



Showings Report for July 2025

Analytic and Trend Data from Central Virginia Regional MLS



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	100	2.3	43
Appomattox County	2	1.0	2
Brunswick County	13	1.4	9
Buckingham County	24	1.4	17
Caroline County	60	1.7	36
Charles City County	45	3.2	14
Charlotte County	0	—	2
Chesterfield County	5,224	4.8	1,099
Colonial Heights City	224	4.7	48
Cumberland County	62	1.7	36
Dinwiddie County	227	3.4	67
Emporia City	7	1.8	4
Essex County	35	1.3	28
Fluvanna County	14	1.6	9
Gloucester County	12	2.0	6
Goochland County	350	3.1	113
Greensville County	1	0.3	3
Halifax County	0	—	1
Hampton City	11	2.8	4
Hanover County	1,227	3.6	337
Henrico County	4,197	5.1	831
Hopewell City	314	3.2	99
James City County	59	2.6	23
King and Queen County	21	2.1	10
King William County	73	1.9	39
Lancaster County	8	0.8	10
Louisa County	240	2.8	85
Lunenburg County	5	0.6	9
Mathews County	5	0.8	6
Mecklenburg County	3	0.4	7
Middlesex County	16	0.7	24
New Kent County	196	2.5	79
Newport News City	7	1.2	6
Northumberland County	3	0.2	15
Nottoway County	60	2.3	26
Petersburg City	384	2.4	157
Poquoson	0	—	0
Powhatan County	379	3.2	119
Prince Edward County	37	1.2	32
Prince George County	263	2.9	91
Richmond City	2,807	4.1	690
Richmond County	2,814	4.0	699



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Showing Statistics

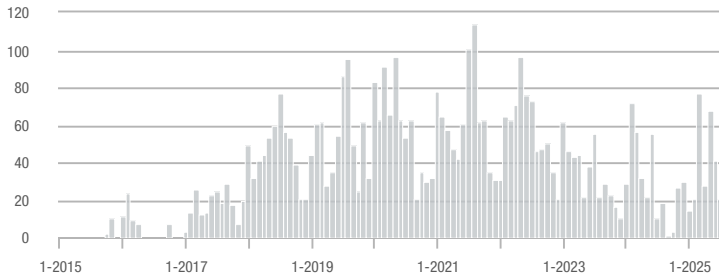
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	20	2.2	9
Surry County	5	0.8	6
Sussex County	15	1.2	13
Westmoreland County	5	0.7	7
Williamsburg City	2	2.0	1
York County	12	1.5	8
Ashland (unincorporated town)	181	2.8	64
Blackstone (unincorporated town)	30	2.3	13
Crewe (unincorporated town)	27	2.7	10
Farmville (unincorporated town)	14	1.0	14
South Boston (unincorporated town)	0	—	0
South Hill (unincorporated town)	0	—	1
Tappahannock (unincorporated town)	16	1.1	14
Waverly (unincorporated town)	7	1.4	5
West Point (unincorporated town)	18	3.6	5
MLS Area 10	928	3.3	279
MLS Area 20	287	6.0	48
MLS Area 22	1,443	5.8	249
MLS Area 30	452	3.9	115
MLS Area 32	559	5.4	104
MLS Area 34	1,337	5.7	234
MLS Area 36	569	3.1	185
MLS Area 40	430	3.0	142
MLS Area 42	428	4.2	102
MLS Area 44	658	4.3	152
MLS Area 50	357	4.5	79
MLS Area 52	1,486	5.0	298
MLS Area 54	1,368	4.2	327
MLS Area 60	783	4.6	169
MLS Area 62	1,749	4.7	373
MLS Area 64	621	6.1	101

Amelia County

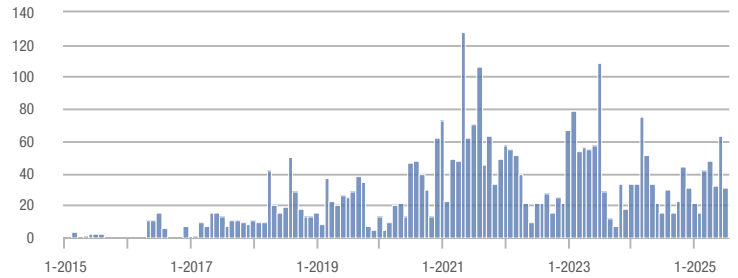
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	21	+ 110.0%	- 48.8%	2.1	+ 110.0%	- 23.2%	10	0.0%	- 33.3%
\$250,000-\$349,999	31	+ 93.8%	- 51.6%	2.6	+ 29.2%	- 31.4%	12	+ 50.0%	- 29.4%
\$350,000-\$499,999	27	+ 22.7%	- 20.6%	1.9	- 12.3%	- 3.6%	14	+ 40.0%	- 17.6%
\$500,000 and above	21	+ 10.5%	- 27.6%	3.0	+ 10.5%	+ 3.4%	7	0.0%	- 30.0%
Total	100	+ 49.3%	- 40.5%	2.3	+ 21.5%	- 18.3%	43	+ 22.9%	- 27.1%

Showings

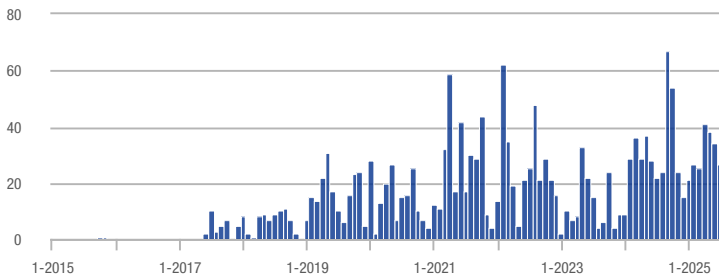
\$249,999 and below



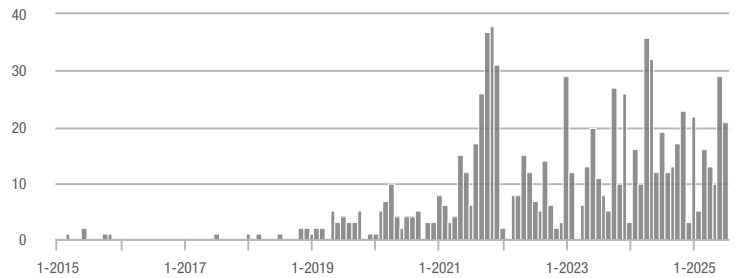
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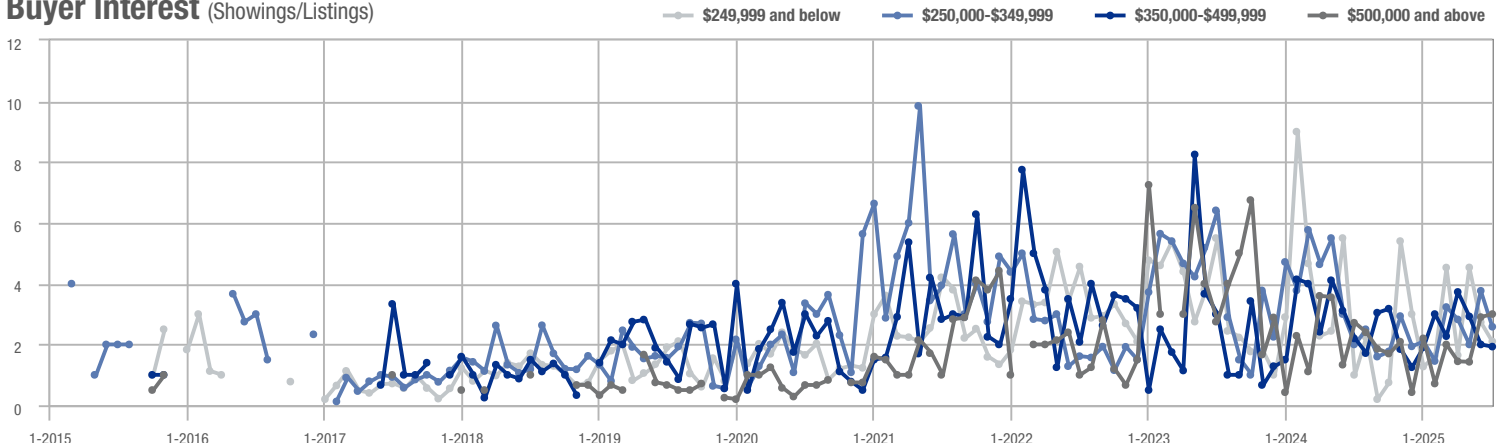
\$350,000-\$499,999



\$500,000 and above



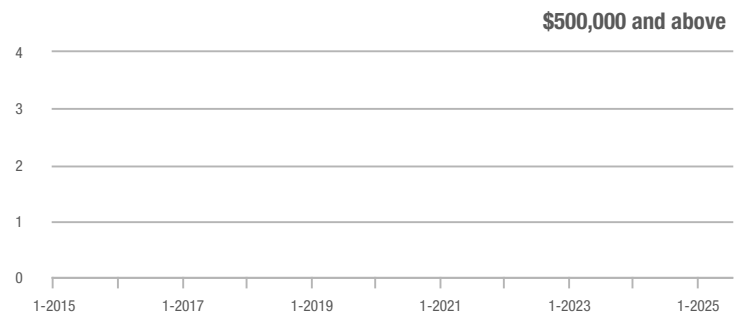
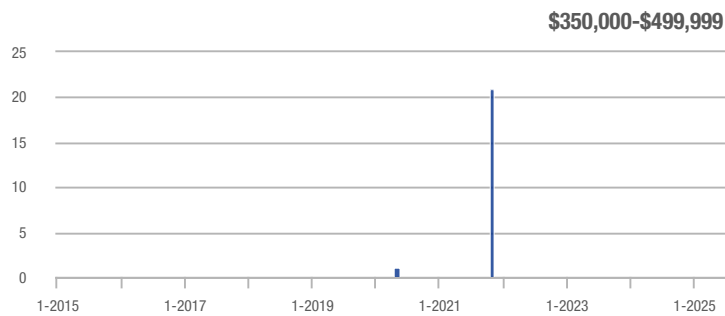
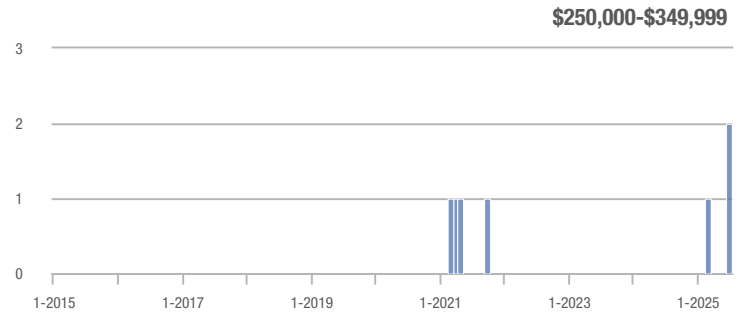
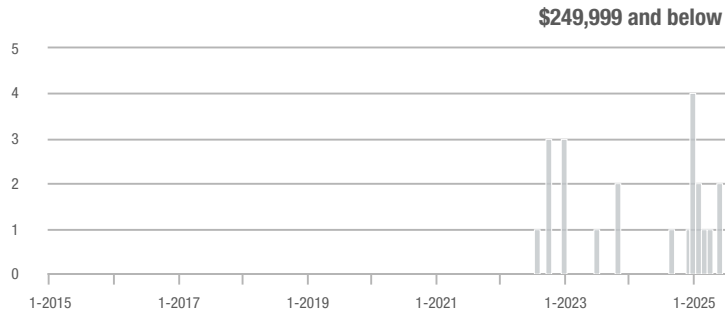
Buyer Interest (Showings/Listings)



Appomattox County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	2	—	—	1.0	—	—	2	—	+ 100.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	2	—	0.0%	1.0	—	0.0%	2	+ 100.0%	0.0%

Showings



Buyer Interest (Showings/Listings)

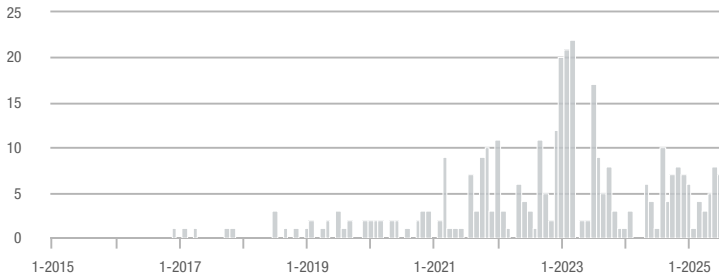


Brunswick County

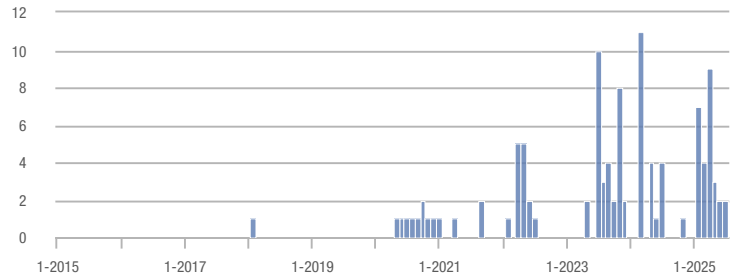
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	7	+ 600.0%	- 12.5%	1.4	+ 460.0%	+ 5.0%	5	+ 25.0%	- 16.7%
\$250,000-\$349,999	2	- 50.0%	0.0%	2.0	+ 150.0%	0.0%	1	- 80.0%	0.0%
\$350,000-\$499,999	4	—	—	1.3	—	—	3	—	+ 50.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	13	+ 116.7%	+ 30.0%	1.4	+ 140.7%	+ 30.0%	9	- 10.0%	0.0%

Showings

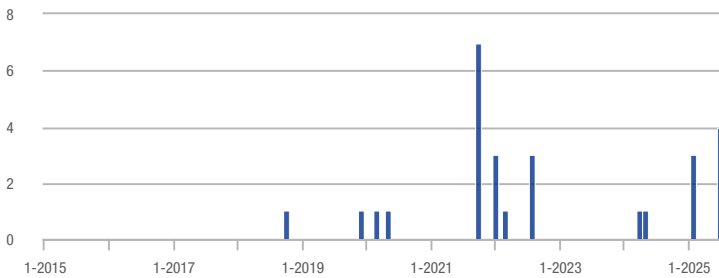
\$249,999 and below



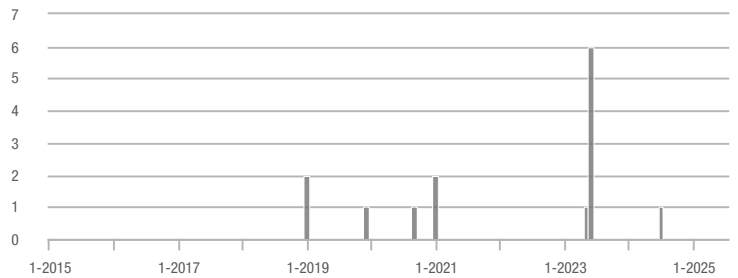
\$250,000-\$349,999



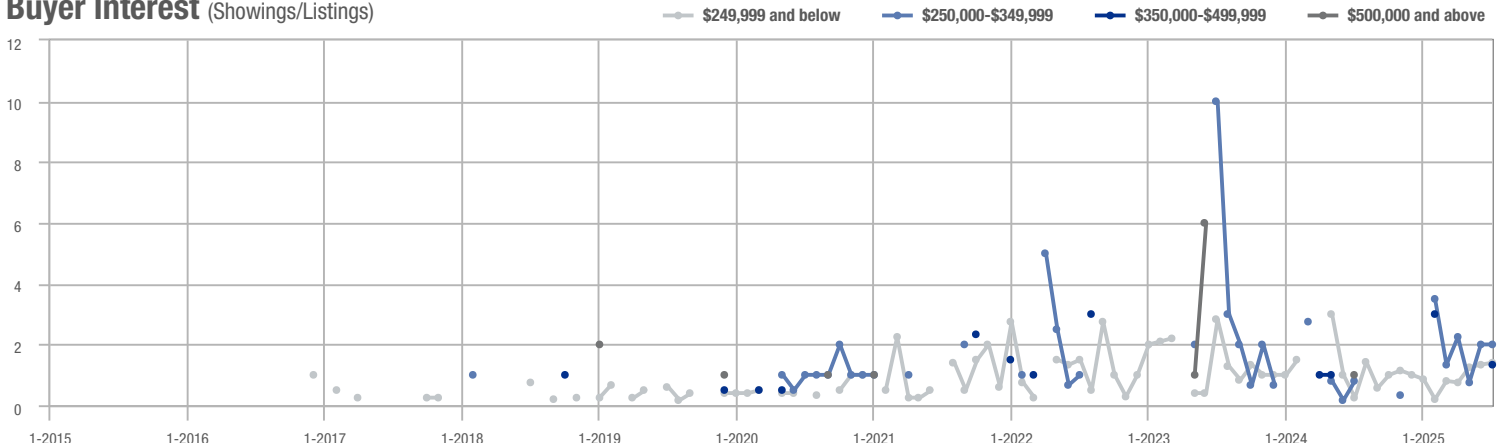
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

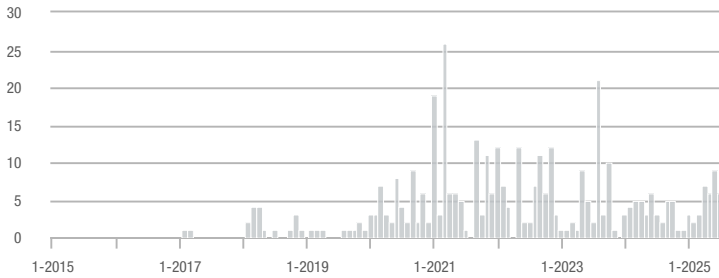


Buckingham County

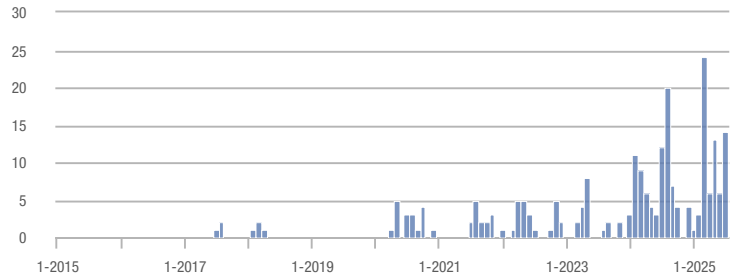
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	6	+ 100.0%	- 33.3%	1.2	+ 20.0%	+ 6.7%	5	+ 66.7%	- 37.5%
\$250,000-\$349,999	14	+ 16.7%	+ 133.3%	2.0	- 16.7%	+ 100.0%	7	+ 40.0%	+ 16.7%
\$350,000-\$499,999	4	+ 300.0%	0.0%	4.0	+ 300.0%	+ 100.0%	1	0.0%	- 50.0%
\$500,000 and above	0	—	—	—	—	—	4	- 20.0%	0.0%
Total	24	+ 26.3%	+ 14.3%	1.4	+ 4.0%	+ 34.5%	17	+ 21.4%	- 15.0%

Showings

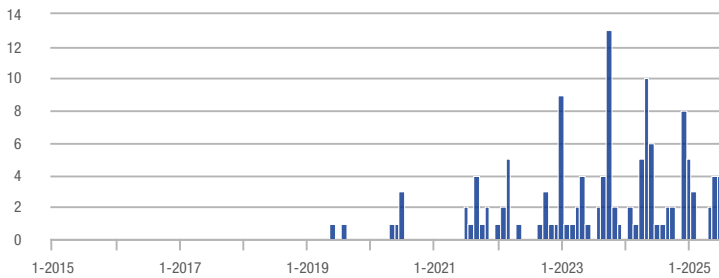
\$249,999 and below



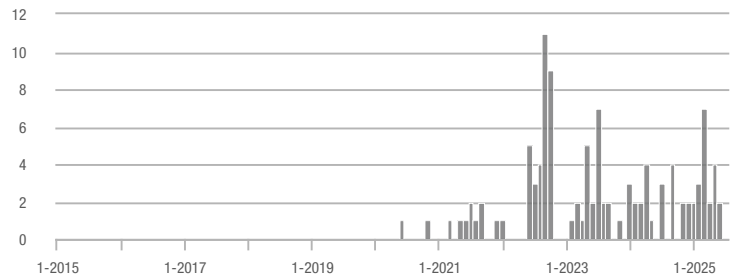
\$250,000-\$349,999



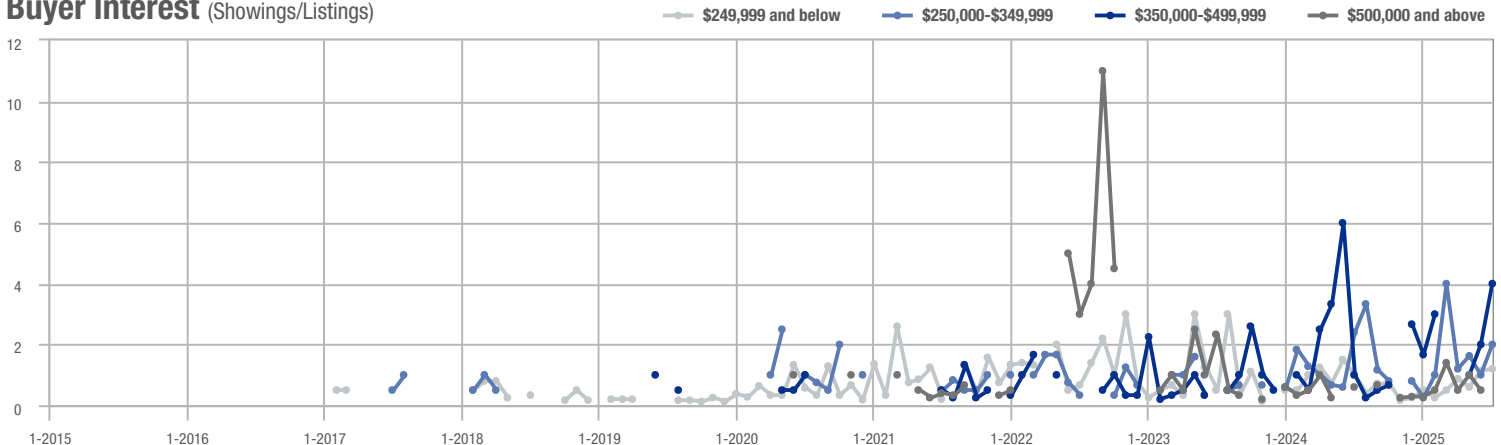
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

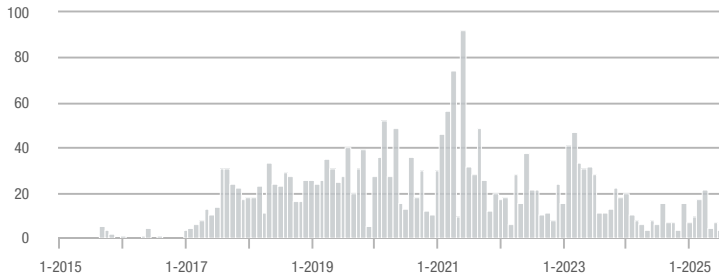


Caroline County

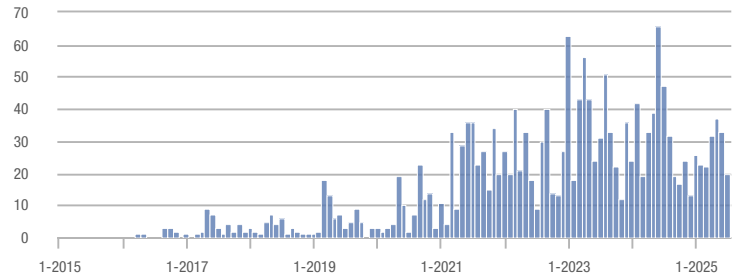
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 50.0%	- 57.1%	0.5	+ 16.7%	- 28.6%	6	- 57.1%	- 40.0%
\$250,000-\$349,999	20	- 57.4%	- 39.4%	2.5	+ 1.1%	- 24.2%	8	- 57.9%	- 20.0%
\$350,000-\$499,999	23	+ 21.1%	- 46.5%	1.5	+ 77.5%	- 28.7%	15	- 31.8%	- 25.0%
\$500,000 and above	14	+ 600.0%	- 6.7%	2.0	+ 700.0%	+ 46.7%	7	- 12.5%	- 36.4%
Total	60	- 18.9%	- 38.8%	1.7	+ 41.9%	- 13.3%	36	- 42.9%	- 29.4%

Showings

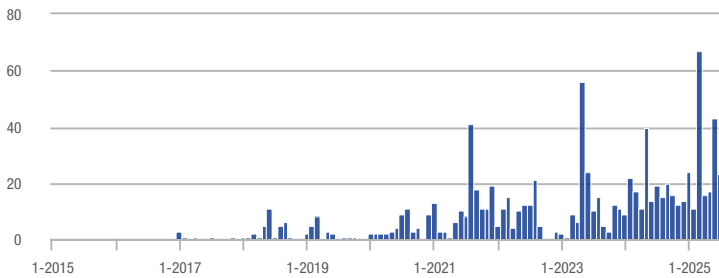
\$249,999 and below



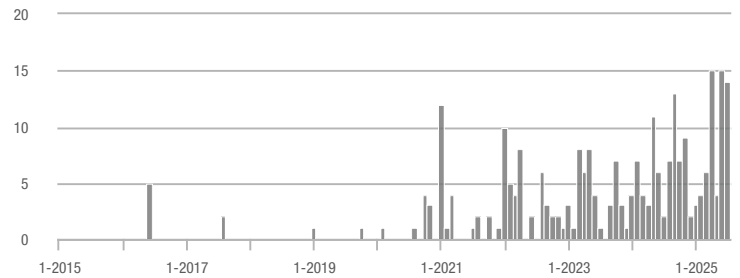
\$250,000-\$349,999



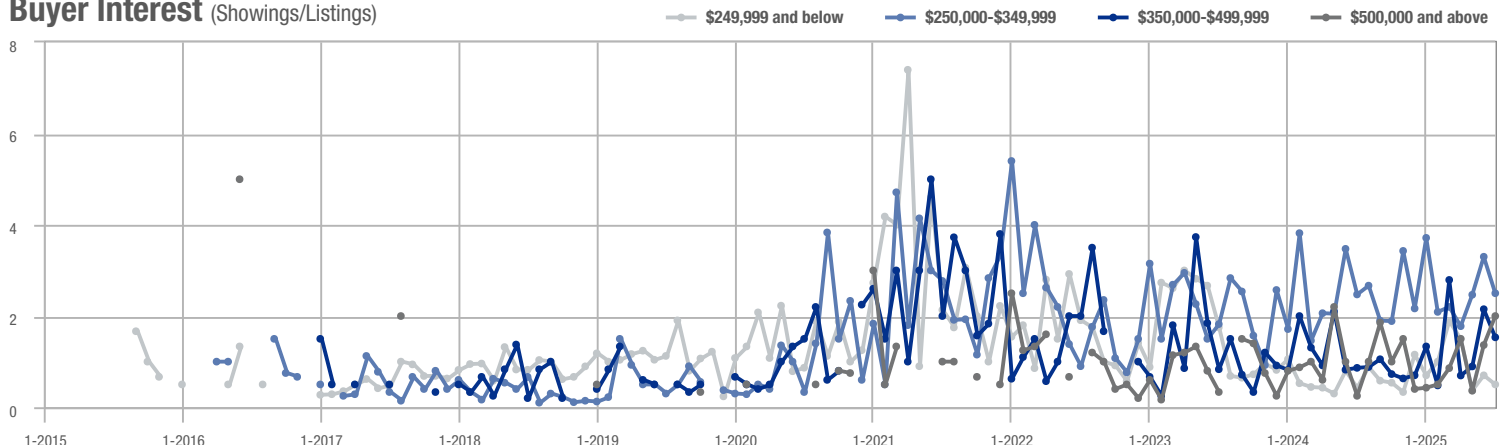
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

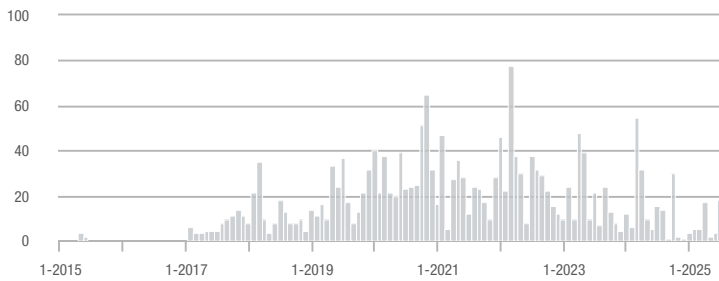


Charles City County

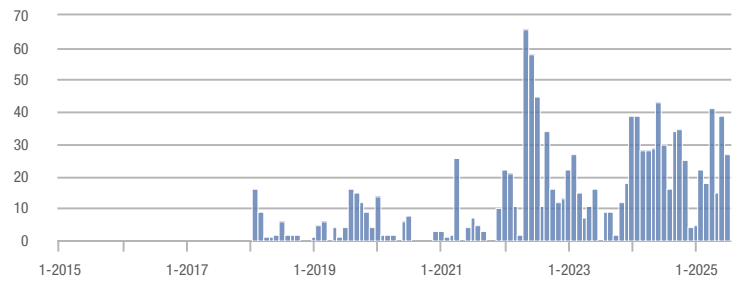
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	18	+ 20.0%	+ 500.0%	2.6	- 31.4%	+ 157.1%	7	+ 75.0%	+ 133.3%
\$250,000-\$349,999	27	- 10.0%	- 30.8%	4.5	- 40.0%	- 30.8%	6	+ 50.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	- 80.0%	- 50.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	45	- 11.8%	- 16.7%	3.2	- 18.1%	- 28.6%	14	+ 7.7%	+ 16.7%

Showings

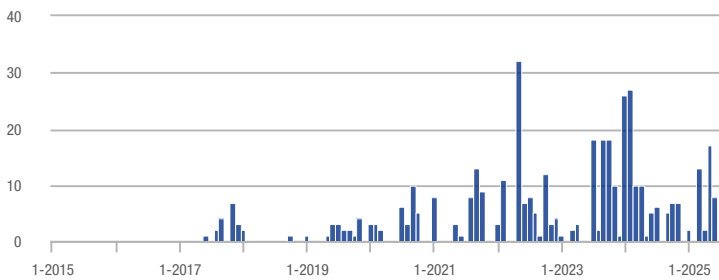
\$249,999 and below



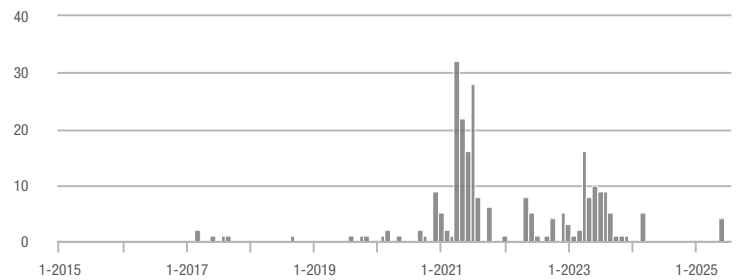
\$250,000-\$349,999



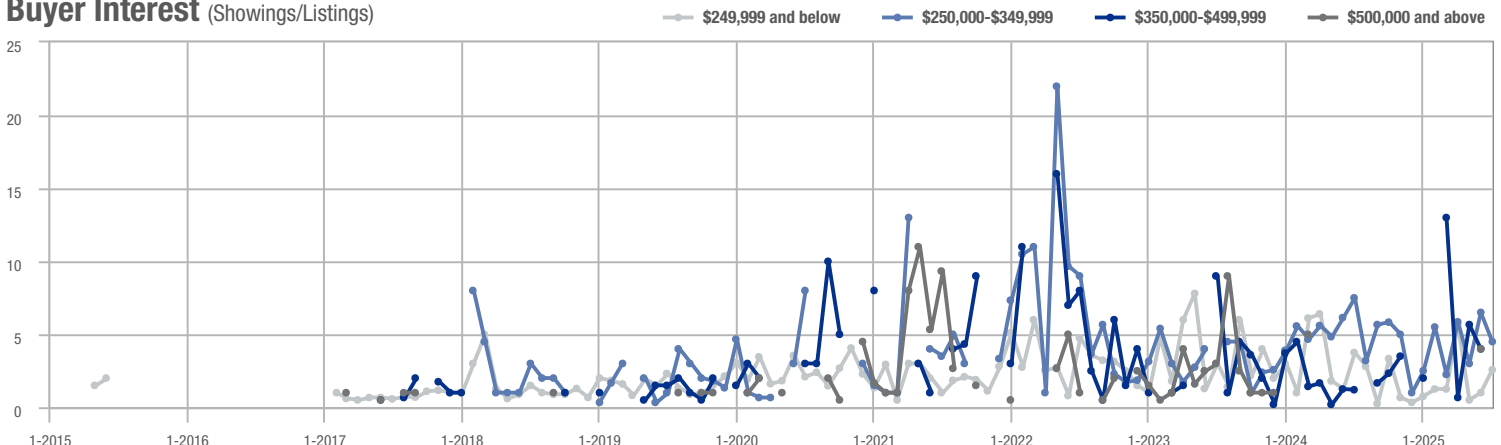
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

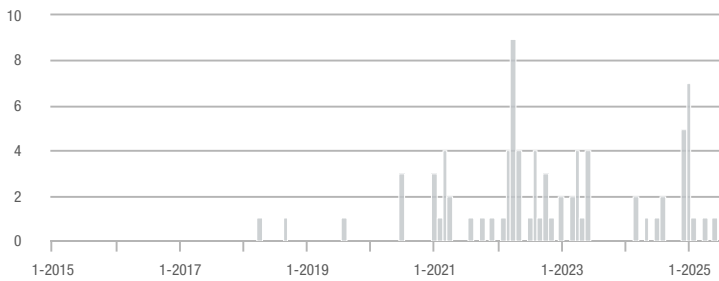


Charlotte County

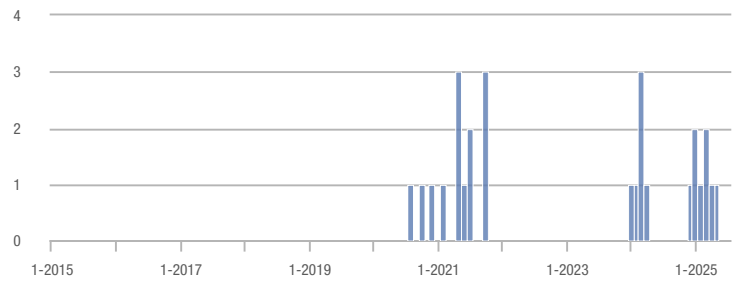
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	0.0%	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	—	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	2	- 33.3%	- 33.3%

Showings

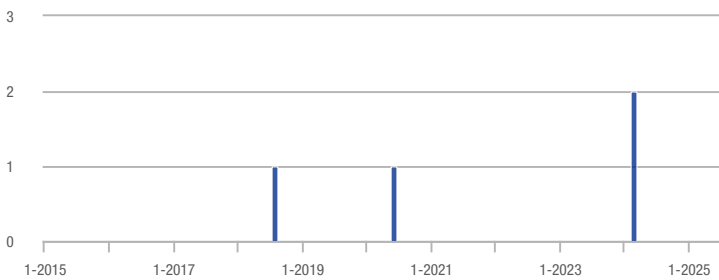
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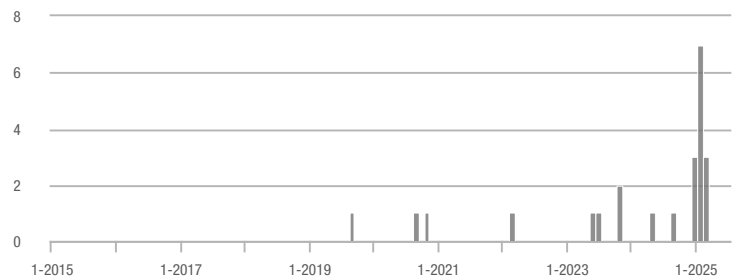
\$250,000-\$349,999



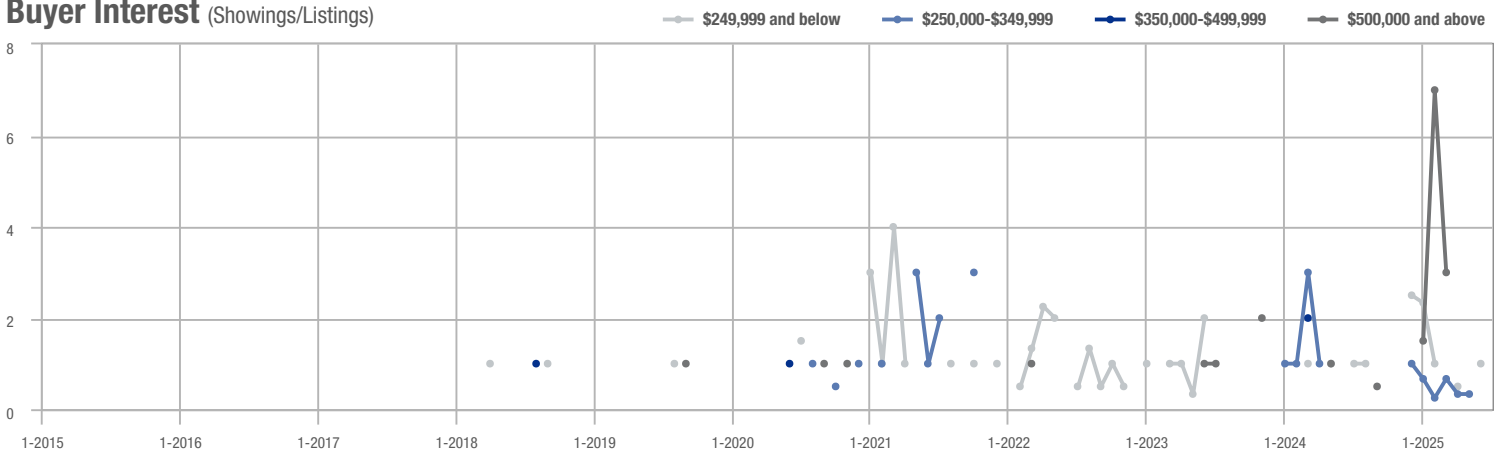
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

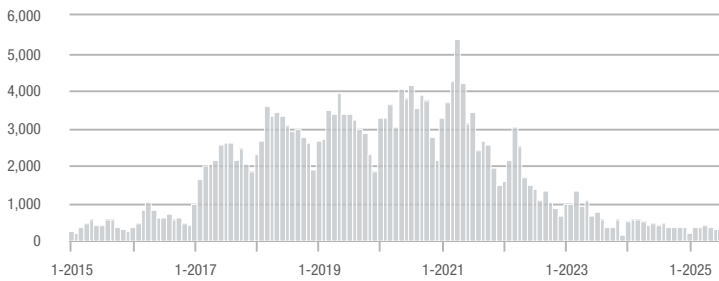


Chesterfield County

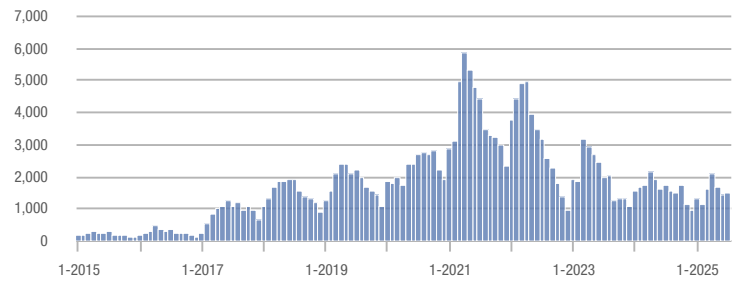
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	298	- 25.5%	- 4.8%	4.7	+ 2.4%	- 1.8%	64	- 27.3%	- 3.0%
\$250,000-\$349,999	1,508	- 12.2%	+ 5.8%	6.4	- 10.3%	- 1.0%	235	- 2.1%	+ 6.8%
\$350,000-\$499,999	2,029	- 5.6%	- 12.7%	4.8	- 7.8%	- 8.4%	424	+ 2.4%	- 4.7%
\$500,000 and above	1,389	+ 12.6%	- 6.3%	3.7	- 0.3%	+ 3.9%	376	+ 12.9%	- 9.8%
Total	5,224	- 5.0%	- 5.8%	4.8	- 7.1%	- 1.6%	1,099	+ 2.2%	- 4.3%

Showings

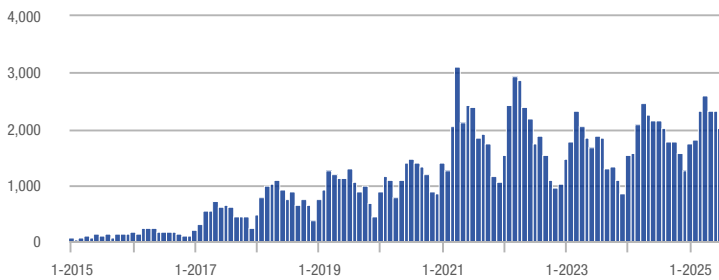
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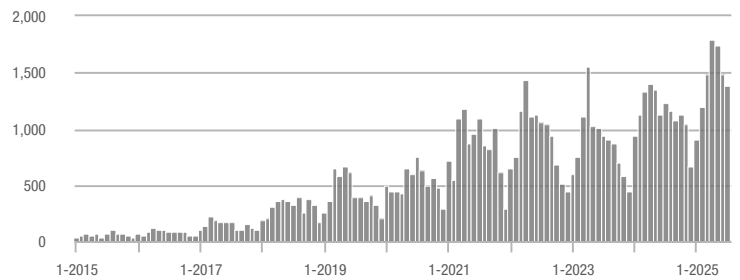
\$250,000-\$349,999



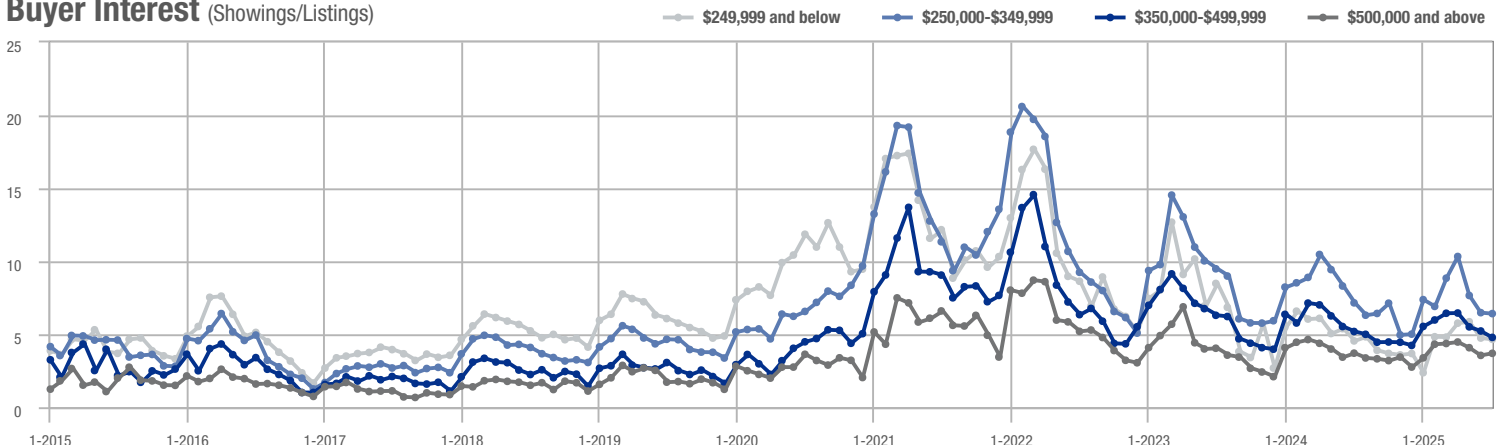
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

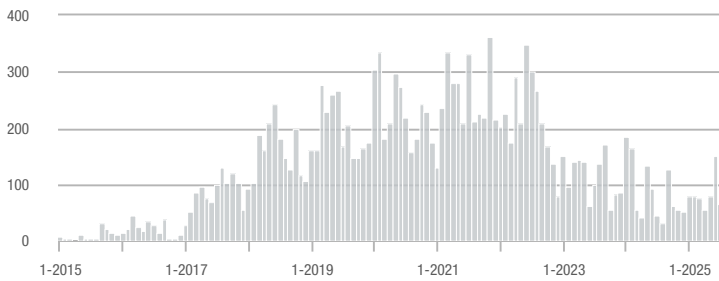


Colonial Heights City

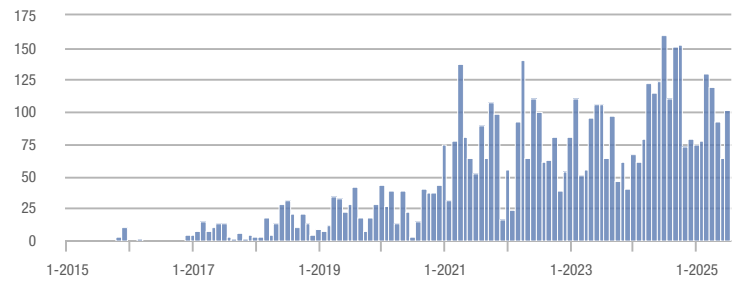
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	64	+ 39.1%	- 57.6%	6.4	+ 39.1%	- 27.9%	10	0.0%	- 41.2%
\$250,000-\$349,999	101	- 36.9%	+ 57.8%	4.4	- 14.9%	+ 23.5%	23	- 25.8%	+ 27.8%
\$350,000-\$499,999	55	+ 22.2%	- 23.6%	4.6	+ 22.2%	- 10.9%	12	0.0%	- 14.3%
\$500,000 and above	4	- 20.0%	+ 100.0%	1.3	- 73.3%	- 33.3%	3	+ 200.0%	+ 200.0%
Total	224	- 12.5%	- 22.5%	4.7	- 1.6%	- 19.3%	48	- 11.1%	- 4.0%

Showings

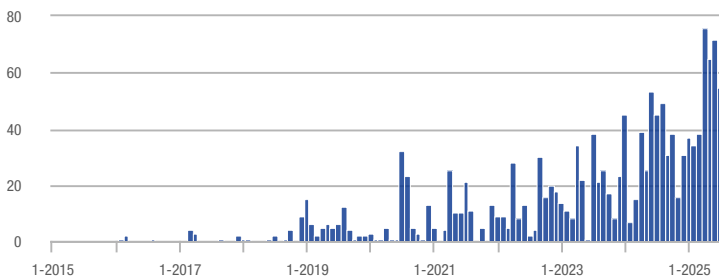
\$249,999 and below



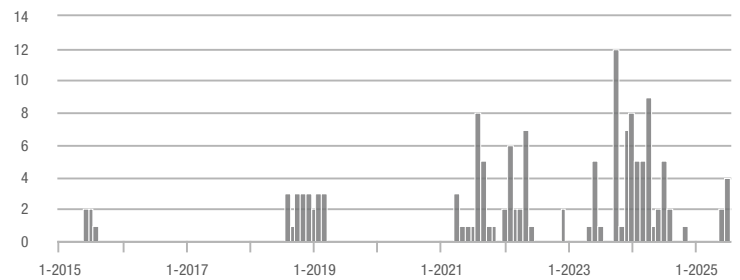
\$250,000-\$349,999



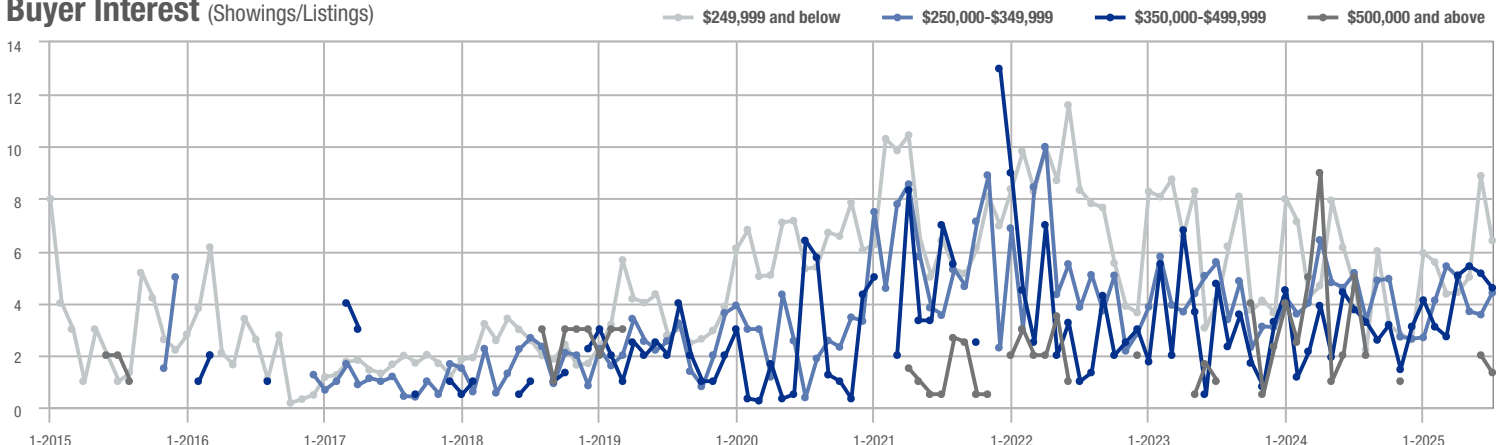
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

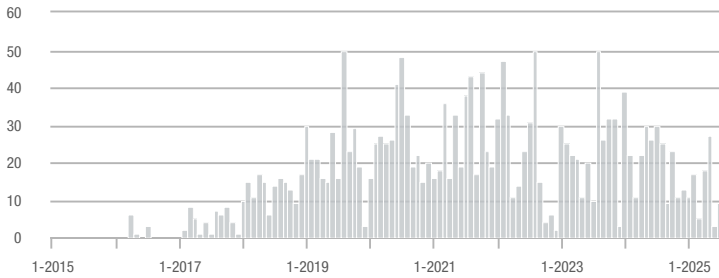


Cumberland County

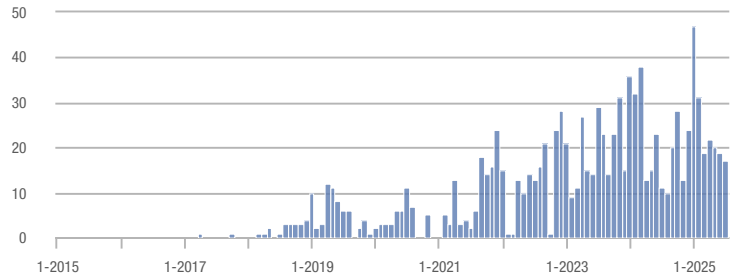
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	9	- 70.0%	+ 200.0%	1.1	- 47.5%	+ 162.5%	8	- 42.9%	+ 14.3%
\$250,000-\$349,999	17	+ 54.5%	- 10.5%	1.9	+ 88.9%	- 20.5%	9	- 18.2%	+ 12.5%
\$350,000-\$499,999	29	+ 93.3%	+ 11.5%	1.9	+ 16.0%	+ 11.5%	15	+ 66.7%	0.0%
\$500,000 and above	7	- 46.2%	- 22.2%	1.8	- 19.2%	- 22.2%	4	- 33.3%	0.0%
Total	62	- 10.1%	+ 8.8%	1.7	- 0.2%	+ 2.7%	36	- 10.0%	+ 5.9%

Showings

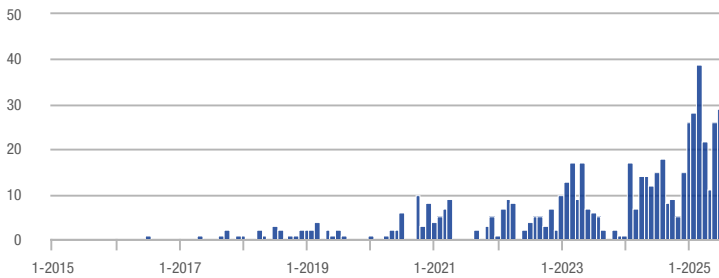
\$249,999 and below



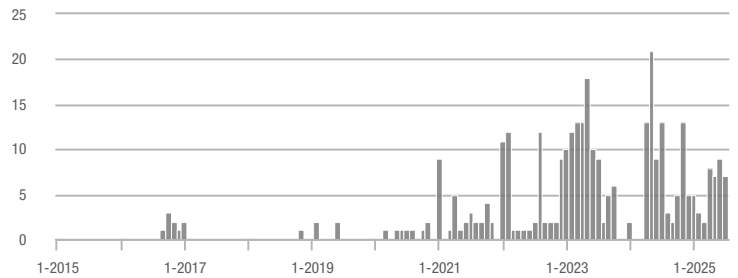
\$250,000-\$349,999



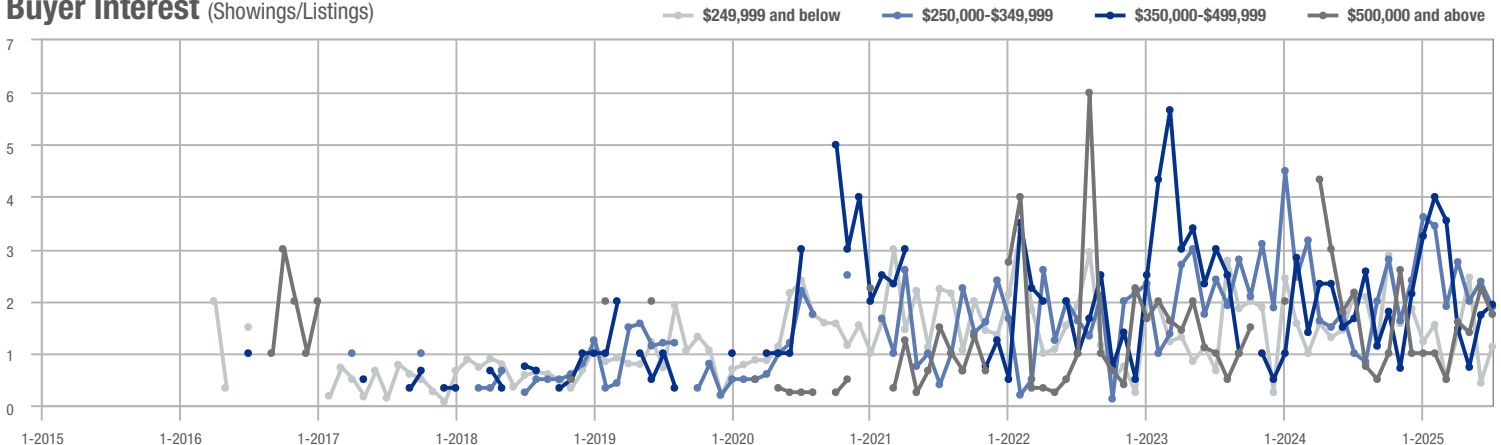
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

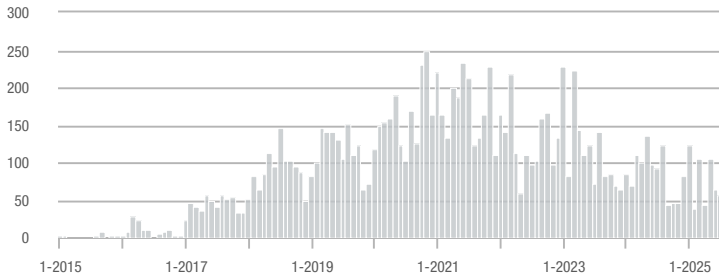


Dinwiddie County

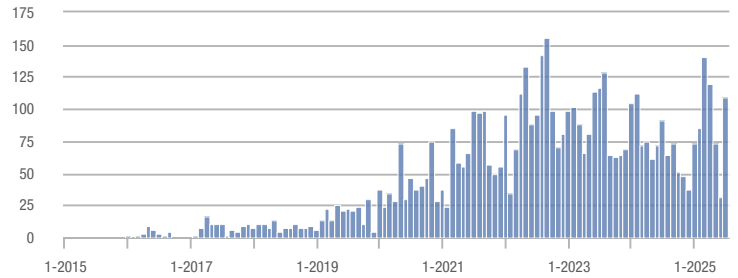
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	56	- 39.8%	- 13.8%	2.9	- 1.8%	- 4.8%	19	- 38.7%	- 9.5%
\$250,000-\$349,999	109	+ 19.8%	+ 240.6%	4.4	+ 19.8%	+ 145.3%	25	0.0%	+ 38.9%
\$350,000-\$499,999	47	- 13.0%	+ 23.7%	2.8	+ 2.4%	- 12.7%	17	- 15.0%	+ 41.7%
\$500,000 and above	15	+ 25.0%	+ 66.7%	2.5	- 16.7%	+ 66.7%	6	+ 50.0%	0.0%
Total	227	- 9.2%	+ 57.6%	3.4	+ 8.4%	+ 34.1%	67	- 16.3%	+ 17.5%

Showings

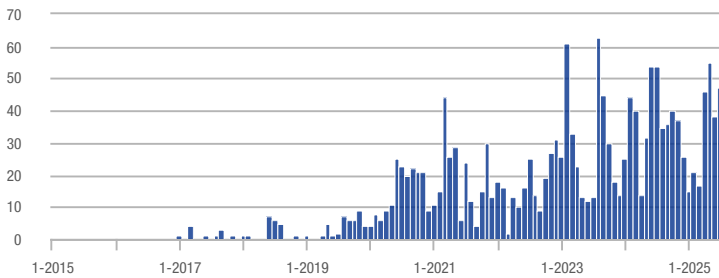
\$249,999 and below



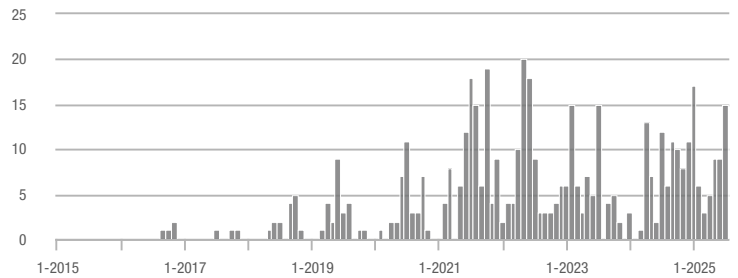
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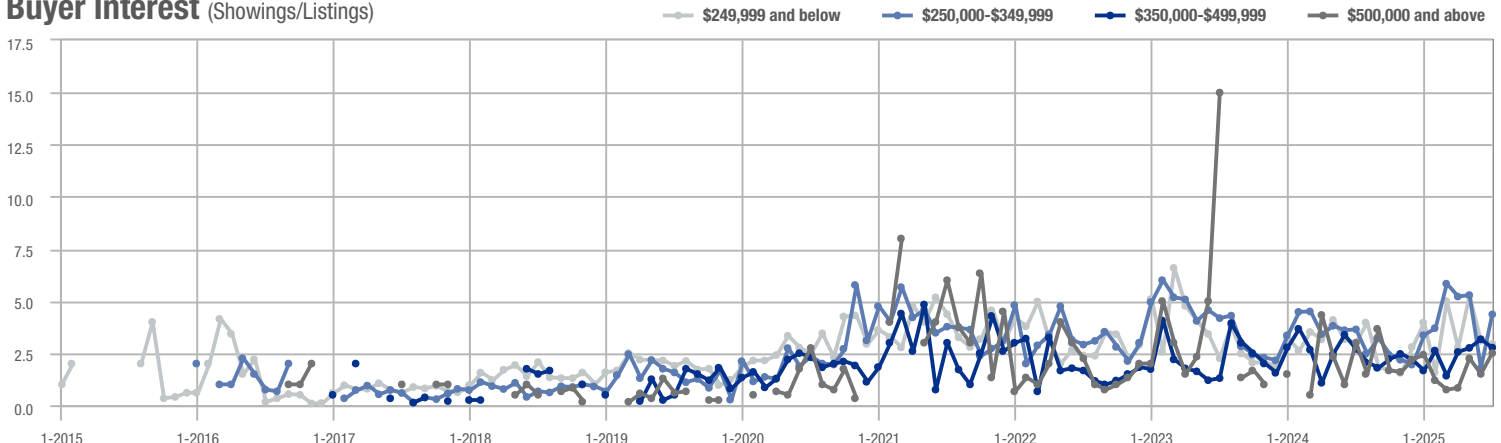
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

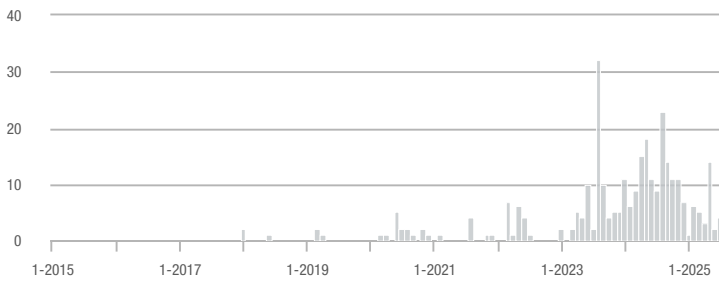


Emporia City

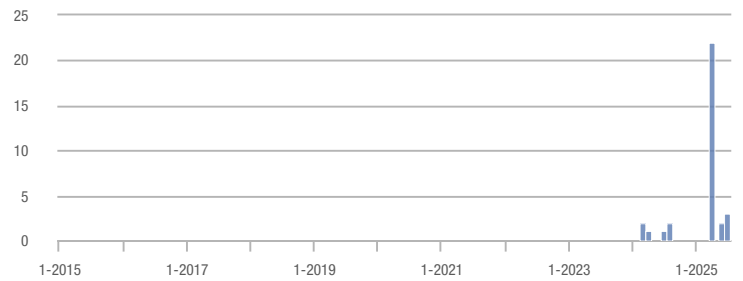
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	- 55.6%	+ 100.0%	2.0	+ 144.4%	+ 500.0%	2	- 81.8%	- 66.7%
\$250,000-\$349,999	3	+ 200.0%	+ 50.0%	1.5	+ 350.0%	+ 125.0%	2	- 33.3%	- 33.3%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	7	- 30.0%	+ 75.0%	1.8	+ 145.0%	+ 293.8%	4	- 71.4%	- 55.6%

Showings

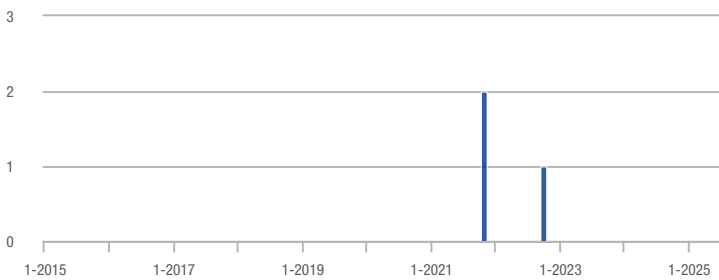
\$249,999 and below



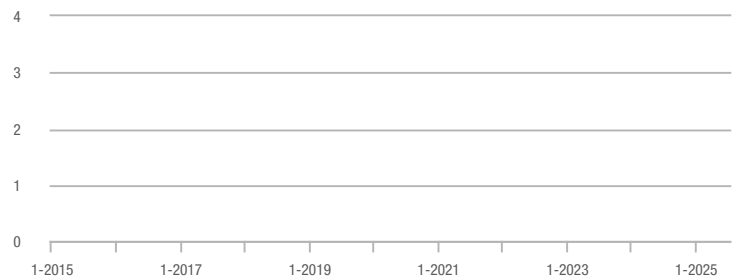
\$250,000-\$349,999



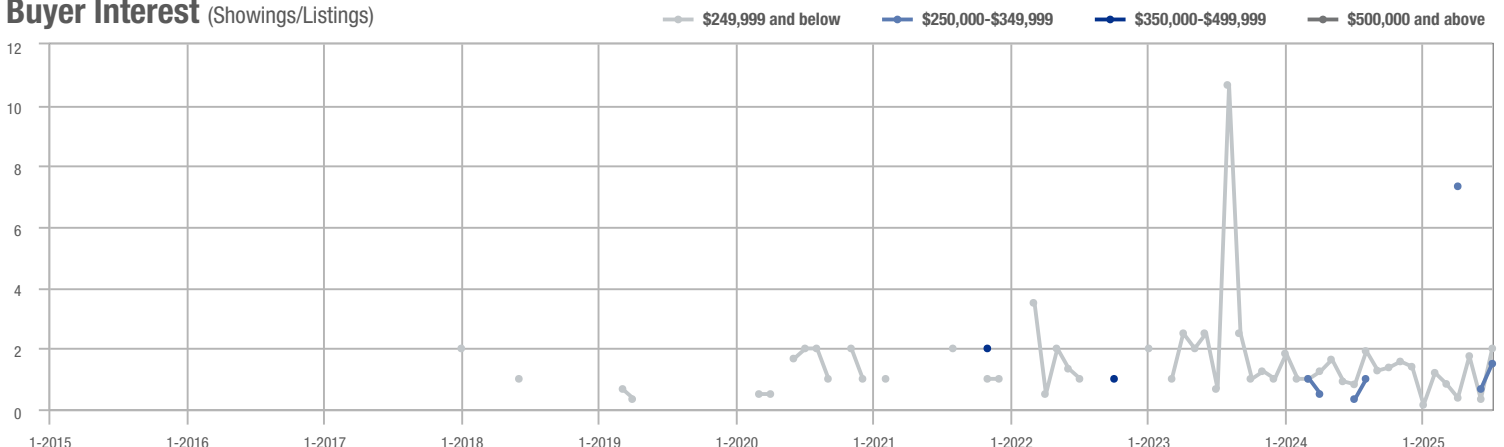
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

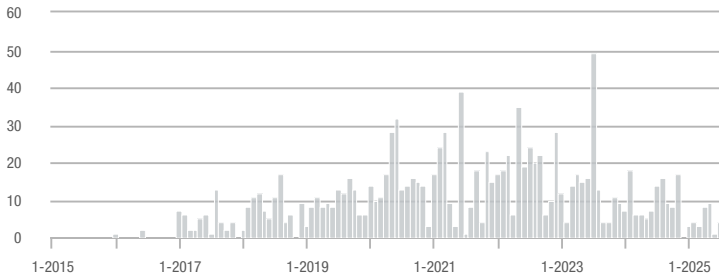


Essex County

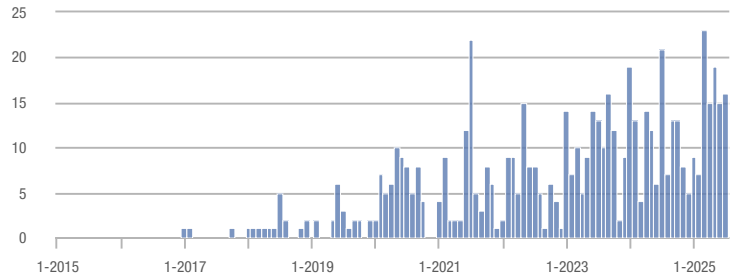
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	- 71.4%	+ 300.0%	1.3	+ 14.3%	+ 300.0%	3	- 75.0%	0.0%
\$250,000-\$349,999	16	- 23.8%	+ 6.7%	1.1	- 34.7%	- 1.0%	14	+ 16.7%	+ 7.7%
\$350,000-\$499,999	5	- 16.7%	- 28.6%	0.8	+ 66.7%	+ 7.1%	6	- 50.0%	- 33.3%
\$500,000 and above	10	+ 900.0%	+ 150.0%	2.0	+ 900.0%	+ 150.0%	5	0.0%	0.0%
Total	35	- 16.7%	+ 29.6%	1.3	+ 22.0%	+ 38.9%	28	- 31.7%	- 6.7%

Showings

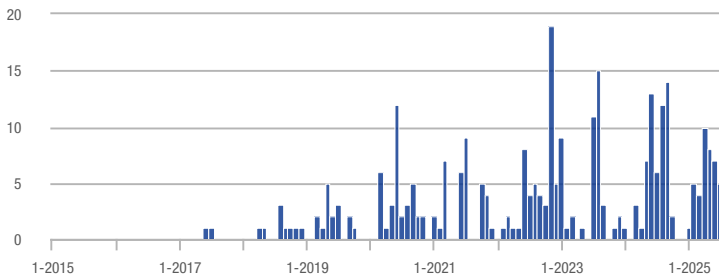
\$249,999 and below



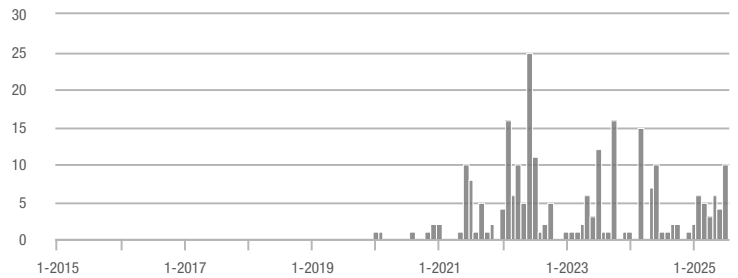
\$250,000-\$349,999



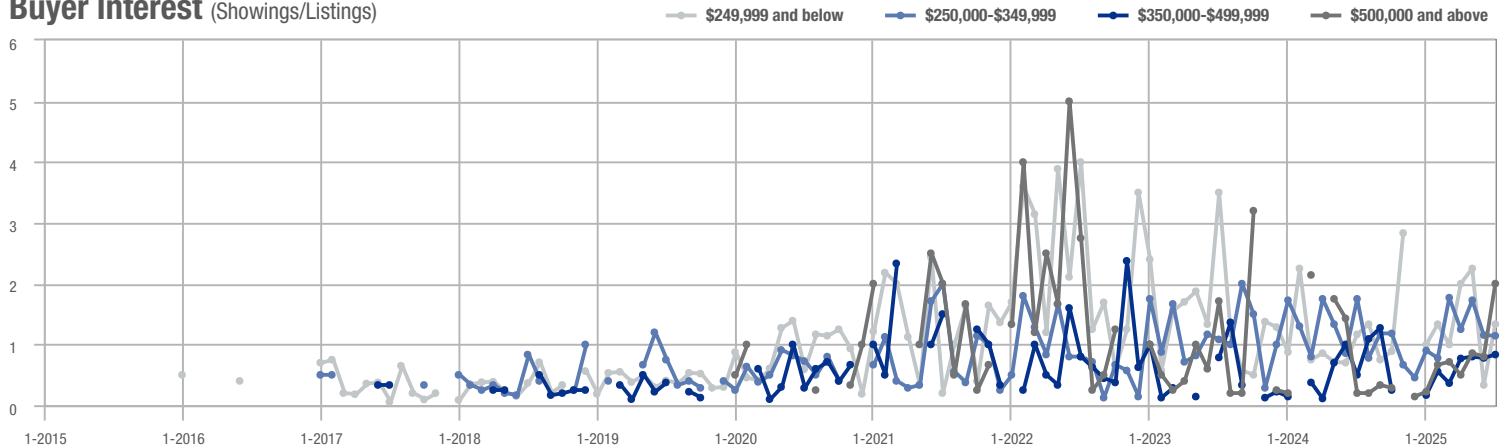
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

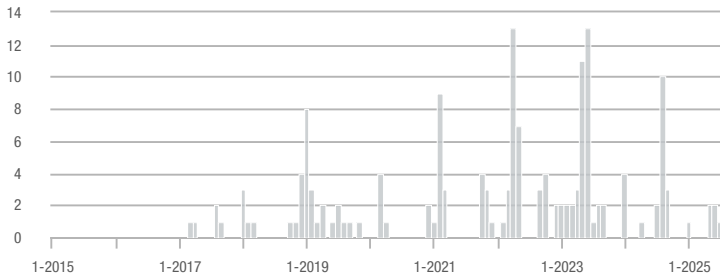


Fluvanna County

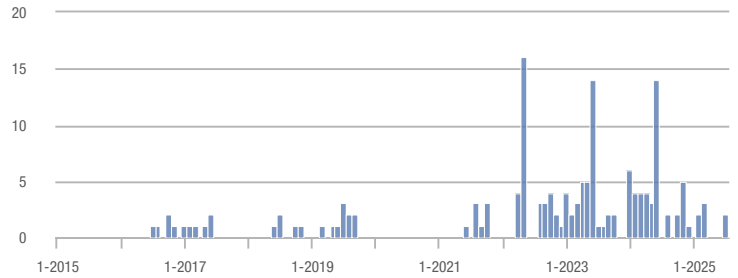
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	- 50.0%	- 50.0%	1.0	- 50.0%	0.0%	1	0.0%	- 50.0%
\$250,000-\$349,999	2	—	—	2.0	—	—	1	- 75.0%	0.0%
\$350,000-\$499,999	6	+ 200.0%	0.0%	1.5	+ 50.0%	+ 50.0%	4	+ 100.0%	- 33.3%
\$500,000 and above	5	+ 400.0%	—	1.7	+ 233.3%	—	3	+ 50.0%	+ 200.0%
Total	14	+ 180.0%	+ 75.0%	1.6	+ 180.0%	+ 94.4%	9	0.0%	- 10.0%

Showings

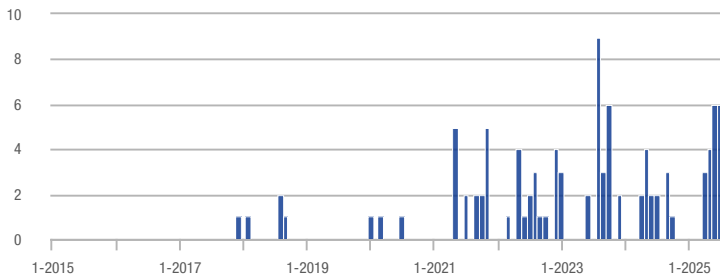
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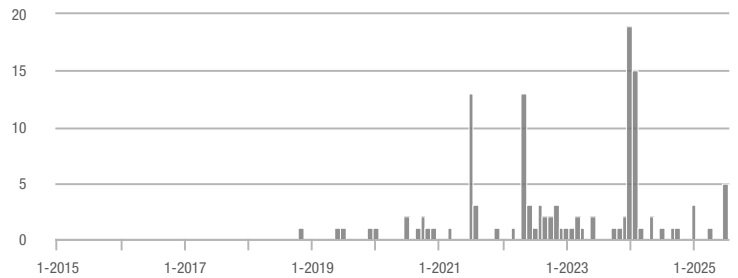
\$250,000-\$349,999



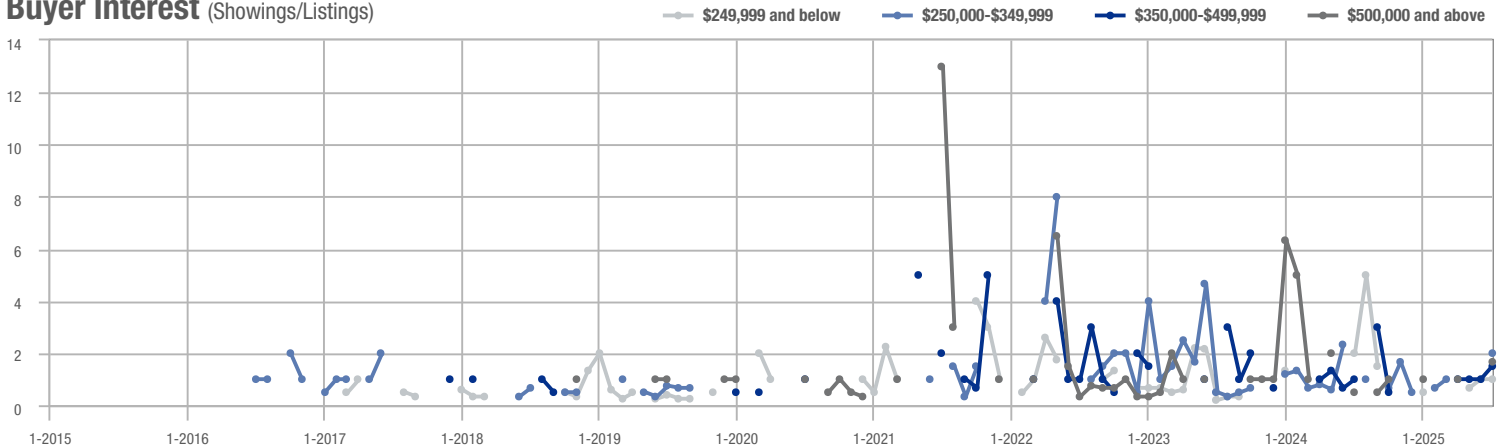
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

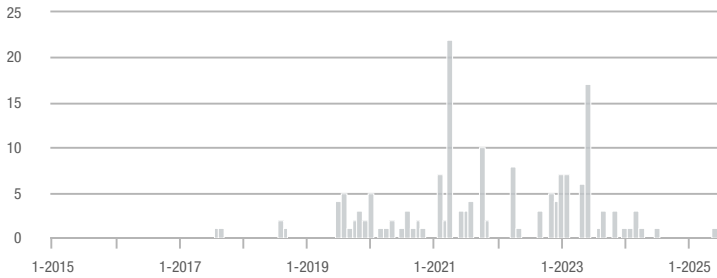


Gloucester County

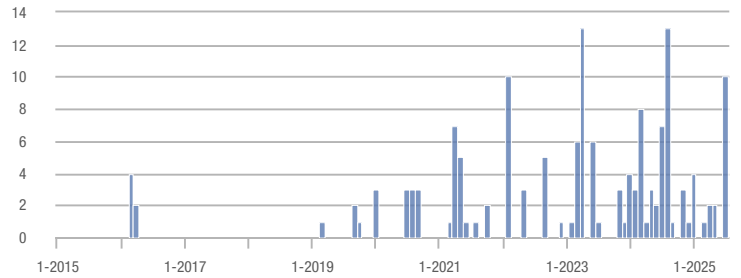
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	10	+ 42.9%	—	2.5	- 28.6%	—	4	+ 100.0%	+ 300.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	2	—	- 60.0%	1.0	—	- 60.0%	2	+ 100.0%	0.0%
Total	12	+ 20.0%	+ 50.0%	2.0	+ 60.0%	+ 25.0%	6	- 25.0%	+ 20.0%

Showings

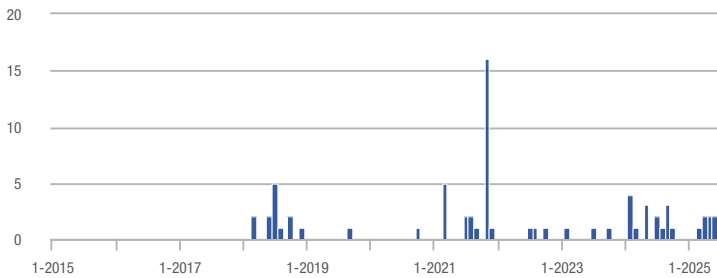
\$249,999 and below



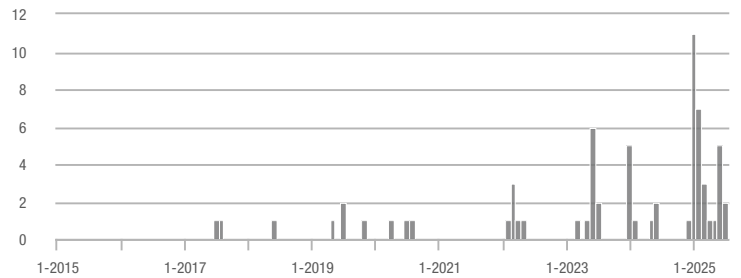
\$250,000-\$349,999



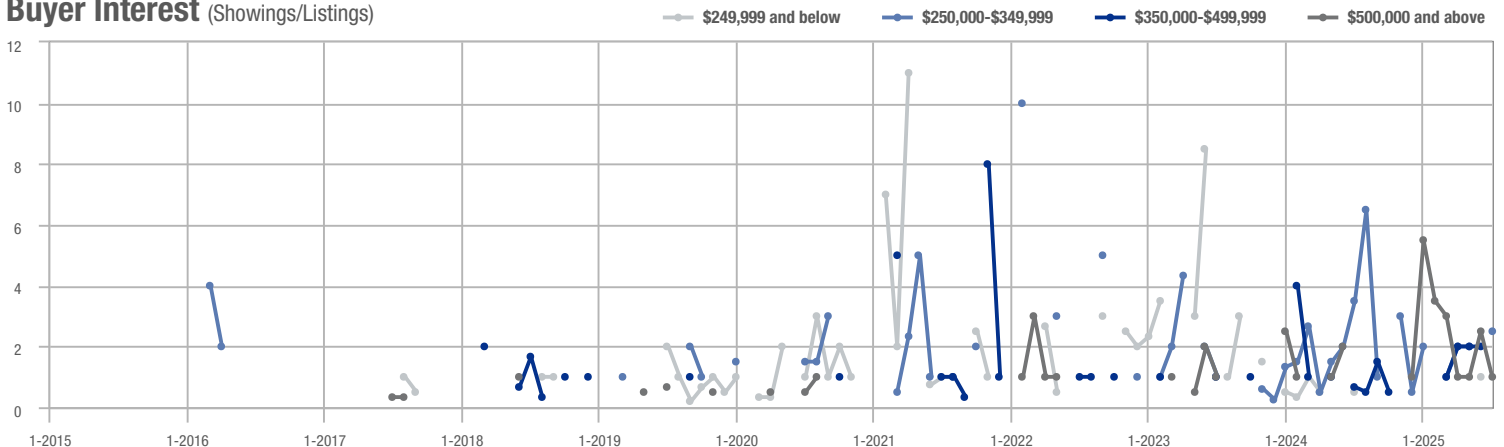
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

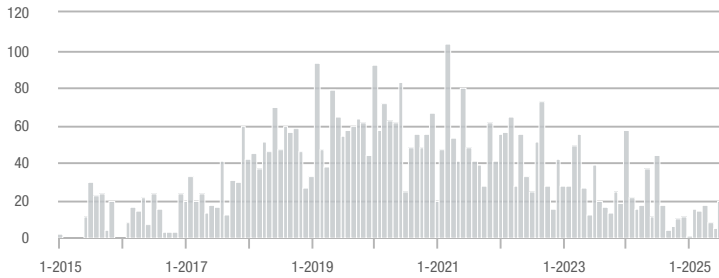


Goochland County

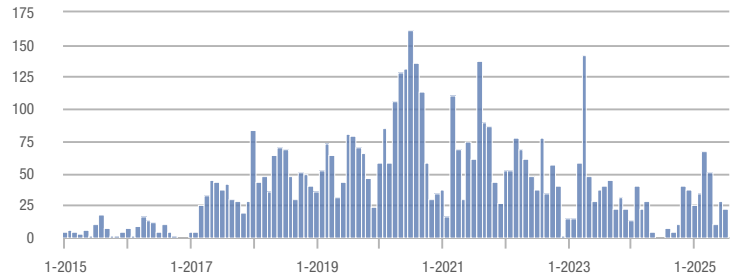
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	20	- 54.5%	+ 300.0%	1.7	- 31.8%	+ 266.7%	12	- 33.3%	+ 9.1%
\$250,000-\$349,999	23	—	- 20.7%	2.6	—	- 29.5%	9	+ 200.0%	+ 12.5%
\$350,000-\$499,999	52	0.0%	- 44.7%	2.7	- 21.1%	- 41.8%	19	+ 26.7%	- 5.0%
\$500,000 and above	255	+ 25.0%	- 5.2%	3.5	+ 49.0%	+ 2.6%	73	- 16.1%	- 7.6%
Total	350	+ 16.7%	- 11.8%	3.1	+ 27.0%	- 7.9%	113	- 8.1%	- 4.2%

Showings

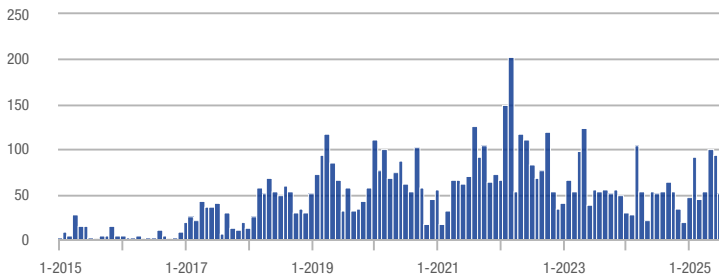
\$249,999 and below



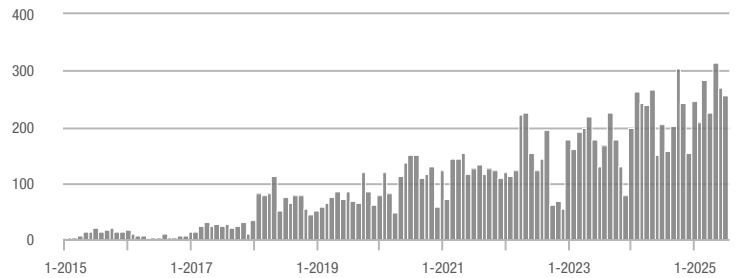
\$250,000-\$349,999



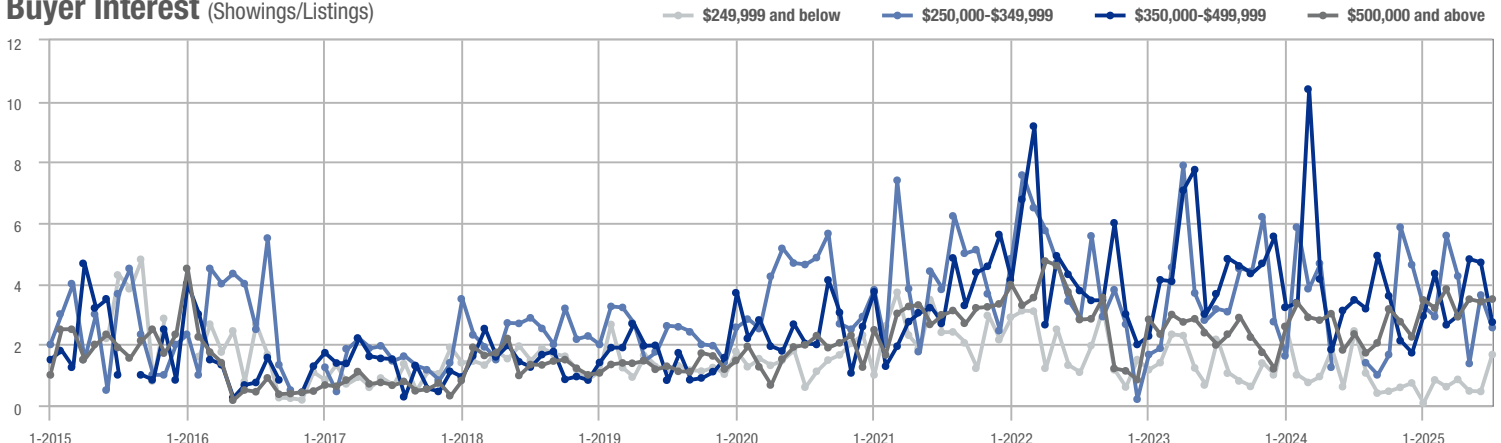
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

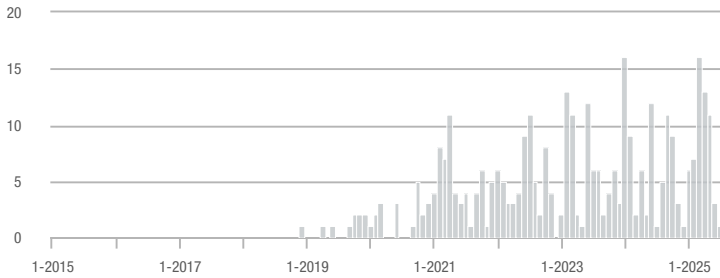


Greensville County

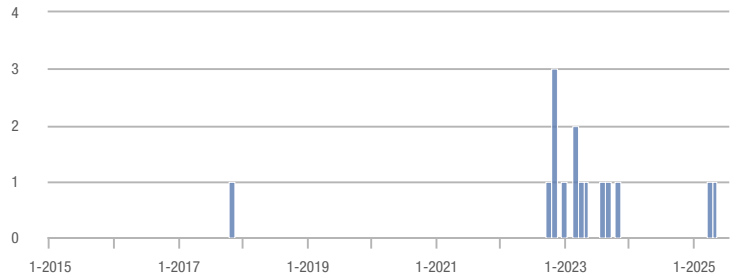
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	0.0%	- 66.7%	0.3	+ 100.0%	- 44.4%	3	- 50.0%	- 40.0%
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	1	0.0%	- 66.7%	0.3	+ 133.3%	- 33.3%	3	- 57.1%	- 50.0%

Showings

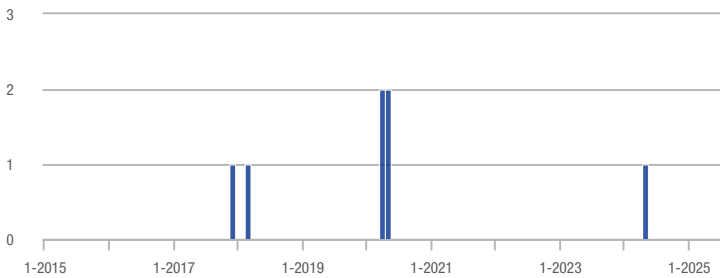
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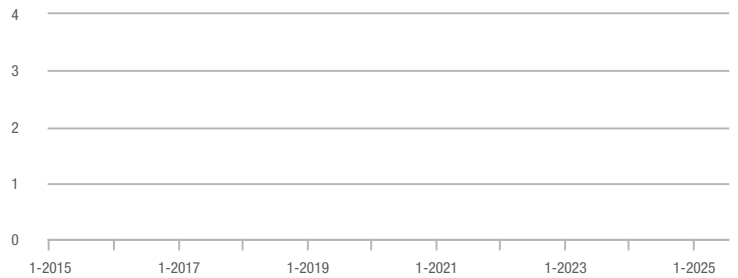
\$250,000-\$349,999



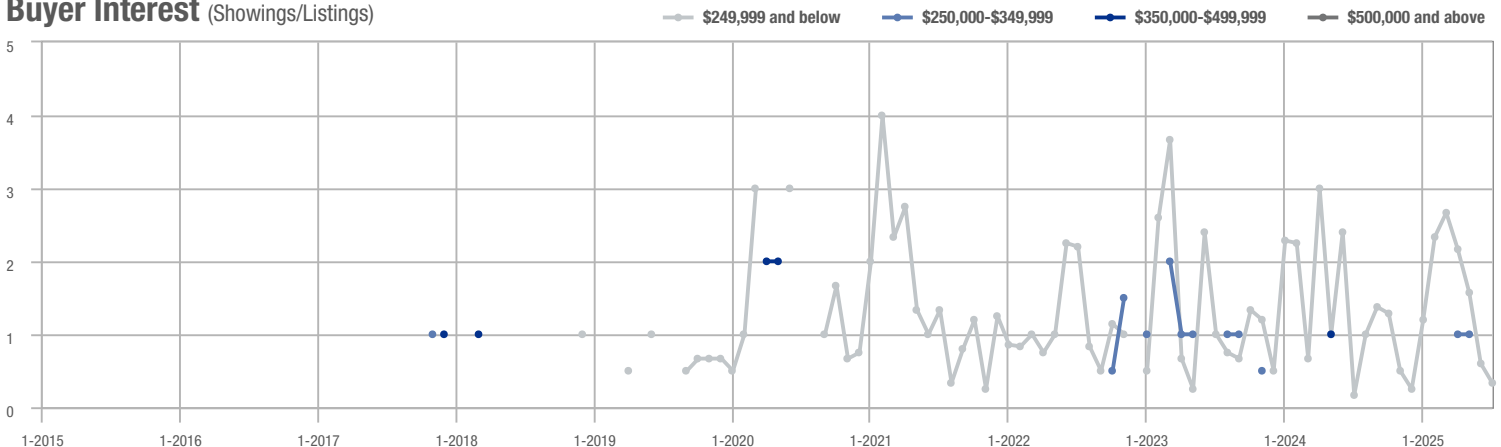
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)





Showings Report for July 2025

Analytic and Trend Data from Central Virginia Regional MLS

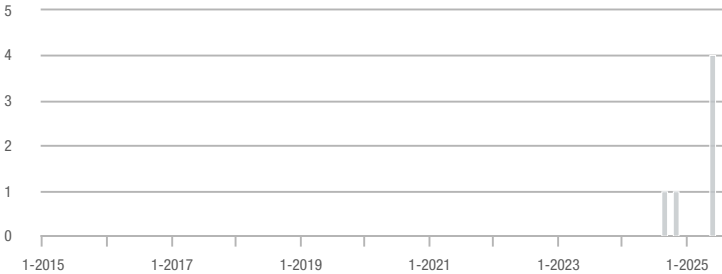


Halifax County

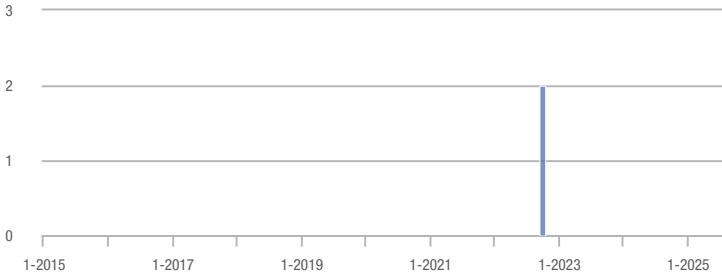
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	—	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	—	0.0%

Showings

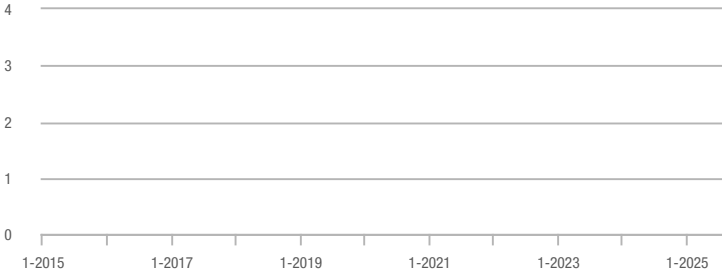
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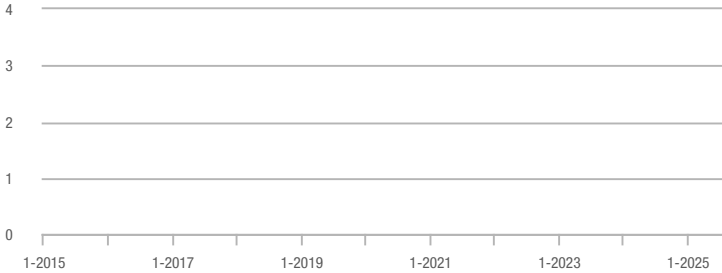
\$250,000-\$349,999



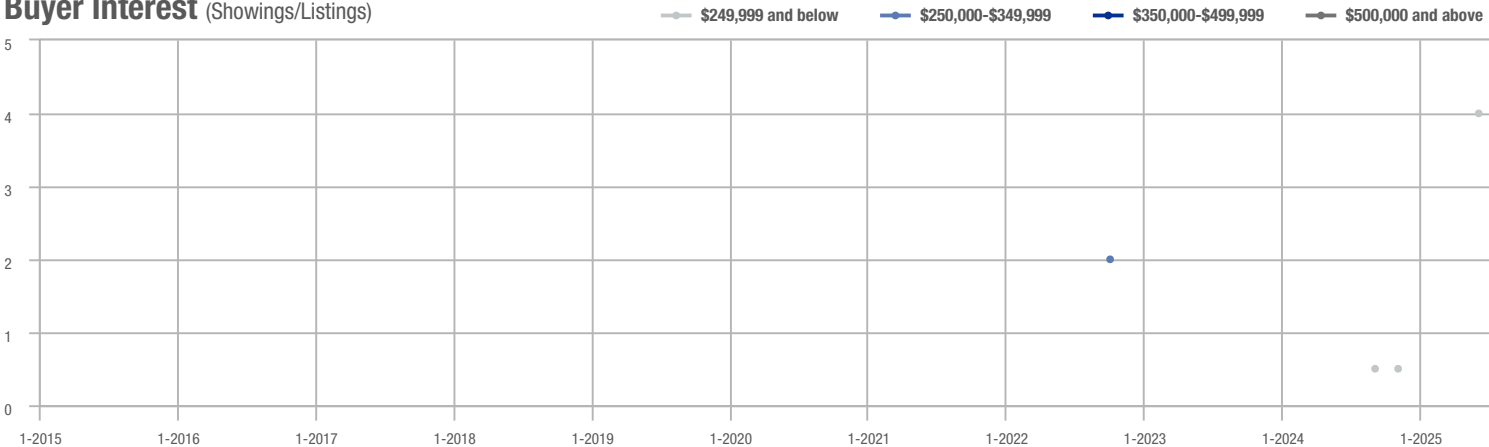
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

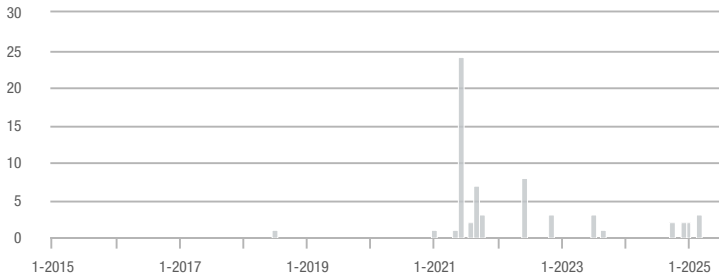


Hampton City

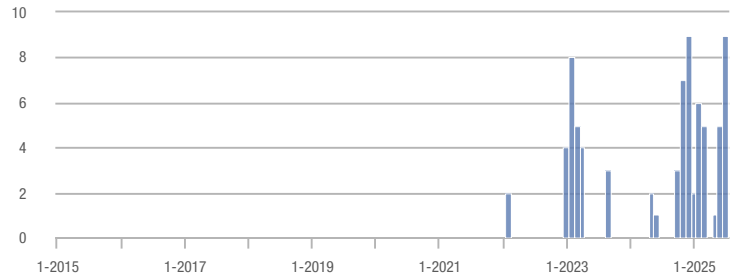
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	9	—	+ 80.0%	3.0	—	+ 20.0%	3	—	+ 50.0%
\$350,000-\$499,999	2	—	—	2.0	—	—	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	11	—	+ 120.0%	2.8	—	+ 65.0%	4	—	+ 33.3%

Showings

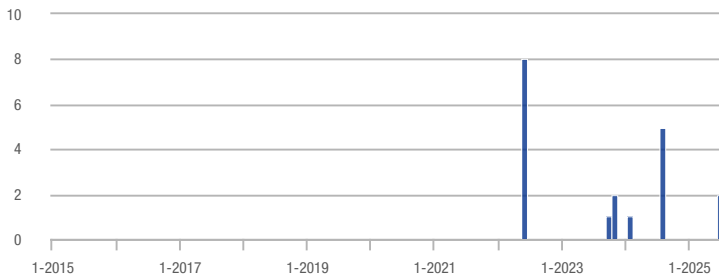
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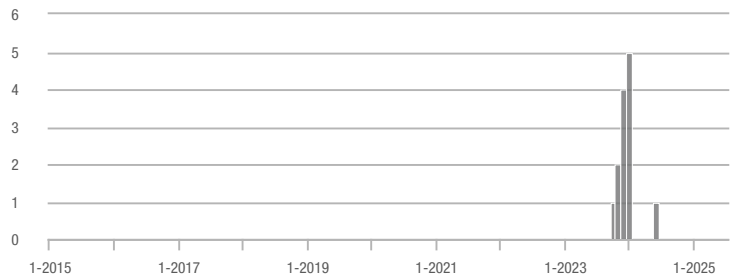
\$250,000-\$349,999



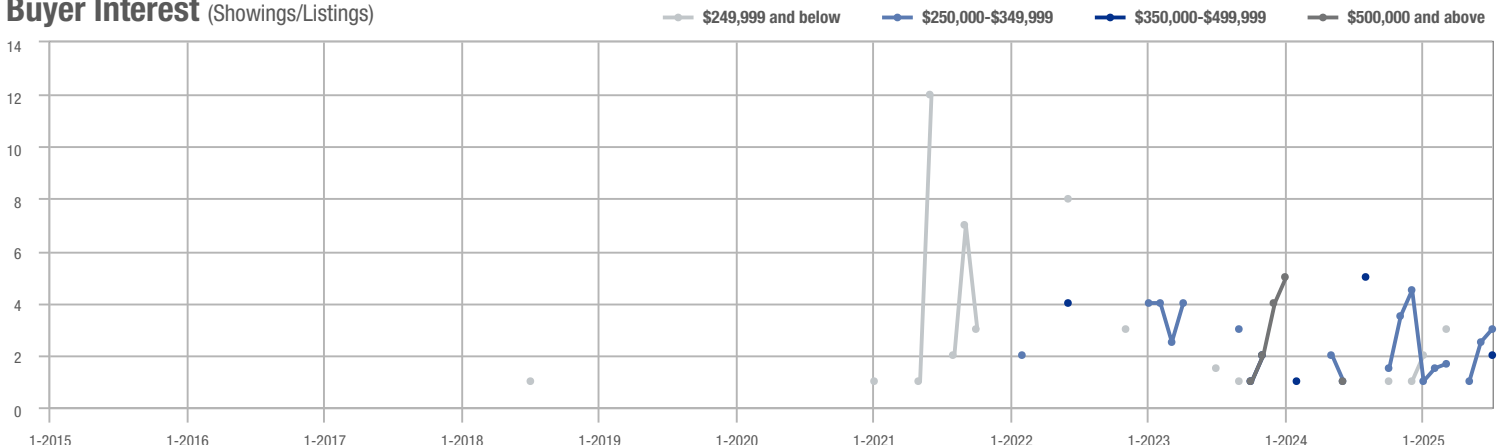
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

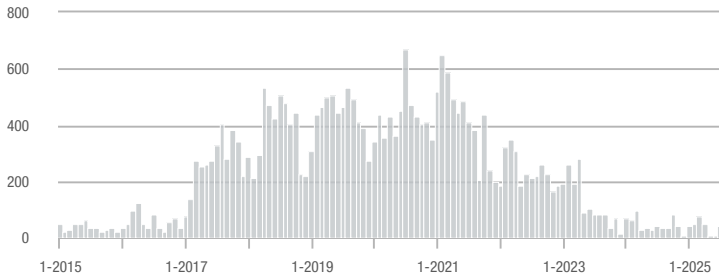


Hanover County

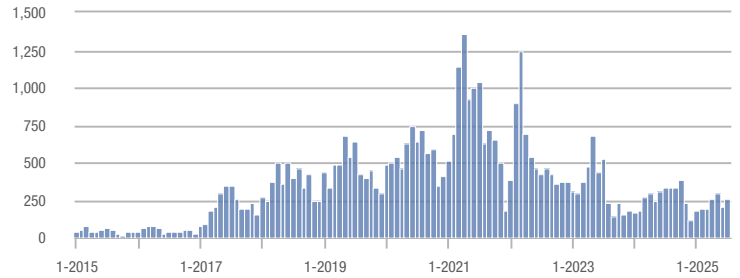
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	42	+ 7.7%	+ 366.7%	3.0	+ 130.8%	+ 466.7%	14	- 53.3%	- 17.6%
\$250,000-\$349,999	260	- 22.4%	+ 23.2%	5.2	- 22.4%	+ 3.5%	50	0.0%	+ 19.0%
\$350,000-\$499,999	502	+ 21.3%	+ 14.6%	4.6	+ 13.4%	+ 12.5%	108	+ 6.9%	+ 1.9%
\$500,000 and above	423	+ 6.5%	- 16.9%	2.6	+ 9.8%	- 13.4%	165	- 2.9%	- 4.1%
Total	1,227	+ 3.5%	+ 5.1%	3.6	+ 7.8%	+ 5.1%	337	- 4.0%	0.0%

Showings

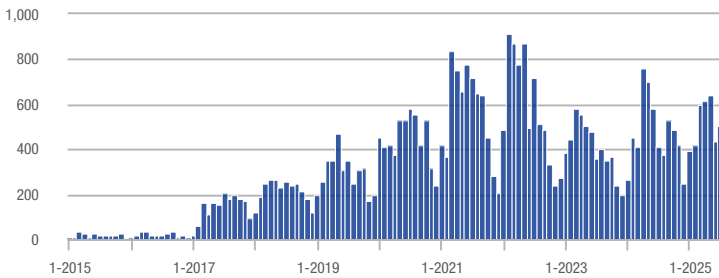
\$249,999 and below



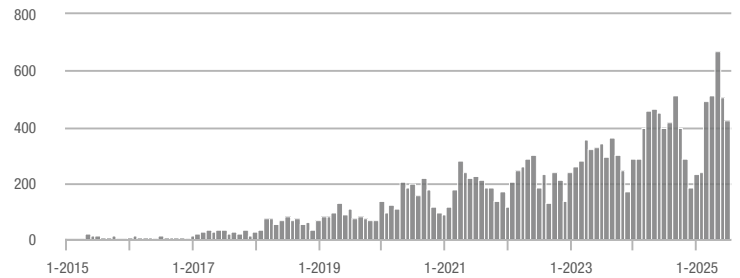
\$250,000-\$349,999



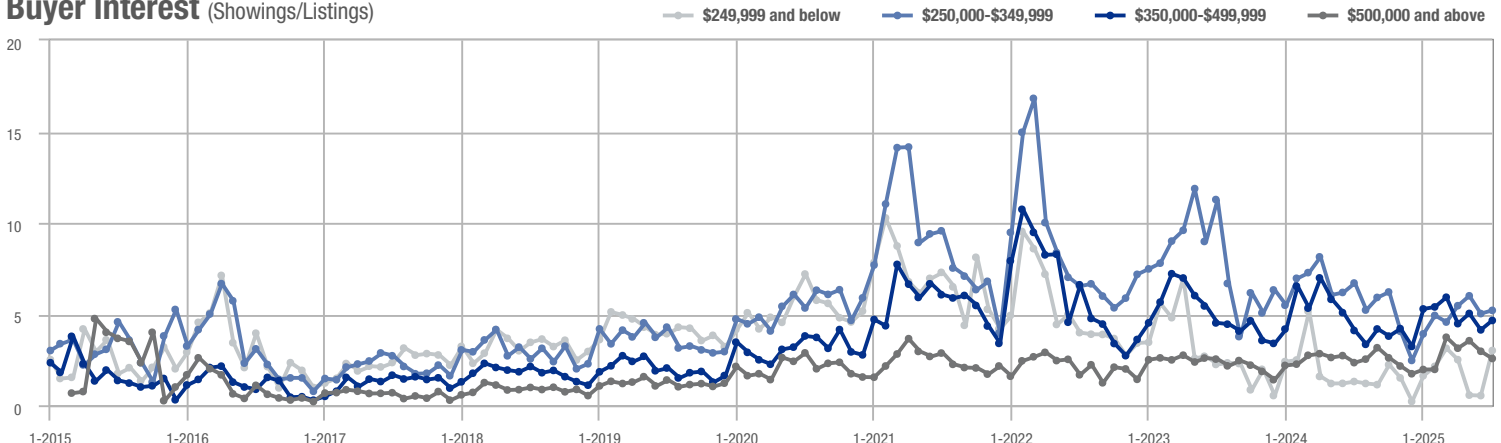
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

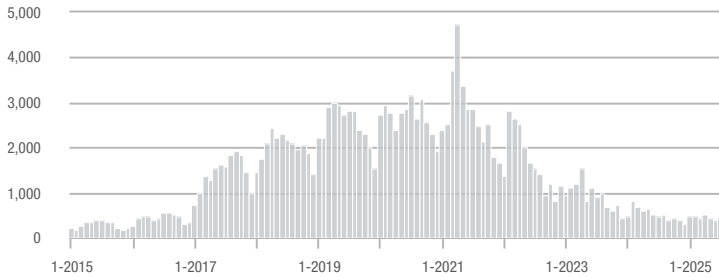


Henrico County

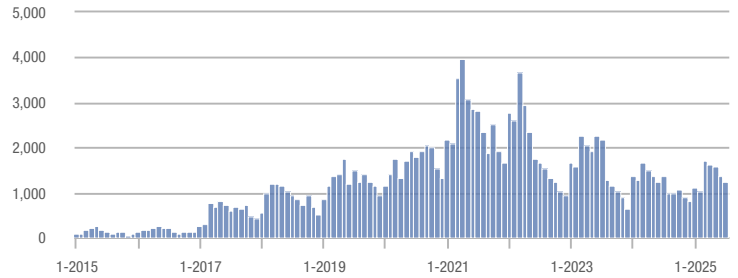
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	408	- 15.4%	+ 2.8%	4.1	- 10.2%	+ 1.7%	99	- 5.7%	+ 1.0%
\$250,000-\$349,999	1,223	- 10.4%	- 10.5%	5.8	- 24.8%	- 7.9%	212	+ 19.1%	- 2.8%
\$350,000-\$499,999	1,371	+ 17.8%	- 18.0%	4.7	- 8.5%	- 14.6%	291	+ 28.8%	- 4.0%
\$500,000 and above	1,195	+ 1.5%	- 19.6%	5.2	- 6.9%	- 10.5%	229	+ 9.0%	- 10.2%
Total	4,197	+ 0.2%	- 14.7%	5.1	- 13.3%	- 10.3%	831	+ 15.6%	- 4.9%

Showings

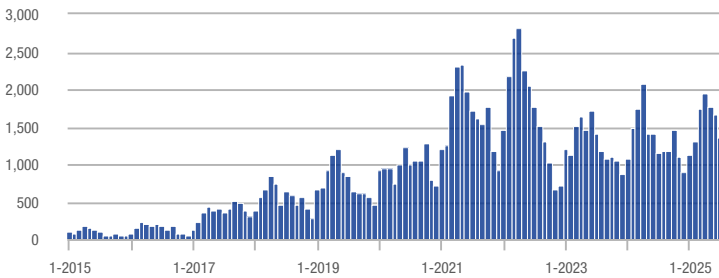
\$249,999 and below



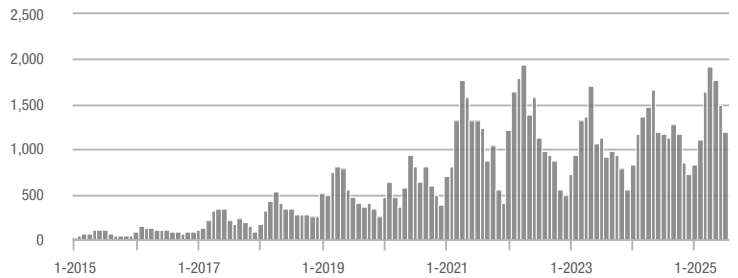
\$250,000-\$349,999



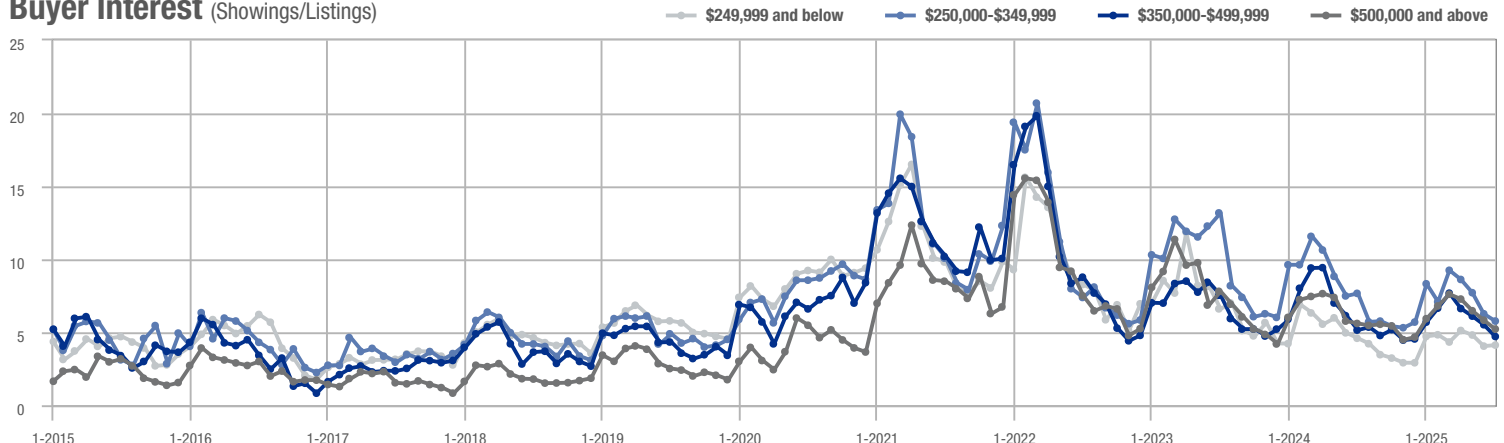
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

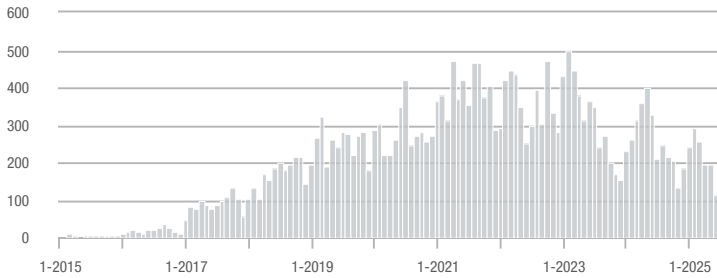


Hopewell City

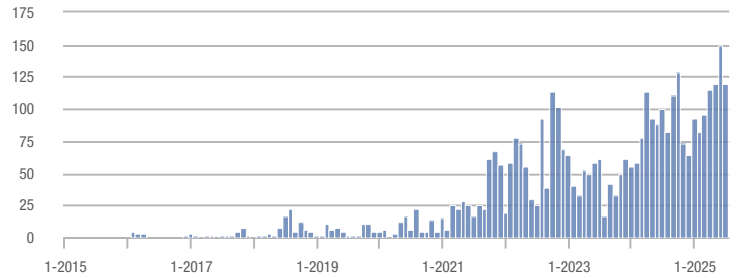
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	163	- 22.7%	+ 41.7%	3.7	- 3.4%	+ 22.4%	44	- 20.0%	+ 15.8%
\$250,000-\$349,999	120	+ 20.0%	- 20.0%	3.1	- 10.8%	- 20.0%	39	+ 34.5%	0.0%
\$350,000-\$499,999	23	+ 64.3%	+ 43.8%	1.8	- 62.1%	+ 21.6%	13	+ 333.3%	+ 18.2%
\$500,000 and above	8	—	- 11.1%	2.7	—	- 11.1%	3	—	0.0%
Total	314	- 3.4%	+ 8.3%	3.2	- 15.1%	- 0.5%	99	+ 13.8%	+ 8.8%

Showings

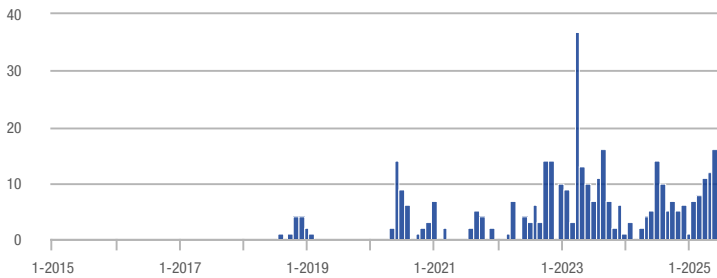
\$249,999 and below



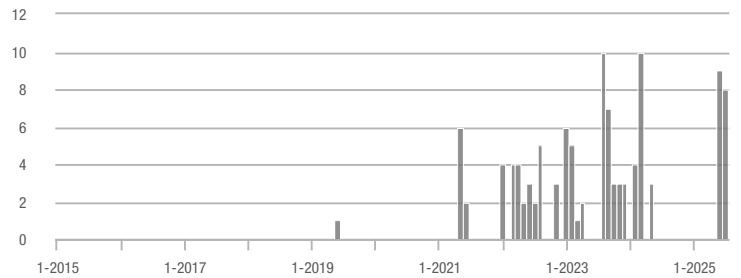
\$250,000-\$349,999



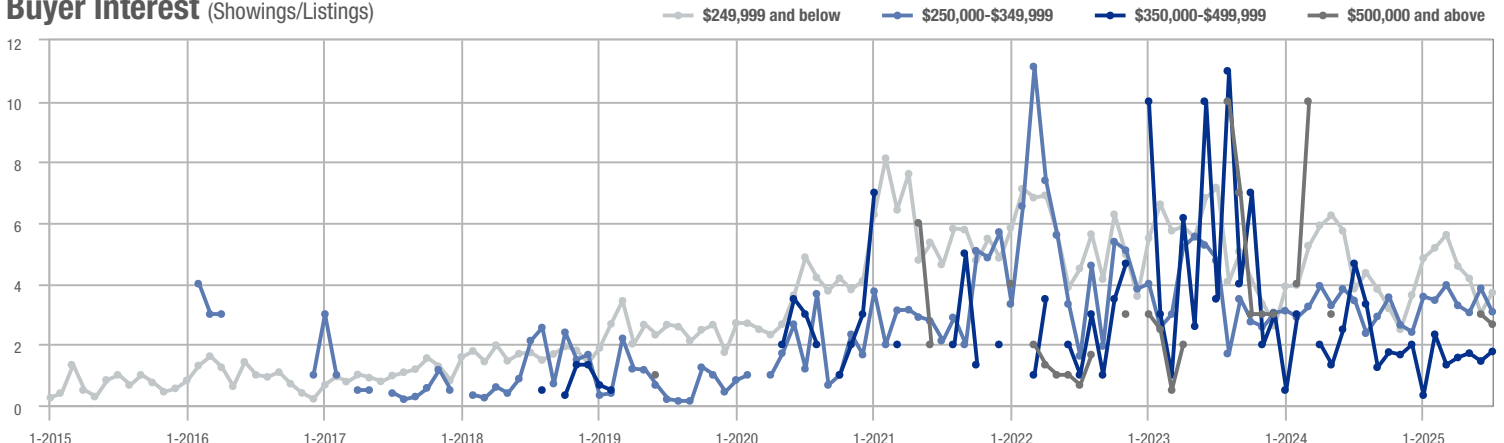
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

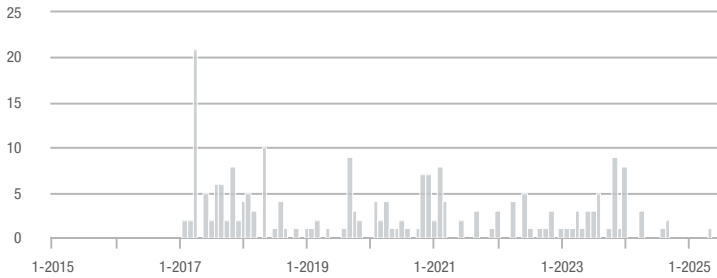


James City County

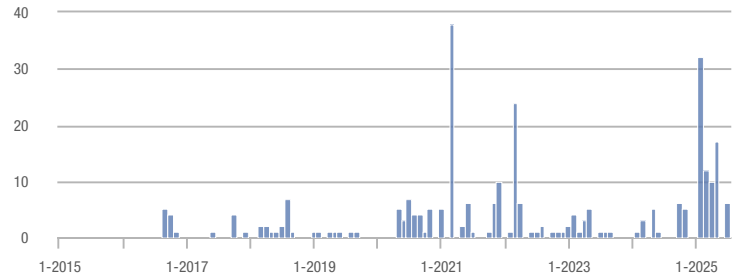
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	10	—	—	5.0	—	—	2	+ 100.0%	0.0%
\$250,000-\$349,999	6	—	—	2.0	—	—	3	—	+ 200.0%
\$350,000-\$499,999	28	+ 115.4%	+ 40.0%	2.8	+ 29.2%	+ 26.0%	10	+ 66.7%	+ 11.1%
\$500,000 and above	15	- 21.1%	+ 50.0%	1.9	+ 18.4%	+ 87.5%	8	- 33.3%	- 20.0%
Total	59	+ 84.4%	+ 96.7%	2.6	+ 52.3%	+ 88.1%	23	+ 21.1%	+ 4.5%

Showings

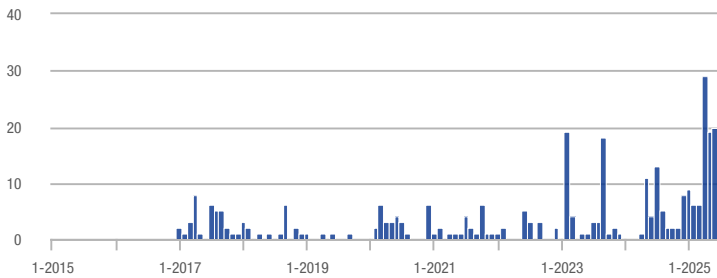
\$249,999 and below



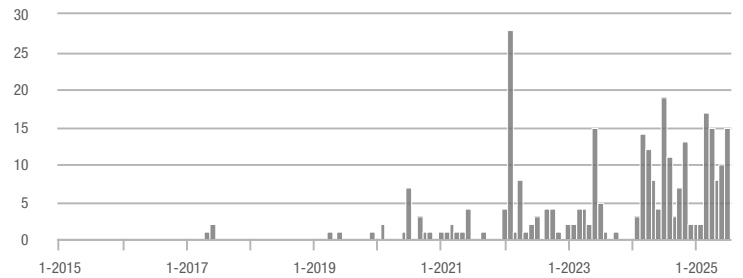
\$250,000-\$349,999



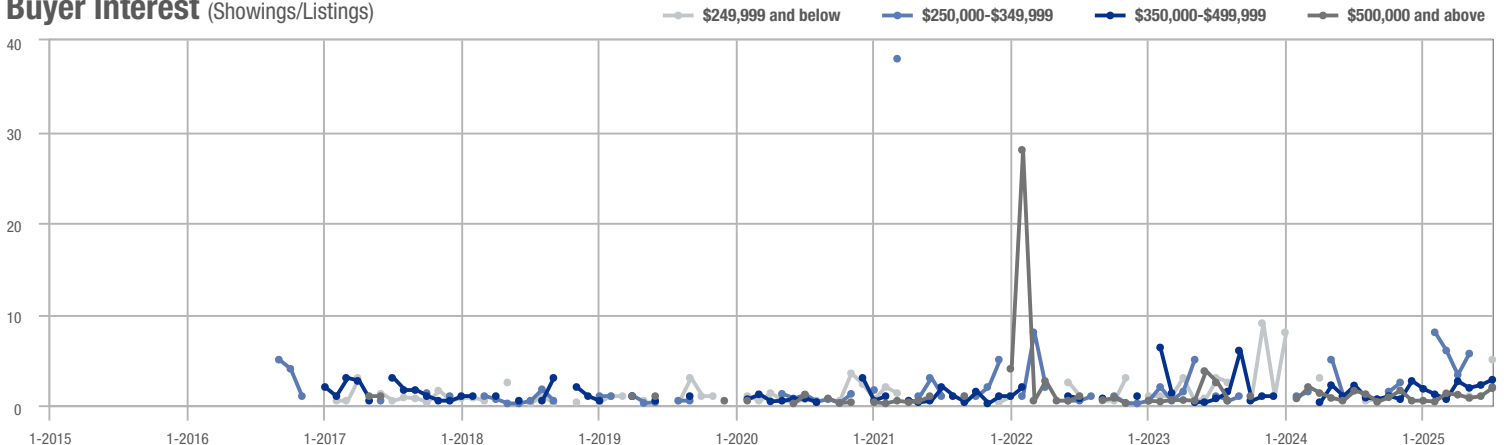
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

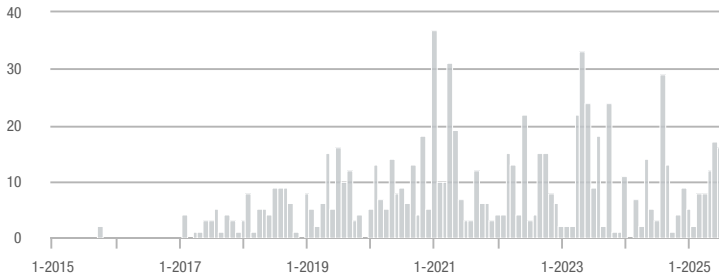


King and Queen County

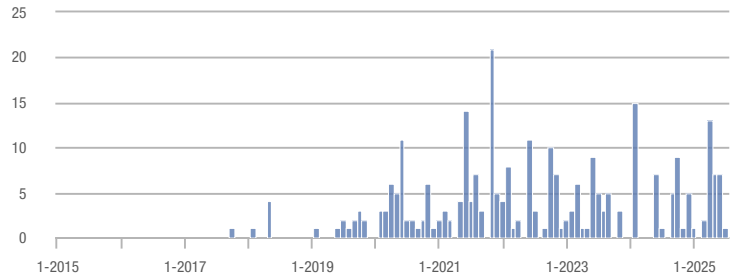
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	16	+ 433.3%	- 5.9%	2.7	+ 433.3%	+ 41.2%	6	0.0%	- 33.3%
\$250,000-\$349,999	1	0.0%	- 85.7%	1.0	0.0%	- 42.9%	1	0.0%	- 75.0%
\$350,000-\$499,999	3	—	- 62.5%	1.5	—	- 43.8%	2	- 50.0%	- 33.3%
\$500,000 and above	1	- 66.7%	- 88.9%	1.0	0.0%	- 66.7%	1	- 66.7%	- 66.7%
Total	21	+ 200.0%	- 48.8%	2.1	+ 320.0%	- 2.7%	10	- 28.6%	- 47.4%

Showings

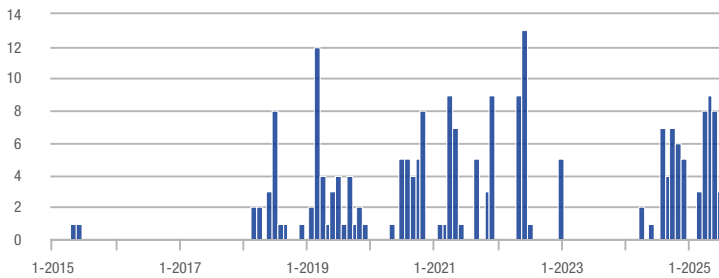
\$249,999 and below



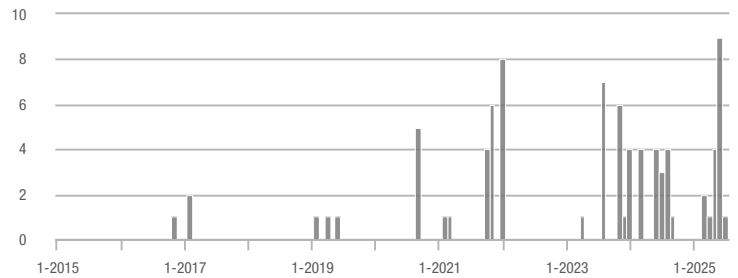
\$250,000-\$349,999



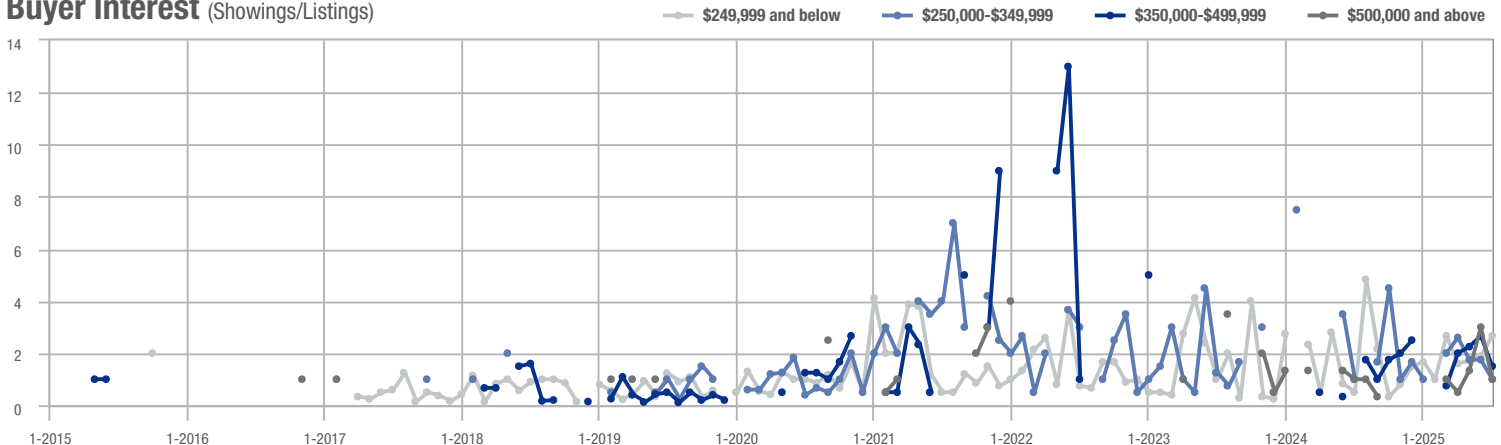
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

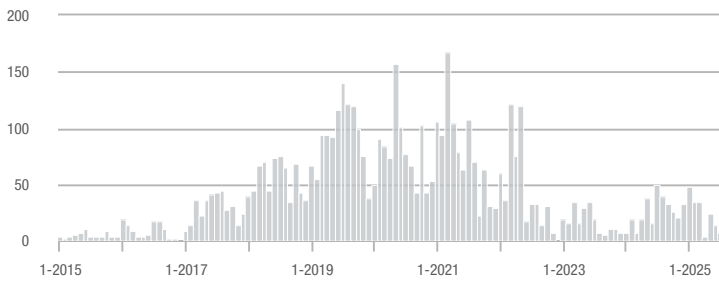


King William County

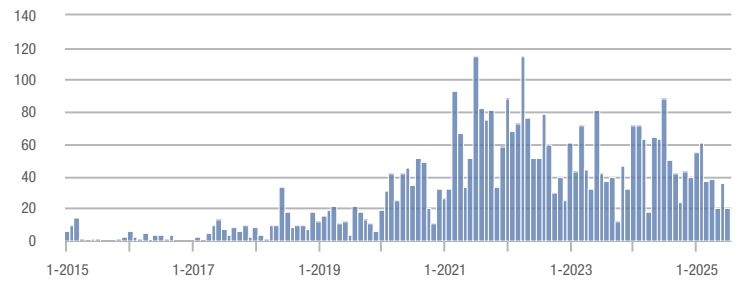
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	6	- 87.8%	- 53.8%	1.2	- 78.0%	- 53.8%	5	- 44.4%	0.0%
\$250,000-\$349,999	20	- 77.3%	- 44.4%	1.8	- 54.5%	- 34.3%	11	- 50.0%	- 15.4%
\$350,000-\$499,999	42	+ 27.3%	- 22.2%	2.5	+ 64.7%	- 8.5%	17	- 22.7%	- 15.0%
\$500,000 and above	5	+ 150.0%	- 61.5%	0.8	- 58.3%	- 48.7%	6	+ 500.0%	- 25.0%
Total	73	- 57.6%	- 37.1%	1.9	- 41.2%	- 25.8%	39	- 27.8%	- 15.2%

Showings

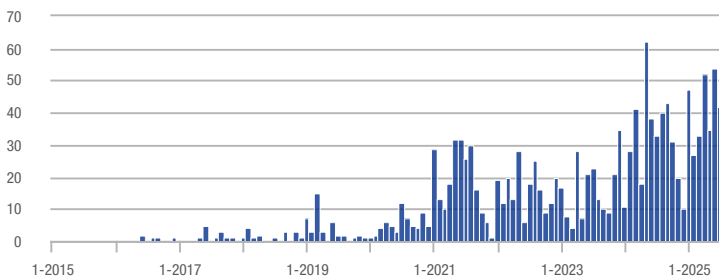
\$249,999 and below



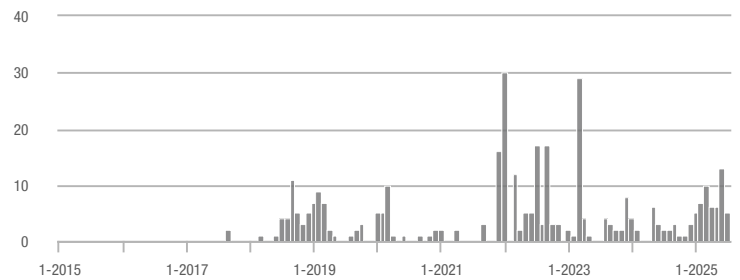
\$250,000-\$349,999



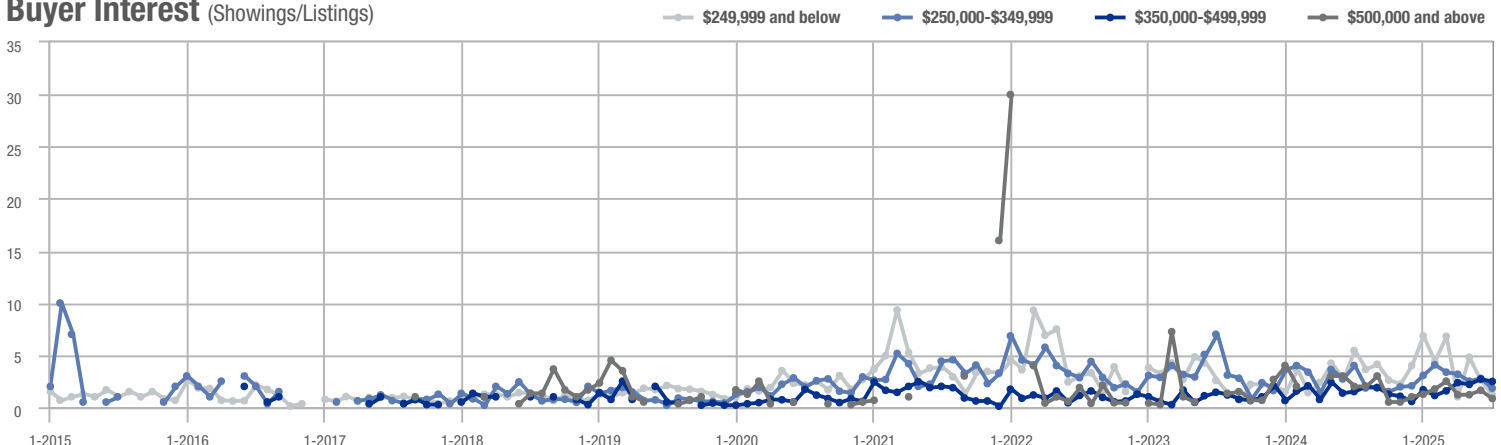
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

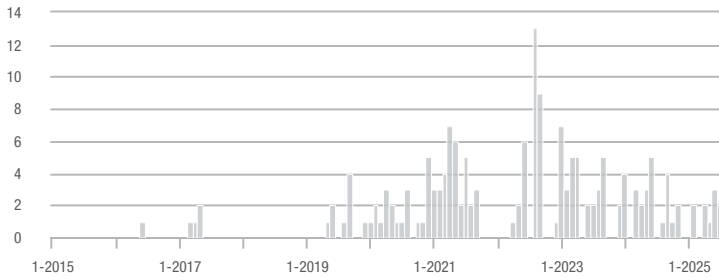


Lancaster County

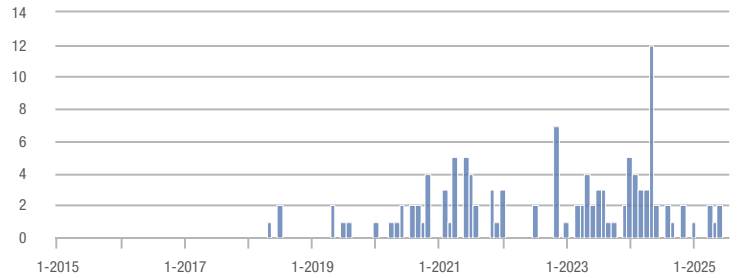
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	—	- 33.3%	0.7	—	- 33.3%	3	- 25.0%	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	0.0%	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	—	- 66.7%
\$500,000 and above	6	+ 200.0%	—	1.2	+ 140.0%	—	5	+ 25.0%	+ 400.0%
Total	8	+ 300.0%	- 27.3%	0.8	+ 260.0%	- 34.5%	10	+ 11.1%	+ 11.1%

Showings

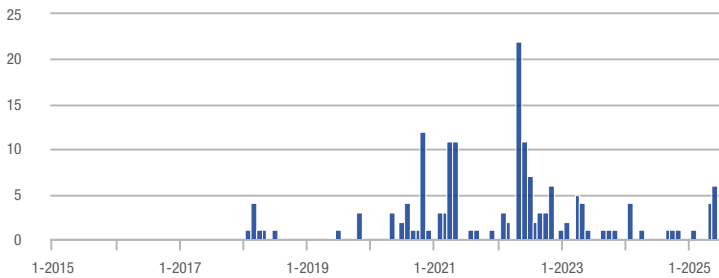
\$249,999 and below



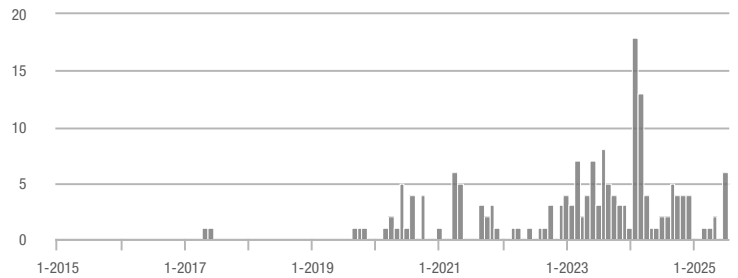
\$250,000-\$349,999



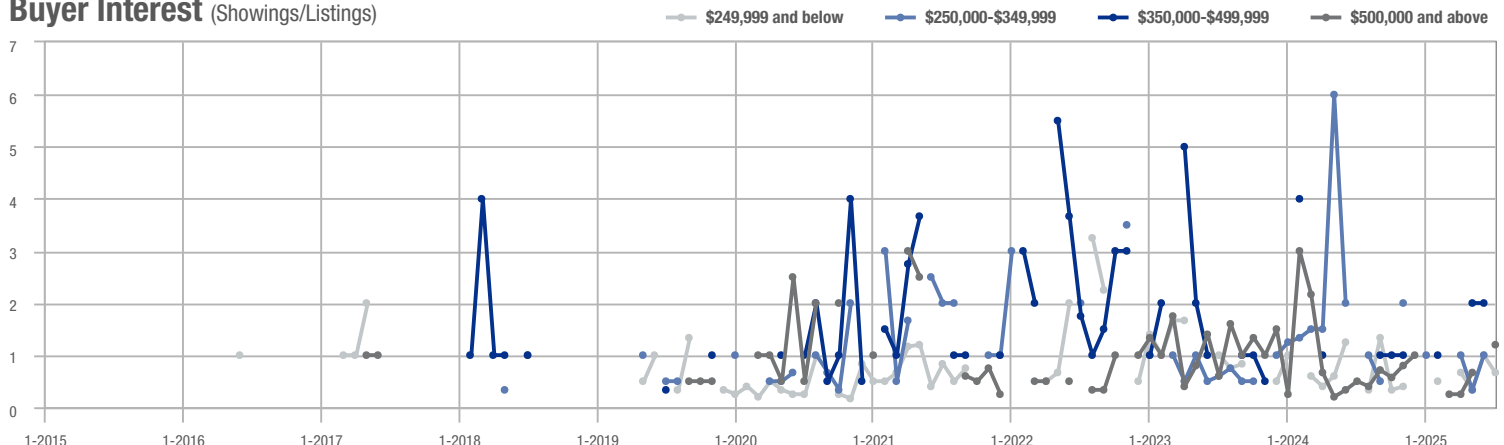
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

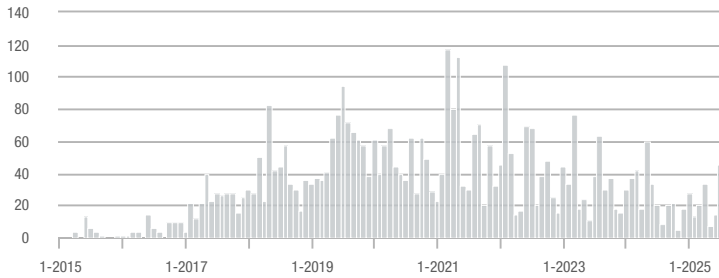


Louisa County

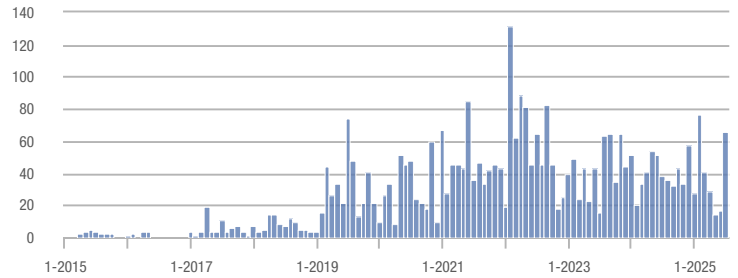
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	45	+ 125.0%	+ 221.4%	3.2	+ 157.1%	+ 221.4%	14	- 12.5%	0.0%
\$250,000-\$349,999	66	+ 73.7%	+ 288.2%	4.4	+ 131.6%	+ 184.7%	15	- 25.0%	+ 36.4%
\$350,000-\$499,999	90	+ 95.7%	- 3.2%	2.6	+ 32.4%	+ 8.2%	34	+ 47.8%	- 10.5%
\$500,000 and above	39	+ 85.7%	+ 18.2%	1.8	+ 68.8%	+ 23.6%	22	+ 10.0%	- 4.3%
Total	240	+ 92.0%	+ 52.9%	2.8	+ 78.4%	+ 54.7%	85	+ 7.6%	- 1.2%

Showings

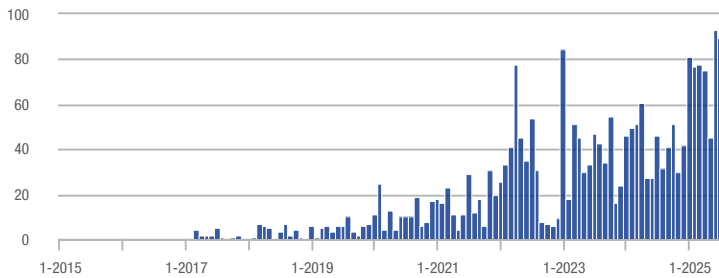
\$249,999 and below



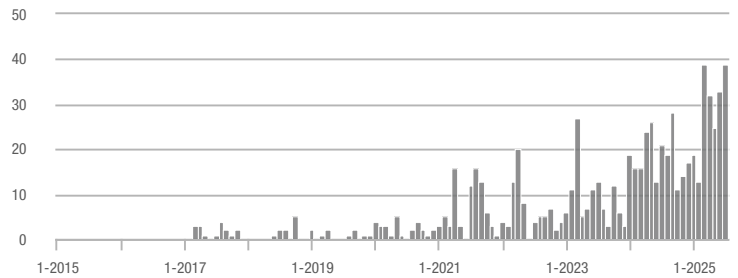
\$250,000-\$349,999



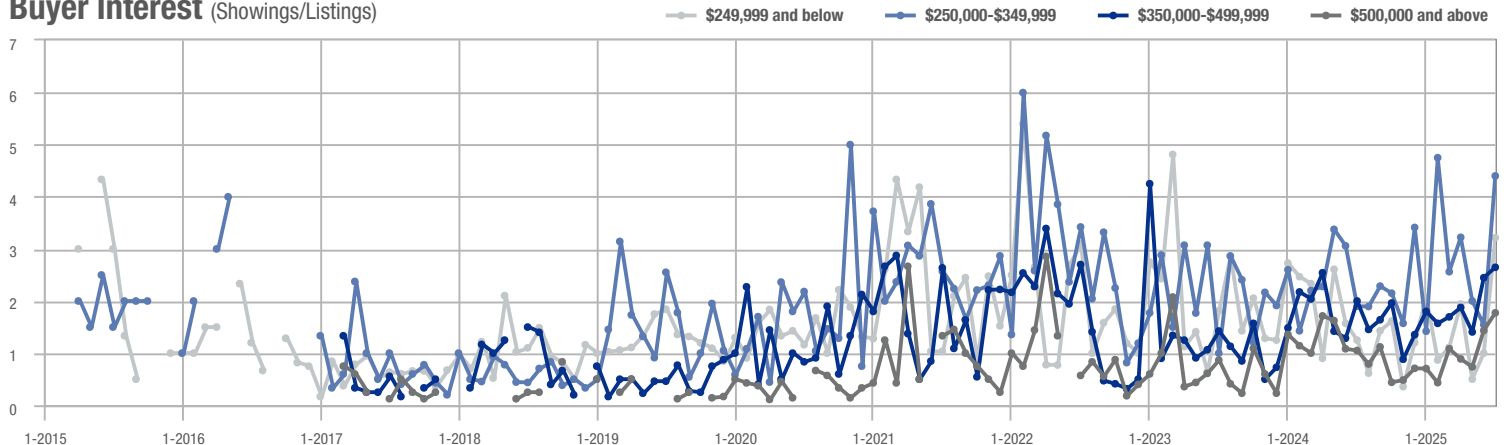
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

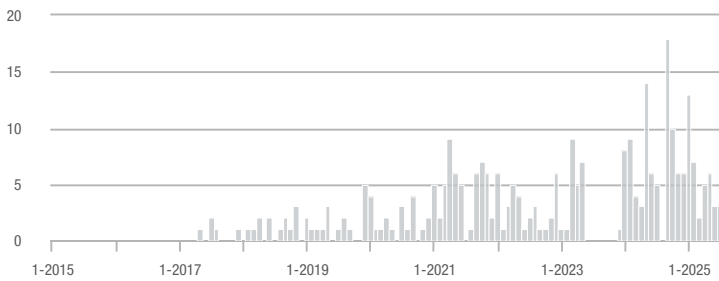


Lunenburg County

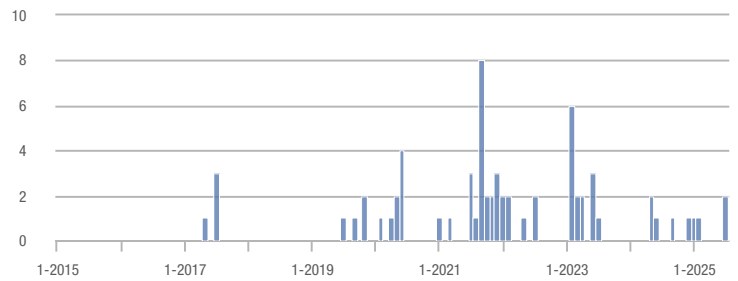
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 40.0%	0.0%	0.5	- 40.0%	+ 16.7%	6	0.0%	- 14.3%
\$250,000-\$349,999	2	—	—	2.0	—	—	1	—	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	2	+ 100.0%	0.0%
Total	5	0.0%	+ 25.0%	0.6	- 22.2%	+ 52.8%	9	+ 28.6%	- 18.2%

Showings

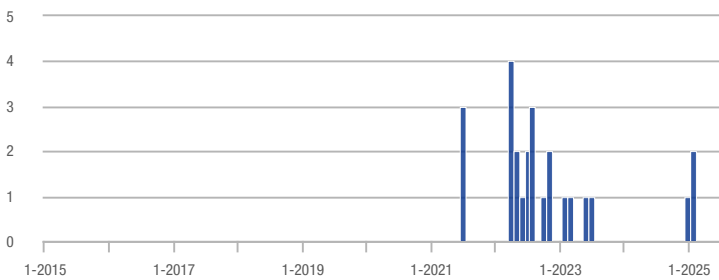
\$249,999 and below



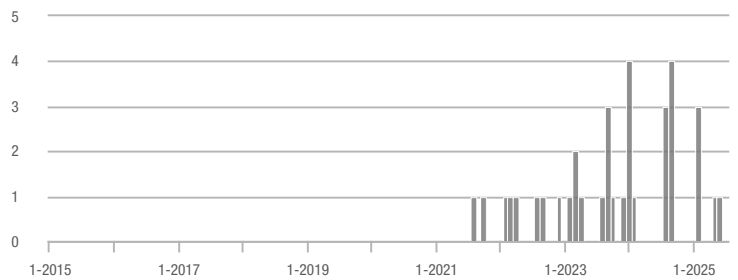
\$250,000-\$349,999



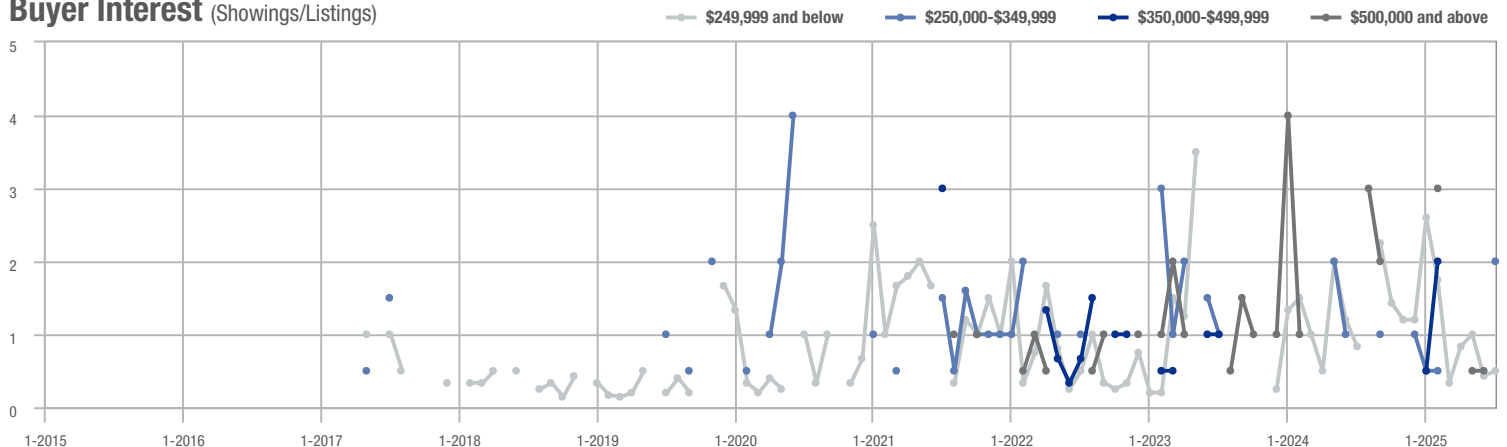
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

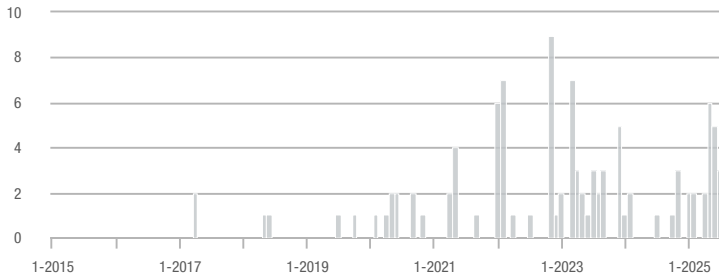


Mathews County

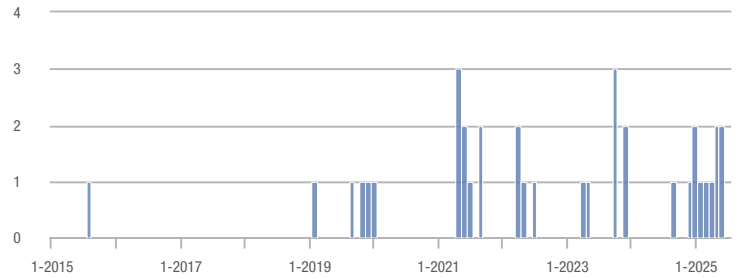
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	+ 200.0%	- 40.0%	0.8	- 25.0%	- 40.0%	4	+ 300.0%	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	0.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	2	- 66.7%	0.0%	2.0	+ 33.3%	0.0%	1	- 75.0%	0.0%
Total	5	- 72.2%	- 44.4%	0.8	- 53.7%	- 44.4%	6	- 40.0%	0.0%

Showings

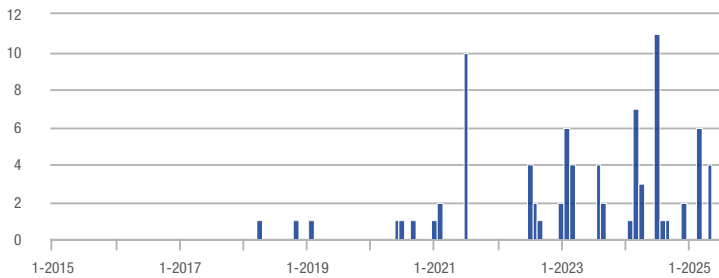
\$249,999 and below



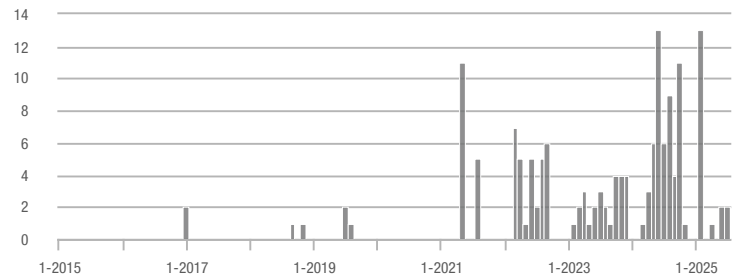
\$250,000-\$349,999



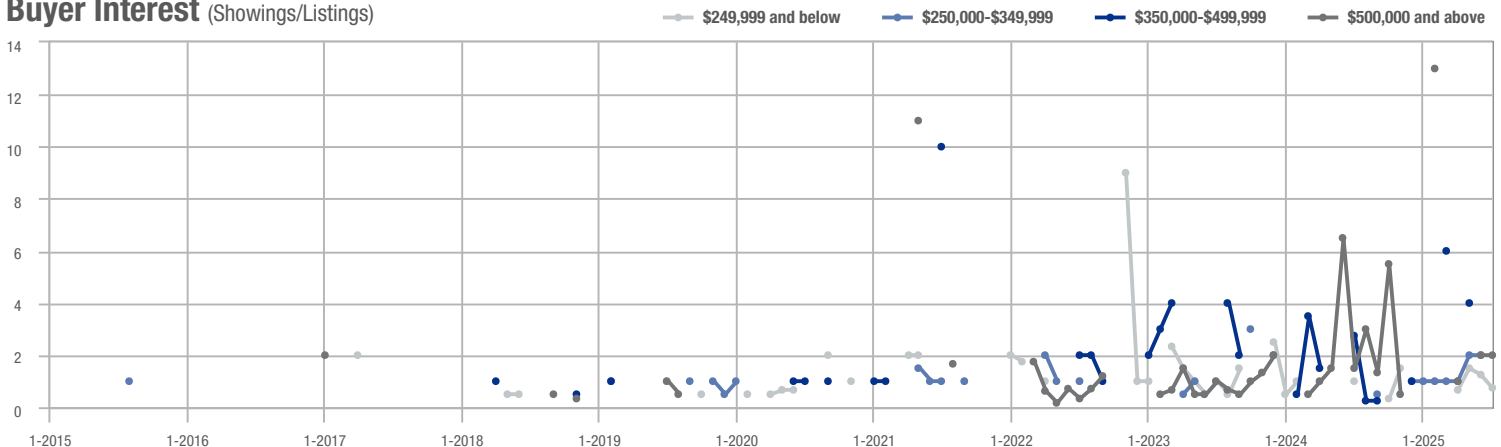
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

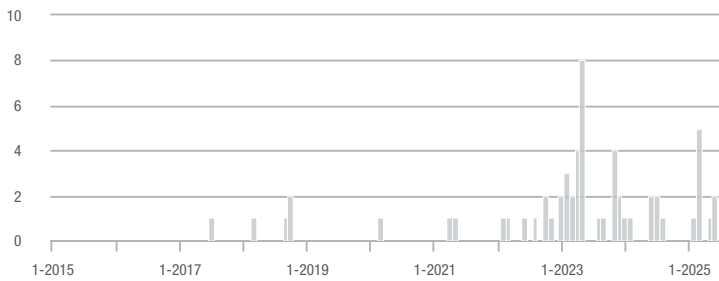


Mecklenburg County

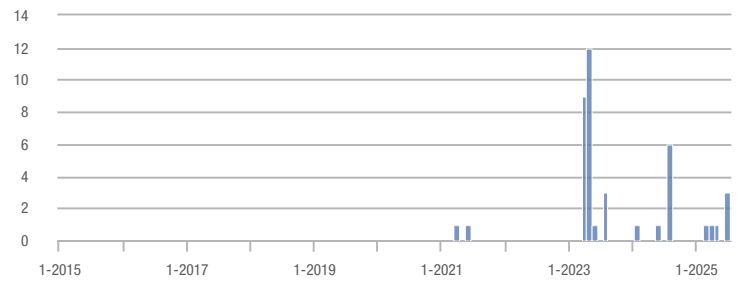
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	3	+ 50.0%	0.0%
\$250,000-\$349,999	3	—	—	0.8	—	—	4	+ 100.0%	+ 33.3%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	3	+ 50.0%	0.0%	0.4	- 14.3%	+ 14.3%	7	+ 75.0%	- 12.5%

Showings

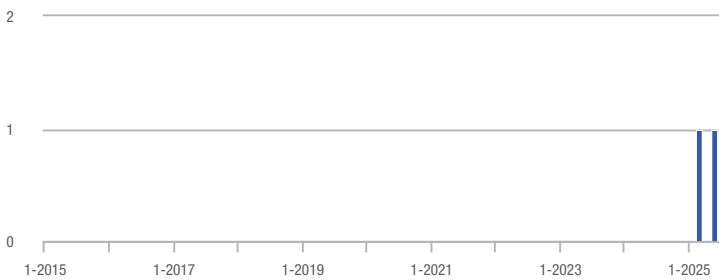
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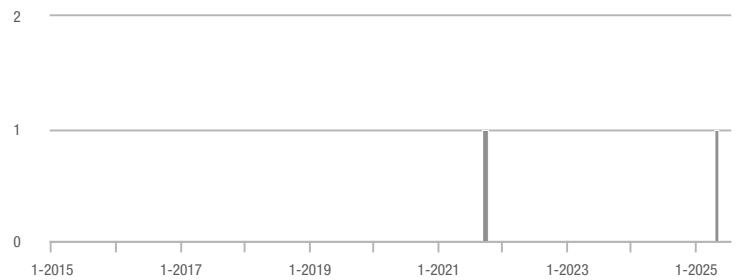
\$250,000-\$349,999



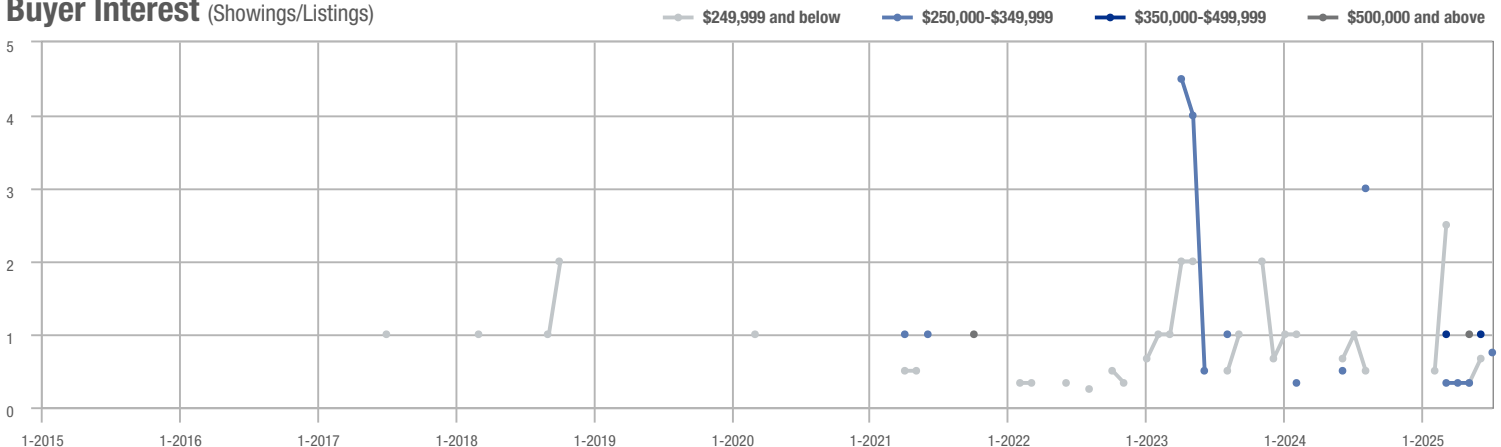
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

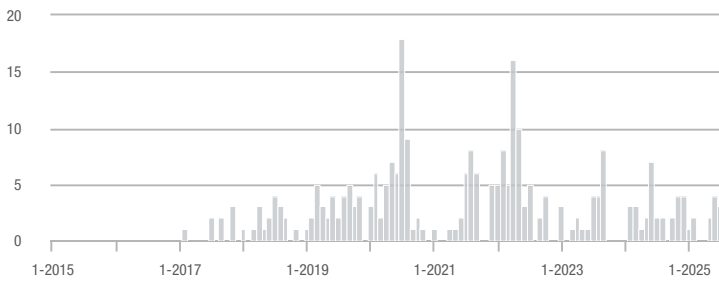


Middlesex County

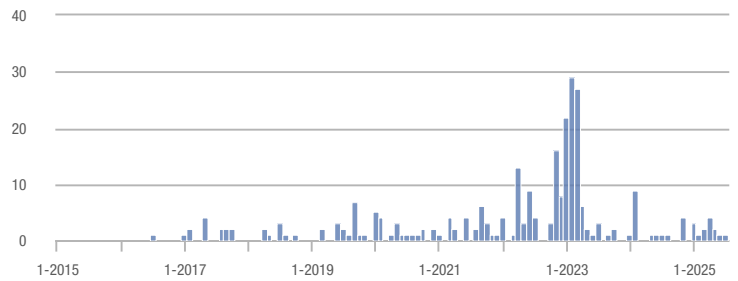
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	+ 50.0%	- 25.0%	0.5	0.0%	- 50.0%	6	+ 50.0%	+ 50.0%
\$250,000-\$349,999	1	0.0%	0.0%	0.3	- 33.3%	0.0%	3	+ 50.0%	0.0%
\$350,000-\$499,999	5	- 54.5%	+ 150.0%	0.7	- 54.5%	+ 42.9%	7	0.0%	+ 75.0%
\$500,000 and above	7	+ 133.3%	- 30.0%	0.9	+ 45.8%	- 38.8%	8	+ 60.0%	+ 14.3%
Total	16	- 5.9%	- 5.9%	0.7	- 29.4%	- 29.4%	24	+ 33.3%	+ 33.3%

Showings

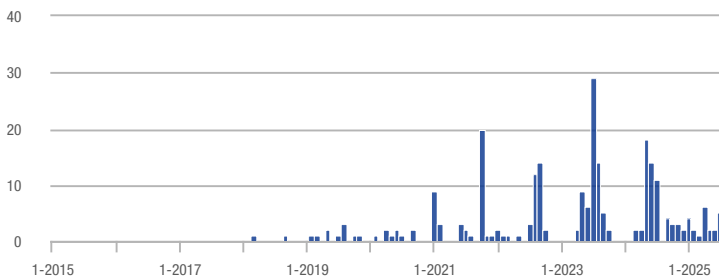
\$249,999 and below



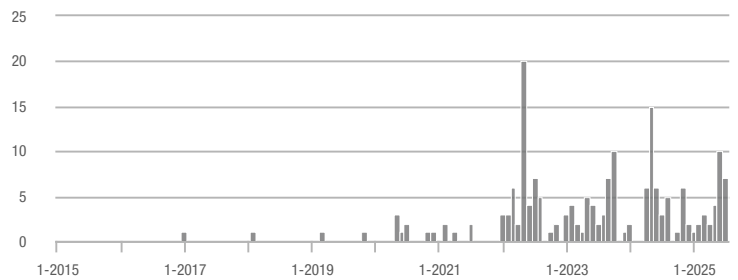
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

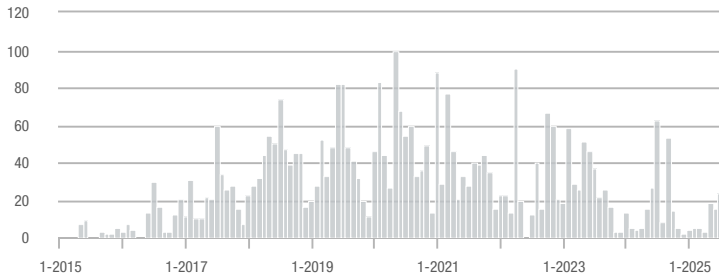


New Kent County

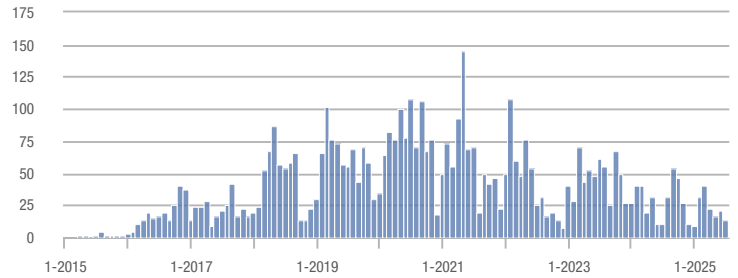
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	24	- 61.9%	+ 60.0%	3.0	- 33.3%	+ 60.0%	8	- 42.9%	0.0%
\$250,000-\$349,999	14	+ 40.0%	- 33.3%	4.7	+ 180.0%	+ 11.1%	3	- 50.0%	- 40.0%
\$350,000-\$499,999	113	+ 21.5%	0.0%	3.2	+ 4.1%	+ 20.0%	35	+ 16.7%	- 16.7%
\$500,000 and above	45	+ 21.6%	- 15.1%	1.4	+ 25.3%	+ 5.5%	33	- 2.9%	- 19.5%
Total	196	- 3.4%	- 3.0%	2.5	+ 2.7%	+ 17.9%	79	- 6.0%	- 17.7%

Showings

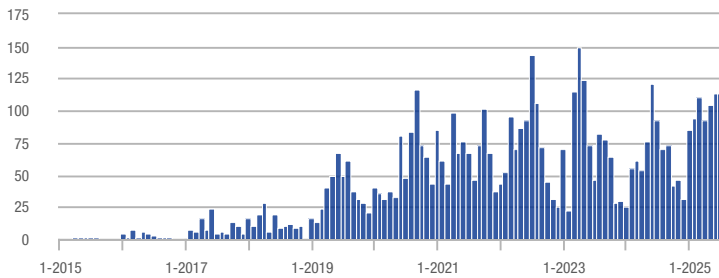
\$249,999 and below



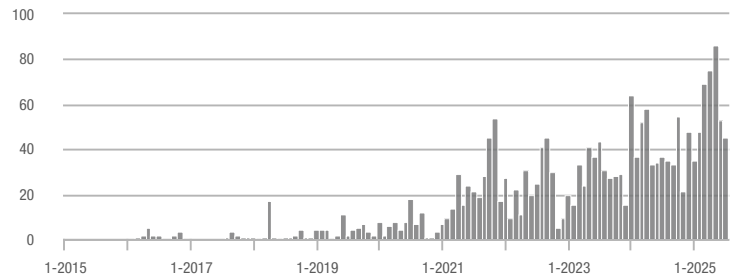
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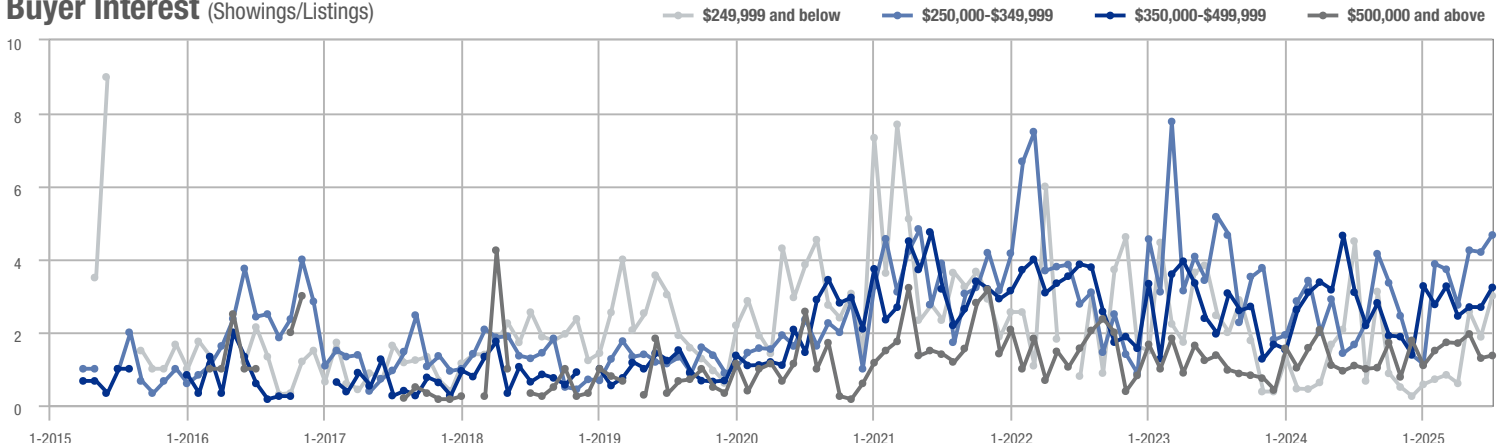
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\$500,000 and above



Buyer Interest (Showings/Listings)

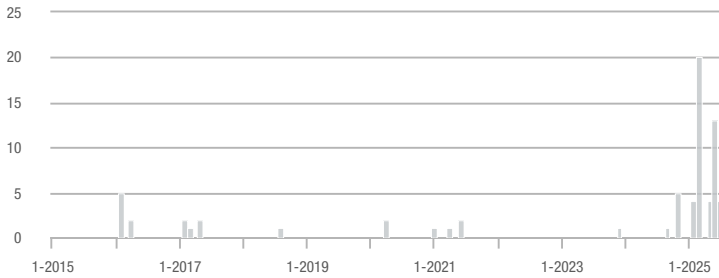


Newport News City

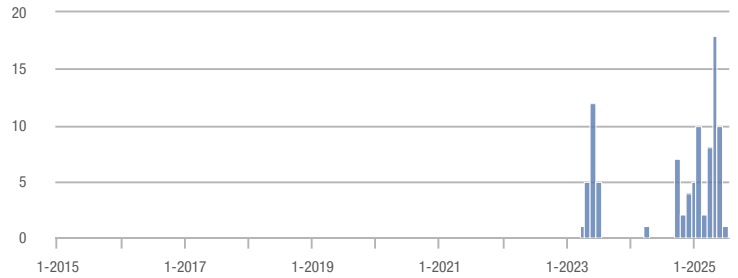
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	—	- 69.2%	1.0	—	- 69.2%	4	—	0.0%
\$250,000-\$349,999	1	—	- 90.0%	1.0	—	- 80.0%	1	—	- 50.0%
\$350,000-\$499,999	2	—	+ 100.0%	2.0	—	+ 100.0%	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	7	—	- 70.8%	1.2	—	- 66.0%	6	—	- 14.3%

Showings

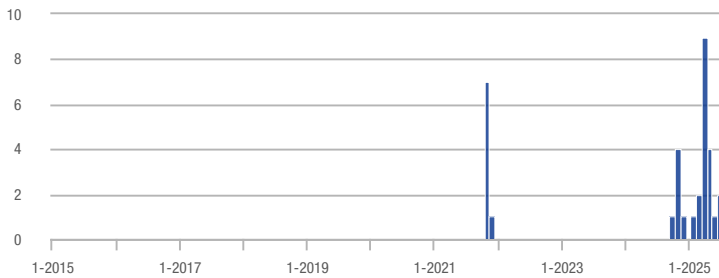
\$249,999 and below



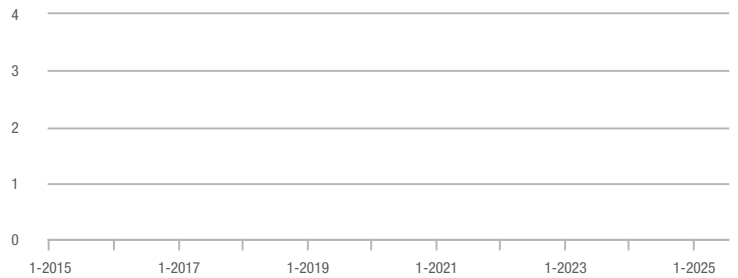
\$250,000-\$349,999



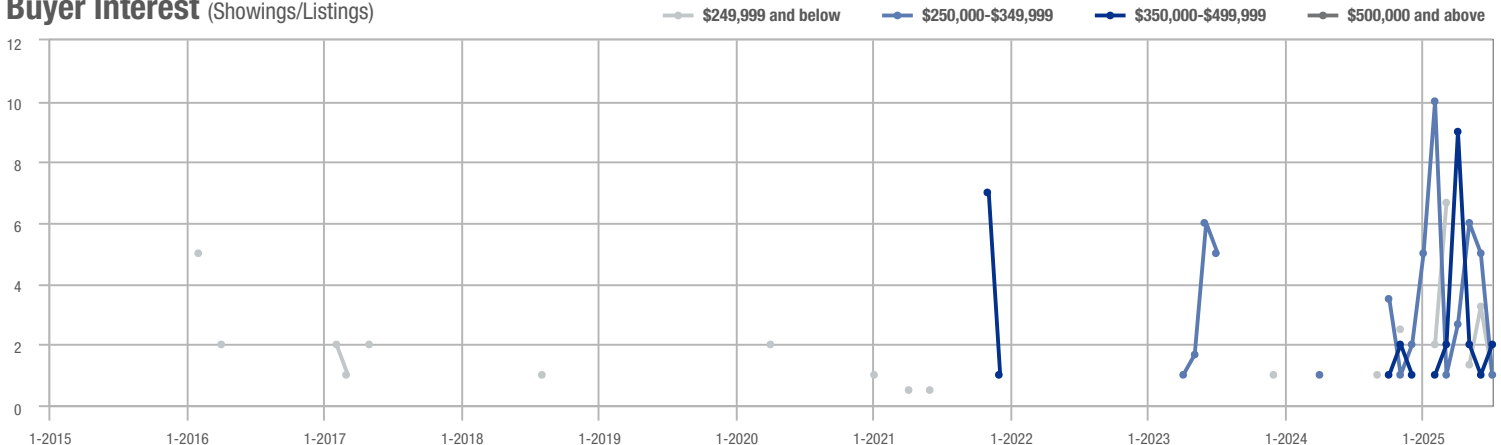
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

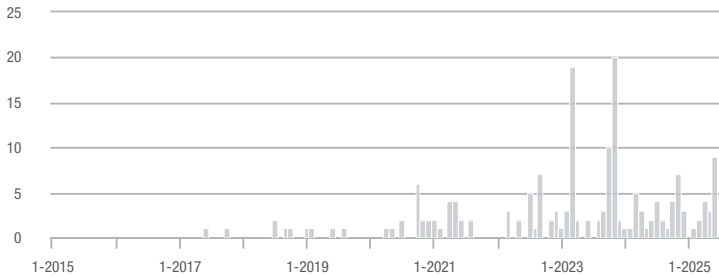


Northumberland County

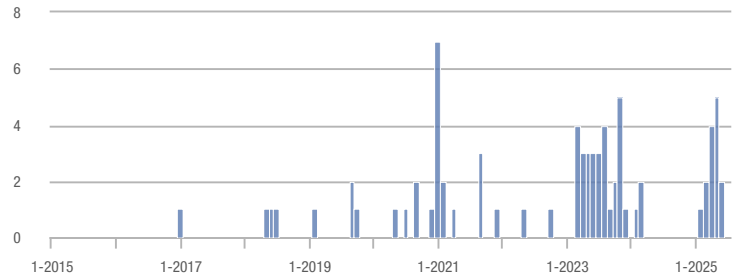
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	4	0.0%	- 33.3%
\$250,000-\$349,999	0	—	—	—	—	—	2	—	- 50.0%
\$350,000-\$499,999	2	—	- 33.3%	0.5	—	- 33.3%	4	+ 100.0%	0.0%
\$500,000 and above	1	- 66.7%	- 66.7%	0.2	- 73.3%	- 53.3%	5	+ 25.0%	- 28.6%
Total	3	- 57.1%	- 82.4%	0.2	- 71.4%	- 75.3%	15	+ 50.0%	- 28.6%

Showings

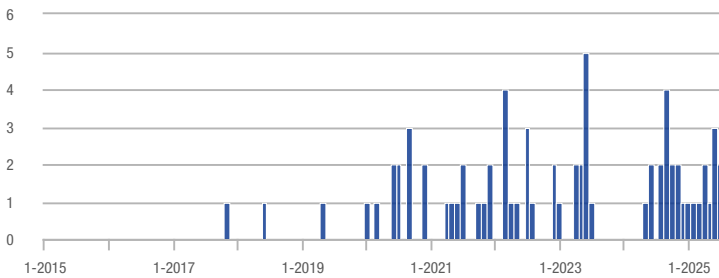
\$249,999 and below



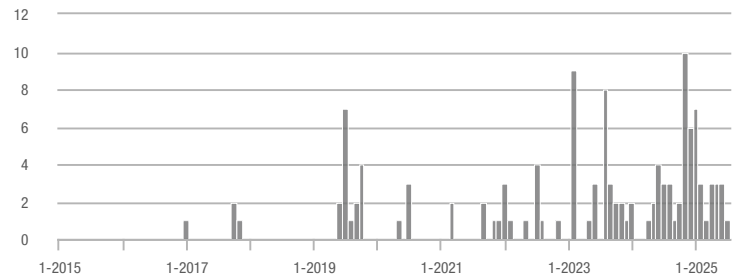
\$250,000-\$349,999



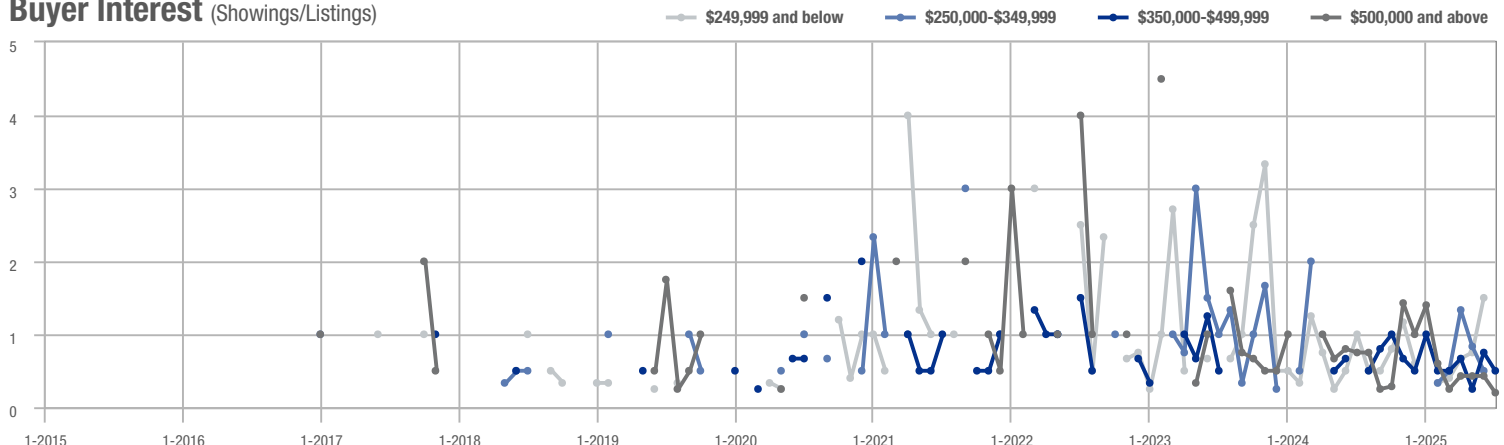
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

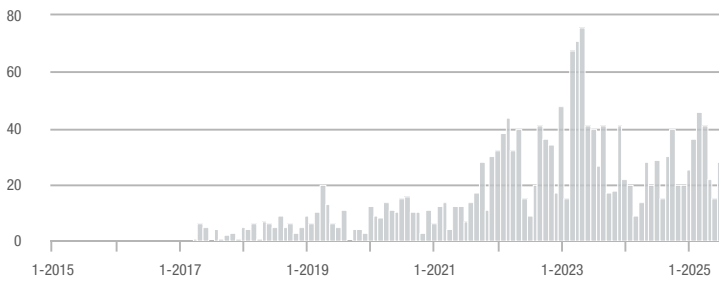


Nottoway County

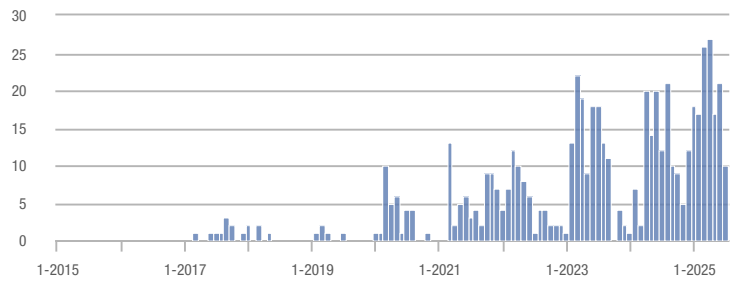
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	28	- 3.4%	+ 86.7%	2.8	- 3.4%	+ 124.0%	10	0.0%	- 16.7%
\$250,000-\$349,999	10	- 16.7%	- 52.4%	1.3	+ 14.6%	- 34.5%	8	- 27.3%	- 27.3%
\$350,000-\$499,999	2	- 66.7%	—	1.0	+ 16.7%	—	2	- 71.4%	0.0%
\$500,000 and above	20	+ 900.0%	+ 400.0%	3.3	+ 566.7%	+ 316.7%	6	+ 50.0%	+ 20.0%
Total	60	+ 22.4%	+ 50.0%	2.3	+ 50.7%	+ 73.1%	26	- 18.8%	- 13.3%

Showings

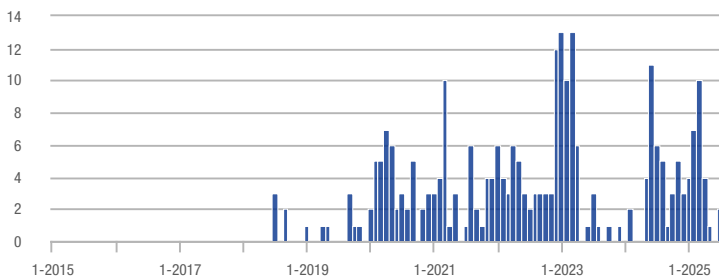
\$249,999 and below



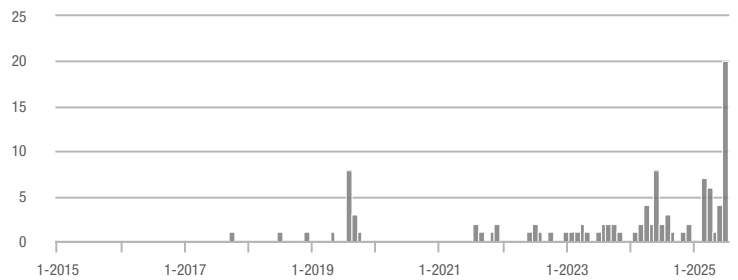
\$250,000-\$349,999



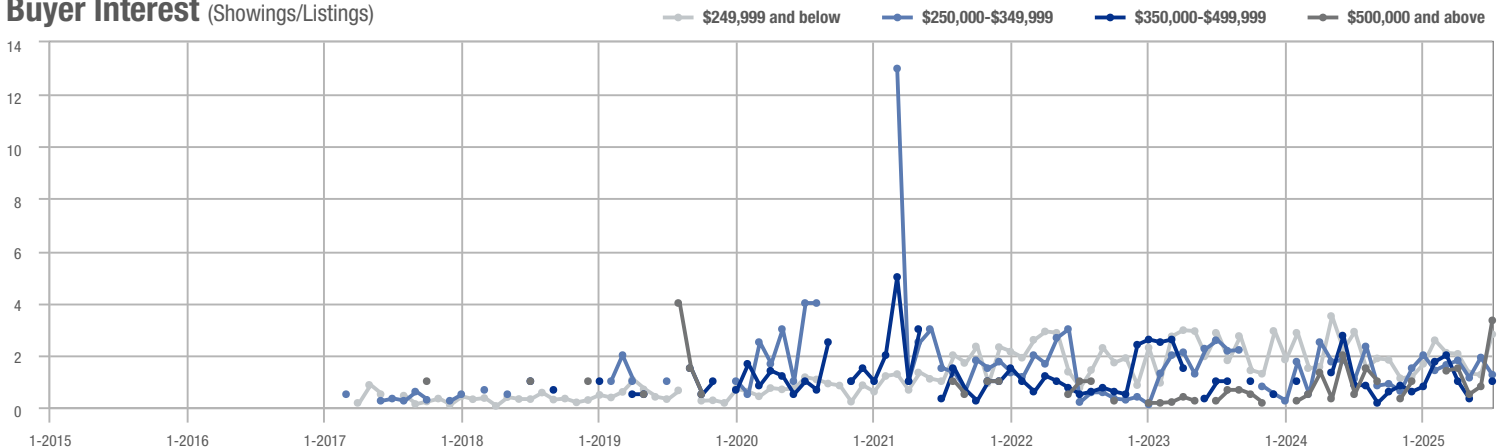
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

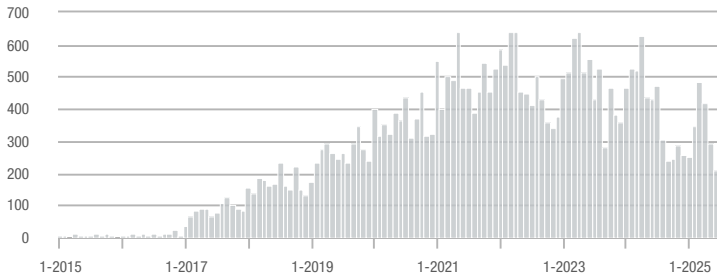


Petersburg City

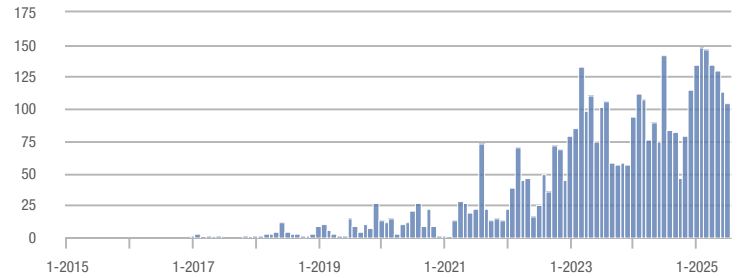
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	237	- 49.9%	+ 11.8%	2.7	- 35.8%	+ 3.0%	89	- 21.9%	+ 8.5%
\$250,000-\$349,999	104	- 26.8%	- 8.8%	2.1	- 50.2%	- 23.4%	50	+ 47.1%	+ 19.0%
\$350,000-\$499,999	28	+ 100.0%	+ 64.7%	3.1	+ 77.8%	+ 28.1%	9	+ 12.5%	+ 28.6%
\$500,000 and above	15	+ 1,400.0%	+ 650.0%	1.7	+ 566.7%	+ 400.0%	9	+ 125.0%	+ 50.0%
Total	384	- 39.0%	+ 11.3%	2.4	- 37.9%	- 2.9%	157	- 1.9%	+ 14.6%

Showings

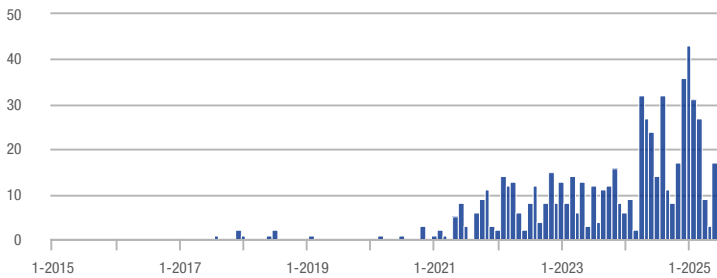
\$249,999 and below



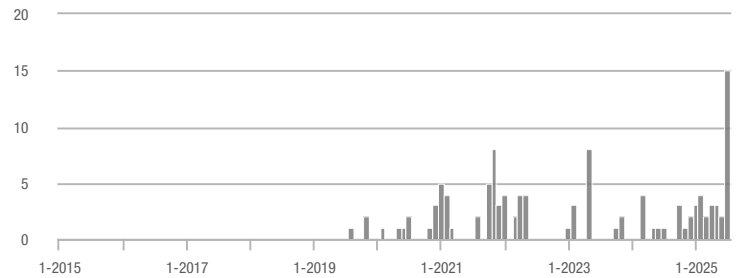
\$250,000-\$349,999



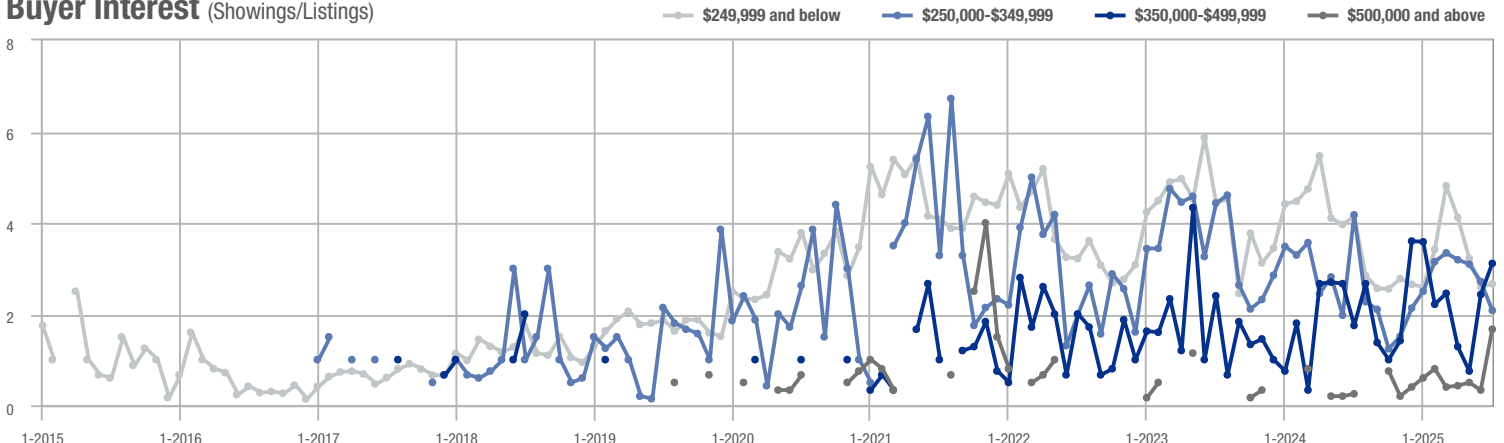
\$350,000-\$499,999



\$500,000 and above



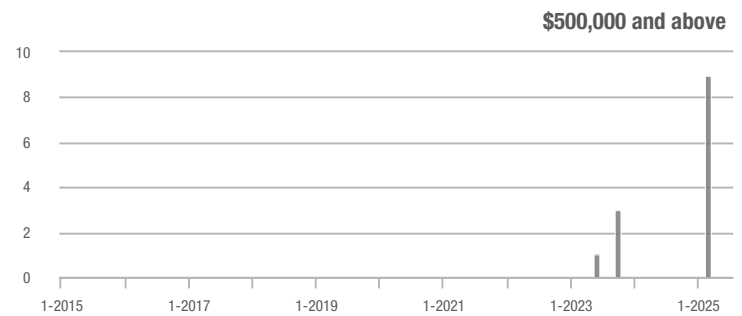
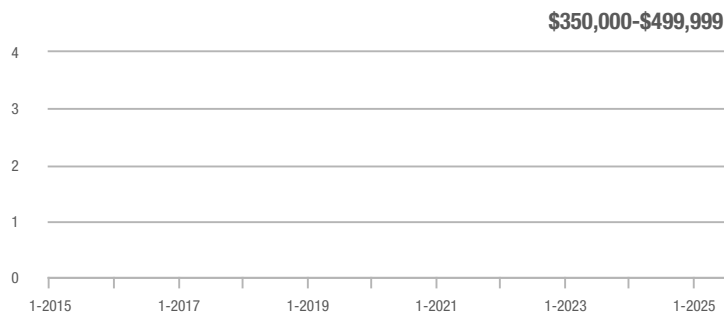
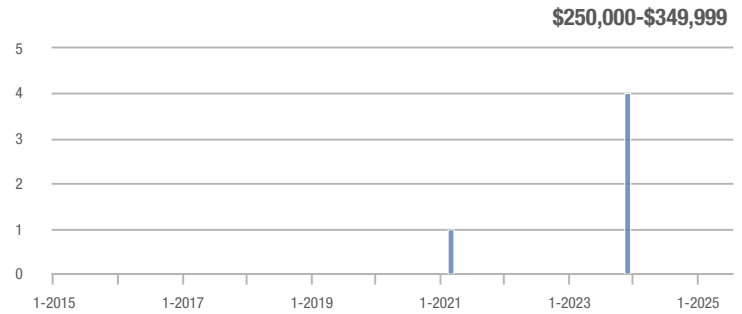
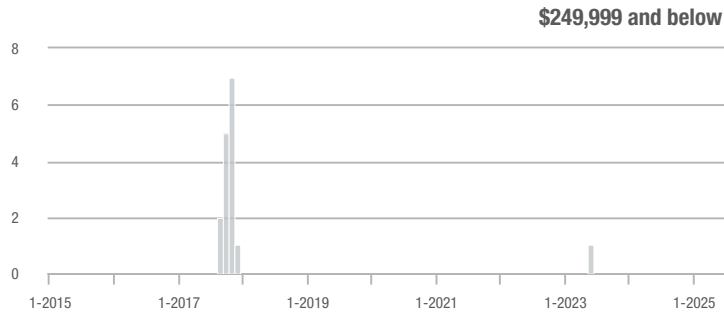
Buyer Interest (Showings/Listings)



Poquoson

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

Showings



Buyer Interest (Showings/Listings)

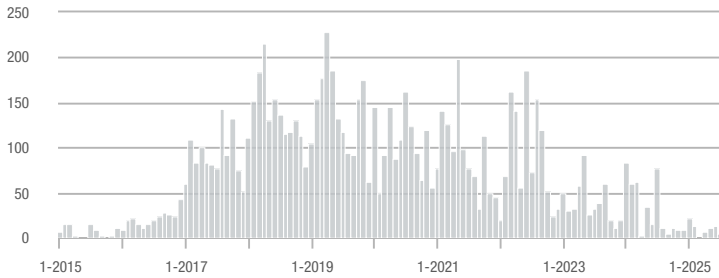


Powhatan County

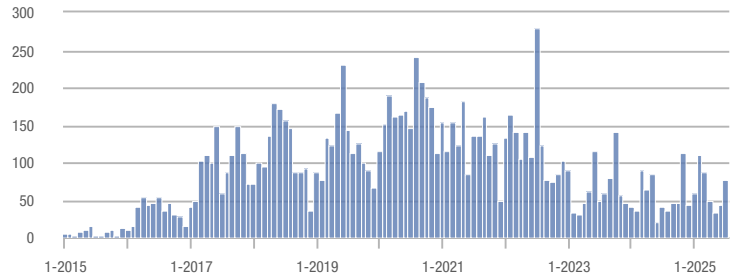
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	5	- 93.4%	- 58.3%	1.7	- 60.5%	- 30.6%	3	- 83.3%	- 40.0%
\$250,000-\$349,999	78	+ 95.0%	+ 77.3%	4.1	+ 43.7%	+ 30.6%	19	+ 35.7%	+ 35.7%
\$350,000-\$499,999	109	- 33.9%	- 37.7%	3.9	- 24.5%	- 28.8%	28	- 12.5%	- 12.5%
\$500,000 and above	187	+ 14.7%	- 11.8%	2.7	- 16.9%	- 6.7%	69	+ 38.0%	- 5.5%
Total	379	- 14.6%	- 14.4%	3.2	- 18.2%	- 10.9%	119	+ 4.4%	- 4.0%

Showings

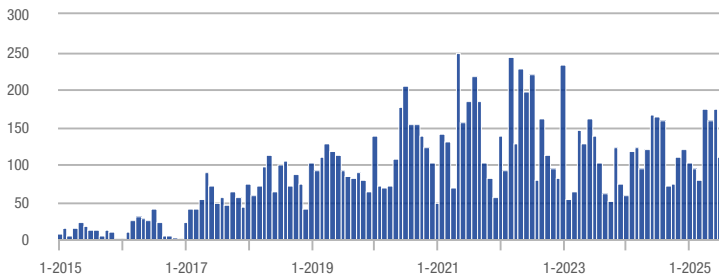
\$249,999 and below



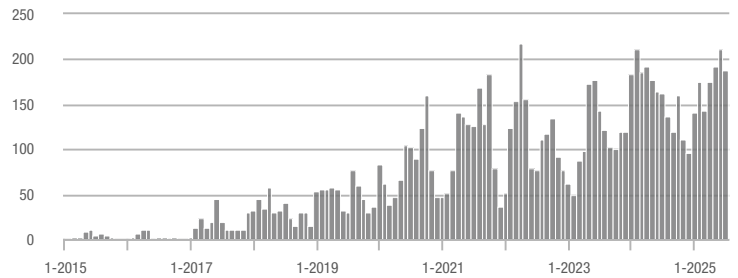
\$250,000-\$349,999



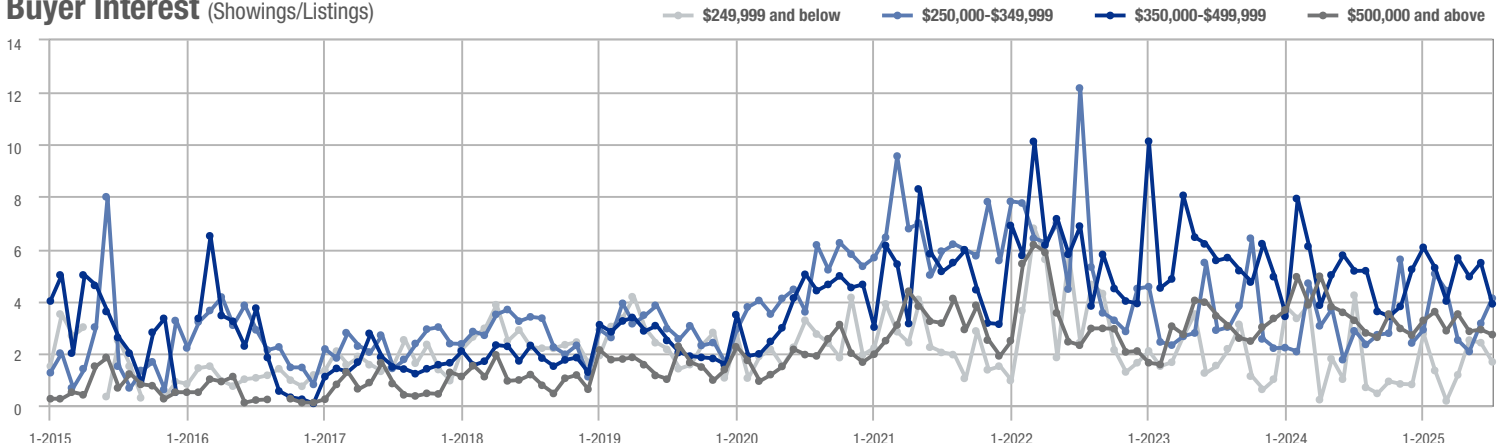
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

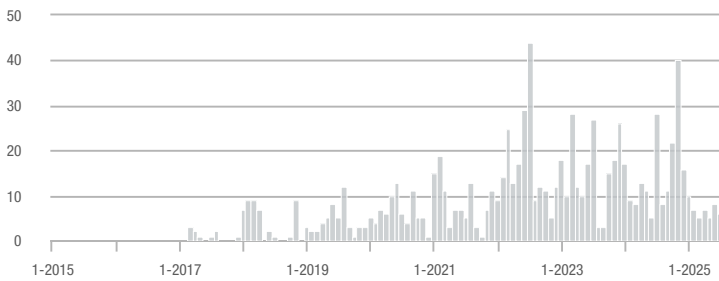


Prince Edward County

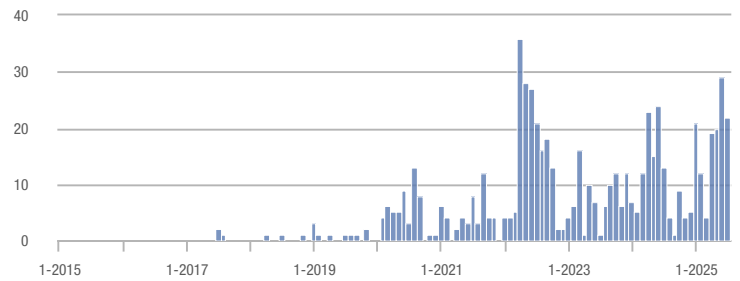
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	6	- 78.6%	- 25.0%	0.8	- 65.2%	- 25.0%	8	- 38.5%	0.0%
\$250,000-\$349,999	22	+ 69.2%	- 24.1%	1.6	+ 8.8%	- 18.7%	14	+ 55.6%	- 6.7%
\$350,000-\$499,999	5	+ 150.0%	+ 400.0%	0.7	+ 7.1%	+ 257.1%	7	+ 133.3%	+ 40.0%
\$500,000 and above	4	- 20.0%	+ 100.0%	1.3	- 46.7%	+ 233.3%	3	+ 50.0%	- 40.0%
Total	37	- 22.9%	- 7.5%	1.2	- 35.0%	- 4.6%	32	+ 18.5%	- 3.0%

Showings

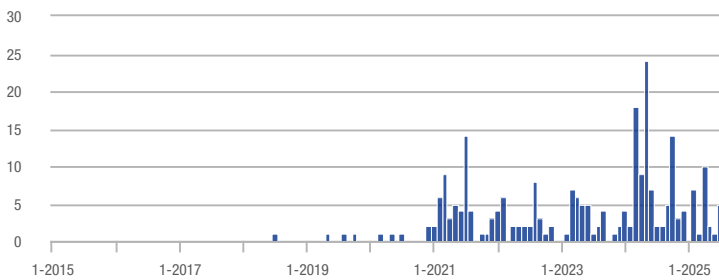
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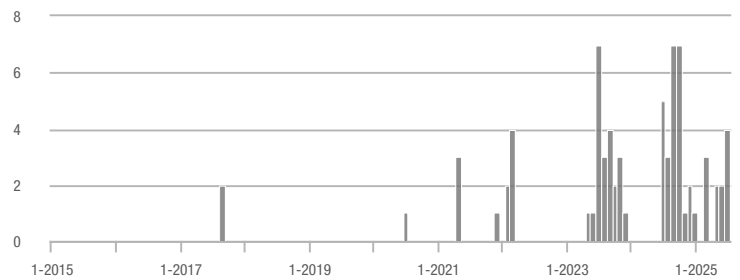
\$250,000-\$349,999



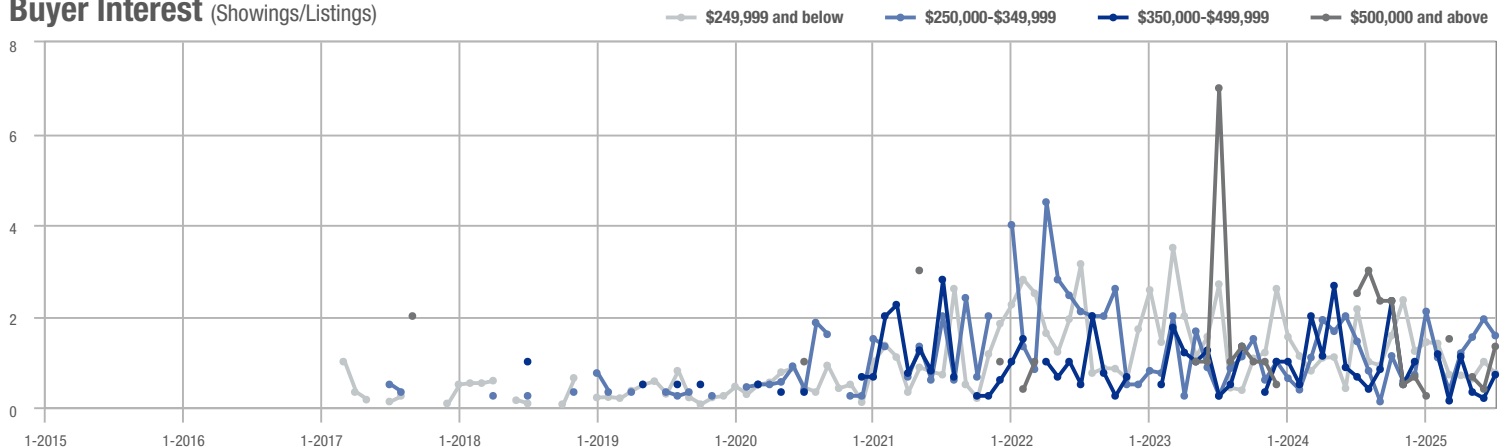
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

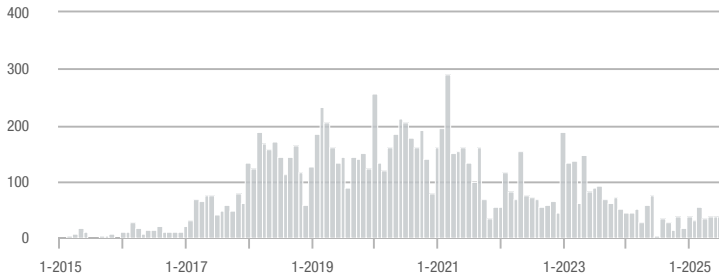


Prince George County

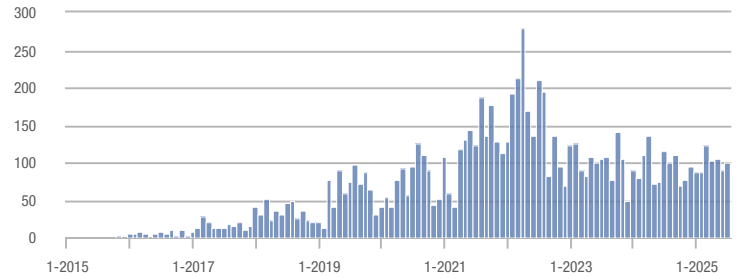
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	38	+ 660.0%	- 2.6%	3.5	+ 660.0%	+ 24.0%	11	0.0%	- 21.4%
\$250,000-\$349,999	99	- 13.9%	+ 11.2%	3.2	- 36.1%	- 21.1%	31	+ 34.8%	+ 40.9%
\$350,000-\$499,999	96	- 48.7%	- 5.9%	2.8	- 44.1%	- 11.4%	34	- 8.1%	+ 6.3%
\$500,000 and above	30	+ 50.0%	+ 7.1%	2.0	0.0%	+ 14.3%	15	+ 50.0%	- 6.3%
Total	263	- 19.6%	+ 1.9%	2.9	- 28.4%	- 5.9%	91	+ 12.3%	+ 8.3%

Showings

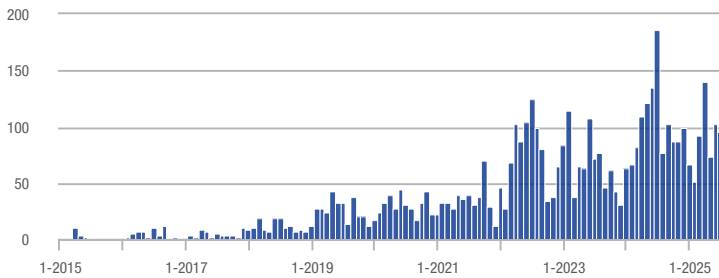
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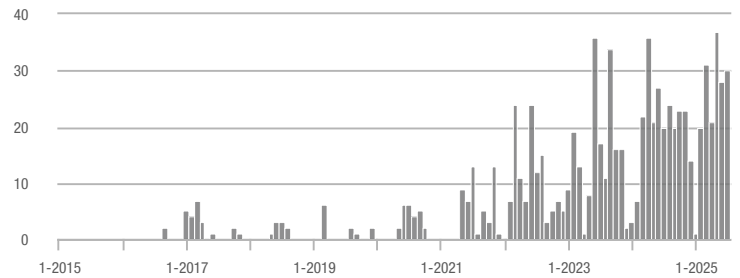
\$250,000-\$349,999



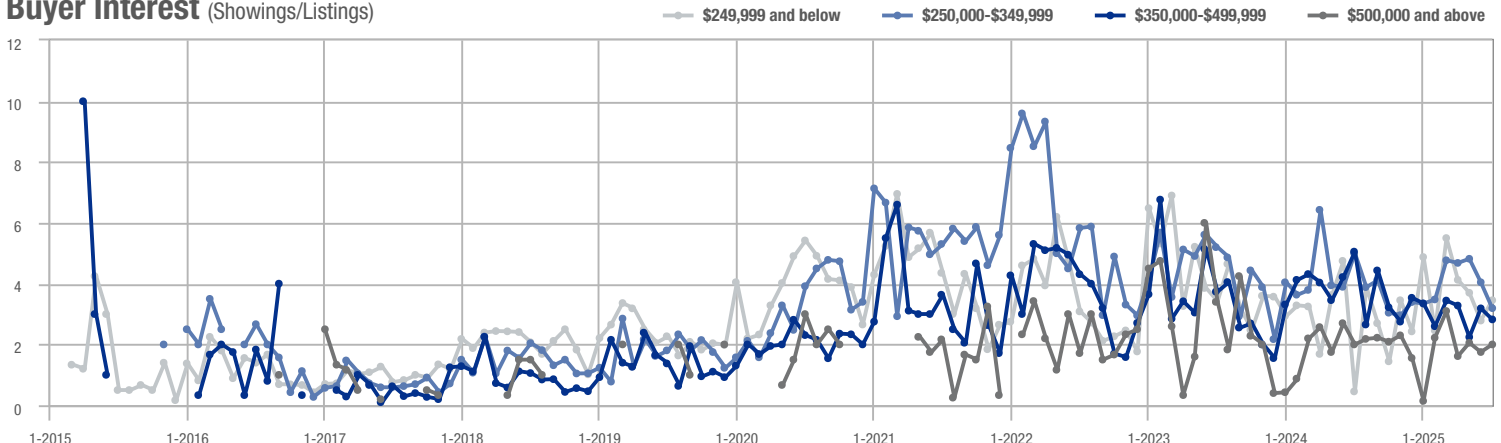
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

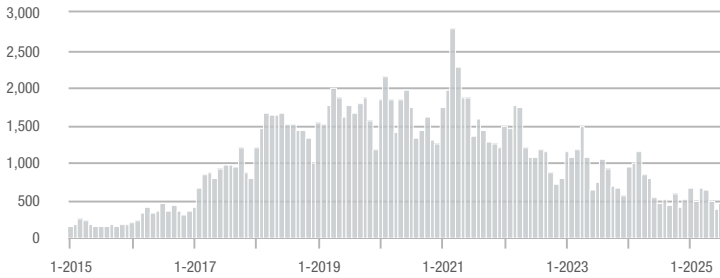


Richmond City

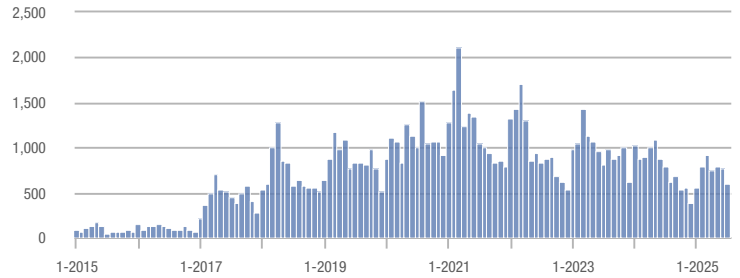
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	473	+ 4.9%	+ 20.7%	4.3	+ 9.6%	+ 17.4%	110	- 4.3%	+ 2.8%
\$250,000-\$349,999	600	- 24.2%	- 22.8%	4.0	- 22.7%	- 21.8%	150	- 2.0%	- 1.3%
\$350,000-\$499,999	694	- 6.5%	- 15.5%	3.5	- 27.8%	- 10.7%	197	+ 29.6%	- 5.3%
\$500,000 and above	1,040	+ 8.0%	- 23.6%	4.5	- 14.7%	- 12.4%	233	+ 26.6%	- 12.7%
Total	2,807	- 4.8%	- 16.2%	4.1	- 16.7%	- 10.9%	690	+ 14.2%	- 6.0%

Showings

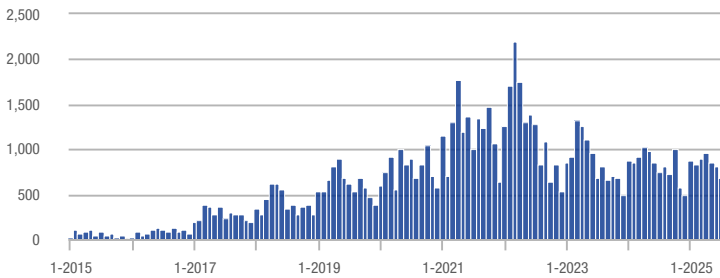
\$249,999 and below



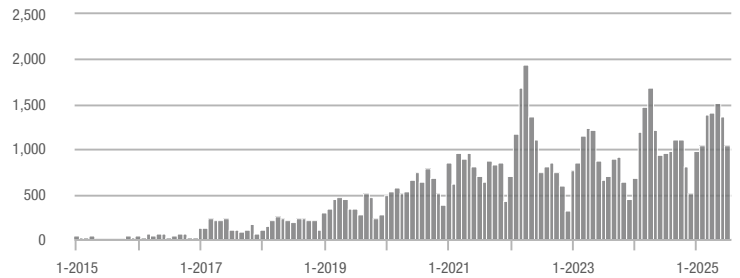
\$250,000-\$349,999



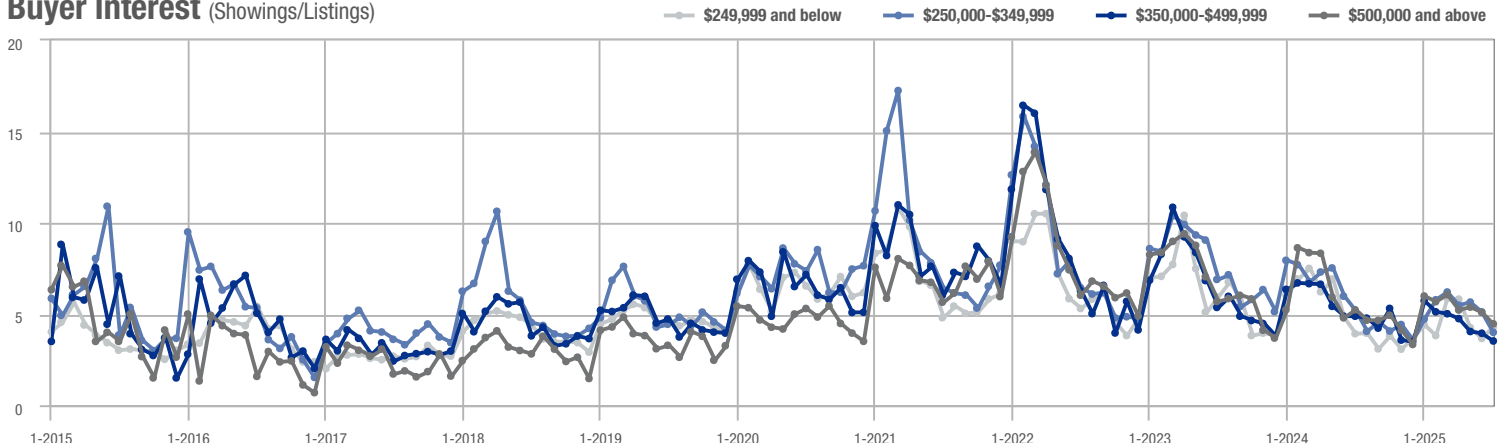
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

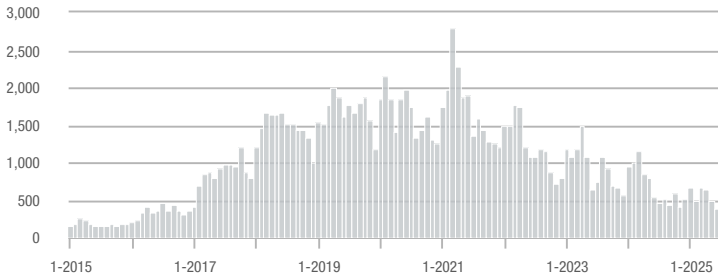


Richmond County

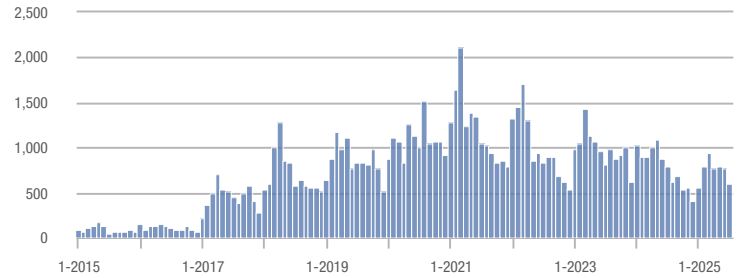
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	476	+ 5.5%	+ 21.4%	4.1	+ 8.3%	+ 18.3%	115	- 2.5%	+ 2.7%
\$250,000-\$349,999	600	- 24.2%	- 22.8%	4.0	- 21.7%	- 21.2%	150	- 3.2%	- 2.0%
\$350,000-\$499,999	695	- 6.3%	- 15.3%	3.5	- 28.5%	- 11.1%	199	+ 30.9%	- 4.8%
\$500,000 and above	1,043	+ 8.3%	- 23.6%	4.4	- 14.3%	- 11.9%	235	+ 26.3%	- 13.3%
Total	2,814	- 4.5%	- 16.1%	4.0	- 16.6%	- 10.6%	699	+ 14.4%	- 6.2%

Showings

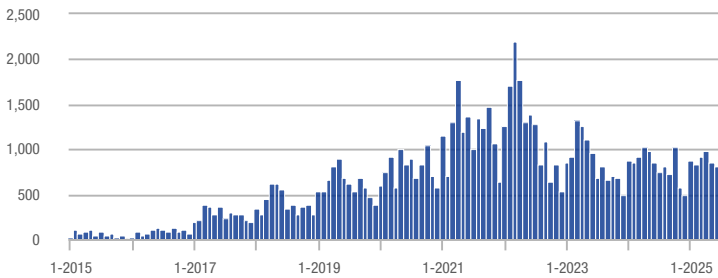
\$249,999 and below



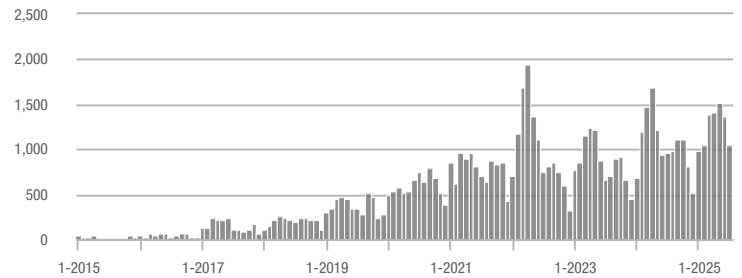
\$250,000-\$349,999



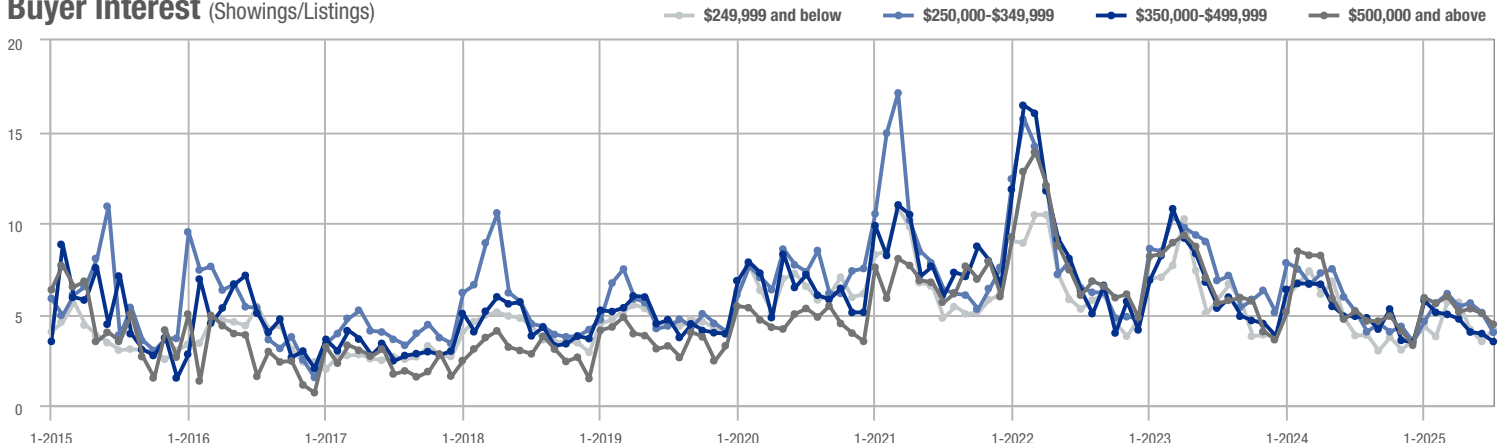
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

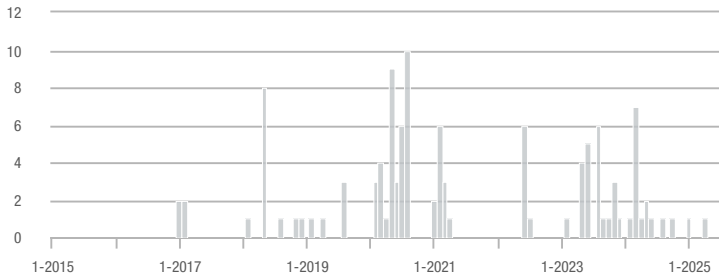


Spotsylvania County

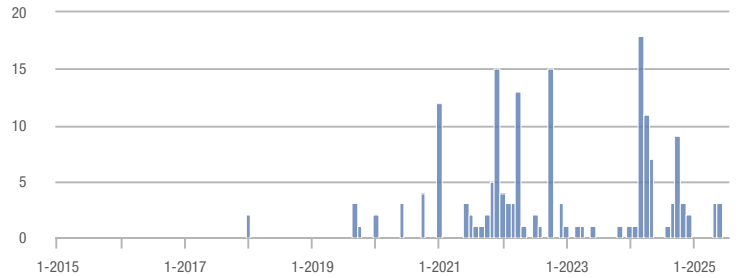
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	6	- 53.8%	- 25.0%	2.0	- 23.1%	- 25.0%	3	- 40.0%	0.0%
\$500,000 and above	14	+ 40.0%	+ 133.3%	2.3	+ 320.0%	+ 94.4%	6	- 66.7%	+ 20.0%
Total	20	- 13.0%	+ 17.6%	2.2	+ 180.2%	+ 17.6%	9	- 69.0%	0.0%

Showings

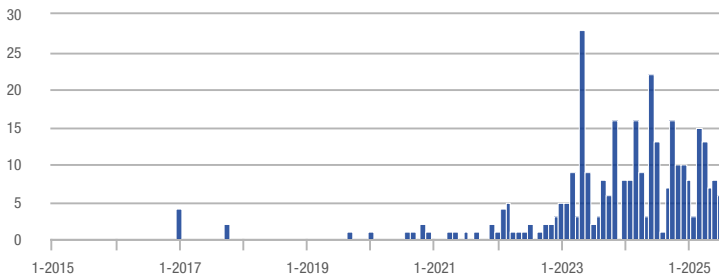
\$249,999 and below



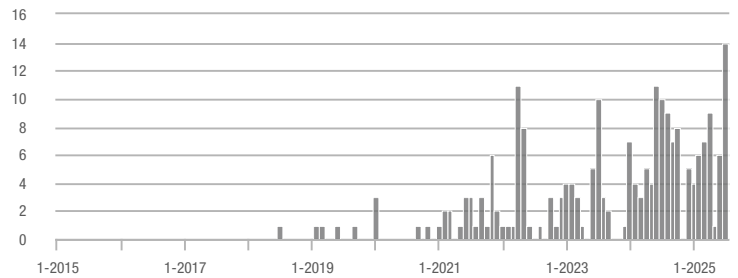
\$250,000-\$349,999



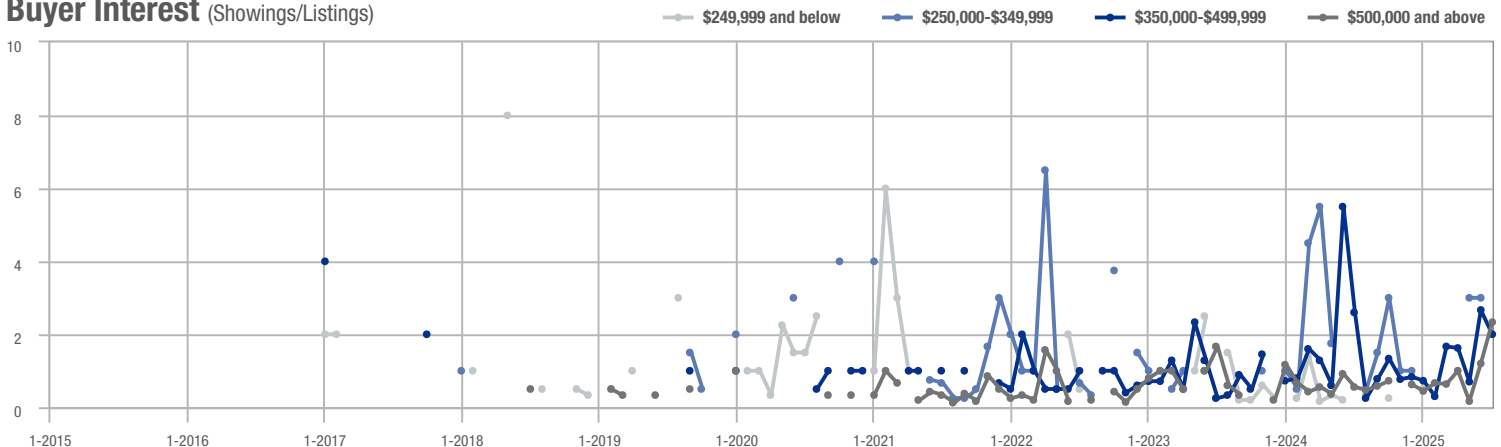
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

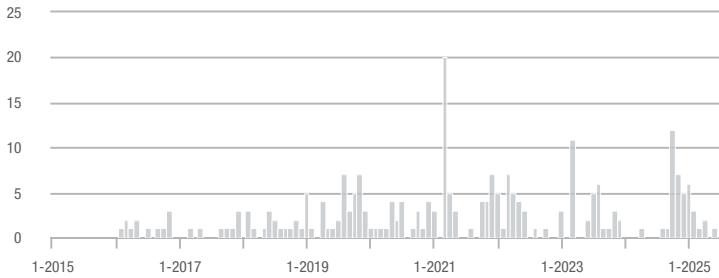


Surry County

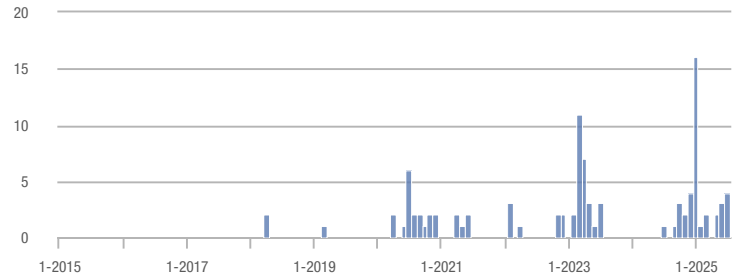
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	- 50.0%	- 50.0%
\$250,000-\$349,999	4	+ 300.0%	+ 33.3%	1.3	+ 33.3%	+ 77.8%	3	+ 200.0%	- 25.0%
\$350,000-\$499,999	1	0.0%	- 85.7%	0.5	- 50.0%	- 71.4%	2	+ 100.0%	- 50.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	5	+ 150.0%	- 54.5%	0.8	+ 66.7%	- 24.2%	6	+ 50.0%	- 40.0%

Showings

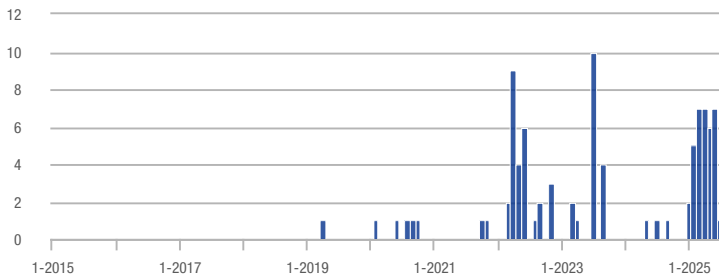
\$249,999 and below



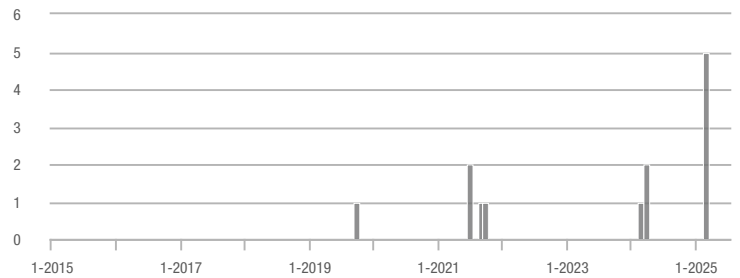
\$250,000-\$349,999



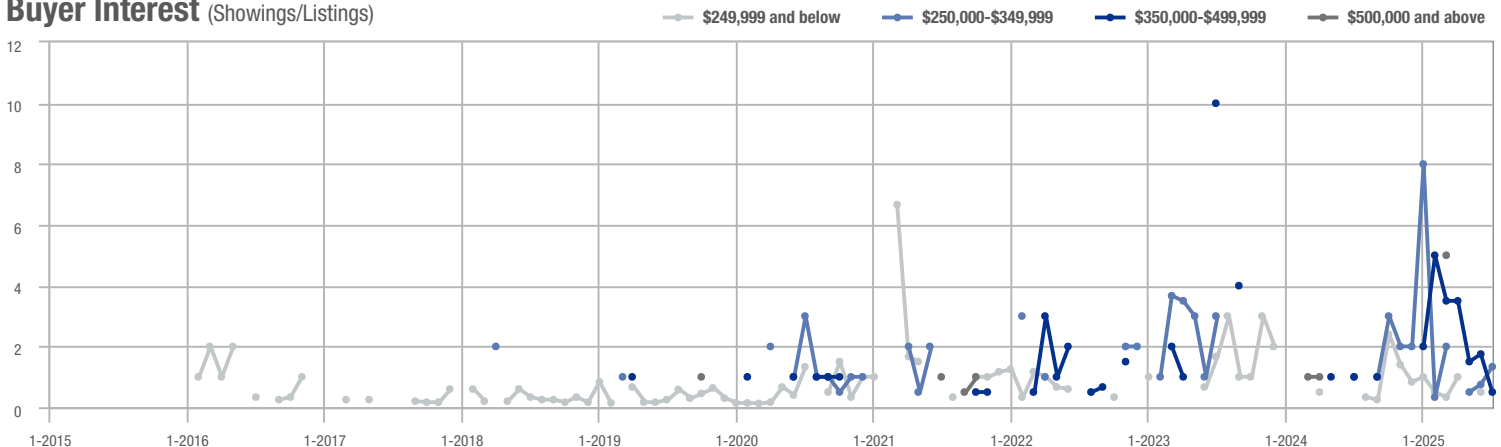
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

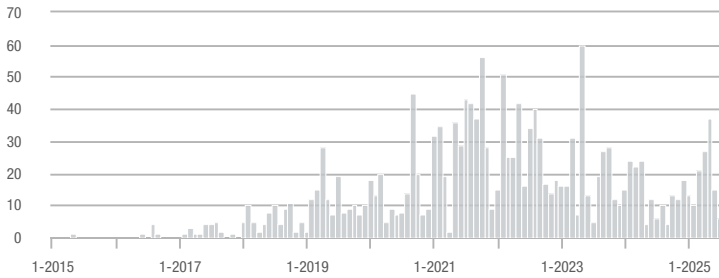


Sussex County

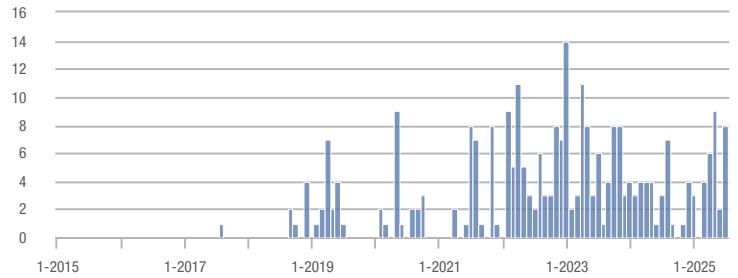
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	6	0.0%	- 60.0%	1.2	0.0%	- 20.0%	5	0.0%	- 50.0%
\$250,000-\$349,999	8	+ 166.7%	+ 300.0%	1.3	- 11.1%	+ 233.3%	6	+ 200.0%	+ 20.0%
\$350,000-\$499,999	1	- 50.0%	—	0.5	- 75.0%	—	2	+ 100.0%	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	15	+ 36.4%	- 11.8%	1.2	- 16.1%	+ 15.4%	13	+ 62.5%	- 23.5%

Showings

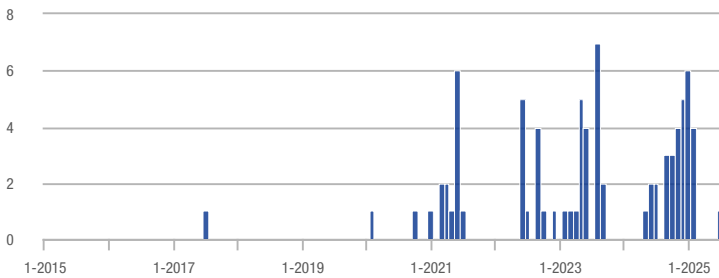
\$249,999 and below



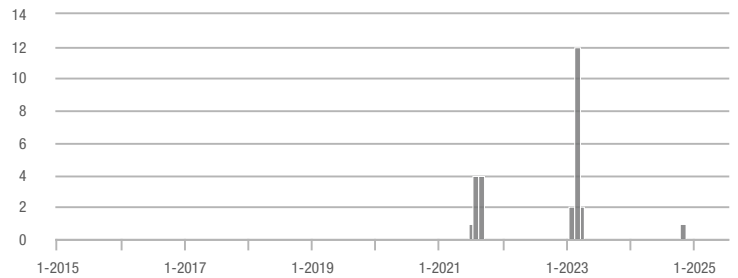
\$250,000-\$349,999



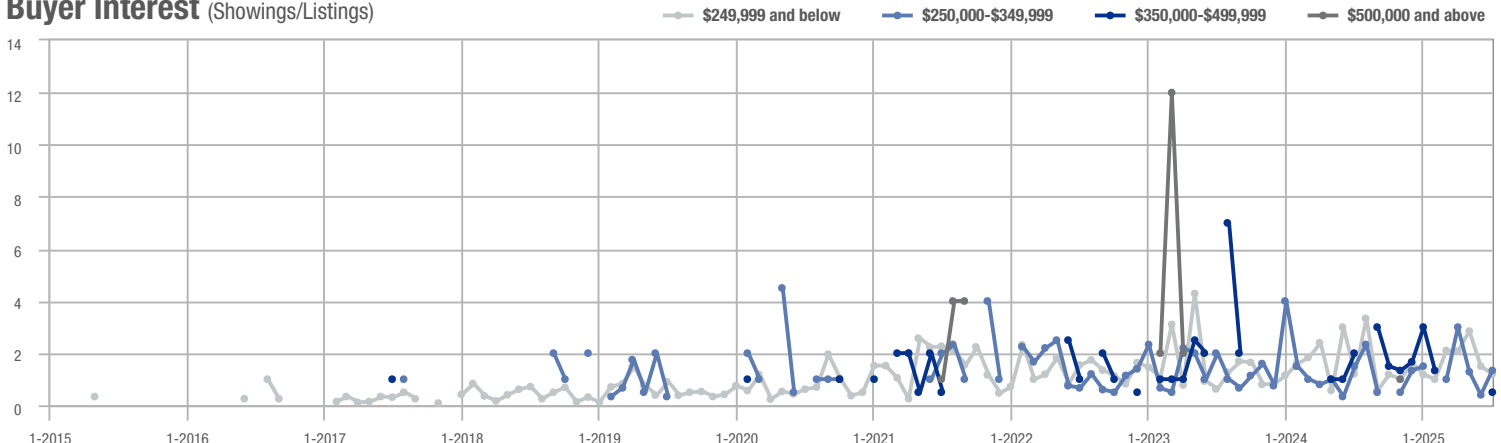
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

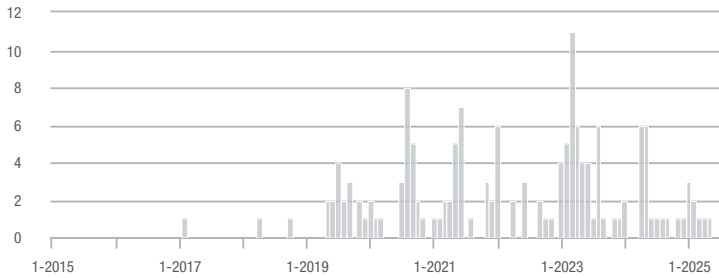


Westmoreland County

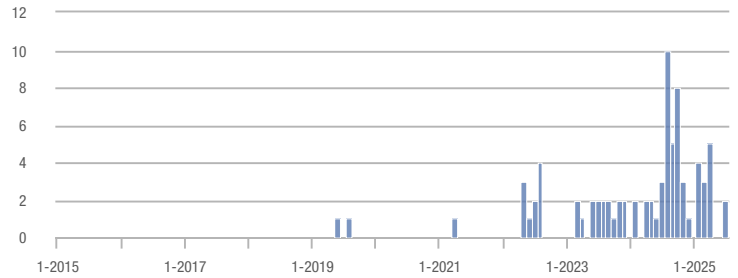
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	- 80.0%	- 50.0%
\$250,000-\$349,999	2	- 33.3%	—	2.0	+ 300.0%	—	1	- 83.3%	0.0%
\$350,000-\$499,999	2	- 75.0%	—	1.0	- 25.0%	—	2	- 66.7%	+ 100.0%
\$500,000 and above	1	- 66.7%	- 50.0%	0.3	- 66.7%	- 50.0%	3	0.0%	0.0%
Total	5	- 66.7%	+ 150.0%	0.7	- 4.8%	+ 150.0%	7	- 65.0%	0.0%

Showings

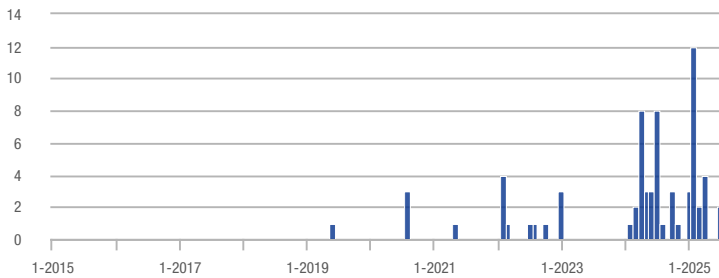
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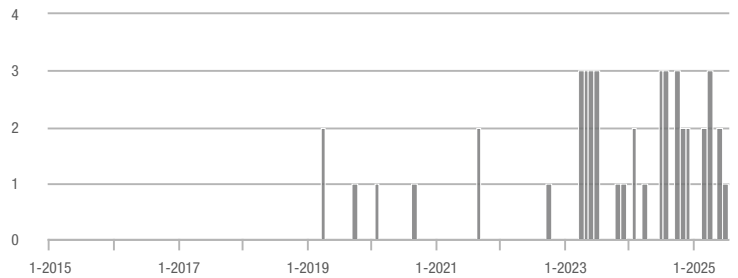
\$250,000-\$349,999



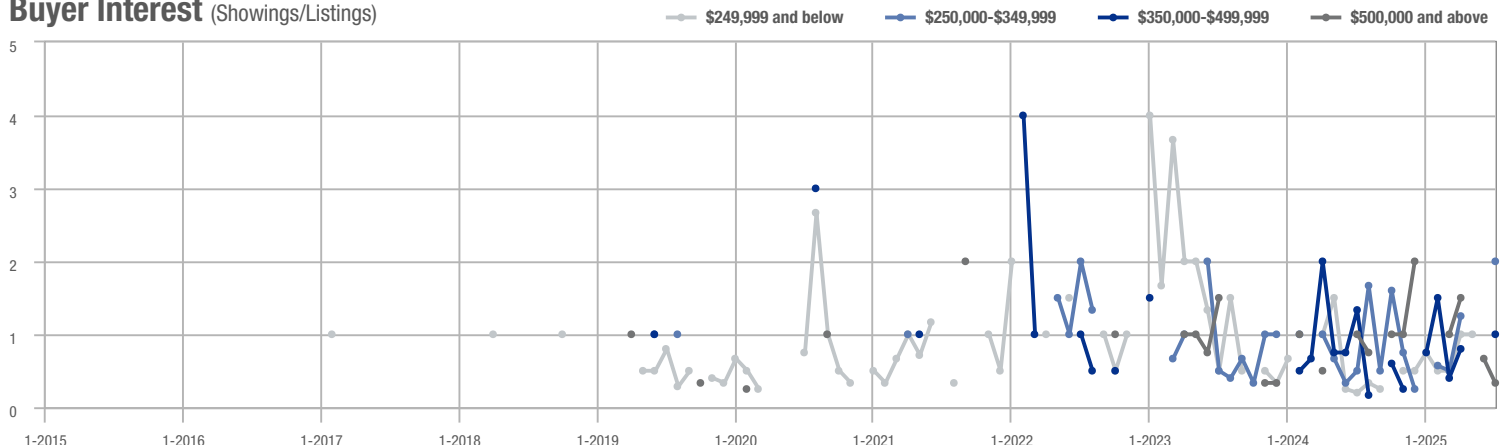
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

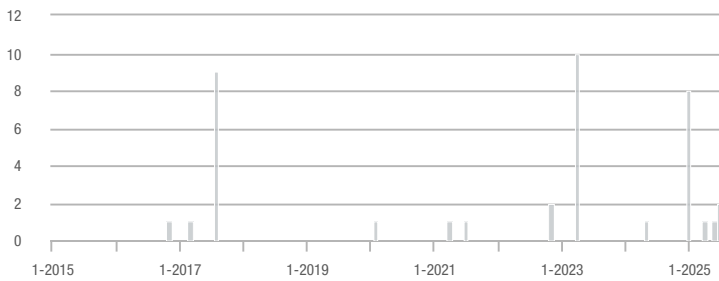


Williamsburg City

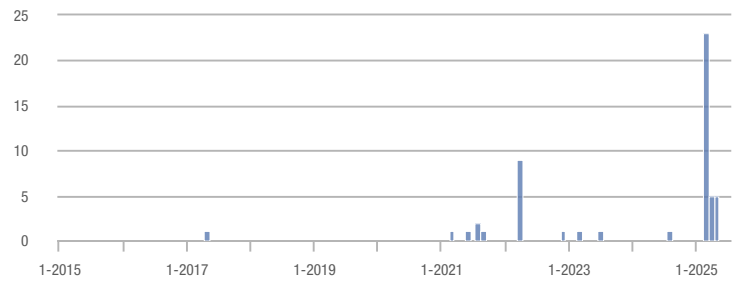
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	—	+ 100.0%	2.0	—	+ 100.0%	1	—	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	2	—	+ 100.0%	2.0	—	+ 500.0%	1	—	- 66.7%

Showings

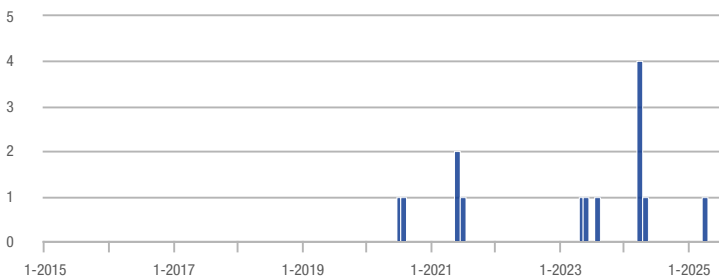
\$249,999 and below



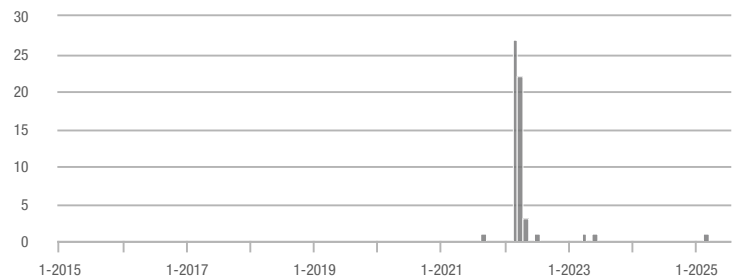
\$250,000-\$349,999



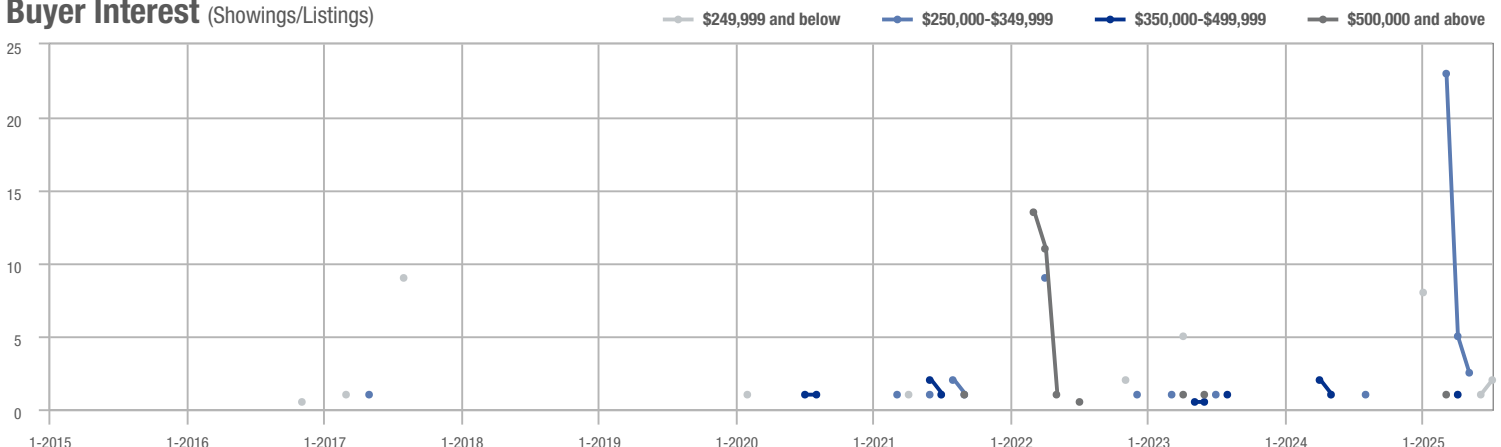
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

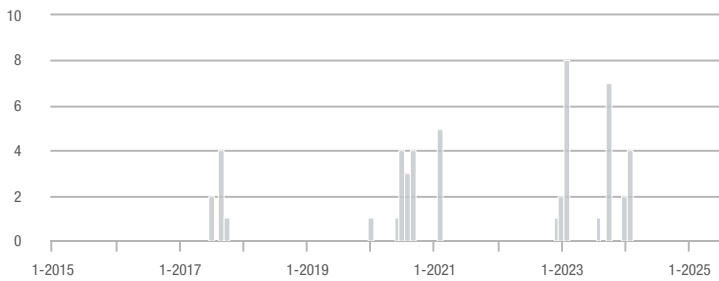


York County

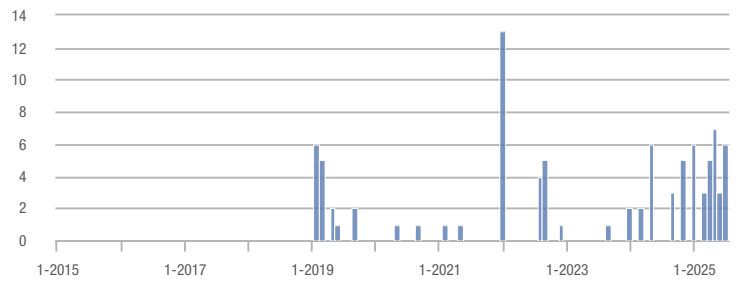
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	6	—	+ 100.0%	3.0	—	0.0%	2	+ 100.0%	+ 100.0%
\$350,000-\$499,999	5	—	- 16.7%	1.7	—	- 44.4%	3	+ 200.0%	+ 50.0%
\$500,000 and above	1	- 50.0%	0.0%	0.3	- 66.7%	0.0%	3	+ 50.0%	0.0%
Total	12	+ 500.0%	+ 20.0%	1.5	+ 200.0%	- 10.0%	8	+ 100.0%	+ 33.3%

Showings

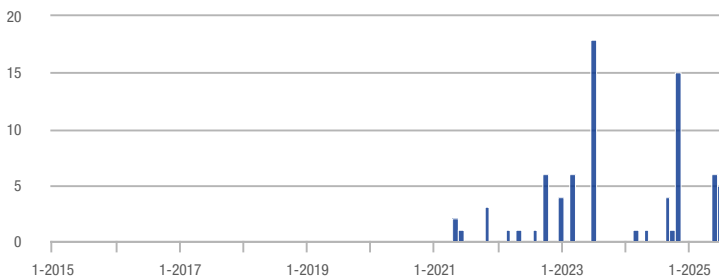
\$249,999 and below



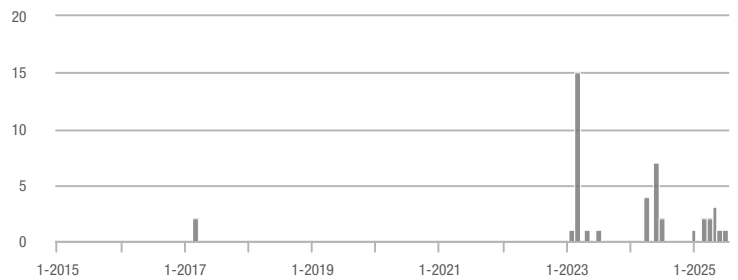
\$250,000-\$349,999



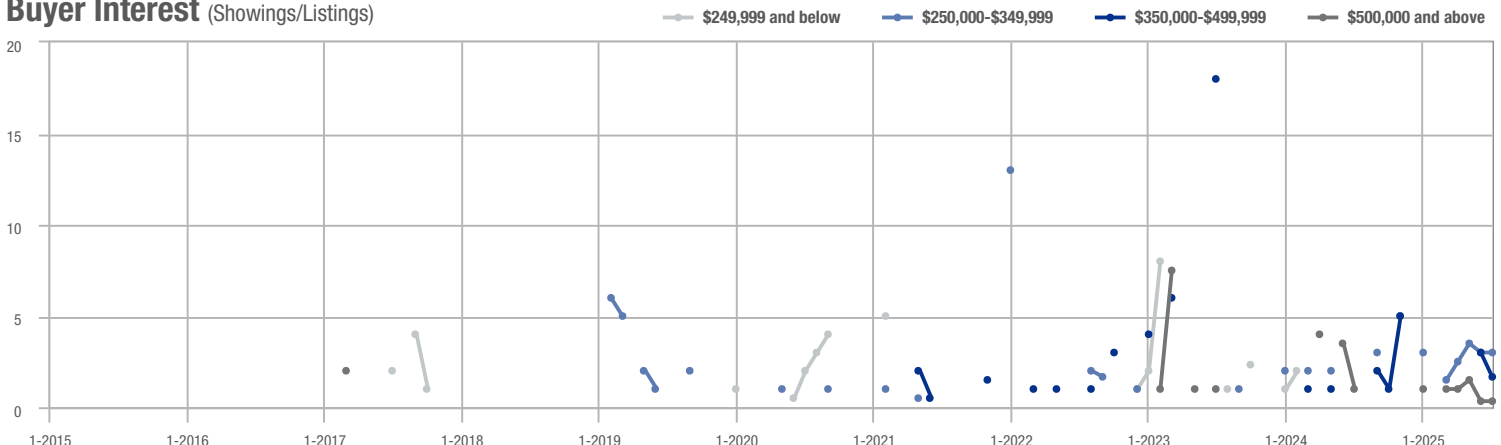
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

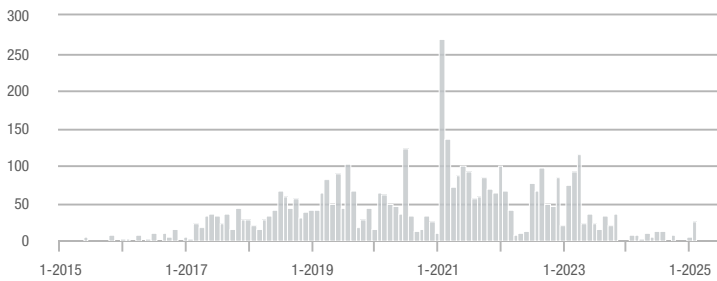


Ashland (unincorporated town)

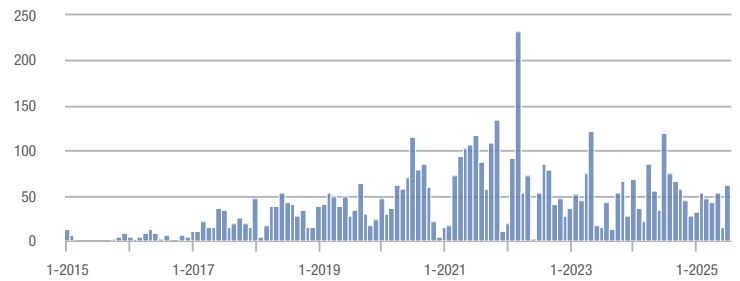
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	- 92.3%	—	1.0	- 61.5%	—	1	- 80.0%	0.0%
\$250,000-\$349,999	62	- 48.3%	+ 313.3%	3.9	- 51.6%	+ 339.2%	16	+ 6.7%	- 5.9%
\$350,000-\$499,999	29	+ 190.0%	+ 81.3%	2.9	+ 161.0%	+ 45.0%	10	+ 11.1%	+ 25.0%
\$500,000 and above	89	+ 27.1%	+ 6.0%	2.4	+ 23.7%	+ 3.1%	37	+ 2.8%	+ 2.8%
Total	181	- 15.0%	+ 57.4%	2.8	- 13.7%	+ 52.5%	64	- 1.5%	+ 3.2%

Showings

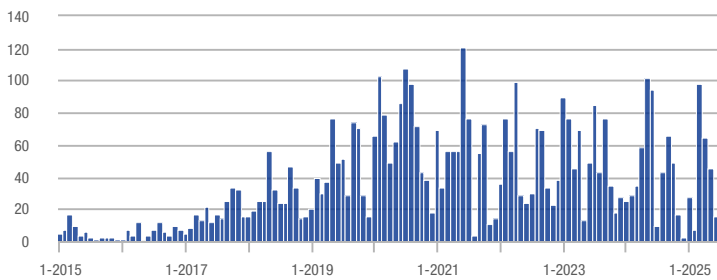
\$249,999 and below



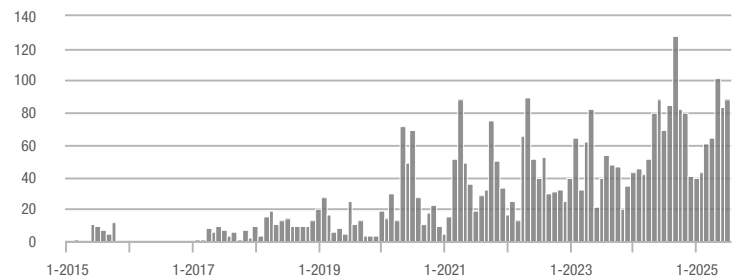
\$250,000-\$349,999



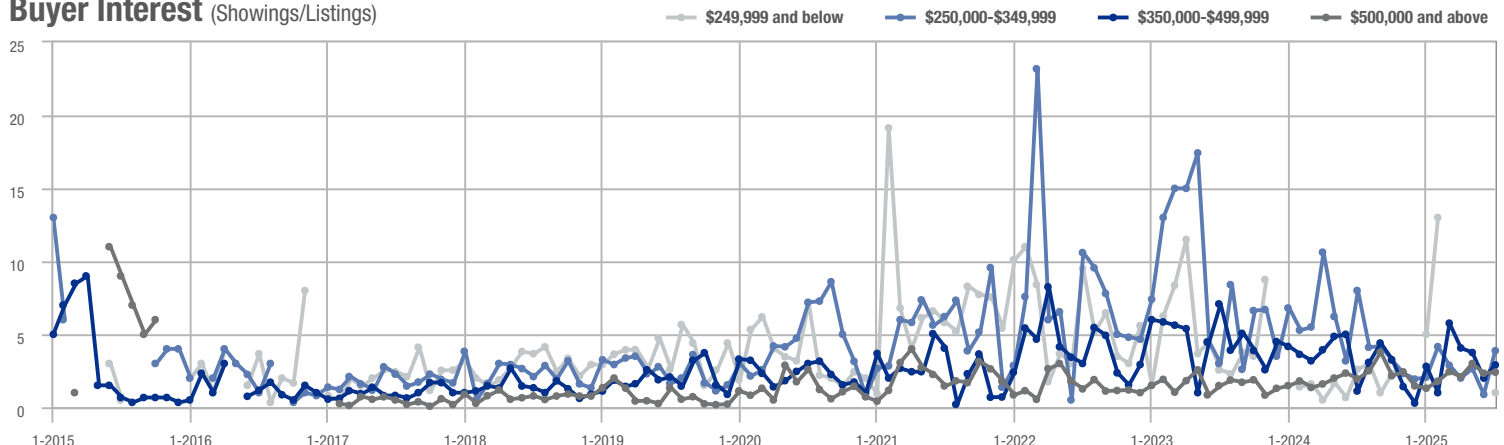
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

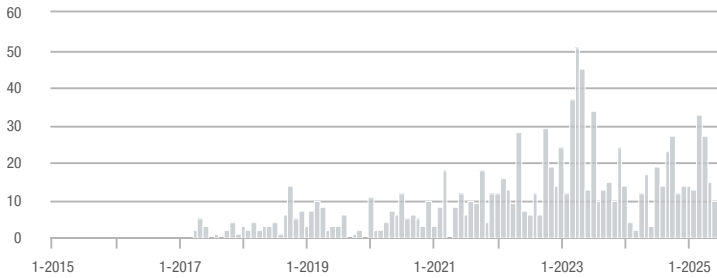


Blackstone (unincorporated town)

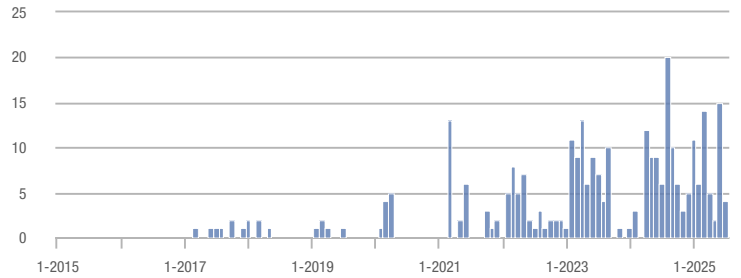
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	18	- 5.3%	+ 80.0%	2.6	- 18.8%	+ 80.0%	7	+ 16.7%	0.0%
\$250,000-\$349,999	4	- 33.3%	- 73.3%	1.3	+ 77.8%	- 64.4%	3	- 62.5%	- 25.0%
\$350,000-\$499,999	1	- 83.3%	—	1.0	0.0%	—	1	- 83.3%	- 50.0%
\$500,000 and above	7	+ 250.0%	+ 600.0%	3.5	+ 425.0%	+ 250.0%	2	- 33.3%	+ 100.0%
Total	30	- 9.1%	+ 15.4%	2.3	+ 60.8%	+ 24.3%	13	- 43.5%	- 7.1%

Showings

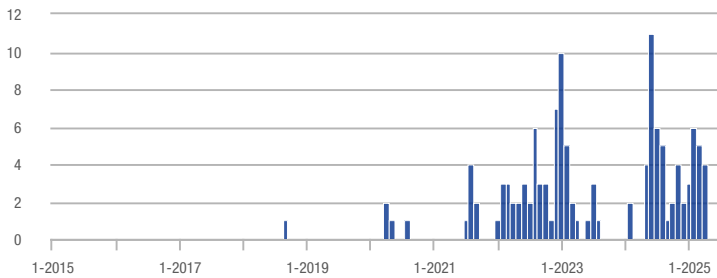
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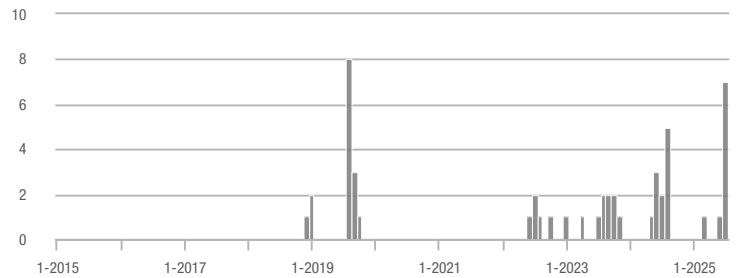
\$250,000-\$349,999



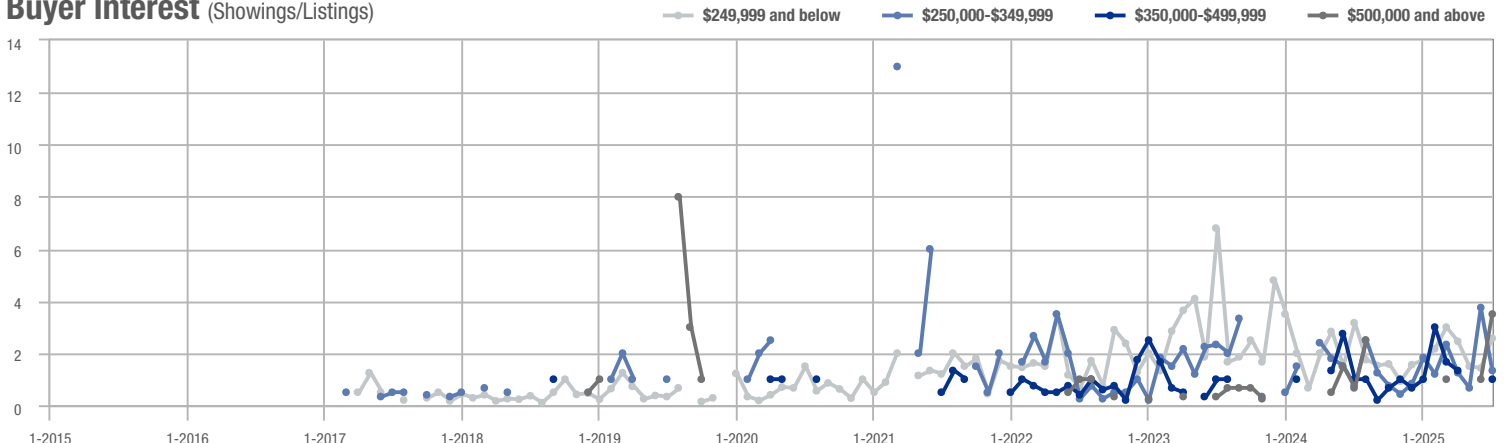
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

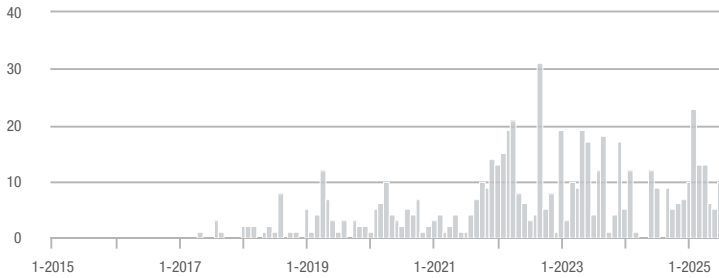


Crewe (unincorporated town)

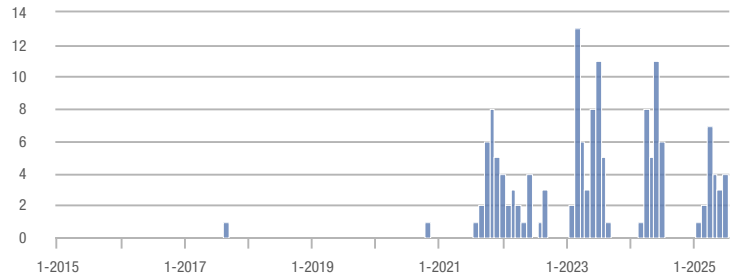
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	10	+ 11.1%	+ 100.0%	3.3	+ 48.1%	+ 166.7%	3	- 25.0%	- 25.0%
\$250,000-\$349,999	4	- 33.3%	+ 33.3%	1.3	- 55.6%	+ 33.3%	3	+ 50.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	13	—	+ 333.3%	3.3	—	+ 333.3%	4	+ 300.0%	0.0%
Total	27	+ 80.0%	+ 145.5%	2.7	+ 44.0%	+ 170.0%	10	+ 25.0%	- 9.1%

Showings

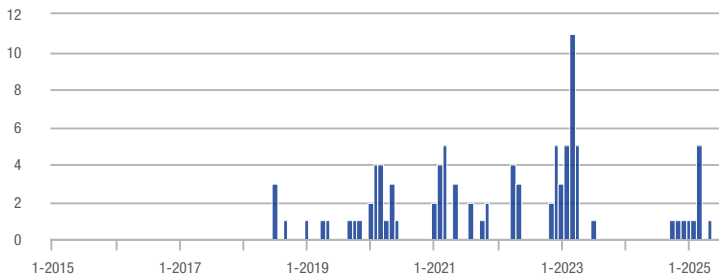
\$249,999 and below



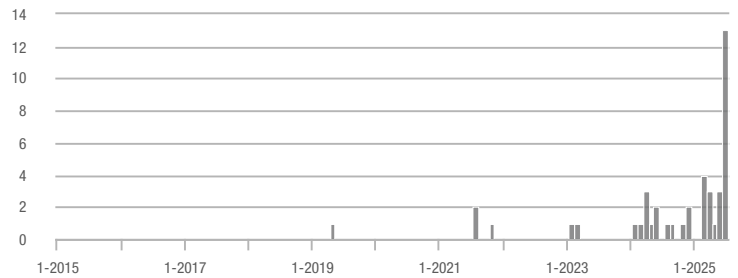
\$250,000-\$349,999



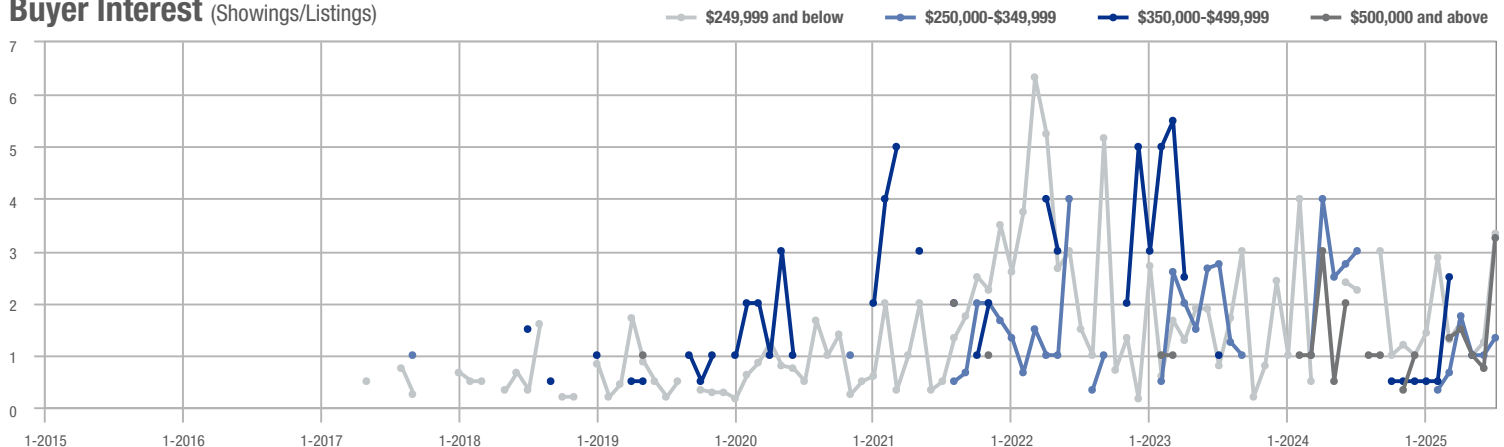
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

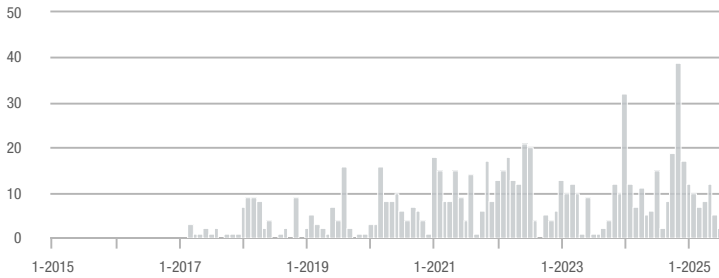


Farmville (unincorporated town)

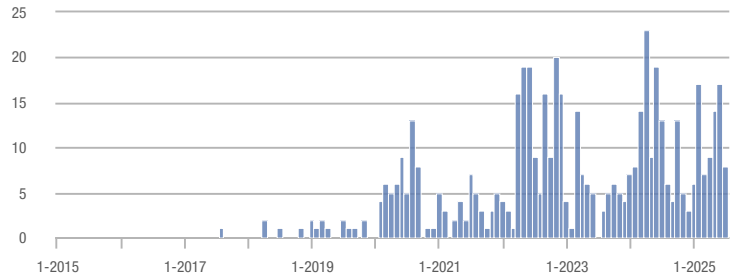
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	- 86.7%	- 60.0%	0.7	- 77.8%	- 20.0%	3	- 40.0%	- 50.0%
\$250,000-\$349,999	8	- 38.5%	- 52.9%	1.3	+ 12.8%	- 60.8%	6	- 45.5%	+ 20.0%
\$350,000-\$499,999	4	+ 33.3%	+ 33.3%	1.0	0.0%	+ 33.3%	4	+ 33.3%	0.0%
\$500,000 and above	0	—	—	—	—	—	1	- 66.7%	- 50.0%
Total	14	- 62.2%	- 44.0%	1.0	- 40.5%	- 32.0%	14	- 36.4%	- 17.6%

Showings

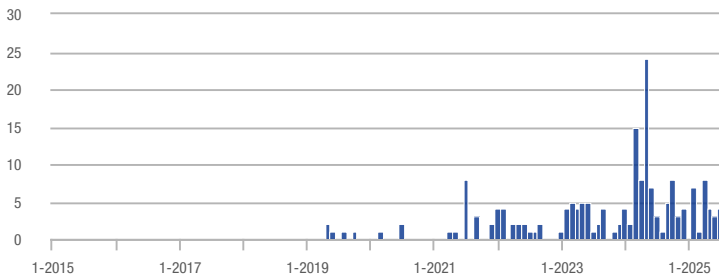
\$249,999 and below



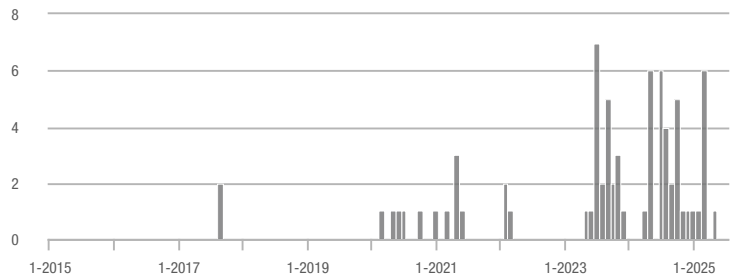
\$250,000-\$349,999



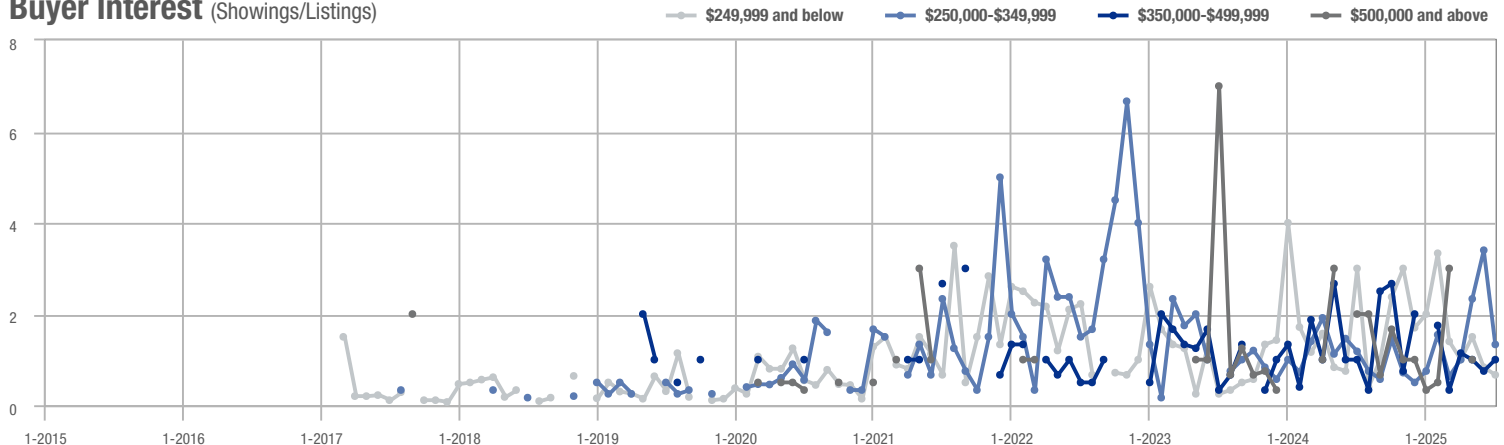
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)





Showings Report for July 2025

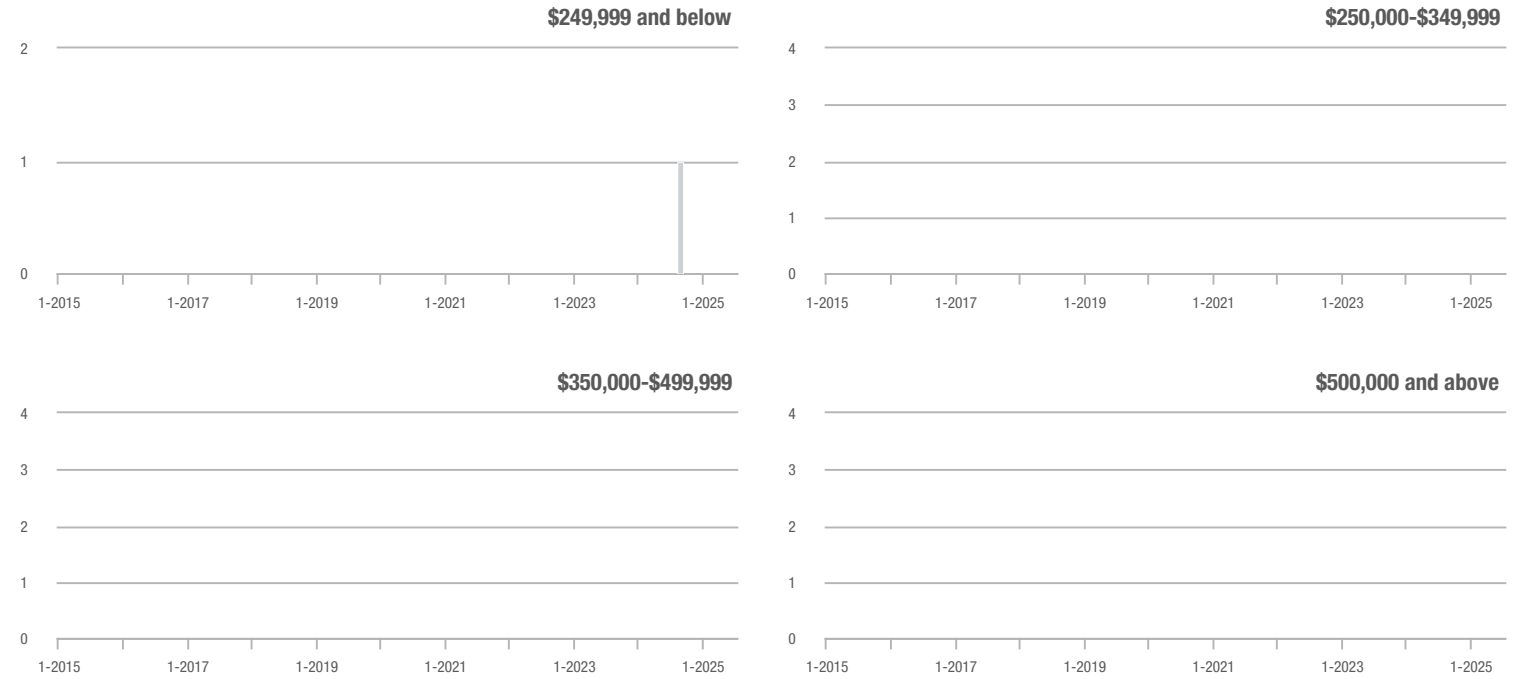
Analytic and Trend Data from Central Virginia Regional MLS



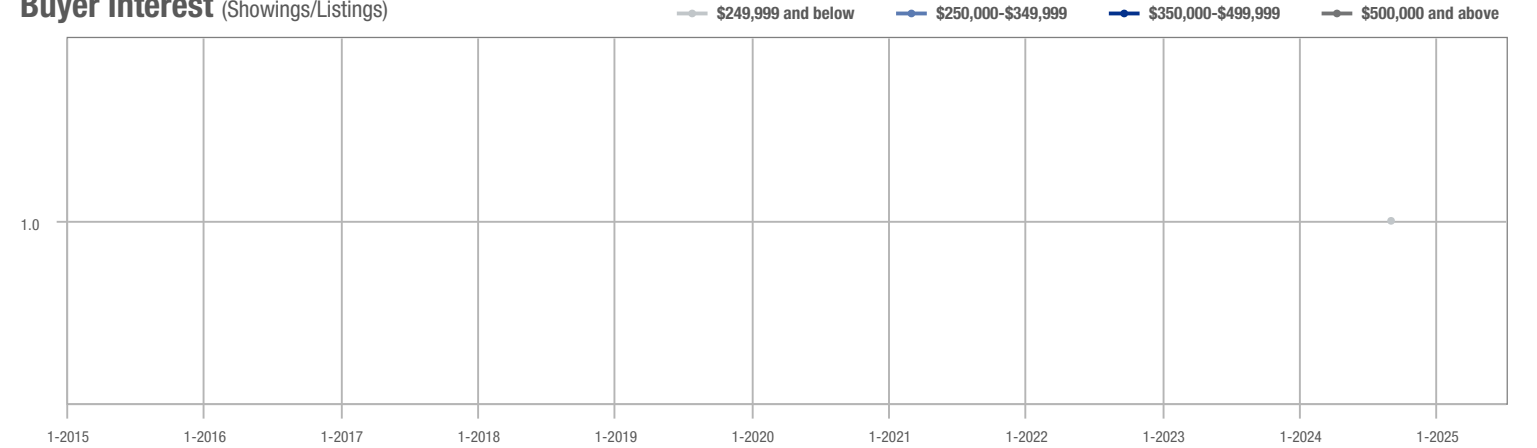
South Boston (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

Showings



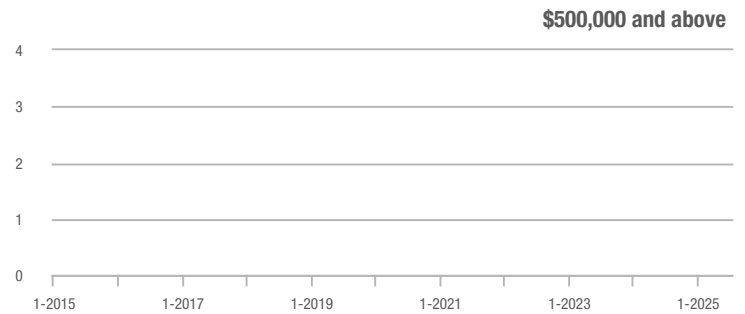
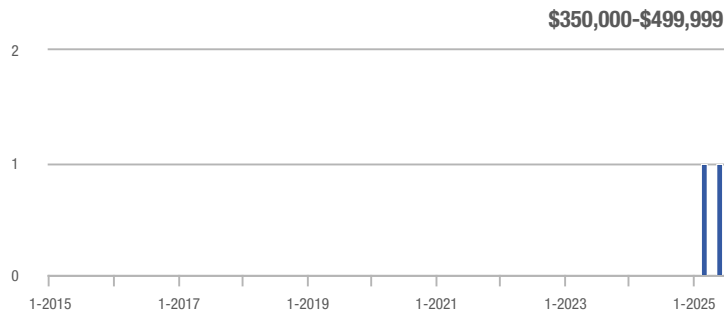
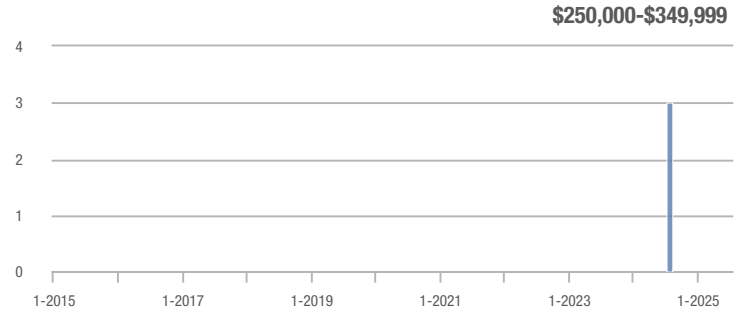
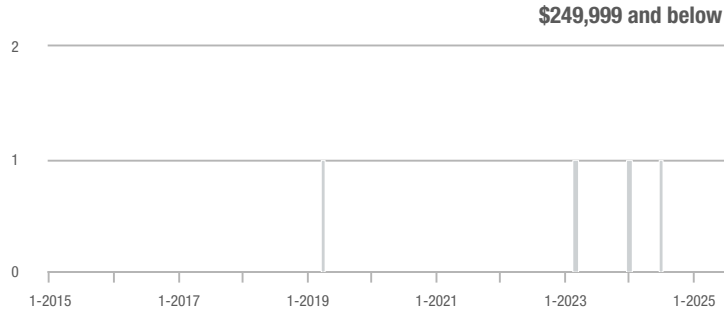
Buyer Interest (Showings/Listings)



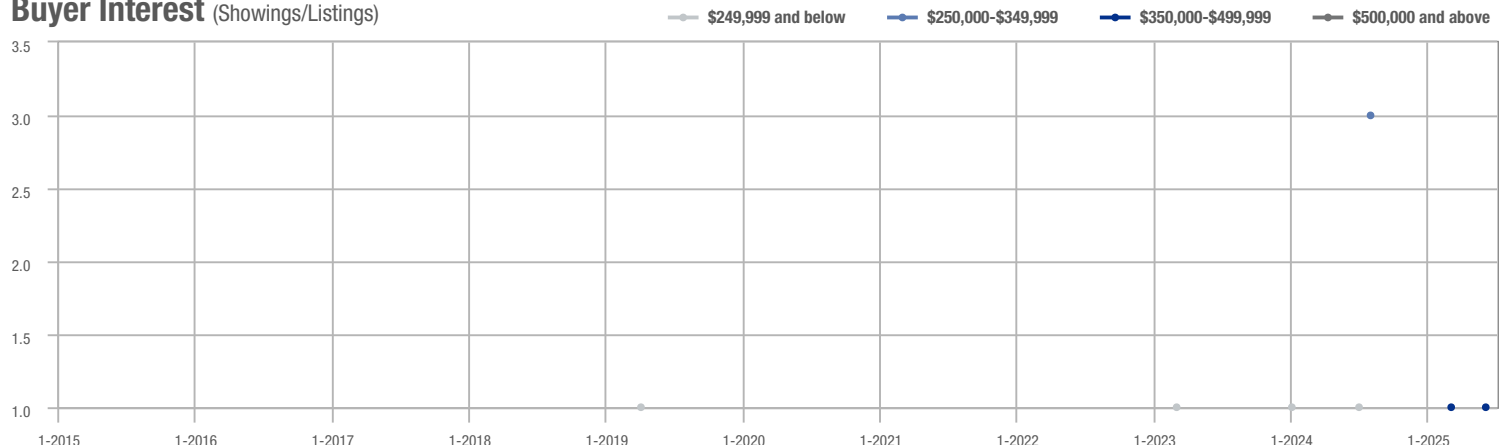
South Hill (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	1	0.0%	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	- 50.0%	0.0%

Showings



Buyer Interest (Showings/Listings)

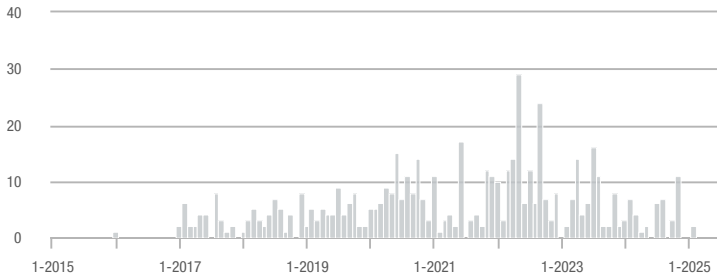


Tappahannock (unincorporated town)

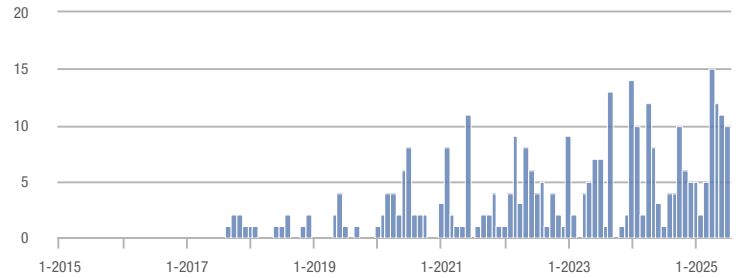
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	- 80.0%	—
\$250,000-\$349,999	10	+ 900.0%	- 9.1%	1.4	+ 471.4%	- 9.1%	7	+ 75.0%	0.0%
\$350,000-\$499,999	3	+ 50.0%	+ 200.0%	0.8	+ 125.0%	+ 350.0%	4	- 33.3%	- 33.3%
\$500,000 and above	3	—	—	1.5	—	—	2	0.0%	0.0%
Total	16	+ 77.8%	+ 33.3%	1.1	+ 115.9%	+ 42.9%	14	- 17.6%	- 6.7%

Showings

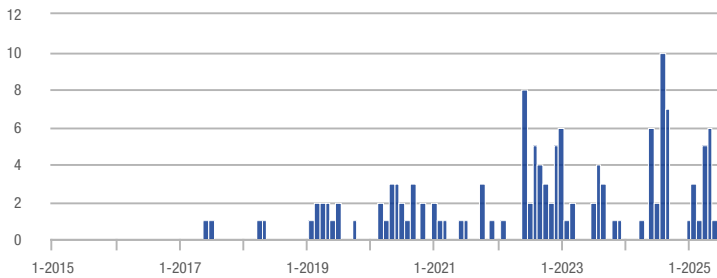
\$249,999 and below



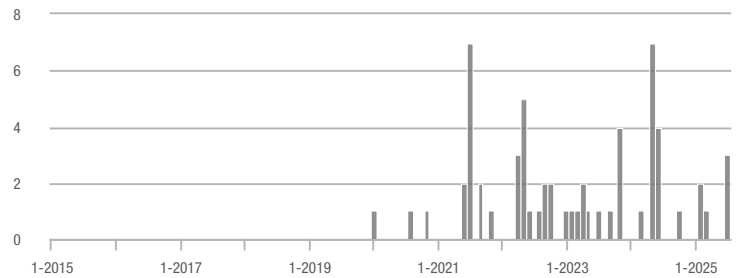
\$250,000-\$349,999



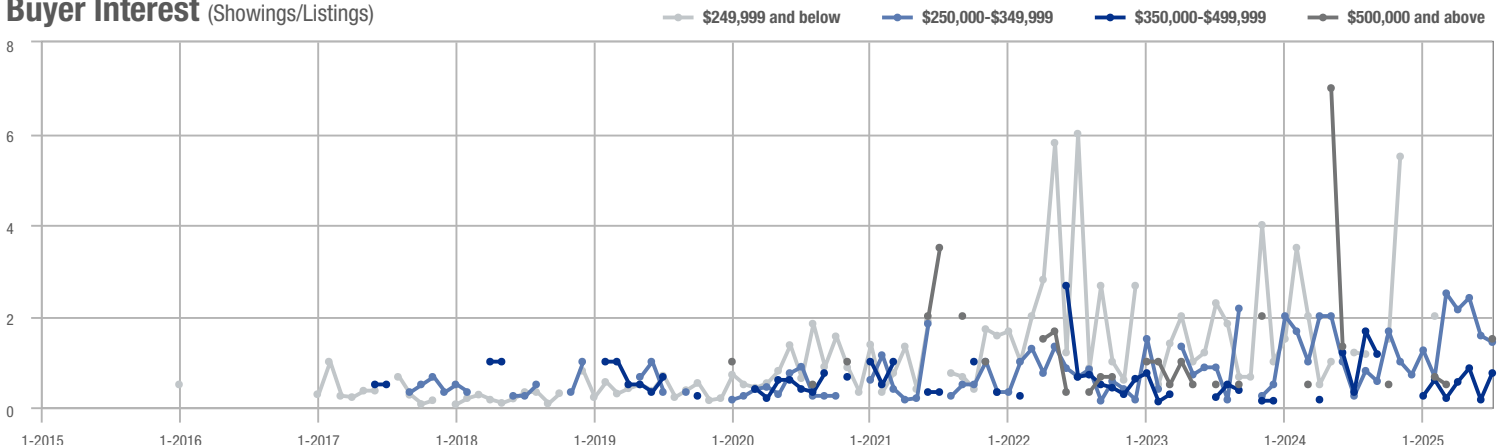
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

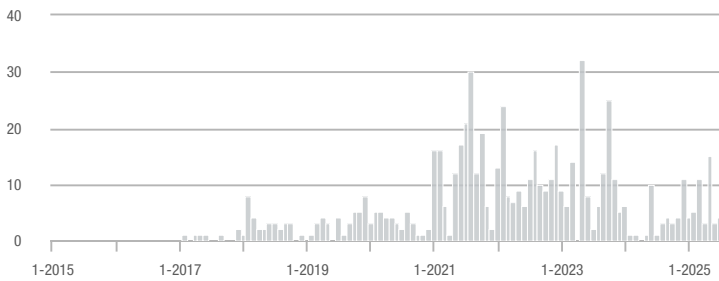


Waverly (unincorporated town)

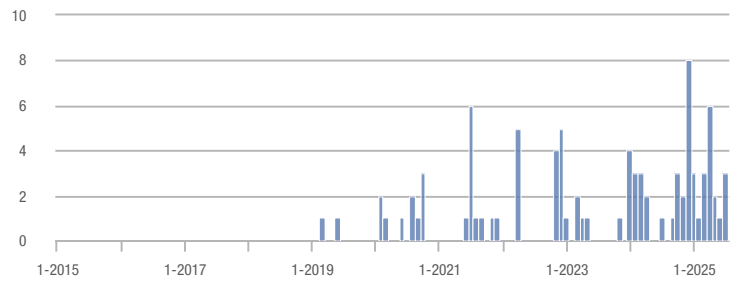
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	+ 300.0%	+ 33.3%	2.0	+ 300.0%	+ 100.0%	2	0.0%	- 33.3%
\$250,000-\$349,999	3	+ 200.0%	+ 200.0%	1.0	0.0%	+ 200.0%	3	+ 200.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	7	+ 250.0%	+ 75.0%	1.4	+ 110.0%	+ 110.0%	5	+ 66.7%	- 16.7%

Showings

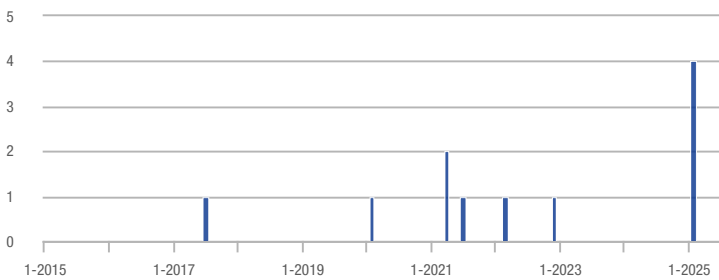
\$249,999 and below



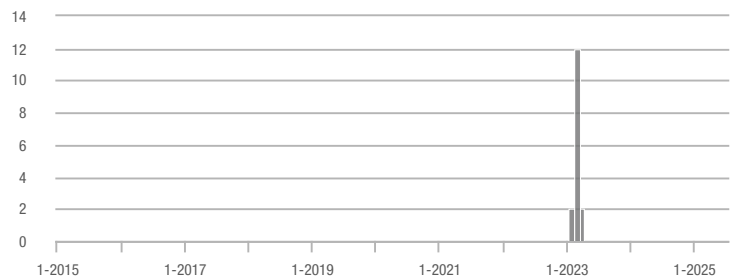
\$250,000-\$349,999



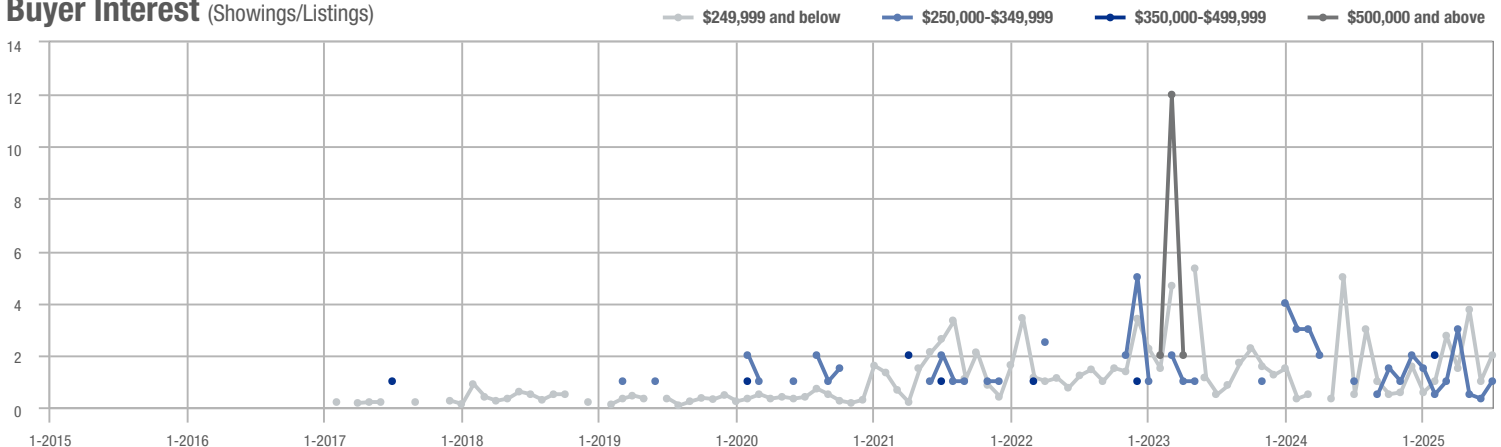
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

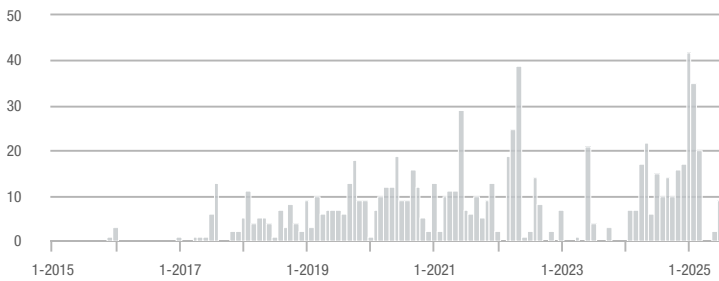


West Point (unincorporated town)

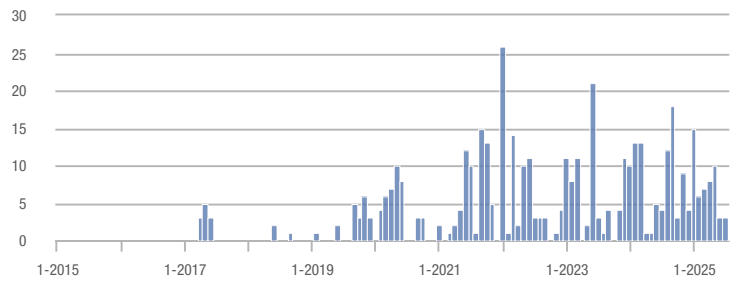
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	9	- 40.0%	+ 350.0%	4.5	+ 50.0%	+ 125.0%	2	- 60.0%	+ 100.0%
\$250,000-\$349,999	3	- 25.0%	0.0%	3.0	+ 125.0%	0.0%	1	- 66.7%	0.0%
\$350,000-\$499,999	6	+ 500.0%	+ 100.0%	3.0	+ 800.0%	+ 200.0%	2	- 33.3%	- 33.3%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	18	- 10.0%	+ 125.0%	3.6	+ 98.0%	+ 125.0%	5	- 54.5%	0.0%

Showings

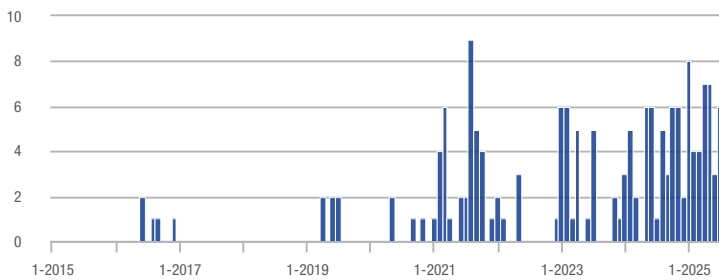
\$249,999 and below



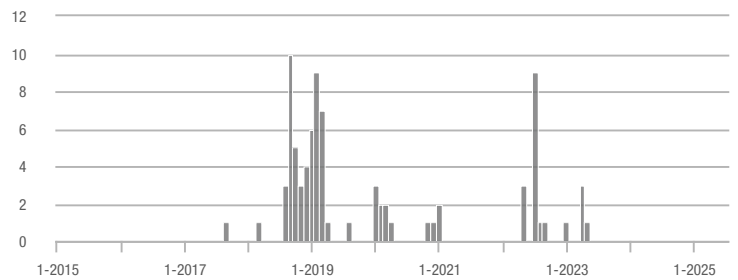
\$250,000-\$349,999



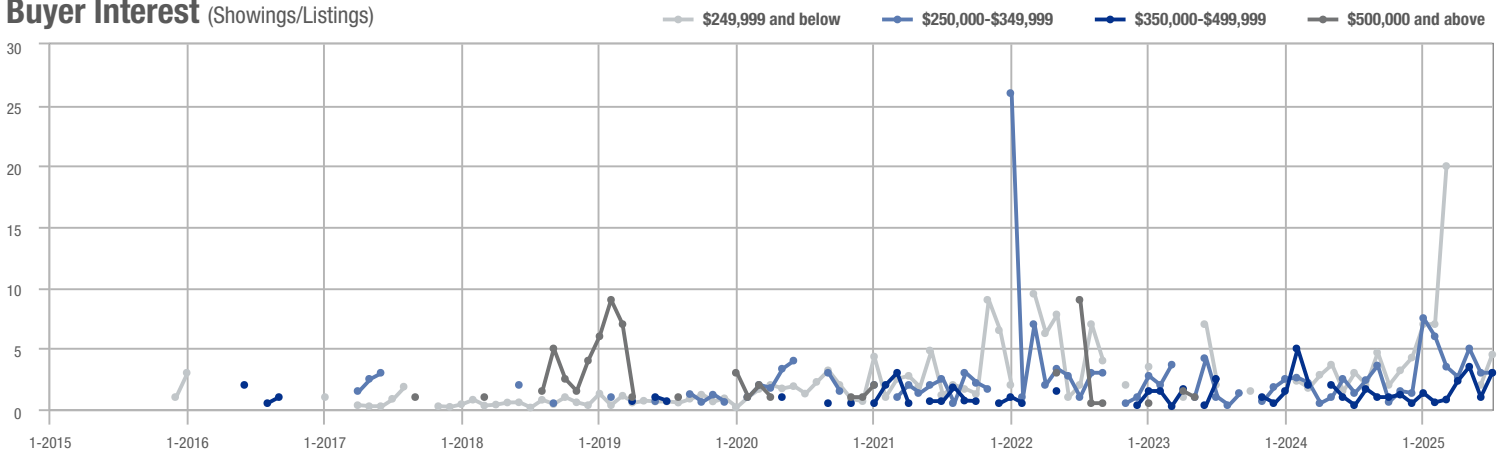
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

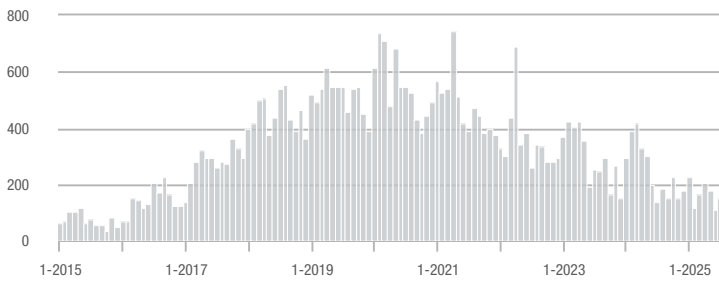


MLS Area 10

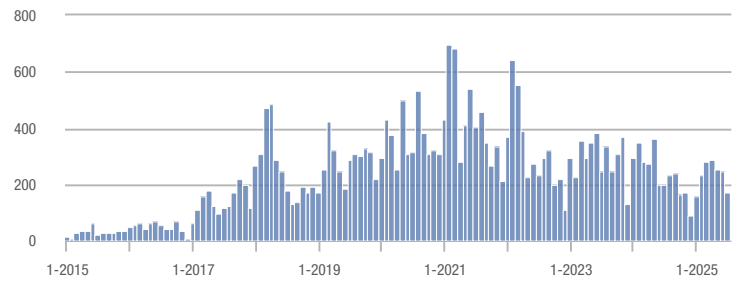
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	148	+ 10.4%	+ 39.6%	3.9	+ 42.4%	+ 21.3%	38	- 22.4%	+ 15.2%
\$250,000-\$349,999	172	- 14.0%	- 30.1%	3.4	- 12.3%	- 38.5%	50	- 2.0%	+ 13.6%
\$350,000-\$499,999	230	+ 4.5%	- 22.0%	2.6	- 36.3%	- 24.7%	87	+ 64.2%	+ 3.6%
\$500,000 and above	378	+ 2.4%	- 25.6%	3.6	- 16.3%	- 10.6%	104	+ 22.4%	- 16.8%
Total	928	+ 0.5%	- 19.7%	3.3	- 14.2%	- 17.6%	279	+ 17.2%	- 2.4%

Showings

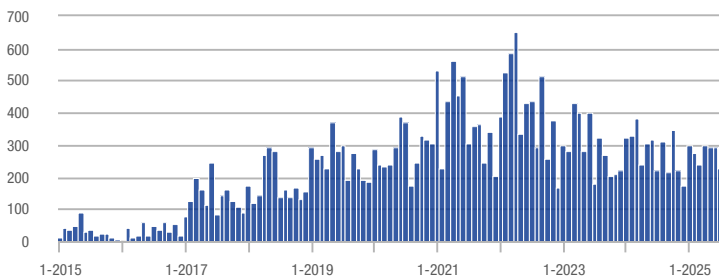
\$249,999 and below



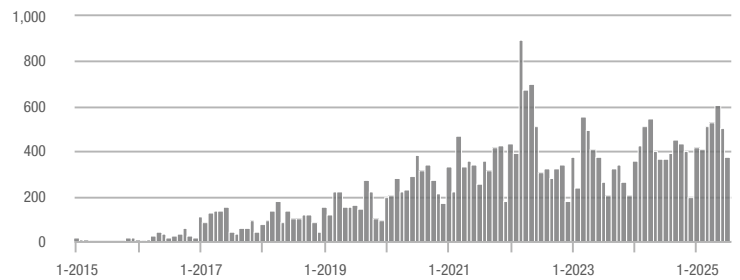
\$250,000-\$349,999



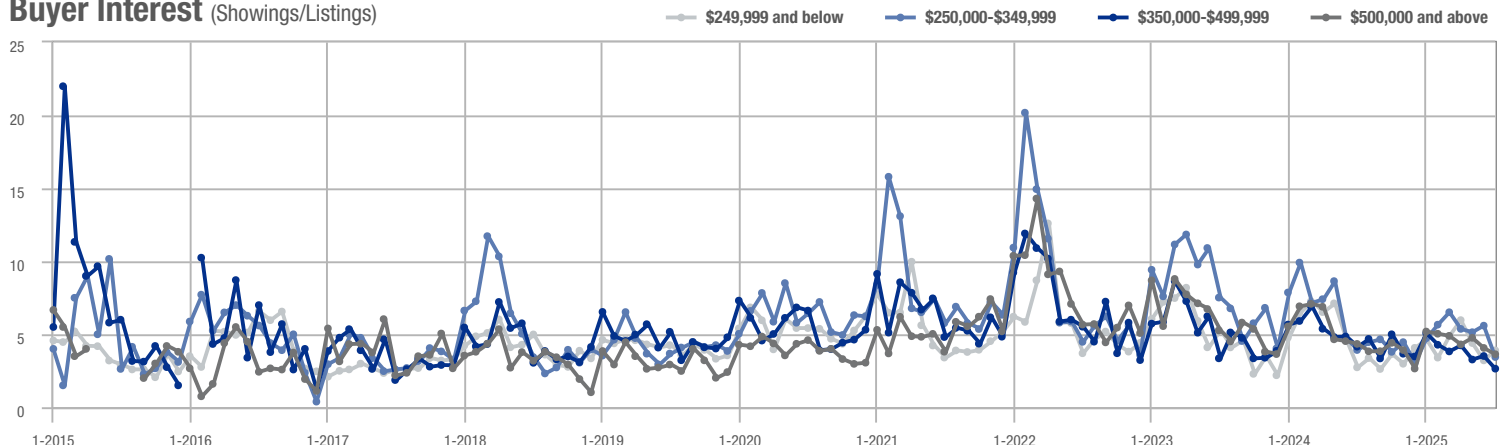
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

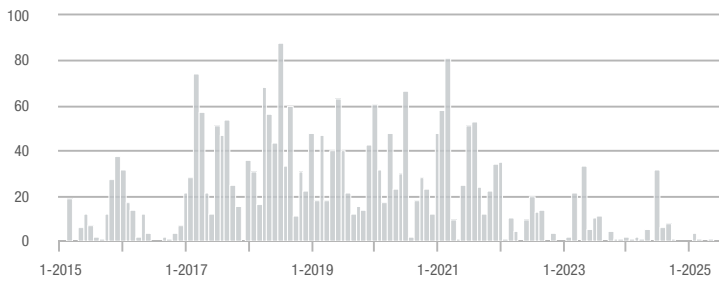


MLS Area 20

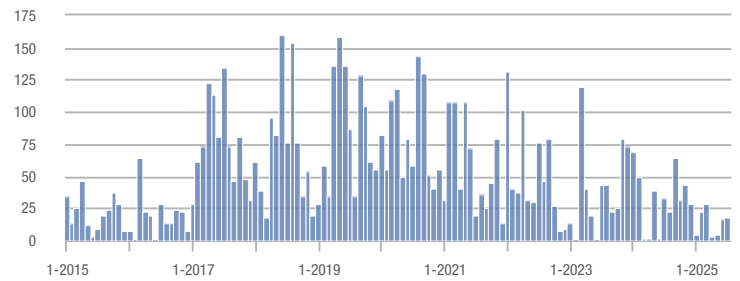
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	18	- 45.5%	+ 5.9%	18.0	+ 63.6%	+ 217.6%	1	- 66.7%	- 66.7%
\$350,000-\$499,999	13	- 74.5%	- 7.1%	4.3	- 32.0%	+ 23.8%	3	- 62.5%	- 25.0%
\$500,000 and above	256	+ 54.2%	- 44.1%	5.8	+ 1.6%	- 27.6%	44	+ 51.7%	- 22.8%
Total	287	+ 1.8%	- 41.3%	6.0	- 8.8%	- 20.5%	48	+ 11.6%	- 26.2%

Showings

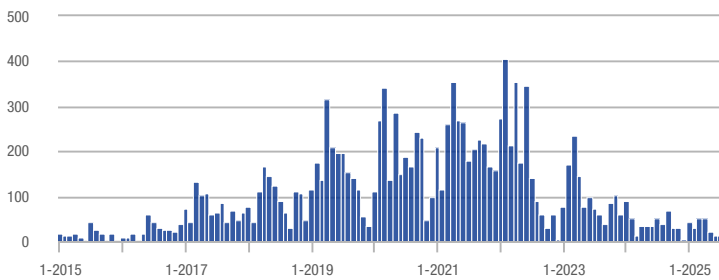
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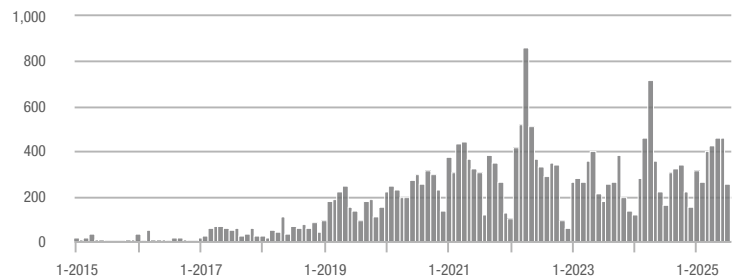
\$250,000-\$349,999



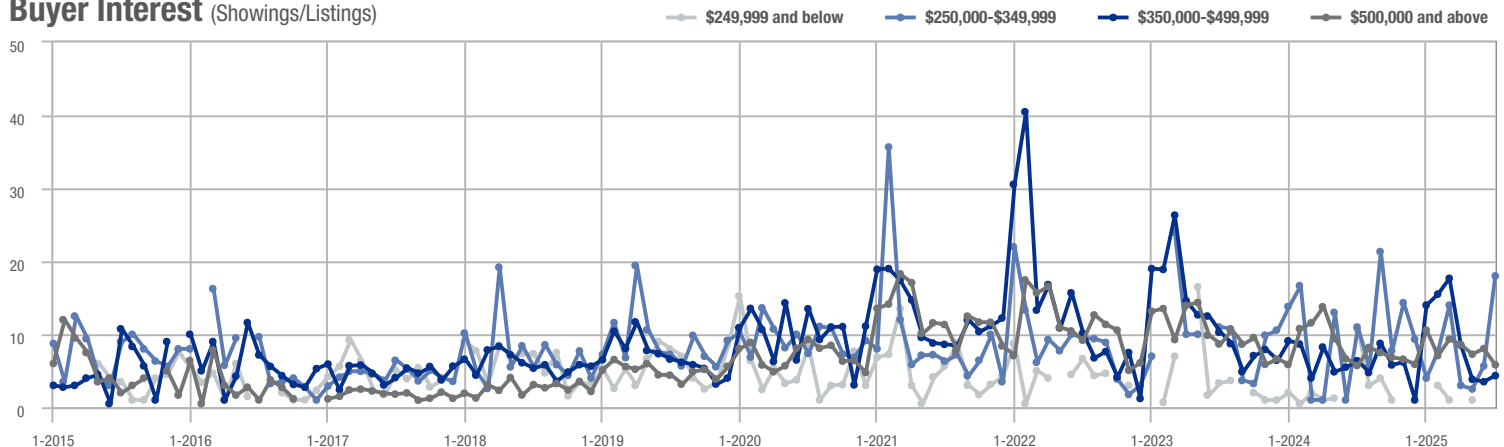
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

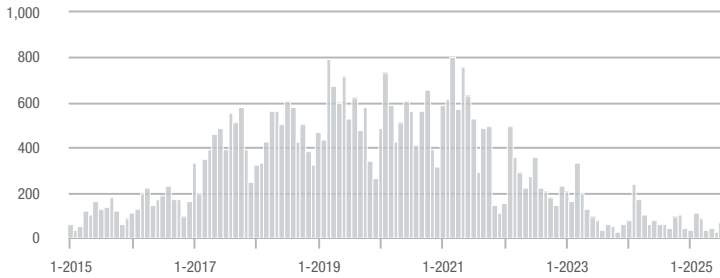


MLS Area 22

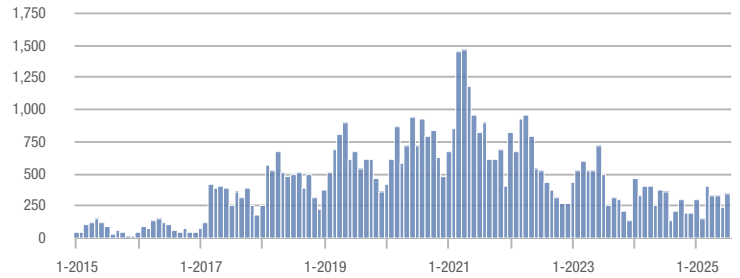
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	71	+ 20.3%	+ 195.8%	4.2	+ 41.6%	+ 126.2%	17	- 15.0%	+ 30.8%
\$250,000-\$349,999	340	- 6.3%	+ 41.7%	7.4	- 32.8%	+ 4.7%	46	+ 39.4%	+ 35.3%
\$350,000-\$499,999	474	- 5.6%	- 36.1%	5.9	- 5.6%	- 25.9%	81	0.0%	- 13.8%
\$500,000 and above	558	- 4.0%	- 23.0%	5.3	- 2.1%	- 8.4%	105	- 1.9%	- 16.0%
Total	1,443	- 4.1%	- 16.6%	5.8	- 7.2%	- 10.9%	249	+ 3.3%	- 6.4%

Showings

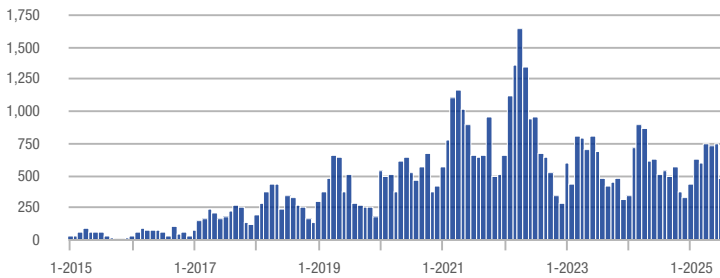
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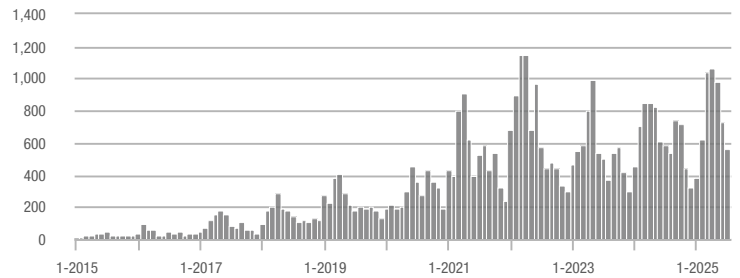
\$250,000-\$349,999



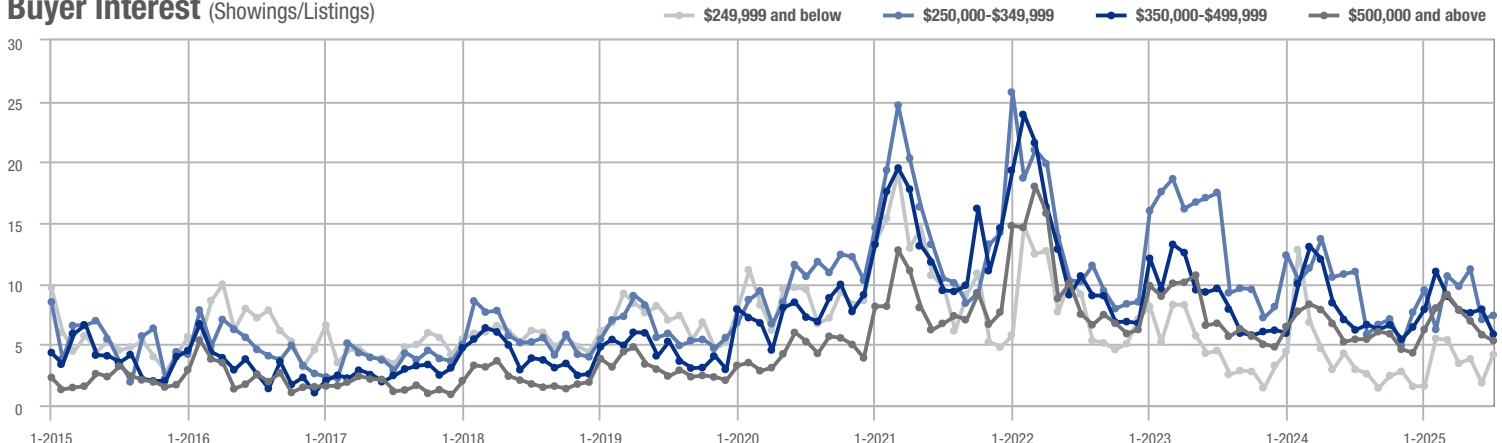
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

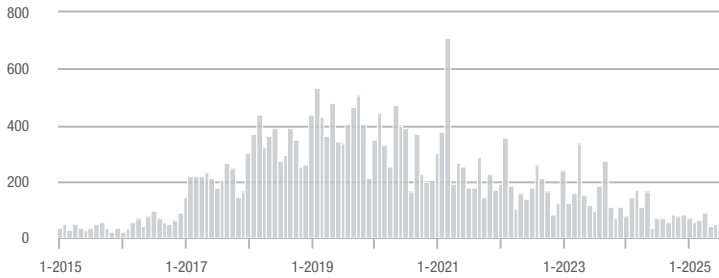


MLS Area 30

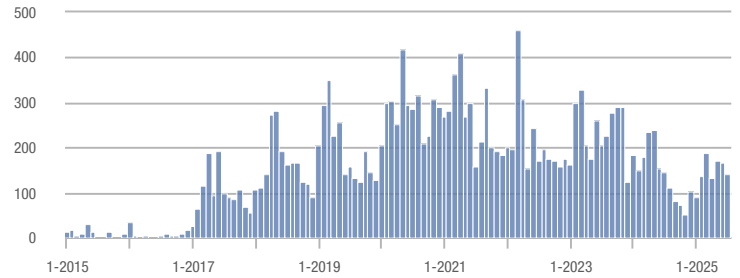
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	30	- 57.7%	- 37.5%	2.3	- 51.2%	- 32.7%	13	- 13.3%	- 7.1%
\$250,000-\$349,999	139	- 4.8%	- 16.8%	4.8	- 27.8%	- 13.9%	29	+ 31.8%	- 3.3%
\$350,000-\$499,999	123	- 10.9%	- 45.3%	2.9	- 30.0%	- 25.8%	42	+ 27.3%	- 26.3%
\$500,000 and above	160	- 9.6%	+ 113.3%	5.2	- 27.1%	+ 106.5%	31	+ 24.0%	+ 3.3%
Total	452	- 15.0%	- 12.2%	3.9	- 29.8%	- 0.0%	115	+ 21.1%	- 12.2%

Showings

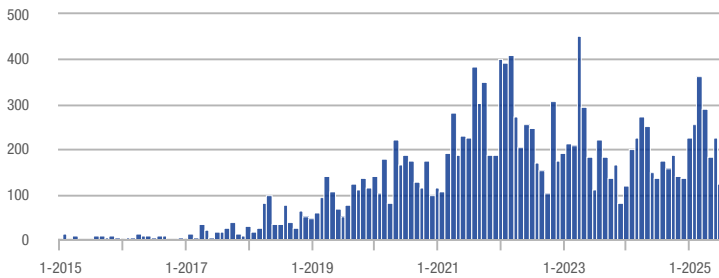
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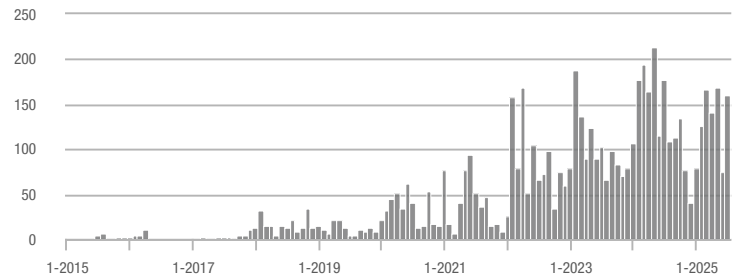
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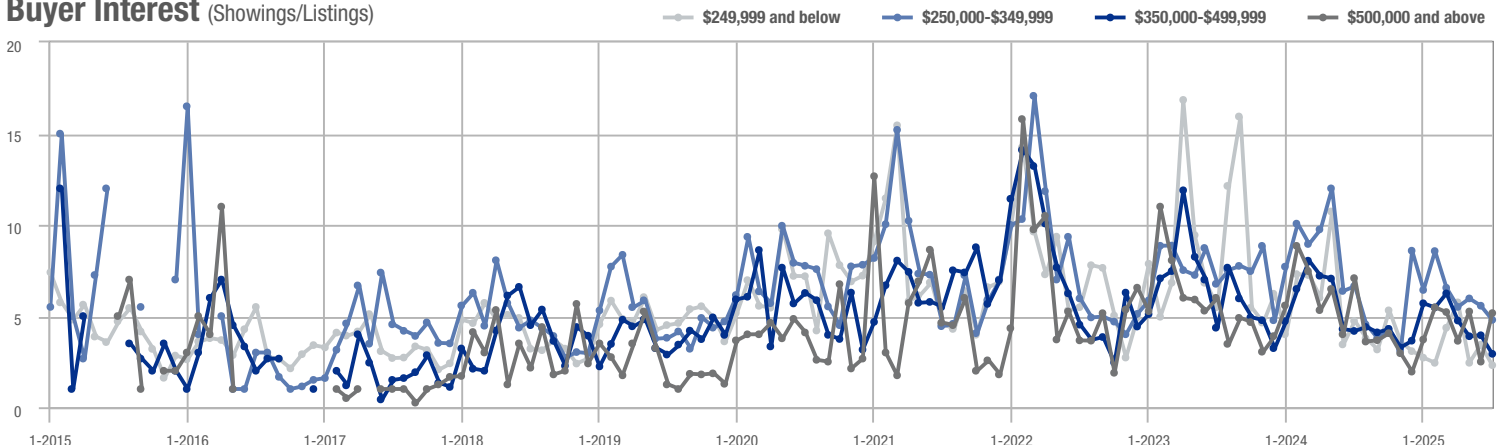
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

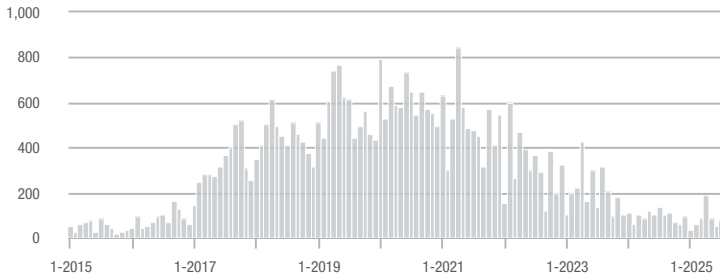


MLS Area 32

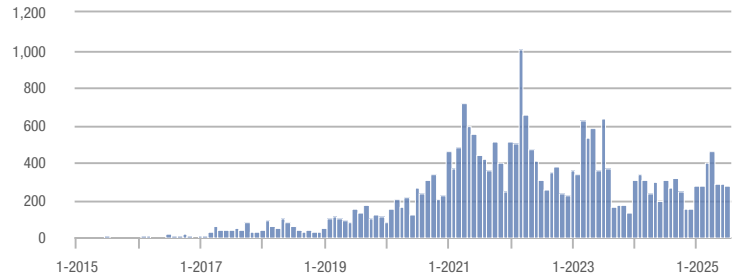
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	75	- 44.9%	+ 47.1%	9.4	+ 3.4%	+ 83.8%	8	- 46.7%	- 20.0%
\$250,000-\$349,999	277	- 11.2%	- 4.8%	6.8	- 19.9%	- 2.5%	41	+ 10.8%	- 2.4%
\$350,000-\$499,999	185	+ 15.6%	- 18.9%	3.9	- 23.7%	- 25.8%	47	+ 51.6%	+ 9.3%
\$500,000 and above	22	- 29.0%	+ 15.8%	2.8	- 46.8%	+ 15.8%	8	+ 33.3%	0.0%
Total	559	- 12.5%	- 5.1%	5.4	- 25.1%	- 6.0%	104	+ 16.9%	+ 1.0%

Showings

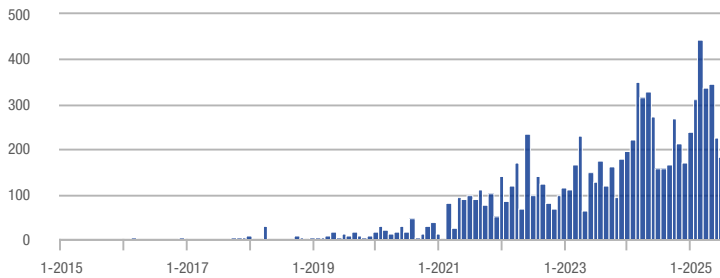
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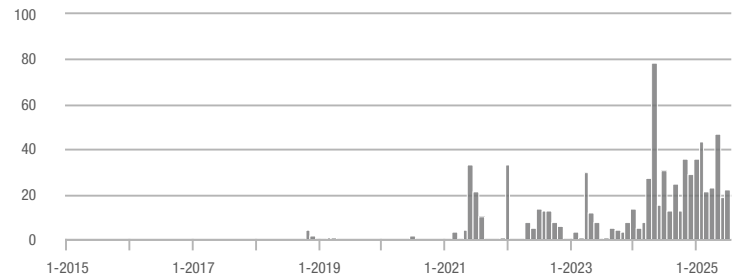
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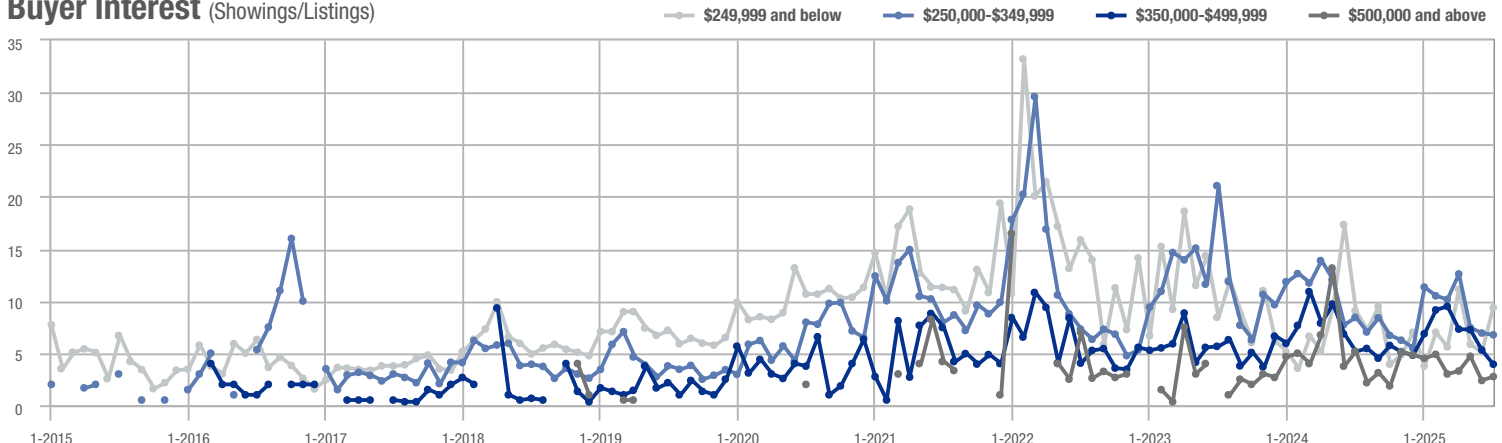
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

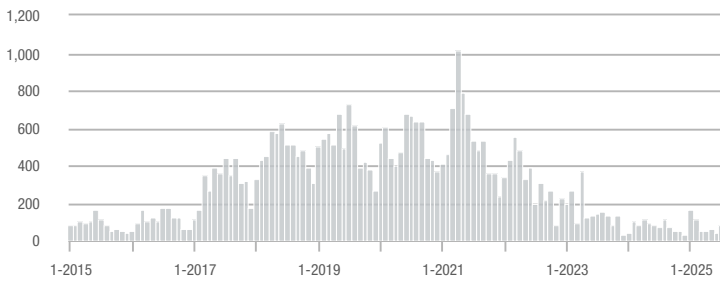


MLS Area 34

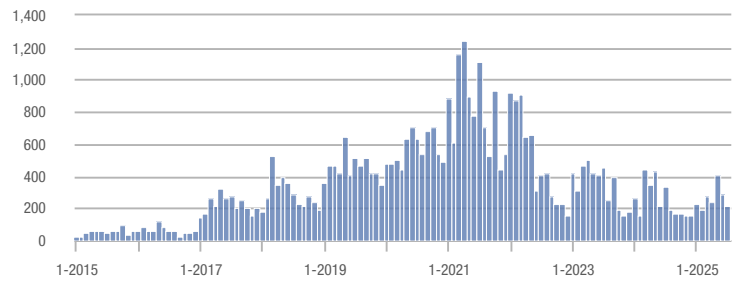
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	84	+ 15.1%	+ 115.4%	3.5	+ 19.9%	+ 61.5%	24	- 4.0%	+ 33.3%
\$250,000-\$349,999	221	- 33.8%	- 24.6%	6.3	- 35.7%	+ 1.3%	35	+ 2.9%	- 25.5%
\$350,000-\$499,999	457	+ 47.4%	+ 8.8%	5.3	- 7.4%	+ 11.3%	86	+ 59.3%	- 2.3%
\$500,000 and above	575	+ 5.1%	- 14.3%	6.5	- 3.1%	- 9.5%	89	+ 8.5%	- 5.3%
Total	1,337	+ 5.8%	- 6.0%	5.7	- 11.9%	- 0.8%	234	+ 20.0%	- 5.3%

Showings

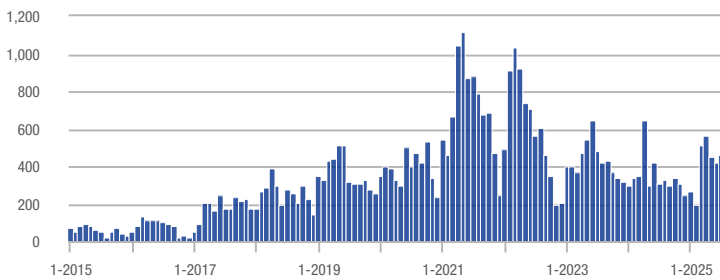
\$249,999 and below



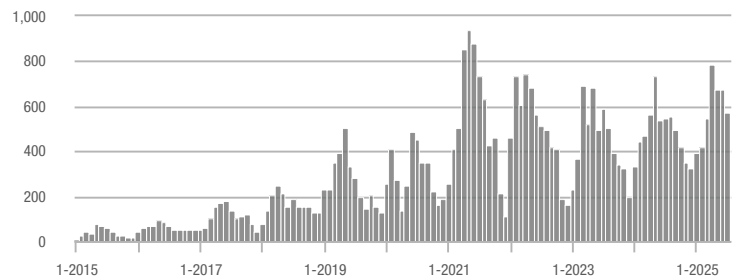
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

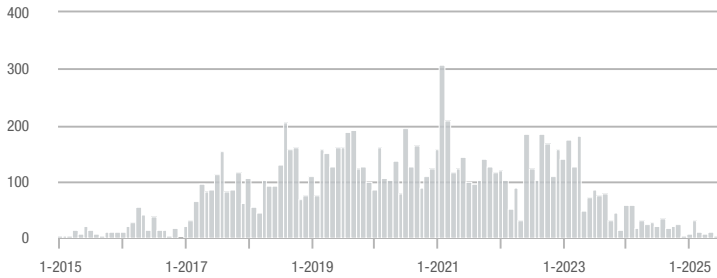


MLS Area 36

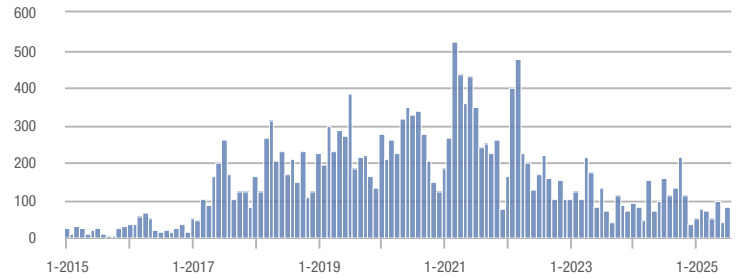
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	- 90.0%	0.0%	0.3	- 70.0%	+ 14.3%	7	- 66.7%	- 12.5%
\$250,000-\$349,999	81	- 48.7%	+ 97.6%	3.7	- 46.4%	+ 97.6%	22	- 4.3%	0.0%
\$350,000-\$499,999	184	+ 43.8%	- 5.6%	4.2	+ 17.6%	+ 5.1%	44	+ 22.2%	- 10.2%
\$500,000 and above	302	+ 15.7%	- 5.3%	2.7	+ 7.4%	- 8.7%	112	+ 7.7%	+ 3.7%
Total	569	+ 0.4%	+ 2.2%	3.1	- 0.2%	+ 3.3%	185	+ 0.5%	- 1.1%

Showings

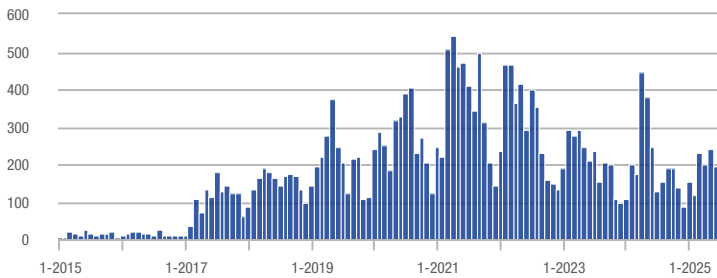
\$249,999 and below



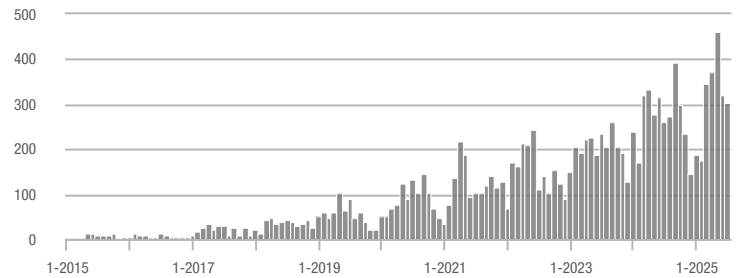
\$250,000-\$349,999



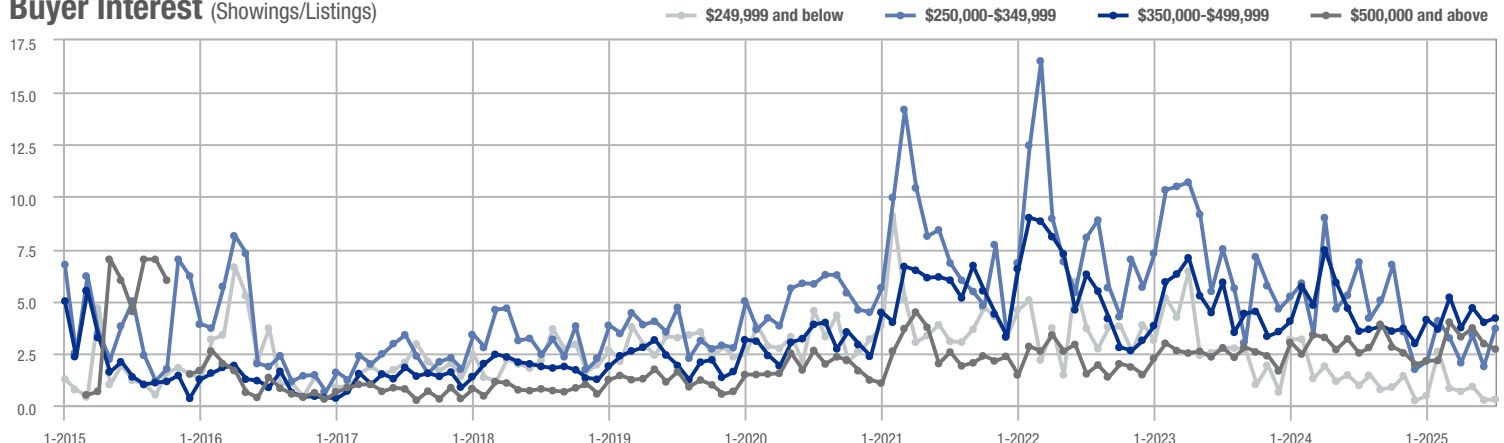
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

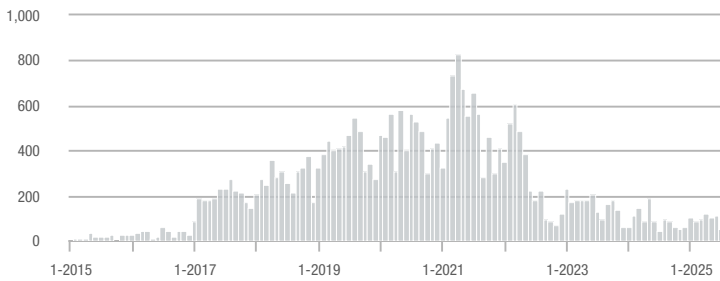


MLS Area 40

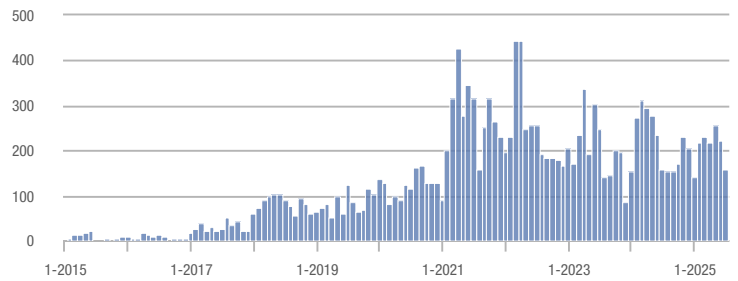
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	54	+ 22.7%	- 52.6%	2.7	- 8.0%	- 50.3%	20	+ 33.3%	- 4.8%
\$250,000-\$349,999	158	- 0.6%	- 29.5%	4.3	- 8.7%	- 18.0%	37	+ 8.8%	- 14.0%
\$350,000-\$499,999	180	+ 60.7%	- 18.6%	3.0	+ 15.2%	- 19.9%	60	+ 39.5%	+ 1.7%
\$500,000 and above	38	+ 111.1%	- 45.7%	1.5	+ 18.2%	- 41.4%	25	+ 78.6%	- 7.4%
Total	430	+ 29.1%	- 31.6%	3.0	- 3.6%	- 27.8%	142	+ 34.0%	- 5.3%

Showings

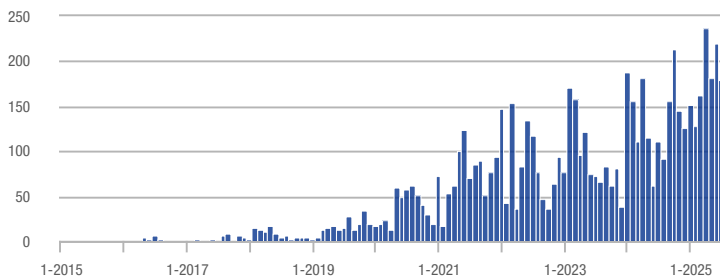
\$249,999 and below



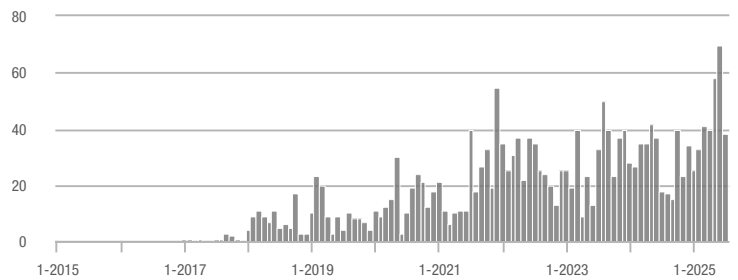
\$250,000-\$349,999



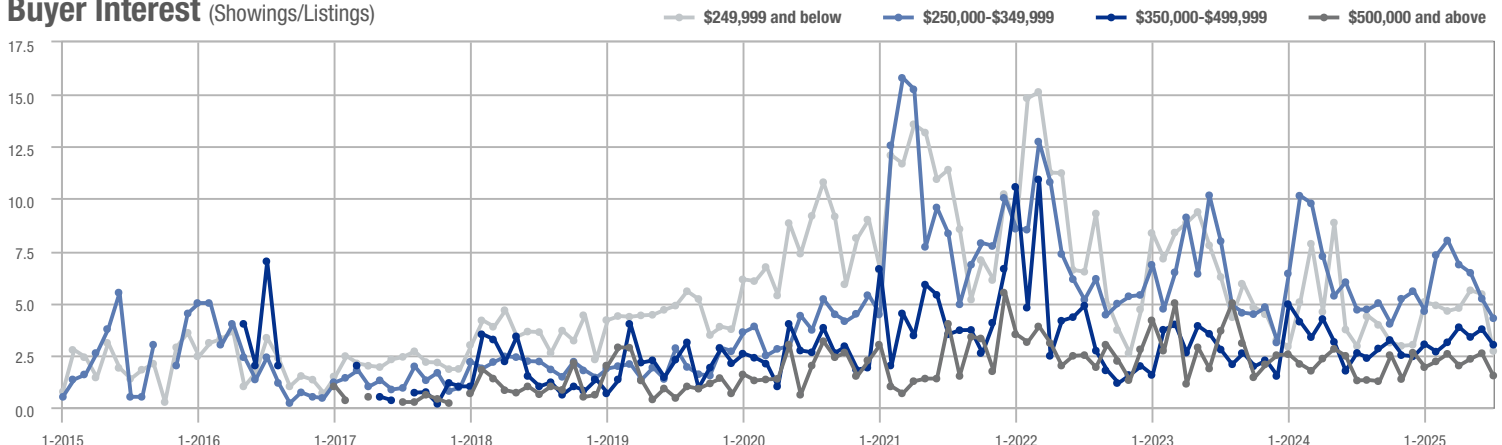
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

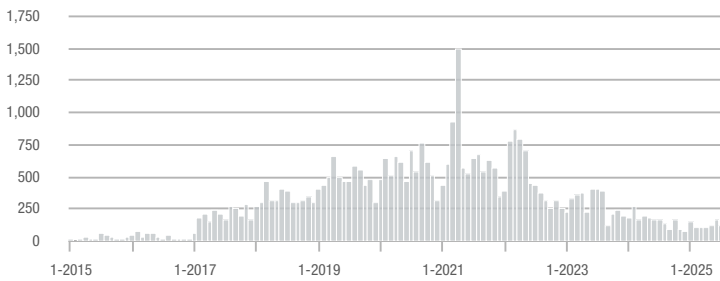


MLS Area 42

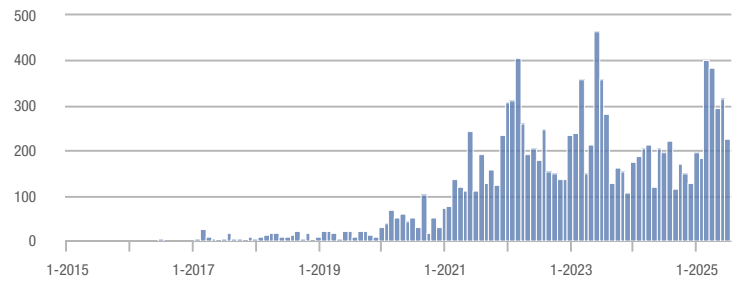
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	124	- 27.1%	- 26.6%	4.1	- 27.1%	- 12.0%	30	0.0%	- 16.7%
\$250,000-\$349,999	227	+ 15.2%	- 28.6%	4.3	- 13.0%	- 30.0%	53	+ 32.5%	+ 1.9%
\$350,000-\$499,999	75	- 6.3%	+ 23.0%	4.4	- 6.3%	+ 37.4%	17	0.0%	- 10.5%
\$500,000 and above	2	—	+ 100.0%	1.0	—	0.0%	2	+ 100.0%	+ 100.0%
Total	428	- 4.3%	- 22.0%	4.2	- 17.4%	- 17.5%	102	+ 15.9%	- 5.6%

Showings

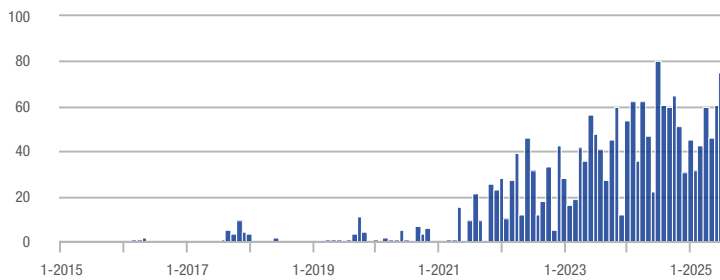
\$249,999 and below



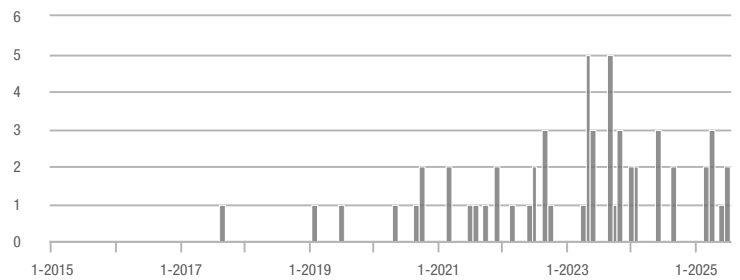
\$250,000-\$349,999



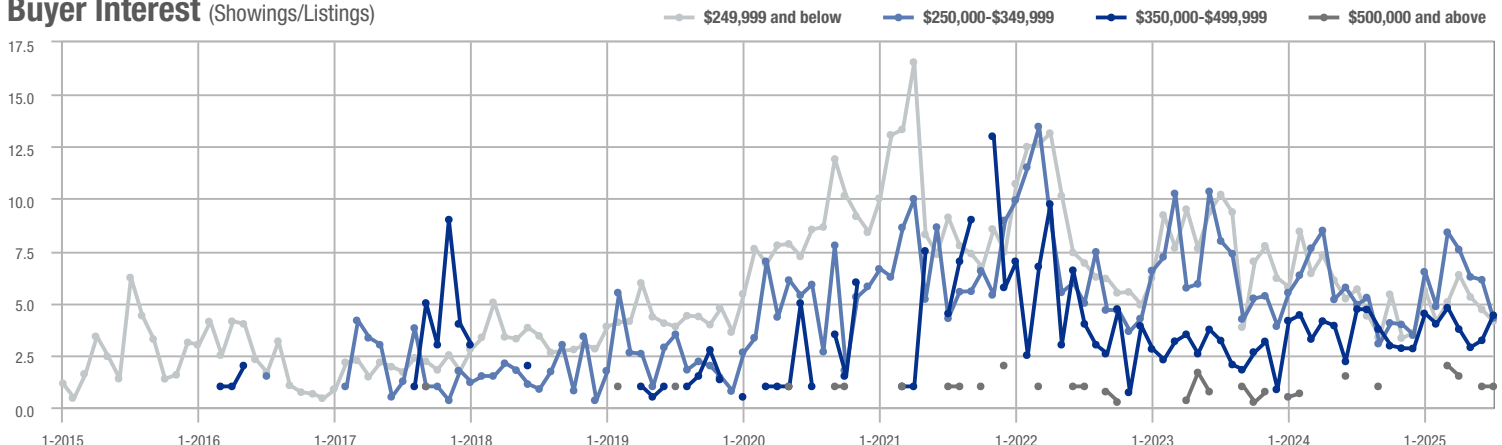
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

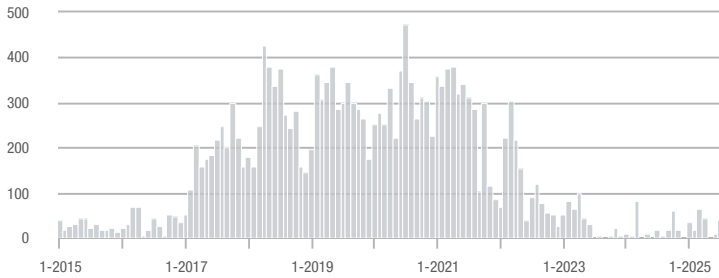


MLS Area 44

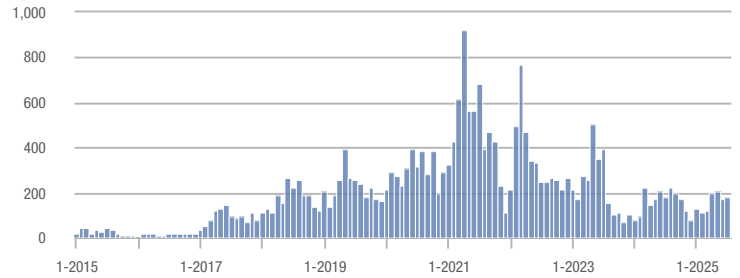
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	40	+ 110.5%	+ 471.4%	5.7	+ 170.7%	+ 634.7%	7	- 22.2%	- 22.2%
\$250,000-\$349,999	179	+ 1.1%	+ 5.3%	6.4	- 2.5%	- 24.8%	28	+ 3.7%	+ 40.0%
\$350,000-\$499,999	318	+ 11.2%	+ 30.9%	5.0	+ 12.9%	+ 16.6%	64	- 1.5%	+ 12.3%
\$500,000 and above	121	- 11.0%	- 36.3%	2.3	+ 10.8%	- 23.1%	53	- 19.7%	- 17.2%
Total	658	+ 6.5%	+ 7.9%	4.3	+ 17.0%	+ 6.4%	152	- 9.0%	+ 1.3%

Showings

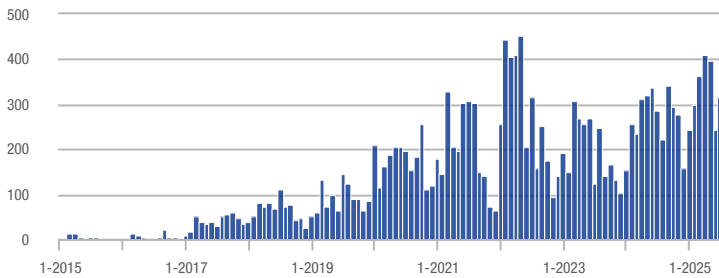
\$249,999 and below



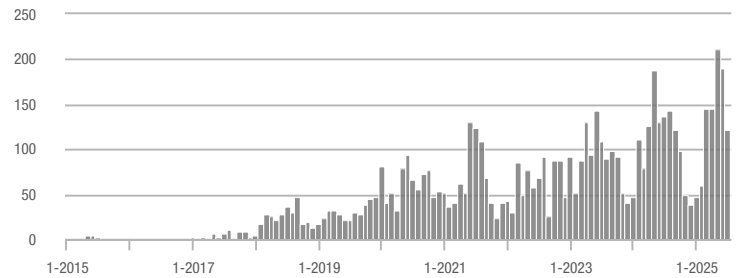
\$250,000-\$349,999



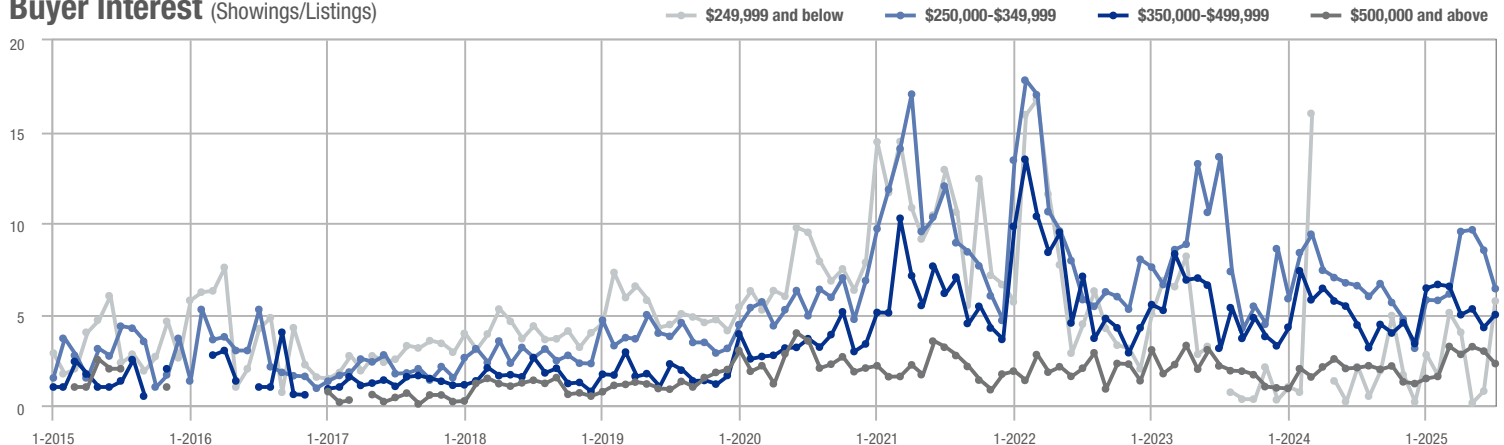
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

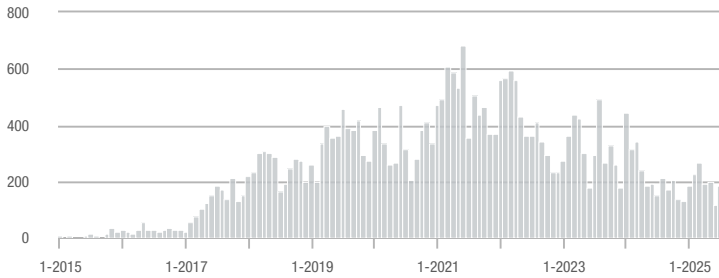


MLS Area 50

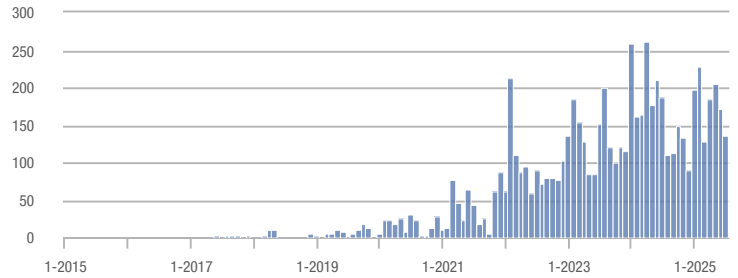
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	183	+ 22.8%	+ 57.8%	5.2	- 5.3%	+ 53.3%	35	+ 29.6%	+ 2.9%
\$250,000-\$349,999	135	- 27.4%	- 21.5%	4.2	- 13.8%	- 4.3%	32	- 15.8%	- 17.9%
\$350,000-\$499,999	39	+ 21.9%	+ 50.0%	3.3	+ 82.8%	+ 112.5%	12	- 33.3%	- 29.4%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	357	- 2.7%	+ 13.7%	4.5	+ 2.2%	+ 29.5%	79	- 4.8%	- 12.2%

Showings

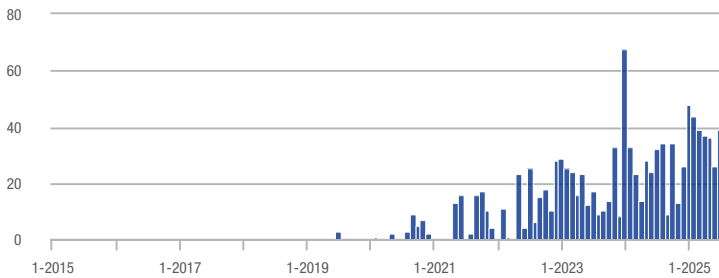
\$249,999 and below



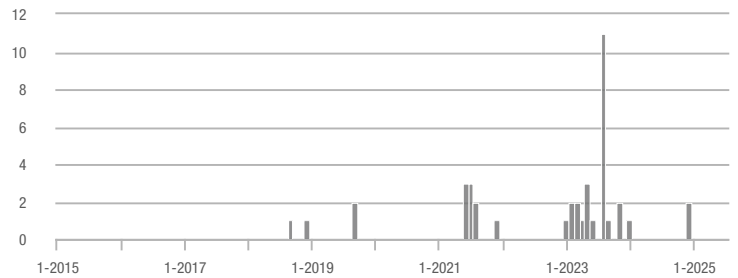
\$250,000-\$349,999



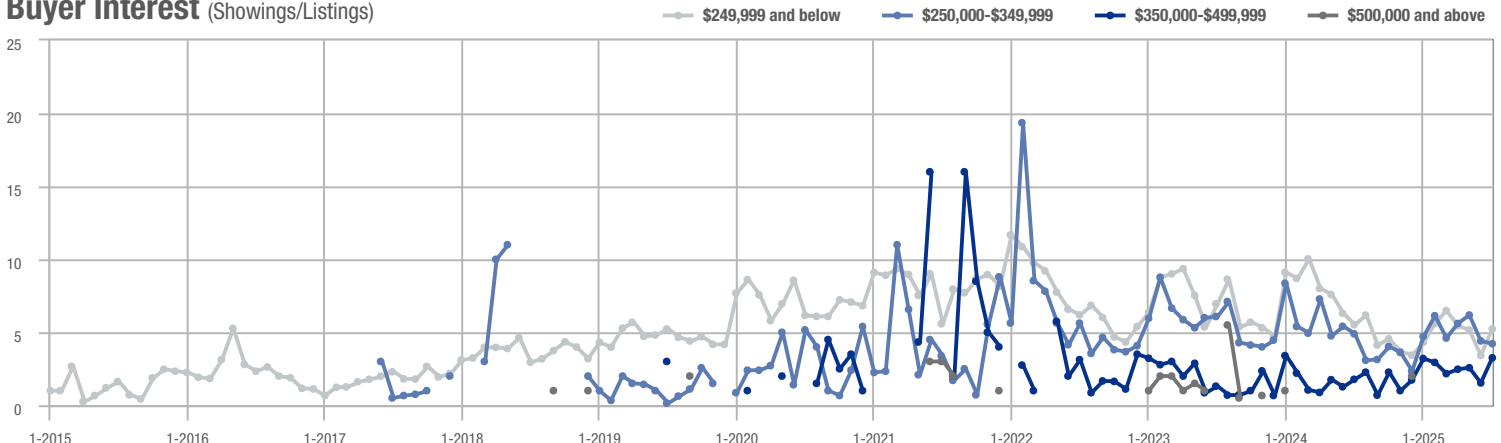
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

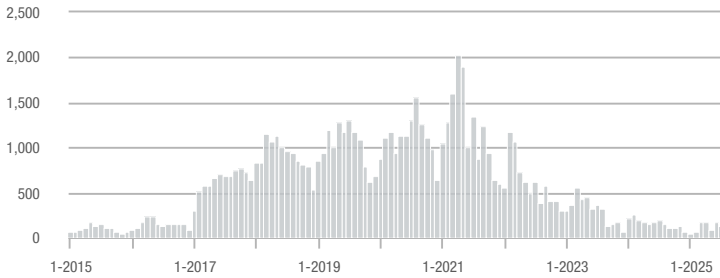


MLS Area 52

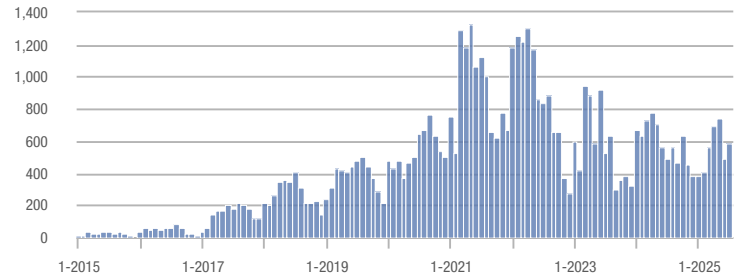
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	122	- 36.5%	- 25.6%	5.3	- 6.1%	- 15.9%	23	- 32.4%	- 11.5%
\$250,000-\$349,999	581	+ 17.4%	+ 17.4%	6.2	- 5.3%	+ 8.5%	93	+ 24.0%	+ 8.1%
\$350,000-\$499,999	620	+ 60.6%	+ 27.3%	4.7	+ 21.4%	+ 12.7%	131	+ 32.3%	+ 12.9%
\$500,000 and above	163	+ 136.2%	+ 32.5%	3.2	+ 52.9%	+ 32.5%	51	+ 54.5%	0.0%
Total	1,486	+ 30.1%	+ 17.1%	5.0	+ 5.2%	+ 9.6%	298	+ 23.7%	+ 6.8%

Showings

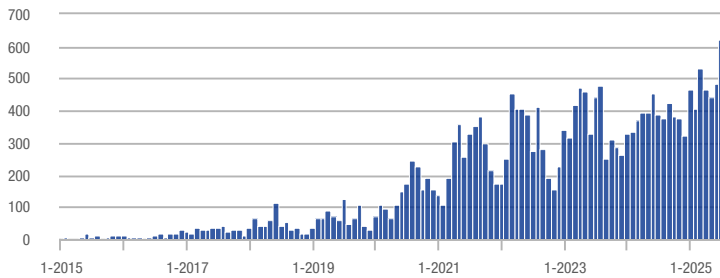
\$249,999 and below



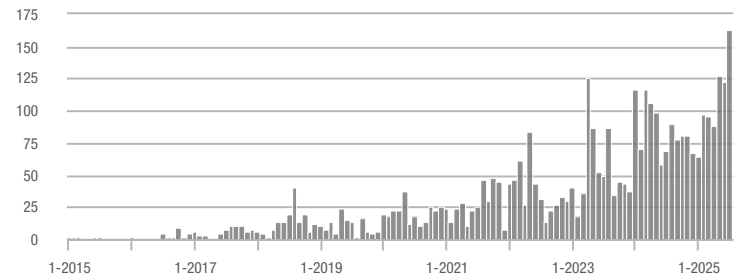
\$250,000-\$349,999



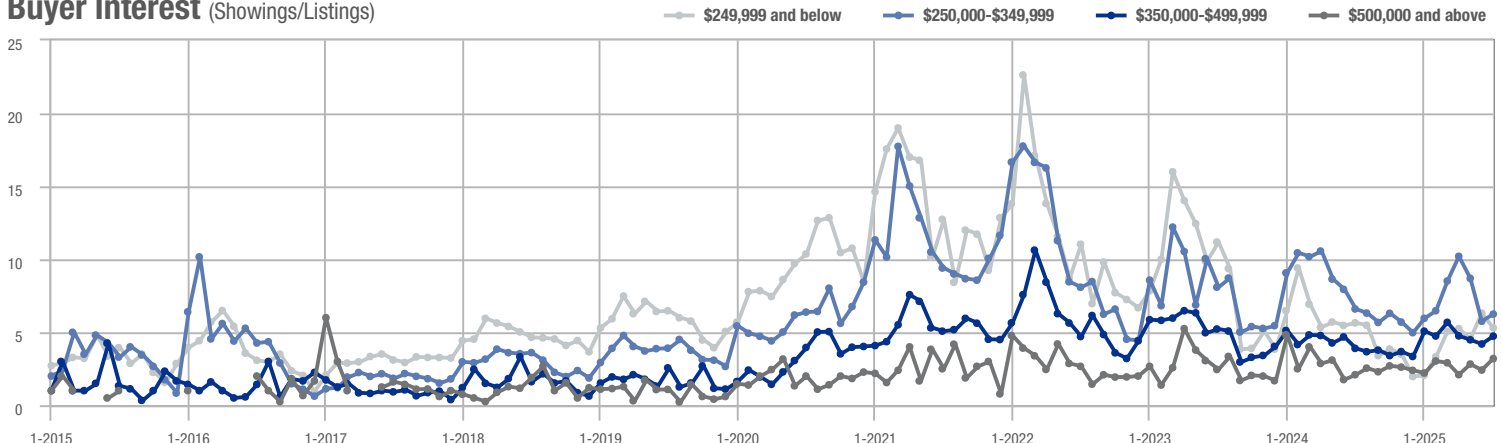
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

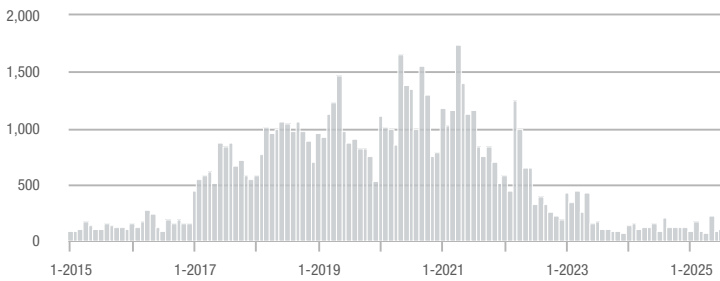


MLS Area 54

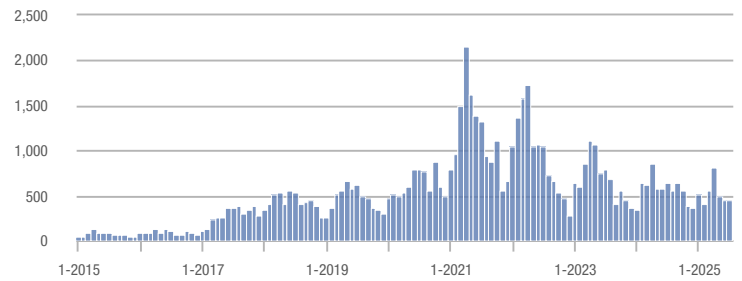
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	96	+ 15.7%	+ 6.7%	5.1	+ 100.9%	+ 23.5%	19	- 42.4%	- 13.6%
\$250,000-\$349,999	453	- 29.9%	+ 0.2%	5.4	- 16.5%	- 14.1%	84	- 16.0%	+ 16.7%
\$350,000-\$499,999	538	- 14.6%	- 14.6%	4.6	- 7.3%	- 8.8%	117	- 7.9%	- 6.4%
\$500,000 and above	281	- 25.9%	- 21.5%	2.6	- 13.4%	- 13.4%	107	- 14.4%	- 9.3%
Total	1,368	- 21.3%	- 10.6%	4.2	- 7.3%	- 7.9%	327	- 15.1%	- 3.0%

Showings

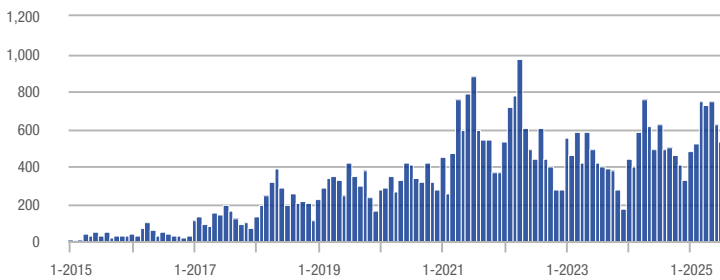
\$249,999 and below



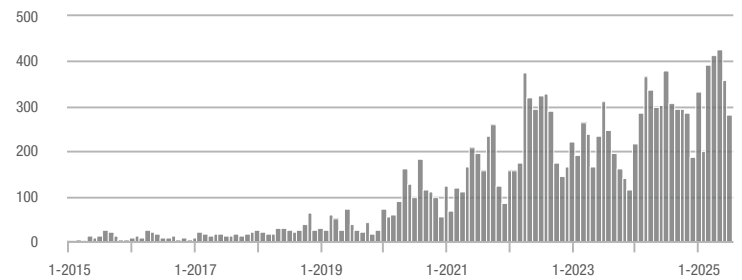
\$250,000-\$349,999



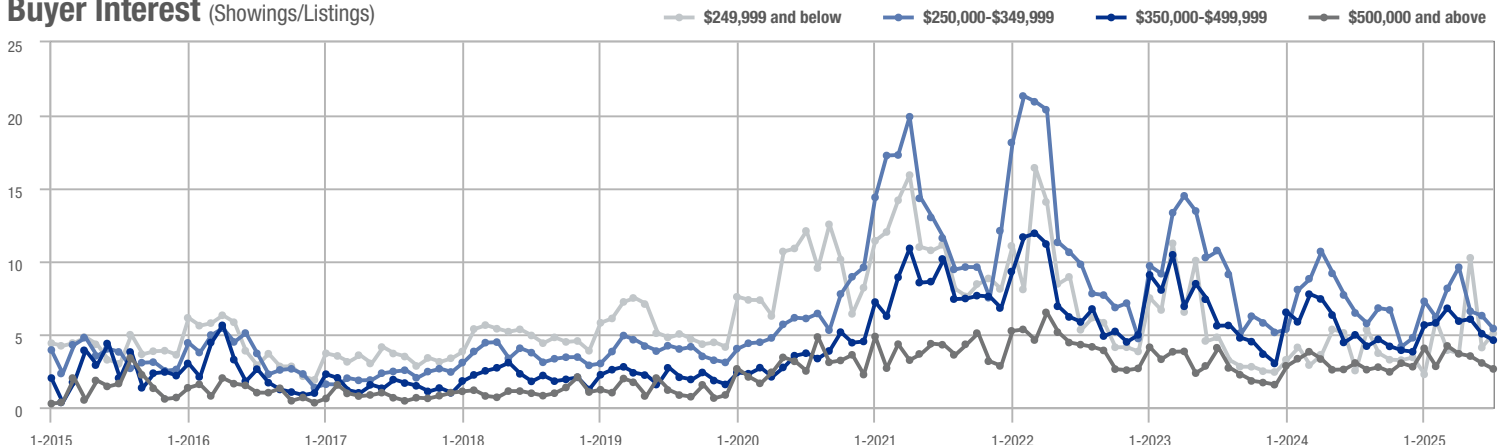
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

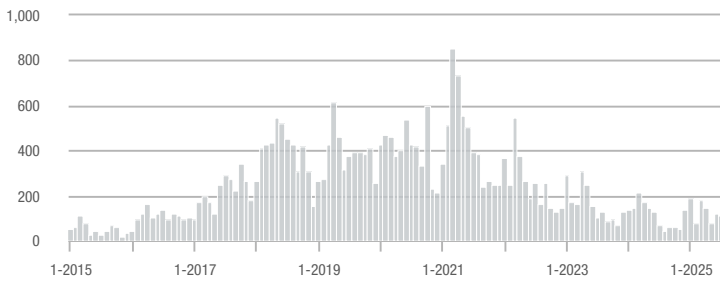


MLS Area 60

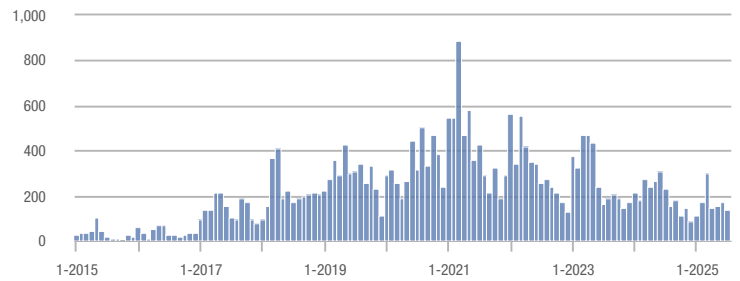
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	112	+ 72.3%	- 8.2%	4.7	+ 50.8%	- 4.4%	24	+ 14.3%	- 4.0%
\$250,000-\$349,999	136	- 40.1%	- 22.3%	3.6	- 38.5%	- 26.4%	38	- 2.6%	+ 5.6%
\$350,000-\$499,999	289	- 4.0%	+ 10.7%	5.5	- 27.5%	- 3.9%	53	+ 32.5%	+ 15.2%
\$500,000 and above	246	- 2.0%	- 23.1%	4.6	- 18.3%	- 21.7%	54	+ 20.0%	- 1.8%
Total	783	- 7.2%	- 10.8%	4.6	- 20.4%	- 14.5%	169	+ 16.6%	+ 4.3%

Showings

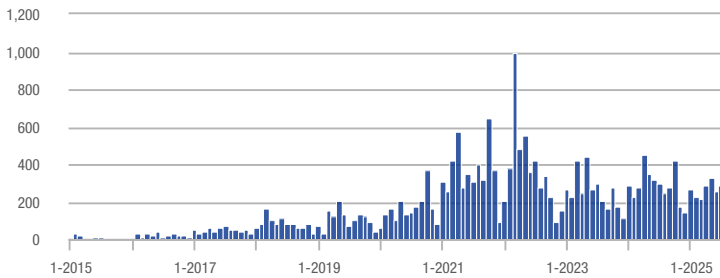
\$249,999 and below



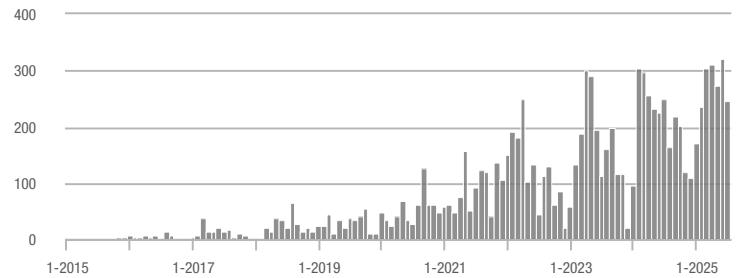
\$250,000-\$349,999



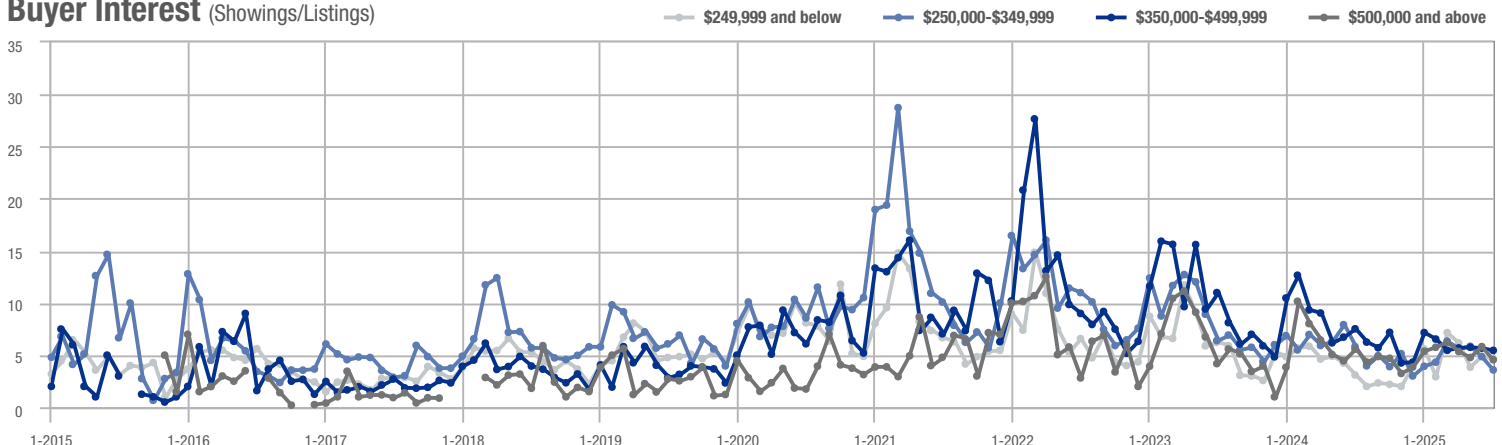
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

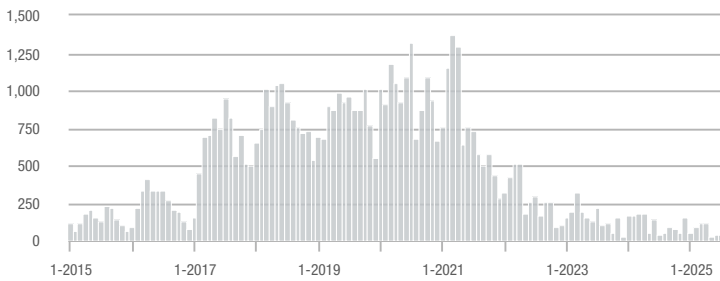


MLS Area 62

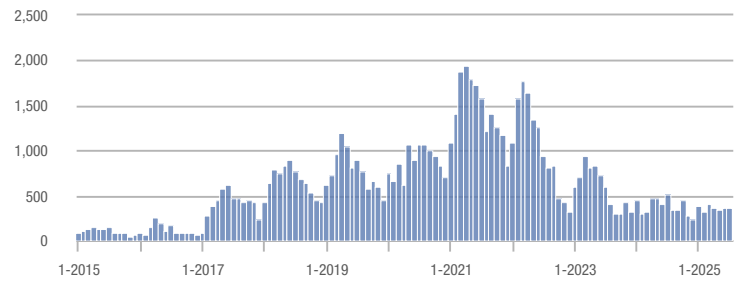
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	40	+ 5.3%	+ 21.2%	3.1	+ 29.6%	- 6.8%	13	- 18.8%	+ 30.0%
\$250,000-\$349,999	363	- 30.1%	- 1.6%	7.9	- 24.0%	- 1.6%	46	- 8.0%	0.0%
\$350,000-\$499,999	762	- 0.5%	- 19.7%	4.9	- 8.8%	- 12.5%	156	+ 9.1%	- 8.2%
\$500,000 and above	584	+ 20.2%	- 6.3%	3.7	- 1.9%	+ 7.4%	158	+ 22.5%	- 12.7%
Total	1,749	- 3.3%	- 11.4%	4.7	- 12.4%	- 3.3%	373	+ 10.4%	- 8.4%

Showings

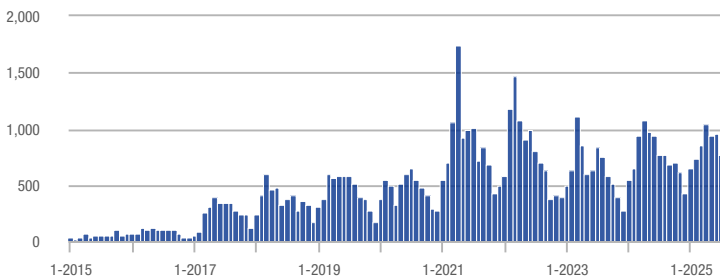
\$249,999 and below



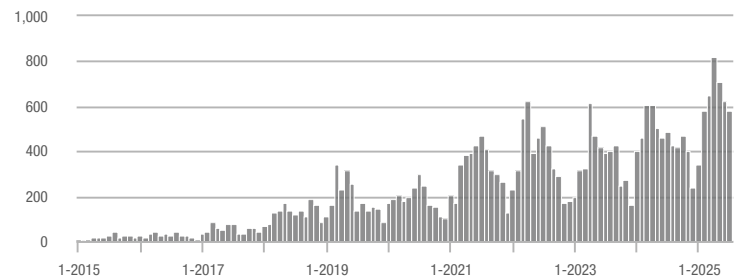
\$250,000-\$349,999



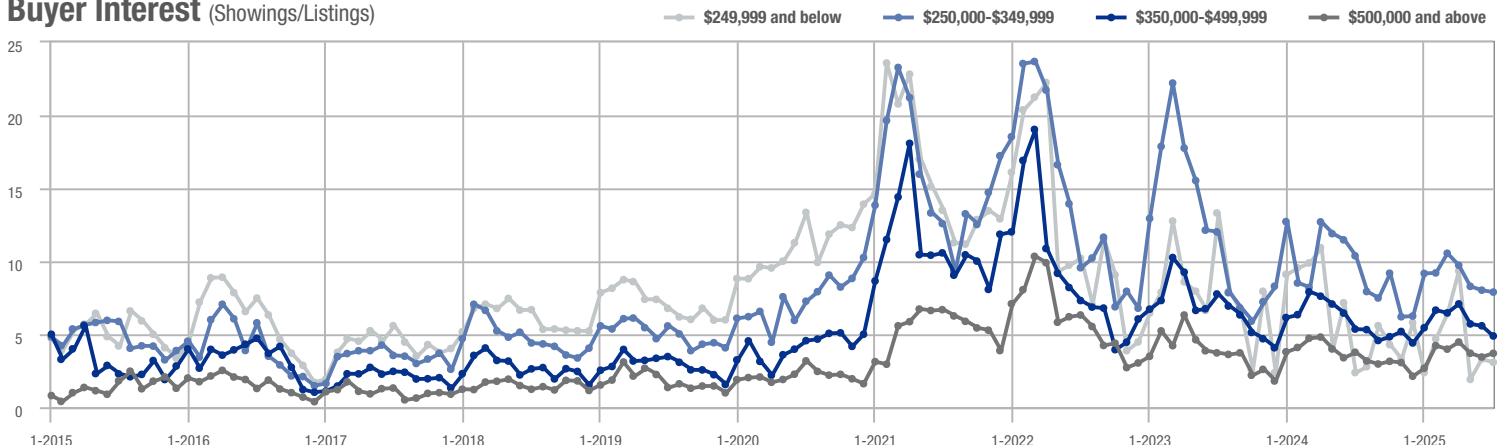
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

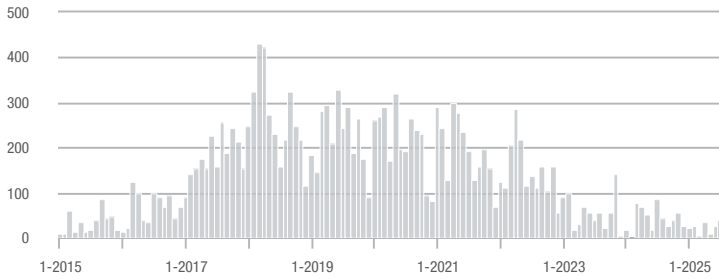


MLS Area 64

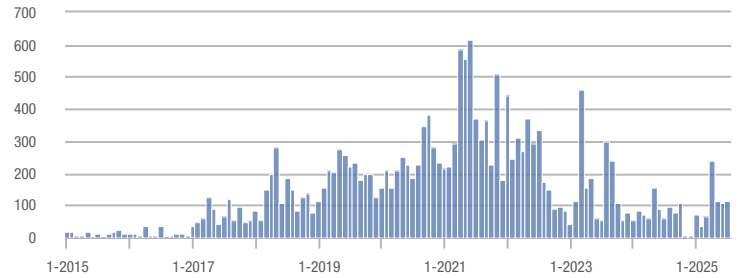
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change	July 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	40	- 54.0%	+ 53.8%	4.4	- 74.5%	+ 36.8%	9	+ 80.0%	+ 12.5%
\$250,000-\$349,999	111	+ 94.7%	+ 0.9%	9.3	+ 143.4%	+ 34.5%	12	- 20.0%	- 25.0%
\$350,000-\$499,999	109	- 70.3%	- 57.9%	5.5	- 33.2%	- 28.5%	20	- 55.6%	- 41.2%
\$500,000 and above	361	+ 20.3%	- 4.5%	6.0	- 7.7%	+ 6.6%	60	+ 30.4%	- 10.4%
Total	621	- 23.4%	- 19.7%	6.1	- 15.8%	- 0.6%	101	- 9.0%	- 19.2%

Showings

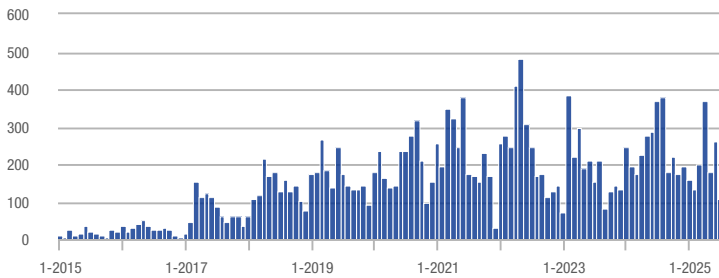
\$249,999 and below



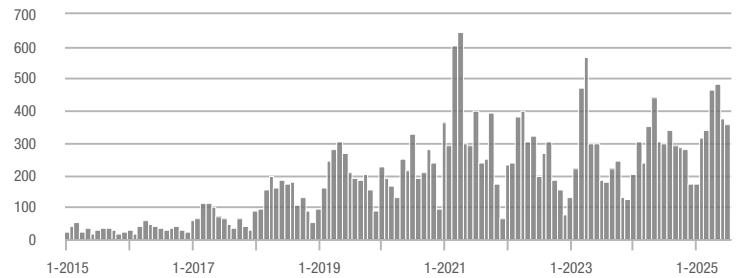
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

