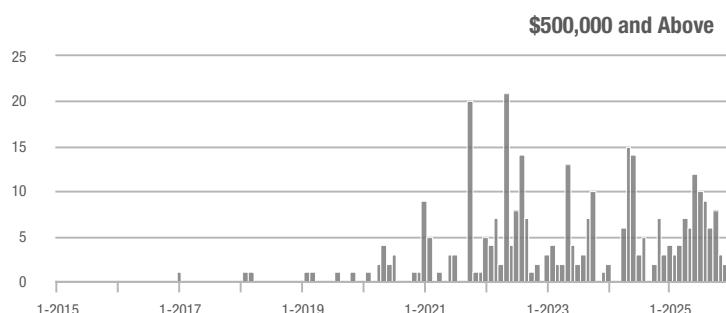
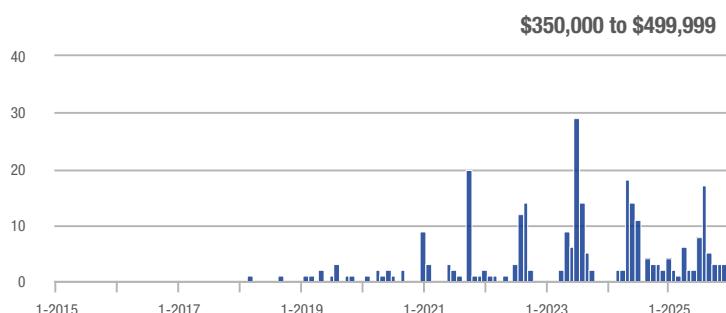
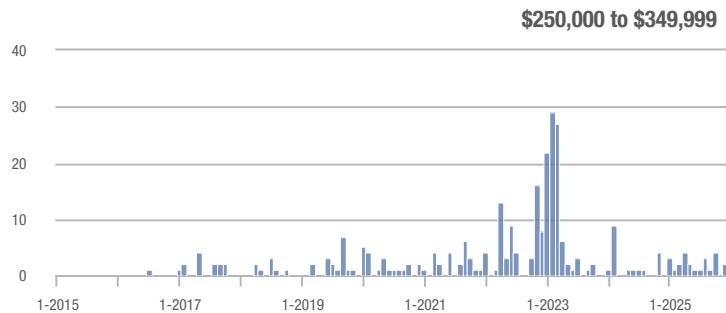
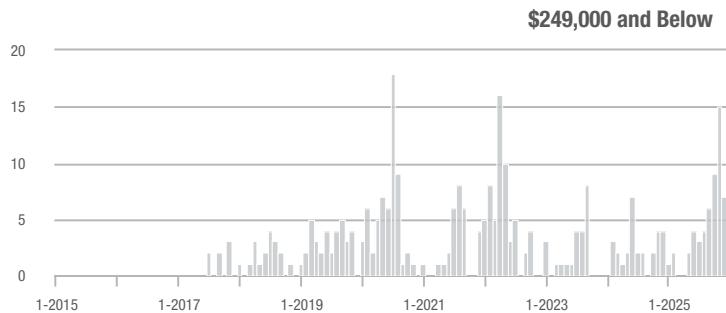
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Middlesex County

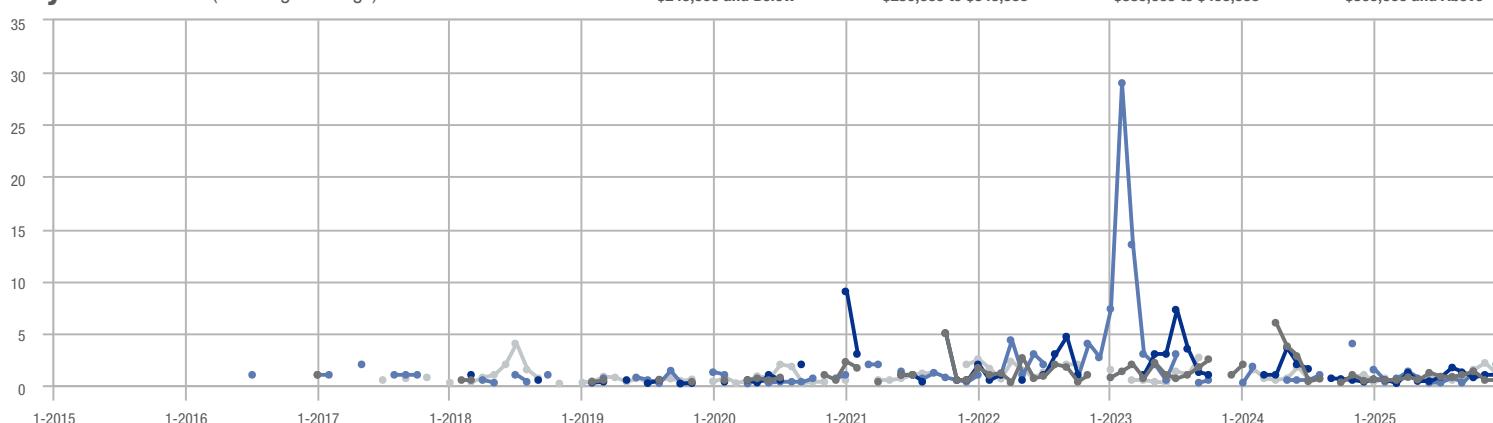
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	7	+ 75.0%	- 53.3%	1.2	+ 16.7%	- 45.6%	6	+ 50.0%	- 14.3%
\$250,000 to \$349,999	2	—	—	2.0	—	—	1	0.0%	0.0%
\$350,000 to \$499,999	3	+ 50.0%	0.0%	1.0	+ 200.0%	0.0%	3	- 50.0%	0.0%
\$500,000 and Above	2	- 33.3%	- 33.3%	0.5	+ 16.7%	0.0%	4	- 42.9%	- 33.3%
Total	14	+ 75.0%	- 30.0%	1.1	+ 115.4%	- 13.8%	13	- 18.8%	- 18.8%

### Showings



### Buyer Interest (Showings/Listings)

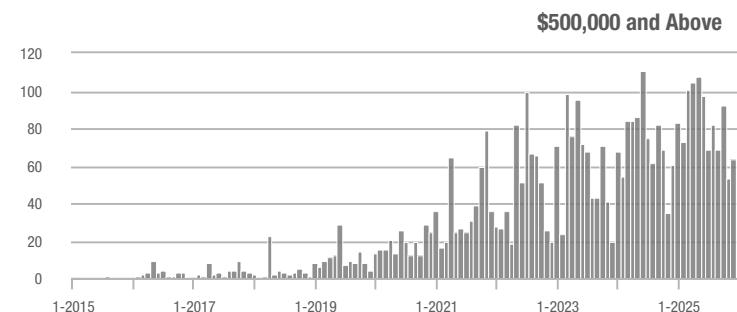
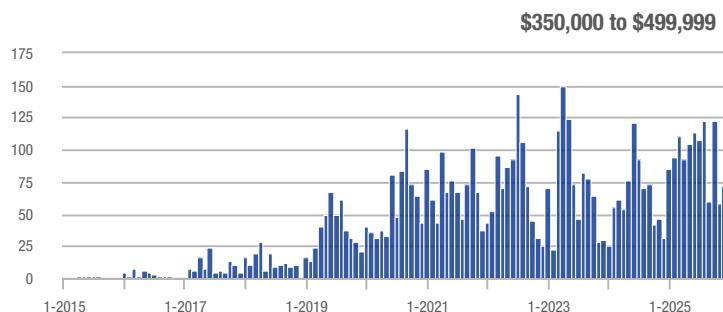
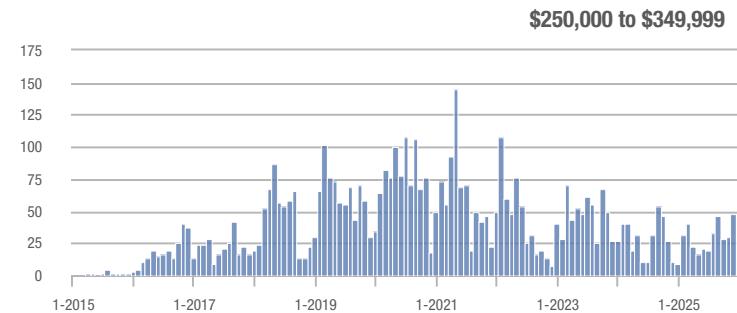
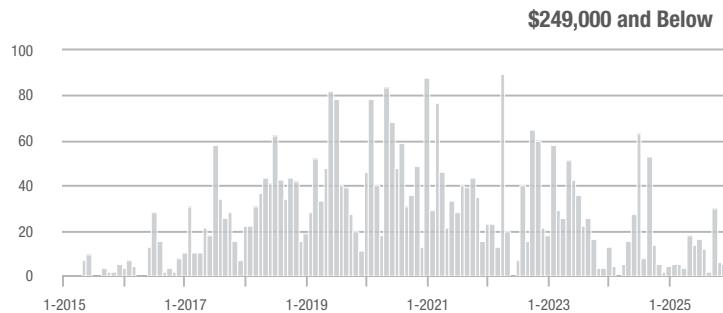
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## New Kent County

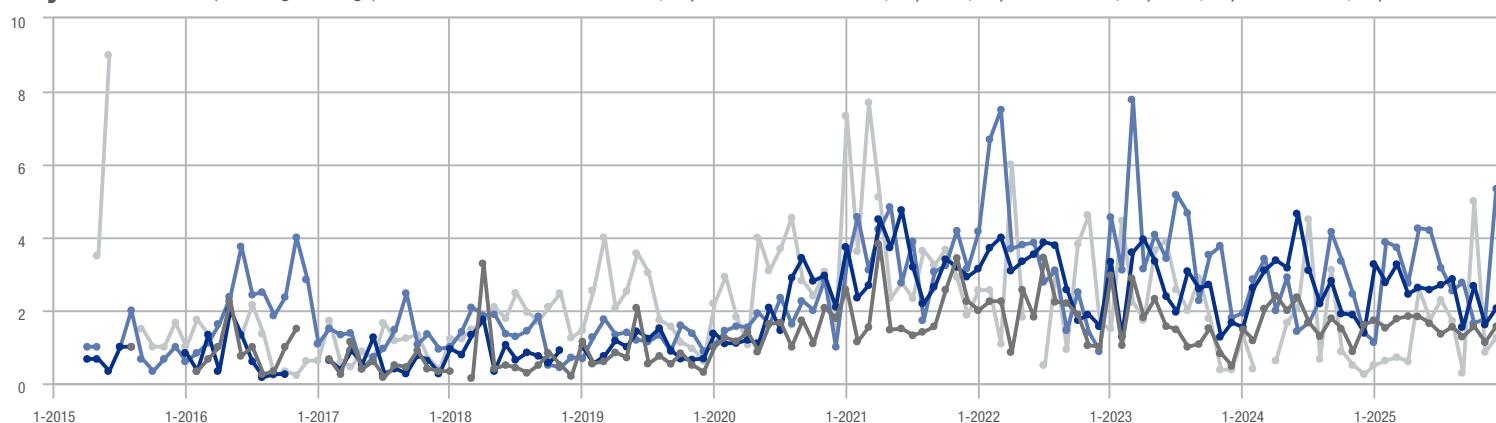
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	5	+ 150.0%	- 16.7%	1.3	+ 400.0%	+ 45.8%	4	- 50.0%	- 42.9%
\$250,000 to \$349,999	48	+ 336.4%	+ 60.0%	5.3	+ 287.9%	+ 202.2%	9	+ 12.5%	- 47.1%
\$350,000 to \$499,999	72	+ 125.0%	+ 24.1%	2.1	+ 47.9%	+ 27.7%	35	+ 52.2%	- 2.8%
\$500,000 and Above	64	+ 4.9%	+ 20.8%	1.6	- 2.8%	+ 38.4%	41	+ 7.9%	- 12.8%
Total	163	+ 75.3%	+ 20.7%	2.1	+ 50.6%	+ 45.5%	78	+ 16.4%	- 17.0%

### Showings



### Buyer Interest (Showings/Listings)

● \$249,000 and Below    ● \$250,000 to \$349,999    ● \$350,000 to \$499,999    ● \$500,000 and Above



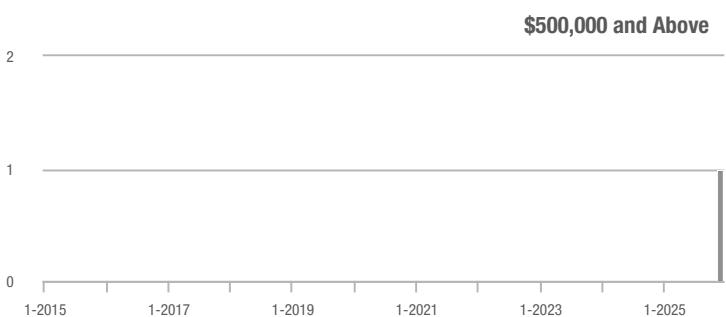
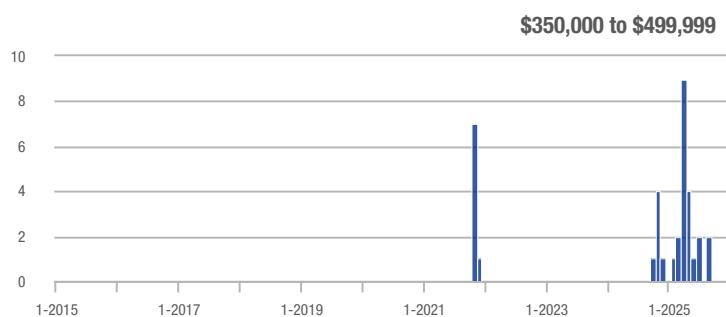
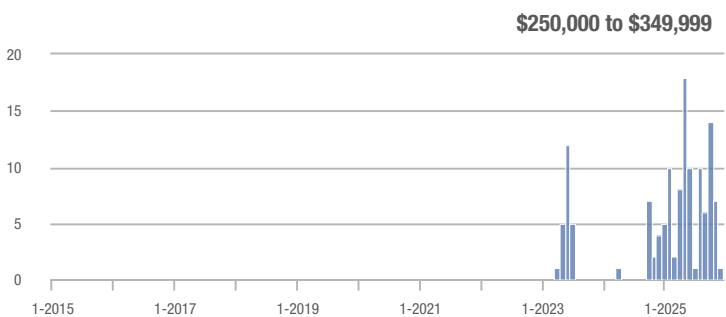
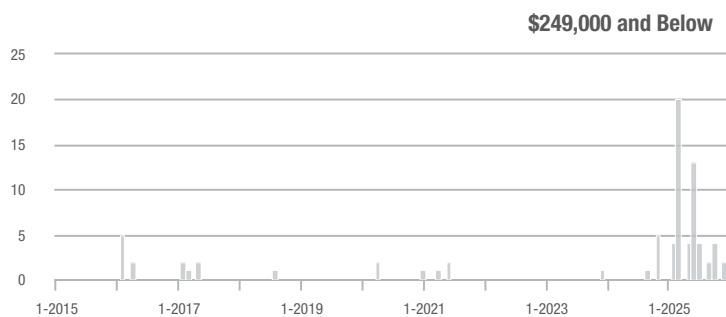
## Showings Report for December 2025

Analytic and Trend Data from Central Virginia Regional MLS

# Newport News City

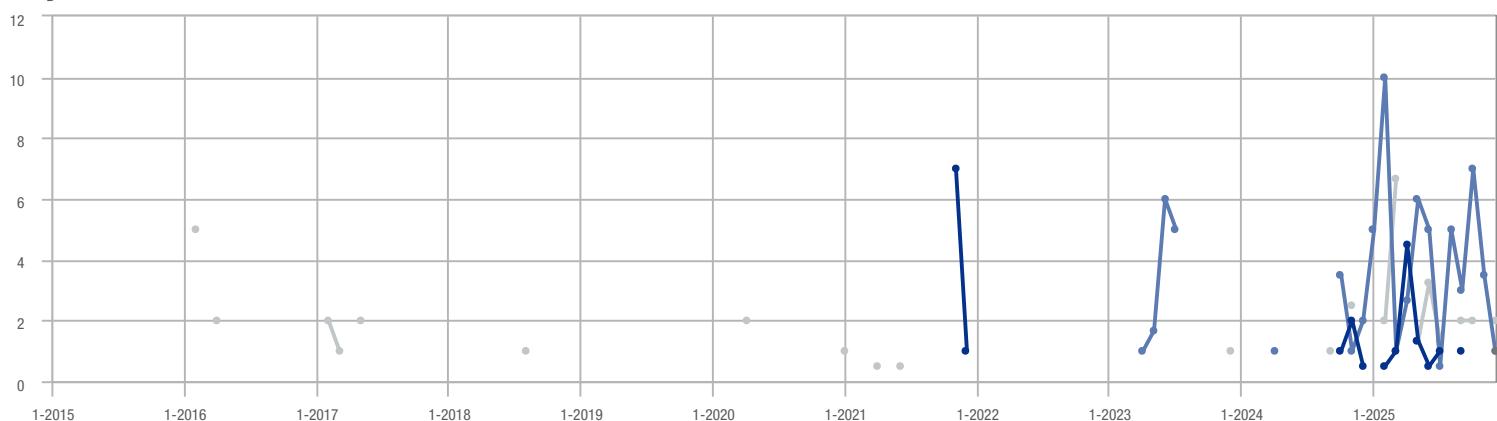
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	2	—	—	2.0	—	—	1	—	0.0%
\$250,000 to \$349,999	1	- 75.0%	- 85.7%	1.0	- 50.0%	- 71.4%	1	- 50.0%	- 50.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	1	—	—	1.0	—	—	1	—	0.0%
Total	4	- 20.0%	- 42.9%	1.3	+ 6.7%	- 23.8%	3	- 25.0%	- 25.0%

## Showings



## Buyer Interest (Showings/Listings)

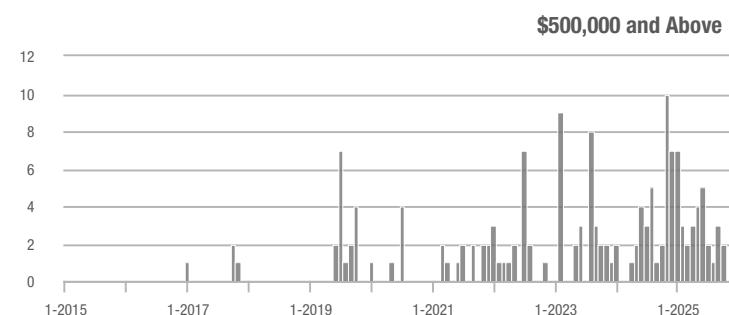
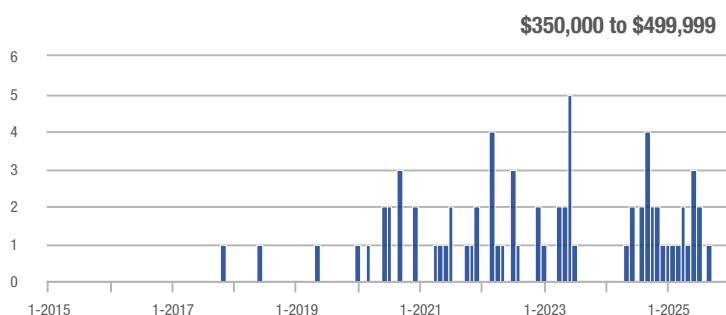
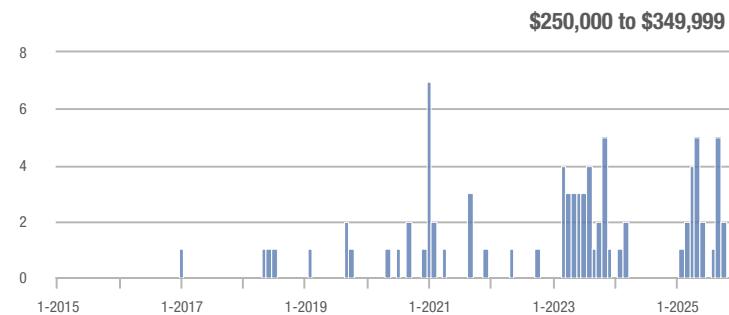
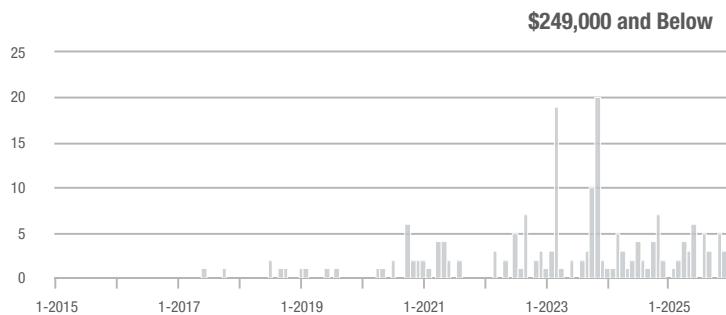
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Northumberland County

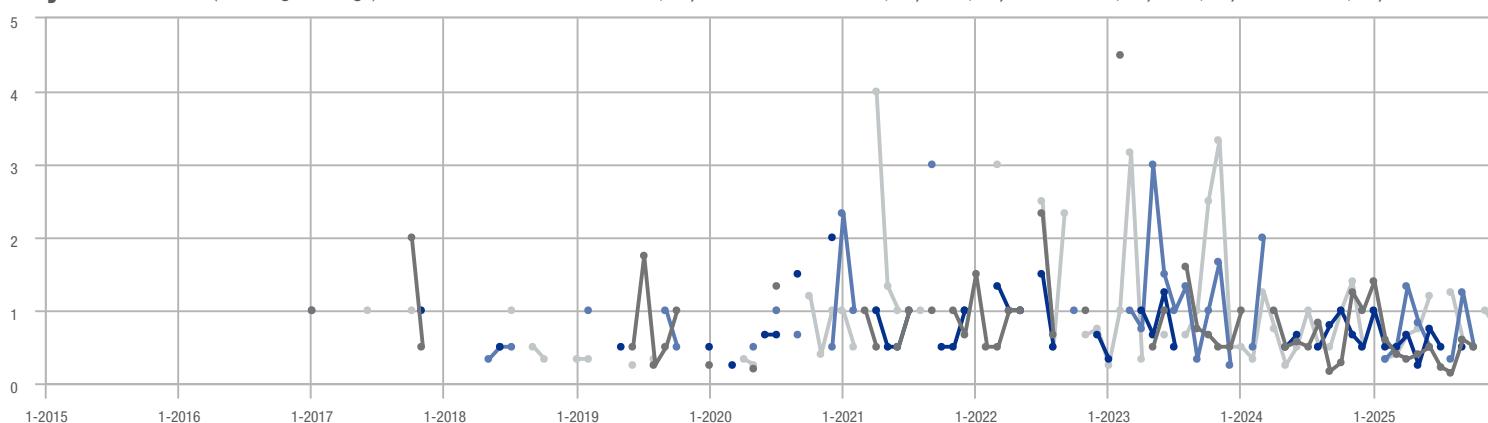
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	3	+ 50.0%	- 40.0%	0.8	+ 50.0%	- 25.0%	4	0.0%	- 20.0%
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	1	- 85.7%	—	1.0	0.0%	—	1	- 85.7%	0.0%
Total	4	- 60.0%	- 20.0%	0.8	+ 12.0%	+ 12.0%	5	- 64.3%	- 28.6%

## Showings



## Buyer Interest (Showings/Listings)

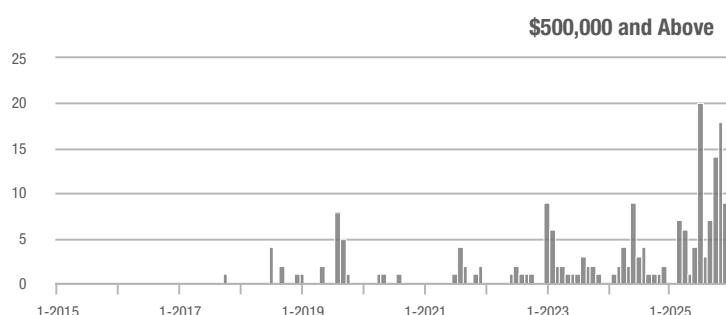
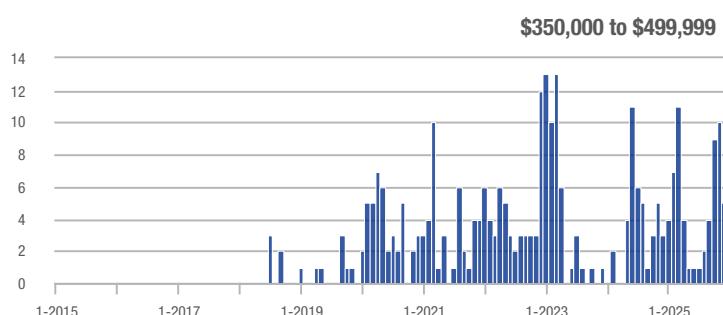
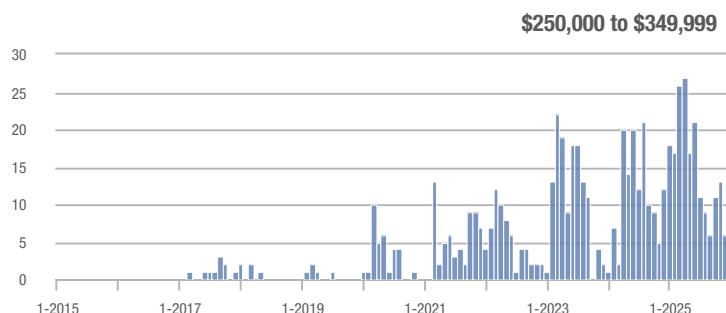
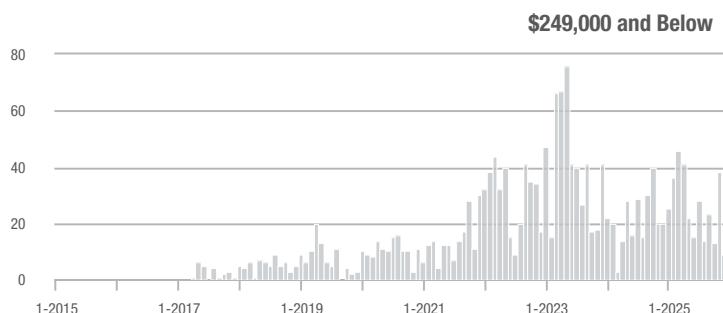
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Nottoway County

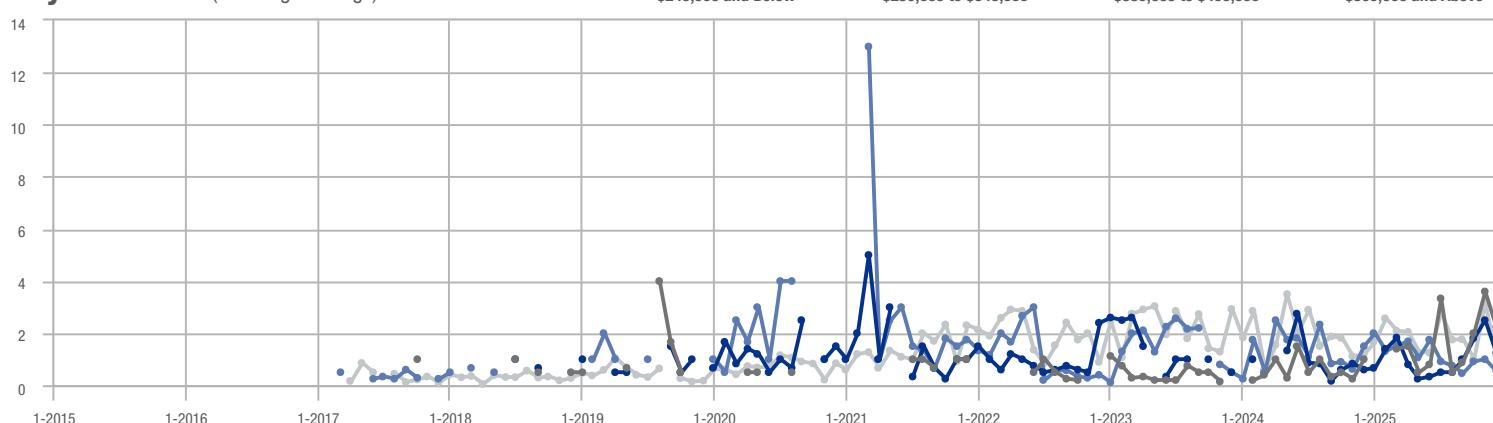
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	9	- 55.0%	- 76.3%	1.1	- 4.4%	- 64.5%	8	- 52.9%	- 33.3%
\$250,000 to \$349,999	6	- 50.0%	- 53.8%	0.5	- 63.6%	- 45.5%	11	+ 37.5%	- 15.4%
\$350,000 to \$499,999	5	+ 66.7%	- 50.0%	1.3	+ 108.3%	- 50.0%	4	- 20.0%	0.0%
\$500,000 and Above	9	+ 350.0%	- 50.0%	2.3	+ 125.0%	- 37.5%	4	+ 100.0%	- 20.0%
Total	25	- 32.4%	- 64.3%	1.0	- 13.5%	- 54.3%	25	- 21.9%	- 21.9%

### Showings



### Buyer Interest (Showings/Listings)

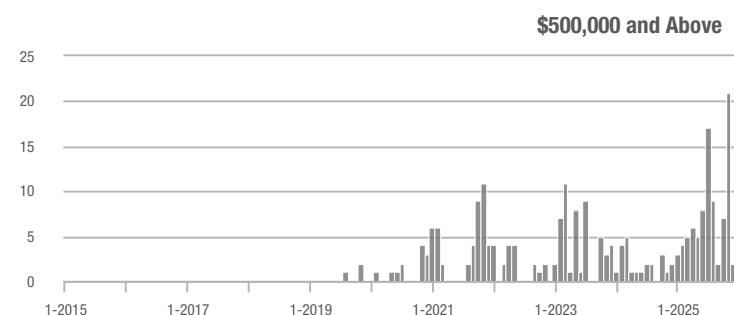
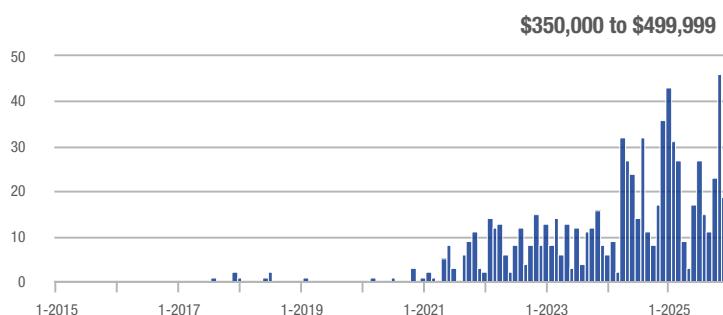
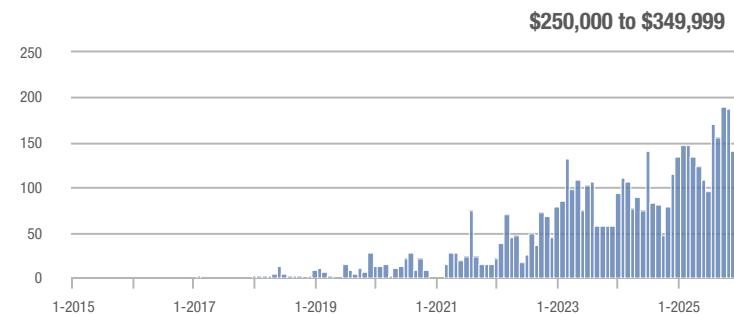
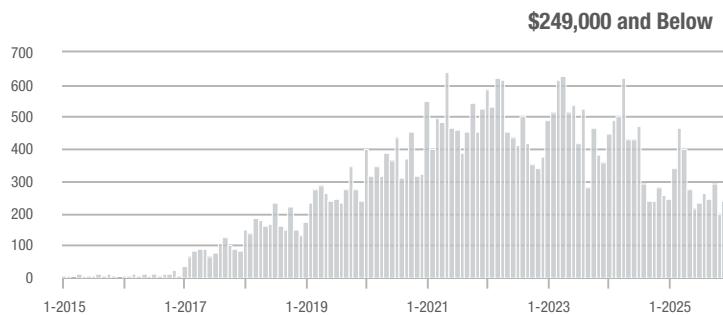
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



## Petersburg City

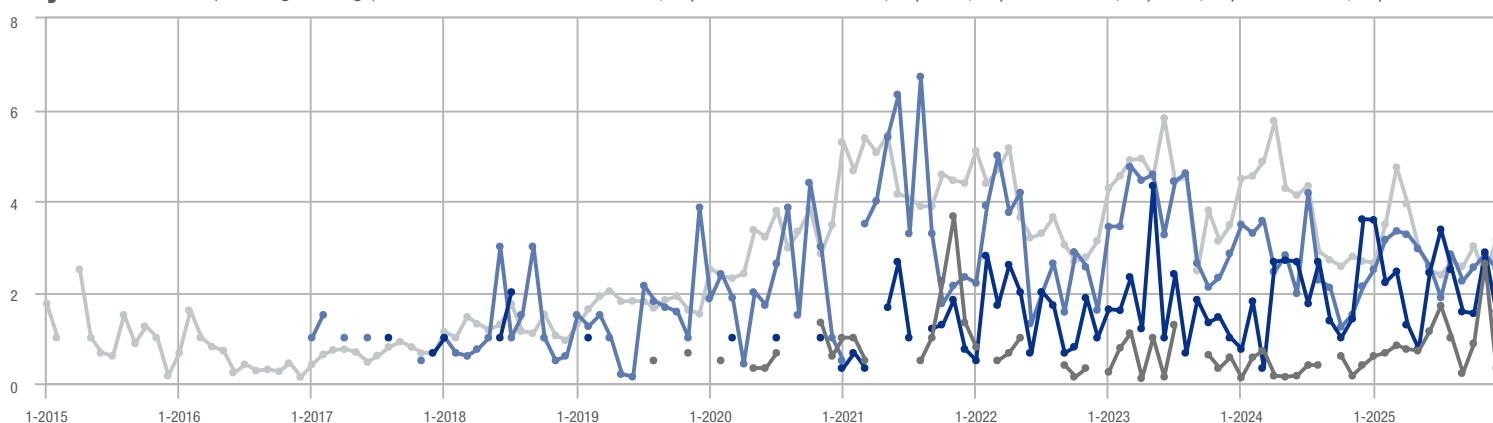
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	240	- 7.7%	+ 20.6%	3.2	+ 17.8%	+ 34.9%	76	- 21.6%	- 10.6%
\$250,000 to \$349,999	141	+ 22.6%	- 24.6%	2.5	+ 18.2%	- 11.1%	56	+ 3.7%	- 15.2%
\$350,000 to \$499,999	19	- 47.2%	- 58.7%	1.6	- 56.0%	- 44.9%	12	+ 20.0%	- 25.0%
\$500,000 and Above	2	0.0%	- 90.5%	0.3	- 16.7%	- 87.3%	6	+ 20.0%	- 25.0%
Total	407	- 1.5%	- 11.1%	2.7	+ 9.0%	+ 2.4%	151	- 9.6%	- 13.2%

### Showings



### Buyer Interest (Showings/Listings)

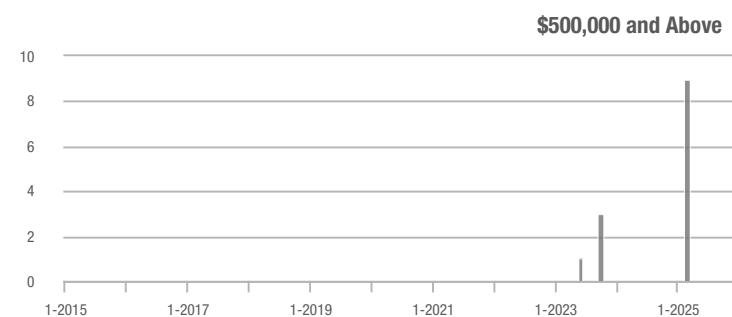
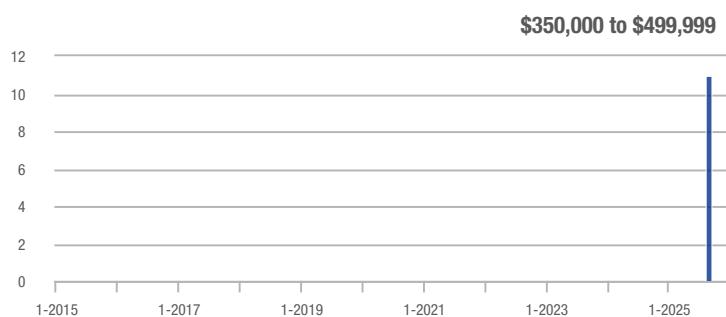
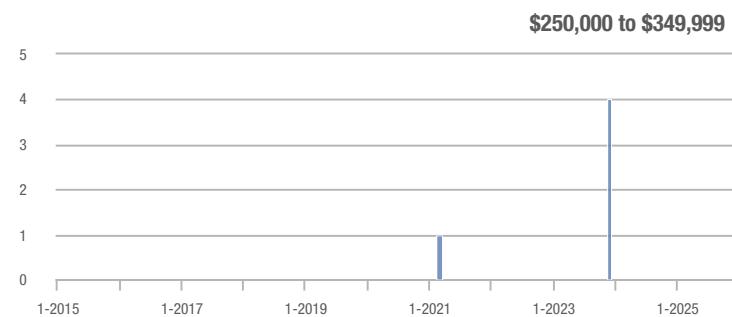
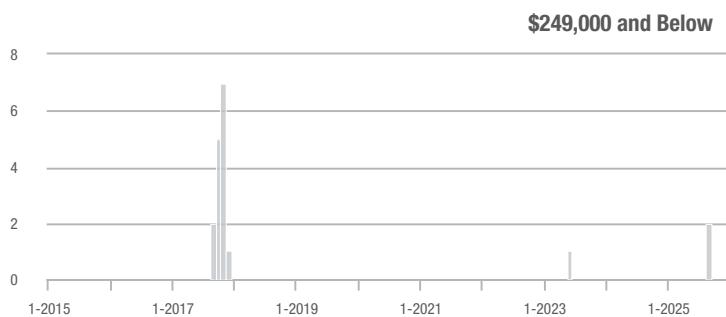
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



## Poquoson

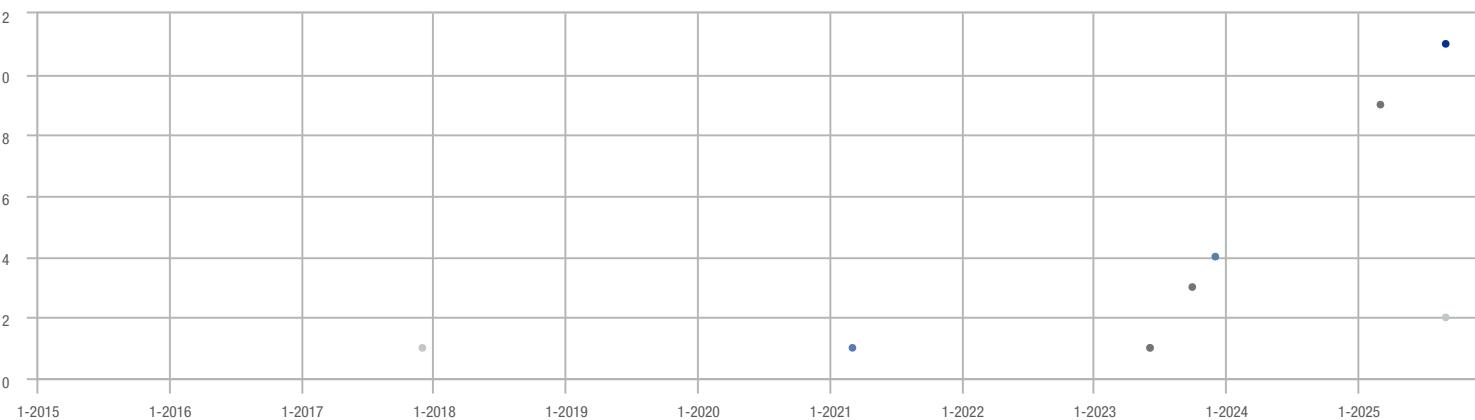
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

### Showings



### Buyer Interest (Showings/Listings)

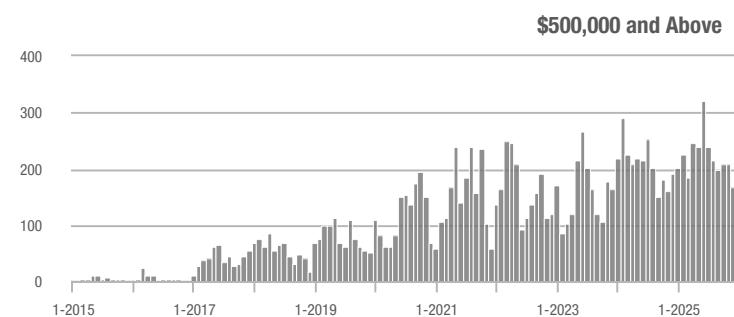
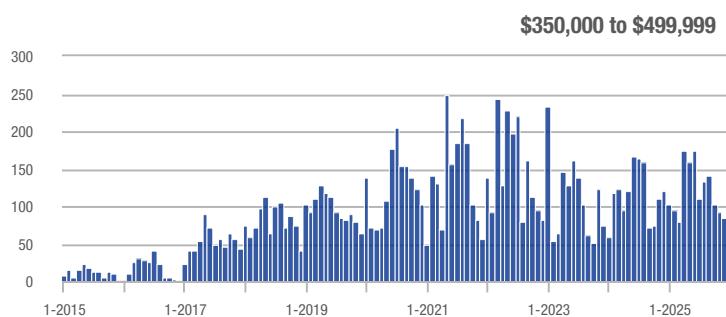
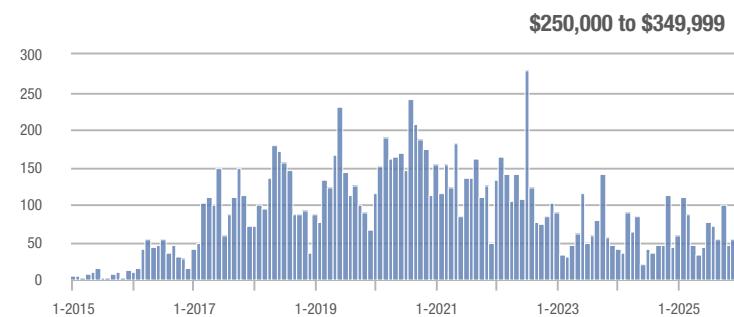
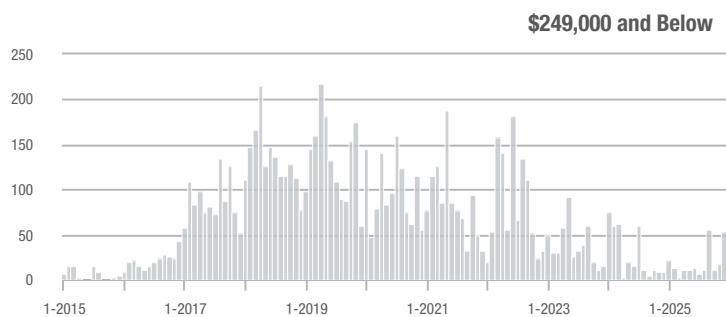
Legend: ● \$249,000 and Below ● \$250,000 to \$349,999 ● \$350,000 to \$499,999 ● \$500,000 and Above



# Powhatan County

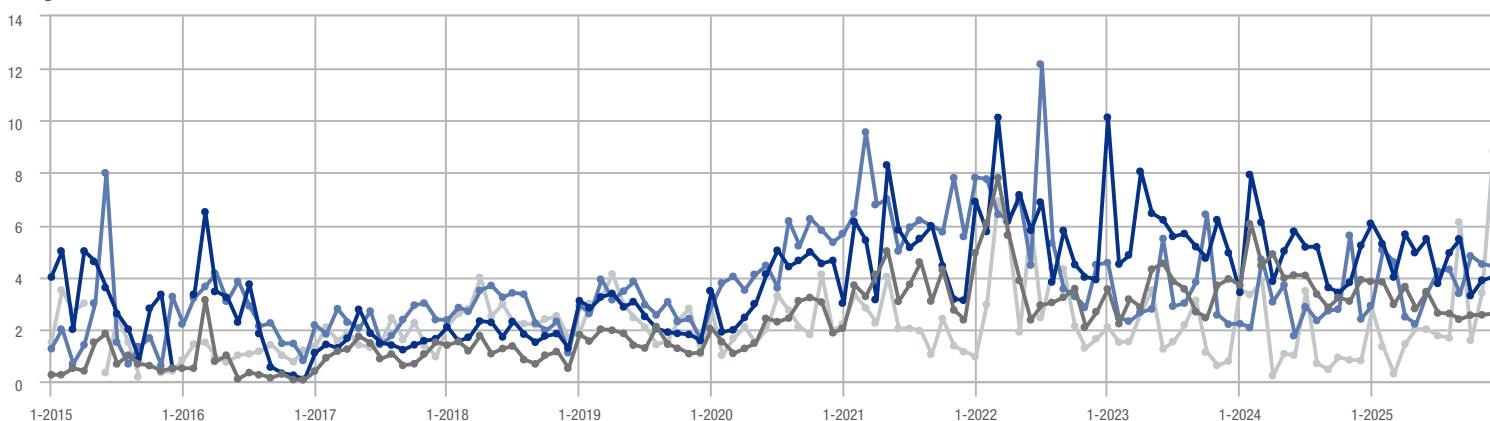
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	53	+ 562.5%	+ 211.8%	8.8	+ 1,004.2%	+ 159.8%	6	- 40.0%	+ 20.0%
\$250,000 to \$349,999	53	+ 23.3%	+ 17.8%	4.4	+ 84.9%	- 1.9%	12	- 33.3%	+ 20.0%
\$350,000 to \$499,999	84	- 30.0%	- 9.7%	4.0	- 23.3%	+ 3.2%	21	- 8.7%	- 12.5%
\$500,000 and Above	166	- 13.1%	- 20.6%	2.6	- 33.5%	+ 1.8%	64	+ 30.6%	- 22.0%
Total	322	+ 20.1%	- 2.4%	3.5	+ 12.4%	+ 14.4%	93	+ 6.9%	- 14.7%

## Showings



## Buyer Interest (Showings/Listings)

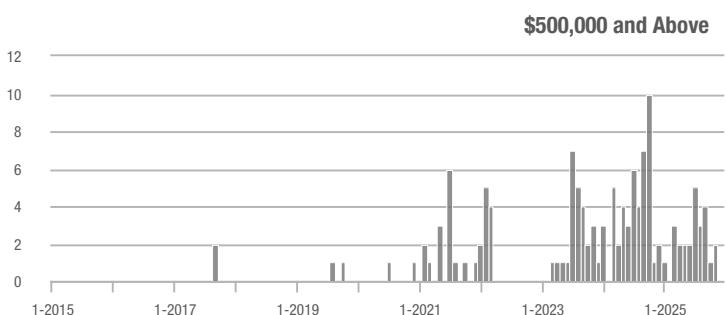
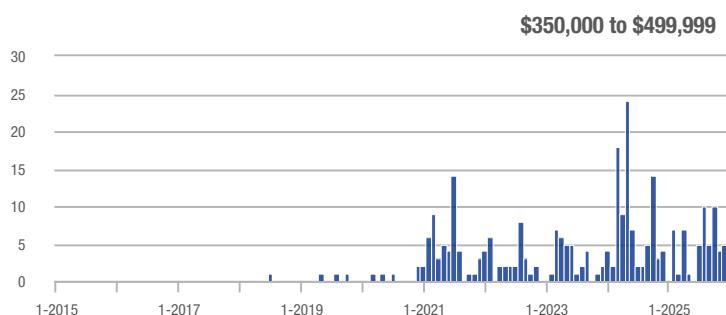
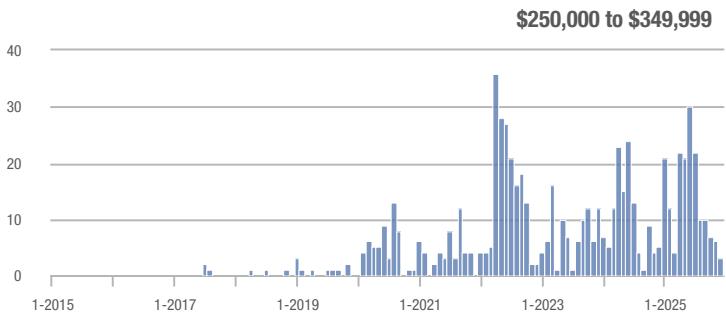
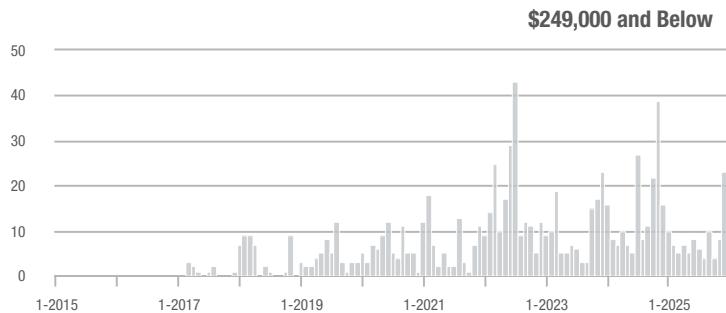
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



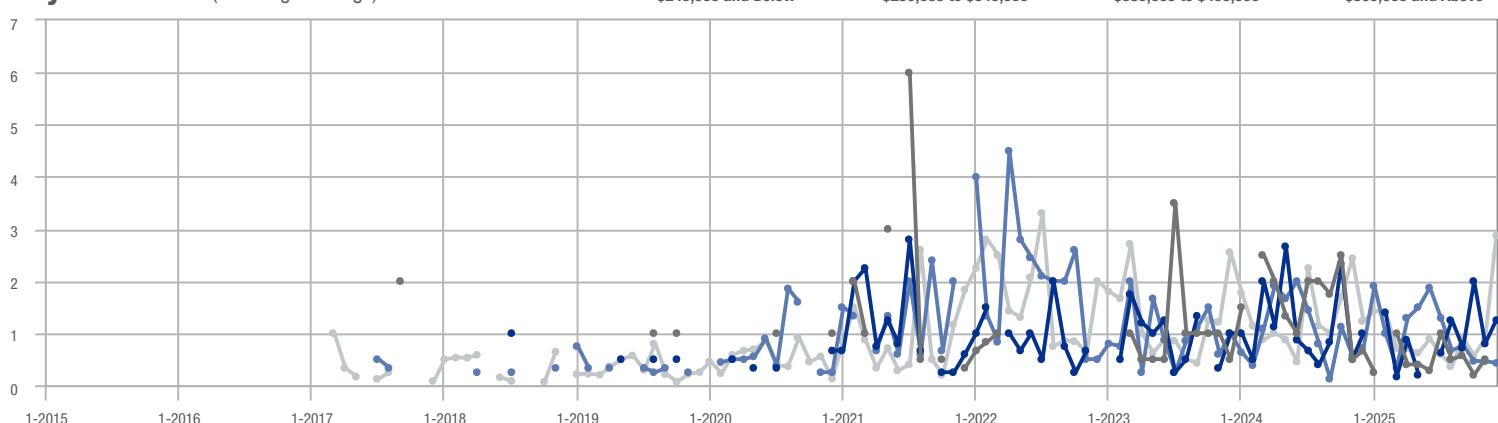
# Prince Edward County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	23	+ 43.8%	+ 187.5%	2.9	+ 133.6%	+ 223.4%	8	- 38.5%	- 11.1%
\$250,000 to \$349,999	3	- 40.0%	- 50.0%	0.4	- 40.0%	- 7.1%	7	0.0%	- 46.2%
\$350,000 to \$499,999	5	+ 25.0%	+ 25.0%	1.3	+ 25.0%	+ 56.3%	4	0.0%	- 20.0%
\$500,000 and Above	0	—	—	—	—	—	2	- 33.3%	- 50.0%
Total	31	+ 14.8%	+ 47.6%	1.4	+ 40.9%	+ 114.7%	22	- 18.5%	- 31.3%

## Showings



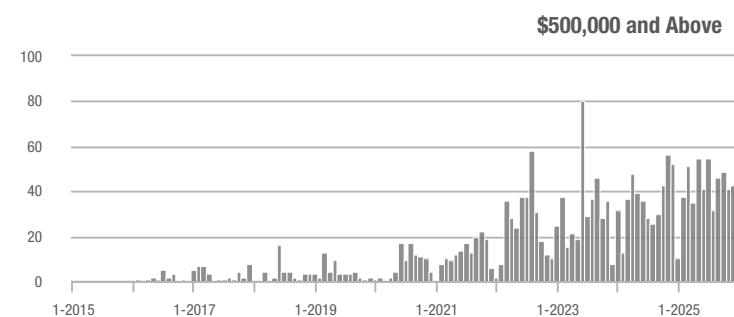
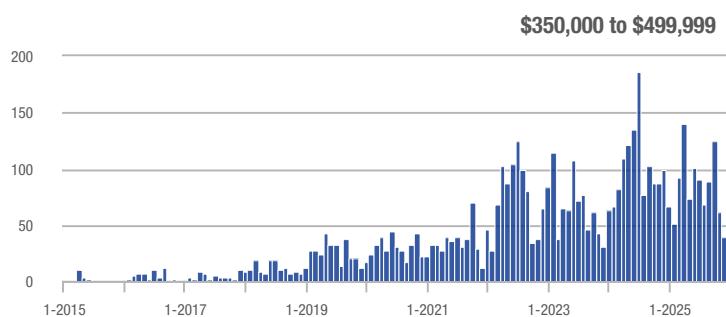
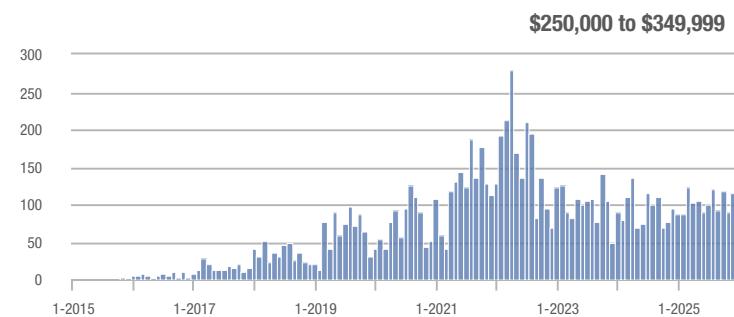
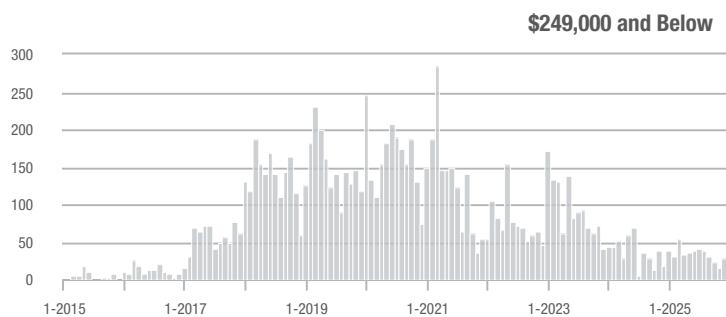
## Buyer Interest (Showings/Listings)



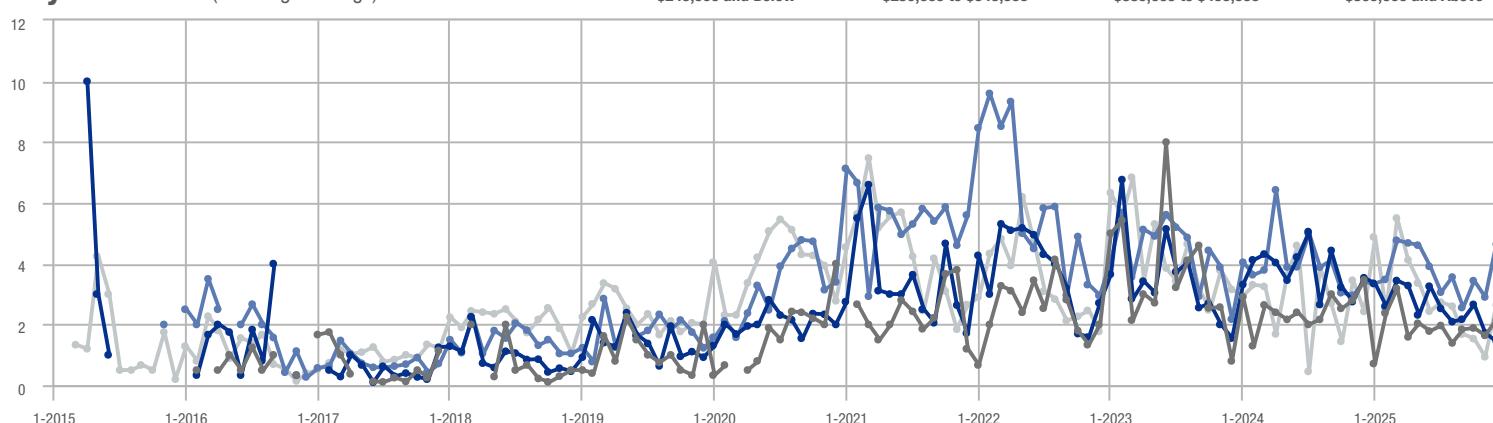
# Prince George County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	29	+ 70.6%	+ 93.3%	2.6	+ 8.6%	+ 181.2%	11	+ 57.1%	- 31.3%
\$250,000 to \$349,999	116	+ 22.1%	+ 28.9%	4.6	+ 36.8%	+ 59.8%	25	- 10.7%	- 19.4%
\$350,000 to \$499,999	39	- 60.6%	- 37.1%	1.4	- 59.1%	- 16.1%	27	- 3.6%	- 25.0%
\$500,000 and Above	43	- 17.3%	+ 4.9%	2.2	- 38.0%	+ 31.1%	20	+ 33.3%	- 20.0%
Total	223	- 0.9%	+ 14.4%	3.0	- 3.6%	+ 45.3%	74	+ 2.8%	- 21.3%

## Showings



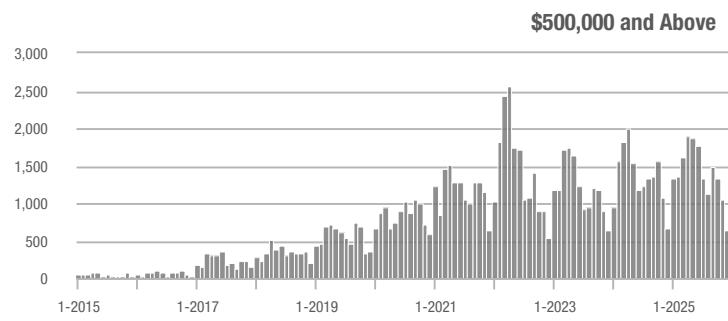
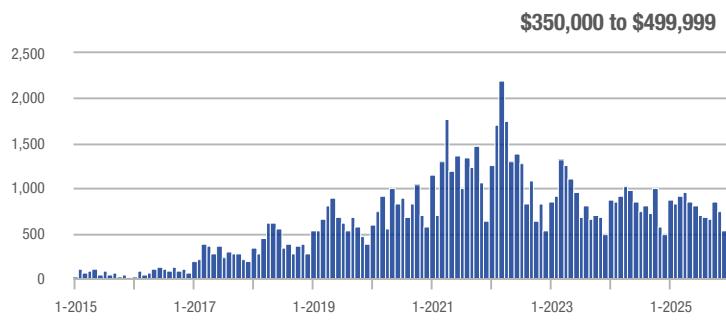
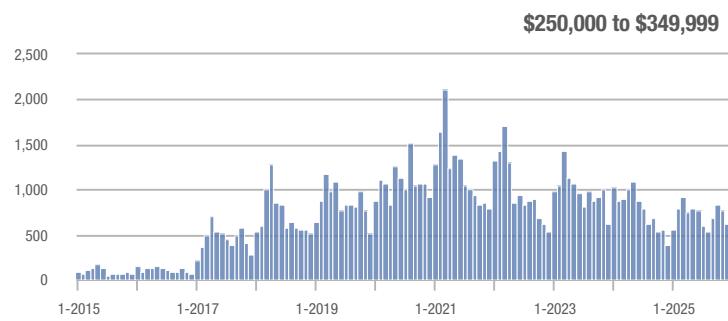
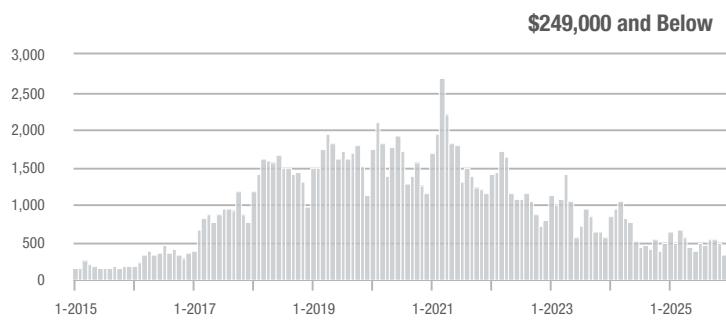
## Buyer Interest (Showings/Listings)



## Richmond City

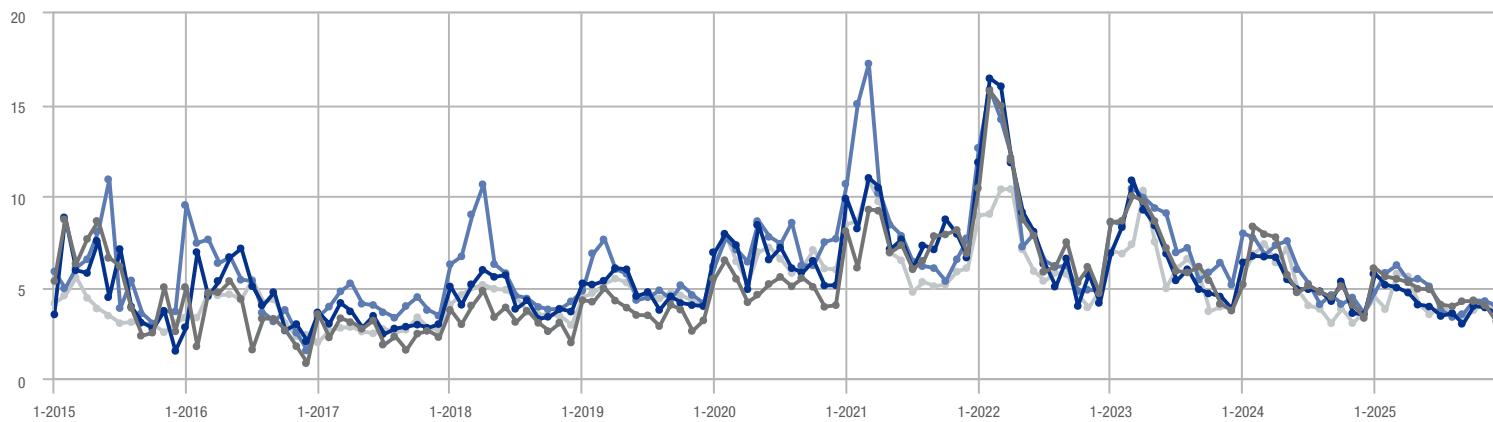
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	321	- 35.3%	- 35.5%	3.7	+ 1.9%	- 11.8%	87	- 36.5%	- 26.9%
\$250,000 to \$349,999	621	+ 57.2%	- 18.5%	4.0	+ 11.9%	- 6.0%	156	+ 40.5%	- 13.3%
\$350,000 to \$499,999	527	+ 8.7%	- 29.6%	3.6	+ 2.1%	- 8.2%	148	+ 6.5%	- 23.3%
\$500,000 and Above	653	- 3.5%	- 37.2%	3.1	- 4.9%	- 21.4%	208	+ 1.5%	- 20.0%
Total	1,968	+ 3.7%	- 29.0%	3.6	+ 2.4%	- 12.1%	548	+ 1.3%	- 19.3%

### Showings



### Buyer Interest (Showings/Listings)

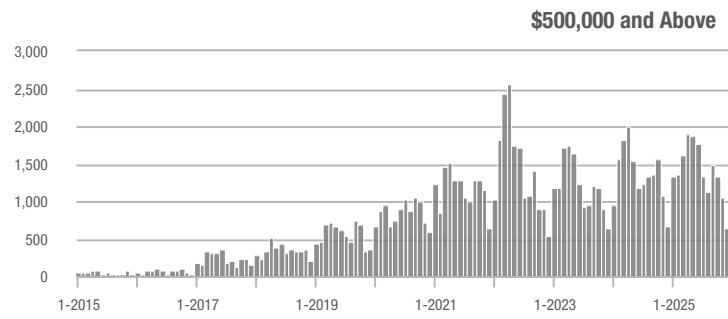
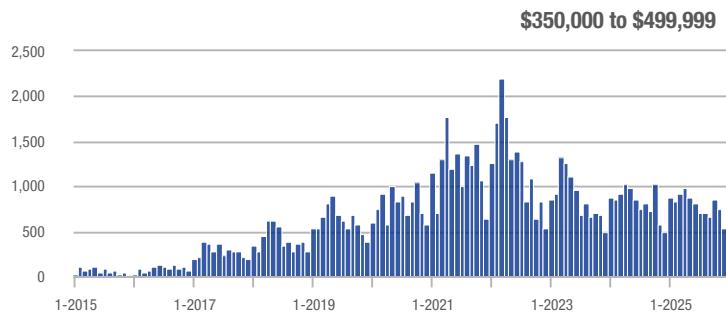
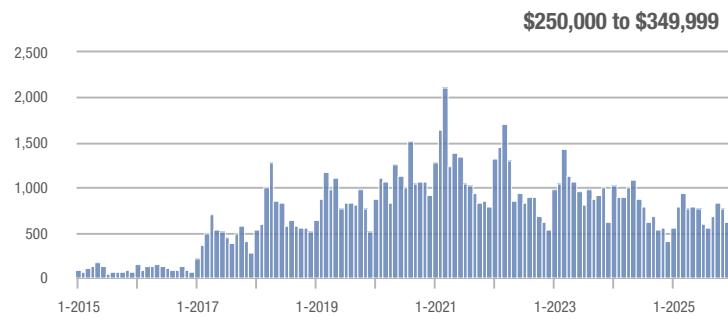
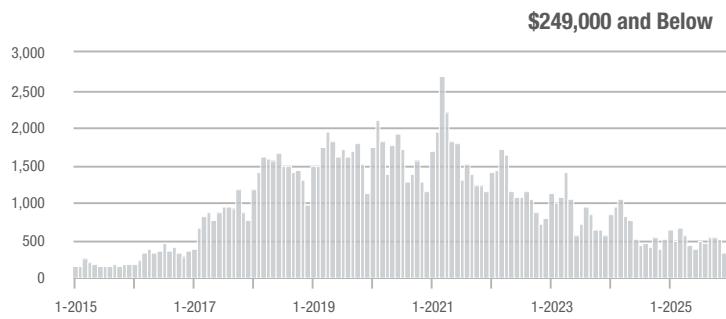
— \$249,000 and Below — \$250,000 to \$349,999 — \$350,000 to \$499,999 — \$500,000 and Above



# Richmond County

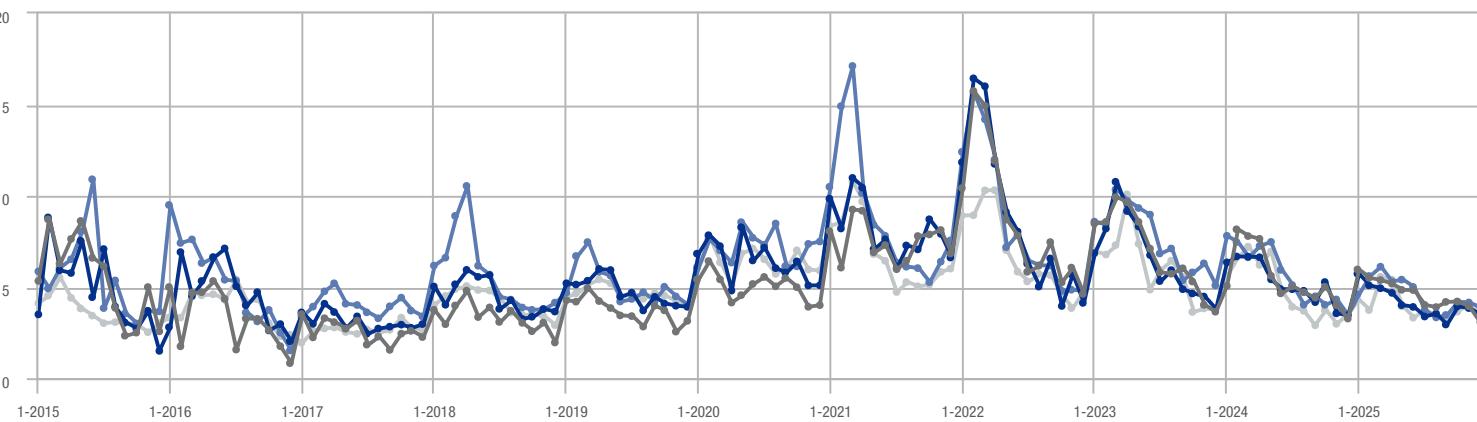
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	330	- 34.1%	- 34.8%	3.6	+ 2.8%	- 12.6%	91	- 35.9%	- 25.4%
\$250,000 to \$349,999	625	+ 57.0%	- 18.2%	3.9	+ 12.9%	- 5.9%	160	+ 39.1%	- 13.0%
\$350,000 to \$499,999	527	+ 8.2%	- 29.7%	3.5	+ 1.7%	- 8.7%	150	+ 6.4%	- 23.1%
\$500,000 and Above	653	- 3.5%	- 37.3%	3.1	- 5.8%	- 22.0%	212	+ 2.4%	- 19.7%
Total	1,981	+ 3.8%	- 28.9%	3.5	+ 2.7%	- 12.4%	560	+ 1.1%	- 18.8%

## Showings



## Buyer Interest (Showings/Listings)

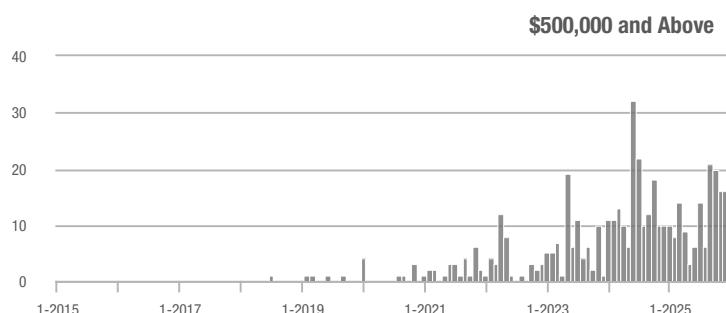
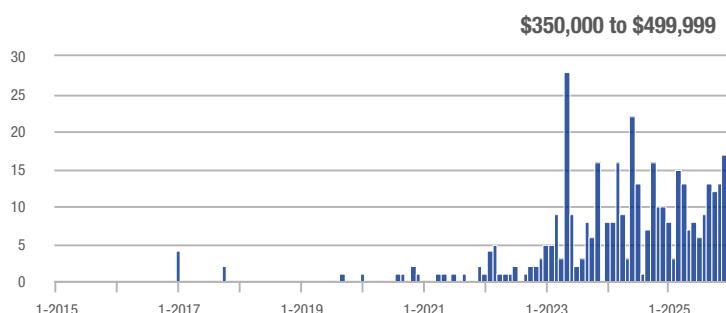
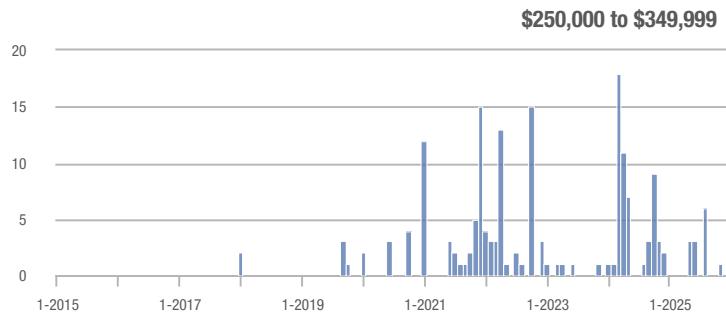
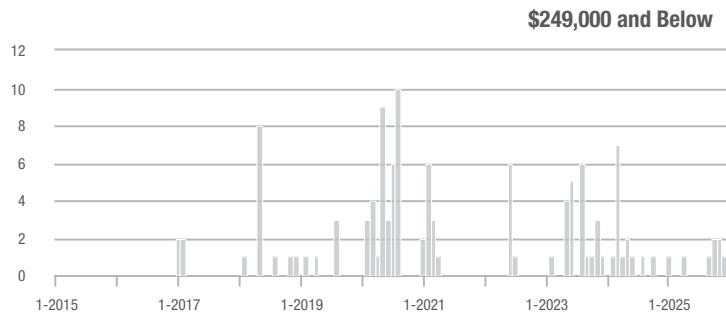
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



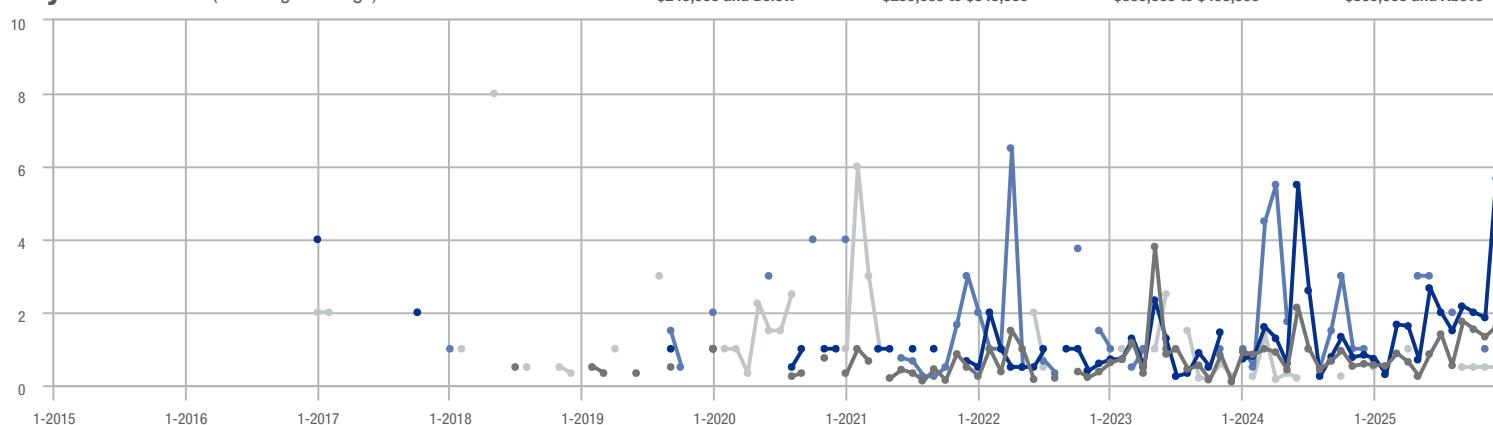
## Spotsylvania County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	1	—	- 50.0%	0.5	—	0.0%	2	0.0%	- 50.0%
\$250,000 to \$349,999	0	—	—	—	—	—	2	0.0%	+ 100.0%
\$350,000 to \$499,999	17	+ 70.0%	+ 30.8%	5.7	+ 580.0%	+ 205.1%	3	- 75.0%	- 57.1%
\$500,000 and Above	16	+ 60.0%	0.0%	1.6	+ 172.0%	+ 20.0%	10	- 41.2%	- 16.7%
Total	31	+ 82.4%	+ 6.9%	1.9	+ 173.5%	+ 40.3%	16	- 33.3%	- 23.8%

### Showings



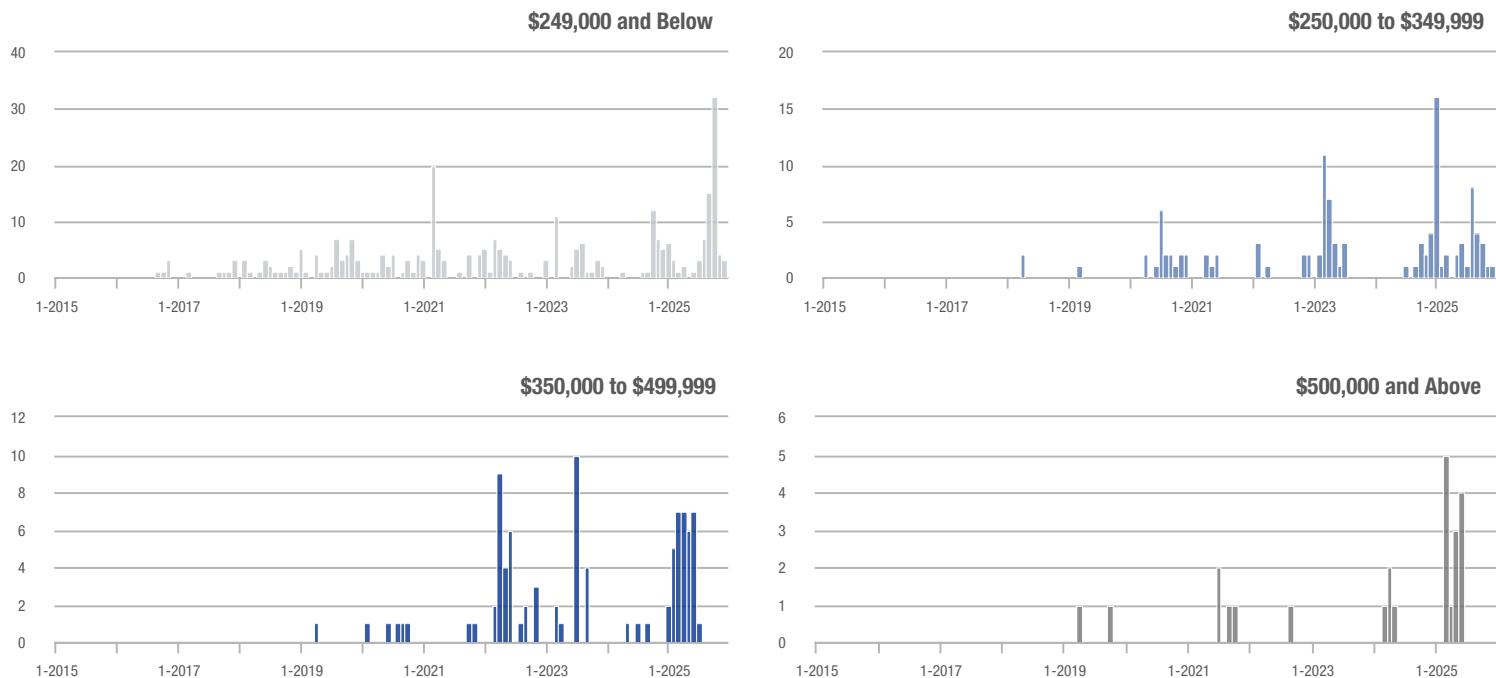
### Buyer Interest (Showings/Listings)



## Surry County

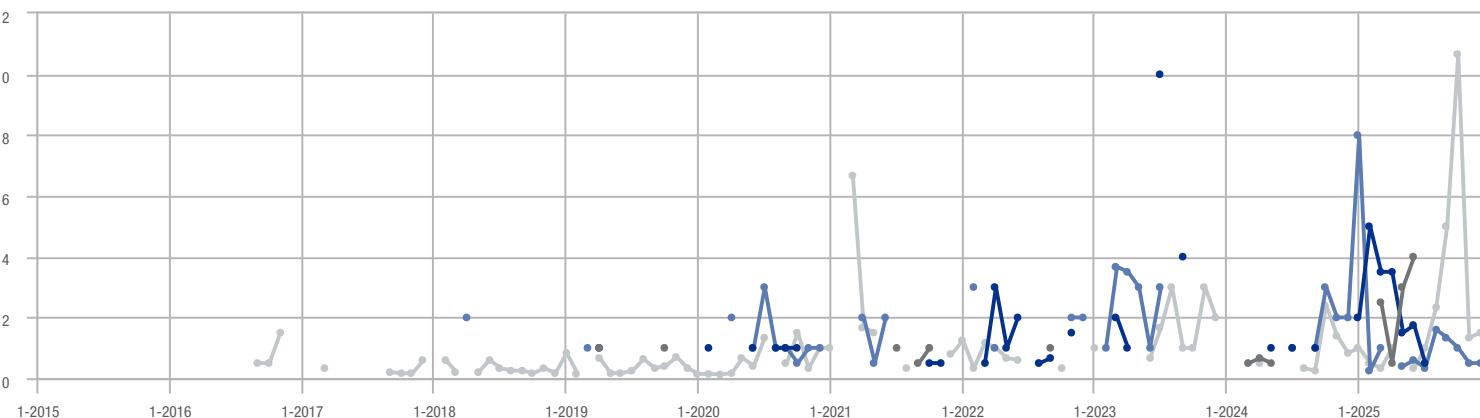
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	3	- 40.0%	- 25.0%	1.5	+ 80.0%	+ 12.5%	2	- 66.7%	- 33.3%
\$250,000 to \$349,999	1	- 75.0%	0.0%	0.5	- 75.0%	0.0%	2	0.0%	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	4	- 55.6%	- 20.0%	1.0	0.0%	0.0%	4	- 55.6%	- 20.0%

### Showings



### Buyer Interest (Showings/Listings)

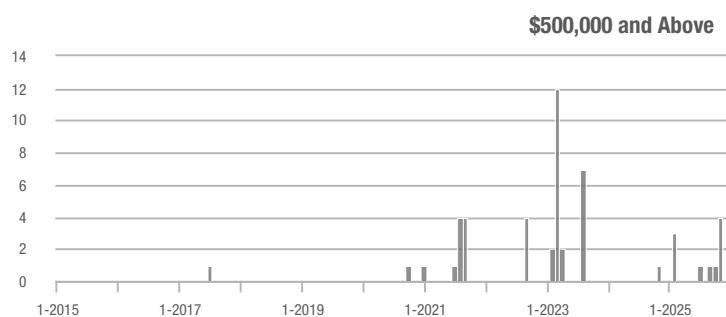
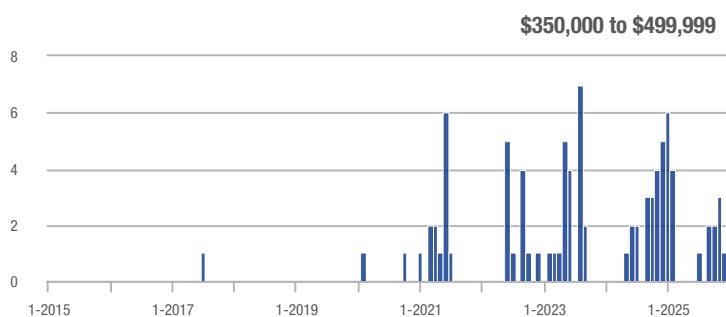
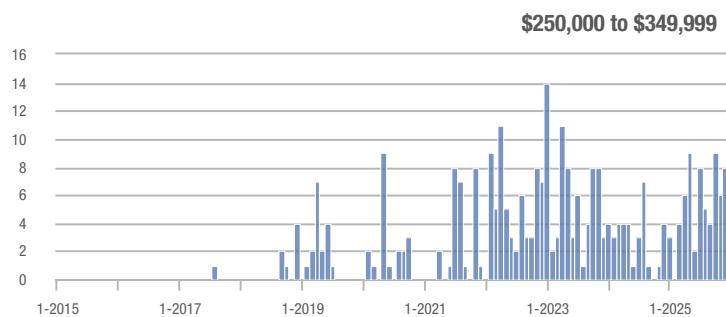
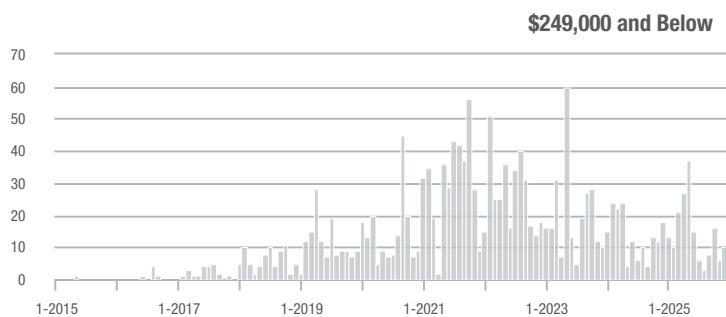
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Sussex County

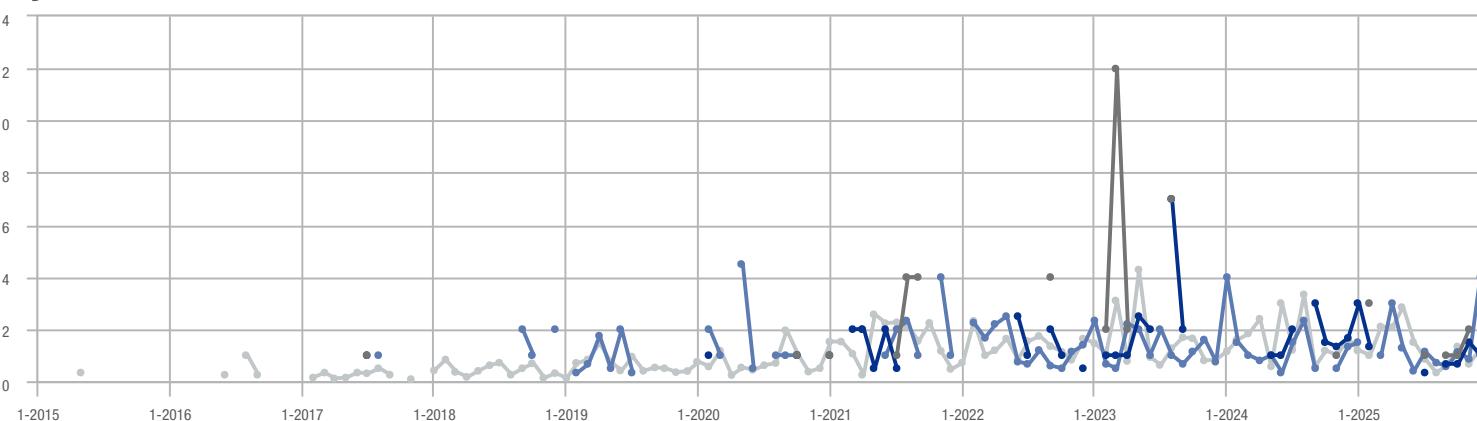
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	10	- 44.4%	+ 66.7%	1.3	- 23.6%	+ 87.5%	8	- 27.3%	- 11.1%
\$250,000 to \$349,999	8	+ 100.0%	+ 33.3%	4.0	+ 200.0%	+ 366.7%	2	- 33.3%	- 71.4%
\$350,000 to \$499,999	1	- 80.0%	- 66.7%	1.0	- 40.0%	- 33.3%	1	- 66.7%	- 50.0%
\$500,000 and Above	0	—	—	—	—	—	1	—	- 50.0%
Total	19	- 29.6%	+ 18.8%	1.6	- 0.3%	+ 88.0%	12	- 29.4%	- 36.8%

### Showings



### Buyer Interest (Showings/Listings)

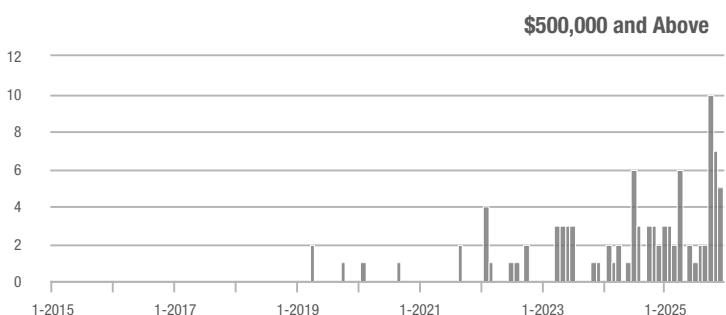
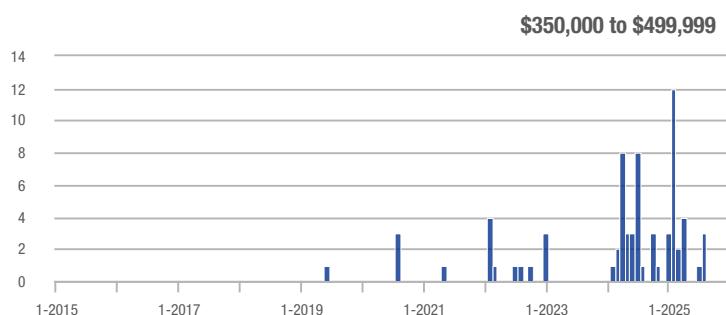
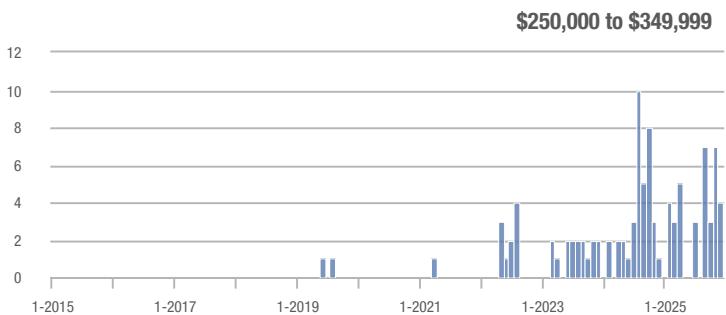
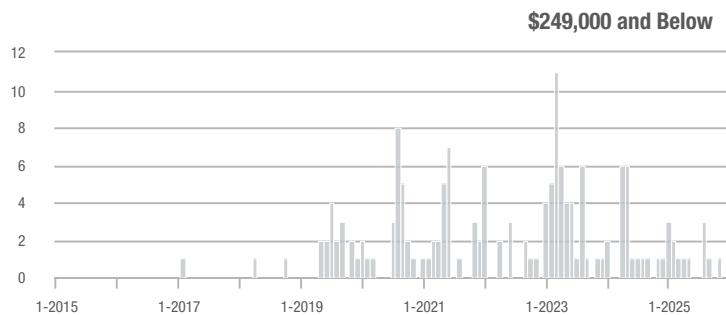
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## Westmoreland County

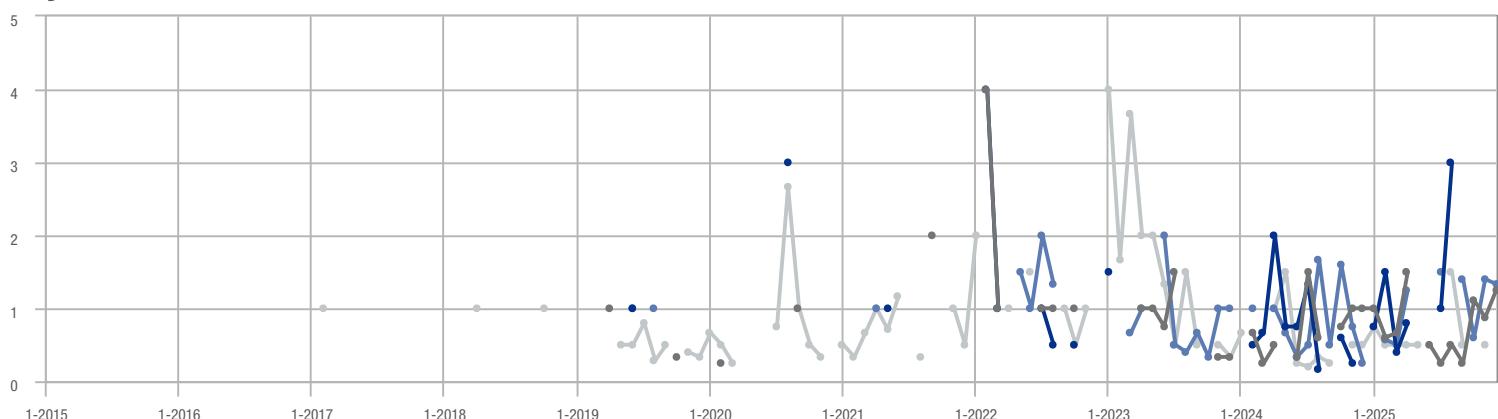
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	1	- 50.0%	- 50.0%
\$250,000 to \$349,999	4	+ 300.0%	- 42.9%	1.3	+ 433.3%	- 4.8%	3	- 25.0%	- 40.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	5	+ 150.0%	- 28.6%	1.3	+ 25.0%	+ 42.9%	4	+ 100.0%	- 50.0%
Total	9	+ 125.0%	- 40.0%	1.1	+ 209.4%	+ 12.5%	8	- 27.3%	- 46.7%

### Showings



### Buyer Interest (Showings/Listings)

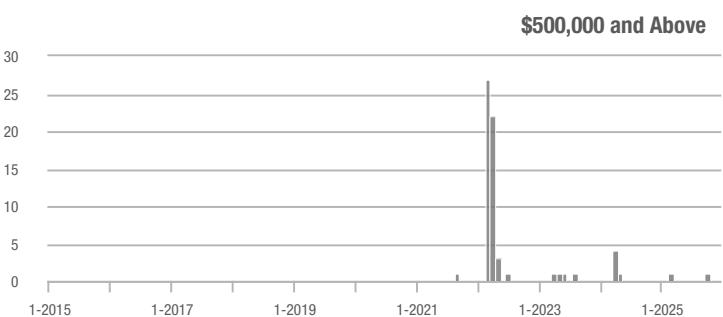
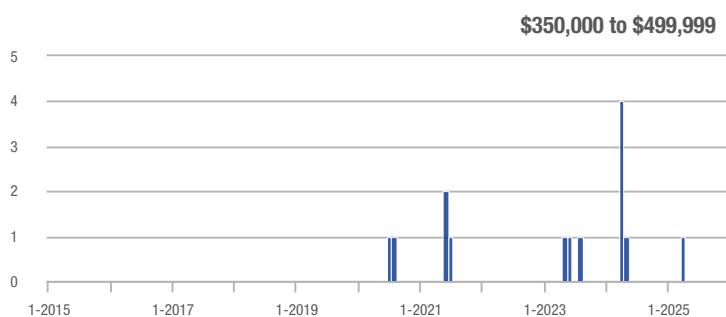
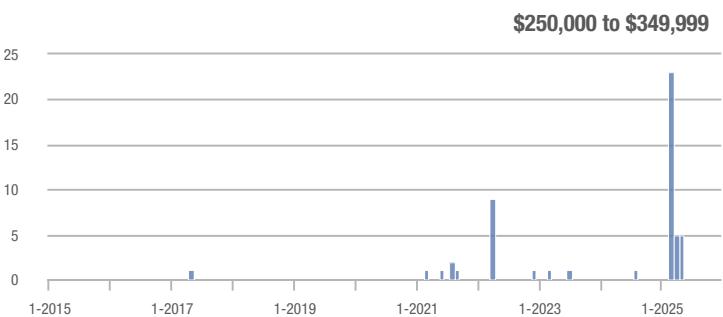
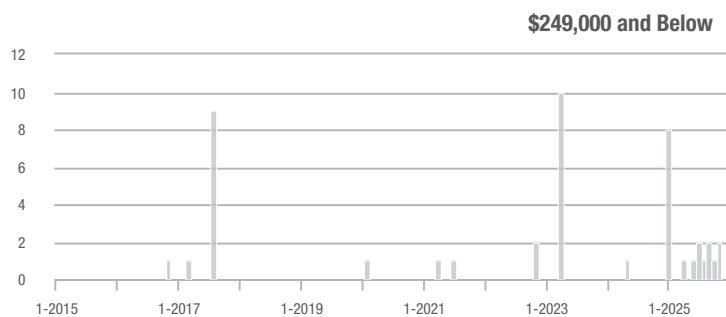
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# Williamsburg City

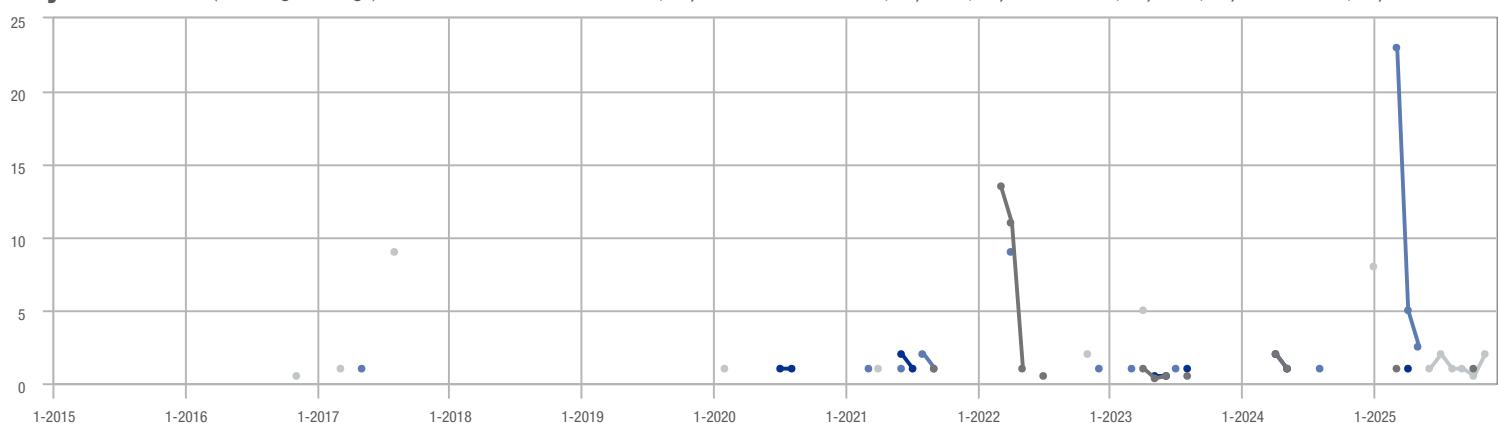
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	1	—	0.0%
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	1	0.0%	0.0%
Total	0	—	—	—	—	—	2	+ 100.0%	0.0%

## Showings



## Buyer Interest (Showings/Listings)

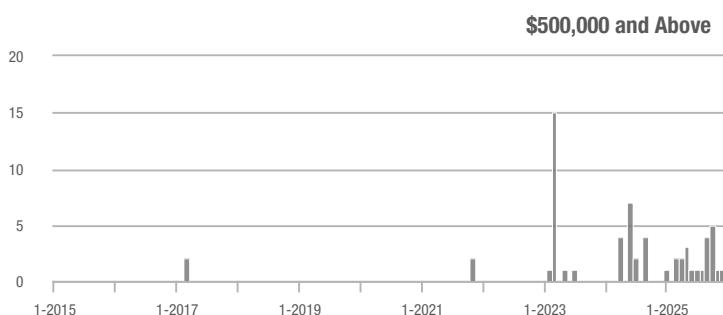
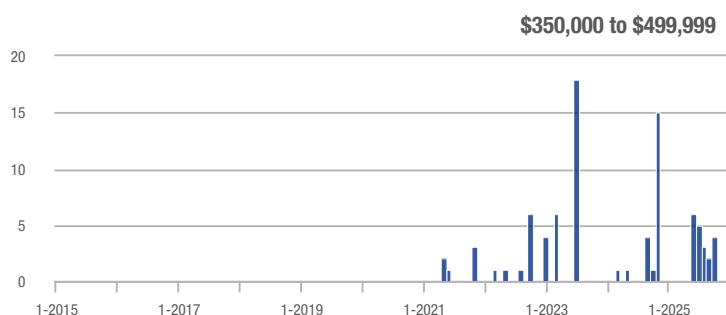
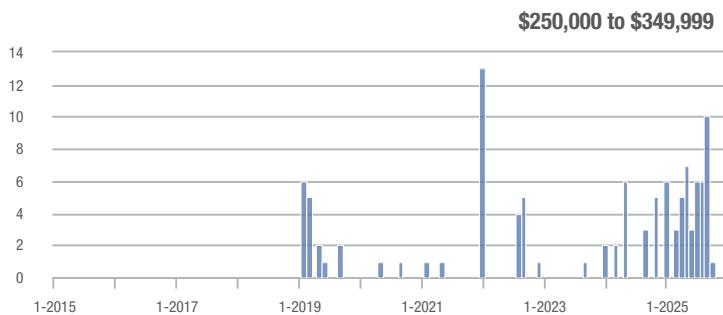
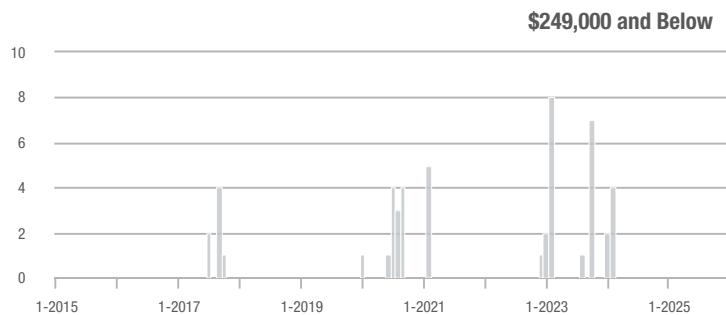
Legend: ● \$249,000 and Below ● \$250,000 to \$349,999 ● \$350,000 to \$499,999 ● \$500,000 and Above



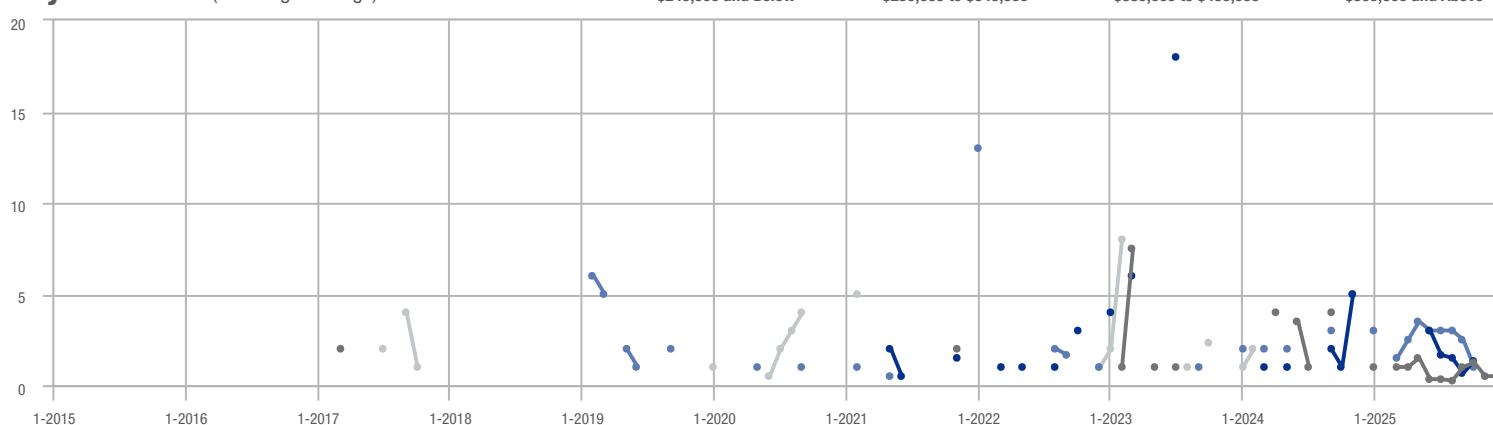
## York County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	1	0.0%	0.0%
\$500,000 and Above	1	—	0.0%	0.5	—	0.0%	2	+ 100.0%	0.0%
Total	1	—	0.0%	0.3	—	0.0%	3	+ 50.0%	0.0%

### Showings



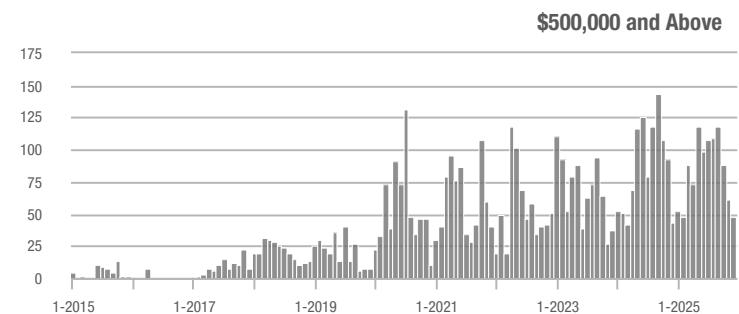
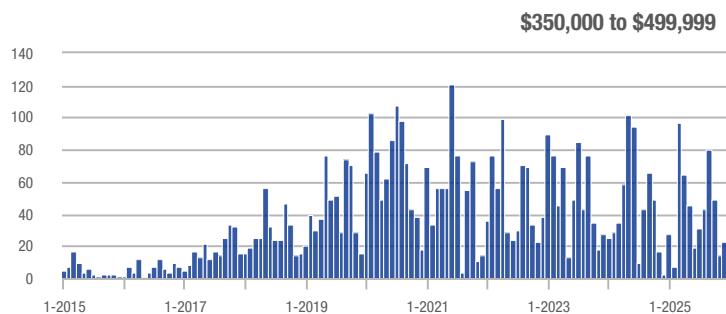
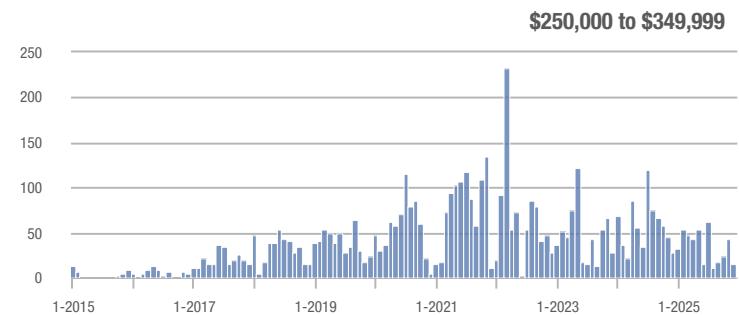
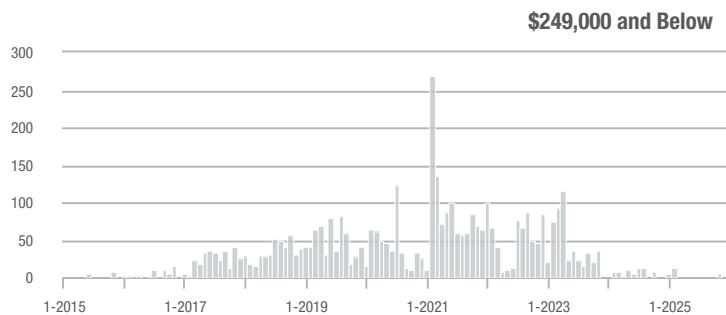
### Buyer Interest (Showings/Listings)



# Ashland (unincorporated town)

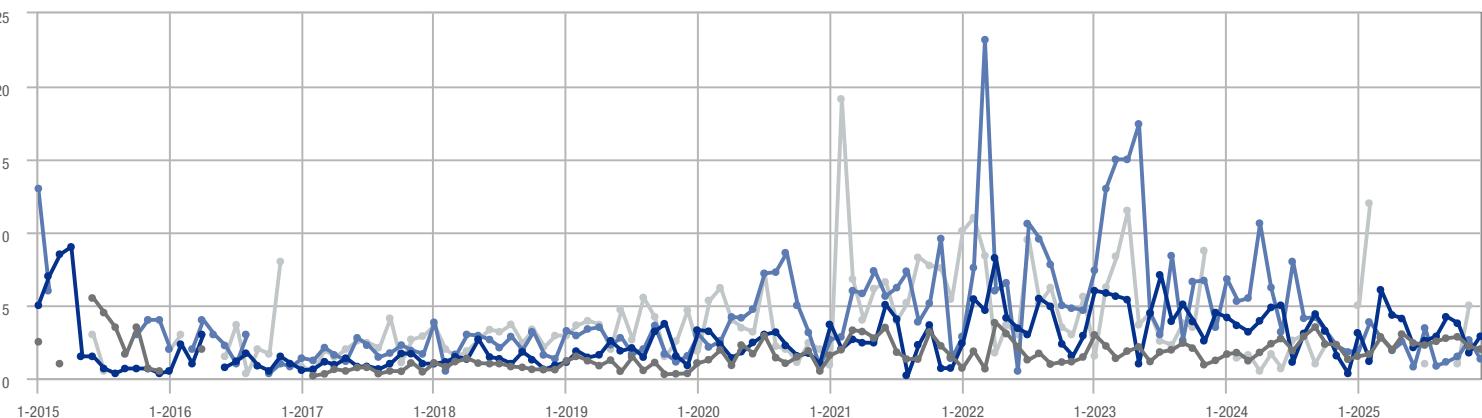
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	16	- 40.7%	- 61.9%	1.3	- 25.9%	- 49.2%	12	- 20.0%	- 25.0%
\$350,000 to \$499,999	23	+ 1,050.0%	+ 64.3%	2.9	+ 762.5%	+ 64.3%	8	+ 33.3%	0.0%
\$500,000 and Above	48	+ 11.6%	- 21.3%	2.0	+ 53.5%	- 8.2%	24	- 27.3%	- 14.3%
Total	84	+ 20.0%	- 27.0%	2.0	+ 43.4%	- 9.1%	41	- 16.3%	- 19.6%

## Showings



## Buyer Interest (Showings/Listings)

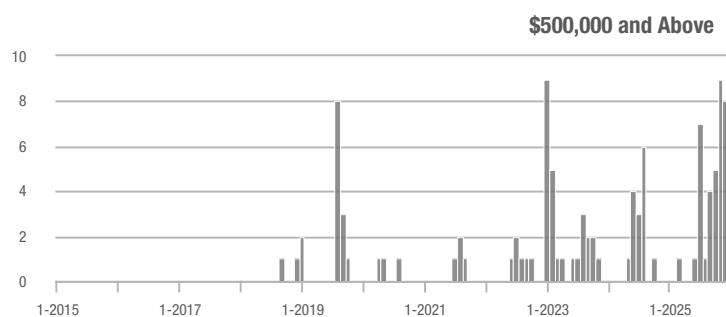
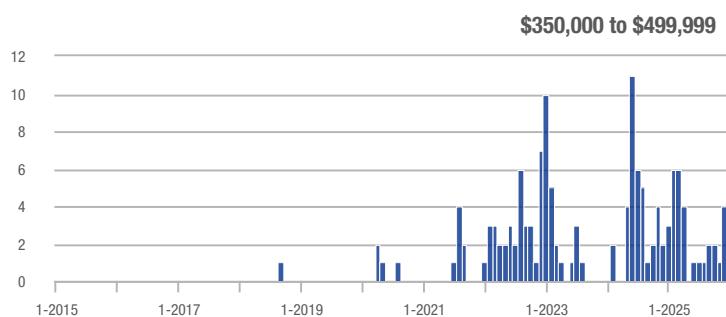
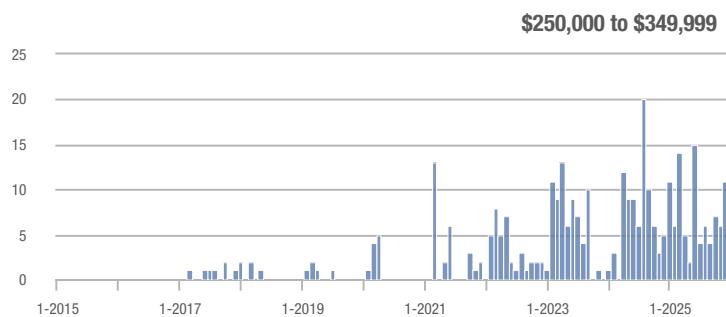
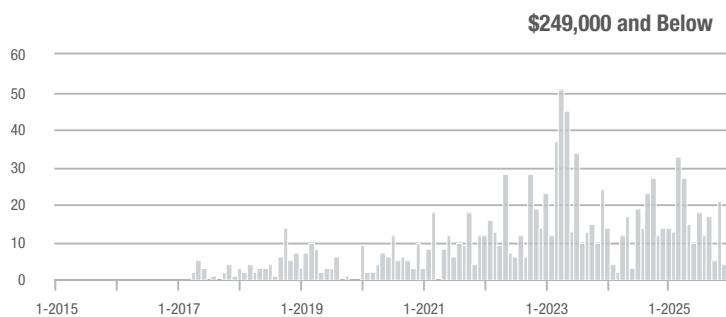
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



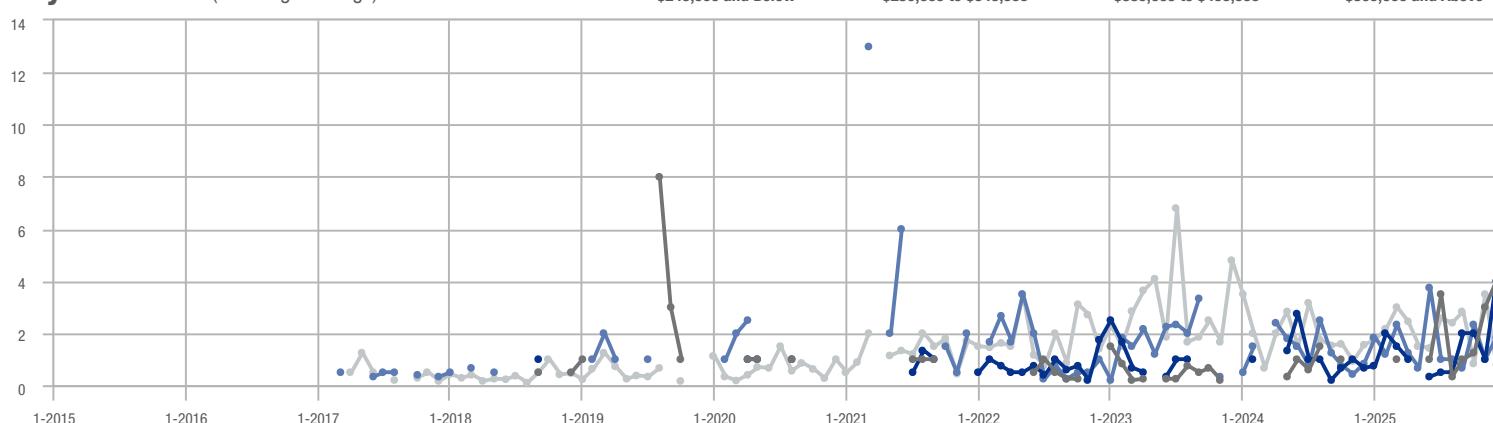
# Blackstone (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	4	- 71.4%	- 81.0%	0.8	- 48.6%	- 77.1%	5	- 44.4%	- 16.7%
\$250,000 to \$349,999	11	+ 120.0%	+ 83.3%	1.8	+ 120.0%	+ 83.3%	6	0.0%	0.0%
\$350,000 to \$499,999	4	+ 100.0%	+ 300.0%	4.0	+ 500.0%	+ 300.0%	1	- 66.7%	0.0%
\$500,000 and Above	8	—	- 11.1%	4.0	—	+ 33.3%	2	—	- 33.3%
Total	23	+ 9.5%	- 36.1%	1.8	+ 51.6%	- 26.3%	13	- 27.8%	- 13.3%

## Showings



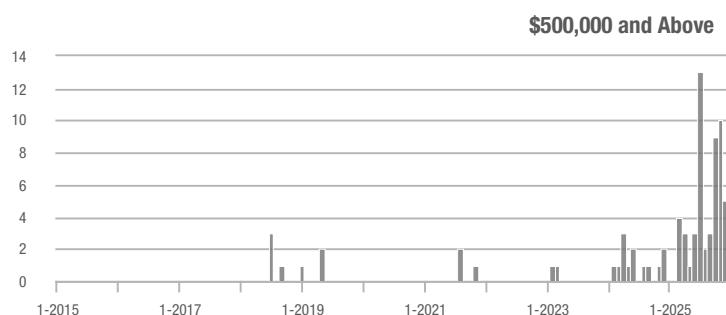
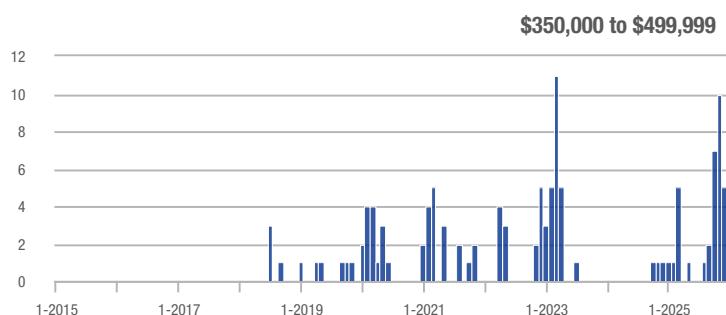
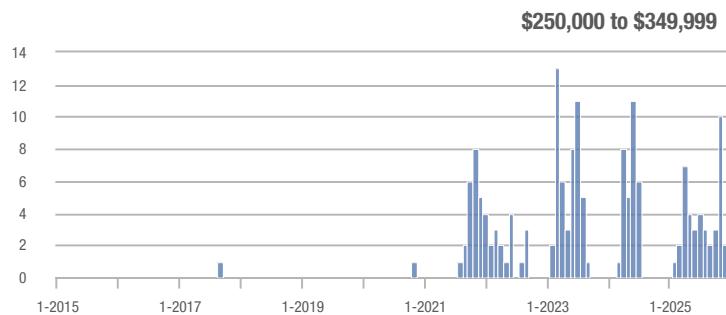
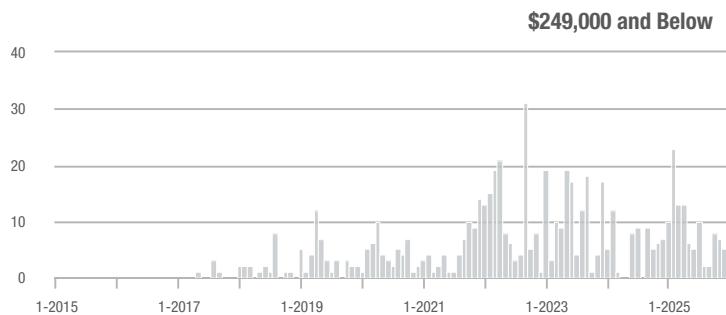
## Buyer Interest (Showings/Listings)



# Crewe (unincorporated town)

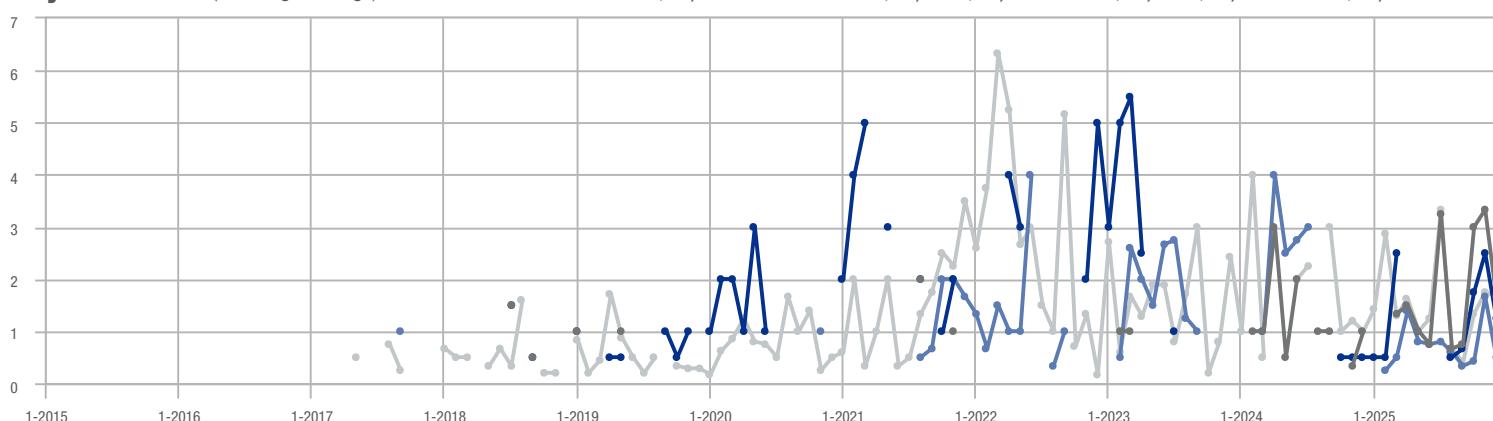
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	5	- 28.6%	- 28.6%	1.7	+ 66.7%	- 4.8%	3	- 57.1%	- 25.0%
\$250,000 to \$349,999	2	—	- 80.0%	0.5	—	- 70.0%	4	—	- 33.3%
\$350,000 to \$499,999	5	+ 400.0%	- 50.0%	1.3	+ 150.0%	- 50.0%	4	+ 100.0%	0.0%
\$500,000 and Above	5	+ 150.0%	- 50.0%	1.7	+ 66.7%	- 50.0%	3	+ 50.0%	0.0%
Total	13	+ 30.0%	- 53.6%	1.1	+ 19.2%	- 42.0%	12	+ 9.1%	- 20.0%

## Showings



## Buyer Interest (Showings/Listings)

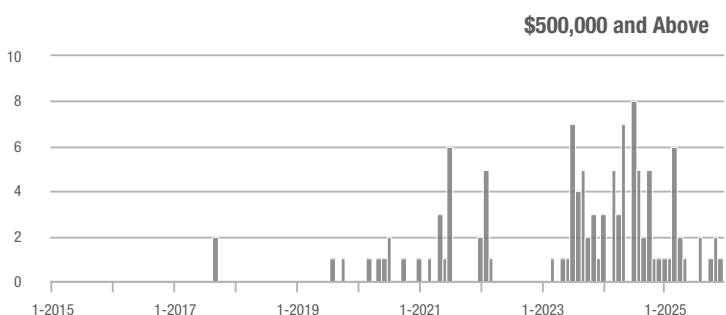
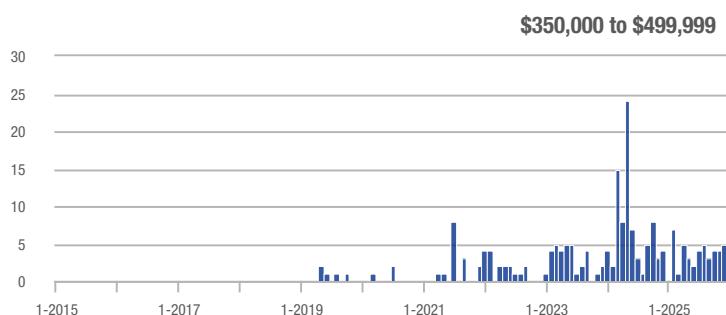
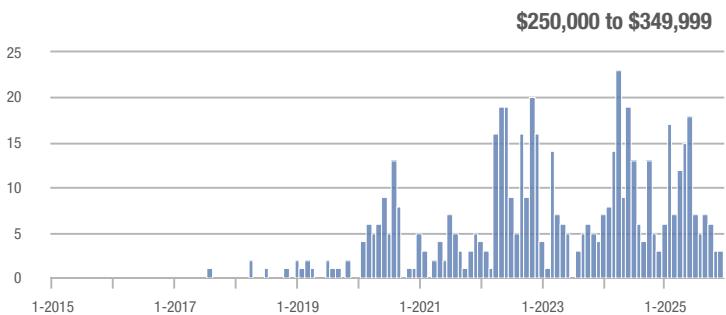
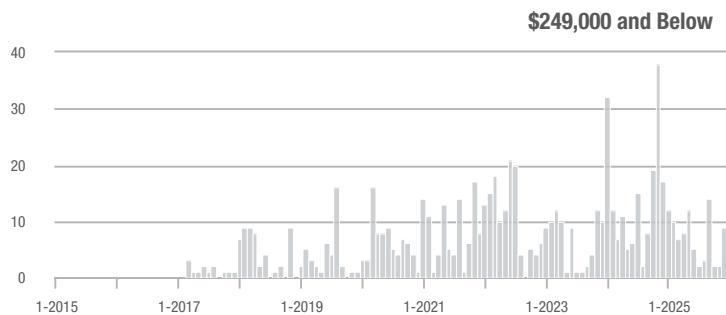
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



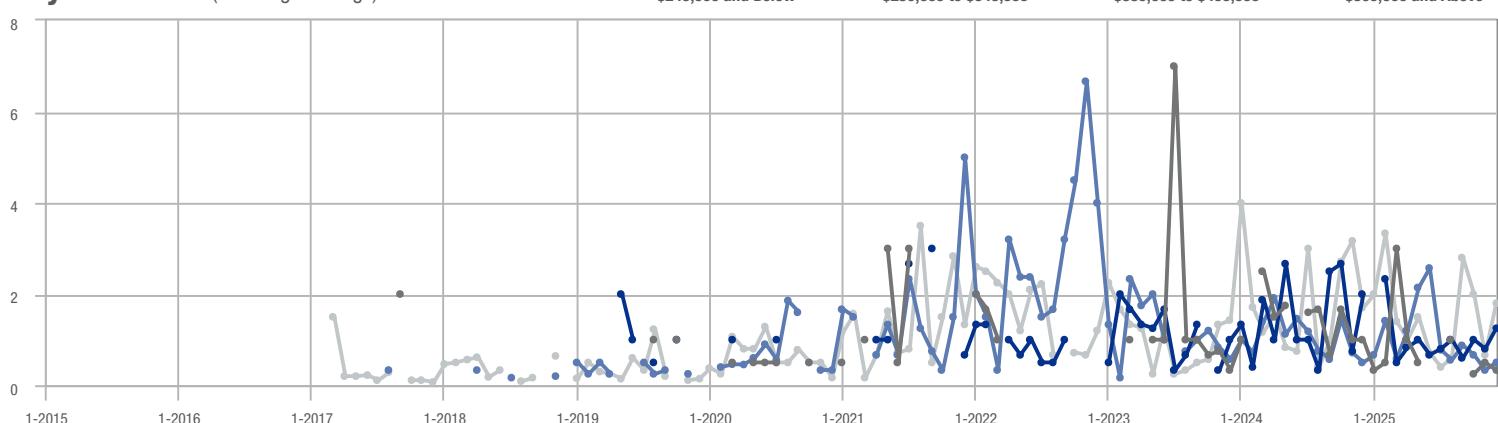
# Farmville (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	9	- 47.1%	+ 350.0%	1.8	+ 5.9%	+ 170.0%	5	- 50.0%	+ 66.7%
\$250,000 to \$349,999	3	0.0%	0.0%	0.5	0.0%	+ 50.0%	6	0.0%	- 33.3%
\$350,000 to \$499,999	5	+ 25.0%	+ 25.0%	1.3	- 37.5%	+ 56.3%	4	+ 100.0%	- 20.0%
\$500,000 and Above	1	0.0%	- 50.0%	0.3	- 66.7%	- 33.3%	3	+ 200.0%	- 25.0%
Total	18	- 28.0%	+ 63.6%	1.0	- 24.0%	+ 90.9%	18	- 5.3%	- 14.3%

## Showings



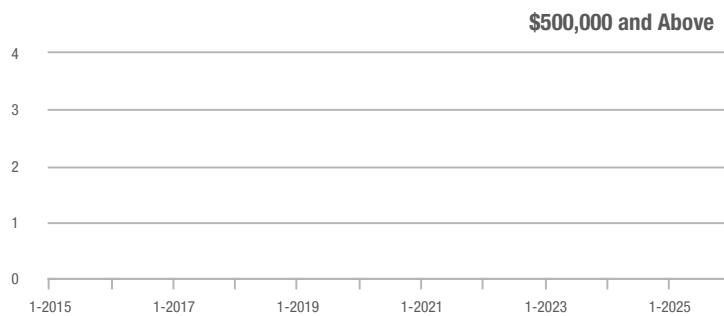
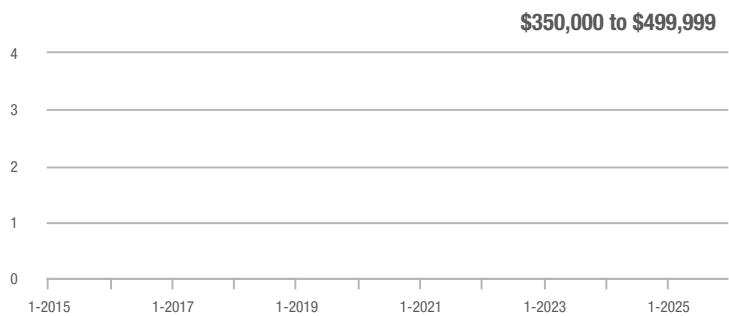
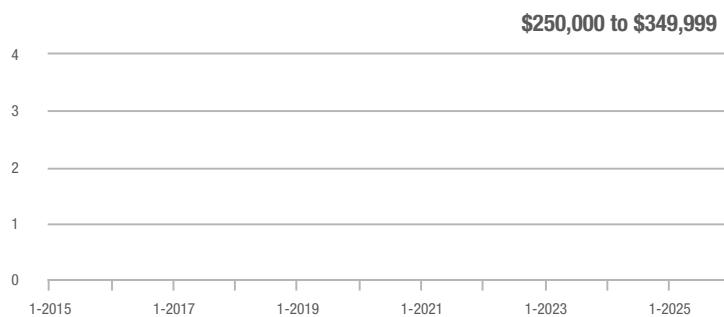
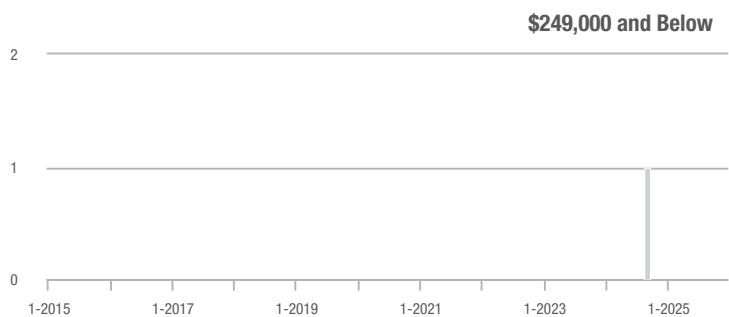
## Buyer Interest (Showings/Listings)



# South Boston (unincorporated town)

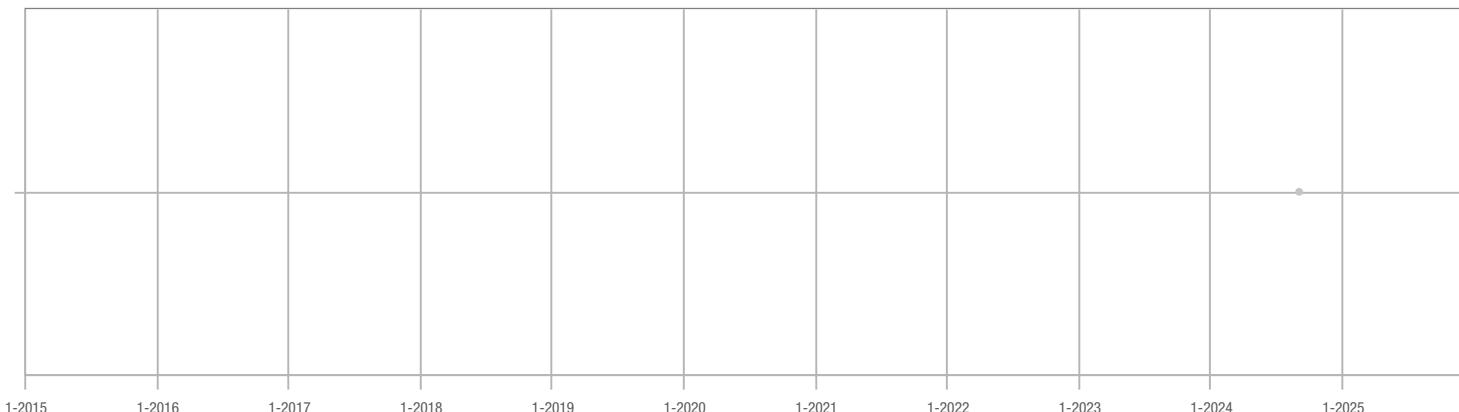
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	0	—	—
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

## Showings



## Buyer Interest (Showings/Listings)

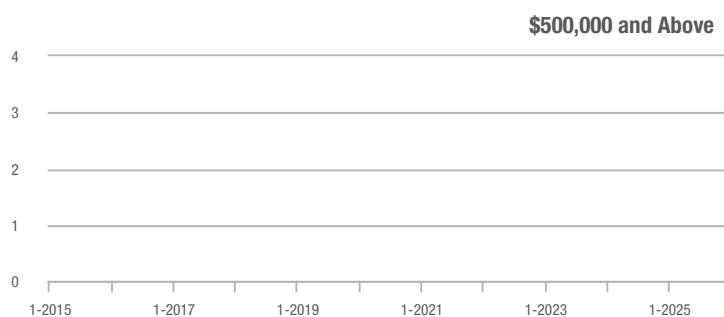
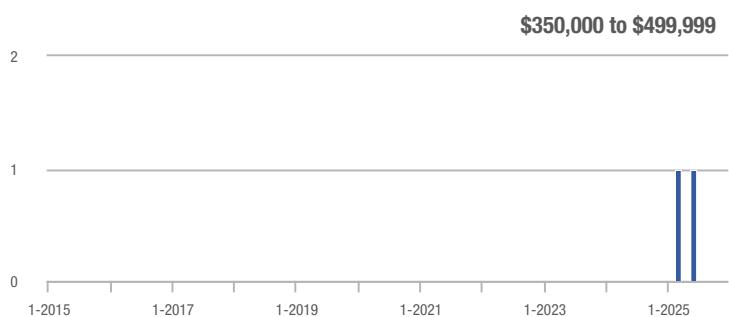
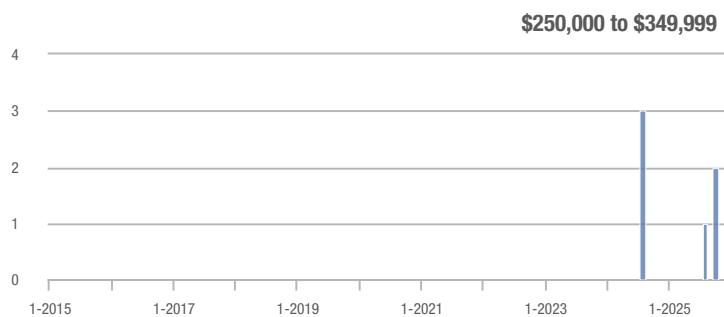
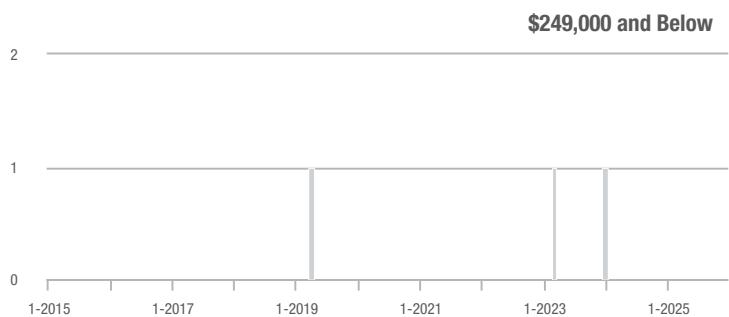
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# South Hill (unincorporated town)

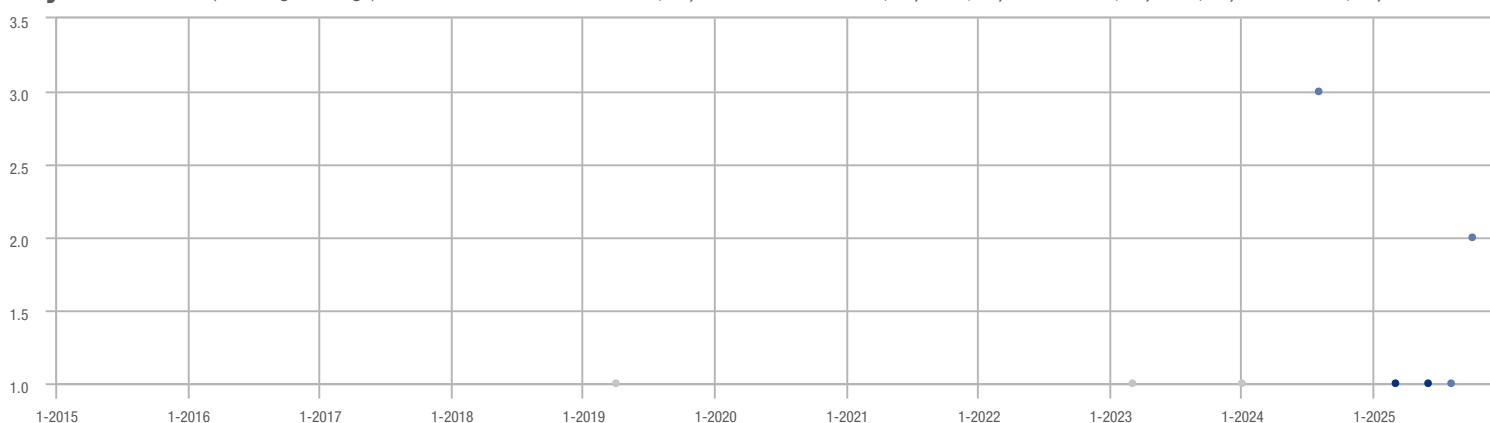
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	0	—	—	—	—	—	1	0.0%	0.0%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	0.0%	0.0%

## Showings



## Buyer Interest (Showings/Listings)

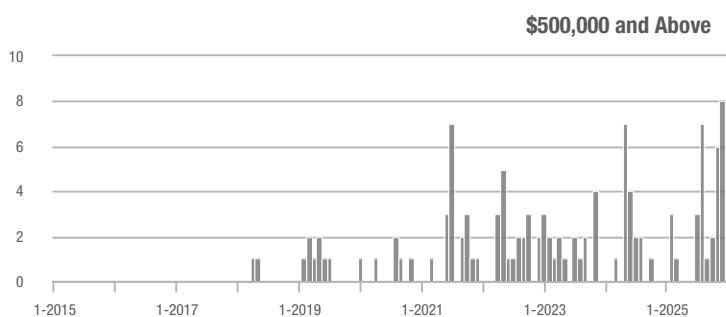
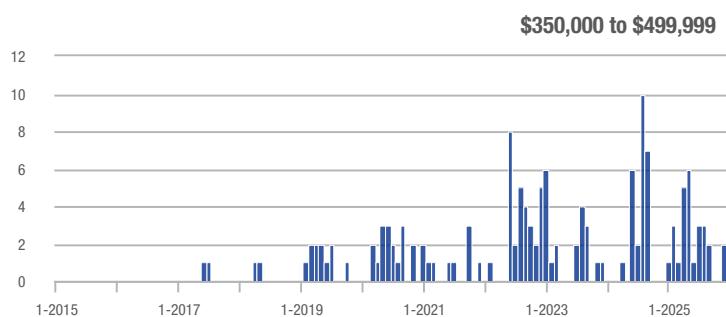
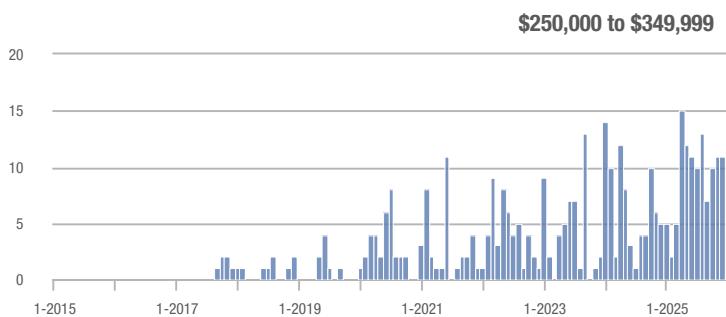
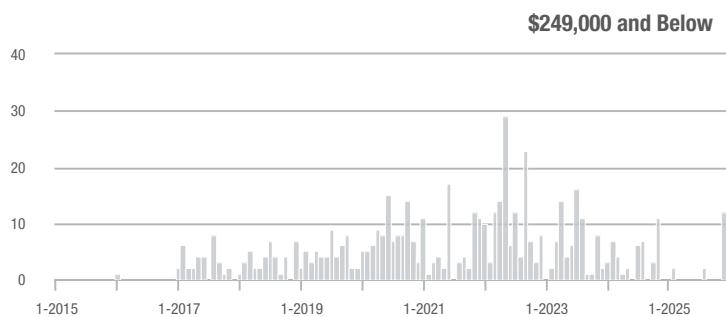
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



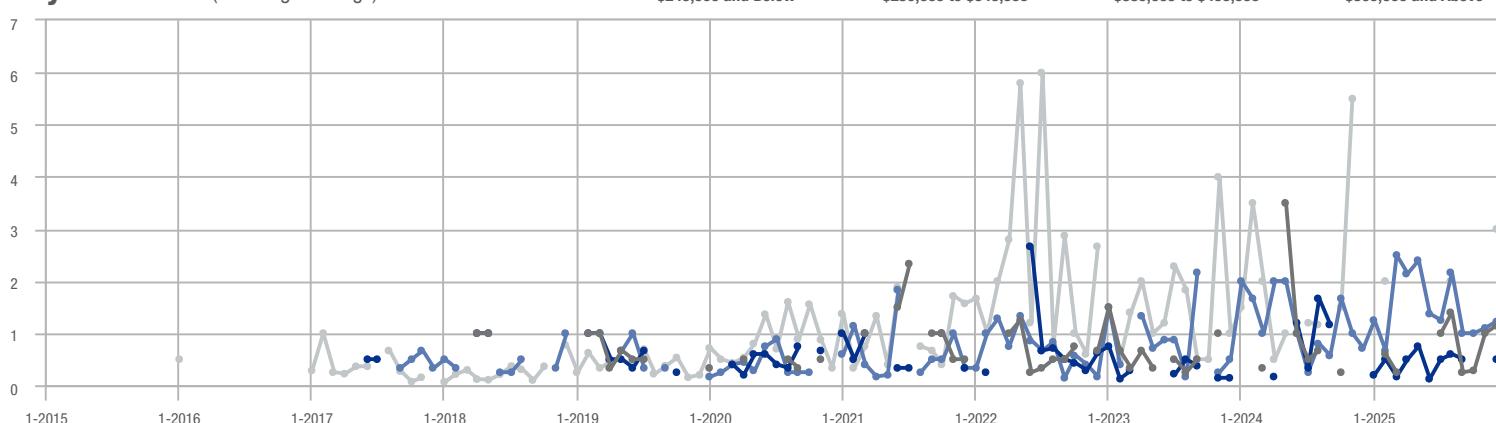
# Tappahannock (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	12	—	—	3.0	—	—	4	—	+ 100.0%
\$250,000 to \$349,999	11	+ 120.0%	0.0%	1.2	+ 71.1%	+ 11.1%	9	+ 28.6%	- 10.0%
\$350,000 to \$499,999	2	—	—	0.5	—	—	4	- 33.3%	0.0%
\$500,000 and Above	8	—	+ 33.3%	1.1	—	+ 14.3%	7	+ 40.0%	+ 16.7%
Total	33	+ 560.0%	+ 94.1%	1.4	+ 359.1%	+ 77.2%	23	+ 43.8%	+ 9.5%

## Showings



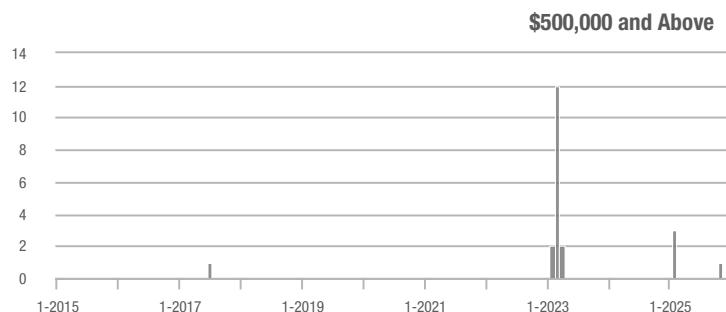
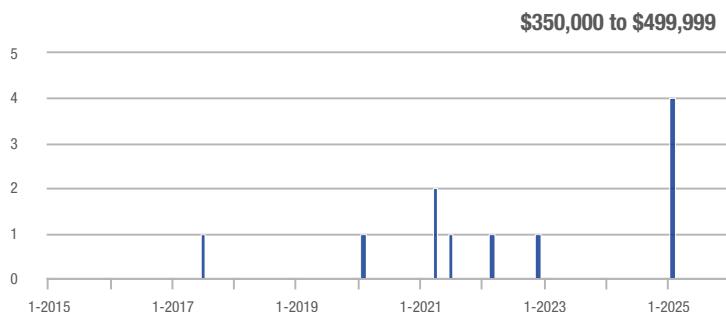
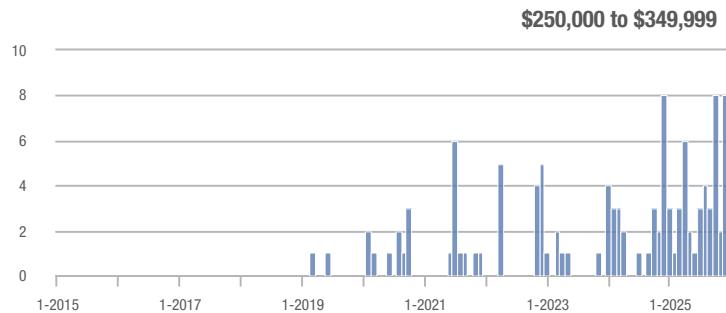
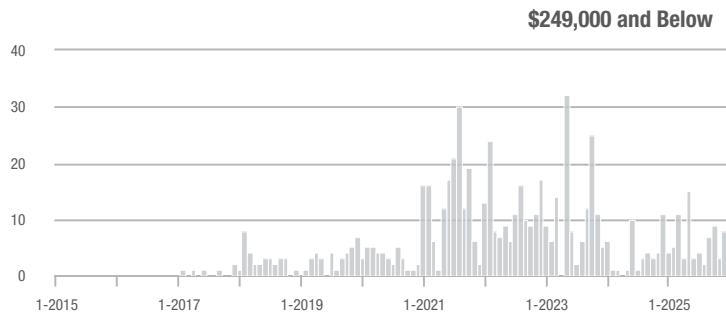
## Buyer Interest (Showings/Listings)



# Waverly (unincorporated town)

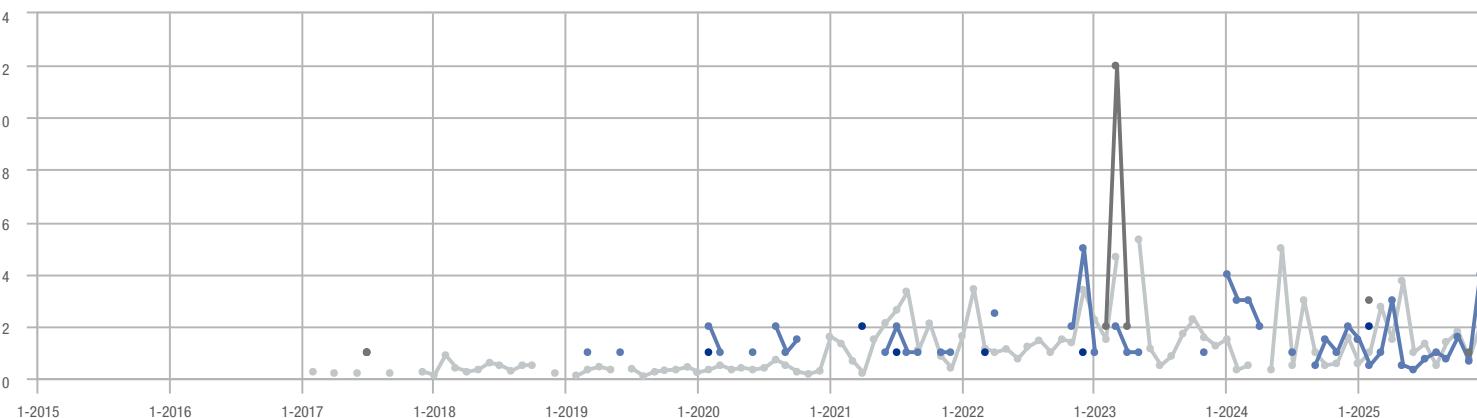
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	8	- 27.3%	+ 166.7%	2.0	+ 27.3%	+ 166.7%	4	- 42.9%	0.0%
\$250,000 to \$349,999	8	0.0%	+ 300.0%	4.0	+ 100.0%	+ 500.0%	2	- 50.0%	- 33.3%
\$350,000 to \$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and Above	0	—	—	—	—	—	1	—	0.0%
Total	16	- 15.8%	+ 166.7%	2.3	+ 32.3%	+ 204.8%	7	- 36.4%	- 12.5%

## Showings



## Buyer Interest (Showings/Listings)

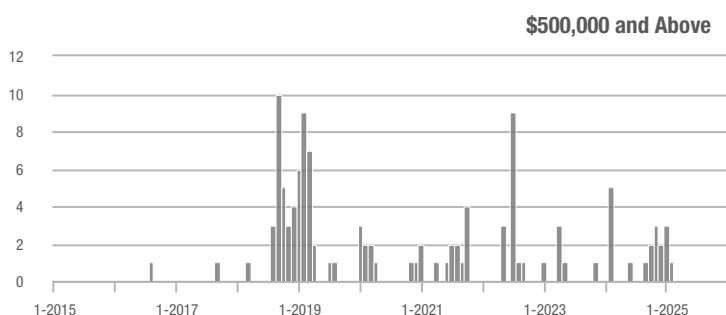
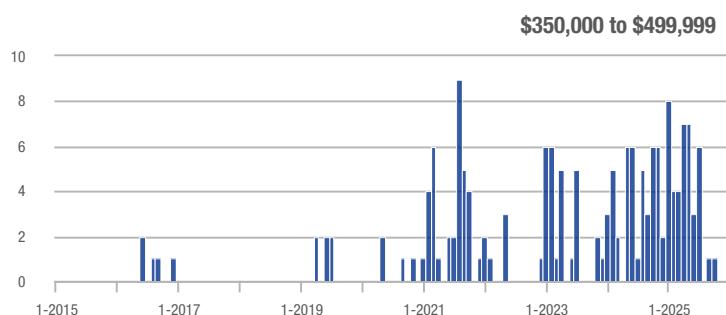
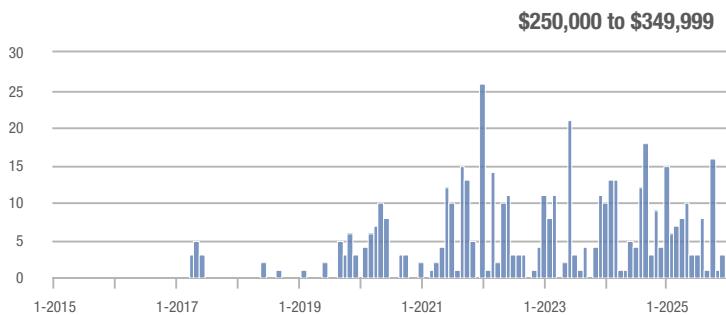
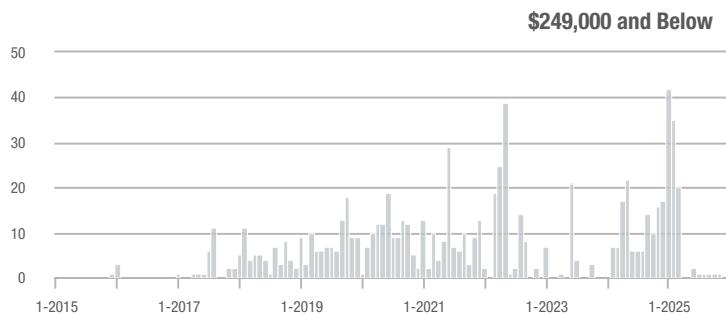
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



# West Point (unincorporated town)

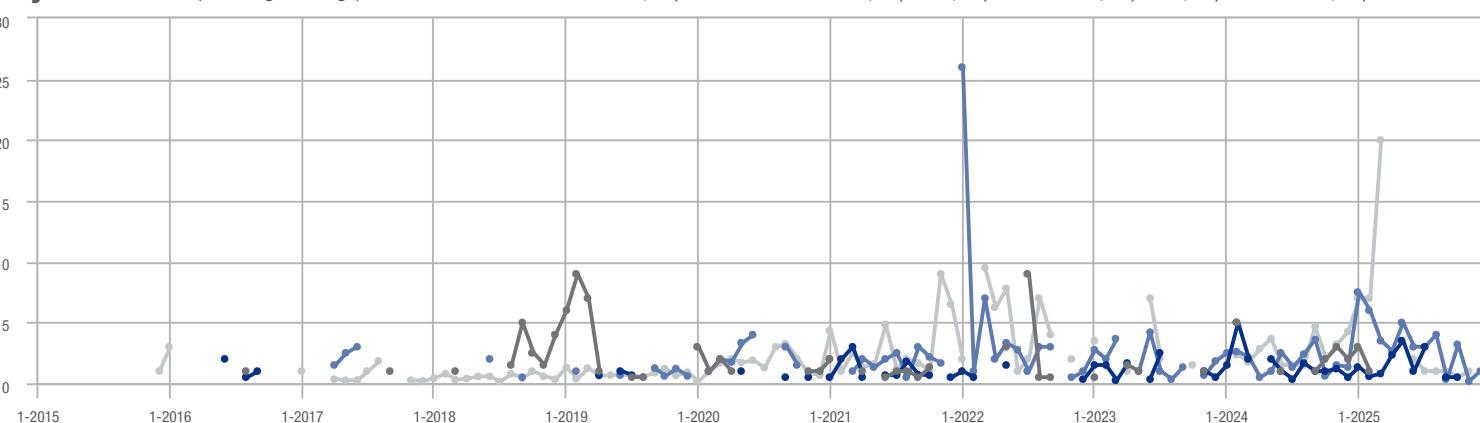
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	3	- 25.0%	+ 200.0%	1.0	- 25.0%	+ 500.0%	3	0.0%	- 50.0%
\$350,000 to \$499,999	0	—	—	—	—	—	1	- 75.0%	0.0%
\$500,000 and Above	0	—	—	—	—	—	1	0.0%	0.0%
Total	3	- 87.0%	+ 50.0%	0.8	- 64.1%	+ 200.0%	4	- 63.6%	- 50.0%

## Showings



## Buyer Interest (Showings/Listings)

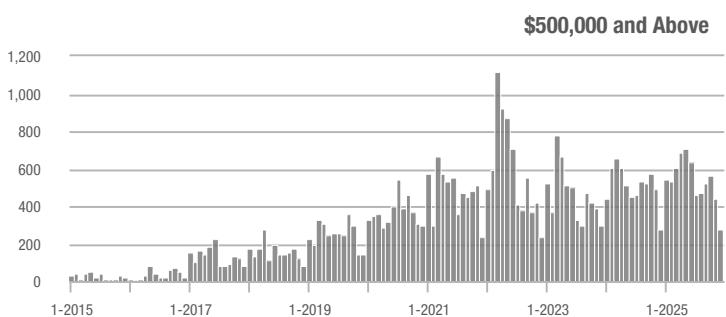
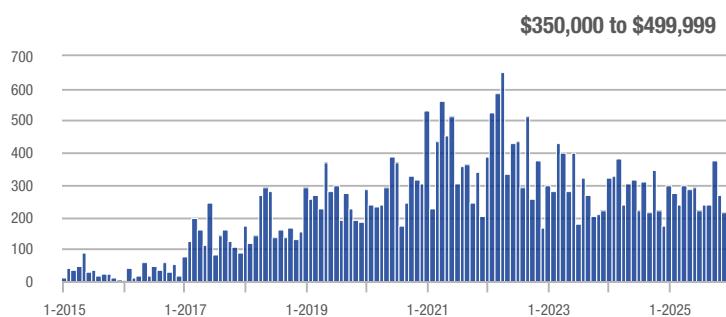
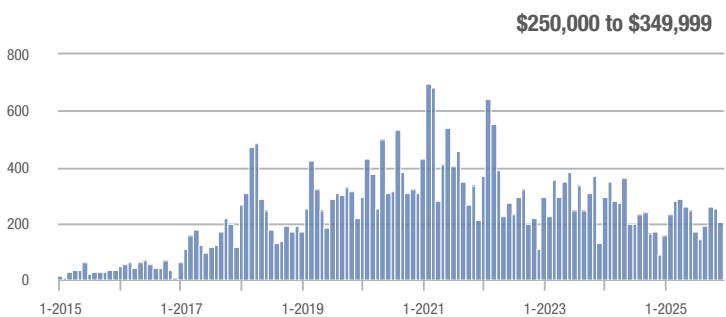
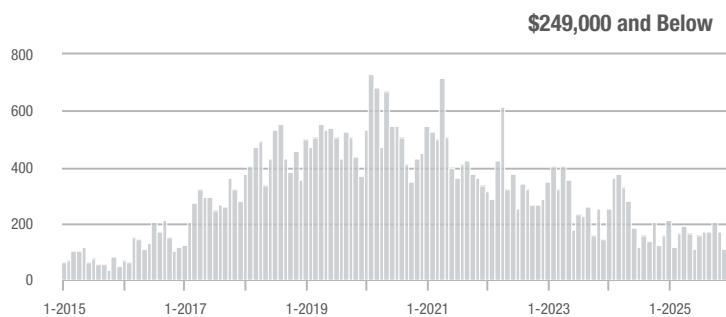
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## MLS Area 10

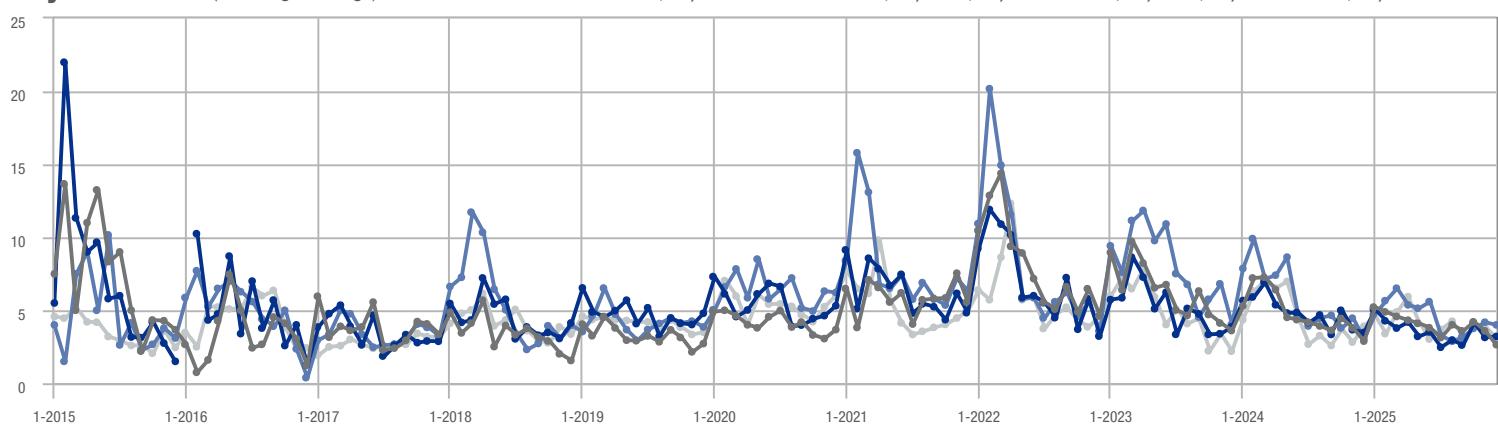
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	110	- 29.5%	- 35.7%	3.1	- 19.4%	- 19.1%	35	- 12.5%	- 20.5%
\$250,000 to \$349,999	208	+ 136.4%	- 17.1%	4.0	+ 31.8%	- 4.4%	52	+ 79.3%	- 13.3%
\$350,000 to \$499,999	218	+ 25.3%	- 18.4%	3.2	- 7.9%	+ 2.1%	68	+ 36.0%	- 20.0%
\$500,000 and Above	275	- 0.7%	- 37.2%	2.6	- 8.4%	- 26.3%	104	+ 8.3%	- 14.8%
Total	758	+ 19.2%	- 25.8%	3.2	+ 0.3%	- 12.2%	234	+ 18.8%	- 15.5%

### Showings



### Buyer Interest (Showings/Listings)

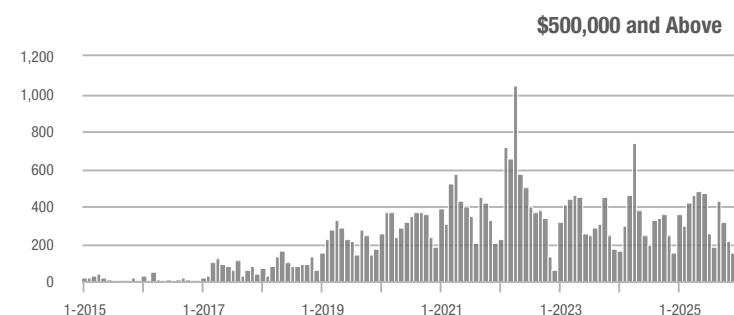
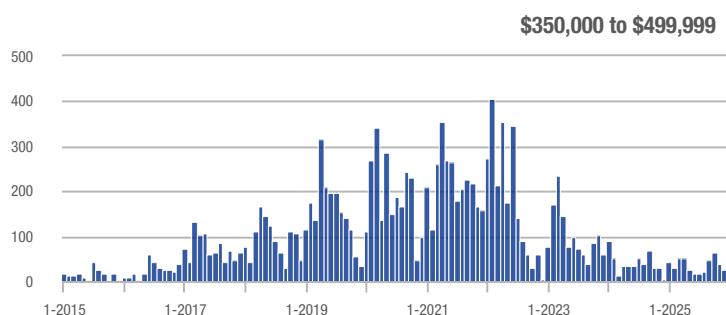
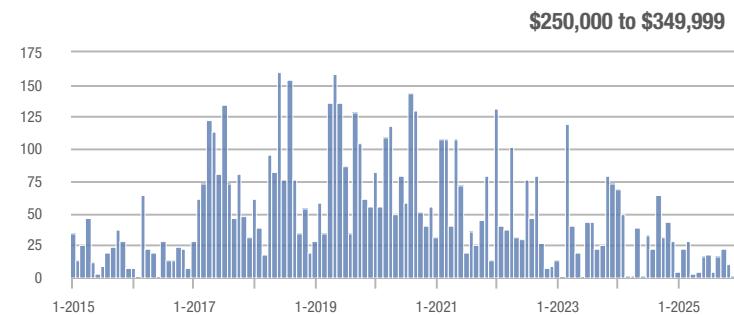
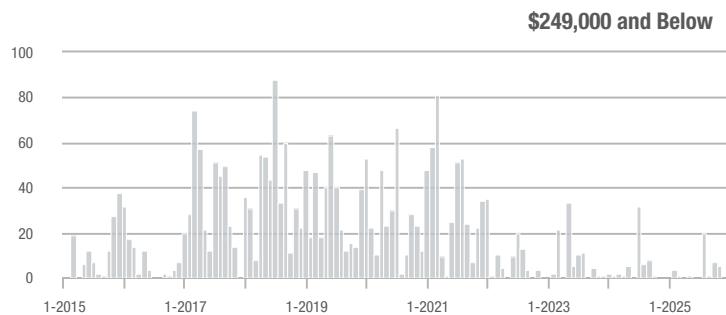
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## MLS Area 20

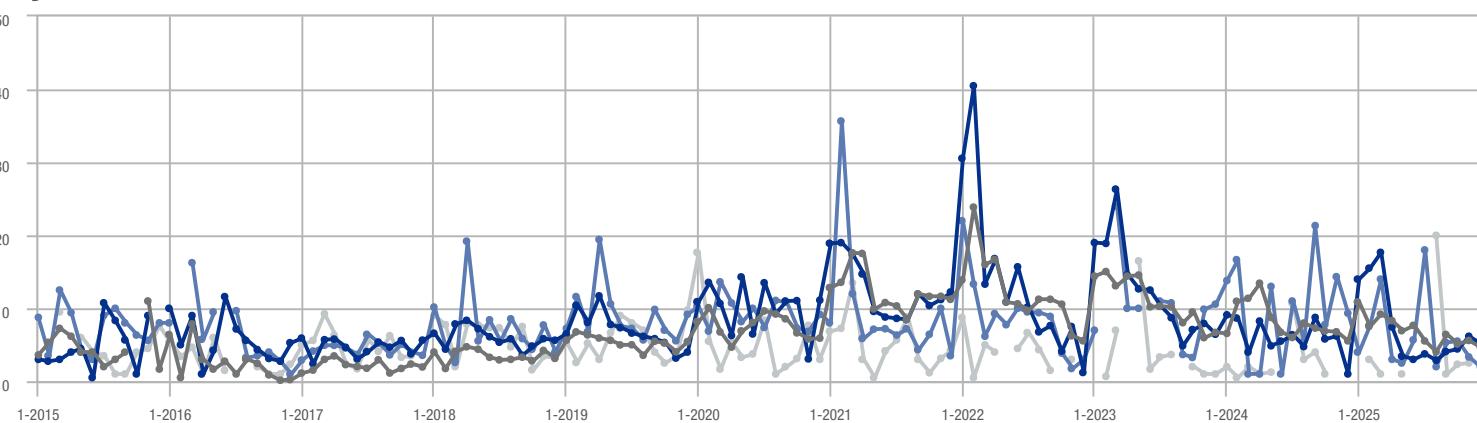
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	0	—	—
\$250,000 to \$349,999	2	- 92.9%	- 80.0%	2.0	- 78.6%	- 40.0%	1	- 66.7%	- 66.7%
\$350,000 to \$499,999	26	+ 766.7%	- 29.7%	5.2	+ 420.0%	- 15.7%	5	+ 66.7%	- 16.7%
\$500,000 and Above	150	- 3.2%	- 31.2%	4.7	- 15.3%	- 16.1%	32	+ 14.3%	- 17.9%
Total	154	- 16.3%	- 38.9%	4.4	- 21.1%	- 17.9%	35	+ 6.1%	- 25.5%

### Showings



### Buyer Interest (Showings/Listings)

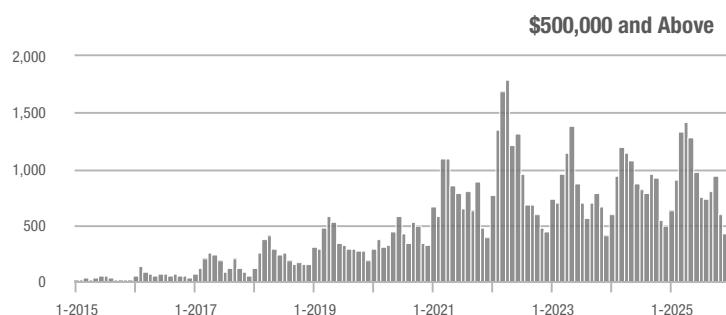
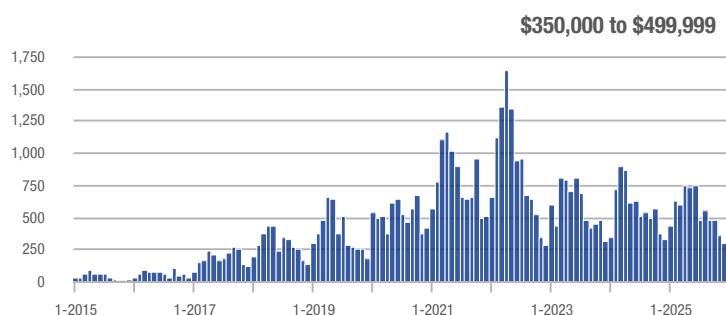
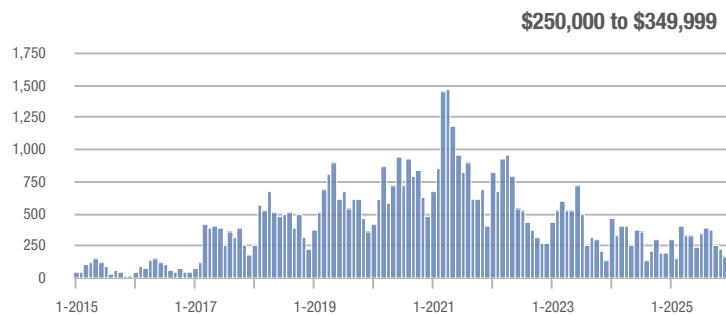
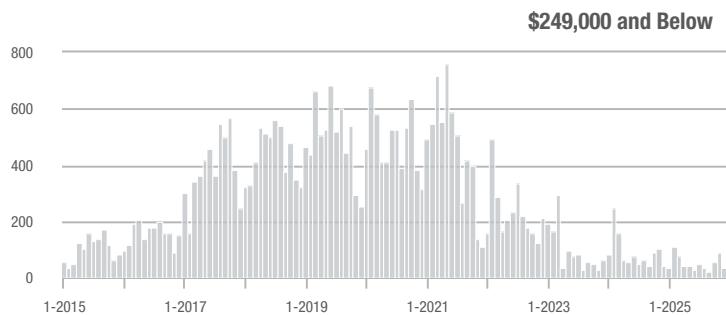
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## MLS Area 22

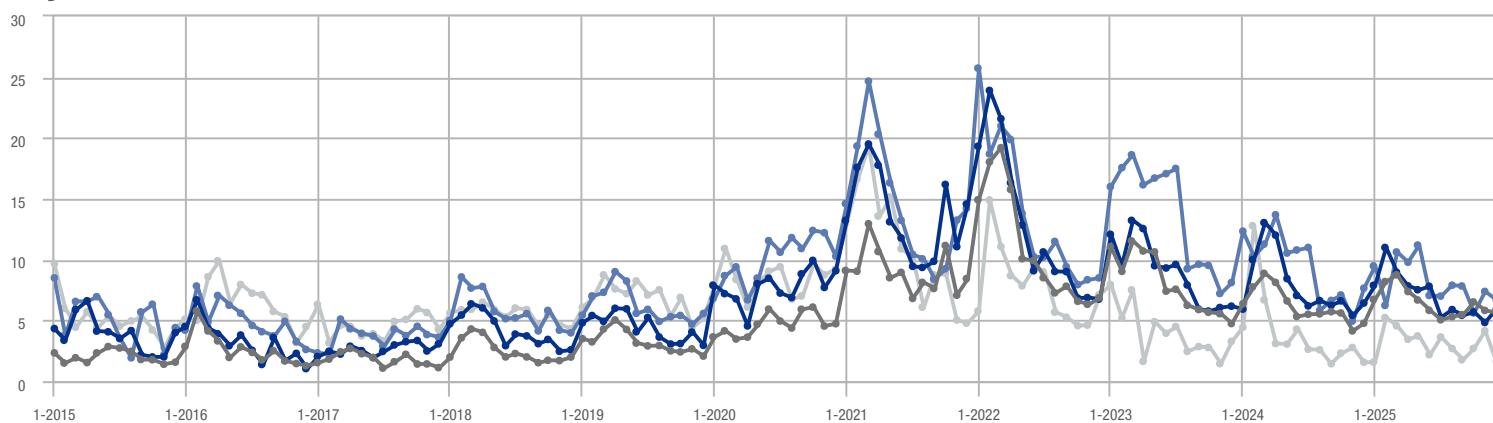
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	31	- 20.5%	- 64.4%	1.6	+ 4.6%	- 60.6%	19	- 24.0%	- 9.5%
\$250,000 to \$349,999	161	- 19.1%	- 29.7%	6.7	- 12.4%	- 9.2%	24	- 7.7%	- 22.6%
\$350,000 to \$499,999	302	- 7.9%	- 14.4%	5.9	- 7.9%	+ 22.5%	51	0.0%	- 30.1%
\$500,000 and Above	435	- 13.2%	- 27.5%	5.6	+ 18.4%	- 3.0%	77	- 26.7%	- 25.2%
Total	784	- 12.3%	- 32.4%	5.3	+ 6.2%	- 7.1%	147	- 17.4%	- 27.2%

### Showings



### Buyer Interest (Showings/Listings)

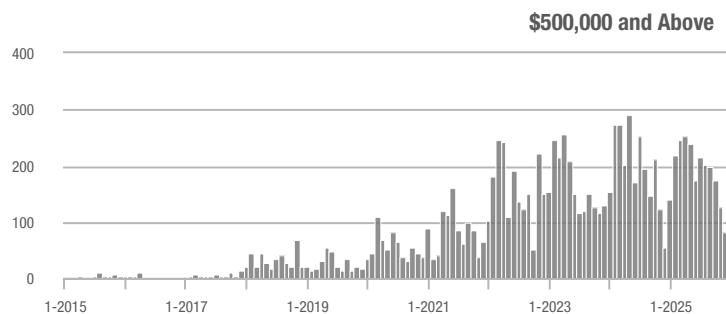
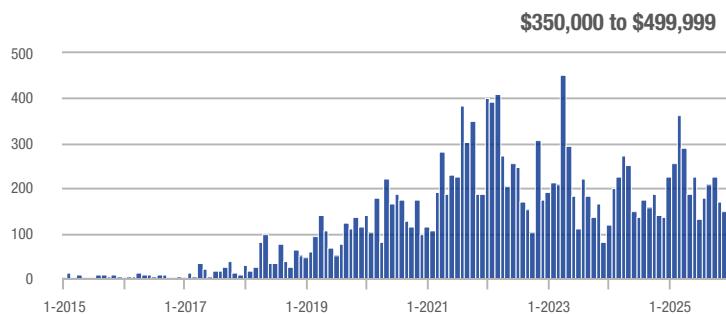
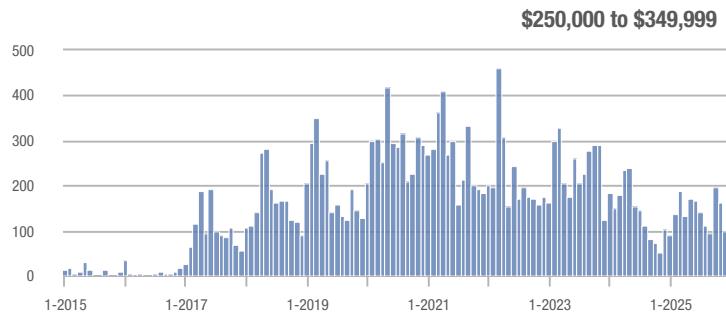
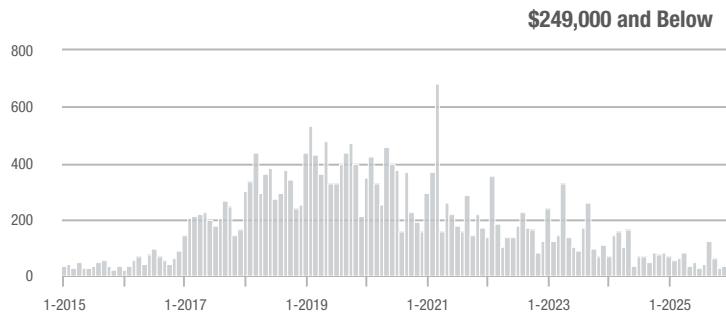
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



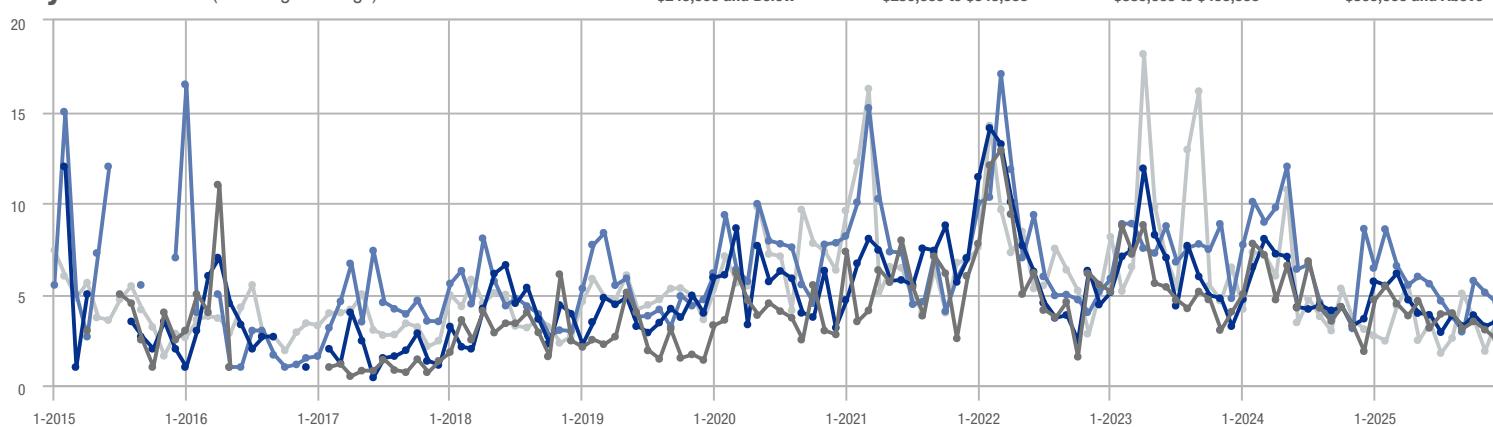
## MLS Area 30

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	35	- 56.3%	+ 16.7%	3.5	+ 13.8%	+ 86.7%	10	- 61.5%	- 37.5%
\$250,000 to \$349,999	100	- 2.9%	- 38.7%	4.5	- 47.0%	- 10.8%	22	+ 83.3%	- 31.3%
\$350,000 to \$499,999	151	+ 11.9%	- 11.7%	3.5	- 3.8%	+ 8.8%	43	+ 16.2%	- 18.9%
\$500,000 and Above	83	+ 48.2%	- 35.2%	2.5	+ 34.7%	- 17.5%	33	+ 10.0%	- 21.4%
Total	332	- 7.5%	- 22.8%	3.5	- 5.6%	- 1.4%	94	- 2.1%	- 21.7%

### Showings



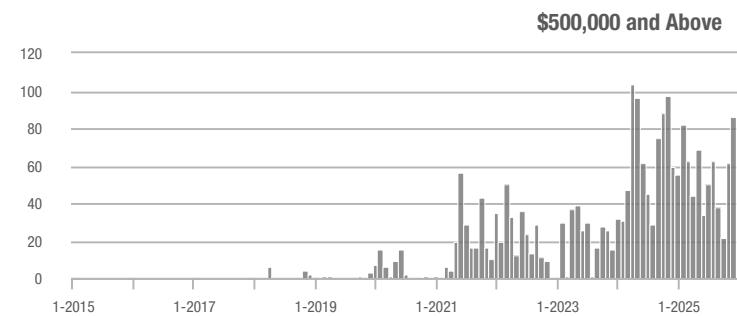
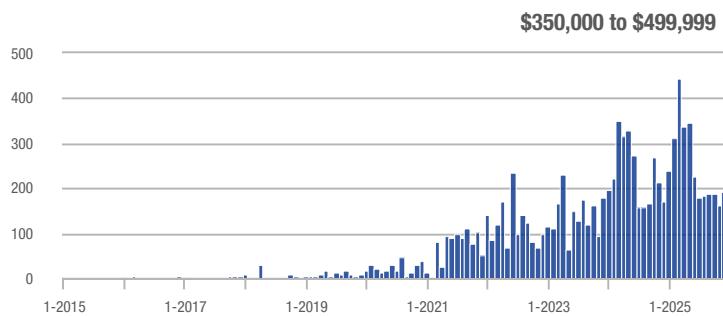
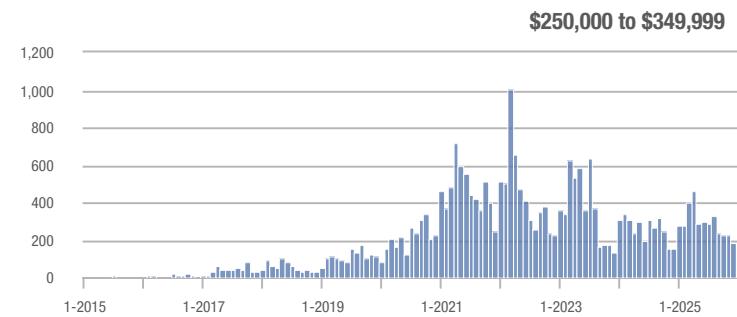
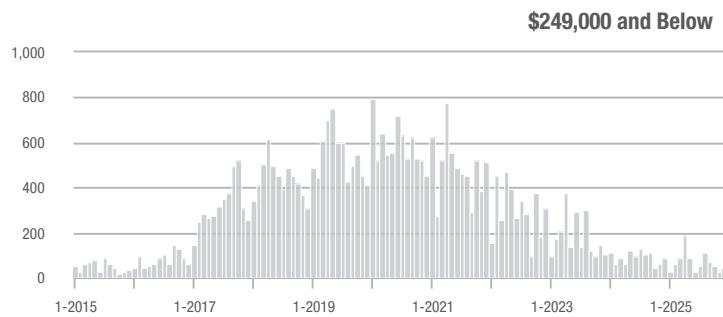
### Buyer Interest (Showings/Listings)



## MLS Area 32

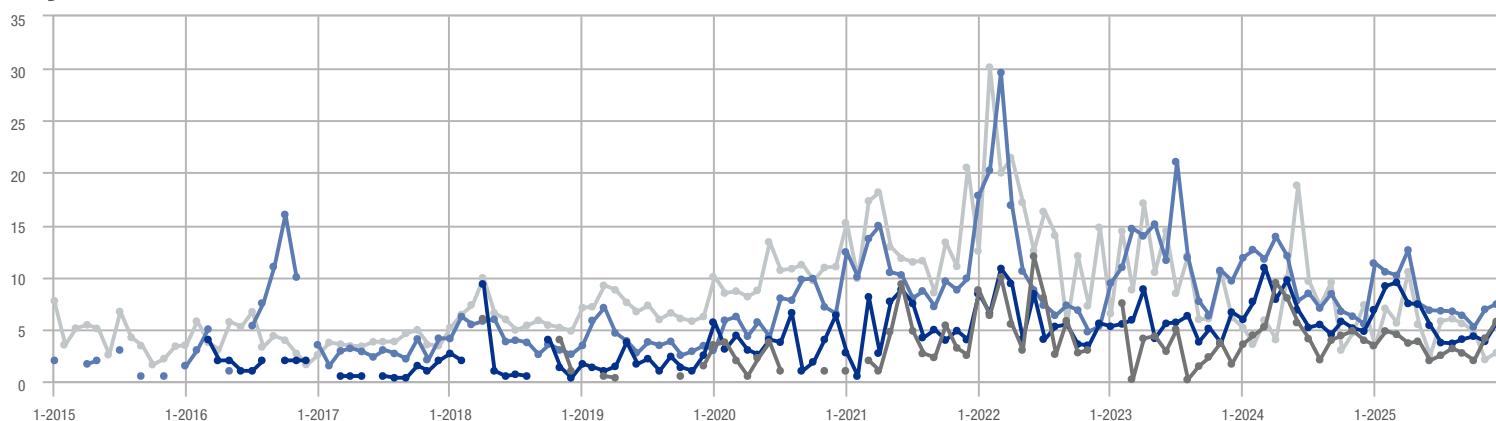
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	41	- 53.4%	+ 78.3%	2.7	- 62.7%	+ 30.7%	15	+ 25.0%	+ 36.4%
\$250,000 to \$349,999	185	+ 24.2%	- 16.3%	7.4	+ 34.1%	+ 7.1%	25	- 7.4%	- 21.9%
\$350,000 to \$499,999	194	+ 12.1%	+ 20.5%	5.5	+ 15.3%	+ 44.6%	35	- 2.8%	- 16.7%
\$500,000 and Above	86	+ 45.8%	+ 38.7%	5.7	+ 45.8%	+ 38.7%	15	0.0%	0.0%
Total	446	+ 0.9%	+ 5.4%	5.5	+ 2.2%	+ 18.5%	81	- 1.2%	- 11.0%

### Showings



### Buyer Interest (Showings/Listings)

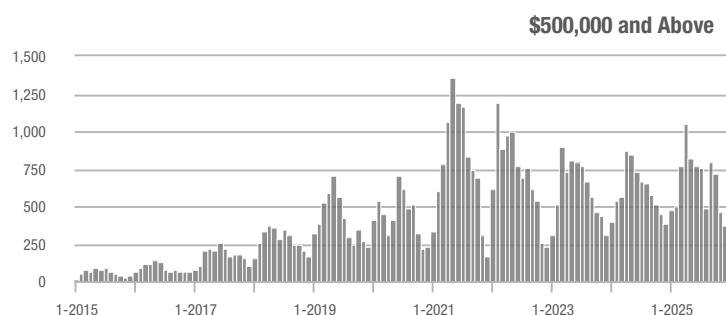
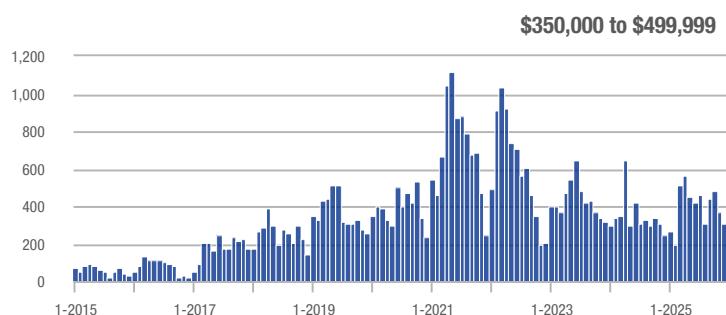
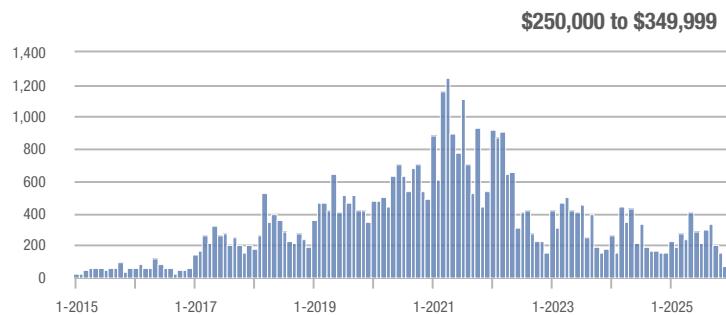
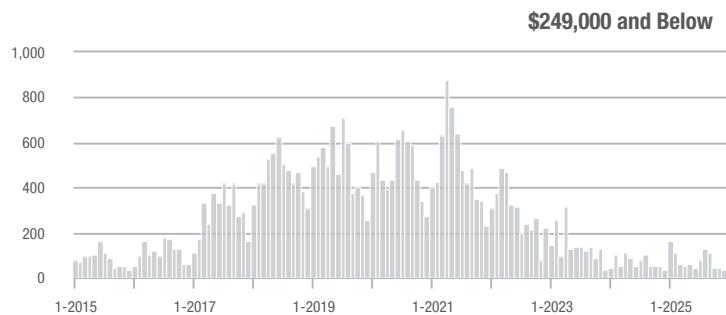
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## MLS Area 34

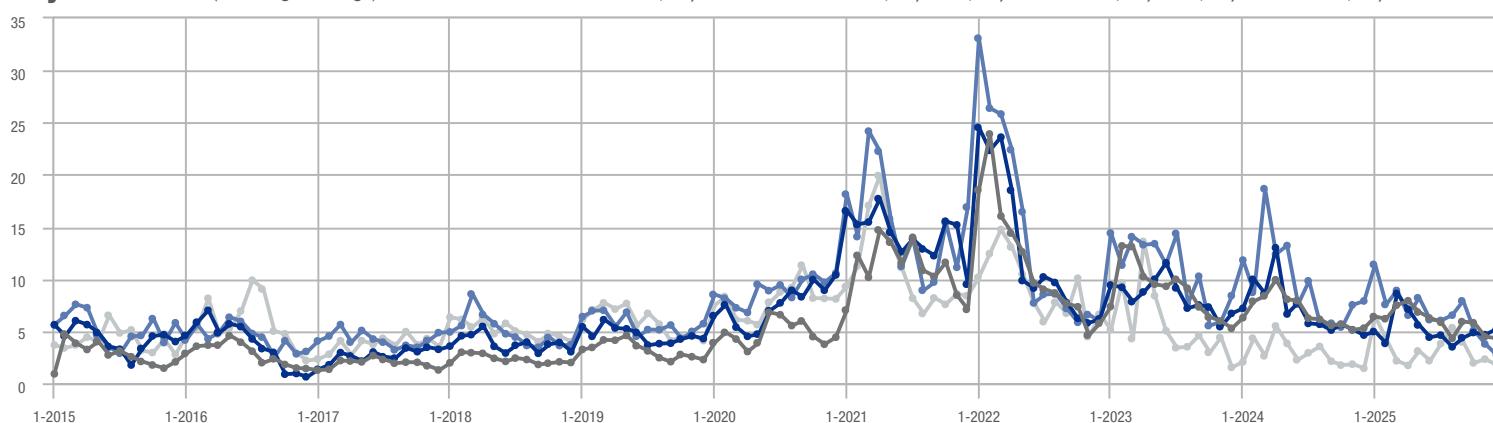
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	34	+ 3.0%	- 22.7%	1.8	+ 24.7%	- 22.7%	19	- 17.4%	0.0%
\$250,000 to \$349,999	69	- 54.0%	- 54.3%	2.8	- 65.0%	- 26.9%	25	+ 31.6%	- 37.5%
\$350,000 to \$499,999	311	+ 26.9%	- 15.5%	5.2	+ 12.1%	+ 11.3%	60	+ 13.2%	- 24.1%
\$500,000 and Above	368	- 4.7%	- 20.9%	4.3	- 18.1%	- 3.2%	85	+ 16.4%	- 18.3%
Total	657	- 13.1%	- 24.8%	4.0	- 18.4%	- 2.7%	163	+ 6.5%	- 22.7%

### Showings



### Buyer Interest (Showings/Listings)

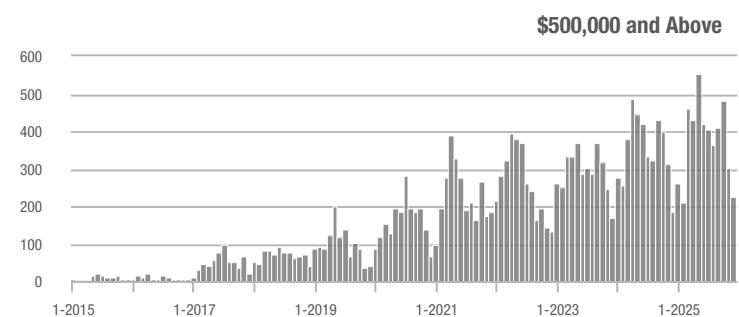
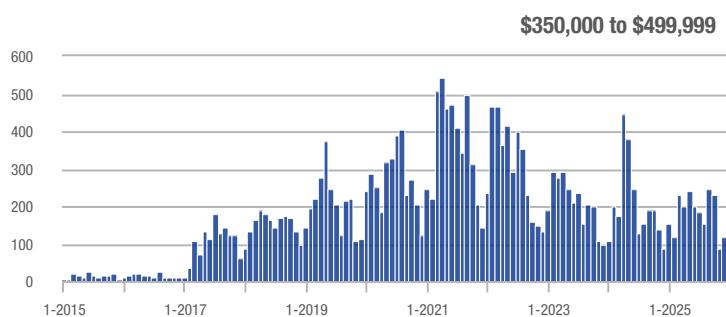
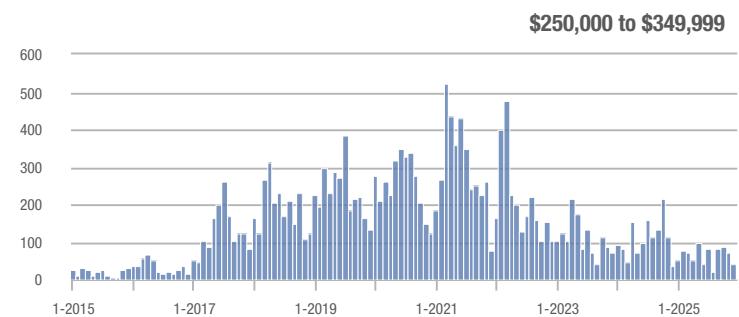
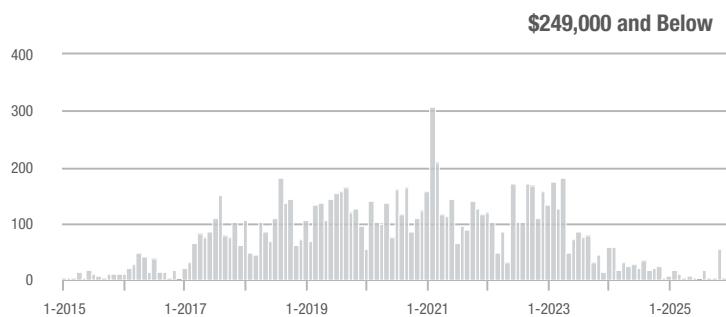
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## MLS Area 36

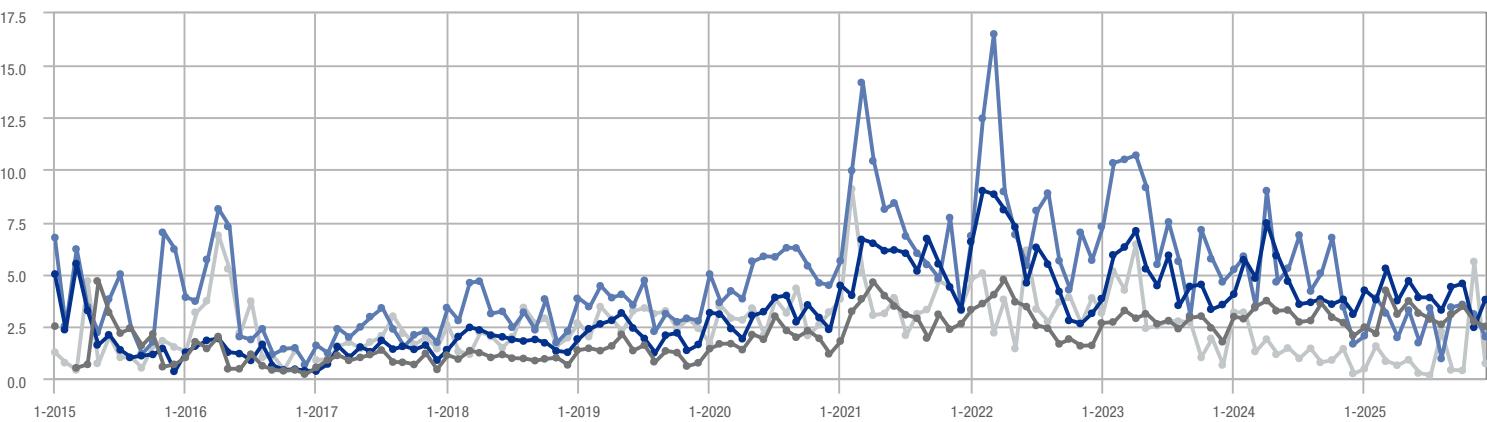
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	5	+ 66.7%	- 91.1%	0.7	+ 209.5%	- 87.2%	7	- 46.2%	- 30.0%
\$250,000 to \$349,999	40	+ 5.3%	- 45.9%	2.0	+ 21.1%	- 35.1%	20	- 13.0%	- 16.7%
\$350,000 to \$499,999	117	+ 36.0%	+ 33.0%	3.8	+ 22.9%	+ 54.4%	31	+ 10.7%	- 13.9%
\$500,000 and Above	224	+ 21.1%	- 25.8%	2.5	+ 21.1%	- 8.5%	90	0.0%	- 18.9%
Total	342	+ 25.7%	- 25.2%	2.6	+ 30.5%	- 7.7%	133	- 3.6%	- 18.9%

### Showings



### Buyer Interest (Showings/Listings)

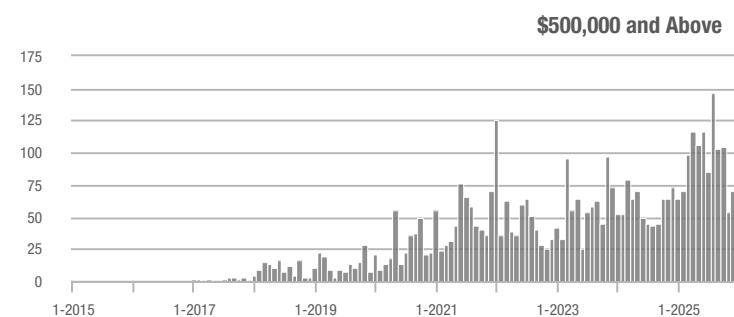
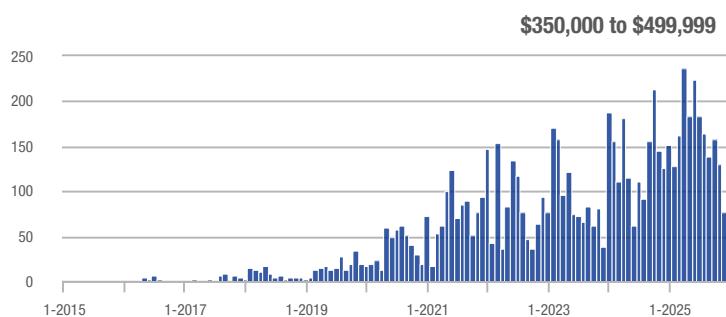
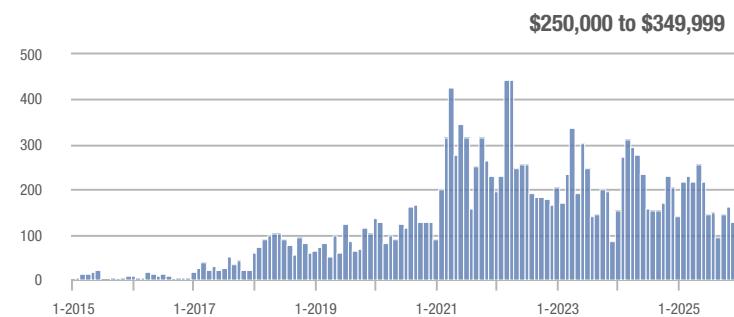
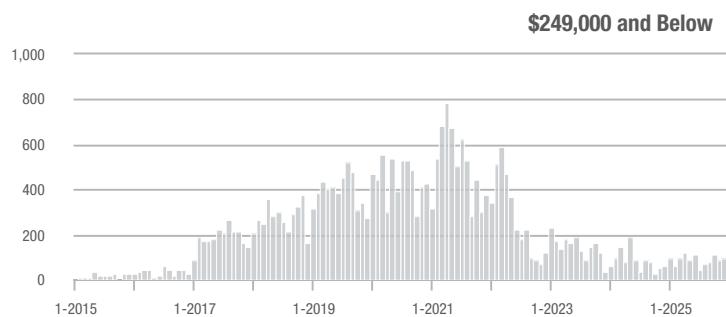
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## MLS Area 40

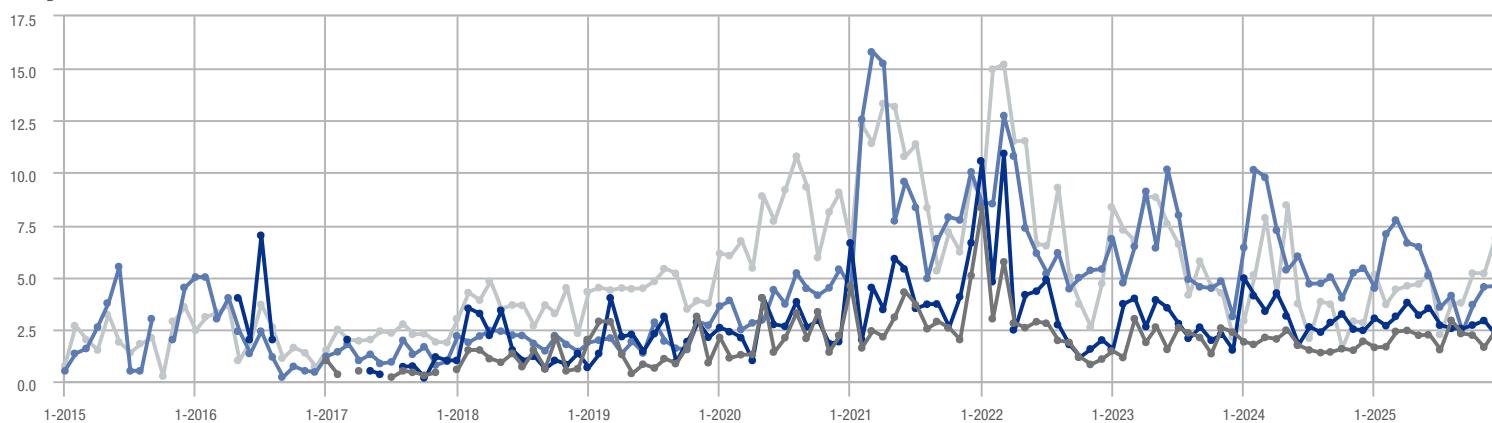
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	96	+ 62.7%	+ 9.1%	6.9	+ 144.1%	+ 32.5%	14	- 33.3%	- 17.6%
\$250,000 to \$349,999	128	- 37.9%	- 21.5%	4.6	- 15.7%	+ 1.0%	28	- 26.3%	- 22.2%
\$350,000 to \$499,999	77	- 39.4%	- 41.2%	2.3	- 7.3%	- 22.2%	34	- 34.6%	- 24.4%
\$500,000 and Above	70	- 4.1%	+ 29.6%	2.4	+ 25.6%	+ 47.5%	29	- 23.7%	- 12.1%
Total	360	- 16.3%	- 18.0%	3.7	+ 8.8%	+ 1.4%	97	- 23.0%	- 19.2%

### Showings



### Buyer Interest (Showings/Listings)

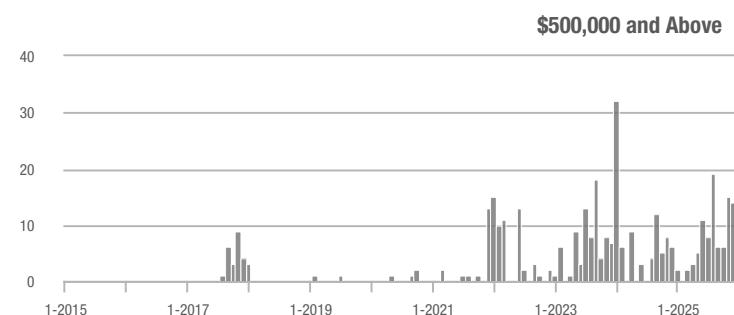
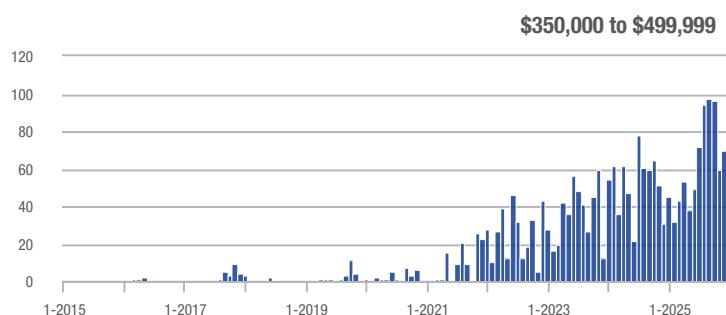
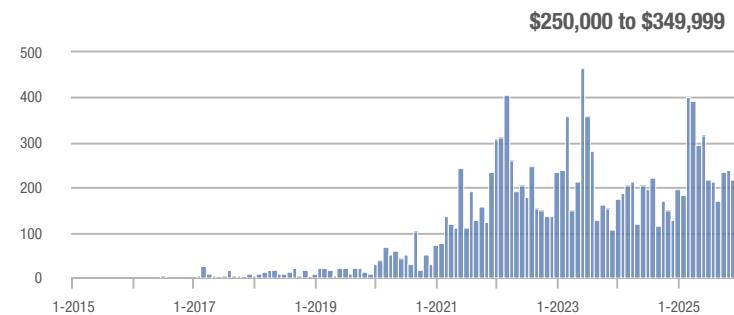
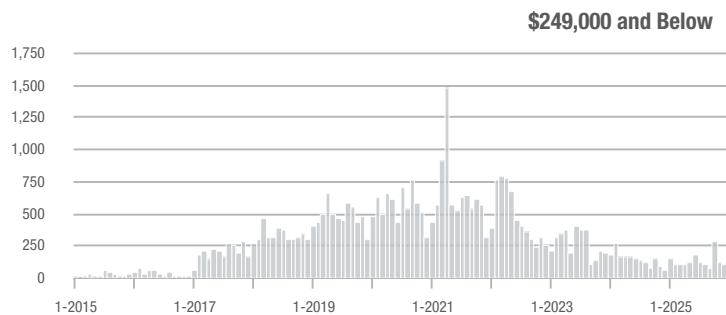
● \$249,000 and Below   ● \$250,000 to \$349,999   ● \$350,000 to \$499,999   ● \$500,000 and Above



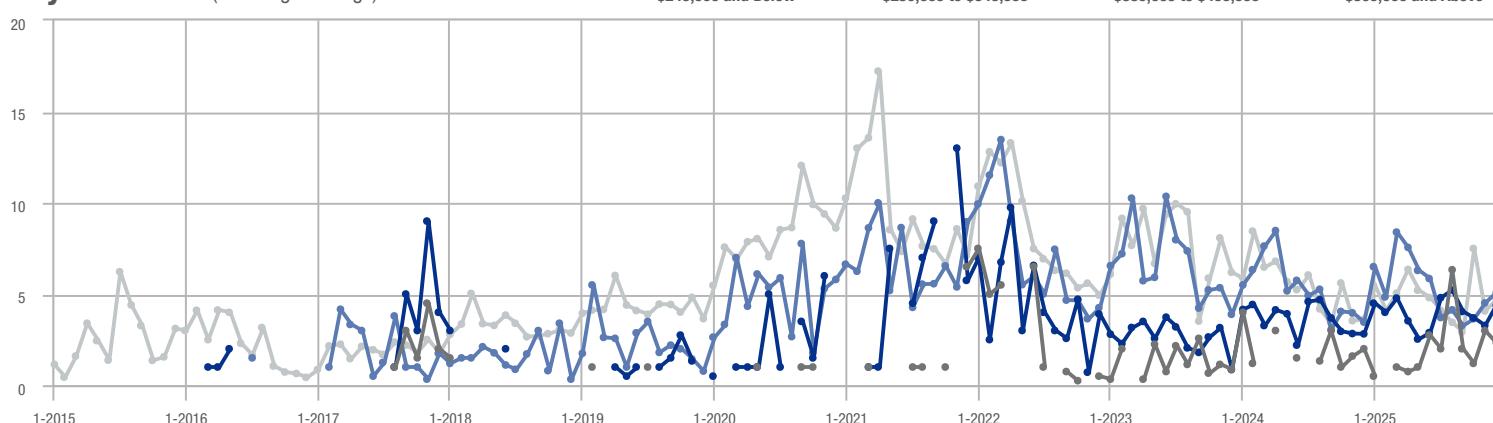
## MLS Area 42

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	112	+ 72.3%	- 1.8%	4.7	+ 29.2%	+ 14.6%	24	+ 33.3%	- 14.3%
\$250,000 to \$349,999	218	+ 70.3%	- 8.8%	5.1	+ 46.5%	+ 12.4%	43	+ 16.2%	- 18.9%
\$350,000 to \$499,999	70	+ 125.8%	+ 18.6%	4.4	+ 55.2%	+ 33.5%	16	+ 45.5%	- 11.1%
\$500,000 and Above	14	+ 133.3%	- 6.7%	2.3	+ 16.7%	- 22.2%	6	+ 100.0%	+ 20.0%
Total	401	+ 76.7%	- 3.4%	4.7	+ 41.3%	+ 14.8%	85	+ 25.0%	- 15.8%

### Showings



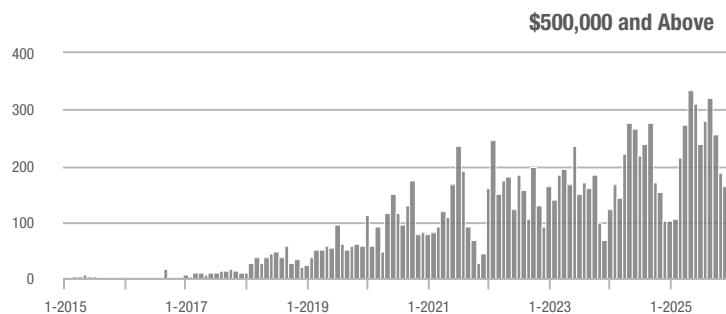
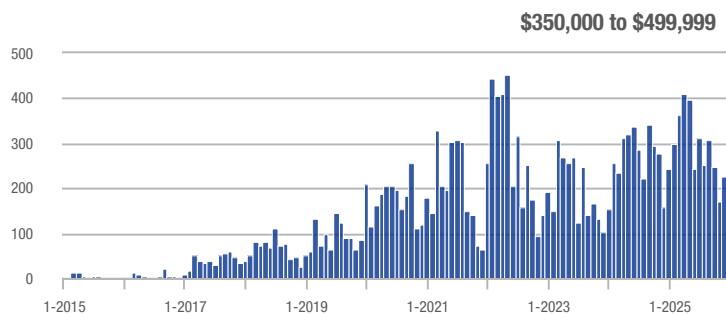
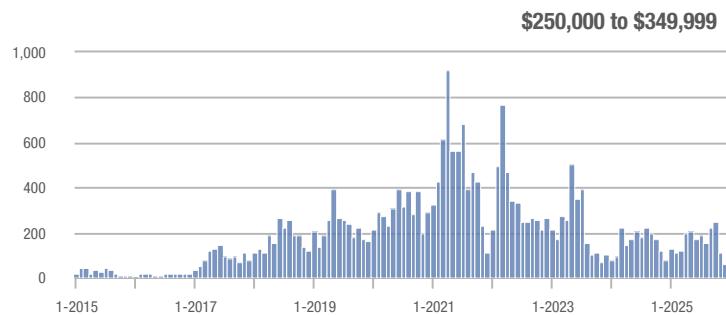
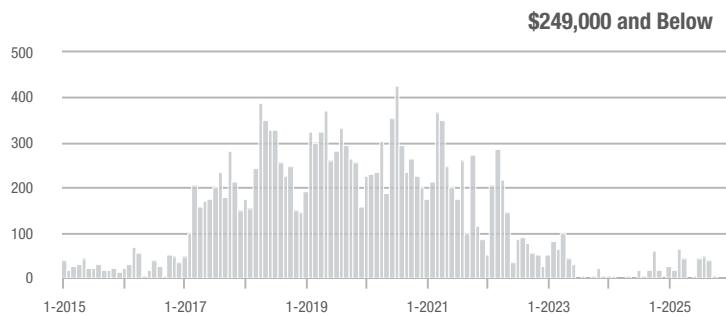
### Buyer Interest (Showings/Listings)



## MLS Area 44

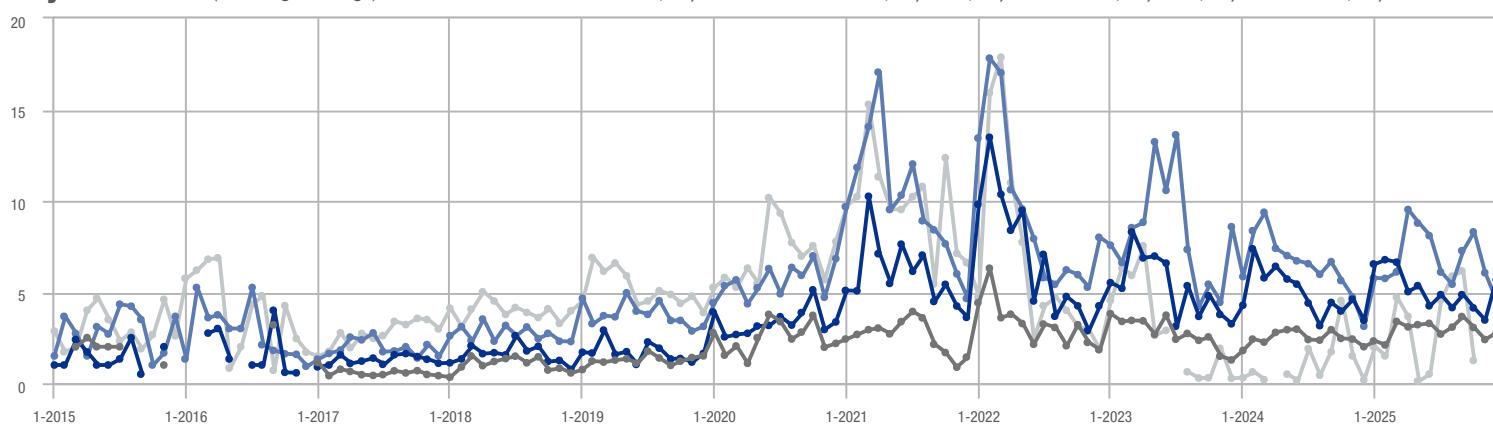
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	0	—	—	—	—	—	2	- 81.8%	- 33.3%
\$250,000 to \$349,999	64	- 14.7%	- 41.3%	4.6	+ 46.3%	- 24.5%	14	- 41.7%	- 22.2%
\$350,000 to \$499,999	227	+ 42.8%	+ 33.5%	5.7	+ 64.2%	+ 63.6%	40	- 13.0%	- 18.4%
\$500,000 and Above	163	+ 59.8%	- 12.8%	2.8	+ 38.1%	+ 15.2%	59	+ 15.7%	- 24.4%
Total	389	+ 42.0%	- 6.3%	3.9	+ 61.6%	+ 21.6%	101	- 12.2%	- 22.9%

### Showings



### Buyer Interest (Showings/Listings)

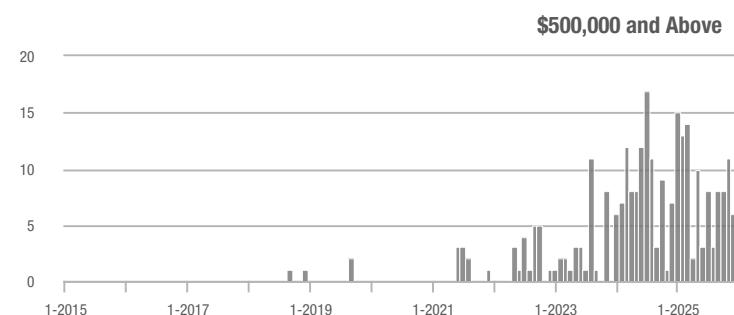
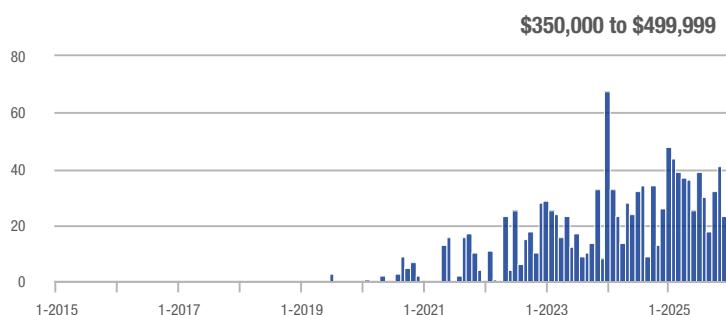
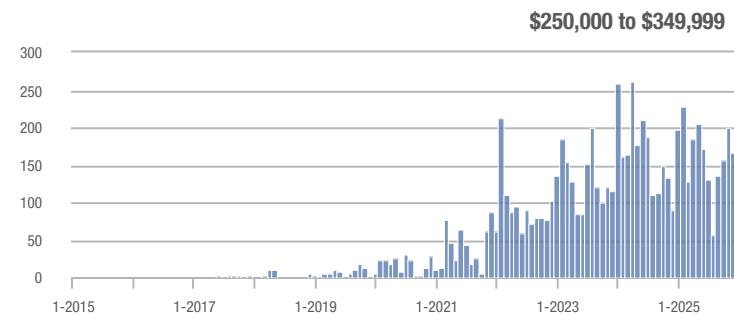
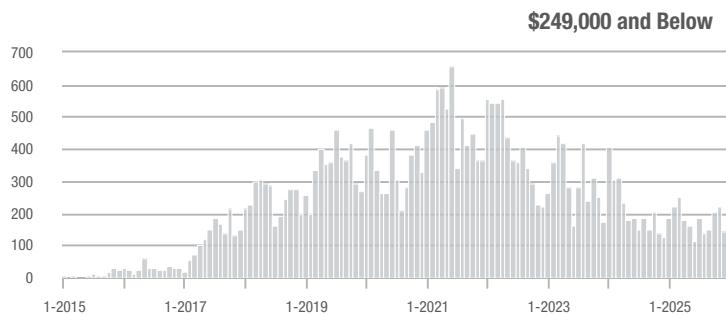
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## MLS Area 50

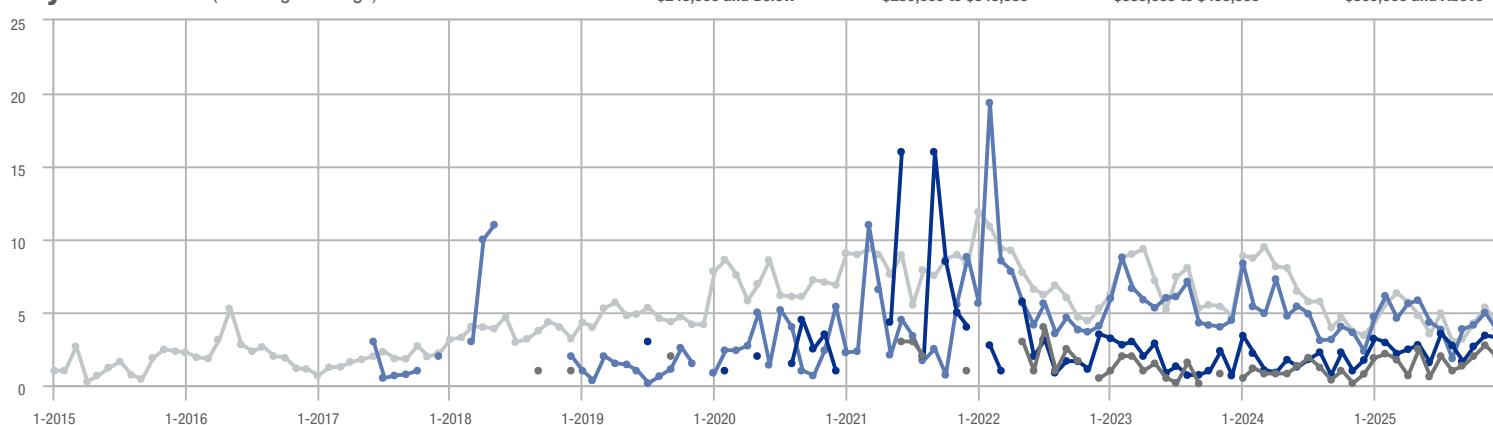
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	141	+ 11.0%	- 35.6%	4.4	+ 28.4%	- 17.5%	32	- 13.5%	- 22.0%
\$250,000 to \$349,999	166	+ 86.5%	- 16.6%	3.9	+ 64.8%	- 22.4%	43	+ 13.2%	+ 7.5%
\$350,000 to \$499,999	23	- 11.5%	- 43.9%	3.3	+ 89.6%	- 3.8%	7	- 53.3%	- 41.7%
\$500,000 and Above	6	- 14.3%	- 45.5%	2.0	+ 157.1%	- 27.3%	3	- 66.7%	- 25.0%
Total	340	+ 39.3%	- 27.7%	4.0	+ 47.4%	- 19.2%	86	- 5.5%	- 10.4%

### Showings



### Buyer Interest (Showings/Listings)

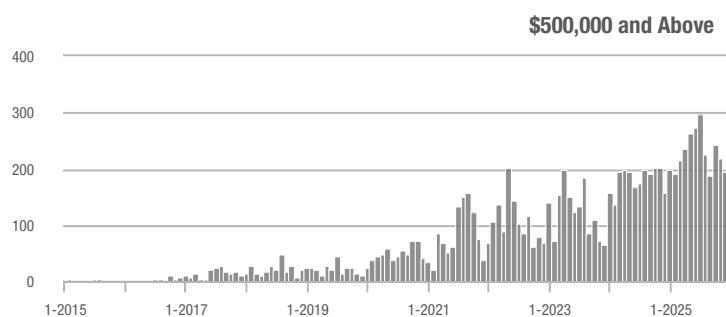
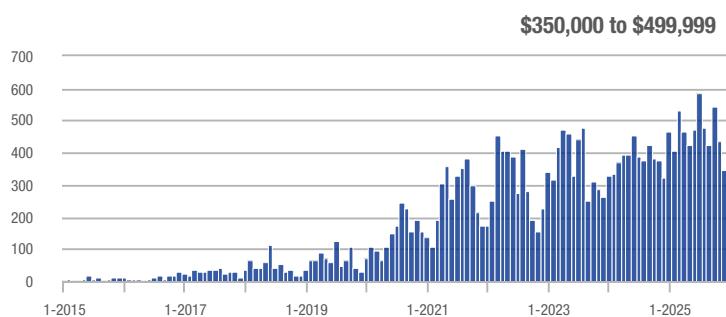
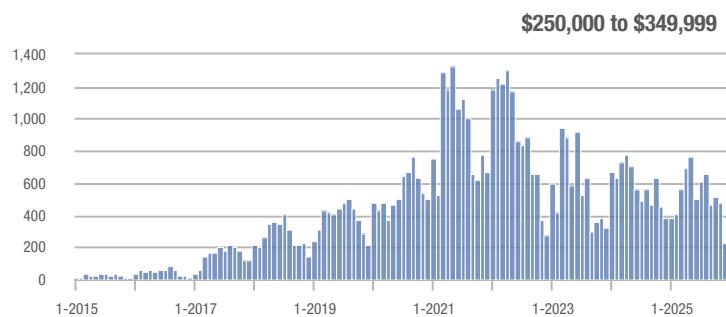
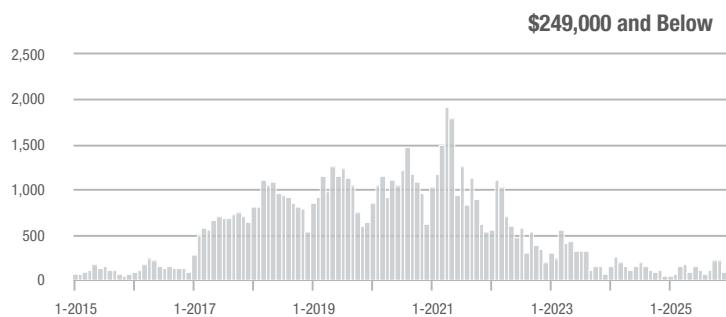
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## MLS Area 52

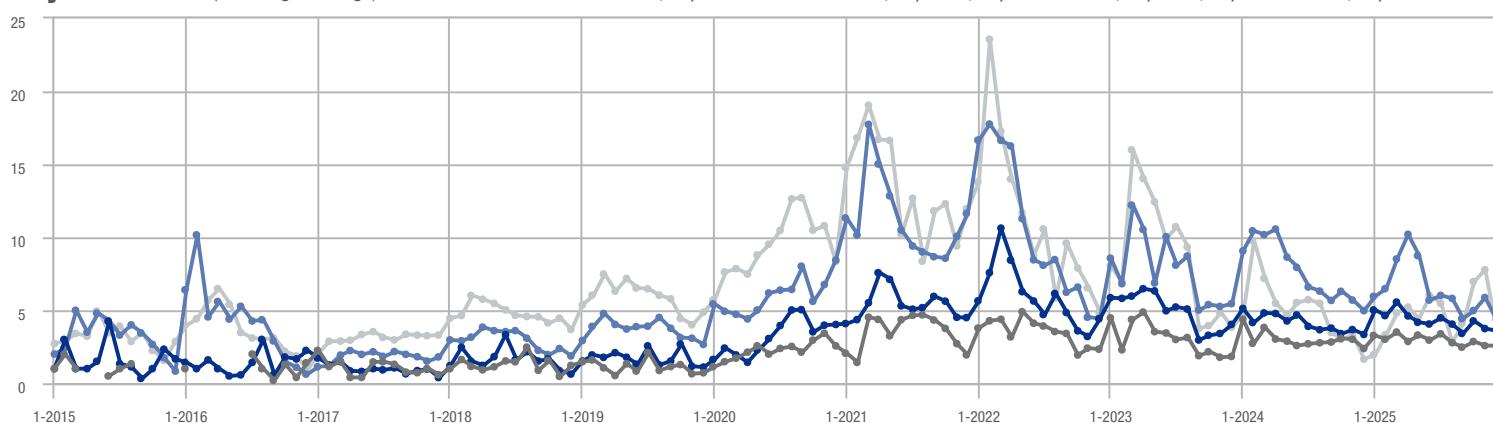
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	96	+ 100.0%	- 54.3%	3.8	+ 132.0%	- 50.6%	25	- 13.8%	- 7.4%
\$250,000 to \$349,999	228	- 40.5%	- 52.1%	4.4	- 11.8%	- 25.4%	52	- 32.5%	- 35.8%
\$350,000 to \$499,999	346	+ 7.8%	- 20.5%	3.6	+ 7.8%	- 3.9%	96	0.0%	- 17.2%
\$500,000 and Above	196	+ 24.8%	- 10.5%	2.6	+ 8.4%	+ 0.1%	76	+ 15.2%	- 10.6%
Total	790	- 4.6%	- 36.3%	3.6	- 0.3%	- 22.8%	221	- 4.3%	- 17.5%

### Showings



### Buyer Interest (Showings/Listings)

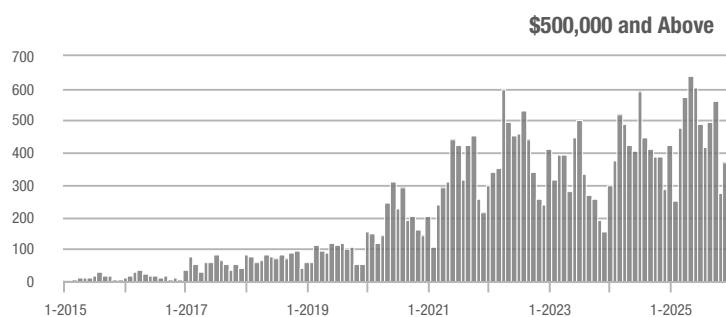
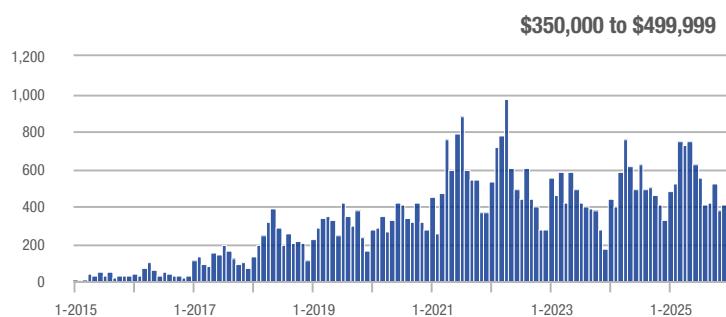
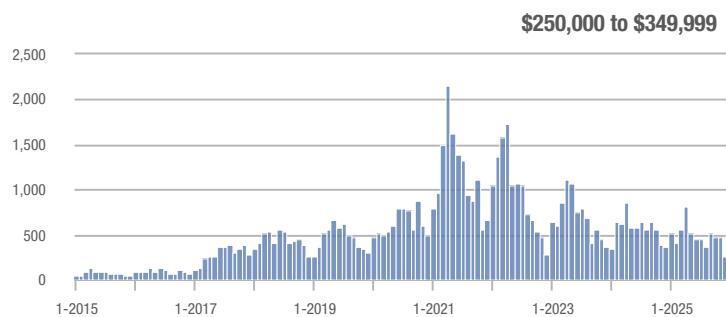
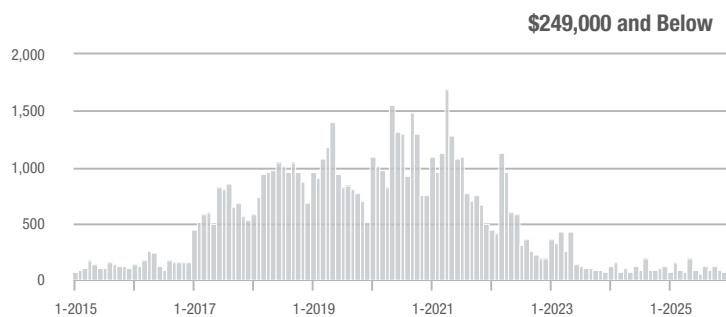
● \$249,000 and Below    ● \$250,000 to \$349,999    ● \$350,000 to \$499,999    ● \$500,000 and Above



## MLS Area 54

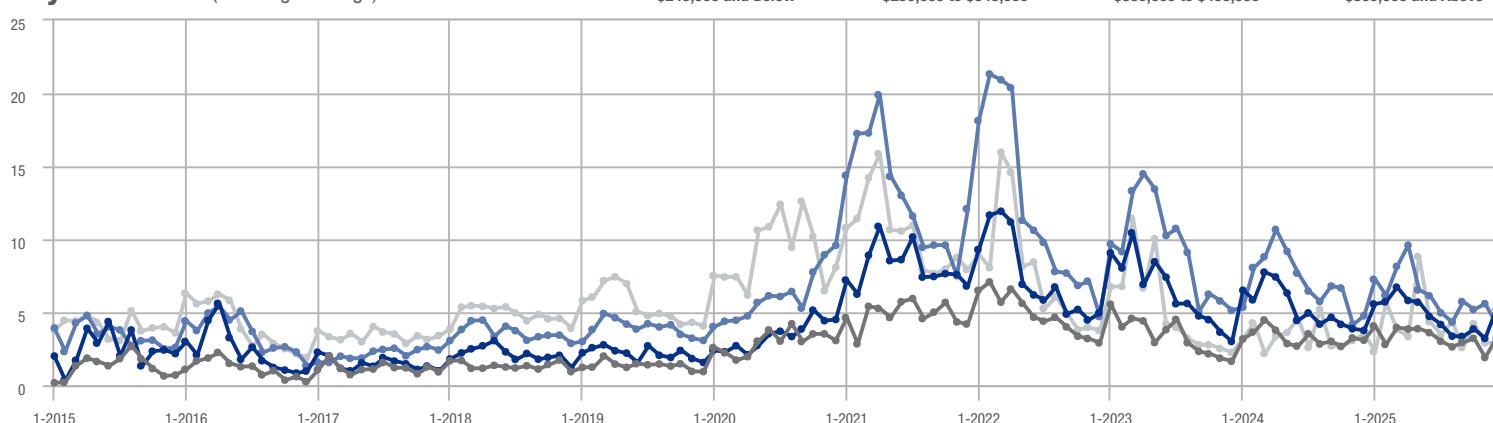
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	76	- 36.7%	- 15.6%	2.9	- 17.2%	+ 0.7%	26	- 23.5%	- 16.1%
\$250,000 to \$349,999	258	- 27.7%	- 44.4%	4.2	- 11.1%	- 24.3%	61	- 18.7%	- 26.5%
\$350,000 to \$499,999	411	+ 24.2%	+ 7.6%	5.2	+ 38.3%	+ 62.1%	79	- 10.2%	- 33.6%
\$500,000 and Above	368	+ 26.9%	+ 34.3%	3.2	+ 3.7%	+ 68.2%	115	+ 22.3%	- 20.1%
Total	1,026	+ 2.9%	- 11.2%	3.9	+ 4.9%	+ 19.7%	262	- 1.9%	- 25.8%

### Showings



### Buyer Interest (Showings/Listings)

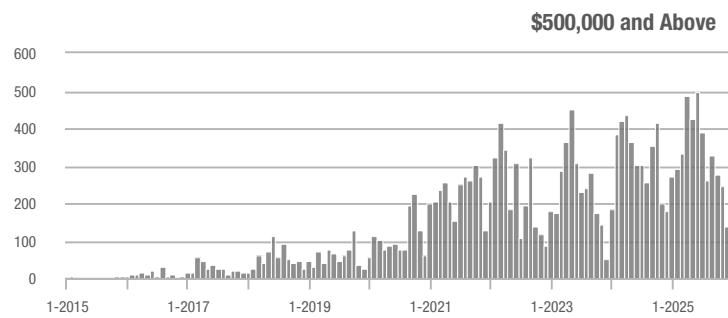
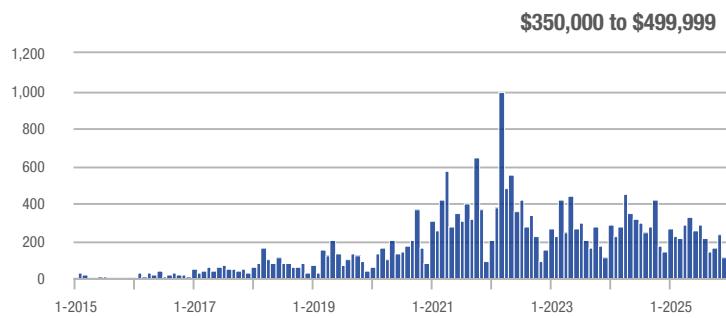
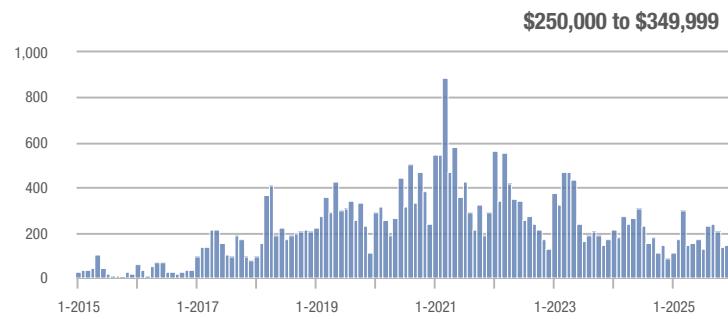
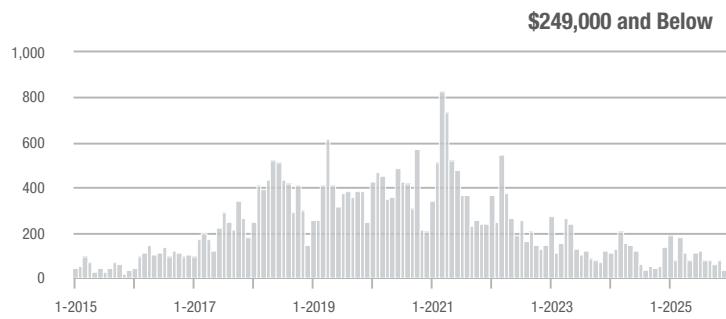
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## MLS Area 60

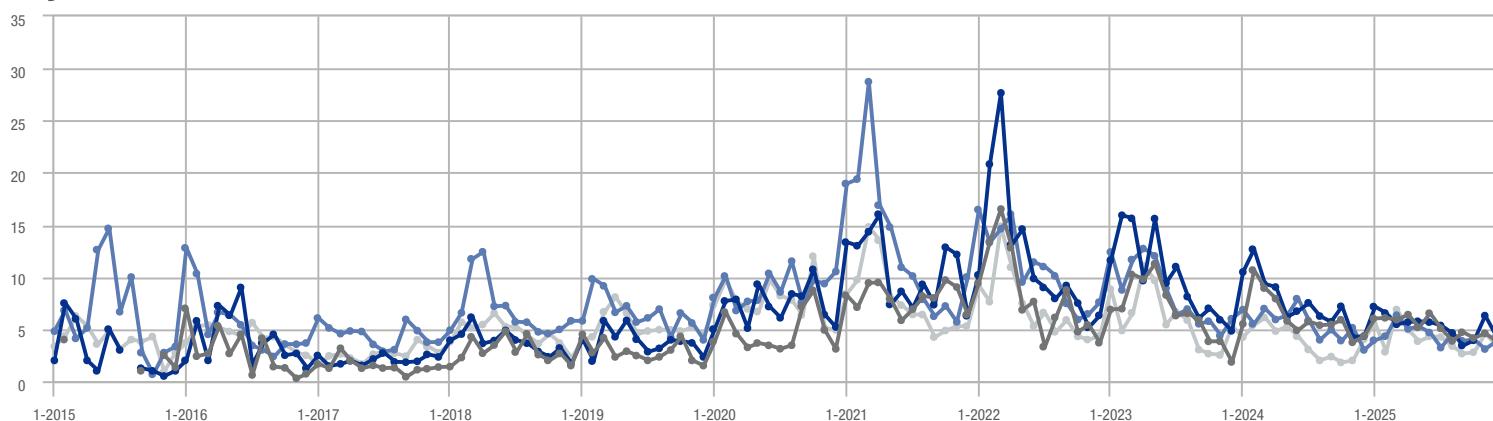
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	35	- 73.7%	- 52.1%	3.5	- 13.2%	- 23.3%	10	- 69.7%	- 37.5%
\$250,000 to \$349,999	145	+ 66.7%	+ 4.3%	3.8	+ 27.2%	+ 23.5%	38	+ 31.0%	- 15.6%
\$350,000 to \$499,999	109	- 25.9%	- 53.2%	4.4	+ 0.8%	- 30.8%	25	- 26.5%	- 32.4%
\$500,000 and Above	139	- 23.6%	- 43.0%	3.9	- 10.9%	- 16.1%	36	- 14.3%	- 32.1%
Total	384	- 19.2%	- 35.9%	3.9	+ 1.3%	- 10.0%	99	- 20.2%	- 28.8%

### Showings



### Buyer Interest (Showings/Listings)

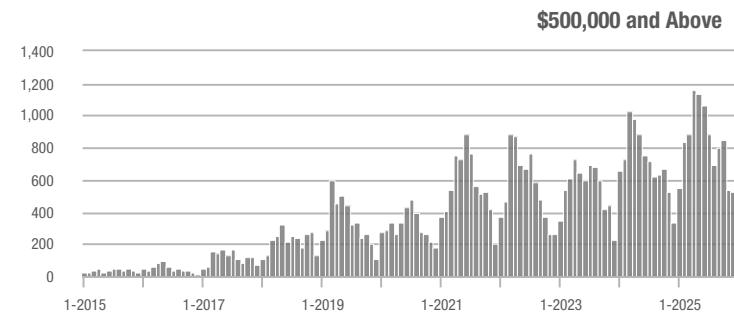
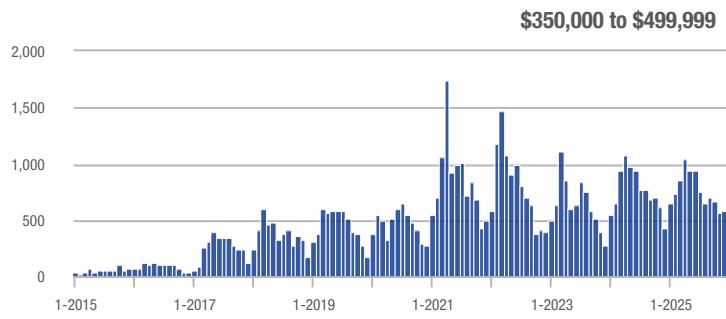
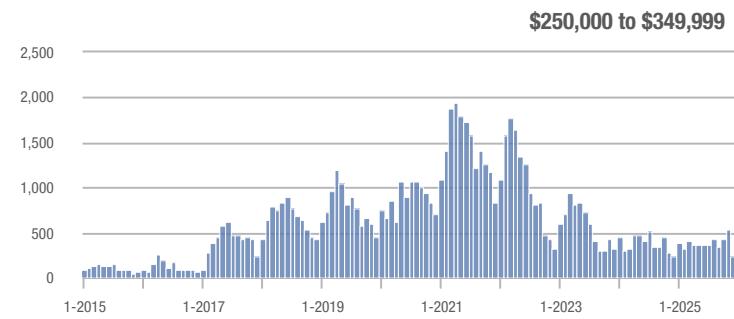
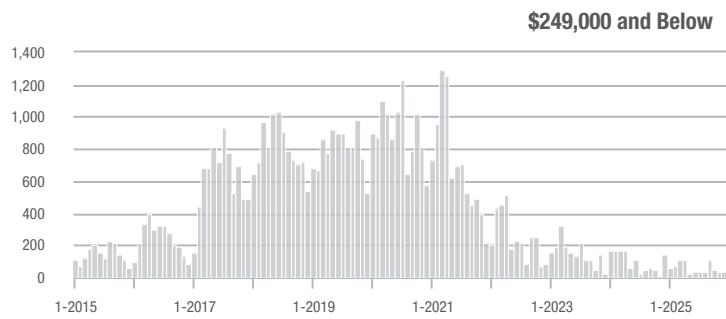
— \$249,000 and Below    — \$250,000 to \$349,999    — \$350,000 to \$499,999    — \$500,000 and Above



## MLS Area 62

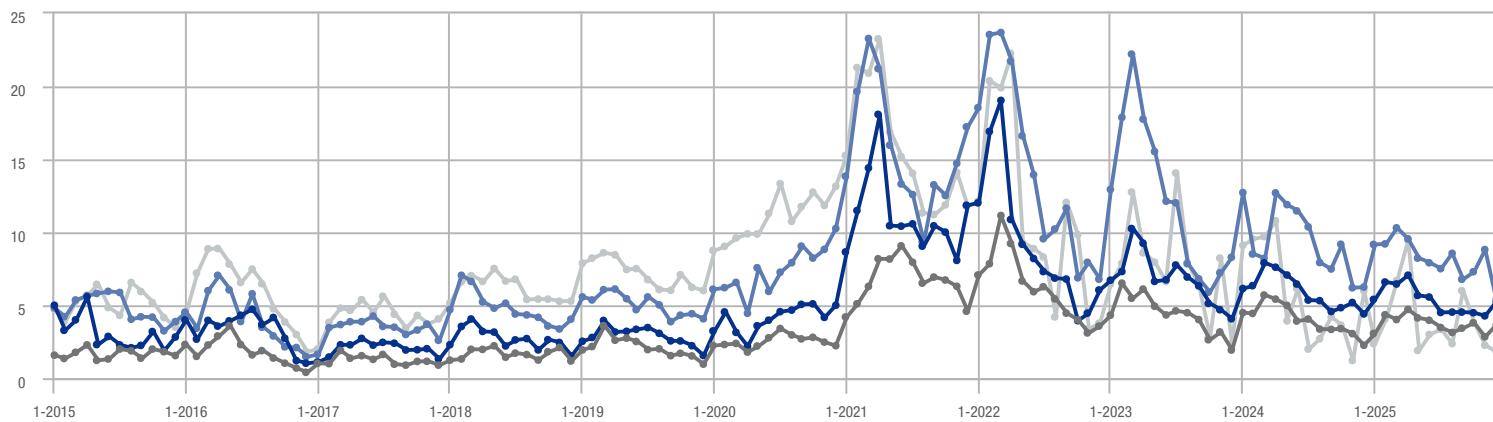
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	31	- 78.5%	- 8.8%	1.8	- 69.6%	- 19.6%	17	- 29.2%	+ 13.3%
\$250,000 to \$349,999	243	+ 8.0%	- 54.1%	5.4	- 13.6%	- 38.8%	45	+ 25.0%	- 25.0%
\$350,000 to \$499,999	581	+ 37.4%	+ 3.8%	5.2	+ 18.8%	+ 22.4%	111	+ 15.6%	- 15.3%
\$500,000 and Above	529	+ 60.3%	- 1.3%	3.6	+ 61.4%	+ 28.6%	145	- 0.7%	- 23.3%
Total	1,196	+ 15.6%	- 17.9%	4.3	+ 11.0%	+ 0.6%	280	+ 4.1%	- 18.4%

### Showings



### Buyer Interest (Showings/Listings)

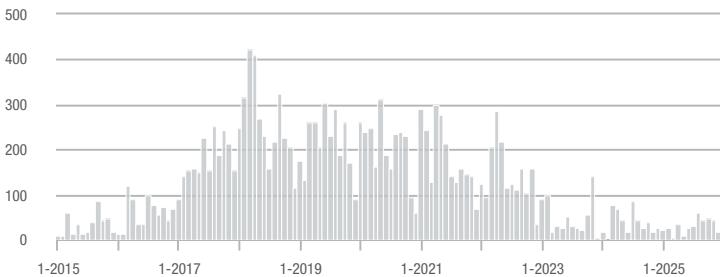
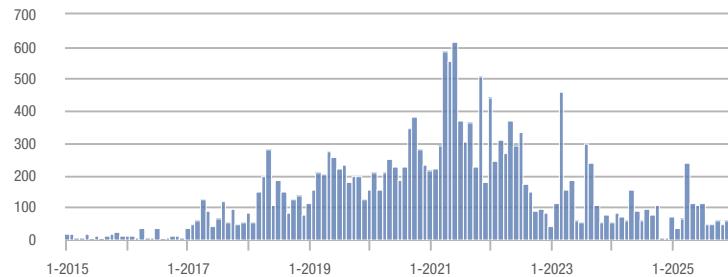
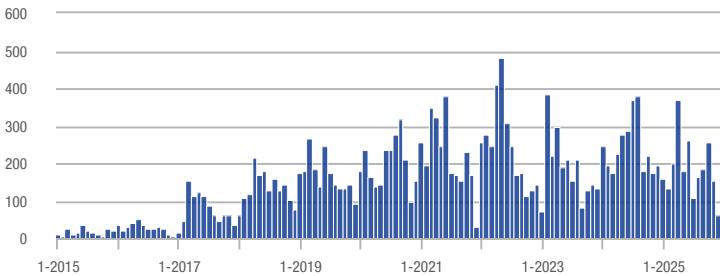
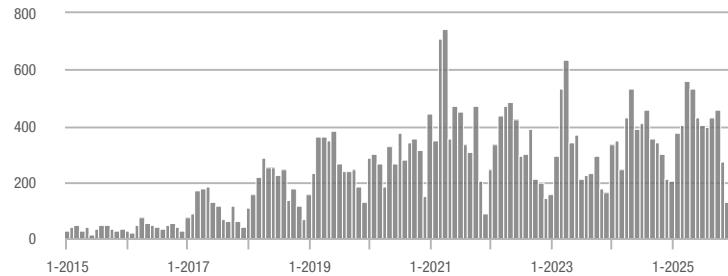
— \$249,000 and Below — \$250,000 to \$349,999 — \$350,000 to \$499,999 — \$500,000 and Above



## MLS Area 64

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change	December 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,000 and Below	18	- 30.8%	- 57.1%	2.6	- 40.7%	- 26.5%	7	+ 16.7%	- 41.7%
\$250,000 to \$349,999	58	+ 728.6%	+ 23.4%	7.3	+ 521.4%	+ 38.8%	8	+ 33.3%	- 11.1%
\$350,000 to \$499,999	59	- 69.9%	- 61.7%	3.7	- 60.5%	- 40.1%	16	- 23.8%	- 36.0%
\$500,000 and Above	133	- 37.3%	- 51.5%	3.9	- 28.0%	- 20.1%	34	- 12.8%	- 39.3%
Total	237	- 41.2%	- 47.1%	4.3	- 27.3%	- 12.5%	55	- 19.1%	- 39.6%

### Showings

**\$249,000 and Below**

**\$250,000 to \$349,999**

**\$350,000 to \$499,999**

**\$500,000 and Above**


### Buyer Interest (Showings/Listings)

**\$249,000 and Below**
**\$250,000 to \$349,999**
**\$350,000 to \$499,999**
**\$500,000 and Above**
