



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Amelia County	148	3.1	47
Appomattox County	0	_	1
Brunswick County	8	1.1	7
Buckingham County	25	1.2	21
Caroline County	62	1.2	52
Charles City County	34	3.4	10
Charlotte County	1	0.3	4
Chesterfield County	6,103	5.8	1,054
Colonial Heights City	237	4.6	51
Cumberland County	65	1.8	36
Dinwiddie County	243	4.3	56
Emporia City	14	1.8	8
Essex County	42	1.5	28
Fluvanna County	6	1.0	6
Gloucester County	5	1.7	3
Goochland County	434	3.5	125
Greensville County	12	1.5	8
Halifax County	0		0
Hampton City	1	1.0	1
Hanover County	1,621	4.5	362
Henrico County	5,528	6.7	822
Hopewell City	327	3.6	92
James City County	45	2.0	22
King and Queen County	32	2.0	16
King William County	85	2.9	29
Lancaster County	8	0.8	10
Louisa County	91	1.2	78
Lunenburg County	7	1.2	6
Mathews County	12	2.4	5
Mecklenburg County	3	0.8	4
Middlesex County	10	0.7	14
New Kent County	227	2.6	89
Newport News City	26	3.7	7
Northumberland County	12	0.7	18
Nottoway County	41	1.2	34
Petersburg City	429	3.3	130
Poquoson	0	—	0
Powhatan County	394	3.5	111
Prince Edward County	29	1.4	21
Prince George County	254	3.3	77
Richmond City	3,628	5.1	712
Richmond County	3,640	5.0	712





Showing Statistics

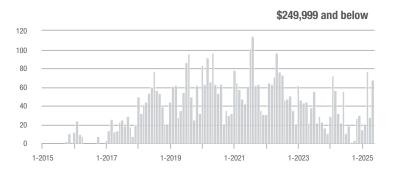
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Spotsylvania County	11	0.6	17
Surry County	8	1.0	8
Sussex County	46	2.4	19
Westmoreland County	1	0.1	11
Williamsburg City	5	1.7	3
York County	10	2.5	4
Ashland (unincorporated town)	199	3.2	62
Blackstone (unincorporated town)	17	1.3	13
Crewe (unincorporated town)	12	1.0	12
Farmville (unincorporated town)	31	1.8	17
South Boston (unincorporated town)	0	_	0
South Hill (unincorporated town)	0	_	1
Tappahannock (unincorporated town)	18	1.6	11
Waverly (unincorporated town)	17	2.4	7
West Point (unincorporated town)	17	4.3	4
MLS Area 10	1,328	4.5	294
MLS Area 20	483	7.2	67
MLS Area 22	2,094	7.6	274
MLS Area 30	555	4.7	117
MLS Area 32	762	7.3	105
MLS Area 34	1,605	6.9	231
MLS Area 36	810	4.0	204
MLS Area 40	599	4.7	128
MLS Area 42	468	5.6	84
MLS Area 44	811	5.1	158
MLS Area 50	437	5.5	80
MLS Area 52	1,401	6.2	227
MLS Area 54	1,896	6.0	316
MLS Area 60	825	5.4	154
MLS Area 62	2,026	5.2	387
MLS Area 64	780	6.3	124

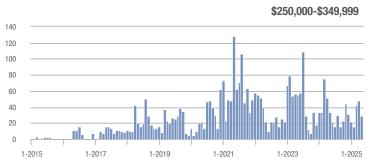


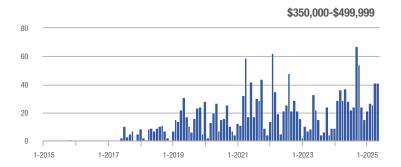


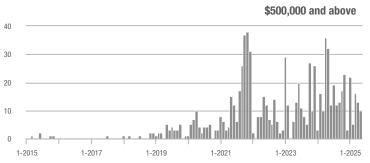
Amelia County

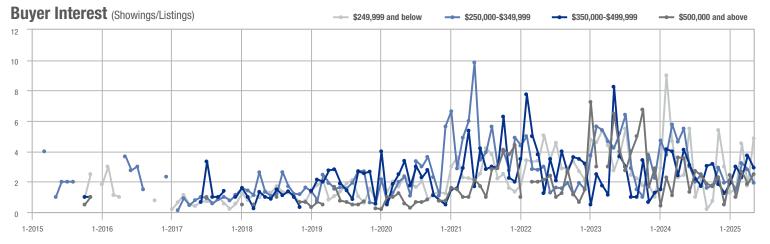
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	68	+ 209.1%	+ 142.9%	4.9	+ 98.7%	+ 177.6%	14	+ 55.6%	- 12.5%	
\$250,000-\$349,999	29	- 12.1%	- 39.6%	1.9	- 64.8%	- 31.5%	15	+ 150.0%	- 11.8%	
\$350,000-\$499,999	41	+ 10.8%	0.0%	2.9	- 28.8%	- 21.4%	14	+ 55.6%	+ 27.3%	
\$500,000 and above	10	- 68.8%	- 23.1%	2.5	- 29.7%	+ 34.6%	4	- 55.6%	- 42.9%	
Total	148	+ 19.4%	+ 13.8%	3.1	- 16.2%	+ 23.5%	47	+ 42.4%	- 7.8%	









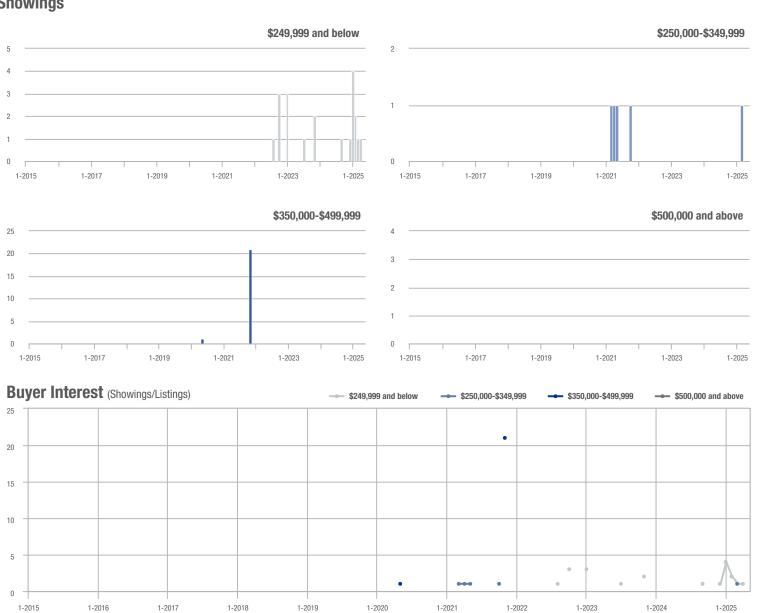






Appomattox County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	0	_	_	_	_	_	1	_	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	0	_	_		_		1	0.0%	- 50.0%	

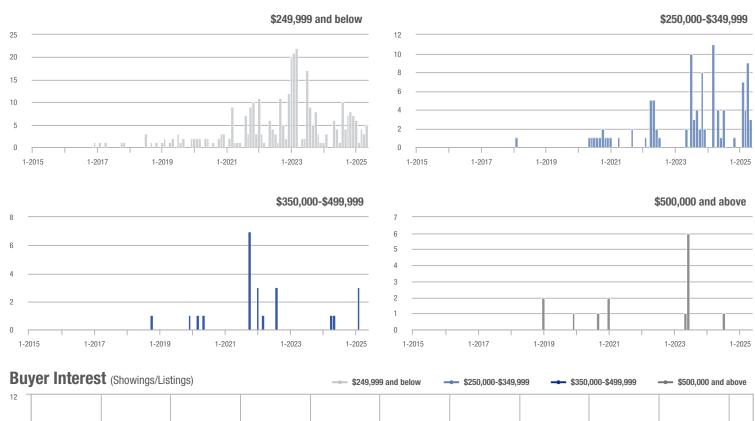






Brunswick County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	- 16.7%	+ 66.7%	1.3	- 58.3%	+ 66.7%	4	+ 100.0%	0.0%	
\$250,000-\$349,999	3	- 25.0%	- 66.7%	1.0	+ 25.0%	- 66.7%	3	- 40.0%	0.0%	
\$350,000-\$499,999	0	_	_	_	_		0	_	_	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	8	- 27.3%	- 33.3%	1.1	- 16.9%	- 33.3%	7	- 12.5%	0.0%	





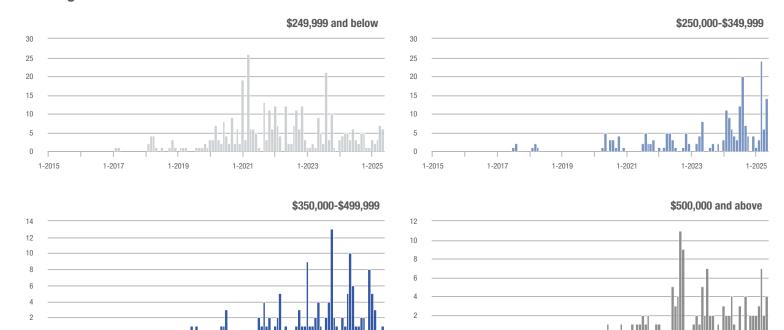


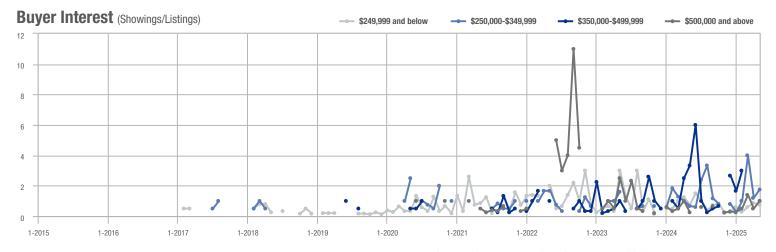


Buckingham County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	+ 100.0%	- 14.3%	0.8	0.0%	- 14.3%	8	+ 100.0%	0.0%	
\$250,000-\$349,999	14	+ 250.0%	+ 133.3%	1.8	+ 162.5%	+ 45.8%	8	+ 33.3%	+ 60.0%	
\$350,000-\$499,999	1	- 90.0%	_	1.0	- 70.0%		1	- 66.7%	0.0%	
\$500,000 and above	4	+ 300.0%	+ 100.0%	1.0	+ 300.0%	+ 100.0%	4	0.0%	0.0%	
Total	25	+ 38.9%	+ 66.7%	1.2	+ 12.4%	+ 42.9%	21	+ 23.5%	+ 16.7%	

Showings





1-2015

1-2017

1-2021

1-2023

1-2019

1-2017

1-2021

1-2023

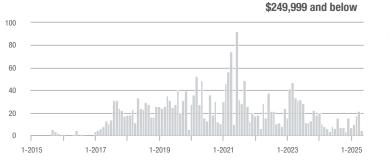
1-2019

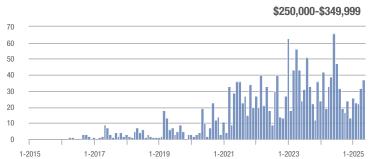


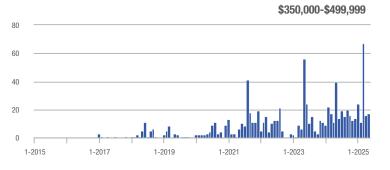


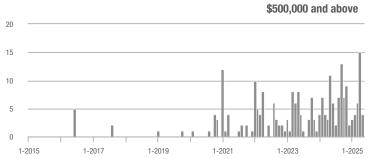
Caroline County

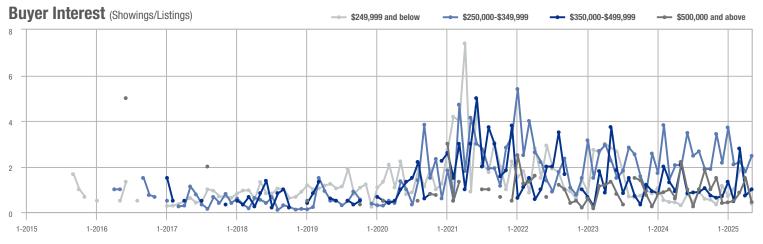
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	+ 33.3%	- 81.0%	0.4	+ 21.2%	- 75.8%	11	+ 10.0%	- 21.4%	
\$250,000-\$349,999	37	- 5.1%	+ 15.6%	2.5	+ 20.2%	+ 38.8%	15	- 21.1%	- 16.7%	
\$350,000-\$499,999	17	- 57.5%	+ 6.3%	1.0	- 52.5%	+ 37.5%	17	- 10.5%	- 22.7%	
\$500,000 and above	4	- 63.6%	- 73.3%	0.4	- 79.8%	- 70.4%	9	+ 80.0%	- 10.0%	
Total	62	- 33.3%	- 26.2%	1.2	- 32.1%	- 9.2%	52	- 1.9%	- 18.8%	









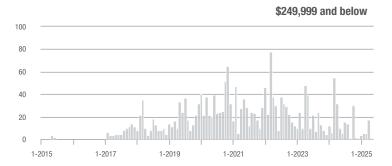


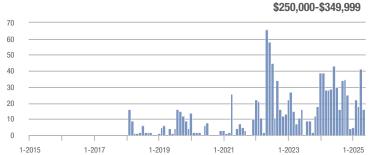


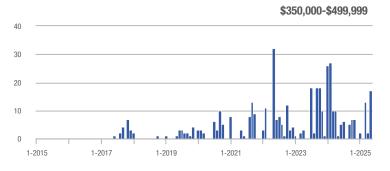


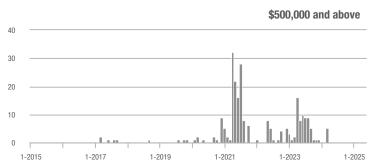
Charles City County

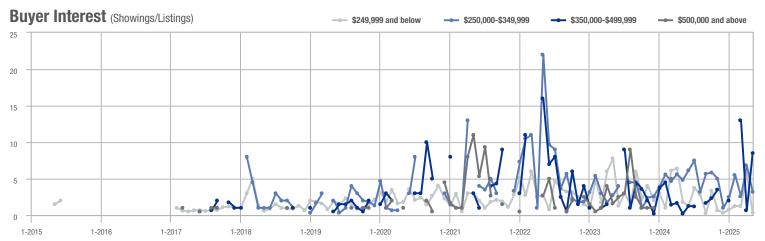
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 88.9%	- 94.1%	0.3	- 81.5%	- 94.1%	3	- 40.0%	0.0%	
\$250,000-\$349,999	16	- 44.8%	- 61.0%	3.2	- 33.8%	- 53.2%	5	- 16.7%	- 16.7%	
\$350,000-\$499,999	17	+ 1,600.0%	+ 750.0%	8.5	+ 4,150.0%	+ 1,175.0%	2	- 60.0%	- 33.3%	
\$500,000 and above	0	_	_	_	_		0	_		
Total	34	- 12.8%	- 43.3%	3.4	+ 39.5%	- 32.0%	10	- 37.5%	- 16.7%	









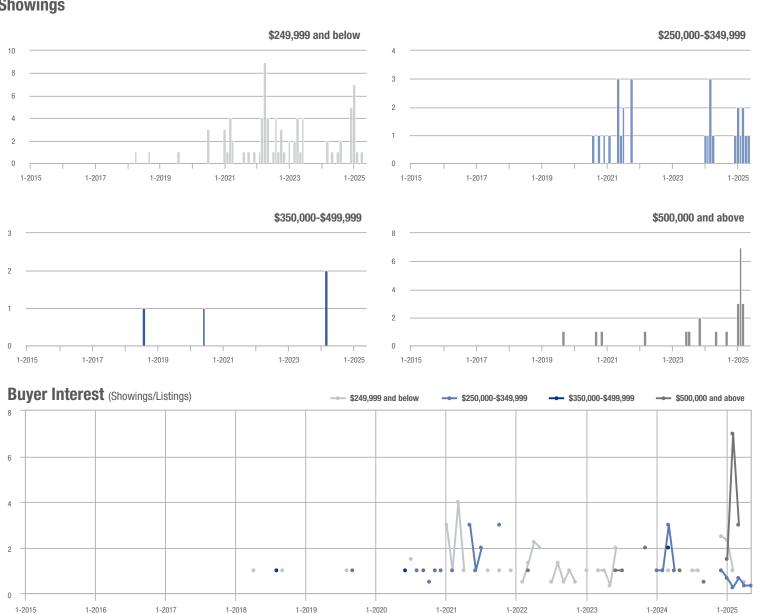






Charlotte County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	1	0.0%	- 50.0%	
\$250,000-\$349,999	1	_	0.0%	0.3	_	0.0%	3	_	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	1	- 50.0%	- 50.0%	0.3	- 75.0%	- 37.5%	4	+ 100.0%	- 20.0%	

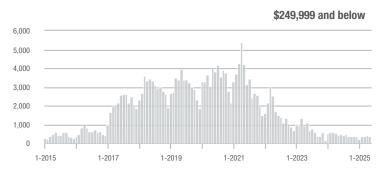


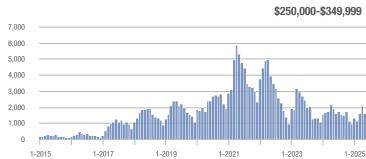


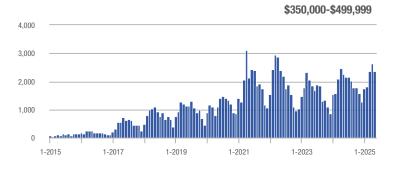


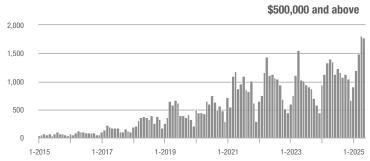
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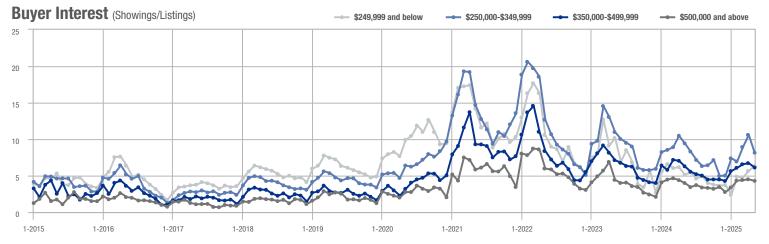
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	341	- 12.3%	- 12.3%	6.3	+ 23.4%	+ 12.0%	54	- 28.9%	- 21.7%	
\$250,000-\$349,999	1,636	- 13.7%	- 20.8%	8.1	- 13.7%	- 23.1%	201	0.0%	+ 3.1%	
\$350,000-\$499,999	2,353	+ 4.4%	- 10.1%	6.1	- 2.7%	- 9.0%	385	+ 7.2%	- 1.3%	
\$500,000 and above	1,773	+ 31.9%	- 1.7%	4.3	+ 7.4%	- 4.8%	414	+ 22.8%	+ 3.2%	
Total	6,103	+ 3.7%	- 11.2%	5.8	- 4.2%	- 11.2%	1,054	+ 8.3%	- 0.1%	









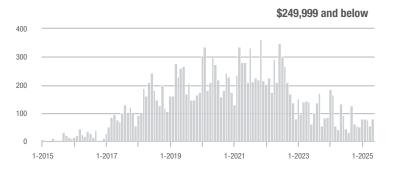


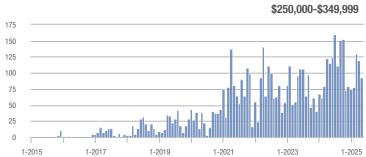


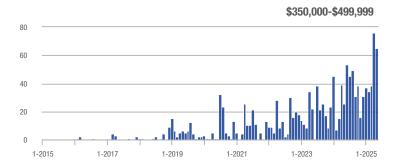


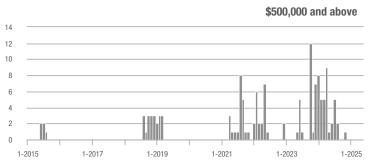
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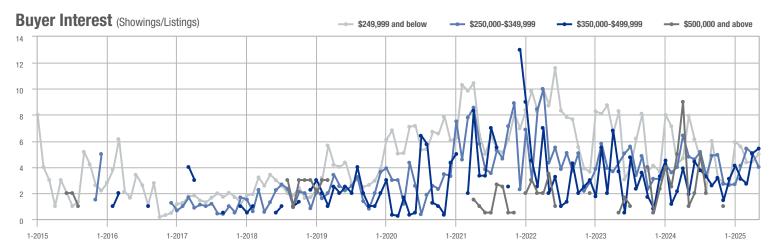
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	80	- 40.7%	+ 50.9%	5.0	- 37.0%	+ 13.2%	16	- 5.9%	+ 33.3%	
\$250,000-\$349,999	92	- 20.0%	- 23.3%	4.0	- 16.5%	- 20.0%	23	- 4.2%	- 4.2%	
\$350,000-\$499,999	65	+ 160.0%	- 14.5%	5.4	+ 181.7%	+ 6.9%	12	- 7.7%	- 20.0%	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	237	- 14.1%	- 4.8%	4.6	- 7.4%	- 4.8%	51	- 7.3%	0.0%	









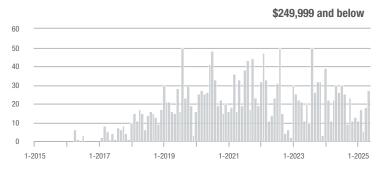


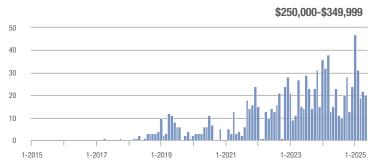


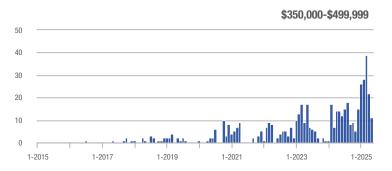


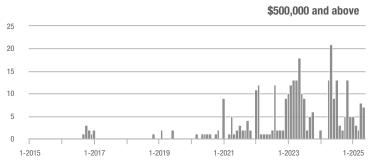
Cumberland County

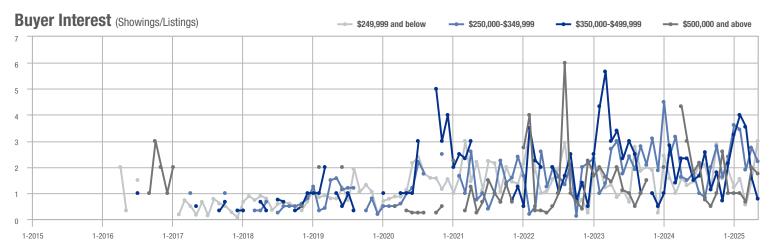
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	27	- 10.0%	+ 50.0%	3.0	+ 130.0%	+ 100.0%	9	- 60.9%	- 25.0%	
\$250,000-\$349,999	20	+ 33.3%	- 9.1%	2.2	+ 48.1%	- 19.2%	9	- 10.0%	+ 12.5%	
\$350,000-\$499,999	11	- 21.4%	- 50.0%	0.8	- 66.3%	- 50.0%	14	+ 133.3%	0.0%	
\$500,000 and above	7	- 66.7%	- 12.5%	1.8	- 41.7%	- 12.5%	4	- 42.9%	0.0%	
Total	65	- 18.8%	- 7.1%	1.8	+ 3.8%	- 2.0%	36	- 21.7%	- 5.3%	









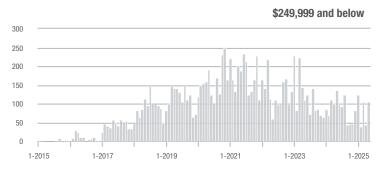


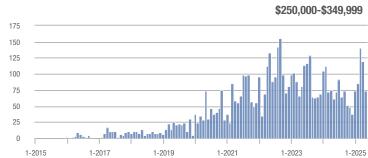


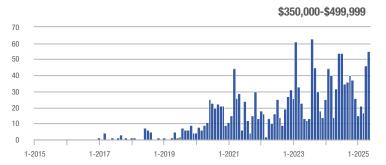


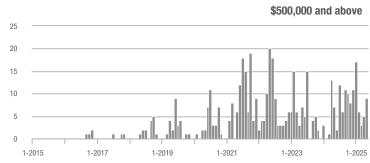
Dinwiddie County

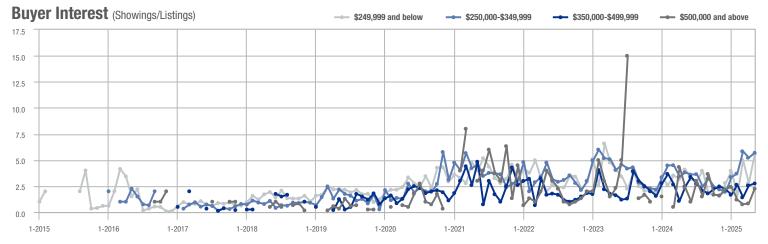
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	105	- 22.2%	+ 138.6%	5.5	+ 35.1%	+ 101.0%	19	- 42.4%	+ 18.8%	
\$250,000-\$349,999	74	+ 21.3%	- 38.3%	5.7	+ 49.3%	+ 9.1%	13	- 18.8%	- 43.5%	
\$350,000-\$499,999	55	+ 71.9%	+ 19.6%	2.8	+ 11.7%	+ 7.6%	20	+ 53.8%	+ 11.1%	
\$500,000 and above	9	+ 28.6%	+ 80.0%	2.3	- 3.6%	+ 170.0%	4	+ 33.3%	- 33.3%	
Total	243	+ 3.4%	+ 13.0%	4.3	+ 20.0%	+ 27.2%	56	- 13.8%	- 11.1%	









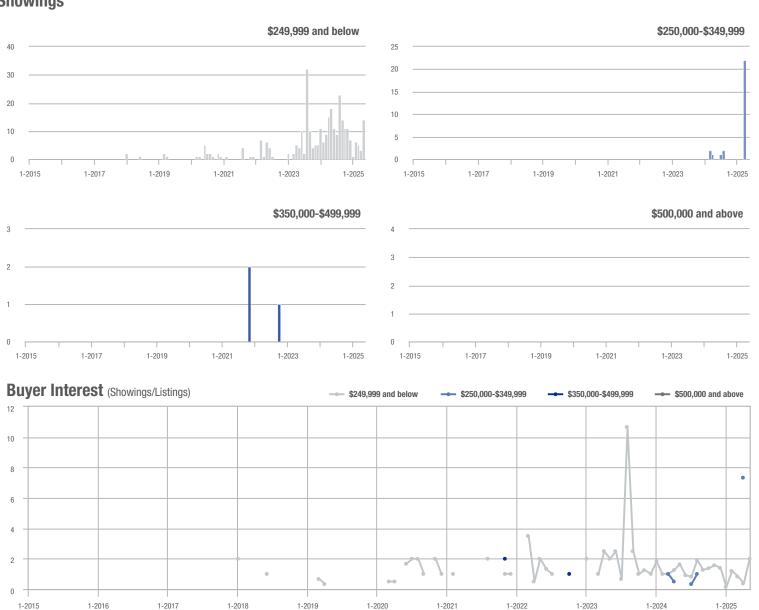






Emporia City

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	14	- 22.2%	+ 366.7%	2.0	+ 22.2%	+ 433.3%	7	- 36.4%	- 12.5%	
\$250,000-\$349,999	0	_	_		_	_	1	- 50.0%	- 66.7%	
\$350,000-\$499,999	0	_	_		_		0	_		
\$500,000 and above	0	_	_	_	_	_	0	_		
Total	14	- 22.2%	- 44.0%	1.8	+ 26.4%	- 23.0%	8	- 38.5%	- 27.3%	

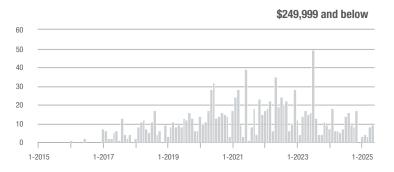


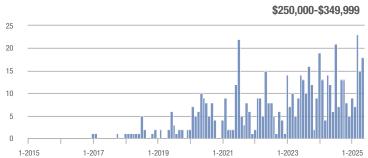


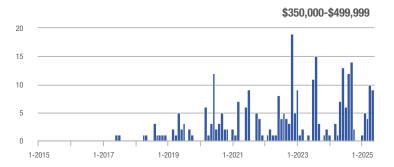


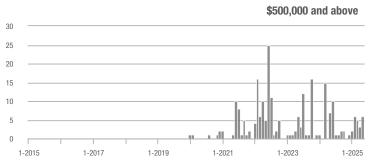
Essex County

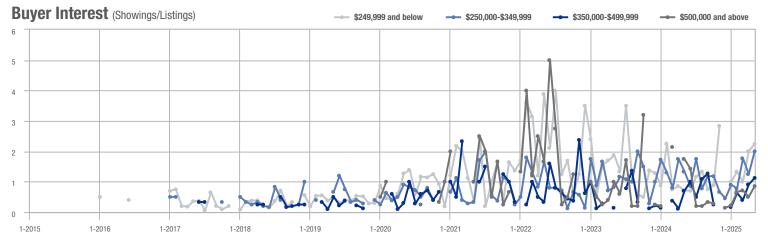
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	+ 80.0%	+ 12.5%	2.3	+ 215.0%	+ 12.5%	4	- 42.9%	0.0%	
\$250,000-\$349,999	18	+ 50.0%	+ 20.0%	2.0	+ 50.0%	+ 60.0%	9	0.0%	- 25.0%	
\$350,000-\$499,999	9	+ 28.6%	- 10.0%	1.1	+ 60.7%	+ 23.8%	8	- 20.0%	- 27.3%	
\$500,000 and above	6	- 14.3%	+ 100.0%	0.9	- 51.0%	+ 71.4%	7	+ 75.0%	+ 16.7%	
Total	42	+ 35.5%	+ 16.7%	1.5	+ 45.2%	+ 37.5%	28	- 6.7%	- 15.2%	









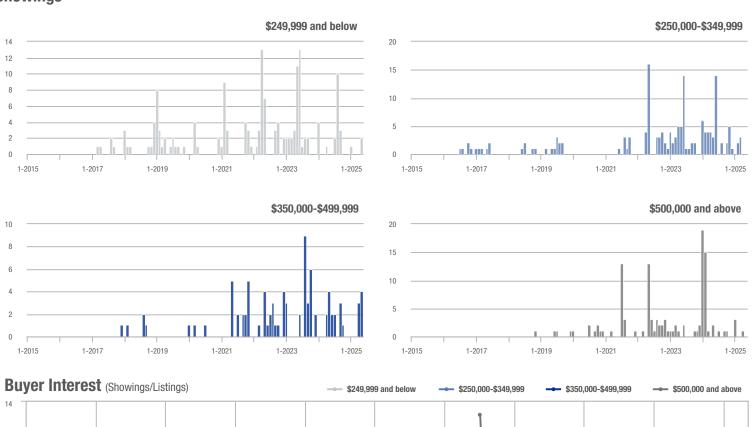


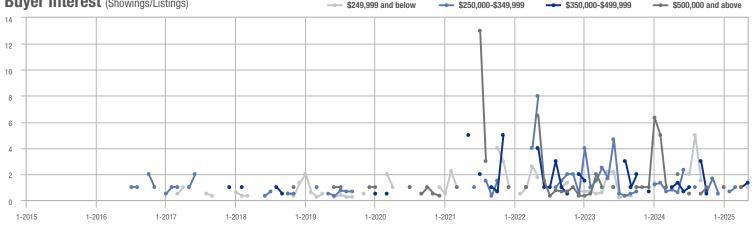




Fluvanna County

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	_	_	1.0	_	_	2	+ 100.0%	+ 100.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	4	0.0%	+ 33.3%	1.3	0.0%	+ 33.3%	3	0.0%	0.0%	
\$500,000 and above	0	_	_	_	_	_	1	0.0%	0.0%	
Total	6	- 33.3%	+ 50.0%	1.0	+ 11.1%	+ 50.0%	6	- 40.0%	0.0%	



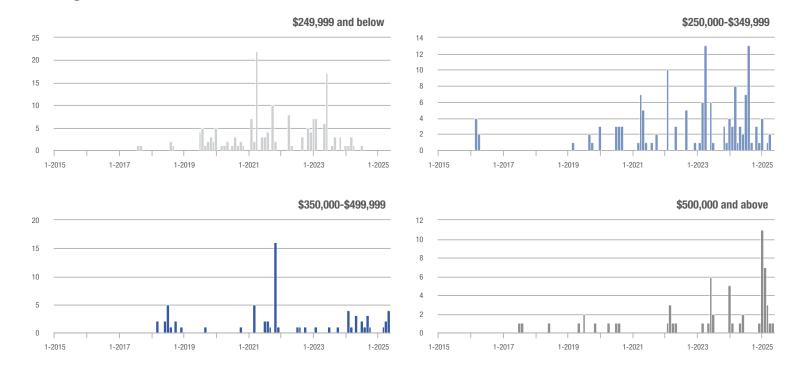


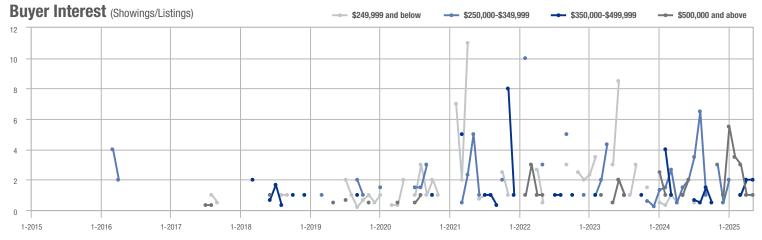




Gloucester County

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_		0	_	
\$250,000-\$349,999	0	_	_		_	_	0	_	_
\$350,000-\$499,999	4	+ 33.3%	+ 100.0%	2.0	+ 100.0%	0.0%	2	- 33.3%	+ 100.0%
\$500,000 and above	1	0.0%	0.0%	1.0	0.0%	0.0%	1	0.0%	0.0%
Total	5	- 28.6%	0.0%	17	+ 90.5%	0.0%	3	- 62.5%	0.0%



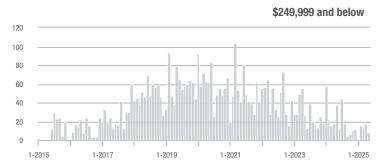


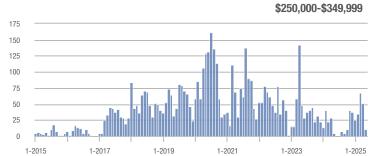


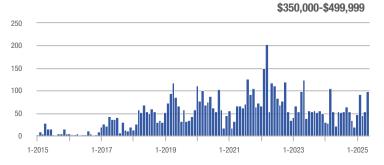


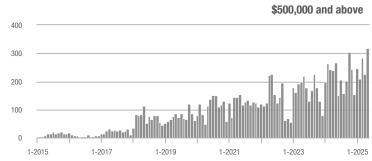
Goochland County

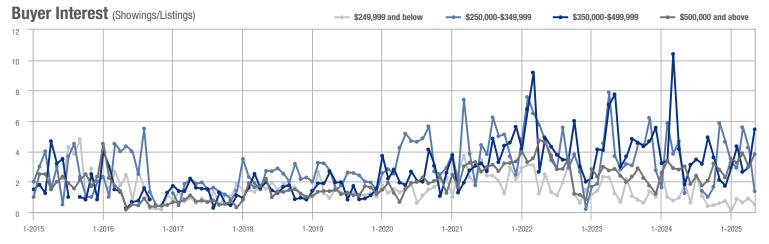
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	8	- 78.4%	- 52.9%	0.5	- 73.0%	- 44.1%	16	- 20.0%	- 15.8%	
\$250,000-\$349,999	11	+ 120.0%	- 78.4%	1.4	+ 10.0%	- 67.6%	8	+ 100.0%	- 33.3%	
\$350,000-\$499,999	98	+ 345.5%	+ 84.9%	5.4	+ 197.0%	+ 84.9%	18	+ 50.0%	0.0%	
\$500,000 and above	317	+ 18.3%	+ 39.6%	3.8	+ 26.8%	+ 29.6%	83	- 6.7%	+ 7.8%	
Total	434	+ 30.7%	+ 24.7%	3.5	+ 30.7%	+ 25.7%	125	0.0%	- 0.8%	









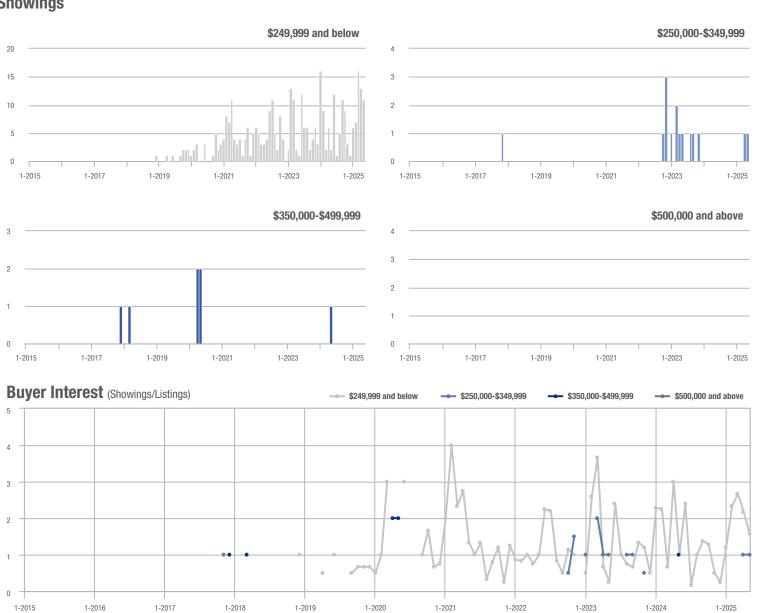






Greensville County

		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	11	+ 450.0%	- 15.4%	1.6	+ 57.1%	- 27.5%	7	+ 250.0%	+ 16.7%	
\$250,000-\$349,999	1	_	0.0%	1.0	_	0.0%	1	_	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	12	+ 300.0%	- 14.3%	1.5	+ 50.0%	- 25.0%	8	+ 166.7%	+ 14.3%	

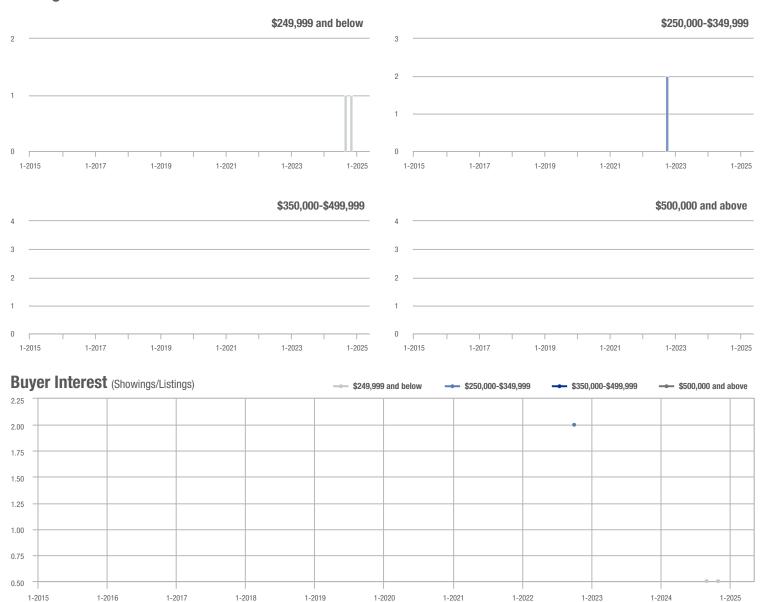






Halifax County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	0	_	_		_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	0	_	_				0	_		







Hampton City

1-2016

1-2015

1-2017

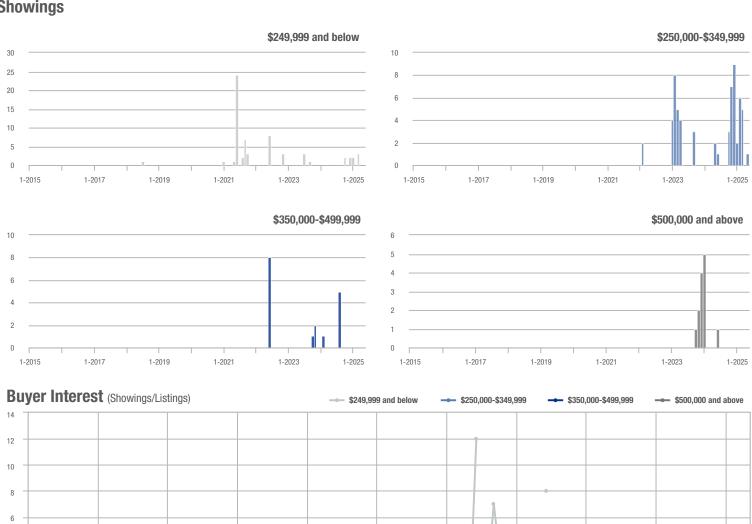
1-2018

1-2019

1-2020

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_		0	_	_
\$250,000-\$349,999	1	- 50.0%	_	1.0	- 50.0%	_	1	0.0%	0.0%
\$350,000-\$499,999	0	_	_		_		0	_	
\$500,000 and above	0	_	_	_	_	_	0	_	
Total	1	- 50.0%	_	1.0	0.0%		1	- 50.0%	0.0%

Showings



1-2024

1-2023

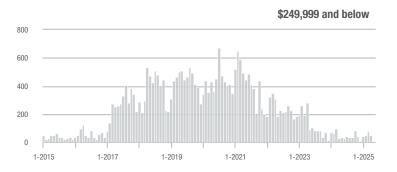
1-2022

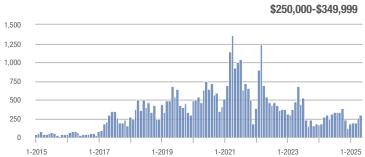


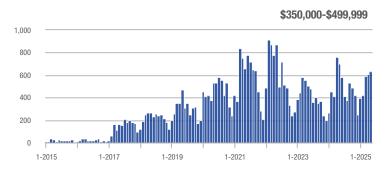


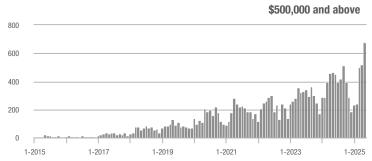
Hanover County

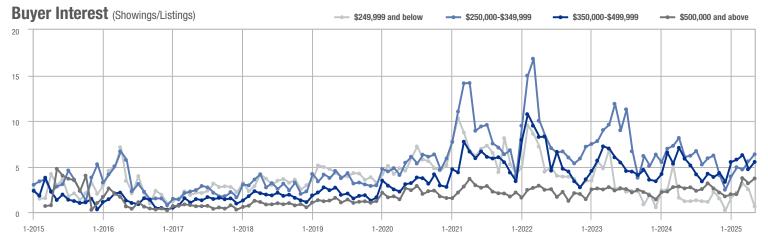
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	10	- 67.7%	- 80.0%	0.6	- 47.6%	- 75.0%	16	- 38.5%	- 20.0%	
\$250,000-\$349,999	298	+ 23.1%	+ 18.7%	6.3	+ 4.8%	+ 13.7%	47	+ 17.5%	+ 4.4%	
\$350,000-\$499,999	633	- 9.2%	+ 3.6%	5.5	- 6.0%	+ 17.1%	115	- 3.4%	- 11.5%	
\$500,000 and above	680	+ 45.9%	+ 31.3%	3.7	+ 42.0%	+ 17.0%	184	+ 2.8%	+ 12.2%	
Total	1,621	+ 12.9%	+ 13.4%	4.5	+ 13.5%	+ 12.4%	362	- 0.5%	+ 0.8%	









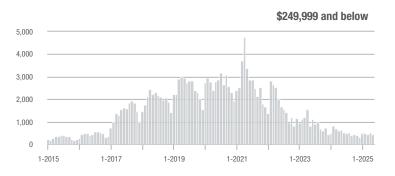


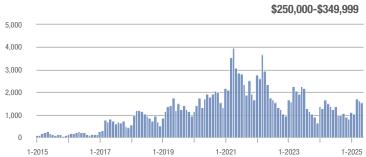


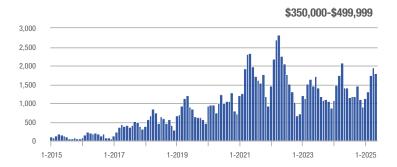


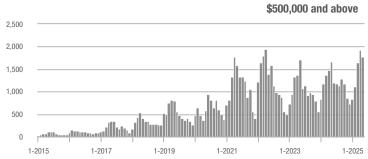
Henrico County

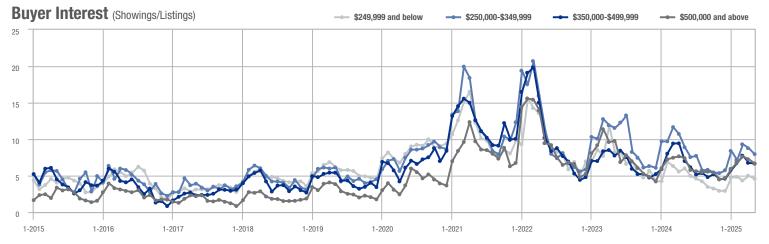
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	420	- 33.9%	- 15.0%	4.6	- 23.8%	- 8.5%	92	- 13.2%	- 7.1%	
\$250,000-\$349,999	1,526	+ 10.0%	- 6.9%	7.9	- 10.6%	- 9.3%	192	+ 23.1%	+ 2.7%	
\$350,000-\$499,999	1,807	+ 28.3%	- 7.1%	6.6	- 5.2%	- 1.6%	272	+ 35.3%	- 5.6%	
\$500,000 and above	1,775	+ 5.8%	- 7.7%	6.7	- 9.7%	- 8.1%	266	+ 17.2%	+ 0.4%	
Total	5,528	+ 8.2%	- 7.9%	6.7	- 9.1%	- 6.0%	822	+ 19.1%	- 2.0%	









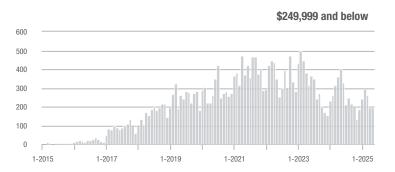


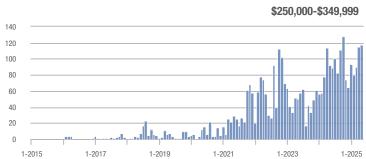


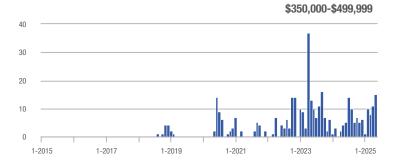


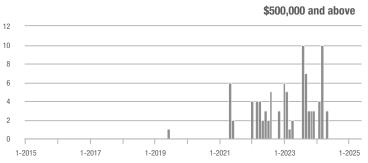
Hopewell City

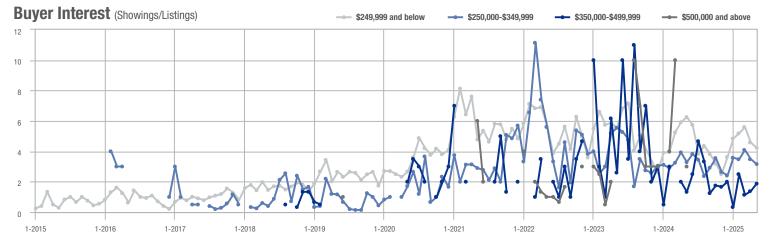
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	195	- 51.3%	- 1.0%	4.2	- 32.2%	- 7.5%	46	- 28.1%	+ 7.0%	
\$250,000-\$349,999	117	+ 27.2%	+ 1.7%	3.2	- 3.8%	- 9.3%	37	+ 32.1%	+ 12.1%	
\$350,000-\$499,999	15	+ 275.0%	+ 36.4%	1.9	+ 40.6%	+ 36.4%	8	+ 166.7%	0.0%	
\$500,000 and above	0	_	_		_		1	0.0%		
Total	327	- 34.5%	+ 1.2%	3.6	- 31.6%	- 7.6%	92	- 4.2%	+ 9.5%	















James City County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	_	1.0	_		1	_	0.0%	
\$250,000-\$349,999	17	+ 240.0%	+ 70.0%	5.7	+ 13.3%	+ 70.0%	3	+ 200.0%	0.0%	
\$350,000-\$499,999	19	+ 72.7%	- 34.5%	2.1	- 4.0%	- 19.9%	9	+ 80.0%	- 18.2%	
\$500,000 and above	8	0.0%	- 46.7%	0.9	+ 11.1%	- 28.9%	9	- 10.0%	- 25.0%	
Total	45	+ 87.5%	- 16.7%	2.0	+ 36.4%	+ 2.3%	22	+ 37.5%	- 18.5%	

Showings

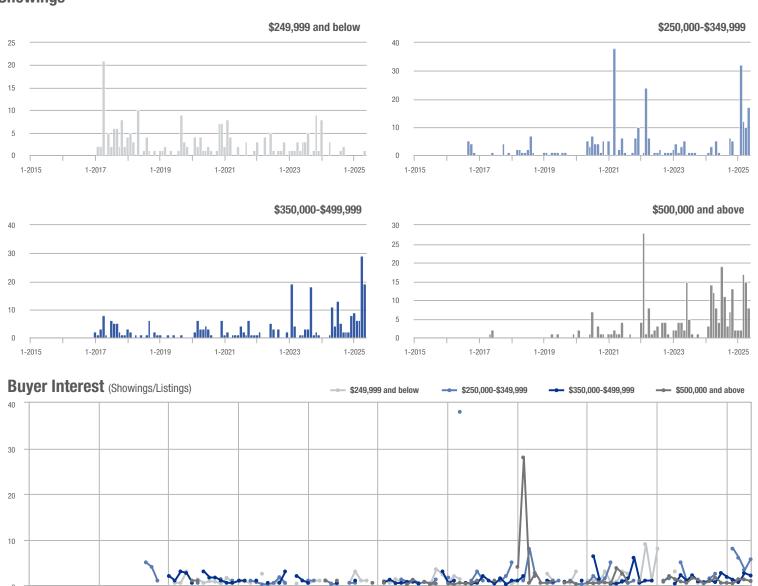
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2021

1-2022

1-2024

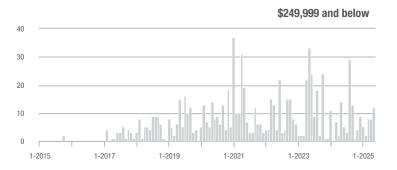
1-2023

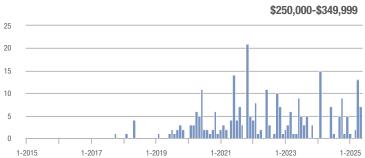


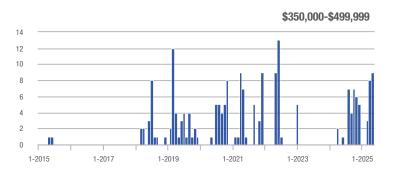


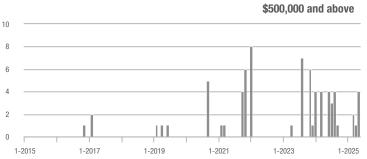
King and Queen County

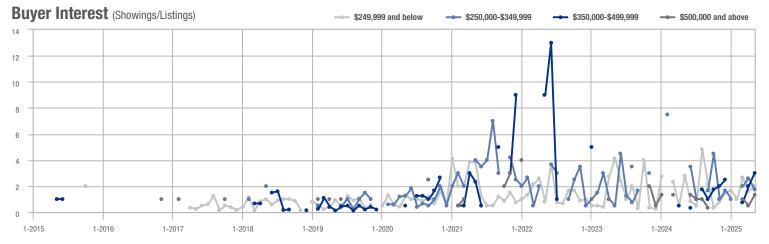
		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	12	- 14.3%	+ 50.0%	2.0	- 28.6%	+ 25.0%	6	+ 20.0%	+ 20.0%	
\$250,000-\$349,999	7	_	- 46.2%	1.8	_	- 32.7%	4	+ 300.0%	- 20.0%	
\$350,000-\$499,999	9	_	+ 12.5%	3.0	_	+ 50.0%	3	0.0%	- 25.0%	
\$500,000 and above	4	_	+ 300.0%	1.3	_	+ 166.7%	3	+ 50.0%	+ 50.0%	
Total	32	+ 128.6%	+ 6.7%	2.0	+ 57.1%	+ 6.7%	16	+ 45.5%	0.0%	









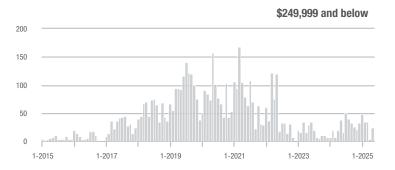


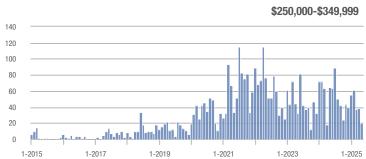


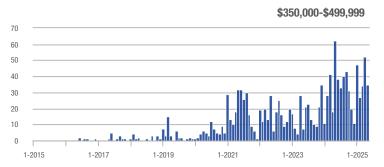


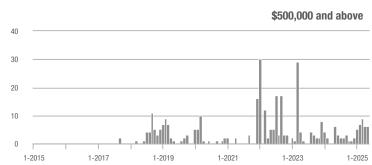
King William County

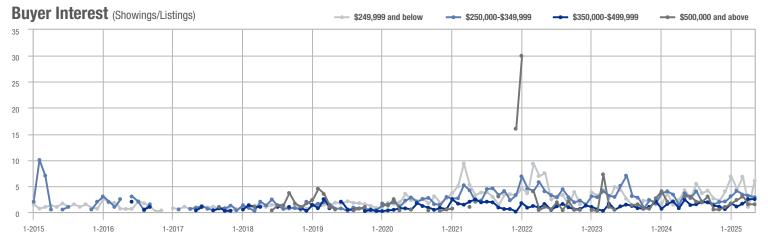
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	24	- 36.8%	+ 700.0%	6.0	+ 42.1%	+ 500.0%	4	- 55.6%	+ 33.3%	
\$250,000-\$349,999	20	- 69.2%	- 47.4%	2.9	- 20.9%	- 9.8%	7	- 61.1%	- 41.7%	
\$350,000-\$499,999	35	- 43.5%	- 32.7%	2.5	+ 4.8%	+ 1.0%	14	- 46.2%	- 33.3%	
\$500,000 and above	6	0.0%	0.0%	1.5	- 50.0%	0.0%	4	+ 100.0%	0.0%	
Total	85	- 50.3%	- 14.1%	2.9	- 5.7%	+ 18.4%	29	- 47.3%	- 27.5%	















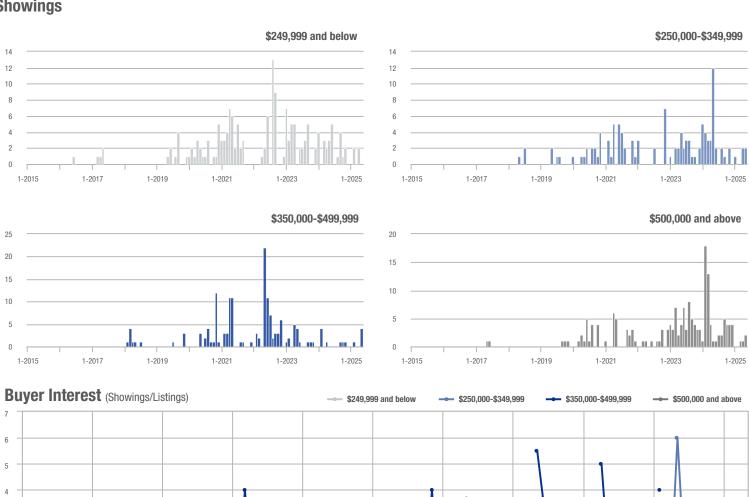
Lancaster County

	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		1	- 80.0%	- 50.0%	
\$250,000-\$349,999	2	- 83.3%	0.0%	0.5	- 91.7%	- 50.0%	4	+ 100.0%	+ 100.0%	
\$350,000-\$499,999	4	_	_	2.0	_		2	+ 100.0%	+ 100.0%	
\$500,000 and above	2	+ 100.0%	+ 100.0%	0.7	+ 233.3%	+ 166.7%	3	- 40.0%	- 25.0%	
Total	8	- 50.0%	+ 60.0%	0.8	- 35.0%	+ 44.0%	10	- 23.1%	+ 11.1%	

Showings

1-2016

1-2015

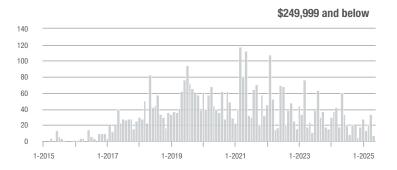


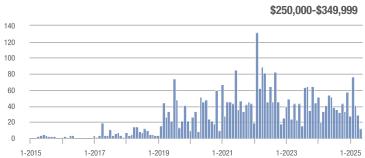


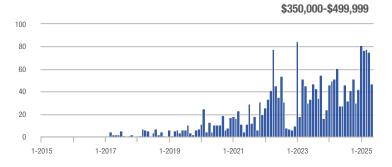


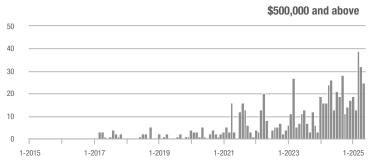
Louisa County

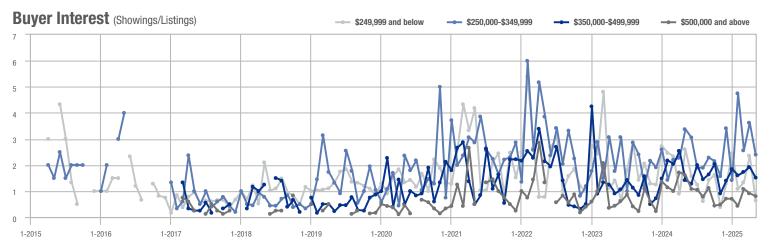
		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	7	- 88.3%	- 78.8%	0.6	- 75.6%	- 73.0%	11	- 52.2%	- 21.4%
\$250,000-\$349,999	12	- 77.8%	- 58.6%	2.4	- 28.9%	- 33.8%	5	- 68.8%	- 37.5%
\$350,000-\$499,999	47	+ 74.1%	- 37.3%	1.5	+ 6.7%	- 21.2%	31	+ 63.2%	- 20.5%
\$500,000 and above	25	- 3.8%	- 21.9%	0.8	- 50.4%	- 11.8%	31	+ 93.8%	- 11.4%
Total	91	- 45.5%	- 46.2%	1.2	- 48.3%	- 33.7%	78	+ 5.4%	- 18.8%









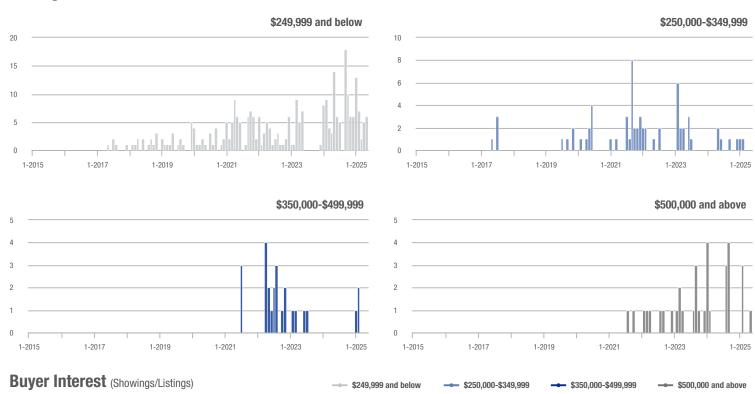


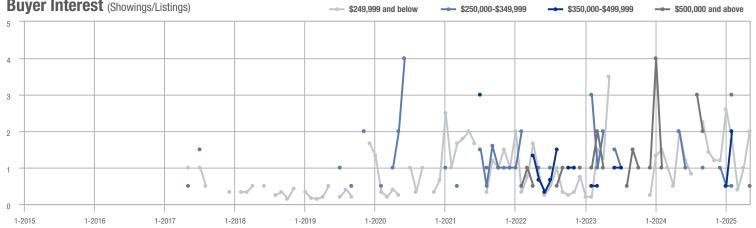




Lunenburg County

		Total Showin	gs		Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	- 57.1%	+ 20.0%	2.0	0.0%	+ 100.0%	3	- 57.1%	- 40.0%	
\$250,000-\$349,999	0	_	_	_	_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_		1	_	0.0%	
\$500,000 and above	1	_	_	0.5	_	_	2	_	+ 100.0%	
Total	7	- 56.3%	+ 40.0%	12	- 41 7%	+ 86.7%	6	- 25.0%	- 25.0%	



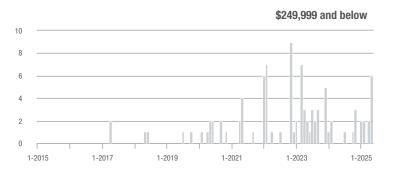


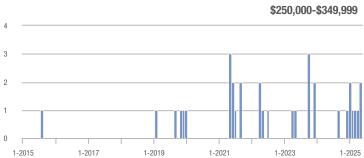


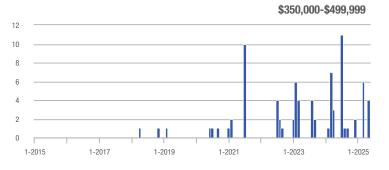


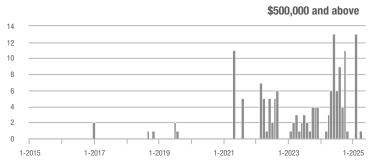
Mathews County

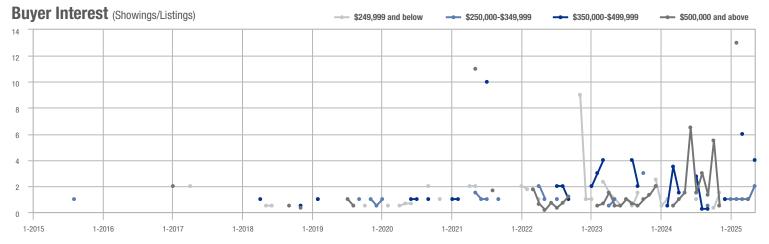
		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	_	+ 200.0%	2.0	_	+ 100.0%	3	_	+ 50.0%	
\$250,000-\$349,999	2	_	+ 100.0%	2.0	_	+ 100.0%	1	_	0.0%	
\$350,000-\$499,999	4	_	_	4.0	_	_	1	- 50.0%	_	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	12	+ 100.0%	+ 200.0%	2.4	+ 140.0%	+ 140.0%	5	- 16.7%	+ 25.0%	









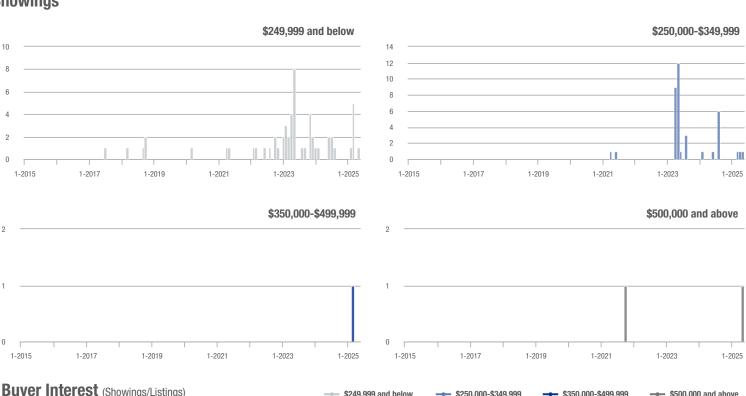


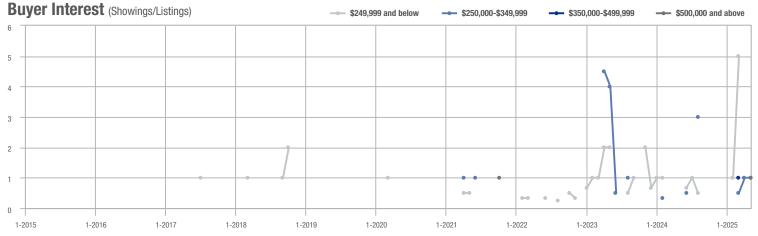




Mecklenburg County

		Total Showin	gs		Buyer Into (Showings/L		Managed Listings			
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	_	_	1.0	_	_	1	_	_	
\$250,000-\$349,999	1	_	0.0%	1.0	_	0.0%	1	- 50.0%	0.0%	
\$350,000-\$499,999	0	_	_	_	_	_	1	_	0.0%	
\$500,000 and above	1	_	_	1.0	_	_	1	_	0.0%	
Total	3		+ 200.0%	0.8		+ 125.0%	4	+ 100.0%	+ 33.3%	



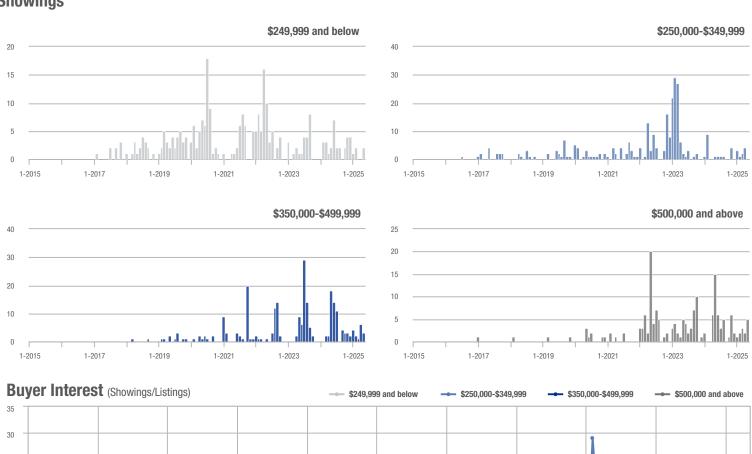






Middlesex County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	2	0.0%	_	2.0	+ 200.0%		1	- 66.7%	- 50.0%	
\$250,000-\$349,999	0	_	_	_	_		1	- 50.0%	- 66.7%	
\$350,000-\$499,999	3	- 83.3%	- 50.0%	0.8	- 79.2%	- 37.5%	4	- 20.0%	- 20.0%	
\$500,000 and above	5	- 66.7%	+ 150.0%	0.6	- 87.5%	+ 118.8%	8	+ 166.7%	+ 14.3%	
Total	10	- 72.2%	- 16.7%	0.7	- 74.2%	+ 1.2%	14	+ 7.7%	- 17.6%	



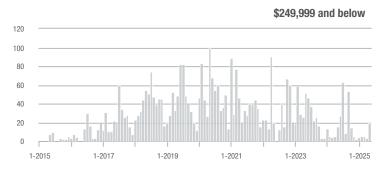


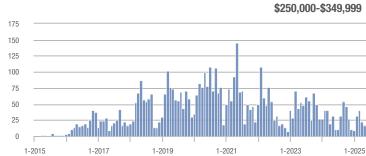


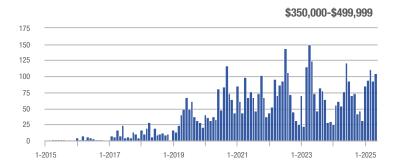


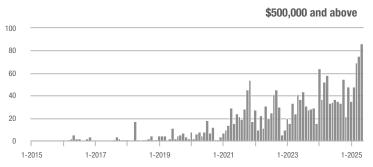
New Kent County

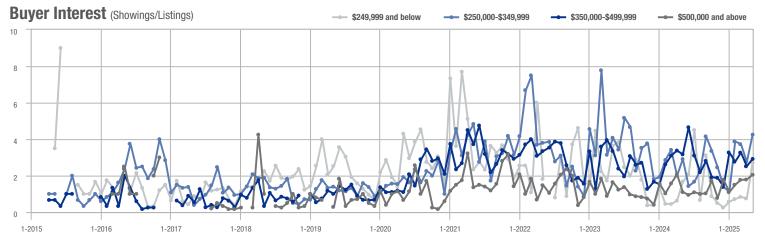
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	19	+ 26.7%	+ 533.3%	2.7	+ 62.9%	+ 261.9%	7	- 22.2%	+ 75.0%	
\$250,000-\$349,999	17	- 46.9%	- 22.7%	4.3	+ 46.1%	+ 54.5%	4	- 63.6%	- 50.0%	
\$350,000-\$499,999	105	+ 38.2%	+ 12.9%	2.9	- 7.9%	+ 16.0%	36	+ 50.0%	- 2.7%	
\$500,000 and above	86	+ 160.6%	+ 14.7%	2.0	+ 86.1%	+ 14.7%	42	+ 40.0%	0.0%	
Total	227	+ 45.5%	+ 17.6%	2.6	+ 21.0%	+ 20.3%	89	+ 20.3%	- 2.2%	









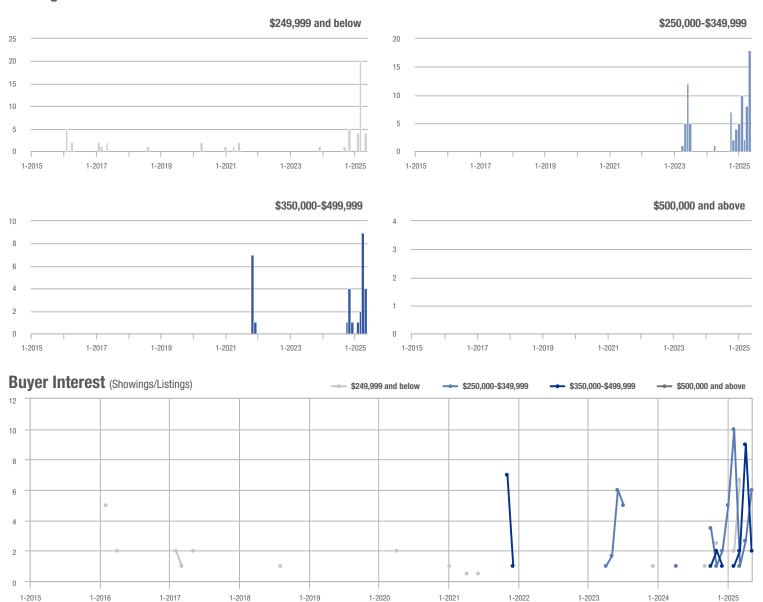






Newport News City

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	4	_	_	2.0	_	_	2	_	0.0%	
\$250,000-\$349,999	18	_	+ 125.0%	6.0	_	+ 125.0%	3	+ 200.0%	0.0%	
\$350,000-\$499,999	4	_	- 55.6%	2.0	_	- 77.8%	2	_	+ 100.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	26		+ 52.9%	3.7		+ 31.1%	7	+ 600.0%	+ 16.7%	







Northumberland County

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	3	+ 200.0%	- 25.0%	0.6	+ 140.0%	- 10.0%	5	+ 25.0%	- 16.7%
\$250,000-\$349,999	5	_	+ 25.0%	0.8	_	- 37.5%	6	_	+ 100.0%
\$350,000-\$499,999	1	0.0%	- 50.0%	0.5	0.0%	- 25.0%	2	0.0%	- 33.3%
\$500,000 and above	3	+ 50.0%	0.0%	0.6	- 40.0%	+ 20.0%	5	+ 150.0%	- 16.7%
Total	12	+ 200.0%	- 7.7%	0.7	+ 33.3%	- 7.7%	18	+ 125.0%	0.0%

1-2016

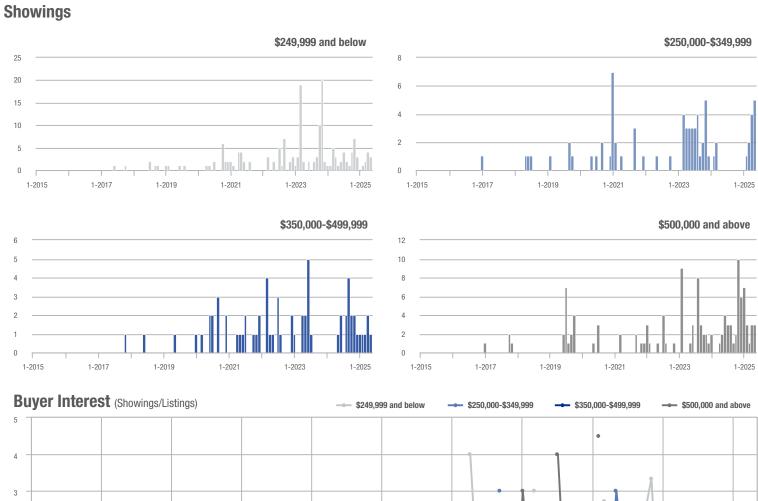
1-2015

1-2017

1-2018

1-2019

1-2020



1-2024

1-2023

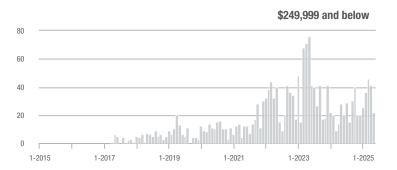
1-2022

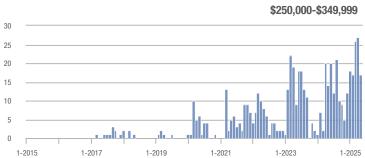


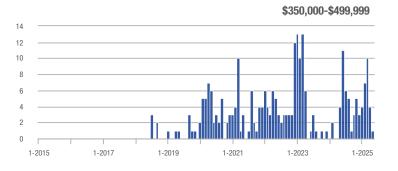


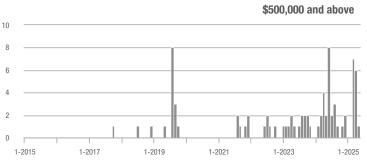
Nottoway County

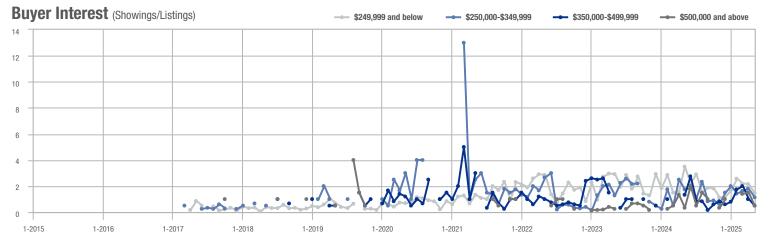
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	22	- 21.4%	- 46.3%	1.5	- 58.1%	- 32.0%	15	+ 87.5%	- 21.1%	
\$250,000-\$349,999	17	+ 21.4%	- 37.0%	1.1	- 35.2%	- 37.0%	15	+ 87.5%	0.0%	
\$350,000-\$499,999	1	- 75.0%	- 75.0%	0.5	- 62.5%	- 50.0%	2	- 33.3%	- 50.0%	
\$500,000 and above	1	- 50.0%	- 83.3%	0.5	+ 50.0%	- 66.7%	2	- 66.7%	- 50.0%	
Total	41	- 14.6%	- 47.4%	1.2	- 37.2%	- 35.1%	34	+ 36.0%	- 19.0%	









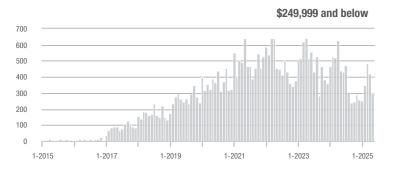


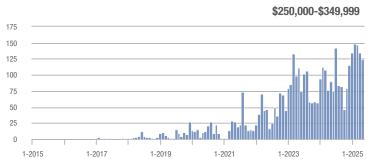


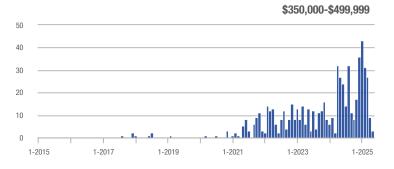


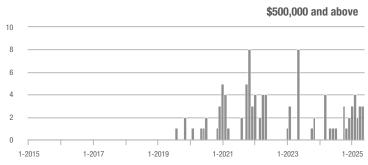
Petersburg City

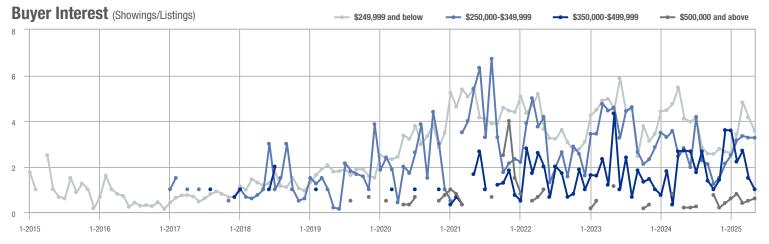
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	299	- 31.3%	- 28.1%	3.6	- 13.3%	- 14.4%	84	- 20.8%	- 16.0%	
\$250,000-\$349,999	124	+ 37.8%	- 7.5%	3.3	+ 16.0%	- 0.2%	38	+ 18.8%	- 7.3%	
\$350,000-\$499,999	3	- 88.9%	- 66.7%	1.0	- 63.0%	- 33.3%	3	- 70.0%	- 50.0%	
\$500,000 and above	3	+ 200.0%	0.0%	0.6	+ 200.0%	+ 20.0%	5	0.0%	- 16.7%	
Total	429	- 22.4%	- 23.7%	3.3	- 8.7%	- 10.2%	130	- 15.0%	- 15.0%	









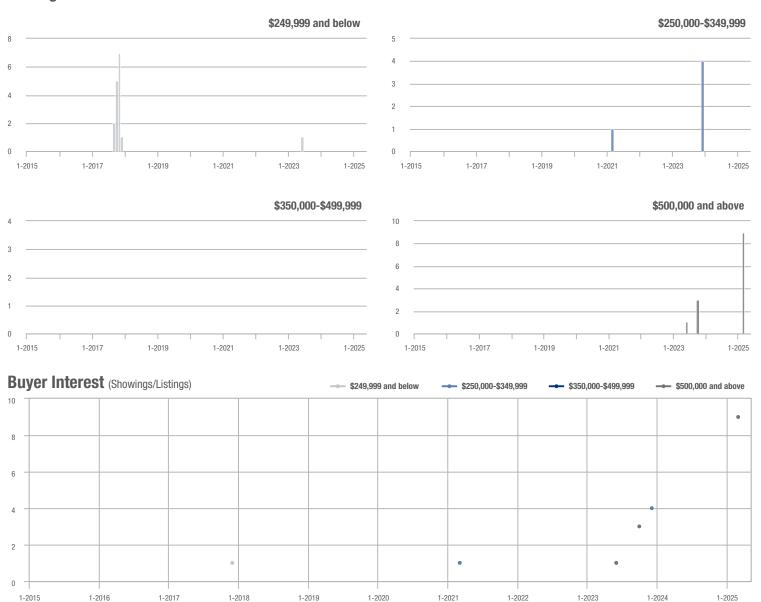






Poquoson

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	0	_	_		_	_	0	_	_
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	0	_	_		_		0	_	

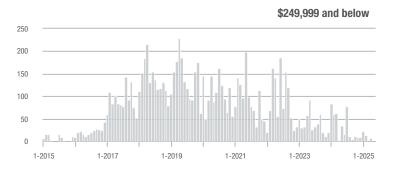


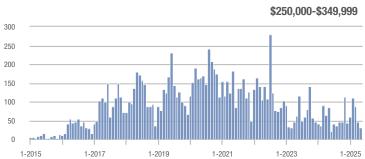


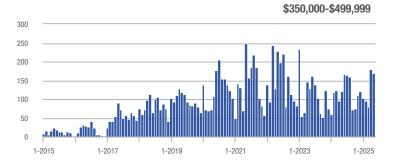


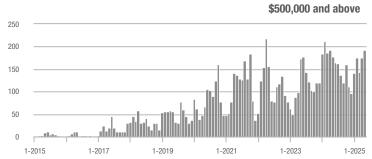
Powhatan County

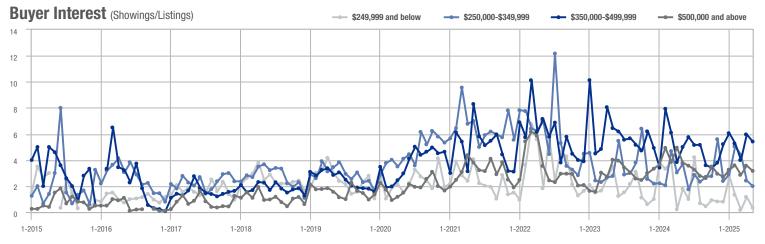
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 97.1%	- 85.7%	0.3	- 81.4%	- 71.4%	3	- 84.2%	- 50.0%	
\$250,000-\$349,999	32	- 62.4%	- 30.4%	2.0	- 45.9%	- 17.4%	16	- 30.4%	- 15.8%	
\$350,000-\$499,999	168	+ 40.0%	- 6.1%	5.4	+ 8.4%	- 9.2%	31	+ 29.2%	+ 3.3%	
\$500,000 and above	193	+ 8.4%	+ 10.3%	3.2	- 16.5%	- 11.4%	61	+ 29.8%	+ 24.5%	
Total	394	- 5.5%	- 3.2%	3.5	- 3.8%	- 9.3%	111	- 1.8%	+ 6.7%	















Prince Edward County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	5	- 54.5%	- 28.6%	1.0	- 9.1%	0.0%	5	- 50.0%	- 28.6%	
\$250,000-\$349,999	20	+ 33.3%	+ 5.3%	2.2	+ 33.3%	+ 40.4%	9	0.0%	- 25.0%	
\$350,000-\$499,999	2	- 91.7%	- 80.0%	0.5	- 81.3%	- 65.0%	4	- 55.6%	- 42.9%	
\$500,000 and above	2	_	_	0.7	_	_	3	_	0.0%	
Total	29	- 42.0%	- 19.4%	1.4	- 22.7%	+ 11.2%	21	- 25.0%	- 27.6%	

Showings

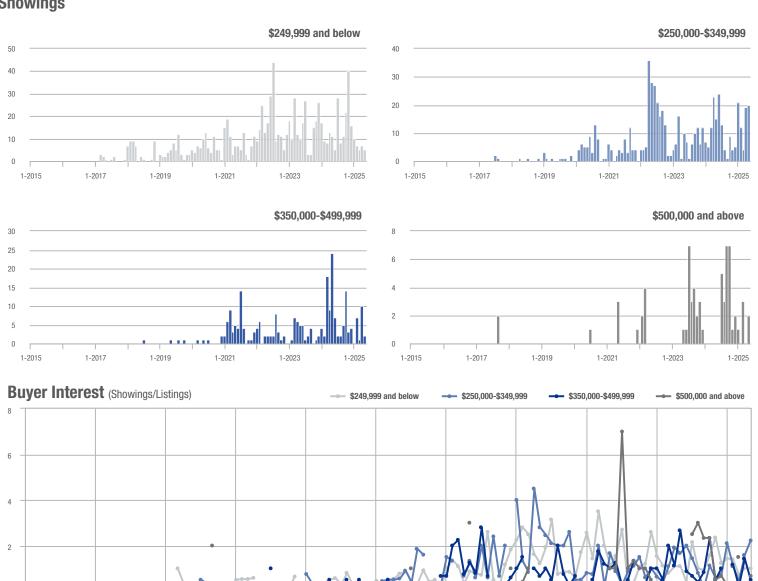
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2024

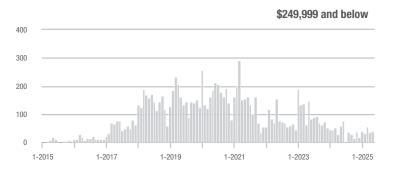
1-2023

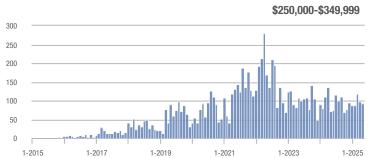


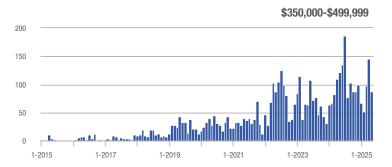


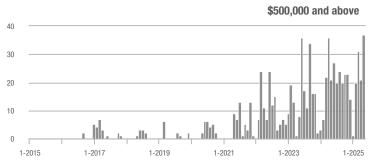
Prince George County

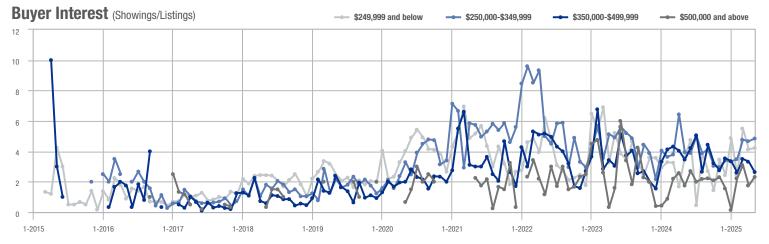
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	38	- 34.5%	+ 15.2%	4.2	+ 16.5%	+ 2.4%	9	- 43.8%	+ 12.5%	
\$250,000-\$349,999	92	+ 29.6%	- 6.1%	4.8	+ 22.8%	+ 3.8%	19	+ 5.6%	- 9.5%	
\$350,000-\$499,999	87	- 28.1%	- 40.4%	2.6	- 23.7%	- 20.5%	33	- 5.7%	- 25.0%	
\$500,000 and above	37	+ 76.2%	+ 76.2%	2.3	+ 32.1%	+ 32.1%	16	+ 33.3%	+ 33.3%	
Total	254	- 6.3%	- 14.8%	3.3	- 1.4%	- 5.9%	77	- 4.9%	- 9.4%	









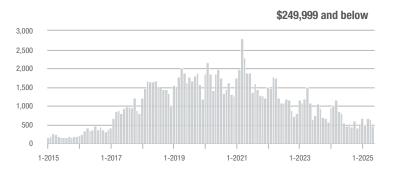


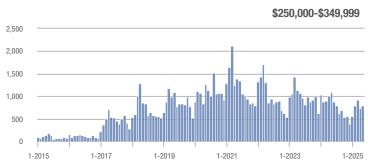


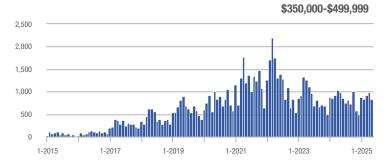


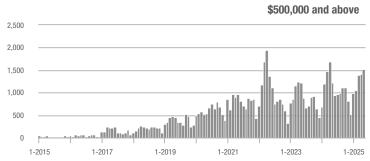
Richmond City

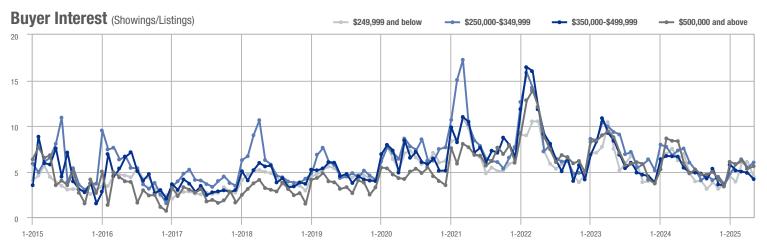
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	470	- 40.4%	- 26.2%	4.5	- 35.3%	- 26.2%	105	- 7.9%	0.0%	
\$250,000-\$349,999	791	- 27.0%	+ 8.8%	6.0	- 20.4%	+ 10.5%	132	- 8.3%	- 1.5%	
\$350,000-\$499,999	842	- 13.7%	- 14.1%	4.2	- 23.1%	- 14.1%	202	+ 12.2%	0.0%	
\$500,000 and above	1,525	+ 26.0%	+ 7.7%	5.6	- 5.8%	+ 5.7%	273	+ 33.8%	+ 1.9%	
Total	3,628	- 10.6%	- 3.5%	5.1	- 19.4%	- 3.9%	712	+ 10.9%	+ 0.4%	









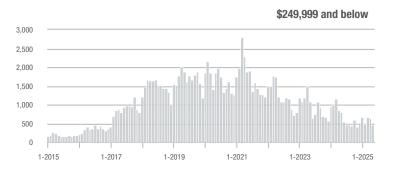


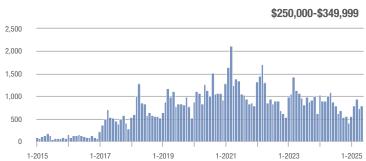


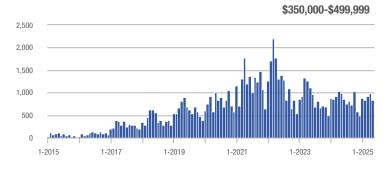


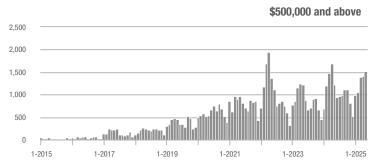
Richmond County

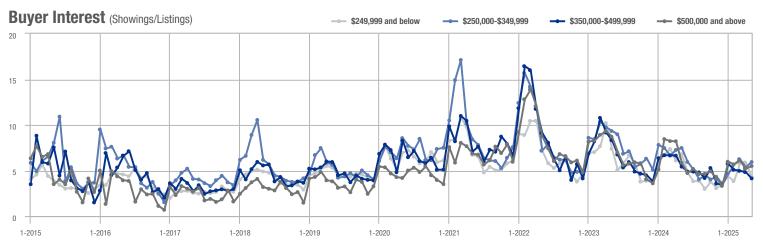
		Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	474	- 39.9%	- 26.1%	4.3	- 36.1%	- 26.1%	109	- 6.0%	0.0%	
\$250,000-\$349,999	795	- 26.7%	+ 8.2%	5.9	- 20.6%	+ 10.6%	134	- 7.6%	- 2.2%	
\$350,000-\$499,999	844	- 13.5%	- 14.4%	4.1	- 23.7%	- 14.4%	204	+ 13.3%	0.0%	
\$500,000 and above	1,527	+ 26.0%	+ 7.5%	5.5	- 6.2%	+ 6.0%	278	+ 34.3%	+ 1.5%	
Total	3.640	- 10.4%	- 3.8%	5.0	- 19.9%	- 3.9%	725	+ 11.9%	+ 0.1%	









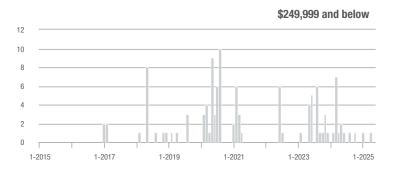


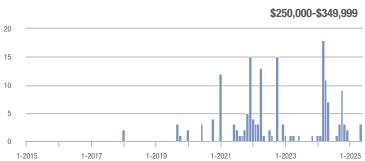


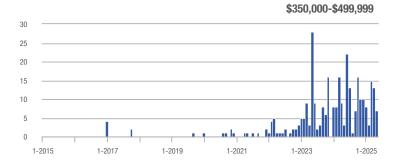


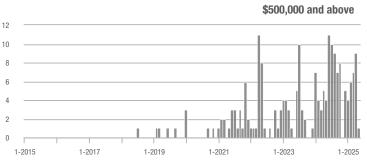
Spotsylvania County

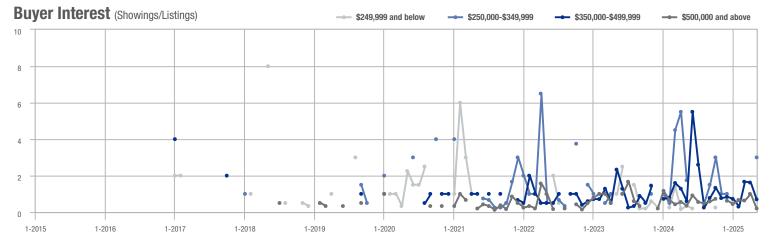
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	1	- 83.3%	0.0%	
\$250,000-\$349,999	3	- 57.1%	_	3.0	+ 71.4%	_	1	- 75.0%	0.0%	
\$350,000-\$499,999	7	+ 133.3%	- 46.2%	0.7	+ 16.7%	- 56.9%	10	+ 100.0%	+ 25.0%	
\$500,000 and above	1	- 75.0%	- 88.9%	0.2	- 45.0%	- 80.0%	5	- 54.5%	- 44.4%	
Total	11	- 31.3%	- 52.2%	0.6	+ 5.1%	- 46.5%	17	- 34.6%	- 10.5%	















Surry County

1-2016

1-2015

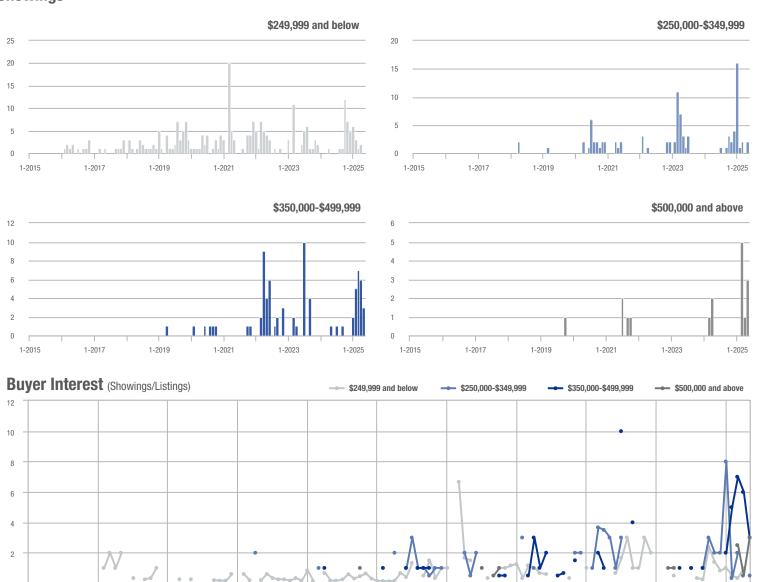
1-2017

1-2018

1-2019

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	2	0.0%	0.0%
\$250,000-\$349,999	2	_	_	0.5	_	_	4	_	+ 100.0%
\$350,000-\$499,999	3	+ 200.0%	- 50.0%	3.0	+ 200.0%	- 50.0%	1	0.0%	0.0%
\$500,000 and above	3	_	+ 200.0%	3.0	_	+ 500.0%	1	0.0%	- 50.0%
Total	8	+ 700.0%	- 11.1%	1.0	+ 300.0%	- 22.2%	8	+ 100.0%	+ 14.3%

Showings



1-2020

1-2021

1-2024

1-2023

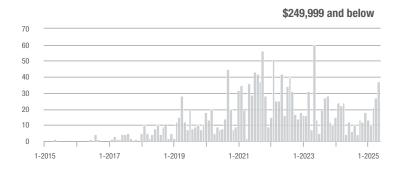
1-2022

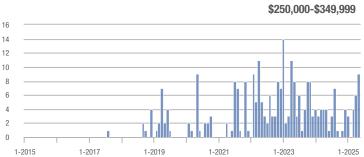


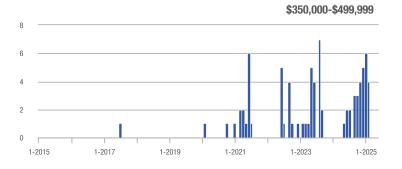


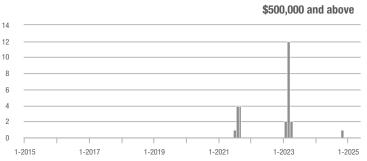
Sussex County

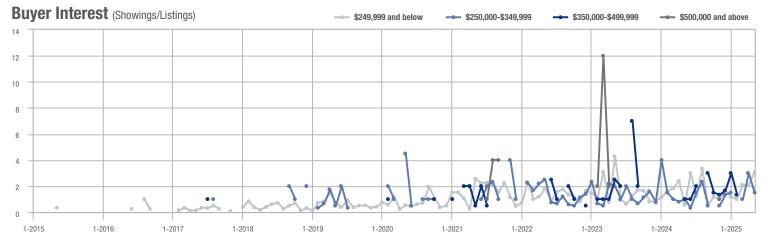
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	37	+ 825.0%	+ 37.0%	3.1	+ 439.6%	+ 48.5%	12	+ 71.4%	- 7.7%	
\$250,000-\$349,999	9	+ 125.0%	+ 50.0%	1.5	+ 50.0%	- 50.0%	6	+ 50.0%	+ 200.0%	
\$350,000-\$499,999	0	_	_		_		1	0.0%	0.0%	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	46	+ 411.1%	+ 39.4%	2.4	+ 222.8%	+ 17.4%	19	+ 58.3%	+ 18.8%	















Westmoreland County

	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 83.3%	0.0%	1.0	- 33.3%	0.0%	1	- 75.0%	0.0%	
\$250,000-\$349,999	0	_	_	_	_	_	4	+ 33.3%	0.0%	
\$350,000-\$499,999	0	_	_	_	_		3	- 25.0%	- 40.0%	
\$500,000 and above	0	_	_	_	_	_	3	+ 50.0%	+ 50.0%	
Total	1	- 90.9%	- 92.3%	0.1	- 89.3%	- 91.6%	11	- 15.4%	- 8.3%	

Showings

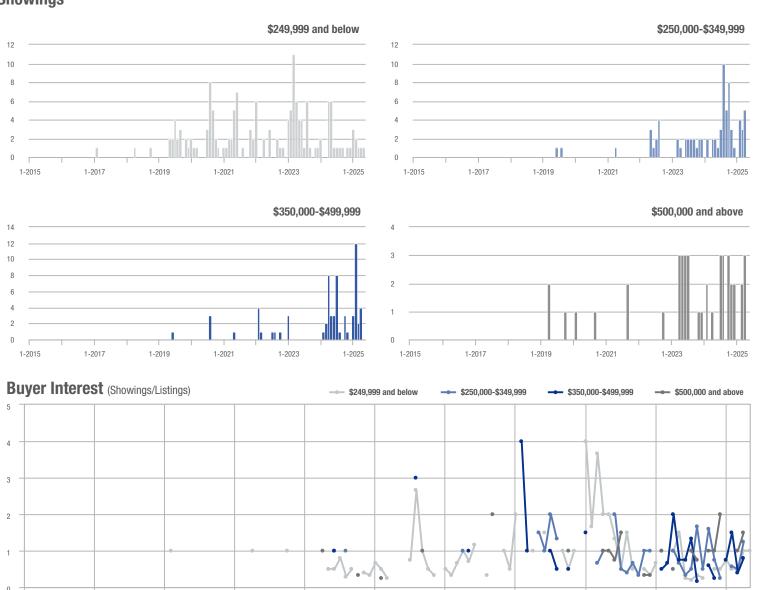
1-2016

1-2015

1-2017

1-2018

1-2019



1-2020

1-2024

1-2023

1-2022





Williamsburg City

1-2016

1-2015

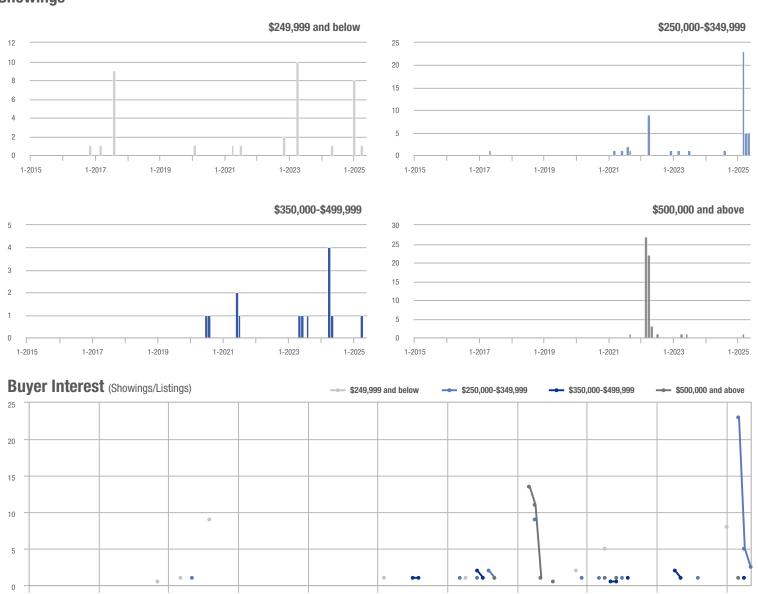
1-2017

1-2018

1-2019

		Total Showin			Buyer Into		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	5	_	0.0%	2.5	_	- 50.0%	2	_	+ 100.0%
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	1	_	0.0%
Total	5	+ 150.0%	- 28.6%	1.7	+ 66.7%	- 4.8%	3	+ 50.0%	- 25.0%

Showings



1-2020

1-2021

1-2022

1-2024

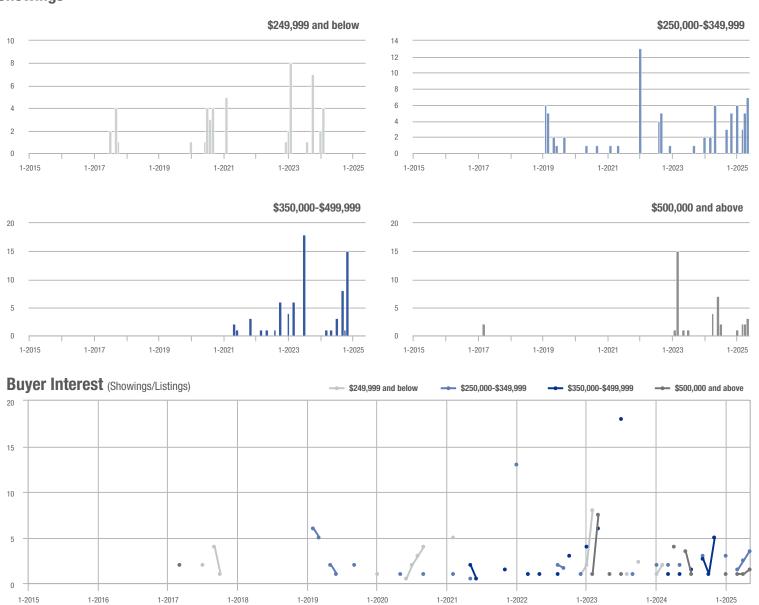
1-2023





York County

		Total Showin			Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_		_		0	_	_
\$250,000-\$349,999	7	+ 16.7%	+ 40.0%	3.5	+ 75.0%	+ 40.0%	2	- 33.3%	0.0%
\$350,000-\$499,999	0	_	_		_		0	_	_
\$500,000 and above	3	_	+ 50.0%	1.5	_	+ 50.0%	2	_	0.0%
Total	10	+ 42.9%	+ 42.9%	2.5	+ 42.9%	+ 42.9%	4	0.0%	0.0%

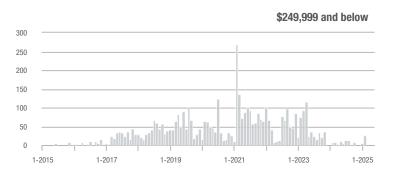


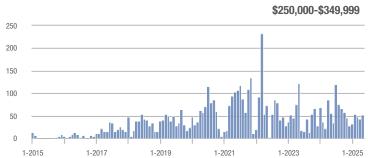


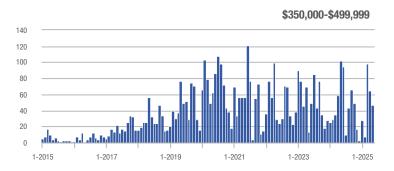


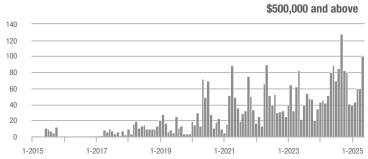
Ashland (unincorporated town)

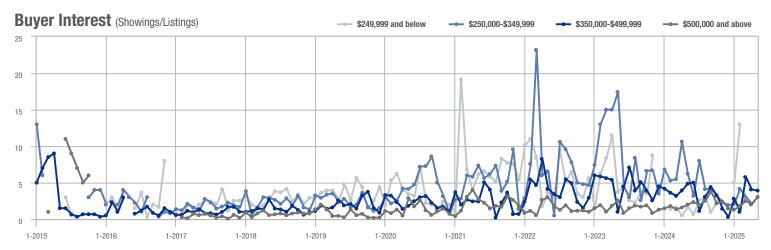
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		0	_		
\$250,000-\$349,999	51	- 8.9%	+ 21.4%	3.0	- 51.8%	+ 42.9%	17	+ 88.9%	- 15.0%	
\$350,000-\$499,999	47	- 53.9%	- 27.7%	3.9	- 19.4%	- 3.6%	12	- 42.9%	- 25.0%	
\$500,000 and above	101	+ 26.3%	+ 68.3%	3.1	+ 53.0%	+ 53.0%	33	- 17.5%	+ 10.0%	
Total	199	- 19.8%	+ 19.2%	3.2	- 1.6%	+ 26.8%	62	- 18.4%	- 6.1%	









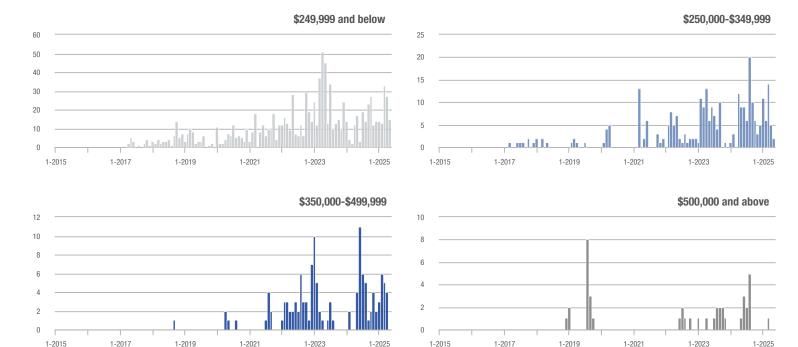


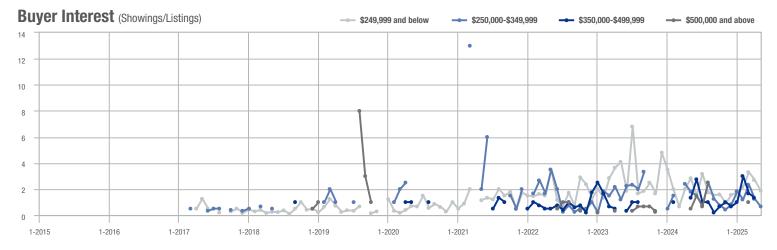




Blackstone (unincorporated town)

		Total Showin	gs		Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	15	- 11.8%	- 44.4%	1.9	- 33.8%	- 30.6%	8	+ 33.3%	- 20.0%
\$250,000-\$349,999	2	- 77.8%	- 60.0%	0.7	- 63.0%	- 46.7%	3	- 40.0%	- 25.0%
\$350,000-\$499,999	0	_	_		_		1	- 66.7%	- 66.7%
\$500,000 and above	0	_	_	_	_	_	1	- 50.0%	0.0%
Total	17	- 45.2%	- 52.8%	1.3	- 32.5%	- 34.6%	13	- 18.8%	- 27.8%









\$250,000-\$349,999

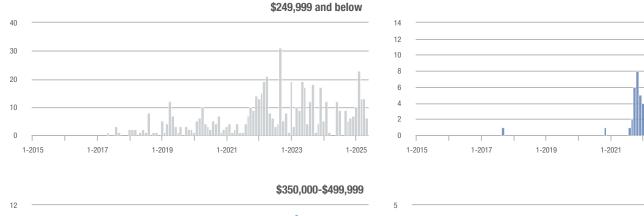
\$500,000 and above

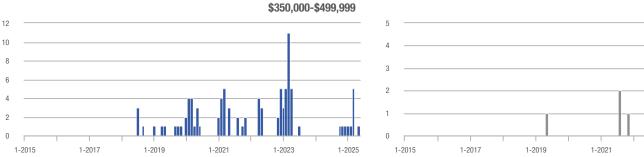
1-2023

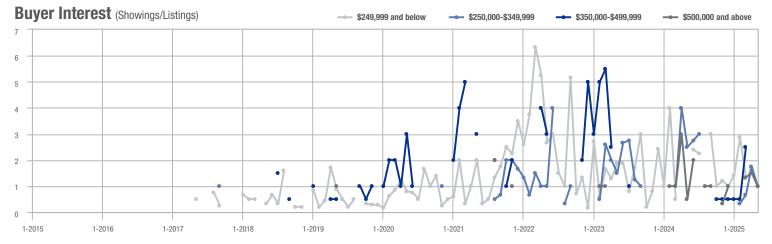
1-2025

Crewe (unincorporated town)

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	6	_	- 53.8%	1.0	_	- 38.5%	6	_	- 25.0%	
\$250,000-\$349,999	4	- 20.0%	- 42.9%	1.0	- 60.0%	- 42.9%	4	+ 100.0%	0.0%	
\$350,000-\$499,999	1	_	_	1.0	_	_	1	_	0.0%	
\$500,000 and above	1	0.0%	- 66.7%	1.0	+ 100.0%	- 33.3%	1	- 50.0%	- 50.0%	
Total	12	+ 100.0%	- 47.8%	1.0	- 33.3%	- 34.8%	12	+ 200.0%	- 20.0%	





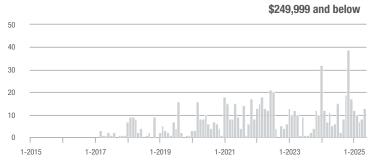


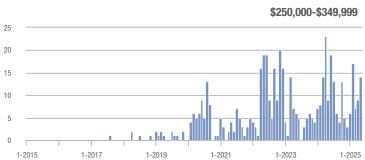


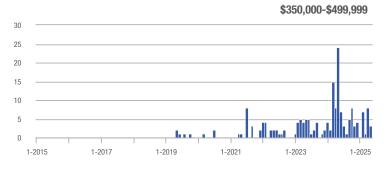


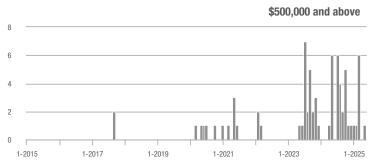
Farmville (unincorporated town)

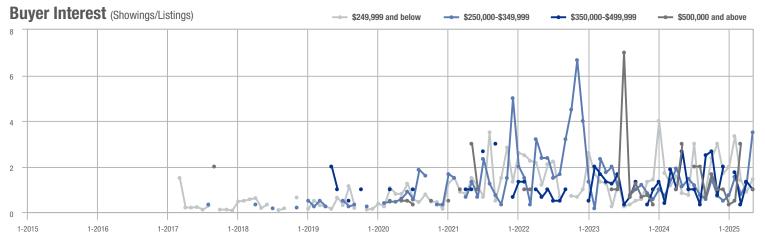
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	13	+ 160.0%	+ 62.5%	1.4	+ 73.3%	+ 62.5%	9	+ 50.0%	0.0%	
\$250,000-\$349,999	14	+ 55.6%	+ 55.6%	3.5	+ 211.1%	+ 172.2%	4	- 50.0%	- 42.9%	
\$350,000-\$499,999	3	- 87.5%	- 62.5%	1.0	- 62.5%	- 25.0%	3	- 66.7%	- 50.0%	
\$500,000 and above	1	- 83.3%	_	1.0	- 66.7%		1	- 50.0%	0.0%	
Total	31	- 29.5%	+ 24.0%	1.8	+ 3.6%	+ 67.8%	17	- 32.0%	- 26.1%	









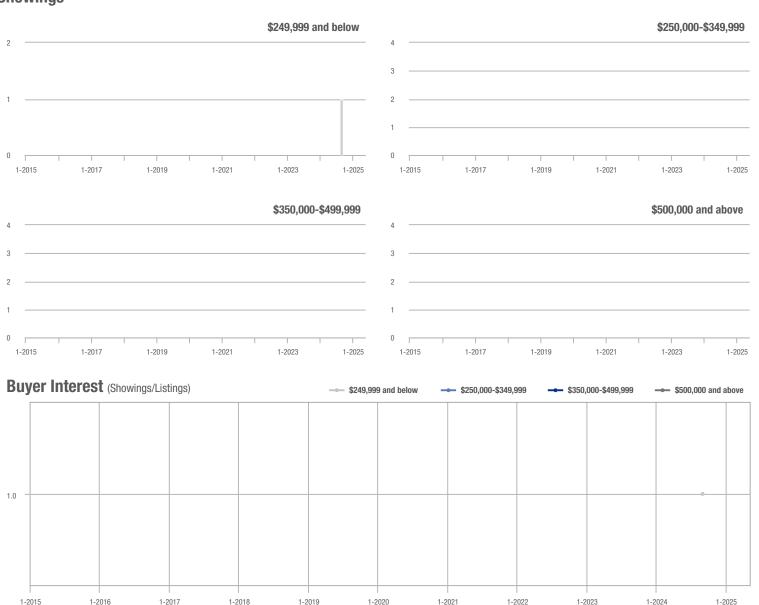






South Boston (unincorporated town)

		Total Showin	gs		Buyer Into (Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	0	_	_		_	_	0	_	_
\$350,000-\$499,999	0	_	_	_	_	_	0	_	_
\$500,000 and above	0	_	_	_	_	_	0	_	_
Total	0	_			_		0	_	

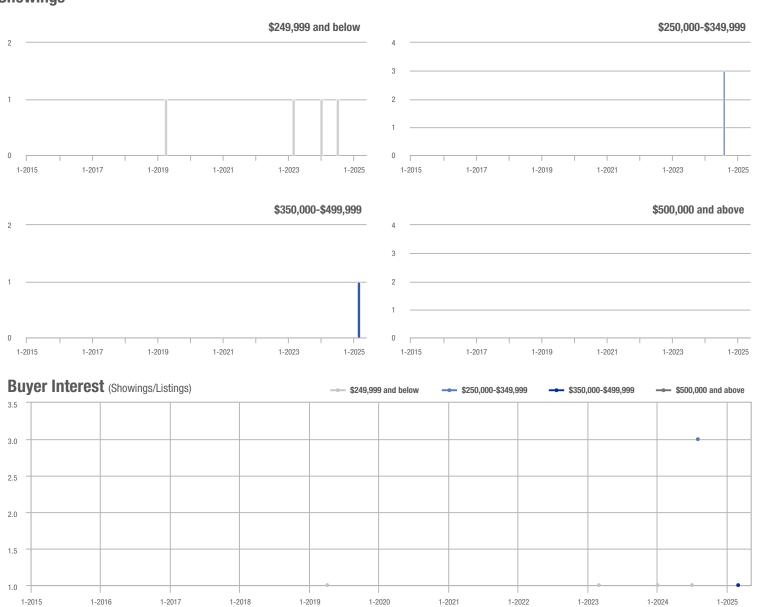






South Hill (unincorporated town)

		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_	_	0	_	_	
\$250,000-\$349,999	0	_	_		_	_	0	_	_	
\$350,000-\$499,999	0	_	_	_	_	_	1	_	0.0%	
\$500,000 and above	0	_	_	_	_	_	0	_	_	
Total	0	_	_				1	_	0.0%	

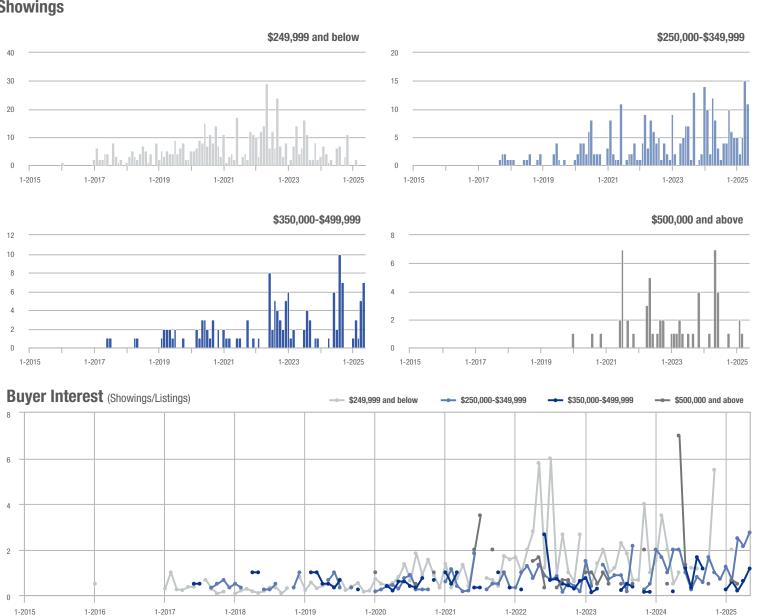






Tappahannock (unincorporated town)

		Total Showin			Buyer Into Showings/L		Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	0	_	_	_	_	_	0	_	_
\$250,000-\$349,999	11	+ 37.5%	- 26.7%	2.8	+ 37.5%	+ 28.3%	4	0.0%	- 42.9%
\$350,000-\$499,999	7	_	+ 40.0%	1.2	_	+ 86.7%	6	+ 20.0%	- 25.0%
\$500,000 and above	0	_	_	_	_	_	1	0.0%	0.0%
Total	18	+ 5.9%	- 10.0%	1.6	+ 15.5%	+ 30.9%	11	- 8.3%	- 31.3%

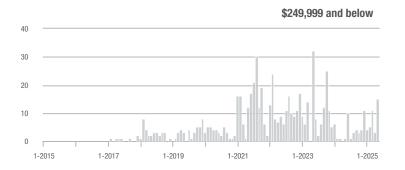


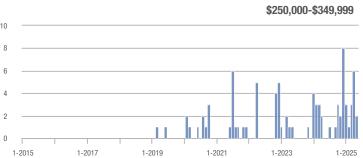


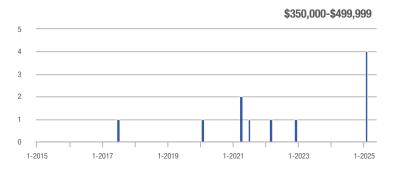


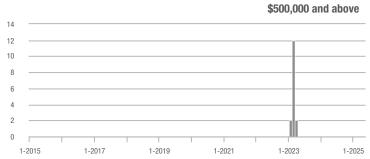
Waverly (unincorporated town)

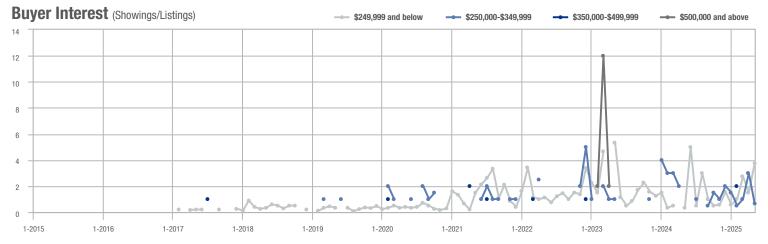
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	15	+ 1,400.0%	+ 400.0%	3.8	+ 1,025.0%	+ 150.0%	4	+ 33.3%	+ 100.0%	
\$250,000-\$349,999	2	_	- 66.7%	0.7	_	- 77.8%	3	+ 200.0%	+ 50.0%	
\$350,000-\$499,999	0	_	_		_		0	_	_	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	17	+ 1,600.0%	+ 88.9%	2.4	+ 871.4%	+ 7.9%	7	+ 75.0%	+ 75.0%	









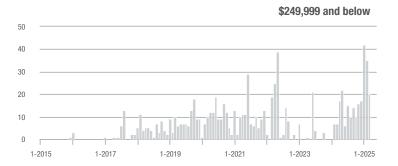


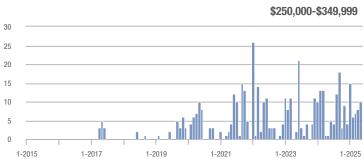


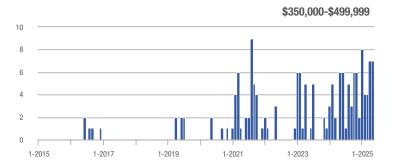


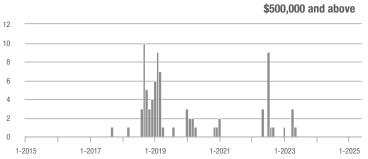
West Point (unincorporated town)

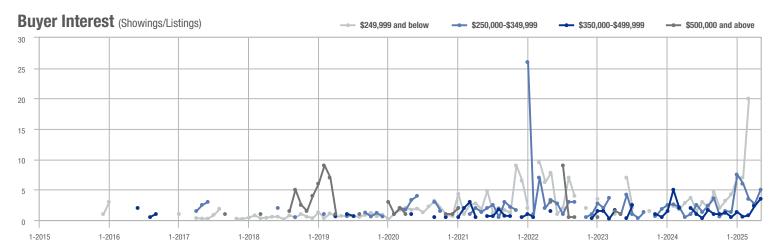
		Total Showin		(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	0	_	_	_	_		0	_	_	
\$250,000-\$349,999	10	+ 900.0%	+ 25.0%	5.0	+ 400.0%	+ 87.5%	2	+ 100.0%	- 33.3%	
\$350,000-\$499,999	7	+ 16.7%	0.0%	3.5	+ 75.0%	+ 50.0%	2	- 33.3%	- 33.3%	
\$500,000 and above	0	_	_	_	_		0	_		
Total	17	- 41.4%	+ 13.3%	4.3	+ 46.6%	+ 70.0%	4	- 60.0%	- 33.3%	







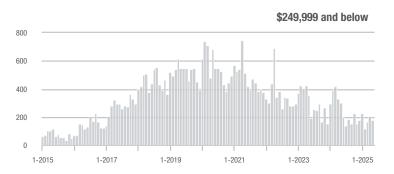


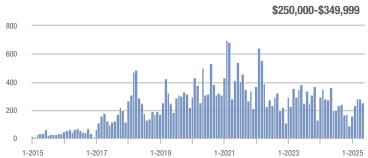


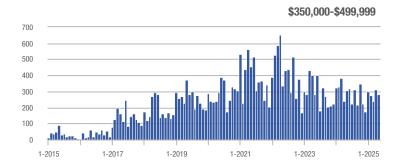


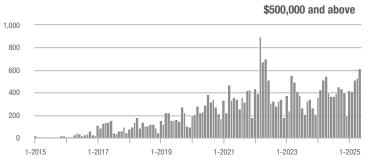


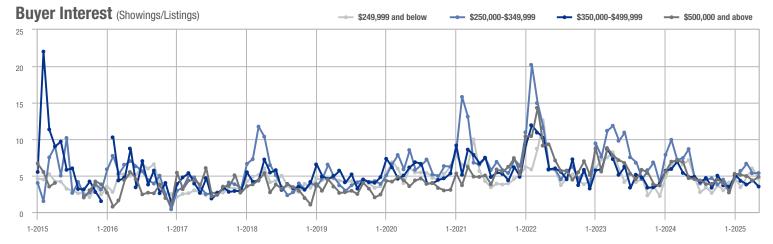
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	176	- 41.1%	- 13.7%	4.5	- 36.6%	- 24.8%	39	- 7.1%	+ 14.7%	
\$250,000-\$349,999	252	- 30.6%	- 10.6%	5.4	- 38.0%	+ 0.8%	47	+ 11.9%	- 11.3%	
\$350,000-\$499,999	284	- 7.8%	- 8.1%	3.5	- 27.1%	- 19.4%	81	+ 26.6%	+ 14.1%	
\$500,000 and above	616	+ 52.1%	+ 15.4%	4.9	+ 4.2%	+ 12.6%	127	+ 46.0%	+ 2.4%	
Total	1,328	- 3.4%	- 0.1%	4.5	- 22.8%	- 4.2%	294	+ 25.1%	+ 4.3%	







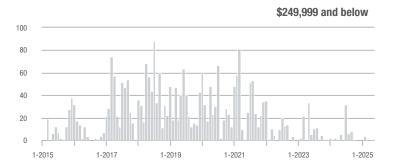


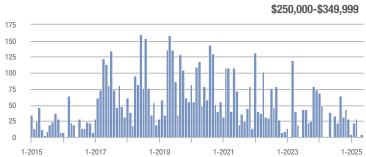


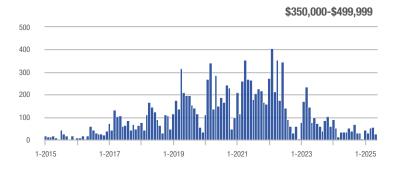


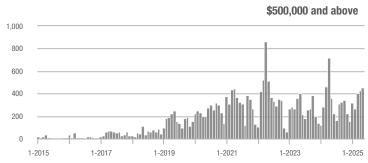


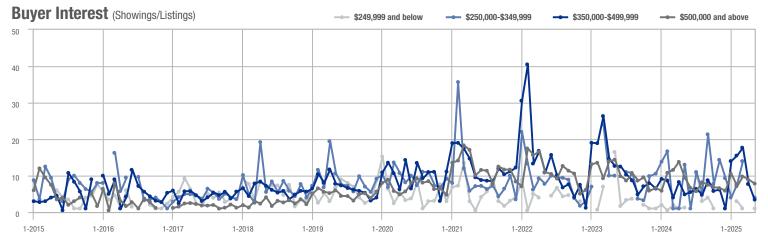
		Total Showin			Buyer Into (Showings/L		Managed Listings			
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	1	- 80.0%	_	1.0	- 20.0%		1	- 75.0%	_	
\$250,000-\$349,999	4	- 89.7%	_	4.0	- 69.2%	_	1	- 66.7%	_	
\$350,000-\$499,999	24	- 29.4%	- 55.6%	3.4	- 29.4%	- 55.6%	7	0.0%	0.0%	
\$500,000 and above	454	+ 26.8%	+ 5.8%	7.8	- 16.9%	- 12.4%	58	+ 52.6%	+ 20.8%	
Total	483	+ 10.8%	0.0%	7.2	- 14.0%	- 17.9%	67	+ 28.8%	+ 21.8%	







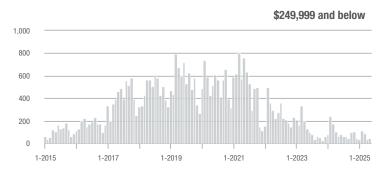


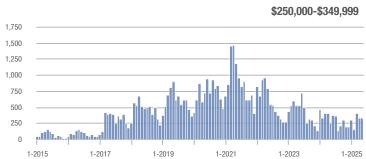


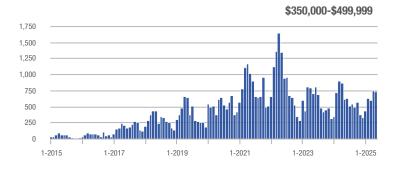


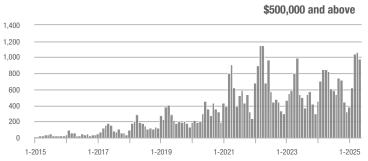


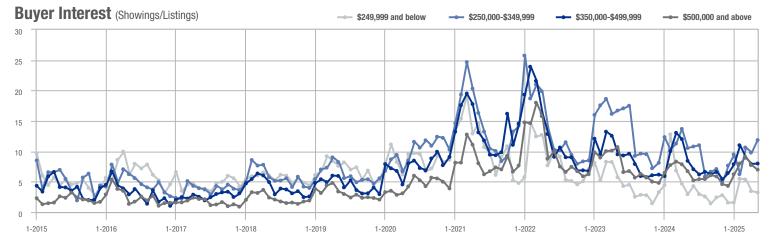
		Total Showin			Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	42	- 25.0%	+ 10.5%	3.2	+ 9.6%	- 6.5%	13	- 31.6%	+ 18.2%	
\$250,000-\$349,999	332	+ 31.2%	+ 2.8%	11.9	+ 12.5%	+ 21.1%	28	+ 16.7%	- 15.2%	
\$350,000-\$499,999	735	+ 19.3%	- 1.3%	8.0	- 5.3%	+ 0.8%	92	+ 26.0%	- 2.1%	
\$500,000 and above	985	+ 20.0%	- 7.8%	7.0	+ 3.8%	- 9.7%	141	+ 15.6%	+ 2.2%	
Total	2.094	+ 19.9%	- 3.7%	7.6	+ 4.2%	- 3.0%	274	+ 15.1%	- 0.7%	







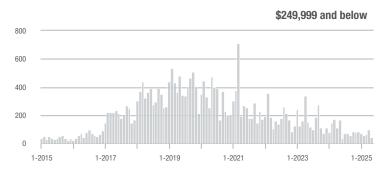


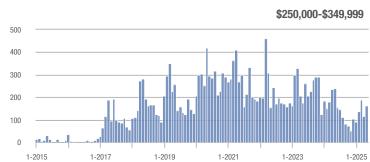


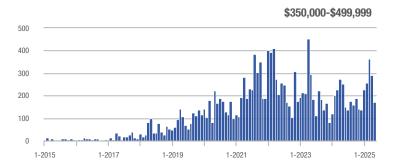


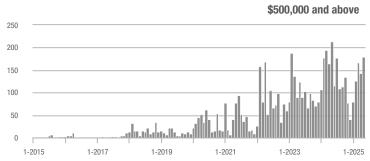


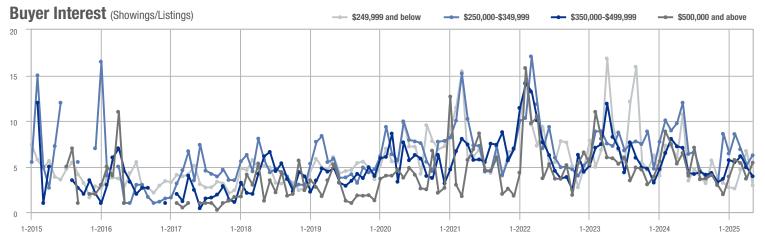
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	41	- 74.5%	- 56.4%	2.9	- 72.7%	- 56.4%	14	- 6.7%	0.0%	
\$250,000-\$349,999	162	- 32.5%	+ 42.1%	6.2	- 48.1%	+ 20.2%	26	+ 30.0%	+ 18.2%	
\$350,000-\$499,999	173	- 31.9%	- 40.3%	3.9	- 44.3%	- 20.0%	44	+ 22.2%	- 25.4%	
\$500,000 and above	179	- 16.4%	+ 25.2%	5.4	- 16.4%	+ 47.9%	33	0.0%	- 15.4%	
Total	555	- 36.1%	- 13.4%	4.7	- 43.2%	- 0.8%	117	+ 12.5%	- 12.7%	







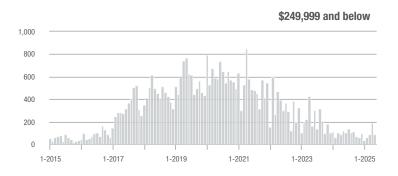


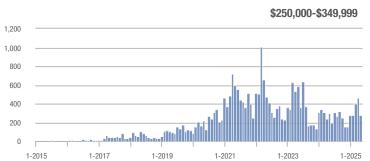


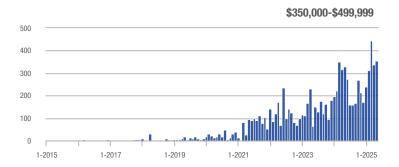


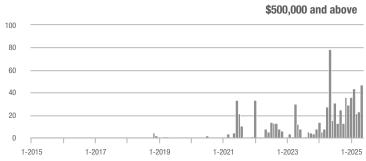


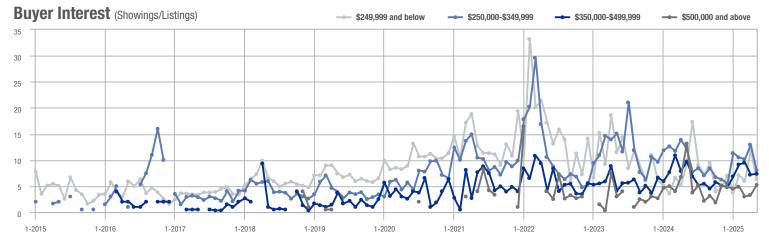
Total Showings				Buyer Into Showings/L		Managed Listings			
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	82	- 32.8%	- 56.8%	6.3	- 32.8%	- 46.9%	13	0.0%	- 18.8%
\$250,000-\$349,999	280	- 7.0%	- 39.9%	8.0	- 33.6%	- 38.2%	35	+ 40.0%	- 2.8%
\$350,000-\$499,999	353	+ 7.0%	+ 4.4%	7.4	- 24.2%	+ 2.3%	48	+ 41.2%	+ 2.1%
\$500,000 and above	47	- 40.5%	+ 104.3%	5.2	- 60.3%	+ 58.9%	9	+ 50.0%	+ 28.6%
Total	762	- 8.4%	- 25.1%	7.3	- 32.0%	- 24.4%	105	+ 34.6%	- 0.9%







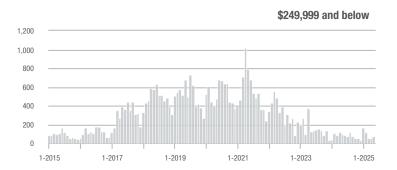


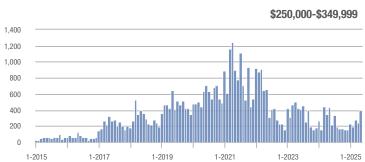


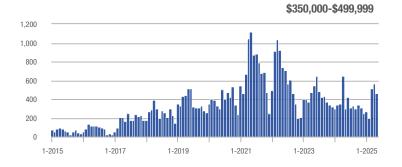


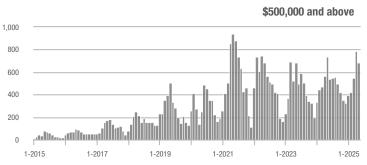


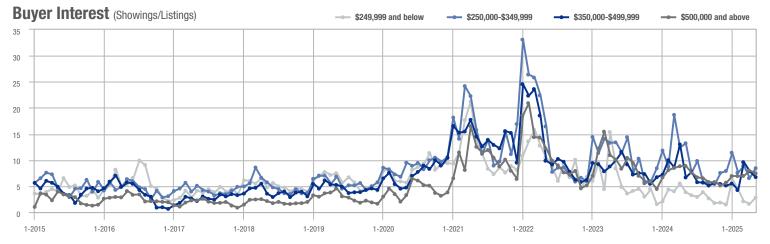
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	67	- 23.9%	+ 36.7%	2.8	- 27.0%	+ 76.6%	24	+ 4.3%	- 22.6%	
\$250,000-\$349,999	396	- 9.2%	+ 68.5%	8.4	- 36.2%	+ 29.1%	47	+ 42.4%	+ 30.6%	
\$350,000-\$499,999	457	+ 52.8%	- 19.0%	6.7	+ 1.1%	- 14.2%	68	+ 51.1%	- 5.6%	
\$500,000 and above	685	- 6.8%	- 13.3%	7.4	- 15.9%	- 6.7%	92	+ 10.8%	- 7.1%	
Total	1,605	+ 3.0%	- 2.0%	6.9	- 17.9%	+ 1.0%	231	+ 25.5%	- 2.9%	







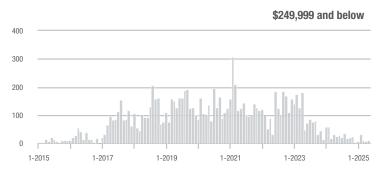


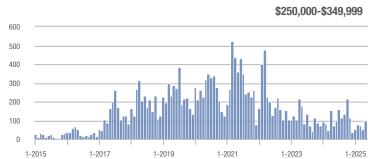


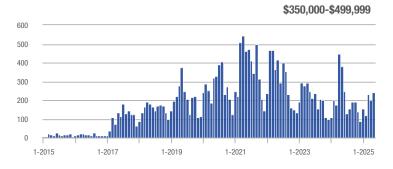


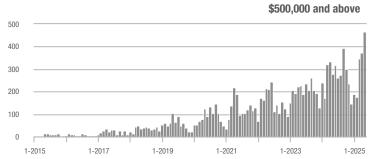


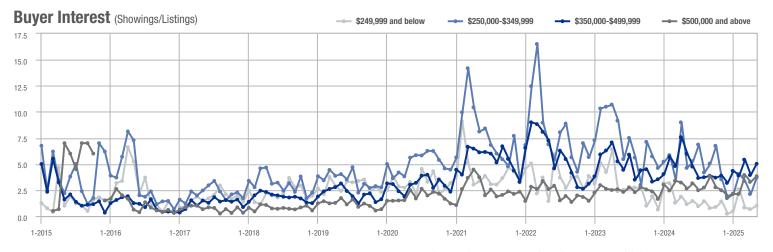
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	9	- 60.9%	+ 50.0%	1.0	- 13.0%	+ 50.0%	9	- 55.0%	0.0%	
\$250,000-\$349,999	96	+ 29.7%	+ 88.2%	3.7	- 20.2%	+ 73.8%	26	+ 62.5%	+ 8.3%	
\$350,000-\$499,999	241	- 36.1%	+ 19.9%	5.0	- 16.1%	+ 27.4%	48	- 23.8%	- 5.9%	
\$500,000 and above	464	+ 66.9%	+ 25.1%	3.8	+ 44.8%	+ 16.8%	121	+ 15.2%	+ 7.1%	
Total	810	+ 7.7%	+ 28.8%	4.0	+ 7.7%	+ 24.4%	204	0.0%	+ 3.6%	







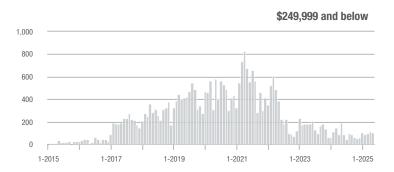


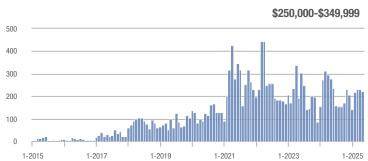


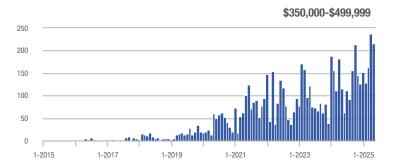


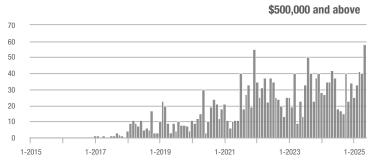


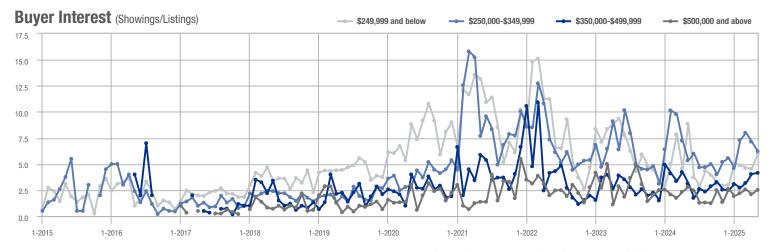
	Total Showings				Buyer Into (Showings/L		Managed Listings			
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	101	- 45.7%	- 7.3%	5.9	- 32.9%	+ 30.8%	17	- 19.0%	- 29.2%	
\$250,000-\$349,999	224	- 19.4%	- 2.2%	6.2	+ 16.4%	- 13.1%	36	- 30.8%	+ 12.5%	
\$350,000-\$499,999	216	+ 86.2%	- 9.2%	4.2	+ 32.5%	+ 3.0%	52	+ 40.5%	- 11.9%	
\$500,000 and above	58	+ 38.1%	+ 45.0%	2.5	- 9.9%	+ 19.8%	23	+ 53.3%	+ 21.1%	
Total	599	- 3.7%	- 2.8%	4.7	- 6.0%	+ 1.8%	128	+ 2.4%	- 4.5%	







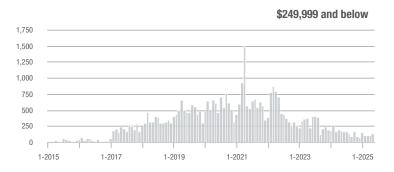


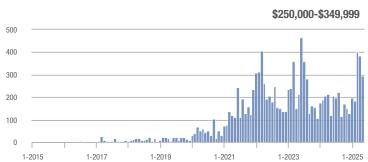


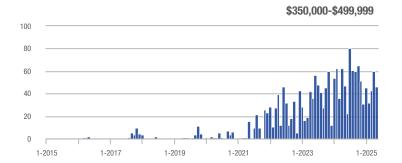


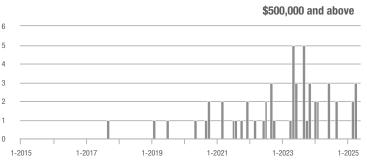


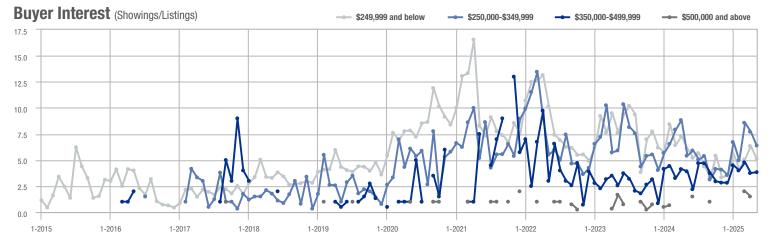
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	128	- 30.1%	+ 18.5%	5.1	- 16.1%	- 19.4%	25	- 16.7%	+ 47.1%	
\$250,000-\$349,999	294	+ 147.1%	- 23.8%	6.4	+ 18.2%	- 17.2%	46	+ 109.1%	- 8.0%	
\$350,000-\$499,999	46	- 2.1%	- 23.3%	3.8	- 2.1%	+ 2.2%	12	0.0%	- 25.0%	
\$500,000 and above	0	_	_	_	_	_	1	0.0%	- 50.0%	
Total	468	+ 34.1%	- 16.0%	5.6	+ 3.8%	- 15.0%	84	+ 29.2%	- 1.2%	







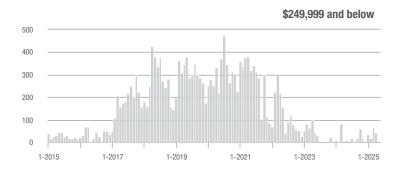


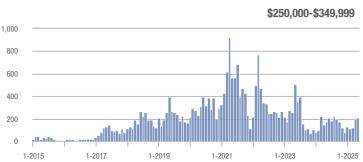


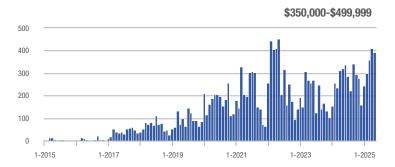


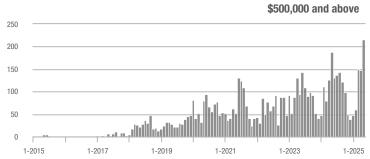


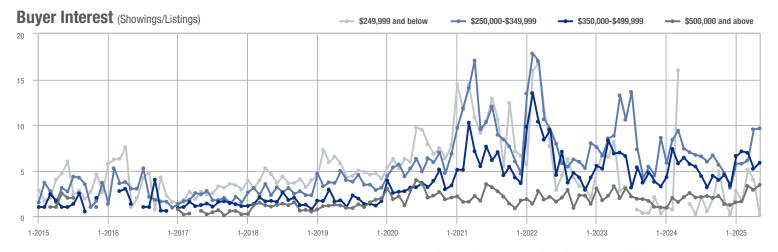
Total Showings				Buyer Into Showings/L		Managed Listings			
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	1	- 87.5%	- 97.7%	0.1	- 89.3%	- 96.4%	7	+ 16.7%	- 36.4%
\$250,000-\$349,999	202	+ 20.2%	+ 1.0%	9.6	+ 37.4%	+ 1.0%	21	- 12.5%	0.0%
\$350,000-\$499,999	392	+ 22.5%	- 4.4%	5.9	+ 2.4%	+ 12.7%	67	+ 19.6%	- 15.2%
\$500,000 and above	216	+ 14.9%	+ 46.9%	3.4	+ 35.0%	+ 19.0%	63	- 14.9%	+ 23.5%
Total	811	+ 18.6%	+ 1.2%	5.1	+ 20.1%	+ 3.8%	158	- 1.3%	- 2.5%







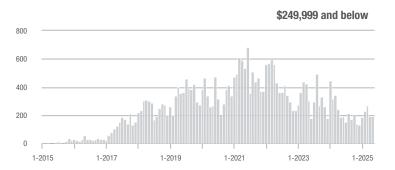


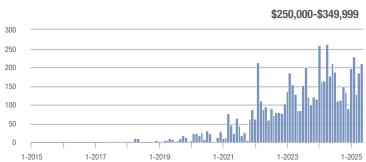


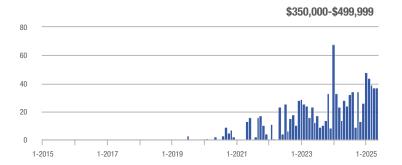


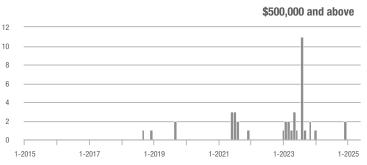


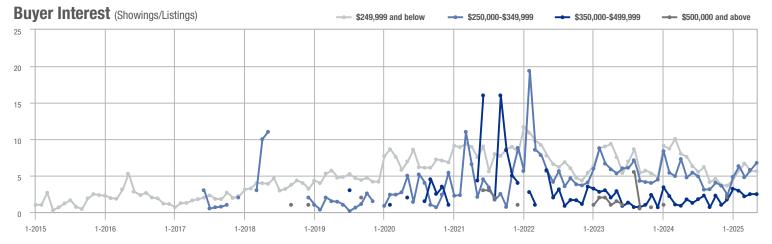
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	191	+ 4.9%	0.0%	5.6	- 25.9%	0.0%	34	+ 41.7%	0.0%	
\$250,000-\$349,999	209	+ 18.8%	+ 13.0%	6.7	+ 41.7%	+ 16.6%	31	- 16.2%	- 3.1%	
\$350,000-\$499,999	37	+ 32.1%	0.0%	2.5	+ 41.0%	0.0%	15	- 6.3%	0.0%	
\$500,000 and above	0	_	_	_	_		0	_	_	
Total	437	+ 13.2%	+ 5.8%	5.5	+ 9.0%	+ 7.1%	80	+ 3.9%	- 1.2%	







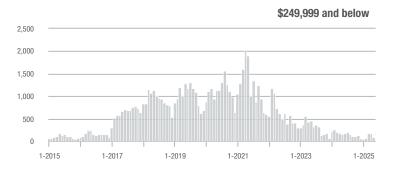


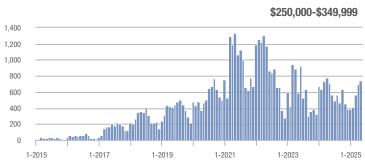


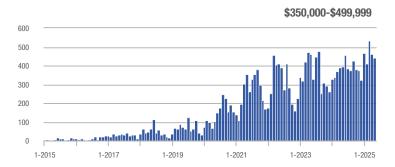


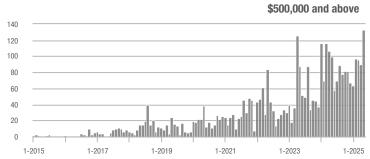


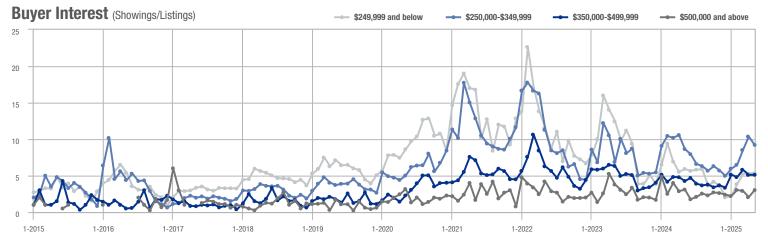
	Total Showings				Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	91	- 40.9%	- 46.5%	5.4	- 9.6%	+ 0.8%	17	- 34.6%	- 46.9%	
\$250,000-\$349,999	737	+ 3.9%	+ 6.2%	9.2	+ 6.5%	- 11.1%	80	- 2.4%	+ 19.4%	
\$350,000-\$499,999	440	+ 10.8%	- 5.2%	5.1	+ 19.9%	+ 0.3%	86	- 7.5%	- 5.5%	
\$500,000 and above	133	+ 34.3%	+ 47.8%	3.0	- 2.3%	+ 47.8%	44	+ 37.5%	0.0%	
Total	1,401	+ 3.1%	- 1.2%	6.2	+ 5.8%	+ 1.8%	227	- 2.6%	- 3.0%	







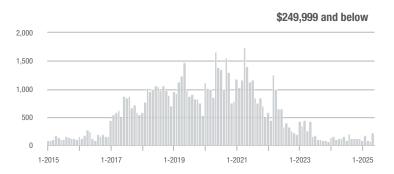


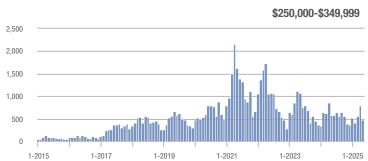


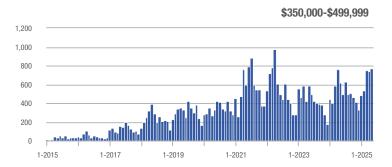


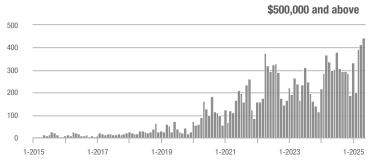


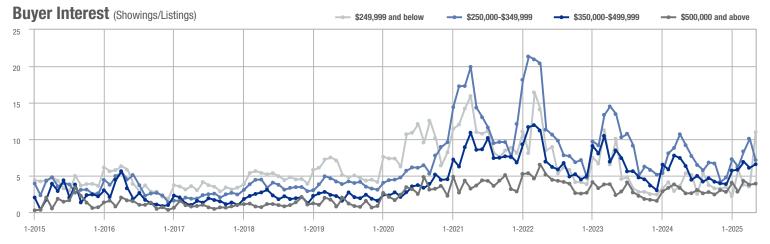
	Total Showings			(Buyer Interest (Showings/Listings)			Managed Listings		
Price Range	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	
\$249,999 and below	219	+ 71.1%	+ 212.9%	11.0	+ 105.3%	+ 212.9%	20	- 16.7%	0.0%	
\$250,000-\$349,999	464	- 18.5%	- 41.6%	7.1	- 22.2%	- 29.1%	65	+ 4.8%	- 17.7%	
\$350,000-\$499,999	768	+ 25.3%	+ 4.5%	6.6	+ 3.9%	+ 8.1%	117	+ 20.6%	- 3.3%	
\$500,000 and above	445	+ 49.3%	+ 7.0%	3.9	+ 51.9%	+ 4.2%	114	- 1.7%	+ 2.7%	
Total	1,896	+ 17.9%	- 6.0%	6.0	+ 11.6%	- 1.5%	316	+ 5.7%	- 4.5%	







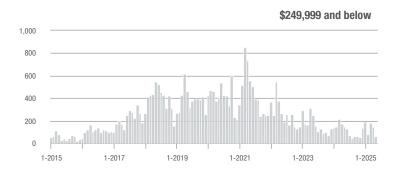


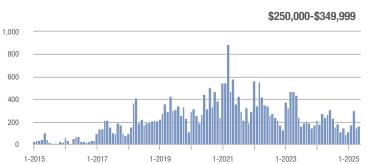


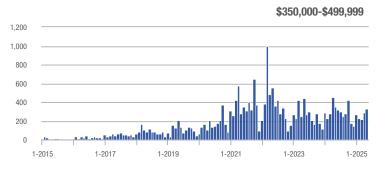


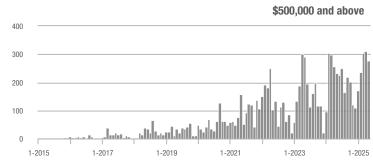


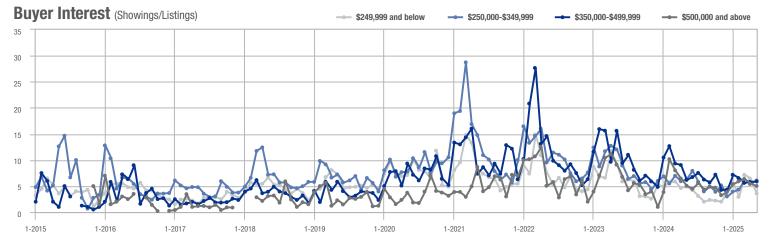
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	61	- 57.0%	- 58.8%	3.6	- 26.7%	- 44.2%	17	- 41.4%	- 26.1%
\$250,000-\$349,999	164	- 38.3%	+ 12.3%	6.1	- 4.1%	+ 12.3%	27	- 35.7%	0.0%
\$350,000-\$499,999	324	- 8.0%	+ 11.7%	5.9	- 4.6%	+ 1.6%	55	- 3.5%	+ 10.0%
\$500,000 and above	276	+ 18.5%	- 11.0%	5.0	- 0.9%	- 7.7%	55	+ 19.6%	- 3.5%
Total	825	- 16.9%	- 7.7%	5.4	- 6.1%	- 5.9%	154	- 11.5%	- 1.9%







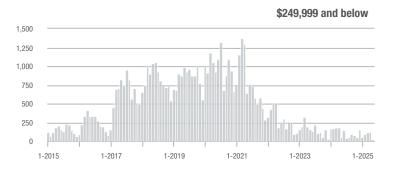


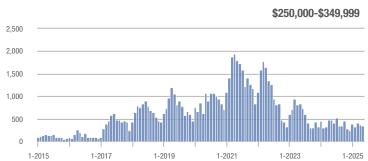


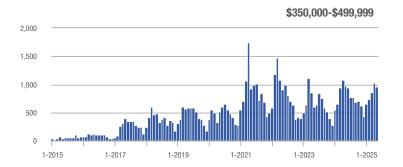


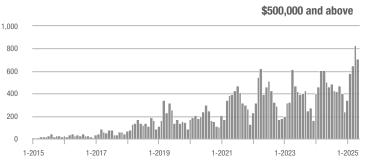


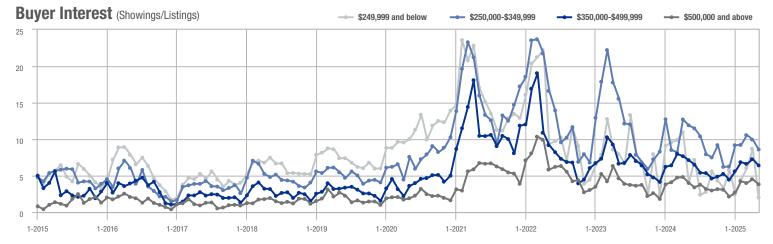
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	24	- 57.1%	- 78.8%	2.0	- 50.0%	- 77.0%	12	- 14.3%	- 7.7%
\$250,000-\$349,999	335	- 27.8%	- 6.4%	8.6	- 27.8%	- 13.6%	39	0.0%	+ 8.3%
\$350,000-\$499,999	954	- 1.5%	- 7.5%	6.4	- 10.1%	- 11.8%	149	+ 9.6%	+ 4.9%
\$500,000 and above	713	+ 41.5%	- 14.1%	3.8	- 4.7%	- 15.5%	187	+ 48.4%	+ 1.6%
Total	2,026	+ 1.7%	- 13.1%	5.2	- 17.3%	- 15.8%	387	+ 22.9%	+ 3.2%















Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change	May 2025	Year-Over-Year Change	Month-Over-Month Change
\$249,999 and below	7	- 86.3%	- 80.6%	1.4	- 67.1%	- 84.4%	5	- 58.3%	+ 25.0%
\$250,000-\$349,999	100	- 35.1%	- 54.1%	5.9	- 31.2%	- 64.9%	17	- 5.6%	+ 30.8%
\$350,000-\$499,999	191	- 30.5%	- 50.8%	5.8	- 30.5%	- 46.3%	33	0.0%	- 8.3%
\$500,000 and above	482	+ 8.8%	+ 3.0%	7.0	- 0.7%	- 7.5%	69	+ 9.5%	+ 11.3%
Total	780	- 15.5%	- 29.7%	6.3	- 14.1%	- 34.8%	124	- 1.6%	+ 7.8%

