



Showings Report for April 2025

Analytic and Trend Data from Central Virginia Regional MLS



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	130	2.7	48
Appomattox County	1	0.5	2
Brunswick County	12	2.0	6
Buckingham County	15	1.0	15
Caroline County	84	1.4	62
Charles City County	60	5.5	11
Charlotte County	2	0.4	5
Chesterfield County	6,881	6.8	1,018
Colonial Heights City	249	5.0	50
Cumberland County	70	2.0	35
Dinwiddie County	215	3.4	63
Emporia City	25	3.1	8
Essex County	36	1.2	30
Fluvanna County	4	0.7	6
Gloucester County	5	1.7	3
Goochland County	348	2.9	120
Greensville County	14	2.0	7
Halifax County	0	—	0
Hampton City	0	—	1
Hanover County	1,430	4.3	330
Henrico County	6,003	7.4	810
Hopewell City	323	4.1	78
James City County	54	2.2	25
King and Queen County	30	1.9	16
King William County	99	2.5	39
Lancaster County	5	0.6	9
Louisa County	169	1.9	88
Lunenburg County	5	0.8	6
Mathews County	4	1.0	4
Mecklenburg County	1	0.3	3
Middlesex County	12	1.0	12
New Kent County	194	2.2	88
Newport News City	17	3.4	5
Northumberland County	13	0.9	15
Nottoway County	78	2.0	40
Petersburg City	563	3.8	147
Poquoson	0	—	0
Powhatan County	408	4.1	100
Prince Edward County	36	1.5	24
Prince George County	299	3.7	80
Richmond City	3,781	5.6	671
Richmond County	3,803	5.6	685



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Showing Statistics

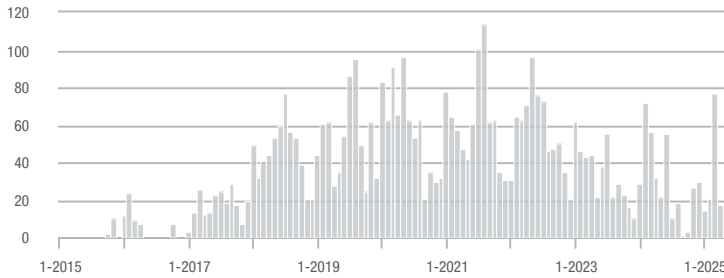
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	23	1.4	17
Surry County	9	1.3	7
Sussex County	33	1.9	17
Westmoreland County	13	1.1	12
Williamsburg City	7	1.8	4
York County	7	2.3	3
Ashland (unincorporated town)	167	3.2	52
Blackstone (unincorporated town)	36	2.0	18
Crewe (unincorporated town)	23	1.8	13
Farmville (unincorporated town)	25	1.3	20
South Boston (unincorporated town)	0	—	0
South Hill (unincorporated town)	0	—	1
Tappahannock (unincorporated town)	20	1.3	15
Waverly (unincorporated town)	9	1.8	5
West Point (unincorporated town)	15	2.5	6
MLS Area 10	1,329	5.0	264
MLS Area 20	484	9.0	54
MLS Area 22	2,174	8.1	268
MLS Area 30	660	5.2	128
MLS Area 32	1,017	10.2	100
MLS Area 34	1,639	7.2	229
MLS Area 36	629	3.6	177
MLS Area 40	616	4.7	131
MLS Area 42	557	6.8	82
MLS Area 44	801	5.2	153
MLS Area 50	413	5.5	75
MLS Area 52	1,423	6.2	229
MLS Area 54	2,016	6.4	314
MLS Area 60	895	6.0	150
MLS Area 62	2,333	6.4	363
MLS Area 64	1,109	9.9	112

Amelia County

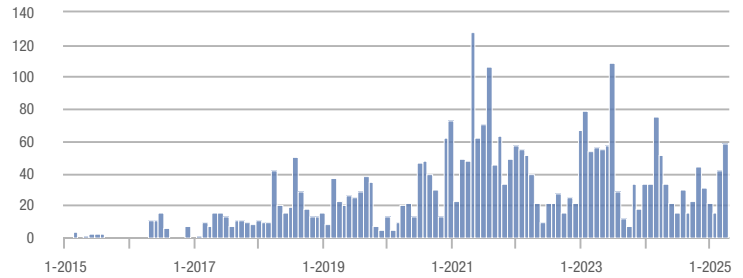
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	17	- 46.9%	- 77.9%	1.2	- 46.9%	- 73.2%	14	0.0%	- 17.6%
\$250,000-\$349,999	59	+ 15.7%	+ 40.5%	3.5	- 25.1%	+ 7.4%	17	+ 54.5%	+ 30.8%
\$350,000-\$499,999	41	+ 41.4%	+ 64.0%	3.7	+ 54.2%	+ 64.0%	11	- 8.3%	0.0%
\$500,000 and above	13	- 63.9%	- 18.8%	2.2	- 39.8%	- 18.8%	6	- 40.0%	0.0%
Total	130	- 12.2%	- 18.8%	2.7	- 14.0%	- 20.4%	48	+ 2.1%	+ 2.1%

Showings

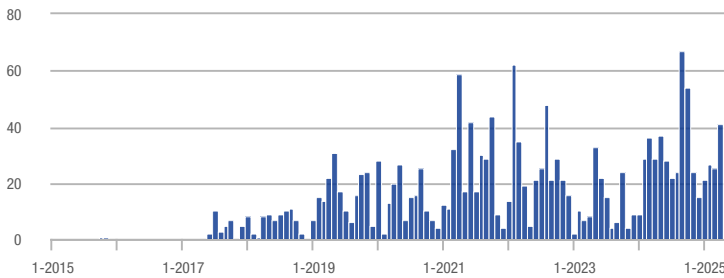
\$249,999 and below



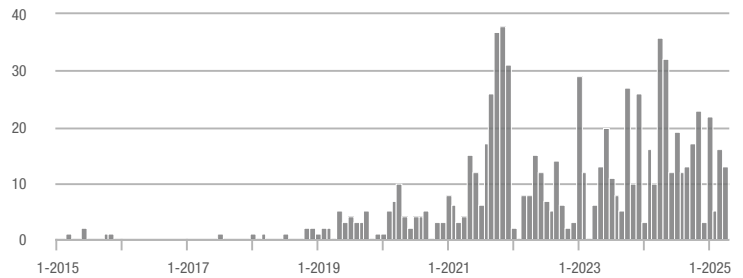
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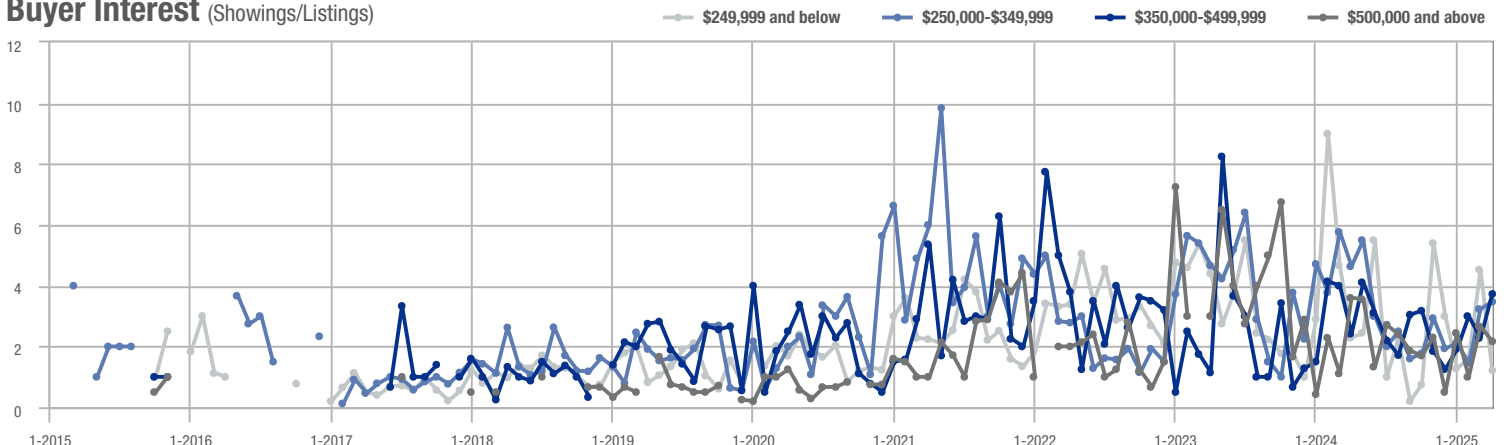
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

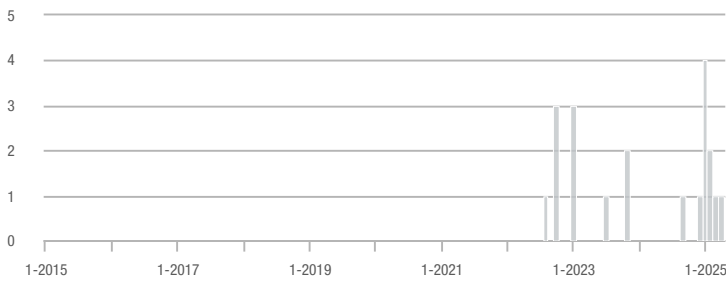


Appomattox County

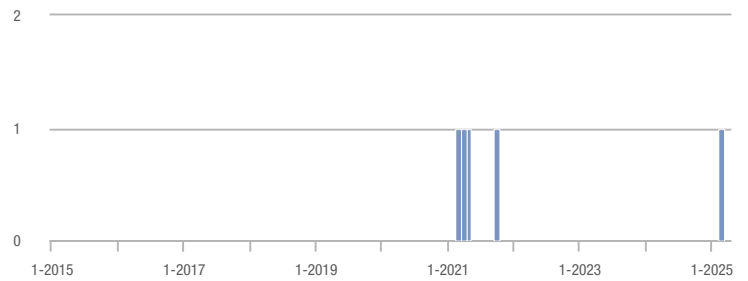
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	—	0.0%	1.0	—	0.0%	1	—	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	—	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	1	—	- 50.0%	0.5	—	- 50.0%	2	—	0.0%

Showings

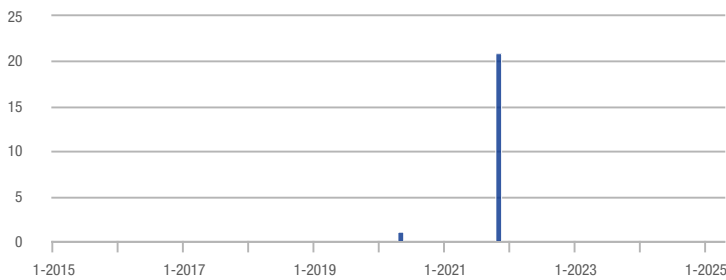
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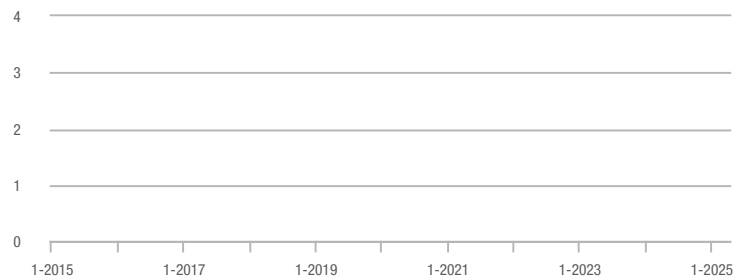
\$250,000-\$349,999



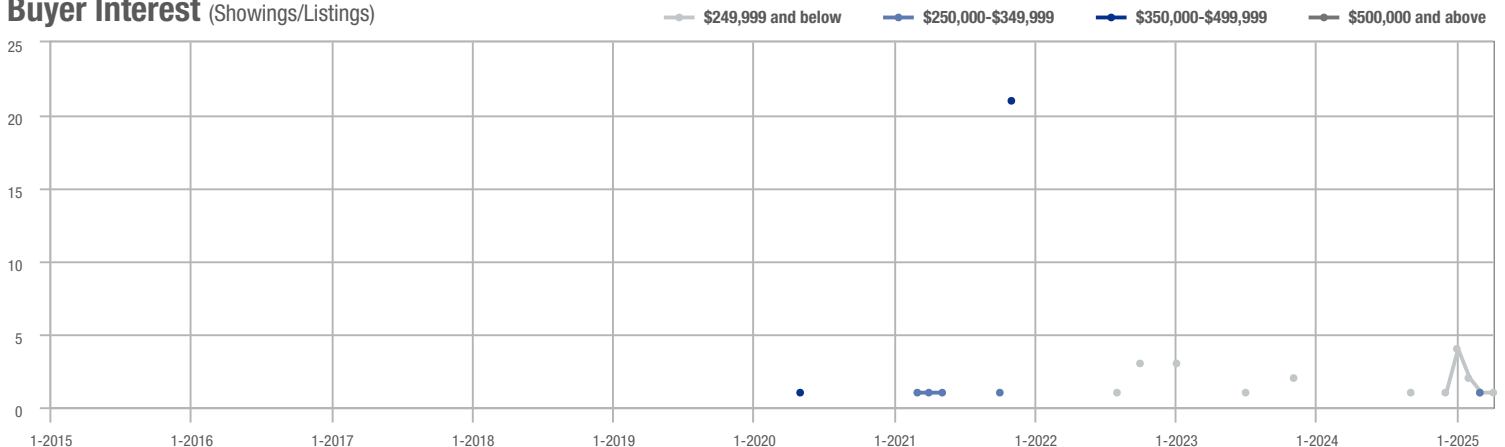
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

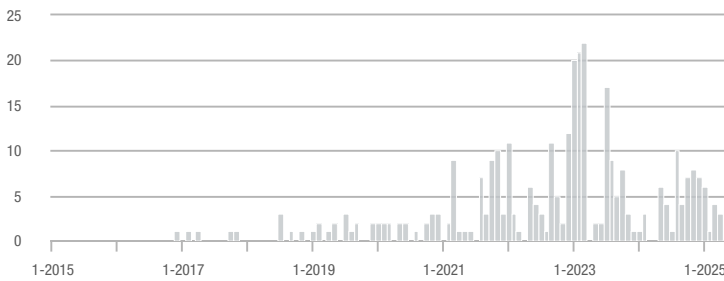


Brunswick County

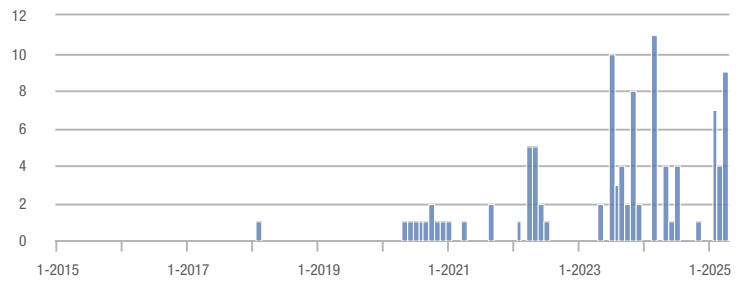
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	—	- 25.0%	1.0	—	0.0%	3	+ 200.0%	- 25.0%
\$250,000-\$349,999	9	—	+ 125.0%	3.0	—	+ 50.0%	3	- 25.0%	+ 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	12	+ 1,100.0%	+ 50.0%	2.0	+ 1,100.0%	+ 50.0%	6	0.0%	0.0%

Showings

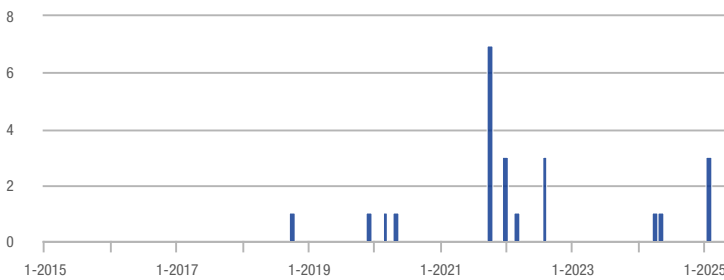
\$249,999 and below



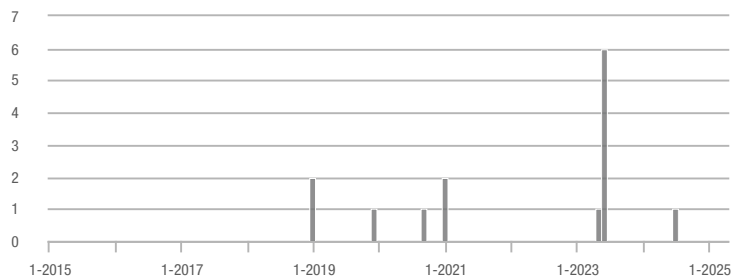
\$250,000-\$349,999



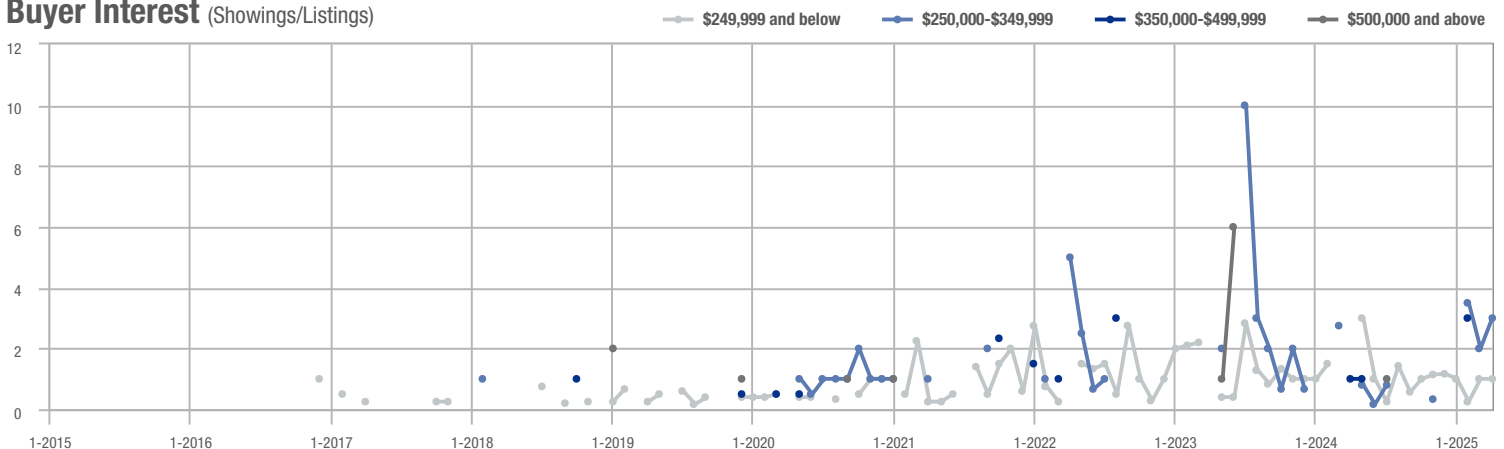
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

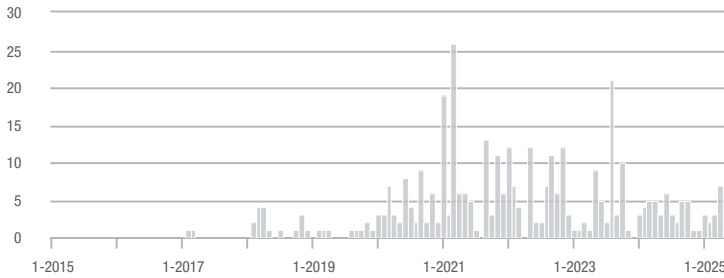


Buckingham County

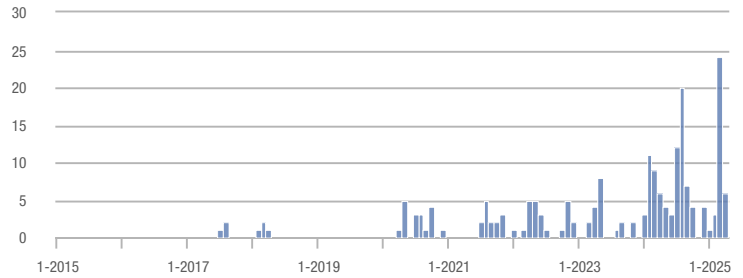
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	7	+ 40.0%	+ 133.3%	1.2	- 6.7%	+ 94.4%	6	+ 50.0%	+ 20.0%
\$250,000-\$349,999	6	0.0%	- 75.0%	1.5	+ 50.0%	- 62.5%	4	- 33.3%	- 33.3%
\$350,000-\$499,999	0	—	—	—	—	—	1	- 50.0%	0.0%
\$500,000 and above	2	- 50.0%	- 71.4%	0.5	- 50.0%	- 64.3%	4	0.0%	- 20.0%
Total	15	- 25.0%	- 55.9%	1.0	- 20.0%	- 50.0%	15	- 6.3%	- 11.8%

Showings

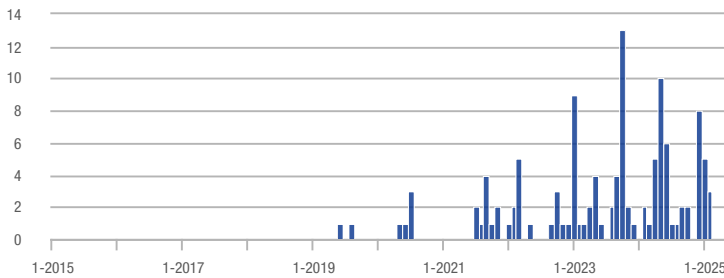
\$249,999 and below



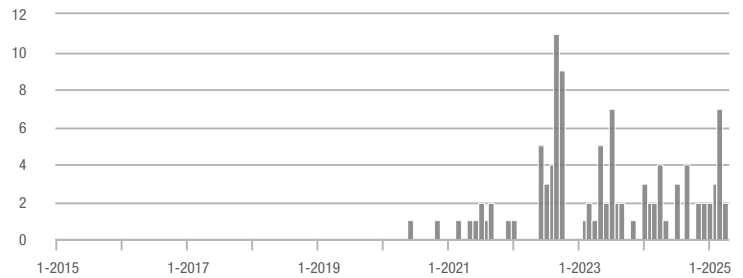
\$250,000-\$349,999



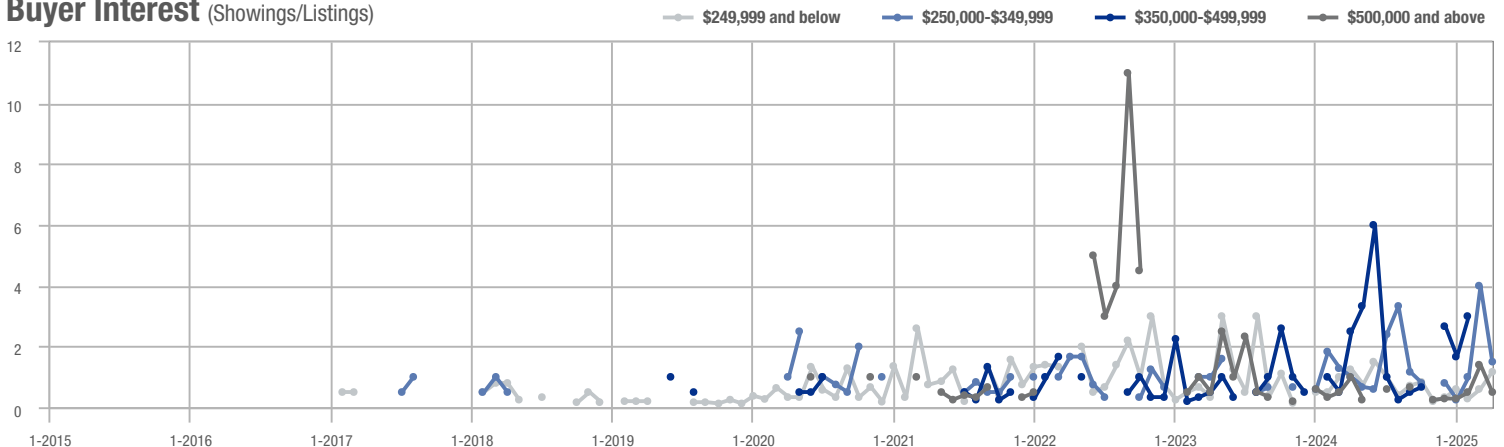
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

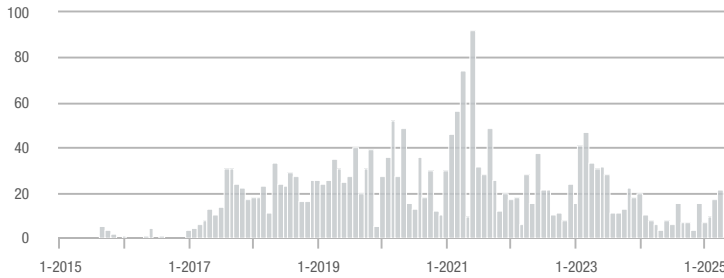


Caroline County

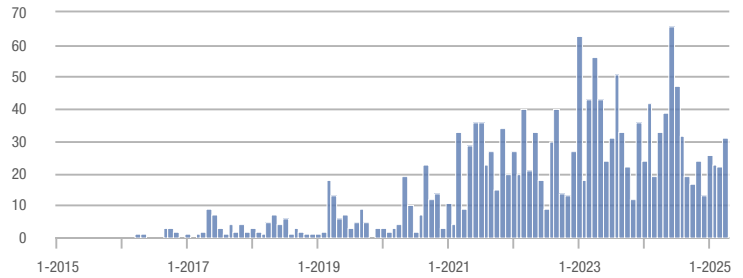
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Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	21	+ 250.0%	+ 23.5%	1.5	+ 250.0%	- 20.6%	14	0.0%	+ 55.6%
\$250,000-\$349,999	31	- 6.1%	+ 40.9%	1.8	- 11.6%	- 17.1%	17	+ 6.3%	+ 70.0%
\$350,000-\$499,999	17	+ 54.5%	- 74.6%	0.8	- 11.7%	- 73.4%	21	+ 75.0%	- 4.5%
\$500,000 and above	15	+ 400.0%	+ 150.0%	1.5	+ 150.0%	+ 100.0%	10	+ 100.0%	+ 25.0%
Total	84	+ 58.5%	- 25.0%	1.4	+ 20.1%	- 40.7%	62	+ 31.9%	+ 26.5%

Showings

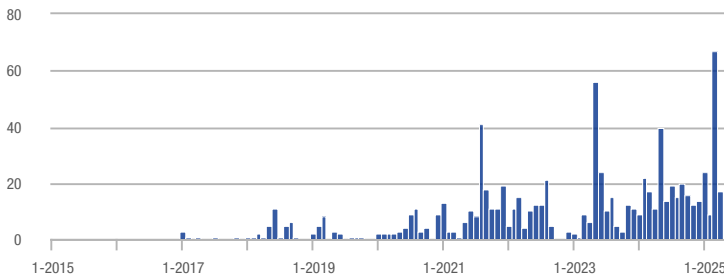
\$249,999 and below



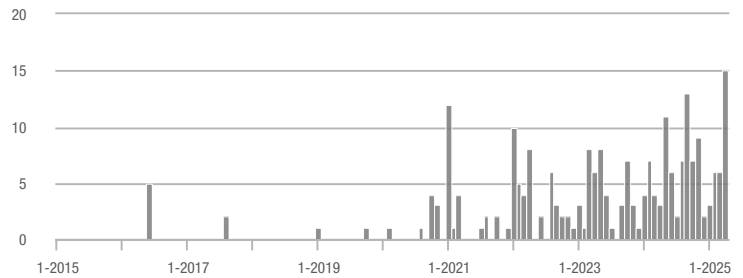
\$250,000-\$349,999



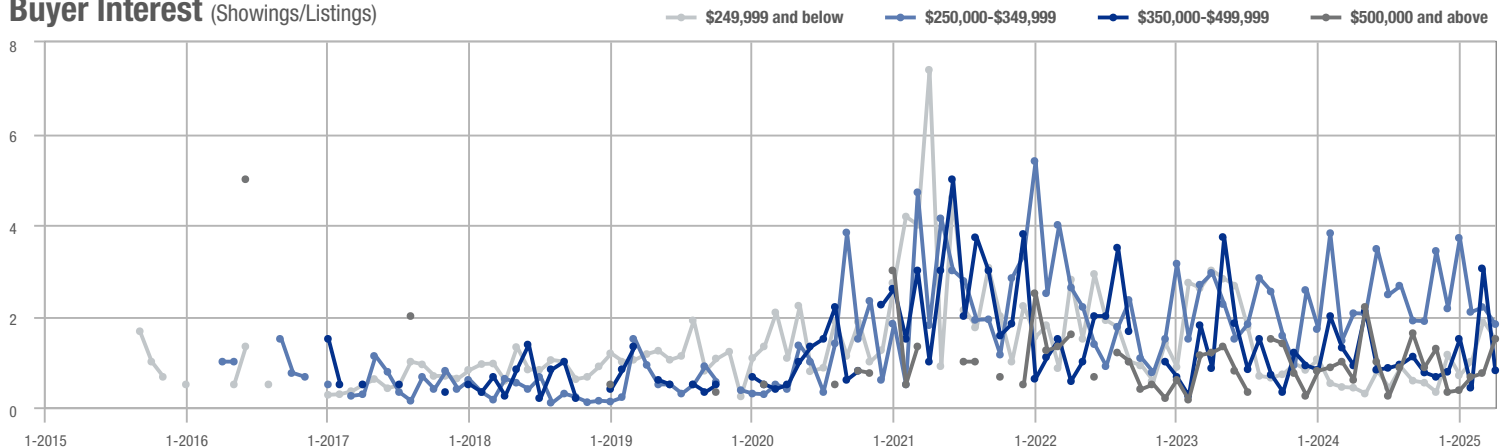
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

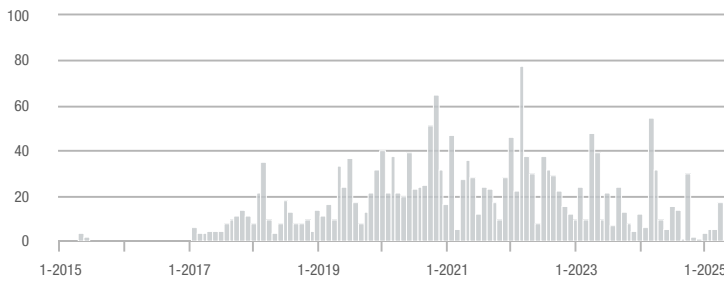


Charles City County

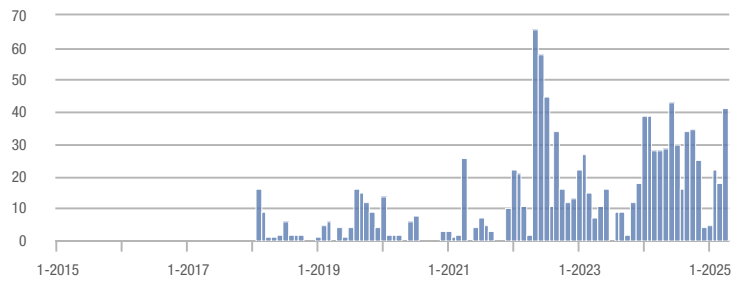
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	17	- 46.9%	+ 240.0%	5.7	- 11.5%	+ 353.3%	3	- 40.0%	- 25.0%
\$250,000-\$349,999	41	+ 46.4%	+ 127.8%	6.8	+ 22.0%	+ 165.7%	6	+ 20.0%	- 14.3%
\$350,000-\$499,999	2	- 80.0%	- 84.6%	1.0	- 40.0%	- 92.3%	2	- 66.7%	+ 100.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	60	- 14.3%	+ 66.7%	5.5	+ 24.7%	+ 81.8%	11	- 31.3%	- 8.3%

Showings

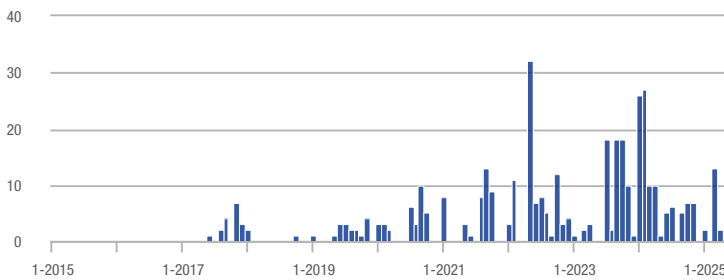
\$249,999 and below



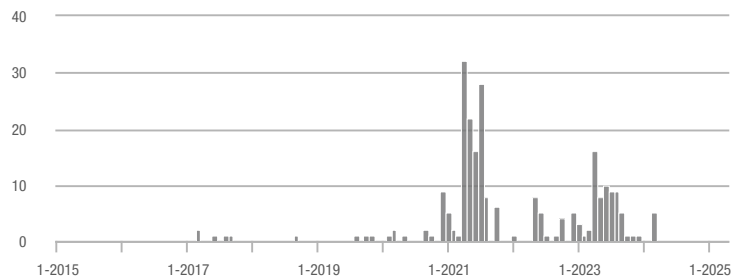
\$250,000-\$349,999



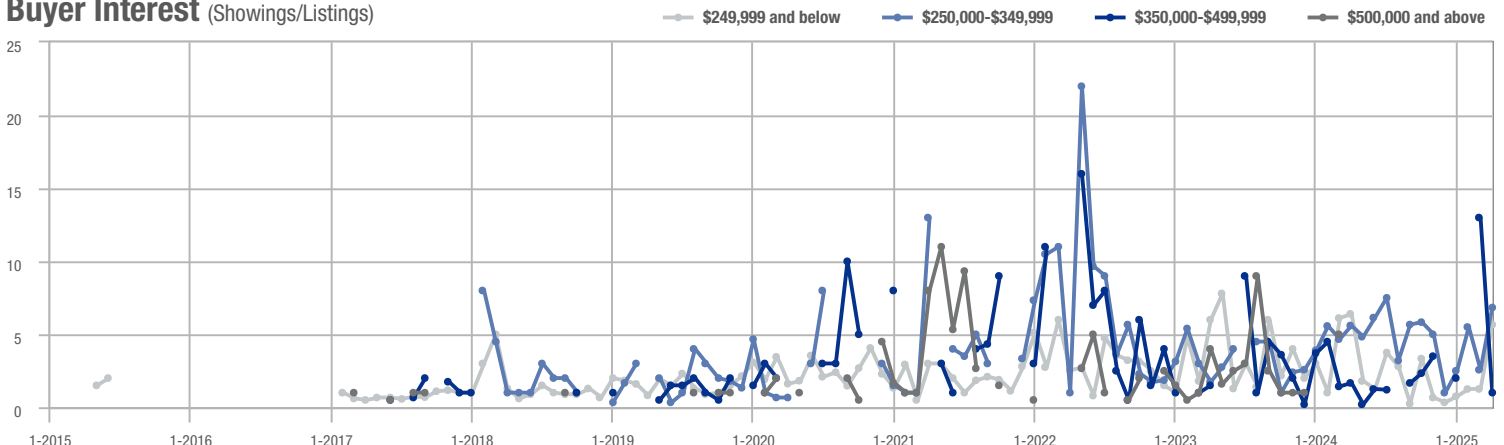
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

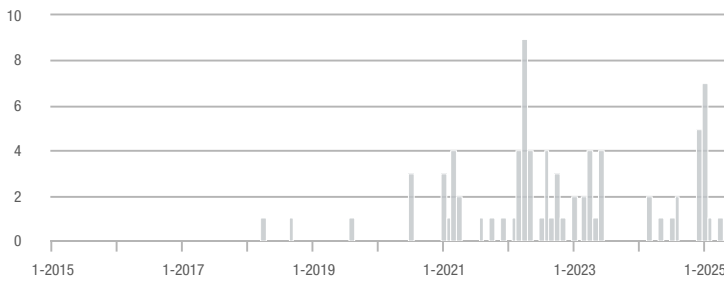


Charlotte County

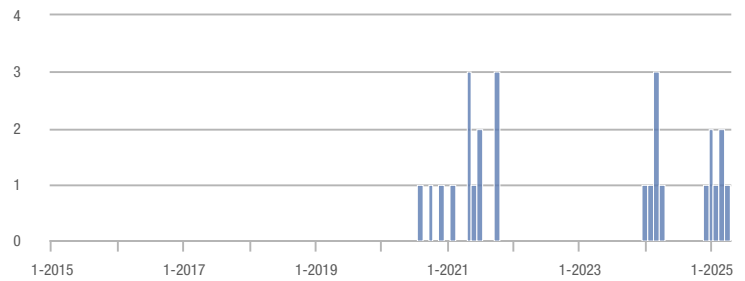
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	—	—	0.5	—	—	2	+ 100.0%	+ 100.0%
\$250,000-\$349,999	1	0.0%	- 50.0%	0.3	- 66.7%	- 50.0%	3	+ 200.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	2	+ 100.0%	- 60.0%	0.4	+ 60.0%	- 60.0%	5	+ 25.0%	0.0%

Showings

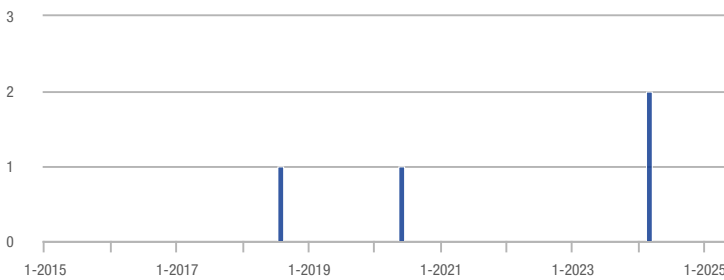
\$249,999 and below



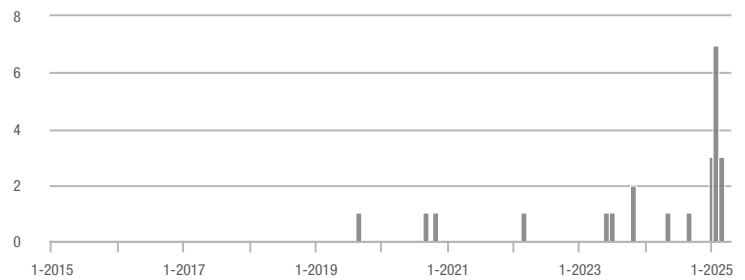
\$250,000-\$349,999



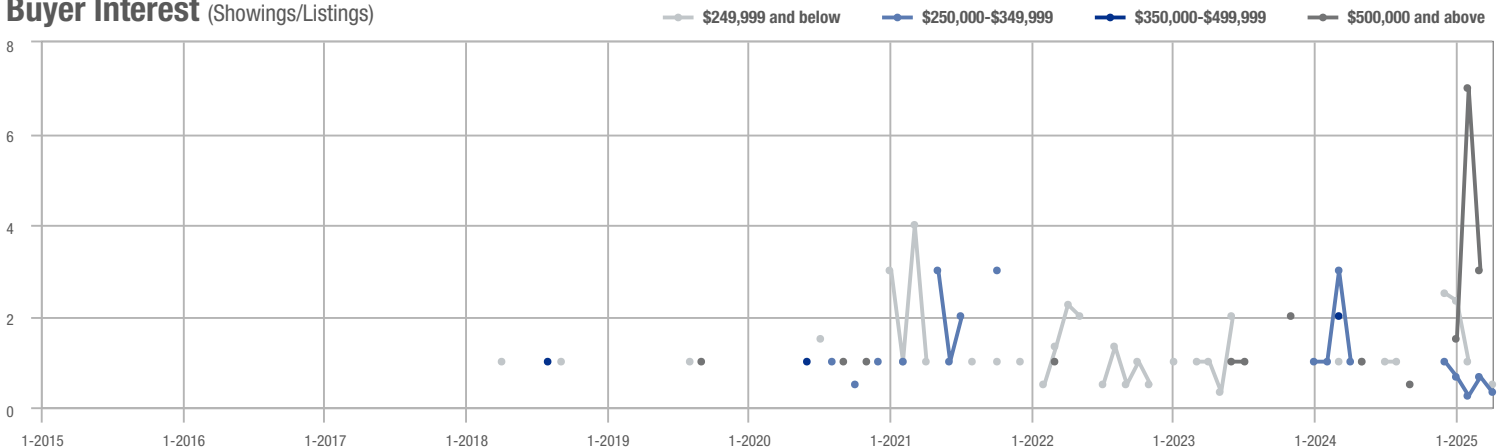
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

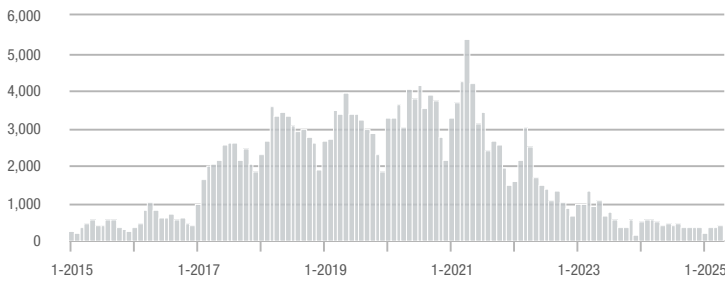


Chesterfield County

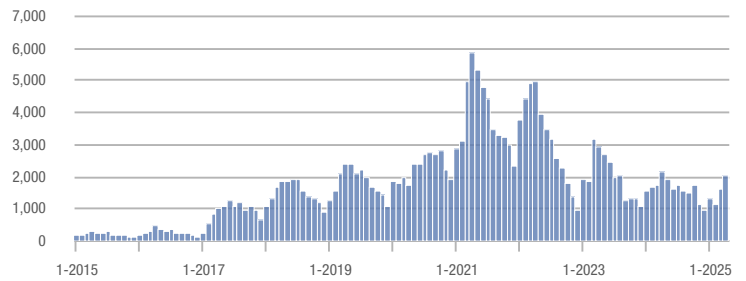
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	394	- 25.7%	+ 6.2%	5.5	- 11.2%	+ 16.5%	72	- 16.3%	- 8.9%
\$250,000-\$349,999	2,060	- 4.9%	+ 29.7%	10.9	+ 4.1%	+ 22.2%	189	- 8.7%	+ 6.2%
\$350,000-\$499,999	2,616	+ 6.9%	+ 11.7%	7.0	- 0.0%	+ 5.7%	372	+ 6.9%	+ 5.7%
\$500,000 and above	1,811	+ 29.2%	+ 22.0%	4.7	+ 7.4%	+ 7.1%	385	+ 20.3%	+ 13.9%
Total	6,881	+ 5.1%	+ 18.9%	6.8	- 0.8%	+ 10.6%	1,018	+ 5.9%	+ 7.5%

Showings

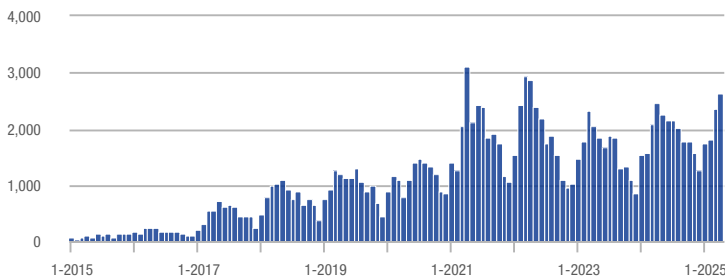
\$249,999 and below



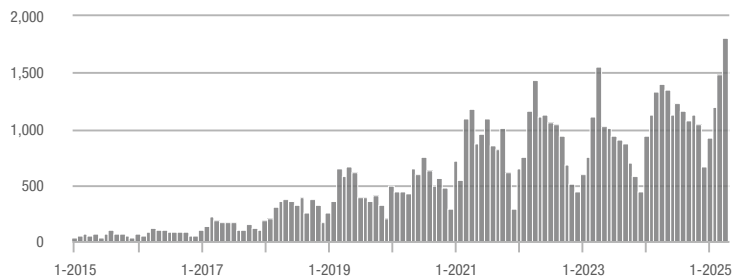
\$250,000-\$349,999



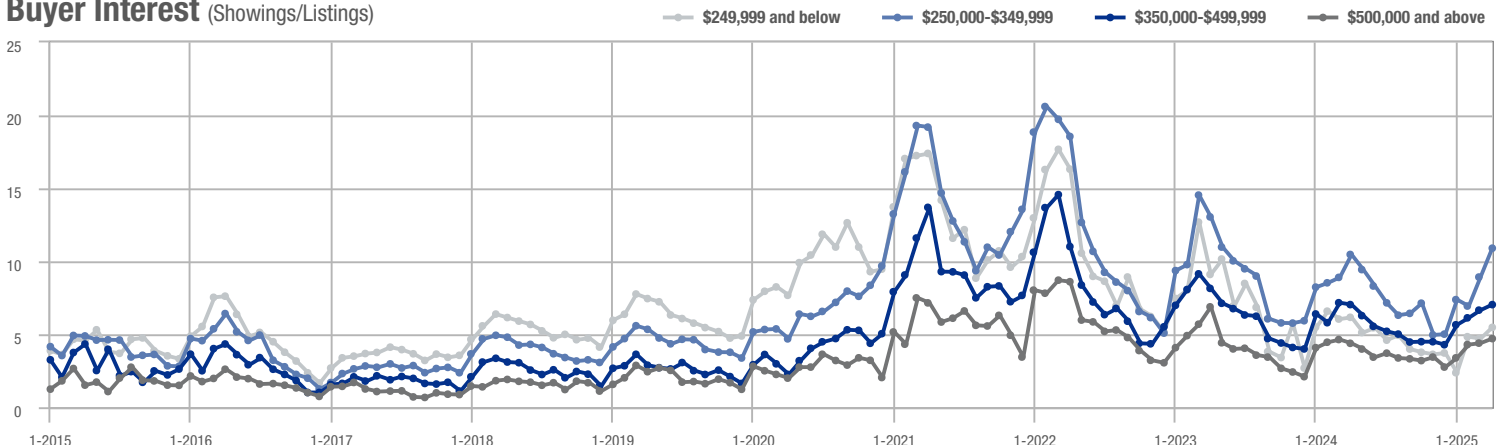
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

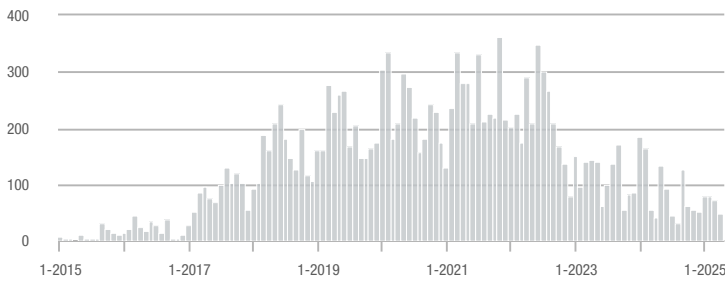


Colonial Heights City

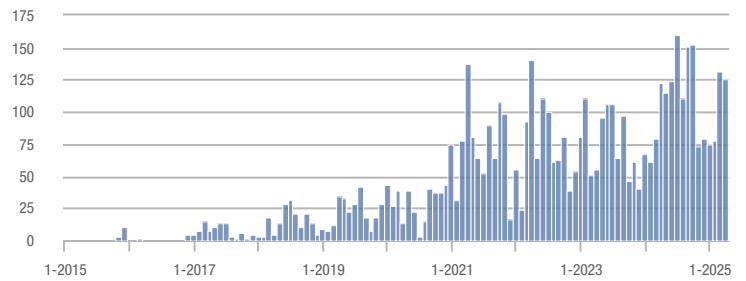
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	47	+ 11.9%	- 34.7%	4.3	- 8.4%	- 5.1%	11	+ 22.2%	- 31.3%
\$250,000-\$349,999	126	+ 3.3%	- 4.5%	5.3	- 18.2%	- 0.6%	24	+ 26.3%	- 4.0%
\$350,000-\$499,999	76	+ 94.9%	+ 100.0%	5.1	+ 29.9%	+ 86.7%	15	+ 50.0%	+ 7.1%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	249	+ 17.5%	+ 2.9%	5.0	- 8.4%	+ 13.2%	50	+ 28.2%	- 9.1%

Showings

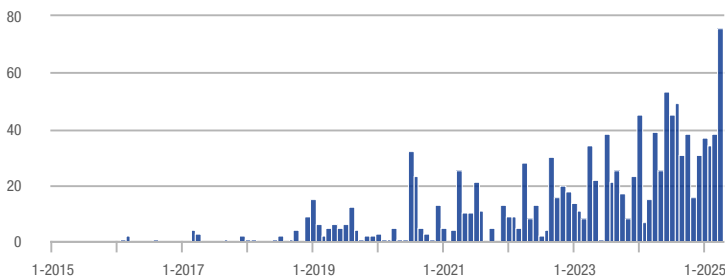
\$249,999 and below



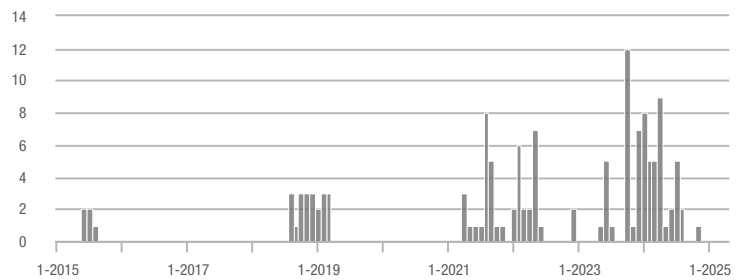
\$250,000-\$349,999



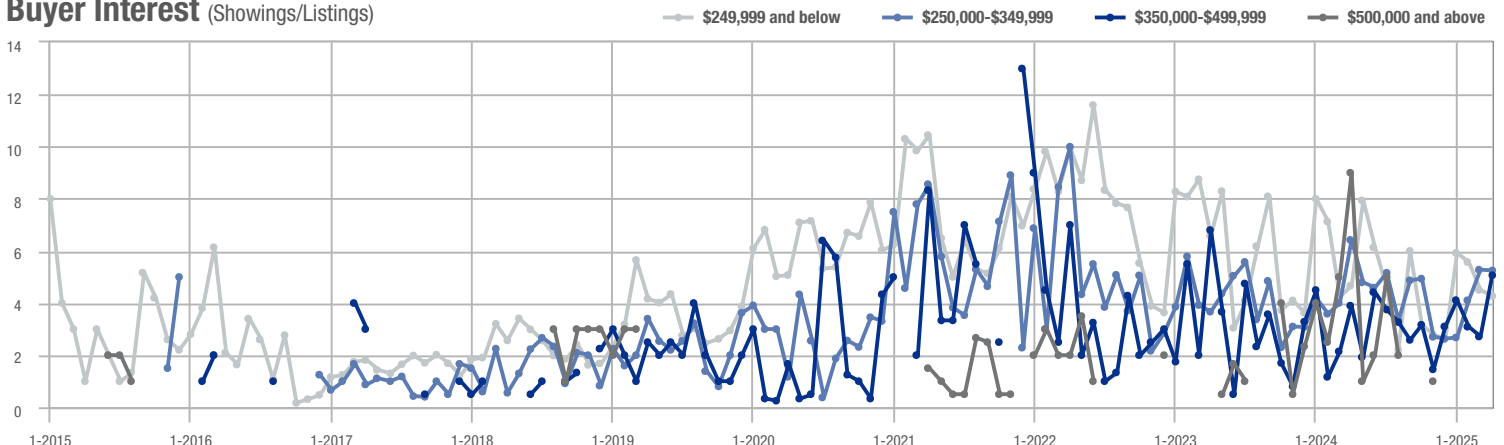
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

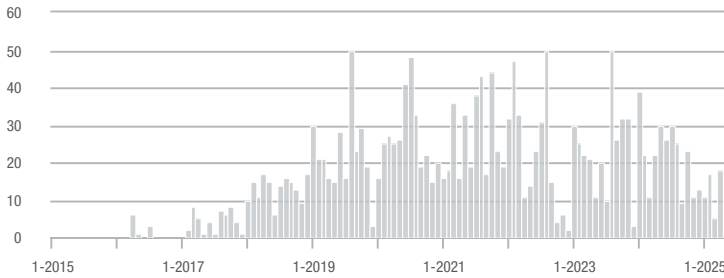


Cumberland County

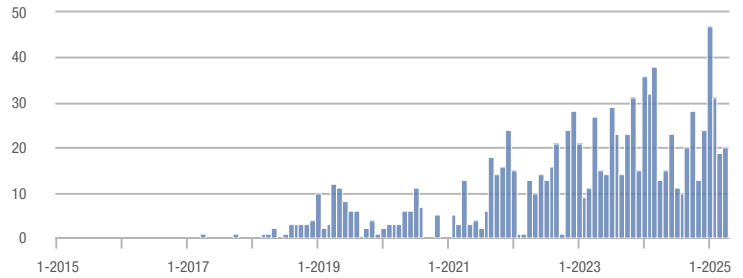
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	18	- 18.2%	+ 260.0%	1.8	+ 14.5%	+ 224.0%	10	- 28.6%	+ 11.1%
\$250,000-\$349,999	20	+ 53.8%	+ 5.3%	2.9	+ 75.8%	+ 35.3%	7	- 12.5%	- 22.2%
\$350,000-\$499,999	24	+ 71.4%	- 38.5%	1.7	- 26.5%	- 47.3%	14	+ 133.3%	+ 16.7%
\$500,000 and above	8	- 38.5%	+ 300.0%	2.0	- 53.8%	+ 200.0%	4	+ 33.3%	+ 33.3%
Total	70	+ 12.9%	+ 7.7%	2.0	0.0%	+ 1.5%	35	+ 12.9%	+ 6.1%

Showings

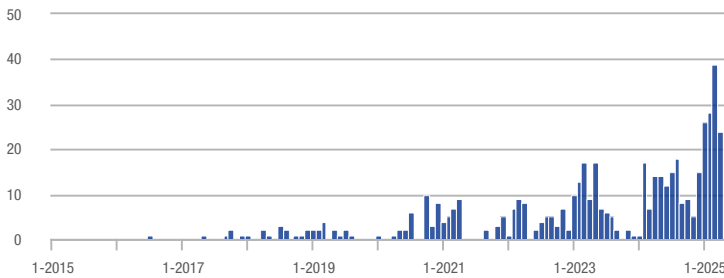
\$249,999 and below



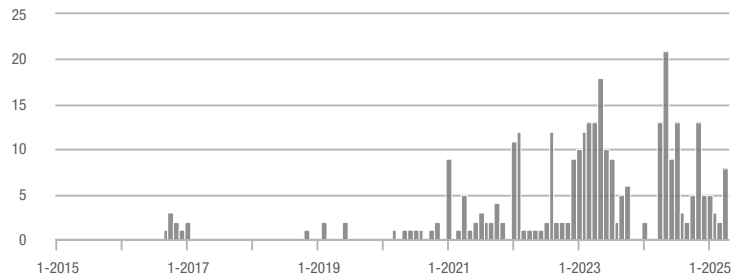
\$250,000-\$349,999



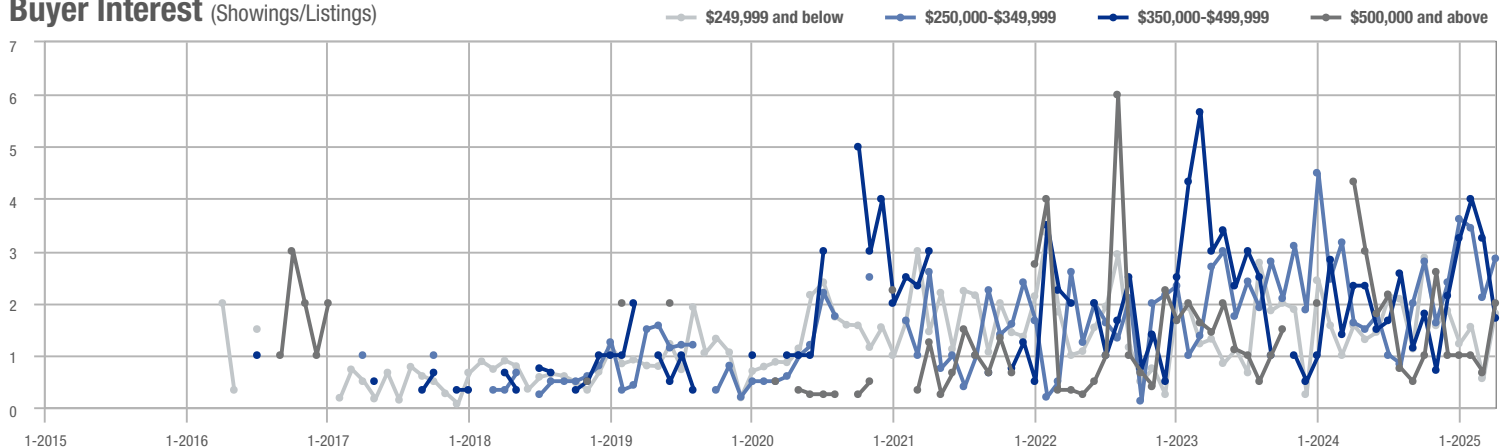
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

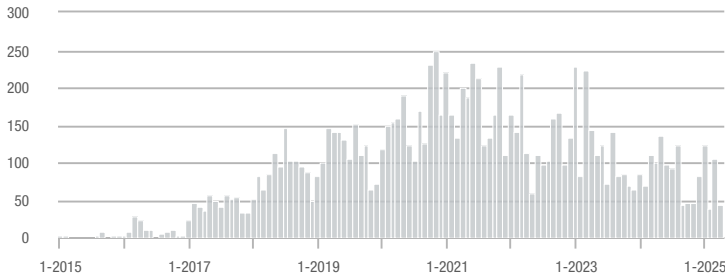


Dinwiddie County

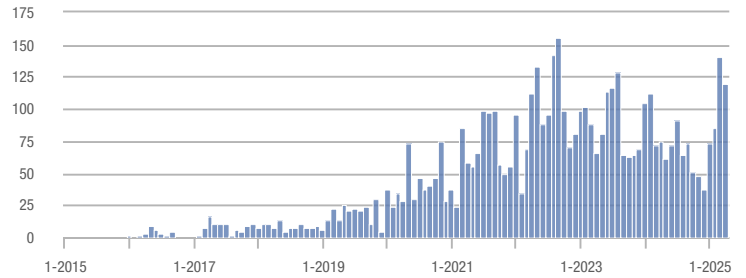
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	43	- 57.4%	- 59.0%	2.9	- 9.2%	- 42.7%	15	- 53.1%	- 28.6%
\$250,000-\$349,999	120	+ 60.0%	- 14.3%	5.7	+ 67.6%	- 2.0%	21	- 4.5%	- 12.5%
\$350,000-\$499,999	47	+ 235.7%	+ 176.5%	2.4	+ 118.2%	+ 52.1%	20	+ 53.8%	+ 81.8%
\$500,000 and above	5	- 61.5%	+ 66.7%	0.7	- 83.5%	+ 19.0%	7	+ 133.3%	+ 40.0%
Total	215	+ 5.9%	- 18.9%	3.4	+ 17.7%	- 21.4%	63	- 10.0%	+ 3.3%

Showings

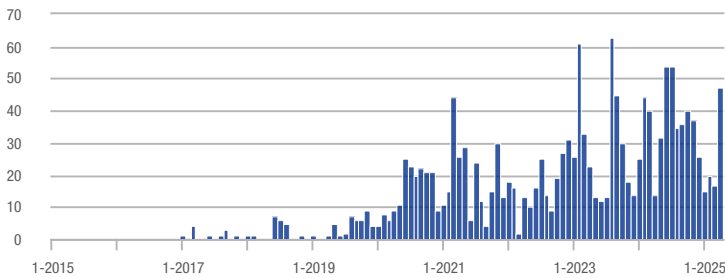
\$249,999 and below



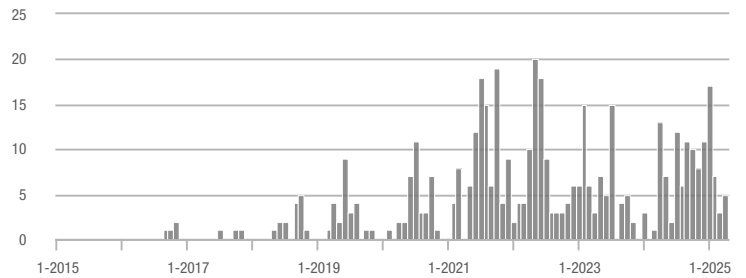
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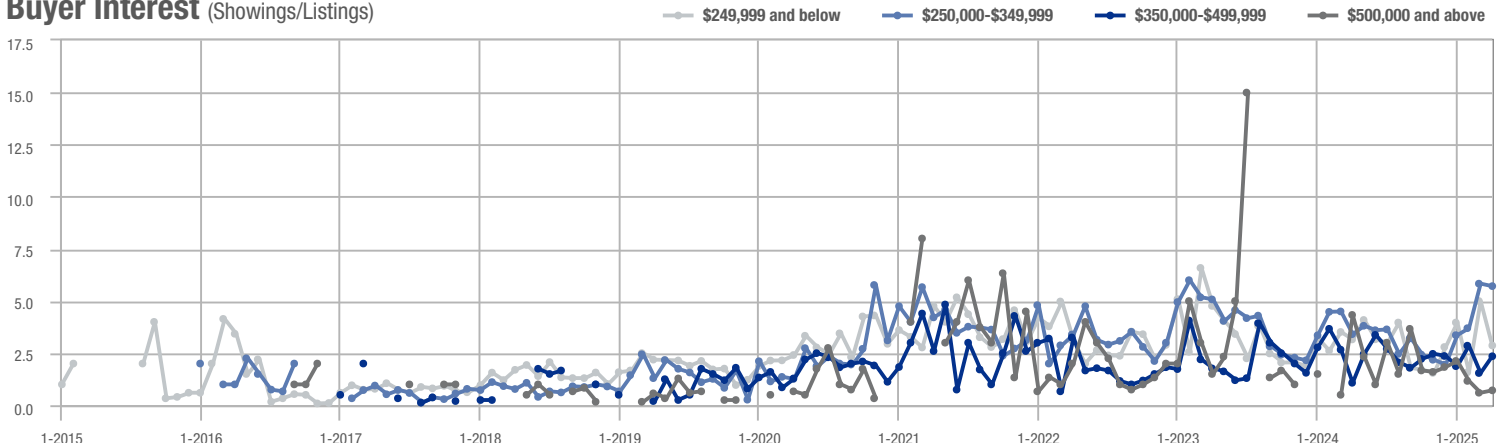
\$350,000-\$499,999



\$500,000 and above



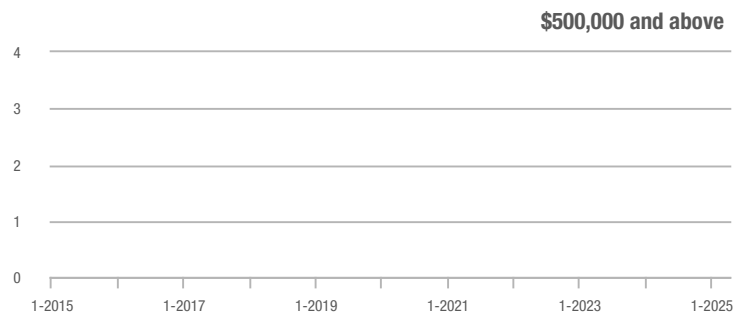
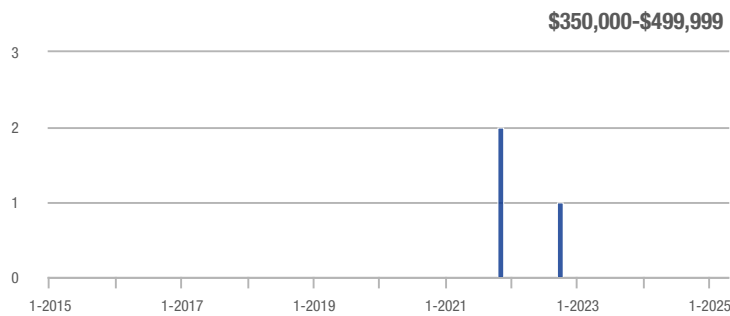
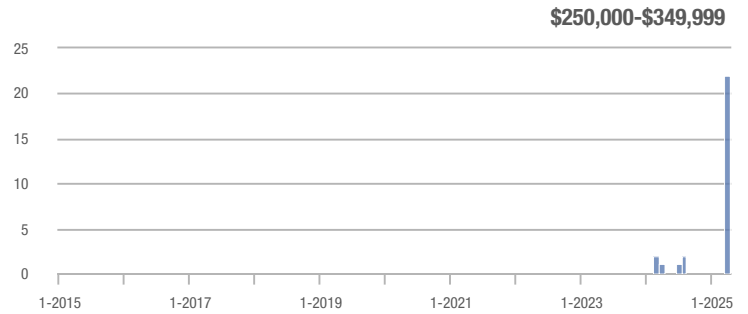
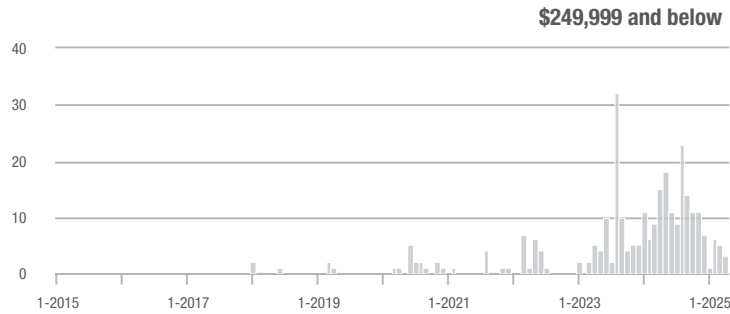
Buyer Interest (Showings/Listings)



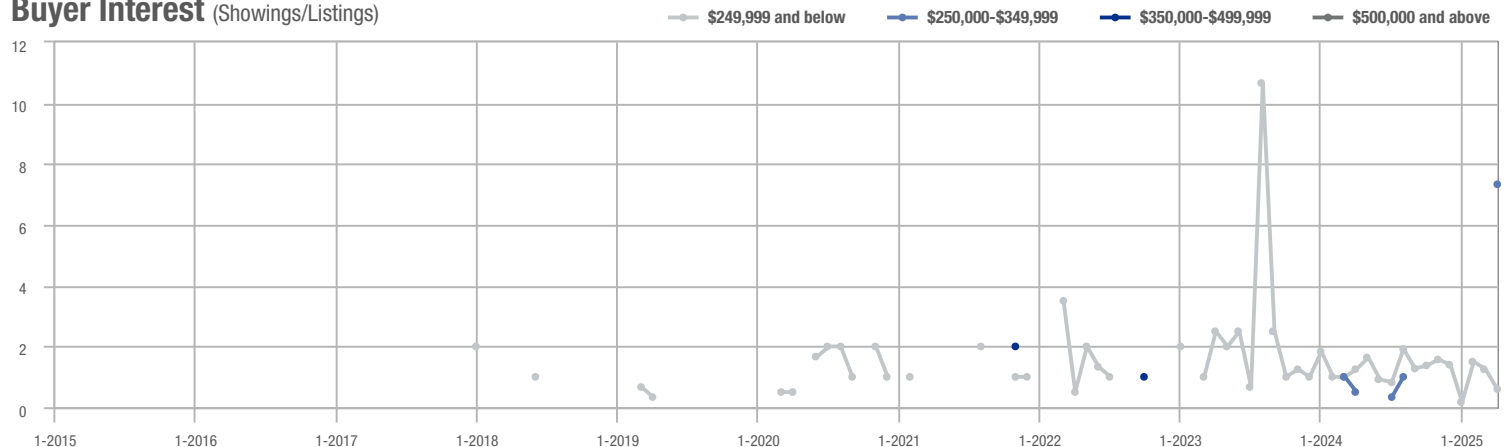
Emporia City

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 80.0%	- 40.0%	0.6	- 52.0%	- 52.0%	5	- 58.3%	+ 25.0%
\$250,000-\$349,999	22	+ 2,100.0%	—	7.3	+ 1,366.7%	—	3	+ 50.0%	+ 200.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	25	+ 56.3%	+ 400.0%	3.1	+ 173.4%	+ 212.5%	8	- 42.9%	+ 60.0%

Showings



Buyer Interest (Showings/Listings)

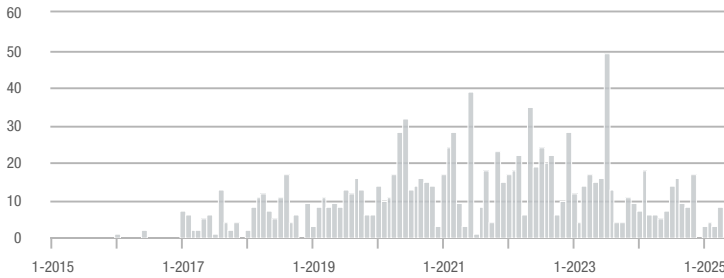


Essex County

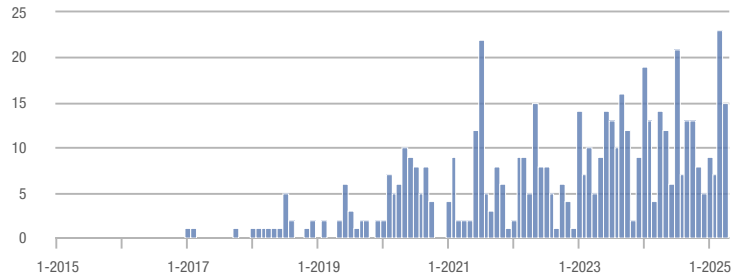
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	8	+ 33.3%	+ 166.7%	2.0	+ 133.3%	+ 100.0%	4	- 42.9%	+ 33.3%
\$250,000-\$349,999	15	+ 7.1%	- 34.8%	1.3	- 28.6%	- 29.3%	12	+ 50.0%	- 7.7%
\$350,000-\$499,999	10	+ 900.0%	+ 150.0%	1.0	+ 800.0%	+ 150.0%	10	+ 11.1%	0.0%
\$500,000 and above	3	—	- 40.0%	0.8	—	+ 5.0%	4	- 20.0%	- 42.9%
Total	36	+ 71.4%	+ 2.9%	1.2	+ 65.7%	+ 13.1%	30	+ 3.4%	- 9.1%

Showings

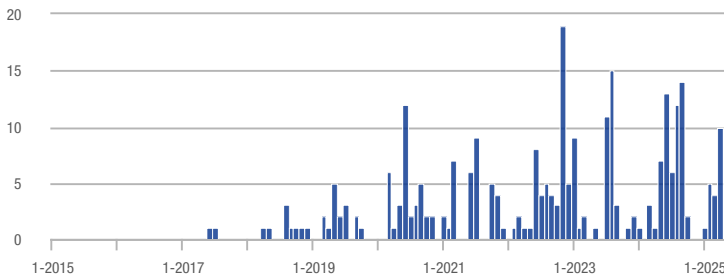
\$249,999 and below



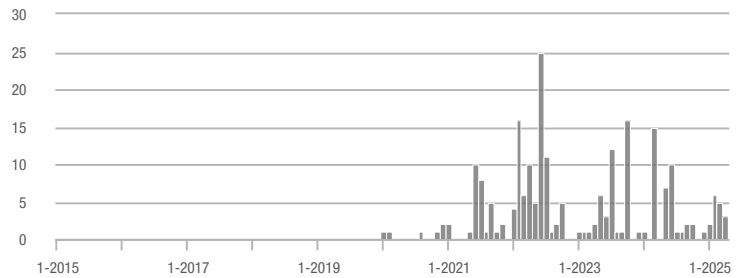
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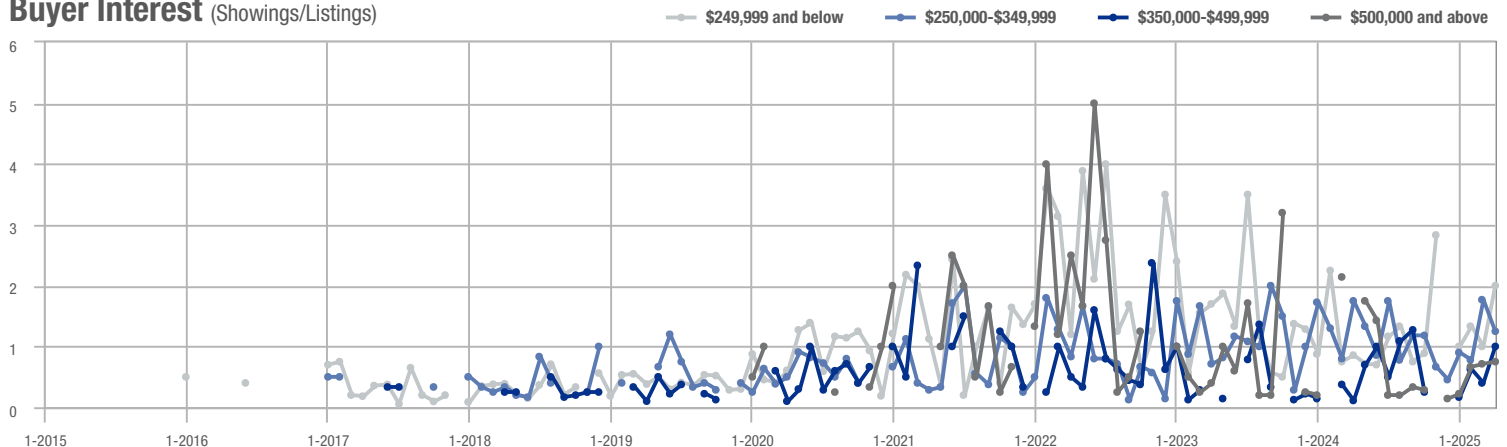
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

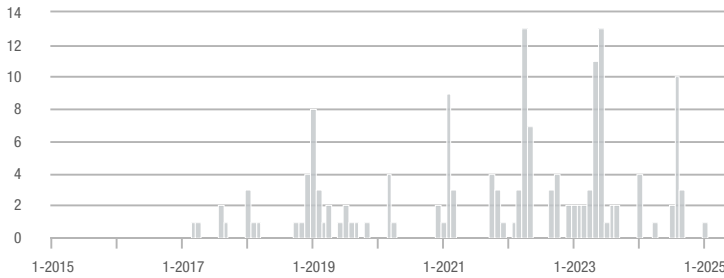


Fluvanna County

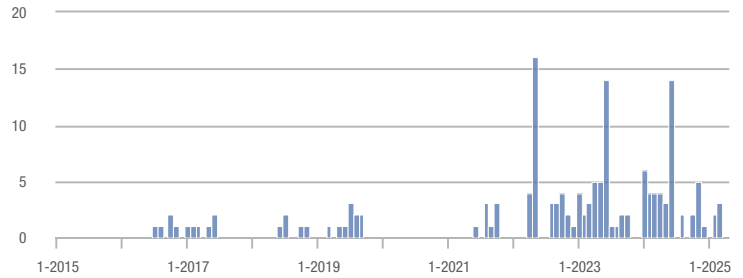
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	0.0%	—
\$250,000-\$349,999	0	—	—	—	—	—	1	- 80.0%	- 66.7%
\$350,000-\$499,999	1	- 50.0%	—	0.5	- 50.0%	—	2	0.0%	—
\$500,000 and above	3	—	—	1.5	—	—	2	+ 100.0%	0.0%
Total	4	- 42.9%	+ 33.3%	0.7	- 14.3%	+ 11.1%	6	- 33.3%	+ 20.0%

Showings

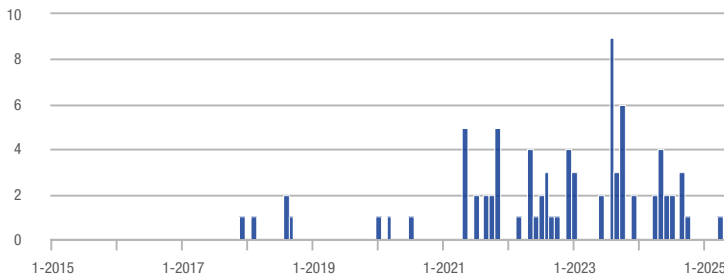
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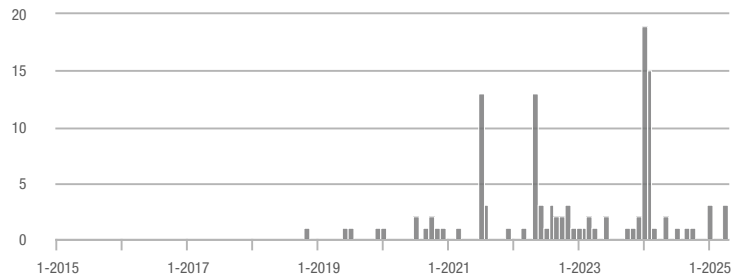
\$250,000-\$349,999



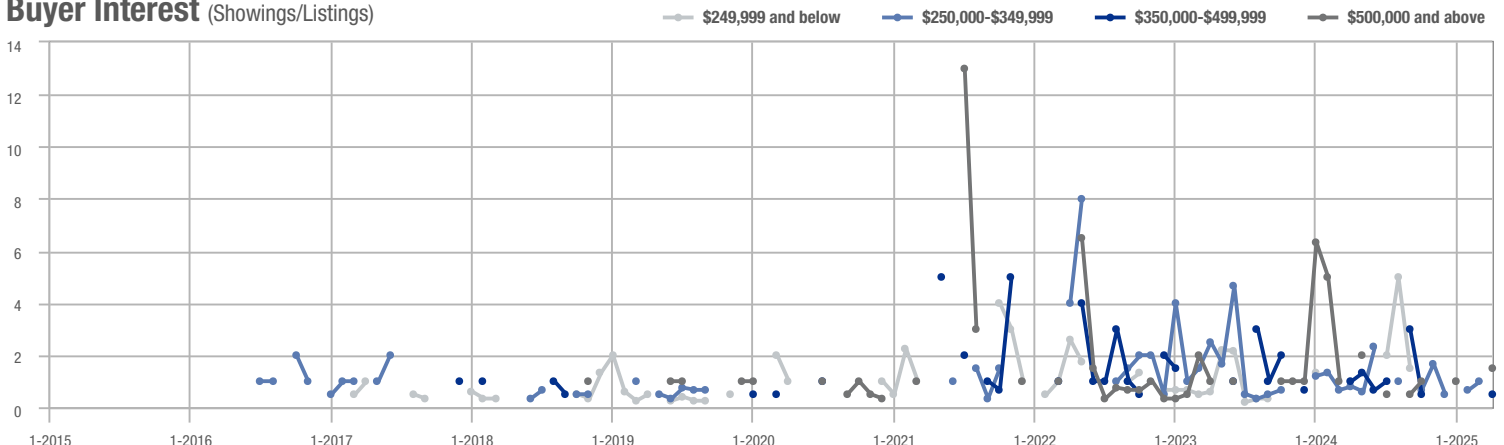
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

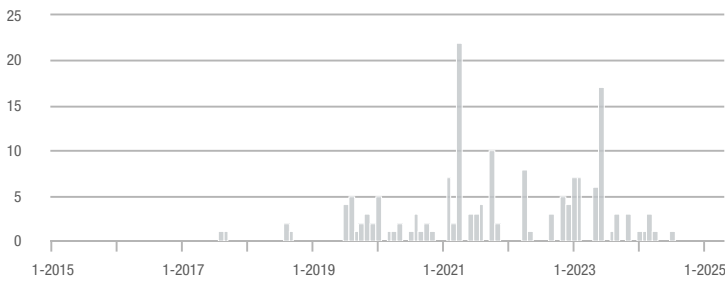


Gloucester County

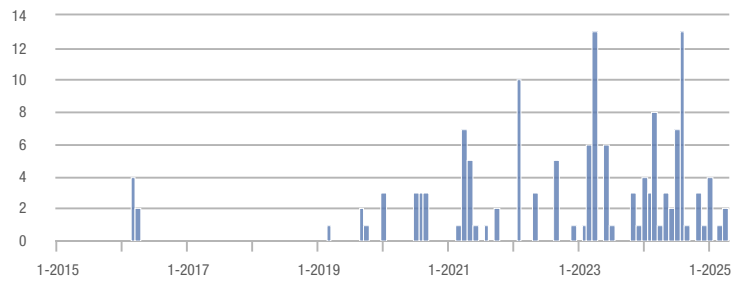
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	2	+ 100.0%	+ 100.0%	2.0	+ 300.0%	+ 100.0%	1	- 50.0%	0.0%
\$350,000-\$499,999	2	—	+ 100.0%	2.0	—	+ 100.0%	1	0.0%	0.0%
\$500,000 and above	1	—	- 66.7%	1.0	—	- 66.7%	1	0.0%	0.0%
Total	5	+ 150.0%	0.0%	1.7	+ 400.0%	0.0%	3	- 50.0%	0.0%

Showings

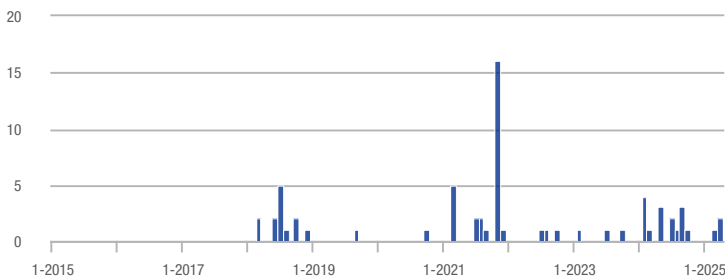
\$249,999 and below



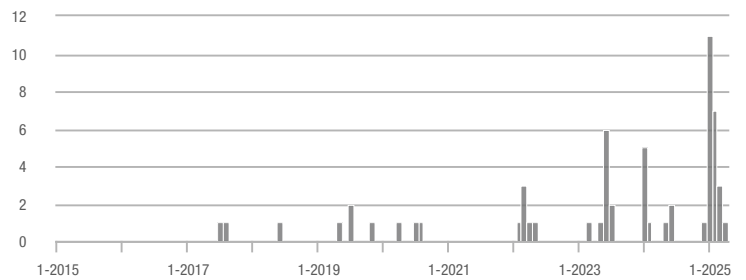
\$250,000-\$349,999



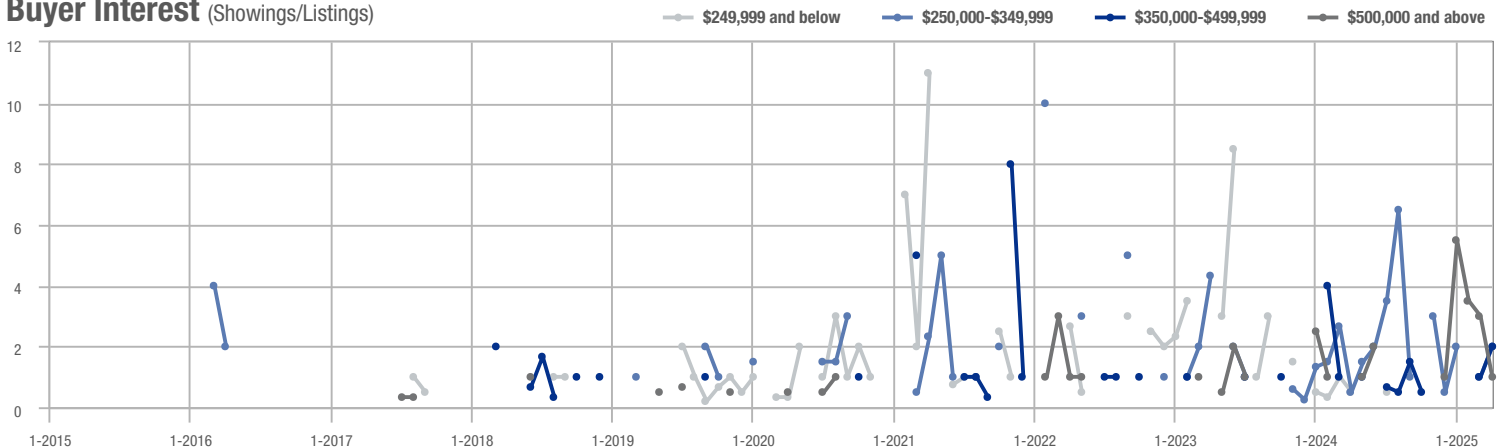
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

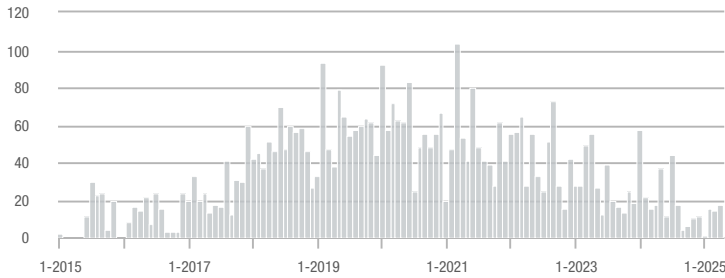


Goochland County

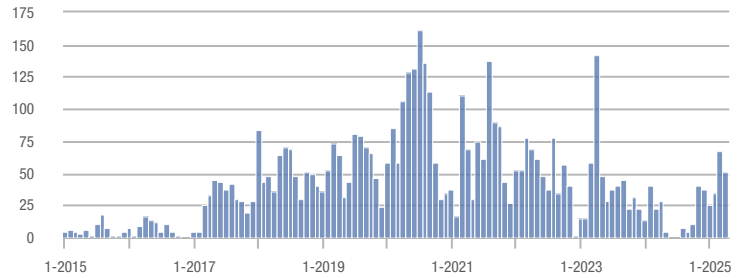
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	17	0.0%	+ 21.4%	0.9	- 5.3%	+ 40.6%	19	+ 5.6%	- 13.6%
\$250,000-\$349,999	51	+ 82.1%	- 23.9%	4.6	- 0.6%	- 23.9%	11	+ 83.3%	0.0%
\$350,000-\$499,999	53	- 1.9%	+ 17.8%	3.3	- 20.3%	+ 25.1%	16	+ 23.1%	- 5.9%
\$500,000 and above	227	- 4.6%	- 19.8%	3.1	+ 9.6%	- 22.0%	74	- 12.9%	+ 2.8%
Total	348	+ 3.3%	- 14.9%	2.9	+ 5.0%	- 13.5%	120	- 1.6%	- 1.6%

Showings

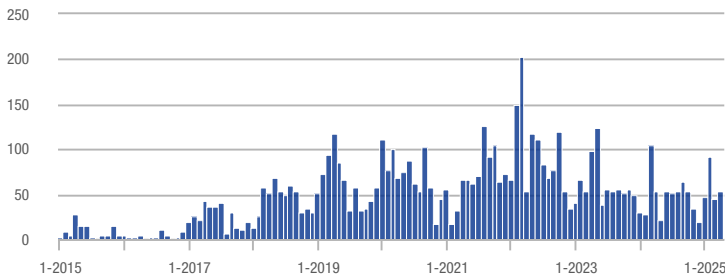
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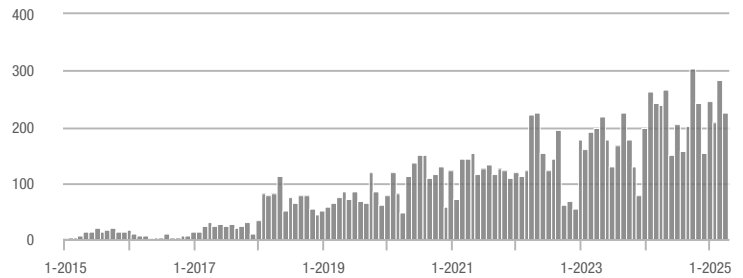
\$250,000-\$349,999



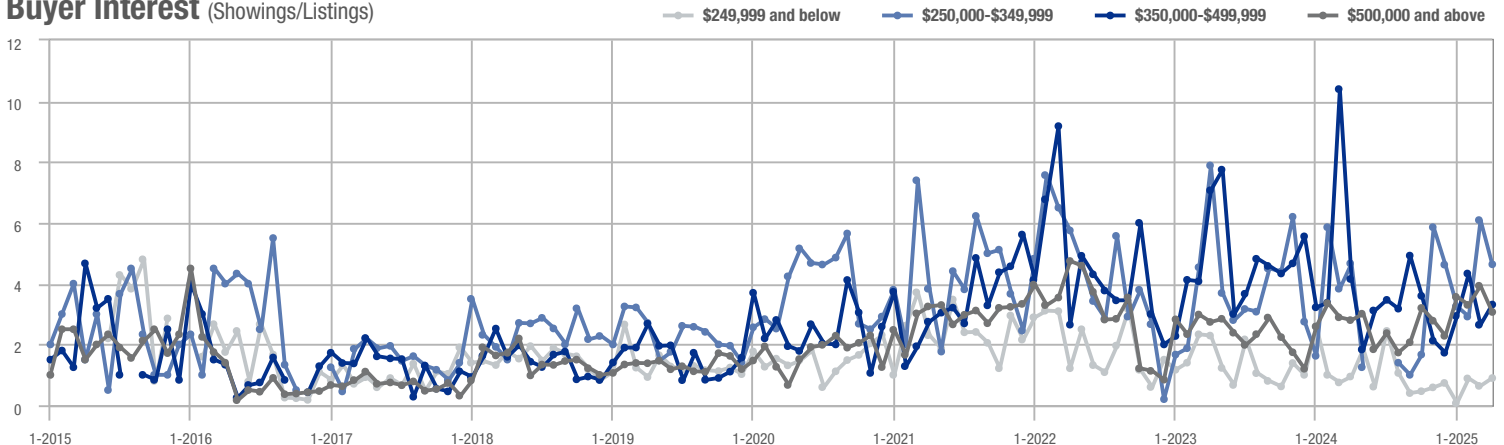
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

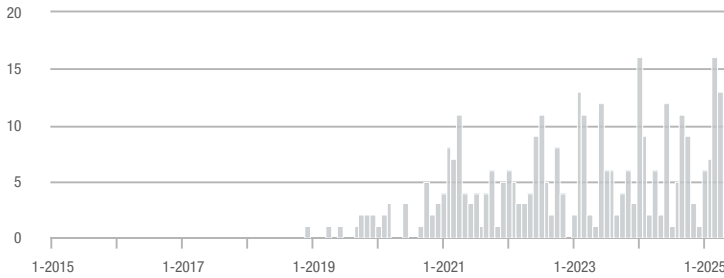


Greensville County

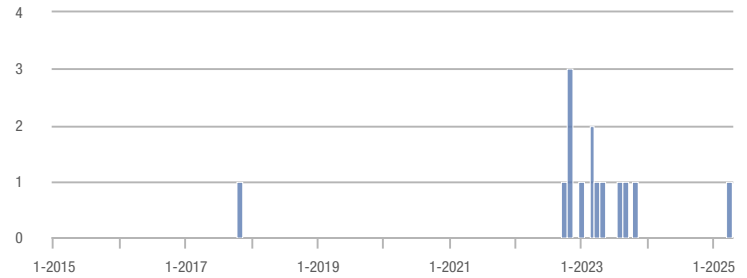
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	13	+ 116.7%	- 18.8%	2.2	- 27.8%	- 18.8%	6	+ 200.0%	0.0%
\$250,000-\$349,999	1	—	—	1.0	—	—	1	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	14	+ 133.3%	- 12.5%	2.0	0.0%	- 25.0%	7	+ 133.3%	+ 16.7%

Showings

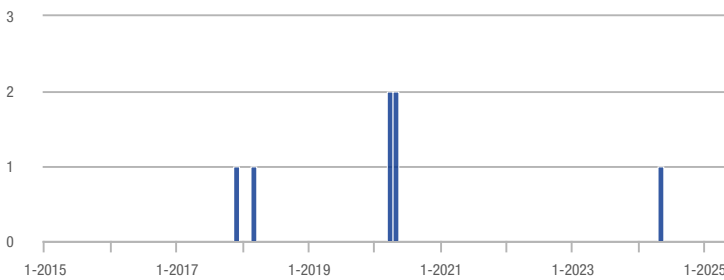
\$249,999 and below



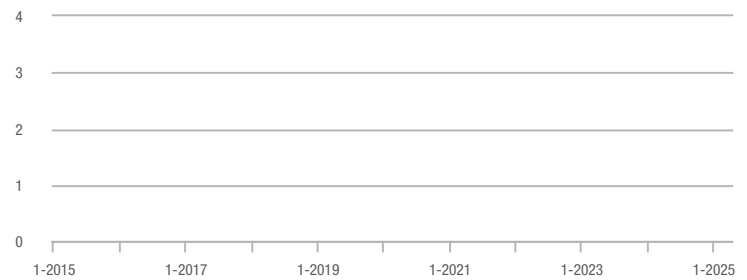
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)





Showings Report for April 2025

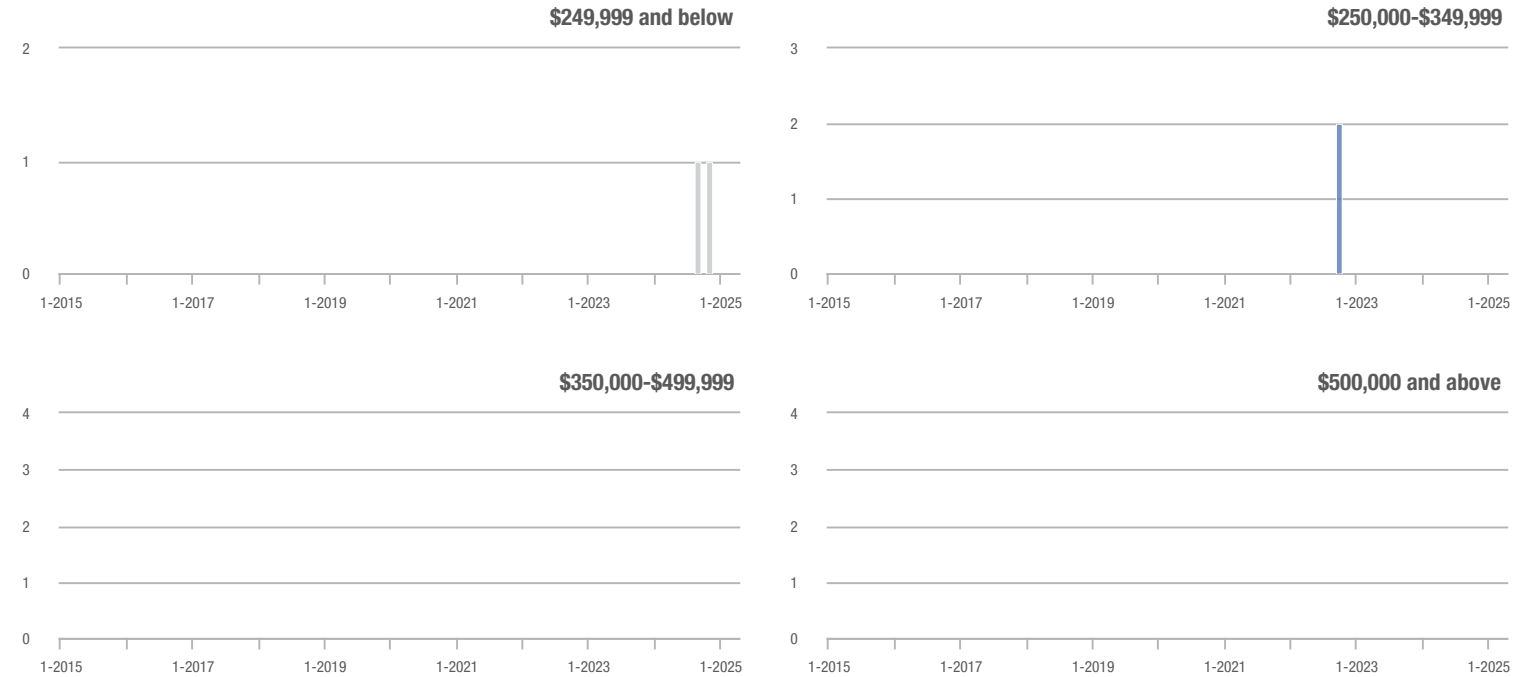
Analytic and Trend Data from Central Virginia Regional MLS



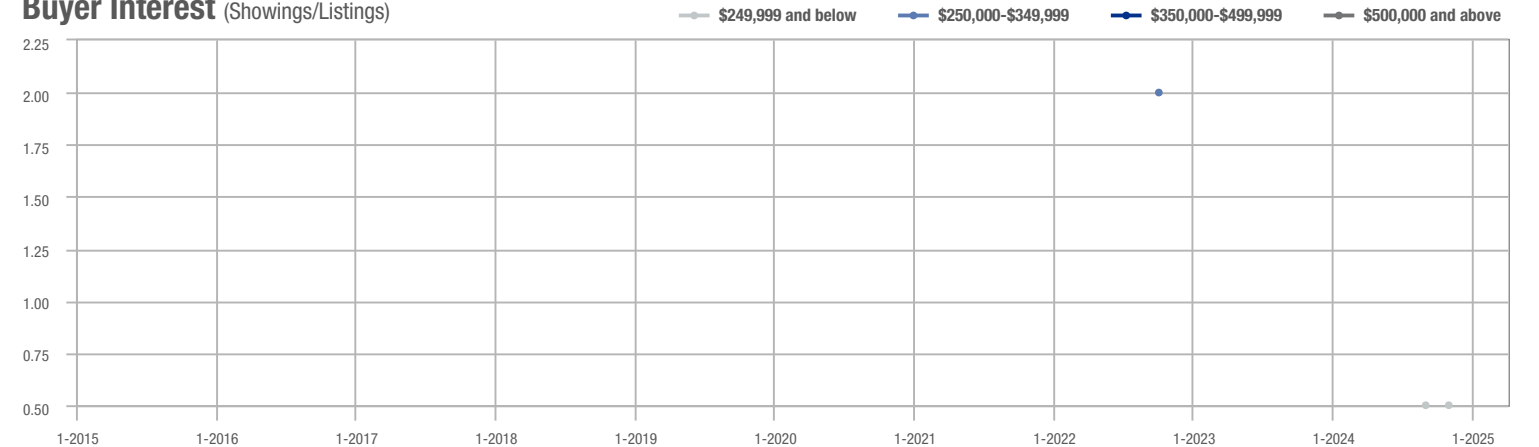
Halifax County

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

Showings



Buyer Interest (Showings/Listings)

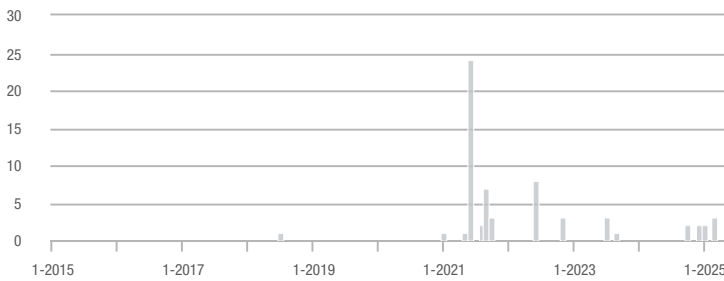


Hampton City

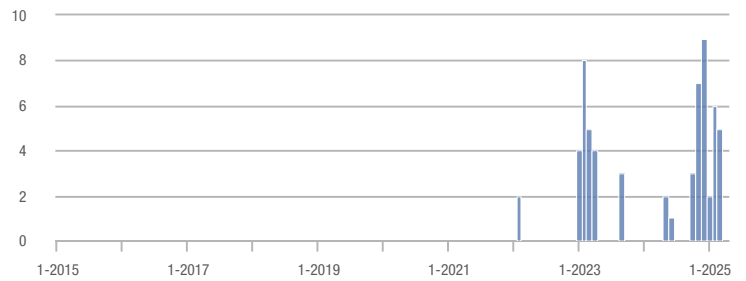
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	1	—	- 66.7%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	—	- 75.0%

Showings

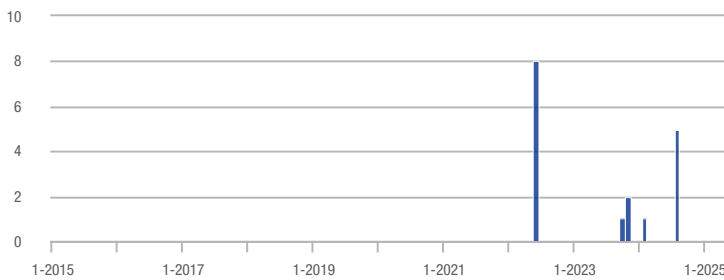
\$249,999 and below



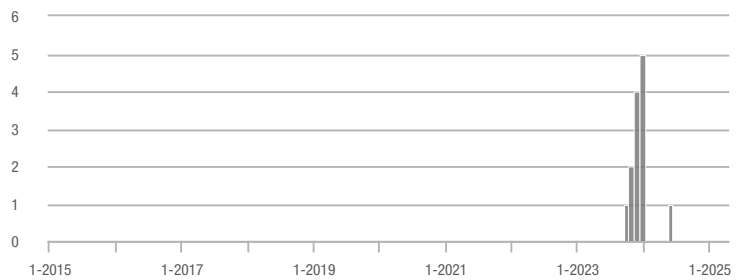
\$250,000-\$349,999



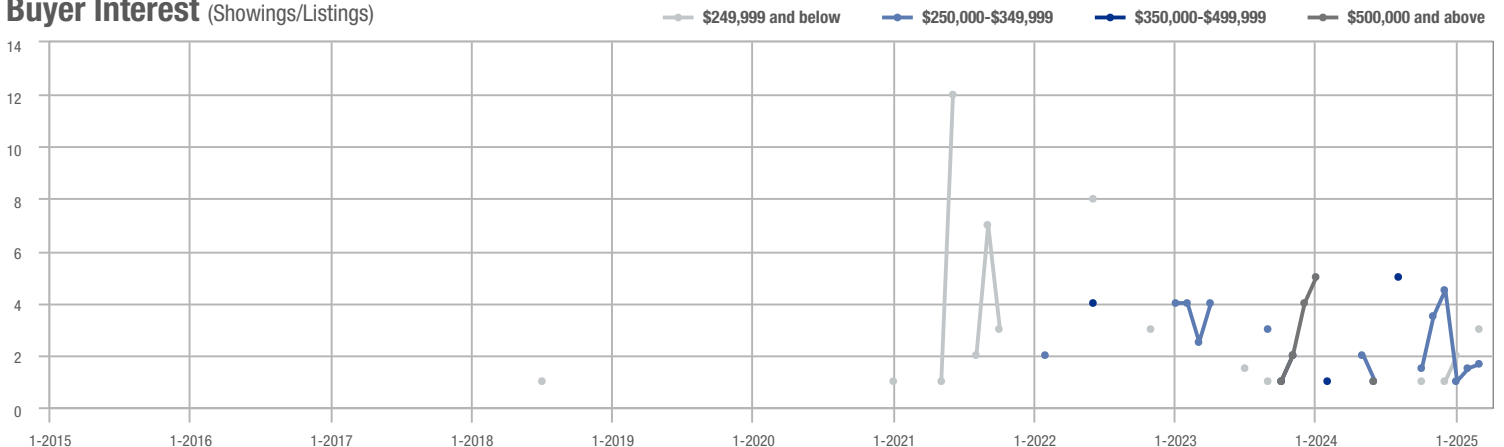
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

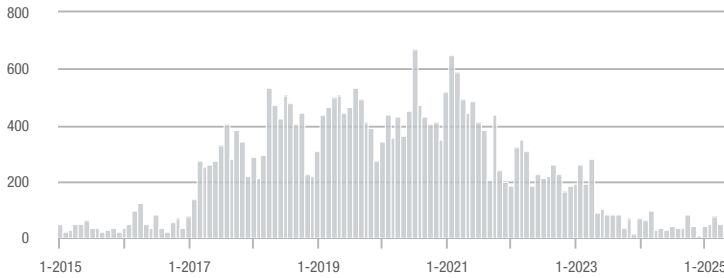


Hanover County

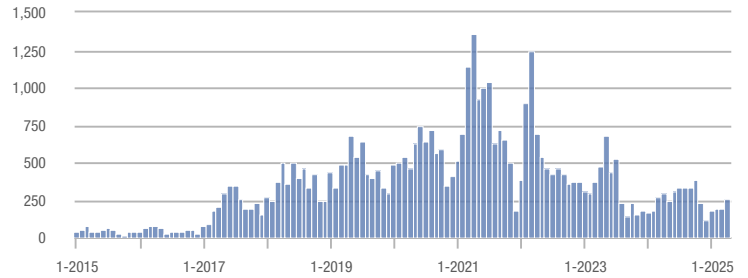
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	50	+ 66.7%	- 33.3%	2.9	+ 96.1%	- 13.7%	17	- 15.0%	- 22.7%
\$250,000-\$349,999	251	- 16.6%	+ 34.2%	7.2	- 11.8%	+ 34.2%	35	- 5.4%	0.0%
\$350,000-\$499,999	607	- 20.2%	+ 2.2%	5.0	- 29.4%	- 22.1%	122	+ 13.0%	+ 31.2%
\$500,000 and above	522	+ 14.0%	+ 5.2%	3.3	+ 18.4%	- 13.0%	156	- 3.7%	+ 20.9%
Total	1,430	- 7.7%	+ 5.8%	4.3	- 8.6%	- 10.6%	330	+ 0.9%	+ 18.3%

Showings

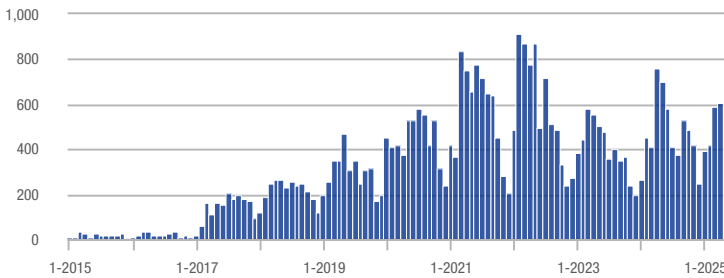
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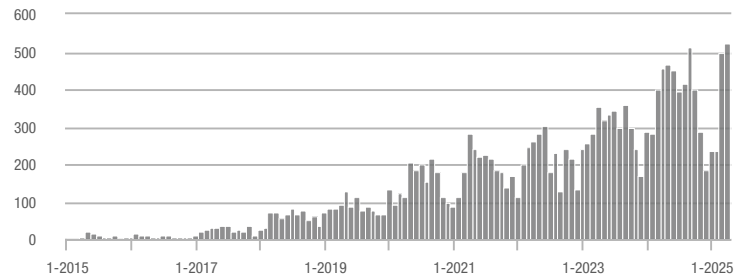
\$250,000-\$349,999



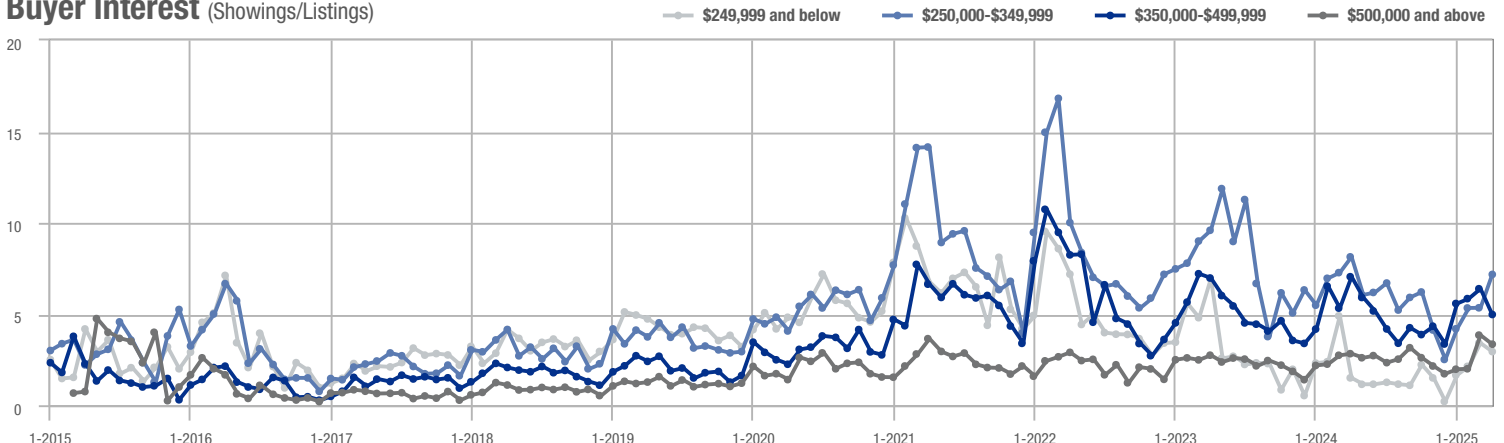
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

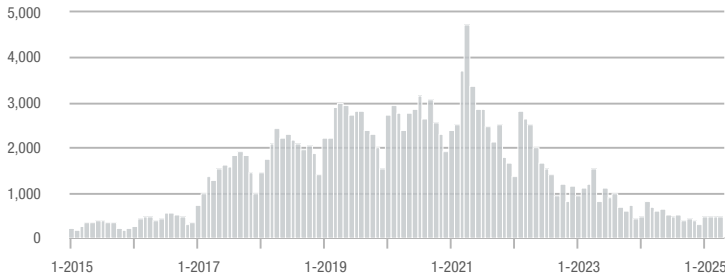


Henrico County

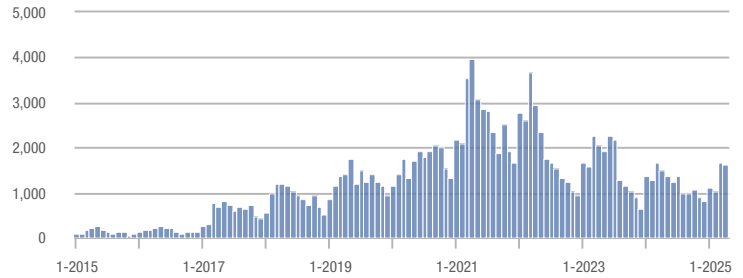
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	491	- 15.1%	+ 6.3%	5.5	- 1.8%	+ 19.3%	90	- 13.5%	- 10.9%
\$250,000-\$349,999	1,636	+ 9.9%	- 2.6%	9.1	- 15.2%	- 0.9%	180	+ 29.5%	- 1.6%
\$350,000-\$499,999	1,947	- 6.1%	+ 11.2%	6.8	- 27.5%	- 11.4%	285	+ 29.5%	+ 25.6%
\$500,000 and above	1,929	+ 30.7%	+ 16.8%	7.6	- 1.1%	- 1.0%	255	+ 32.1%	+ 18.1%
Total	6,003	+ 6.9%	+ 8.3%	7.4	- 13.4%	- 2.8%	810	+ 23.5%	+ 11.4%

Showings

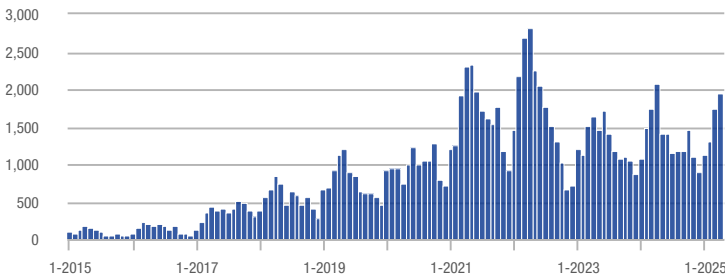
\$249,999 and below



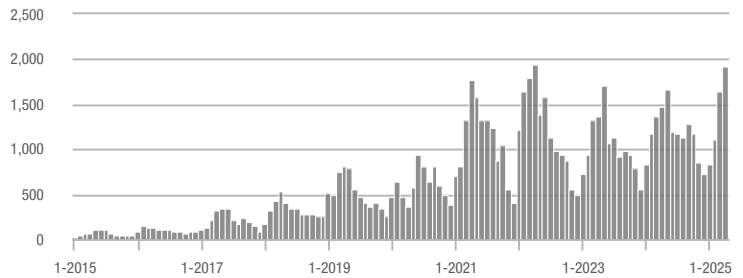
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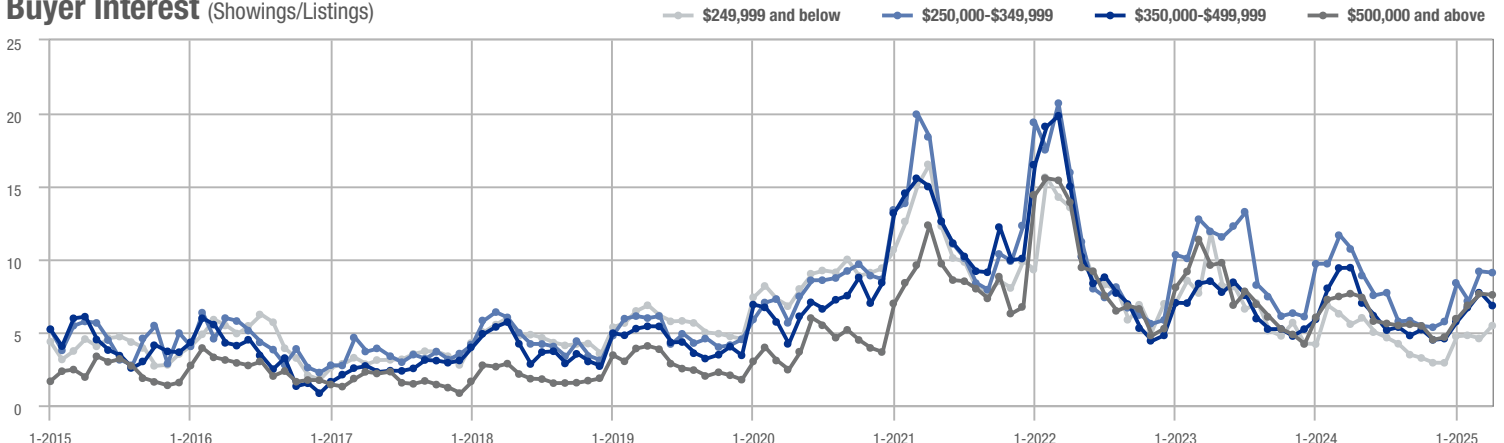
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

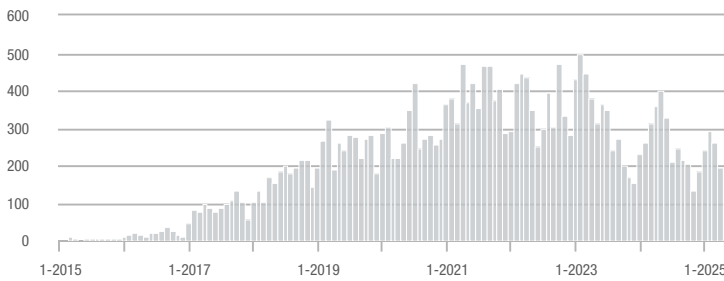


Hopewell City

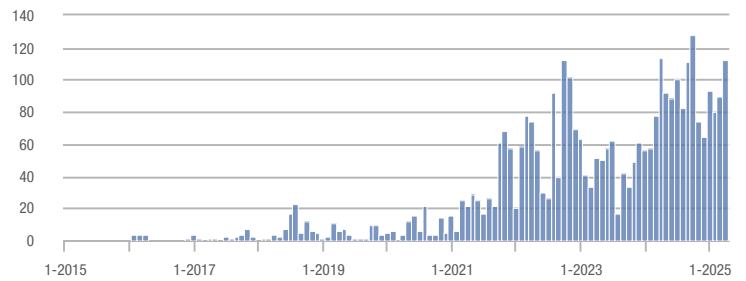
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	197	- 45.4%	- 25.1%	5.1	- 14.6%	- 9.7%	39	- 36.1%	- 17.0%
\$250,000-\$349,999	113	- 0.9%	+ 25.6%	3.6	- 7.3%	- 10.9%	31	+ 6.9%	+ 40.9%
\$350,000-\$499,999	12	+ 500.0%	+ 50.0%	1.7	- 14.3%	+ 28.6%	7	+ 600.0%	+ 16.7%
\$500,000 and above	1	—	—	1.0	—	—	1	—	—
Total	323	- 32.3%	- 10.5%	4.1	- 21.0%	- 14.0%	78	- 14.3%	+ 4.0%

Showings

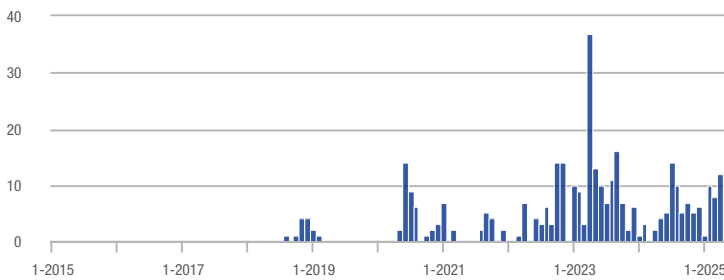
\$249,999 and below



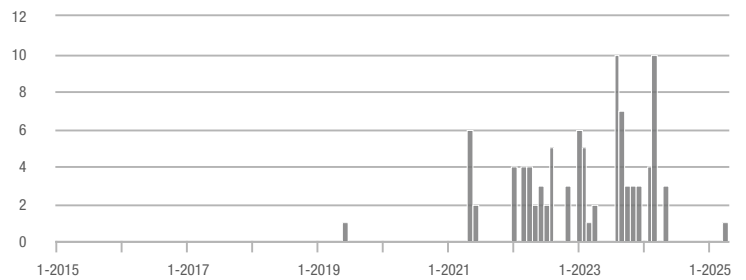
\$250,000-\$349,999



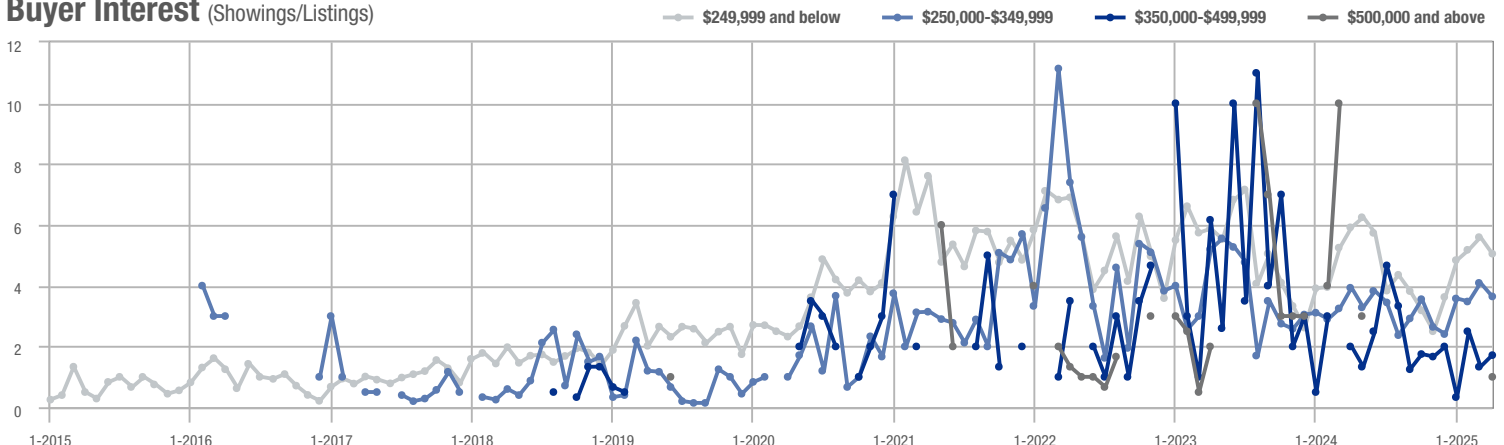
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

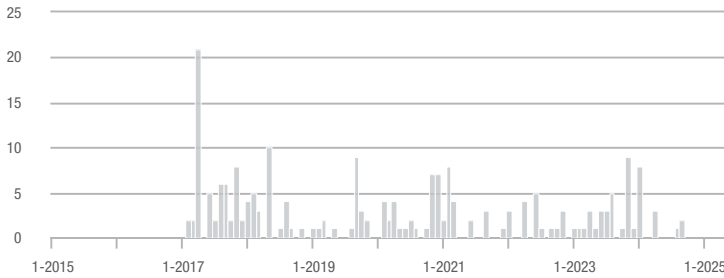


James City County

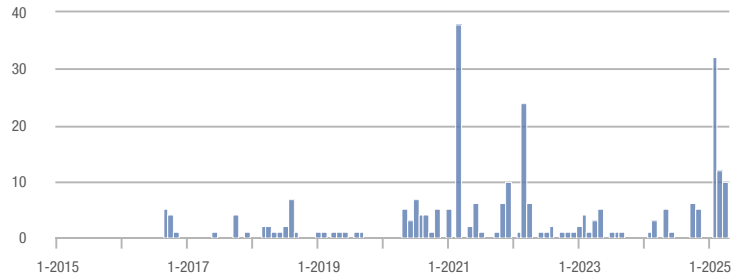
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	10	—	- 16.7%	3.3	—	- 44.4%	3	—	+ 50.0%
\$350,000-\$499,999	29	+ 2,800.0%	+ 383.3%	2.6	+ 690.9%	+ 295.5%	11	+ 266.7%	+ 22.2%
\$500,000 and above	15	+ 25.0%	- 11.8%	1.4	+ 2.3%	- 3.7%	11	+ 22.2%	- 8.3%
Total	54	+ 237.5%	+ 54.3%	2.2	+ 75.5%	+ 41.9%	25	+ 92.3%	+ 8.7%

Showings

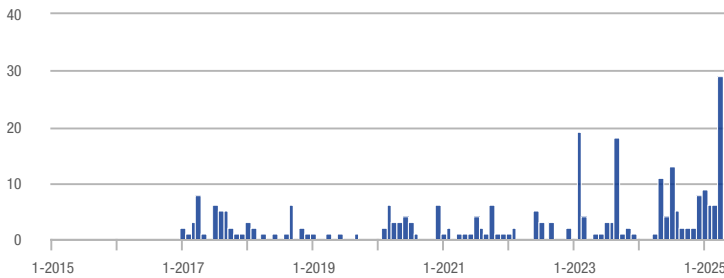
\$249,999 and below



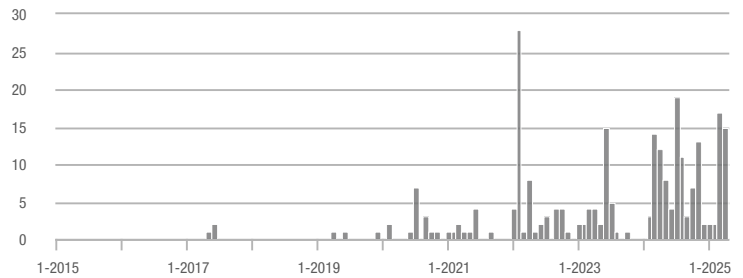
\$250,000-\$349,999



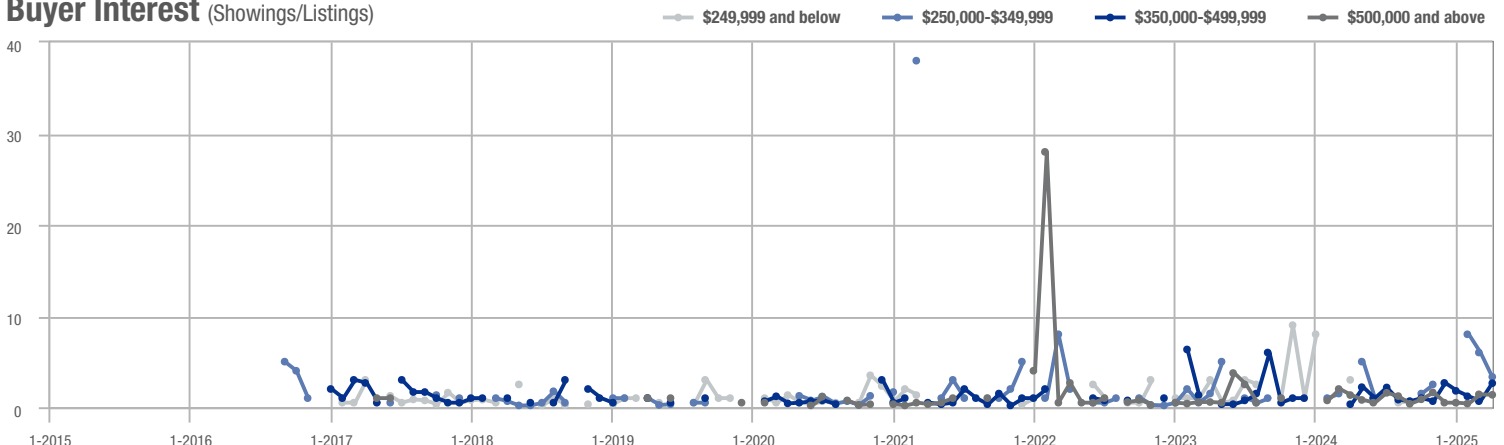
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

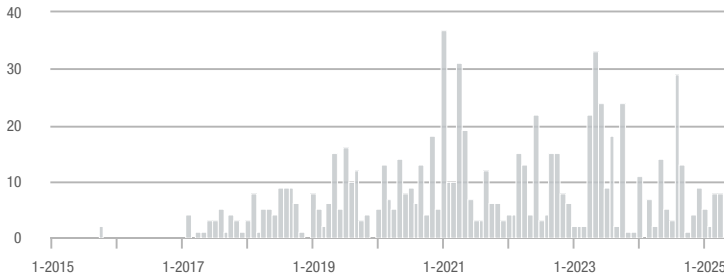


King and Queen County

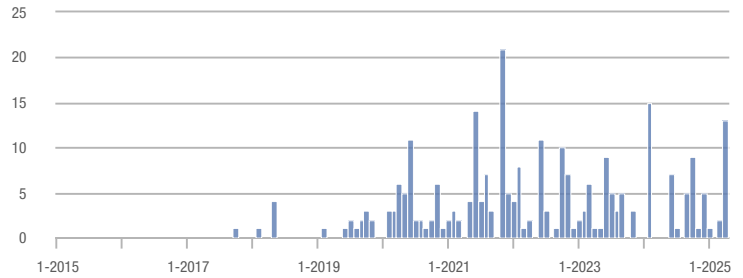
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	8	+ 300.0%	0.0%	1.6	+ 220.0%	- 40.0%	5	+ 25.0%	+ 66.7%
\$250,000-\$349,999	13	—	+ 550.0%	2.6	—	+ 30.0%	5	—	+ 400.0%
\$350,000-\$499,999	8	+ 300.0%	+ 166.7%	2.0	+ 300.0%	+ 166.7%	4	0.0%	0.0%
\$500,000 and above	1	—	- 50.0%	0.5	—	- 50.0%	2	+ 100.0%	0.0%
Total	30	+ 650.0%	+ 100.0%	1.9	+ 321.9%	+ 25.0%	16	+ 77.8%	+ 60.0%

Showings

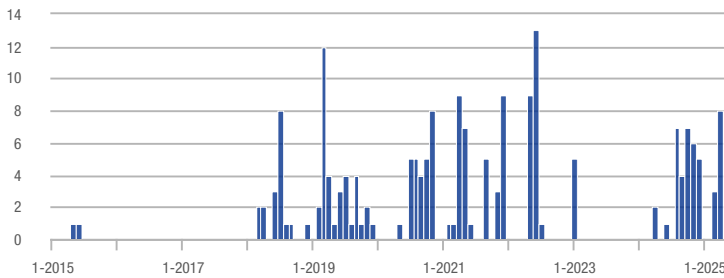
\$249,999 and below



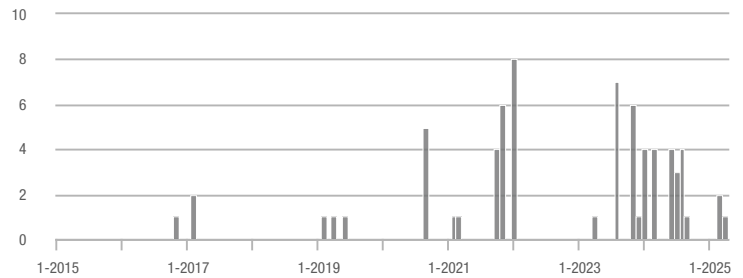
\$250,000-\$349,999



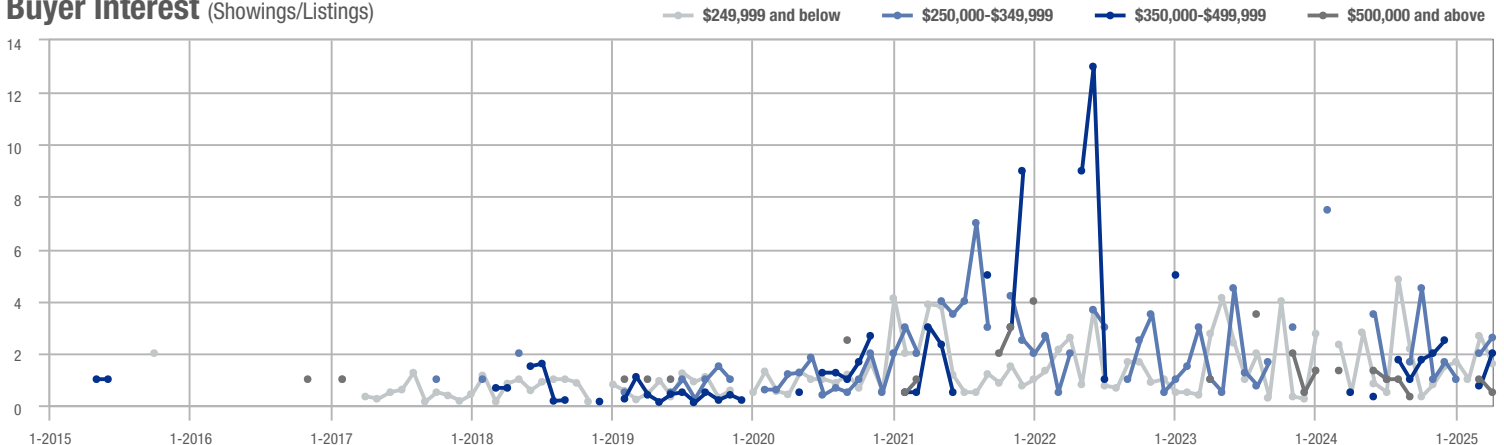
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

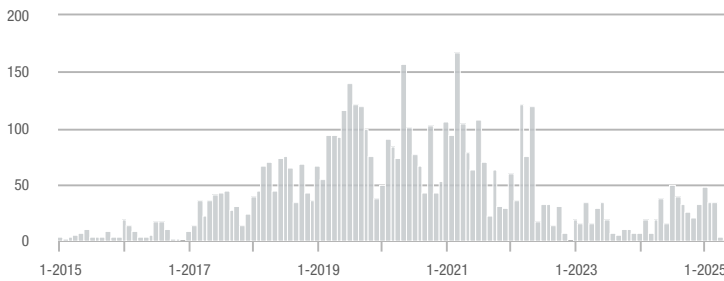


King William County

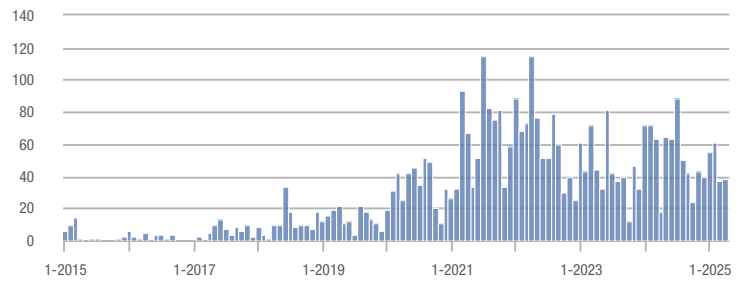
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 84.2%	- 91.2%	1.0	- 57.9%	- 85.3%	3	- 62.5%	- 40.0%
\$250,000-\$349,999	38	+ 111.1%	+ 2.7%	3.2	+ 128.7%	- 5.9%	12	- 7.7%	+ 9.1%
\$350,000-\$499,999	52	+ 188.9%	+ 52.9%	2.6	+ 246.7%	+ 52.9%	20	- 16.7%	0.0%
\$500,000 and above	6	—	- 33.3%	1.5	—	- 50.0%	4	+ 300.0%	+ 33.3%
Total	99	+ 80.0%	- 13.2%	2.5	+ 112.3%	- 13.2%	39	- 15.2%	0.0%

Showings

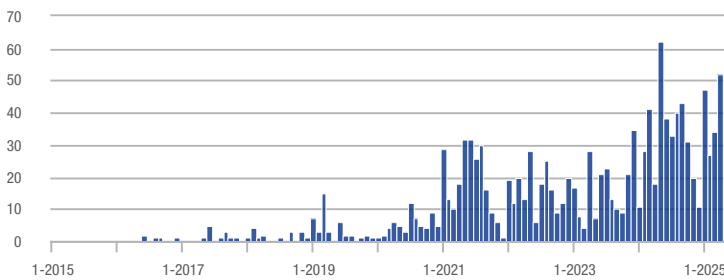
\$249,999 and below



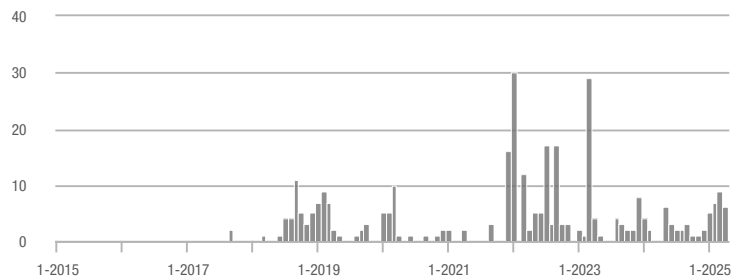
\$250,000-\$349,999



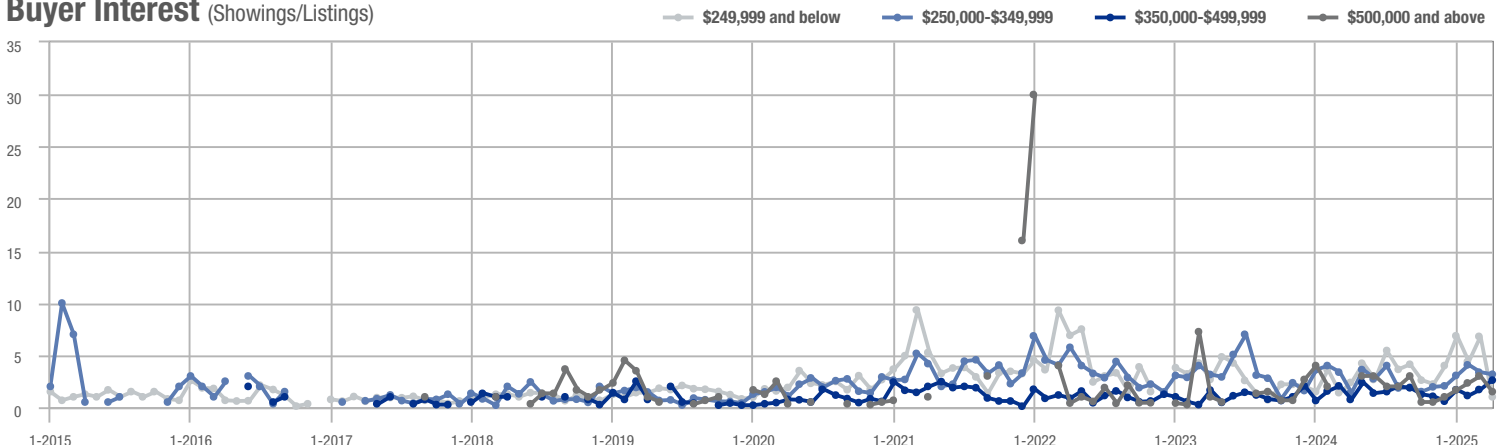
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

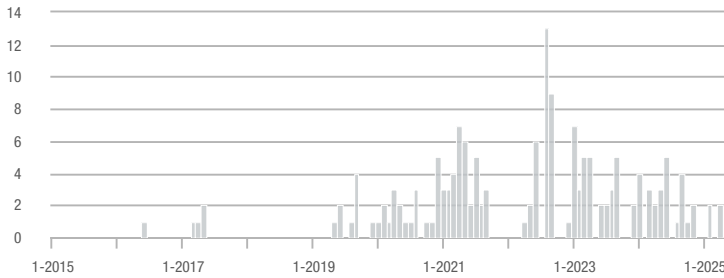


Lancaster County

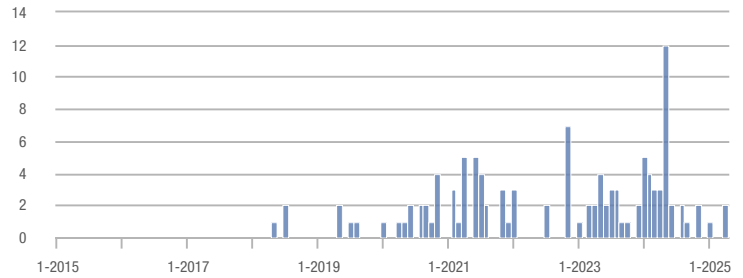
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	0.0%	—	1.0	+ 150.0%	—	2	- 60.0%	0.0%
\$250,000-\$349,999	2	- 33.3%	—	1.0	- 33.3%	—	2	0.0%	+ 100.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	0.0%	0.0%
\$500,000 and above	1	- 75.0%	0.0%	0.3	- 62.5%	0.0%	4	- 33.3%	0.0%
Total	5	- 50.0%	+ 400.0%	0.6	- 22.2%	+ 344.4%	9	- 35.7%	+ 12.5%

Showings

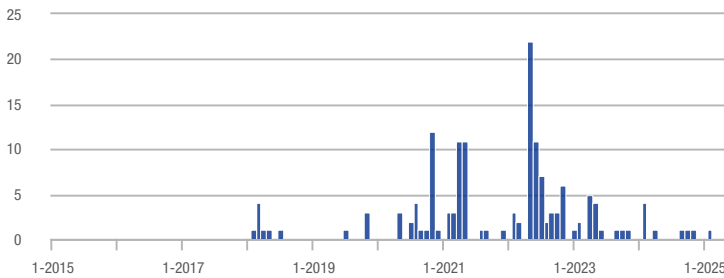
\$249,999 and below



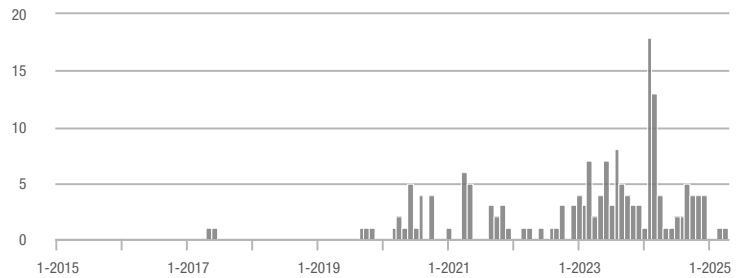
\$250,000-\$349,999



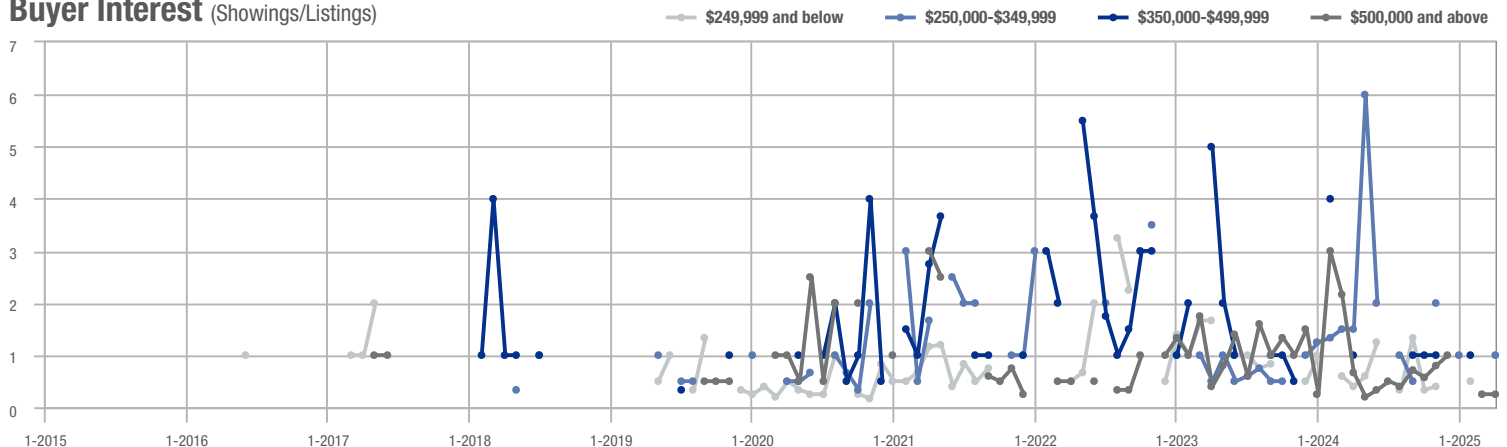
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

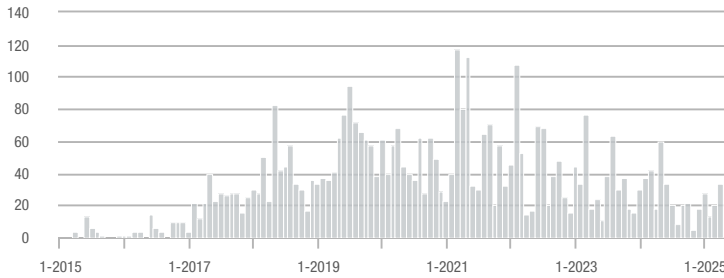


Louisa County

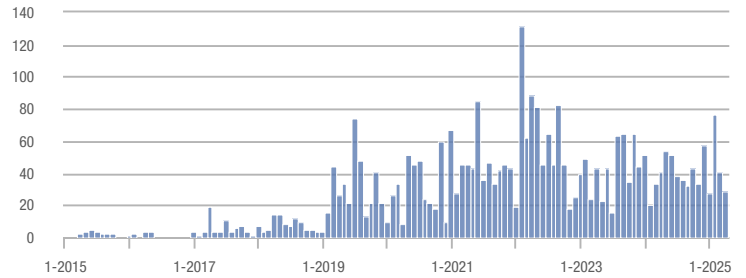
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	33	+ 83.3%	+ 65.0%	2.4	+ 161.9%	+ 76.8%	14	- 30.0%	- 6.7%
\$250,000-\$349,999	29	- 29.3%	- 29.3%	3.6	+ 59.1%	+ 41.5%	8	- 55.6%	- 50.0%
\$350,000-\$499,999	75	+ 23.0%	- 3.8%	2.2	- 13.2%	+ 21.6%	34	+ 41.7%	- 20.9%
\$500,000 and above	32	+ 33.3%	- 17.9%	1.0	- 41.7%	- 15.4%	32	+ 128.6%	- 3.0%
Total	169	+ 17.4%	- 5.1%	1.9	+ 1.4%	+ 15.4%	88	+ 15.8%	- 17.8%

Showings

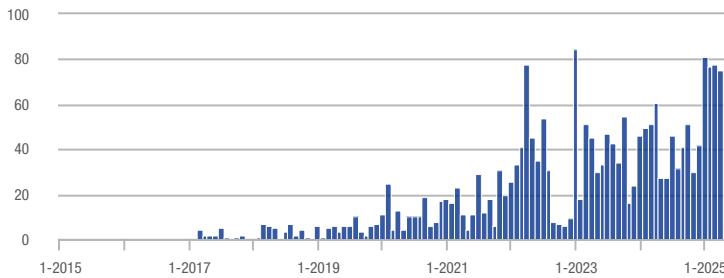
\$249,999 and below



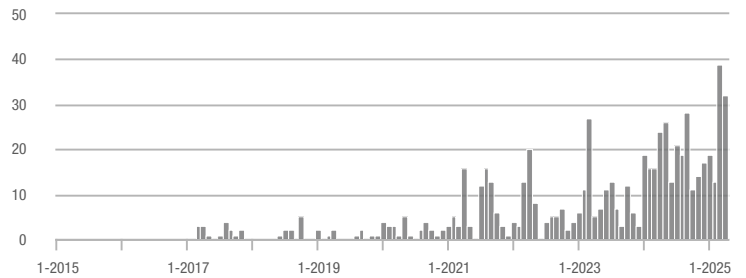
\$250,000-\$349,999



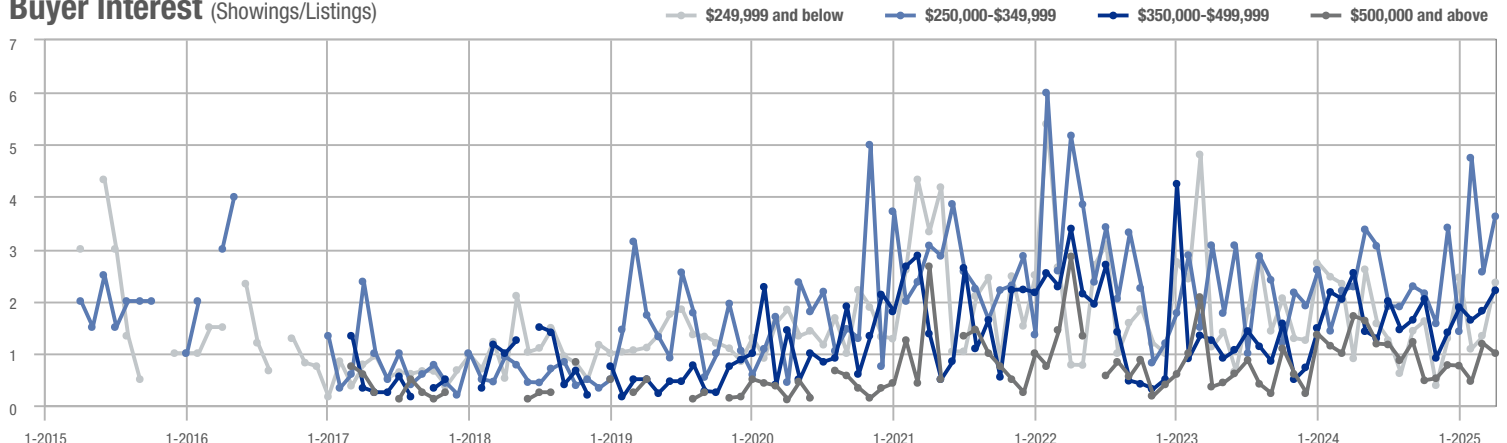
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

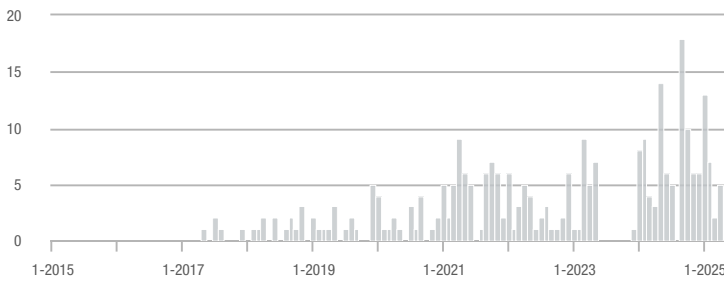


Lunenburg County

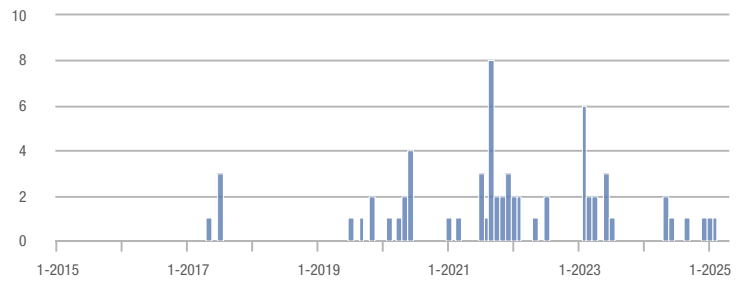
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	5	+ 66.7%	+ 150.0%	1.3	+ 150.0%	+ 150.0%	4	- 33.3%	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	0.0%	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	5	+ 66.7%	+ 150.0%	0.8	+ 94.4%	+ 191.7%	6	- 14.3%	- 14.3%

Showings

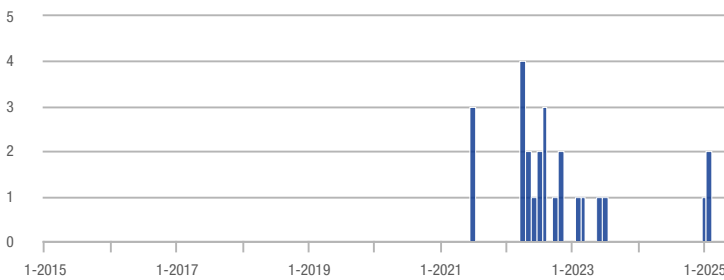
\$249,999 and below



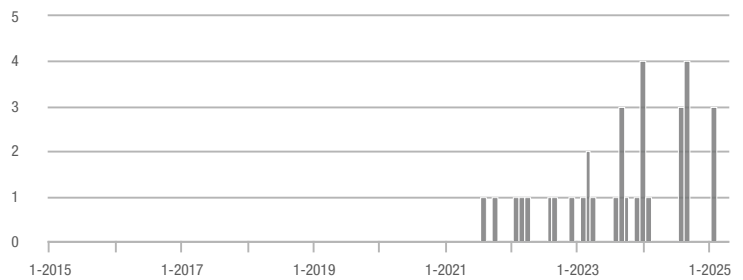
\$250,000-\$349,999



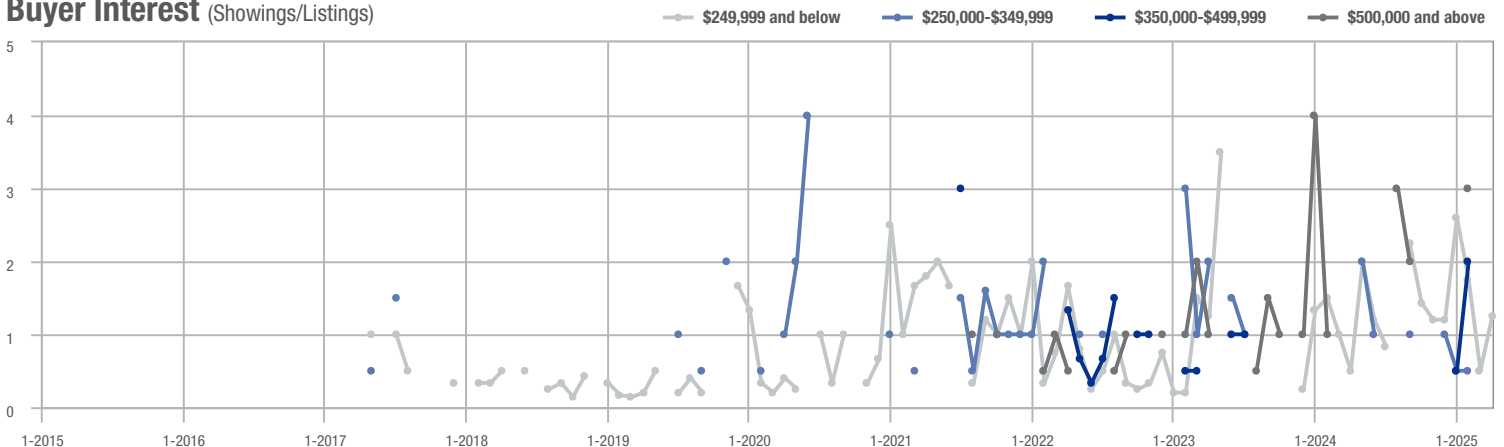
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

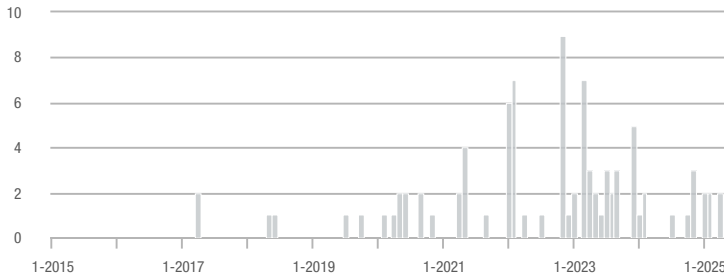


Mathews County

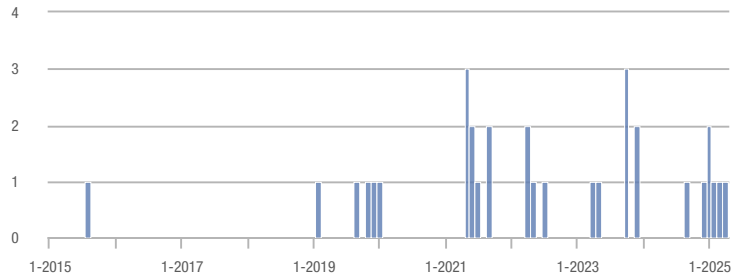
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	—	—	1.0	—	—	2	—	- 33.3%
\$250,000-\$349,999	1	—	0.0%	1.0	—	0.0%	1	—	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	1	- 66.7%	—	1.0	0.0%	—	1	- 66.7%	—
Total	4	- 33.3%	- 42.9%	1.0	- 16.7%	- 28.6%	4	- 20.0%	- 20.0%

Showings

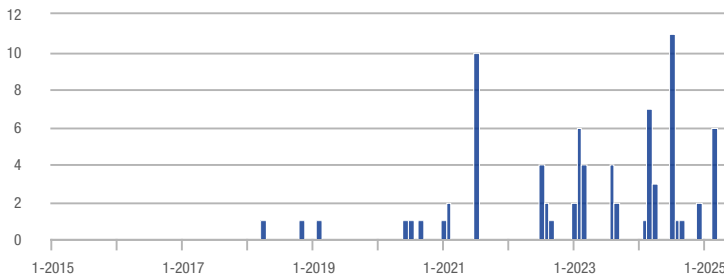
\$249,999 and below



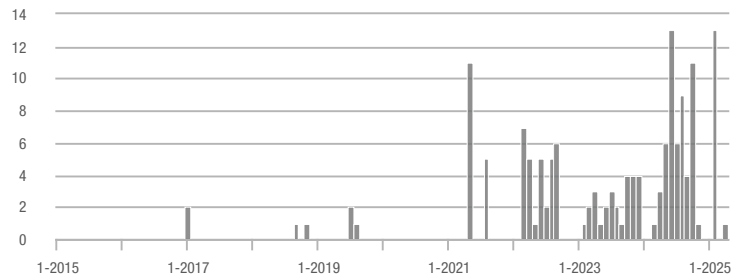
\$250,000-\$349,999



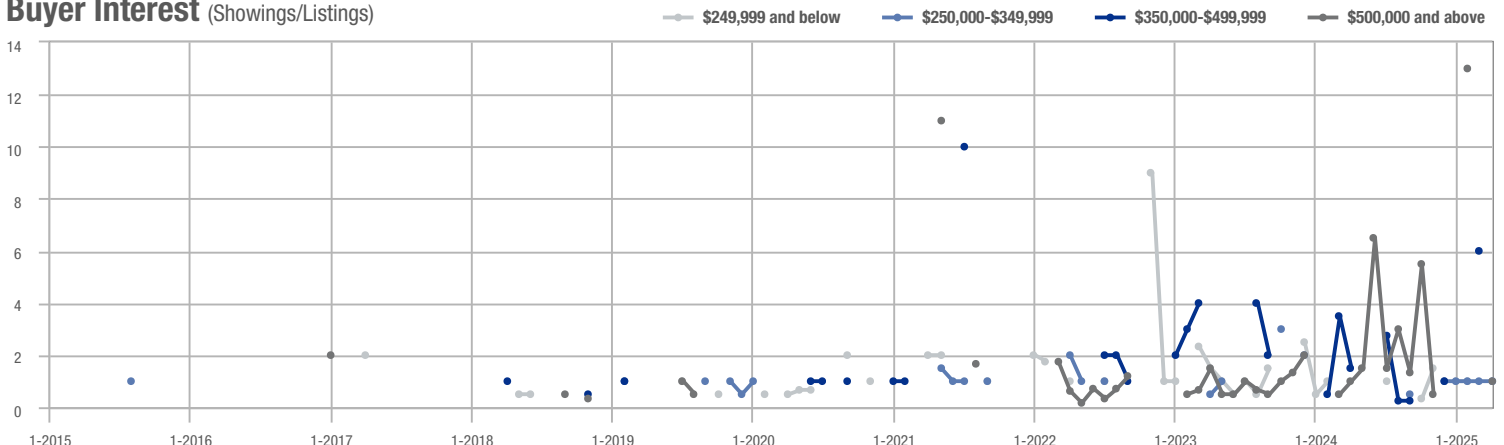
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

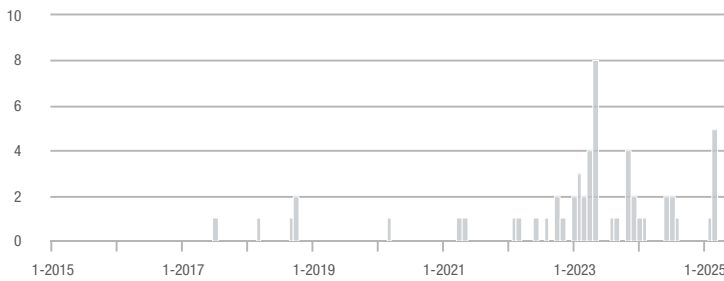


Mecklenburg County

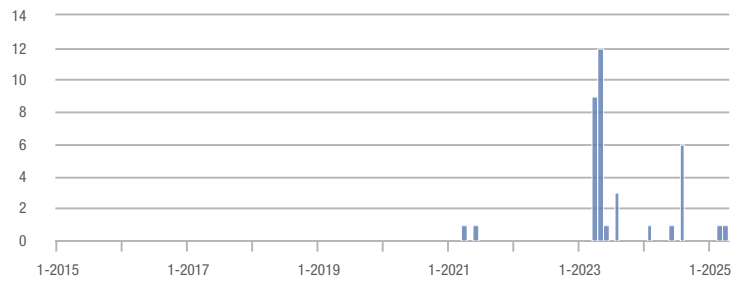
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	1	—	0.0%	1.0	—	+ 100.0%	1	- 50.0%	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	1	—	—
Total	1	—	- 85.7%	0.3	—	- 81.0%	3	+ 50.0%	- 25.0%

Showings

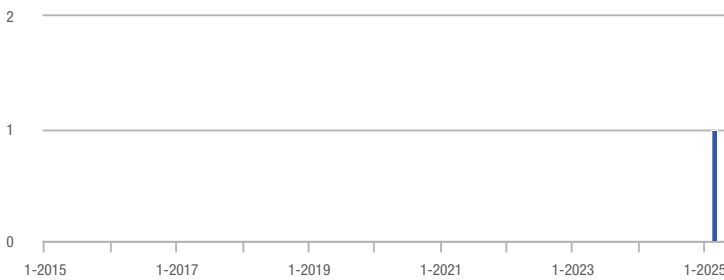
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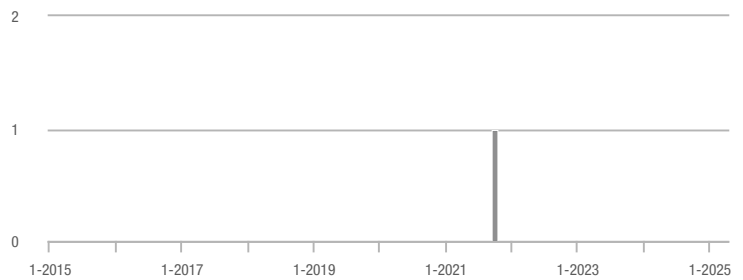
\$250,000-\$349,999



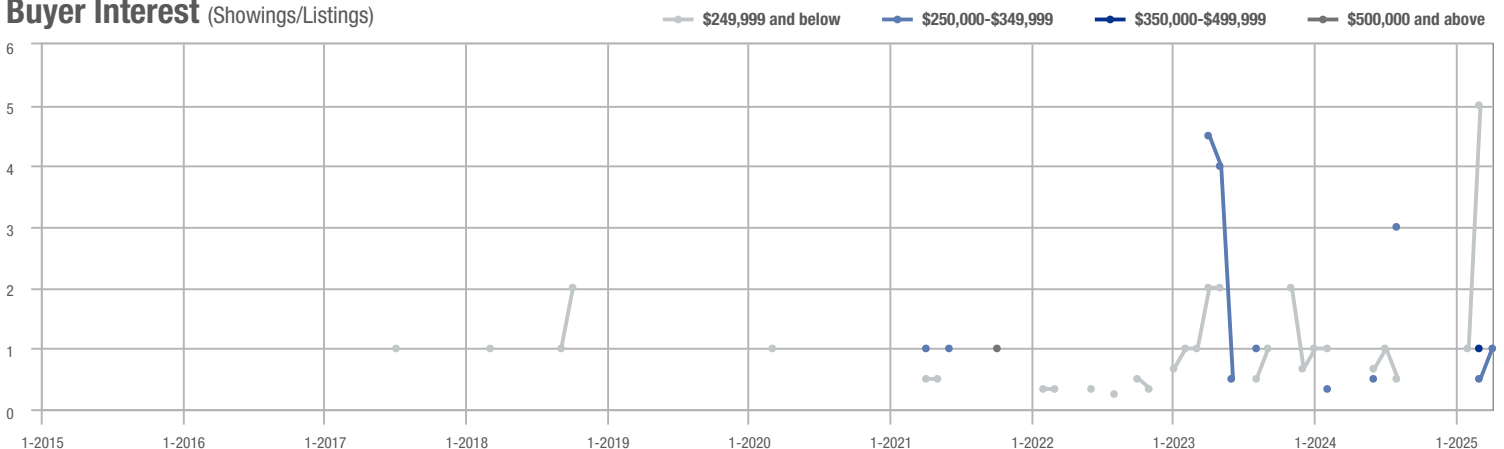
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

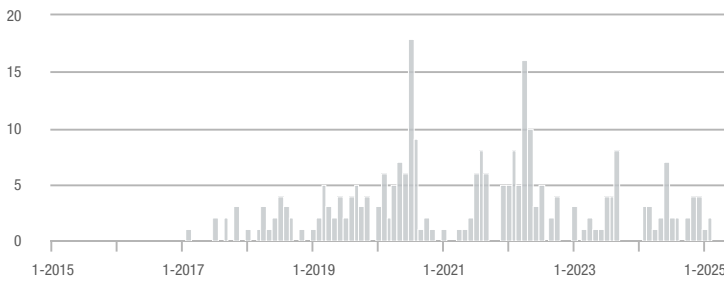


Middlesex County

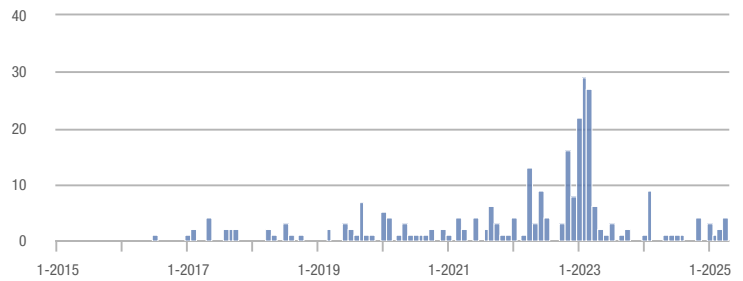
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	1	- 50.0%	0.0%
\$250,000-\$349,999	4	—	+ 100.0%	1.3	—	+ 100.0%	3	+ 50.0%	0.0%
\$350,000-\$499,999	6	+ 200.0%	+ 500.0%	1.5	+ 50.0%	+ 650.0%	4	+ 100.0%	- 20.0%
\$500,000 and above	2	- 66.7%	- 33.3%	0.5	- 91.7%	- 16.7%	4	+ 300.0%	- 20.0%
Total	12	+ 33.3%	+ 100.0%	1.0	- 22.2%	+ 133.3%	12	+ 71.4%	- 14.3%

Showings

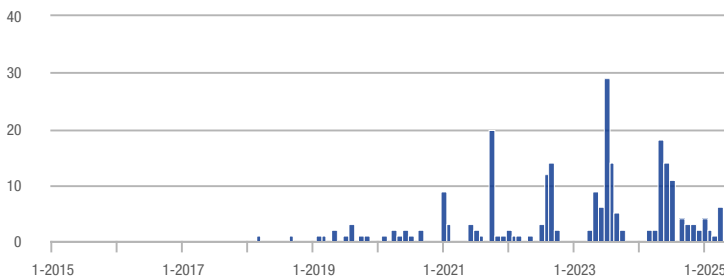
\$249,999 and below



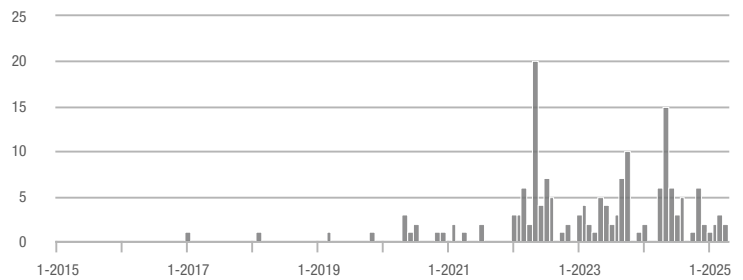
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

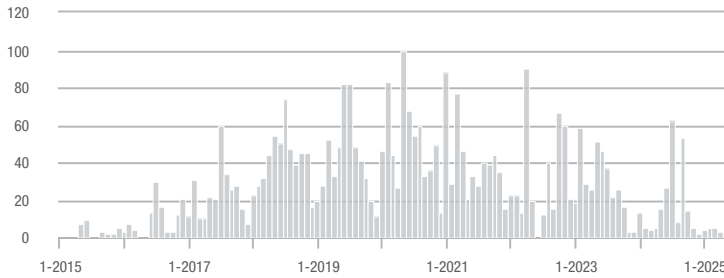


New Kent County

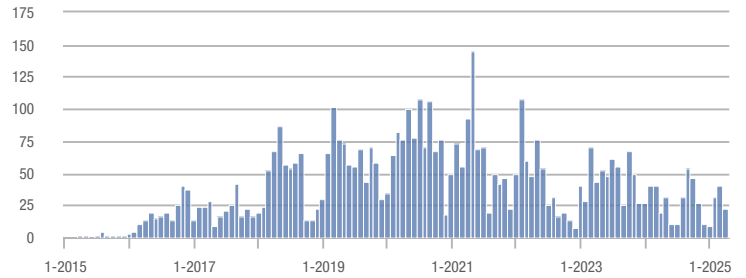
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	- 40.0%	- 40.0%	0.8	+ 20.0%	- 10.0%	4	- 50.0%	- 33.3%
\$250,000-\$349,999	22	+ 10.0%	- 46.3%	2.8	+ 37.5%	- 26.2%	8	- 20.0%	- 27.3%
\$350,000-\$499,999	88	+ 63.0%	- 18.5%	2.7	- 21.0%	- 21.0%	33	+ 106.3%	+ 3.1%
\$500,000 and above	81	+ 39.7%	+ 12.5%	1.9	- 9.1%	+ 7.3%	43	+ 53.6%	+ 4.9%
Total	194	+ 41.6%	- 14.2%	2.2	- 0.2%	- 12.2%	88	+ 41.9%	- 2.2%

Showings

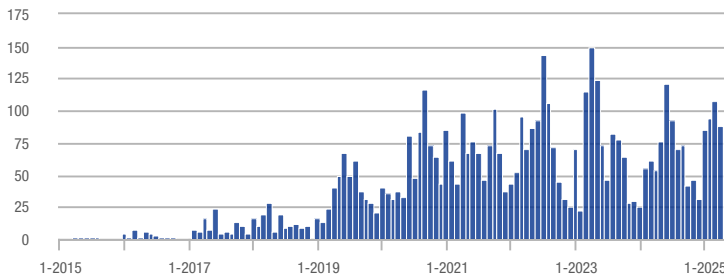
\$249,999 and below



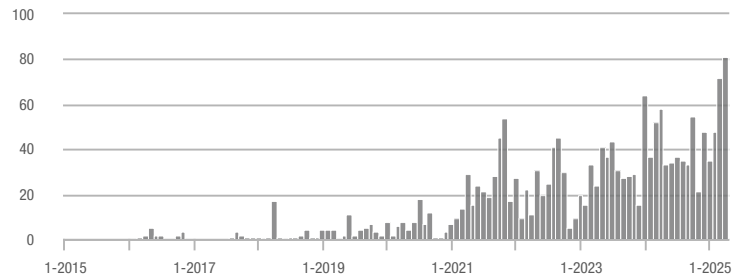
\$250,000-\$349,999



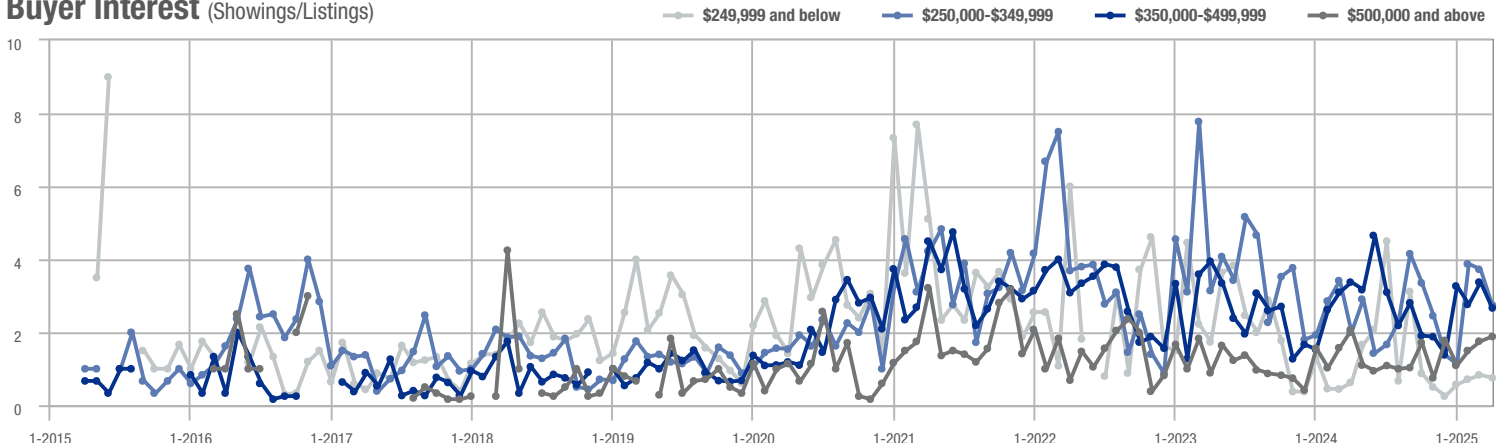
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

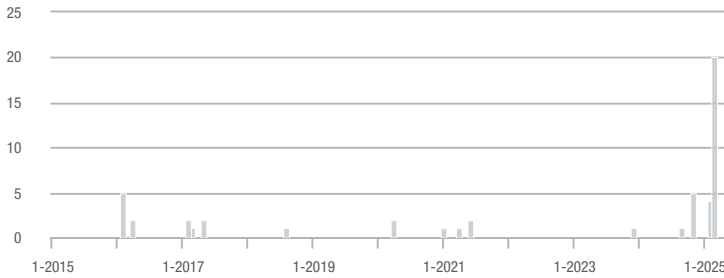


Newport News City

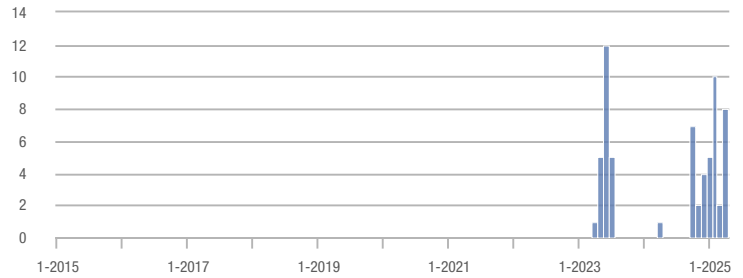
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	2	—	- 33.3%
\$250,000-\$349,999	8	+ 700.0%	+ 300.0%	4.0	+ 300.0%	+ 300.0%	2	+ 100.0%	0.0%
\$350,000-\$499,999	9	—	+ 350.0%	9.0	—	+ 350.0%	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	17	+ 1,600.0%	- 29.2%	3.4	+ 240.0%	- 15.0%	5	+ 400.0%	- 16.7%

Showings

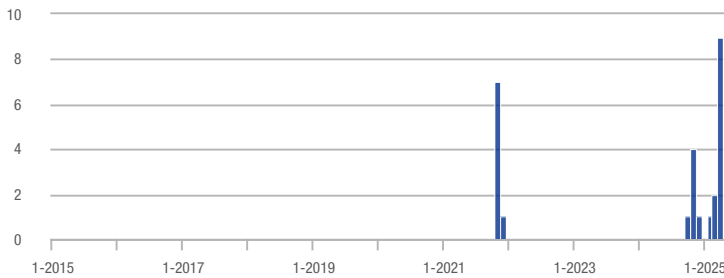
\$249,999 and below



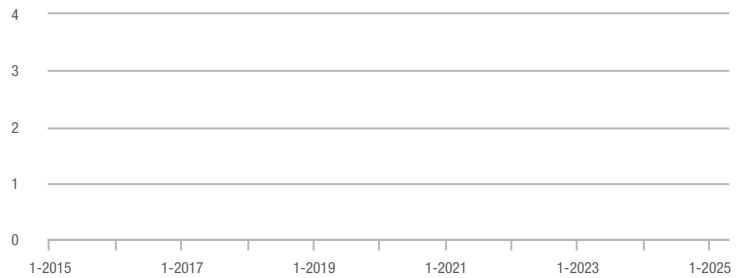
\$250,000-\$349,999



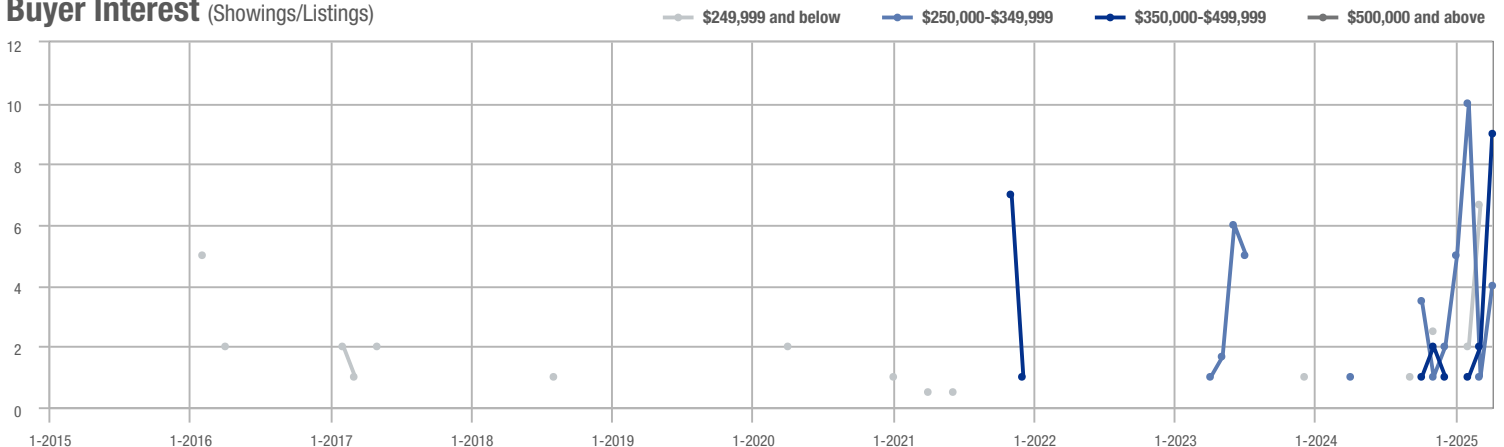
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

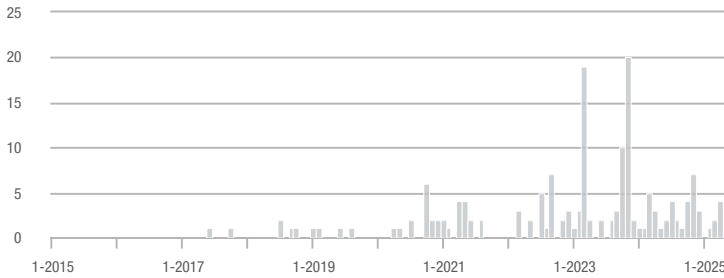


Northumberland County

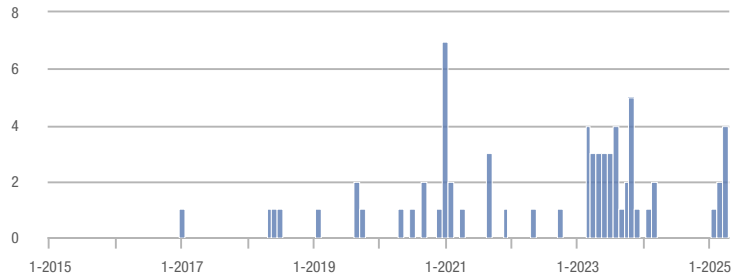
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	4	+ 33.3%	+ 100.0%	0.8	+ 6.7%	+ 60.0%	5	+ 25.0%	+ 25.0%
\$250,000-\$349,999	4	—	+ 100.0%	1.3	—	+ 166.7%	3	—	- 25.0%
\$350,000-\$499,999	2	—	+ 100.0%	1.0	—	+ 100.0%	2	—	0.0%
\$500,000 and above	3	+ 200.0%	+ 200.0%	0.6	- 40.0%	+ 80.0%	5	+ 400.0%	+ 66.7%
Total	13	+ 225.0%	+ 116.7%	0.9	+ 8.3%	+ 87.8%	15	+ 200.0%	+ 15.4%

Showings

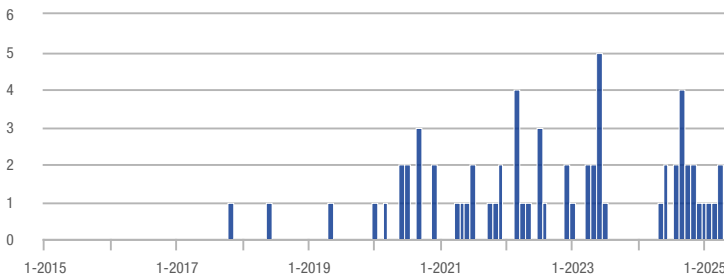
\$249,999 and below



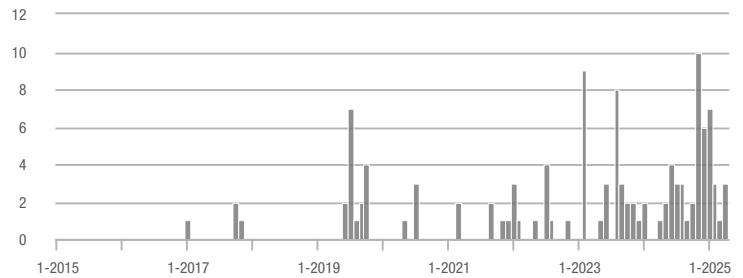
\$250,000-\$349,999



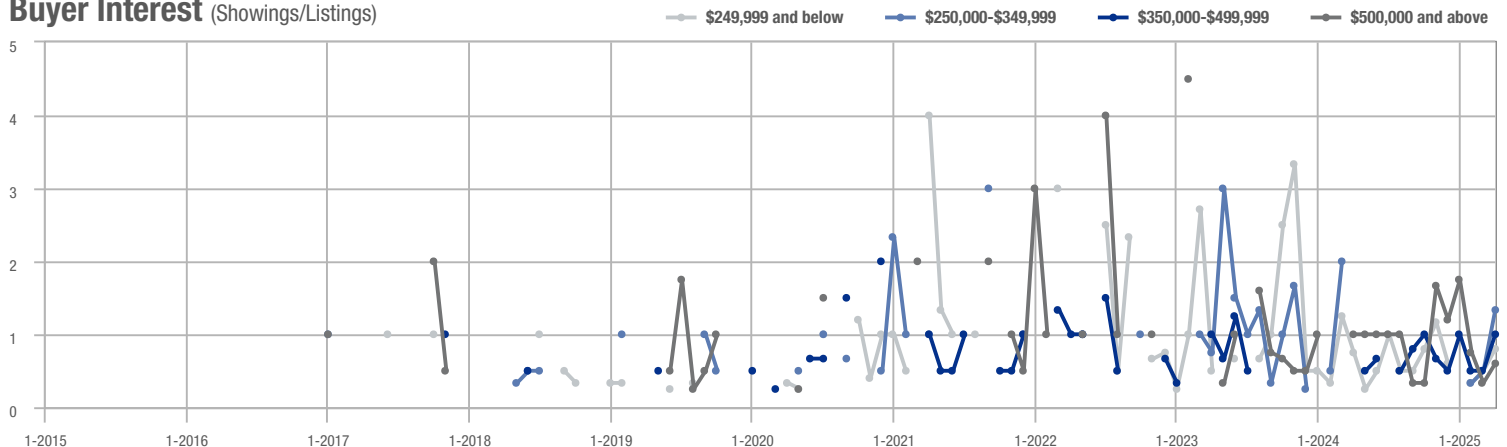
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

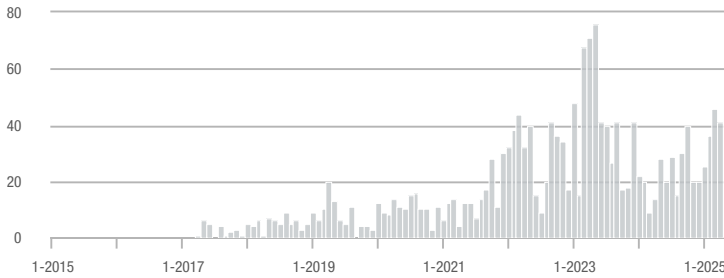


Nottoway County

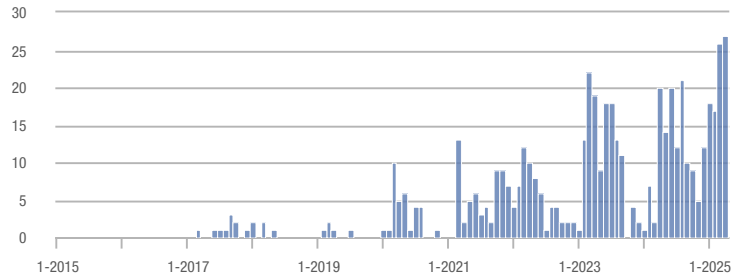
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	41	+ 192.9%	- 10.9%	2.3	+ 46.4%	- 1.0%	18	+ 100.0%	- 10.0%
\$250,000-\$349,999	27	+ 35.0%	+ 3.8%	1.9	- 22.9%	+ 18.7%	14	+ 75.0%	- 12.5%
\$350,000-\$499,999	4	—	- 60.0%	1.0	—	- 50.0%	4	+ 300.0%	- 20.0%
\$500,000 and above	6	+ 50.0%	- 14.3%	1.5	+ 12.5%	+ 7.1%	4	+ 33.3%	- 20.0%
Total	78	+ 105.3%	- 12.4%	2.0	+ 7.8%	+ 0.8%	40	+ 90.5%	- 13.0%

Showings

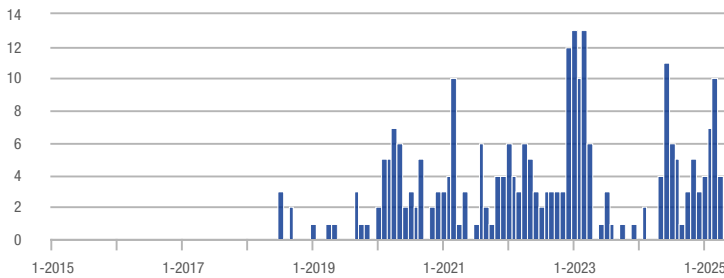
\$249,999 and below



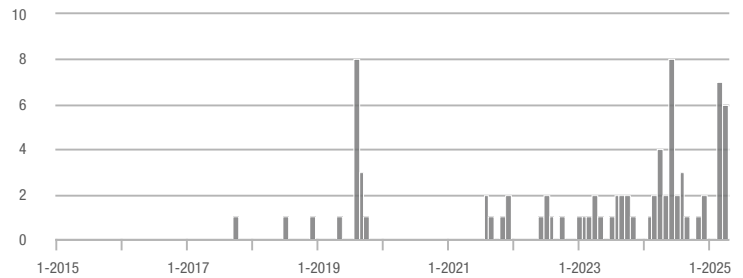
\$250,000-\$349,999



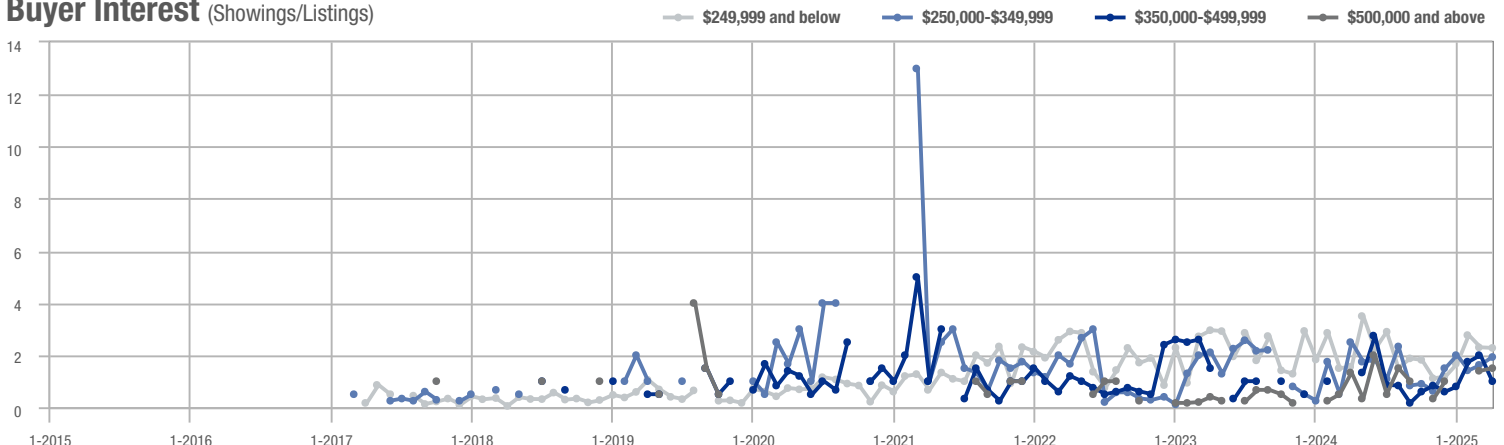
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

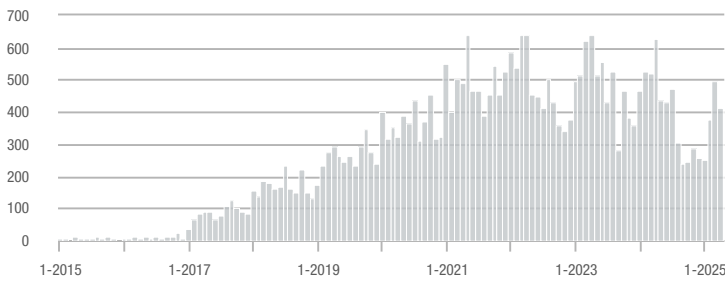


Petersburg City

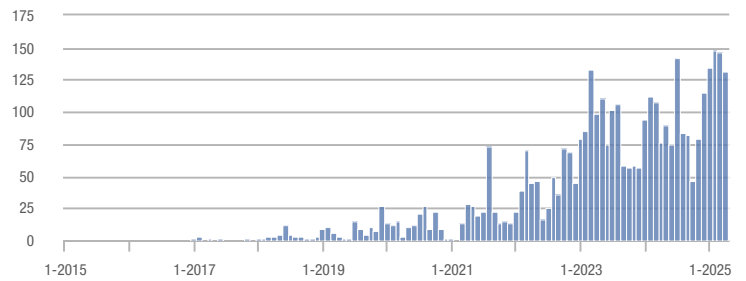
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	415	- 34.0%	- 16.3%	4.4	- 19.3%	- 7.4%	94	- 18.3%	- 9.6%
\$250,000-\$349,999	132	+ 73.7%	- 10.2%	3.2	+ 31.3%	- 1.4%	41	+ 32.3%	- 8.9%
\$350,000-\$499,999	13	- 59.4%	- 51.9%	2.2	- 18.8%	- 19.8%	6	- 50.0%	- 40.0%
\$500,000 and above	3	—	+ 50.0%	0.5	—	+ 25.0%	6	+ 50.0%	+ 20.0%
Total	563	- 23.6%	- 16.2%	3.8	- 15.8%	- 6.5%	147	- 9.3%	- 10.4%

Showings

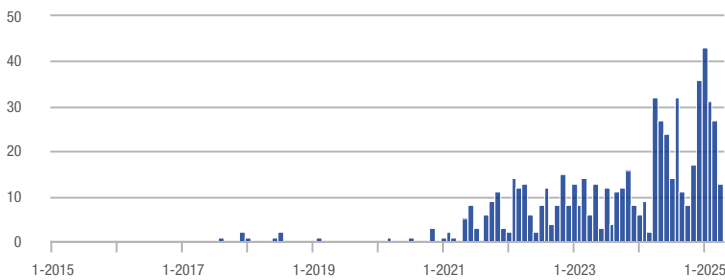
\$249,999 and below



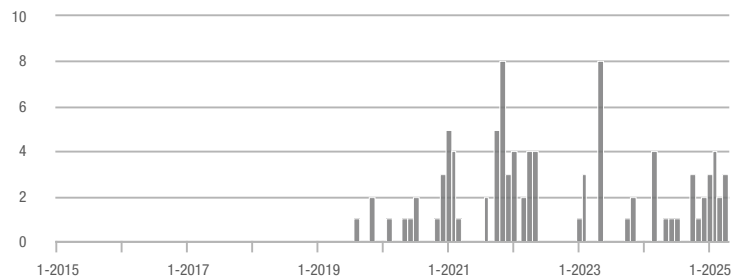
\$250,000-\$349,999



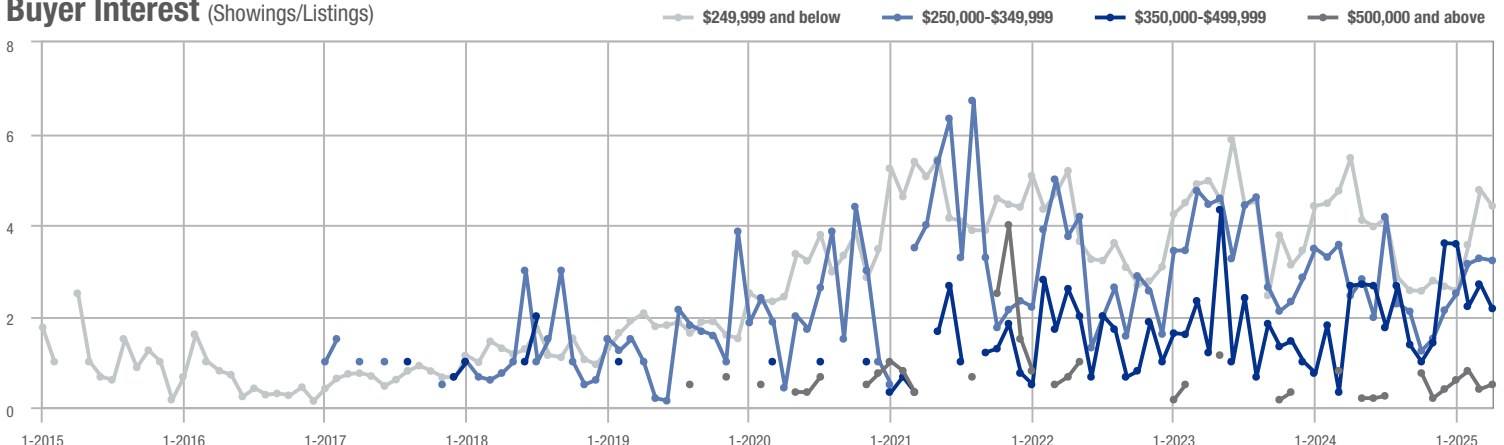
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

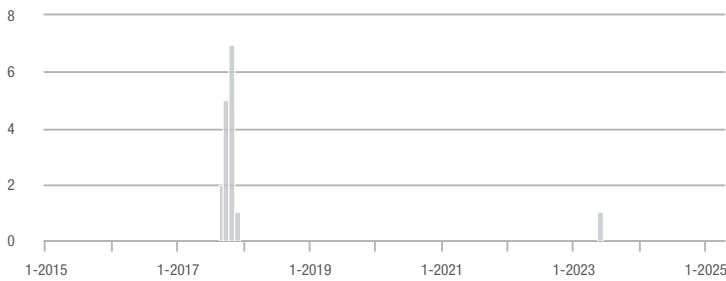


Poquoson

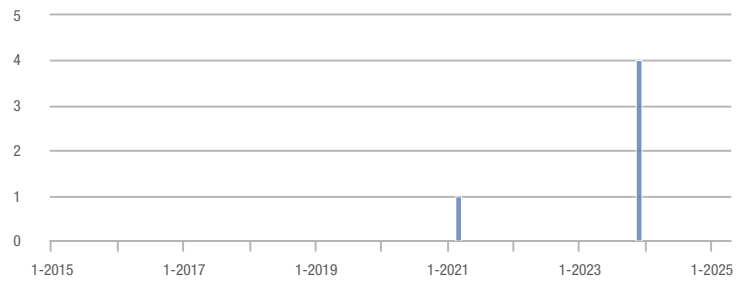
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

Showings

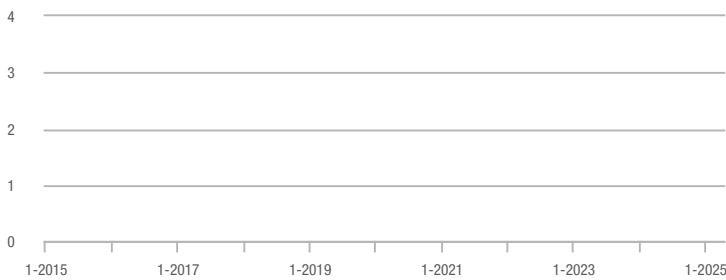
\$249,999 and below



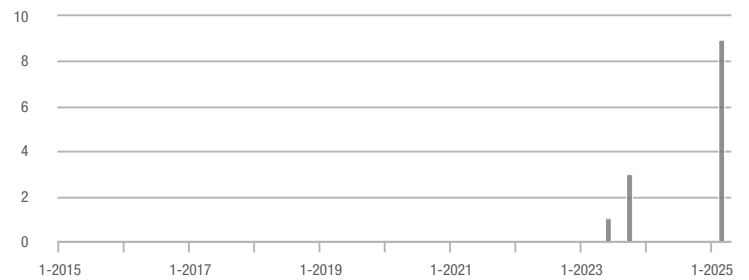
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

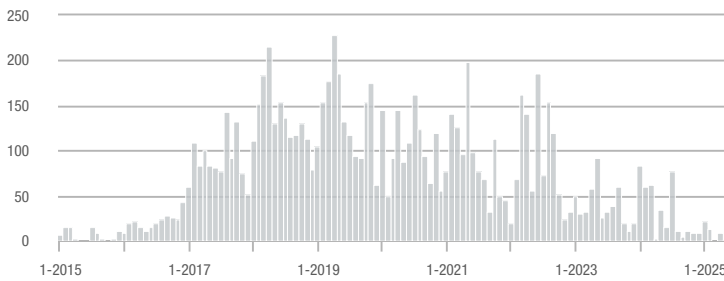


Powhatan County

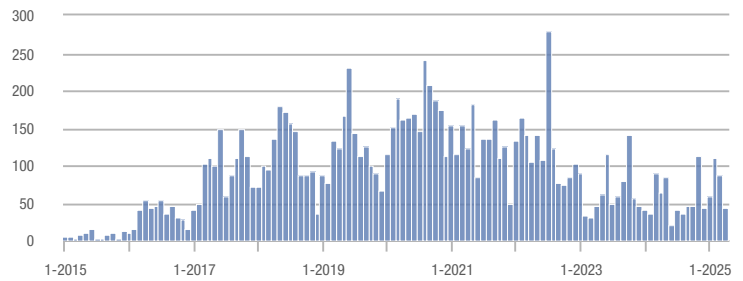
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	8	+ 166.7%	+ 700.0%	1.3	+ 522.2%	+ 700.0%	6	- 57.1%	0.0%
\$250,000-\$349,999	44	- 31.3%	- 50.0%	2.4	- 19.8%	- 44.4%	18	- 14.3%	- 10.0%
\$350,000-\$499,999	181	+ 88.5%	+ 126.3%	6.5	+ 68.3%	+ 61.6%	28	+ 12.0%	+ 40.0%
\$500,000 and above	175	- 9.3%	+ 22.4%	3.6	- 26.3%	+ 27.5%	48	+ 23.1%	- 4.0%
Total	408	+ 14.6%	+ 30.8%	4.1	+ 13.5%	+ 25.5%	100	+ 1.0%	+ 4.2%

Showings

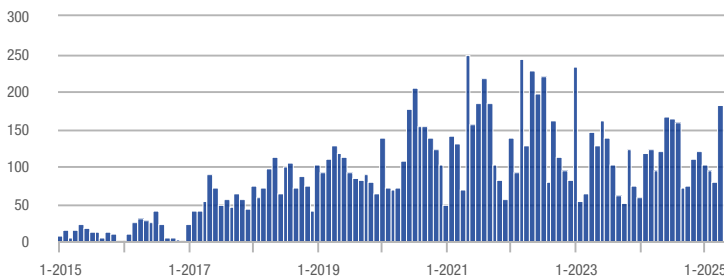
\$249,999 and below



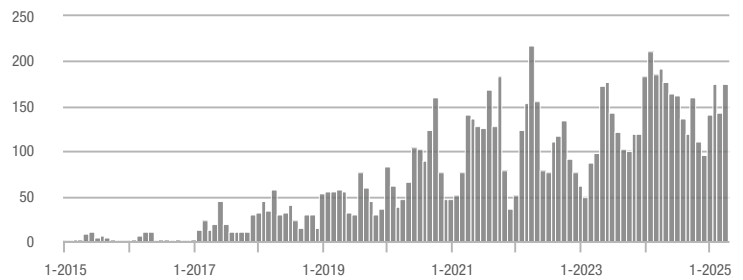
\$250,000-\$349,999



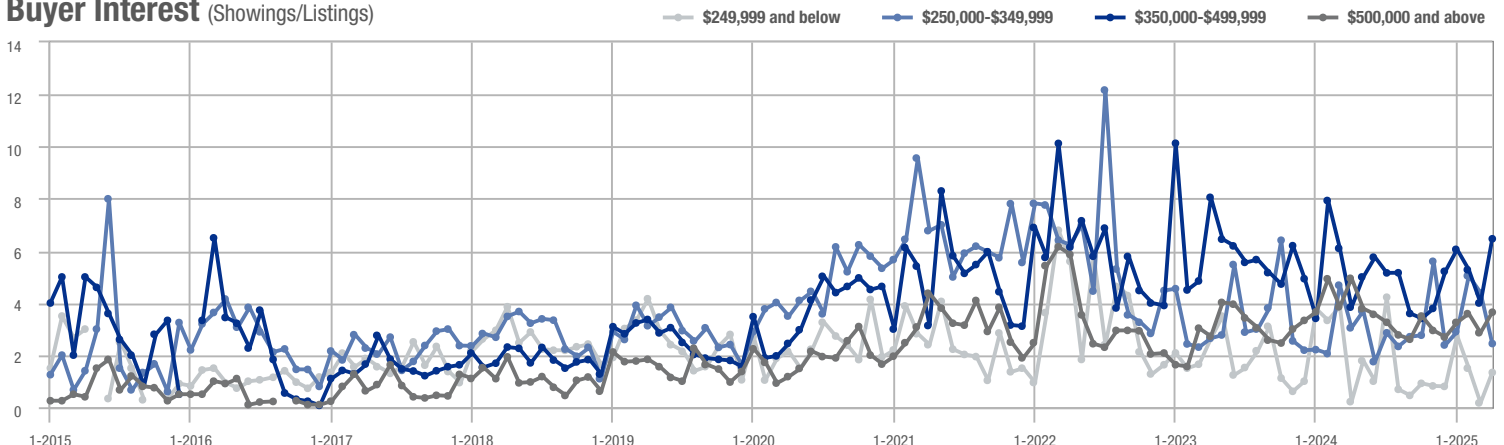
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

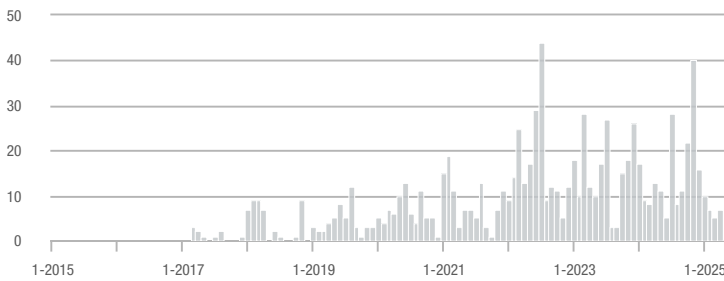


Prince Edward County

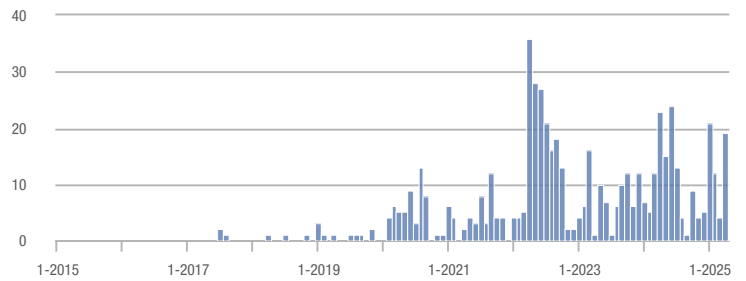
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	7	- 46.2%	+ 40.0%	1.0	- 7.7%	+ 40.0%	7	- 41.7%	0.0%
\$250,000-\$349,999	19	- 17.4%	+ 375.0%	2.1	+ 10.1%	+ 322.2%	9	- 25.0%	+ 12.5%
\$350,000-\$499,999	10	+ 11.1%	+ 900.0%	1.7	+ 48.1%	+ 566.7%	6	- 25.0%	+ 50.0%
\$500,000 and above	0	—	—	—	—	—	2	—	0.0%
Total	36	- 20.0%	+ 176.9%	1.5	+ 6.7%	+ 142.3%	24	- 25.0%	+ 14.3%

Showings

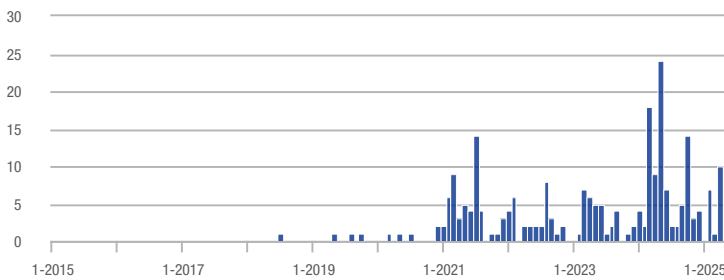
\$249,999 and below



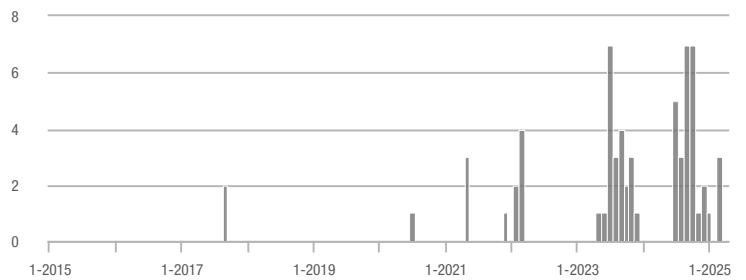
\$250,000-\$349,999



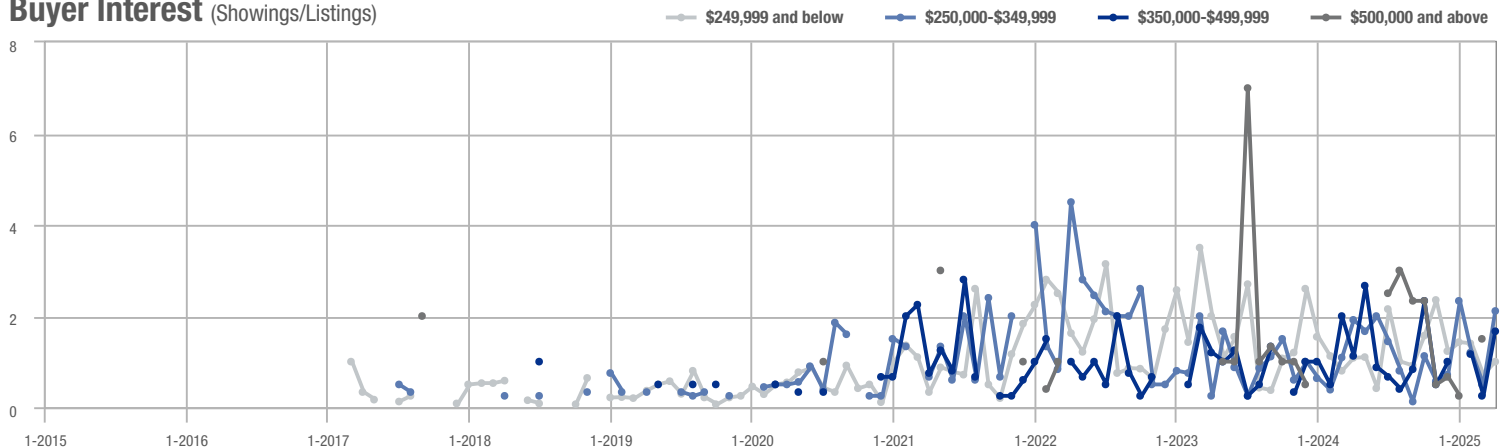
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

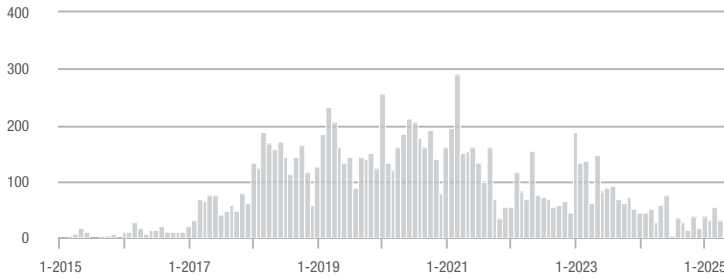


Prince George County

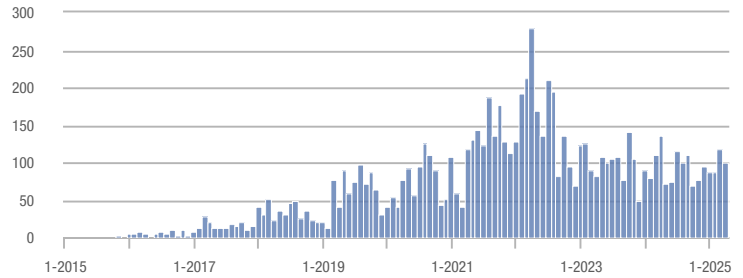
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	31	+ 14.8%	- 43.6%	4.4	+ 162.4%	- 27.5%	7	- 56.3%	- 22.2%
\$250,000-\$349,999	101	- 25.2%	- 15.1%	5.1	- 21.4%	+ 6.1%	20	- 4.8%	- 20.0%
\$350,000-\$499,999	146	+ 33.9%	+ 49.0%	3.5	- 13.9%	- 0.7%	42	+ 55.6%	+ 50.0%
\$500,000 and above	21	- 41.7%	- 32.3%	1.9	- 25.8%	- 44.6%	11	- 21.4%	+ 22.2%
Total	299	- 2.6%	- 1.3%	3.7	- 5.0%	- 12.4%	80	+ 2.6%	+ 12.7%

Showings

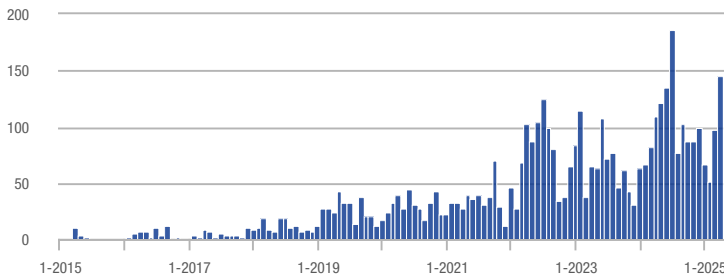
\$249,999 and below



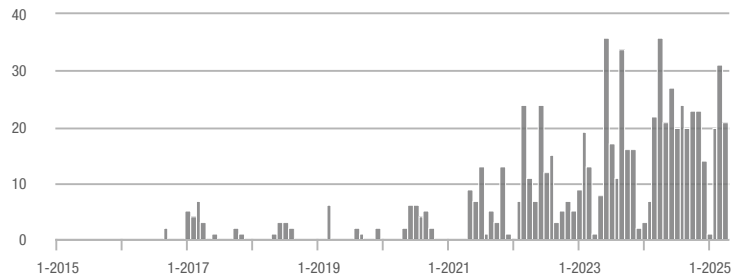
\$250,000-\$349,999



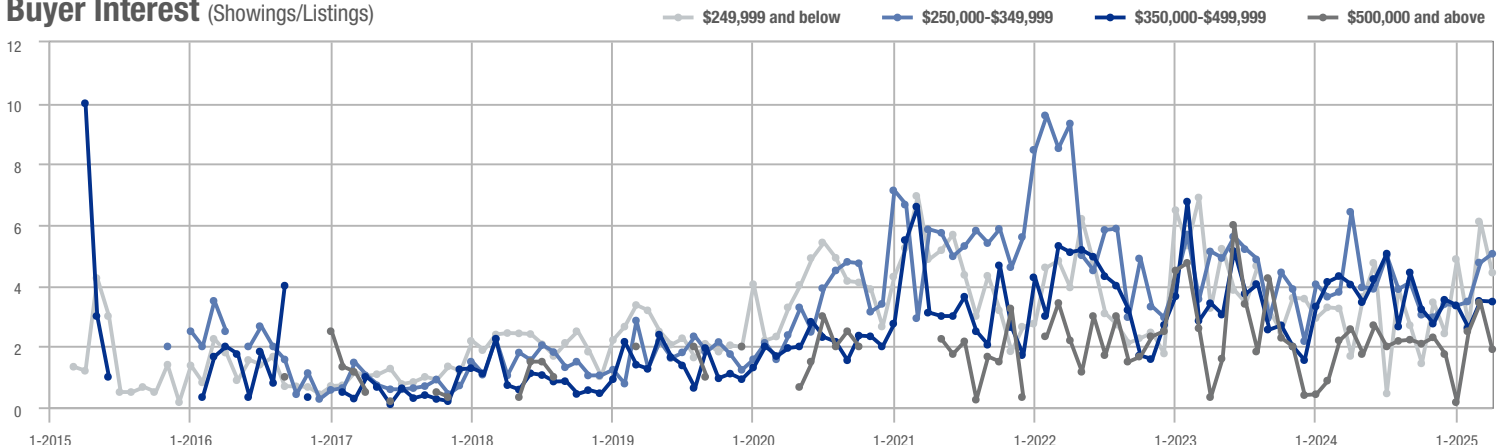
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

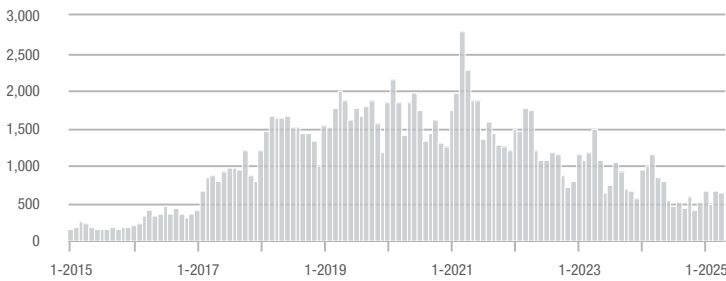


Richmond City

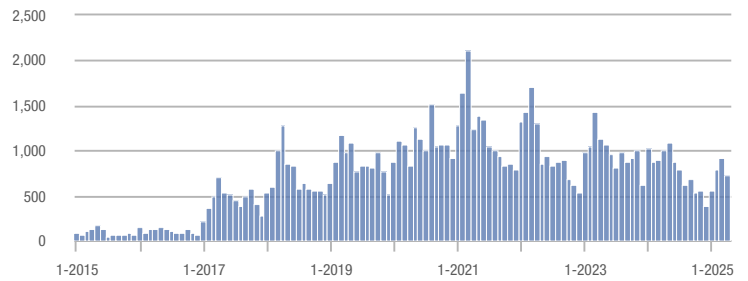
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	641	- 24.2%	- 4.9%	6.2	- 0.9%	+ 4.2%	104	- 23.5%	- 8.8%
\$250,000-\$349,999	725	- 28.1%	- 21.1%	5.9	- 19.3%	- 8.3%	123	- 10.9%	- 14.0%
\$350,000-\$499,999	996	- 1.9%	+ 9.2%	5.3	- 19.7%	+ 5.1%	187	+ 22.2%	+ 3.9%
\$500,000 and above	1,419	- 15.7%	+ 2.5%	5.5	- 33.7%	- 11.8%	257	+ 27.2%	+ 16.3%
Total	3,781	- 16.9%	- 2.8%	5.6	- 22.1%	- 4.7%	671	+ 6.7%	+ 2.0%

Showings

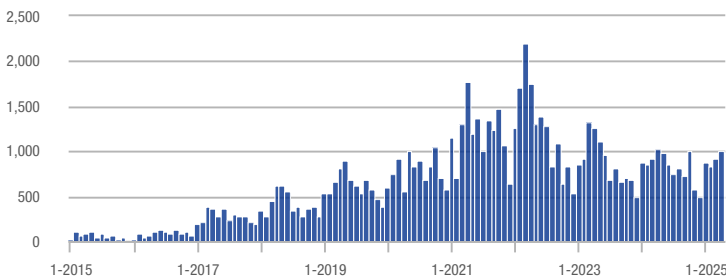
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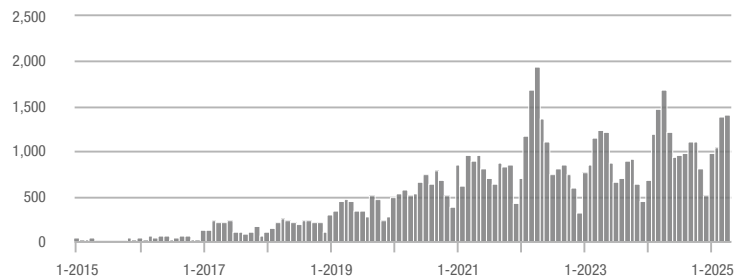
\$250,000-\$349,999



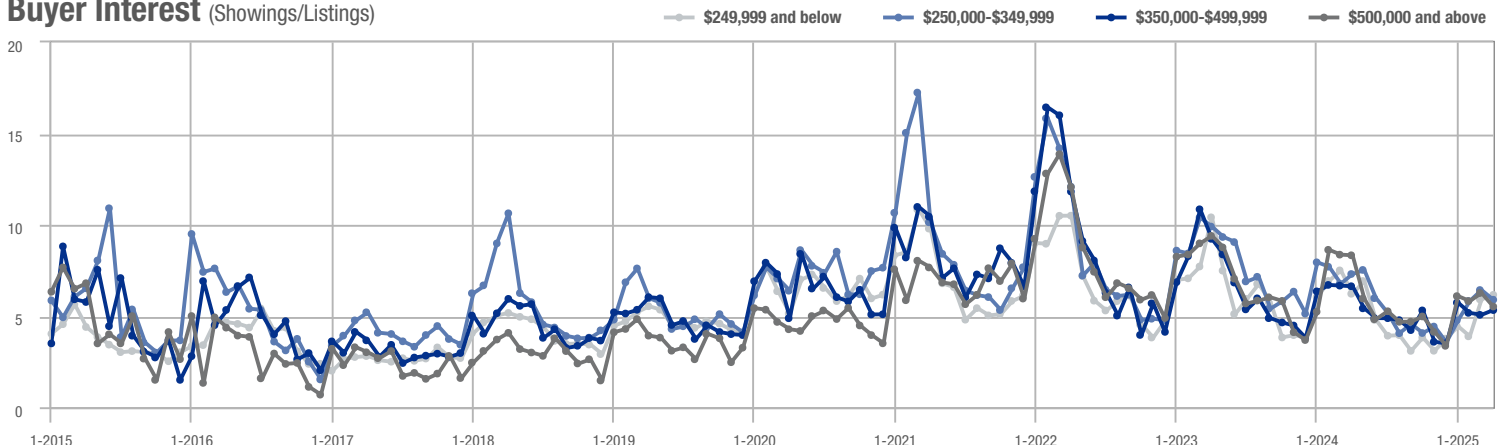
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

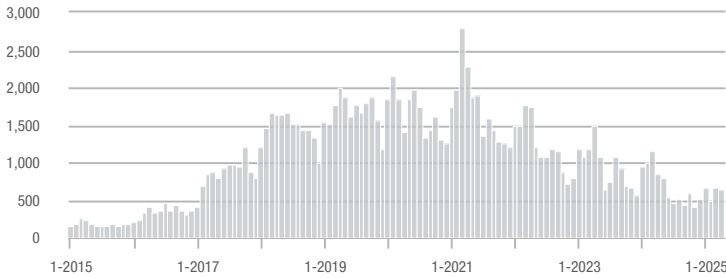


Richmond County

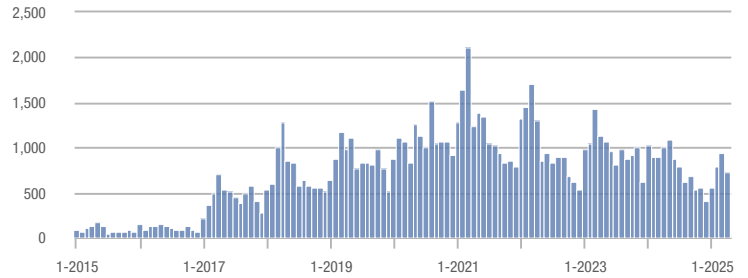
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	645	- 23.8%	- 4.6%	6.0	- 2.0%	+ 4.2%	108	- 22.3%	- 8.5%
\$250,000-\$349,999	733	- 27.3%	- 21.2%	5.8	- 19.8%	- 8.0%	126	- 9.4%	- 14.3%
\$350,000-\$499,999	1,002	- 1.3%	+ 9.4%	5.3	- 20.1%	+ 5.3%	189	+ 23.5%	+ 3.8%
\$500,000 and above	1,423	- 15.4%	+ 2.7%	5.4	- 33.8%	- 12.2%	262	+ 27.8%	+ 17.0%
Total	3,803	- 16.5%	- 2.7%	5.6	- 22.4%	- 4.7%	685	+ 7.7%	+ 2.1%

Showings

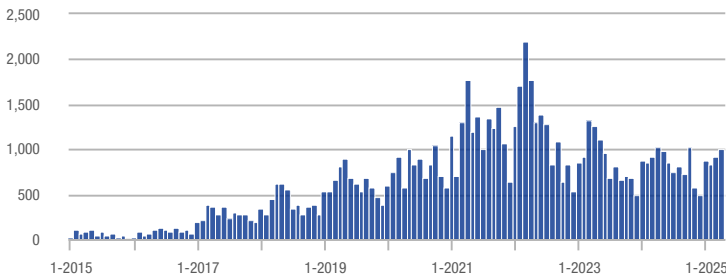
\$249,999 and below



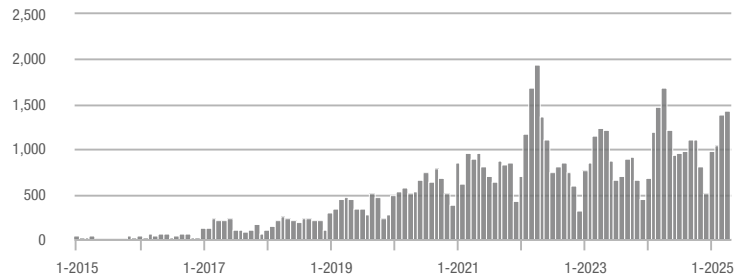
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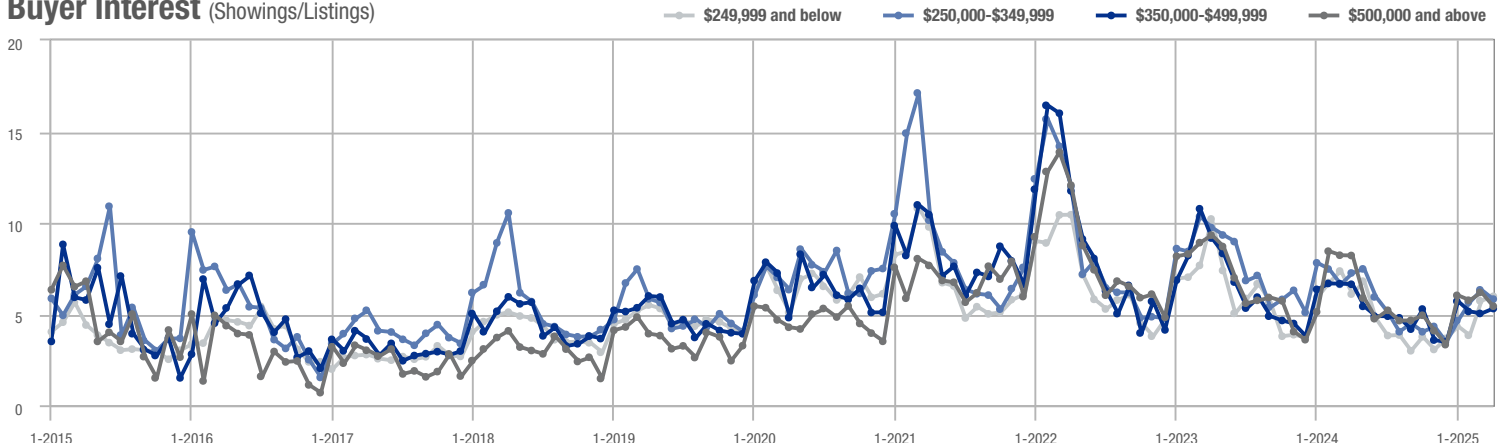
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

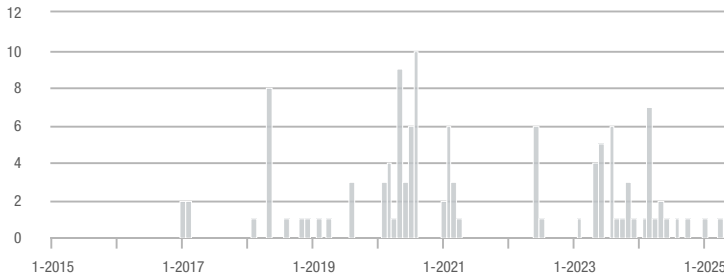


Spotsylvania County

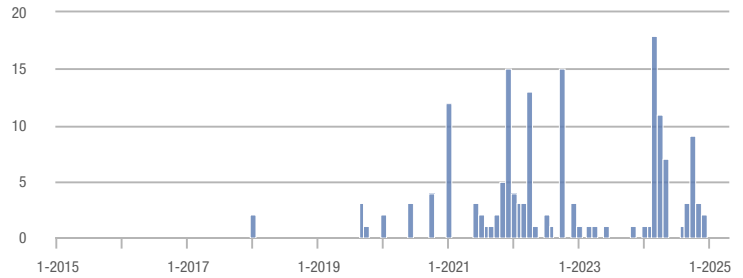
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	0.0%	—	1.0	+ 500.0%	—	1	- 83.3%	0.0%
\$250,000-\$349,999	0	—	—	—	—	—	1	- 50.0%	—
\$350,000-\$499,999	13	+ 44.4%	- 13.3%	1.9	+ 44.4%	+ 11.4%	7	0.0%	- 22.2%
\$500,000 and above	9	+ 80.0%	+ 28.6%	1.1	+ 102.5%	+ 60.7%	8	- 11.1%	- 20.0%
Total	23	- 11.5%	+ 4.5%	1.4	+ 24.9%	+ 23.0%	17	- 29.2%	- 15.0%

Showings

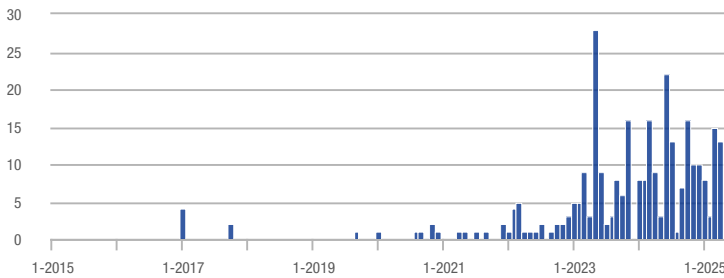
\$249,999 and below



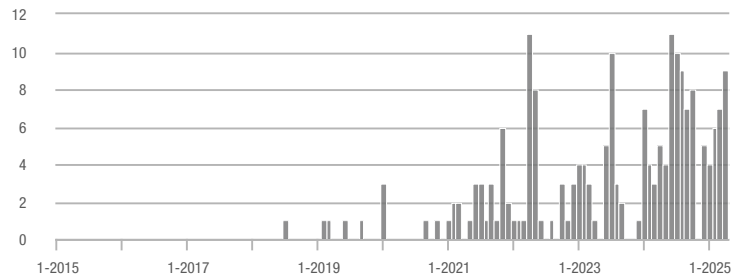
\$250,000-\$349,999



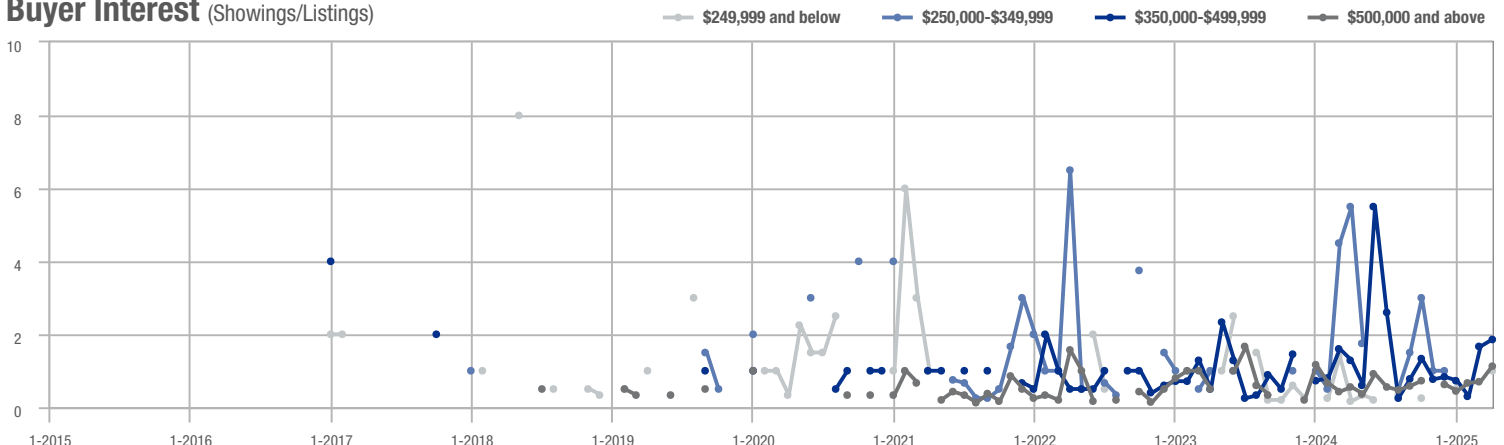
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

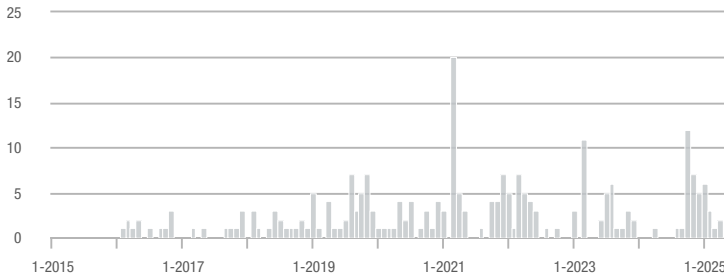


Surry County

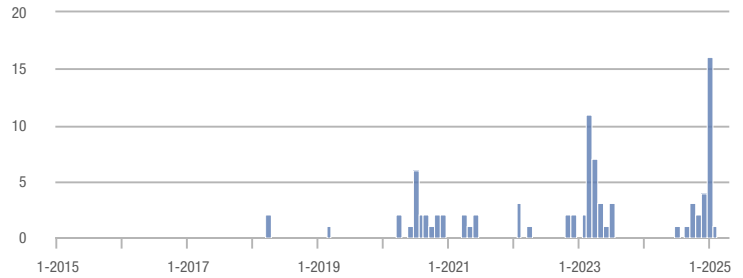
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	2	+ 100.0%	+ 100.0%	1.0	+ 100.0%	+ 200.0%	2	0.0%	- 33.3%
\$250,000-\$349,999	0	—	—	—	—	—	1	—	—
\$350,000-\$499,999	6	—	- 33.3%	3.0	—	- 33.3%	2	+ 100.0%	0.0%
\$500,000 and above	1	- 50.0%	- 80.0%	0.5	- 50.0%	- 80.0%	2	0.0%	0.0%
Total	9	+ 200.0%	- 40.0%	1.3	+ 114.3%	- 40.0%	7	+ 40.0%	0.0%

Showings

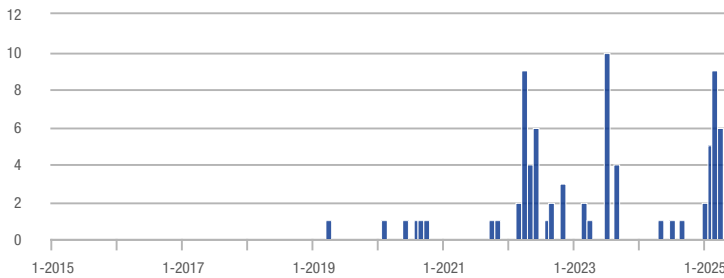
\$249,999 and below



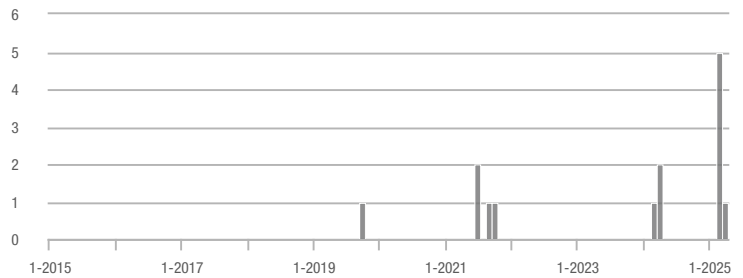
\$250,000-\$349,999



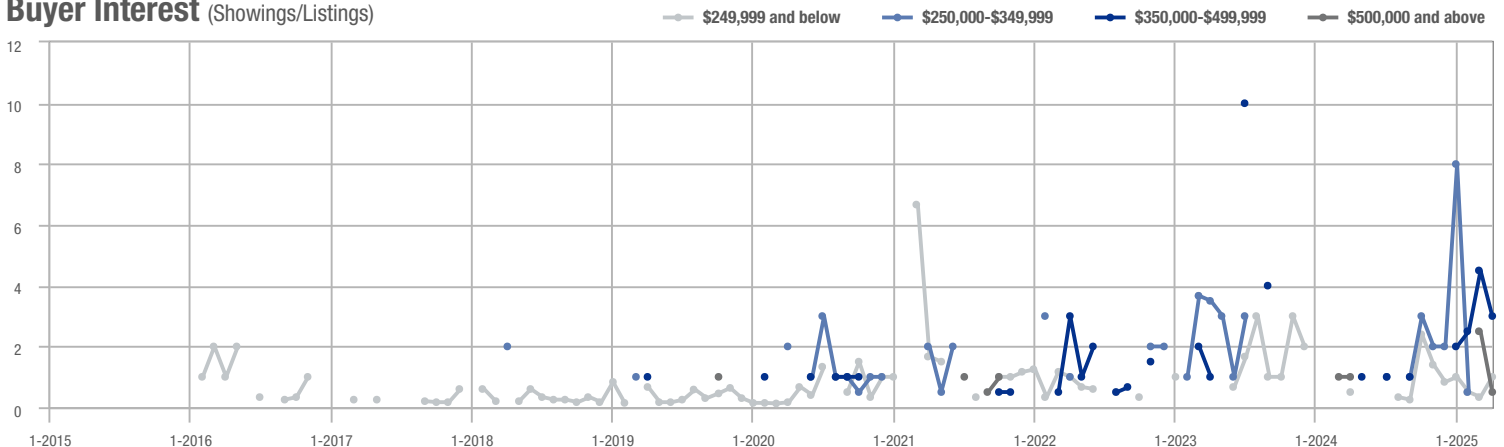
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

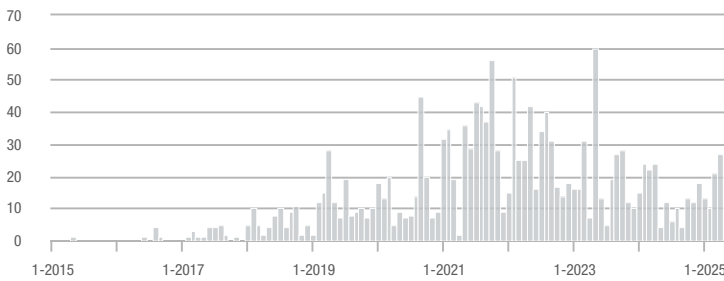


Sussex County

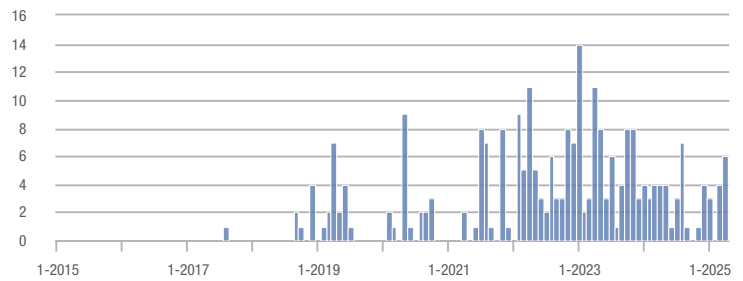
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	27	+ 12.5%	+ 28.6%	1.9	- 19.6%	+ 10.2%	14	+ 40.0%	+ 16.7%
\$250,000-\$349,999	6	+ 50.0%	+ 50.0%	3.0	+ 275.0%	+ 200.0%	2	- 60.0%	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	33	+ 17.9%	+ 32.0%	1.9	+ 4.0%	+ 32.0%	17	+ 13.3%	0.0%

Showings

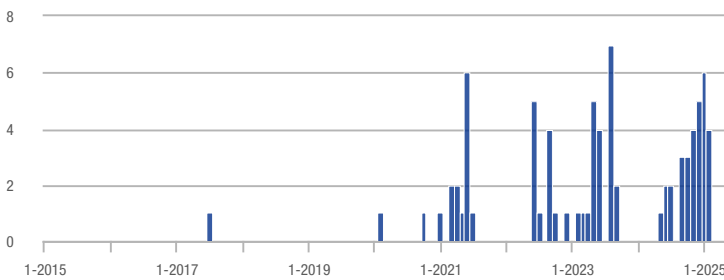
\$249,999 and below



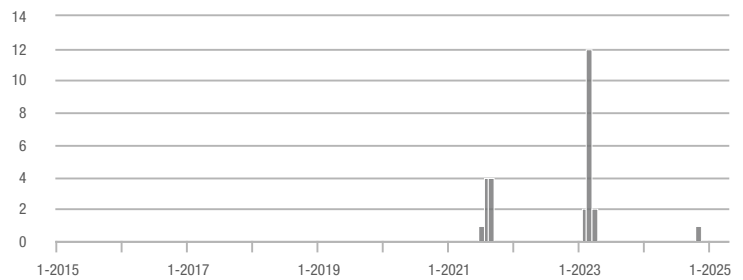
\$250,000-\$349,999



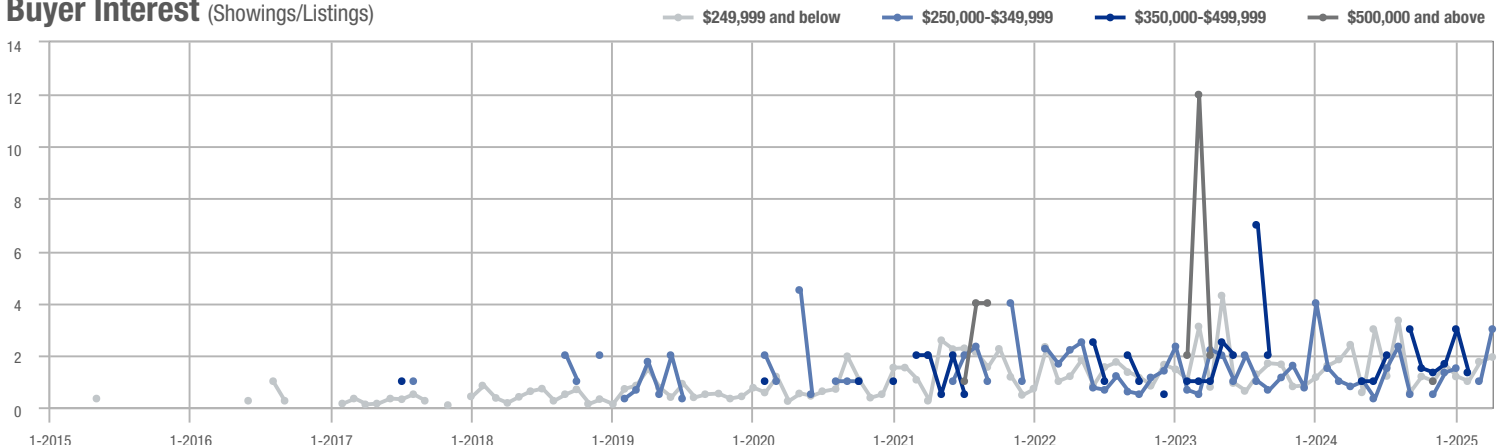
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

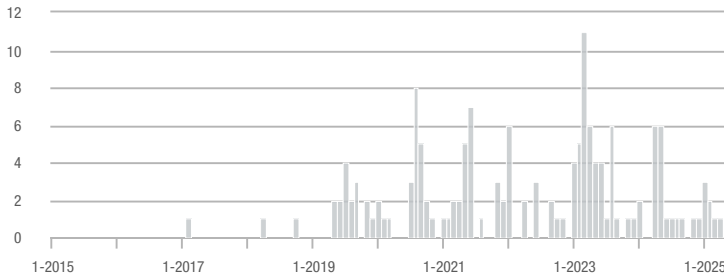


Westmoreland County

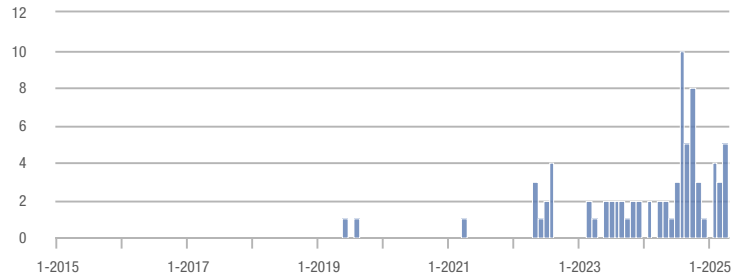
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	- 83.3%	0.0%	1.0	0.0%	+ 100.0%	1	- 83.3%	- 50.0%
\$250,000-\$349,999	5	+ 150.0%	+ 66.7%	1.3	+ 25.0%	+ 150.0%	4	+ 100.0%	- 33.3%
\$350,000-\$499,999	4	- 50.0%	+ 100.0%	0.8	- 60.0%	+ 100.0%	5	+ 25.0%	0.0%
\$500,000 and above	3	+ 200.0%	+ 50.0%	1.5	+ 200.0%	+ 50.0%	2	0.0%	0.0%
Total	13	- 23.5%	+ 62.5%	1.1	- 10.8%	+ 103.1%	12	- 14.3%	- 20.0%

Showings

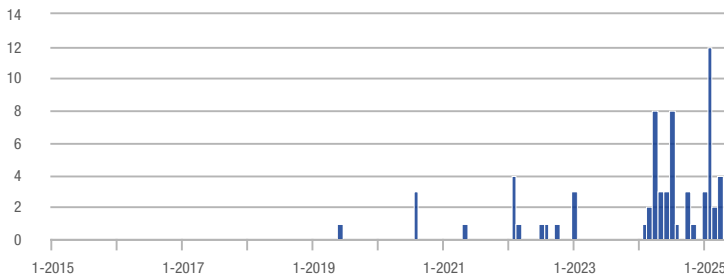
\$249,999 and below



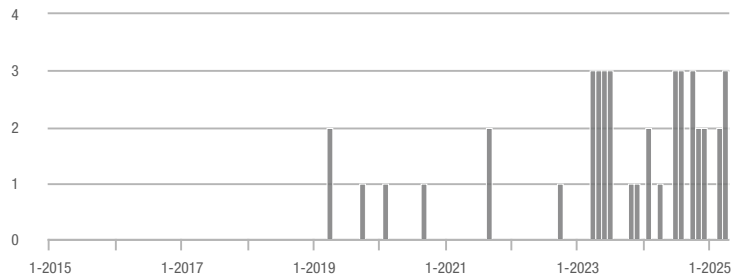
\$250,000-\$349,999



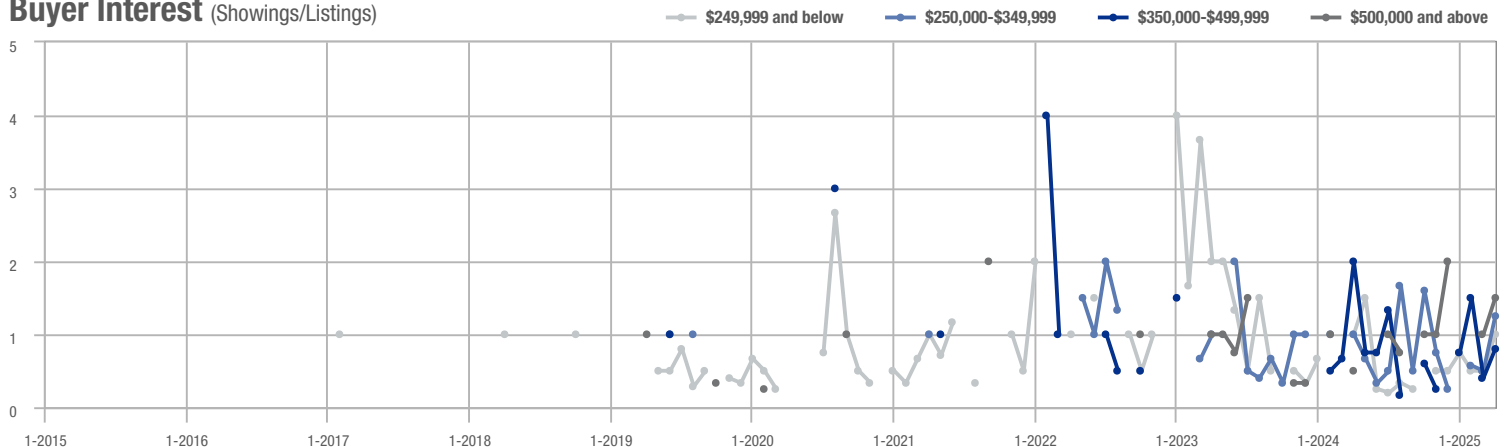
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

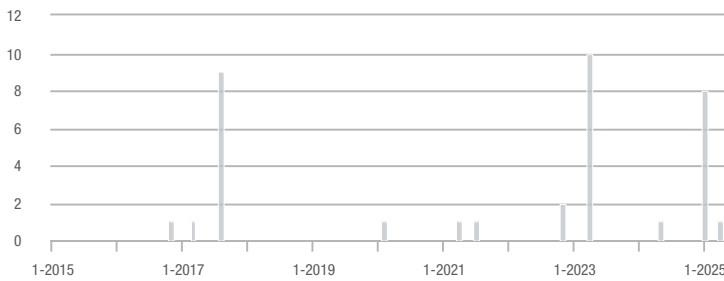


Williamsburg City

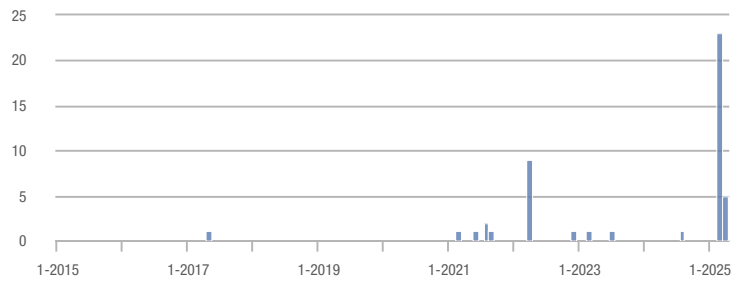
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	—	—	1.0	—	—	1	0.0%	—
\$250,000-\$349,999	5	—	- 78.3%	5.0	—	- 78.3%	1	—	0.0%
\$350,000-\$499,999	1	- 75.0%	—	1.0	- 50.0%	—	1	- 50.0%	—
\$500,000 and above	0	—	—	—	—	—	1	—	0.0%
Total	7	+ 75.0%	- 70.8%	1.8	+ 31.3%	- 85.4%	4	+ 33.3%	+ 100.0%

Showings

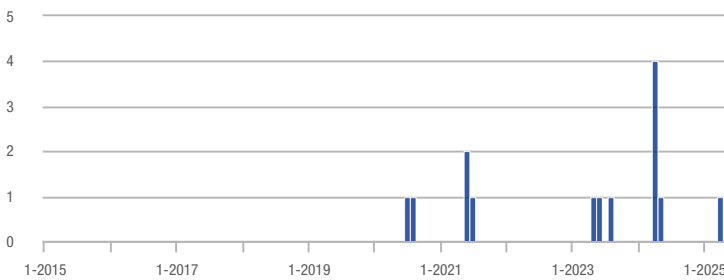
\$249,999 and below



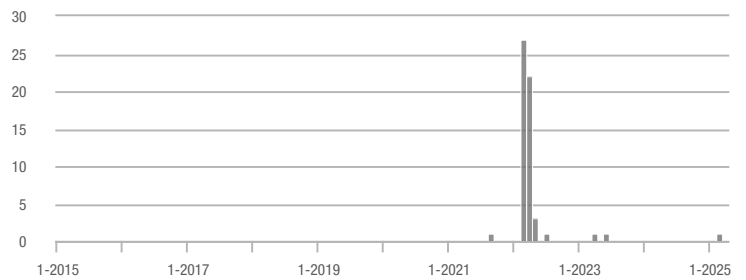
\$250,000-\$349,999



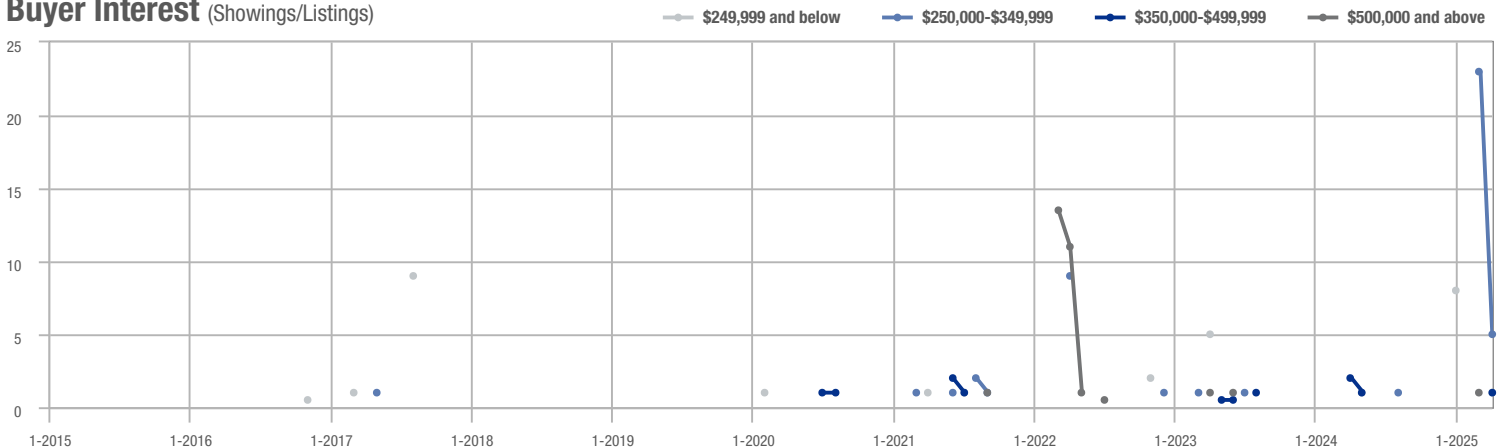
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

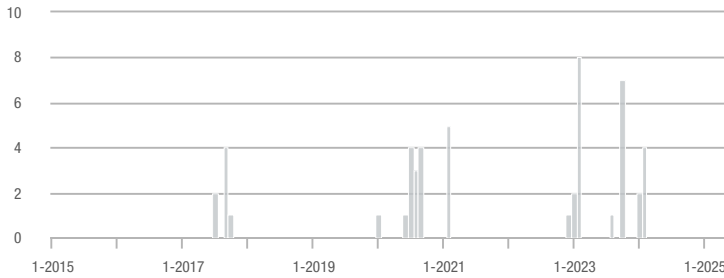


York County

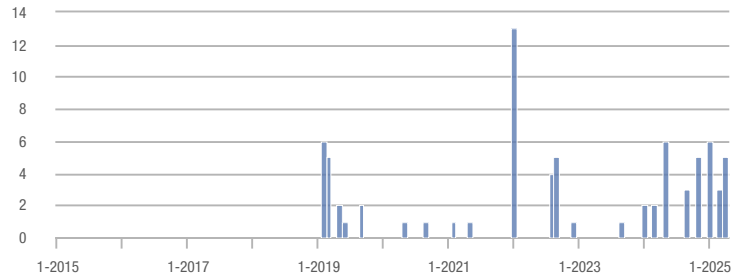
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	5	—	+ 66.7%	5.0	—	+ 233.3%	1	- 50.0%	- 50.0%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	2	- 50.0%	0.0%	1.0	- 75.0%	0.0%	2	+ 100.0%	0.0%
Total	7	+ 75.0%	+ 40.0%	2.3	+ 133.3%	+ 86.7%	3	- 25.0%	- 25.0%

Showings

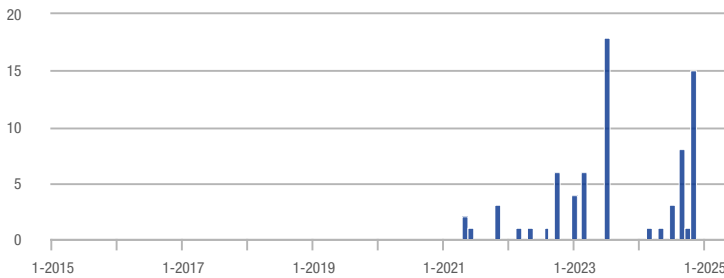
\$249,999 and below



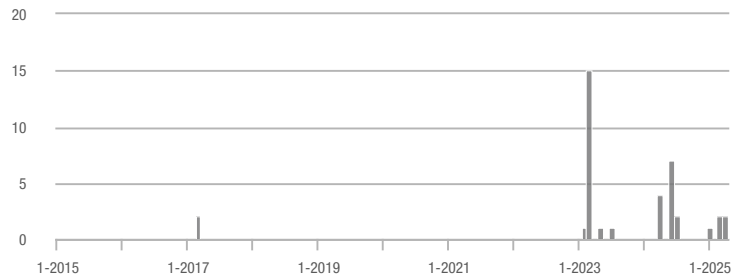
\$250,000-\$349,999



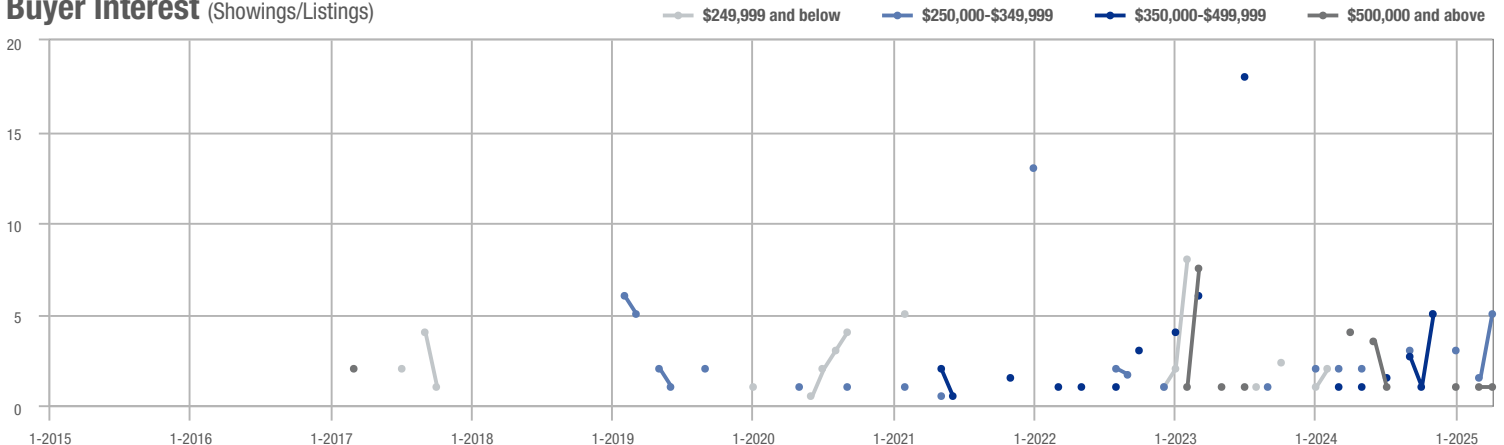
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

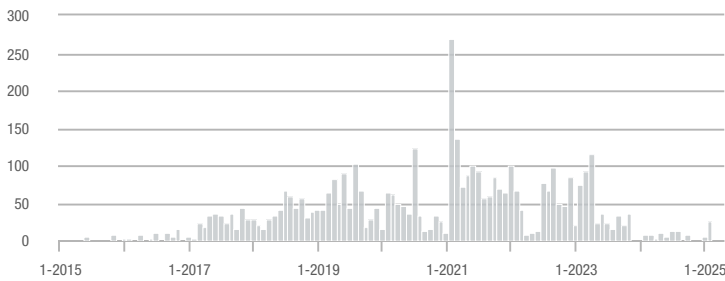


Ashland (unincorporated town)

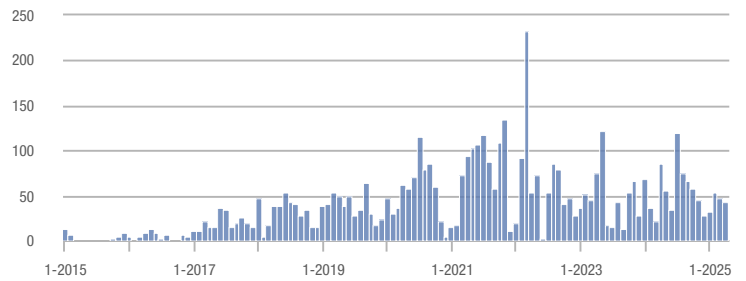
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	42	- 50.6%	- 8.7%	4.2	- 60.5%	- 8.7%	10	+ 25.0%	0.0%
\$350,000-\$499,999	65	+ 10.2%	- 33.7%	4.1	+ 3.3%	- 29.5%	16	+ 6.7%	- 5.9%
\$500,000 and above	60	+ 17.6%	0.0%	2.3	+ 44.8%	- 7.7%	26	- 18.8%	+ 8.3%
Total	167	- 15.2%	- 18.1%	3.2	- 3.8%	- 19.7%	52	- 11.9%	+ 2.0%

Showings

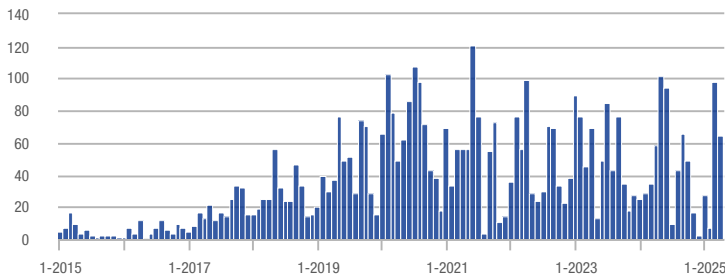
\$249,999 and below



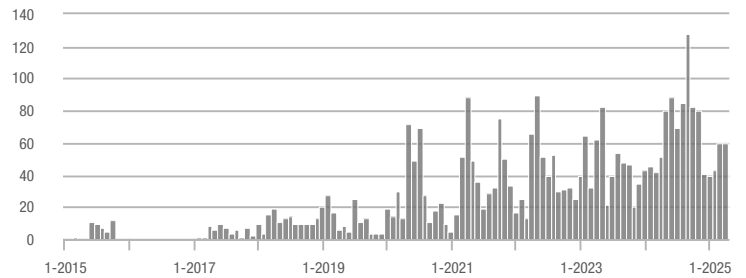
\$250,000-\$349,999



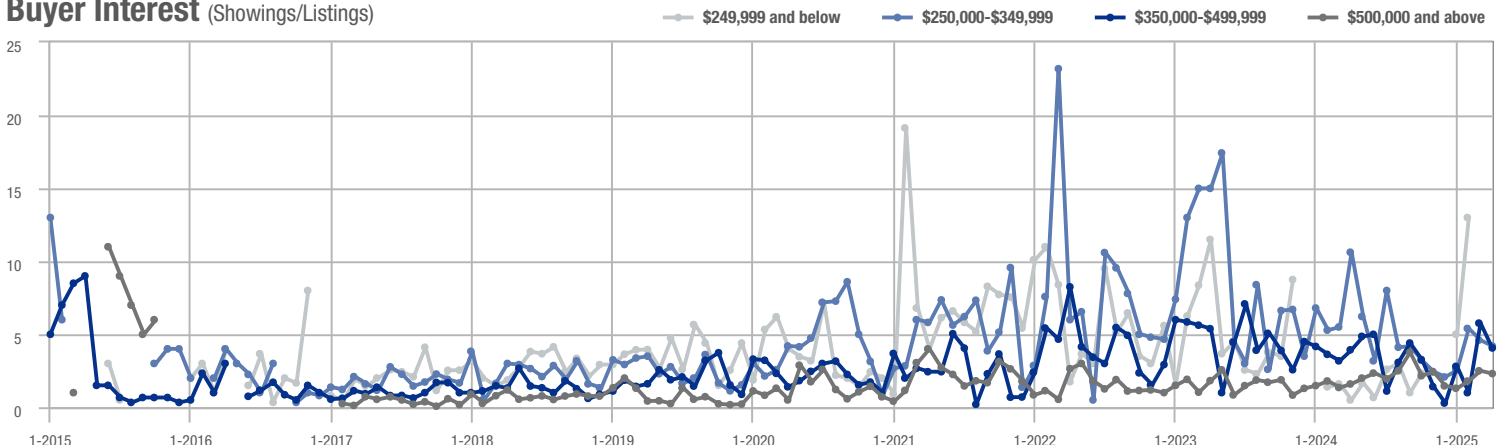
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

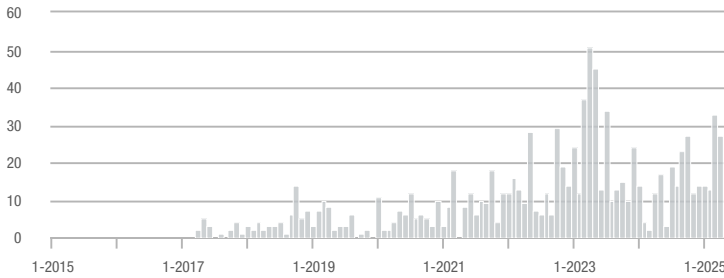


Blackstone (unincorporated town)

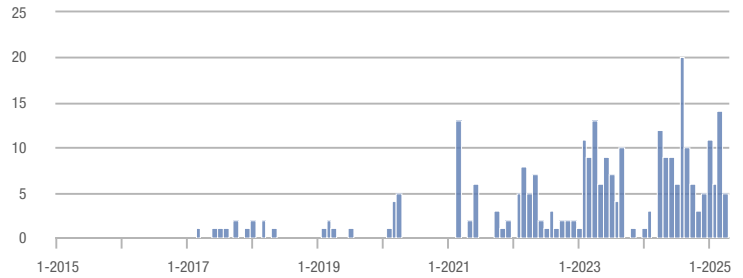
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	27	+ 125.0%	- 18.2%	2.7	+ 35.0%	- 18.2%	10	+ 66.7%	0.0%
\$250,000-\$349,999	5	- 58.3%	- 64.3%	1.3	- 47.9%	- 46.4%	4	- 20.0%	- 33.3%
\$350,000-\$499,999	4	—	- 20.0%	1.3	—	- 20.0%	3	+ 200.0%	0.0%
\$500,000 and above	0	—	—	—	—	—	1	0.0%	0.0%
Total	36	+ 50.0%	- 32.1%	2.0	+ 8.3%	- 24.5%	18	+ 38.5%	- 10.0%

Showings

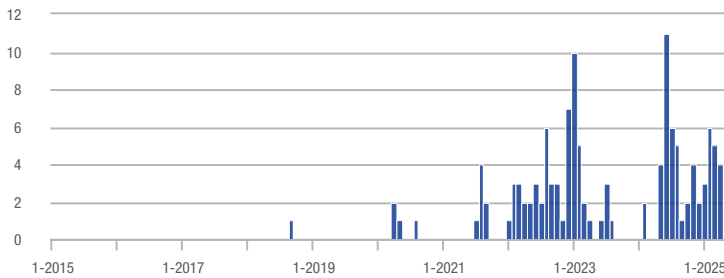
\$249,999 and below



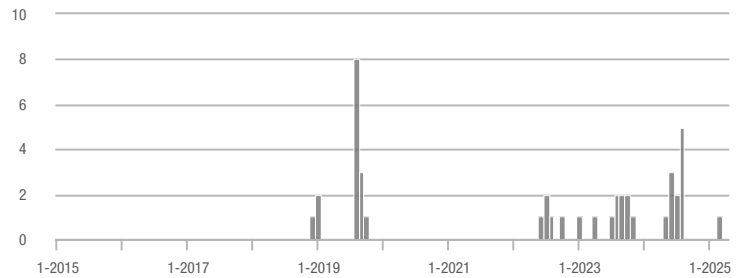
\$250,000-\$349,999



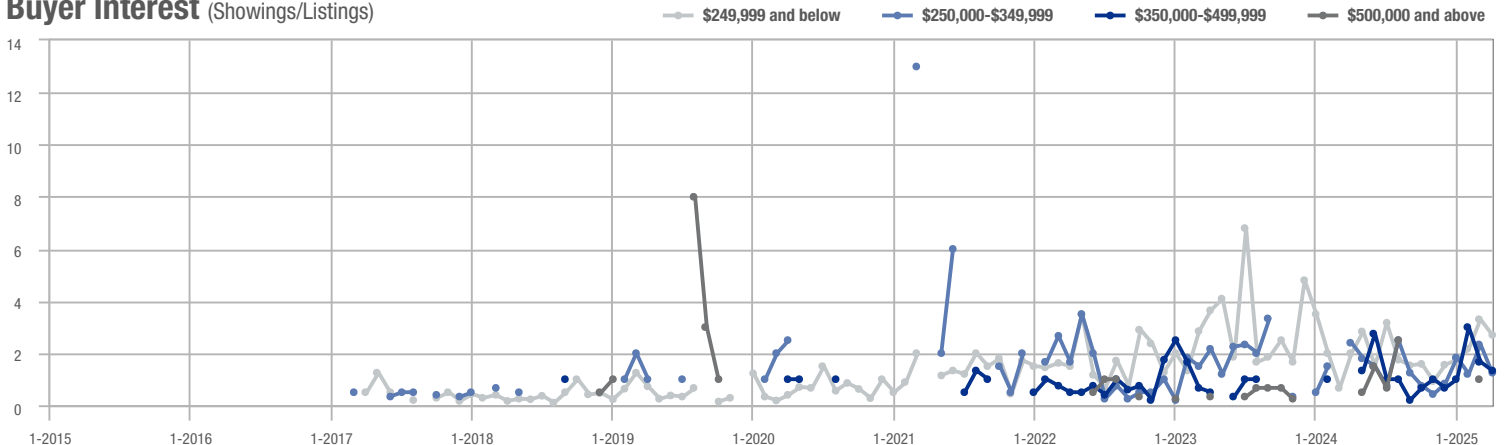
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

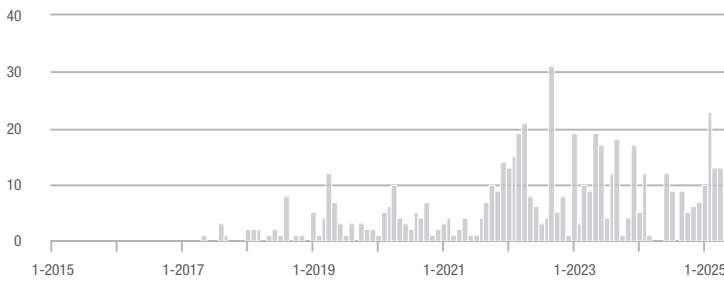


Crewe (unincorporated town)

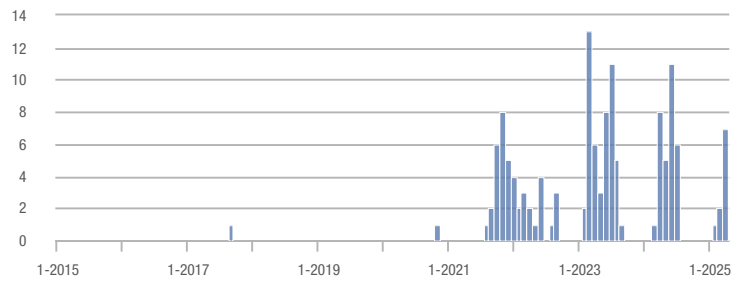
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	13	—	0.0%	1.9	—	+ 28.6%	7	+ 600.0%	- 22.2%
\$250,000-\$349,999	7	- 12.5%	+ 250.0%	2.3	- 41.7%	+ 250.0%	3	+ 50.0%	0.0%
\$350,000-\$499,999	0	—	—	—	—	—	1	—	- 50.0%
\$500,000 and above	3	0.0%	- 25.0%	1.5	- 50.0%	+ 12.5%	2	+ 100.0%	- 33.3%
Total	23	+ 109.1%	- 4.2%	1.8	- 35.7%	+ 25.3%	13	+ 225.0%	- 23.5%

Showings

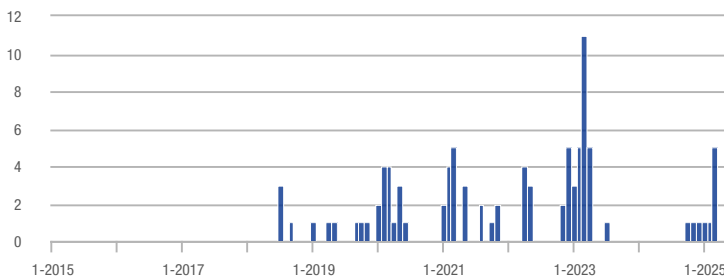
\$249,999 and below



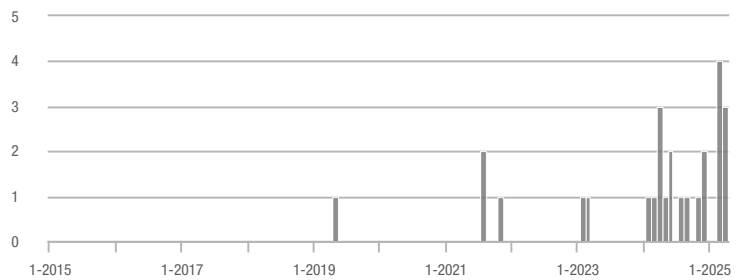
\$250,000-\$349,999



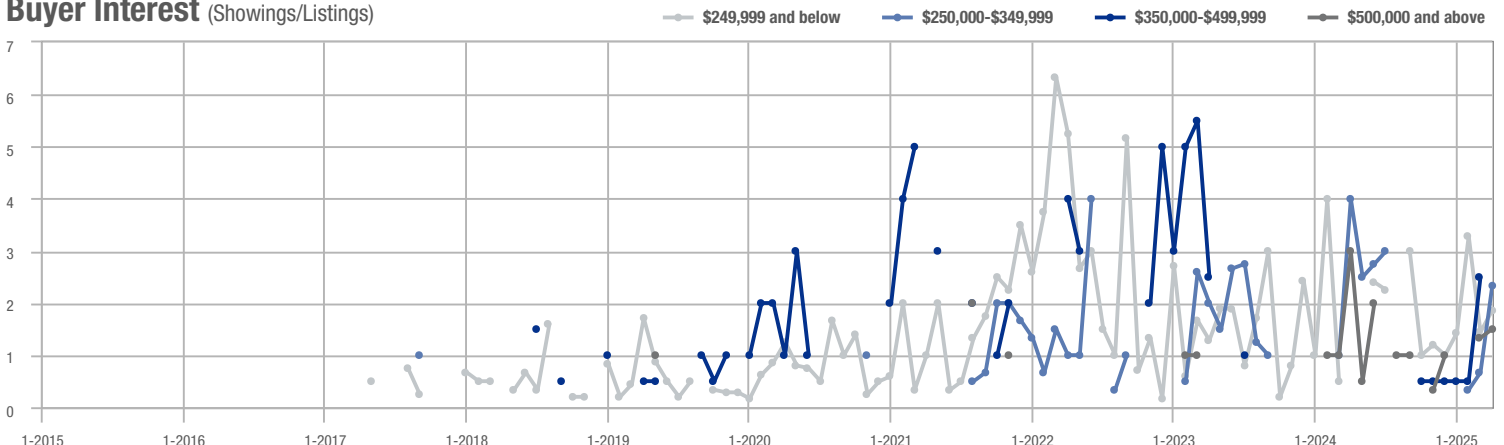
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

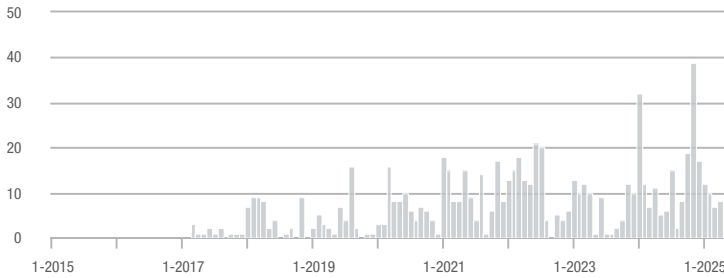


Farmville (unincorporated town)

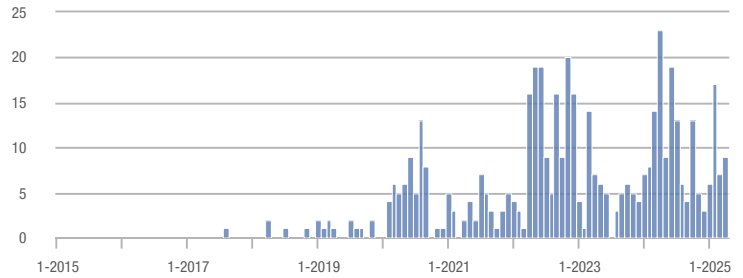
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	8	- 27.3%	+ 14.3%	1.1	- 27.3%	- 18.4%	7	0.0%	+ 40.0%
\$250,000-\$349,999	9	- 60.9%	+ 28.6%	1.3	- 32.9%	+ 65.3%	7	- 41.7%	- 22.2%
\$350,000-\$499,999	8	0.0%	+ 700.0%	1.6	+ 60.0%	+ 220.0%	5	- 37.5%	+ 150.0%
\$500,000 and above	0	—	—	—	—	—	1	0.0%	- 50.0%
Total	25	- 41.9%	+ 19.0%	1.3	- 18.6%	+ 7.1%	20	- 28.6%	+ 11.1%

Showings

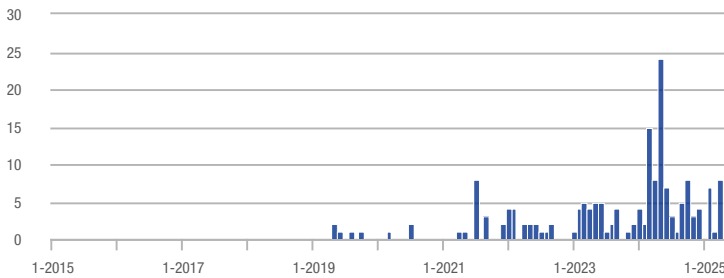
\$249,999 and below



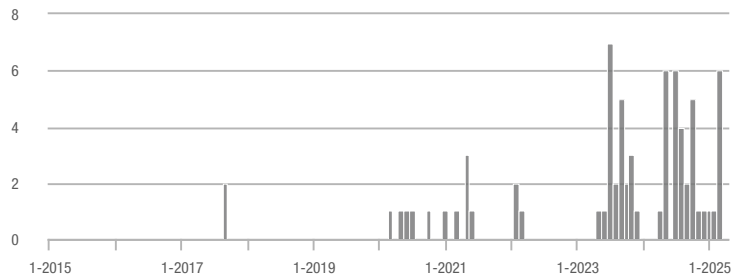
\$250,000-\$349,999



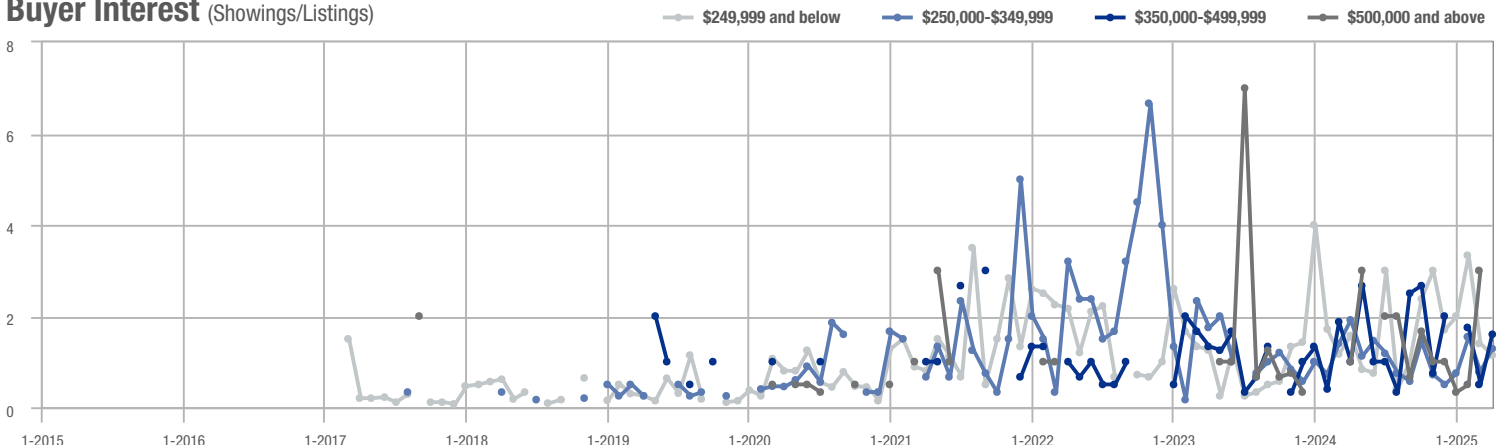
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)





Showings Report for April 2025

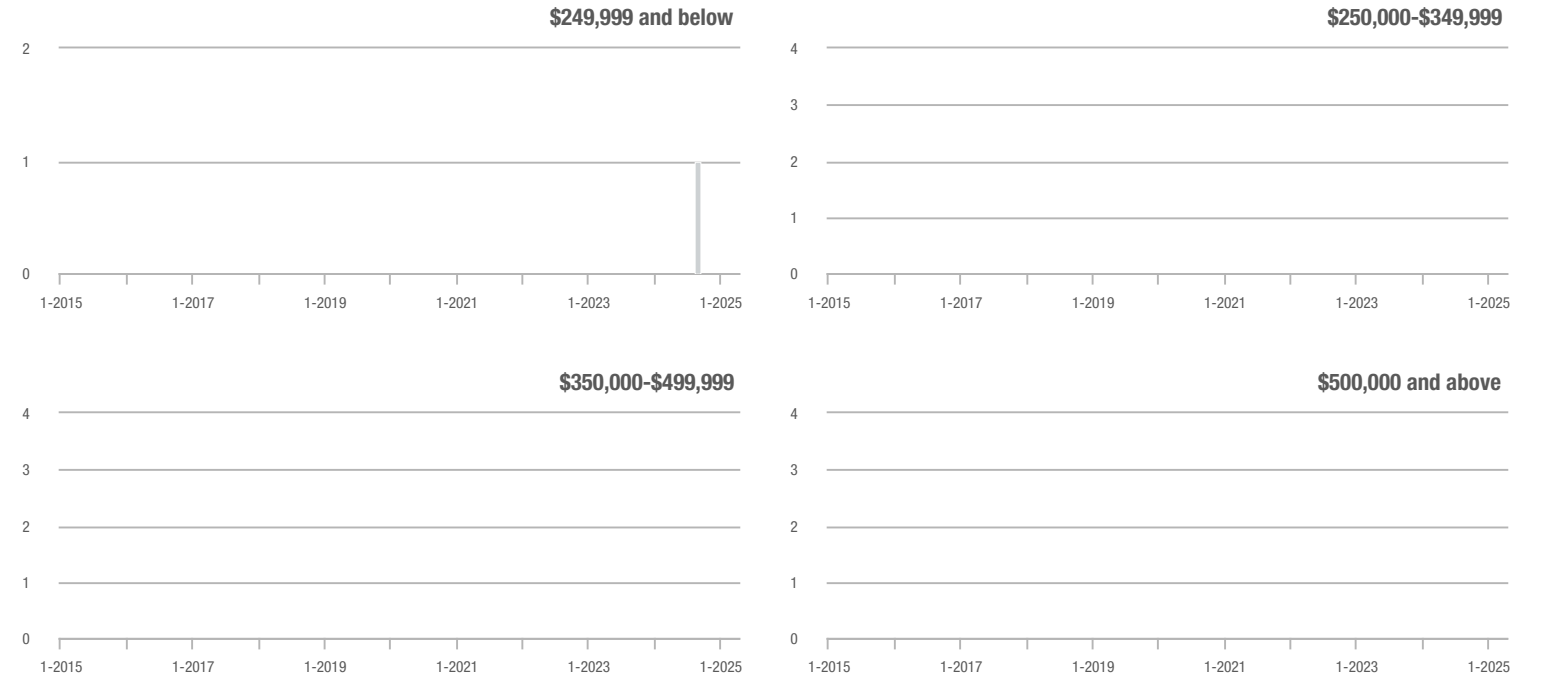
Analytic and Trend Data from Central Virginia Regional MLS



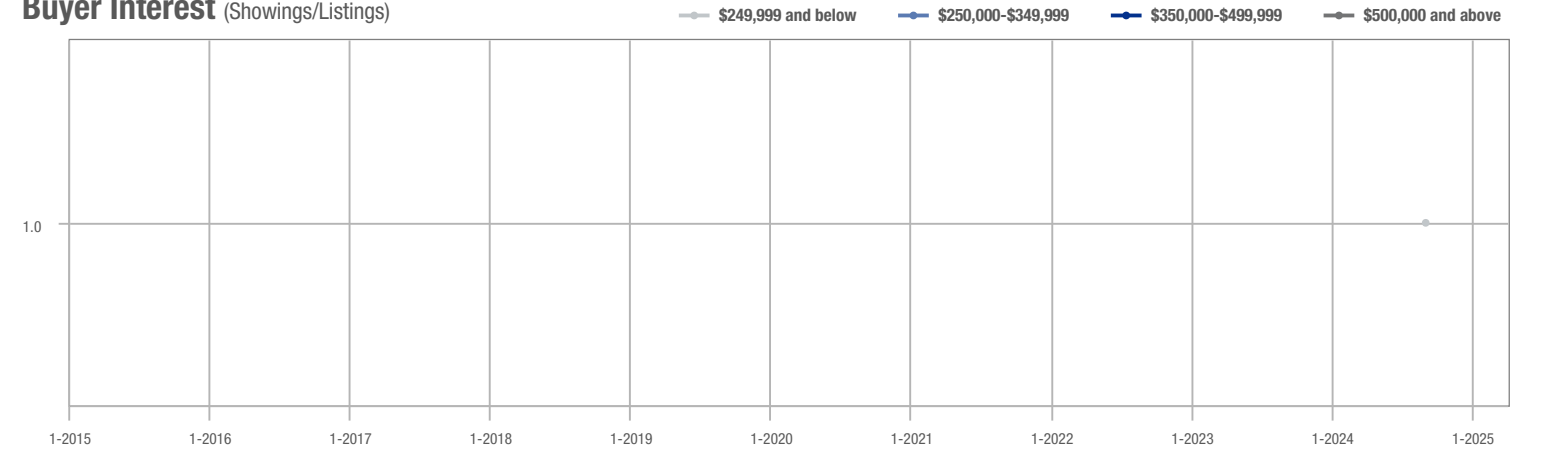
South Boston (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	0	—	—

Showings



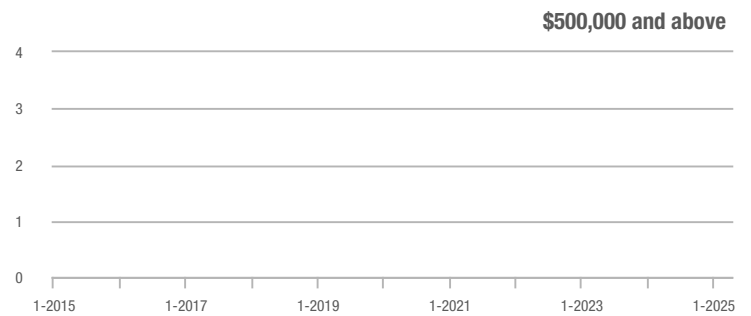
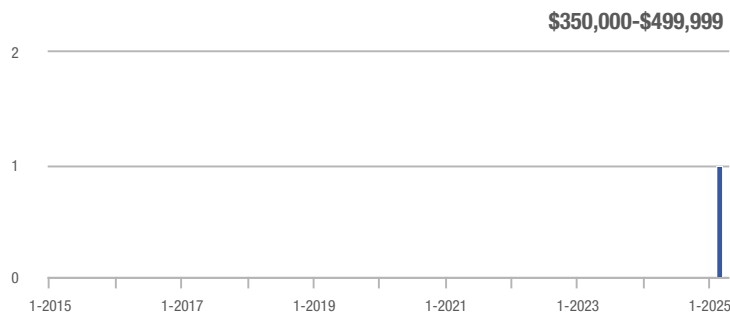
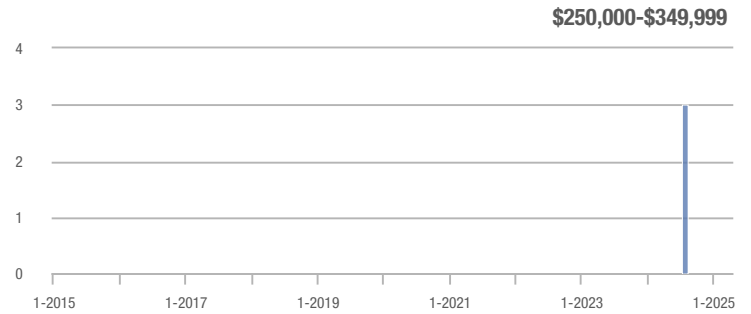
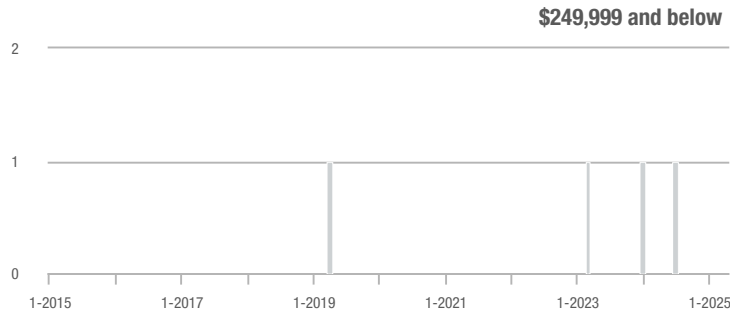
Buyer Interest (Showings/Listings)



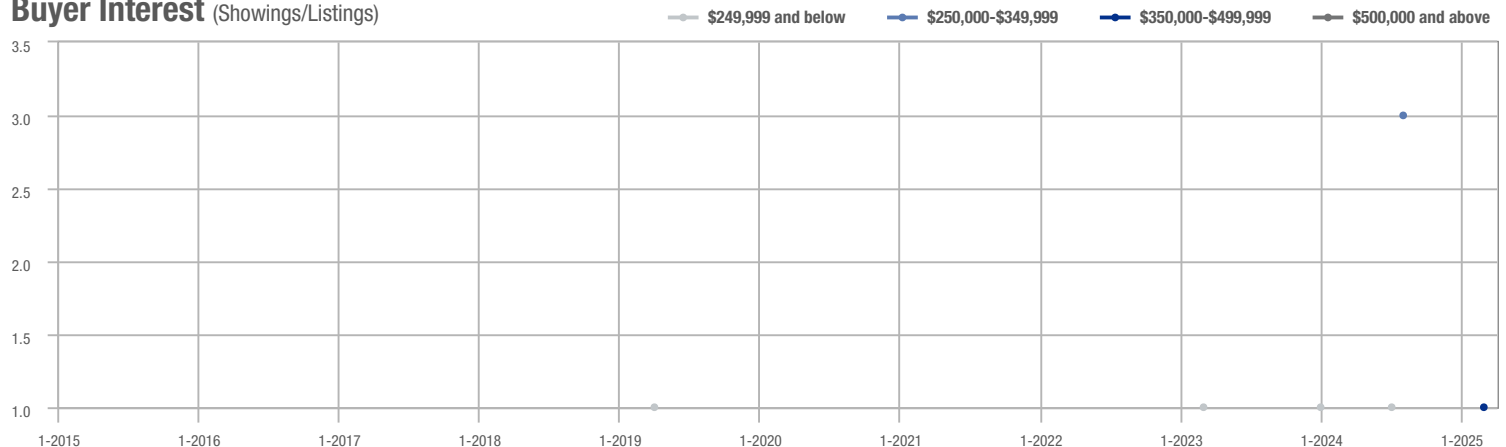
South Hill (unincorporated town)

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	0	—	—	—	—	—	1	—	0.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	0	—	—	—	—	—	1	—	0.0%

Showings



Buyer Interest (Showings/Listings)

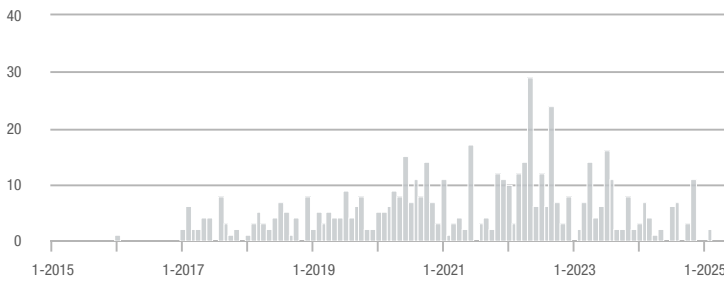


Tappahannock (unincorporated town)

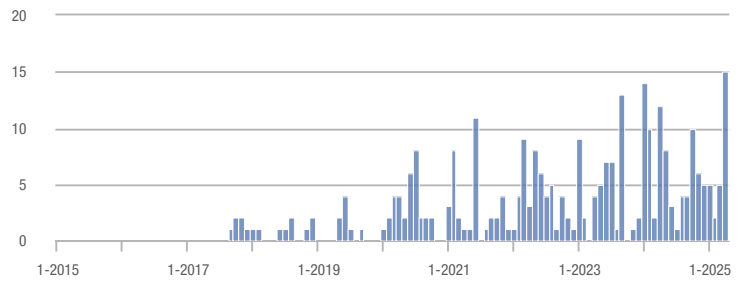
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	15	+ 25.0%	+ 200.0%	2.1	+ 7.1%	- 14.3%	7	+ 16.7%	+ 250.0%
\$350,000-\$499,999	5	+ 400.0%	+ 400.0%	0.7	+ 328.6%	+ 257.1%	7	+ 16.7%	+ 40.0%
\$500,000 and above	0	—	—	—	—	—	1	0.0%	- 50.0%
Total	20	+ 42.9%	+ 185.7%	1.3	+ 42.9%	+ 90.5%	15	0.0%	+ 50.0%

Showings

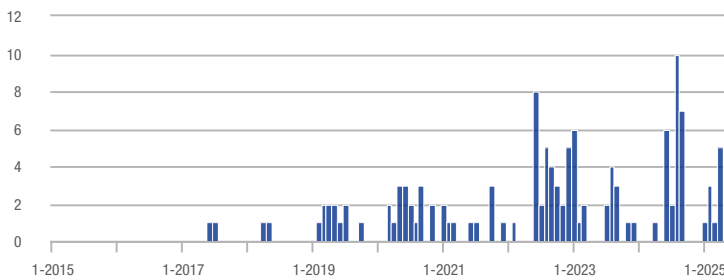
\$249,999 and below



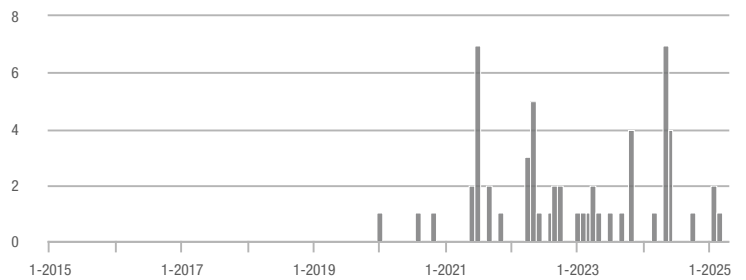
\$250,000-\$349,999



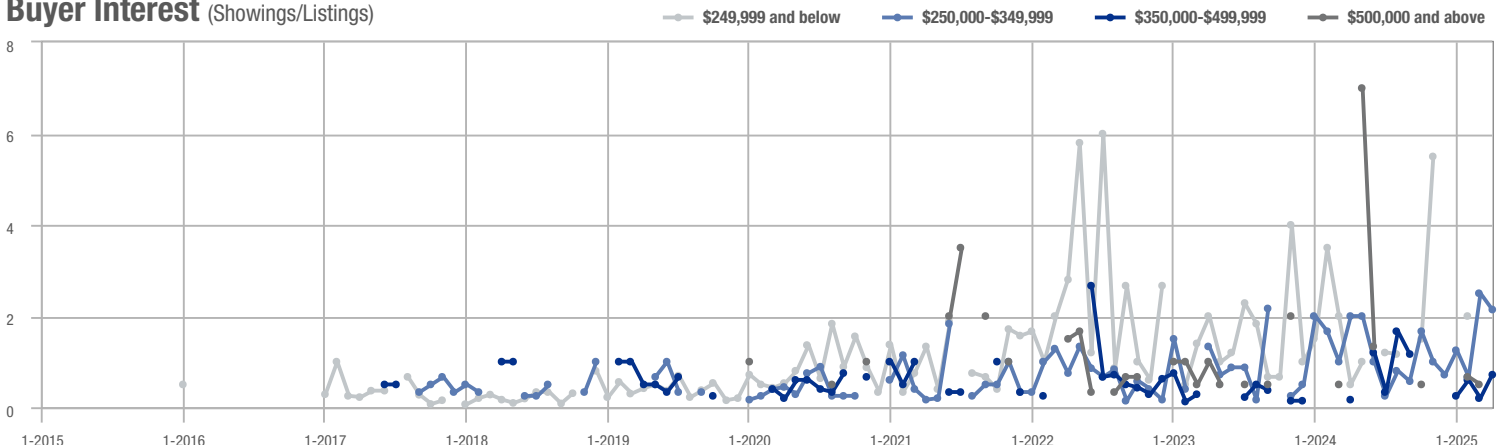
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

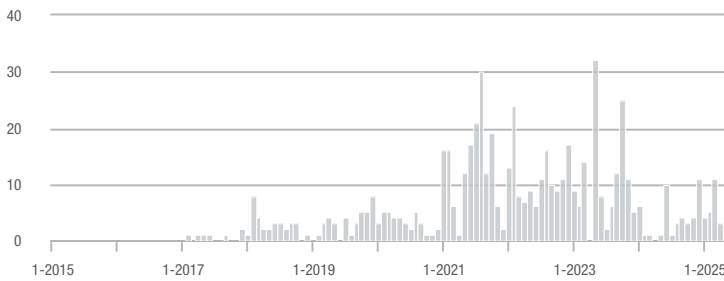


Waverly (unincorporated town)

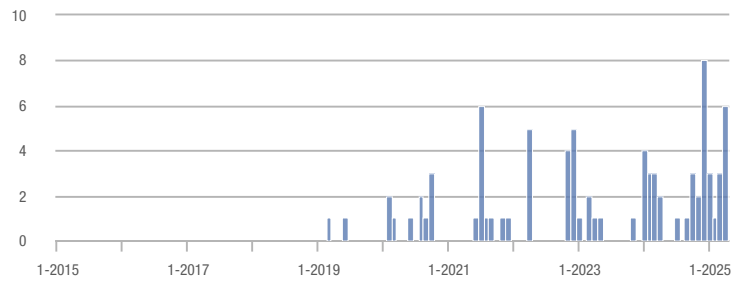
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	—	- 72.7%	1.0	—	- 54.5%	3	+ 200.0%	- 40.0%
\$250,000-\$349,999	6	+ 200.0%	+ 100.0%	3.0	+ 50.0%	+ 200.0%	2	+ 100.0%	- 33.3%
\$350,000-\$499,999	0	—	—	—	—	—	0	—	—
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	9	+ 350.0%	- 35.7%	1.8	+ 80.0%	+ 2.9%	5	+ 150.0%	- 37.5%

Showings

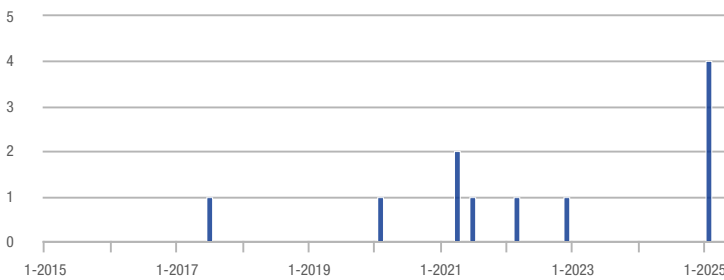
\$249,999 and below



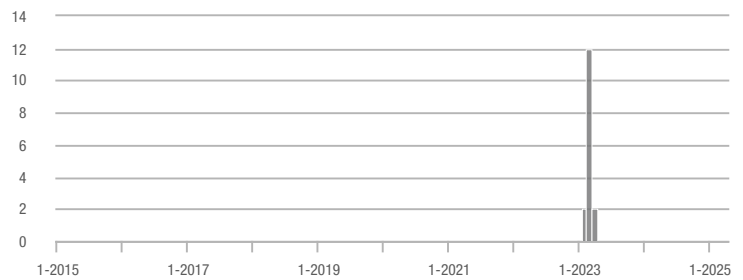
\$250,000-\$349,999



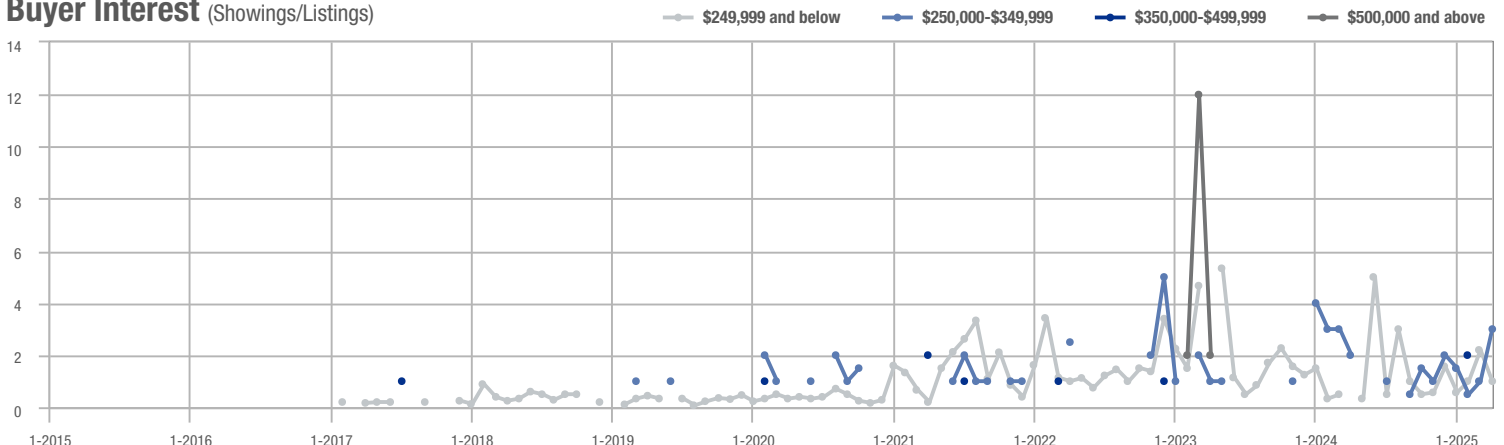
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

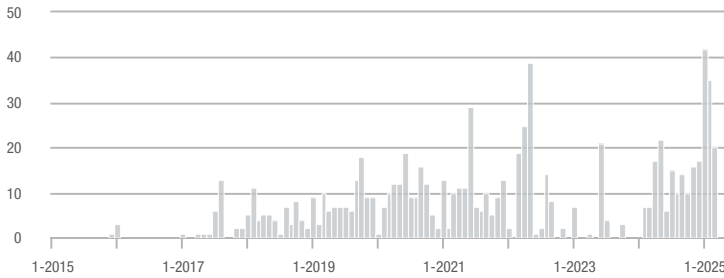


West Point (unincorporated town)

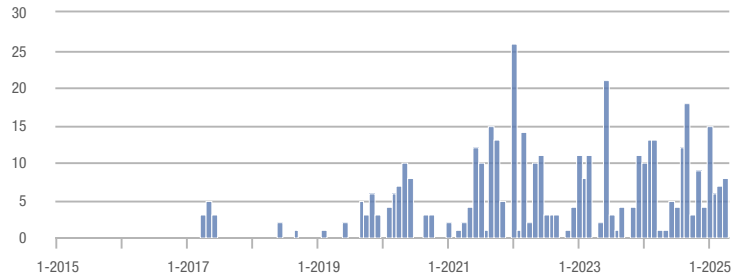
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	8	+ 700.0%	+ 14.3%	2.7	+ 433.3%	- 23.8%	3	+ 50.0%	+ 50.0%
\$350,000-\$499,999	7	—	+ 75.0%	2.3	—	+ 191.7%	3	+ 50.0%	- 40.0%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	15	- 16.7%	- 51.6%	2.5	+ 38.9%	- 35.5%	6	- 40.0%	- 25.0%

Showings

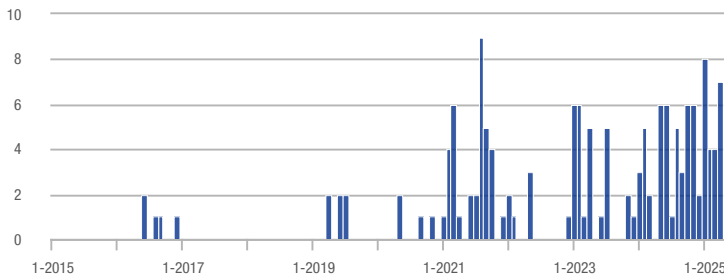
\$249,999 and below



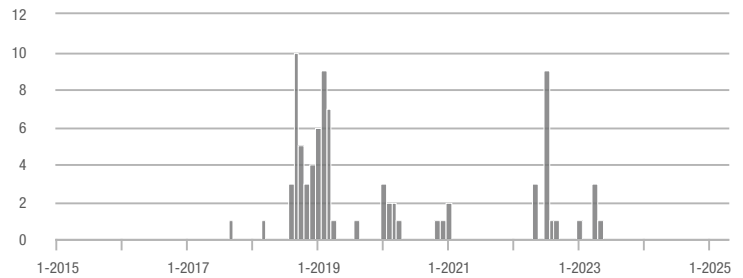
\$250,000-\$349,999



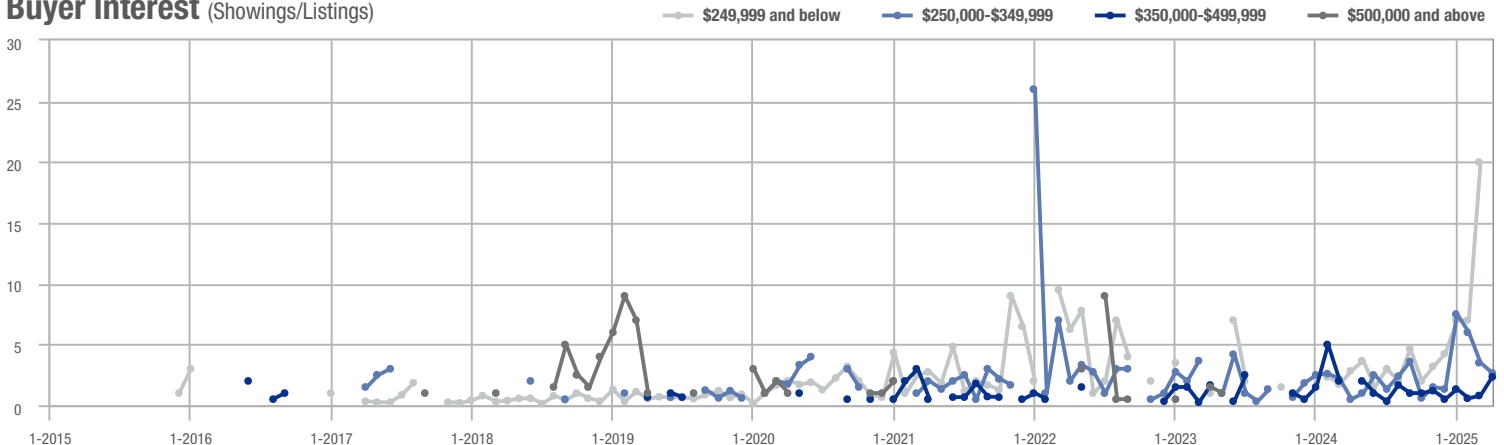
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

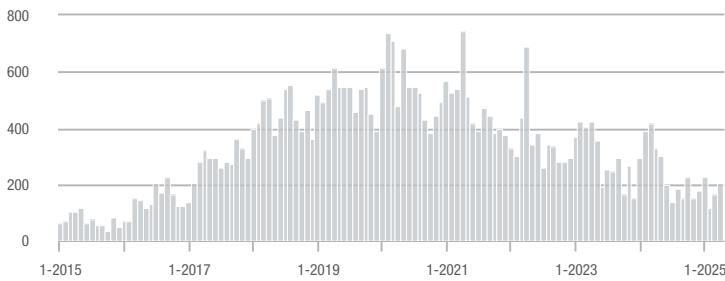


MLS Area 10

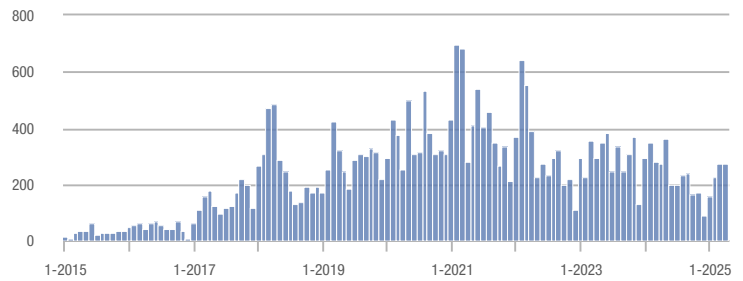
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	205	- 37.1%	+ 22.8%	6.2	- 4.7%	+ 30.2%	33	- 34.0%	- 5.7%
\$250,000-\$349,999	274	0.0%	- 0.7%	5.6	- 24.5%	- 16.9%	49	+ 32.4%	+ 19.5%
\$350,000-\$499,999	315	+ 30.2%	+ 29.6%	4.8	- 11.3%	+ 23.7%	66	+ 46.7%	+ 4.8%
\$500,000 and above	535	- 1.7%	+ 4.7%	4.6	- 33.0%	- 7.9%	116	+ 46.8%	+ 13.7%
Total	1,329	- 4.1%	+ 11.0%	5.0	- 23.4%	+ 1.4%	264	+ 25.1%	+ 9.5%

Showings

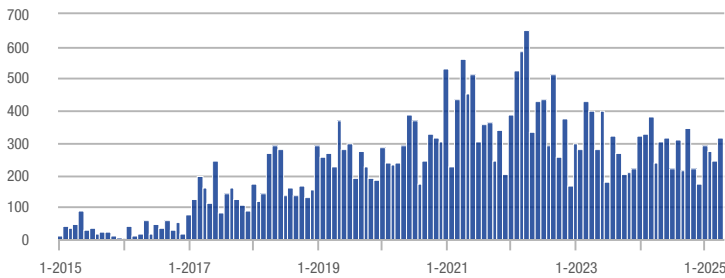
\$249,999 and below



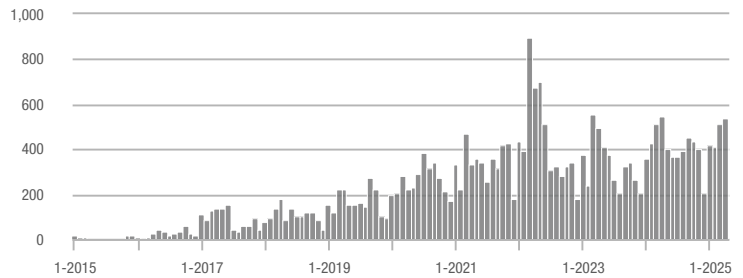
\$250,000-\$349,999



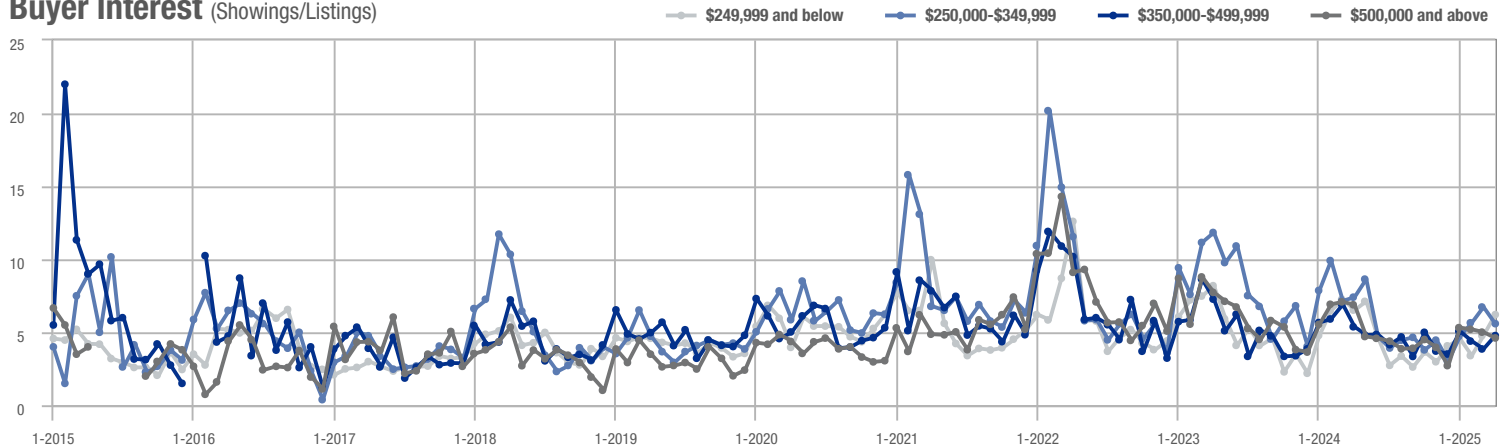
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

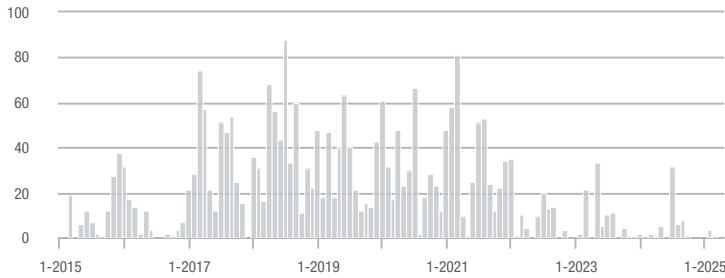


MLS Area 20

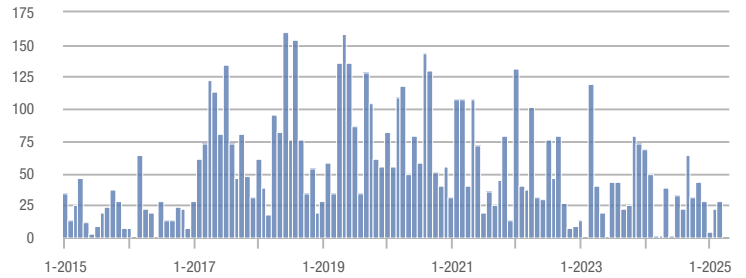
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	—	—	—	—	—	0	—	—
\$250,000-\$349,999	0	—	—	—	—	—	0	—	—
\$350,000-\$499,999	53	+ 60.6%	0.0%	8.8	+ 7.1%	- 50.0%	6	+ 50.0%	+ 100.0%
\$500,000 and above	431	- 39.8%	+ 7.5%	9.0	- 34.8%	- 8.2%	48	- 7.7%	+ 17.1%
Total	484	- 35.6%	+ 0.2%	9.0	- 30.8%	- 12.8%	54	- 6.9%	+ 14.9%

Showings

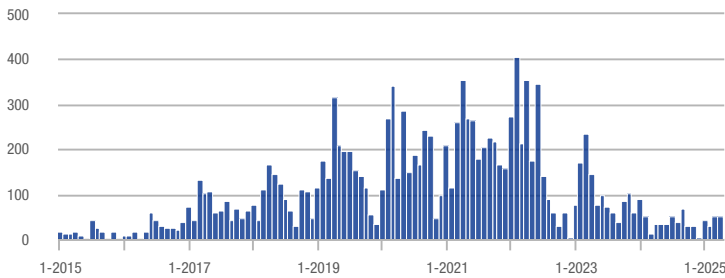
\$249,999 and below



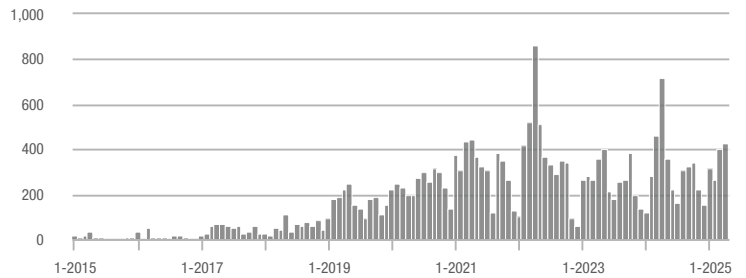
\$250,000-\$349,999



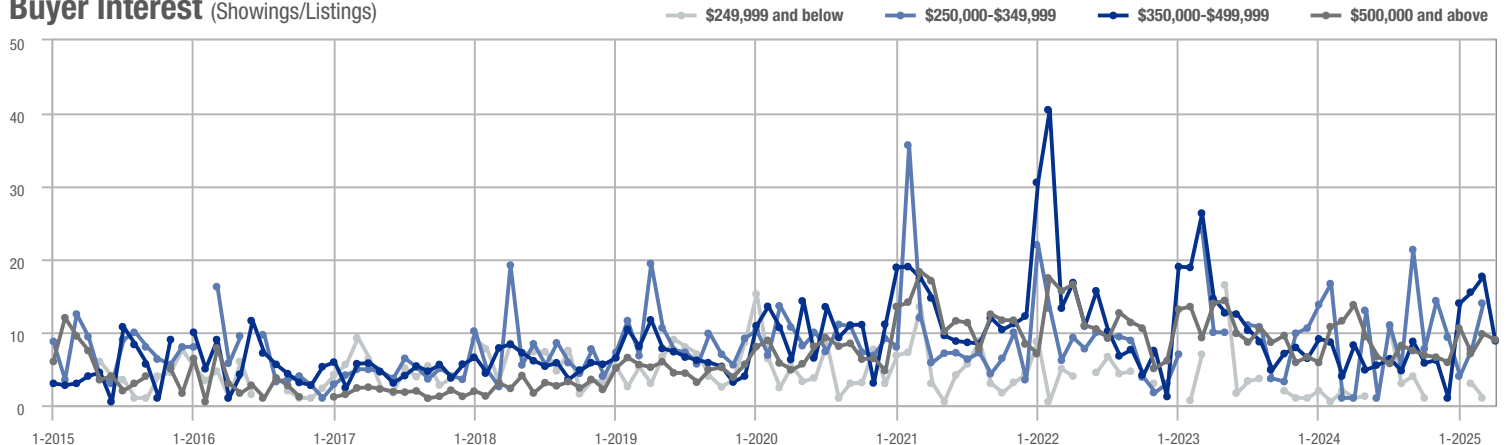
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

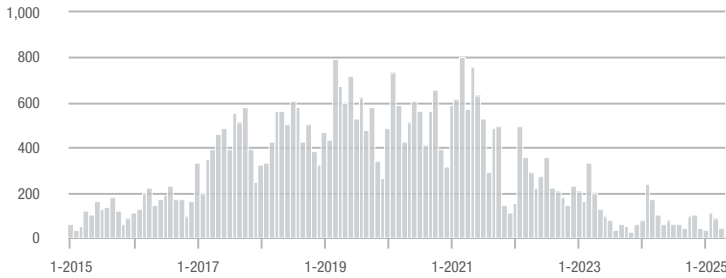


MLS Area 22

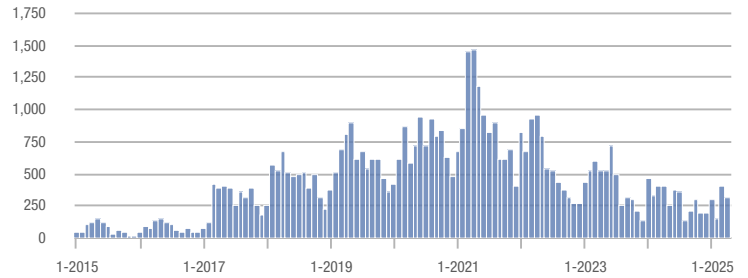
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	39	- 62.1%	- 55.2%	4.3	- 7.4%	- 20.3%	9	- 59.1%	- 43.8%
\$250,000-\$349,999	316	- 20.4%	- 21.8%	9.9	- 27.9%	- 7.1%	32	+ 10.3%	- 15.8%
\$350,000-\$499,999	746	- 13.8%	+ 26.0%	8.0	- 33.2%	- 10.6%	93	+ 29.2%	+ 40.9%
\$500,000 and above	1,073	+ 26.2%	+ 3.4%	8.0	+ 1.7%	- 12.8%	134	+ 24.1%	+ 18.6%
Total	2,174	- 1.9%	+ 2.5%	8.1	- 15.4%	- 10.9%	268	+ 16.0%	+ 15.0%

Showings

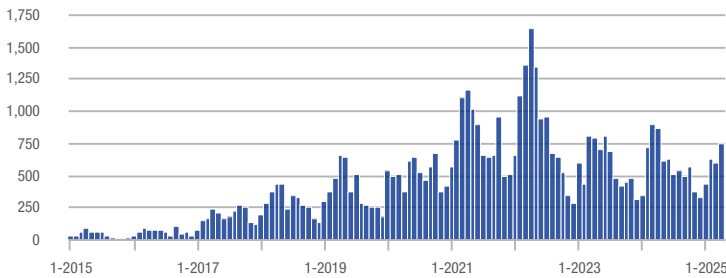
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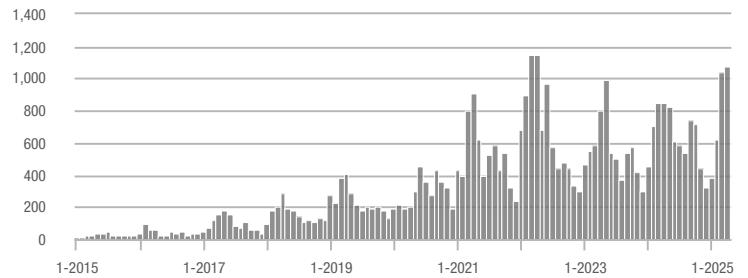
\$250,000-\$349,999



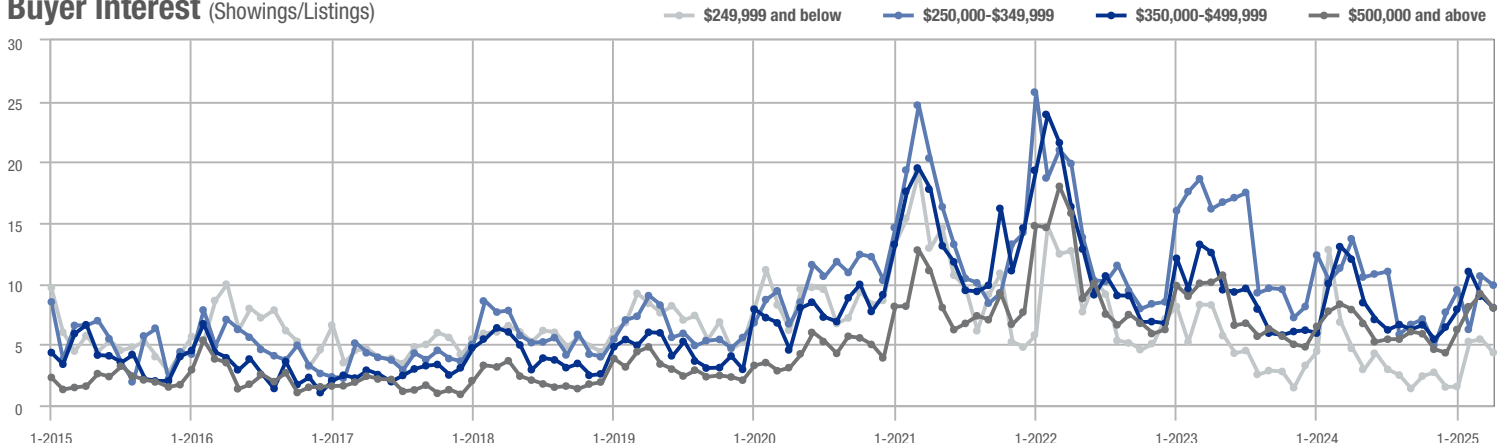
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

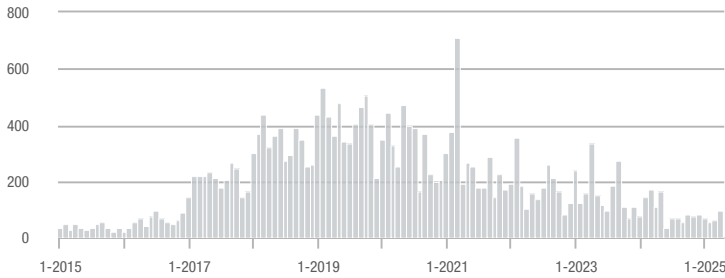


MLS Area 30

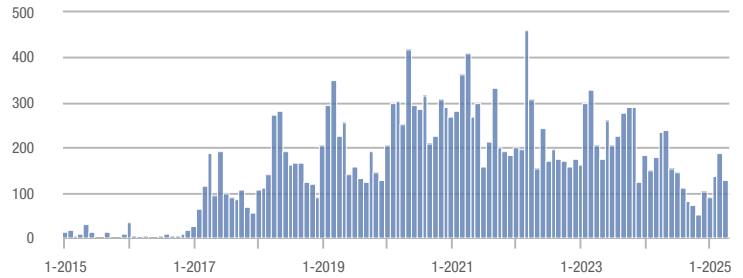
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	96	- 11.1%	+ 57.4%	6.4	+ 6.7%	+ 46.9%	15	- 16.7%	+ 7.1%
\$250,000-\$349,999	130	- 44.4%	- 31.6%	6.2	- 36.5%	- 8.8%	21	- 12.5%	- 25.0%
\$350,000-\$499,999	291	+ 6.2%	- 19.6%	5.4	- 25.3%	- 15.1%	54	+ 42.1%	- 5.3%
\$500,000 and above	143	- 13.3%	- 14.4%	3.8	- 29.3%	- 30.1%	38	+ 22.6%	+ 22.6%
Total	660	- 15.5%	- 15.4%	5.2	- 26.7%	- 14.1%	128	+ 15.3%	- 1.5%

Showings

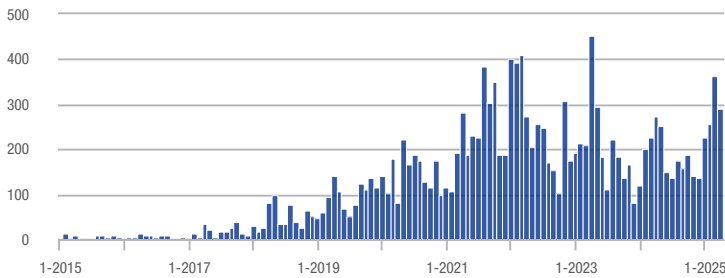
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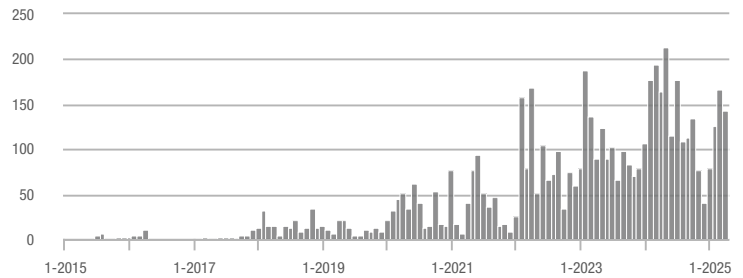
\$250,000-\$349,999



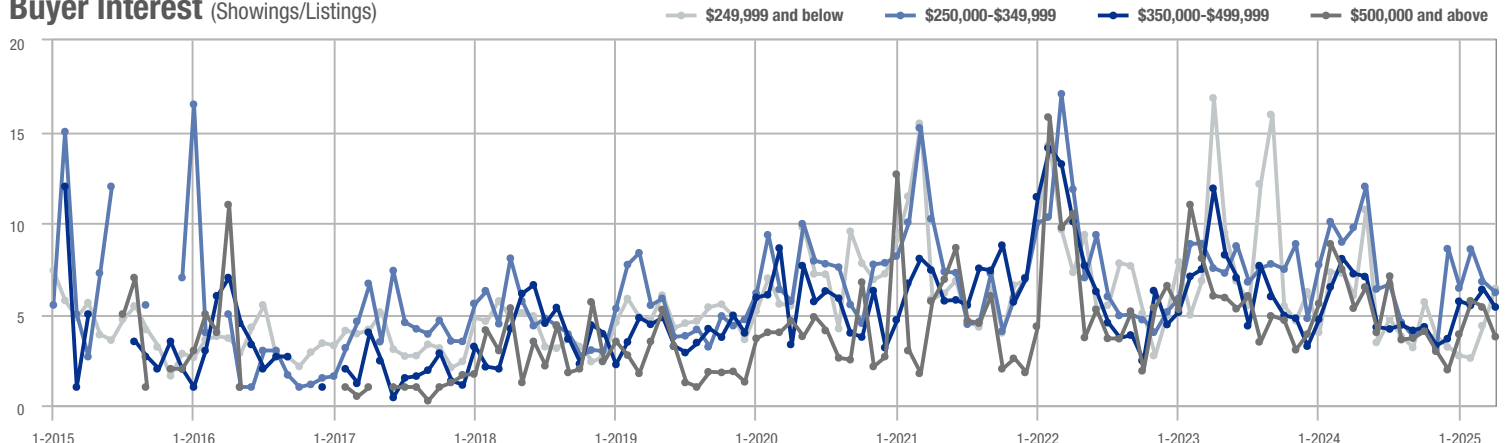
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

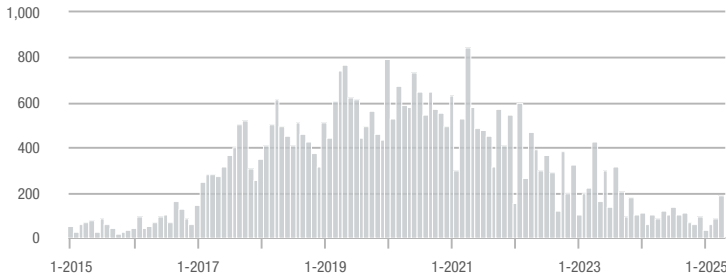


MLS Area 32

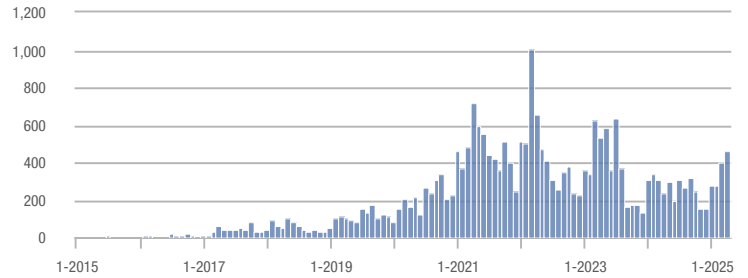
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	190	+ 115.9%	+ 126.2%	13.6	+ 162.2%	+ 126.2%	14	- 17.6%	0.0%
\$250,000-\$349,999	466	+ 97.5%	+ 17.7%	13.3	- 4.1%	+ 31.1%	35	+ 105.9%	- 10.3%
\$350,000-\$499,999	338	+ 7.3%	- 24.2%	7.5	- 4.6%	- 20.8%	45	+ 12.5%	- 4.3%
\$500,000 and above	23	- 14.8%	+ 9.5%	3.8	- 43.2%	+ 27.8%	6	+ 50.0%	- 14.3%
Total	1,017	+ 52.7%	+ 7.4%	10.2	+ 19.1%	+ 14.9%	100	+ 28.2%	- 6.5%

Showings

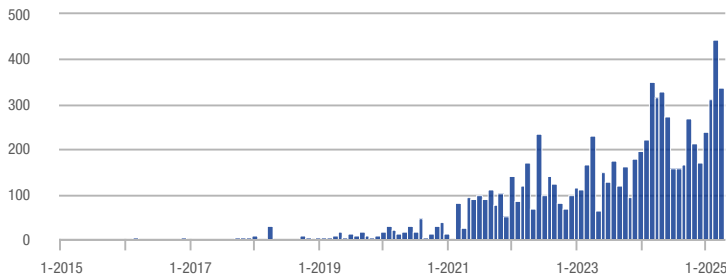
\$249,999 and below



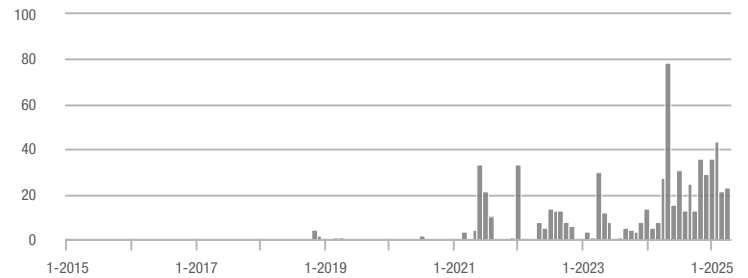
\$250,000-\$349,999



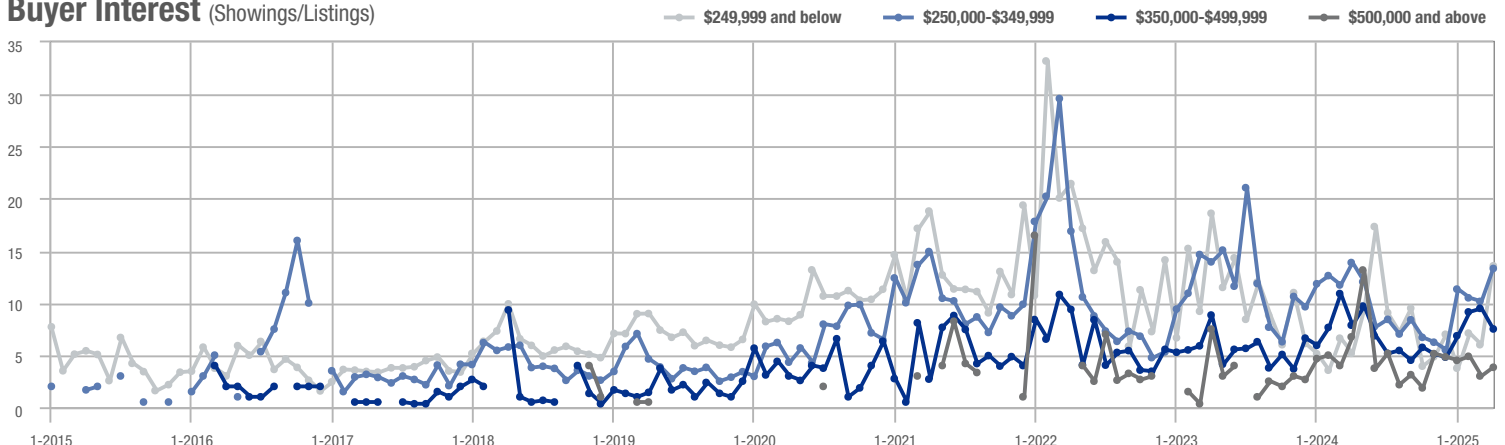
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

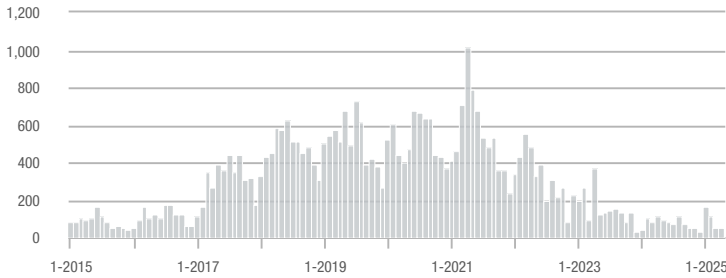


MLS Area 34

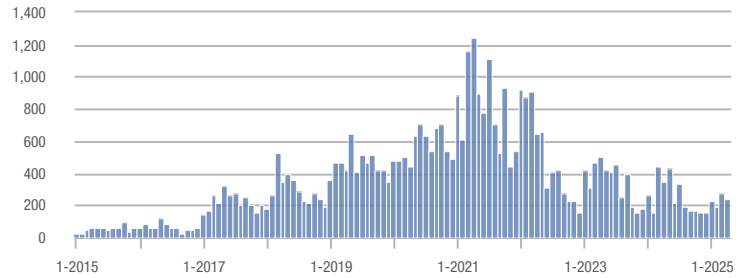
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	50	- 54.5%	- 10.7%	1.7	- 68.7%	- 13.8%	29	+ 45.0%	+ 3.6%
\$250,000-\$349,999	235	- 32.3%	- 14.9%	6.7	- 45.8%	- 24.6%	35	+ 25.0%	+ 12.9%
\$350,000-\$499,999	564	- 13.2%	+ 11.0%	7.9	- 38.9%	- 17.1%	71	+ 42.0%	+ 34.0%
\$500,000 and above	790	+ 40.1%	+ 43.9%	8.4	- 4.6%	+ 20.9%	94	+ 46.9%	+ 19.0%
Total	1,639	- 1.9%	+ 18.0%	7.2	- 30.6%	- 1.6%	229	+ 41.4%	+ 19.9%

Showings

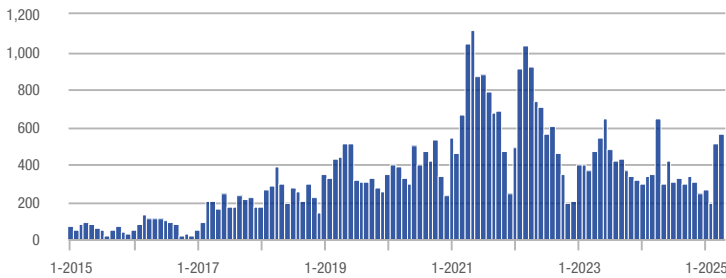
\$249,999 and below



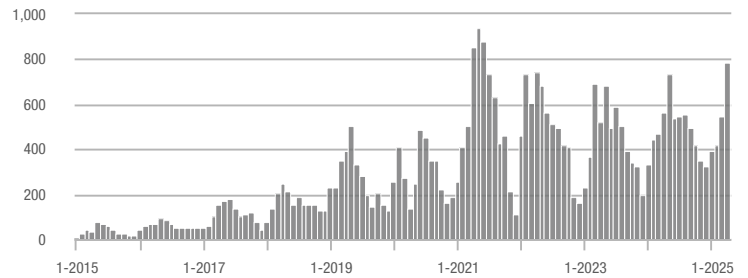
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

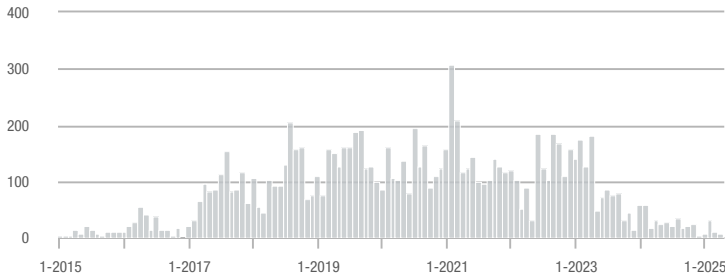


MLS Area 36

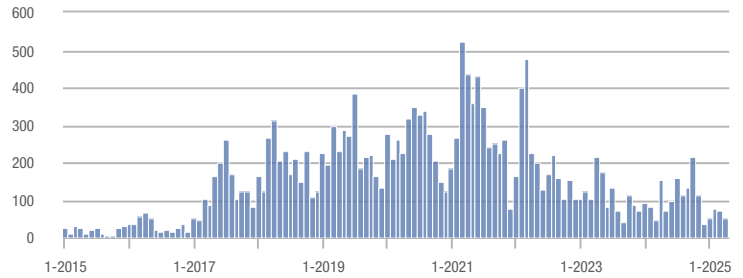
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	6	- 80.0%	- 33.3%	0.9	- 54.3%	- 4.8%	7	- 56.3%	- 30.0%
\$250,000-\$349,999	51	- 66.7%	- 28.2%	3.6	- 59.5%	- 17.9%	14	- 17.6%	- 12.5%
\$350,000-\$499,999	197	- 55.9%	- 15.5%	4.2	- 44.7%	- 26.2%	47	- 20.3%	+ 14.6%
\$500,000 and above	375	+ 13.0%	+ 8.1%	3.4	+ 5.7%	- 13.7%	109	+ 6.9%	+ 25.3%
Total	629	- 34.6%	- 4.7%	3.6	- 28.3%	- 17.1%	177	- 8.8%	+ 14.9%

Showings

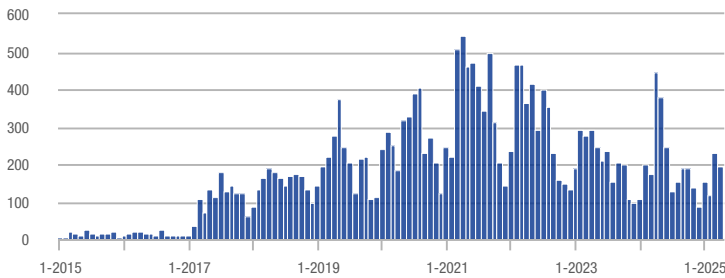
\$249,999 and below



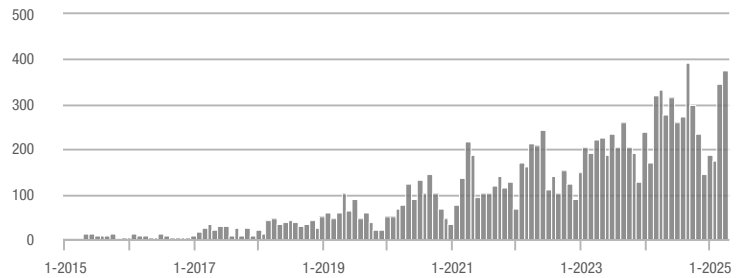
\$250,000-\$349,999



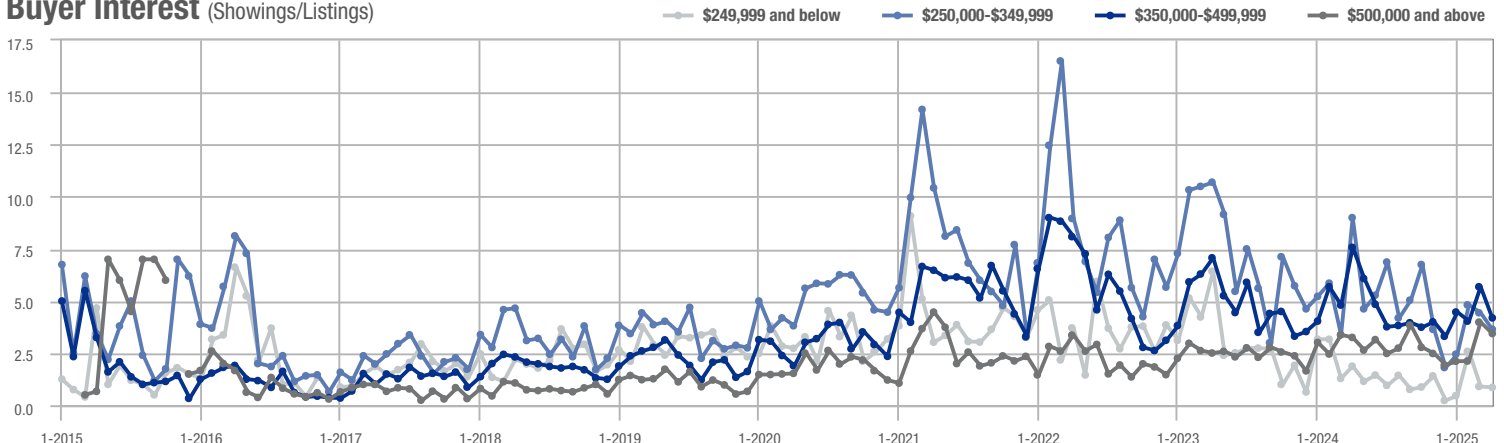
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

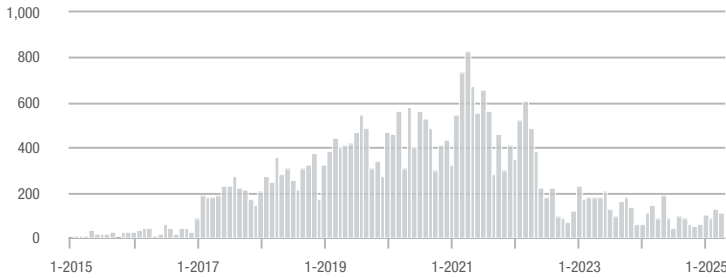


MLS Area 40

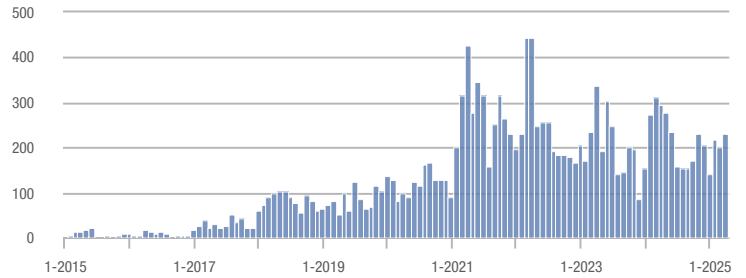
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	109	+ 25.3%	- 15.5%	4.7	+ 3.5%	- 19.2%	23	+ 21.1%	+ 4.5%
\$250,000-\$349,999	229	- 22.9%	+ 14.5%	7.6	+ 5.4%	+ 6.9%	30	- 26.8%	+ 7.1%
\$350,000-\$499,999	238	+ 30.8%	+ 46.9%	4.0	- 4.7%	+ 29.5%	59	+ 37.2%	+ 13.5%
\$500,000 and above	40	+ 14.3%	- 2.4%	2.1	- 9.8%	- 17.8%	19	+ 26.7%	+ 18.8%
Total	616	+ 2.5%	+ 15.8%	4.7	- 7.7%	+ 4.3%	131	+ 11.0%	+ 11.0%

Showings

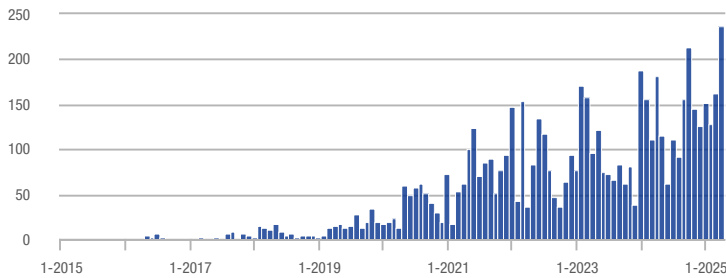
\$249,999 and below



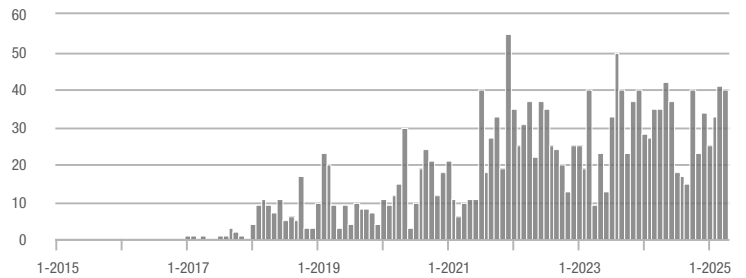
\$250,000-\$349,999



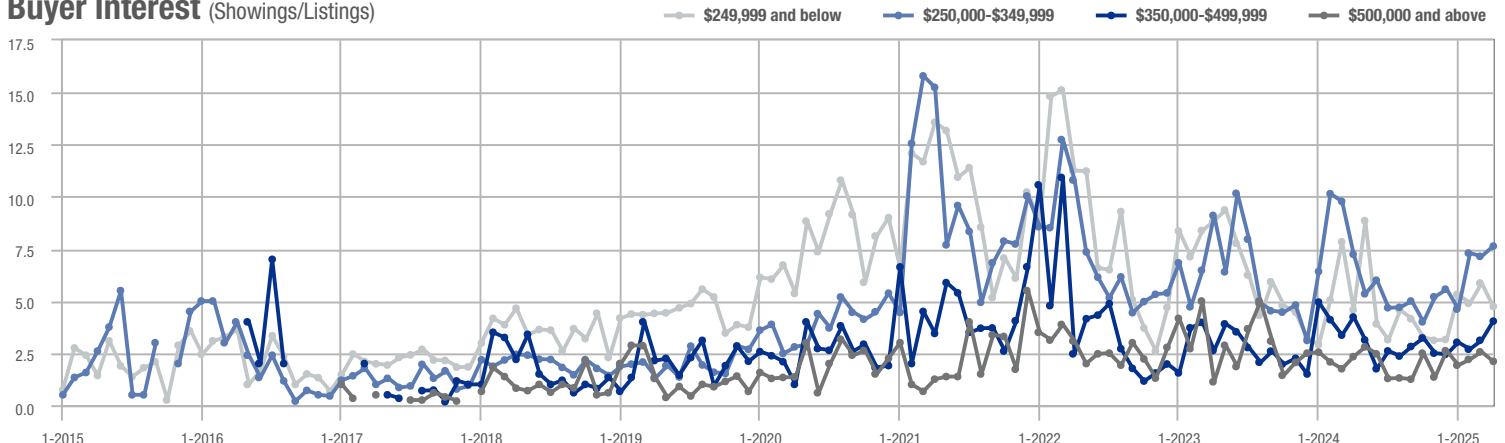
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

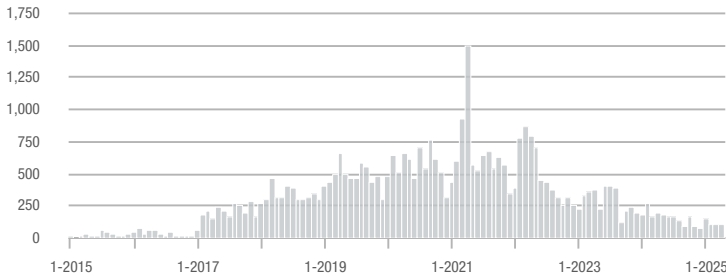


MLS Area 42

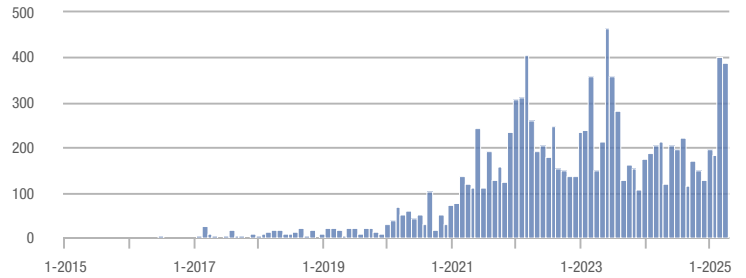
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	103	- 45.8%	- 2.8%	6.9	- 6.0%	+ 36.0%	15	- 42.3%	- 28.6%
\$250,000-\$349,999	390	+ 84.0%	- 3.2%	8.1	- 8.0%	- 5.2%	48	+ 100.0%	+ 2.1%
\$350,000-\$499,999	61	- 1.6%	+ 41.9%	3.6	- 13.2%	- 24.9%	17	+ 13.3%	+ 88.9%
\$500,000 and above	3	—	+ 50.0%	1.5	—	- 25.0%	2	0.0%	+ 100.0%
Total	557	+ 20.0%	+ 0.5%	6.8	- 1.9%	- 4.4%	82	+ 22.4%	+ 5.1%

Showings

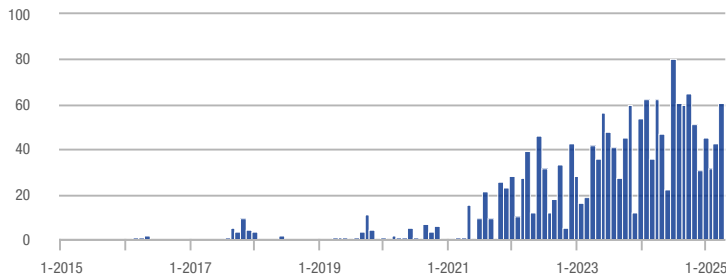
\$249,999 and below



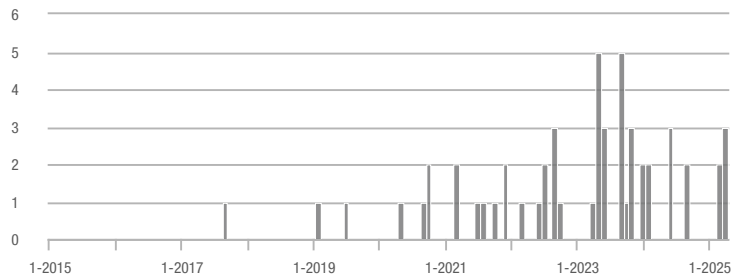
\$250,000-\$349,999



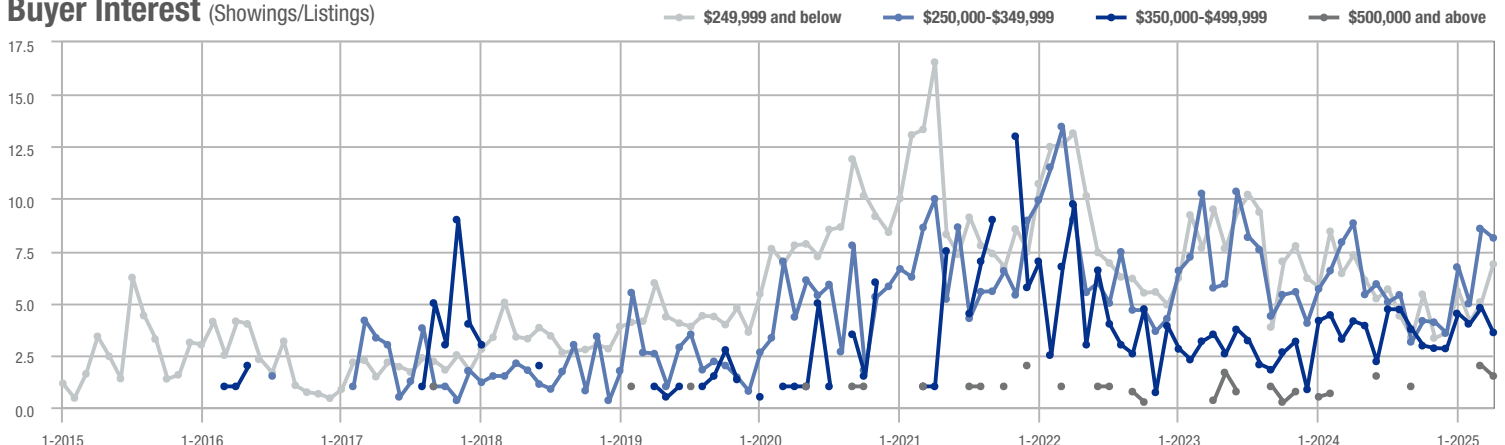
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

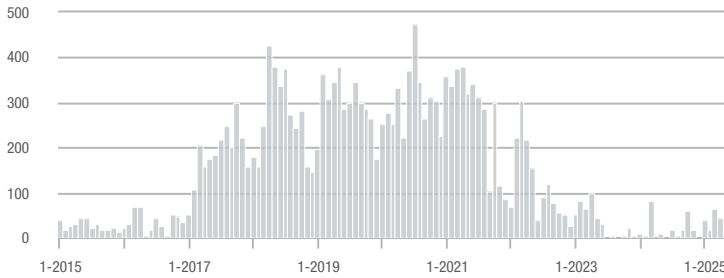


MLS Area 44

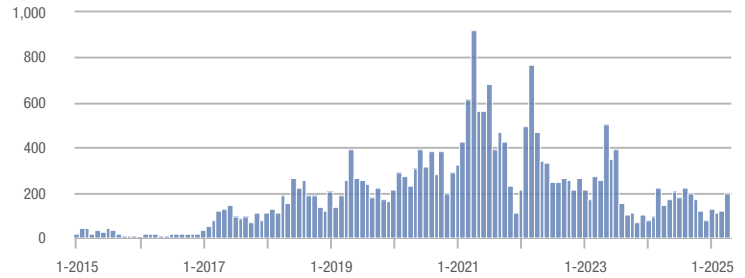
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	44	—	- 33.3%	4.4	—	- 20.0%	10	+ 150.0%	- 16.7%
\$250,000-\$349,999	200	+ 35.1%	+ 72.4%	9.5	+ 28.7%	+ 56.0%	21	+ 5.0%	+ 10.5%
\$350,000-\$499,999	410	+ 30.6%	+ 13.6%	5.5	- 14.7%	- 21.3%	75	+ 53.1%	+ 44.2%
\$500,000 and above	147	+ 16.7%	- 1.3%	3.1	+ 48.9%	- 11.8%	47	- 21.7%	+ 11.9%
Total	801	+ 36.2%	+ 15.8%	5.2	+ 18.4%	- 5.4%	153	+ 15.0%	+ 22.4%

Showings

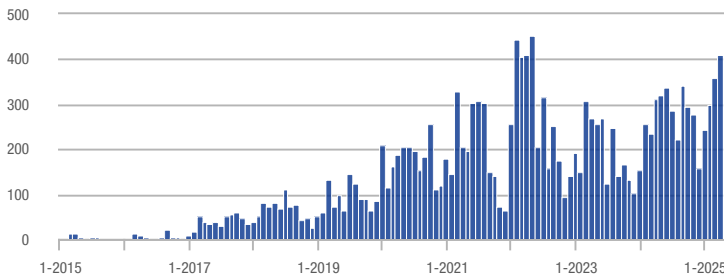
\$249,999 and below



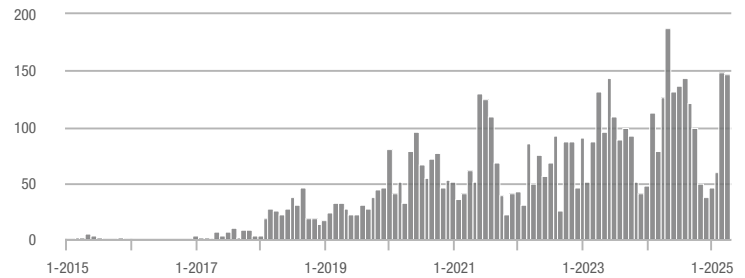
\$250,000-\$349,999



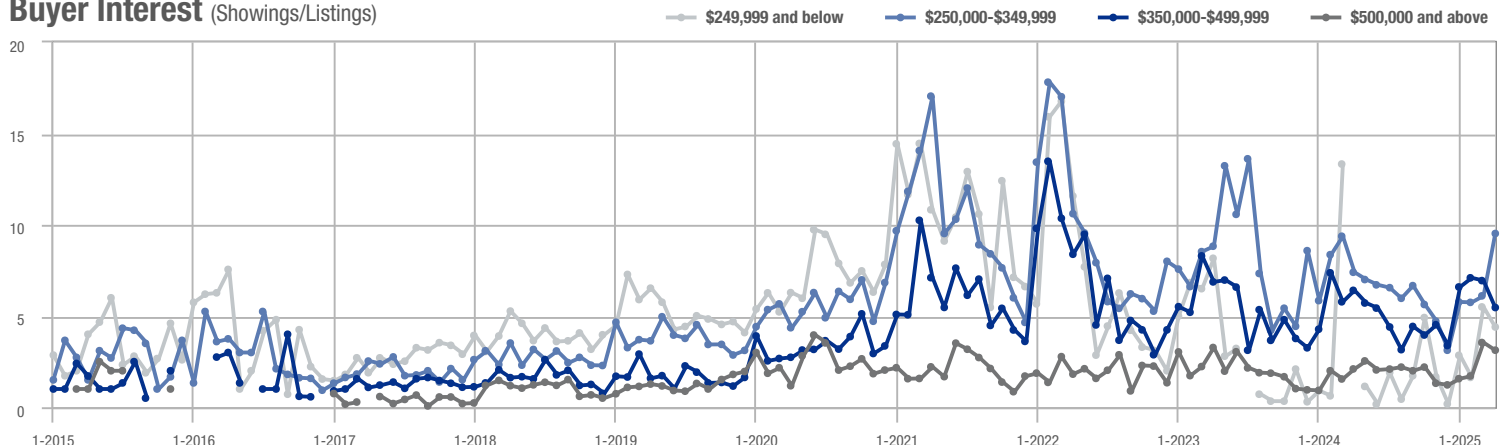
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

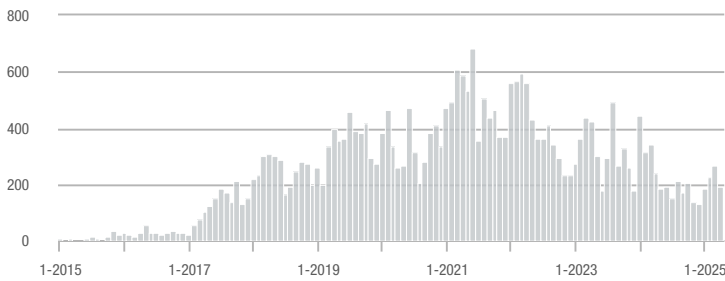


MLS Area 50

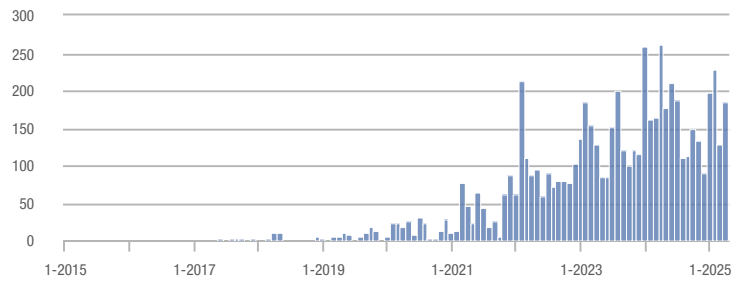
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	191	- 20.4%	- 28.2%	5.6	- 29.8%	- 15.5%	34	+ 13.3%	- 15.0%
\$250,000-\$349,999	185	- 29.4%	+ 43.4%	6.6	- 9.2%	+ 33.2%	28	- 22.2%	+ 7.7%
\$350,000-\$499,999	37	+ 164.3%	- 5.1%	2.8	+ 225.3%	+ 31.4%	13	- 18.8%	- 27.8%
\$500,000 and above	0	—	—	—	—	—	0	—	—
Total	413	- 20.0%	- 4.8%	5.5	- 12.5%	+ 6.6%	75	- 8.5%	- 10.7%

Showings

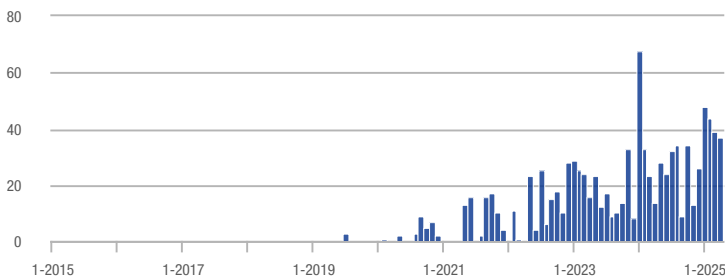
\$249,999 and below



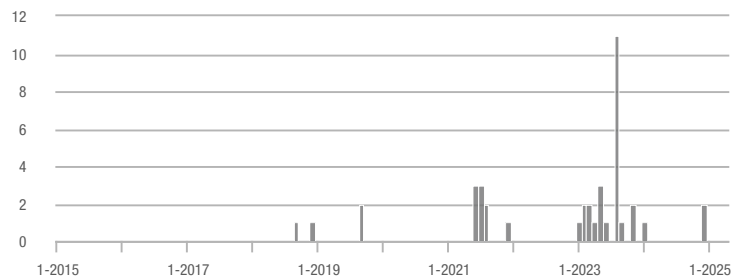
\$250,000-\$349,999



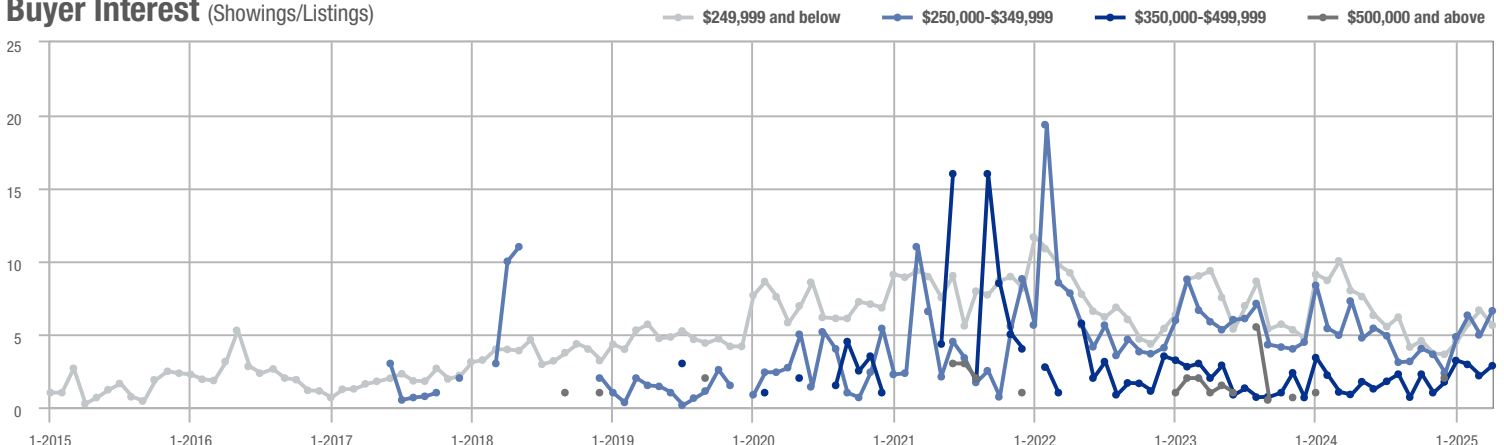
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

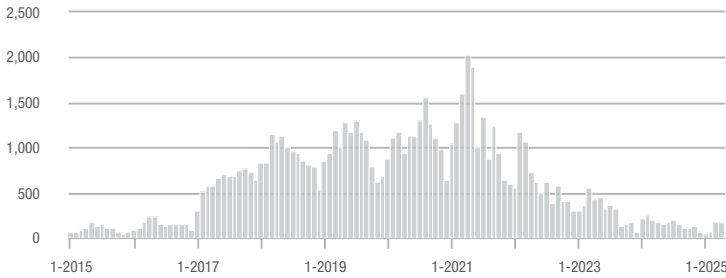


MLS Area 52

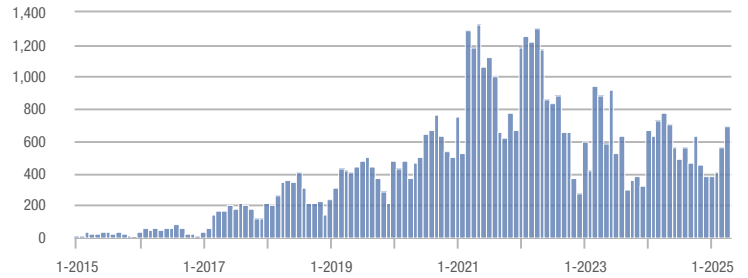
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	174	+ 1.8%	+ 4.2%	5.0	- 9.9%	- 1.8%	35	+ 12.9%	+ 6.1%
\$250,000-\$349,999	695	- 11.1%	+ 23.7%	10.7	+ 1.2%	+ 25.6%	65	- 12.2%	- 1.5%
\$350,000-\$499,999	464	+ 18.4%	- 13.1%	5.4	+ 12.9%	- 8.1%	86	+ 4.9%	- 5.5%
\$500,000 and above	90	- 15.1%	- 6.3%	2.1	- 26.9%	- 28.1%	43	+ 16.2%	+ 30.3%
Total	1,423	- 1.9%	+ 4.7%	6.2	- 4.1%	+ 2.0%	229	+ 2.2%	+ 2.7%

Showings

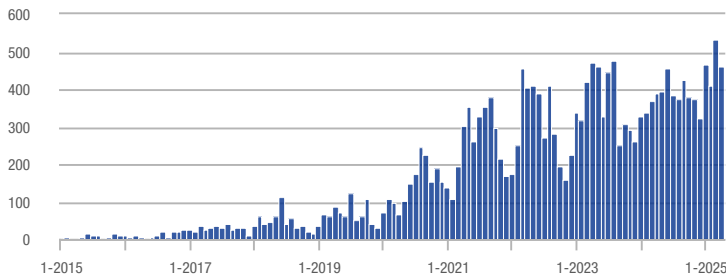
\$249,999 and below



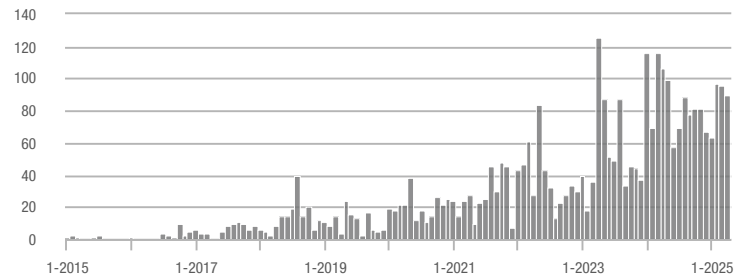
\$250,000-\$349,999



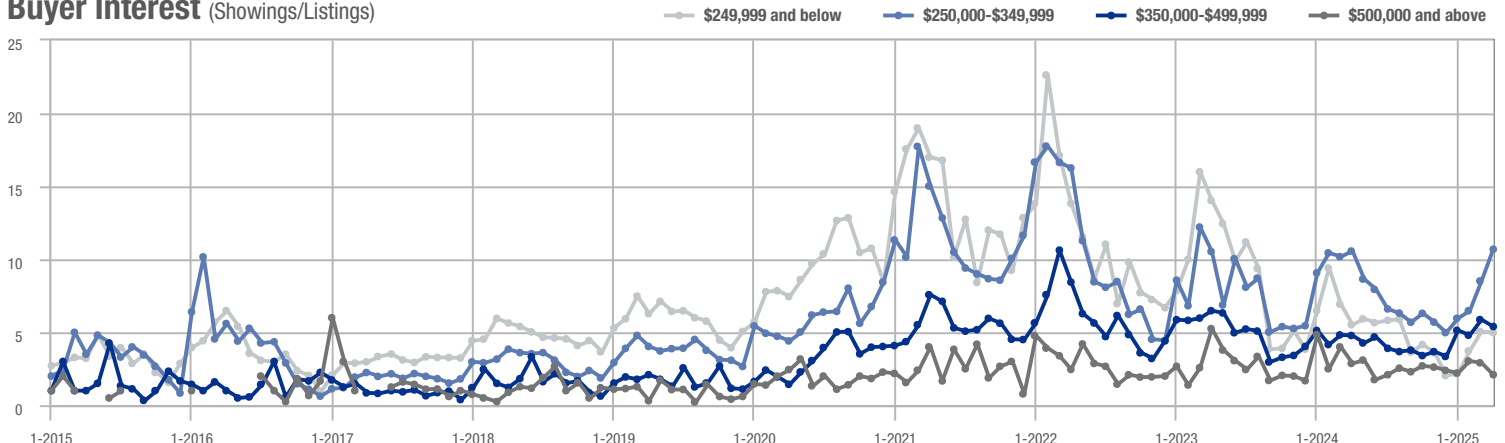
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

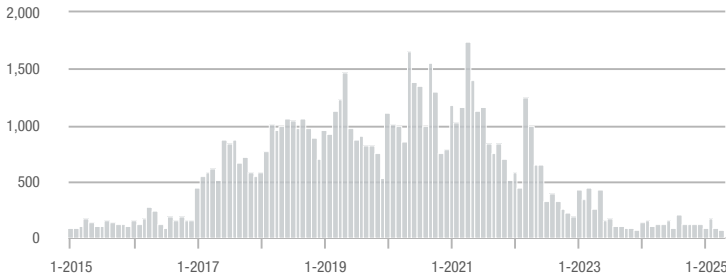


MLS Area 54

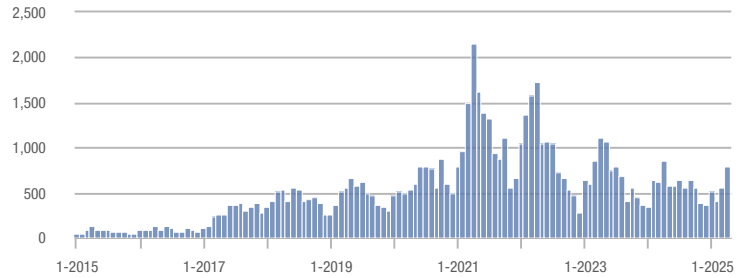
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	70	- 39.1%	- 22.2%	3.7	+ 2.5%	- 5.8%	19	- 40.6%	- 17.4%
\$250,000-\$349,999	789	- 7.6%	+ 41.4%	10.4	- 2.7%	+ 24.7%	76	- 5.0%	+ 13.4%
\$350,000-\$499,999	735	- 2.9%	- 2.0%	6.3	- 14.6%	- 9.6%	116	+ 13.7%	+ 8.4%
\$500,000 and above	422	+ 25.2%	+ 6.8%	4.1	+ 24.0%	- 4.6%	103	+ 1.0%	+ 12.0%
Total	2,016	- 2.3%	+ 12.4%	6.4	- 1.7%	+ 3.5%	314	- 0.6%	+ 8.7%

Showings

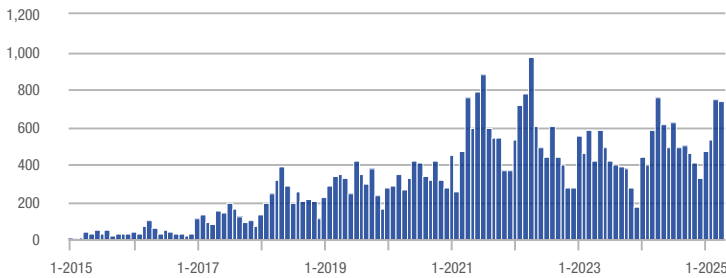
\$249,999 and below



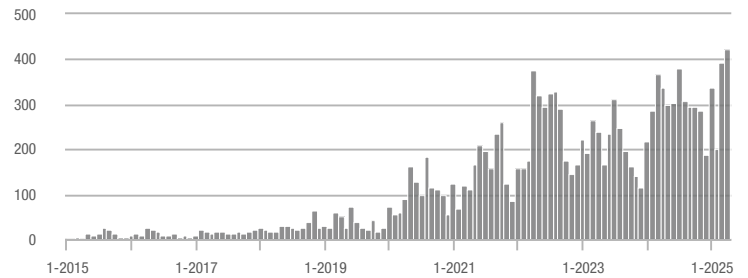
\$250,000-\$349,999



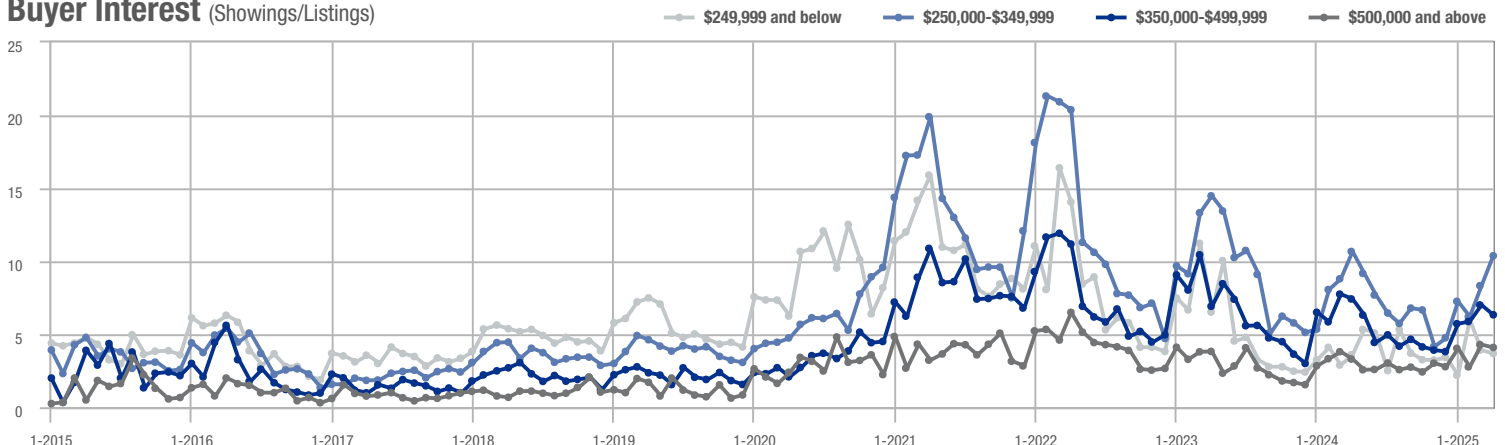
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

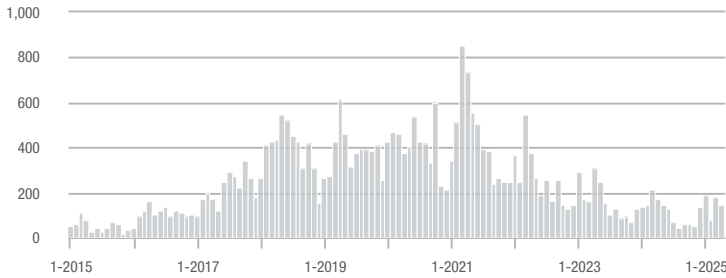


MLS Area 60

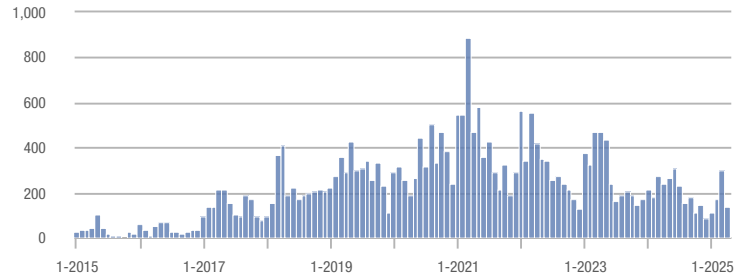
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	149	- 12.9%	- 16.8%	6.8	+ 46.5%	- 9.2%	22	- 40.5%	- 8.3%
\$250,000-\$349,999	136	- 42.6%	- 54.1%	5.4	- 8.2%	- 15.5%	25	- 37.5%	- 45.7%
\$350,000-\$499,999	300	- 33.6%	+ 39.5%	6.3	- 30.9%	+ 13.4%	48	- 4.0%	+ 23.1%
\$500,000 and above	310	+ 20.2%	+ 1.6%	5.6	- 12.6%	- 13.1%	55	+ 37.5%	+ 17.0%
Total	895	- 19.9%	- 10.1%	6.0	- 10.9%	- 6.5%	150	- 10.2%	- 3.8%

Showings

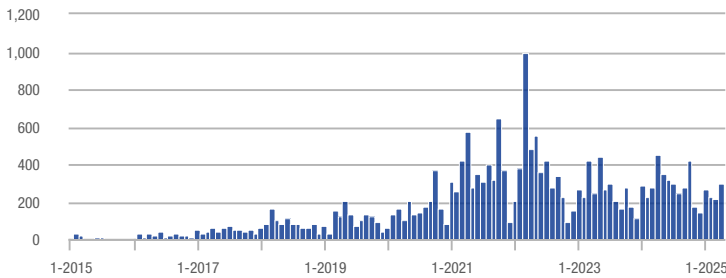
\$249,999 and below



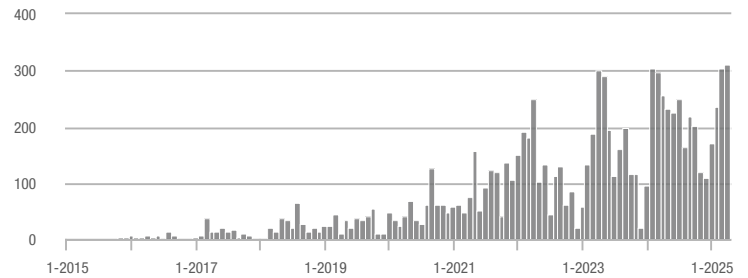
\$250,000-\$349,999



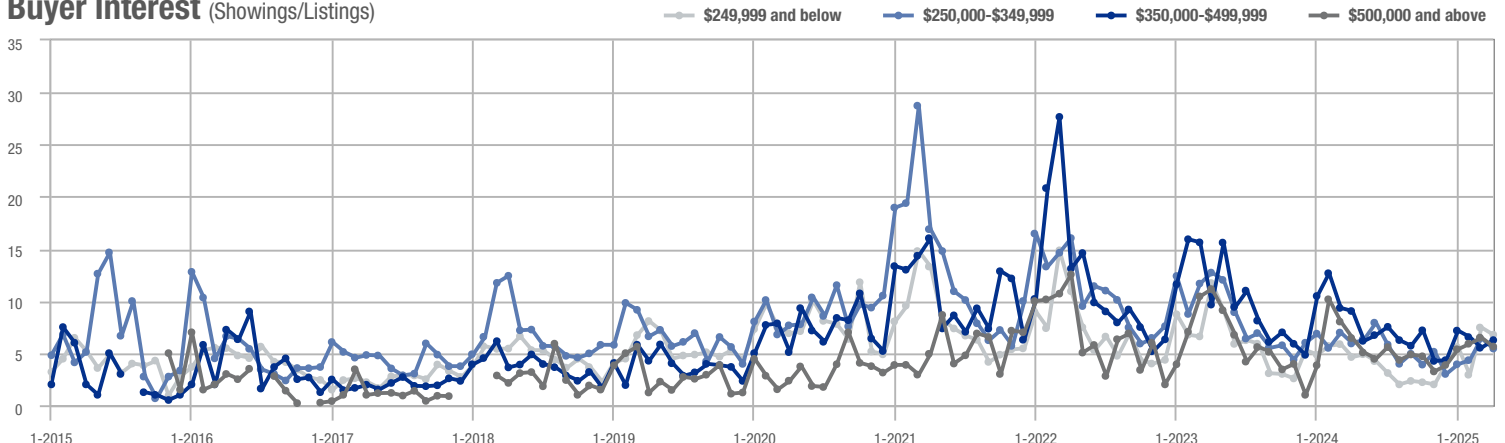
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

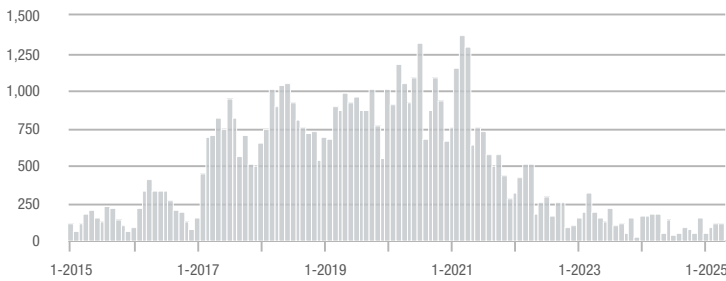


MLS Area 62

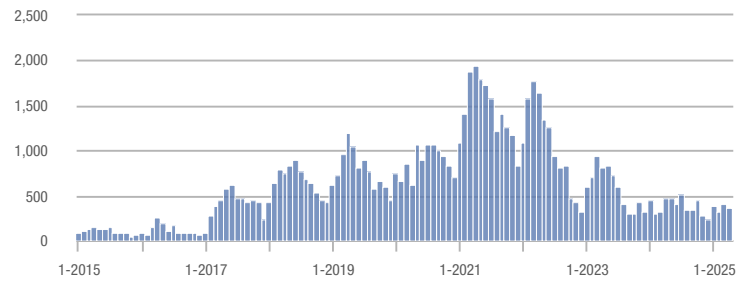
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	114	- 34.9%	+ 4.6%	8.1	- 25.6%	+ 41.9%	14	- 12.5%	- 26.3%
\$250,000-\$349,999	358	- 23.8%	- 10.7%	10.2	- 19.5%	- 3.1%	35	- 5.4%	- 7.9%
\$350,000-\$499,999	1,029	- 4.1%	+ 19.7%	7.7	+ 0.2%	+ 14.3%	134	- 4.3%	+ 4.7%
\$500,000 and above	832	+ 37.3%	+ 27.4%	4.6	- 3.9%	+ 16.1%	180	+ 42.9%	+ 9.8%
Total	2,333	+ 0.4%	+ 15.3%	6.4	- 11.8%	+ 10.9%	363	+ 13.8%	+ 4.0%

Showings

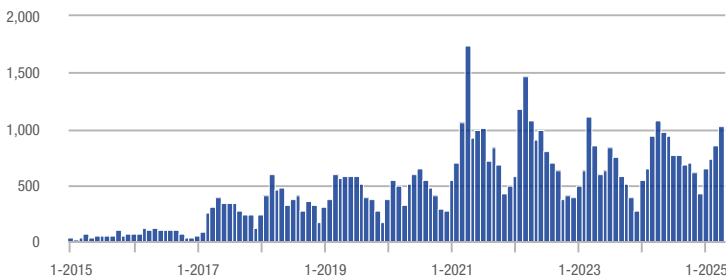
\$249,999 and below



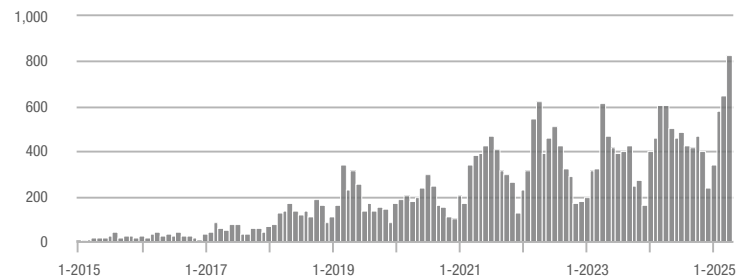
\$250,000-\$349,999



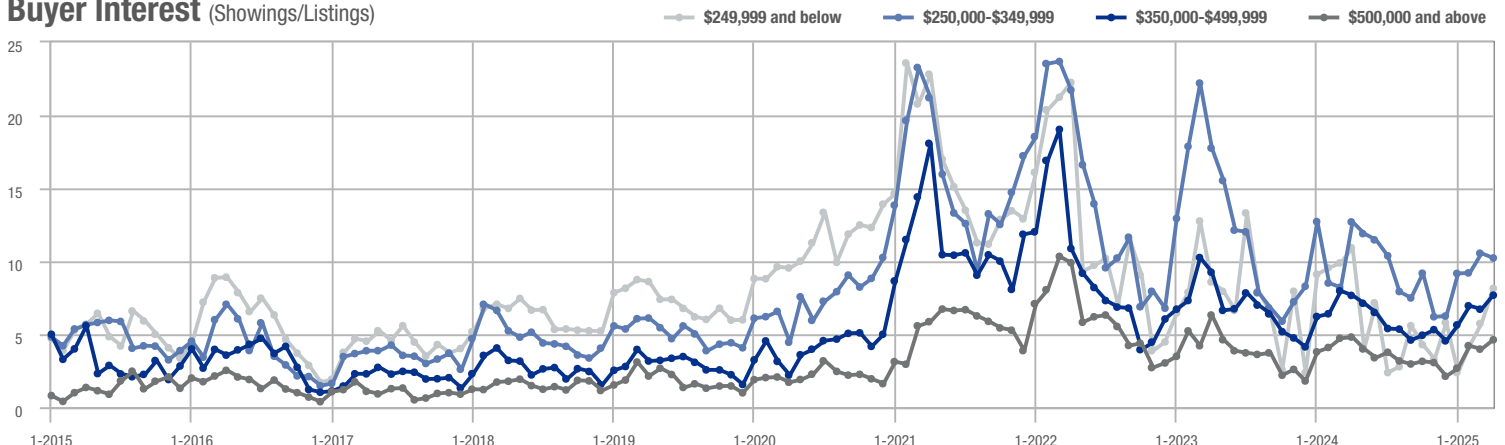
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

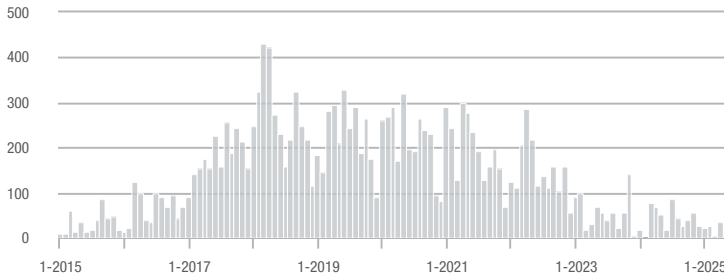


MLS Area 64

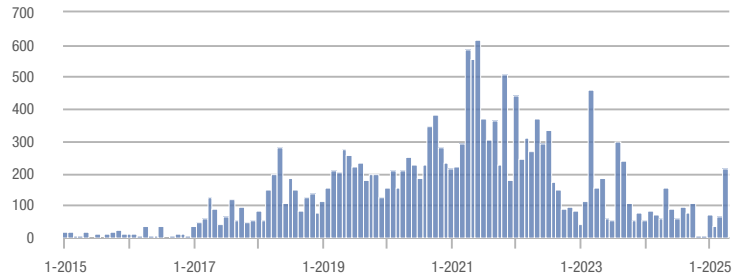
	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change	April 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	36	- 47.8%	+ 620.0%	9.0	- 8.7%	+ 620.0%	4	- 42.9%	0.0%
\$250,000-\$349,999	218	+ 257.4%	+ 225.4%	16.8	+ 339.8%	+ 75.2%	13	- 18.8%	+ 85.7%
\$350,000-\$499,999	388	+ 71.7%	+ 96.0%	10.8	+ 14.5%	+ 41.5%	36	+ 50.0%	+ 38.5%
\$500,000 and above	467	+ 32.3%	+ 37.0%	7.9	+ 23.3%	+ 13.7%	59	+ 7.3%	+ 20.4%
Total	1,109	+ 56.4%	+ 81.5%	9.9	+ 42.5%	+ 39.4%	112	+ 9.8%	+ 30.2%

Showings

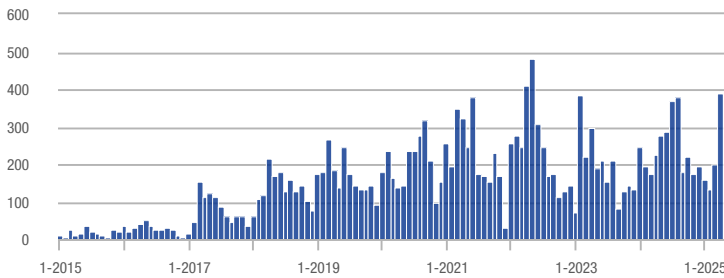
\$249,999 and below



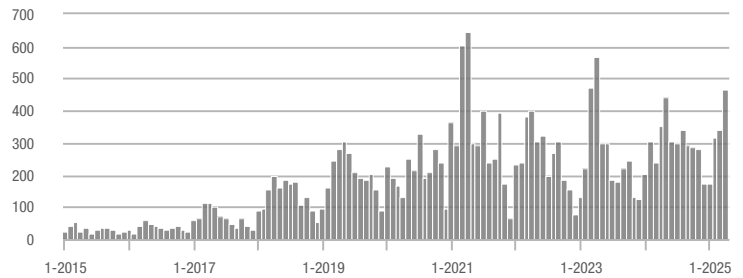
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

