



Showings Report for February 2025

Analytic and Trend Data from Central Virginia Regional MLS



Showings Statistics

| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|-----------------------|----------------|--------------------------------------|------------------|
| Amelia County | 69 | 2.2 | 32 |
| Appomattox County | 2 | 2.0 | 1 |
| Brunswick County | 11 | 1.6 | 7 |
| Buckingham County | 11 | 1.1 | 10 |
| Caroline County | 47 | 1.1 | 41 |
| Charles City County | 0 | — | 0 |
| Charlotte County | 9 | 1.8 | 5 |
| Chesterfield County | 4,513 | 6.0 | 758 |
| Colonial Heights City | 190 | 4.4 | 43 |
| Cumberland County | 79 | 3.4 | 23 |
| Dinwiddie County | 150 | 2.6 | 58 |
| Emporia City | 6 | 1.5 | 4 |
| Essex County | 22 | 0.9 | 24 |
| Fluvanna County | 2 | 0.7 | 3 |
| Gloucester County | 7 | 1.8 | 4 |
| Goochland County | 349 | 3.5 | 100 |
| Greensville County | 7 | 2.3 | 3 |
| Halifax County | 0 | — | 1 |
| Hampton City | 6 | 2.0 | 3 |
| Hanover County | 892 | 4.1 | 220 |
| Henrico County | 3,916 | 7.1 | 552 |
| Hopewell City | 380 | 4.8 | 80 |
| James City County | 0 | — | 0 |
| King and Queen County | 2 | 0.5 | 4 |
| King William County | 130 | 2.8 | 46 |
| Lancaster County | 3 | 0.4 | 7 |
| Louisa County | 179 | 2.0 | 89 |
| Lunenburg County | 13 | 1.6 | 8 |
| Mathews County | 16 | 3.2 | 5 |
| Mecklenburg County | 1 | 0.5 | 2 |
| Middlesex County | 7 | 0.7 | 10 |
| New Kent County | 180 | 2.6 | 70 |
| Newport News City | 15 | 3.8 | 4 |
| Northumberland County | 6 | 0.7 | 9 |
| Nottoway County | 60 | 2.4 | 25 |
| Petersburg City | 557 | 3.4 | 165 |
| Poquoson | 0 | — | 0 |
| Powhatan County | 394 | 4.3 | 92 |
| Prince Edward County | 26 | 1.4 | 18 |
| Prince George County | 191 | 3.1 | 61 |
| Richmond City | 3,148 | 5.5 | 568 |
| Richmond County | 0 | — | 0 |



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Analytic and Trend Data from Central Virginia Regional MLS



Showings Statistics

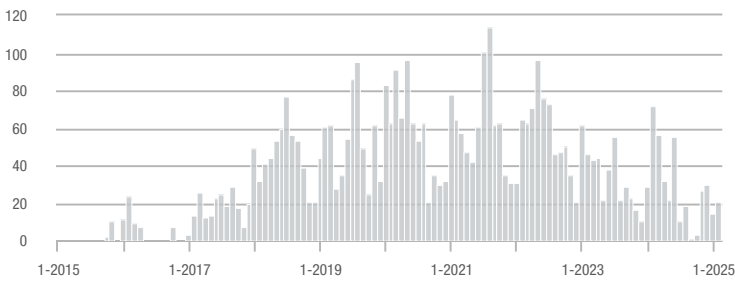
| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|------------------------------------|----------------|--------------------------------------|------------------|
| Spotsylvania County | 9 | 0.6 | 15 |
| Surry County | 9 | 1.1 | 8 |
| Sussex County | 14 | 1.1 | 13 |
| Westmoreland County | 18 | 1.1 | 16 |
| Williamsburg City | 0 | — | 1 |
| York County | 0 | — | 3 |
| Ashland (unincorporated town) | 130 | 3.6 | 36 |
| Blackstone (unincorporated town) | 25 | 2.1 | 12 |
| Crewe (unincorporated town) | 25 | 2.5 | 10 |
| Farmville (unincorporated town) | 35 | 2.2 | 16 |
| South Boston (unincorporated town) | 0 | — | 1 |
| South Hill (unincorporated town) | 0 | — | 0 |
| Tappahannock (unincorporated town) | 9 | 0.8 | 11 |
| Waverly (unincorporated town) | 10 | 1.1 | 9 |
| West Point (unincorporated town) | 45 | 4.1 | 11 |
| MLS Area 10 | 1,033 | 4.9 | 209 |
| MLS Area 20 | 326 | 7.4 | 44 |
| MLS Area 22 | 1,515 | 9.2 | 165 |
| MLS Area 30 | 577 | 5.9 | 98 |
| MLS Area 32 | 691 | 9.6 | 72 |
| MLS Area 34 | 914 | 6.3 | 144 |
| MLS Area 36 | 401 | 3.2 | 124 |
| MLS Area 40 | 469 | 4.7 | 100 |
| MLS Area 42 | 327 | 4.6 | 71 |
| MLS Area 44 | 491 | 5.1 | 96 |
| MLS Area 50 | 495 | 5.8 | 85 |
| MLS Area 52 | 980 | 5.3 | 186 |
| MLS Area 54 | 1,305 | 5.4 | 243 |
| MLS Area 60 | 717 | 5.4 | 132 |
| MLS Area 62 | 1,716 | 6.2 | 275 |
| MLS Area 64 | 512 | 9.5 | 54 |

Amelia County

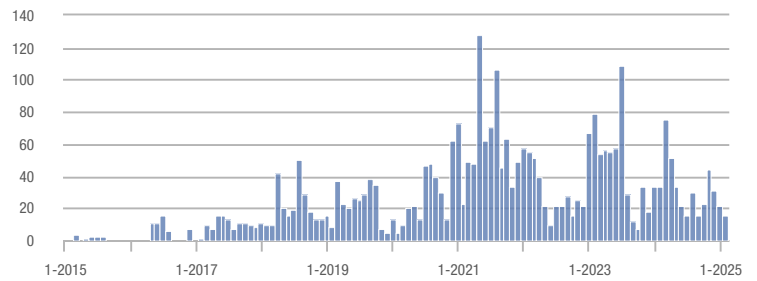
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 21 | - 70.8% | + 50.0% | 2.1 | - 76.7% | + 35.0% | 10 | + 25.0% | + 11.1% |
| \$250,000-\$349,999 | 16 | - 52.9% | - 23.8% | 1.8 | - 52.9% | - 23.8% | 9 | 0.0% | 0.0% |
| \$350,000-\$499,999 | 27 | - 6.9% | + 28.6% | 3.4 | - 18.5% | + 76.8% | 8 | + 14.3% | - 27.3% |
| \$500,000 and above | 5 | - 68.8% | - 77.3% | 1.0 | - 56.3% | - 59.1% | 5 | - 28.6% | - 44.4% |
| Total | 69 | - 54.3% | - 11.5% | 2.2 | - 55.7% | + 5.0% | 32 | + 3.2% | - 15.8% |

Showings

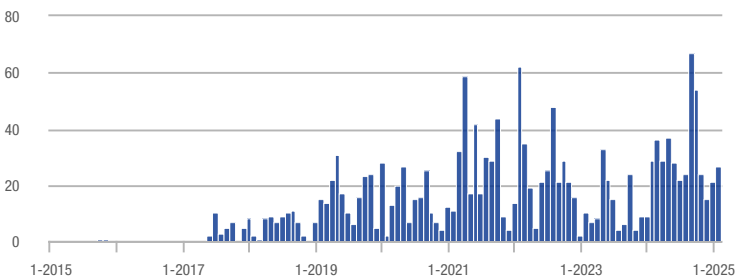
\$249,999 and below



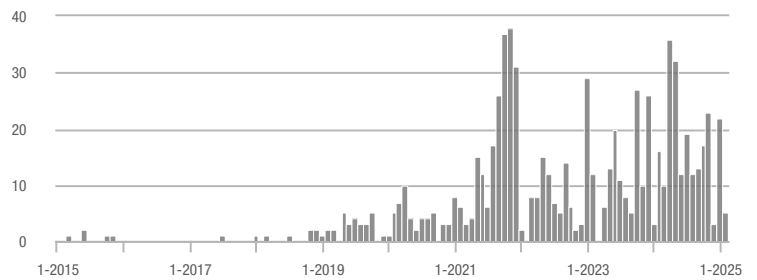
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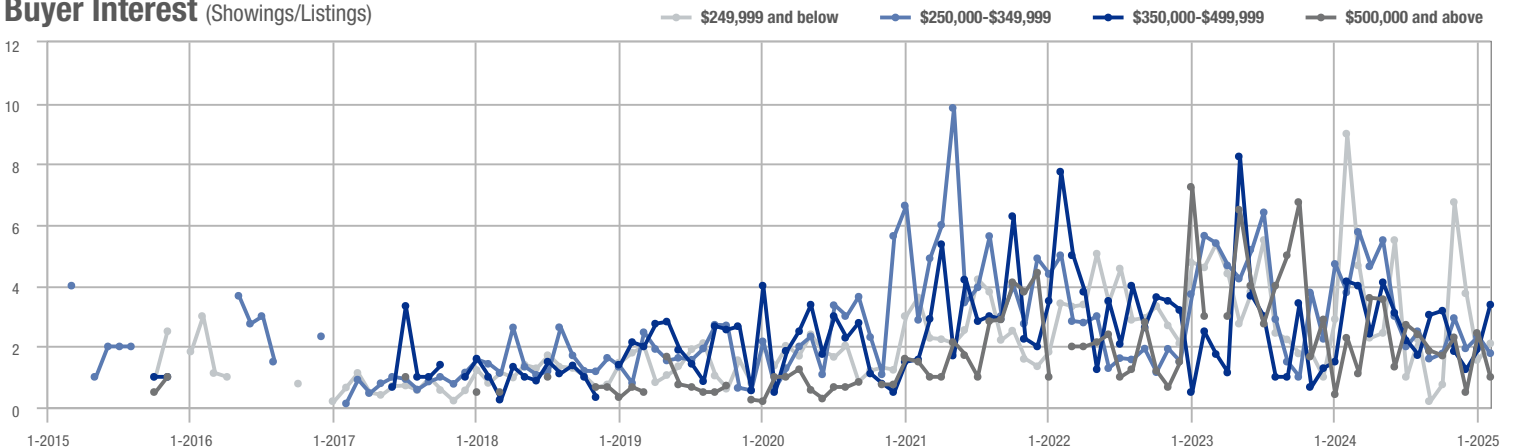
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

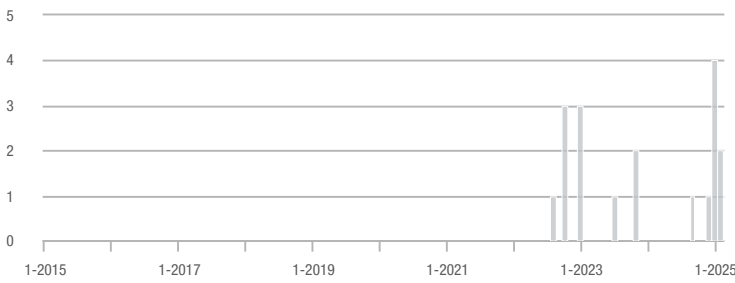


Appomattox County

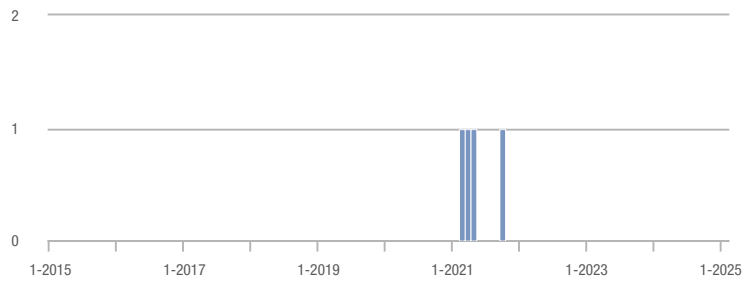
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| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | — | - 50.0% | 2.0 | — | - 50.0% | 1 | — | 0.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 2 | — | - 50.0% | 2.0 | — | - 50.0% | 1 | — | 0.0% |

Showings

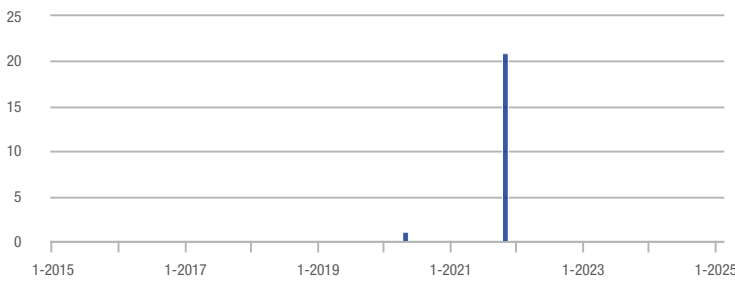
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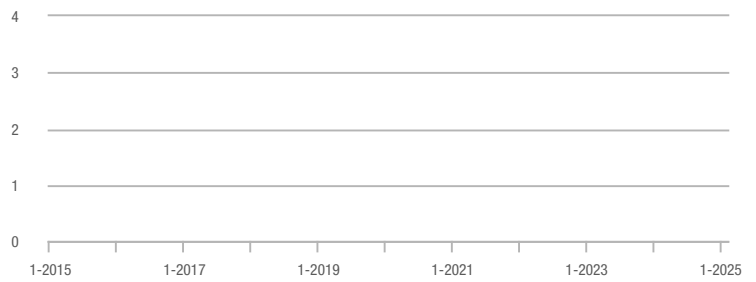
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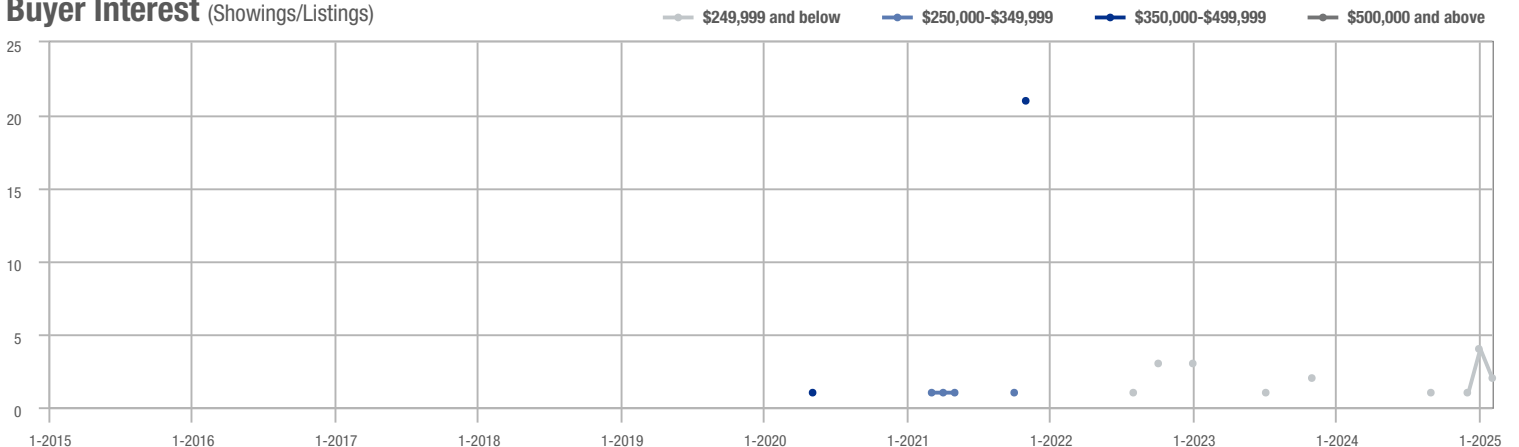
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

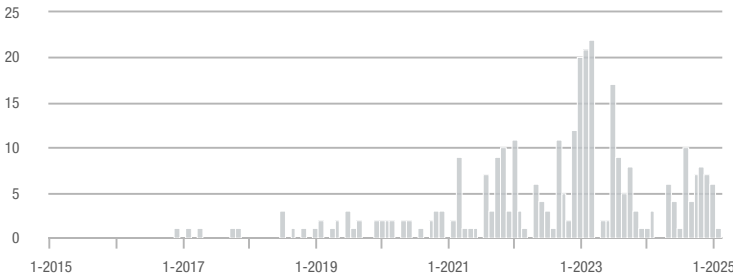


Brunswick County

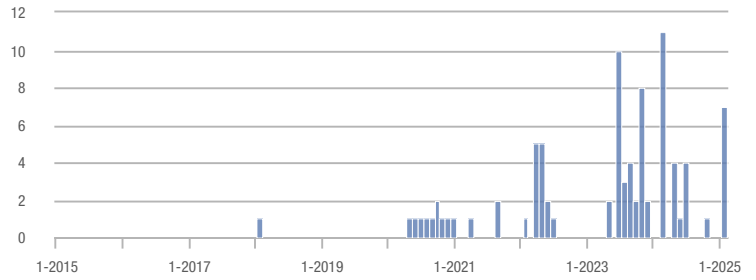
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
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| \$249,999 and below | 1 | - 66.7% | - 83.3% | 0.3 | - 83.3% | - 75.0% | 4 | + 100.0% | - 33.3% |
| \$250,000-\$349,999 | 7 | — | — | 3.5 | — | — | 2 | - 50.0% | - 33.3% |
| \$350,000-\$499,999 | 3 | — | — | 3.0 | — | — | 1 | — | 0.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 11 | + 266.7% | + 83.3% | 1.6 | + 214.3% | + 161.9% | 7 | + 16.7% | - 30.0% |

Showings

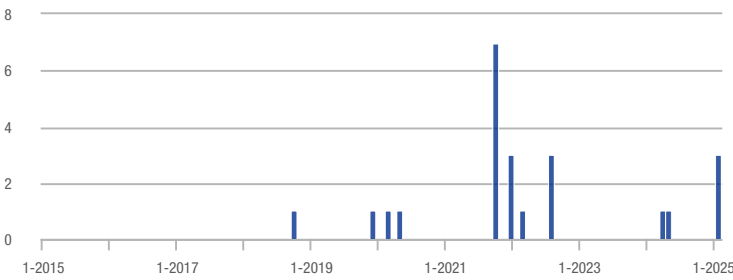
\$249,999 and below



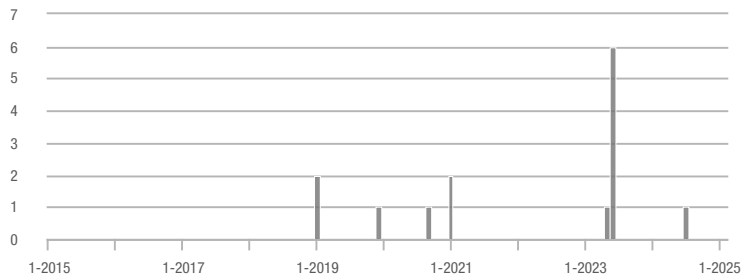
\$250,000-\$349,999



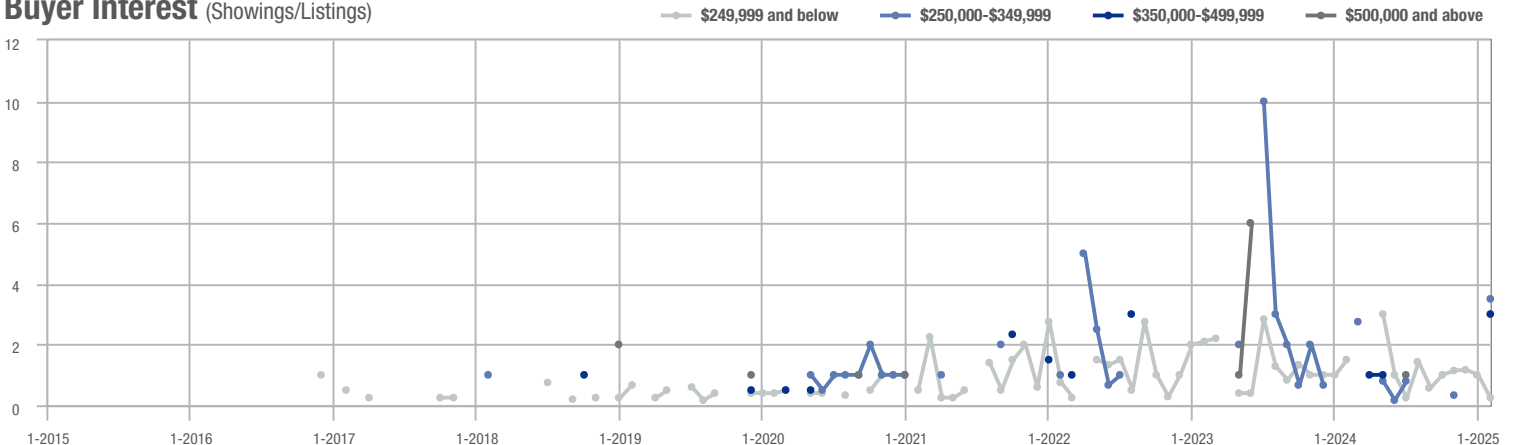
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

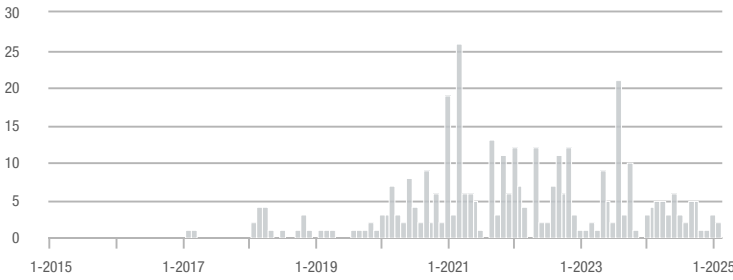


Buckingham County

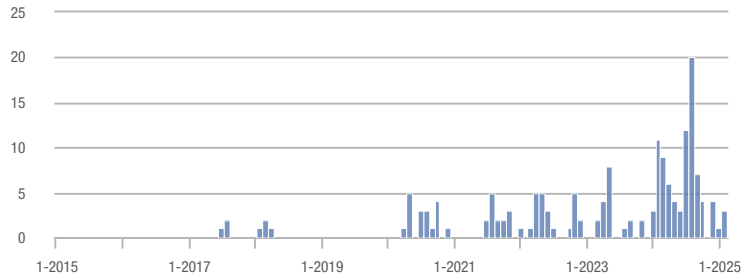
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| \$249,999 and below | 2 | - 50.0% | - 33.3% | 0.7 | + 33.3% | - 33.3% | 3 | - 62.5% | 0.0% |
| \$250,000-\$349,999 | 3 | - 72.7% | + 200.0% | 1.5 | - 18.2% | + 500.0% | 2 | - 66.7% | - 50.0% |
| \$350,000-\$499,999 | 3 | + 50.0% | - 40.0% | 3.0 | + 200.0% | + 80.0% | 1 | - 50.0% | - 66.7% |
| \$500,000 and above | 3 | + 50.0% | + 50.0% | 0.8 | + 87.5% | + 87.5% | 4 | - 20.0% | - 20.0% |
| Total | 11 | - 42.1% | 0.0% | 1.1 | + 21.6% | + 50.0% | 10 | - 52.4% | - 33.3% |

Showings

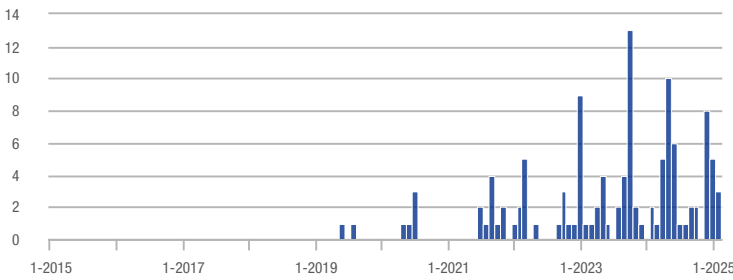
\$249,999 and below



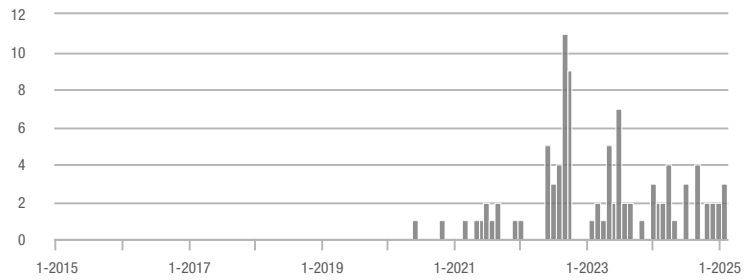
\$250,000-\$349,999



\$350,000-\$499,999

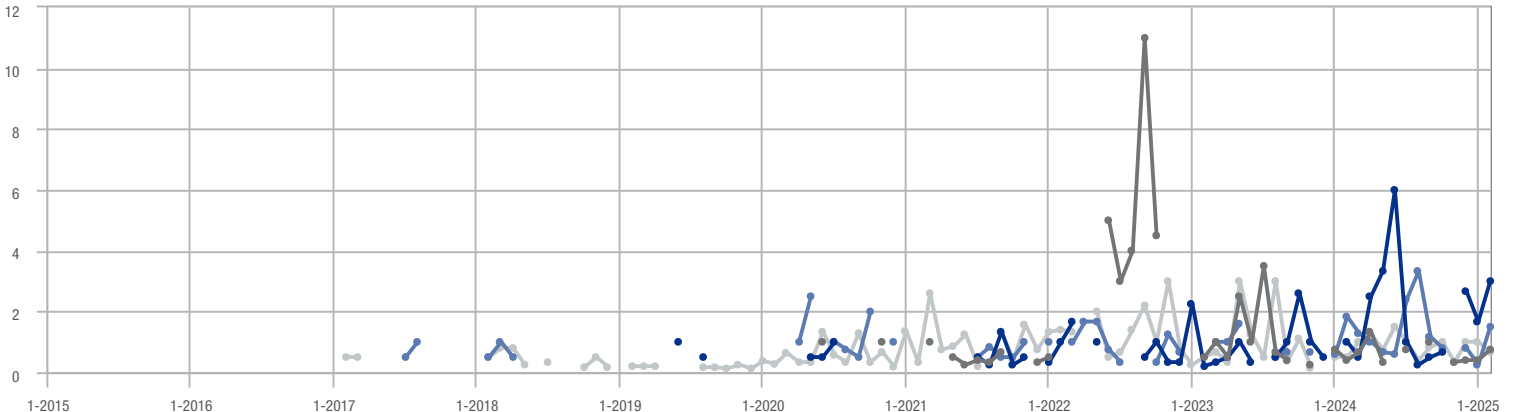


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

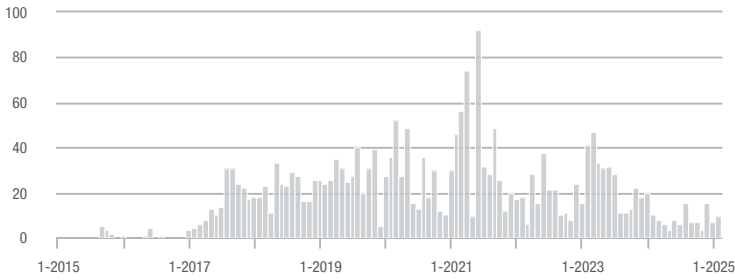


Caroline County

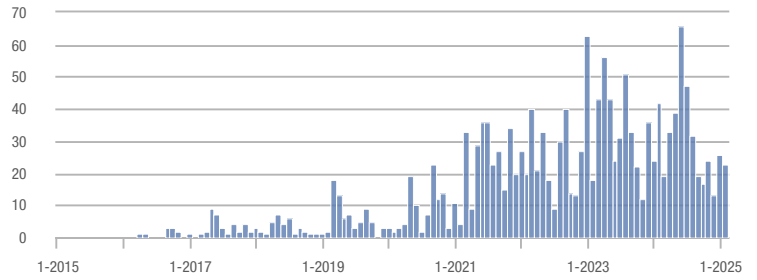
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| \$249,999 and below | 9 | - 10.0% | + 28.6% | 1.0 | + 90.0% | + 42.9% | 9 | - 52.6% | - 10.0% |
| \$250,000-\$349,999 | 23 | - 45.2% | - 11.5% | 2.1 | - 45.2% | - 43.7% | 11 | 0.0% | + 57.1% |
| \$350,000-\$499,999 | 9 | - 59.1% | - 62.5% | 0.7 | - 65.4% | - 59.6% | 13 | + 18.2% | - 7.1% |
| \$500,000 and above | 6 | - 14.3% | + 100.0% | 0.8 | - 14.3% | + 100.0% | 8 | 0.0% | 0.0% |
| Total | 47 | - 42.0% | - 21.7% | 1.1 | - 30.7% | - 25.5% | 41 | - 16.3% | + 5.1% |

Showings

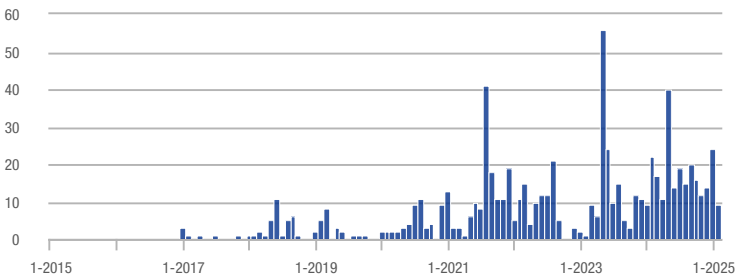
\$249,999 and below



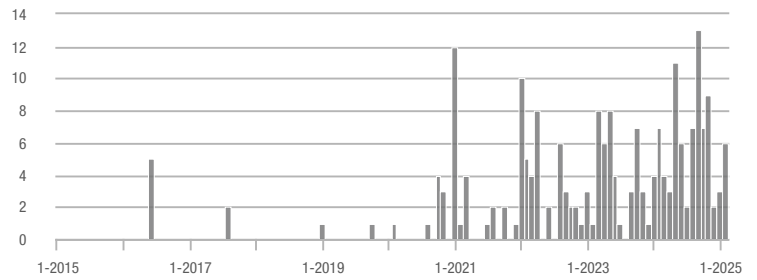
\$250,000-\$349,999



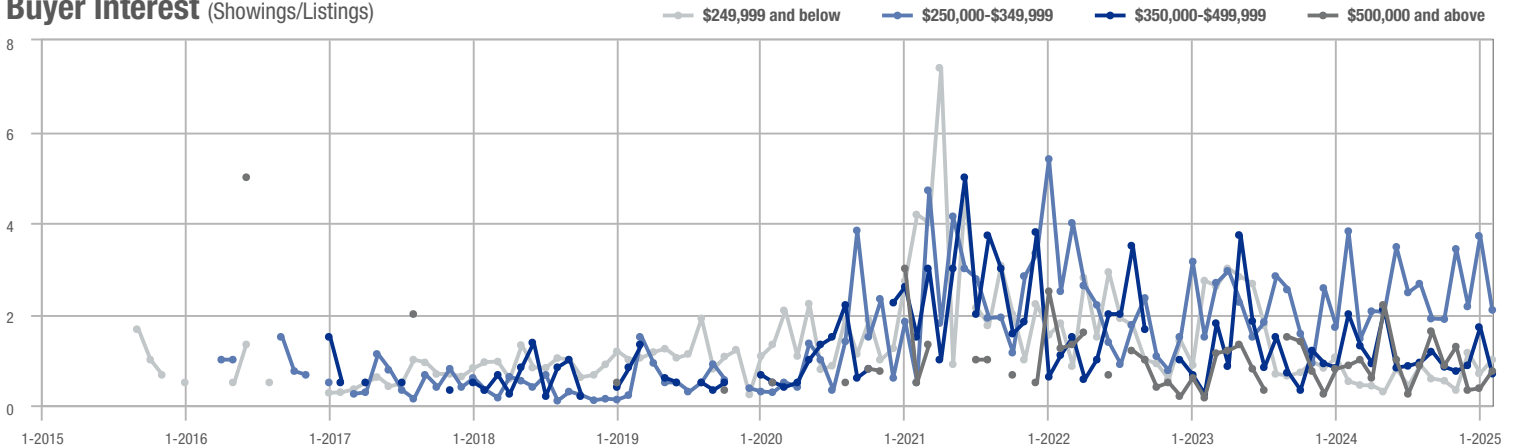
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

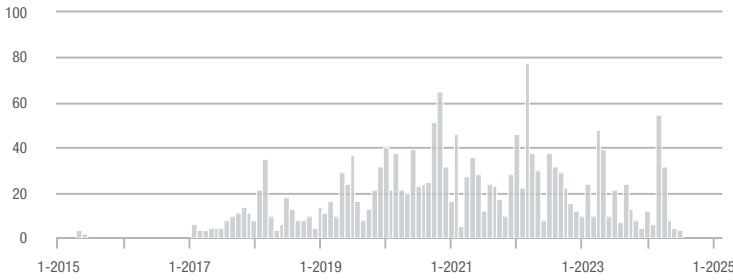


Charles City County

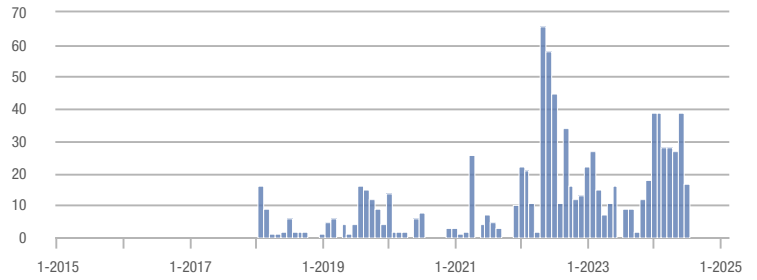
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|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 0 | — | — |

Showings

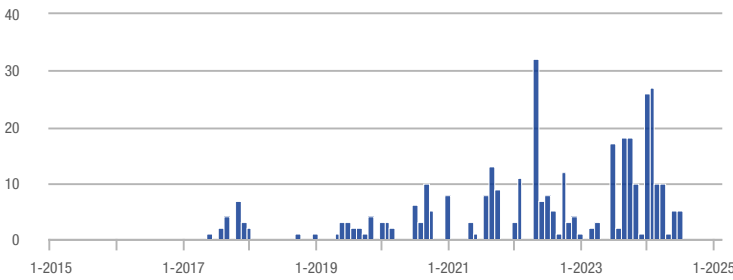
\$249,999 and below



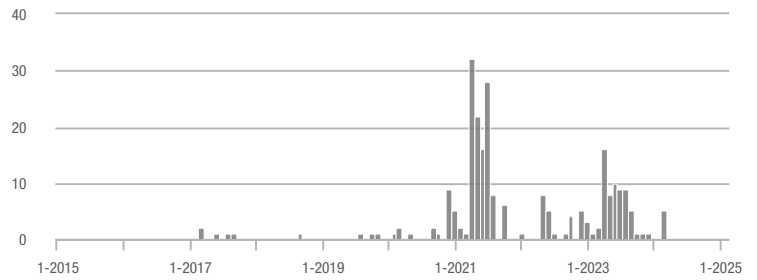
\$250,000-\$349,999



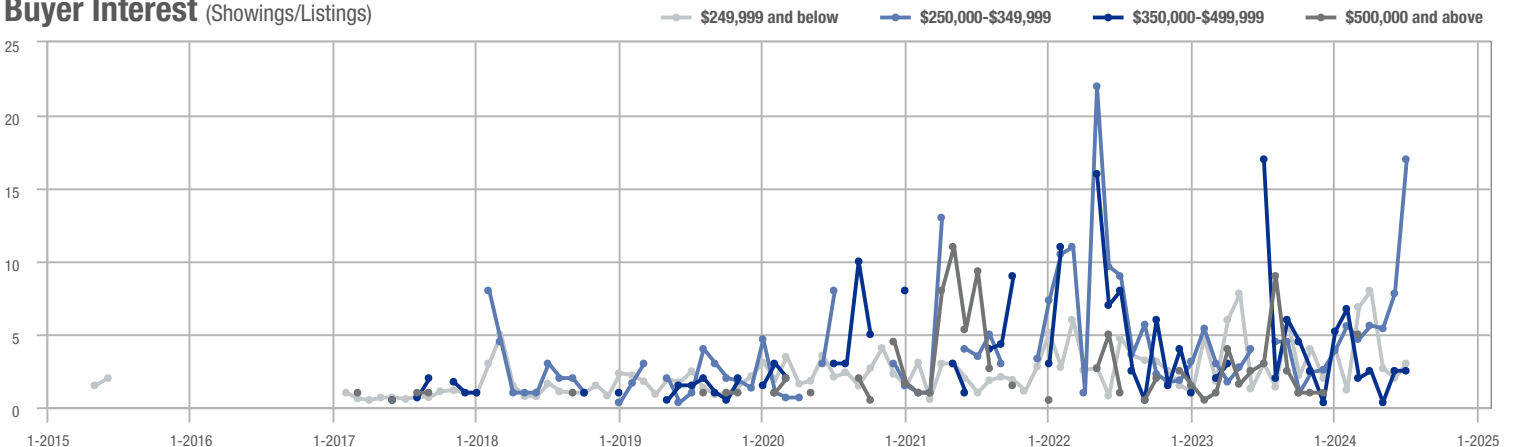
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

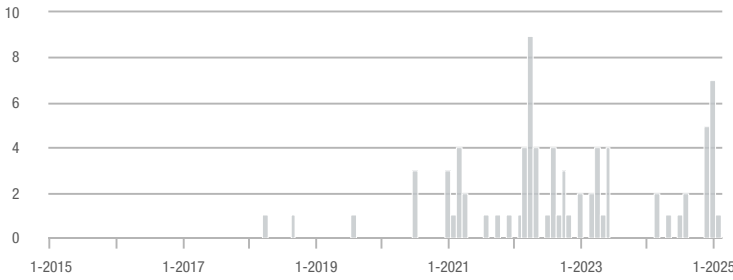


Charlotte County

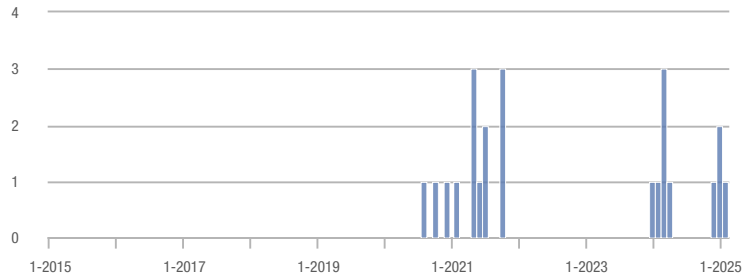
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| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 1 | — | - 85.7% | 1.0 | — | - 57.1% | 1 | 0.0% | - 66.7% |
| \$250,000-\$349,999 | 1 | 0.0% | - 50.0% | 0.3 | - 66.7% | - 66.7% | 3 | + 200.0% | + 50.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 7 | — | + 133.3% | 7.0 | — | + 366.7% | 1 | — | - 50.0% |
| Total | 9 | + 800.0% | - 25.0% | 1.8 | + 440.0% | + 5.0% | 5 | + 66.7% | - 28.6% |

Showings

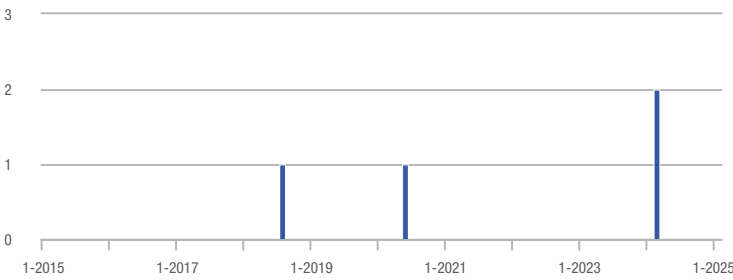
\$249,999 and below



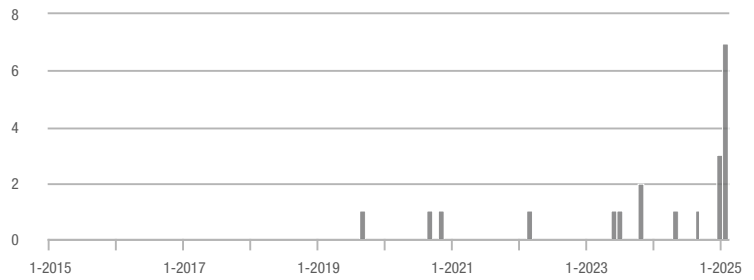
\$250,000-\$349,999



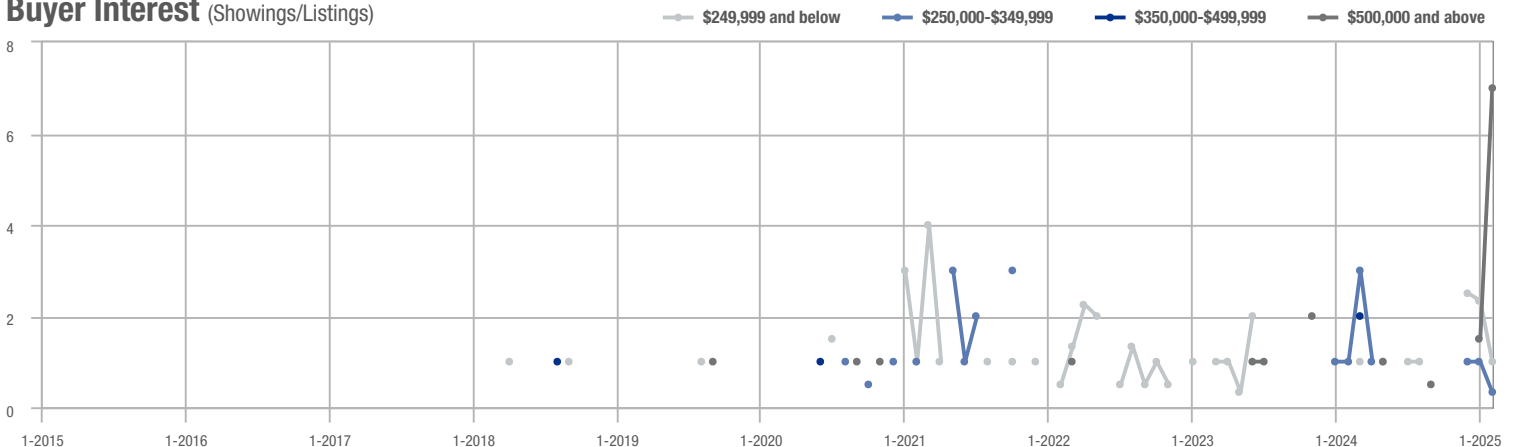
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

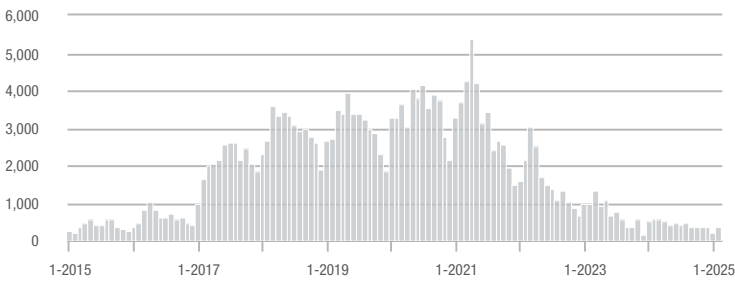


Chesterfield County

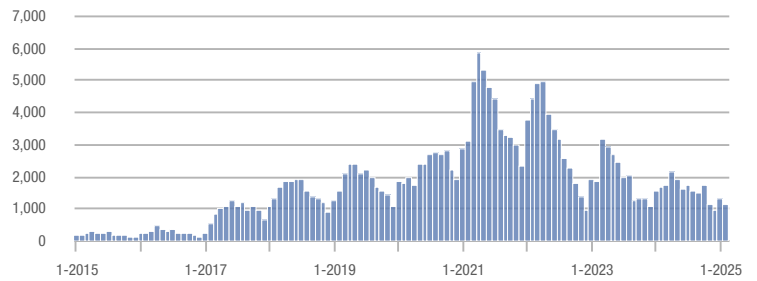
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| \$249,999 and below | 349 | - 40.4% | + 79.9% | 5.1 | - 22.1% | + 114.3% | 68 | - 23.6% | - 16.0% |
| \$250,000-\$349,999 | 1,145 | - 31.1% | - 14.7% | 7.2 | - 15.0% | - 3.3% | 158 | - 19.0% | - 11.7% |
| \$350,000-\$499,999 | 1,810 | + 14.8% | + 3.7% | 6.5 | + 12.4% | + 12.2% | 278 | + 2.2% | - 7.6% |
| \$500,000 and above | 1,209 | + 7.7% | + 31.8% | 4.8 | + 6.4% | + 35.5% | 254 | + 1.2% | - 2.7% |
| Total | 4,513 | - 8.8% | + 7.5% | 6.0 | - 2.9% | + 16.6% | 758 | - 6.1% | - 7.8% |

Showings

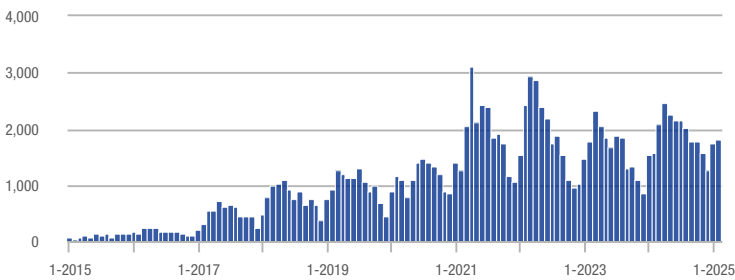
\$249,999 and below



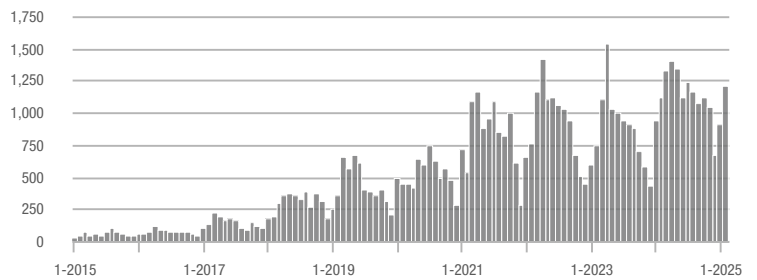
\$250,000-\$349,999



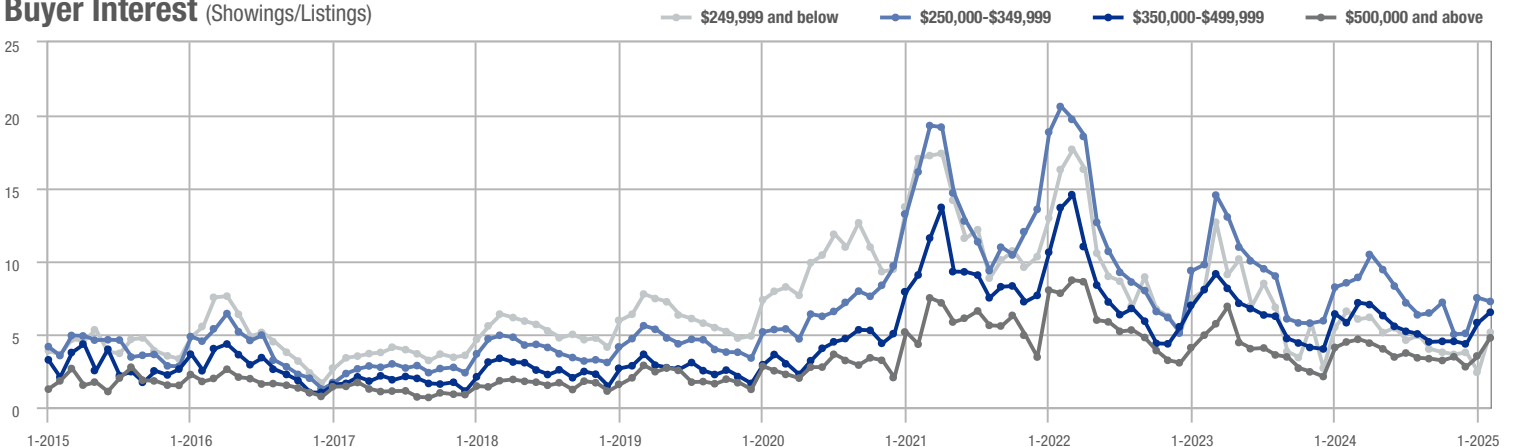
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

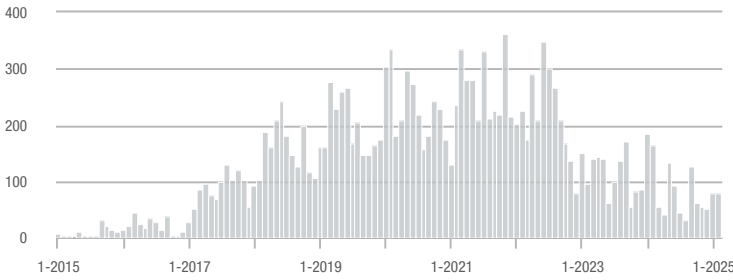


Colonial Heights City

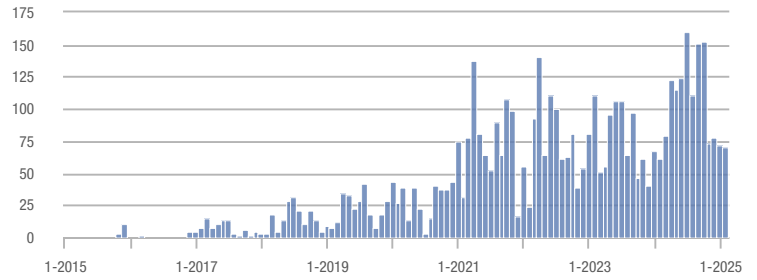
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 78 | - 52.4% | + 1.3% | 5.6 | - 21.9% | - 5.9% | 14 | - 39.1% | + 7.7% |
| \$250,000-\$349,999 | 71 | + 16.4% | - 1.4% | 3.9 | + 9.9% | + 47.9% | 18 | + 5.9% | - 33.3% |
| \$350,000-\$499,999 | 41 | + 485.7% | + 2.5% | 3.7 | + 219.5% | - 6.8% | 11 | + 83.3% | + 10.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 190 | - 19.8% | + 0.5% | 4.4 | - 10.5% | + 16.9% | 43 | - 10.4% | - 14.0% |

Showings

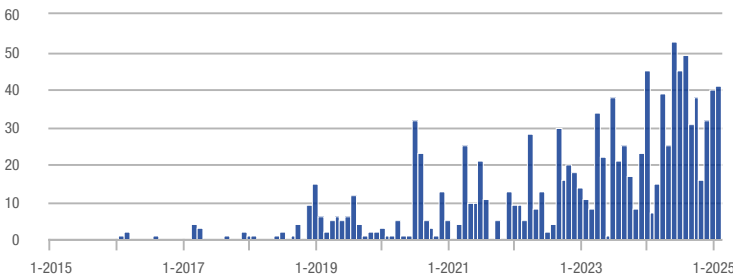
\$249,999 and below



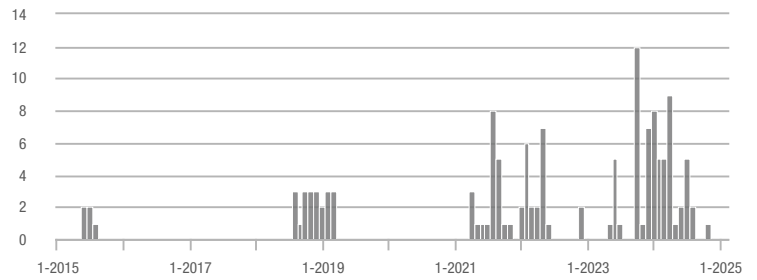
\$250,000-\$349,999



\$350,000-\$499,999

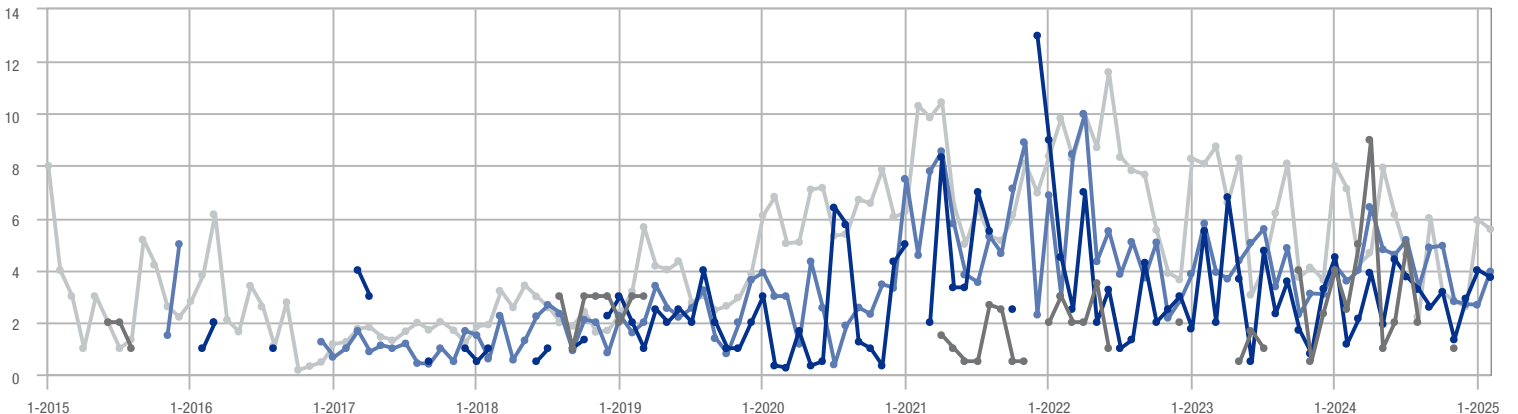


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

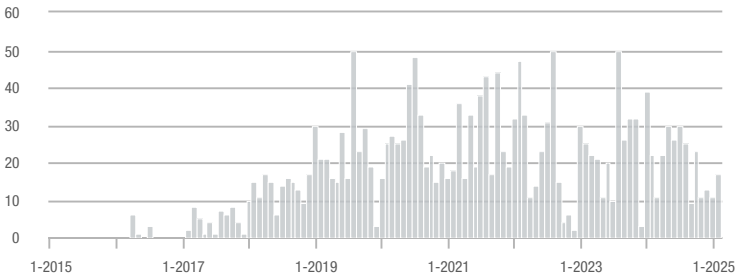


Cumberland County

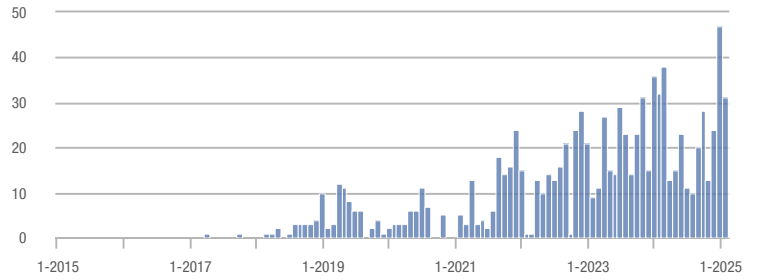
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 17 | - 22.7% | + 54.5% | 2.4 | + 54.5% | + 76.6% | 7 | - 50.0% | - 12.5% |
| \$250,000-\$349,999 | 31 | - 3.1% | - 34.0% | 3.4 | + 39.9% | - 4.7% | 9 | - 30.8% | - 30.8% |
| \$350,000-\$499,999 | 28 | + 64.7% | + 7.7% | 5.6 | + 97.6% | + 72.3% | 5 | - 16.7% | - 37.5% |
| \$500,000 and above | 3 | — | - 40.0% | 1.5 | — | + 20.0% | 2 | + 100.0% | - 50.0% |
| Total | 79 | + 11.3% | - 11.2% | 3.4 | + 64.5% | + 27.4% | 23 | - 32.4% | - 30.3% |

Showings

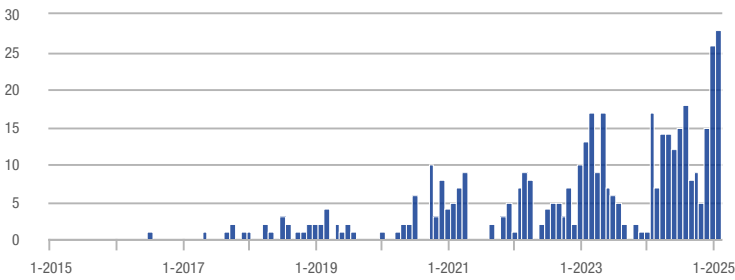
\$249,999 and below



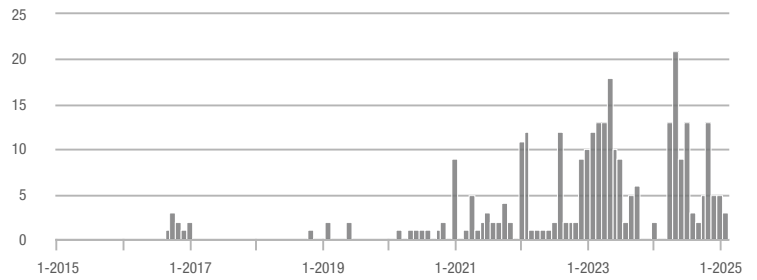
\$250,000-\$349,999



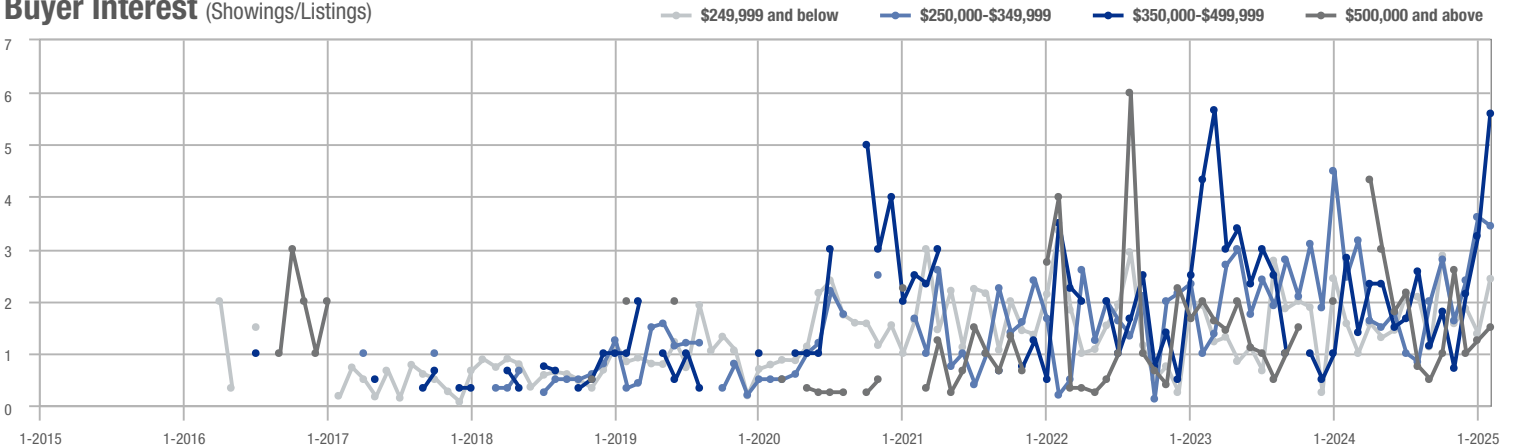
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

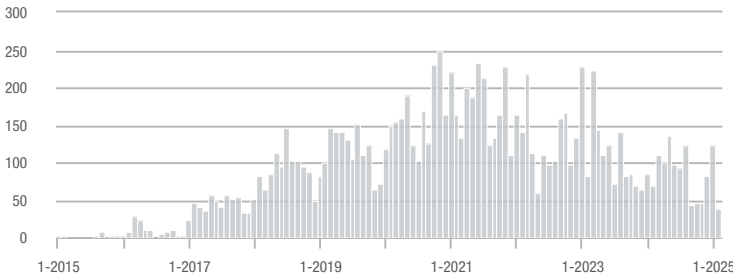


Dinwiddie County

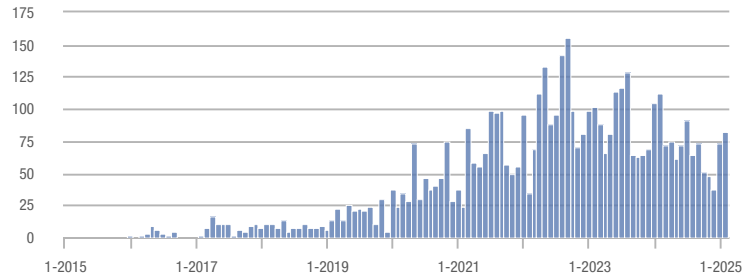
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 38 | - 44.1% | - 69.1% | 1.6 | - 39.5% | - 60.1% | 24 | - 7.7% | - 22.6% |
| \$250,000-\$349,999 | 83 | - 25.9% | + 12.2% | 4.2 | - 7.4% | + 12.2% | 20 | - 20.0% | 0.0% |
| \$350,000-\$499,999 | 22 | - 50.0% | + 46.7% | 2.8 | - 25.0% | + 65.0% | 8 | - 33.3% | - 11.1% |
| \$500,000 and above | 7 | — | - 58.8% | 1.2 | — | - 45.1% | 6 | + 200.0% | - 25.0% |
| Total | 150 | - 33.0% | - 34.5% | 2.6 | - 25.0% | - 23.2% | 58 | - 10.8% | - 14.7% |

Showings

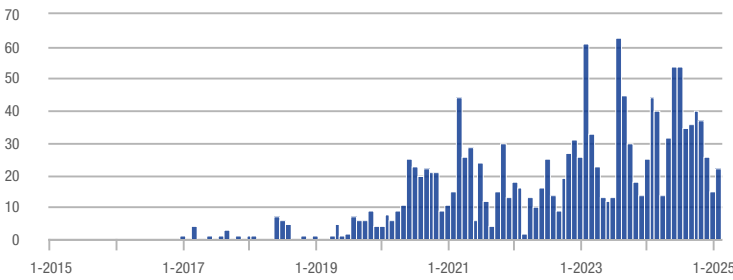
\$249,999 and below



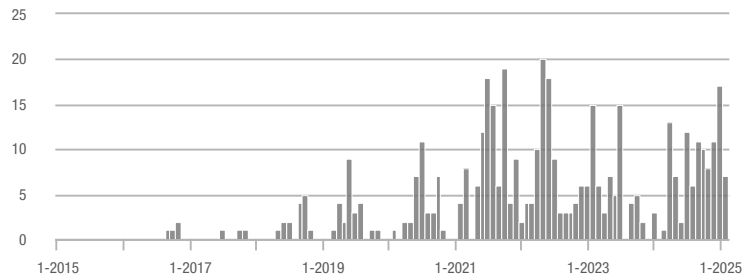
\$250,000-\$349,999



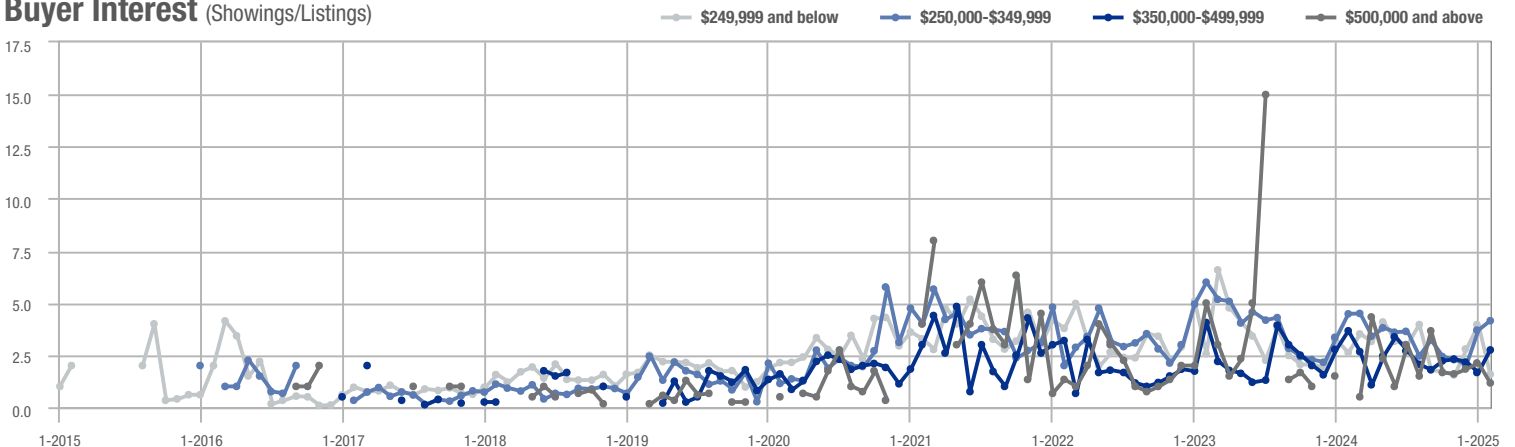
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

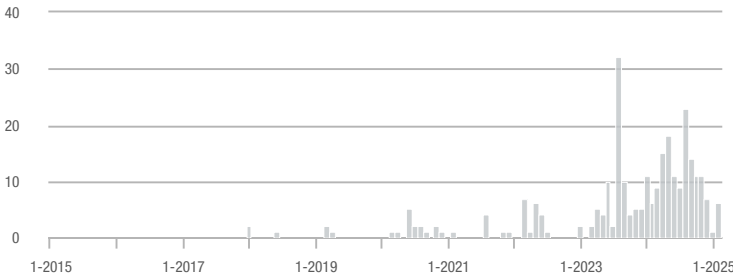


Emporia City

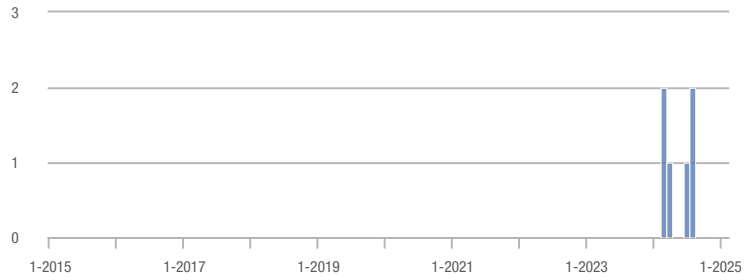
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 6 | 0.0% | + 500.0% | 1.5 | + 50.0% | + 800.0% | 4 | - 33.3% | - 33.3% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 6 | 0.0% | + 500.0% | 1.5 | + 75.0% | + 800.0% | 4 | - 42.9% | - 33.3% |

Showings

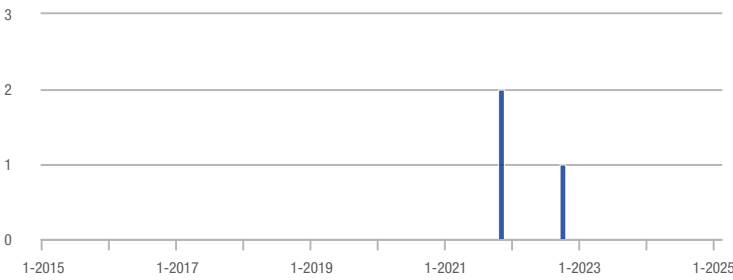
\$249,999 and below



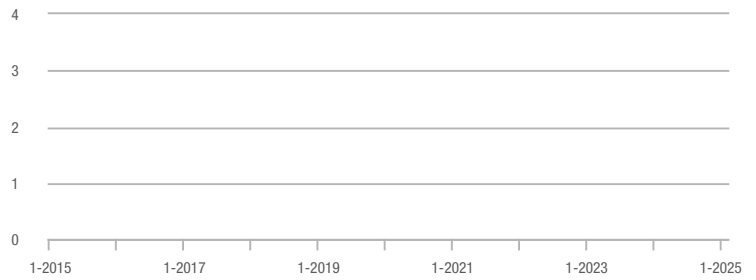
\$250,000-\$349,999



\$350,000-\$499,999

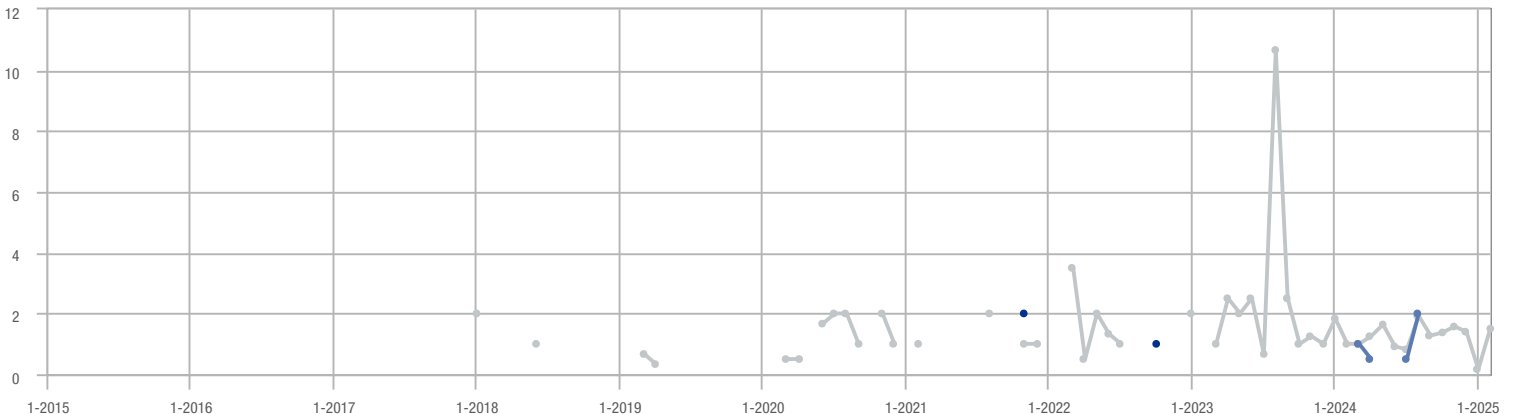


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

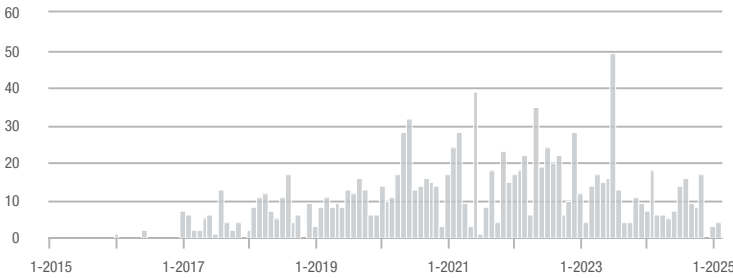


Essex County

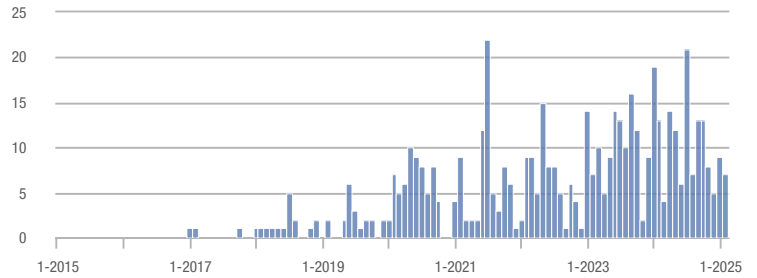
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 4 | - 77.8% | + 33.3% | 1.3 | - 40.7% | + 33.3% | 3 | - 62.5% | 0.0% |
| \$250,000-\$349,999 | 7 | - 46.2% | - 22.2% | 1.0 | - 23.1% | - 11.1% | 7 | - 30.0% | - 12.5% |
| \$350,000-\$499,999 | 5 | — | + 400.0% | 0.6 | — | + 275.0% | 8 | + 33.3% | + 33.3% |
| \$500,000 and above | 6 | — | + 200.0% | 1.0 | — | + 200.0% | 6 | + 20.0% | 0.0% |
| Total | 22 | - 29.0% | + 46.7% | 0.9 | - 14.2% | + 40.6% | 24 | - 17.2% | + 4.3% |

Showings

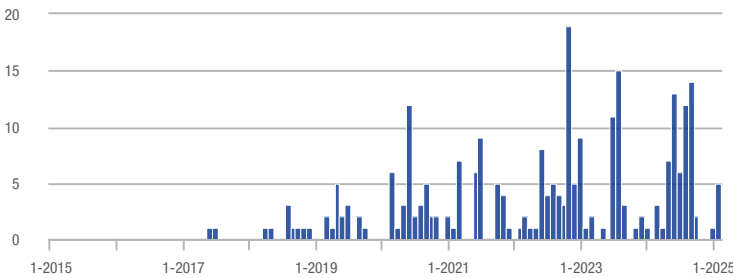
\$249,999 and below



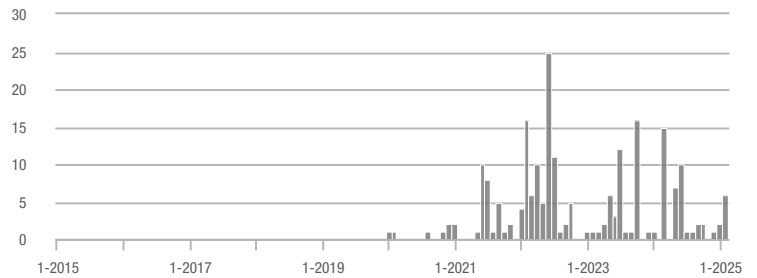
\$250,000-\$349,999



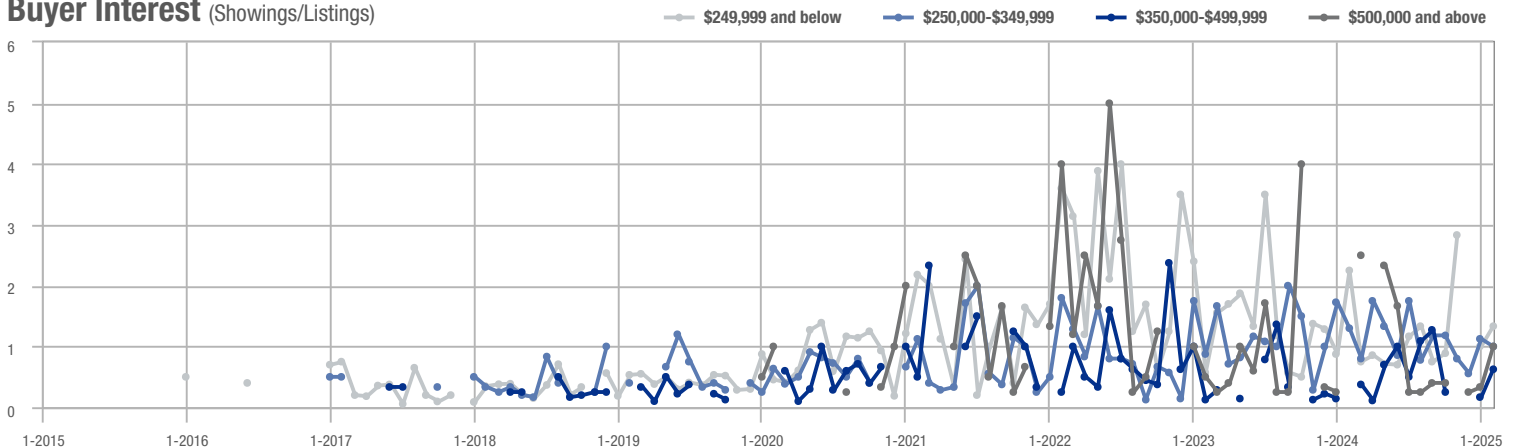
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

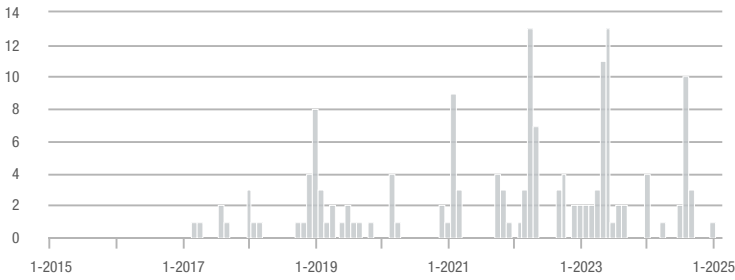


Fluvanna County

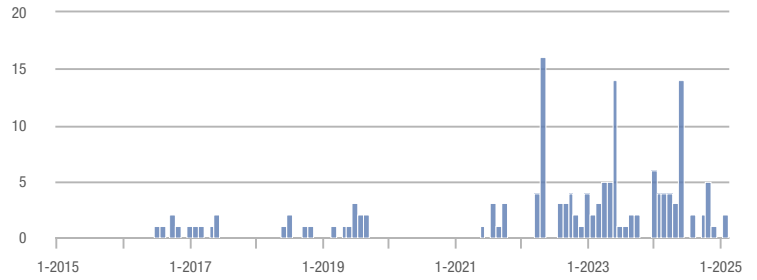
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 2 | - 50.0% | — | 1.0 | - 50.0% | — | 2 | 0.0% | + 100.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | - 66.7% | - 66.7% |
| Total | 2 | - 89.5% | - 50.0% | 0.7 | - 71.9% | - 16.7% | 3 | - 62.5% | - 40.0% |

Showings

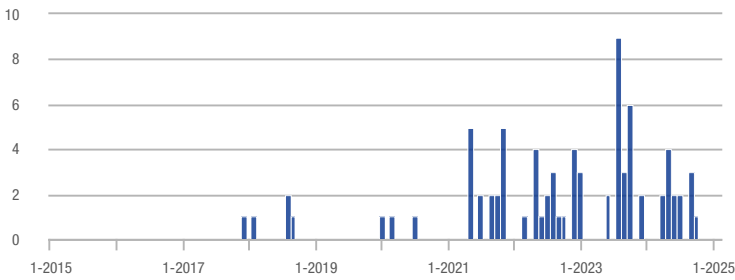
\$249,999 and below



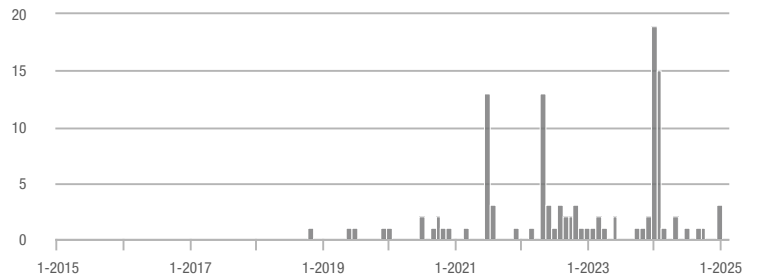
\$250,000-\$349,999



\$350,000-\$499,999

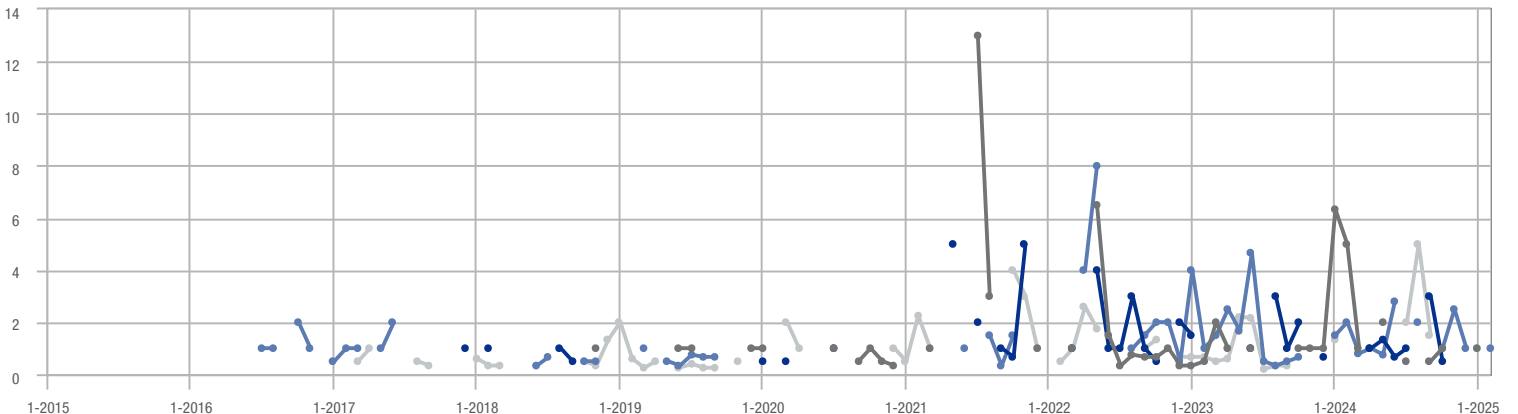


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

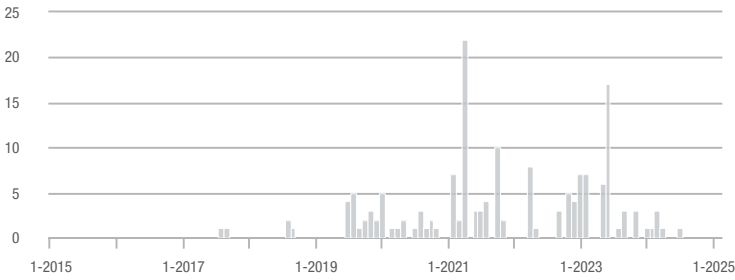


Gloucester County

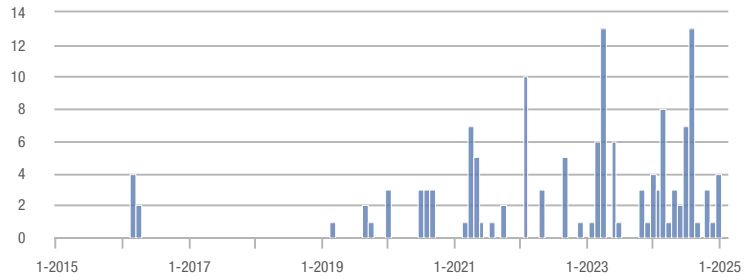
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 2 | 0.0% | 0.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 7 | + 600.0% | - 36.4% | 3.5 | + 250.0% | - 36.4% | 2 | + 100.0% | 0.0% |
| Total | 7 | - 22.2% | - 53.3% | 1.8 | + 36.1% | - 41.7% | 4 | - 42.9% | - 20.0% |

Showings

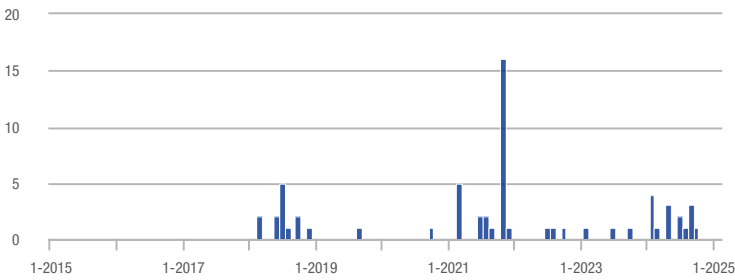
\$249,999 and below



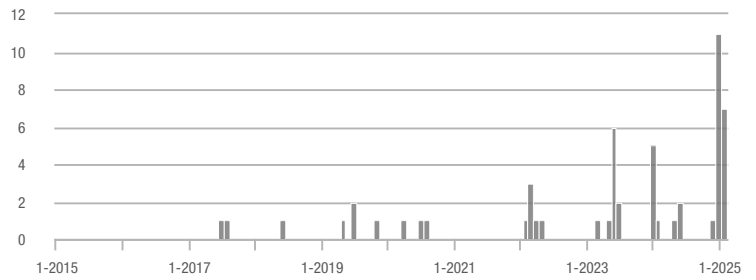
\$250,000-\$349,999



\$350,000-\$499,999

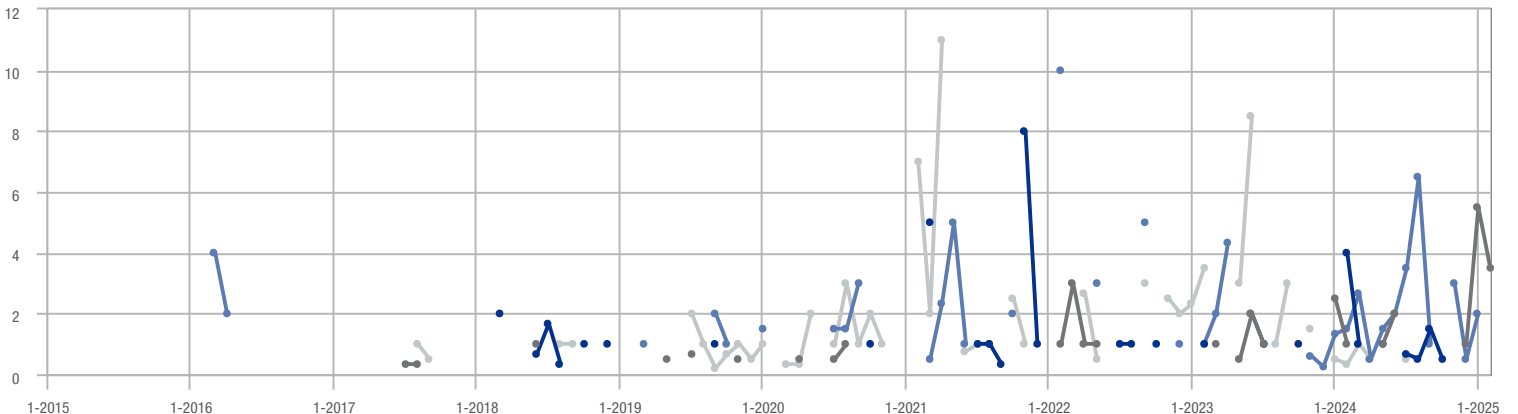


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

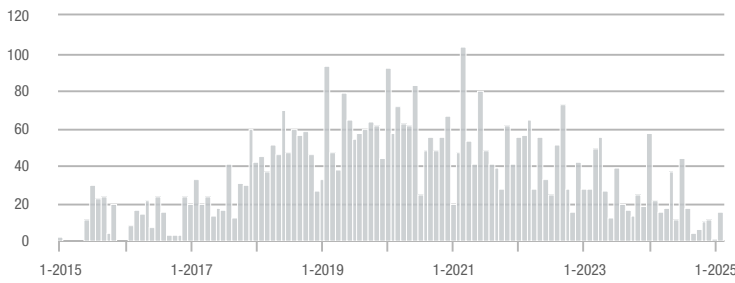


Goochland County

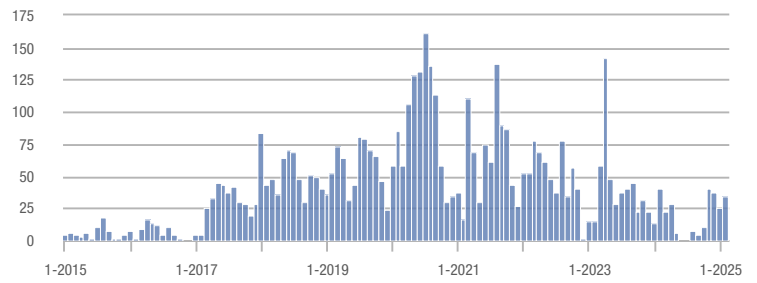
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 15 | - 31.8% | + 1,400.0% | 1.3 | + 25.0% | + 1,525.0% | 12 | - 45.5% | - 7.7% |
| \$250,000-\$349,999 | 35 | - 14.6% | + 34.6% | 3.2 | - 45.7% | - 2.1% | 11 | + 57.1% | + 37.5% |
| \$350,000-\$499,999 | 87 | + 222.2% | + 107.1% | 4.8 | + 43.2% | + 61.1% | 18 | + 125.0% | + 28.6% |
| \$500,000 and above | 212 | - 19.1% | - 15.5% | 3.6 | + 7.0% | - 4.1% | 59 | - 24.4% | - 11.9% |
| Total | 349 | - 0.9% | + 9.1% | 3.5 | + 14.0% | + 11.2% | 100 | - 13.0% | - 2.0% |

Showings

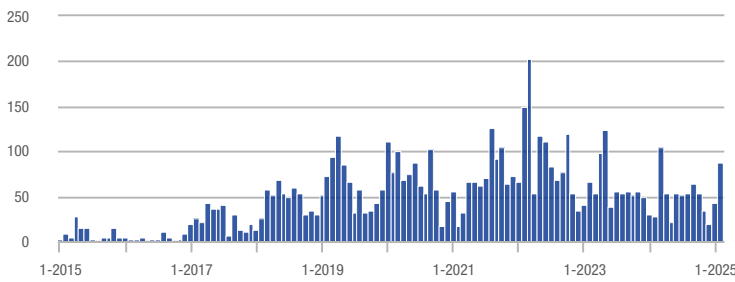
\$249,999 and below



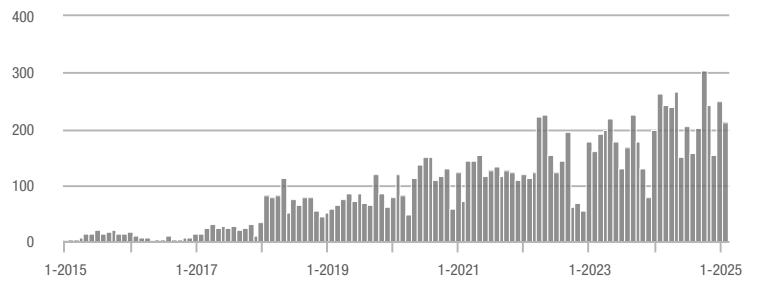
\$250,000-\$349,999



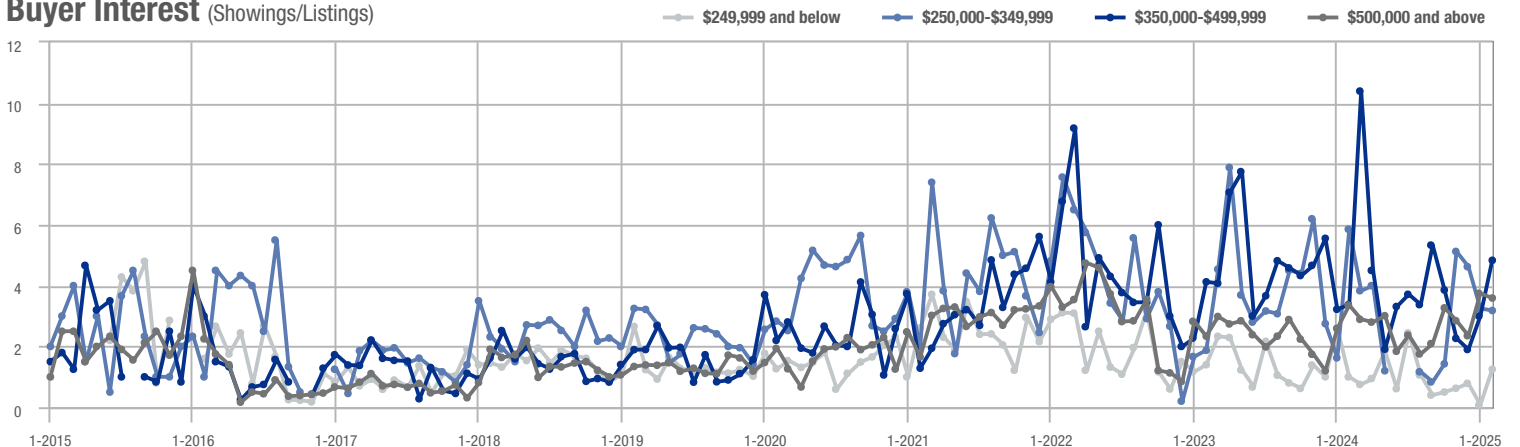
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

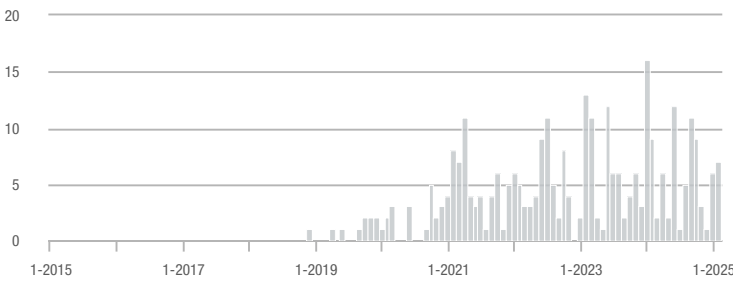


Greensville County

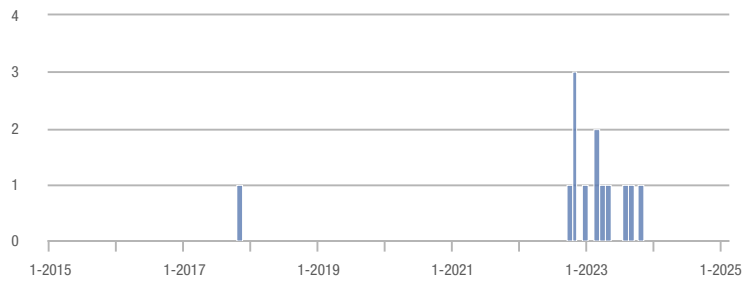
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 7 | - 22.2% | + 16.7% | 2.3 | + 3.7% | + 94.4% | 3 | - 25.0% | - 40.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 7 | - 22.2% | + 16.7% | 2.3 | + 3.7% | + 94.4% | 3 | - 25.0% | - 40.0% |

Showings

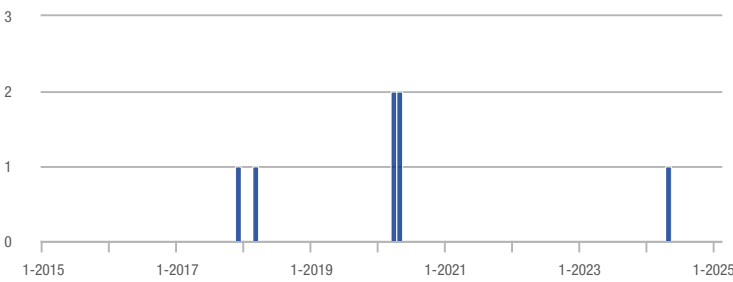
\$249,999 and below



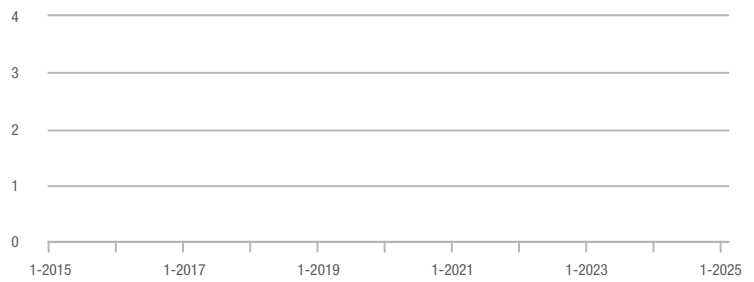
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



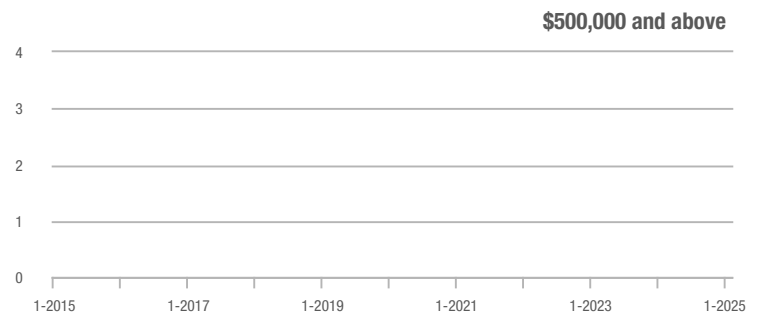
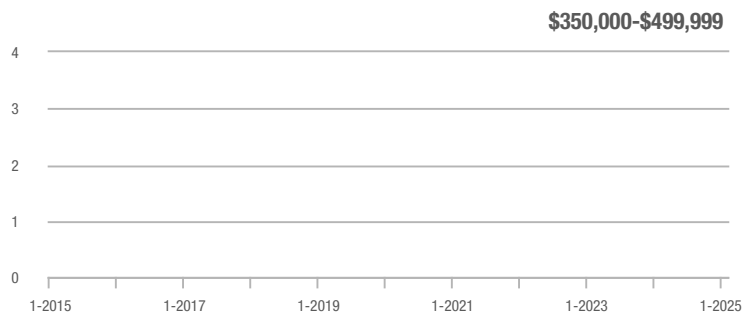
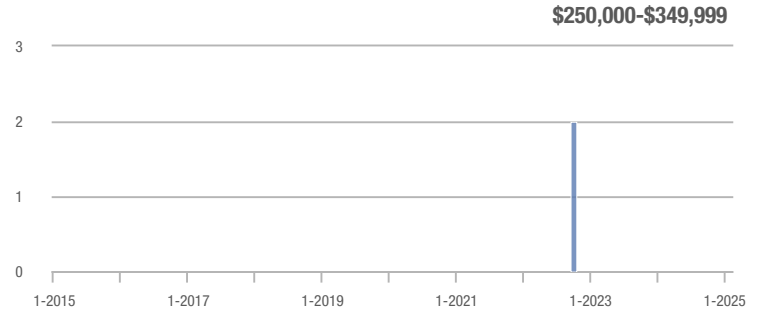
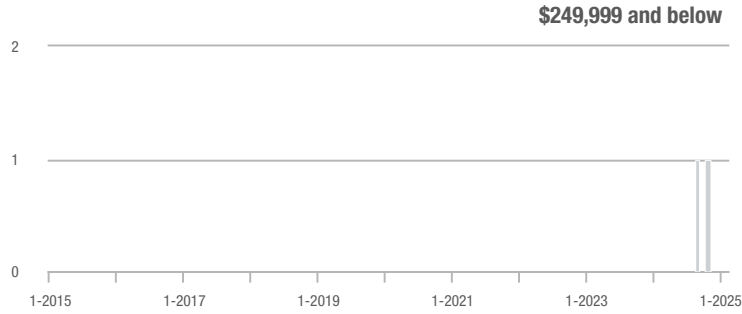
Buyer Interest (Showings/Listings)



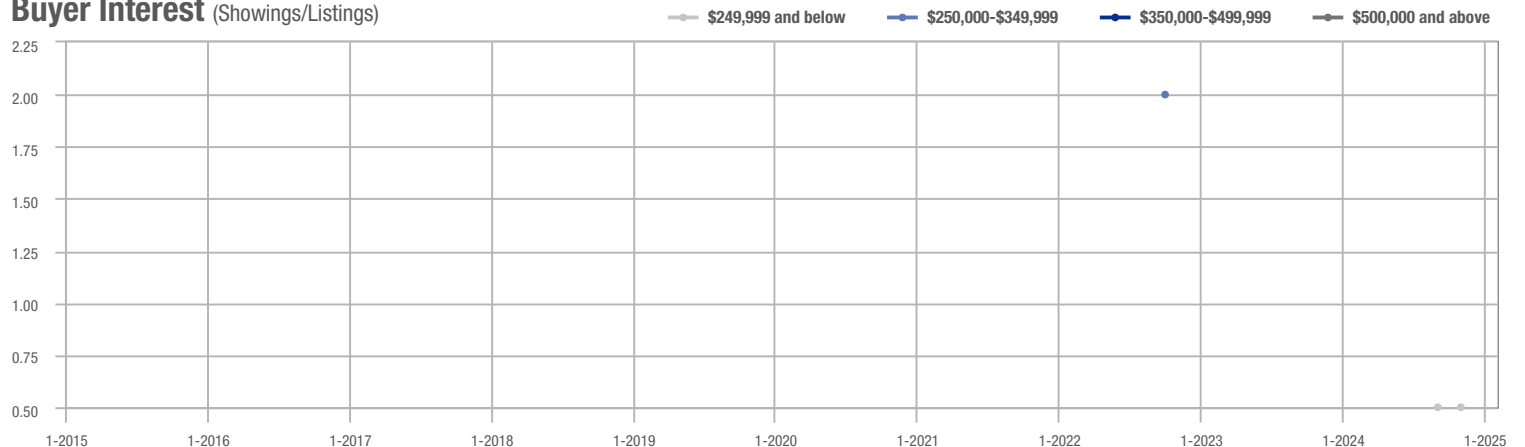
Halifax County

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 1 | — | - 50.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 1 | — | - 50.0% |

Showings



Buyer Interest (Showings/Listings)

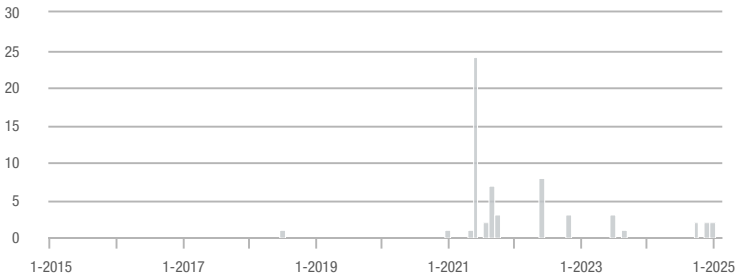


Hampton City

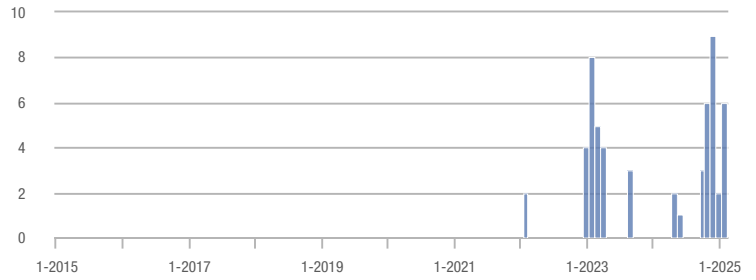
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 6 | — | + 200.0% | 2.0 | — | + 100.0% | 3 | — | + 50.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 6 | + 500.0% | + 50.0% | 2.0 | + 100.0% | + 50.0% | 3 | + 200.0% | 0.0% |

Showings

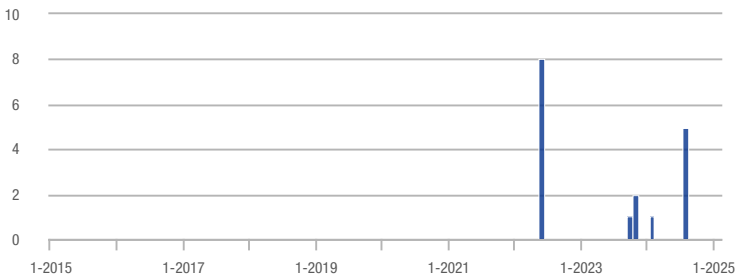
\$249,999 and below



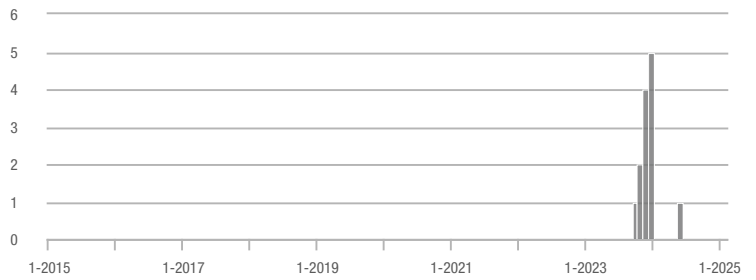
\$250,000-\$349,999



\$350,000-\$499,999

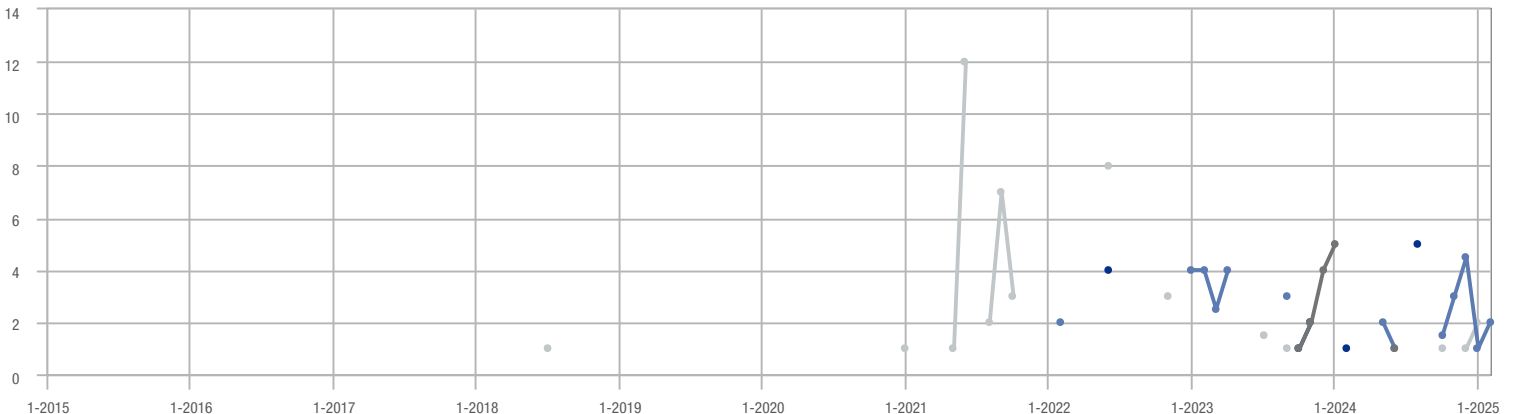


\$500,000 and above



Buyer Interest (Showings/Listings)

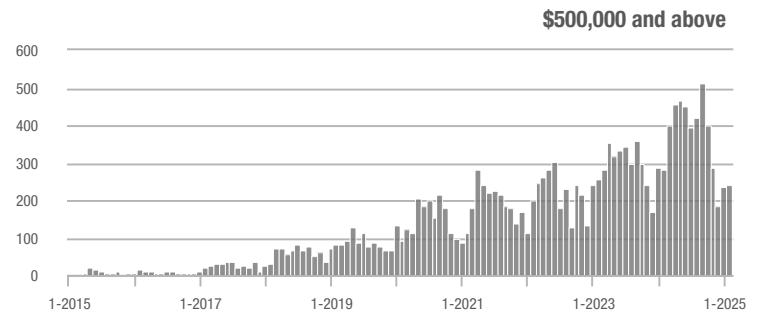
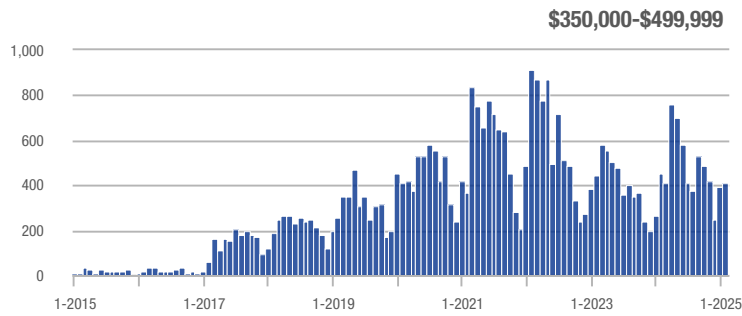
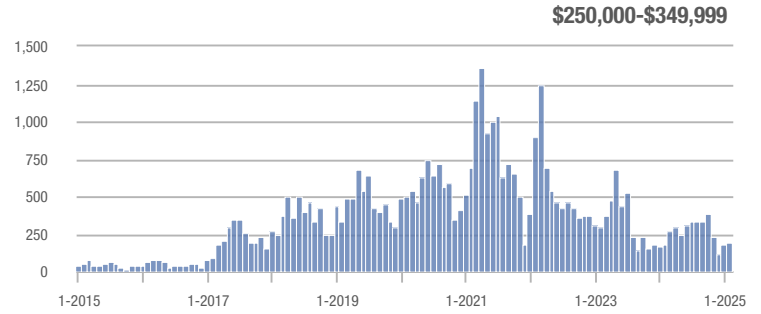
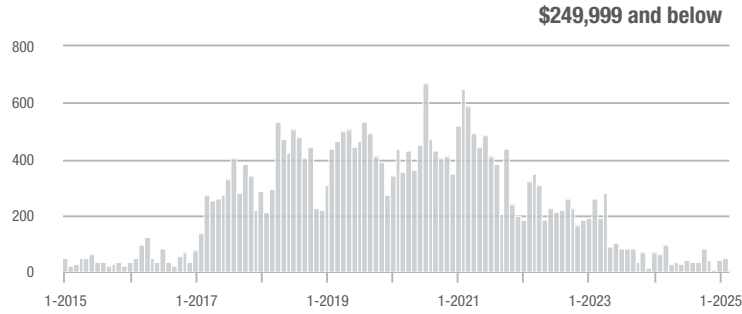
— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above



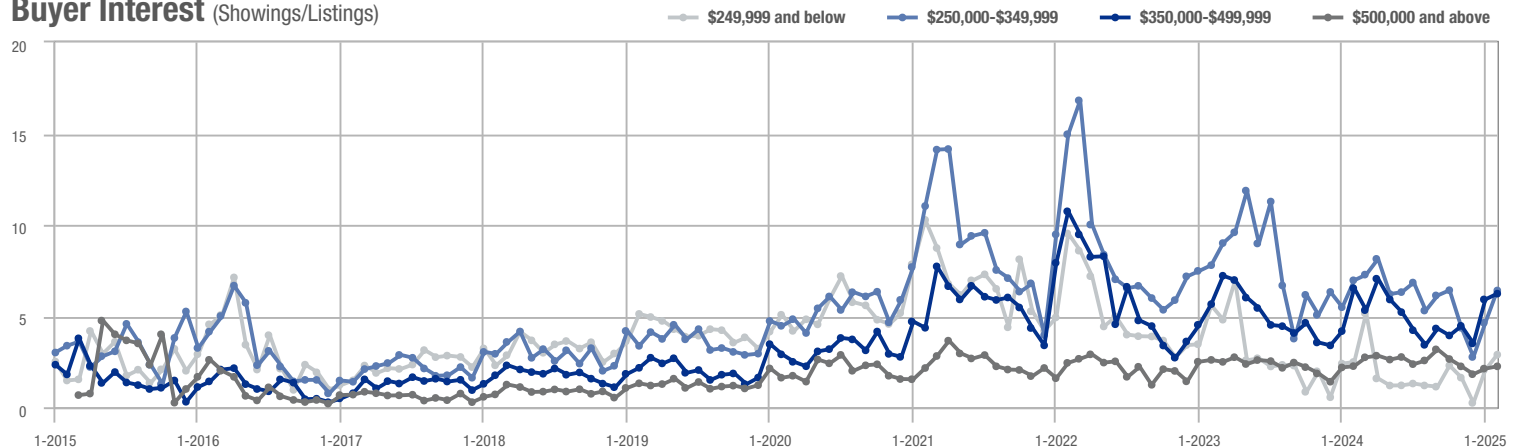
Hanover County

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 49 | - 21.0% | + 14.0% | 2.9 | + 16.2% | + 40.8% | 17 | - 32.0% | - 19.0% |
| \$250,000-\$349,999 | 192 | + 10.3% | + 9.1% | 6.4 | - 8.0% | + 38.2% | 30 | + 20.0% | - 21.1% |
| \$350,000-\$499,999 | 411 | - 10.1% | + 3.8% | 6.2 | - 4.6% | + 5.4% | 66 | - 5.7% | - 1.5% |
| \$500,000 and above | 240 | - 15.5% | + 2.1% | 2.2 | - 0.5% | + 5.9% | 107 | - 15.1% | - 3.6% |
| Total | 892 | - 8.7% | + 4.9% | 4.1 | + 2.1% | + 13.1% | 220 | - 10.6% | - 7.2% |

Showings



Buyer Interest (Showings/Listings)

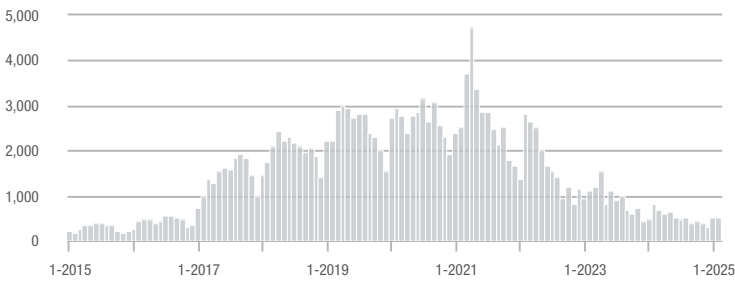


Henrico County

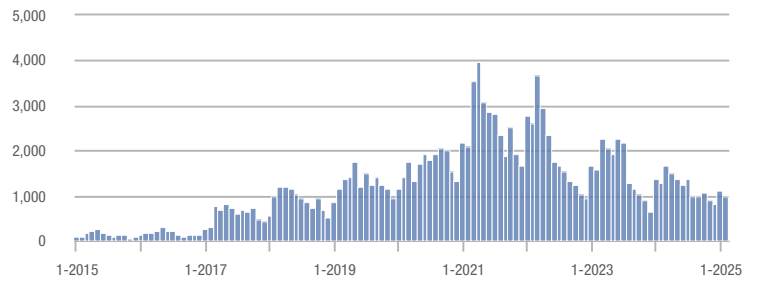
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 495 | - 37.5% | - 0.2% | 5.3 | - 22.0% | + 8.4% | 93 | - 19.8% | - 7.9% |
| \$250,000-\$349,999 | 993 | - 23.0% | - 10.5% | 7.5 | - 22.4% | - 12.5% | 132 | - 0.8% | + 2.3% |
| \$350,000-\$499,999 | 1,291 | - 13.9% | + 13.0% | 7.3 | - 9.5% | + 21.3% | 178 | - 4.8% | - 6.8% |
| \$500,000 and above | 1,137 | - 3.7% | + 35.0% | 7.6 | + 5.3% | + 25.1% | 149 | - 8.6% | + 8.0% |
| Total | 3,916 | - 17.8% | + 9.1% | 7.1 | - 10.8% | + 10.5% | 552 | - 7.8% | - 1.3% |

Showings

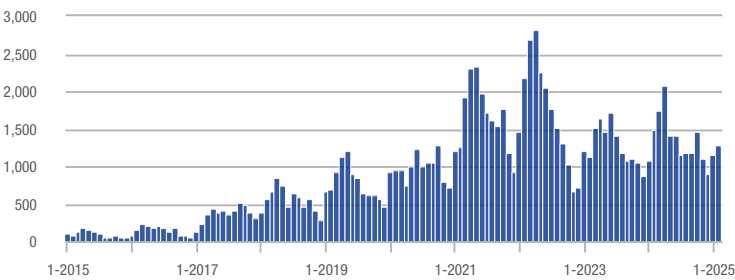
\$249,999 and below



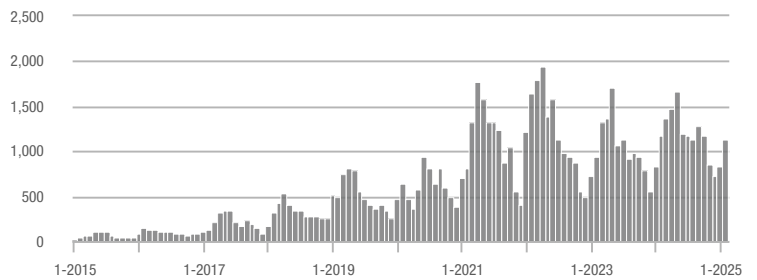
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

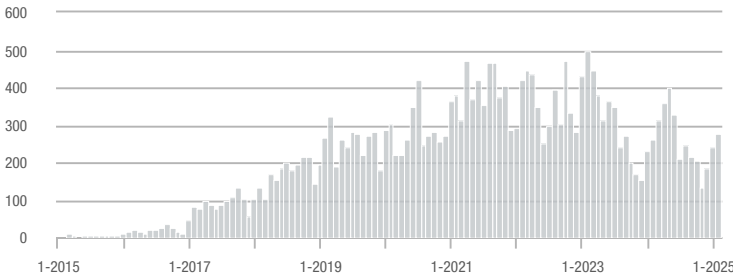


Hopewell City

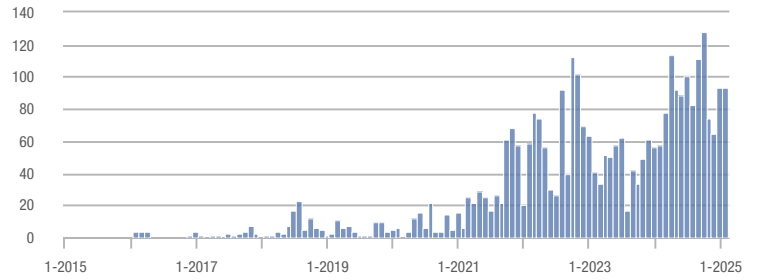
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 277 | + 6.1% | + 14.5% | 5.2 | + 32.2% | + 5.8% | 53 | - 19.7% | + 8.2% |
| \$250,000-\$349,999 | 93 | + 60.3% | 0.0% | 4.0 | + 39.4% | + 17.4% | 23 | + 15.0% | - 14.8% |
| \$350,000-\$499,999 | 10 | + 233.3% | + 900.0% | 2.5 | - 16.7% | + 650.0% | 4 | + 300.0% | + 33.3% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 380 | + 16.6% | + 13.1% | 4.8 | + 28.2% | + 11.7% | 80 | - 9.1% | + 1.3% |

Showings

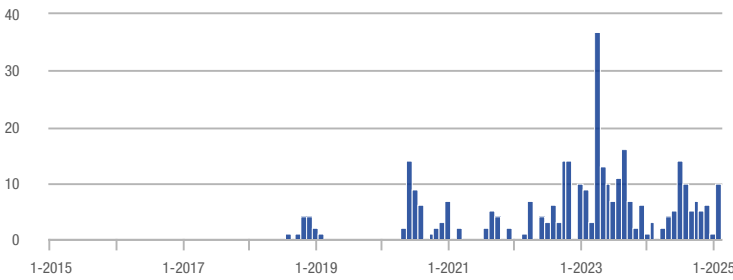
\$249,999 and below



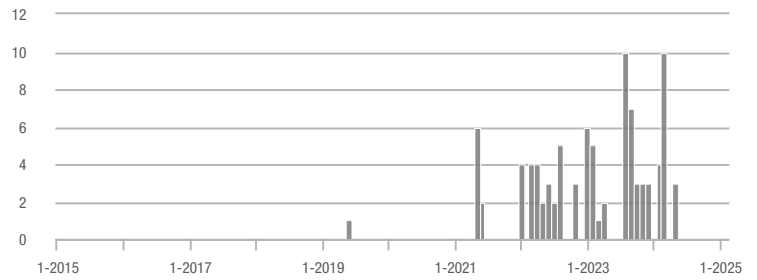
\$250,000-\$349,999



\$350,000-\$499,999

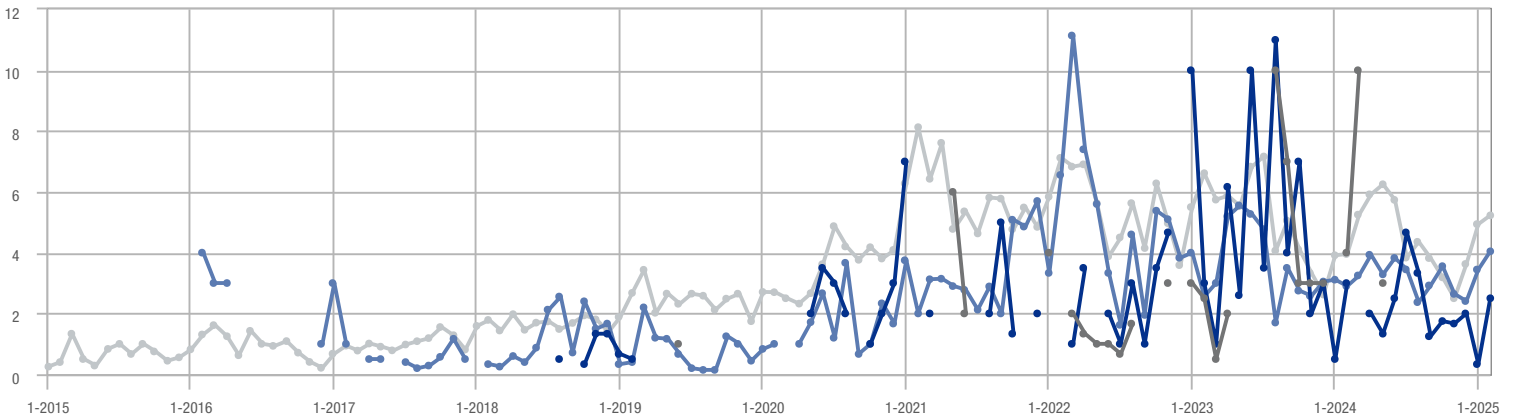


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

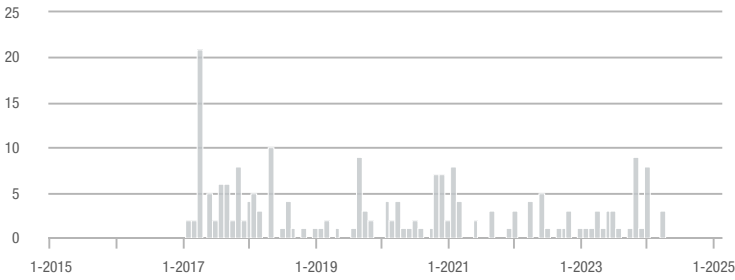


James City County

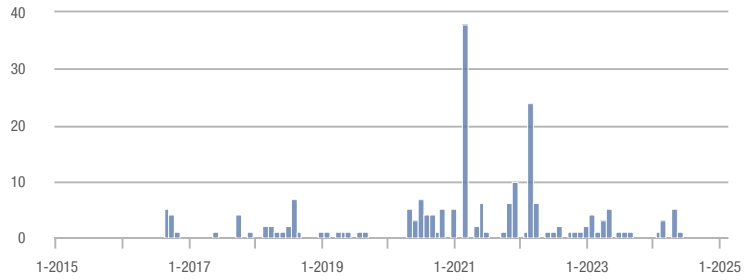
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 0 | — | — |

Showings

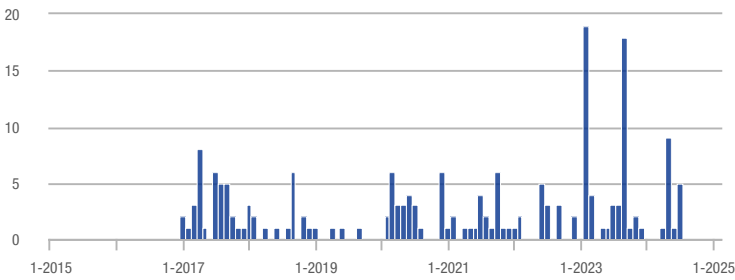
\$249,999 and below



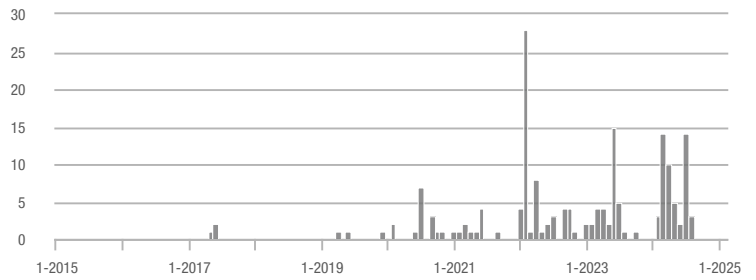
\$250,000-\$349,999



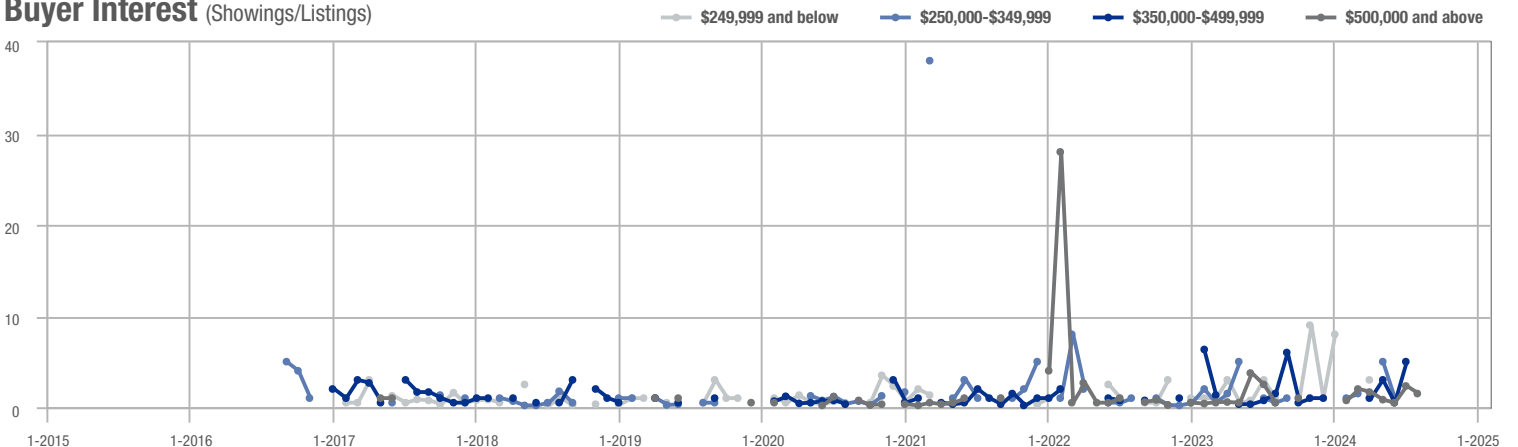
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

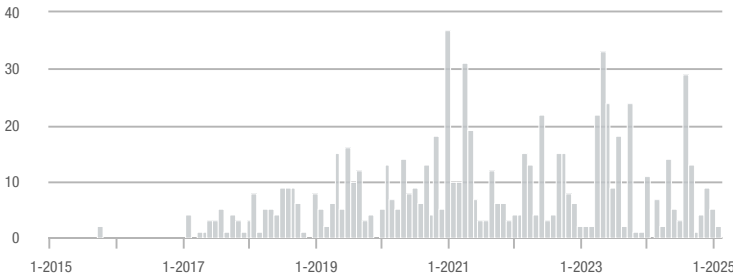


King and Queen County

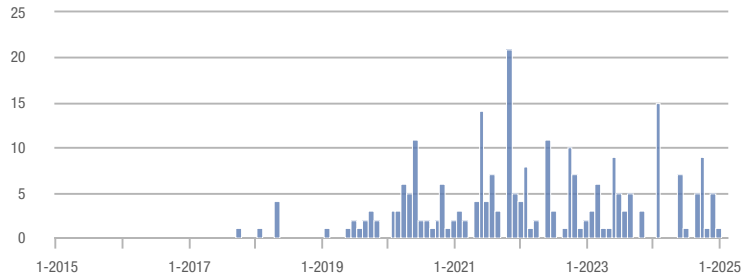
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | — | - 60.0% | 1.0 | — | - 40.0% | 2 | 0.0% | - 33.3% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 2 | 0.0% | + 100.0% |
| Total | 2 | - 86.7% | - 66.7% | 0.5 | - 73.3% | - 50.0% | 4 | - 50.0% | - 33.3% |

Showings

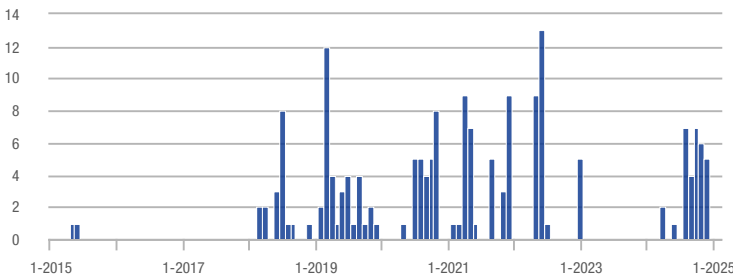
\$249,999 and below



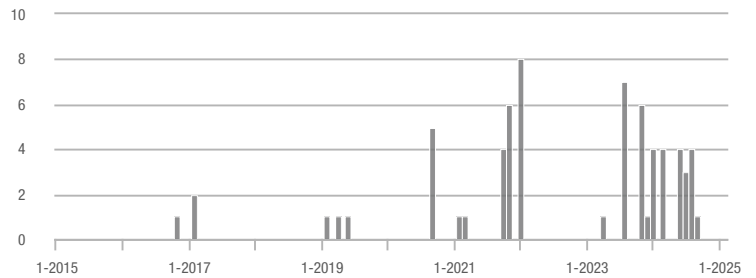
\$250,000-\$349,999



\$350,000-\$499,999

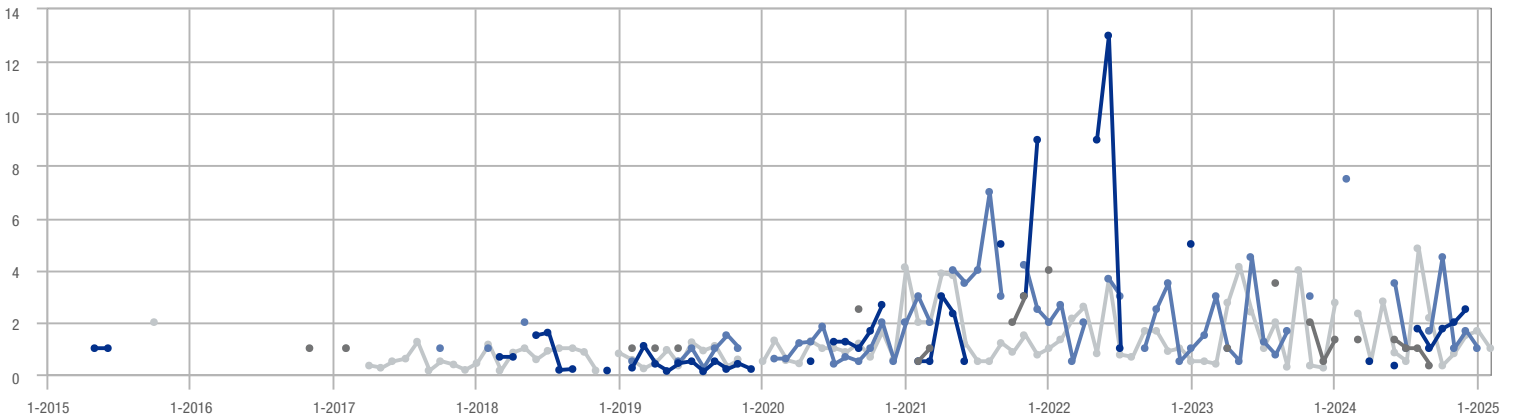


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

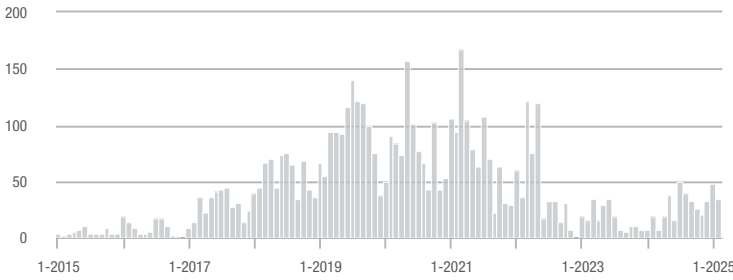


King William County

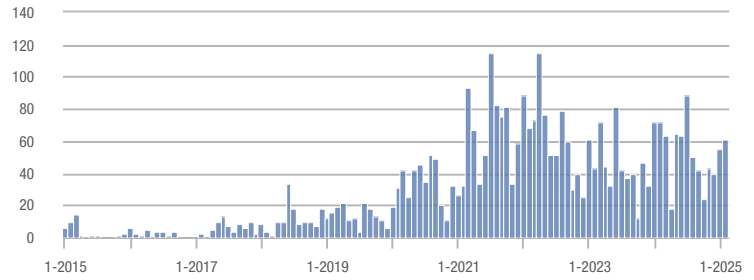
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 35 | + 94.4% | - 27.1% | 5.0 | + 38.9% | - 27.1% | 7 | + 40.0% | 0.0% |
| \$250,000-\$349,999 | 61 | - 15.3% | + 10.9% | 4.1 | + 1.7% | + 33.1% | 15 | - 16.7% | - 16.7% |
| \$350,000-\$499,999 | 26 | - 7.1% | - 44.7% | 1.2 | - 20.4% | - 31.5% | 21 | + 16.7% | - 19.2% |
| \$500,000 and above | 8 | + 300.0% | + 60.0% | 2.7 | + 33.3% | + 6.7% | 3 | + 200.0% | + 50.0% |
| Total | 130 | + 8.3% | - 16.1% | 2.8 | - 1.1% | - 3.4% | 46 | + 9.5% | - 13.2% |

Showings

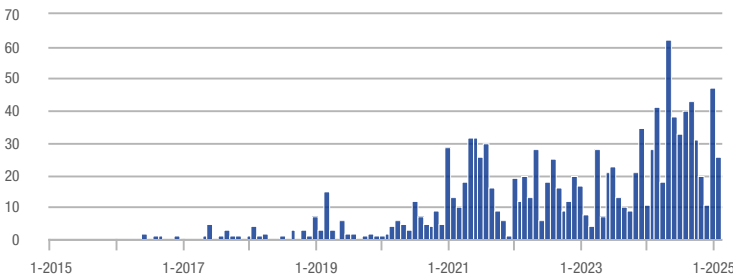
\$249,999 and below



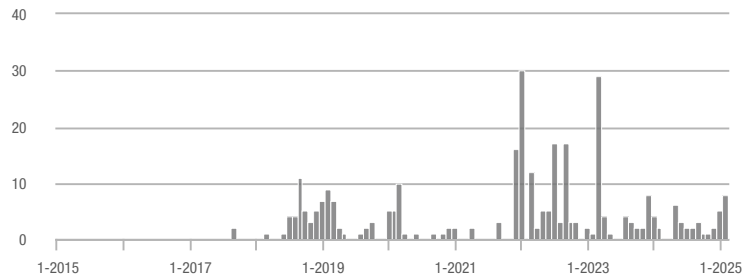
\$250,000-\$349,999



\$350,000-\$499,999

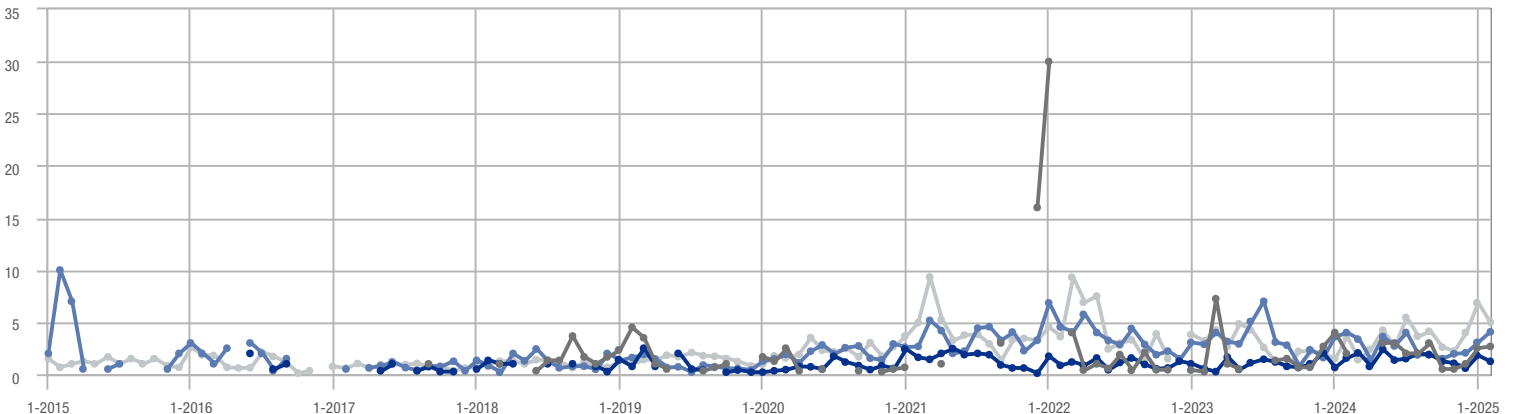


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

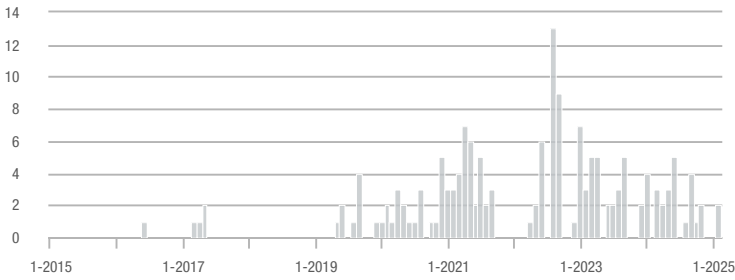


Lancaster County

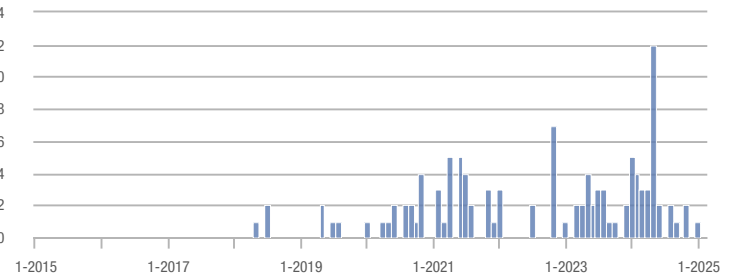
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | — | — | 0.5 | — | — | 4 | 0.0% | 0.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 1 | - 66.7% | 0.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 1 | - 94.4% | — | 0.5 | - 83.3% | — | 2 | - 66.7% | + 100.0% |
| Total | 3 | - 88.5% | + 200.0% | 0.4 | - 76.9% | + 157.1% | 7 | - 50.0% | + 16.7% |

Showings

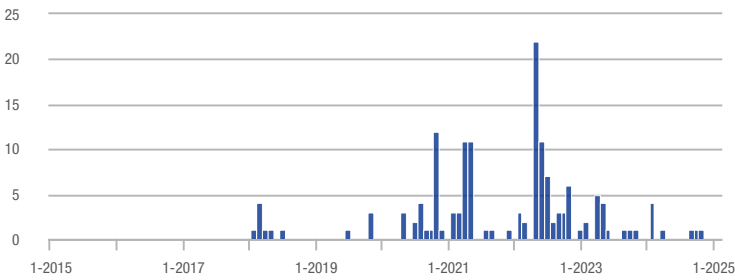
\$249,999 and below



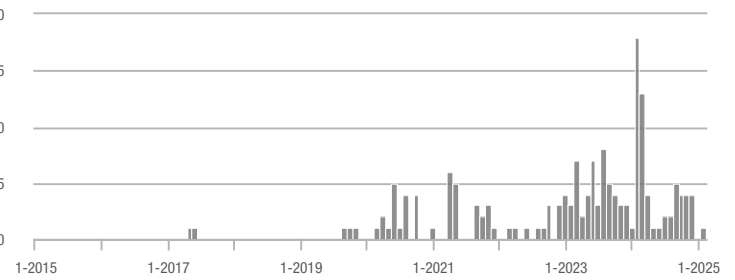
\$250,000-\$349,999



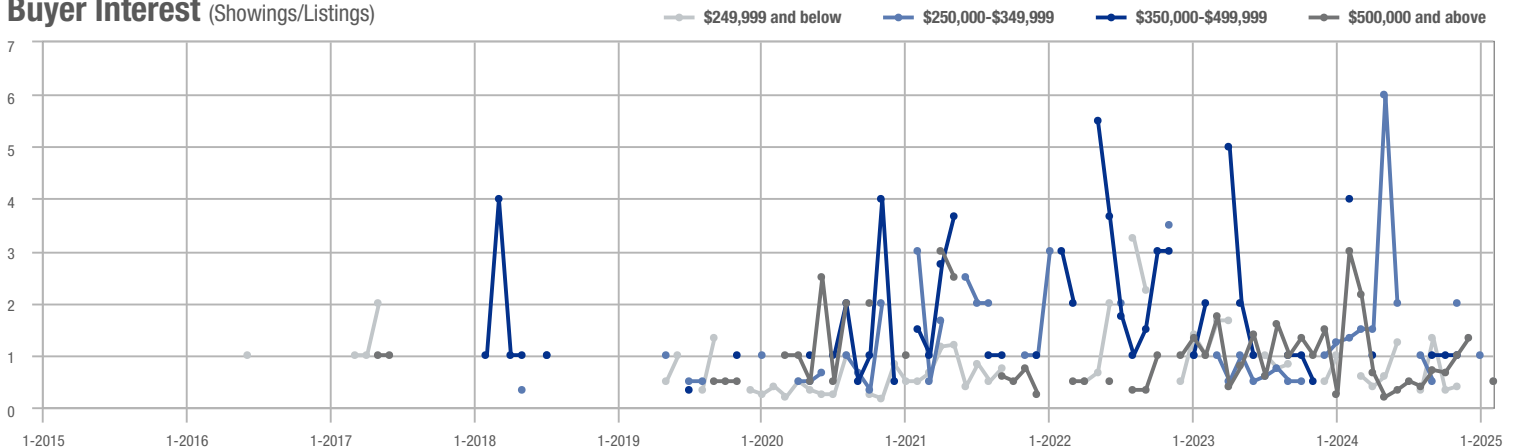
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

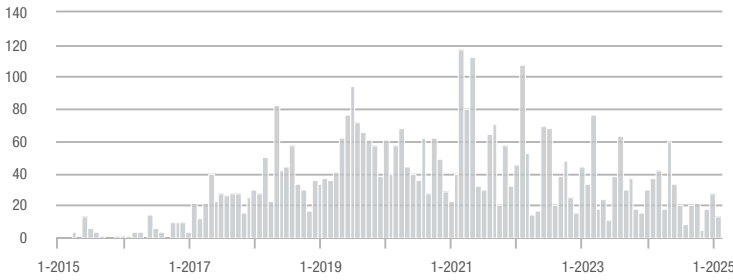


Louisa County

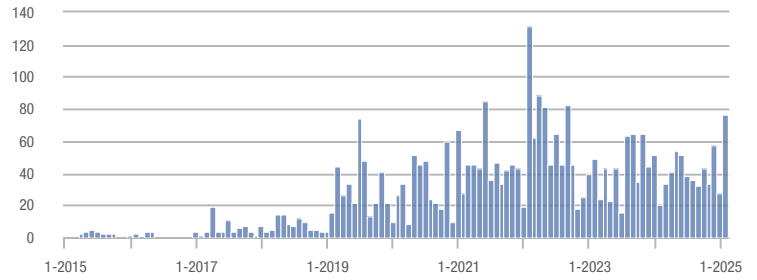
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 13 | - 64.9% | - 51.9% | 1.2 | - 52.1% | - 56.2% | 11 | - 26.7% | + 10.0% |
| \$250,000-\$349,999 | 76 | + 280.0% | + 181.5% | 5.1 | + 254.7% | + 256.5% | 15 | + 7.1% | - 21.1% |
| \$350,000-\$499,999 | 76 | + 52.0% | - 6.2% | 1.9 | - 14.7% | - 6.2% | 41 | + 78.3% | 0.0% |
| \$500,000 and above | 14 | - 12.5% | - 26.3% | 0.6 | - 44.3% | - 29.7% | 22 | + 57.1% | + 4.8% |
| Total | 179 | + 45.5% | + 16.2% | 2.0 | + 7.9% | + 18.8% | 89 | + 34.8% | - 2.2% |

Showings

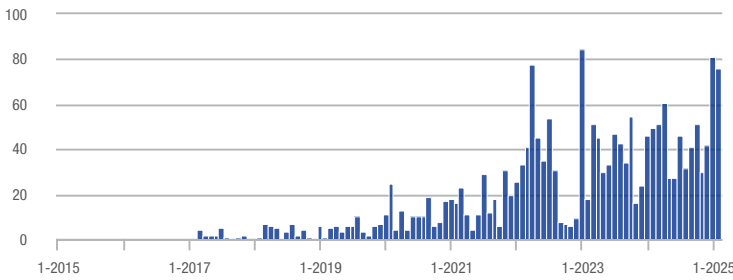
\$249,999 and below



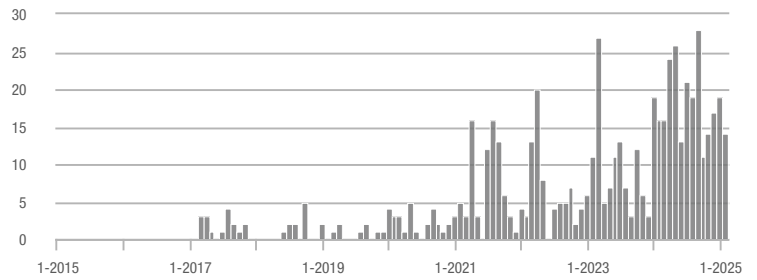
\$250,000-\$349,999



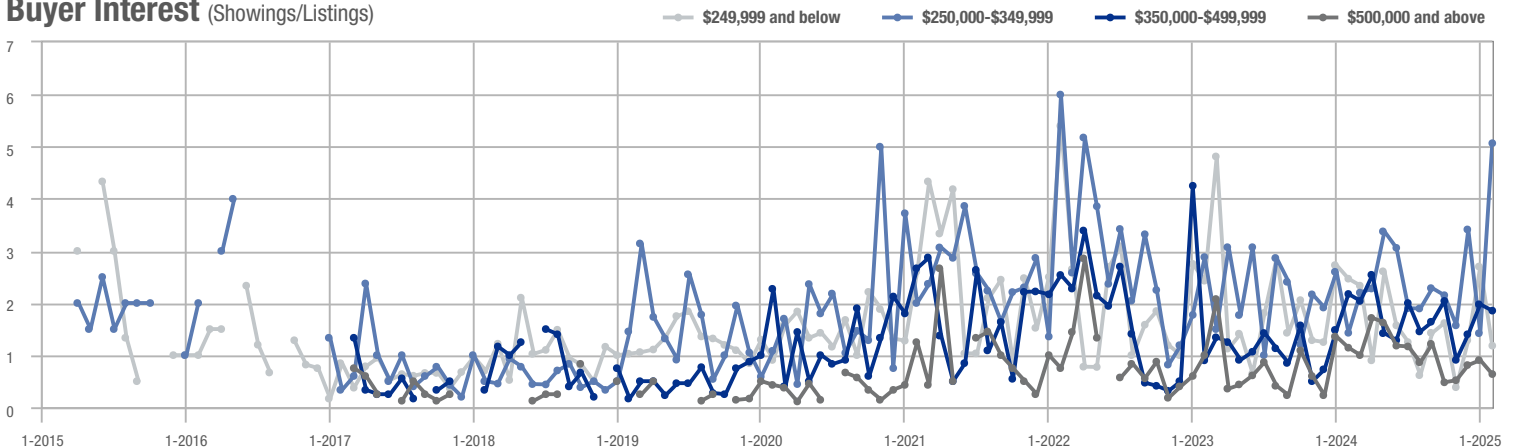
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

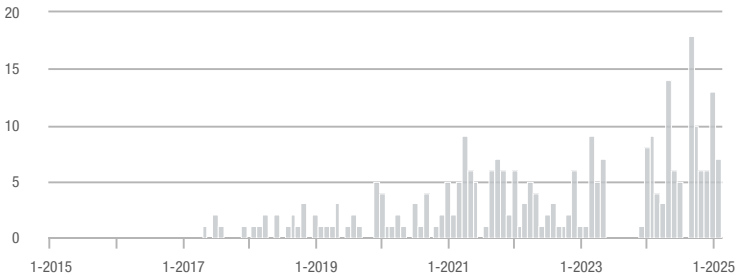


Lunenburg County

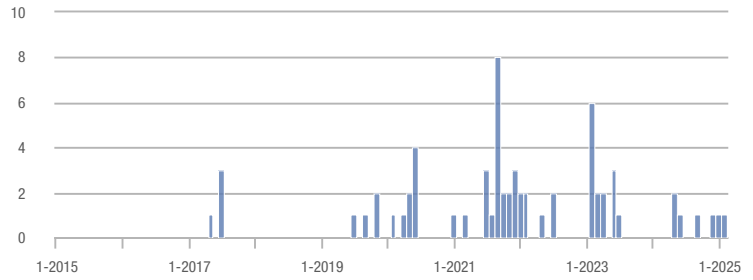
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 7 | - 22.2% | - 46.2% | 1.8 | + 16.7% | - 32.7% | 4 | - 33.3% | - 20.0% |
| \$250,000-\$349,999 | 1 | — | 0.0% | 0.5 | — | 0.0% | 2 | — | 0.0% |
| \$350,000-\$499,999 | 2 | — | + 100.0% | 2.0 | — | + 300.0% | 1 | — | - 50.0% |
| \$500,000 and above | 3 | + 200.0% | — | 3.0 | + 200.0% | — | 1 | 0.0% | 0.0% |
| Total | 13 | + 30.0% | - 13.3% | 1.6 | + 13.8% | + 8.3% | 8 | + 14.3% | - 20.0% |

Showings

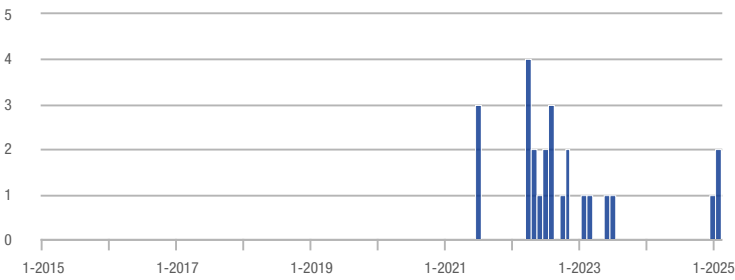
\$249,999 and below



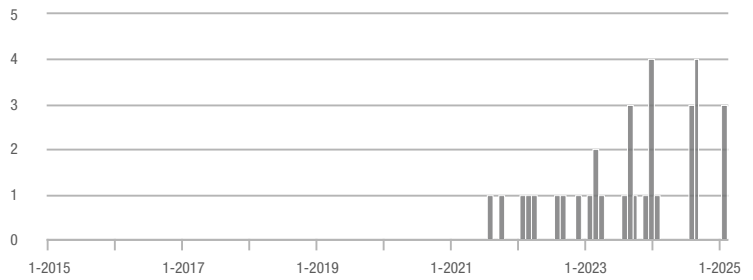
\$250,000-\$349,999



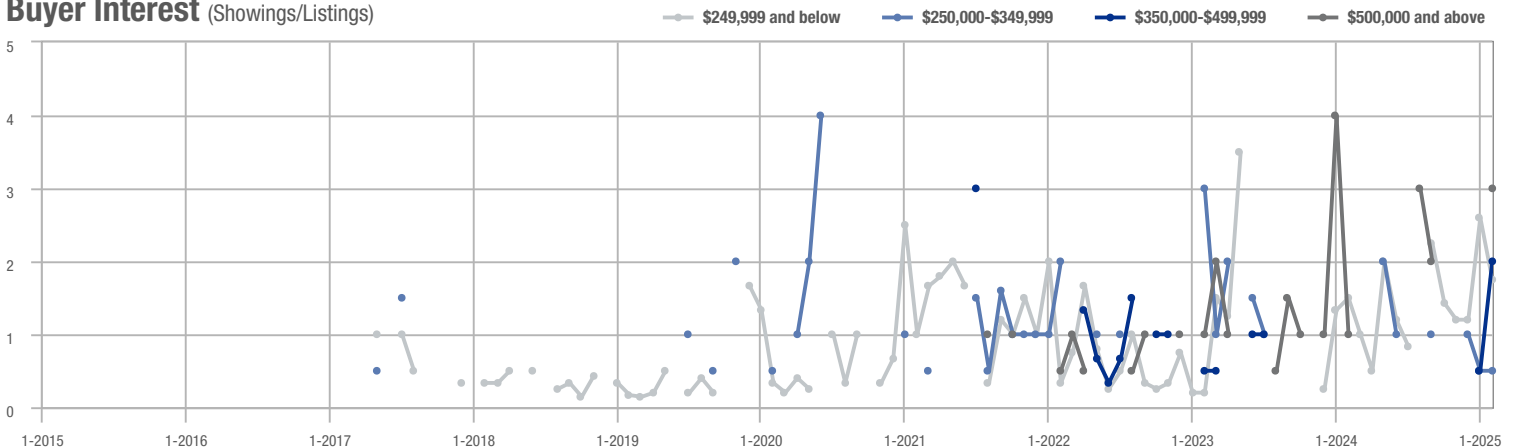
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

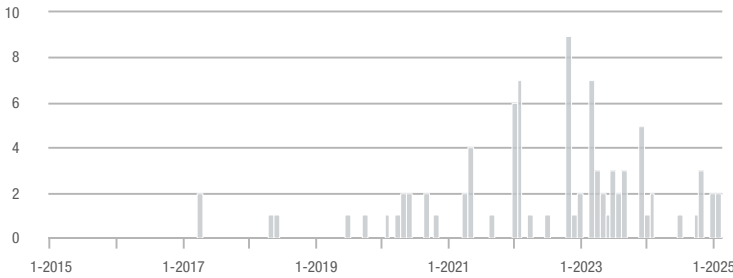


Mathews County

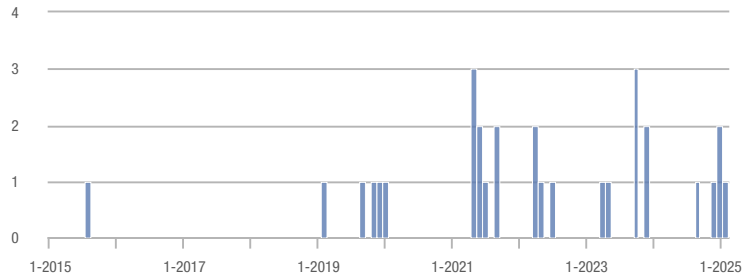
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | 0.0% | 0.0% | 1.0 | 0.0% | 0.0% | 2 | 0.0% | 0.0% |
| \$250,000-\$349,999 | 1 | — | - 50.0% | 1.0 | — | 0.0% | 1 | — | - 50.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 1 | - 50.0% | — |
| \$500,000 and above | 13 | — | — | 13.0 | — | — | 1 | 0.0% | 0.0% |
| Total | 16 | + 433.3% | + 300.0% | 3.2 | + 433.3% | + 300.0% | 5 | 0.0% | 0.0% |

Showings

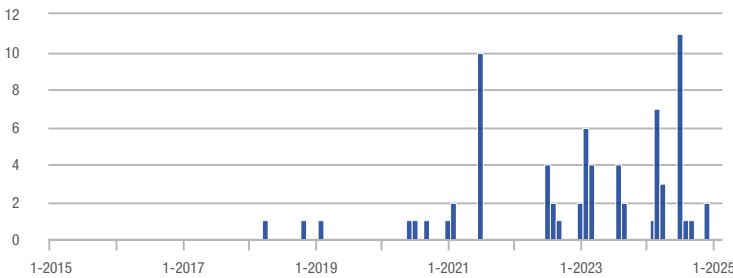
\$249,999 and below



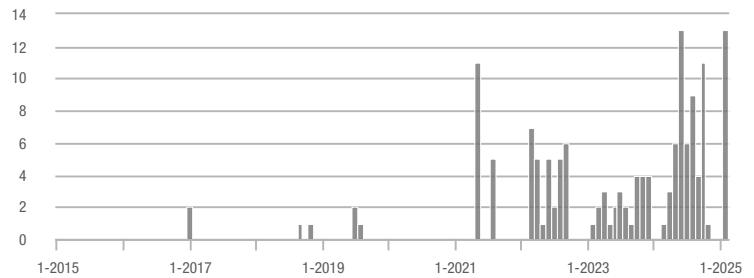
\$250,000-\$349,999



\$350,000-\$499,999

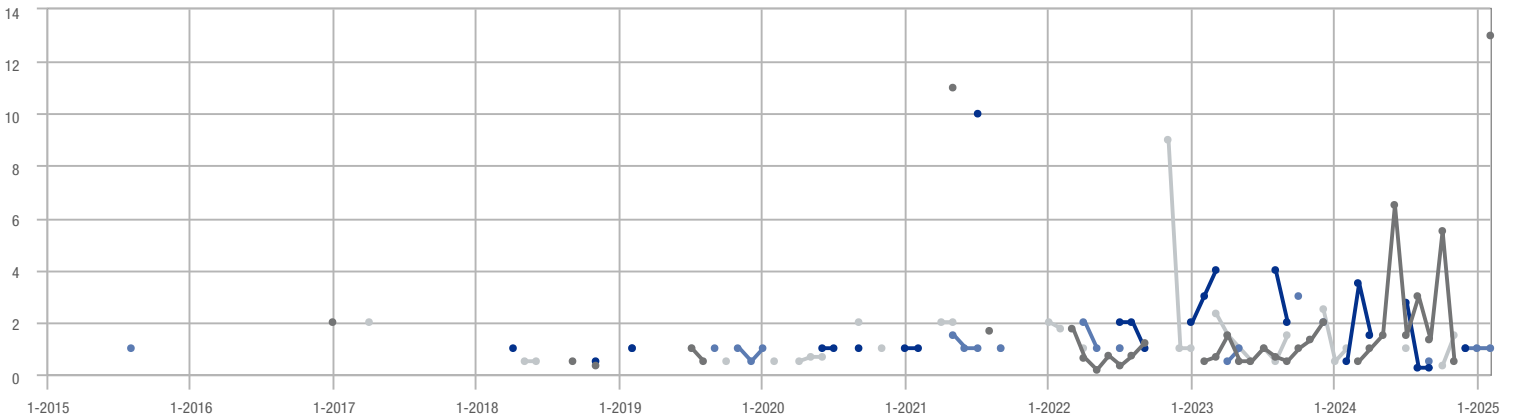


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

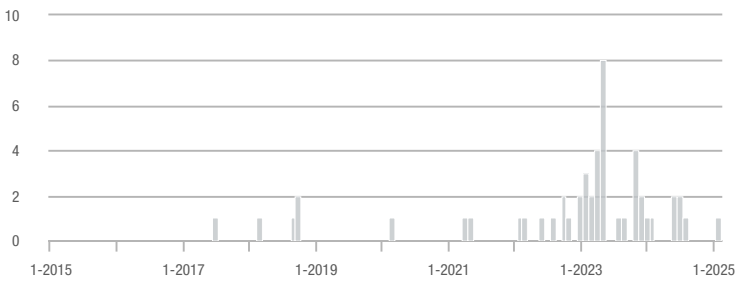


Mecklenburg County

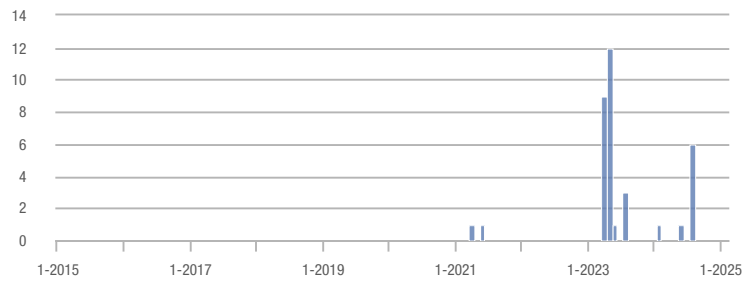
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 1 | 0.0% | — | 1.0 | 0.0% | — | 1 | 0.0% | 0.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 1 | -66.7% | 0.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 1 | -50.0% | — | 0.5 | 0.0% | — | 2 | -50.0% | 0.0% |

Showings

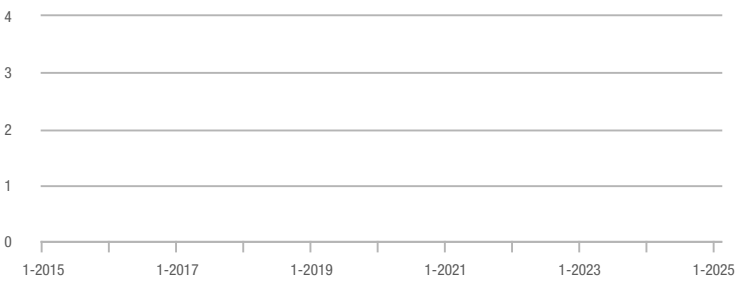
\$249,999 and below



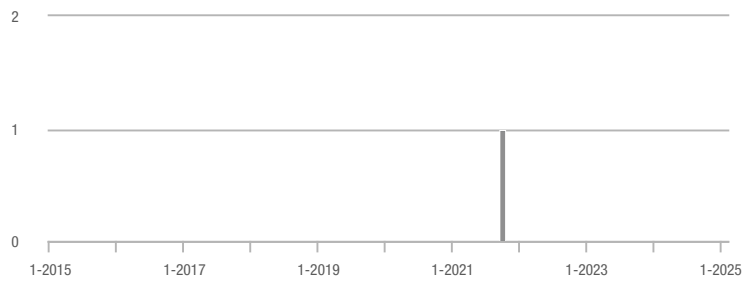
\$250,000-\$349,999



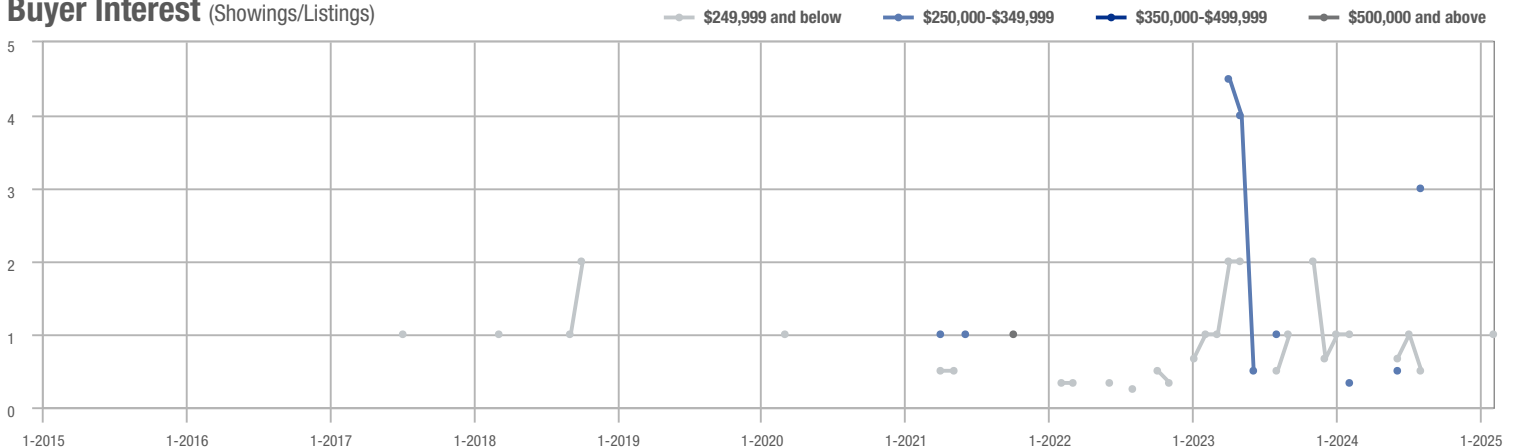
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

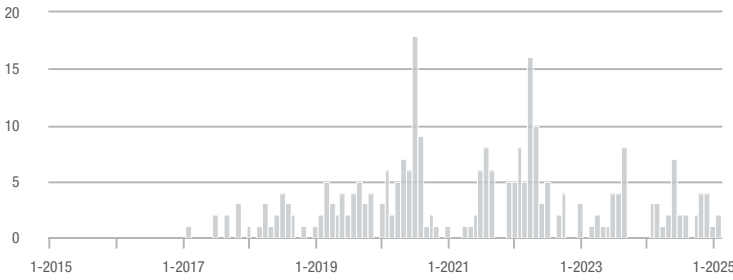


Middlesex County

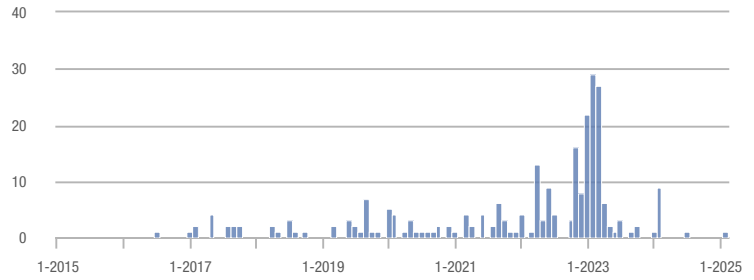
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | - 33.3% | + 100.0% | 1.0 | 0.0% | + 100.0% | 2 | - 33.3% | 0.0% |
| \$250,000-\$349,999 | 1 | - 88.9% | — | 1.0 | - 44.4% | — | 1 | - 80.0% | 0.0% |
| \$350,000-\$499,999 | 2 | — | - 71.4% | 0.4 | — | - 54.3% | 5 | + 150.0% | - 37.5% |
| \$500,000 and above | 2 | — | + 100.0% | 1.0 | — | + 200.0% | 2 | — | - 33.3% |
| Total | 7 | - 41.7% | - 22.2% | 0.7 | - 41.7% | + 8.9% | 10 | 0.0% | - 28.6% |

Showings

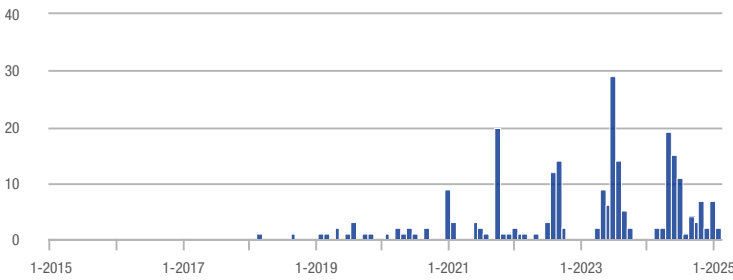
\$249,999 and below



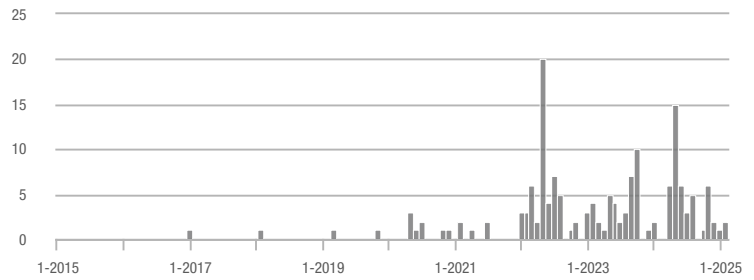
\$250,000-\$349,999



\$350,000-\$499,999

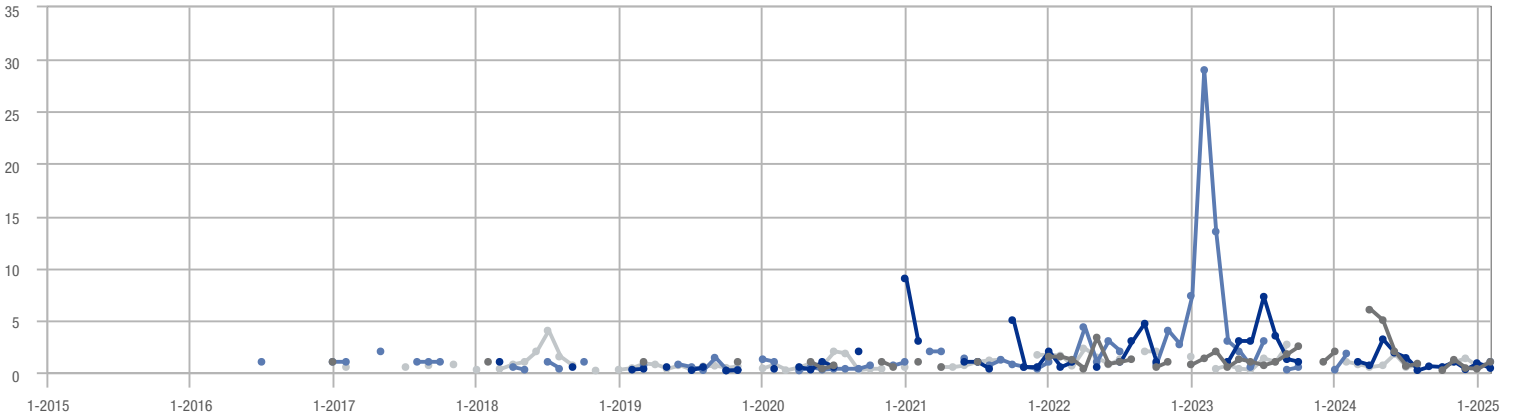


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

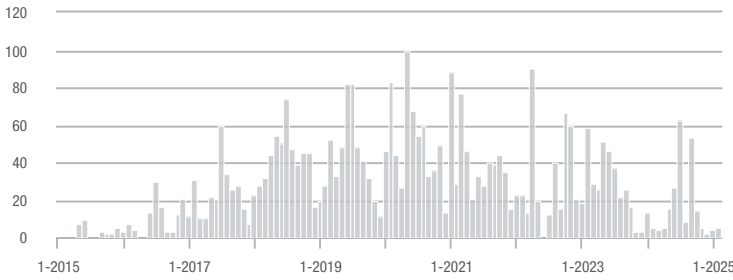


New Kent County

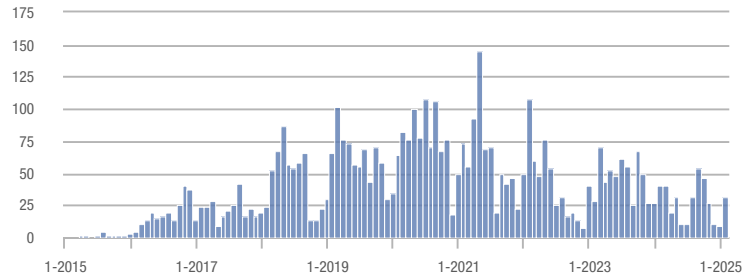
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 5 | 0.0% | + 25.0% | 0.7 | + 57.1% | + 25.0% | 7 | - 36.4% | 0.0% |
| \$250,000-\$349,999 | 31 | - 22.5% | + 244.4% | 4.4 | + 55.0% | + 293.7% | 7 | - 50.0% | - 12.5% |
| \$350,000-\$499,999 | 96 | + 74.5% | + 14.3% | 3.2 | + 22.2% | - 8.6% | 30 | + 42.9% | + 25.0% |
| \$500,000 and above | 48 | + 29.7% | + 33.3% | 1.8 | + 79.6% | + 38.5% | 26 | - 27.8% | - 3.7% |
| Total | 180 | + 31.4% | + 35.3% | 2.6 | + 53.9% | + 27.6% | 70 | - 14.6% | + 6.1% |

Showings

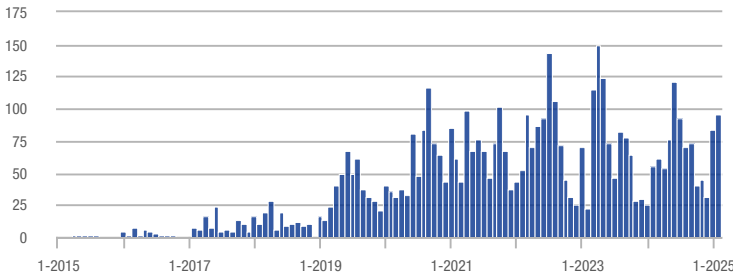
\$249,999 and below



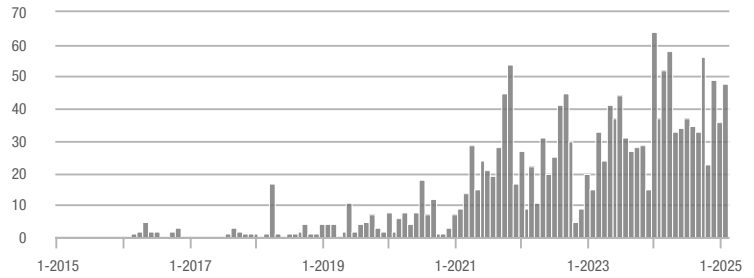
\$250,000-\$349,999



\$350,000-\$499,999

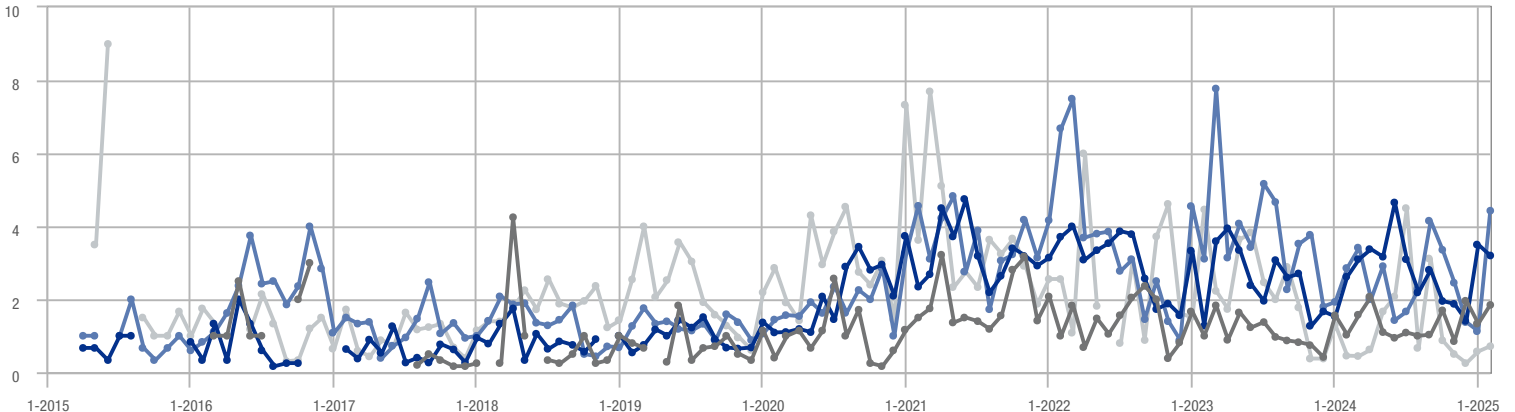


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

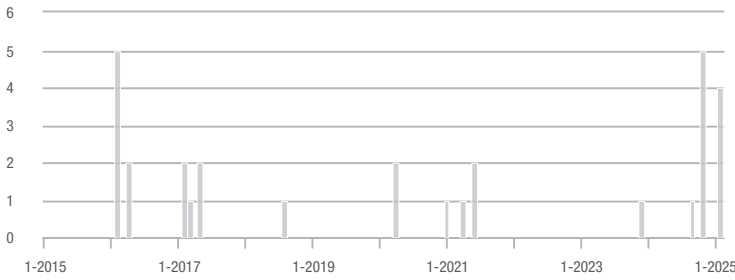


Newport News City

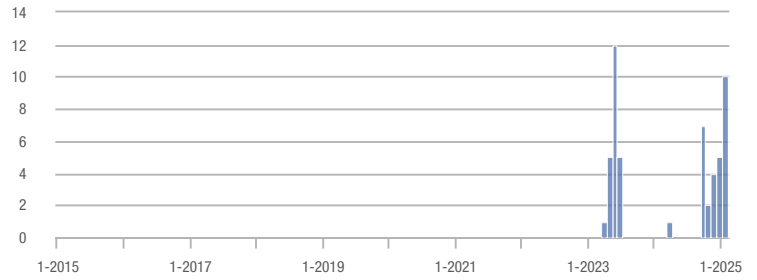
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 4 | — | — | 2.0 | — | — | 2 | — | 0.0% |
| \$250,000-\$349,999 | 10 | — | + 100.0% | 10.0 | — | + 100.0% | 1 | 0.0% | 0.0% |
| \$350,000-\$499,999 | 1 | — | — | 1.0 | — | — | 1 | — | 0.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 15 | — | + 200.0% | 3.8 | — | + 200.0% | 4 | + 300.0% | 0.0% |

Showings

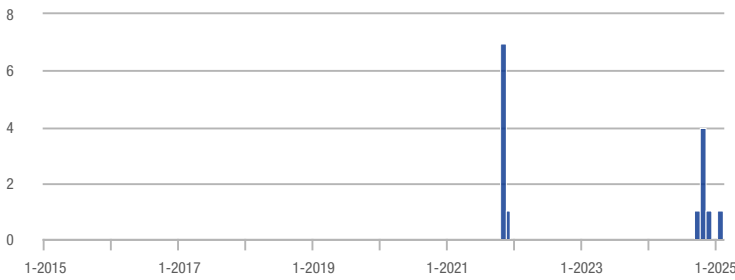
\$249,999 and below



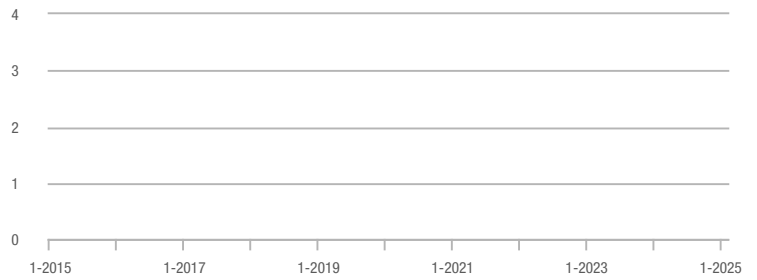
\$250,000-\$349,999



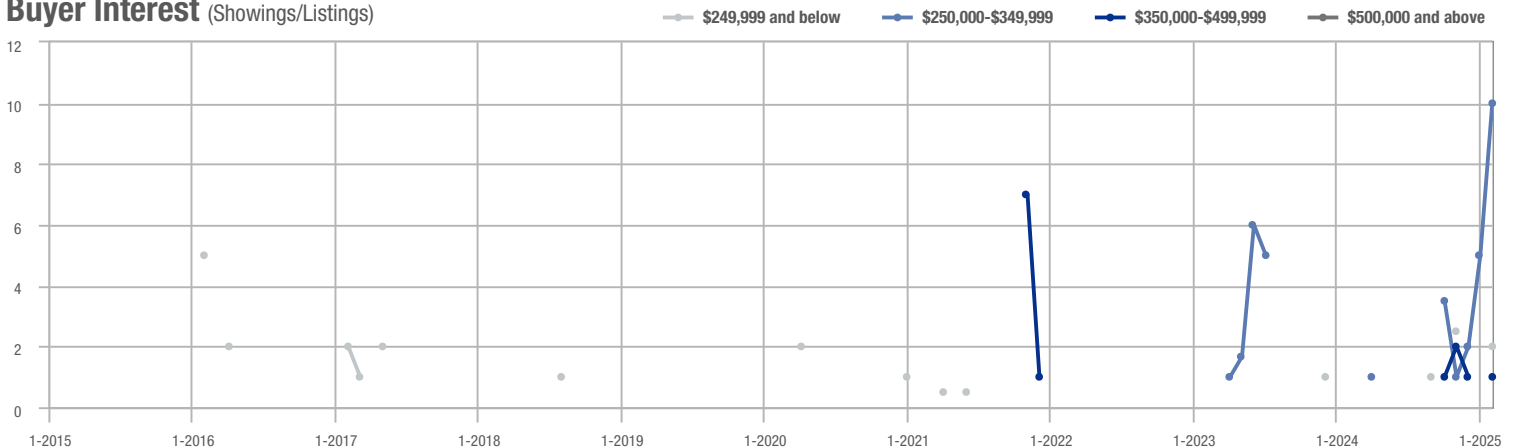
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

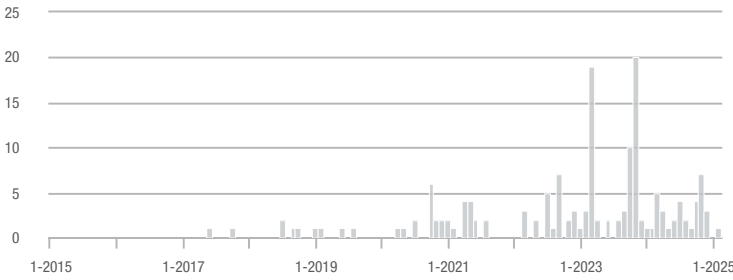


Northumberland County

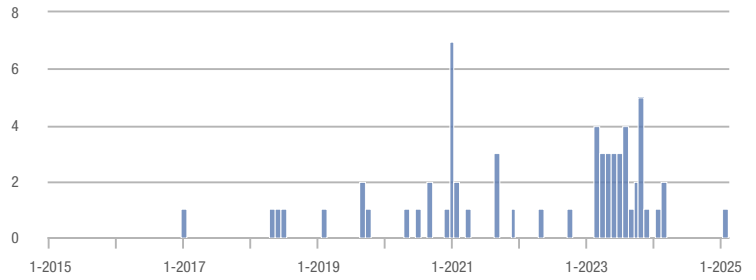
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 1 | 0.0% | — | 0.3 | 0.0% | — | 3 | 0.0% | - 25.0% |
| \$250,000-\$349,999 | 1 | 0.0% | — | 1.0 | + 100.0% | — | 1 | - 50.0% | 0.0% |
| \$350,000-\$499,999 | 1 | — | 0.0% | 0.5 | — | - 50.0% | 2 | — | + 100.0% |
| \$500,000 and above | 3 | — | - 57.1% | 1.0 | — | - 42.9% | 3 | — | - 25.0% |
| Total | 6 | + 200.0% | - 25.0% | 0.7 | + 66.7% | - 16.7% | 9 | + 80.0% | - 10.0% |

Showings

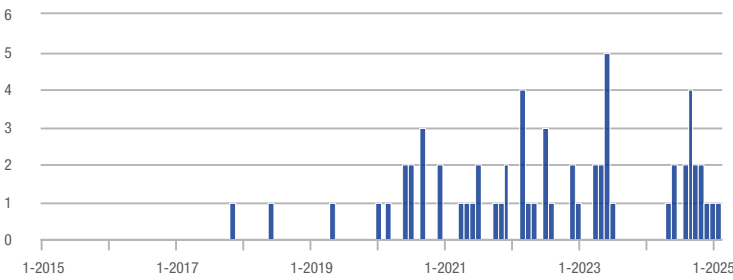
\$249,999 and below



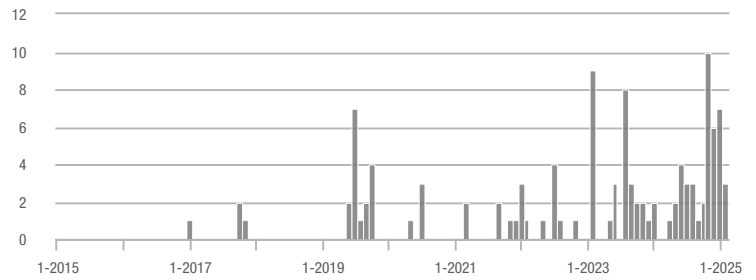
\$250,000-\$349,999



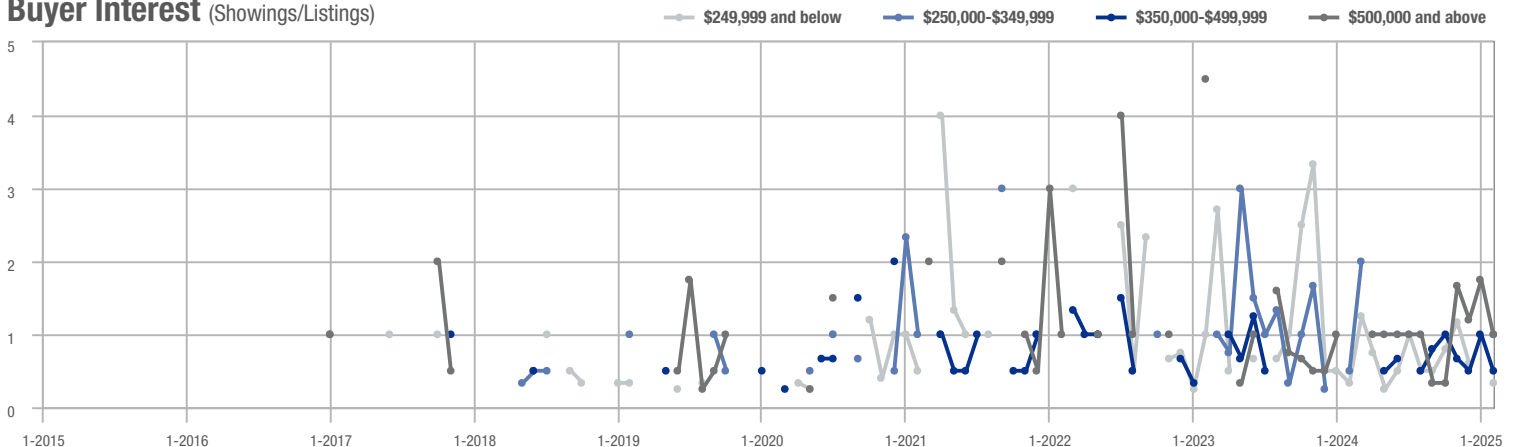
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

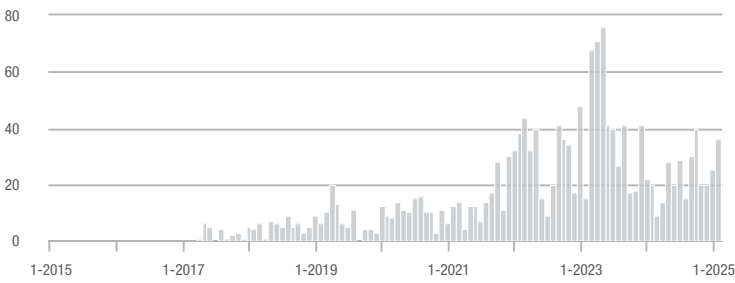


Nottoway County

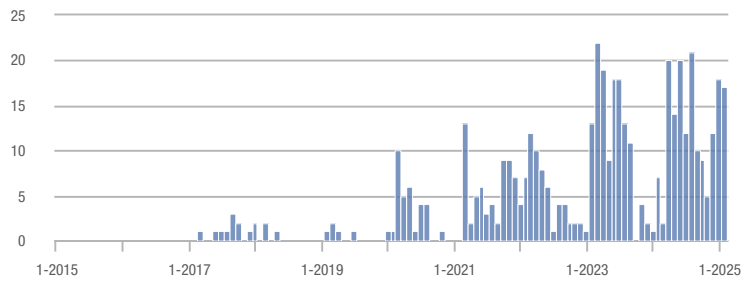
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 36 | + 80.0% | + 44.0% | 3.3 | + 14.5% | + 70.2% | 11 | + 57.1% | - 15.4% |
| \$250,000-\$349,999 | 17 | + 142.9% | - 5.6% | 1.7 | - 2.9% | - 15.0% | 10 | + 150.0% | + 11.1% |
| \$350,000-\$499,999 | 7 | + 250.0% | + 75.0% | 2.3 | + 133.3% | + 191.7% | 3 | + 50.0% | - 40.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | - 75.0% | 0.0% |
| Total | 60 | + 100.0% | + 27.7% | 2.4 | + 36.0% | + 43.0% | 25 | + 47.1% | - 10.7% |

Showings

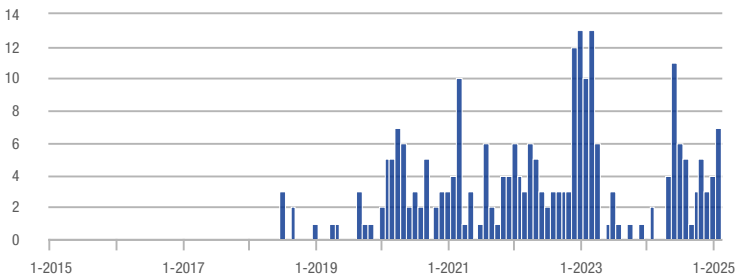
\$249,999 and below



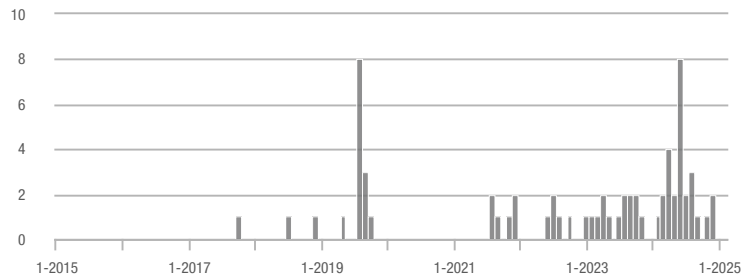
\$250,000-\$349,999



\$350,000-\$499,999

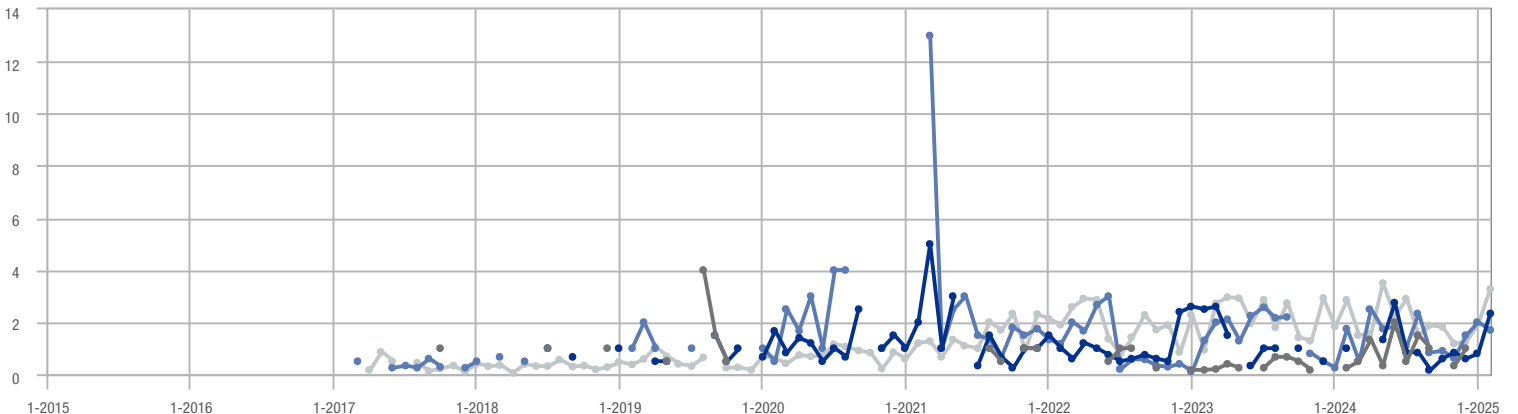


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

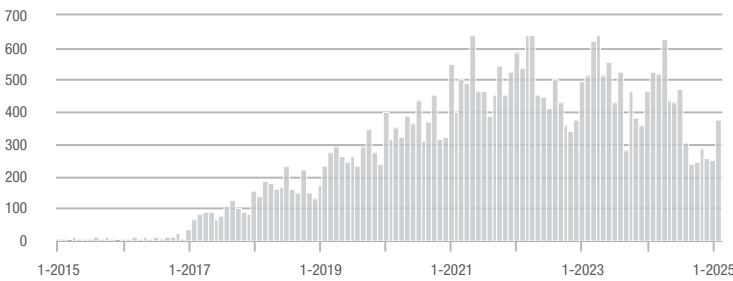


Petersburg City

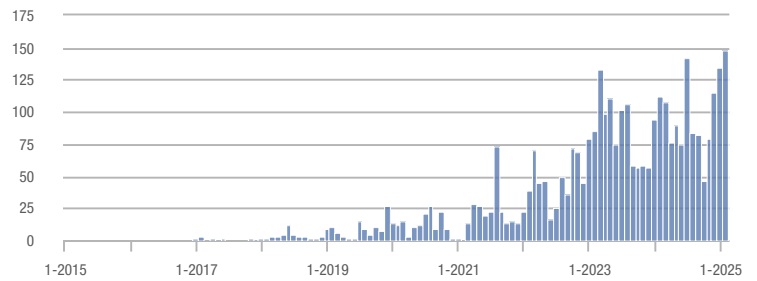
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 374 | - 29.2% | + 47.8% | 3.7 | - 18.1% | + 42.0% | 102 | - 13.6% | + 4.1% |
| \$250,000-\$349,999 | 148 | + 32.1% | + 9.6% | 3.3 | - 0.2% | + 29.1% | 45 | + 32.4% | - 15.1% |
| \$350,000-\$499,999 | 31 | + 244.4% | - 27.9% | 2.4 | + 32.5% | - 33.5% | 13 | + 160.0% | + 8.3% |
| \$500,000 and above | 4 | — | + 33.3% | 0.8 | — | + 33.3% | 5 | 0.0% | 0.0% |
| Total | 557 | - 14.2% | + 28.3% | 3.4 | - 15.7% | + 30.7% | 165 | + 1.9% | - 1.8% |

Showings

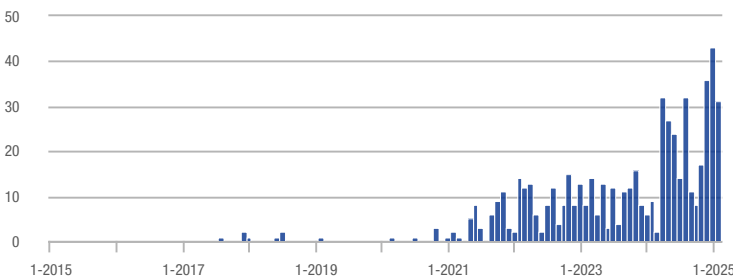
\$249,999 and below



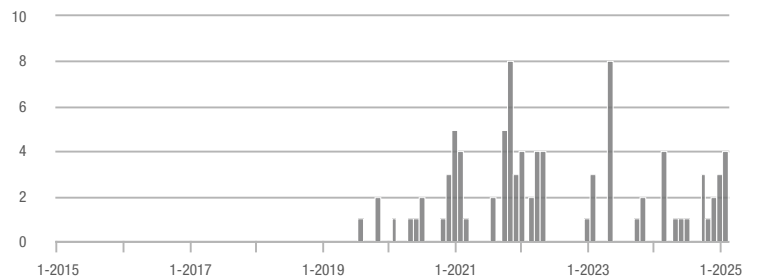
\$250,000-\$349,999



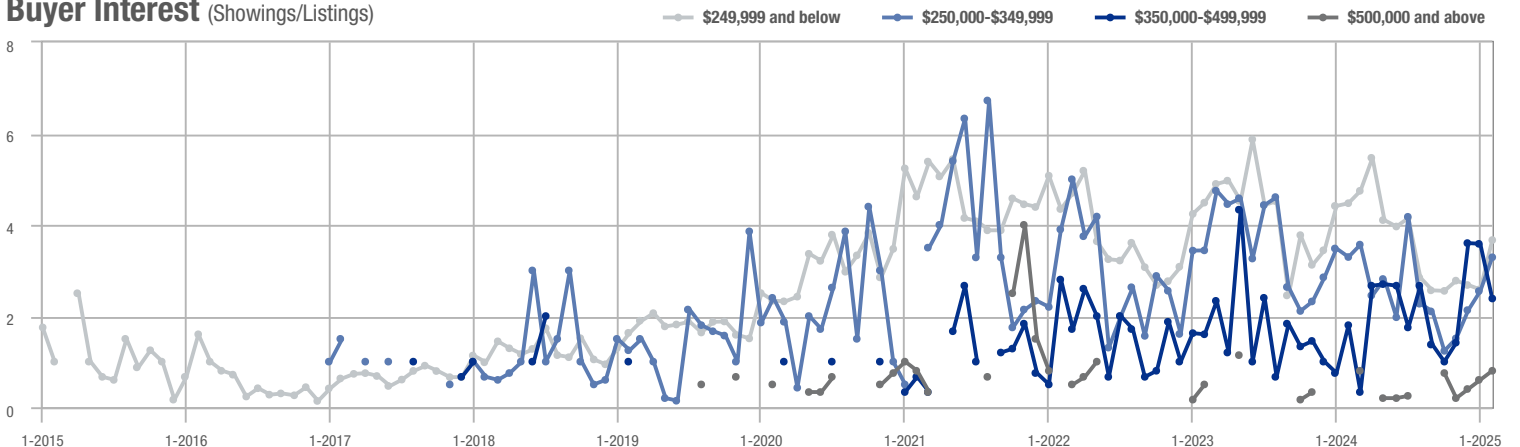
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

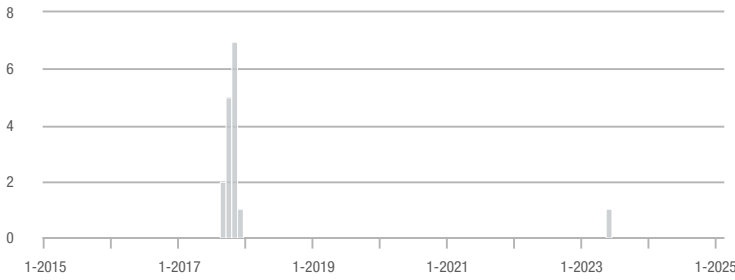


Poquoson

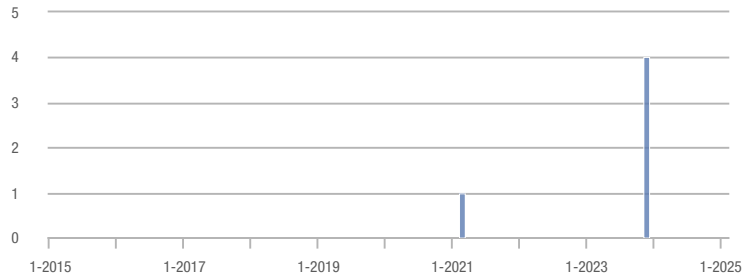
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 0 | — | — |

Showings

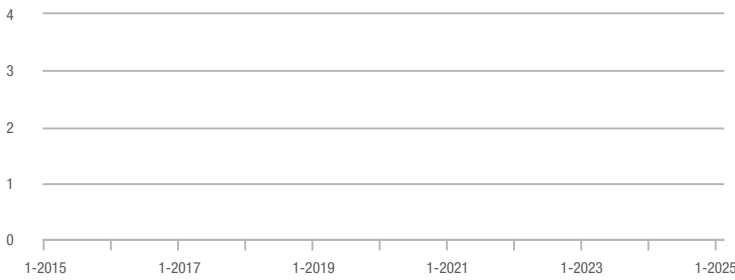
\$249,999 and below



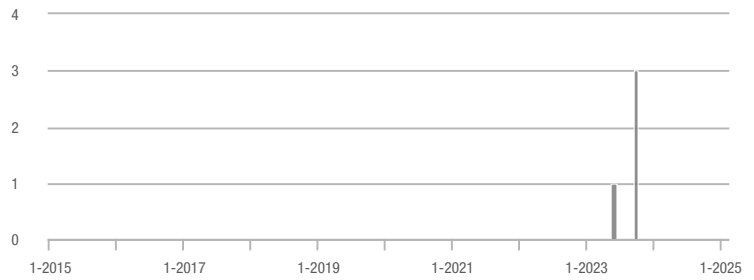
\$250,000-\$349,999



\$350,000-\$499,999

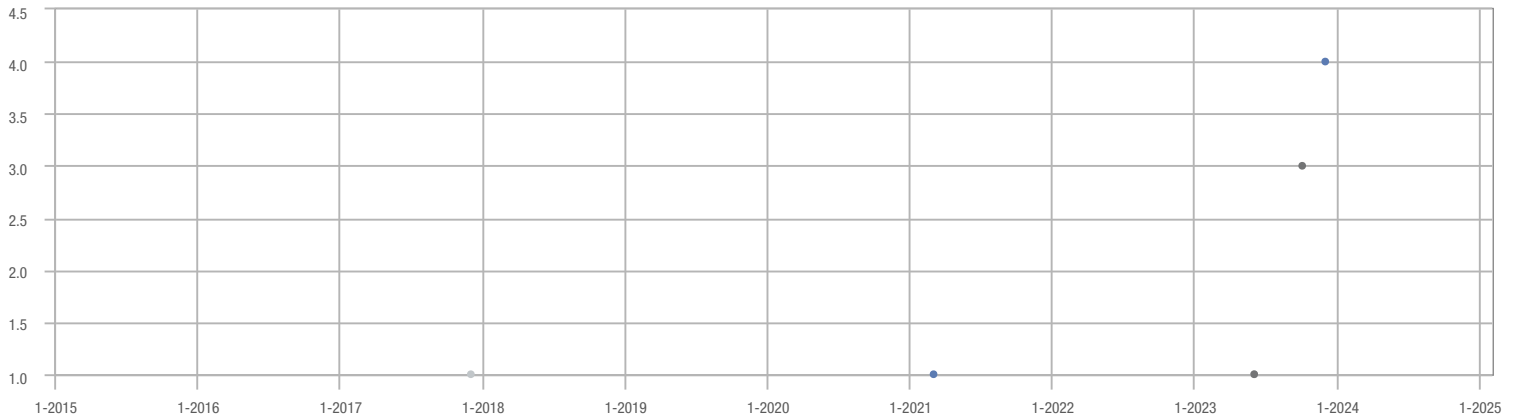


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

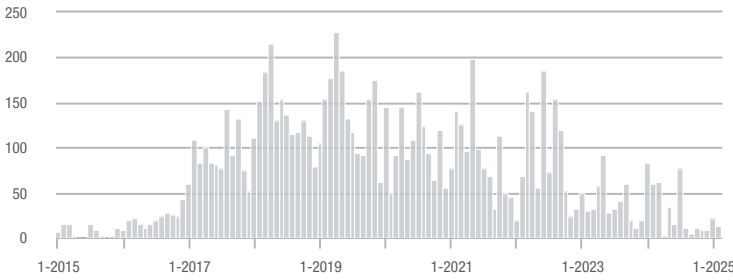


Powhatan County

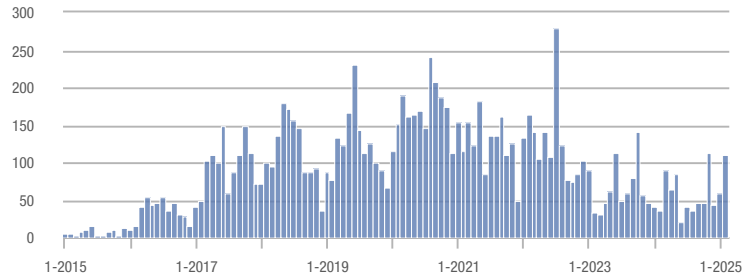
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 12 | - 80.0% | - 45.5% | 1.5 | - 52.5% | - 45.5% | 8 | - 57.9% | 0.0% |
| \$250,000-\$349,999 | 111 | + 217.1% | + 91.4% | 5.6 | + 153.7% | + 81.8% | 20 | + 25.0% | + 5.3% |
| \$350,000-\$499,999 | 95 | - 20.2% | - 7.8% | 5.3 | - 33.5% | - 12.9% | 18 | + 20.0% | + 5.9% |
| \$500,000 and above | 176 | - 17.0% | + 25.7% | 3.8 | - 22.4% | + 14.8% | 46 | + 7.0% | + 9.5% |
| Total | 394 | - 7.5% | + 22.0% | 4.3 | - 6.5% | + 14.0% | 92 | - 1.1% | + 7.0% |

Showings

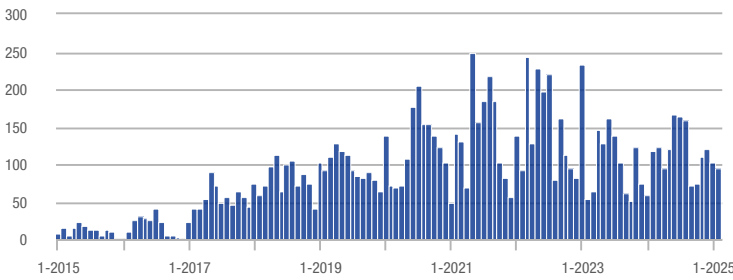
\$249,999 and below



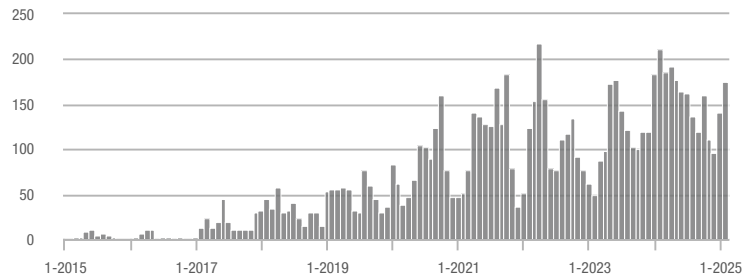
\$250,000-\$349,999



\$350,000-\$499,999

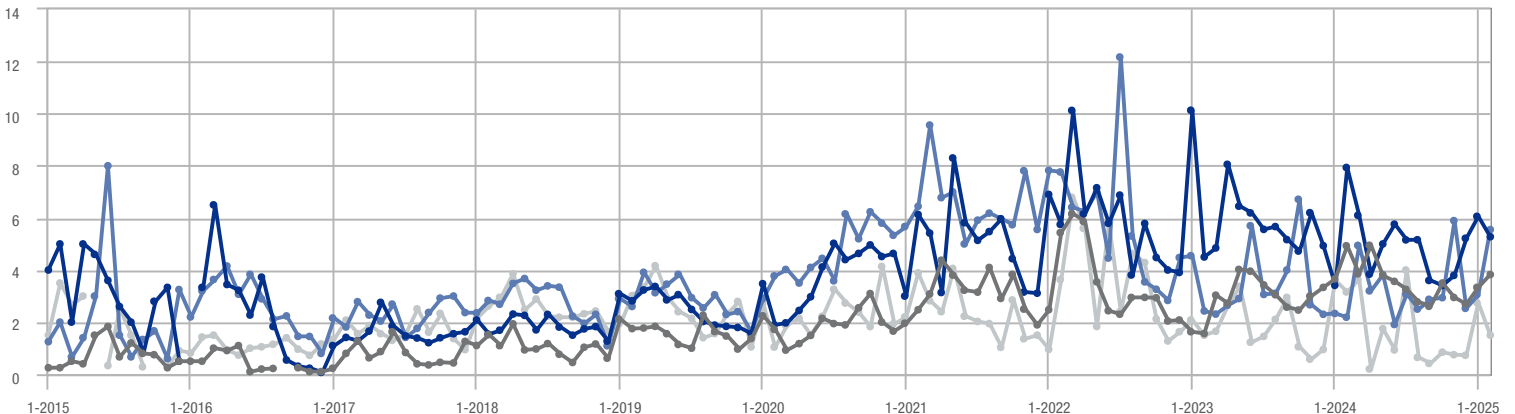


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

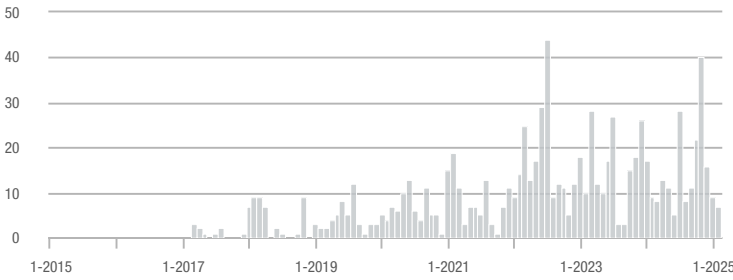


Prince Edward County

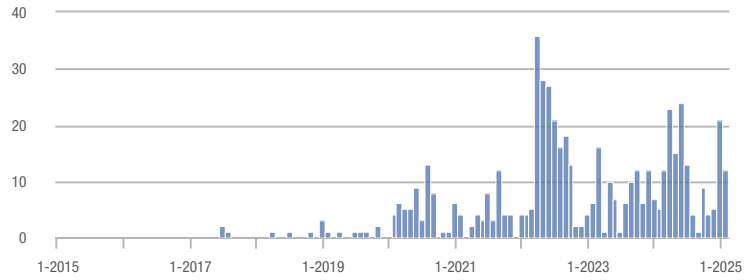
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 7 | - 22.2% | - 22.2% | 1.4 | + 24.4% | + 8.9% | 5 | - 37.5% | - 28.6% |
| \$250,000-\$349,999 | 12 | + 140.0% | - 42.9% | 1.3 | + 246.7% | - 49.2% | 9 | - 30.8% | + 12.5% |
| \$350,000-\$499,999 | 7 | + 250.0% | — | 3.5 | + 600.0% | — | 2 | - 50.0% | 0.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 2 | — | - 50.0% |
| Total | 26 | + 62.5% | - 16.1% | 1.4 | + 125.7% | - 2.2% | 18 | - 28.0% | - 14.3% |

Showings

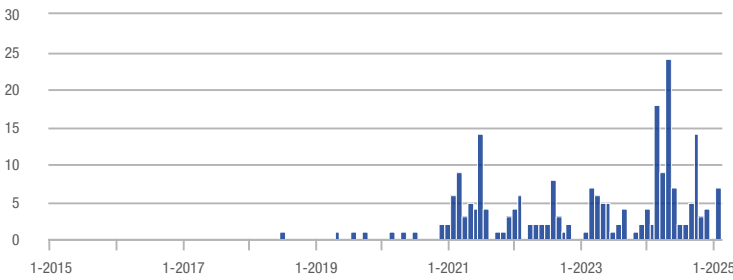
\$249,999 and below



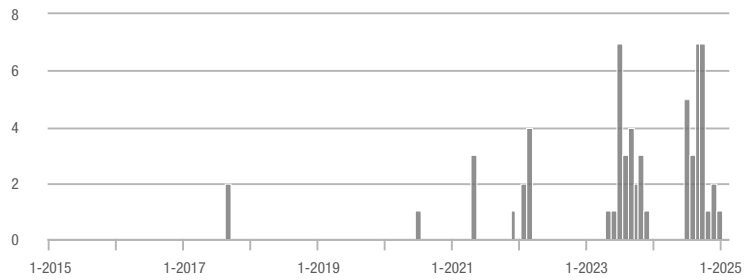
\$250,000-\$349,999



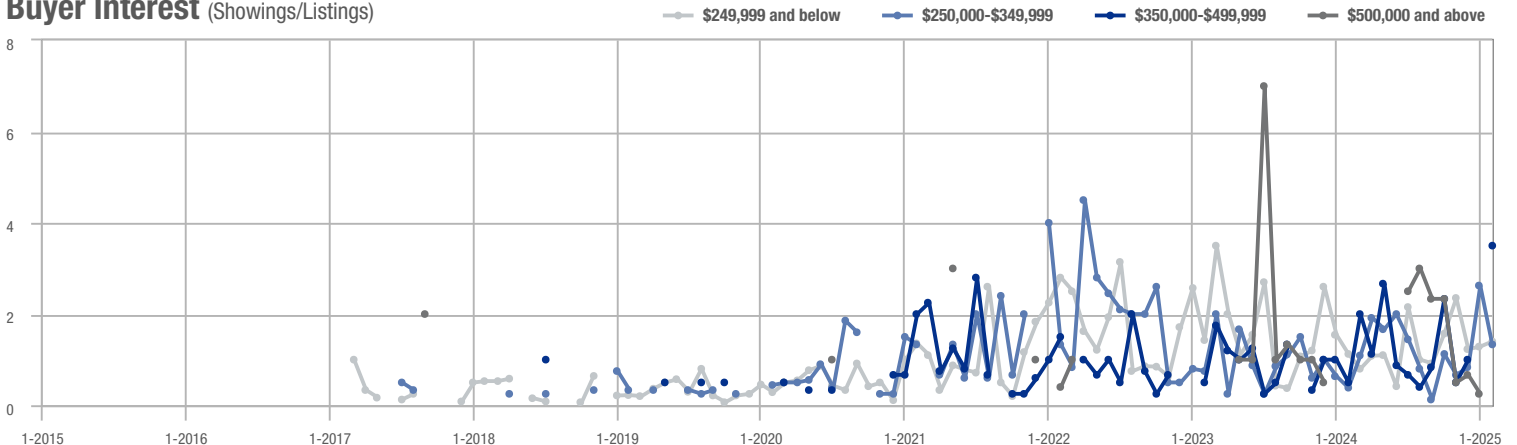
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

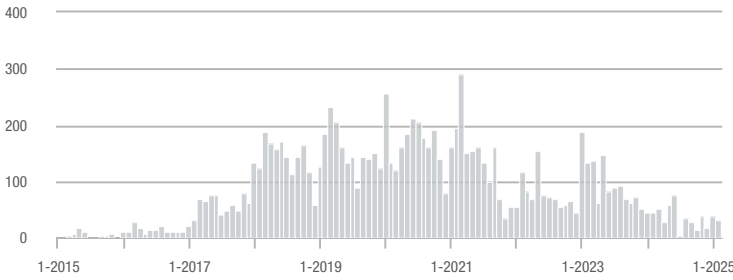


Prince George County

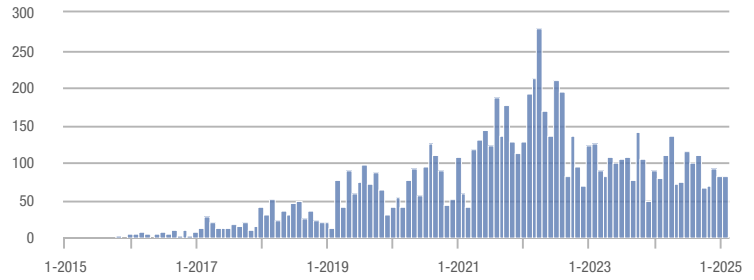
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 32 | - 30.4% | - 17.9% | 2.7 | - 18.8% | - 45.3% | 12 | - 14.3% | + 50.0% |
| \$250,000-\$349,999 | 83 | + 3.8% | + 1.2% | 4.0 | + 8.7% | + 10.9% | 21 | - 4.5% | - 8.7% |
| \$350,000-\$499,999 | 56 | - 15.2% | - 22.2% | 2.8 | - 32.1% | - 10.6% | 20 | + 25.0% | - 13.0% |
| \$500,000 and above | 20 | + 185.7% | + 1,900.0% | 2.5 | + 185.7% | + 1,400.0% | 8 | 0.0% | + 33.3% |
| Total | 191 | - 4.0% | - 1.5% | 3.1 | - 5.6% | - 3.2% | 61 | + 1.7% | + 1.7% |

Showings

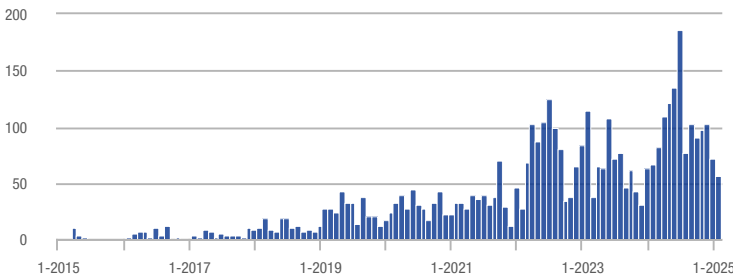
\$249,999 and below



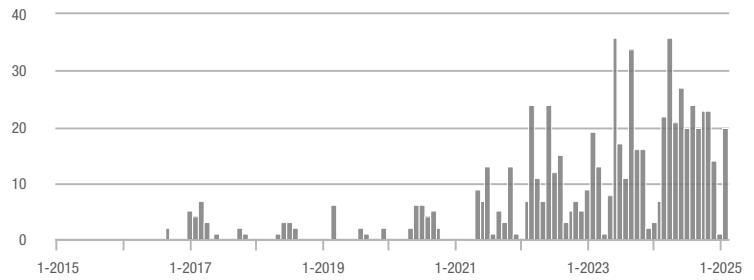
\$250,000-\$349,999



\$350,000-\$499,999

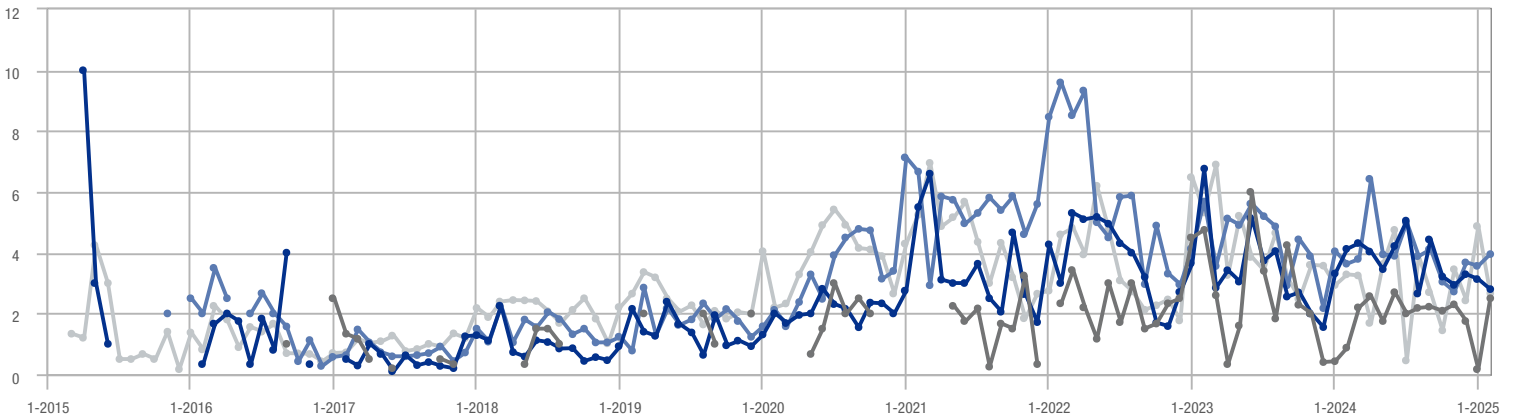


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

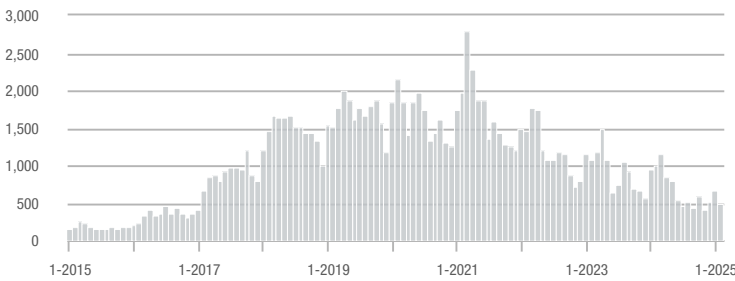


Richmond City

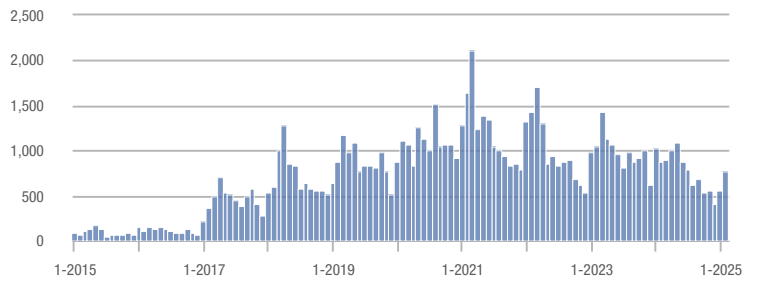
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 477 | - 52.2% | - 27.9% | 4.3 | - 38.5% | - 9.9% | 112 | - 22.2% | - 20.0% |
| \$250,000-\$349,999 | 766 | - 13.5% | + 36.1% | 6.0 | - 22.3% | + 26.5% | 128 | + 11.3% | + 7.6% |
| \$350,000-\$499,999 | 851 | + 0.7% | - 2.9% | 5.6 | - 17.1% | - 5.4% | 153 | + 21.4% | + 2.7% |
| \$500,000 and above | 1,054 | - 11.5% | + 6.4% | 6.0 | - 30.2% | - 2.2% | 175 | + 26.8% | + 8.7% |
| Total | 3,148 | - 19.7% | + 1.8% | 5.5 | - 26.0% | + 2.0% | 568 | + 8.6% | - 0.2% |

Showings

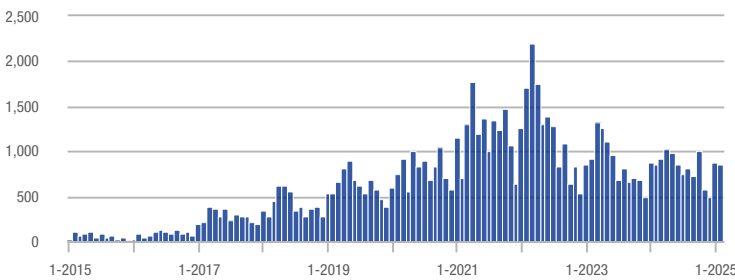
\$249,999 and below



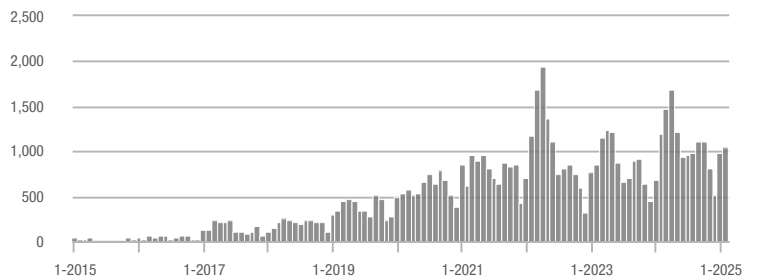
\$250,000-\$349,999



\$350,000-\$499,999

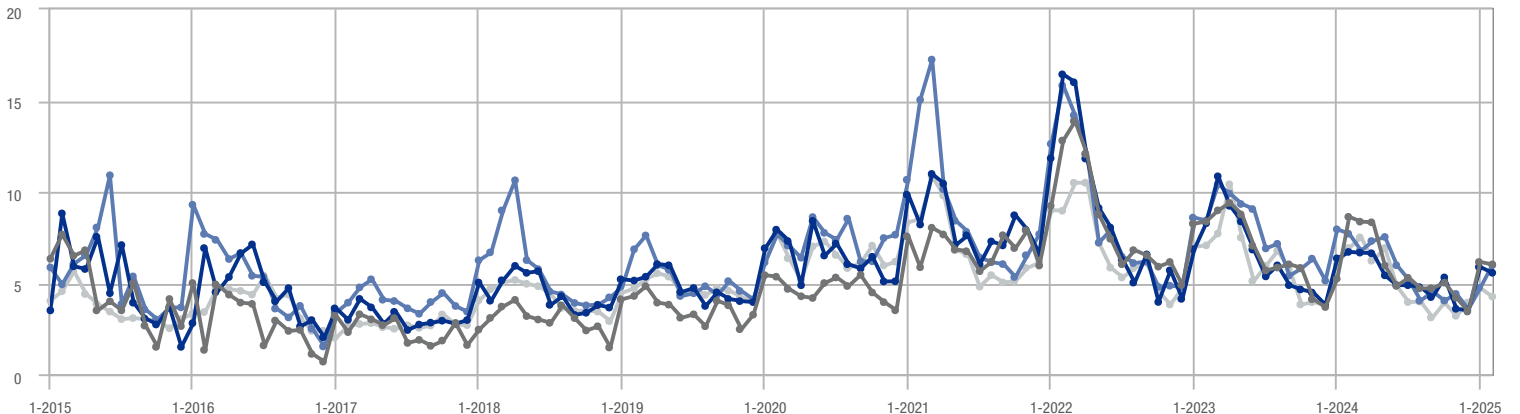


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

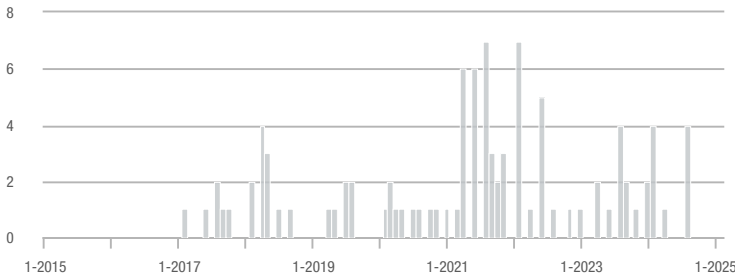


Richmond County

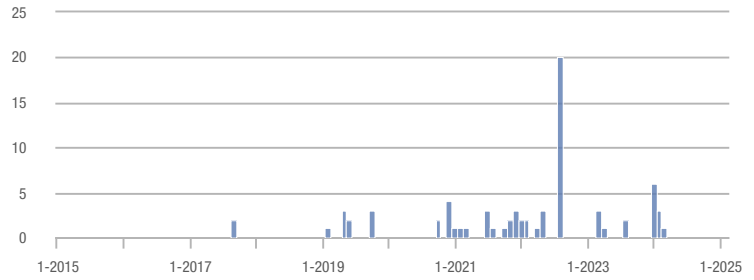
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 0 | — | — |

Showings

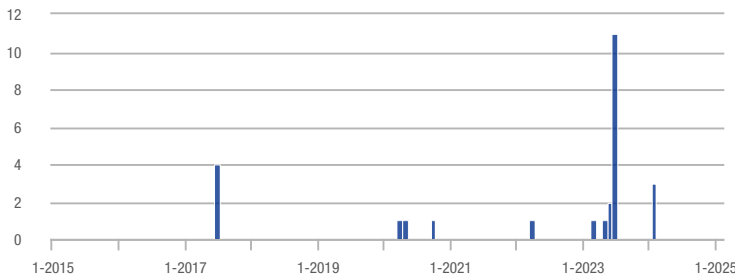
\$249,999 and below



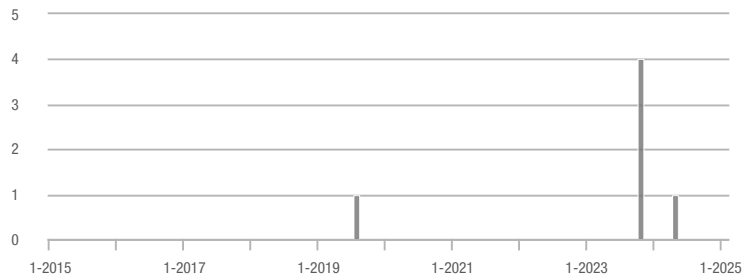
\$250,000-\$349,999



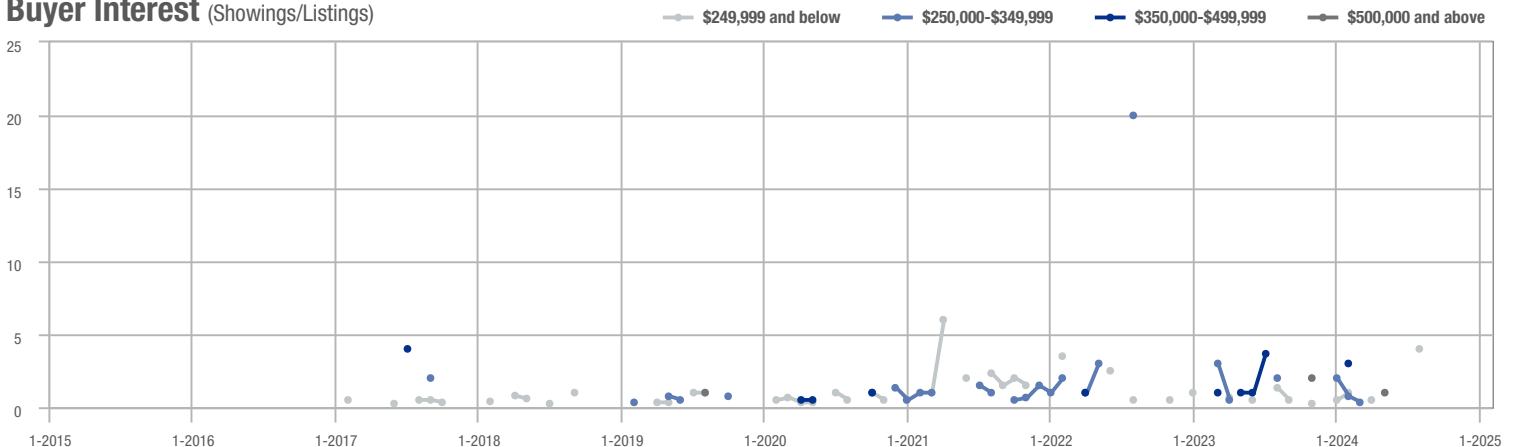
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

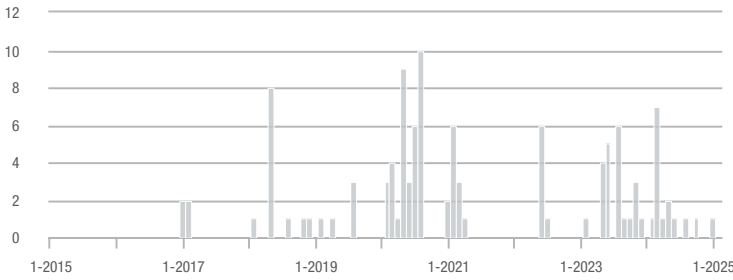


Spotsylvania County

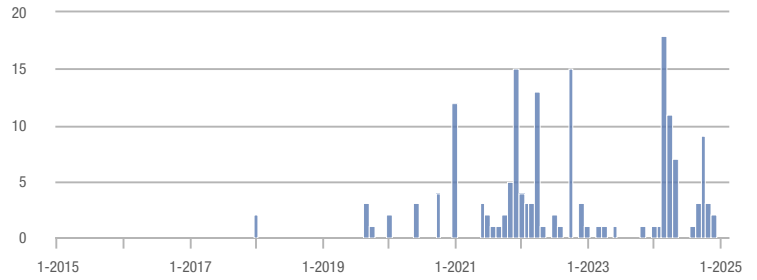
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 1 | - 75.0% | 0.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 3 | - 62.5% | - 62.5% | 0.4 | - 46.4% | - 41.1% | 7 | - 30.0% | - 36.4% |
| \$500,000 and above | 6 | + 50.0% | + 50.0% | 0.9 | + 28.6% | + 50.0% | 7 | + 16.7% | 0.0% |
| Total | 9 | - 35.7% | - 30.8% | 0.6 | - 5.7% | - 12.3% | 15 | - 31.8% | - 21.1% |

Showings

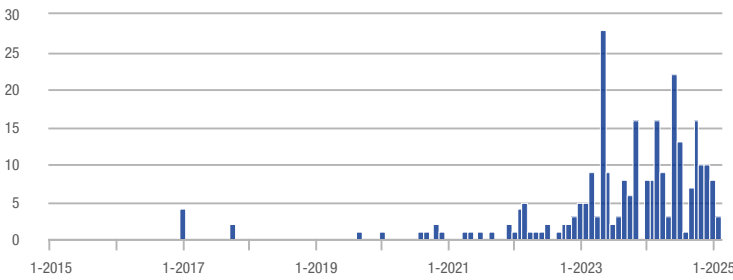
\$249,999 and below



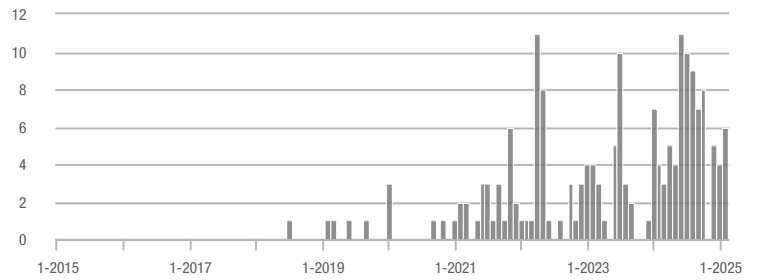
\$250,000-\$349,999



\$350,000-\$499,999

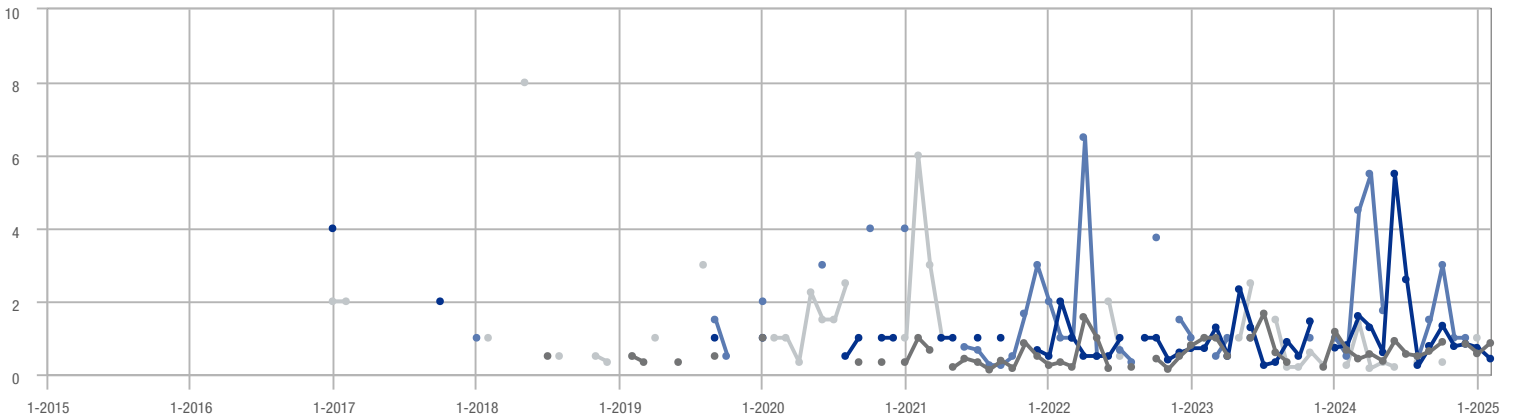


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

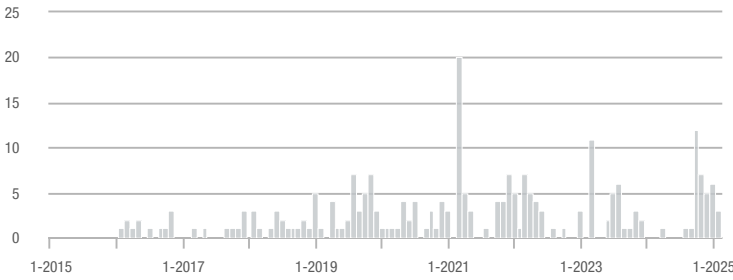


Surry County

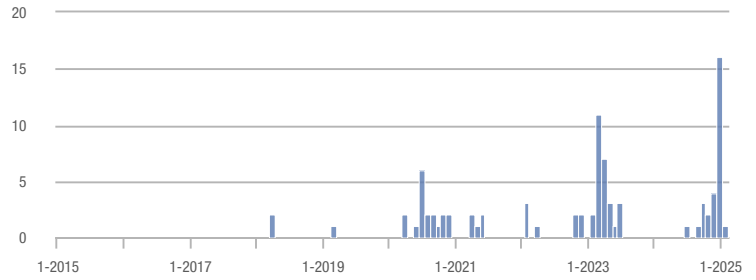
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 3 | — | - 50.0% | 0.8 | — | - 37.5% | 4 | + 300.0% | - 20.0% |
| \$250,000-\$349,999 | 1 | — | - 93.8% | 0.5 | — | - 93.8% | 2 | — | 0.0% |
| \$350,000-\$499,999 | 5 | — | + 150.0% | 2.5 | — | + 25.0% | 2 | + 100.0% | + 100.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 9 | — | - 62.5% | 1.1 | — | - 62.5% | 8 | + 166.7% | 0.0% |

Showings

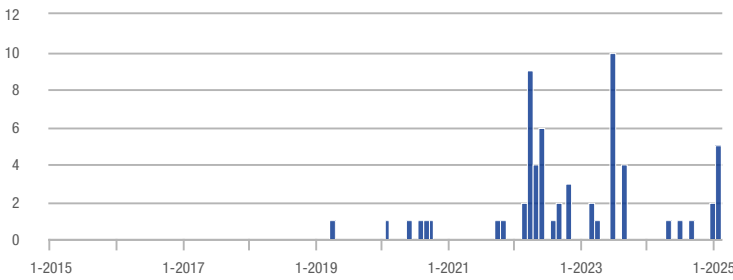
\$249,999 and below



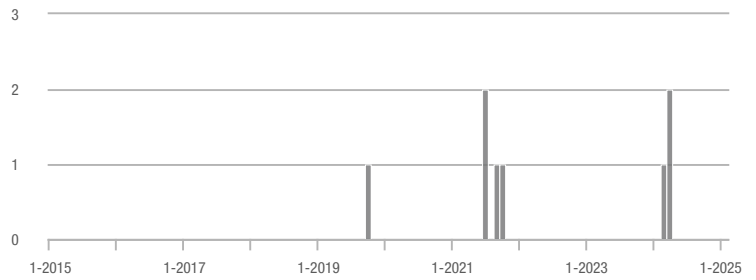
\$250,000-\$349,999



\$350,000-\$499,999

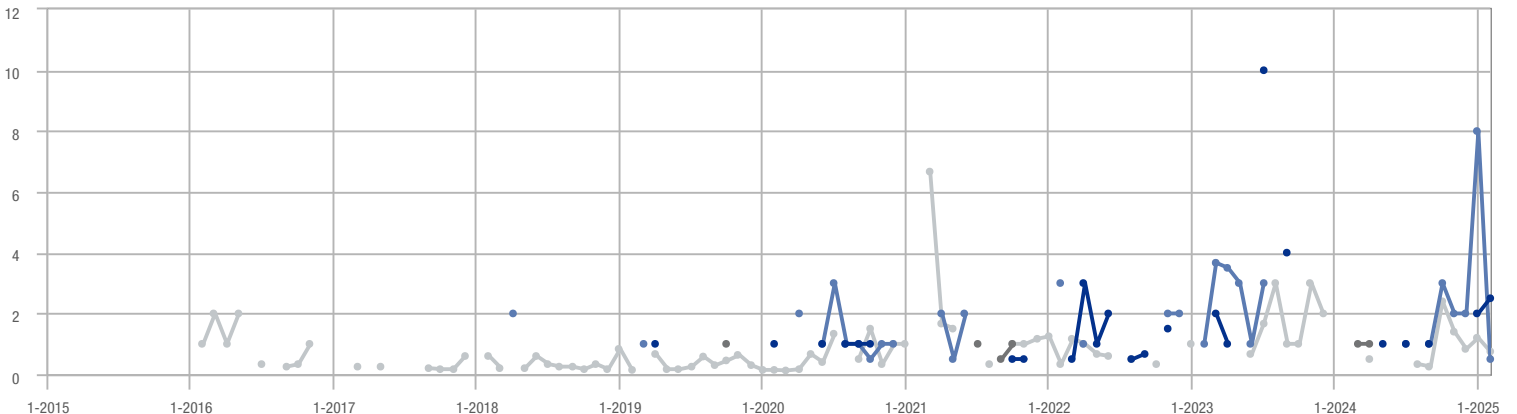


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

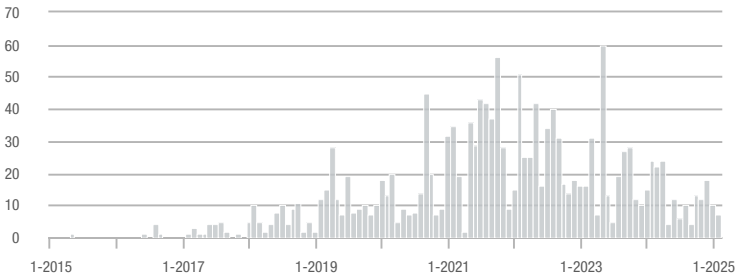


Sussex County

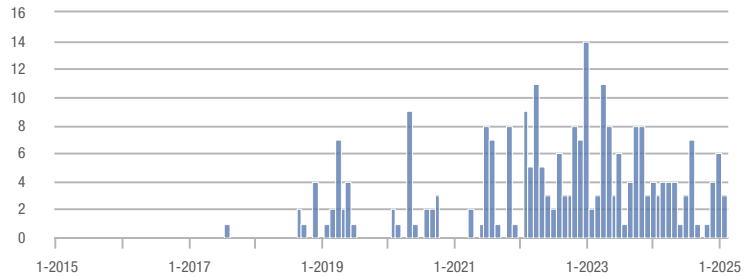
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 7 | - 70.8% | - 30.0% | 0.9 | - 45.3% | - 12.5% | 8 | - 46.7% | - 20.0% |
| \$250,000-\$349,999 | 3 | 0.0% | - 50.0% | 1.5 | 0.0% | - 25.0% | 2 | 0.0% | - 33.3% |
| \$350,000-\$499,999 | 4 | — | - 33.3% | 1.3 | — | - 55.6% | 3 | — | + 50.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 14 | - 48.1% | - 36.4% | 1.1 | - 32.2% | - 26.6% | 13 | - 23.5% | - 13.3% |

Showings

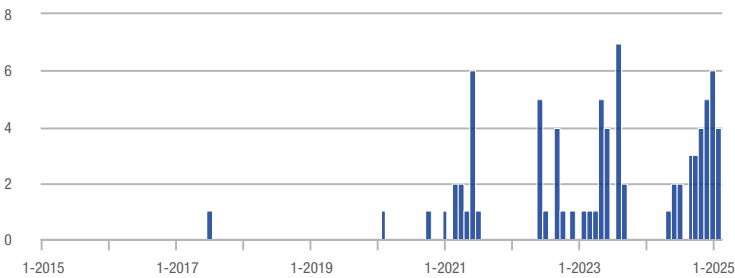
\$249,999 and below



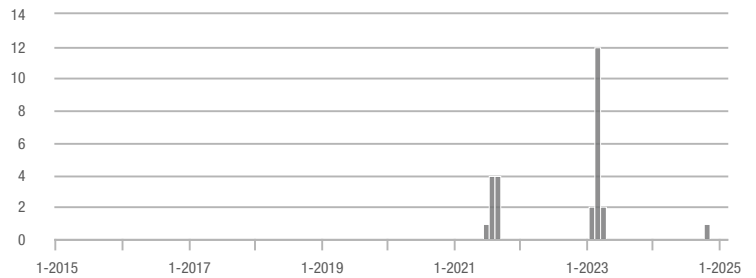
\$250,000-\$349,999



\$350,000-\$499,999

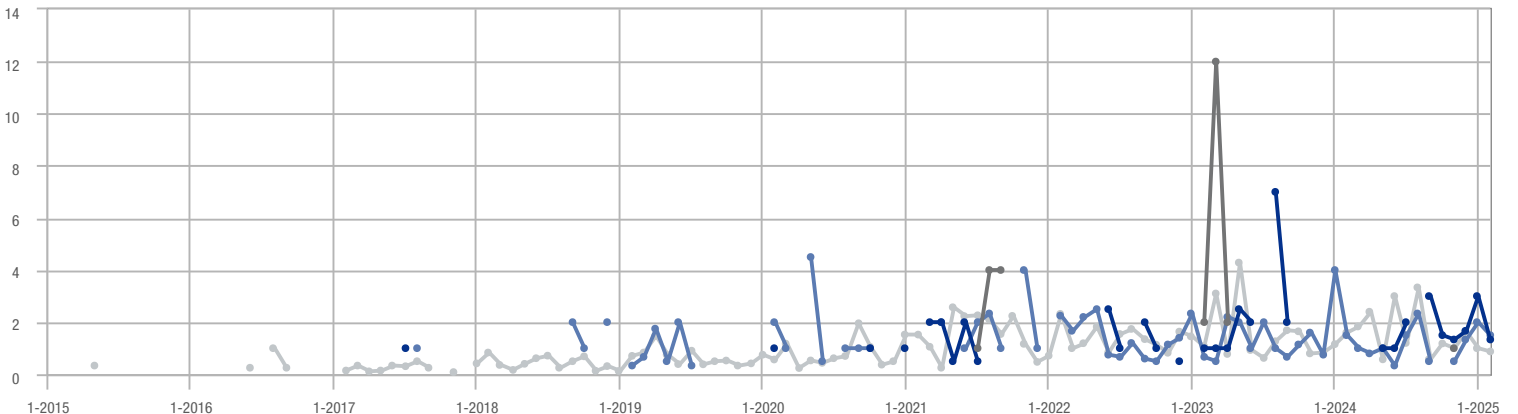


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

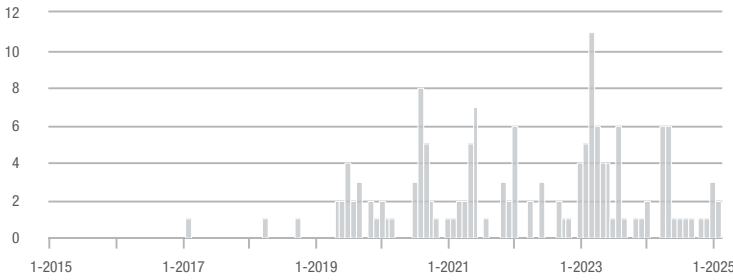


Westmoreland County

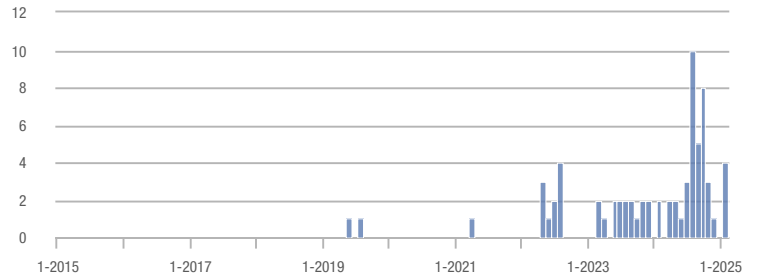
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | — | - 33.3% | 0.7 | — | - 11.1% | 3 | 0.0% | - 25.0% |
| \$250,000-\$349,999 | 4 | + 100.0% | — | 0.8 | - 20.0% | — | 5 | + 150.0% | + 66.7% |
| \$350,000-\$499,999 | 12 | + 1,100.0% | + 300.0% | 1.7 | + 242.9% | + 128.6% | 7 | + 250.0% | + 75.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | - 50.0% | — |
| Total | 18 | + 260.0% | + 200.0% | 1.1 | + 102.5% | + 106.3% | 16 | + 77.8% | + 45.5% |

Showings

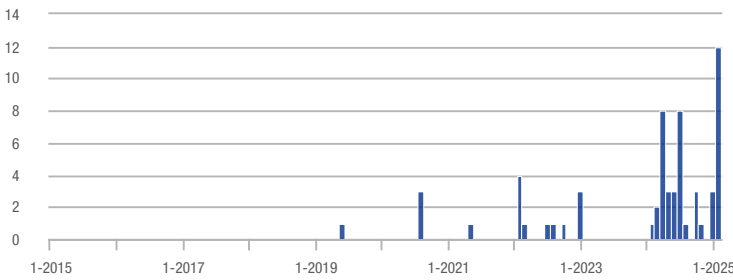
\$249,999 and below



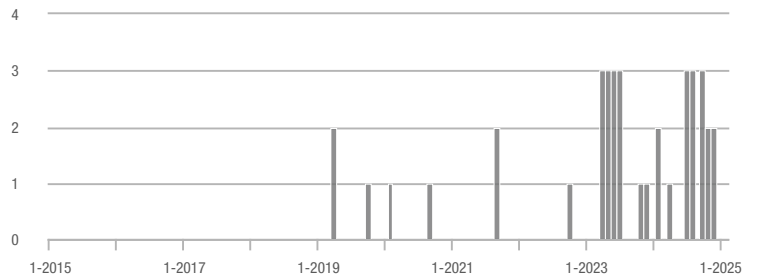
\$250,000-\$349,999



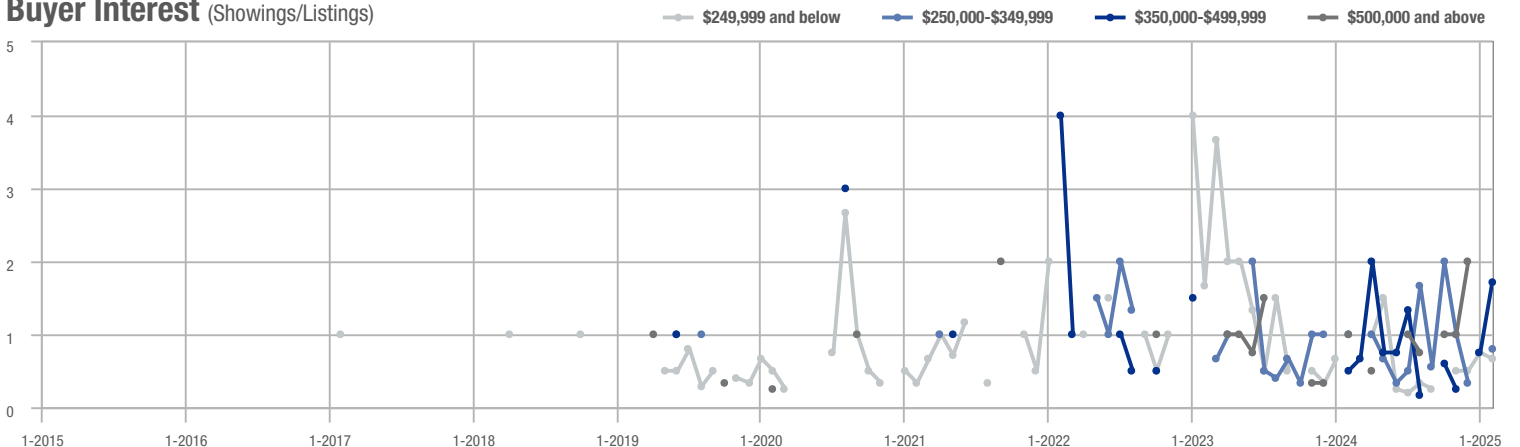
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

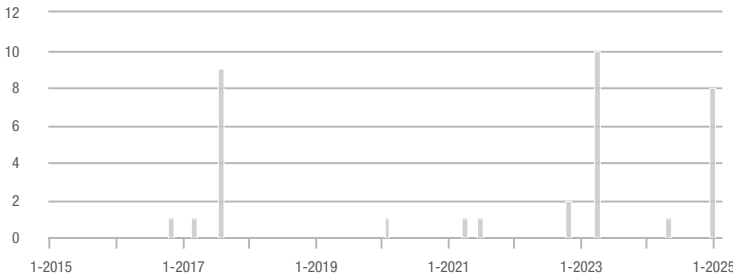


Williamsburg City

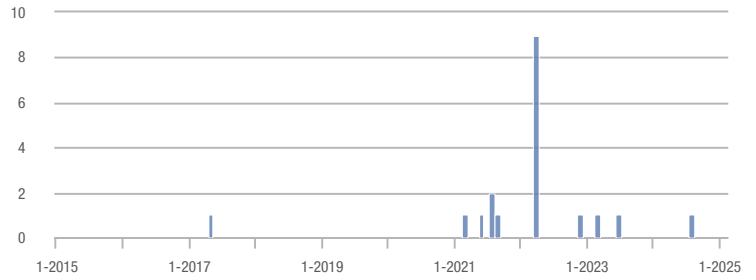
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | — | 0.0% |
| Total | 0 | — | — | — | — | — | 1 | — | - 50.0% |

Showings

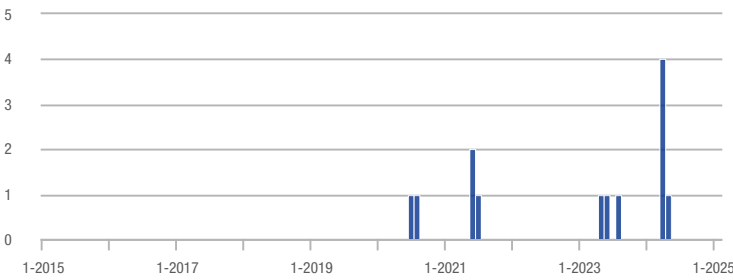
\$249,999 and below



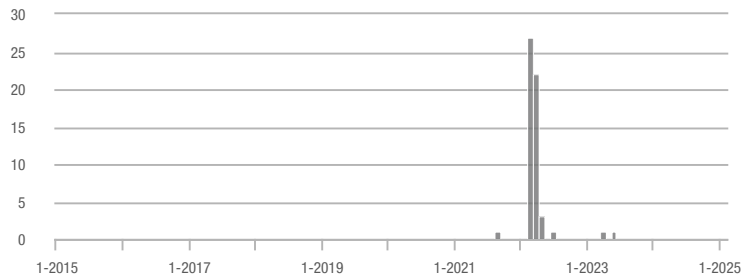
\$250,000-\$349,999



\$350,000-\$499,999

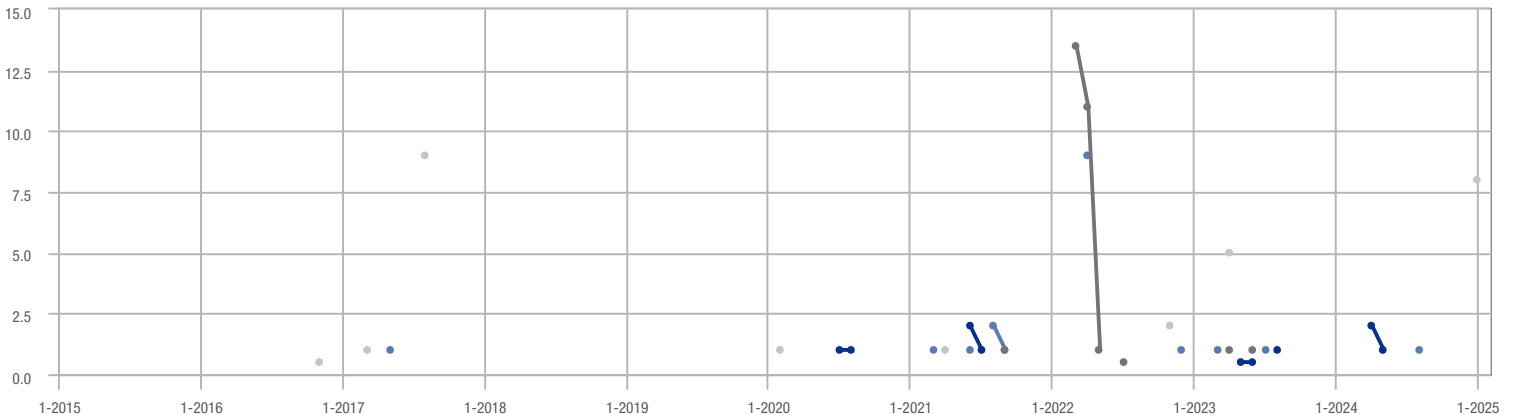


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

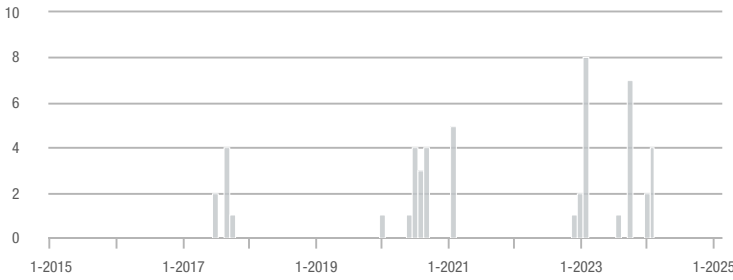


York County

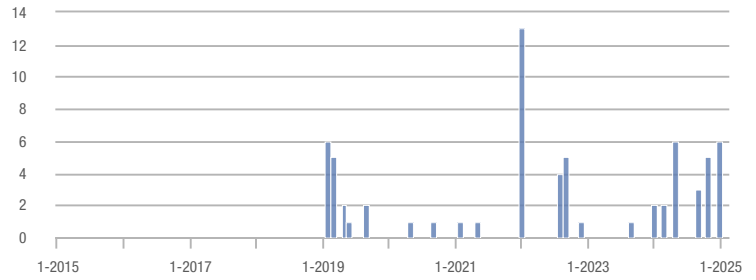
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 2 | — | 0.0% |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | — | 0.0% |
| Total | 0 | — | — | — | — | — | 3 | + 50.0% | 0.0% |

Showings

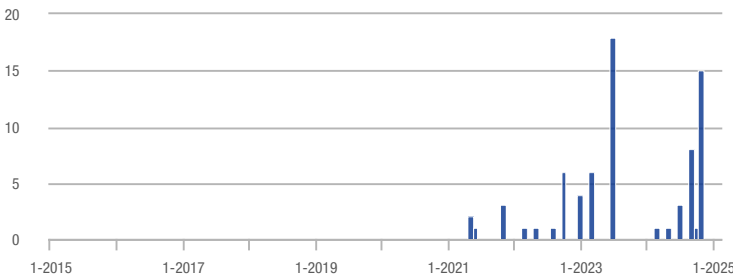
\$249,999 and below



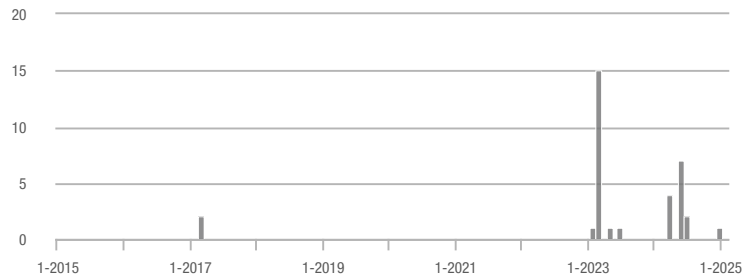
\$250,000-\$349,999



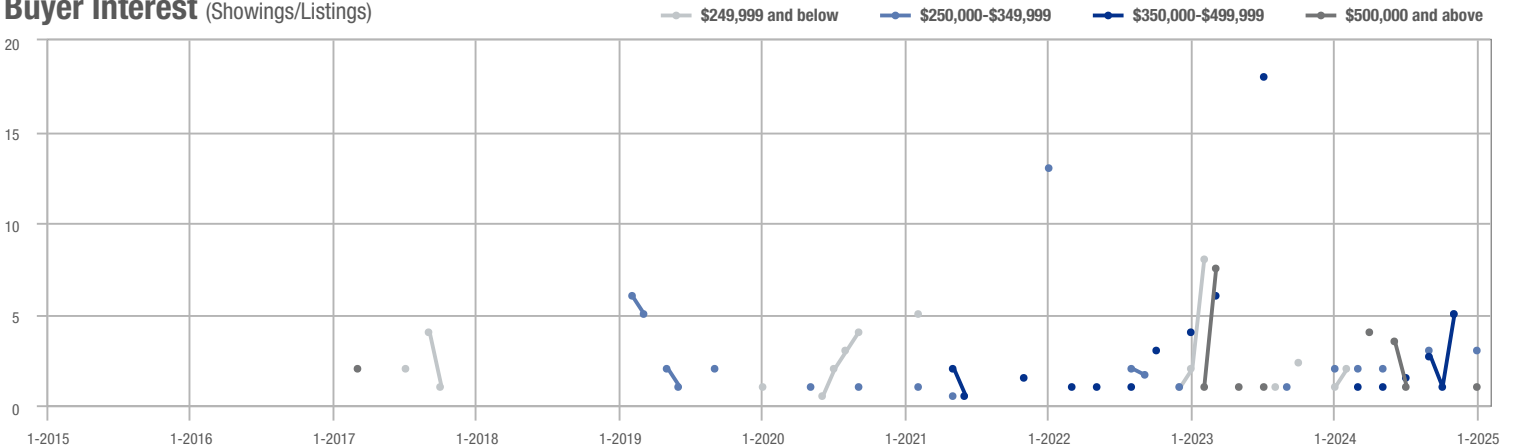
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

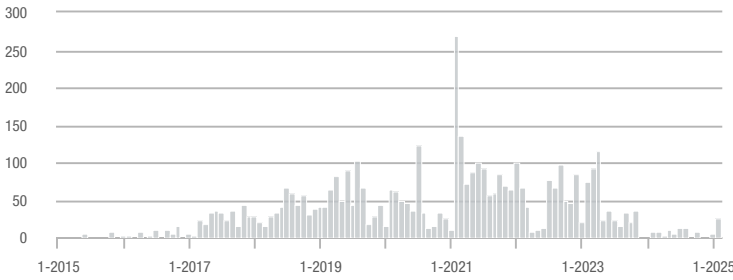


Ashland (unincorporated town)

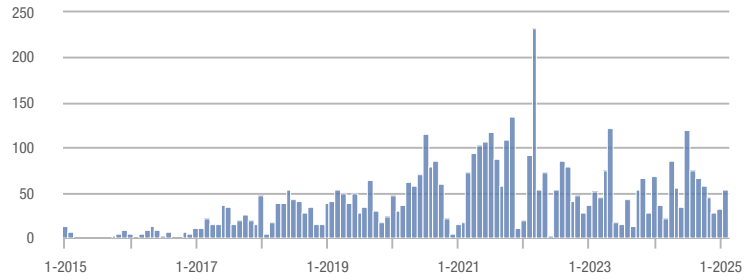
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 26 | + 271.4% | + 420.0% | 13.0 | + 828.6% | + 160.0% | 2 | - 60.0% | + 100.0% |
| \$250,000-\$349,999 | 54 | + 45.9% | + 63.6% | 6.8 | + 27.7% | + 125.0% | 8 | + 14.3% | - 27.3% |
| \$350,000-\$499,999 | 2 | - 93.1% | - 92.9% | 1.0 | - 72.4% | - 78.6% | 2 | - 75.0% | - 66.7% |
| \$500,000 and above | 48 | + 6.7% | + 23.1% | 2.0 | + 11.1% | + 59.0% | 24 | - 4.0% | - 22.6% |
| Total | 130 | + 10.2% | + 23.8% | 3.6 | + 37.7% | + 68.5% | 36 | - 20.0% | - 26.5% |

Showings

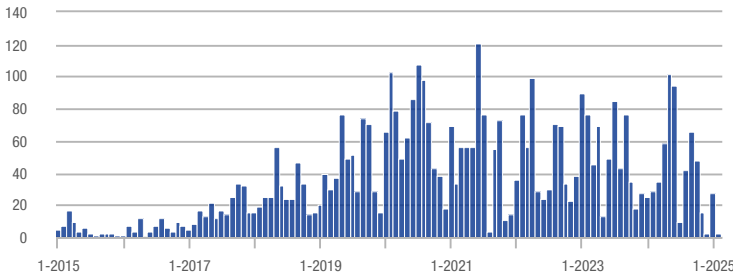
\$249,999 and below



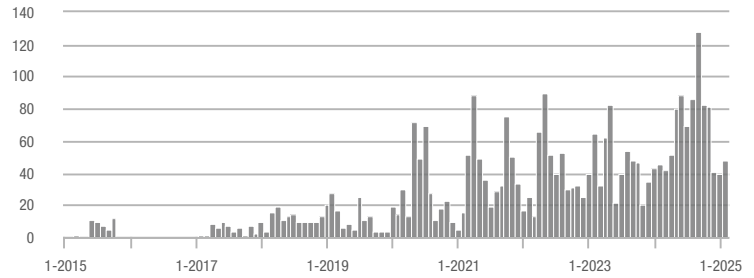
\$250,000-\$349,999



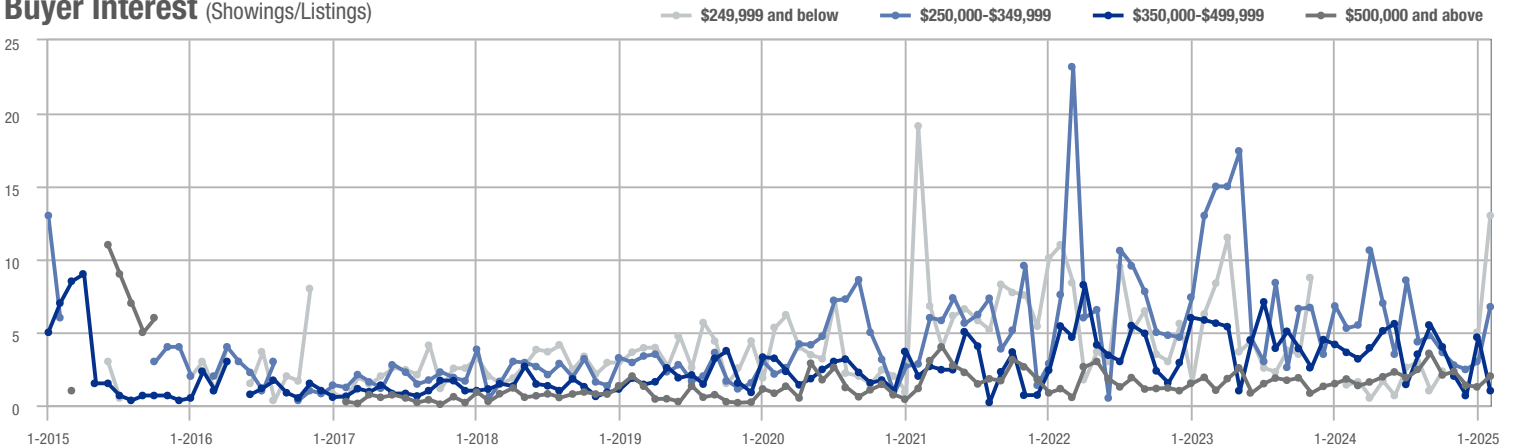
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

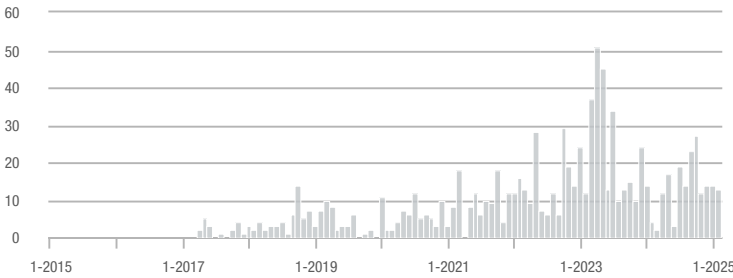


Blackstone (unincorporated town)

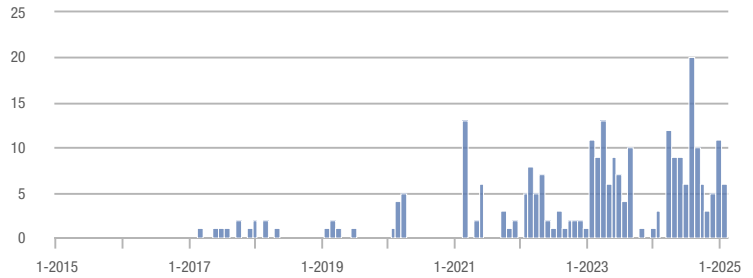
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 13 | + 225.0% | - 7.1% | 2.6 | + 30.0% | + 30.0% | 5 | + 150.0% | - 28.6% |
| \$250,000-\$349,999 | 6 | + 100.0% | - 45.5% | 1.2 | - 20.0% | - 34.5% | 5 | + 150.0% | - 16.7% |
| \$350,000-\$499,999 | 6 | + 200.0% | + 100.0% | 3.0 | + 200.0% | + 200.0% | 2 | 0.0% | - 33.3% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 25 | + 177.8% | - 10.7% | 2.1 | + 62.0% | + 19.0% | 12 | + 71.4% | - 25.0% |

Showings

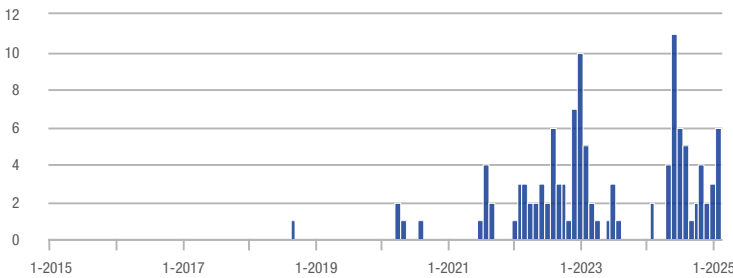
\$249,999 and below



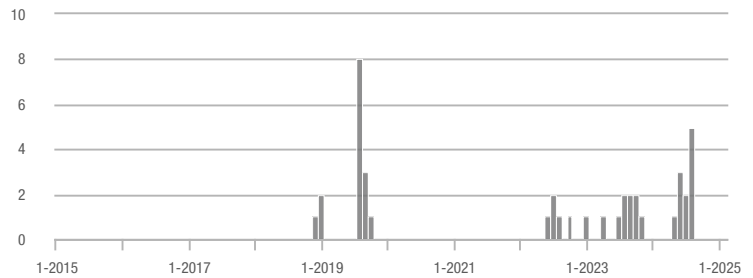
\$250,000-\$349,999



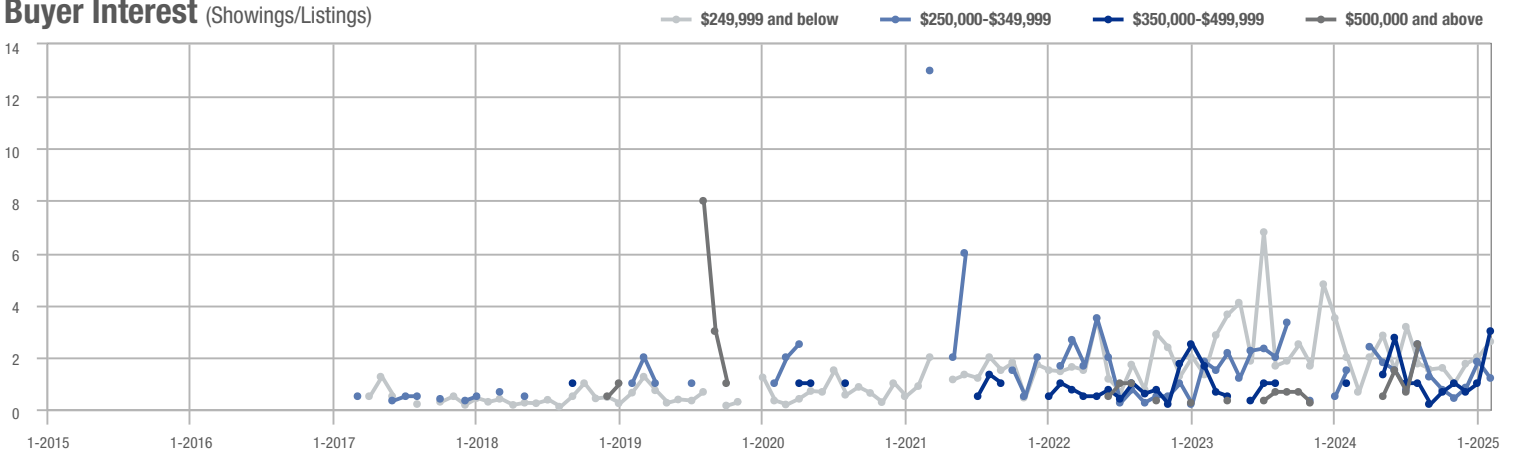
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

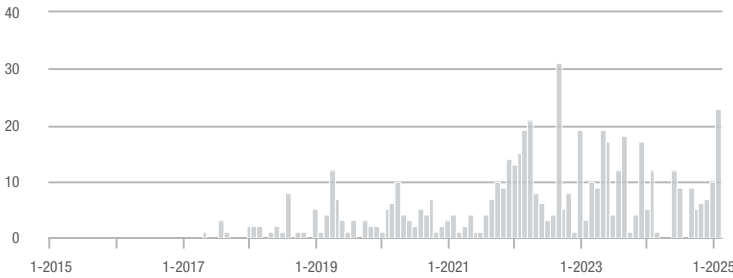


Crewe (unincorporated town)

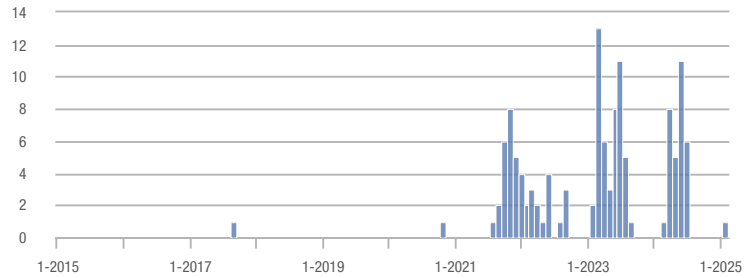
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 23 | + 91.7% | + 130.0% | 3.8 | - 4.2% | + 130.0% | 6 | + 100.0% | 0.0% |
| \$250,000-\$349,999 | 1 | — | — | 0.5 | — | — | 2 | — | — |
| \$350,000-\$499,999 | 1 | — | 0.0% | 1.0 | — | + 100.0% | 1 | — | - 50.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | 0.0% | 0.0% |
| Total | 25 | + 92.3% | + 127.3% | 2.5 | - 23.1% | + 104.5% | 10 | + 150.0% | + 11.1% |

Showings

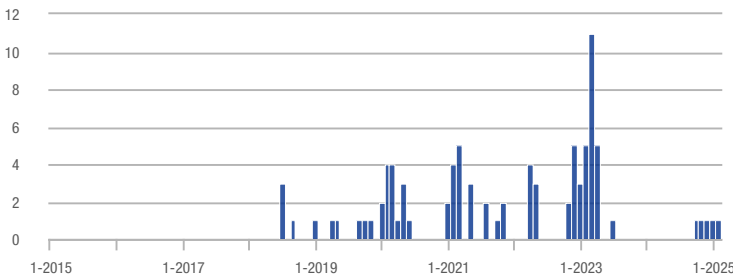
\$249,999 and below



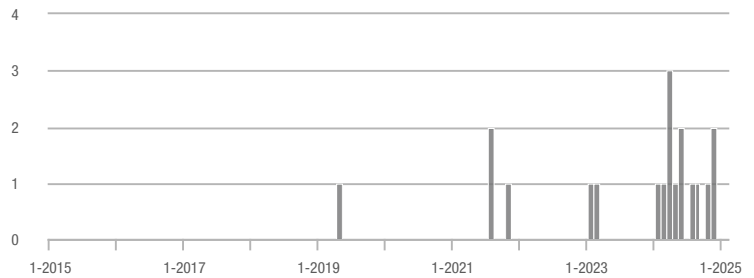
\$250,000-\$349,999



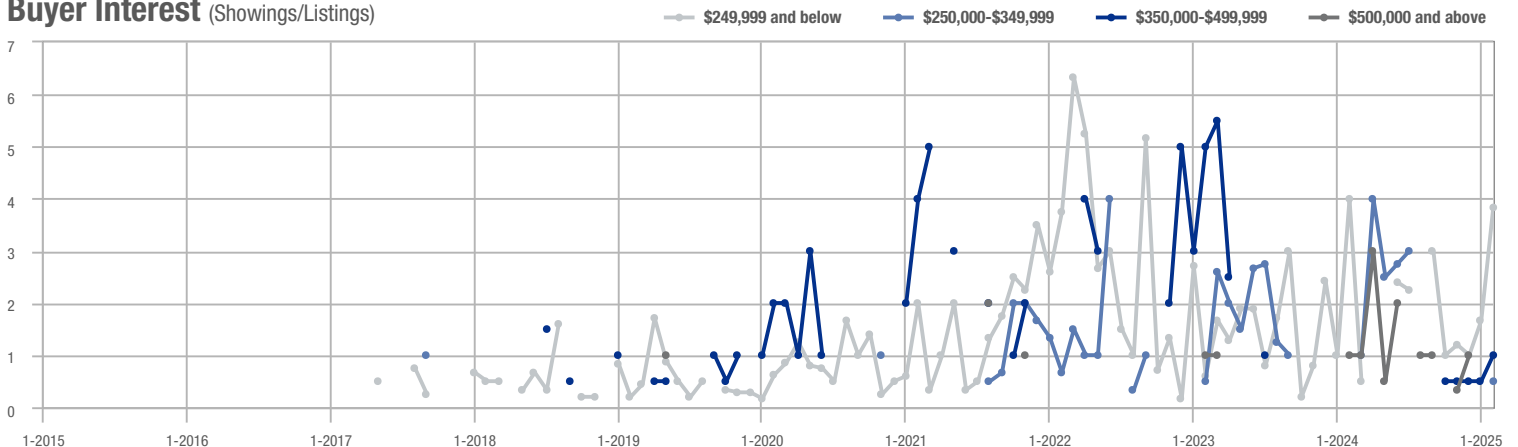
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

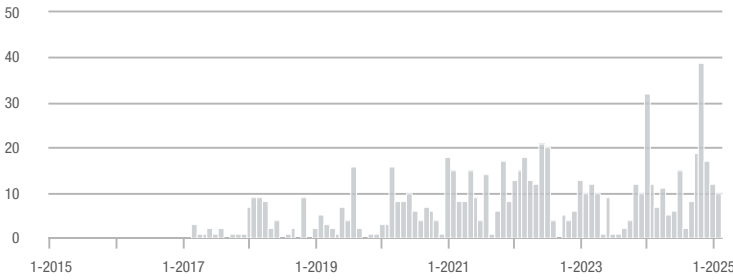


Farmville (unincorporated town)

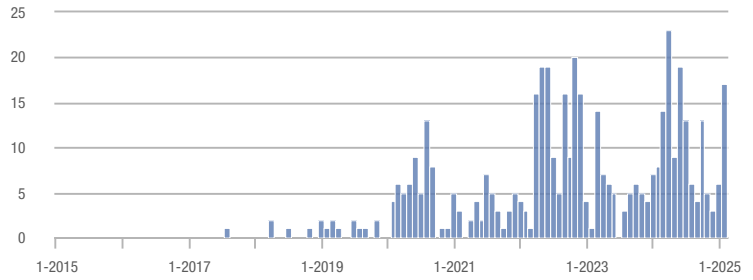
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 10 | - 16.7% | - 16.7% | 5.0 | + 191.7% | + 108.3% | 2 | - 71.4% | - 60.0% |
| \$250,000-\$349,999 | 17 | + 112.5% | + 183.3% | 1.7 | + 133.8% | + 126.7% | 10 | - 9.1% | + 25.0% |
| \$350,000-\$499,999 | 7 | + 250.0% | — | 3.5 | + 775.0% | — | 2 | - 60.0% | 0.0% |
| \$500,000 and above | 1 | — | 0.0% | 0.5 | — | + 50.0% | 2 | + 100.0% | - 33.3% |
| Total | 35 | + 59.1% | + 84.2% | 2.2 | + 138.6% | + 107.2% | 16 | - 33.3% | - 11.1% |

Showings

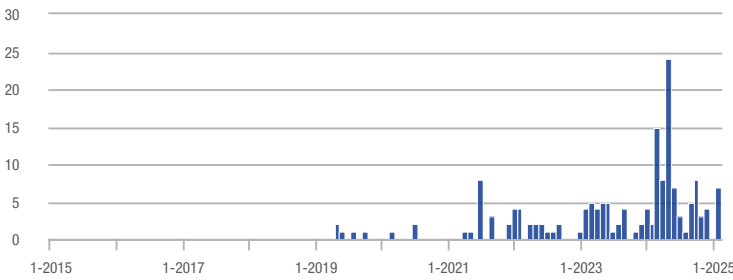
\$249,999 and below



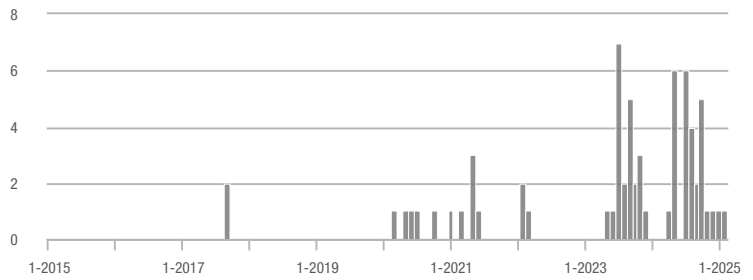
\$250,000-\$349,999



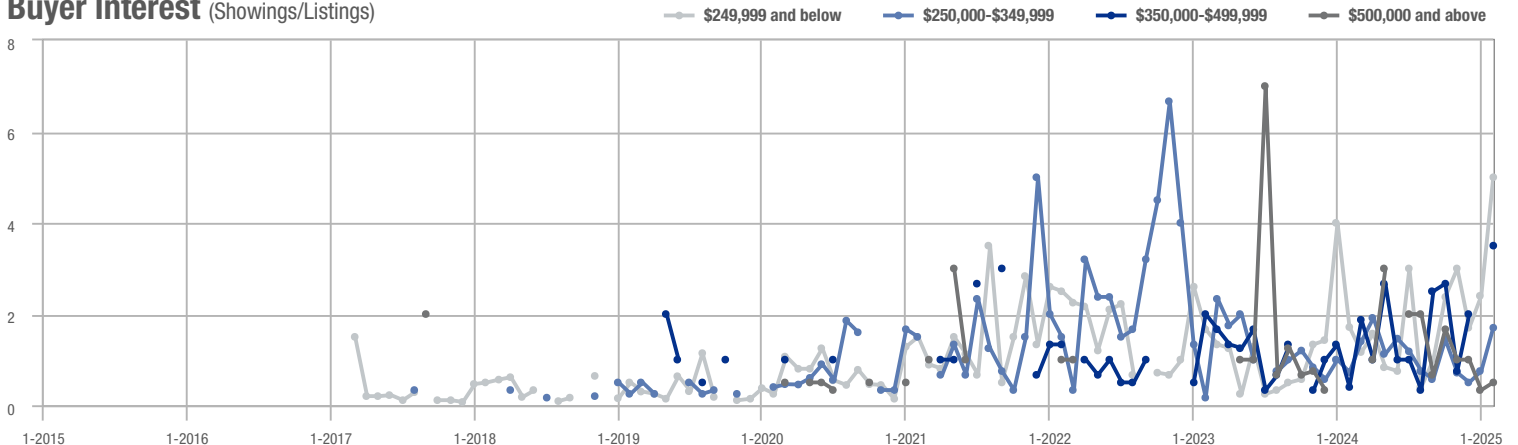
\$350,000-\$499,999



\$500,000 and above



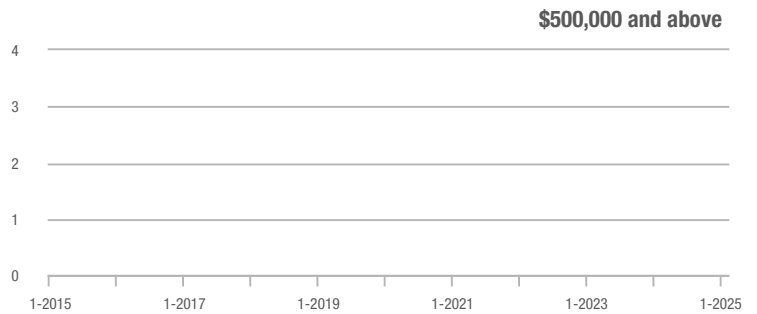
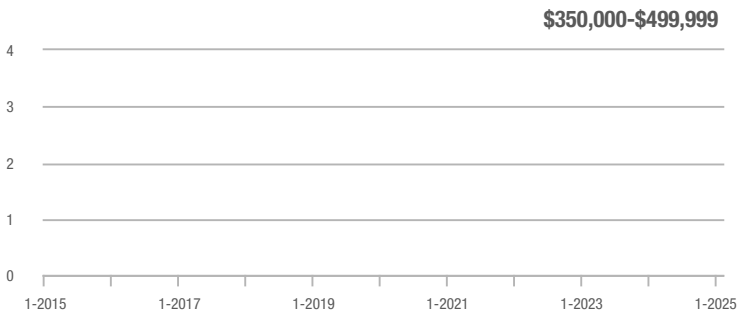
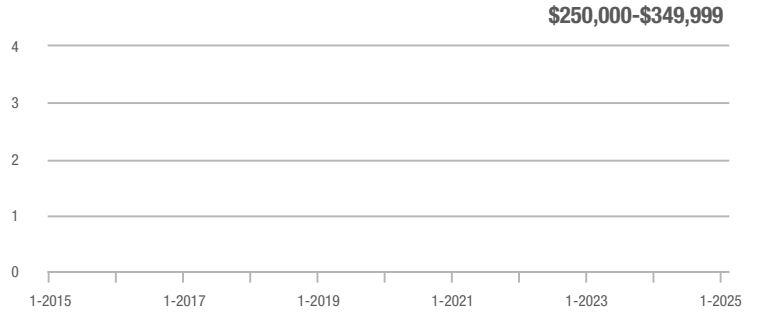
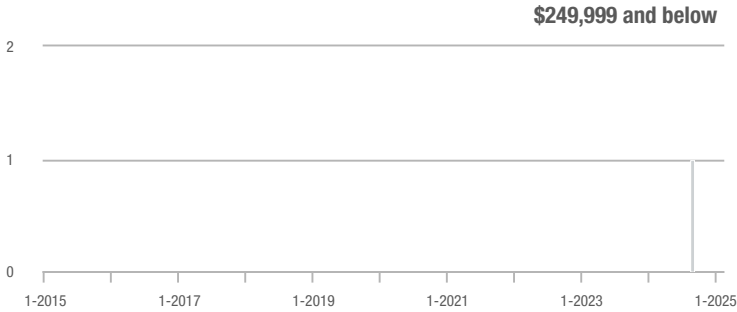
Buyer Interest (Showings/Listings)



South Boston (unincorporated town)

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 1 | — | 0.0% |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 1 | — | 0.0% |

Showings



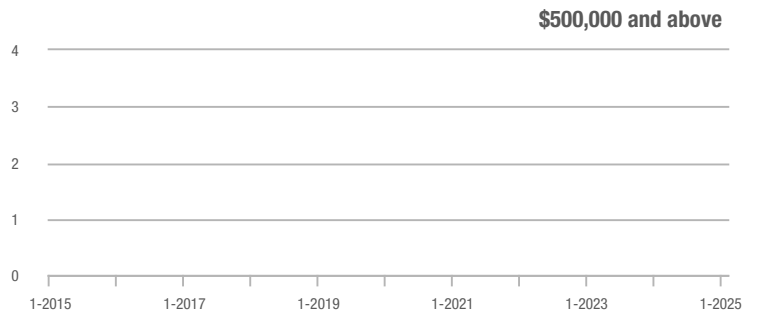
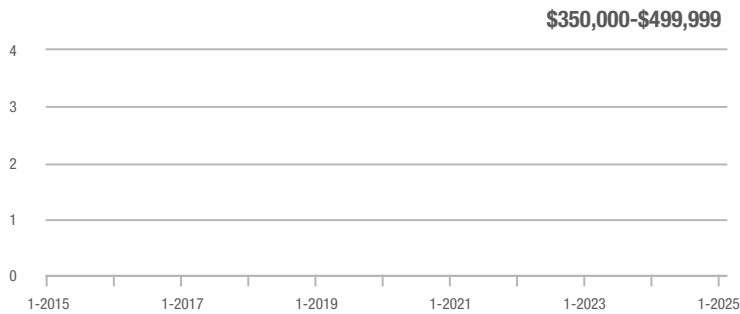
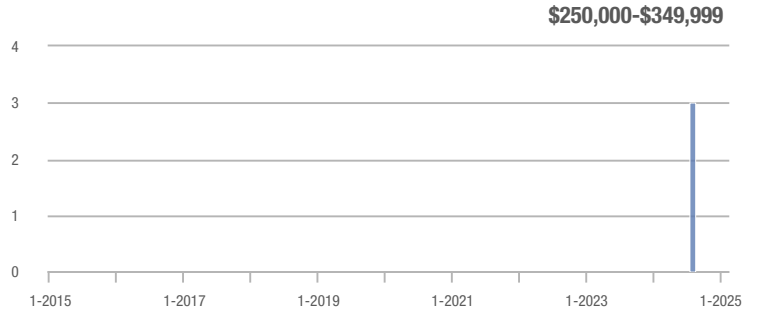
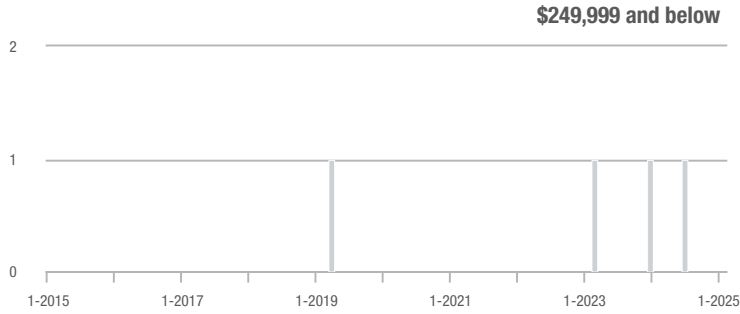
Buyer Interest (Showings/Listings)



South Hill (unincorporated town)

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 0 | — | — | — | — | — | 0 | — | — |
| \$250,000-\$349,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$350,000-\$499,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 0 | — | — | — | — | — | 0 | — | — |

Showings



Buyer Interest (Showings/Listings)

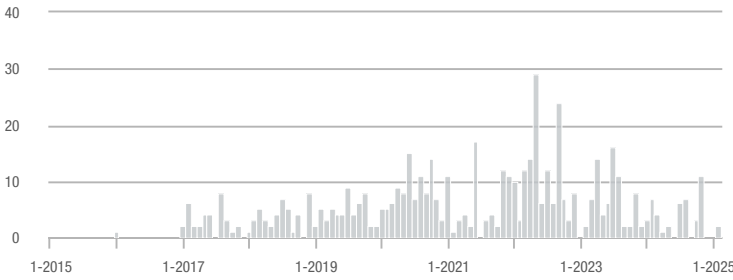


Tappahannock (unincorporated town)

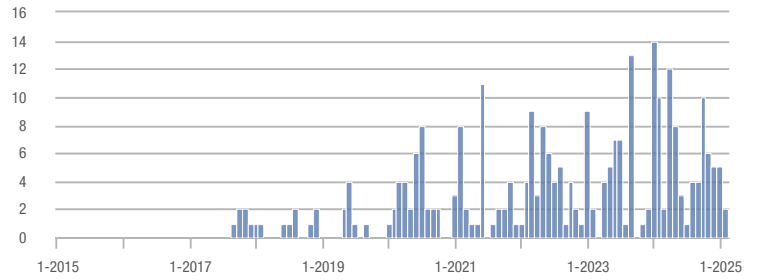
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 2 | - 71.4% | — | 2.0 | - 42.9% | — | 1 | - 50.0% | — |
| \$250,000-\$349,999 | 2 | - 80.0% | - 60.0% | 0.7 | - 60.0% | - 46.7% | 3 | - 50.0% | - 25.0% |
| \$350,000-\$499,999 | 3 | — | + 200.0% | 0.6 | — | + 140.0% | 5 | 0.0% | + 25.0% |
| \$500,000 and above | 2 | — | — | 1.0 | — | — | 2 | + 100.0% | 0.0% |
| Total | 9 | - 47.1% | + 50.0% | 0.8 | - 32.6% | + 36.4% | 11 | - 21.4% | + 10.0% |

Showings

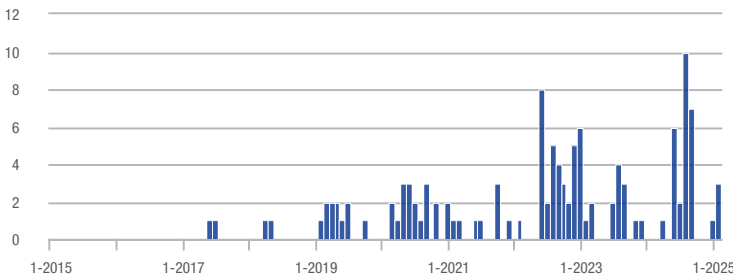
\$249,999 and below



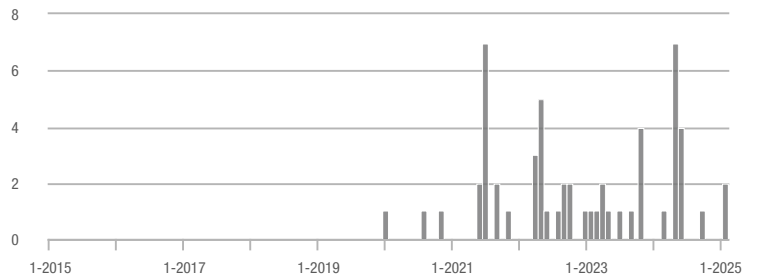
\$250,000-\$349,999



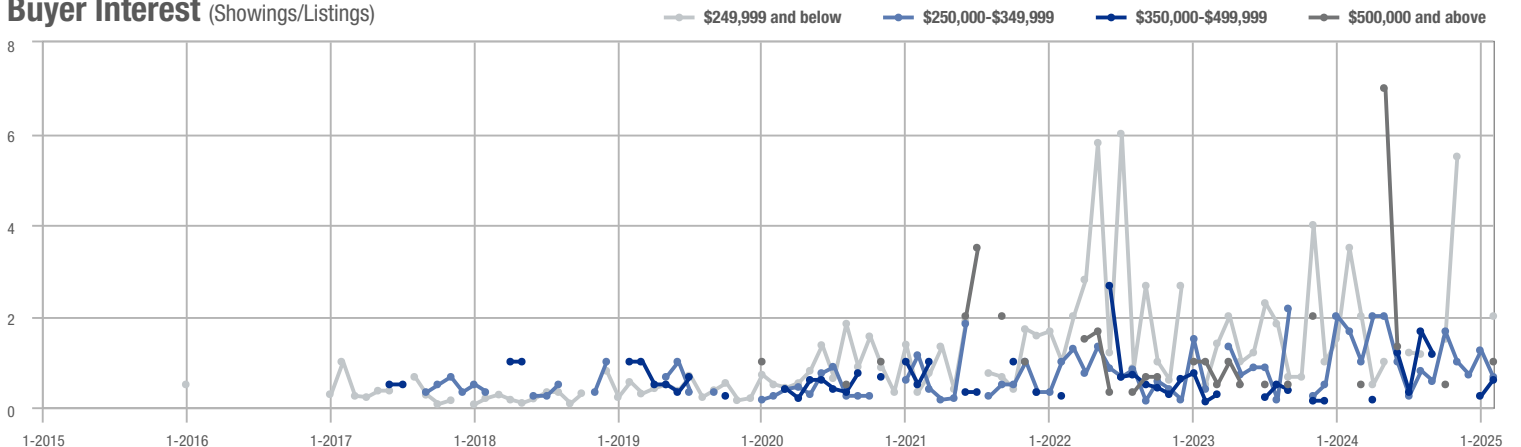
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

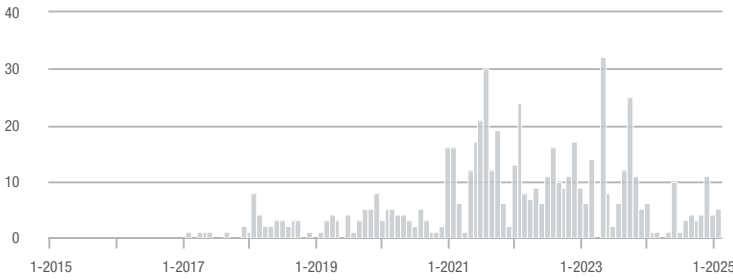


Waverly (unincorporated town)

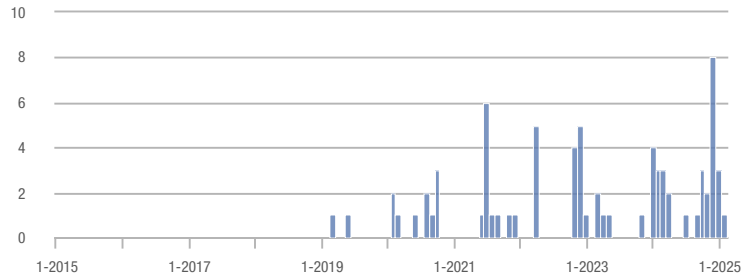
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 5 | + 400.0% | + 25.0% | 1.0 | + 200.0% | + 75.0% | 5 | + 66.7% | - 28.6% |
| \$250,000-\$349,999 | 1 | - 66.7% | - 66.7% | 0.5 | - 83.3% | - 66.7% | 2 | + 100.0% | 0.0% |
| \$350,000-\$499,999 | 4 | — | — | 2.0 | — | — | 2 | — | — |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 10 | + 150.0% | + 42.9% | 1.1 | + 11.1% | + 42.9% | 9 | + 125.0% | 0.0% |

Showings

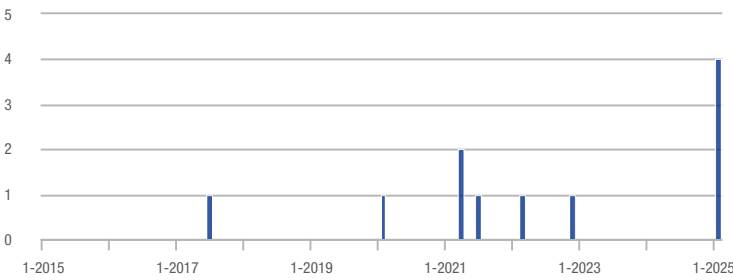
\$249,999 and below



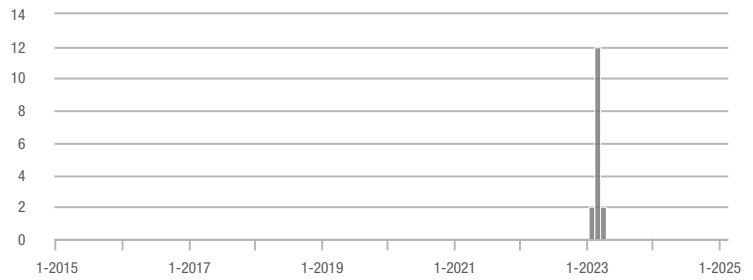
\$250,000-\$349,999



\$350,000-\$499,999

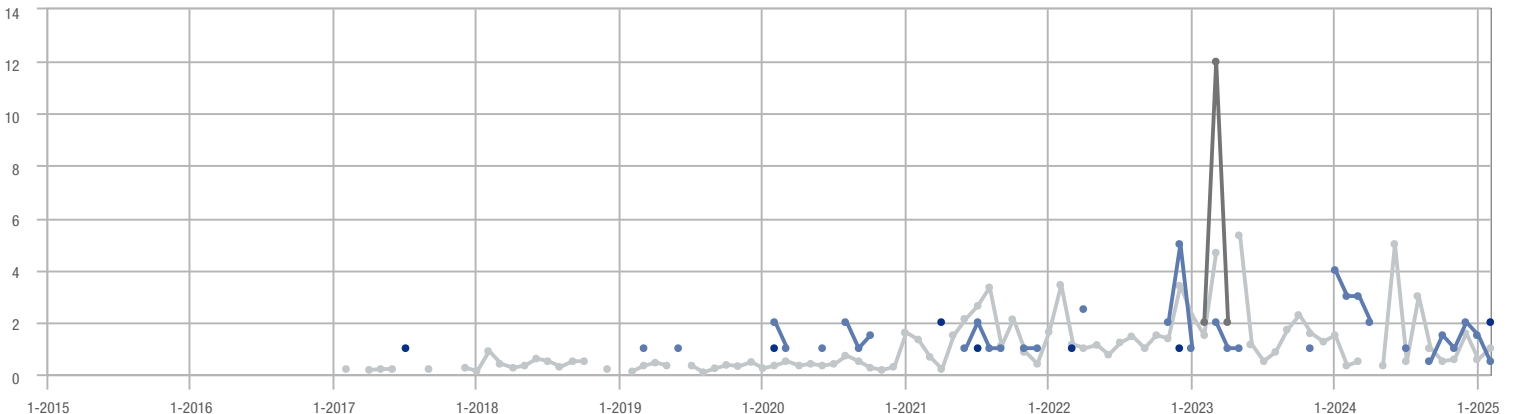


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

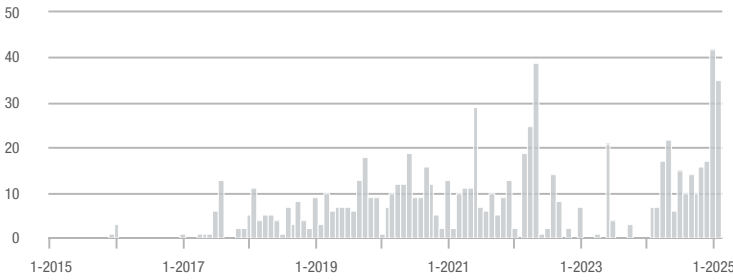


West Point (unincorporated town)

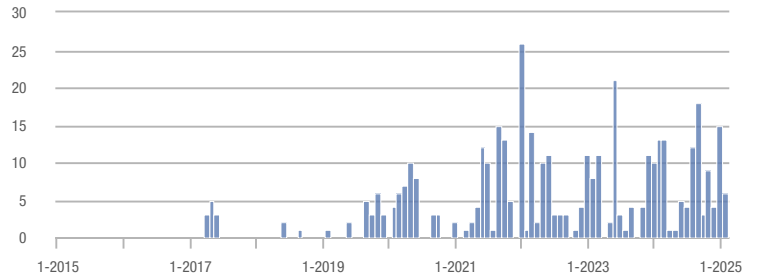
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 35 | + 400.0% | - 16.7% | 7.0 | + 200.0% | 0.0% | 5 | + 66.7% | - 16.7% |
| \$250,000-\$349,999 | 6 | - 53.8% | - 60.0% | 6.0 | + 130.8% | - 20.0% | 1 | - 80.0% | - 50.0% |
| \$350,000-\$499,999 | 4 | - 20.0% | - 50.0% | 0.8 | - 84.0% | - 60.0% | 5 | + 400.0% | + 25.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 45 | + 80.0% | - 30.8% | 4.1 | + 47.3% | - 24.5% | 11 | + 22.2% | - 8.3% |

Showings

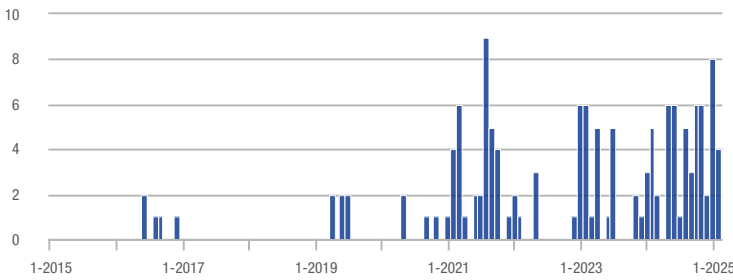
\$249,999 and below



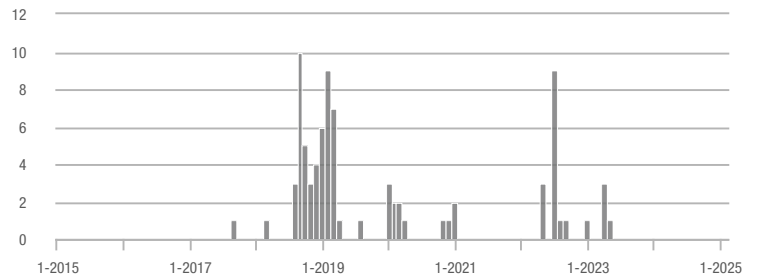
\$250,000-\$349,999



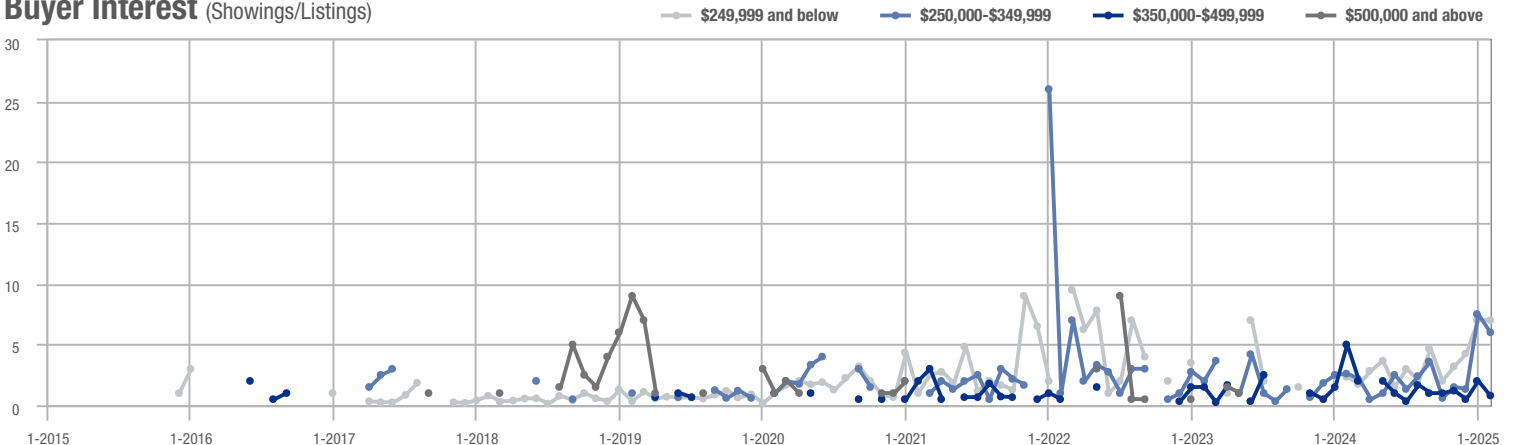
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

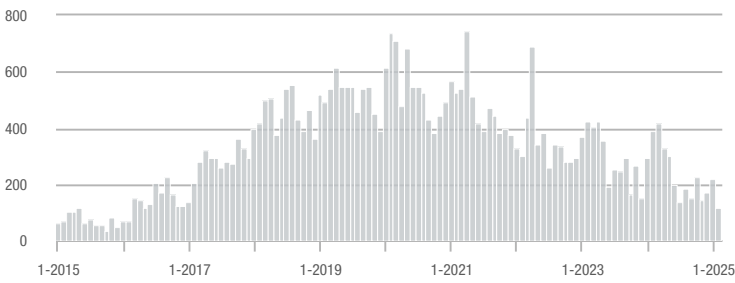


MLS Area 10

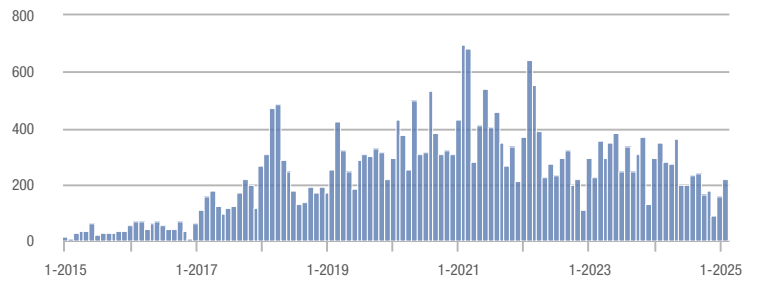
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 118 | - 69.7% | - 46.4% | 3.5 | - 46.5% | - 24.3% | 34 | - 43.3% | - 29.2% |
| \$250,000-\$349,999 | 221 | - 36.3% | + 39.0% | 6.0 | - 39.8% | + 27.7% | 37 | + 5.7% | + 8.8% |
| \$350,000-\$499,999 | 274 | - 17.2% | - 5.5% | 4.5 | - 24.0% | - 13.3% | 61 | + 8.9% | + 8.9% |
| \$500,000 and above | 420 | - 2.1% | - 0.9% | 5.5 | - 21.2% | + 0.3% | 77 | + 24.2% | - 1.3% |
| Total | 1,033 | - 30.9% | - 5.5% | 4.9 | - 29.6% | - 2.3% | 209 | - 1.9% | - 3.2% |

Showings

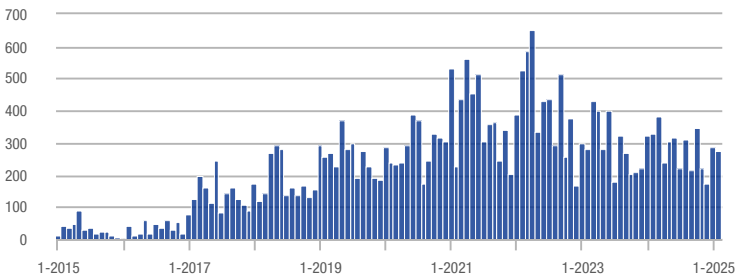
\$249,999 and below



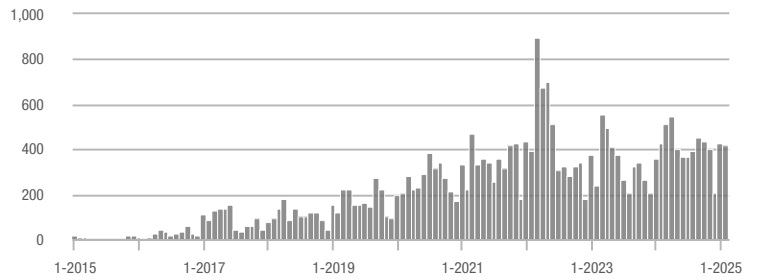
\$250,000-\$349,999



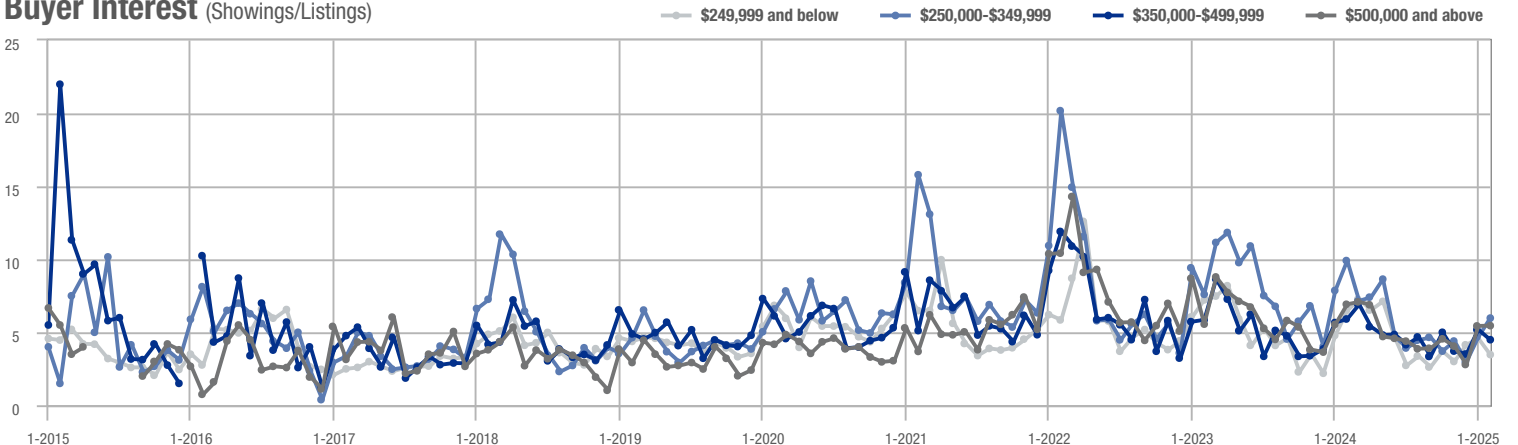
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

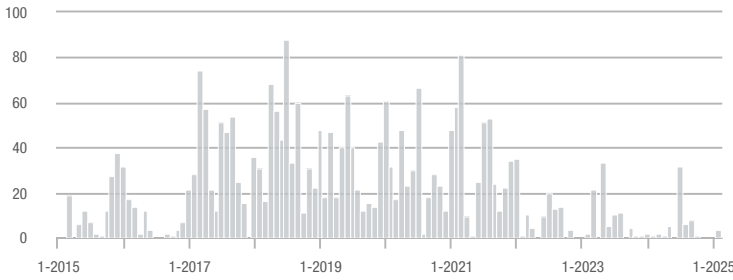


MLS Area 20

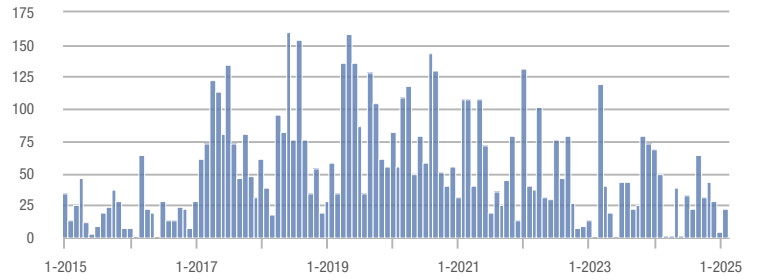
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 3 | + 200.0% | — | 3.0 | + 500.0% | — | 1 | - 50.0% | 0.0% |
| \$250,000-\$349,999 | 23 | - 54.0% | + 475.0% | 7.7 | - 54.0% | + 91.7% | 3 | 0.0% | + 200.0% |
| \$350,000-\$499,999 | 31 | - 40.4% | - 26.2% | 15.5 | + 78.8% | + 10.7% | 2 | - 66.7% | - 33.3% |
| \$500,000 and above | 269 | - 3.9% | - 15.1% | 7.1 | - 34.3% | - 33.0% | 38 | + 46.2% | + 26.7% |
| Total | 326 | - 14.9% | - 10.2% | 7.4 | - 28.4% | - 28.6% | 44 | + 18.9% | + 25.7% |

Showings

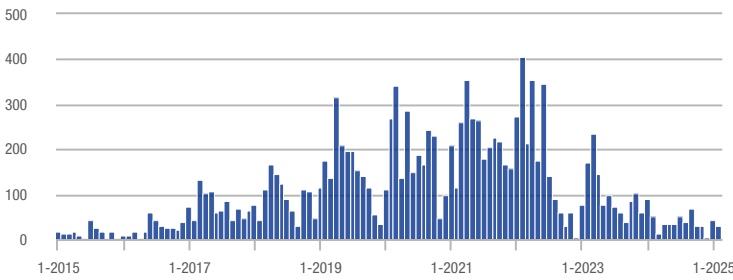
\$249,999 and below



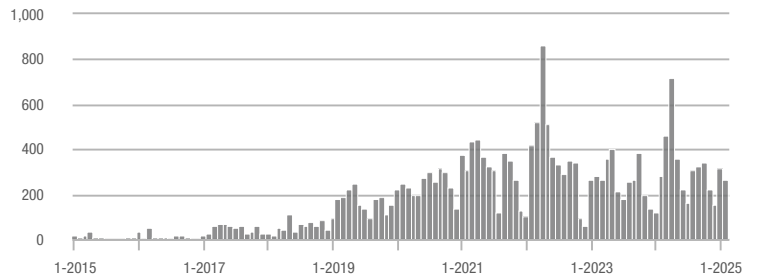
\$250,000-\$349,999



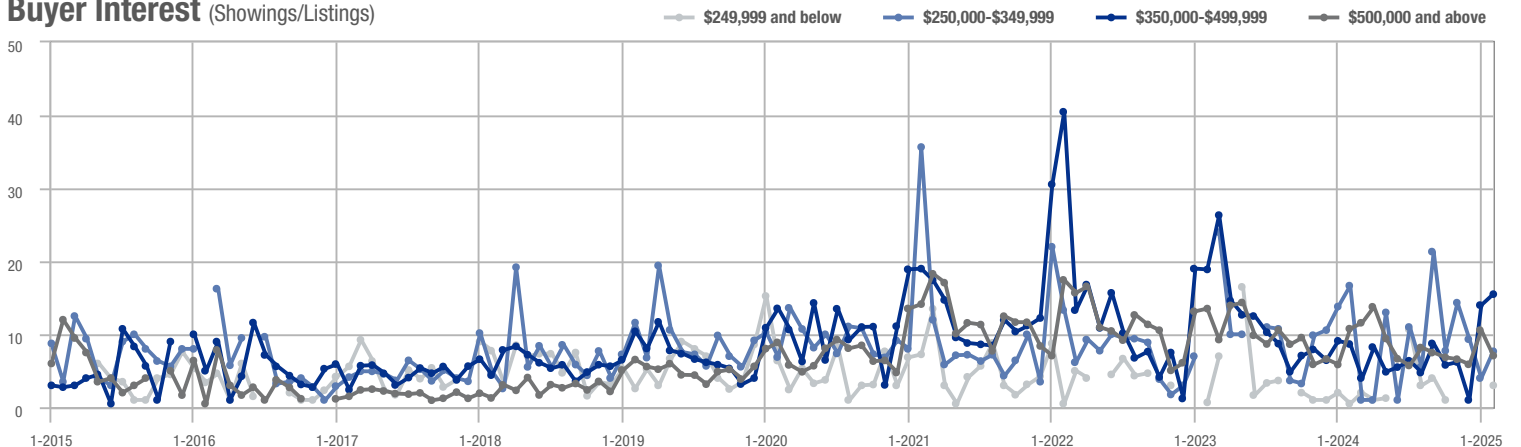
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

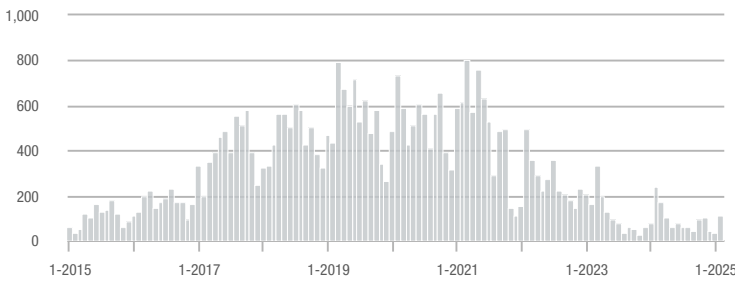


MLS Area 22

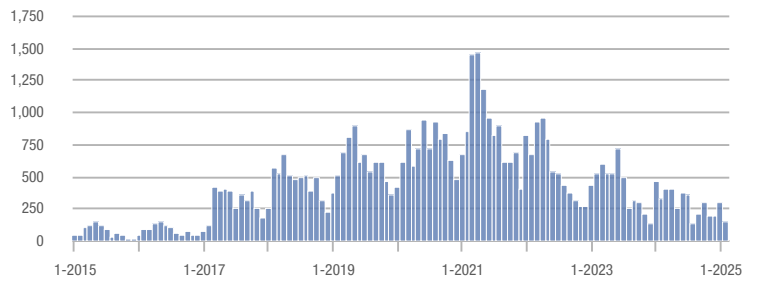
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 108 | - 55.6% | + 217.6% | 5.4 | - 57.8% | + 249.4% | 20 | + 5.3% | - 9.1% |
| \$250,000-\$349,999 | 156 | - 52.4% | - 46.9% | 6.2 | - 39.1% | - 34.2% | 25 | - 21.9% | - 19.4% |
| \$350,000-\$499,999 | 606 | - 15.8% | + 39.6% | 12.6 | + 26.3% | + 45.4% | 48 | - 33.3% | - 4.0% |
| \$500,000 and above | 645 | - 8.4% | + 67.1% | 9.0 | + 15.8% | + 41.6% | 72 | - 20.9% | + 18.0% |
| Total | 1,515 | - 24.1% | + 32.0% | 9.2 | - 1.5% | + 31.2% | 165 | - 22.9% | + 0.6% |

Showings

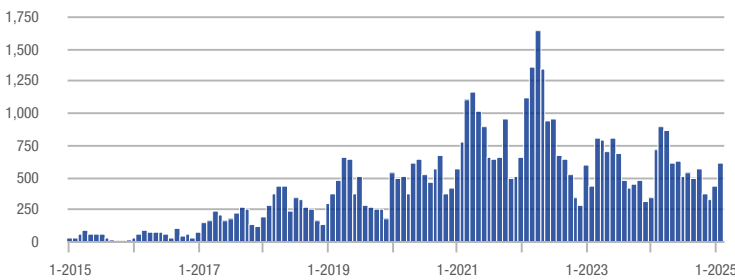
\$249,999 and below



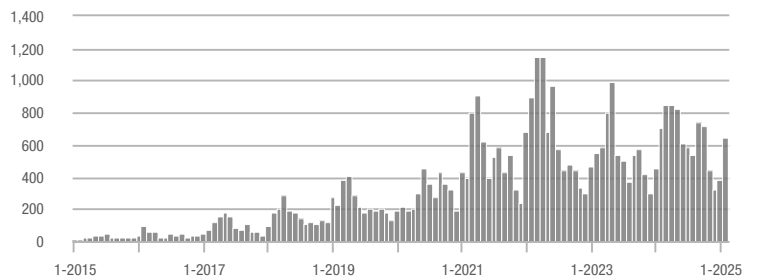
\$250,000-\$349,999



\$350,000-\$499,999

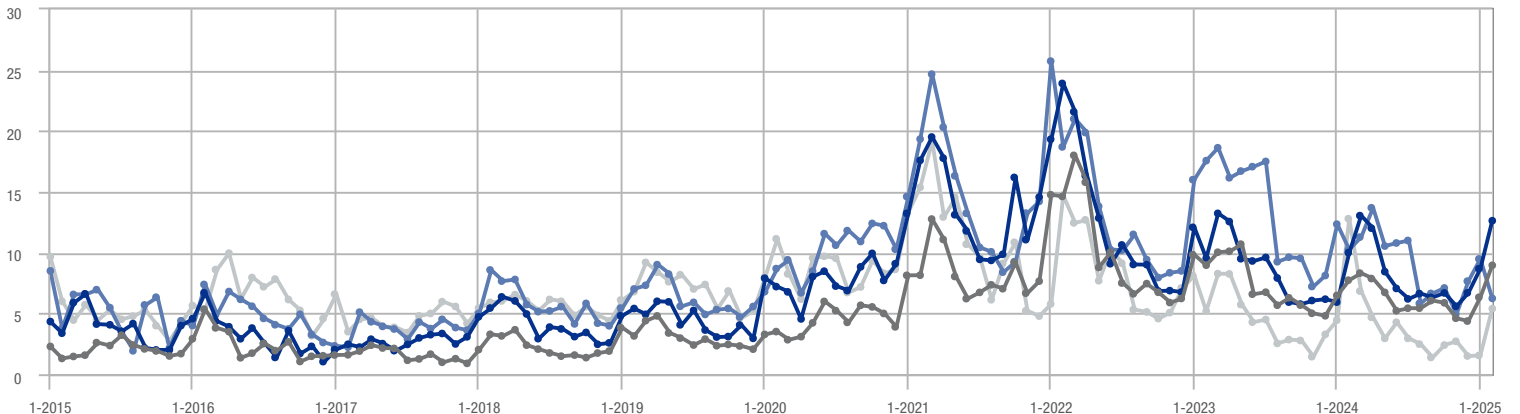


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

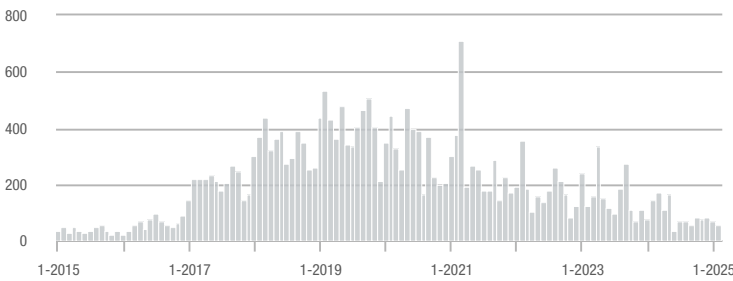


MLS Area 30

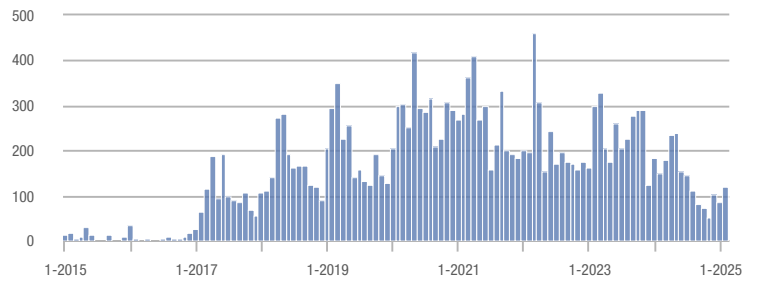
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 57 | - 61.0% | - 16.2% | 3.2 | - 56.6% | + 2.5% | 18 | - 10.0% | - 18.2% |
| \$250,000-\$349,999 | 118 | - 21.9% | + 35.6% | 9.1 | - 9.8% | + 35.6% | 13 | - 13.3% | 0.0% |
| \$350,000-\$499,999 | 273 | + 35.8% | + 18.2% | 6.2 | - 4.3% | + 4.8% | 44 | + 41.9% | + 12.8% |
| \$500,000 and above | 129 | - 27.1% | + 65.4% | 5.6 | - 36.6% | + 51.0% | 23 | + 15.0% | + 9.5% |
| Total | 577 | - 14.5% | + 24.4% | 5.9 | - 25.0% | + 20.5% | 98 | + 14.0% | + 3.2% |

Showings

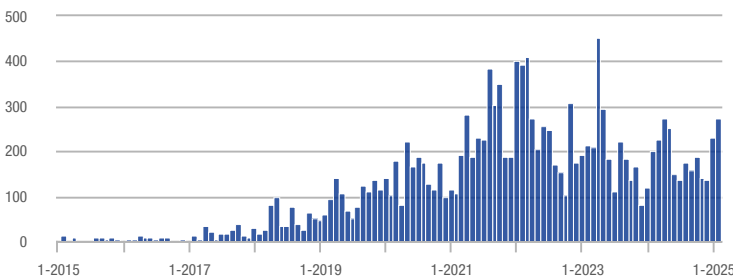
\$249,999 and below



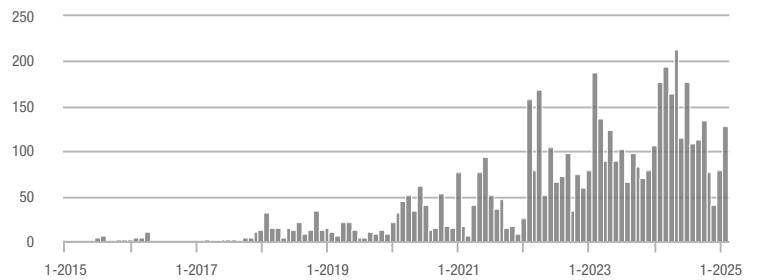
\$250,000-\$349,999



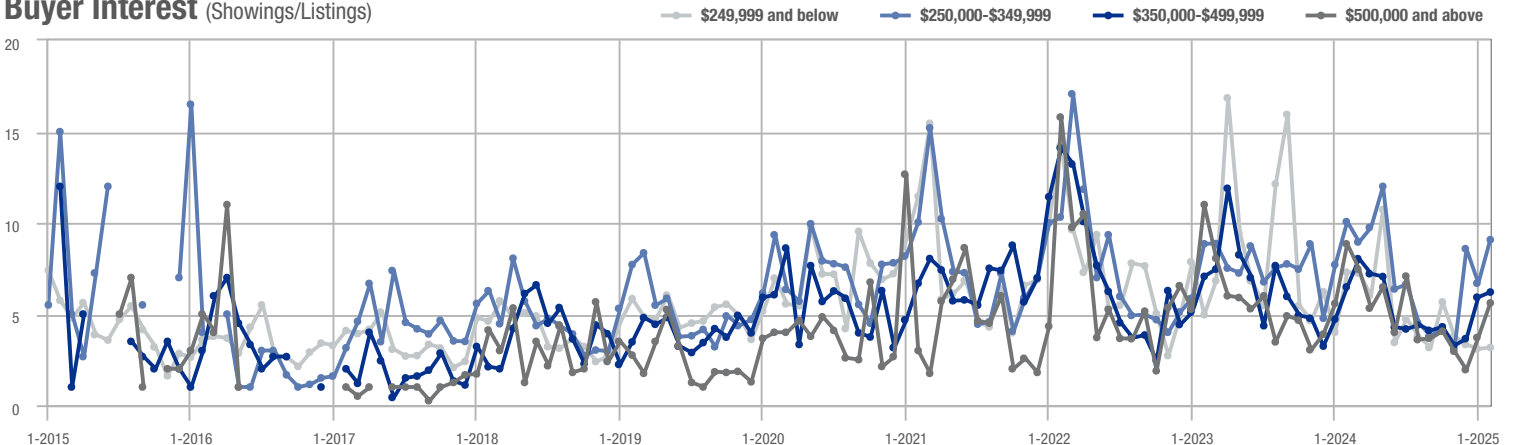
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

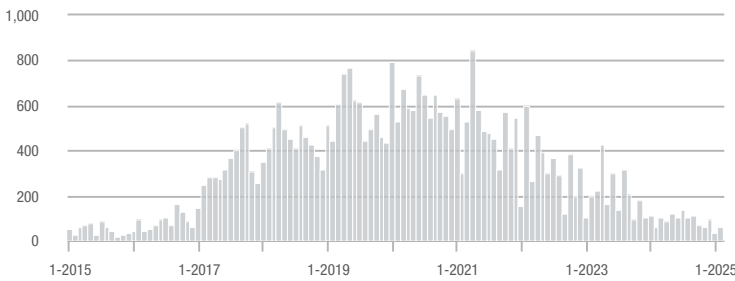


MLS Area 32

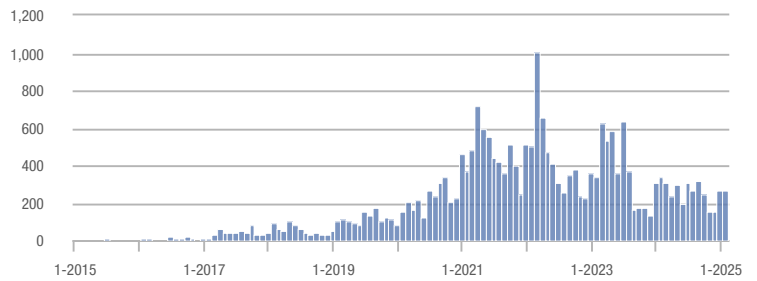
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 64 | 0.0% | + 113.3% | 9.1 | + 157.1% | + 143.8% | 7 | - 61.1% | - 12.5% |
| \$250,000-\$349,999 | 267 | - 21.7% | + 0.4% | 12.1 | - 3.9% | + 0.4% | 22 | - 18.5% | 0.0% |
| \$350,000-\$499,999 | 316 | + 42.3% | + 28.5% | 9.3 | + 21.4% | + 36.0% | 34 | + 17.2% | - 5.6% |
| \$500,000 and above | 44 | + 780.0% | + 22.2% | 4.9 | - 2.2% | + 8.6% | 9 | + 800.0% | + 12.5% |
| Total | 691 | + 9.3% | + 19.6% | 9.6 | + 13.9% | + 22.9% | 72 | - 4.0% | - 2.7% |

Showings

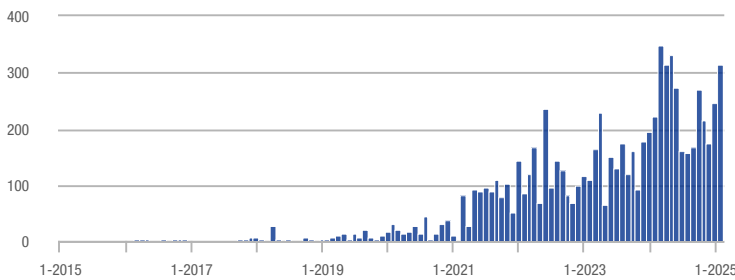
\$249,999 and below



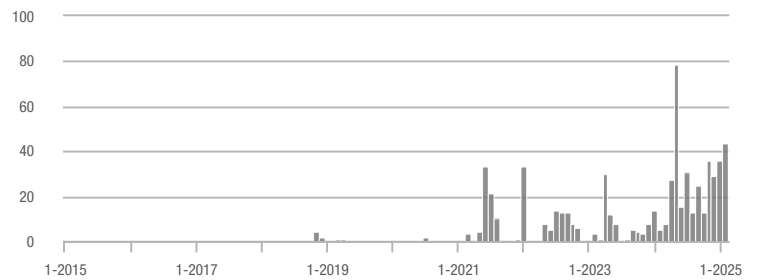
\$250,000-\$349,999



\$350,000-\$499,999

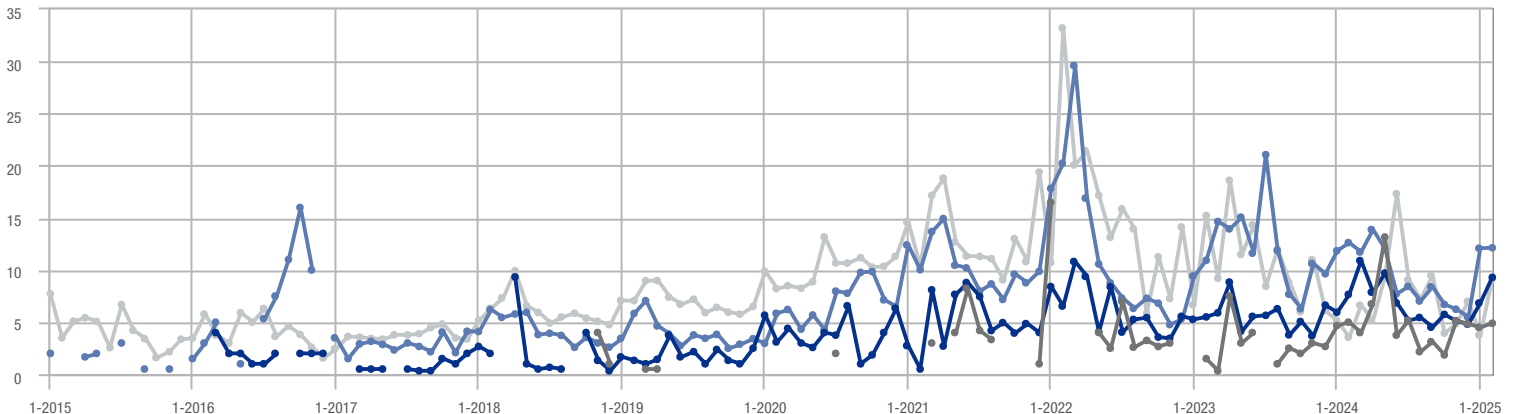


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

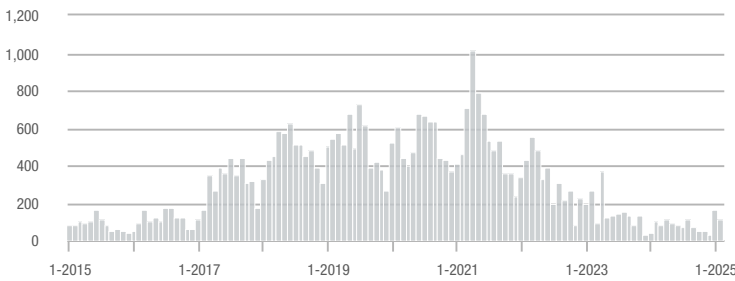


MLS Area 34

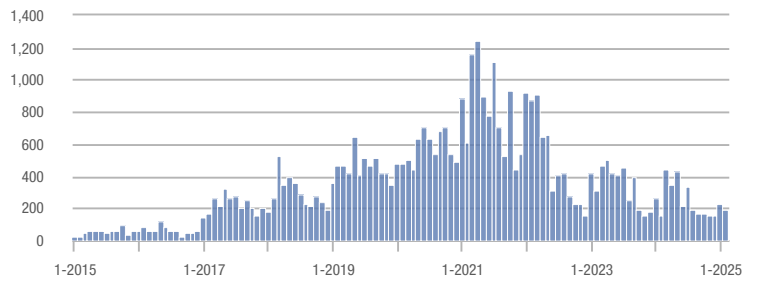
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 111 | + 6.7% | - 30.6% | 5.0 | + 21.3% | - 27.5% | 22 | - 12.0% | - 4.3% |
| \$250,000-\$349,999 | 189 | + 20.4% | - 17.1% | 8.2 | - 5.8% | - 31.5% | 23 | + 27.8% | + 21.1% |
| \$350,000-\$499,999 | 199 | - 41.3% | - 24.3% | 4.4 | - 55.6% | - 19.3% | 45 | + 32.4% | - 6.3% |
| \$500,000 and above | 415 | - 6.3% | + 5.1% | 7.7 | - 4.6% | + 7.0% | 54 | - 1.8% | - 1.8% |
| Total | 914 | - 12.4% | - 12.6% | 6.3 | - 19.7% | - 12.0% | 144 | + 9.1% | - 0.7% |

Showings

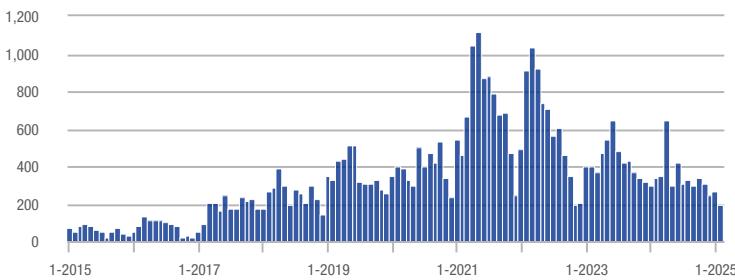
\$249,999 and below



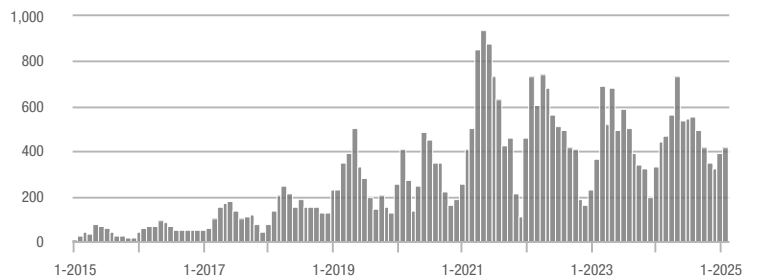
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

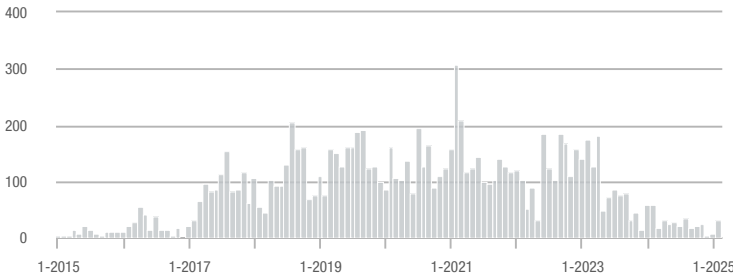


MLS Area 36

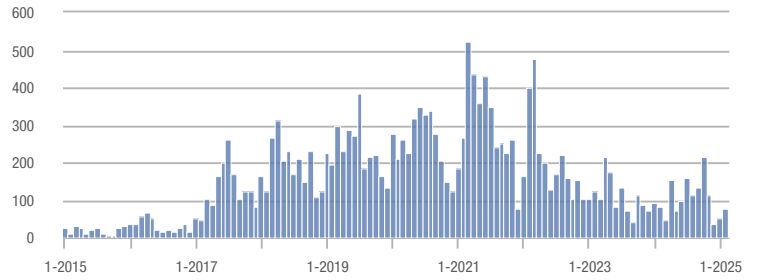
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 31 | - 45.6% | + 416.7% | 3.4 | + 8.8% | + 474.1% | 9 | - 50.0% | - 10.0% |
| \$250,000-\$349,999 | 77 | - 6.1% | + 57.1% | 5.5 | - 6.1% | + 102.0% | 14 | 0.0% | - 22.2% |
| \$350,000-\$499,999 | 111 | - 44.2% | - 27.0% | 4.8 | - 15.1% | - 4.7% | 23 | - 34.3% | - 23.3% |
| \$500,000 and above | 182 | + 5.8% | - 3.2% | 2.3 | - 5.0% | + 5.5% | 78 | + 11.4% | - 8.2% |
| Total | 401 | - 21.4% | + 1.5% | 3.2 | - 13.1% | + 17.1% | 124 | - 9.5% | - 13.3% |

Showings

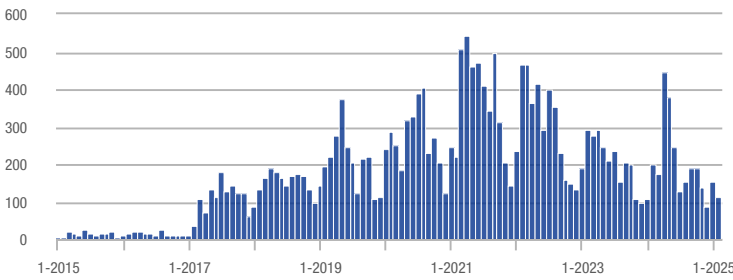
\$249,999 and below



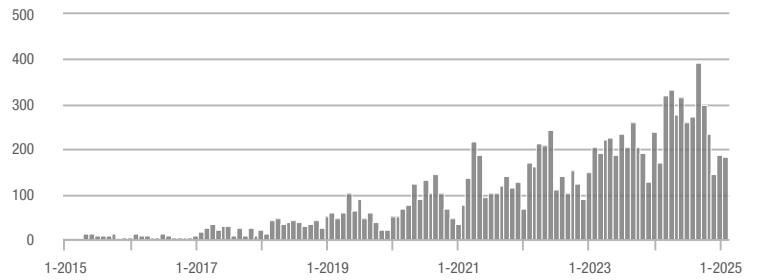
\$250,000-\$349,999



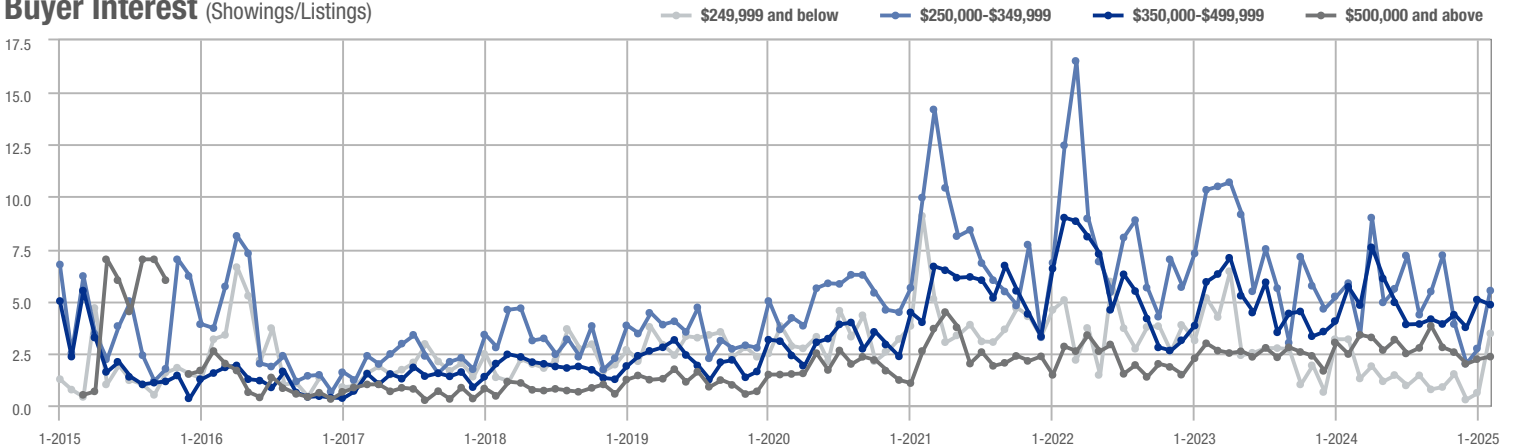
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

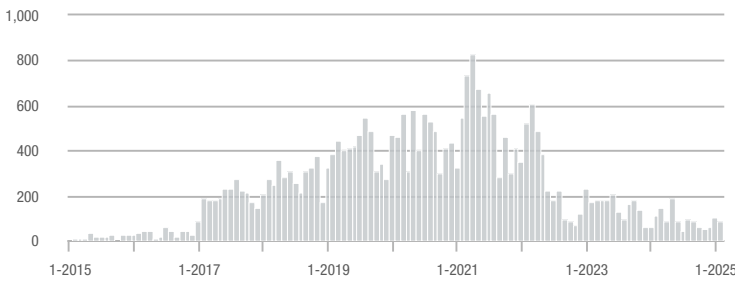


MLS Area 40

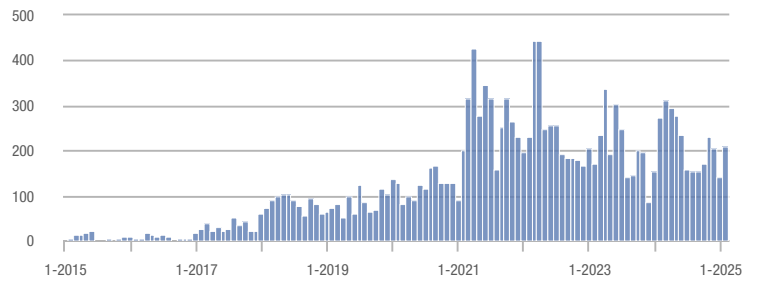
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 88 | - 20.7% | - 12.9% | 5.5 | + 9.0% | + 3.5% | 16 | - 27.3% | - 15.8% |
| \$250,000-\$349,999 | 210 | - 23.4% | + 50.0% | 7.8 | - 23.4% | + 61.1% | 27 | 0.0% | - 6.9% |
| \$350,000-\$499,999 | 138 | - 11.5% | - 10.4% | 3.1 | - 23.6% | - 2.2% | 44 | + 15.8% | - 8.3% |
| \$500,000 and above | 33 | + 22.2% | + 32.0% | 2.5 | + 22.2% | + 32.0% | 13 | 0.0% | 0.0% |
| Total | 469 | - 17.4% | + 11.7% | 4.7 | - 17.4% | + 21.7% | 100 | 0.0% | - 8.3% |

Showings

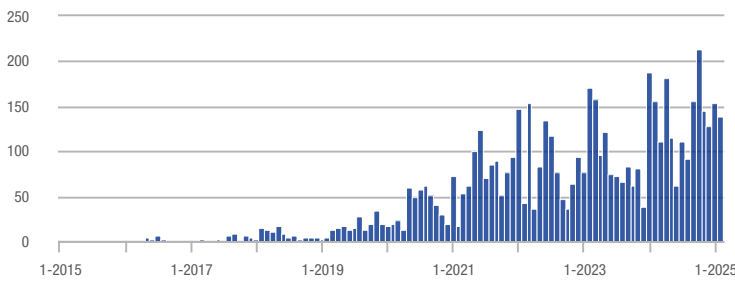
\$249,999 and below



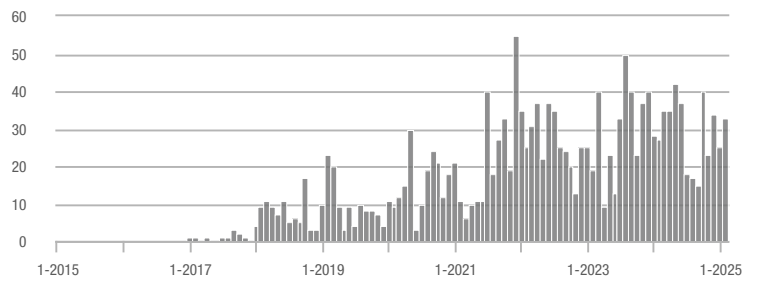
\$250,000-\$349,999



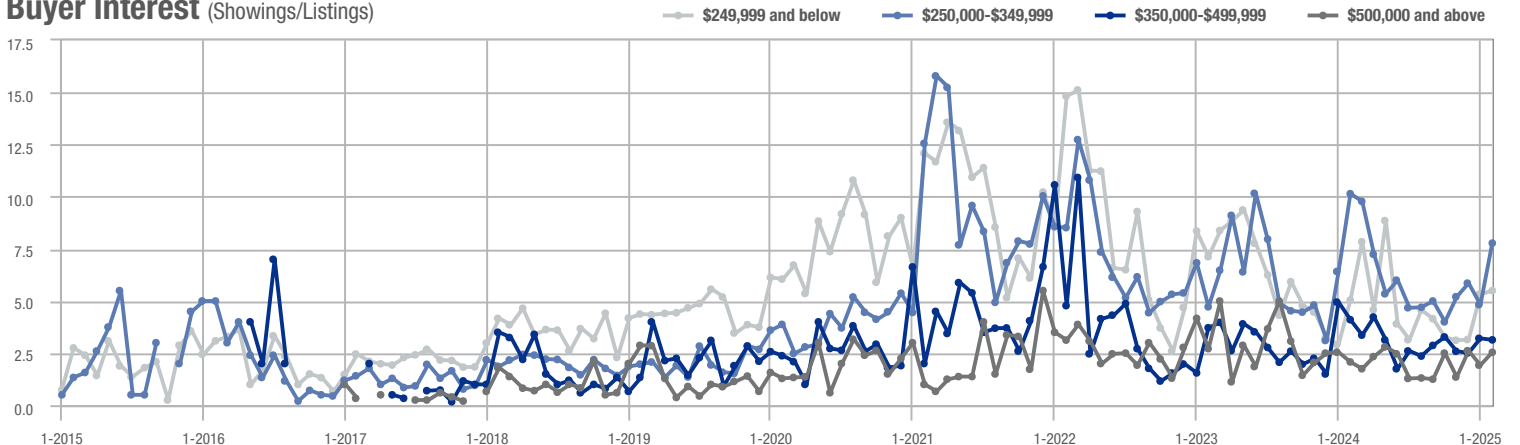
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

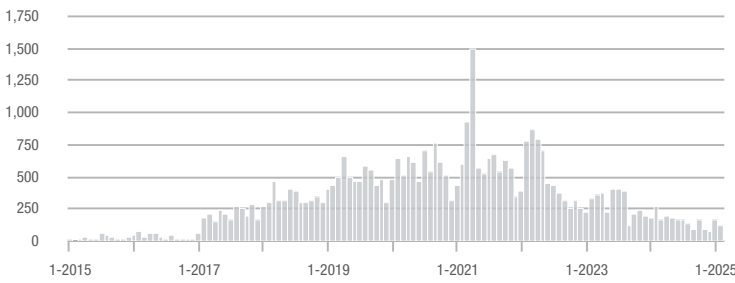


MLS Area 42

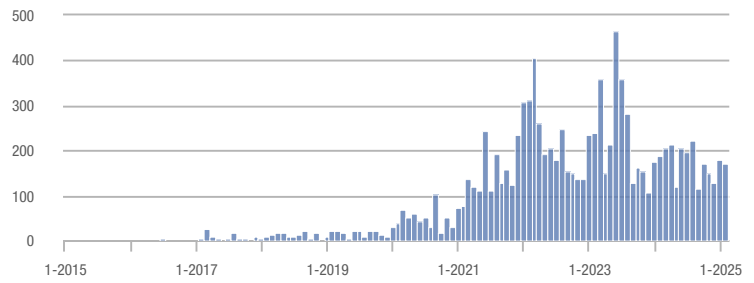
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 124 | - 54.1% | - 27.5% | 4.4 | - 47.5% | - 24.9% | 28 | - 12.5% | - 3.4% |
| \$250,000-\$349,999 | 171 | - 10.0% | - 5.5% | 4.9 | - 25.4% | - 24.4% | 35 | + 20.7% | + 25.0% |
| \$350,000-\$499,999 | 32 | - 48.4% | - 28.9% | 4.6 | + 3.2% | - 8.6% | 7 | - 50.0% | - 22.2% |
| \$500,000 and above | 0 | — | — | — | — | — | 1 | - 66.7% | 0.0% |
| Total | 327 | - 37.6% | - 17.6% | 4.6 | - 31.4% | - 22.3% | 71 | - 9.0% | + 6.0% |

Showings

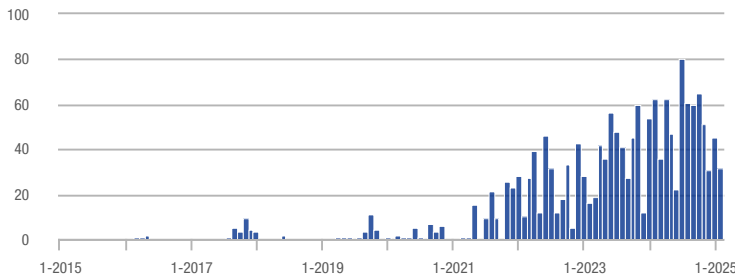
\$249,999 and below



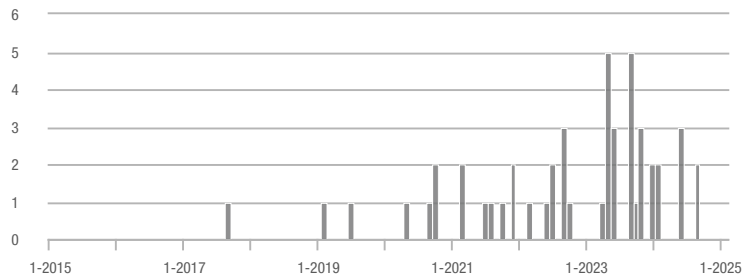
\$250,000-\$349,999



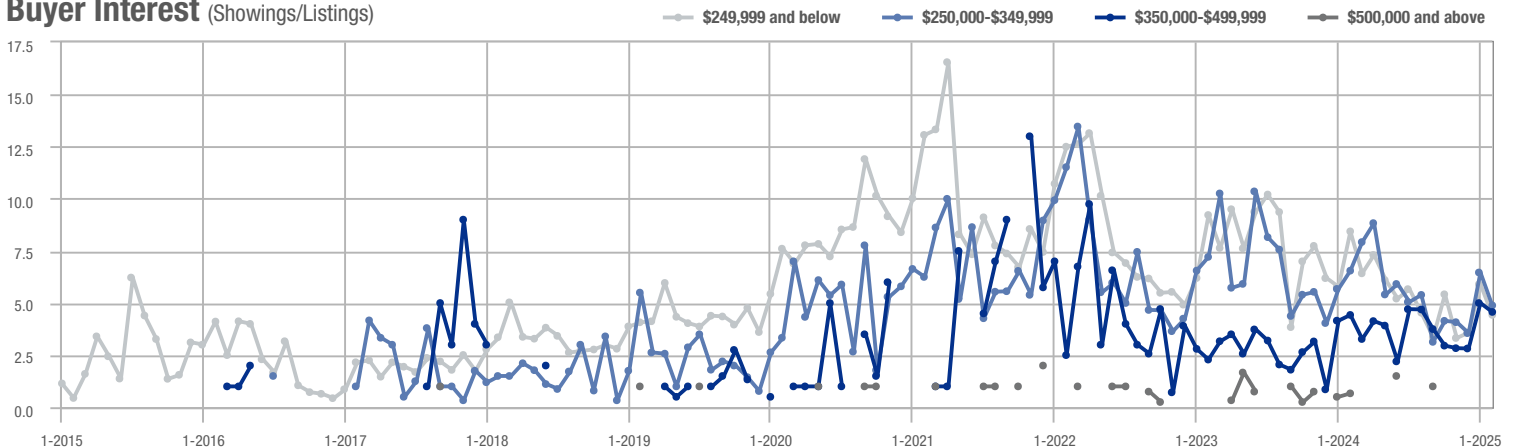
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

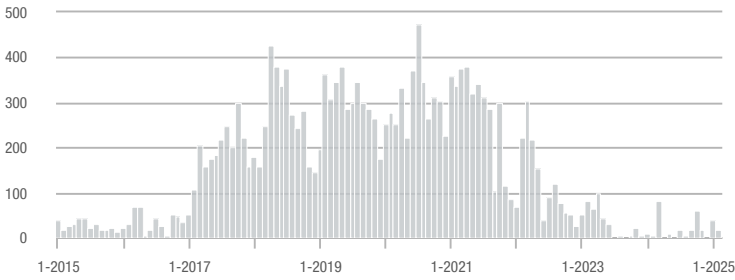


MLS Area 44

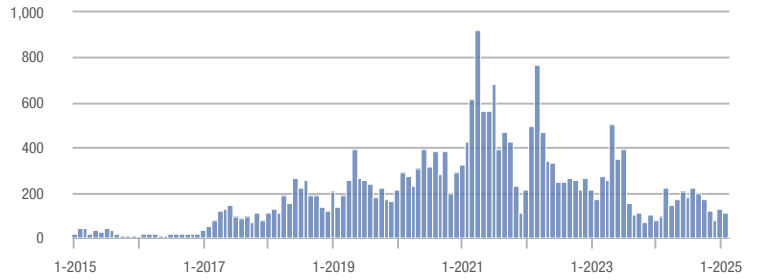
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 18 | + 260.0% | - 51.4% | 2.3 | + 215.0% | - 33.1% | 8 | + 14.3% | - 27.3% |
| \$250,000-\$349,999 | 115 | + 25.0% | - 9.4% | 7.2 | - 14.1% | + 13.2% | 16 | + 45.5% | - 20.0% |
| \$350,000-\$499,999 | 300 | + 16.3% | + 23.0% | 7.0 | - 5.4% | + 5.8% | 43 | + 22.9% | + 16.2% |
| \$500,000 and above | 58 | - 48.2% | + 23.4% | 2.0 | 0.0% | + 10.6% | 29 | - 48.2% | + 11.5% |
| Total | 491 | + 5.1% | + 7.9% | 5.1 | + 19.4% | + 5.7% | 96 | - 11.9% | + 2.1% |

Showings

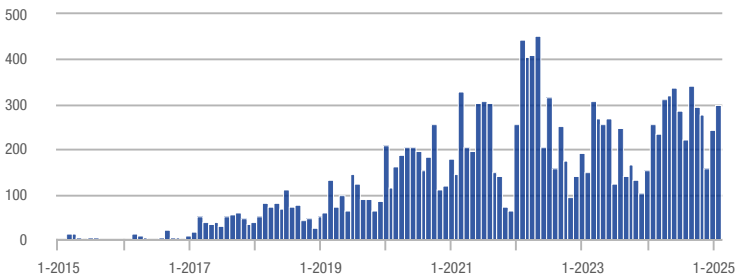
\$249,999 and below



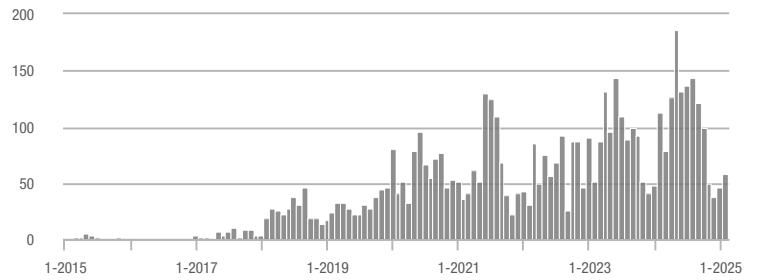
\$250,000-\$349,999



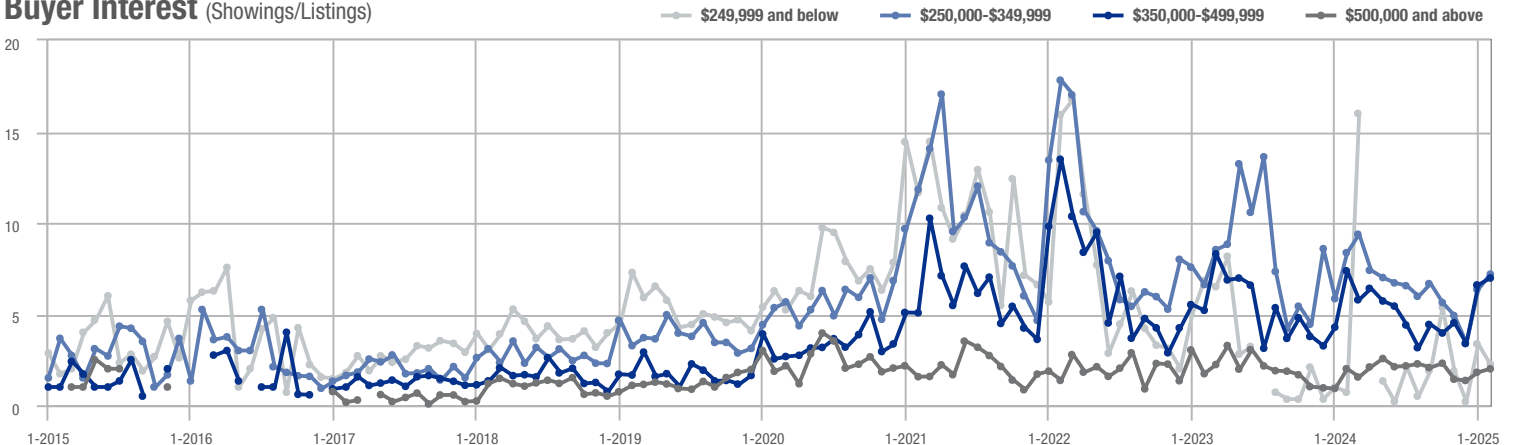
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

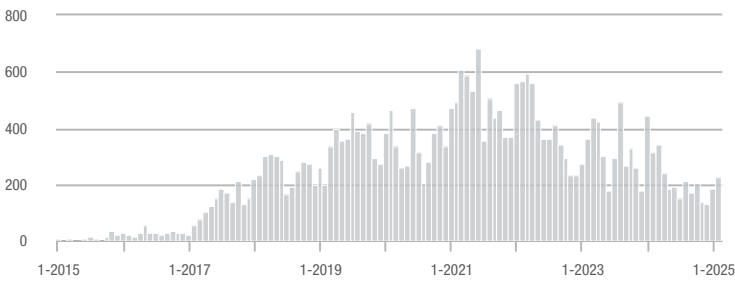


MLS Area 50

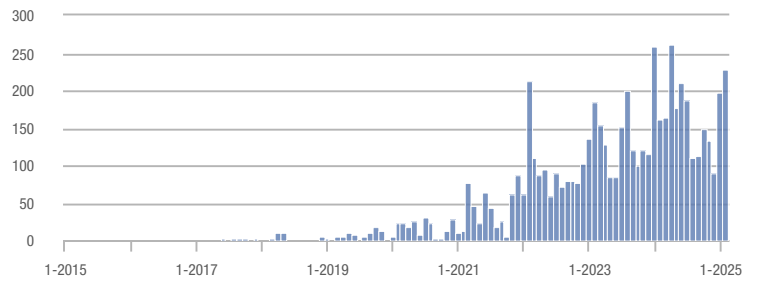
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 224 | - 28.4% | + 21.1% | 6.2 | - 28.4% | + 27.8% | 36 | 0.0% | - 5.3% |
| \$250,000-\$349,999 | 227 | + 40.1% | + 14.6% | 6.1 | + 13.6% | + 30.1% | 37 | + 23.3% | - 11.9% |
| \$350,000-\$499,999 | 44 | + 33.3% | - 8.3% | 3.7 | + 66.7% | + 14.6% | 12 | - 20.0% | - 20.0% |
| \$500,000 and above | 0 | — | — | — | — | — | 0 | — | — |
| Total | 495 | - 2.6% | + 14.8% | 5.8 | - 7.1% | + 29.7% | 85 | + 4.9% | - 11.5% |

Showings

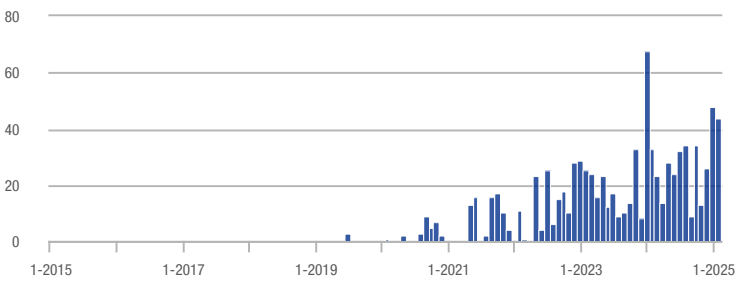
\$249,999 and below



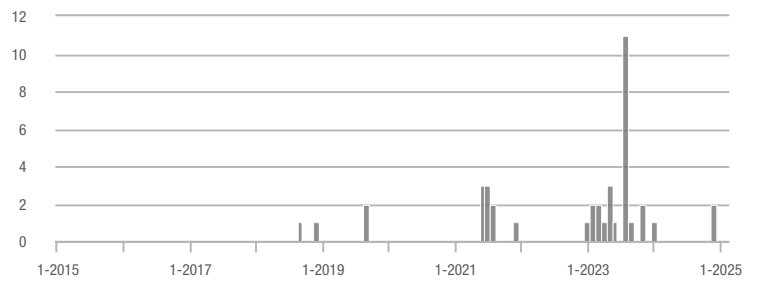
\$250,000-\$349,999



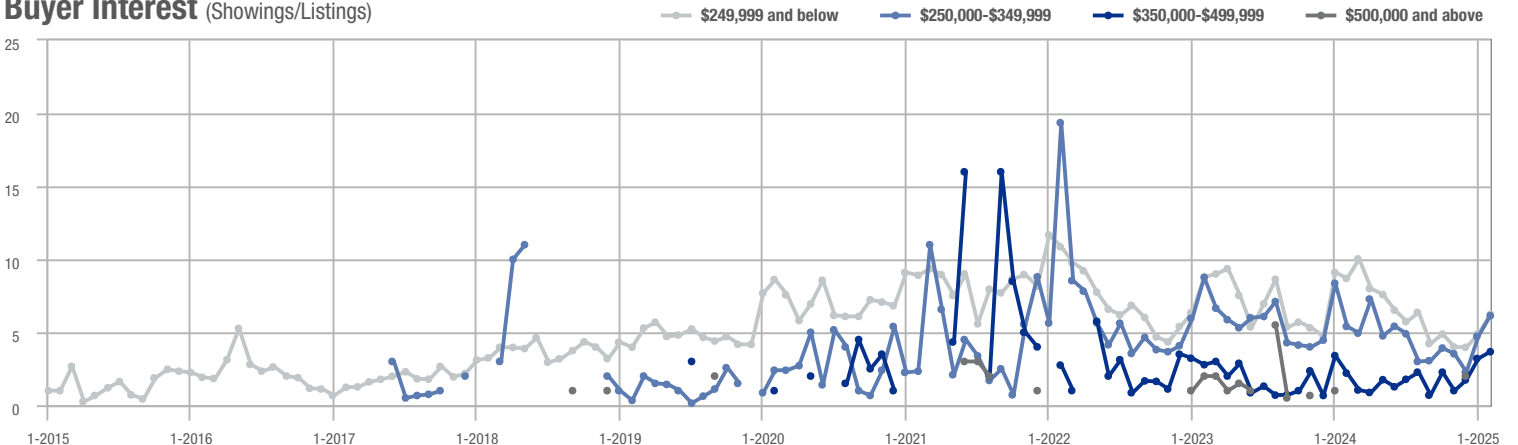
\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

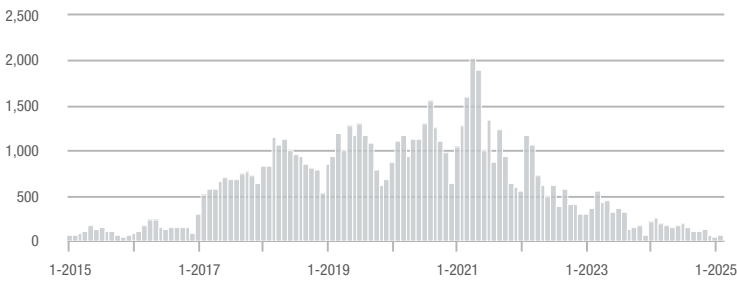


MLS Area 52

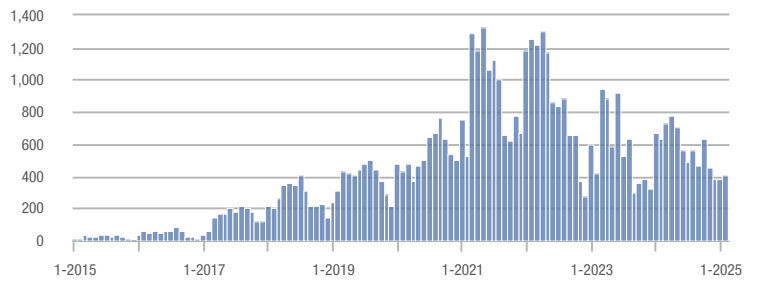
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 67 | - 73.6% | + 81.1% | 3.9 | - 58.1% | + 91.7% | 17 | - 37.0% | - 5.6% |
| \$250,000-\$349,999 | 405 | - 36.4% | + 4.7% | 6.9 | - 34.3% | + 11.7% | 59 | - 3.3% | - 6.3% |
| \$350,000-\$499,999 | 411 | + 22.0% | - 12.0% | 5.1 | + 23.5% | - 3.2% | 80 | - 1.2% | - 9.1% |
| \$500,000 and above | 97 | + 38.6% | + 51.6% | 3.2 | + 29.3% | + 46.5% | 30 | + 7.1% | + 3.4% |
| Total | 980 | - 24.5% | + 2.6% | 5.3 | - 20.0% | + 9.2% | 186 | - 5.6% | - 6.1% |

Showings

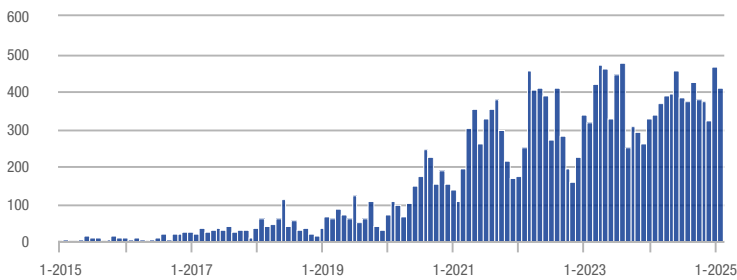
\$249,999 and below



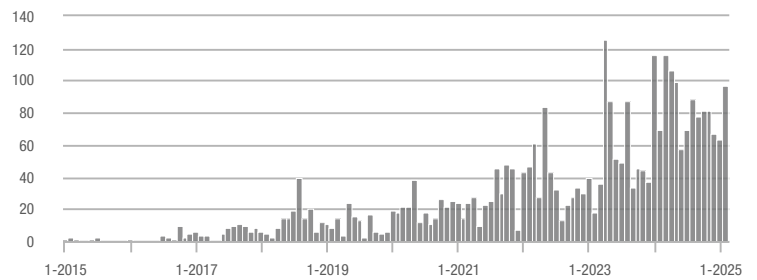
\$250,000-\$349,999



\$350,000-\$499,999

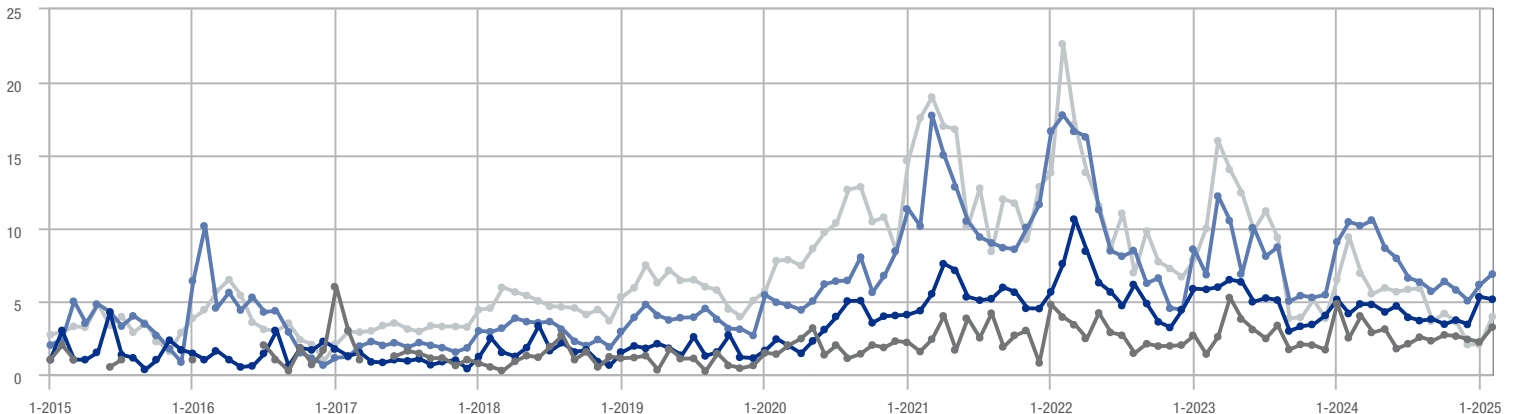


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

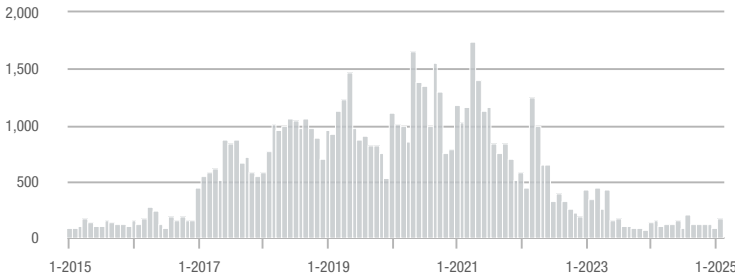


MLS Area 54

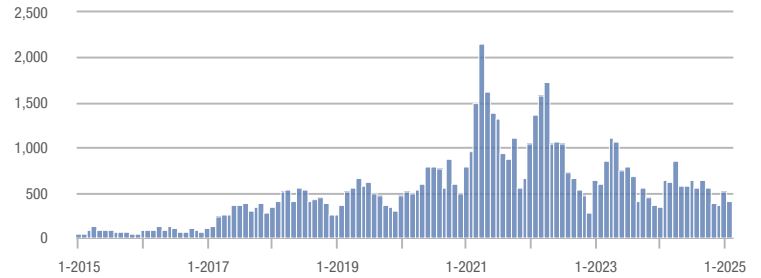
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 169 | + 5.6% | + 113.9% | 6.0 | + 47.1% | + 167.4% | 28 | - 28.2% | - 20.0% |
| \$250,000-\$349,999 | 404 | - 37.4% | - 20.5% | 6.6 | - 17.9% | - 8.7% | 61 | - 23.8% | - 12.9% |
| \$350,000-\$499,999 | 530 | + 33.2% | + 11.6% | 6.1 | + 4.1% | + 3.9% | 87 | + 27.9% | + 7.4% |
| \$500,000 and above | 202 | - 29.4% | - 40.4% | 3.0 | - 10.4% | - 26.2% | 67 | - 21.2% | - 19.3% |
| Total | 1,305 | - 12.4% | - 6.9% | 5.4 | - 1.9% | + 3.1% | 243 | - 10.7% | - 9.7% |

Showings

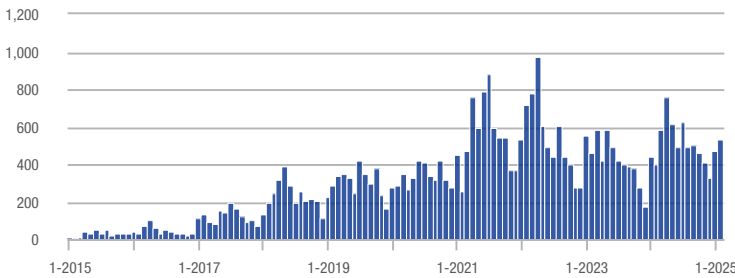
\$249,999 and below



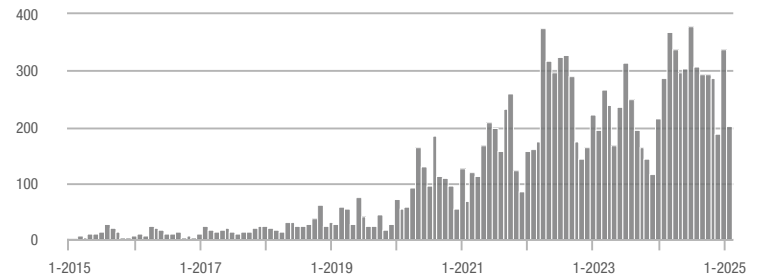
\$250,000-\$349,999



\$350,000-\$499,999

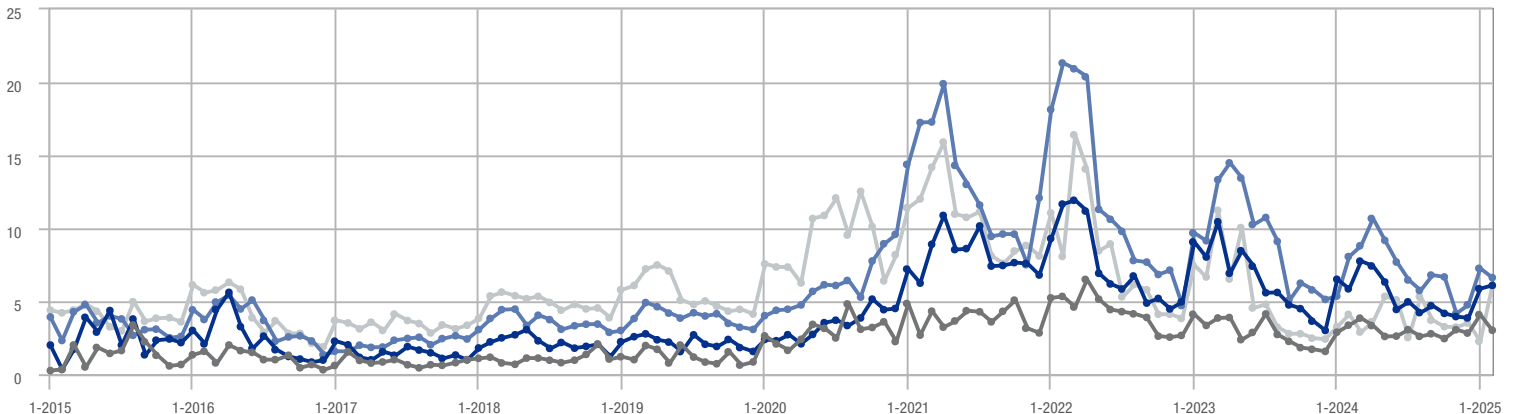


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

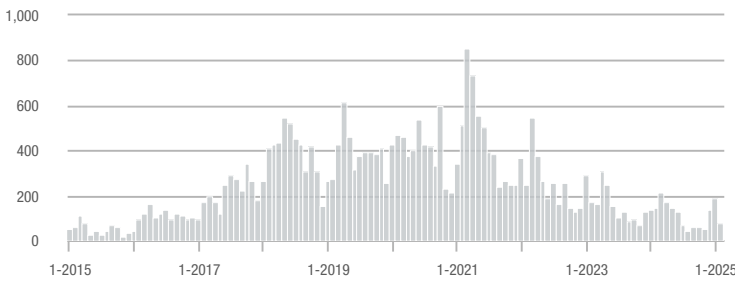


MLS Area 60

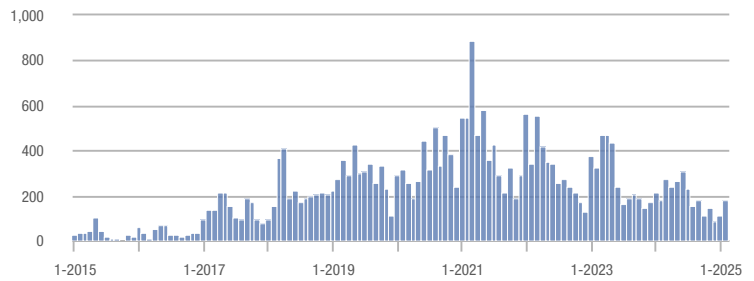
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 75 | - 49.3% | - 60.3% | 3.3 | - 42.7% | - 46.5% | 23 | - 11.5% | - 25.8% |
| \$250,000-\$349,999 | 177 | + 0.6% | + 53.9% | 4.7 | - 15.3% | + 17.5% | 38 | + 18.8% | + 31.0% |
| \$350,000-\$499,999 | 229 | + 0.4% | - 13.6% | 6.7 | - 46.8% | - 8.5% | 34 | + 88.9% | - 5.6% |
| \$500,000 and above | 236 | - 22.6% | + 37.2% | 6.4 | - 37.3% | + 15.0% | 37 | + 23.3% | + 19.4% |
| Total | 717 | - 16.3% | - 3.2% | 5.4 | - 32.8% | - 6.9% | 132 | + 24.5% | + 3.9% |

Showings

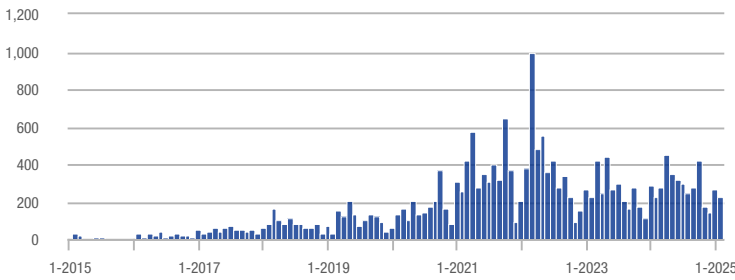
\$249,999 and below



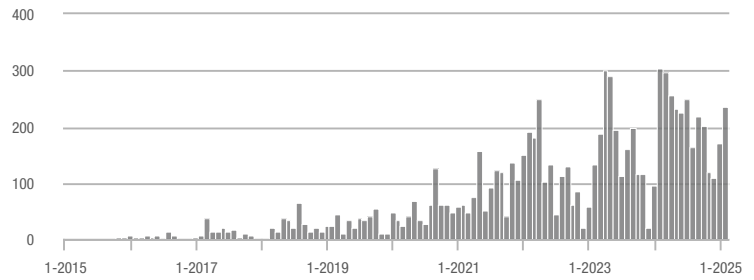
\$250,000-\$349,999



\$350,000-\$499,999

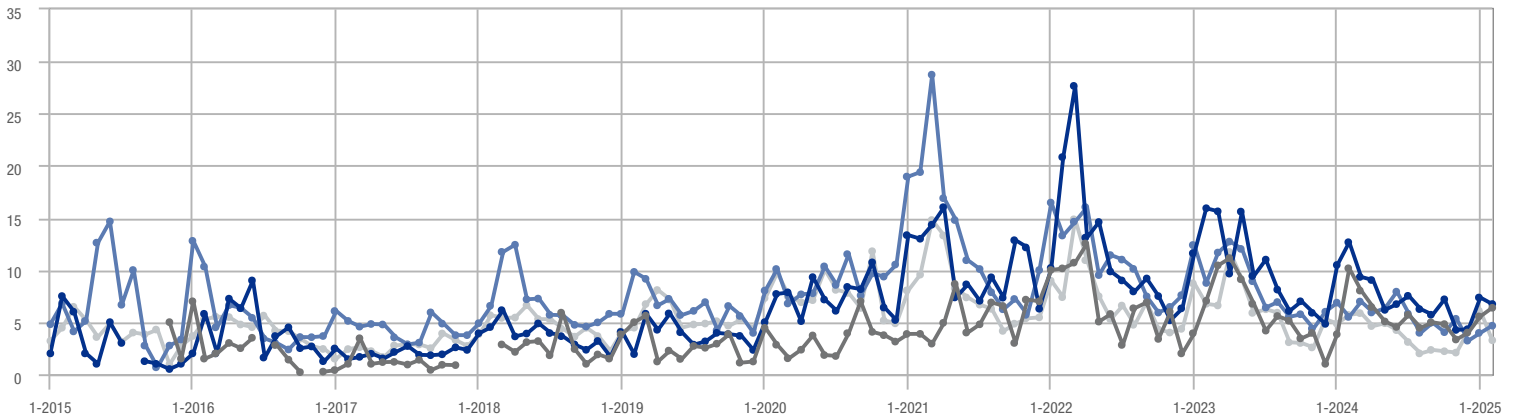


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

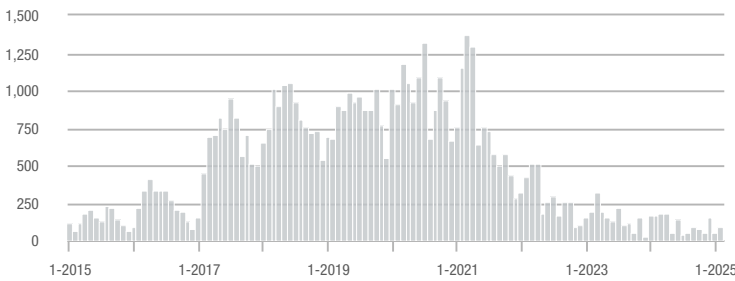


MLS Area 62

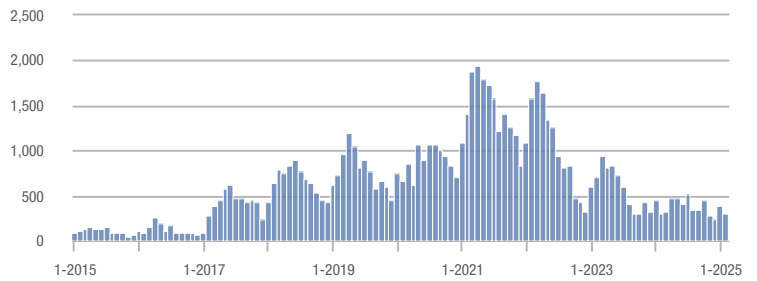
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 89 | - 48.3% | + 56.1% | 4.7 | - 51.0% | + 97.2% | 19 | + 5.6% | - 20.8% |
| \$250,000-\$349,999 | 303 | + 1.7% | - 19.4% | 9.2 | + 7.8% | + 0.1% | 33 | - 5.7% | - 19.5% |
| \$350,000-\$499,999 | 735 | + 13.6% | + 14.3% | 7.5 | + 17.1% | + 29.5% | 98 | - 3.0% | - 11.7% |
| \$500,000 and above | 589 | + 27.2% | + 73.2% | 4.7 | + 15.0% | + 64.9% | 125 | + 10.6% | + 5.0% |
| Total | 1,716 | + 8.6% | + 21.2% | 6.2 | + 5.4% | + 30.0% | 275 | + 3.0% | - 6.8% |

Showings

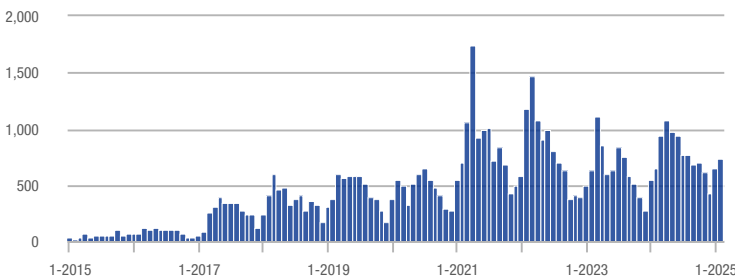
\$249,999 and below



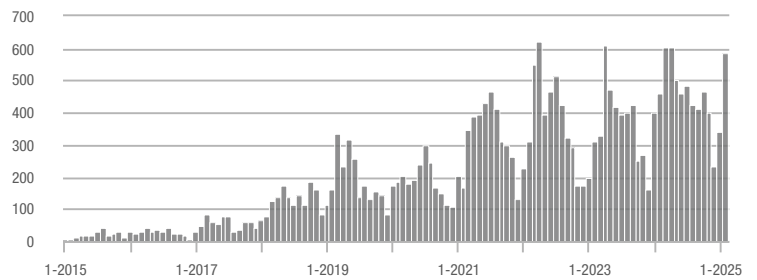
\$250,000-\$349,999



\$350,000-\$499,999

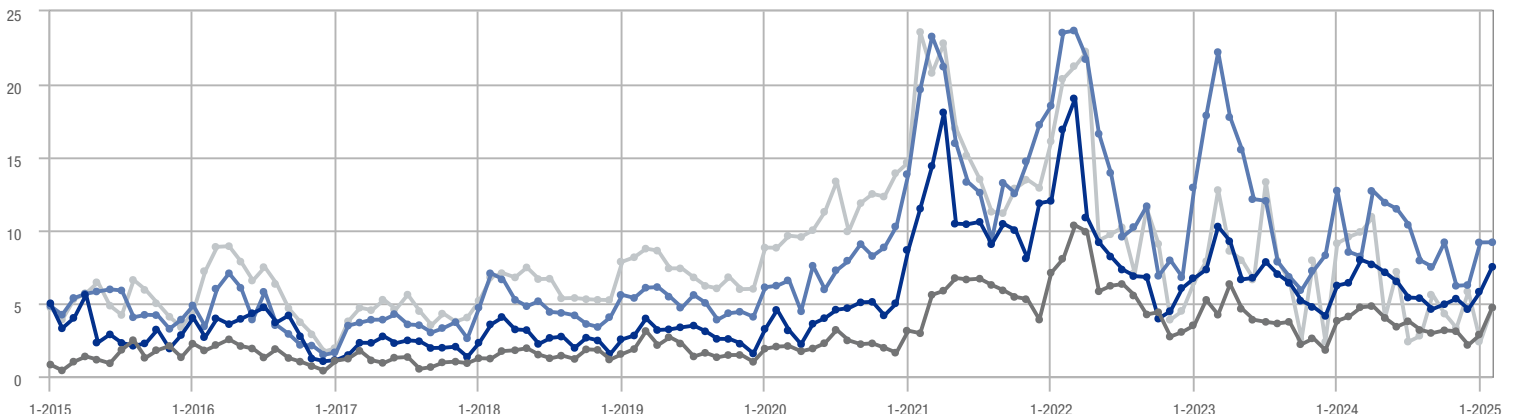


\$500,000 and above



Buyer Interest (Showings/Listings)

— \$249,999 and below — \$250,000-\$349,999 — \$350,000-\$499,999 — \$500,000 and above

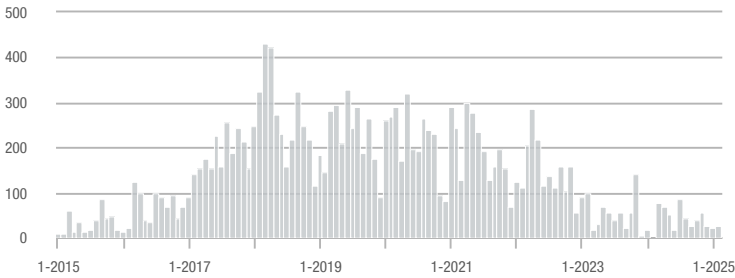


MLS Area 64

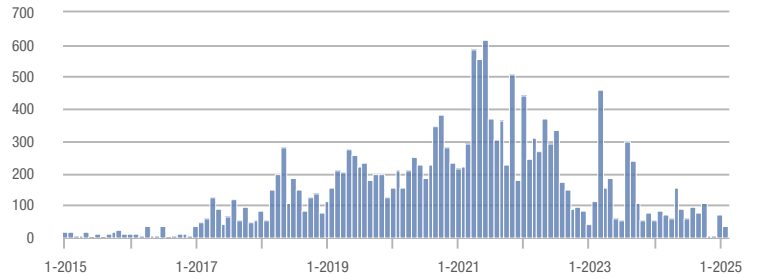
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|---------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change | February 2025 | Year-Over-Year Change | Month-Over-Month Change |
| \$249,999 and below | 24 | — | + 14.3% | 6.0 | — | + 14.3% | 4 | - 20.0% | 0.0% |
| \$250,000-\$349,999 | 33 | - 60.2% | - 53.5% | 6.6 | + 51.1% | - 53.5% | 5 | - 73.7% | 0.0% |
| \$350,000-\$499,999 | 134 | - 30.9% | - 16.8% | 10.3 | + 16.9% | + 34.4% | 13 | - 40.9% | - 38.1% |
| \$500,000 and above | 321 | + 5.6% | + 84.5% | 10.0 | - 17.5% | + 73.0% | 32 | + 28.0% | + 6.7% |
| Total | 512 | - 11.9% | + 19.9% | 9.5 | + 15.9% | + 33.2% | 54 | - 23.9% | - 10.0% |

Showings

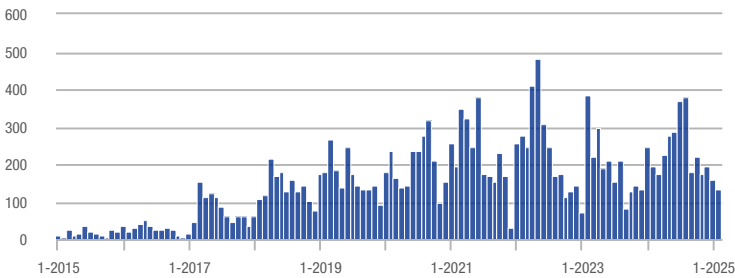
\$249,999 and below



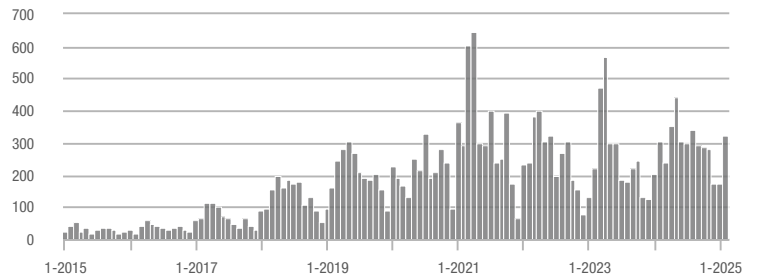
\$250,000-\$349,999



\$350,000-\$499,999



\$500,000 and above



Buyer Interest (Showings/Listings)

